**NOTICE ACCOMPANYING THE ELECTRONIC PROSPECTUS OF IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT") DATED 3 NOVEMBER 2026 ("ELECTRONIC PROSPECTUS")**

*(Unless otherwise indicated, specified or defined in this notice, the definitions in the Electronic Prospectus shall apply throughout this notice)*

**Website**

The Electronic Prospectus can be viewed or downloaded from Bursa Securities' website at www.bursamalaysia.com ("**Website**").

**Availability and Location of Printed Prospectus**

Any investor in doubt concerning the validity or integrity of the Electronic Prospectus should immediately request a paper/printed copy of the Prospectus directly from the Manager, IOIPG REIT Management Sdn Bhd or the Issuing House, Malaysian Issuing House Sdn Bhd. Alternatively, the investor may obtain a paper/printed copy of the Prospectus, subject to availability, from participating organisations of Bursa Securities, members of the Association of Banks in Malaysia and members of the Malaysian Investment Banking Association. Prospective investors should note that the Application Forms are not available in electronic format.

**Jurisdictional Disclaimer**

The Offering and the distribution of the Electronic Prospectus are subject to the laws of Malaysia. The Electronic Prospectus will not be distributed outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia, including in offshore transactions in reliance on Regulation S under the U.S. Securities Act of 1933, in connection with the Offering. Bursa Securities, the Manager, the Sponsor, the Joint Principal Advisers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Managing Underwriters and the Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers named in the Electronic Prospectus have not authorised and take no responsibility for the distribution of the Electronic Prospectus outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia in connection with the Offering. No action has been taken to permit any offering of the Units based on the Electronic Prospectus in any jurisdiction other than Malaysia. The Electronic Prospectus may not be used for the purpose of and does not constitute an offer for subscription or purchase or an invitation to subscribe for or purchase of the Units in any jurisdiction or in any circumstance in which such an offer is not authorised or lawful or to any person to whom it is unlawful to make such offer or invitation. The distribution of the Electronic Prospectus and the offering of the Units in certain other jurisdictions may be restricted by law. Prospective investors who may be in possession of the Electronic Prospectus are required to inform themselves and to observe such restrictions

**Close of Application**

Applications for the Offer Units under the Retail Offering will open at 10.00 a.m. on 3 November 2026 and will close at 5.00 p.m. on 10 November 2026. Any material change to the timetable will be announced by way of advertisement in a widely circulated Bahasa Malaysia and English newspaper within Malaysia and an announcement will be made on the Website. The Electronic Prospectus made available on the Website after the closing of the application period is made available solely for informational and archiving purposes. No securities will be allotted or issued on the basis of the Electronic Prospectus after the closing of the application period.

**Persons Responsible for the Internet Site in which the Electronic Prospectus is Posted**

The Electronic Prospectus which is accessible at the Website is owned by Bursa Malaysia Berhad. Users' access to the Website and the use of the contents of the Website and/or any information in whatsoever form arising from the Website shall be conditional upon acceptance of the terms and conditions of use as contained on the Website. The contents of the Electronic Prospectus are for informational and archiving purposes only and are not intended to provide investment advice of any form or kind, and shall not at any time be relied upon as such.




IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST

IOIPG Malaysia REIT

PROSPECTUS

PROSPECTUS

# IOIPG Malaysia REIT

## IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")

(A REAL ESTATE INVESTMENT TRUST CONSTITUTED IN MALAYSIA UNDER THE DEED OF TRUST DATED 9 SEPTEMBER 2026 AND REGISTERED WITH THE SECURITIES COMMISSION MALAYSIA ("**SC**") ON 11 SEPTEMBER 2026, ENTERED INTO BETWEEN IOIPG REIT MANAGEMENT SDN BHD (REGISTRATION NO. 202501026083 (1627496-A)) ("**MANAGER**") AND MTRUSTEE BERHAD (REGISTRATION NO. 198701004362 (163032-V)) ("**TRUSTEE**"), BOTH COMPANIES INCORPORATED UNDER THE LAWS OF MALAYSIA)

THE OFFERING OF UP TO 2,200,000,000 UNITS IN IOIPG REIT ("**UNITS**") ("**OFFER UNITS**") BY IOI PROPERTIES GROUP BERHAD ("**IOIPG**") COMPRISING:

(A) RETAIL OFFERING OF 715,614,537 OFFER UNITS, SUBJECT TO CLAWBACK AND REALLOCATION PROVISIONS IN THE FOLLOWING MANNER:

- (i) RESTRICTED OFFERING OF 550,614,537 OFFER UNITS ("**RESTRICTED OFFER UNITS**") TO THE ENTITLED SHAREHOLDERS OF IOIPG ("**ENTITLED IOIPG SHAREHOLDERS**") ON THE BASIS OF 1 RESTRICTED OFFER UNIT FOR EVERY 10 EXISTING ORDINARY SHARES IN IOIPG HELD BY THE ENTITLED IOIPG SHAREHOLDERS ON THE ENTITLEMENT DATE (AS DEFINED HEREIN) ("**RESTRICTED OFFERING**");
- (ii) RESTRICTED OFFERING OF 55,000,000 OFFER UNITS TO THE ELIGIBLE DIRECTORS OF THE MANAGER AND IOIPG, THE ELIGIBLE EMPLOYEES OF THE MANAGER AND IOIPG AND ITS SUBSIDIARIES ("**IOIPG GROUP**") AND THE ELIGIBLE BUSINESS ASSOCIATES OF THE IOIPG GROUP ("**RESTRICTED PINK FORM OFFERING**"); AND
- (iii) PUBLIC OFFERING OF 110,000,000 OFFER UNITS FOR APPLICATION BY THE MALAYSIAN PUBLIC, OF WHICH 55,000,000 OFFER UNITS ARE RESERVED FOR APPLICATION BY THE BUMIPUTERA PUBLIC ("**PUBLIC OFFERING**"),

AT THE RETAIL PRICE OF RM0.96 PER OFFER UNIT PAYABLE IN FULL UPON APPLICATION AND SUBJECT TO REFUND OF THE DIFFERENCE BETWEEN THE RETAIL PRICE AND THE FINAL RETAIL PRICE (AS DEFINED HEREIN) IF THE FINAL RETAIL PRICE IS LESS THAN THE RETAIL PRICE; AND

(B) INSTITUTIONAL OFFERING OF UP TO 1,484,385,463 OFFER UNITS, SUBJECT TO CLAWBACK AND REALLOCATION PROVISIONS AS WELL AS THE OVER-ALLOTMENT OPTION, IN THE FOLLOWING MANNER:

- (i) 687,500,000 OFFER UNITS ARE RESERVED FOR BUMIPUTERA INVESTORS APPROVED BY THE MINISTRY OF INVESTMENT, TRADE AND INDUSTRY OF MALAYSIA; AND
- (ii) UP TO 796,885,463 OFFER UNITS TO OTHER MALAYSIAN AND FOREIGN INSTITUTIONAL AND SELECTED INVESTORS,

AT THE INSTITUTIONAL PRICE TO BE DETERMINED BY WAY OF BOOKBUILDING ("**INSTITUTIONAL PRICE**"),

IN CONNECTION WITH THE LISTING OF AND QUOTATION FOR 5,500,000,000 UNITS ON THE MAIN MARKET OF BURSA MALAYSIA SECURITIES BERHAD ("**BURSA SECURITIES**").

THE FINAL RETAIL PRICE WILL BE EQUAL TO THE LOWER OF (I) THE RETAIL PRICE; OR (II) THE INSTITUTIONAL PRICE.

**Manager**

IOIPG Malaysia REIT Management

**IOIPG REIT MANAGEMENT SDN BHD**
(Registration No. 202501026083 (1627496-A))

**Trustee**

MTRUSTEE BERHAD SINCE 1987

**MTRUSTEE BERHAD**
(Registration No. 198701004362 (163032-V))

***Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters***

Maybank Investment Bank

**Company Registration No. 197301002412**
(A Participating Organisation of Bursa Malaysia Securities Berhad)

AmInvestment Bank

**AmInvestment Bank Berhad**
(Registration No. 197501002220 (23742-V))
(A Participating Organisation of Bursa Malaysia Securities Berhad)

***Joint Global Coordinator and Joint Bookrunner***

DBS

**DBS Bank Ltd.**
(Company Registration No. 196800306E)

***Joint Bookrunners and Joint Underwriters*** *(in alphabetical order)*

**CIMB Investment Bank Berhad**
(Registration No. 197401001266 (18417-M))
(A Participating Organisation of Bursa Malaysia Securities Berhad)

**Hong Leong Investment Bank Berhad**
(Registration No. 197001000928 (10209-W))
(A Participating Organisation of Bursa Malaysia Securities Berhad)

**RHB Investment Bank Berhad**
(Registration No. 197401002639 (19663-P))
(A Participating Organisation of Bursa Malaysia Securities Berhad)

**UOB Kay Hian (M) Sdn Bhd**
(Registration No. 199001003423 (194990-K))
(A Participating Organisation of Bursa Malaysia Securities Berhad)

***Joint Bookrunner***

**Oversea-Chinese Banking Corporation Limited**
(Company Registration No. 193200032W)

**THIS PROSPECTUS IS NOT TO BE DISTRIBUTED OUTSIDE MALAYSIA**

**THIS PROSPECTUS IS DATED 3 NOVEMBER 2026 AND WILL EXPIRE ON 2 NOVEMBER 2027**

NO UNITS WILL BE ALLOTTED OR ISSUED BASED ON THIS PROSPECTUS AFTER 12 MONTHS FROM THE DATE OF THIS PROSPECTUS.

THE SC HAS APPROVED THE ESTABLISHMENT AND LISTING OF IOIPG REIT ON THE MAIN MARKET OF BURSA SECURITIES UNDER SECTION 214(1) OF THE CAPITAL MARKETS AND SERVICES ACT 2007 ("**CMSA**"), THE APPOINTMENT OF THE MANAGER AS THE MANAGEMENT COMPANY OF IOIPG REIT UNDER SECTION 289(2) OF THE CMSA, AND THE RESULTANT UNITHOLDING STRUCTURE OF IOIPG REIT UNDER THE BUMIPUTERA EQUITY REQUIREMENT FOR PUBLIC LISTED COMPANIES PURSUANT TO THE ESTABLISHMENT OF IOIPG REIT AND THE LISTING. A COPY OF THIS PROSPECTUS HAS BEEN REGISTERED BY THE SC.

THE APPROVAL, AND REGISTRATION OF THIS PROSPECTUS, SHOULD NOT BE TAKEN TO INDICATE THAT THE SC RECOMMENDS IOIPG REIT OR ASSUME RESPONSIBILITY FOR THE CORRECTNESS OF ANY STATEMENT MADE, OPINION EXPRESSED OR REPORT CONTAINED IN THIS PROSPECTUS. THE SC HAS NOT, IN ANY WAY, CONSIDERED THE MERITS OF THE UNITS BEING OFFERED FOR INVESTMENT.

THE SC IS NOT LIABLE FOR ANY NON-DISCLOSURE ON THE PART OF THE MANAGER RESPONSIBLE FOR IOIPG REIT AND TAKES NO RESPONSIBILITY FOR THE CONTENTS OF THIS PROSPECTUS, MAKES NO REPRESENTATION AS TO ITS ACCURACY OR COMPLETENESS, AND EXPRESSLY DISCLAIMS ANY LIABILITY FOR ANY LOSS THE INVESTORS MAY SUFFER ARISING FROM OR IN RELIANCE UPON THE WHOLE OR ANY PART OF THE CONTENTS OF THIS PROSPECTUS.

THE VALUATION UTILISED FOR THE PURPOSE OF THE PROPOSALS IN RELATION TO THE LISTING OF IOIPG REIT, SUBMITTED TO AND APPROVED BY THE SC SHOULD NOT BE CONSTRUED AS AN ENDORSEMENT BY THE SC ON THE VALUE OF THE SUBJECT PROPERTIES (AS DEFINED HEREIN) FOR ANY OTHER PURPOSE.

ADMISSION TO THE OFFICIAL LIST ON BURSA SECURITIES IS NOT TO BE TAKEN AS AN INDICATION OF THE MERITS OF THE OFFERING, IOIPG REIT OR THE UNITS.

**INVESTORS ARE ADVISED TO READ AND UNDERSTAND THE CONTENTS OF THIS PROSPECTUS. IF IN DOUBT, PLEASE CONSULT A PROFESSIONAL ADVISER.**

**FOR INFORMATION CONCERNING RISK FACTORS WHICH SHOULD BE CONSIDERED BY PROSPECTIVE INVESTORS, SEE SECTION 5 "RISK FACTORS" OF THIS PROSPECTUS COMMENCING ON PAGE 196.**

*All terms used are defined under "Definitions" and "Presentation of Financial, Market, Industry and Other Information", commencing on pages xi and xxx of this Prospectus respectively.*

## RESPONSIBILITY STATEMENTS

The Directors and the directors of the Sponsor have seen and approved this Prospectus. They collectively and individually accept full responsibility for the accuracy of the information. Having made all reasonable enquiries, and to the best of their knowledge and belief, they confirm that there is no false or misleading statement, or other facts which if omitted, would make any statement in the Prospectus false or misleading.

Maybank IB and AmInvestment Bank, being the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters, acknowledge that, based on all available information, and to the best of their knowledge and belief, this Prospectus constitutes a full and true disclosure of all material facts concerning the Offering.

It is to be noted that:

(i) the role of DBS in the Offering is limited to being the Joint Global Coordinator and Joint Bookrunner for the Institutional Offering outside Malaysia;

(ii) the role of Oversea-Chinese Banking Corporation Limited in the Offering is limited to being the Joint Bookrunner for the Institutional Offering outside Malaysia;

(iii) the role of Hong Leong Investment Bank Berhad in the Offering is limited to being the Joint Bookrunner for the Institutional Offering and Joint Underwriter for the Retail Offering within Malaysia and does not have any role in, and disclaims any responsibility, for the Institutional Offering outside Malaysia; and

(iv) the role of CIMB Investment Bank Berhad, RHB Investment Bank Berhad and UOB Kay Hian (M) Sdn Bhd are limited to being the Joint Bookrunners for the Institutional Offering within Malaysia, and Joint Underwriters for the Retail Offering.

Each of DBS and Oversea-Chinese Banking Corporation Limited does not have any role in, and disclaims any responsibility, for the Retail Offering and Institutional Offering within Malaysia.

The Directors and the directors of the Sponsor confirm that the bases and assumptions relied on in the preparation of the Profit Projection for the inclusion in this Prospectus are reasonable. Maybank IB and AmInvestment Bank, being the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters are satisfied that the bases and assumptions relied on in the preparation of the Profit Projection are reasonable.

## NOTICE TO INVESTORS AND ADDITIONAL STATEMENTS

Investors should note that they may seek recourse under Sections 248, 249 and 357 of the CMSA for breaches of securities laws and regulations including any statement in this Prospectus that is false, misleading, or from which there is a material omission, or for any misleading or deceptive act in relation to this Prospectus or the conduct of any other person in relation to IOIPG REIT.

The Units are offered to the public on the premise of full and accurate disclosure of all material information concerning the Offering, for which any person set out in Section 236 of the CMSA is responsible.

Bursa Securities had, on 30 September 2026, approved the admission of IOIPG REIT to the Official List of the Main Market, and the listing of and quotation for the 5,500,000,000 Units on the Main Market as well as the listing of and quotation for up to 300,000,000 new Units to be issued as payment of the Management Fees to the Manager.

Investors should note that any agreement by the Joint Managing Underwriters and Joint Underwriters to underwrite the Offer Units under the Retail Offering is not to be taken as an indication of the merits of the Units being offered.

This Prospectus has not been and will not be made to comply with the laws of any jurisdiction other than Malaysia, and has not been and will not be lodged, registered or approved pursuant to or under any applicable securities or equivalent legislation or with or by any regulatory authority or other relevant body of any jurisdiction other than Malaysia.

The distribution of this Prospectus and the Offering are subject to the laws of Malaysia. This Prospectus will not be distributed outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia in connection with the Offering. The Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers have not authorised and take no responsibility for the distribution of this Prospectus outside Malaysia except insofar as it is part of the offering memorandum distributed to foreign institutional investors outside Malaysia in connection with the Offering. No action has been taken to permit any offering of the Units based on this Prospectus in any jurisdiction other than Malaysia. Accordingly, this Prospectus may not be used for the purpose of and does not constitute an offer for subscription or purchase or invitation to subscribe for or purchase of the Units in any jurisdiction or in any circumstance in which such an offer is not authorised or lawful or to any person to whom it is unlawful to make such offer or invitation. The distribution of this Prospectus and the offering of the Units in certain other jurisdictions may be restricted by law. Prospective investors who may be in possession of this Prospectus are required to inform themselves and to observe such restrictions.

The Manager will not, prior to acting on any acceptance in respect of the Offering, make or be bound to make any inquiry as to whether investors have a registered address in Malaysia and will not accept or be deemed to accept any liability in relation thereto whether or not any inquiry or investigation is made in connection therewith. It shall be the investors' sole responsibility if they are or may be subject to the laws of countries or jurisdictions other than Malaysia to consult their legal and/or other professional advisers as to whether the Offering would result in the contravention of any laws of such countries or jurisdictions.

Further, it shall also be the investors' sole responsibility to ensure that their applications for the Offering would be in compliance with the terms of the Offering and would not be in contravention of any laws of countries or jurisdictions other than Malaysia to which they may be subjected. The Manager will further assume that investors have accepted the Offering in Malaysia and will at all applicable times be subjected only to the laws of Malaysia in connection therewith.

However, the Manager reserves the right, in its absolute discretion, to treat any acceptance as invalid if the Manager believes that such acceptance may violate any law or applicable legal or regulatory requirements.

No action has been or will be taken to ensure that this Prospectus complies with the laws of any countries or jurisdictions other than the laws of Malaysia. The Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers shall not accept any responsibility or liability in the event that any application made by investors shall become illegal, unenforceable, voidable or void in any country or jurisdiction.

This Prospectus is published solely in connection with the Offering. The Units being offered in the Offering are offered solely on the basis of the information contained and representations made in this Prospectus. The Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers have not authorised anyone to provide any information or to make any representation not contained in this Prospectus. Any information or representation not contained in this Prospectus must not be relied upon as having been authorised by the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers involved in the Offering. If anyone provides investors with different or inconsistent information, investors should not rely upon it. Neither the delivery of this Prospectus nor any offer, subscription, sale or transfer made hereunder shall under any circumstances imply that the information herein is correct as of any date subsequent to the date hereof or constitute a representation that there has been no change or development reasonably likely to involve a material adverse change in the affairs, conditions and prospects of IOIPG REIT, the Manager or the Units since the date of this Prospectus.

Investors should take notice of such announcements and documents and upon release of such announcements and documents shall be deemed to have notice of such changes. Unless required by applicable laws, and save as provided in the responsibility statement of the Directors and the directors of the Sponsor as set out in this Prospectus, no representation, warranty or covenant, express or implied, is made by any of IOIPG REIT, the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers as to the accuracy or completeness of the information contained herein, and nothing contained in this Prospectus is, or shall be relied upon as, a promise, representation or covenant by any of IOIPG REIT, the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers.

None of IOIPG REIT, the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is making any representation or undertaking to any purchaser or subscriber of Units regarding the legality of an investment by such purchaser or subscriber under appropriate legal, investment or similar laws. In addition, investors in the Units should not construe the contents of this Prospectus as legal, business, financial or tax advice. Investors should be aware that they may be required to bear the financial risks of an investment in the Units for an indefinite period of time. Investors should consult their own professional advisers as to the legal, tax, business, financial and related aspects of an investment in the Units.

The distribution of this Prospectus and the offering, subscription, purchase, sale or transfer of the Units in certain jurisdiction may be restricted by law. IOIPG REIT, the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters require persons into whose possession this Prospectus comes to inform themselves about and to observe any such restrictions at their own expense and without liability to IOIPG REIT, the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers. This Prospectus does not constitute, and the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers are not making, an offer of, or an invitation to subscribe for or purchase, any of the Units in any jurisdiction in which such offer or invitation would be unlawful. Persons to whom a copy of this Prospectus has been issued shall not circulate to any other person, reproduce or otherwise distribute this Prospectus or any information herein for any purpose whatsoever nor permit or cause the same to occur.

The Units have not been and will not be registered under the U.S. Securities Act, and may not be offered, sold or delivered within the United States, unless pursuant to an exemption from, or a transaction not subject to, the registration requirements under the U.S. Securities Act. Accordingly, the Units are being offered and sold only outside the United States in offshore transactions in reliance on Regulation S.

The Units have not been approved or disapproved by the U.S. Securities and Exchange Commission, any State Securities Commission in the United States or any other U.S. regulatory authority, nor have any of the foregoing authorities passed upon or endorsed the merits of the Offering or confirmed the accuracy or adequacy of this Prospectus. Any representation to the contrary is a criminal offence in the United States.

This Prospectus is available from Bursa Securities' website at www.bursamalaysia.com.

This Prospectus has been prepared in the context of the Offering under the laws of Malaysia.

**ELECTRONIC PROSPECTUS**

This Prospectus can be viewed or downloaded from Bursa Securities' website at www.bursamalaysia.com.The contents of the electronic copy of this Prospectus and the copy of this Prospectus registered with the SC are the same.

The internet is not a fully secured medium. The internet application for the Units may be subject to risks in data transmission, computer security threats such as viruses, hackers and crackers, faults with computer software and other events beyond the control of the Internet Participating Financial Institutions or Participating Securities Firms. These risks cannot be borne by the Internet Participating Financial Institutions or Participating Securities Firms. If investors doubt the validity or integrity of the Electronic Prospectus, investors should immediately request from the Manager or the Issuing House, a paper/printed copy of this Prospectus. If there is any discrepancy between the contents of the Electronic Prospectus and the paper/printed copy of this Prospectus, the contents of the paper/printed copy of this Prospectus which are identical to the copy of the Prospectus registered with the SC will prevail.

In relation to any reference in this Prospectus to third-party internet sites ("**Third-Party Internet Sites**"), whether by way of hyperlinks or by way of description of the Third-Party Internet Sites, investors acknowledge and agree that:

(i) each of the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers does not endorse and is not affiliated in any way to the Third-Party Internet Sites. Accordingly, each of the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is not responsible for any availability of or the content or any data, information, files or other material provided on the Third-Party Internet Sites. Investors bear all risks associated with the access to or use of the Third-Party Internet Sites;

(ii) each of the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is not responsible for the quality of products or services in the Third-Party Internet Sites, particularly in fulfilling any terms of agreements with the Third-Party Internet Sites. Each of the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is also not responsible for any loss or damage or cost that investors may suffer or incur in connection with or as a result of dealing with the Third-Party Internet Sites or the use of or reliance on any data, information, files or other material provided by such parties; and

(iii) any data, information, file or other material downloaded from the Third-Party Internet Sites is done at the investors' own discretion and risk. Each of the Manager, the Sponsor, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is not responsible, liable or under obligation for any damage to investors' computer systems or loss of data resulting from the downloading of any such data, information, file or other material.

Where an Electronic Prospectus is hosted on the website of the Internet Participating Financial Institutions or Participating Securities Firms, investors are advised that:

(i) the Internet Participating Financial Institutions or Participating Securities Firms are only liable in respect of the integrity of the contents of the Electronic Prospectus, to the extent of the contents of the Electronic Prospectus on the web server of the Internet Participating Financial Institutions or Participating Securities Firms which may be viewed via your web browser or other relevant software. The Internet Participating Financial Institutions or Participating Securities Firms are not responsible for the integrity of the contents of the Electronic Prospectus which has been obtained from the web server of the Internet Participating Financial Institutions or Participating Securities Firms and subsequently communicated or disseminated in any manner to investors or other parties; and

(ii) while all reasonable measures have been taken to ensure the accuracy and reliability of the information provided in the Electronic Prospectus, the accuracy and reliability of the Electronic Prospectus cannot be guaranteed because the internet is not a fully secure medium.

The Internet Participating Financial Institutions or Participating Securities Firms are not liable (whether in tort or contract or otherwise) for any loss, damage or costs, that you or any other person may suffer or incur due to, as a consequence of or in connection with any inaccuracies, changes, alterations, deletions or omissions in respect of the information provided in the Electronic Prospectus which may arise in connection with or as a result of any fault with web browsers or other relevant software, any fault or faults on investors' and/or any third party's personal computer, operating system or other software, viruses or other security threats, unauthorised access to information or systems in relation to the website of the Internet Participating Financial Institutions or Participating Securities Firms, and/or problems occurring during data transmission which may result in inaccurate or incomplete copies of information being downloaded or displayed on investors' personal computers.

## INDICATIVE TIMETABLE

An indicative timetable for the Offering is set out below:

| Event | Date and timetable |
|---|---|
| Announcement of Entitlement Date | 15 October 2026 |
| Entitlement Date | 30 October 2026 |
| Opening of the Retail Offering and Institutional Offering | 10.00 a.m., 3 November 2026 |
| Closing of the Retail Offering and the Institutional Offering | 5.00 p.m., 10 November 2026 |
| Price Determination Date | 12 November 2026 |
| Balloting of applications for Offer Units pursuant to the Public Offering | 12 November 2026 |
| Allotment of Offer Units to successful applicants | 24 November 2026 |
| Listing of IOIPG REIT on the Main Market | 25 November 2026 |

The applications for Offer Units will open and close at the times and dates stated above. If there is any material change to this timetable, it will be announced by way of advertisement in a widely circulated Bahasa Malaysia and English newspaper within Malaysia and an announcement will be made on the website of Bursa Securities.

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The following terms in this Prospectus bear the same meaning as set out below unless the term is defined otherwise or the context requires otherwise:

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| Acquisitions | : | Acquisitions by the Trustee (on behalf of IOIPG REIT) of the Subject Properties for a total purchase consideration of RM7,578,000,000 to be satisfied by the Consideration Units and the Cash Consideration |
| Act | : | Companies Act, 2016 |
| ADA | : | Authorised Depository Agent |
| AEI | : | Asset enhancement initiatives |
| AmInvestment Bank | : | AmInvestment Bank Berhad (Registration No. 197501002220 (23742-V)) |
| Applicable Laws and Requirements or Relevant Laws and Requirements | : | The laws, regulations, guidelines, rules and official requirements, guidance notes, practice notes (whether or not having the force of law) applicable to REITs from time to time including securities laws, the REIT Guidelines, the Asset Valuation Guidelines, the CMSP Guidelines, the Listing Requirements, the Rules of Bursa Depository and taxation laws, rulings and guidelines |
| Application Form | : | Printed application form for the application for the Offer Units under the Retail Offering accompanying this Prospectus |
| Appraised Value | : | In relation to a Subject Property, the value of that Subject Property as appraised by the Independent Property Valuer as at 31 October 2025 and subsequently updated based on material valuation date of 31 May 2026 |
| Asset Valuation Guidelines | : | Asset Valuation Guidelines issued by the SC |
| ATM | : | Automated teller machine |
| Authorised Investments | : | The following investments in which IOIPG REIT may invest, subject to the provisions of the REIT Guidelines:<br>(i) Real Estate Assets;<br>(ii) Non-Real Estate Assets;<br>(iii) Cash, deposits and money market instruments; and<br>(iv) Any other investment not specified in (i) to (iii) above but specified as a permissible investment in the REIT Guidelines or as otherwise permitted by the SC |
| Average Base Rent | : | The total base rent divided by the total Average Occupied NLA for the FYE/FPE |
| Average Daily Rate | : | The total hotel room revenue divided by the total number of Room Nights occupied in a given FYE/FPE |

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| Average Occupancy Rate | : | In respect of the Retail Property and Office Properties, the percentage of the Average Occupied NLA divided by the average NLA of a Subject Property for the relevant FYE/FPE<br><br>In respect of the Hotel Properties, the percentage of the total Room Nights occupied divided by the total Room Nights available for use for the relevant FYE/FPE |
| Average Occupied NLA | : | The aggregate month-end Occupied NLA of a Subject Property divided by the number of months in the relevant FYE/FPE |
| Average Rental Rate | : | The total Rental Income and service charge divided by the total Average Occupied NLA for the FYE/FPE |
| BNM | : | Bank Negara Malaysia |
| Board or Manager Board | : | Board of directors of the Manager |
| Book Closing Date | : | The specified time and date set by the Board for the purpose of determining the Unitholders' entitlement to the Distributable Income, new Units or other distributions or entitlements |
| Bumiputera | : | In the context of:<br><br>(i) individuals – Malays and the aborigines and the natives of Sabah and Sarawak as specified in the Federal Constitution of Malaysia;<br><br>(ii) companies – a company which fulfils, among others, the following criteria or such other criteria as may be imposed by the MITI:<br><br>(a) Registered under the Act or Companies Act as a private company;<br><br>(b) Its shareholders are 100% Bumiputera; and<br><br>(c) Its board of directors (including its staff) are at least 51% Bumiputera; and<br><br>(iii) cooperatives – a cooperative whose shareholders or cooperative members are at least 95% Bumiputera or such other criteria as may be imposed by the MITI |
| Bursa Depository | : | Bursa Malaysia Depository Sdn Bhd (Registration No. 198701006854 (165570-W)) |
| Bursa Securities | : | Bursa Malaysia Securities Berhad (Registration No. 200301033577 (635998-W)) |
| CAGR | : | Compound annual growth rate |
| Cash Consideration | : | The settlement of the balance of the total purchase consideration for the Acquisitions of RM2,653,350,000, to be funded by the issuance of Sukuk under the Sukuk Programme |
| CDS | : | Central Depository System |
| CDS Account | : | An account established by Bursa Depository for a depositor for the recording of the deposit of securities and for dealing in such securities by the depositor |

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| CEO | : | Chief executive officer |
| CF/CCC | : | Certificate of fitness for occupation/certificate of completion and compliance or such certificate by any other name issued pursuant to the Street, Drainage and Building Act, 1974 and any relevant by-laws enacted under it or such relevant legislation applicable at the material time which confirms a building is safe, complies with building laws, and is fit for occupation |
| Chris Chong | : | Chong Voon Fooi |
| CIS Prospectus Guidelines | : | Prospectus Guidelines for Collective Investment Schemes issued by the SC |
| Clawback and Reallocation | : | The clawback and reallocation provisions as set out in **Section 3.4.3** of this Prospectus |
| CMSA | : | Capital Markets and Services Act, 2007 |
| CMSL | : | Capital markets services licence granted by the SC to carry out the regulated activity of fund management in relation to asset management restricted to REITs |
| CMSP Guidelines | : | Guidelines on the Registration and Conduct of Capital Market Services Providers issued by the SC |
| CMSRL | : | Capital markets services representative's licence |
| Committed Occupancy Rate | : | The percentage of NLA of the Retail Property or the Office Properties (as the case may be) which, at any particular point in time, have commenced or committed but have yet to commence in accordance with the terms of the respective tenancy agreements or letters of offer accepted by the tenants, over total NLA |
| Committed Occupied NLA | : | The total NLA of the Retail Property or the Office Properties (as the case may be) which, at any particular point in time, are subject to tenancies which have commenced or committed but have yet to commence in accordance with the terms of the respective tenancy agreements or letters of offer accepted by the tenants |
| Companies Act | : | Companies Act, 1965 |
| Completion Date | : | The date on which the completion shall take place within one month from the Unconditional Date, or such extended date as the Vendors and the Purchaser may mutually agree in writing, as set out in **Section 14.3(vii)(a)** of this Prospectus |
| Consideration Units | : | The 5,500,000,000 new Units to be issued by IOIPG REIT to the Vendors with an aggregate value of approximately RM4.92 billion as part satisfaction of the total purchase consideration for the Acquisitions, which shall be deemed fully paid upon the issuance of such Units |
| COVID-19 | : | Coronavirus disease (COVID-19), an infectious disease caused by severe acute respiratory syndrome coronavirus 2 (SARS-Cov2) |
| Dato' Lee | : | Dato' Lee Yeow Seng |
| DBS | : | DBS Bank Ltd. (Registration No. 196800306E) |

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| Deed | : | The deed of trust dated 9 September 2026 between the Manager and the Trustee constituting IOIPG REIT and registered with the SC on 11 September 2026 |
| Deposited Property | : | All the assets of IOIPG REIT, including all its Authorised Investments and other assets (after consulting with the auditor) considered to be in the nature of assets in accordance with generally accepted accounting practices in Malaysia, for the time being held or deemed to be held in accordance with the Deed |
| Directors | : | Directors of the Manager |
| Distributable Income | : | The amount available for distribution to the Unitholders which is to be computed in accordance with the manner set out in **Section 10.9** "Distributable Income" of this Prospectus |
| Distribution Period | : | Quarterly or such other interval as the Manager may determine in accordance with the Deed |
| DPU | : | Distribution per Unit |
| EESG | : | Economic, environmental, social and governance |
| EIR | : | Effective interest rate |
| Electronic Application | : | Application for the Offer Units under the Retail Offering by the Malaysian Public through the ATMs of Participating Financial Institutions |
| Electronic Prospectus | : | A copy of this Prospectus that is issued, circulated or disseminated, stored or hosted on digital platforms or electronic storage mediums, including but not limited to website, mobile application, email, compact disc, thumb drive and cloud-based storage |
| Eligible Business Associates | : | The business associates of the IOIPG Group who have contributed to the success of the IOIPG Group and are eligible for the Pink Form Units under the Restricted Pink Form Offering |
| Eligible Directors | : | The directors of the Sponsor and the Manager who are eligible for the Pink Form Units under the Restricted Pink Form Offering |
| Eligible Employees | : | The employees of the IOIPG Group and the Manager who are eligible for the Pink Form Units under the Restricted Pink Form Offering |
| Eligible Persons | : | Collectively, the Eligible Directors, the Eligible Employees and the Eligible Business Associates |
| Entitled IOIPG Shareholders | : | The shareholders of IOIPG whose names appear on the Record of Depositors of IOIPG as at the close of business on the Entitlement Date to participate in the Restricted Offering |
| Entitlement Date | : | 30 October 2026, being the date on which the names of the Entitled IOIPG Shareholders must appear in the Record of Depositors and Register of Members of IOIPG as at 5.00 p.m., in order to be entitled to participate in the Restricted Offering |
| EV | : | Electric vehicle |

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| Excess Pink Form Units | : | Any Pink Form Units not taken up under the Restricted Pink Form Offering |
| Excess Pink Form Units Applications | : | Applications by the Eligible Persons for the Excess Pink Form Units in excess of their pre-determined allocation |
| Excess Restricted Offer Units | : | Unsubscribed Restricted Offer Units under the Restricted Offering |
| Excess Restricted Offer Units Applications | : | Applications by the Entitled IOIPG Shareholders for the Restricted Offer Units in excess of their pre-determined allocation |
| F&B | : | Food and beverage |
| FDSB | : | Flora Development Sdn Bhd (Registration No. 199401019184 (304863-A)), being an indirect 99.9%-owned subsidiary of the Sponsor, held through IOI Properties Berhad |
| FF&E | : | All furniture, fixtures, furnishings and equipment, interior and exterior signs, as well as other improvements and property (whether now existing or hereafter acquired) used, or held in storage for use in or otherwise required in connection with the operation of the hotel businesses |
| FF&E Contribution | : | With respect to any fiscal year, being any period of 12 months commencing on 1 July and ending on 30 June provided that the first fiscal year shall commence on the commencement date of the respective Hotel Master Lease Agreements, the monthly contribution in respect of FF&E, an amount equivalent to a fixed percentage of revenue on an annual basis |
| FF&E Reserve | : | Reserve established for the purpose of funding the acquisition and replacement of FF&E |
| Final Retail Price | : | Final price per Unit payable by investors pursuant to the Retail Offering equivalent to RM0.96 per Offer Unit or the Institutional Price, whichever is lower, to be determined on the Price Determination Date |
| FPE | : | Financial period ended, or where the context otherwise requires, financial period ending 31 May |
| FYE | : | Financial year ended, or where the context otherwise requires, financial year ending 30 June |
| GBI | : | Green Building Index |
| Government | : | Government of Malaysia |
| Gross Floor Area or GFA | : | Gross floor area |
| Gross Operating Profit or GOP | : | Sum of room revenue, F&B revenue and other income, less operating expenses, being the costs and expenses of maintaining, conducting and supervising the operation of the relevant Hotel Property |

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| Guaranteed Rent | : | Guaranteed rent payable:<br><br>(i) in respect of Putrajaya Marriott Hotel, a fixed monthly rental of RM670,000, equivalent to an annual rental of RM8,040,000;<br><br>(ii) in respect of Le Méridien Putrajaya, a fixed monthly rental of RM875,000, equivalent to an annual rental of RM10,500,000;<br><br>(iii) in respect of Moxy Putrajaya, a fixed monthly rental of RM625,000, equivalent to an annual rental of RM7,500,000;<br><br>(iv) in respect of Four Points by Sheraton Puchong, a fixed monthly rental of RM500,000, equivalent to an annual rental of RM6,000,000;<br><br>(v) in respect of W Kuala Lumpur, a fixed monthly rental of RM1,000,000, equivalent to an annual rental of RM12,000,000; and<br><br>(vi) in respect of Courtyard by Marriott Penang, a fixed monthly rental of RM570,000, equivalent to an annual rental of RM6,840,000 |
| Hotel Manager(s) | : | Where applicable:<br><br>(i) Luxury Hotels International Management Company B.V. (Malaysia Branch) (Registration No. 200802000030 (995144-K)); and<br><br>(ii) Starwood Asia Pacific Hotels & Resorts Pte. Ltd. (Registration No. 199507702Z) |
| Hotel Master Lease Agreements | : | Collectively, the hotel master lease agreements all dated 14 September 2026 entered into by each Master Lessee, the Manager and the Trustee (on behalf of IOIPG REIT) as the lessor in relation to the lease of the respective Hotel Properties |
| IBHSB | : | IOI Business Hotel Sdn Bhd (Registration No. 201201027418 (1011908-V)), being an indirect 99.9%-owned subsidiary of the Sponsor, held through IOI Properties Berhad |
| IC | : | Integrated Circuit |
| ICHSB | : | IOI City Hotel Sdn Bhd (Registration No. 201201029565 (1014052-A)), being an indirect wholly-owned subsidiary of the Sponsor, held through IOI City Holdings |
| ICMSB | : | IOI City Mall Sdn Bhd (Registration No. 200801016058 (817348-V)), being a direct wholly-owned subsidiary of the Sponsor |
| ICPSB | : | IOI City Park Sdn Bhd (Registration No. 201201044695 (1029172-T)), being an indirect wholly-owned subsidiary of the Sponsor, held through IOI City Holdings |
| ICTOSB | : | IOI City Tower One Sdn Bhd (Registration No. 201201030923 (1015410-U)), being an indirect wholly-owned subsidiary of the Sponsor, held through IOI City Holdings |

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| ICTTSB | : | IOI City Tower Two Sdn Bhd (Registration No. 201201044693 (1029170-M)), being an indirect wholly-owned subsidiary of the Sponsor, held through IOI City Holdings |
| IFRS | : | International Financial Reporting Standards issued by the International Accounting Standards Board |
| Income Tax Act | : | Income Tax Act, 1967 |
| Independent Property Market Report | : | Independent property market report dated 12 October 2026 issued by Jones Lang Wootton, as set out in **Appendix B** "Independent Property Market Report" of this Prospectus |
| Independent Property Market Researcher | : | Jones Lang Wootton (Proprietor: Singham Sulaiman Sdn Bhd) (Registration No. 198101012087 (78217-X)) |
| Independent Property Valuer or Knight Frank | : | Knight Frank Malaysia Sdn Bhd (Registration No. 200201017816 (585479-A)) |
| Institutional Offering | : | Offering of up to 1,484,385,463 Units by IOIPG at the Institutional Price in the following manner:<br><br>(i) 687,500,000 Units are reserved for Bumiputera investors approved by the MITI; and<br><br>(ii) up to 796,885,463 Units to other Malaysian institutional and selected investors as well as foreign institutional and selected investors in reliance on Regulation S,<br><br>subject to the Clawback and Reallocation as well as the Over-allotment Option |
| Institutional Price | : | The price per Offer Unit payable by the institutional investors pursuant to the Institutional Offering which will be determined on the Price Determination Date by way of bookbuilding |
| Internet Application | : | Application for the Offer Units under the Public Offering for the Malaysian Public portion through an Internet Participating Financial Institution or Participating Securities Firm |
| Internet Participating Financial Institutions or Participating Securities Firms | : | The participating financial institution or participating securities firms for the Internet Application as referred to in **Appendix F** "Procedure for the Application and Acceptance" of this Prospectus |
| IOI City Holdings | : | IOI City Holdings Sdn Bhd (Registration No. 201201032603 (1017091-K)), being an indirect wholly-owned subsidiary of the Sponsor, held through ICMSB |
| IOI City Mall Phase 3 | : | The planned extension of IOI City Mall which will be a component of an intended mixed-use development consisting of retail, hotel and office components |
| IOI Corp | : | IOI Corporation Berhad (Registration No. 196901000607 (9027-W)) |
| IOI Resort City | : | An integrated township development in Putrajaya spanning across 788 acres and comprises commercial, residential, leisure and hospitality development components |

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| IOIPG or Sponsor or Over-allotment Option Provider | : | IOI Properties Group Berhad (Registration No. 201301005964 (1035807-A)) |
| IOIPG Board or Sponsor Board | : | Board of directors of IOIPG |
| IOIPG Entity | : | Means:<br>(i) any existing or future wholly-owned subsidiaries of IOIPG; or<br>(ii) in the event such subsidiaries are not wholly owned by IOIPG, and the other shareholder(s) is/are third parties, such subsidiaries will be subject to the ROFR provided under the ROFR Agreement only upon obtaining the consent of such third parties |
| IOIPG Group | : | Collectively, IOIPG and its subsidiaries |
| IOIPG REIT | : | IOIPG Malaysia Real Estate Investment Trust, being a real estate investment trust established in Malaysia and constituted by the Deed |
| IOIPG Share(s) or Share(s) | : | Ordinary share(s) in IOIPG |
| Issuing House or MIH | : | Malaysian Issuing House Sdn Bhd (Registration No. 199301003608 (258345-X)) |
| Joint Bookrunners | : | Collectively, Maybank IB, AmInvestment Bank, DBS, CIMB Investment Bank Berhad, Hong Leong Investment Bank Berhad, RHB Investment Bank Berhad, UOB Kay Hian (M) Sdn Bhd and Oversea-Chinese Banking Corporation Limited |
| Joint Global Coordinators | : | Collectively, Maybank IB, AmInvestment Bank and DBS |
| Joint Managing Underwriters or Joint Principal Advisers | : | Collectively, Maybank IB and AmInvestment Bank |
| Joint Underwriters | : | Collectively, Maybank IB, AmInvestment Bank, CIMB Investment Bank Berhad, Hong Leong Investment Bank Berhad, RHB Investment Bank Berhad and UOB Kay Hian (M) Sdn Bhd |
| Key Management Personnel | : | Key management personnel of the Manager whose profiles are set out in **Section 6.5.1** of this Prospectus |
| KL | : | Kuala Lumpur |
| KL City Centre | : | Kuala Lumpur City Centre |
| KLIA | : | Kuala Lumpur International Airport |
| km | : | Kilometres |
| Land Acquisition Act | : | Land Acquisition Act, 1960 |
| Latest Practicable Date or LPD | : | 22 September 2026, being the latest practicable date prior to the issuance of this Prospectus |

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| LDP | : | Lebuhraya Damansara Puchong Expressway |
| Leasing Arrangement | : | The proposed lease arrangement to be entered into between IBHSB and W Kuala Lumpur Management Corporation to lease the Void Area |
| Listing | : | The admission of IOIPG REIT to the Official List of the Main Market of Bursa Securities and the listing of and quotation for 5,500,000,000 Units on the Main Market |
| Listing Date | : | 25 November 2026, being the date of the Listing |
| Listing Requirements | : | Main Market Listing Requirements of Bursa Securities |
| Lodge and Launch Framework | : | The framework as established by the Guidelines on Unlisted Capital Market Products under the Lodge and Launch Framework issued by the SC (effective 9 March 2015) |
| LRT | : | Light Rapid Transit |
| Main Market | : | Main Market of Bursa Securities |
| Malaysian FRS or MFRS | : | Malaysian Financial Reporting Standards issued by the Malaysian Accounting Standards Board |
| Malaysian Public or Public | : | Malaysian citizens, companies, co-operatives, societies and institutions incorporated or organised under the laws of Malaysia |
| Management Fees | : | Fees payable to the Manager which comprises the base fee, the performance fee, the acquisition fee and the divestment fee as set out in **Section 6.6** "Management Fees" of this Prospectus |
| Manager or IRMSB | : | IOIPG REIT Management Sdn Bhd (Registration No. 202501026083 (1627496-A)), being the management company of IOIPG REIT and a wholly-owned subsidiary of the Sponsor |
| Market Day | : | A day on which Bursa Securities is open for trading in securities |
| Marriott International | : | Marriott International, Inc. |
| Master Lease Expenses | : | The sum of operating services fee, base license fee, international services charges (including international marketing fund, reservations system, loyalty programme) and incentive license fee paid / payable to the Hotel Manager together with the aggregate sum of 50% of the FF&E Contribution |
| Master Leases | : | The leases granted to the respective Master Lessees under the respective Hotel Master Lease Agreements, each a "**Master Lease**" |
| Master Lessees | : | In relation to the Master Leases, collectively, the master lessees of the Hotel Properties, namely:<br>(i) ICHSB in respect of Le Méridien Putrajaya and Moxy Putrajaya;<br>(ii) RVDSB in respect of Putrajaya Marriott Hotel; and<br>(iii) IBHSB in respect of Four Points by Sheraton Puchong, Courtyard by Marriott Penang and W Kuala Lumpur<br>(each a "**Master Lessee**") |

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| Master Valuation Certificates | : | The master valuation certificate dated 9 April 2026 (based on the material valuation date of 31 October 2025) and the update master valuation certificate dated 20 July 2026 (based on the material valuation date of 31 May 2026) in respect of the Subject Properties |
| Maybank IB | : | Maybank Investment Bank Berhad (Company Registration No. 197301002412) |
| MCCG | : | Malaysian Code on Corporate Governance issued by the SC |
| MDSB | : | Mayang Development Sdn Bhd (Registration No. 198201006338 (86092-W)), being a direct wholly-owned subsidiary of the Sponsor |
| MIA | : | Malaysian Institute of Accountants |
| MICE | : | Meetings, incentives, conferences and exhibitions |
| Minimum Sale Price | : | The minimum sale price to be stipulated by Dato' Lee in respect of a purchase of the Relevant Private Assets under the right of first refusal to be granted by Dato' Lee to both IOIPG and IOIPG REIT |
| MIRB | : | Malaysian Inland Revenue Board |
| MIS | : | Managed Investment Schemes Department |
| MITI | : | Ministry of Investment, Trade and Industry of Malaysia |
| MOE | : | Ministry of Economy of Malaysia |
| MRT | : | Mass Rapid Transit |
| MTrustee or Trustee | : | MTrustee Berhad (Registration No. 198701004362 (163032-V)) acting in its capacity as trustee of IOIPG REIT |
| N.A. | : | Not applicable |
| Net Asset Value or NAV | : | The Total Asset Value of IOIPG REIT less the liabilities of IOIPG REIT at the point of valuation |
| Net GOP | : | Gross Operating Profit less Master Lease Expenses |
| Net Income | : | Interim unaudited or annual audited net income after taxation of IOIPG REIT as determined by the Manager based on applicable Malaysia Accounting Standards Board's approved accounting standards in Malaysia |
| Net Property Income or NPI | : | Net property income |
| NLA | : | Net lettable area |

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| Non-Real Estate Assets | : | Refers to:<br><br>(i) units of other listed REITs;<br><br>(ii) listed shares;<br><br>(iii) listed securities of and issued by property companies;<br><br>(iv) debt securities or sukuk issued by, or fully guaranteed by, the Government;<br><br>(v) debt securities or sukuk issued by property companies and Real Estate-related asset-backed securities; and<br><br>(vi) commercial papers or Islamic commercial papers or debt securities or sukuk issued by companies or institutions falling within the top 3 long-term credit rating and highest short-term credit rating by any domestic or global rating agency,<br><br>and such other assets as may be permitted by the REIT Guidelines and the SC |
| Occupancy Rate | : | In respect of the Retail Property and Office Properties, the percentage of Occupied NLA against total NLA as at the relevant FYE/FPE, and in respect of the Hotel Properties, the percentage of total Room Nights occupied against total Room Nights available for use as at the relevant FYE/FPE |
| Occupied NLA | : | The total NLA of the Subject Properties which, at any particular point in time, are subject to tenancies which have commenced in accordance with the terms of the respective tenancy agreements |
| Offer Acceptance Form | : | The offer acceptance form in relation to the Restricted Offering |
| Offer Units | : | Units to be offered by the Sponsor pursuant to the Offering |
| Offering | : | Collectively, the Retail Offering and the Institutional Offering |
| Official List | : | A list specifying all securities listed on the Main Market |
| Over-allotment Option | : | The over-allotment option that may be granted by the Over-allotment Option Provider to the Stabilising Manager for up to an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units or up to 6.0% of the total issued fund size of 5,500,000,000 Units upon Listing |
| Partial CCC | : | Partial certificate of completion and compliance |
| Participating Financial Institutions | : | The participating financial institutions for Electronic Applications as referred to in **Appendix F** "Procedures for the Application and Acceptance" of this Prospectus |
| PFCC | : | Puchong Financial Corporate Centre |
| Phases 2 & 3 Title | : | The separate titles comprising IOI City Mall Phase 2 and IOI City Mall Phase 3 |
| Phase 4 Title | : | The separate title comprising the Phase 4 future developments of IOI Resort City |

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| Pink Form Units | : | Offer Units offered under the Restricted Pink Form Offering |
| Placement Agreement | : | The placement agreement to be entered into between the Sponsor, the Manager, the Trustee, the Joint Global Coordinators and the Joint Bookrunners in respect of the placement of the Offer Units under the Institutional Offering |
| PMH Subdivided Title 1 | : | The subdivided title comprising Putrajaya Marriott Hotel and its car park bays, One IOI Square, Two IOI Square and their respective car park bays |
| Price Determination Date | : | The date on which the Institutional Price and the Final Retail Price will be determined |
| Pro Forma Consolidated Statement of Financial Position | : | Pro forma consolidated statement of financial position of IOIPG REIT as at 11 September 2026 (being the date of establishment of IOIPG REIT) |
| Pro Forma Consolidated Statements of Comprehensive Income | : | Unaudited pro forma consolidated statements of comprehensive income of IOIPG REIT for the FYE 2023, FYE 2024, FYE 2025, FPE 31 May 2025 and FPE 31 May 2026 |
| Profit Projection | : | The profit projection of IOIPG REIT for the Projection Period 2027 |
| Projection Period 2027 | : | The financial period commencing from 11 September 2026 (being the date of establishment of IOIPG REIT) and ending 30 June 2027 |
| Property Management Agreement | : | The property management agreement dated 14 September 2026 entered into between the Manager, the Trustee (on behalf of IOIPG REIT) and the Property Manager |
| Property Manager or Henry Butcher Mont Kiara | : | Henry Butcher Malaysia (Mont Kiara) Sdn Bhd (Registration No. 201501023493 (1148822-P)), a company registered with the Board of Valuers, Appraisers, Estate Agents and Property Managers Malaysia, being the property manager of IOIPG REIT |
| Property Operating Expenses or POE | : | All expenses or outgoings required to manage or maintain the Subject Properties as permitted by the Deed |
| Prospectus | : | This Prospectus dated 3 November 2026 |
| psf | : | Per square foot |
| Public Offering | : | Offering of 110,000,000 Units by IOIPG for application by the Malaysian Public, of which 55,000,000 Units are reserved for application by Bumiputera Public |
| Public Spread Requirement | : | The requirement in accordance with the Listing Requirements, to have at least 25.0% of the total number of Units in issue to be held by a minimum number of 1,000 public Unitholders holding not less than 100 Units each at the point of Listing or such other minimum public spread as may be approved by Bursa Securities |
| Purchaser | : | For the purpose of **Section 14.3** of this Prospectus, the Trustee which will hold all rights and interests pursuant to and arising from the SPAs on trust for IOIPG REIT and for the benefit of the Unitholders in accordance with and subject to the terms and conditions of Deed |

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| Qualified Valuer | : | Independent qualified valuer appointed by the Trustee pursuant to the Deed |
| Real Estate | : | Land and all things that are a natural part of the land as well as things attached to the land both below and above the ground and includes rights, interests and benefits related to the ownership of real estate, but excludes mineral, or oil and gas assets and resources |
| Real Estate Assets | : | The Real Estate and other assets as may be permitted by the REIT Guidelines and the SC |
| Real Estate-Related Assets | : | Includes units of other REITs, listed securities of and issued by property companies, listed or unlisted debt securities of and issued by property companies and real estate-related asset-backed securities |
| Record of Depositors | : | A record provided by Bursa Depository under Chapter 24 of the Rules of Bursa Depository |
| Register of Trademarks | : | The register of trademarks kept and maintained under the Trademarks Act, 2019 |
| Registrar | : | Boardroom Share Registrars Sdn Bhd (Registration No. 199601006647 (378993-D)) |
| Regulation S | : | Regulation S under the U.S. Securities Act |
| REIT | : | Real estate investment trust |
| REIT Establishment | : | The establishment of IOIPG REIT |
| REIT Guidelines | : | Guidelines on Listed Real Estate Investments Trusts issued by the SC |
| Related Party(ies) | : | Refers to:<br>(i) the Manager;<br>(ii) the Trustee;<br>(iii) a Major Unitholder of IOIPG REIT;<br>(iv) a director, chief executive officer or Major Shareholder of the Manager; or<br>(v) a person connected with any of the above<br>(each a "**Related Party**") |
| Relevant Assets | : | Real Estate Assets located in Malaysia used for retail, commercial, industrial and hospitality purposes and any Real Estate Assets which may in future be identified and targeted for acquisition by IOIPG or an IOIPG Entity |

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| Relevant Private Assets | : | Assets held or to be acquired by Dato' Lee in his personal capacity or via any of his controlled vehicle (which excludes any vehicle whose shares are listed on any stock exchange or whose securities or units are traded on any stock exchange), being either:<br><br>(i) a company (wherever incorporated) in which Dato' Lee alone or together with any connected person, being person or entity who/which constitutes a "person connected" under paragraph 1.01 of the Listing Requirements ("**Connected Person**"), hold, directly or indirectly, an interest in excess of 50% of the total voting shares of the company;<br><br>(ii) limited liability partnership (wherever established) in which Dato' Lee alone or together with any Connected Person, hold, directly or indirectly, more than 50% of the capital contribution, or otherwise have the right to more than 50% of the profits or the power to control the management decisions of such partnership; or<br><br>(iii) any trust or body corporate (including any private trust or private foundation which has been established or may hereafter be established) in which Dato' Lee alone or together with any Connected Person, have the power to direct the trustee(s) or a beneficiary to or holder of more than 50% of the trust or body corporate,<br><br>(collectively, the "**Controlled Vehicle**". The assets held by such Controlled Vehicle(s) shall be referred hereinafter as "**Qualifying Private Assets**"); and such Qualifying Private Assets have a purchase consideration or market value which exceeds the TAV Threshold |
| Relevant Companies | : | Certain identified subsidiary companies of the Sponsor |
| Rental Income | : | Comprises (i) in the case of the Retail Property, base rent, percentage rent and advertising and promotional income; (ii) in the case of the Hotel Properties, master lease income; and (iii) in the case of the Office Properties, the base rent, and having the meaning as set out in **Section 4.4.5.1** "Total Revenue" of this Prospectus |
| Reporting Accountants | : | PricewaterhouseCoopers PLT (Firm No. LLP0014401-LCA & AF1146) |
| Restricted Offer Units | : | Offer Units offered under the Restricted Offering |
| Restricted Offering | : | Restricted offer for sale of 550,614,537 Restricted Offer Units by IOIPG to the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 existing IOIPG Shares held on the Entitlement Date |
| Restricted Pink Form Offering | : | Restricted offer for sale of 55,000,000 Pink Form Units by IOIPG to the Eligible Persons |

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| Retail Offering | : | Retail offering of 715,614,537 Offer Units at the Retail Price comprising:<br><br>(i) the Restricted Offering;<br><br>(ii) the Restricted Pink Form Offering; and<br><br>(iii) the Public Offering,<br><br>subject to the Clawback and Reallocation |
| Retail Price | : | Initial price per Offer Unit, to be fully paid by the retail investors upon application under the Retail Offering, subject to adjustments as set out in **Section 3.7.1** of this Prospectus |
| Right of First Refusal or ROFR | : | Right of first refusal granted by IOIPG to the Trustee (on behalf of IOIPG REIT) pursuant to the ROFR Agreement |
| Risks | : | Inherent risks such as accidents, non-compliance with on-site safety or regulatory requirements by third-party contractors and other unforeseen impediments that could affect IOIPG REIT's interests |
| RM and sen | : | Malaysian Ringgit and sen respectively |
| ROFR Agreement | : | The right of first refusal agreement dated 14 September 2026 between the Sponsor and the Trustee (on behalf of IOIPG REIT) |
| Room Nights | : | The number of times a hotel room is used or available for use by a guest(s) for an overnight stay of up to 24 hours in a given period |
| Rules of Bursa Depository | : | Rules of the Bursa Depository and all procedure manuals (as defined in the Rules of Bursa Depository), as amended from time to time |
| Rules on Take-Overs | : | Rules on Take-Overs, Mergers and Compulsory Acquisitions issued by the SC pursuant to Section 377 of the CMSA read together with the Malaysian Code on Take-Overs and Mergers, 2016 issued by the SC |
| RVDSB | : | Resort Villa Development Sdn Bhd (Registration No. 199401016406 (302086-K)), being a direct wholly-owned subsidiary of the Sponsor |
| SC | : | Securities Commission Malaysia |
| Securities Laws | : | Has the meaning given in Section 2(1) of the CMSA |
| Service Provider | : | IOIPG REIT Management Services Sdn Bhd (Registration No. 202601000456 (1662554-D)), being a direct wholly-owned subsidiary of the Sponsor |
| Service Provider Agreement | : | The service provider agreement dated 14 September 2026 between the Property Manager and the Service Provider |
| SGD | : | Singapore Dollar |
| SICDA | : | Securities Industry (Central Depositories) Act, 1991 |
| SKVE | : | South Klang Valley Expressway |

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| SPAs | : | Collectively, the conditional sale and purchase agreements all dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT), the Vendors and the registered proprietors (where applicable) in relation to the sale and purchase of the respective Subject Properties, as supplemented by the supplemental letter dated 16 October 2026 in respect of the IOI City Mall Car Parks only |
| Special Resolution | : | A resolution passed at a meeting of the Unitholders duly convened and held in accordance with the provisions of the Deed by a majority of not less than 75% of the total voting rights of the Unitholders who are entitled to vote on the resolution at the meeting given on a poll, provided always that for the purpose of terminating or winding up of IOIPG REIT, a "**Special Resolution**" means a resolution passed by a majority in number representing at least 75% of the total voting rights of the Unitholders voting at the meeting |
| SPV | : | Special purpose vehicle used for the purpose of investment in Real Estate as referred to in the REIT Guidelines |
| sq ft | : | Square foot/feet |
| Stabilising Manager | : | Maybank IB |
| State Authority | : | In relation to the States of West Malaysia, the Ruler-in-Council or Governor-in-Council of a State and includes in Negeri Sembilan, the Yang di-Pertuan Besar acting on behalf of himself and the Ruling Chiefs (the Undang of Sungei Ujong, the Undang of Jelebu, the Undang of Johol, the Undang of Rembau and the Tunku Besar of Tampin), and in relation to the Federal Territories of Kuala Lumpur, Putrajaya and Labuan, the minister charged with the responsibility for local government |
| Subject Properties | : | Collectively, the property portfolio of IOIPG REIT at the point of Listing comprising:<br><br>(i) IOI City Mall;<br><br>(ii) Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya, Four Points by Sheraton Puchong, W Kuala Lumpur, Courtyard by Marriott Penang (each a "**Hotel Property**", and collectively, "**Hotel Properties**");<br><br>(iii) IOI City Towers and PFCC Towers (each a "**Office Property**", and collectively, "**Office Properties**"),<br><br>and "**Subject Property**" means either one of them |
| Sukuk | : | Islamic medium term notes issued under the Sukuk Programme |
| Sukuk Programme | : | An Islamic medium term notes programme of up to RM5.0 billion in nominal value to be established by IOIPG REIT Capital Sdn Bhd, a special purpose vehicle which is wholly-owned by the Trustee (on behalf of IOIPG REIT) |
| TAV Threshold | : | In respect of the Relevant Private Assets and the Third Party Qualifying Assets, being the threshold of 1% of the total asset value of IOIPG REIT from time to time (being the value of all the assets of IOIPG REIT based on its latest audited accounts) |

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| Tax Consultant | : | PricewaterhouseCoopers Taxation Services Sdn Bhd (Registration No. 199801008604 (464731-M)) |
| Third Party Offer | : | A bona fide offer received by Dato' Lee from a third party to purchase any part of the Relevant Assets that Dato' Lee is agreeable to accept |
| Third Party Offeror | : | A third party from whom Dato' Lee receives the Third Party Offer |
| Third Party Qualifying Assets | : | Any assets held by a third party (which, for the avoidance of doubt, excludes any assets owned by the IOIPG Group, which will be the subject-matter of the ROFR pursuant to the ROFR Agreement) and such assets fall within the ambit of the investment policy of IOIPG REIT and have a purchase consideration or market value which exceeds the TAV Threshold |
| Title 1 | : | The master title held by ICMSB on which IOI City Mall Phase 1 and IOI City Mall Car Parks, Le Méridien Putrajaya, Moxy Putrajaya, IOI City Towers and the future developments of IOI City Mall Phase 1 are situated |
| Title 2 | : | The master title held by MDSB on which IOI City Mall Phase 2, IOI City Mall Car Parks and the future developments of Phase 2, Phase 3 and Phase 4 of IOI City Mall are situated |
| Title Amalgamation | : | The amalgamation of Title 1 and the Phases 2 & 3 Title into a single title |
| Total Asset Value | : | The value of all the assets of IOIPG REIT based on the latest valuation in accordance with the Deed |
| Total Revenue | : | Aggregate of Rental Income and revenue from contract with customers earned from the Subject Properties |
| Trademark Licence Agreement | : | The trademark licence agreement dated 14 September 2026 between the Sponsor, ICTOSB, ICMSB, FDSB, the Trustee (on behalf of IOIPG REIT) and the Manager for the grant of a non-exclusive and non-transferable licence to use the registered trademarks by the Sponsor set out in **Section 1.10** of this Prospectus |
| Trust Companies Act | : | Trust Companies Act, 1949 |
| Unconditional Date | : | The date that the SPAs shall become unconditional on the business day upon which all the conditions precedent set out in **Section 14.3 (iii)** have been fulfilled or obtained or waived, as the case may be, as set out in **Section 14.3(iv)** of this Prospectus |
| Undertaking Letter | : | The letter dated 14 September 2026 in relation to the irrevocable written undertaking procured from VCSB for the Restricted Offering set out in **Section 3.5** of this Prospectus |
| Underwriting Agreement | : | The retail underwriting agreement dated 12 October 2026 between the Manager, IOIPG, the Trustee (on behalf of IOIPG REIT) and the Joint Underwriters to underwrite 165,000,000 Offer Units under the Public Offering and Restricted Pink Form Offering, subject to the Clawback and Reallocation |
| Undeveloped Portions of Title 1 and Phases 2 & 3 Title | : | The undeveloped parts of Title 1 and the Phases 2 & 3 Title which do not comprise the Subject Properties |

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| UNESCO | : | United Nations Educational, Scientific and Cultural Organisation |
| Unit(s) | : | Undivided interest in IOIPG REIT as provided for in the Deed |
| Unit Lending Agreement | : | The agreement to be entered into by the Over-allotment Option Provider and the Stabilising Manager under which the Over-allotment Option Provider will lend up to an aggregate of 330,000,000 Units to the Stabilising Manager to cover over-allotments, if any, under the Over-allotment Option |
| Unitholder(s) | : | Registered holder(s) of the Units |
| U.S. or United States | : | United States of America, its territories and possessions, any state of the United States and the District of Columbia |
| U.S. Securities Act | : | United States Securities Act of 1933 |
| Variable Rent | : | 90% of the Gross Operating Profit less Master Lease Expenses |
| VCSB | : | Vertical Capacity Sdn Bhd (Registration No. 199601031802 (404154-A)), the immediate and ultimate holding company of the Sponsor |
| VCSB's Entitlement | : | VCSB's entitlement for the Restricted Offering based on its shareholding in the Sponsor as at the Entitlement Date |
| Vendor(s) | : | In relation to the Acquisitions, collectively, the vendors and the beneficial owners of the Subject Properties, namely:<br>(i) ICMSB in respect of IOI City Mall Phase 1 and IOI City Mall Phase 2;<br>(ii) ICPSB in respect of IOI City Mall Car Parks;<br>(iii) RVDSB in respect of Putrajaya Marriott Hotel;<br>(iv) ICHSB in respect of Le Méridien Putrajaya and Moxy Putrajaya;<br>(v) IBHSB in respect of Four Points by Sheraton Puchong, Courtyard by Marriott Penang and W Kuala Lumpur;<br>(vi) ICTOSB and ICTTSB in respect of IOI City Towers; and<br>(vii) FDSB in respect of PFCC Towers and W Kuala Lumpur Car Parks<br>(each a "**Vendor**") |
| Void Area | : | The additional improvement area forming part of the 9 additional guest rooms at W Kuala Lumpur. Such area measures approximately 3,649 sq ft and is currently a void area which does not form part of the existing strata titles of W Kuala Lumpur |
| WALE | : | Weighted average lease expiry |
| W Kuala Lumpur Management Corporation | : | Perbadanan Pengurusan Menara TR (being the Management Corporation for W Kuala Lumpur) |
| YA | : | Year of assessment |

**Subject Properties**

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| Courtyard by Marriott Penang | : | A 4-star rated 199-room hotel together with other supporting amenities or facilities attached thereto located at No. 218D, Jalan Macalister, 10400 George Town, Pulau Pinang |
| Four Points by Sheraton Puchong | : | A 4-star rated 249-room hotel together with other supporting amenities or facilities attached thereto located at No. 1201, Tower 3, Puchong Financial Corporate Centre (PFCC), Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor |
| IOI City Mall or Retail Property | : | IOI City Mall consists of (i) a 4-level shopping complex and a cinema ("**IOI City Mall Phase 1**"); (ii) an extended retail block comprising a 5-storey shopping complex with a sub-basement level and a cinema ("**IOI City Mall Phase 2**"); and (iii) 13,987 car park bays spread across surface, basement and elevated car park levels ("**IOI City Mall Car Parks**"), all located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor |
| IOI City Towers | : | IOI City Towers consist of (i) a block of 31-storey office building together with 7 surface car park bays ("**IOI City Tower 1**"); and (ii) a block of 31-storey office building together with 7 surface car park bays ("**IOI City Tower 2**"), located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor |
| Le Méridien Putrajaya | : | A 5-star rated 354-room hotel together with other supporting amenities or facilities attached thereto located at Le Méridien Putrajaya, Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor |
| Moxy Putrajaya | : | A 4-star rated 480-room hotel together with other supporting amenities or facilities attached thereto located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor |
| PFCC Towers | : | PFCC Towers consist of (i) 2 blocks of 12-storey office tower and 20-storey office tower including a 2-storey commercial podium ("**PFCC Towers 1 and 2**"); and (ii) 2 blocks of 18-storey office tower and 21-storey office tower, which both include a 3-storey commercial podium, along with 3 basement car park levels and a mezzanine floor designated for motorcycle parking areas ("**PFCC Towers 4 and 5**"), located at Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor |
| Putrajaya Marriott Hotel | : | A 5-star rated 488-room hotel together with other supporting amenities or facilities attached thereto located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor |
| W Kuala Lumpur | : | W Kuala Lumpur consists of (i) a 5-star rated 150-room hotel together with other supporting amenities or facilities attached thereto ("**W Kuala Lumpur Hotel**"); and (ii) 306 single car park bays and 20 tandem car park bays ("**W Kuala Lumpur Car Parks**"), located at W Kuala Lumpur, No. 121, Jalan Ampang, 50450 Kuala Lumpur |

Unless the context otherwise requires, references to "Manager" are to IOIPG REIT Management Sdn Bhd, and "management" are to the senior management team of the Manager as at the date of this Prospectus, and the statements in this Prospectus as to beliefs, expectations, estimates and opinions are those of the Management. All references to "IOIPG REIT" in this Prospectus include references to MTrustee Berhad, in its capacity as trustee for IOIPG REIT.

All references to "IOIPG", "Sponsor", and "Over-allotment Option Provider" are to IOI Properties Group Berhad.

In this Prospectus, references to "Government" are to the Government of Malaysia, and references to "Ringgit", "Ringgit Malaysia", "Malaysian Ringgit", "RM" and "sen" are to the lawful currency of Malaysia.

Words importing the singular shall, where applicable, include the plural and *vice versa*. Words importing the masculine gender shall, where applicable, include the feminine and neuter genders. References to persons shall include corporations and reference to a section is a reference to the relevant section of this Prospectus.

Any reference to provisions of the statutes, rules, regulations, enactments or rules of stock exchange will (where the context admits), be construed as reference to provisions of such statutes, rules, regulations, enactments or rules of stock exchange (as the case may be) as modified by any written law or (if applicable) amendments or re-enactment to the statutes, rules, regulations, enactments or rules of stock exchange for the time being in force.

Any reference to a date and time will be a reference to Malaysian date and time, unless otherwise stated.

Any discrepancies in the tables, graphs and charts between the listed amounts and totals thereof are due to rounding. Figures and percentages are rounded to one or two decimal places, where appropriate. Percentage changes in this Prospectus have been calculated on the basis of relevant figures before rounding.

Certain acronyms, technical terms and other abbreviations used herein are defined in the "Definitions" section of this Prospectus.

This Prospectus includes statistical data, estimates and forecasts provided by the Manager and various third parties and cites third-party projections regarding growth and performance of the market and industry in which the Subject Properties operate. This information is taken or derived from information published by industry sources and from the Manager's internal data. In each such case, the source is acknowledged in this Prospectus, provided that where there is no source stated, it can be assumed that the information originates from the Manager. In particular, certain information in this Prospectus is extracted or derived from the Independent Property Market Report prepared by the Independent Property Market Researcher.

The Manager believes that the statistical data and projections cited in this Prospectus are useful in helping prospective investors understand the major trends in the relevant market in which the Subject Properties are located. However, none of IOIPG REIT, the Manager, the Sponsor, the Trustee, the Joint Principal Advisers, Joint Global Coordinators and Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters as well as the Hotel Managers has independently verified these figures. Moreover, the rapidly evolving nature of the property industry makes it difficult to obtain precise and accurate statistics. None of IOIPG REIT, the Manager, the Sponsor, the Trustee, the Joint Principal Advisers, Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters makes any representation as to the correctness, accuracy or completeness of such data and accordingly prospective investors should not place undue reliance on the statistical data cited in this Prospectus. Similarly, estimates and forecasts provided by the Manager and third-party projections cited in this Prospectus are subject to significant risks and uncertainties and elements of subjective judgment and analysis that could cause actual results to differ materially from the estimates and forecast figures. No assurances are or can be given that the estimates and forecasted figures will be achieved, and prospective investors should not place undue reliance on the estimates, forecasted figures and third-party projections cited in this Prospectus.

This Prospectus includes market and industry data and forecasts that have been obtained from internal surveys, reports and studies, where appropriate, as well as market research, publicly available information and industry publications. Industry publications, surveys and forecast generally state that the information they contain has been obtained from sources believed to be reliable, but there can be no assurance as to the accuracy or completeness of such information. While the Manager has taken reasonable steps to ensure that the information is extracted accurately and in its proper context, the Manager has not independently verified any of the data from third-party sources or ascertained the underlying economic assumption relied upon therein.

All the information set out in this Prospectus is presented as at the LPD, unless otherwise indicated. Any references to "LPD" in this Prospectus are to 22 September 2026, being the latest practicable date prior to the registration of this Prospectus with the SC.

The information on IOIPG REIT's, the Manager's, and the Sponsor's websites or any website, directly or indirectly, linked to such websites does not form part of this Prospectus and should not be relied on. If there is any discrepancy between the contents of such website relating to IOIPG REIT or the Manager and this Prospectus, the information contained in this Prospectus shall prevail.

## FORWARD-LOOKING STATEMENTS

This Prospectus contains forward-looking statements. All statements other than statements of historical facts included in this Prospectus involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of IOIPG REIT, the Manager, or industry results, to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Manager's present and future business strategies and the environment in which IOIPG REIT or the Manager will operate in the future. As such forward-looking statements reflect the Manager's current views with respect to future events, these statements necessarily involve risks, uncertainties and assumptions. Actual future performance could differ materially from these forward-looking statements. Investors should not place any undue reliance on these forward-looking statements.

Forward-looking statements can be identified by the use of forward-looking terminology such as the words "may", "will", "would", "could", "believe", "expect", "anticipate", "intend", "estimate", "aim", "plan", "forecast", "project" or similar expressions and include all statements that are not historical facts.

Forward-looking statements include, without limitation, statements relating to:

(i) estimated financial information regarding the future development and economic performance of IOIPG REIT;

(ii) future earnings, cash flow, level of indebtedness and liquidity;

(iii) potential growth opportunities;

(iv) financing plans;

(v) the Manager's business strategy, plans and objectives of the Manager for future operations, including plans or objectives relating to IOIPG REIT and/or the Subject Properties;

(vi) the competitive position and the effects of competition on IOIPG REIT's investment portfolio;

(vii) development of additional revenue sources;

(viii) the amount and nature of future capital expenditures required by IOIPG REIT; and

(ix) the general industry environment.

Among the important factors that could cause the actual results, performance or achievements of IOIPG REIT or the Manager to differ materially from those in the forward-looking statements are the conditions of, and changes in, the domestic, regional and global economies, including, but not limited to, factors such as political, economic and social conditions in Malaysia, changes in Government laws and regulations affecting IOIPG REIT, competition in the Malaysian property market in which IOIPG REIT may invest, currency exchange rates, interest rates, inflation, relations with tenants, relations with service providers, relations with lenders, hostilities (including any potential terrorist attacks), the performance and reputation of IOIPG REIT's properties and/or acquisitions, difficulties in identifying future acquisitions, difficulty in completing acquisitions, changes in the Directors and executive officers, risks related to natural disasters, general volatility of the capital markets, general risks relating to the property market in which IOIPG REIT may invest and the market price of the Units as well as other matters not yet known to the Manager or not currently considered material by the Manager.

Additional factors that could cause actual results, performance or achievements to differ materially include, but are not limited to those set out in **Section 5** "Risk Factors", **Section 4.5** "Profit Projection", **Section 4.4** "Management's Discussion and Analysis of Financial Condition and Results of Operations" and **Section 2** "Subject Properties" of this Prospectus. Neither IOIPG REIT nor the Manager can give any assurance that the forward-looking statements made in this Prospectus will be realised. Such forward-looking statements are made only as at the date of this Prospectus. Should the Manager become aware of any subsequent material change or development affecting a matter disclosed in this Prospectus arising from the date of registration of the prospectus up to the date of the issuance of the Units, the Manager shall further issue a supplemental or replacement prospectus, as the case may be, in accordance with the provisions of Section 238 of the CMSA.

## CORPORATE DIRECTORY

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| **MANAGER** | : | **IOIPG REIT Management Sdn Bhd**<br>(Registration No. 202501026083 (1627496-A)) |
| **REGISTERED OFFICE** | : | Level 3A, IOI City Tower 2<br>Lebuh IRC, IOI Resort City<br>62502 Putrajaya<br>Wilayah Persekutuan (Putrajaya)<br>Malaysia<br><br>Telephone No. : (03) 8328 8101<br>Email : info@ioipgreit.com.my<br>Website : http://www.ioipgreit.com.my |
| **BUSINESS OFFICE** | : | Level 3A, IOI City Tower 2<br>Lebuh IRC, IOI Resort City<br>62502 Putrajaya<br>Wilayah Persekutuan (Putrajaya)<br>Malaysia<br><br>Telephone No. : (03) 8328 8101<br>Email : info@ioipgreit.com.my<br>Website : http://www.ioipgreit.com.my |

### DIRECTORS OF THE MANAGER

| Name | Designation |
|---|---|
| Dato' Lee Yeow Seng | Non-Independent Executive Chairman |
| Dato' Ong Eng Bin | Senior Independent Non-Executive Director |
| Lee Tuck Heng | Independent Non-Executive Director |
| Chen Wee Keng (F) | Independent Non-Executive Director |
| Cheah Wing Choong | Independent Non-Executive Director |
| Chak Choy Sim (F) | Independent Non-Executive Director |
| Chong Voon Fooi | Non-Independent Executive Director / Chief Executive Officer |

### AUDIT COMMITTEE

| Name | Designation | Directorship |
|---|---|---|
| Lee Tuck Heng | Chairman | Independent Non-Executive Director |
| Dato' Ong Eng Bin | Member | Senior Independent Non-Executive Director |
| Chen Wee Keng (F) | Member | Independent Non-Executive Director |

***Note:***
*"F" denotes female.*

**NOMINATION AND REMUNERATION COMMITTEE**

| Name | Designation | Directorship |
|---|---|---|
| Dato' Ong Eng Bin | Chairman | Senior Independent Non-Executive Director |
| Chen Wee Keng (F) | Member | Independent Non-Executive Director |
| Chak Choy Sim (F) | Member | Independent Non-Executive Director |

**INVESTMENT COMMITTEE**

| Name | Designation | Directorship |
|---|---|---|
| Cheah Wing Choong | Chairman | Independent Non-Executive Director |
| Dato' Ong Eng Bin | Member | Senior Independent Non-Executive Director |
| Lee Tuck Heng | Member | Independent Non-Executive Director |

**RISK AND SUSTAINABILITY COMMITTEE**

| Name | Designation | Directorship |
|---|---|---|
| Chak Choy Sim (F) | Chairman | Independent Non-Executive Director |
| Chen Wee Keng (F) | Member | Independent Non-Executive Director |
| Cheah Wing Choong | Member | Independent Non-Executive Director |

***Note:***
*"F" denotes female.*

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| **COMPANY SECRETARY OF THE MANAGER** | : | **Suzanna Tai**<br>Professional Qualification : Associate of The Malaysian Institute of Chartered Secretaries and Administrators (MAICSA) / Chartered Governance Institute (CGI)<br>Membership No. : MAICSA7069916<br>SSM Practising Certificate No. : 202508000414<br><br>Level 3A, IOI City Tower 2<br>Lebuh IRC, IOI Resort City<br>62502 Putrajaya<br>Wilayah Persekutuan (Putrajaya)<br>Malaysia<br><br>Telephone No. : (03) 8328 8101 |
| **TRUSTEE** | : | **MTrustee Berhad**<br>(Registration No. 198701004362 (163032-V))<br><br>**Registered office**<br>B-2-9, Pusat Perdagangan Kuchai<br>No. 2, Jalan 1/127<br>Off Jalan Kuchai Lama,<br>58200 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>**Business office**<br>2nd Floor, Plaza Armada<br>Lot 6, Lorong Utara C<br>Section 52<br>46200 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia<br><br>Telephone No. : (03) 7931 1119<br>Email : Mtrustee-Legal@mtrustee.com<br>Website : https://mtrustee.com |
| **JOINT PRINCIPAL ADVISERS, JOINT MANAGING UNDERWRITERS AND JOINT UNDERWRITERS** | : | **Maybank Investment Bank Berhad**<br>(Company Registration No. 197301002412)<br><br>Level 70, Menara Merdeka Maybank<br>Presint Merdeka 118<br>50118 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2630 1822<br><br>**AmInvestment Bank Berhad**<br>(Registration No. 197501002220 (23742-V))<br><br>22nd Floor, Bangunan AmBank Group<br>No. 55, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2036 2633 |

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| **JOINT GLOBAL COORDINATORS AND JOINT BOOKRUNNERS** | : | **Maybank Investment Bank Berhad**<br>(Company Registration No. 197301002412)<br><br>Level 70, Menara Merdeka Maybank<br>Presint Merdeka 118<br>50118 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2630 1822<br><br>**AmInvestment Bank Berhad**<br>(Registration No. 197501002220 (23742-V))<br><br>22nd Floor, Bangunan AmBank Group<br>No. 55, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2036 2633<br><br>**DBS Bank Ltd**<br>(Registration No. 196800306E)<br><br>12 Marina Boulevard<br>Level 42, Marina Bay Financial Centre Tower 3<br>Singapore 018982<br><br>Telephone No. : (65) 6878 8888 |
| **JOINT BOOKRUNNERS AND JOINT UNDERWRITERS**<br>*(in alphabetical order)* | : | **CIMB Investment Bank Berhad**<br>(Registration No. 197401001266 (18417-M))<br><br>Level 17, Menara CIMB<br>Jalan Stesen Sentral 2<br>Kuala Lumpur Sentral<br>50470 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2261 8888<br><br>**Hong Leong Investment Bank Berhad**<br>(Registration No. 197001000928 (10209-W))<br><br>Level 28, Menara Hong Leong<br>No. 6, Jalan Damanlela<br>Bukit Damansara<br>50490 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2083 1800 |

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| **JOINT BOOKRUNNERS AND JOINT UNDERWRITERS** *(in alphabetical order) (Cont'd)* | : | **RHB Investment Bank Berhad**<br>(Registration No. 197401002639 (19663-P))<br><br>Level 10, Tower One<br>RHB Centre<br>Jalan Tun Razak<br>50400 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 9287 3888<br><br>**UOB Kay Hian (M) Sdn Bhd**<br>(Registration No. 199001003423 (194990-K))<br><br>Suite 19.03, 19th Floor<br>Menara Keck Seng<br>203 Jalan Bukit Bintang<br>55100 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2147 1888 |
| **JOINT BOOKRUNNER** | : | **Oversea-Chinese Banking Corporation Limited**<br>(Company Registration No. 193200032W)<br><br>63 Chulia Street<br>#10-00 OCBC Centre East<br>Singapore 049514<br><br>Telephone No. : (65) 6363 3333 |
| **PROPERTY MANAGER** | : | **Henry Butcher Malaysia (Mont Kiara) Sdn Bhd**<br>(Registration No. 201501023493 (1148822-P))<br><br>Unit A-19-12<br>The MET Corporate Towers<br>No. 20, Jalan Dutamas 2<br>Kompleks Kerajaan<br>50480 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 6205 3330 |

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| **REPORTING ACCOUNTANTS** | : | **PricewaterhouseCoopers PLT**<br>(Firm No.: LLP0014401-LCA & AF1146)<br><br>Level 10, Menara TH 1 Sentral<br>Jalan Rakyat<br>Kuala Lumpur Sentral<br>50706 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2173 1188<br><br>Partner-in-charge : Dato' Theng Bee Han<br>Approval number : 03748/05/2027 J<br>Professional qualification : Member of MIA (MIA Membership No.: 20913) |
| **TAX CONSULTANT** | : | **PricewaterhouseCoopers Taxation Services Sdn Bhd**<br>(Registration No. 199801008604 (464731-M))<br><br>Level 10, Menara TH 1 Sentral<br>Jalan Rakyat<br>Kuala Lumpur Sentral<br>50706 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2173 1188<br><br>Partner-in-charge : Lorraine Yeoh<br>Professional qualification : Member of CPA Australia, Member of Chartered Tax Institute of Malaysia and Member of Malaysian Institute of Certified Public Accountants (MICPA) |

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| **INDEPENDENT PROPERTY VALUER** | : | **Knight Frank Malaysia Sdn Bhd**<br>(Registration No. 200201017816 (585479-A))<br><br>Level 10, Menara Southpoint<br>Mid Valley City, Medan Syed Putra Selatan<br>59200 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2289 9688<br><br>Valuer-in-charge : Justin Chee Ting Hwang, Executive Director<br>Professional qualification : Registered Valuer by The Board of Valuers, Appraisers, Estate Agents and Property Managers (V-774), Member of Royal Institution of Chartered Surveyors (MRICS, 1235888), Member of Royal Institution of Surveyors Malaysia (MRISM), Member of Association of Valuers, Property Managers, Estate Agents and Property Consultants in the Private Sector Malaysia (MPEPS) |
| **LEGAL ADVISERS** | : | *To the Manager as to Malaysian law:*<br><br>**Mah-Kamariyah & Philip Koh**<br>3A07, Block B, Phileo Damansara II<br>15 Jalan 16/11, Off Jalan Damansara<br>46350 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia<br><br>Telephone No. : (03) 7956 8686<br><br>*International Legal Adviser to the Manager:*<br><br>**Allen & Gledhill LLP**<br>One Marina Boulevard<br>#28-00<br>Singapore 018989<br><br>Telephone No. : (65) 6890 7188 |

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| **LEGAL ADVISERS** *(Cont'd)* | : | *To the Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters as to Malaysian law:*<br><br>**Christopher & Lee Ong**<br>Level 22, Axiata Tower<br>No. 9, Jalan Stesen Sentral 5<br>Kuala Lumpur Sentral<br>50470 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2273 1919<br><br>*To the Joint Global Coordinators and Joint Bookrunners as to United States federal securities law:*<br><br>**Clifford Chance Pte Ltd**<br>25th Floor, MBFC Tower 3<br>12 Marina Boulevard<br>Singapore 018982<br><br>Telephone No. : (65) 6410 2200 |
| **INDEPENDENT PROPERTY MARKET RESEARCHER** | : | **Jones Lang Wootton**<br>(Proprietor: Singham Sulaiman Sdn Bhd)<br>(Registration No. 198101012087 (78217-X))<br><br>8th Floor, Bangunan Getah Asli (Menara)<br>148 Jalan Ampang<br>50450 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2161 2522<br><br>Director-in-charge : Azlina Abdul Rahman<br>Professional qualification : Bachelor of Science (Hons) Land Management |
| **ISSUING HOUSE** | : | **Malaysian Issuing House Sdn Bhd**<br>(Registration No. 199301003608 (258345-X))<br><br>11th Floor, Menara Symphony<br>No. 5, Jalan Prof. Khoo Kay Kim<br>Seksyen 13, 46200 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia<br><br>Telephone No. : (03) 7890 4700 |

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| **UNIT REGISTRAR** | : | **Boardroom Share Registrars Sdn Bhd**<br>(Registration No. 199601006647 (378993-D))<br><br>11th Floor, Menara Symphony<br>No. 5, Jalan Prof. Khoo Kay Kim<br>Seksyen 13, 46200 Petaling Jaya<br>Selangor Darul Ehsan<br>Malaysia<br><br>Telephone No. : (03) 7890 4700 |
| **INTERNAL CONTROL CONSULTANT** | : | **BDO Governance Advisory Sdn Bhd**<br>(Registration No. 199701018781 (434278-K))<br><br>BDO @ Menara CenTARa<br>360 Jalan Tuanku Abdul Rahman<br>50100 Kuala Lumpur<br>Wilayah Persekutuan<br>Malaysia<br><br>Telephone No. : (03) 2616 2888 |
| **LISTING SOUGHT** | : | Main Market of Bursa Securities |

***This section only highlights the key information from other parts of this Prospectus. It does not contain all the information that may be important to investors. Investors should read and understand the contents of the whole Prospectus prior to deciding whether to invest in the Units. If necessary, investors should consult their stockbroker, bank manager, solicitor, accountant or other professional advisers as to the legal, business, financial, tax and related aspects of an investment in the Units.***

***There are fees involved and investors are advised to consider them before investing in IOIPG REIT. Investors should be aware that the rental yields of the Subject Properties as well as other real estate that IOIPG REIT may invest in the future are not equivalent to the yields of the Units and the current rental receipts and yields of the Subject Properties may not be sustainable. Investors should also note that the value of the Subject Properties (including other investments IOIPG REIT may have in the future), Unit prices and distributions payable, if any, may go down as well as up. For information concerning certain risk factors which should be considered by prospective investors, please refer to Section 5 "Risk Factors" of this Prospectus.***

*Statements contained in this section that are not historical facts may be forward-looking statements or are historical statements reconstituted on a pro forma basis. Such statements are based on certain assumptions and are subject to certain risks and uncertainties which could cause actual results of IOIPG REIT to differ materially from those forecasts. Please refer to the section on "Forward-looking Statements" of this Prospectus for further details. Under no circumstances should the inclusion of such information herein be regarded as a representation, warranty or prediction with respect to the accuracy of the underlying assumptions by IOIPG REIT, the Manager, the Sponsor, the Trustee, the Joint Principal Advisers, the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners or any other person or that these results will be achieved or are likely to be achieved. Investing in the Units involves risks.*

## (A) OVERVIEW OF IOIPG REIT

### Investment policy

IOIPG REIT is a REIT established with the principal investment policy of investing, both directly and indirectly, in a diversified portfolio of income producing Real Estate Assets located in Malaysia used for retail, commercial, office, industrial and hospitality purposes and such other Non-Real Estate Assets in Malaysia. IOIPG REIT may also invest in other investments as permissible in the REIT Guidelines or as otherwise permitted by the SC. Unless otherwise provided by the Relevant Laws and Requirements, any modification to the Deed involving any material change in the investment policy set out for IOIPG REIT, must be approved by the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed.

### Investment objective

The investment objective of IOIPG REIT is primarily to provide the Unitholders with regular and stable cash distributions with the potential for long-term growth in NAV per Unit, while maintaining an appropriate capital structure. Any material change to the investment objective of IOIPG REIT will require the approval of the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed.

### Strategies

The Manager intends to achieve the investment objectives through the implementation of the following strategies:

**(i)** **Proactive and effective asset management strategy** – The Manager will seek organic growth of its property portfolio by working closely with the Property Manager and the Hotel Managers to maintain high occupancy rates and optimise room rates, with a view to achieve stable and sustainable growth in NPI.

**(ii)** **Acquisition growth strategy** – The Manager will actively seek for opportunities to acquire properties within Malaysia that can generate stable cash flows, with the objective of providing consistent distribution income for the Unitholders. Such acquisition opportunities may include suitable assets to be sourced from third-party vendors and the pipeline of assets under the IOIPG Group, which will be available to IOIPG REIT pursuant to the ROFR. While IOIPG REIT will primarily focus on established and mature markets with proven rental track records, it will also consider emerging markets with growth potential. Furthermore, the Manager will prioritise assets with potential for long-term capital appreciation to enhance the overall value of IOIPG REIT. The Manager will prioritise properties located in urban and suburban areas with good accessibility and a strong demand for office and retail space, hospitality, and potentially industrial segment. Key considerations will include proximity to transportation hubs, residential areas and employment centers.

**(iii)** **Capital and risk management strategy** – The Manager aims to optimise IOIPG REIT's capital structure and cost of capital within the financing limits set out in the REIT Guidelines and intends to use a combination of debt and equity financing to fund future acquisitions and capital expenditure.

These strategies will be implemented on an ongoing basis, subject to prevailing market conditions, availability of suitable investment opportunities and compliance with the REIT Guidelines.

For further details of IOIPG REIT, please refer to **Section 1** "Detailed Information on IOIPG REIT" of this Prospectus.

## (B) SUMMARY OF IOIPG REIT

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|---|---|---|
| **Name of REIT** | : | IOIPG Malaysia Real Estate Investment Trust |
| **REIT type** | : | Income stability and growth |
| **Deed** | : | Deed dated 9 September 2026 and registered with the SC on 11 September 2026 |
| **The Manager** | : | IOIPG REIT Management Sdn Bhd |
| **The Trustee** | : | MTrustee Berhad |
| **Total issue size on the Listing Date** | : | 5,500,000,000 Units |
| **Authorised Investment** | : | (i) Real Estate Assets;<br>(ii) Non-Real Estate Assets;<br>(iii) cash, deposits and money market instruments; and<br>(iv) any other investment not covered by items (i) to (iii) above but specified as a permissible investment in the REIT Guidelines or as otherwise permitted by the SC |

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| **Investment limits** | : | In exercising its powers to make investment on behalf of IOIPG REIT, or such other limits permitted under the REIT Guidelines and the CMSA from time to time, the Manager must ensure that:<br><br>(i) at least 75% of the Total Asset Value must be invested in Real Estate Assets that generate recurrent rental income at all times;<br><br>(ii) the aggregate investments in property development activities (property development costs) and Real Estate under construction must not exceed 15% of the Total Asset Value;<br><br>(iii) where IOIPG REIT invests in Real Estate Assets where it does not have a majority ownership and control, the total value of these Real Estate Assets does not exceed 25% of the Total Asset Value at the point of Listing or acquisition, as the case may be, and the investment in these Real Estate Assets is in the best interest of the Unitholders; and<br><br>(iv) investments in Non-Real Estate Assets are subject to the following investment limits and restrictions:<br><br>(a) the securities must be traded in or under the rules of an eligible market, except for unlisted debt securities or sukuk;<br><br>(b) the value of IOIPG REIT's investments in securities issued by any single issuer must not exceed 5% of the Total Asset Value;<br><br>(c) the value of IOIPG REIT's investments in securities issued by any group of companies must not exceed 10% of the Total Asset Value; and<br><br>(d) IOIPG REIT's investments in any class of securities must not exceed 10% of the securities issued by any single issuer.<br><br>The limits and restrictions under this item (iv) do not apply to securities issued or guaranteed by the Malaysian government or BNM. |
| **Performance benchmark** | : | The following performance indicators can be considered in reviewing the performance of IOIPG REIT:<br><br>(i) Distribution yield;<br><br>(ii) NAV; and<br><br>(iii) Total return.<br><br>The performance indicators will be used to benchmark IOIPG REIT against its peers as well as against its own historical performance, where applicable. |

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| **Distribution policy** | : | The Deed provides that the Manager shall, for each Distribution Period, distribute all (or such lower percentage as determined by the Manager in its absolute discretion) of the Distributable Income of IOIPG REIT. It is the intention of the Manager to distribute at least 90% of IOIPG REIT's Distributable Income on a quarterly basis or such other intervals as the Manager may determine at its absolute discretion.<br><br>Quarterly basis refers to each consecutive 3-month period commencing on and ending on the following dates (all dates inclusive) in each financial year during the continuance of IOIPG REIT or such other interval as the Manager may determine in accordance with the Deed:<br><br>(i) 1 July to 30 September;<br><br>(ii) 1 October to 31 December;<br><br>(iii) 1 January to 31 March; and<br><br>(iv) 1 April to 30 June.<br><br>The first distribution shall comprise the period from the Listing Date to 31 March 2027, being the first full 3-month period.<br><br>The actual proportion of Distributable Income to be distributed to the Unitholders shall be at the absolute discretion of the Manager and may be greater than 90% of IOIPG REIT's Distributable Income to the extent that the Manager believes it is appropriate, having regard to IOIPG REIT's funding requirements, other capital management considerations and the availability of funds. Distributions, when made, will be in RM. |
| **Valuation policy** | : | Independent professional valuation will be obtained at least once every financial year in accordance with the REIT Guidelines or such other shorter interval as the Manager deems necessary and these valuations will be conducted on the bases and methods which are in accordance with the Asset Valuation Guidelines. The Manager has engaged the Independent Property Valuer to carry out the valuation of the Subject Properties as at 31 October 2025 and subsequently updated on 31 May 2026. The aggregate fair value of the Subject Properties as at 31 May 2026 is approximately RM7.66 billion.<br><br>The Manager has yet to decide on the exact date for the next valuation for the Subject Properties, but in any event, such valuation will be carried out on or before 30 June 2027 in accordance with IOIPG REIT's valuation policy. |
| **Financing limitation and gearing policy** | : | IOIPG REIT may obtain financing of up to 50% of the Total Asset Value at the time the financing is incurred (or such other limit permitted by the REIT Guidelines from time to time). |

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| | | Upon Listing, based on the Pro Forma Statement of Financial Position, IOIPG REIT will have a total indebtedness of approximately RM2.65 billion representing approximately 34.1% of the Total Asset Value of approximately RM7.79 billion. |
| **Minimum initial investment** | : | Minimum of 100 Units |
| **Minimum additional investment** | : | Multiples of 100 Units |
| **Investor profile** | : | IOIPG REIT may appeal to an investor with long-term investment objectives who seeks regular and stable income distribution and long-term capital appreciation, and who understands the risks related to the real estate industry and REITs. |
| **Form** | : | The Units will be issued in registered form and IOIPG REIT shall be constituted by the Deed. |
| **Board lot** | : | 100 Units per board lot |
| **Quotation** | : | Main Market |
| **Governing law** | : | The Deed is governed by Malaysian law. |
| **Avenue for advice available to prospective investors** | : | The Manager strives to provide investors with quality information services to assist investors to make well informed investment decisions and keep abreast of developments relating to IOIPG REIT.<br><br>Enquiries can be made through the following:<br><br>(i) Telephone number (03) 8328 8101 during business hours (Malaysian time);<br><br>(ii) Level 3A, IOI City Tower 2, Lebuh IRC, IOI Resort City, 62502 Putrajaya, Wilayah Persekutuan (Putrajaya), Malaysia during business hours (Malaysian time); or<br><br>(iii) IOIPG REIT's email at info@ioipgreit.com.my or website at http://www.ioipgreit.com.my |

## (C) STRUCTURE OF IOIPG REIT

IOIPG REIT Management Sdn Bhd is the manager of IOIPG REIT. The principal activity of the Manager is to manage IOIPG REIT. The Manager shall, subject to the provisions of the Deed and the Relevant Laws and Requirements, carry out all activities as it may deem necessary for the management of IOIPG REIT and its business. The Manager's main responsibility is to manage activities in relation to IOIPG REIT. For further details of the Manager, please refer to **Section 6** "The Manager" of this Prospectus.

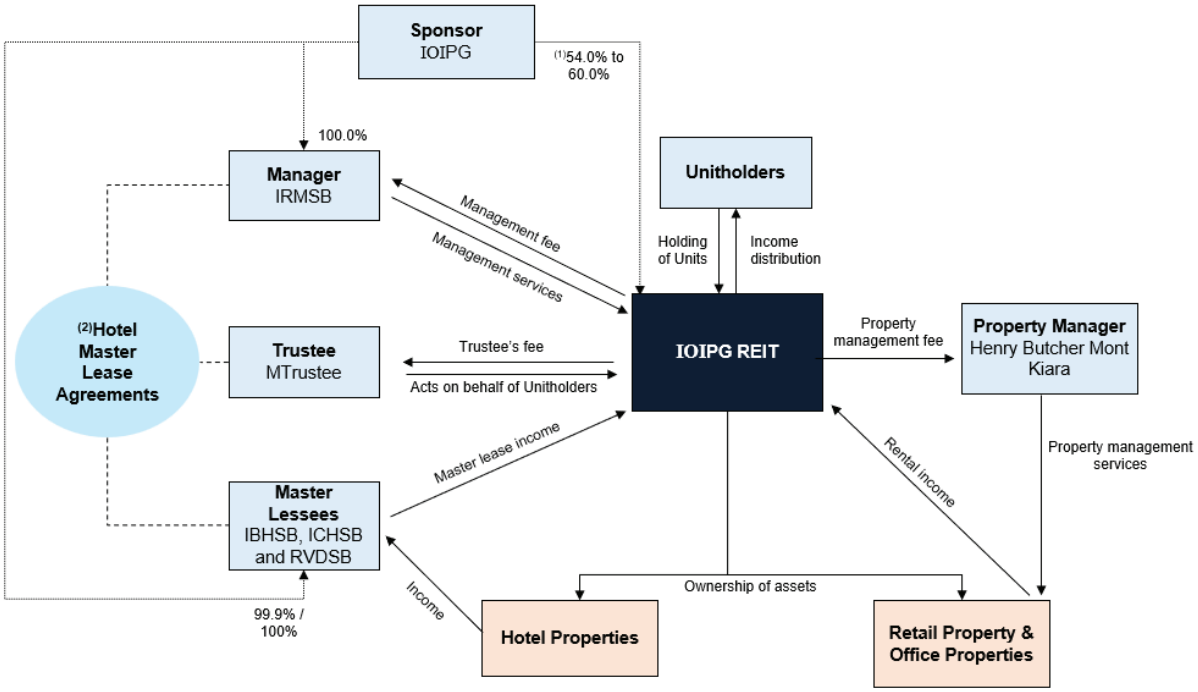
IOI Properties Group Berhad is the Sponsor of IOIPG REIT. The registered office of the Sponsor is located at Level 29, IOI City Tower 2, Lebuh IRC, IOI Resort City, 62502 Putrajaya, Wilayah Persekutuan (Putrajaya), Malaysia. For further details of the Sponsor, please refer to **Section 7** "Background Information on The Sponsor" of this Prospectus.

MTrustee Berhad is the trustee of IOIPG REIT. The Trustee provides corporate trusteeship services for IOIPG REIT. For further details of the Trustee, please refer to **Section 8** "The Trustee" of this Prospectus.

Henry Butcher Malaysia (Mont Kiara) Sdn Bhd is the property manager of IOIPG REIT. The Property Manager is responsible for providing property management services to manage, operate and maintain the properties acquired by the Trustee (as trustee for IOIPG REIT), including the Retail Property and Office Properties but excluding the Hotel Properties, commencing from the completion date of the Acquisitions as contemplated under the SPAs, upon the terms and conditions contained in the Property Management Agreement. For further details of the Property Manager, please refer to **Section 9** "Property Manager" of this Prospectus.

IOIPG REIT will acquire the Subject Properties in accordance with the terms of the SPAs which are interdependent on each other. For further details of the SPAs, please refer to **Section 14.3** "Salient Terms of the SPAs" of this Prospectus.

The following diagram illustrates the structure of IOIPG REIT and indicates the relationship between IOIPG REIT, the Manager, the Trustee, the Property Manager and the Unitholders:




***Notes:***

*(1) The eventual unitholding is subject to the exercise in whole or in part of the Over-allotment Option of up to 6% of the total issued fund size of 5,500,000,000 Units upon Listing.*

*(2) The Trustee (as the lessor), the Manager and the respective Master Lessees, which are subsidiaries of the Sponsor, had, on 14 September 2026, entered into the respective Hotel Master Lease Agreements for the leasing of the respective Hotel Properties.*

## (D) OVERVIEW OF THE SUBJECT PROPERTIES

IOIPG REIT's initial asset portfolio will, on the Listing Date, comprise the following properties, consisting of a retail property, 6 hotel properties and 2 office properties, all located in Malaysia:

(i) The Retail Property comprises:

(a) **IOI City Mall**, which comprises (i) IOI City Mall Phase 1, a 4-level shopping complex and a cinema; (ii) IOI City Mall Phase 2, an extended retail block comprising a 5-storey shopping complex with a sub-basement level and a cinema; and (iii) 13,987 car park bays spread across surface, basement and elevated car park levels, all located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor.

(ii) The Hotel Properties comprise:

(a) **Putrajaya Marriott Hotel**, a 5-star rated 488-room hotel located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor. As at the LPD, the hotel operates with 487 saleable hotel rooms, with one presidential suite closed since 15 May 2021 due to its overall condition, which adversely affected its suitability and marketability as a hotel guest room, bringing the total number of rooms to 488;

(b) **Le Méridien Putrajaya**, a 5-star rated 354-room hotel located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor;

(c) **Moxy Putrajaya**, a 4-star rated 480-room hotel located Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor;

(d) **Four Points by Sheraton Puchong**, a 4-star rated 249-room hotel located at No. 1201, Tower 3, Puchong Financial Corporate Centre (PFCC), Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor;

(e) **W Kuala Lumpur**, a 5-star rated 150-room hotel located at No. 121, Jalan Ampang, 50450 Kuala Lumpur. As at the LPD, W Kuala Lumpur is undergoing refurbishment to increase the number of hotel rooms by an additional 9 rooms to 159 rooms which is scheduled for completion by January 2027; and

(f) **Courtyard by Marriott Penang**, a 4-star rated 199-room hotel located at No. 218D, Jalan Macalister, 10400 George Town, Pulau Pinang.

(iii) The Office Properties comprise:

(a) **IOI City Towers**, which consist of (i) IOI City Tower 1, a block of 31-storey office building together with 7 surface car park bays; and (ii) IOI City Tower 2, a block of 31-storey office building together with 7 surface car park bays, located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor. As at 31 May 2026, IOI City Towers have a total NLA of approximately 982,617 sq ft; and

(b) **PFCC Towers**, which consist of (i) PFCC Towers 1 and 2, being 2 blocks of 12-storey office tower and 20-storey office tower including a 2-storey commercial podium; and (ii) PFCC Towers 4 and 5, being 2 blocks of 18-storey office tower and 21-storey office tower, which both include a 3-storey commercial podium, along with 3 basement car park levels containing about 1,773 car park bays and a mezzanine floor designated for motorcycle parking areas. PFCC Towers are located at Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor and as at 31 May 2026 have a total NLA of approximately 850,321 sq ft.

Please refer to **Section 2.2** "Overview of the Subject Properties" of this Prospectus for the details of the Subject Properties.

**Location of the Subject Properties in Peninsular Malaysia**




*Source: Independent Property Market Report*

## (E) COMPETITIVE STRENGTHS AND INVESTMENT HIGHLIGHTS

The Manager believes that an investment in IOIPG REIT will offer the following investment attractions to the Unitholders:

### (i) Diversified portfolio of freehold assets provides income resilience and enhances portfolio stability

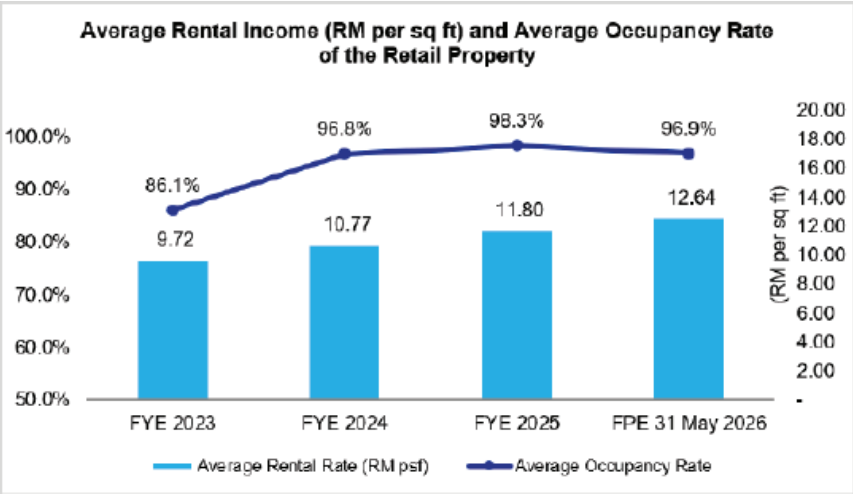
#### (a) Diversified portfolio across the retail, hotel and office sectors with 9 quality freehold assets located in Selangor, KL City Centre and Penang

The initial asset portfolio of IOIPG REIT comprises 9 quality freehold assets in strategic locations across Selangor, KL City Centre and Penang. The Subject Properties are diversified across the retail, hotel and office sectors and are valued at approximately RM7.66 billion as at 31 May 2026. The Manager believes that by pursuing a strategy of owning a diversified portfolio of real estate, IOIPG REIT will be able to market itself to, and benefit from, tenants operating across a range of industries. This diversification strategy is expected to contribute towards a resilient portfolio by generating rental income from multiple sources and thus enhancing its income resilience across the same economic cycles.

#### (b) Resilient retail sector underpinned by stable economic outlook

IOI City Mall is Malaysia's largest retail centre with an NLA of more than 2.5 million sq ft and houses over 850 tenants as at the LPD. IOI City Mall also serves as a major regional retail destination offering a combination of mid-range and luxury brands and comprehensive lifestyle amenities, which appeal to the wider market of the Klang Valley population.

The Retail Property has demonstrated resilience over the past 6 years, maintaining an Average Occupancy Rate of above 95% (save for the FYE 2023 due to the integration of IOI City Mall Phase 2 which completed in August 2022), underpinned by strong domestic demand and robust retail activity. The number of car traffic to the Retail Property had, in 2023 surpassed pre COVID-19 levels recorded in 2019, which continued its growth up to 2025 and is estimated to further increase in the FYE 2026. The growth can be attributed to the completion of IOI City Mall Phase 2 as the expansion increased the number of available car park bays and further enhanced the Retail Property's capacity to attract a higher volume of physical shoppers. The Retail Property has also seen strong growth in its Rental Income and Average Occupancy Rate, as shown in the chart below, demonstrating strong performance despite its size.



Between 2015 and 2025, Malaysia's retail trade sales value grew at a CAGR of 8.1% from RM371.5 billion in 2015 to RM811.5 billion in 2025, primarily driven by strong domestic consumption, and supported by a vibrant economy, festive spending and an expanding middle class population. Between January and July 2026, the retail trade sector sales were RM498 billion.




*Source: Independent Property Market Report*

Malaysia's retail sector is expected to remain resilient supported by a stable economic environment, resilient domestic demand, targeted policy support and increased tourist activity. The positive retail landscape is expected to underscore the growth potential of the Retail Property.

**(c) Well-balanced portfolio of Hotel Properties benefiting from favourable demand drivers of Malaysia's tourism sector and strong brand recognition**

The Hotel Properties within IOIPG REIT's portfolio are diversified across hotel categories, with a well-balanced portfolio across the upscale, premium and luxury segments, catering to a broad range of customer groups across different market segments including domestic and international tourists, government, and the MICE market.

The tourism industry is a major contributor to Malaysia's economy, contributing 15% of the country's gross domestic product in 2023 and 2024. According to the Independent Property Market Report, Malaysia's hotel industry is poised for strong growth, given the country's diverse tourism offerings and growing business activities from investments and MICE.

The Government's continued investment and initiatives in the tourism sector are expected to stimulate the tourism sector, further driving the demand for hotels.

Furthermore, the Hotel Properties are branded and operated by the Hotel Managers which are under Marriott International, a leading global hotel management company with an extensive global network and a strong global brand recognition. The Hotel Properties are therefore able to benefit from Marriott International's large reservation network, marketing platforms and brand loyalty programme as well as its wide reach of the target market and provision of an assurance of high-quality services, which provide a captive, stable demand base. In particular, Moxy Putrajaya and Four Points by Sheraton Puchong are among the few 4-star rated hotels in their respective locations which are operated by a global hotel operator.

**(d) Office Properties located outside KL City Centre remain resilient with the ongoing decentralisation trend**

In the office sector, despite the Klang Valley office market currently experiencing an oversupply, demand for and occupancy rates of offices located outside the KL City Centre are expected to remain resilient as the ongoing decentralisation trend drives businesses to relocate from the city centre to suburban areas. The Office Properties are located outside KL City Centre and are well positioned to attract tenants seeking modern, corporate-grade office environments that are not typically available in the local market. In this regard, the Independent Property Market Report notes that major commercial areas such as Putrajaya and Puchong have recorded rising occupancy rates since 2022.

IOI City Towers are expected to continue to attract high-quality tenants, driven by its strong positioning as premium high-quality Grade A office assets with GBI Silver and Malaysia Digital certifications, and designed with green features. IOI City Towers being part of a large integrated development with residential, commercial, hospitality and recreational developments also allows it and its tenants to embrace the 'live-work-play' concept.

PFCC, on the other hand, is home to the first Malaysia Semiconductor IC Design Park, a Selangor state backed initiative launched by the Selangor Information Technology and Digital Economy Corporation (SIDEC) in 2024. According to the Independent Property Market Report, there is limited purpose-built office space available in Puchong as the majority of the commercial space in the area is predominantly within shop offices. PFCC Towers as the only purpose-built office tower in the immediate vicinity are hence well placed to attract tenants seeking modern, corporate-grade office environments and prestigious business addresses that are not typically available in the local market. PFCC Towers 2, 4 and 5 are also Malaysia Digital-certified and PFCC Towers 4 and 5 have recently achieved GBI Certified status.

**(ii) Prime assets strategically located within the thriving hubs of Greater Kuala Lumpur southern corridor and key gateway cities**

All of the Subject Properties are strategically located within the Greater Kuala Lumpur southern corridor, primarily in the mature townships of Putrajaya and Puchong, as well as key gateway cities, namely KL City Centre and George Town, Penang.

**(a) Majority of the assets are strategically located within IOI Resort City township, benefiting from a wide catchment population from surrounding mature townships**

IOI City Mall, Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya and IOI City Towers are strategically located within IOI Resort City, an integrated resort and township development that is located at the northern border of Putrajaya, Malaysia's federal administrative capital city, and located approximately 13 km away from Cyberjaya, Malaysia's leading technology hub. IOI City Mall, along with other Subject Properties situated within IOI Resort City, benefit from a wide catchment population, encompassing surrounding key townships such as Putrajaya, Cyberjaya, Kajang, Bangi, Sepang, Puchong and Seri Kembangan, which have an estimated population of more than 2.5 million persons in 2020 according to the Independent Property Market Report. This provides a captive catchment for the Subject Properties within IOI Resort City given the easy access and connectivity as well as limited competition for high-quality retail malls within the trade area.

The close proximity to Putrajaya and Cyberjaya also enables IOI City Towers to leverage on potential spillover and relocation of government agencies and multinational corporations.

**(b) Subject Properties located within the PFCC cluster in Puchong enjoy excellent connectivity via LRT and major highways**

The Subject Properties located in Puchong, being PFCC Towers and Four Points by Sheraton Puchong, are strategically located within the main commercial hub of Bandar Puteri Puchong, fronting onto LDP. The prominent location and easy access along the LDP offer excellent visibility and accessibility to PFCC Towers and Four Points by Sheraton Puchong, as PFCC is a landmark development and the only purpose-built office in Puchong.

PFCC Towers and Four Points by Sheraton Puchong are also located within walking distance to Taman Perindustrian Puchong LRT Station on the Sri Petaling Line, which integrates with the Kelana Jaya Line at Putra Heights LRT station. Four Points by Sheraton Puchong is also one of the few hotels in its immediate area within Puchong operated by a leading global hotel management company, which caters to the office occupiers within PFCC.

**(c) Other Hotel Properties strategically located at prominent tourist hotspots in KL City Centre and George Town, Penang**

In addition, Hotel Properties like W Kuala Lumpur and Courtyard by Marriott Penang are strategically located in the tourist destinations of KL City Centre and George Town, Penang respectively, allowing these Hotel Properties to benefit from their proximity to these major tourist attractions.

W Kuala Lumpur is situated within the KL City Centre's Golden Triangle, the city's prominent commercial and retail district, offering prime walking distance access to iconic attractions like the Petronas Twin Towers and Suria KLCC Mall. W Kuala Lumpur also has an unobstructed view of the Petronas Twin Towers and is located within close proximity to other tourist attractions and iconic buildings in KL like the Bukit Bintang shopping district, Tun Razak Exchange (TRX), Merdeka 118 and the KL Tower.

Courtyard by Marriott Penang is located within George Town, Penang, which is a UNESCO World Heritage site and promoted by the Penang state government as a tourist, business, medical, MICE, historical and cultural destination. Courtyard by Marriott Penang is located within close proximity to the heritage area and tourist attractions in Penang, and is also one of the few new 4-star hotels in George Town, Penang which is operated by a renowned hotel chain operator.

**(iii) Positive synergies arising from clustering of the Subject Properties and their integration within the IOI Resort City and Bandar Puteri Puchong township ecosystem**

7 of the Subject Properties located within the Greater Kuala Lumpur southern corridor are located within the integrated townships of IOI Resort City and Bandar Puteri Puchong, allowing tenants, shoppers and hotel guests of the Subject Properties to enjoy the synergistic benefits of being located in close proximity and connectivity to these integrated mixed-use developments.

The Subject Properties within IOI Resort City benefit from the self-sustaining and cohesive ecosystem within IOI Resort City which encompasses retail outlets, offices, hotels, residences, golf course, recreational park and various lifestyle amenities, allowing shoppers / guests / tenants to work, live and shop within the compound.

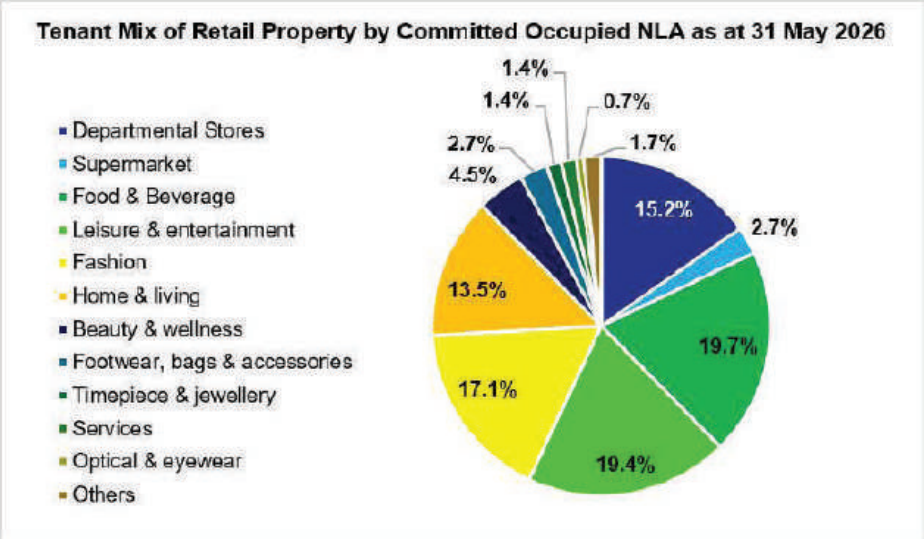
Similarly, corporate travellers staying at Four Points by Sheraton Puchong benefit from the hotel being integrated with PFCC Towers, a landmark development within the Sponsor-developed Bandar Puteri Puchong township. With its proximity to PFCC Towers, Four Points by Sheraton Puchong has entered into corporate accounts with companies to attract business travellers and to also capture demand from long-stay guests travelling for corporate purposes. Tenants of PFCC Towers also benefit from the meeting and conference facilities available at Four Points by Sheraton Puchong, thereby generating cross-selling opportunities. The complementary amenities available in close proximity within the Bandar Puteri Puchong township such as IOI Mall Puchong, Columbia Asia Hospital Puchong and LRT stations also appeal to quality corporate clients.

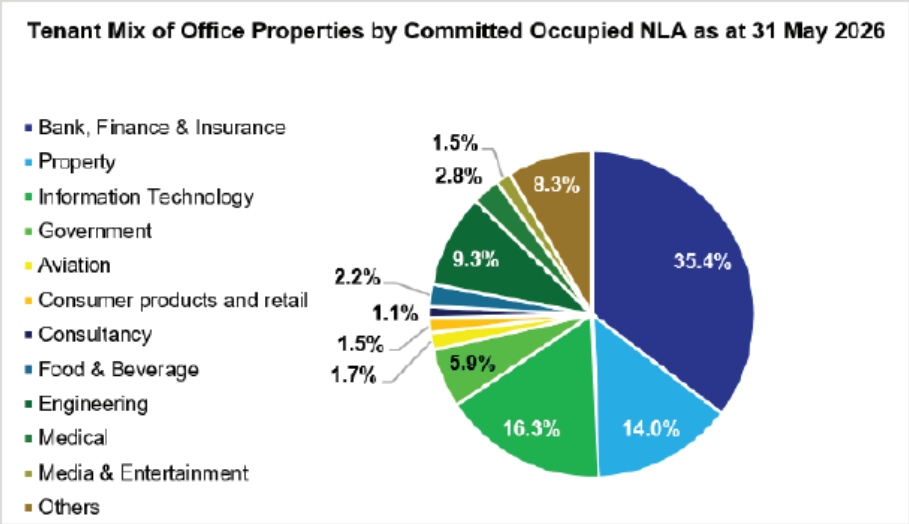
**(iv) Stable cash flows driven by diversified tenant mix and strong occupancy with high renewal rates**

**(a) Diversified tenant base across various trade sectors**

As at the LPD, the Retail Property has a diversified and well-balanced tenant trade sector mix comprising more than 850 tenants operating in various trade sectors, such as departmental stores, supermarket, F&B, fashion, beauty and wellness etc. With respect to the Office Properties, there are over 150 tenants across the bank, finance and insurance, IT, engineering and government sectors as at 31 May 2026.

The charts below set out the trade sector mix of the Retail Property and Office Properties by percentage of the Committed Occupied NLA as at 31 May 2026. No single trade sector accounted for more than 20.0% and 40.0% of the Committed Occupied NLA of the Retail Property and Office Properties respectively.






In addition, the top 5 tenants of each of the Retail Property and Office Properties collectively accounted for 21.9% of the aggregate Committed Occupied NLA for the Retail Property and Office Properties as at 31 May 2026, signifying low concentration risk among tenants.

**(b) Resilient occupancy rates and rental rates**

The Retail Property and the Office Properties have also demonstrated resilient occupancy rates in recent years with steady increase in rental rates.

**(c) Supported by AEIs and lease renewals**

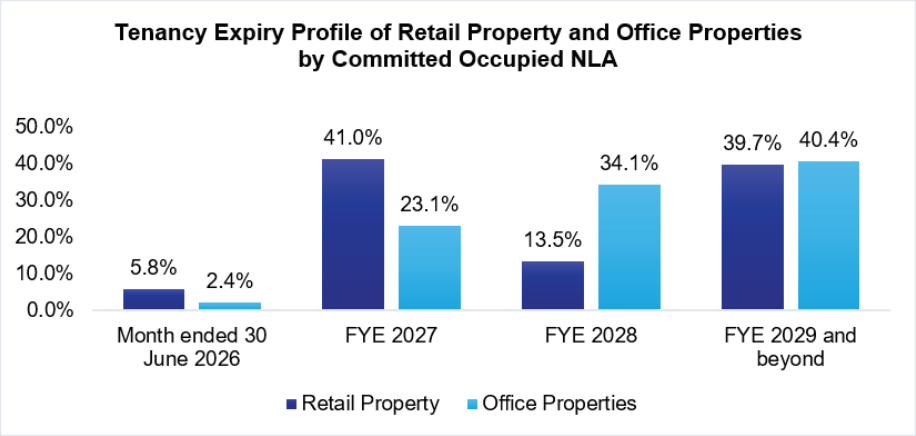
There is scope for enhancement of NLA and rental revenue for the Retail Property and Office Properties through active asset management.

The Manager is committed to continuously maintain and seek property enhancement opportunities to further improve building efficiency, property value, its appeal towards tenants and consequently, returns from the Subject Properties.

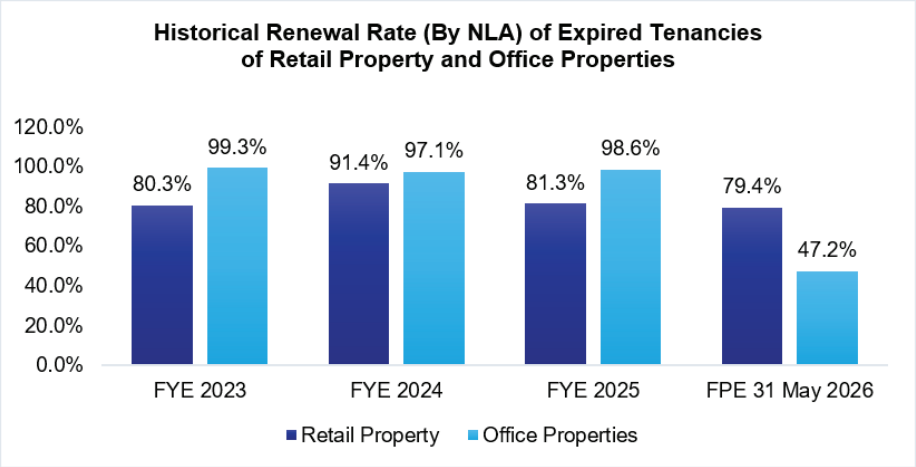
The Manager also actively engages and negotiates lease renewals early with existing tenants to ensure tenant retention as well as to source for new tenants with the goal of realising positive rental reversion and incorporating contractual periodic rental step-up provisions in tenancies to provide an additional source of growth.

In this regard, the Retail Property and Office Properties have a well-staggered lease expiry profile with a stable and visible cashflow, and the renewal rates of expired tenancies have remained high for the past 3 FYEs. As at 31 May 2026, the weighted average lease expiry of the Retail Property by NLA is approximately 2.35 years, and the weighted average lease expiry of Office Properties is approximately 2.08 years.

The following chart sets out the tenancy expiry profile of the Retail Property and Office Properties based on the Committed Occupied NLA as at 31 May 2026. The Retail Property and Office Properties have a staggered tenancy expiry profile, where 53.2% and 74.5% of the respective tenancies of the Retail Property and Office Properties will only expire after the FYE 2027. This provides income visibility for IOIPG REIT while maintaining the flexibility to capture potential rental reversions upon lease renewal.




The chart below sets out the historical renewal rate by NLA of the expired tenancies of the Retail Property and Office Properties for the past 3 financial years and the FPE 31 May 2026.




Based on historical renewal rates, the Manager expects that tenancies that are expiring (which have not been contracted to be renewed) will be renewed or be occupied by new tenants.

**(d) Hotel master leases structure provides income stability and offers downside protection with potential to benefit from future rental growth**

The Hotel Properties will be leased to the Master Lessees pursuant to the Hotel Master Lease Agreements, which are structured to provide downside protection and stability through a guaranteed rent component with upside potential provided by the variable rent component.

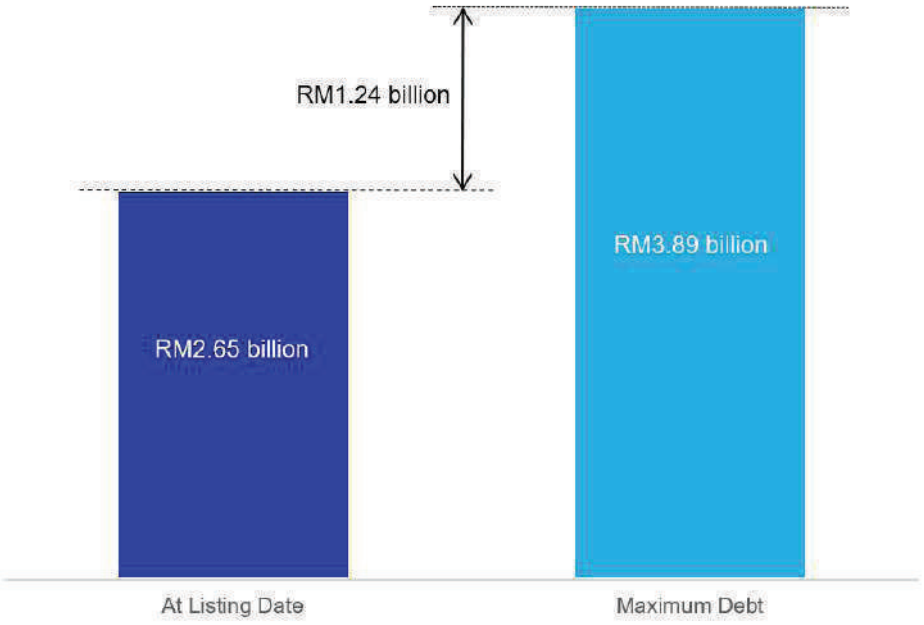
Under the Hotel Master Lease Agreements, IOIPG REIT will receive master lease income which is determined based on the higher of the Guaranteed Rent (being a fixed monthly rental sum) and the Variable Rent (determined based on 90% of Net GOP of the relevant Hotel Property). The Guaranteed Rent component provides downside protection for IOIPG REIT as it provides for a minimum rental payment regardless of the performance of the Master Lessee, mitigating any potential risk on income caused by uncertainty and volatility of global economic conditions. The Variable Rent on the other hand allows IOIPG REIT to benefit from the upside of improvements in the Net GOP of a Hotel Property.

**(v) Prudent capital structure and active capital management**

**(a) Conservative gearing level with ample debt headroom**

Upon Listing, based on the Pro Forma Consolidated Statement of Financial Position, IOIPG REIT will have total indebtedness of approximately RM2.65 billion, representing approximately 34.1% of the Total Asset Value of approximately RM7.79 billion.

This gearing ratio is below the prescribed limit of 50.0% of the total asset value of a REIT under the REIT Guidelines, providing IOIPG REIT with sufficient headroom of up to approximately RM1.24 billion based on the Total Asset Value of approximately RM7.79 billion to capitalise on future opportunities including acquisitions or AEIs and before accounting for further increase from any future acquisition(s).




**(b) Active management to optimise capital structure**

The Manager aims to optimise IOIPG REIT's capital structure and cost of capital to manage borrowing cost efficiency to improve returns to Unitholders. The Manager also intends to use an appropriate combination of debt and equity to fund future acquisitions and AEIs to ensure capital efficiency.

In addition, the Manager does not envisage any significant capital expenditure to be incurred in the next 18 months save for the expansion and renovation of the Subject Properties to be carried out and completed by the respective Vendors as set out in **Section 2.14.1(viii)** "Expansion and renovation of the Retail Property", **Section 2.15.4(vi)** "Expansion and renovation of Four Points by Sheraton Puchong", **Section 2.15.5(vi)** "Expansion and renovation of W Kuala Lumpur", and **Section 2.16.2(viii)** "Expansion and renovation of PFCC Towers" of this Prospectus where such planned works will be borne by the Sponsor and have been taken into account in the Appraised Value of the relevant Subject Properties.

**(vi) Backed by a reputable Sponsor with strong operational track record providing access to its pipeline of properties for potential acquisition opportunities in Malaysia**

Most of the Subject Properties were developed and owned by the Sponsor, IOI Properties Group Berhad, prior to their acquisition by IOIPG REIT. The Sponsor is an award-winning property developer in Malaysia with a legacy of more than 4 decades in the property development industry and was most recently named first in the "Top-of-the-Chart (RM1 billion and above revenue category)" in the 2025 Malaysia Developer Awards. Over the years, the Sponsor has also developed sustainable townships and commercial enclaves in Klang Valley and established a strong presence in Johor, Penang, Malaysia, Singapore and Xiamen, the People's Republic of China. As at the LPD, the Sponsor has a market capitalisation of approximately RM19.27 billion.

The Sponsor's commitment to IOIPG REIT is evidenced by its intention to hold a sponsor stake of up to 60.0% of the total issued fund size of 5,500,000,000 Units post-listing and further demonstrated by the ROFR granted to IOIPG REIT. The ROFR provides IOIPG REIT with access to potential future acquisition opportunities with respect to any properties proposed to be disposed of by IOIPG Group as well as any offer from a third party to purchase any asset which IOIPG Group is willing to consider. In addition, Dato' Lee has undertaken to grant IOIPG and IOIPG REIT preferential rights in respect of acquisition of the Relevant Private Assets and Third Party Qualifying Assets that have a purchase consideration or market value which exceeds the TAV Threshold, in circumstances: (i) before Dato' Lee offers such Relevant Private Assets to third parties; (ii) when Dato' Lee receives a bona fide third-party offer for such Relevant Private Assets; and (iii) when Dato' Lee is presented with any opportunity to acquire such Third Party Qualifying Assets. The Manager intends to complement its acquisition growth strategy by exercising the ROFR or (as the case may be) the right of first refusal to be granted by Dato' Lee in respect of the Relevant Private Assets where the acquisition meets the investment objectives and investment criteria of the IOIPG REIT.

The Manager expects that IOIPG REIT may benefit from its close relationship with a well-recognised sponsor with an extensive development pipeline as the ROFR allows IOIPG REIT to evaluate potential acquisition opportunities from IOIPG Group.

With the Sponsor's strong commitment, branding and reputation, IOIPG REIT is well-positioned to benefit from the Sponsor's capabilities and experience to drive growth and operational efficiencies.

**(vii) Experienced and professional management team**

The Directors collectively have considerable experience in the core competencies, including accounting or finance expertise, business or management expertise, real estate and assets management expertise, industry knowledge and strategic planning expertise.

The key management personnel of the Manager also have extensive experience and a strong track record in sourcing, acquiring and financing retail, hospitality, office and/or commercial-related real estate assets. The management team's industry knowledge, relationships and access to market information provide a competitive advantage in identifying, evaluating and acquiring commercial (office and/or retail) and hospitality real estate assets. Certain members of the management team have also been with the Sponsor for several years, managing, among others, the respective Subject Properties and maintain familiarity with and have in-depth knowledge of the Subject Properties in its respective locations.

## (F) SUSTAINABILITY

The Manager acknowledges the importance of EESG impact when developing business strategies of IOIPG REIT. As such, the Manager and the Board are committed to adhere to good sustainability practices as set out in **Section 6.16** "Sustainability" of this Prospectus.

## (G) PRINCIPAL STATISTICS RELATING TO THE OFFERING

| | | |
|---|---|---|
| **The Offering** | : | 2,200,000,000 Offer Units offered under the Retail Offering and Institutional Offering |
| **The Retail Offering** | : | The Retail Offering of 715,614,537 Offer Units, subject to the Clawback and Reallocation, consists of the following:<br><br>(i) 550,614,537 Restricted Offer Units to the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 IOIPG Shares held by the Entitled IOIPG Shareholders on the Entitlement Date;<br><br>(ii) 55,000,000 Pink Form Units to the Eligible Persons; and<br><br>(iii) 110,000,000 Offer Units for application by the Malaysian Public, of which 55,000,000 Units are reserved for application by the Bumiputera Public,<br><br>at the Retail Price of RM0.96 per Offer Unit, payable in full upon application and subject to refund of the difference between the Retail Price and the Final Retail Price, if the Final Retail Price is less than the Retail Price. |
| **The Institutional Offering** | : | Up to 1,484,385,463 Offer Units, subject to the Clawback and Reallocation as well as the Over-allotment Option in the following manner:<br><br>(i) 687,500,000 Offer Units to Bumiputera investors approved by the MITI; and<br><br>(ii) up to 796,885,463 Offer Units to other Malaysian and foreign institutional and selected investors. |
| **Clawback and Reallocation** | : | The Institutional Offering and the Retail Offering will be subject to the Clawback and Reallocation. |

| | | |
|---|---|---|
| **Over-allotment Option** | : | The Over-allotment Option Provider may grant an Over-allotment Option to the Stabilising Manager to undertake any price stabilisation actions. The Stabilising Manager (or person(s) acting on behalf of the Stabilising Manager) may in its absolute discretion, over-allot the Units and subsequently, effect transactions to stabilise or maintain the market price of the Units at levels that might not otherwise prevail in the open market. If granted, the Over-allotment Option shall be exercisable in whole or in part by the Stabilising Manager on one or more occasions within 30 days from the date of the Listing, to purchase from the Over-allotment Option Provider up to an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing, solely for the purpose of covering over-allotments of the Units (if any). |
| **Institutional Price** | : | The price per Offer Unit payable by the institutional investors pursuant to the Institutional Offering will be determined by way of a bookbuilding on the Price Determination Date. |
| **Retail Price** | : | The Retail Price of RM0.96 per Offer Unit was determined and agreed upon by the Manager and the Sponsor in consultation with the Joint Principal Advisers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Managing Underwriters and the Joint Underwriters after taking into consideration the following factors:<br><br>(i) the financial performance of the Subject Properties;<br><br>(ii) the pro forma NAV per Unit upon Listing of approximately RM0.91;<br><br>(iii) the projected distribution yields of IOIPG REIT;<br><br>(iv) the future prospects of IOIPG REIT; and<br><br>(v) the prevailing capital and property market conditions and sentiments.<br><br>The Final Retail Price will be determined after the Institutional Price is fixed on the Price Determination Date and will be equal to the lower of:<br><br>(i) the Retail Price of RM0.96 per Offer Unit; or<br><br>(ii) the Institutional Price,<br><br>subject to rounding to the nearest sen.<br><br>Applicants should also note that the market price of the Units upon Listing is subject to the vagaries of market forces and other uncertainties which may affect the price of the Units. |

| | | |
|---|---|---|
| **Utilisation of proceeds** | : | As IOIPG REIT will not be issuing any new Units under the Offering, IOIPG REIT will not receive any cash from the Offering.<br><br>The estimated fees, which includes the directly attributable expenses incurred in relation to the Listing and the issuance of the Units, to be borne by IOIPG REIT are approximately RM4.0 million. The expenses which will be funded by internally generated funds of IOIPG REIT generated from the operations of the Subject Properties.<br><br>Please refer to **Section 3.10** "Utilisation of Proceeds" of this Prospectus for further details. |

## (H) FINANCIAL HIGHLIGHTS

*For the purposes of this **Section H** "Financial Highlights", the term "**Group**" as used herein refers to IOIPG REIT and IOIPG REIT Capital Sdn Bhd, a special purpose vehicle which is wholly-owned by the Trustee (on behalf of IOIPG REIT) and established to undertake the Sukuk Programme.*

The following is an extract from **Section 4.2** "Pro Forma Consolidated Statement of Financial Position" of this Prospectus.

*Upon its initial establishment, IOIPG REIT did not have any assets and liabilities. The following table presents the Pro Forma Consolidated Statement of Financial Position, prepared for illustrative purposes only, to show the effects of the Acquisitions on the financial position of the Group based on the assumption that such events had been effected on the date of establishment of IOIPG REIT and are not represented as being necessarily indicative of the Group's view of its future financial position.*

*The Pro Forma Consolidated Statement of Financial Position should be read in conjunction with the "Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statement of Financial Position" included in **Appendix D** of this Prospectus.*

*The Pro Forma Consolidated Statement of Financial Position has been prepared for illustrative purposes in the manner consistent with the format of the financial statements and the accounting policies to be adopted by the Group as set out in **Section 4.4.4** "Material accounting policies" of this Prospectus.*

**Pro Forma Consolidated Statement of Financial Position as at the date of establishment**

| | Unaudited |
|---|---|
| | RM'000 |
| **Non-current assets** | |
| Investment properties | 7,664,000 |
| **Current assets** | |
| Cash and bank balances | 122,552 |
| **TOTAL ASSETS** | **7,786,552** |
| **Financed by:** | |
| **Unitholders' funds** | |
| Unitholders' capital[(1)] | 5,006,615 |
| **Non-current liabilities** | |
| Borrowings[(2)] | 2,653,350 |
| Other payables | 78,494 |
| | **2,731,844** |
| **Current liabilities** | |
| Other payables | 48,093 |
| **TOTAL LIABILITIES** | **2,779,937** |
| **TOTAL UNITHOLDERS' FUNDS AND LIABILITIES** | **7,786,552** |
| NAV (RM'000)[(3)] | 5,006,615 |
| No. of Consideration Units in issue ('000) | 5,500,000 |
| NAV per Unit (RM)[(4)] | 0.91 |

***Notes:***

*(1) Unitholders' funds of RM5.01 billion, net of estimated expenses in relation to the issue of the Consideration Units of RM4.0 million.*

*(2) The borrowings of RM2.65 billion is presented net of estimated transaction costs of RM4.3 million.*

*(3) NAV represents the value of the Group's total assets less total liabilities.*

*(4) NAV per Unit is computed based on NAV divided by the number of Consideration Units in issue, rounded to the nearest 2 decimals.*

**Pro Forma Consolidated Statements of Comprehensive Income**

The following is an extract from **Section 4.1** "Pro Forma Consolidated Statements of Comprehensive Income" of this Prospectus.

*The Pro Forma Consolidated Statements of Comprehensive Income for the FYE 2023, FYE 2024 and FYE 2025 have been prepared based on the financial information extracted from the Vendors' audited financial statements for the FYE 2023, FYE 2024 and FYE 2025 which are prepared in accordance with the MFRS and the IFRS. The Pro Forma Consolidated Statements of Comprehensive Income for the FPE 31 May 2025 and FPE 31 May 2026 have been prepared based on the unaudited condensed interim financial information as prepared by the Manager based on the accounting policies that are consistent with those adopted in the audited financial statements of the Vendors for the FYE 2025. The Vendors' audited financial statements for the FYE 2023, FYE 2024 and FYE 2025 were not subject to any audit qualification.*

*Certain numbers have been re-classified or re-presented in this pro forma to conform with the basis of presentation of the Pro Forma Consolidated Statements of Comprehensive Income and may not be consistent with the basis of presentation in the audited financial statements of the Vendors. The Pro Forma Consolidated Statements of Comprehensive Income has been prepared in accordance with MIA's Guidance Note for Issuers of Pro Forma Financial Information, MFRS and IFRS, and in a manner consistent with the format of the financial statements and the accounting policies to be adopted by the Group as set out in* ***Section 4.4.4*** *"Material accounting policies" of this Prospectus.*

*In arriving at the Pro Forma Consolidated Statements of Comprehensive Income, certain key adjustments and assumptions were made, which are set out in* ***Section 4.1*** *"Pro Forma Consolidated Statements of Comprehensive Income" of this Prospectus.*

*The pro forma financial information of the Group presented below should be read in conjunction with* ***Section 4.4*** *"Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Prospectus.*

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Total Revenue | 392,381 | 490,434 | 580,950 | 529,713 | 580,863 |
| Property Operating Expenses | (149,425) | (168,955) | (192,878) | (175,817) | (172,670) |
| **NPI** | **242,956** | **321,479** | **388,072** | **353,896** | **408,193** |
| Changes in fair value on investment properties[1] | 746,783 | 774,059 | 939,600 | 939,600 | 645,995 |
| Interest income | 163 | 552 | 306 | 319 | 721 |
| **Net investment income** | **989,902** | **1,096,090** | **1,327,978** | **1,293,815** | **1,054,909** |
| Manager's fees | (21,264) | (26,306) | (32,710) | (29,868) | (33,326) |
| Trustee's fee | (373) | (458) | (546) | (500) | (551) |
| Other trust expenses | (818) | (983) | (1,114) | (799) | (838) |
| Finance costs | (90,441) | (93,807) | (100,725) | (92,331) | (92,331) |
| **Profit before taxation** | **877,006** | **974,536** | **1,192,883** | **1,170,317** | **927,863** |
| Taxation | - | - | - | - | - |
| **Profit after taxation/ Total comprehensive income attributable to Unitholders** | **877,006** | **974,536** | **1,192,883** | **1,170,317** | **927,863** |
| Total comprehensive income | 877,006 | 974,536 | 1,192,883 | 1,170,317 | 927,863 |
| Non-cash items[2] | (736,151) | (760,906) | (923,245) | (924,665) | (629,332) |
| **Distributable income** | **140,855** | **213,630** | **269,638** | **245,652** | **298,531** |

***Notes:***

*(1) The determination of the fair value of the investment properties is as described in the key adjustments and assumptions listed above. The fair values of the investment properties are determined based on annual valuation performed by accredited external independent valuer(s). Between the FYE 2023 (taking into account the fair value of the Subject Properties for the FYE 2022) and FPE 31 May 2026, the changes in fair value of the Subject Properties are mainly attributable to:*

*(i) in respect of the Retail Property, the opening of and higher occupancy at IOI City Mall Phase 2;*

*(ii) in respect of the Office Properties, improved occupancy rates; and*

*(iii) in respect of the Hotel Properties, the recovery of the hospitality sector following the COVID-19 pandemic, improved market conditions, and stronger hotel operating performance.*

*(2) Non-cash items comprise the changes in fair value on investment properties and 50% of the Manager's fees that were assumed to be paid in Units.*

## (I) PROFIT PROJECTION

The following is an extract from **Section 4.5** "Profit Projection" of this Prospectus.

*Statements contained in this "Profit Projection" Section that are not historical facts may be forward-looking statements. Such statements are based on the assumptions set forth in* ***Section 4.5*** *of this Prospectus and are subject to certain risks and uncertainties which could cause actual results to differ materially from those projections. Under no circumstances should the inclusion of such information herein be regarded as a representation, warranty or prediction by any of IOIPG REIT, the Manager, the Sponsor, the Vendors, the Trustee, the Joint Principal Advisers, the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners or any other person that the underlying assumptions will materialise, or that these results will be achieved or are likely to be achieved. Please refer to the Section on "Forward-looking Statements" and* ***Section 5*** *"Risk Factors" of this Prospectus for further details. Investors in the Units are cautioned not to place undue reliance on these forward-looking statements which are made only as at the date of this Prospectus.*

***None of IOIPG REIT, the Manager, the Sponsor, the Vendors, the Trustee, the Joint Principal Advisers, Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners guarantees the performance of the Group, the repayment of capital, the payment of any distributions, or any particular return on the Units. The projected yield stated in the following table is calculated based on the Retail Price of RM0.96 per Unit.***

***Such yields will vary accordingly based on the actual Listing Date, or for investors who purchase Units at a price that differs from the Retail Price.***

***Investors are cautioned that rental yield on the Subject Properties to be held by the Group is not equivalent to the yield of the Units. Investors are cautioned that they will not get the full amount of the DPU as illustrated in the Profit Projection. Current rental receipts and yields may not be sustained. The values of the Subject Properties may rise as well as fall.***

*The following table shows the Profit Projection for the Projection Period 2027. The financial year end of the Group is 30 June. The Profit Projection has been prepared assuming that the first financial period is from the date of establishment of IOIPG REIT of 11 September 2026 to 30 June 2027, and that the Acquisitions, the entry into the Hotel Master Lease Agreements, the Offering and the Listing had been completed on 11 September 2026. The actual NPI for the FYE 30 June 2027 and the resultant distribution yield would be dependent on, among others, the rentals/master lease income of the Subject Properties accruing to the Group effective from the Listing Date and the Retail Price. The Profit Projection is based on the assumptions set out below and has been examined by the Reporting Accountants and should be read together with the "Reporting Accountants' Report on Prospective Financial Information" set out in* ***Appendix E*** *of this Prospectus, as well as the assumptions set out in* ***Section 4.5*** *of this Prospectus.*

| | **Projection Period 2027** |
|---|---|
| | **RM'000** |
| Total Revenue | 551,581 |
| Property operating expenses | (173,936) |
| **NPI** | **377,645** |
| Interest income | 22 |
| Changes in fair value on investment properties | - |
| **Net investment income** | **377,667** |
| Manager's fees | (29,789) |
| Trustee's fee | (481) |
| Other trust expenses | (983) |
| Finance costs | (80,854) |
| **Profit before taxation** | **265,560** |
| Taxation | - |
| **Profit after taxation/ Total comprehensive income attributable to unitholders** | **265,560** |
| | |
| Total comprehensive income | 265,560 |
| Non-cash item(1) | 14,892 |
| **Distributable Income** | **280,452** |
| | |
| Number of Units in issue ('000)(2) | 5,515,512 |
| Distribution rate (%) | 100 |
| Distribution cover (times)(3) | 1.00 |
| DPU (sen)(5) | 6.33(4) |
| Retail Price (RM/Offer Unit) | 0.96 |
| Distribution yield on Retail Price (%)(6) | 6.60(4) |

***Notes:***

*(1) Non-cash items comprise 50% of the Manager's fees which is payable in Units.*

*(2) It is assumed that 50% of the Manager's fees will be satisfied through the issuance of Units at an assumed price of RM0.96 per Unit.*

*(3) Distribution cover is computed based on Distributable Income divided by income distributed to Unitholders, which is assumed to be 100%.*

*(4) The DPU and distribution yield for the Projection Period 2027 have been annualised based on the Retail Price of RM0.96 per Offer Unit by multiplying the projected DPU of approximately 5.08 sen and distribution yield of 5.3% for the 293-day Projection Period 2027 by a factor of 365/293.*

*(5) DPU is computed based on a 100% distribution of Distributable Income distributed to Unitholders divided by number of Units in issue.*

*(6) Distribution yield is computed based on DPU divided by the Retail Price. It is assumed that the listing date is on 11 September 2026 (for the purpose of illustration only). The distribution yield will vary accordingly based on the actual Listing Date and the Final Retail Price.*

## (J) RISK FACTORS

An investment in the Units involves risk. A summary of the risks associated with an investment in the Units is set out below. Please refer to **Section 5** "Risk Factors" of this Prospectus for further details of the risk factors. Investor should read and understand all the risk factors before making a decision to invest in the Units.

**Risks relating to the Subject Properties**

(i) A significant portion of IOIPG REIT's revenue will depend on the success, financial performance and condition of its tenants and lessees

(ii) The loss of key tenants of the Retail Property or Office Properties or a downturn in the businesses could have an adverse effect on IOIPG REIT

(iii) IOIPG REIT and the Manager are dependent on the Sponsor in various ways

(iv) IOIPG REIT is reliant on the Retail Property for a substantial portion of the Total Revenue

(v) IOIPG REIT's initial asset portfolio is concentrated in certain areas in Klang Valley, Malaysia

(vi) The Subject Properties may require significant capital expenditure beyond the Manager's current estimate for refurbishment, renovation and improvements, and IOIPG REIT may not be able to secure the necessary funding

(vii) Renovation work, asset enhancement works, repairs or physical damage to the Subject Properties and the continued development of IOI City Mall may disrupt the operations of the Subject Properties and collection of rental income

(viii) Future developments in IOI Resort City may affect the value of the Subject Properties located within IOI Resort City

(ix) IOIPG REIT may suffer material losses in excess of insurance proceeds or IOIPG REIT may not put in place or maintain adequate insurance in relation to the Subject Properties and its potential liabilities to third parties

(x) The due diligence on the Subject Properties may not have identified all material defects, breaches of laws and regulations and other deficiencies

(xi) The Appraised Value of the Subject Properties are based on various assumptions which may or may not materialise such that the price at which IOIPG REIT is able to sell the Subject Properties in future may be lower than the acquisition value of the Subject Properties

(xii) IOIPG REIT is dependent on third parties for certain services

(xiii) There are certain risks associated with the ownership and control of certain Subject Properties

(xiv) Registration of transfer of the Subject Properties may be delayed or may not take place at all

(xv) IOIPG REIT may not be able to control or exercise any influence over Real Estate Assets where it does not have majority control

(xvi) Completion of the SPAs and assignments or transfers of certain contracts or licences may not occur

(xvii) IOIPG REIT may be subject to legal proceedings

(xviii) The Subject Properties or any part of them may be acquired compulsorily

(xix) The loss or downgrade of one or more building certifications or accreditations of the Subject Properties could have an adverse effect on IOIPG REIT

**Risks relating to the Retail Property and Office Properties**

(i) The Retail Property and its tenants face competition from other retail properties located within their catchment areas as well as other retail channels and may be adversely affected by changes in consumer behaviour patterns in Malaysia

(ii) The Office Properties operate in a highly competitive environment which may be affected by changes in working trends

(iii) The Retail Property and Office Properties have tenancy cycles in which a substantial number of the tenancies expire in certain years

(iv) There can be no assurance that the Retail Property and Office Properties will be able to maintain rental rates at prevailing market rates

(v) The Retail Property and Office Properties might be adversely affected if the Manager and the Property Manager do not provide adequate management and maintenance

**Risks relating to the Hotel Properties**

(i) The hospitality industry is competitive and the performance of IOIPG REIT may be affected by increasing supply of hospitality assets in its key markets

(ii) IOIPG REIT may be affected by adverse developments or negative publicity affecting the brands of the Hotel Managers

(iii) The hospitality industry is service-oriented and the Master Lessees may be affected by any shortage of skilled hospitality employees

(iv) IOIPG REIT's hospitality business is susceptible to cyclicality and other factors outside its control

(v) The Hotel Properties are exposed to various operational risks

(vi) The hospitality business is regulated and operations of the Hotel Properties require licences, and any failure to obtain, renew or obtain the transfer of, such licences may adversely affect the business of the Hotel Properties

**Risks relating to IOIPG REIT's operations**

(i) IOIPG REIT is exposed to economic and real estate market conditions (including uncertainties and instability in global market conditions and increased competition in the retail property market)

(ii) The Total Revenue earned from and the market value of the Subject Properties may be adversely affected by a number of factors

(iii) Operating risks inherent to the retail, office and hospitality property industry and the increase in operating and other expenses of the Subject Properties could have an adverse effect on IOIPG REIT's financial condition and results of operations

(iv) The amount IOIPG REIT may borrow is limited, which may affect the operations and expansion of IOIPG REIT

(v) IOIPG REIT may face risks associated with debt financing and existing and future debt facilities and debt covenants may limit or affect IOIPG REIT's operations

(vi) The Manager may not be able to successfully implement the investment objectives, including asset enhancements of IOIPG REIT

(vii) IOIPG REIT may not meet the requirements to enjoy tax exemptions under Section 61A of the Income Tax Act by virtue of (among other things) tax adjustments which could affect the requirement of 90.0% distribution of total income or changes in tax laws affecting the tax treatment applicable to Unitholders

(viii) IOIPG REIT depends on certain key personnel and the loss of any key personnel may adversely affect its operations

(ix) The removal of the Manager could have an adverse effect on IOIPG REIT's financial condition and results of operations

(x) IOIPG REIT may be adversely affected by the illiquidity of real estate investments and the lack of alternative uses and may be exposed to a higher level of risk compared to other types of unit trusts that have a more diverse range of investments

(xi) A change of investment and acquisition strategies may adversely affect Unitholders' investments in IOIPG REIT

(xii) Potential conflicts of interest among IOIPG REIT, the Manager and the Sponsor or its subsidiaries could result in corporate actions and business decisions that are not in the Unitholders' best interest

(xiii) IOIPG REIT and the Manager are newly established entities without an established operating history

(xiv) IOIPG REIT may incur unanticipated costs and liabilities in connection with environmental laws and regulations

(xv) Occurrence of any acts of God, war and terrorist attacks may adversely and materially affect the business and operations of the Subject Properties

(xvi) The outbreak of an infectious disease or any other serious public health concerns in Asia and elsewhere could adversely impact the business, financial condition and results of operations of IOIPG REIT

(xvii) IOIPG REIT and the Hotel Managers rely on information technology in its operations, and any material failure, inadequacy, interruption or security failure of that technology could harm IOIPG REIT's business

**Risks relating to an Investment in the Units**

(i) The actual performance of IOIPG REIT and the Subject Properties could differ materially from the forward-looking statements in this Prospectus and the Profit Projection in **Section 4.5** of this Prospectus

(ii) The sale of a substantial number of Units by the Sponsor, VCSB and/or any of its transferees of the Units (following the lapse of the lock-up arrangements) could adversely affect the price of the Units

(iii) The Pro Forma Consolidated Statement of Financial Position and Pro Forma Consolidated Statements of Comprehensive Income as included in this Prospectus may not reflect actual financial position and results

(iv) IOIPG REIT may not be able to make distributions to the Unitholders or the level of distributions may fall

(v) The NAV per Unit may be diluted if further issues are priced below the then current NAV per Unit

(vi) Unitholders who do not or are not able to participate in future equity fundraising by IOIPG REIT will experience a dilution in their interest in IOIPG REIT

(vii) The price of the Units may decline after the Listing

(viii) Volatility in market and economic conditions may affect the price and demand for the Units

(ix) The laws, regulations and accounting standards in Malaysia may change, including the introduction of new or revised legislation, regulations, guidelines or directives affecting REITs

(x) The Malaysian Ringgit may be subject to exchange controls

(xi) Foreign investment in Malaysian assets may be subject to further controls

(xii) No right for Unitholders to request for redemption of their Units

(xiii) The Units have never been publicly traded such that the listing of the Units on the Main Market may not result in an active or liquid market for the Units

(xiv) Failure in the Listing may result in refund in monies without interest

(xv) There can be no assurance that the Units will remain listed on Bursa Securities and/or not be suspended from trading

## (K) FEES AND CHARGES

**There are fees and charges involved and investors are advised to consider them before investing in IOIPG REIT.**

The following is a summary of the amount of certain fees and charges payable by the Unitholders in connection with the purchase, sale and holding of their investments in IOIPG REIT or trading of the Units (so long as the Units are listed):

| Payable by the Unitholders directly | | Amount payable |
|---|---|---|
| (a) | Bursa Securities clearing fee | 0.03% of the transaction value, subject to a maximum of RM1,000 per transaction |
| (b) | Brokerage | A percentage of the transaction value prescribed by or negotiated with the ADAs, subject to a minimum of RM40 per transaction save for (i) online routed retail transactions, (ii) transactions executed in less than a board lot, and (iii) transactions paid with cash up front, for which the minimum brokerage fees are fully negotiable |
| (c) | Stamp duty | RM1 for every RM1,000 or fractional part of the transaction value, subject to a maximum of RM200 per transaction |

The above rates may be subject to changes by the relevant parties. Further information on the charges you may incur from the trading of Units on Bursa Securities may be found on Bursa Securities' website at www.bursamalaysia.com.

The following is a summary of certain fees and charges payable by IOIPG REIT in connection with the establishment and on-going management and operation of IOIPG REIT:

| Payable by IOIPG REIT | | Amount payable |
|---|---|---|
| (a) | Management Fees (payable to the Manager) | The Manager may elect to receive the Management Fees in cash or new Units or a combination of cash and new Units (as it may in its sole discretion determine). The Manager is entitled under the Deed to the following Management Fees (exclusive of service tax, if any):<br><br>**(i) Base fee and performance fee**<br><br>**(a) Base fee**<br><br>up to 0.50% per annum of the Total Asset Value (excluding cash and bank balances which are held in non-interest bearing accounts).<br><br>For the avoidance of doubt, where an investment is held through one or more SPVs, the Total Asset Value shall include the value of all the assets of the relevant SPV, prorated to the proportion of IOIPG REIT's interest in the said SPV, if applicable. |

| Payable by IOIPG REIT | Amount payable |
|---|---|
| | **(b) Performance fee**<br><br>up to 5% per annum of the NPI<br><br>In respect of the first 3 full financial years after the Listing ("**Initial Financial Years**"), the following fixed fee throughout the Initial Financial Years shall be applied:<br><br>**(a) Base fee**<br><br>0.30% per annum of the Total Asset Value (excluding cash and bank balances which are held in non-interest bearing accounts).<br><br>For the avoidance of doubt, where an investment is held through one or more SPVs, the Total Asset Value shall include the value of all the assets of the relevant SPV, prorated to the proportion of IOIPG REIT's interest in the said SPV, if applicable.<br><br>**(b) Performance fee**<br><br>3% per annum of the NPI<br><br>After the Initial Financial Years, the base fee and the performance fee will be reviewed and adjusted from time to time, subject always to the approval of the Board and taking into consideration the Unitholders' interests, market conditions and IOIPG REIT's long-term sustainability.<br><br>**(ii) Acquisition fee**<br><br>1% of the acquisition price of each of the following as is applicable (subject to there being no double-counting):<br><br>(a) in relation to an acquisition (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any Real Estate, the transaction value of any Real Estate purchased by IOIPG REIT or its SPV (pro-rated to the proportion IOIPG REIT's interest, if applicable); or |

| Payable by IOIPG REIT | Amount payable |
|---|---|
| | (b) in relation to an acquisition (whether directly or indirectly through the Trustee or one or more SPV of IOIPG REIT) of any SPV or holding entities which holds Real Estate, the underlying value of any Real Estate as assessed in a valuation report by a qualified valuer pursuant to the Deed ("**Underlying Value**") (pro-rated to the proportion IOIPG REIT's interest, if applicable).<br><br>For the avoidance of doubt, no acquisition fee is payable with respect to the Acquisition of the Subject Properties in connection with the Listing.<br><br>**(iii) Divestment fee**<br><br>0.5% of the each of the following as is applicable (subject to there being no double-counting):<br><br>(a) in relation to a disposal (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any Real Estate, the transaction value of any Real Estate disposed by IOIPG REIT or its SPV (pro-rated to the proportion IOIPG REIT's interest, if applicable); or<br><br>(b) in relation to a disposal (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any SPV or holding entities which holds Real Estate, the Underlying Value of any Real Estate (pro-rated to the proportion IOIPG REIT's interest, if applicable.<br><br>For the FYE 2026, IOIPG REIT intends to charge a base fee of 0.3% per annum of the Total Asset Value and a performance fee of 3.0% per annum of the NPI. |

| Payable by IOIPG REIT | | Amount payable |
|---|---|---|
| (b) | Trustee's fee (payable to the Trustee) | In accordance with the Deed, IOIPG REIT will pay the Trustee an annual trusteeship fee of up to 0.012% per annum of the NAV (excluding service tax), as prescribed in the Deed.<br><br>The Trustee's fee is presently capped at RM700,000 per annum, being an amount agreed between the parties based on the current NAV of the Subject Properties. Accordingly, for so long as this capped fee remains applicable, the annual Trustee's fee payable shall be the lower of: (i) RM700,000 per annum; or (ii) 0.012% per annum of the NAV.<br><br>The RM700,000 per annum cap may be revised from time to time by mutual agreement between the parties, including but not limited to circumstances involving future acquisitions resulting in an increase in the NAV or changes in the scope of the Trustee's duties. |
| (c) | Property management fee (payable to the Property Manager) | The Property Manager is entitled to receive RM25,500 (excluding any applicable tax) per month (equivalent to RM306,000 (excluding any applicable tax) per annum) for the management and operation of the Retail Property and Office Properties. In addition, the Property Manager is also entitled to recover all costs and expenses properly incurred in the operation, maintenance, management and marketing of the Retail Property and Office Properties in accordance with the terms and conditions of the Property Management Agreement. |
| (d) | Other trust expenses | These include:<br>(i) auditor's fee;<br>(ii) tax agent fees;<br>(iii) valuation fee;<br>(iv) secretarial fee;<br>(v) professional fee;<br>(vi) market research fees;<br>(vii) annual listing fee;<br>(viii) printing, posting and general expenses that are directly related to and necessary for the administration of IOIPG REIT; and<br>(ix) all other expenses related to IOIPG REIT as provided for in the Deed. |

For further details of the fees and charges, please refer to **Section 3.11** "Brokerage, Underwriting Commission, Placement Fee and Other Fees and Charges", **Section 6.6** "Management Fees", **Section 8.5** "Trustee's Fee" and **Section 9.5** "Property Management Fee" of this Prospectus.

## 1. DETAILED INFORMATION ON IOIPG REIT

### 1.1 OVERVIEW OF IOIPG REIT

#### 1.1.1 Investment policy

IOIPG REIT is a REIT established with the principal investment policy of investing, both directly and indirectly, in a diversified portfolio of income producing Real Estate Assets located in Malaysia used for retail, commercial, office, industrial and hospitality purposes and such other Non-Real Estate Assets in Malaysia. IOIPG REIT may also invest in other investments as permissible in the REIT Guidelines or as otherwise permitted by the SC.

Unless otherwise provided by the Relevant Laws and Requirements, any modification to the Deed involving any material change in the investment policy set out for IOIPG REIT, must be approved by the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed.

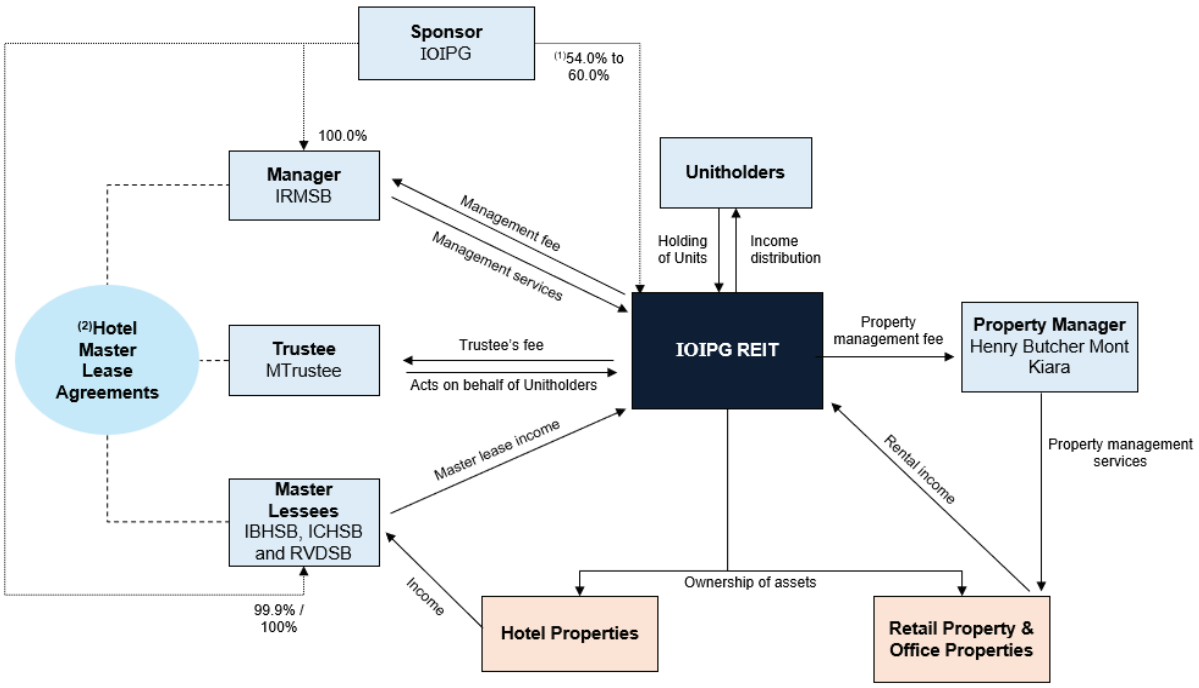
#### 1.1.2 Investment objective

The investment objective of IOIPG REIT is primarily to provide the Unitholders with regular and stable cash distributions with the potential for long-term growth in NAV per Unit, while maintaining an appropriate capital structure.

Any material change to the investment objective of IOIPG REIT will require the approval of the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed.

### 1.2 STRUCTURE OF IOIPG REIT

The following diagram illustrates the structure of IOIPG REIT and indicates the relationship between IOIPG REIT, the Manager, the Trustee, the Property Manager and the Unitholders:




***Notes:***

*(1) The eventual unitholding is subject to the exercise in whole or in part of the Over-allotment Option of up to 6% of the total issued fund size of 5,500,000,000 Units upon Listing.*

*(2) The Trustee (as the lessor), the Manager and the respective Master Lessees, which are subsidiaries of the Sponsor, had, on 14 September 2026, entered into the respective Hotel Master Lease Agreements for the leasing of the respective Hotel Properties.*

## 1.3 STRATEGIES

The Manager intends to achieve the investment objectives through the implementation of the following strategies:

**(i)** **Proactive and effective asset management strategy** – The Manager will seek organic growth of its property portfolio by working closely with the Property Manager and the Hotel Managers to maintain high occupancy rates and optimise room rates, with a view to achieve stable and sustainable growth in NPI.

**(ii)** **Acquisition growth strategy** – The Manager will actively seek for opportunities to acquire properties within Malaysia that can generate stable cash flows, with the objective of providing consistent distribution income for the Unitholders. Such acquisition opportunities may include suitable assets to be sourced from third-party vendors and the pipeline of assets under the IOIPG Group, which will be available to IOIPG REIT pursuant to the ROFR. While IOIPG REIT will primarily focus on established and mature markets with proven rental track records, it will also consider emerging markets with growth potential. Furthermore, the Manager will prioritise assets with potential for long-term capital appreciation to enhance the overall value of IOIPG REIT. The Manager will prioritise properties located in urban and suburban areas with good accessibility and a strong demand for office and retail space, hospitality, and potentially industrial segment. Key considerations will include proximity to transportation hubs, residential areas and employment centers.

**(iii)** **Capital and risk management strategy** – The Manager aims to optimise IOIPG REIT's capital structure and cost of capital within the financing limits set out in the REIT Guidelines and intends to use a combination of debt and equity financing to fund future acquisitions and capital expenditure.

These strategies will be implemented on an ongoing basis, subject to prevailing market conditions, availability of suitable investment opportunities and compliance with the REIT Guidelines.

IOIPG REIT's initial asset portfolio does not include any Non-Real Estate Assets and the Manager does not intend to invest in any Non-Real Estate Assets within 12 months following the Listing Date. Should there be any investment in Non-Real Estate Assets in future, IOIPG REIT will make relevant announcement(s) setting out, among others, investment strategies, portfolio management approach and risk management strategies in relation to the investment in Non-Real Estate Assets.

### 1.3.1 Proactive and effective asset management strategy

To achieve the Manager's strategy of seeking organic growth of its property portfolio to maintain high occupancy rates and optimise room rates, with a view to achieve stable and sustainable growth in NPI, the Manager, working closely with the Property Manager and the Hotel Managers, will focus on the following:

**(i)** **Tenant retention and engagement**

The Manager intends to continue providing quality services to maintain its strong relationship with the tenants to encourage tenant retention, reduce vacancy levels and minimising the impact to revenue from tenant turnover. The initiatives to deliver quality services to tenants to maintain strong tenant relationship include, among others, the following:

(a) enhance tenant satisfaction by anticipating and proactively responding to tenants' request and tailoring tenanting solutions to meet tenants' requirements;

(b) regular review of rental rates against market rates for possible upward adjustments, in accordance with the provisions of the lease agreements;

(c) prioritise the incorporation of contractual periodic rental step-up provisions during lease agreement negotiations to secure positive rental reversion as an additional source of income growth;

(d) early engagement in renewal negotiations with tenants whose leases are approaching expiry to minimise vacancy rates;

(e) actively marketing current and impending vacancies to secure new tenants and minimise vacant periods; and

(f) actively monitoring tenant viability and tenants' rental arrears as well as conducting due diligence on prospective tenants to minimise defaults by tenants and other aspects of tenant performance.

**(ii) Active leasing strategy**

The Manager intends to continue to improve rental rates while maintaining high occupancy rates by working closely with the Property Manager. The initiatives include, among others, the following:

(a) actively seeking new quality tenants for the Retail Property and Office Properties to improve the tenant mix to reduce the impact to economic cycles on overall rental income, to manage specific business sector risks and to capture a larger group of patrons as appropriate for the Retail Property and Office Properties in question;

(b) regular review of rental rates against market rates for possible upward adjustments, in accordance with the provisions of the lease agreements;

(c) prioritise the incorporation of contractual periodic rental step-up provisions during lease agreement negotiations to secure positive rental reversion as an additional source of income growth;

(d) early engagement in renewal negotiations with tenants whose leases are approaching expiry to minimise vacancy rates to secure long-term income stability; and

(e) actively marketing current and impending vacancies to secure new tenants and minimise vacant periods.

**(iii) Continued AEIs**

The Manager intends to work closely with the Hotel Managers and the Property Manager to improve revenue and seeks to enhance the value of its property portfolio by adopting a policy of continuous improvement in the Subject Properties and actively assess opportunities for assets enhancement which may range from rehabilitation (restoration to original state) to refurbishment (modernisation or reconfiguration to original plan). The initiatives for continual assets enhancement include, among others, the following:

(a) reconfiguring unproductive space to improve leasing potential where there is demand for such space by existing and/or new tenants;

(b) converting selected areas not currently leased out or selected ancillary area to increase lettable area;

(c) improving exterior signage, lighting, restroom facilities and other physical aspects of the Subject Properties in order to continually enhance their overall aesthetics;

(d) enhancing service offering and optimising through refurbishment and upgrading of existing rooms to improve guest experience and drive higher revenue per room; and

(e) increasing retail space and retail offerings by creating new retail units and kiosks in common areas.

**(iv) Improving operational efficiency and reducing operating costs**

The Manager will work closely with the Property Manager and the Hotel Managers to maximise Subject Properties revenues and returns through reduction of operating costs, while achieving optimal occupancy, high average room rates and improving rentals. The initiatives include, among others, the following:

(a) regular review of workflow process to boost productivity, lower operational cost and foster close partnership with service providers to control costs and potential escalation;

(b) regularly exploring opportunities to minimise operating expenses through improved operational efficiencies without compromising on the quality of services and facilities provided;

(c) implementing stringent cost control management systems and strictly adhering to the budgetary plans and strategies; and

(d) actively adjusting property management costs and other outgoings based on competitive market benchmarks.

### 1.3.2 Acquisition growth strategy

IOIPG REIT will have an initial portfolio primarily within Klang Valley that aligns with the investment objective immediately upon Listing, as well as an exposure to a hotel property in Northern Region of Peninsular Malaysia, namely Penang. The Manager will actively seek for opportunities to acquire properties to be sourced from third-party vendors and the pipeline of assets under the IOIPG Group, which will be available to IOIPG REIT pursuant to the ROFR within Malaysia that can generate stable cash flows, with the objective of providing consistent distribution income for the Unitholders. While IOIPG REIT will primarily focus on established and mature markets with proven rental track records, it will also consider emerging markets with growth potential. Furthermore, the Manager will prioritise assets with potential for long-term capital appreciation to enhance the overall value of IOIPG REIT.

The Manager will prioritise properties located in urban and suburban areas with good accessibility and a strong demand for commercial and retail space, hospitality, and potentially industrial segment. Key considerations will include proximity to transportation hubs, residential areas and employment centers.

In evaluating future acquisition opportunities, the Manager will be sourcing for properties that will be beneficial for IOIPG REIT by undertaking acquisitions of assets that are yield accretive or with potential for enhancement/improvement to achieve yield accretion, such that the Unitholders are able to enjoy higher distribution per Unit in future if such acquisition opportunities are realised.

The Manager will diversify IOIPG REIT's portfolio across various regions in Malaysia. This strategy aims to reduce exposure to economic fluctuations in any specific area and enhance IOIPG REIT's overall resilience. Additionally, the Manager will seek to balance the portfolio by location and tenant profile, ensuring a diverse mix of high-quality properties and tenants.

**(i) Investment criteria**

In evaluating acquisition opportunities for IOIPG REIT, the Manager will consider the following key investment criteria:

**(a)** **Yield accretion** – The Manager will seek to acquire income-producing properties that are expected to be yield-accretive on a pro forma basis, or properties with potential for enhancement or repositioning to achieve yield accretion over time.

In evaluating potential acquisitions, the Manager will generally consider:

(A) target assets with stabilised NPI yields vis-à-vis the NPI yields of the initial portfolio of assets;

(B) size of the target assets relative to the Subject Properties, the debt headroom of IOIPG REIT and the potential dilution impact on the existing Unitholders; and

(C) other factors such as asset quality, income stability, growth potential and prevailing market conditions.

Where appropriate, the Manager may also consider assets with longer-term income growth and capital appreciation potential, including those with value-add opportunities such as repositioning, rebranding or AEIs, provided that such opportunities are supported by a reasonable execution strategy and prudent capital management.

**(b)** **Tenant quality** – The Manager will seek for properties with existing tenancies from tenants with good financial standing and credit rating, with a view to maximise tenant retention rate and minimise rental delinquency and turnover. A key consideration in any acquisition is its impact on IOIPG REIT's overall tenant portfolio and tenancy expiry profile. In evaluating tenant quality, the Manager will consider:

(A) tenant diversification across industries to mitigate concentration risk;

(B) presence of anchor or key tenants, where relevant; and

(C) the tenancy profile, including lease tenure and expiry distribution.

The Manager will generally prioritise assets with:

(A) occupancy levels of at least 80% at acquisition, depending on asset class and market conditions; and

(B) a balanced lease expiry profile to reduce income volatility.

Assets with lower occupancy may be considered where there is a clear and executable leasing strategy to improve occupancy and income performance.

**(c)** **Location** – The Manager will focus on properties located in prime locations in Malaysia. In assessing location, the Manager will consider:

(A) accessibility and connectivity (including proximity to major roads and public transportation);

(B) catchment population, commercial activity and tenant demand drivers; and

(C) competitive positioning within the sub-market.

**(d)** **Capital appreciation** – The Manager will seek to acquire quality properties with potential for market value appreciation, taking into account:

(A) prevailing market valuations and independent valuation assessments;

(B) comparable transaction benchmarks; and

(C) medium to long-term growth prospects of the relevant sector and location.

**(e)** **Value adding opportunities and asset enhancement potential** – The Manager will seek to acquire properties with potential opportunities for value enhancement, including prospects to increase rental rates, average room rates, occupancy rates and overall asset value through proactive property management and hotel management, including but not limited to, AEIs, renovations or refurbishments, in line with the yield accretion criteria above.

**(f)** **Building design and facilities specifications** – Potential properties for acquisition should have good quality specifications which are in compliance with building and zoning regulations. At the same time, the design should, as much as possible, be versatile such that it would appeal to as many potential tenants as possible. Additional factors such as the age, size and condition of the building will also be considered, taking into account any assessment, if necessary, by independent experts relating to repairs, maintenance and capital expenditure requirements in the short to medium-term.

**(g)** **Branding and image** – The Manager will consider the alignment of the potential property's image and branding with IOIPG REIT's overall portfolio. Properties that enhance IOIPG REIT's brand identity and market perception will be prioritised.

Any acquisitions of future properties will be made in compliance with the Deed, the REIT Guidelines and any other relevant guidelines, taking into consideration the debt headroom of IOIPG REIT vis-à-vis the maximum debt level of 50.00% as permissible under the REIT Guidelines.

**(ii)** **Acquisition opportunities from the IOIPG Group and Dato' Lee**

After the Listing, the Manager will leverage on IOIPG Group's pipeline of investment properties and hotel assets, including those to be developed, to source for high quality real estates in Malaysia.

As at the LPD, apart from the Subject Properties, IOIPG Group also owns other malls, hotel and offices including IOI Mall Puchong, IOI Mall Damansara and IOI Mall Kulai, Palm Garden Hotel Putrajaya, A Tribute Portfolio Hotel, One IOI Square and Two IOI Square.

In respect of Two IOI Square, the property does not meet the requirement of Paragraph 8.08 (a) of the REIT Guidelines as it is currently untenanted. Further, IOIPG is presently in advanced discussions with a potential tenant for the proposed conversion of the property into a healthcare facility and intends to grant the potential tenant a right of first refusal to acquire the property in the future.

Save for Two IOI Square, IOIPG has granted IOIPG REIT the ROFR to purchase any Relevant Assets or in the event the IOIPG Group intends to sell the Relevant Assets or any part(s) thereof, except for intra-group transfer of the Relevant Assets and the grant of ROFR shall be subject to applicable laws.

The ROFR provides IOIPG REIT with access to future acquisition opportunities of properties which the IOIPG Group has direct control over and developed by the IOIPG Group. The ROFR is expected to increase the pipeline of assets for IOIPG REIT. The ROFR provides IOIPG REIT the right but not the obligation to acquire the Relevant Assets. Please refer to **Section 14.4** "Salient Terms of the ROFR" of this Prospectus for further details.

In addition, Dato' Lee has undertaken to grant IOIPG and IOIPG REIT preferential rights in respect of acquisition of the Relevant Private Assets and qualifying third-party acquisition opportunities in circumstances: (i) before Dato' Lee offers such Relevant Private Assets to third parties; (ii) when Dato' Lee receives a Third Party Offer; and (iii) when Dato' Lee is presented with any opportunity to acquire such third-party assets which satisfy the TAV Threshold. Please refer to **Section 11.4.2** "Undertaking provided by Dato' Lee" of this Prospectus for further details.

### 1.3.3 Capital and risk management strategy

The Manager aims to optimise IOIPG REIT's capital structure and cost of capital within the financing limits set out in the REIT Guidelines and intends to use a combination of debt and equity financing to fund future acquisitions and capital expenditure, determined based on the following strategies:

(i) securing the most favourable terms of funding while adopting and maintaining an appropriate gearing level;

(ii) maintaining a reasonable level of loan service capability by ensuring that cash inflows from tenants match the outflows arising from financial obligations;

(iii) diversifying sources of debt funding and actively managing the range of debt maturities to reduce refinancing risks while optimising the cost of capital; and

(iv) proactively managing risks associated with refinancing and changes in interest rates.

## 1.4 AUTHORISED INVESTMENTS AND INVESTMENT LIMITS

The Authorised Investments of IOIPG REIT are as follows:

(i) Real Estate Assets;

(ii) Non-Real Estate Assets;

(iii) cash, deposits and money market instruments; and

(iv) any other investment not specified in items (i) to (iii) above but specified as a permissible investment in the REIT Guidelines or as otherwise permitted by the SC.

For the avoidance of doubt, the Manager may use financial derivatives including but not limited to entering into futures, forwards, options and swaps contracts for the purpose of hedging the risk exposure of IOIPG REIT.

IOIPG REIT's investments are subject to the following investment limits as prescribed in the REIT Guidelines (or such other limit permitted under the REIT Guidelines and the CMSA from time to time):

(i) at least 75% of the Total Asset Value must be invested in Real Estate Assets that generate recurrent rental income at all times;

(ii) the aggregate investments in property development activities (property development costs) and Real Estate under construction must not exceed 15% of the Total Asset Value;

(iii) where IOIPG REIT invests in Real Estate Assets where it does not have a majority ownership and control, the total value of these Real Estate Assets does not exceed 25% of the Total Asset Value at the point of Listing or acquisition, as the case may be, and the investment in these Real Estate Assets is in the best interest of the Unitholders; and

(iv) investments in Non-Real Estate Assets are subject to the following investment limits and restrictions:

  (a) the securities must be traded in or under the rules of an eligible market, except for unlisted debt securities or sukuk;

  (b) the value of IOIPG REIT's investments in securities issued by any single issuer must not exceed 5% of the Total Asset Value;

  (c) the value of IOIPG REIT's investments in securities issued by any group of companies must not exceed 10% of the Total Asset Value; and

  (d) IOIPG REIT's investments in any class of securities must not exceed 10% of the securities issued by any single issuer.

  The limits and restrictions under this item (iv) do not apply to securities issued or guaranteed by the Malaysian government or BNM.

## 1.5 INVESTORS' PROFILE

IOIPG REIT may appeal to an investor with long-term investment objectives who seeks regular and stable income distribution and long-term capital appreciation, and who understands the risks related to the real estate industry and REITs.

## 1.6 PERFORMANCE BENCHMARK

The following performance indicators can be considered in reviewing the performance of IOIPG REIT:

**(i) Distribution yield**

The ratio of the distribution paid to the Unitholders from IOIPG REIT's Distributable Income to the market price of the Units.

**(ii) NAV**

NAV represents the Total Asset Value after subtracting all of IOIPG REIT's liabilities and obligations.

**(iii) Total return**

The change in market price of the Units over a period of time plus any distributions received during the relevant period.

The performance indicators will be used to benchmark IOIPG REIT against its peers as well as against its own historical performance, where applicable.

## 1.7 DISTRIBUTION POLICY

The Deed provides that the Manager shall, for each Distribution Period, distribute all (or such lower percentage as determined by the Manager in its absolute discretion) of the Distributable Income of IOIPG REIT. It is the intention of the Manager to distribute at least 90% of IOIPG REIT's Distributable Income on a quarterly basis or such other intervals as the Manager may determine at its absolute discretion.

Quarterly basis refers to each consecutive 3-month period commencing on and ending on the following dates (all dates inclusive) in each financial year during the continuance of IOIPG REIT or such other interval as the Manager may determine in accordance with the Deed:

(i) 1 July to 30 September;

(ii) 1 October to 31 December;

(iii) 1 January to 31 March; and

(iv) 1 April to 30 June.

The first distribution shall comprise the period from the Listing Date to 31 March 2027, being the first full 3-month period.

The actual proportion of Distributable Income to be distributed to the Unitholders shall be at the absolute discretion of the Manager and may be greater than 90% of IOIPG REIT's Distributable Income to the extent that the Manager believes it is appropriate, having regard to IOIPG REIT's funding requirements, other capital management considerations and the availability of funds. Distributions, when made, will be in RM.

## 1.8 VALUATION POLICY

Independent professional valuation will be obtained at least once every financial year in accordance with the REIT Guidelines or such other shorter interval as the Manager deems necessary and these valuations will be conducted on the bases and methods which are in accordance with the Asset Valuation Guidelines. The Manager has engaged the Independent Property Valuer to carry out the valuation of the Subject Properties as at 31 October 2025 and subsequently updated on 31 May 2026. The aggregate fair value of the Subject Properties as at 31 May 2026 is approximately RM7.66 billion.

The Manager has yet to decide on the exact date for the next valuation for the Subject Properties, but in any event, such valuation will be carried out on or before 30 June 2027 in accordance with IOIPG REIT's valuation policy.

Please refer to the Master Valuation Certificates set out in **Appendix A** "Master Valuation Certificates" of this Prospectus, which is to be read together with the full valuation reports for the Subject Properties dated 9 April 2026. Copies of the full valuation reports are available for inspection at the registered office of the Manager for a period of 12 months from the date of this Prospectus.

## 1.9 FINANCING LIMITATIONS AND GEARING POLICY

IOIPG REIT may obtain financing of up to 50% of the Total Asset Value at the time the financing is incurred (or such other limit permitted under the REIT Guidelines from time to time).

Upon Listing, based on the Pro Forma Consolidated Statement of Financial Position, IOIPG REIT will have a total indebtedness of approximately RM2.65 billion representing approximately 34.1% of its Total Asset Value of approximately RM7.79 billion.

Further details of IOIPG REIT's financing are set out in **Section 3.9** "REIT Financing" of this Prospectus.

## 1.10 INTELLECTUAL PROPERTY

The Trustee and the Manager (collectively, "**Licensees**") have been granted a non-exclusive and non-transferable licence to use the following trademarks ("**Trademarks**") by the Sponsor and certain subsidiaries of the Sponsor, namely ICTOSB, ICMSB and FDSB (collectively, "**Licensors**"):

| Trademark | Licensor | Registration number | Class of Goods /Services | Status / Expiry |
|---|---|---|---|---|
| IOI PROPERTIES Trusted. IOI PROPERTIES Trusted. | Sponsor | TM2022022480 | Classes 9, 35, 36, 37, 41, 42, 43[1] | Registered / Expiring on 30 August 2032 |
| | Sponsor | TM2022022478 | Classes 9, 35, 36, 37, 41, 42, 43[1] | Registered / Expiring on 30 August 2032 |
| IOIPG Malaysia REIT Management | Sponsor | TM2026000548 | Classes 35, 36, 37[3] | Application for this trademark is "Under substantive examination"[4] / Not available |
| IOIPG Malaysia REIT | Sponsor | TM2026000550 | Classes 35, 36, 37[3] | Application for this trademark is "Under substantive examination"[4] / Not available |

| Trademark | Licensor | Registration number | Class of Goods /Services | Status / Expiry |
|---|---|---|---|---|
|  | ICTOSB | TM2025035200 | Classes 35, 36, 37(2) | Application for this trademark is "Under substantive examination"(4) / Not available |
|  | ICMSB | TM2025035201 | Classes 35, 36, 37(2) | Application for this trademark is "Under substantive examination"(4) / Not available |
|  | FDSB | TM2025035203 | Classes 35, 36, 37(2) | Application for this trademark is "Under substantive examination"(4) / Not available |

***Notes***:

(1) *Class 9: Computer e-commerce software to allow users to perform electronic business transactions via a global computer network; Computer software platforms; Application software; Downloadable software applications [apps]; Chatbot [downloadable software for simulating conversations]; Computer programs and software; Computer software for organizing and viewing digital images and photographs; Computer software for project management; Website development software.*

*Class 35: Advertising; Advertising and commercial information services; Promotion, advertising and marketing of on-line websites; Dissemination of advertising material online; Advertising of real estate; Marketing; Real estate marketing services; Promotional services; Internet marketing; Real estate sales management; Conducting virtual trade show exhibitions online; Provision of an online marketplace for buyers and sellers of goods and services; Electronic processing of orders; Provision of commercial information from online databases; Provision of information and advisory services relating to e-commerce.*

*Class 36: Financing of property development; Property investment services; Property management; Property asset management services; Management of property investments; Financial valuation of personal property and real estate; Leasing of commercial property; Building leasing; Property insurance; Real property acquisition; Rental of commercial property; Brokerage, rental and leasing of real estate; Real estate services relating to the sale, purchase and leasing of real estate; Real estate agency services for the leasing of property; Real estate services relating to the management of property investments; Providing real estate information relating to property and land.*

*Class 37: Building and construction services; Construction of residential and commercial buildings; Construction, maintenance and renovation of property; Building construction supervision services relating to shopping centres, industrial complexes, office buildings, residential buildings and other real estate developments; Construction and maintenance of building complexes, residential buildings, housing estates, commercial buildings, shopping centers, office buildings and parking structures; Building project management [construction supervision]; Real estate development [building and construction services]; Building construction consultancy; Construction, repair and maintenance of buildings, and provision of information relating thereto; Provision of information relating to building construction; Providing building construction information via a website; Advisory services relating to the maintenance, repair and renovation of buildings and other structures.*

*Class 41: Arranging and conducting of entertainment, sporting and cultural activities; Entertainment; Entertainment services provided by recreation and amusement parks; Entertainment and sporting activities; Leisure and recreation services; Providing leisure and recreation facilities; Providing recreation facilities and services; Providing sports facilities; Recreational services; Sporting activities; Providing amusement park facilities; Providing golf facilities; Country club services; Gymnasium services; Health and recreational club services; Organisation and conducting of cultural and recreational activities; Organisation and presentation of shows, competitions, games, concerts and entertainment events; Organisation of games and competitions; Organization of sporting events; Arranging of live entertainment events; Corporate hospitality in the nature of entertainment services; Multimedia publishing of electronic publications; Information on leisure activities.*

*Class 42: Hosting e-commerce platforms on the internet; Hosting an online website for creating and hosting micro websites for businesses; Provision of online non-downloadable software [application service provider]; Platform as a service [paas]; Programming of software for e-commerce platforms; Maintenance and consultancy services relating to software used in the field of e-commerce; User authentication services using technology for e-commerce transactions.*

*Class 43: Provision of food and beverages; Providing food and drink as part of hospitality services; Food and drink catering; Corporate hospitality in the nature of providing food and drink; Hotel, restaurant and cafe services; Bar and restaurant services; Hotel reservations; Providing hotel accommodation; Hotel catering services; Providing facilities for conferences, exhibitions and meetings; Restaurant reservation services; Hotel information; Hotel reservation services provided via the internet.*

*(2)* *Class 35: Business management of retail outlets; Food kiosk services being retail store services featuring foodstuffs; Advertising; Professional business consultancy; Business information; Business inquiries; Business management and organization consultancy; Business research; Direct mail advertising; Advisory services for business management; Marketing; Online advertising on a computer network; Outdoor advertising; Public relations; Publicity.*

*Class 36: Real estate management of commercial property; Real estate management services relating to shopping malls; Property management; Management of buildings [real estate services]; Administration of financial affairs relating to real estate; Rental of business premises; Insurance, financial affairs, monetary affairs and real estate affairs; Insurance services relating to real estate; Financing of real estate development projects; Financial investment in the field of real estate; Financial management for commercial businesses; Financial management of real estate projects; Asset and portfolio management; Leasing of commercial property; Leasing of shopping mall space; Office rental [real estate]; Real estate agency services for the leasing of property; Real estate agency services for the rental of property; Arranging of leases and rental agreements for real estate; Commercial real estate agency services; Appraisal and evaluation of real estate; Evaluation of real property; Real estate brokerage services; Providing information relating to real estate; Consultancy services relating to real estate; Real estate services.*

*Class 37: Construction; Building construction; Building of commercial and residential properties; Civil engineering construction; Construction project management services; Construction of public works and infrastructures; Installation of roofs, doors, windows; Undertaking piling and structural works; Electric appliance installation and repair; Rental of machinery and site equipment used in construction of buildings; Property development, repairs and installation services; Commercial retail property development services; Property maintenance; Construction, renovation, refurbishment, maintenance and repair of buildings, houses, condominiums, apartments, flats, residential, industrial and commercial properties; Development of properties, land and buildings; Landscaping [construction]; Building project management; On site project management relating to the construction of buildings; Consultancy and advisory services relating to all the aforesaid services; Construction services.*

*(3)* *Class 35: Business management, secretarial and administration services for industrial, commercial and other enterprises; Business management assistance for industrial or commercial companies; Provision of business advisory and consultancy services relating to the establishment or operation of franchises and marketing campaigns; Business advisory services relating to the establishment and operation of franchises; Provision of business assistance in relation to applying and obtaining approvals from governmental and statutory bodies in the establishment and operation of businesses; Marketing services, including real estate marketing; Marketing services; Provision of business advisory and consultancy services relating to the establishment or operation of franchise and other business schemes relating to building project management, building maintenance and repairs, landscaping, utility monitoring [building maintenance services], retrofitting and upgrading of buildings, building construction supervision*

*and on-site building project management; Provision of business assistance in the establishment of franchises; Provision of business assistance in the operation of franchises; Provision of an on-line marketplace for buyers and sellers of goods and services; Computerised on-line ordering services and retail store services in relation to perfumery, cosmetic and beauty products, toiletries, feminine hygiene products, disposable nappies, toilet paper, disposable paper products, cleaning preparations, cleaning articles, sanitary preparations and articles, animal grooming preparations, pet products, clothing and fashion accessories, footwear, textiles, haberdashery, luggage, bags, wallets and other carriers, jewellery, watches, eyewear, interior and exterior decoration, furniture, household accessories namely tableware, glassware, cookware, household or kitchen utensils and containers, cutlery, household linen, soft furnishings, furnishings for the home, lighting, candles, decorative objects [ornaments], works of art and festive decorations, gardening products, flowers, plants, div, tools, entertainment and leisure, sporting articles and equipment, games and toys, cameras and photographic equipment, printed publications, music, stationery, household appliances namely domestic electrical equipment, kitchen appliances, cooling, heating, refrigeration and freezing equipment, information technology and audiovisual equipment, data processing equipment and accessories, computers, computer hardware, computer software, agrifood products and beverages; Computerized on-line ordering services; On-line retail store services featuring audiovisual equipment; On-line retail store services featuring bags; On-line retail store services featuring cleaning articles; On-line retail store services featuring cleaning preparations; On-line retail store services featuring clothing; On-line retail store services featuring computer hardware; On-line retail store services featuring cookware; On-line retail store services featuring cooling equipment; On line retail store services featuring cosmetic and beauty products, clothing and accessories; On-line retail store services featuring cosmetics and beauty products; On-line retail store services featuring cutlery; On-line retail store services featuring disposable paper products; On-line retail store services featuring downloadable electronic publications; On-line retail store services featuring downloadable music files; On-line retail store services featuring downloadable pre-recorded music and video; On-line retail store services featuring fabrics; On-line retail store services featuring foodstuffs; On-line retail store services featuring footwear; On line retail store services featuring fragrancing preparations; On-line retail store services featuring freezing equipment; On-line retail store services featuring furnishings; On-line retail store services featuring furniture; On-line retail store services featuring games; On-line retail store services featuring gardening articles; On-line retail store services featuring headgear; On-line retail store services featuring heating equipment; On-line retail store services featuring jewelry; On-line retail store services featuring kitchen knives; On-line retail store services featuring lighting; On-line retail store services featuring luggage; On-line retail store services featuring metal hardware; On-line retail store services featuring musical instruments; On-line retail store services featuring printed matter; On-line retail store services featuring printed publications and clothing; On-line retail store services featuring refrigerating equipment; On-line retail store services featuring toiletries; On-line retail store services featuring toys; On-line retail store services relating to clothing; On-line retail store services relating to cosmetics and beauty products; Retail store services featuring bags; Retail store services featuring cleaning preparations; Retail store services featuring clothing; Retail store services featuring computer hardware; Retail store services featuring cookware; Retail store services featuring cooling equipment; Retail store services featuring cutlery; Retail store services featuring downloadable electronic publications; Retail store services featuring downloadable music files; Retail store services featuring fabrics; Retail store services featuring food cooking equipment; Retail store services featuring foodstuffs; Retail store services featuring footwear; Retail store services featuring fragrancing preparations; Retail store services featuring freezing equipment; Retail store services featuring furnishings; Retail store services featuring furniture; Retail store services featuring games; Retail store services featuring headgear; Retail store services featuring heating equipment; Retail store services featuring jewelry; Retail store services featuring kitchen knives; Retail store services featuring lighting; Retail store services featuring luggage; Retail store services featuring musical instruments; Retail store services featuring refrigerating equipment; Retail store services featuring toiletries; Retail store services featuring toys; Retail store services for bags; Retail store services for cleaning preparations; Retail store services for clothing; Retail store services for computer hardware; Retail store services for computer software; Retail store services for cookware; Retail store services for cooling equipment; Retail store services for cutlery; Retail store services for disposable paper products; Retail store services for downloadable electronic publications; Retail store services for downloadable music files; Retail store services for fabrics; Retail store services for food cooking equipment; Retail store services for foodstuffs; Retail store services for footwear; Retail store services for fragrancing preparations; Retail store services for freezing equipment; Retail store services for furnishings; Retail store services for furniture; Retail store services for heating equipment; Retail store services for jewelry; Retail store services for kitchen knives; Retail store services for lighting; Retail store services for luggage; Retail store services for refrigerating equipment; Retail store services for sanitation equipment; Retail store services for toiletries; Retail store services for toys; Retail services in relation to perfumery,*

*cosmetic and beauty products, toiletries, feminine hygiene products, disposable nappies, toilet paper, disposable paper products, cleaning preparations, cleaning articles, sanitary preparations and articles, animal grooming preparations, pet products, clothing and fashion accessories, footwear, textiles, haberdashery, luggage, bags, wallets and other carriers, jewellery, watches, eyewear, interior and exterior decoration, furniture, household accessories namely tableware, glassware, cookware, household or kitchen utensils and containers, cutlery, household linen, soft furnishings, furnishings for the home, lighting, candles, decorative objects [ornaments], works of art and festive decorations, gardening products, flowers, plants, div, tools, entertainment and leisure, sporting articles and equipment, games and toys, cameras and photographic equipment, printed publications, music, stationery, household appliances namely domestic electrical equipment, kitchen appliances, cooling, heating, refrigeration and freezing equipment, information technology and audiovisual equipment, data processing equipment and accessories, computers, computer hardware, computer software, agrifood products and beverages; Retail and wholesale services for non-medicated cosmetics and toiletry preparations, perfumery and essential oils; Retail services in relation to cleaning preparations; Retail services in relation to cleaning articles; Retail or wholesale services for sanitary preparations; Retail services in relation to animal grooming preparations; Retail services in relation to clothing; Retail services in relation to footwear; Retail services in relation to bags; Retail services in relation to wallets; Retail services in relation to jewellery; Retail services in relation to smartwatches; Retail services in relation to furniture; Retail services in relation to tableware; Retail and wholesale services in relation to glassware, porcelain and earthenware; Retail services in relation to cookware; Retail and wholesale services in relation to kitchen utensils, cookware and tableware, except forks, knives and spoons; Retail services in relation to furnishings; Retail services in relation to lighting; Retail and wholesale services in relation to ornaments, made of or coated with metals or semi-precious stones, or imitations thereof; Retail services in relation to festive decorations; Retail services in relation to gardening articles; Retail services relating to flowers; Retail services in relation to sporting articles; Retail and wholesale services in relation to games and toys; Retail services in relation to printed matter; Retail services in relation to downloadable electronic publications; Retail services in relation to musical instruments; Retail services in relation to stationery supplies; Retail and wholesale services in relation to electrical tools; Retail services in relation to cooling equipment; Retail services in relation to heating equipment; Retail services in relation to information technology equipment; Retail services relating to audiovisual equipment; Retail services in relation to wearable computers; Retail services for food and beverages; Retail services featuring a wide variety of consumer goods; Business management and business administration; Business research; Business project management; Business management and administration of real estate, residential, industrial and commercial properties, offices, business centers, departmental stores, shopping centers, shopping malls, retail and wholesale outlets, temporary accommodation, hotels, motels, resorts, service apartments, buildings, houses, condominiums, apartments, flats, warehouses, factories and developments; Business administration and management relating to real estate; Business management in relation to commercial property; The bringing together, for the benefit of others, of a variety of goods (excluding the transport thereof) in relation to perfumery, cosmetic and beauty products, toiletries, feminine hygiene products, disposable nappies, toilet paper, disposable paper products, cleaning preparations, cleaning articles, sanitary preparations and articles, animal grooming preparations, pet products, clothing and fashion accessories, footwear, textiles, haberdashery, luggage, bags, wallets and other carriers, jewellery, watches, eyewear, interior and exterior decoration, furniture, household accessories namely tableware, glassware, cookware, household or kitchen utensils and containers, cutlery, household linen, soft urnishings, furnishings for the home, lighting, candles, decorative objects [ornaments], works of art and festive decorations, gardening products, flowers, plants, div, tools, entertainment and leisure, sporting articles and equipment, games and toys, cameras and photographic equipment, printed publications, music, stationery, household appliances namely domestic electrical equipment, kitchen appliances, cooling, heating, refrigeration and freezing equipment, information technology and audiovisual equipment, data processing equipment and accessories, computers, computer hardware, computer software, agrifood products and beverages, enabling customers to conveniently view and purchase those goods in departmental stores, shopping centers, shopping malls, retail and wholesale outlets, hotel, food and beverage outlets, from a general merchandise catalogue by mail order or by means of telecommunications, or from a general merchandise website in the global communications network; The bringing together, for the benefit of others, of a variety of goods, excluding the transport thereof, enabling customers to conveniently view and purchase those goods; Organisation, operation and supervision of incentive schemes, loyalty schemes and bonus schemes, including the provision of the aforementioned services via the global communications network; Organisation, operation and supervision of loyalty and incentive schemes; Organisation and management of incentive and sales promotion programmes (frequent buyer programmes); Organisation, operation and supervision of sales and promotional incentive schemes; Compilation of mailing lists; Direct mail advertising; Advertising services; Display services for merchandise; Publicity services; Marketing*

*and promotional services, market analysis and research; Marketing and promotional services; Market analysis and market research; Organisation of exhibitions and trade fairs for business purposes; Organisation of exhibitions and trade fairs for business and promotional purposes; Organization, supervision and business administration of sales and promotional incentive schemes, loyalty card schemes, incentive schemes and programmes, award programmes, customer loyalty incentive schemes, reward schemes, points schemes for redemption against goods and services; Organization, operation and supervision of sales and promotional incentive schemes; Administration of incentive award programmes to promote the sale of the goods and services of others; Advertising services provided over the internet; Television advertising; Production of television commercials; Radio advertising; Production of radio commercials; Organizing of trade fairs for commercial or advertising purposes; Conducting, arranging and organizing trade shows and trade fairs for commercial and advertising purposes; Organization of trade fairs for commercial or advertising purposes; Business information; Electronic shopping retail services connected with computer equipment; Computerised point-of-sale data collection services for retailers; Administration of consumer loyalty programs; Organisation and administration services in relation to the supply of benefits for customer loyalty and frequent buyer or frequent flyer schemes; Organisation and management of customer loyalty programmes; Sales promotions through customer loyalty programmes (for others); Sales promotions at point of purchase or sale, for others; Development of advertising concepts; Advisory and consultancy services relating to the aforesaid; Advisory and consultancy services relating to business acquisitions; Advisory and consultancy services relating to business management; Advisory and consultancy services relating to marketing; Advisory and consultancy services relating to the procurement of goods for others.*

*Class 36: Real estate management; Lease of real estate (including industrial and commercial properties); Arranging of leases and rental agreements for real estate; Real estate services relating to the sale of real estate (including industrial and commercial properties); Real estate services relating to the sale of real estate; Real estate valuation; Real estate brokerage; Venture capital brokerage; Real estate consultancy and advisory services; Advisory services relating to real estate investments; Advisory services relating to real estate ownership; Consultancy services relating to real estate; Real estate services relating to real estate or property development; Real estate services related to management of property investments; Provision of information relating to real estate; Financial and insurance services; Financial, investment and insurance services; Financial services; Insurance services; Credit card, debit card, bank card, cash card and charge card services; Credit card services; Debit card services; Bank card services; Cash card services; Charge card services; Bank card, credit card, debit card and electronic payment card services; Financial advisory and management services relating to credit cards, debit cards, bank cards, cash cards and charge cards; Financial advisory services relating to credit; Financial management services provided via the internet; Financial services relating to credit cards, debit cards, bank cards, cash cards and charge cards; Financial services relating to credit cards; Financial services relating to payment cards; Provision of credit cards, debit cards, bank cards, cash cards and charge cards; Provision of credit cards; Provision of credit facilities in connection with credit cards, debit cards, bank cards, cash cards and charge cards; Provision of loan and credit facilities; Financing of loans; Financial services in relation to loyalty, incentive and bonus card services; Issue and redemption of vouchers, tokens and points of value; Issuance and redemption of prepaid vouchers; Issuance and redemption of tokens of value; Discount card services [financial services]; Electronic credit and debit transactions; Electronic credit card transactions; Cash replacement rendered by credit cards and debit cards; Payment processing services; Transaction authentication and verification services and provision of financial information; Provision of financial information; Payment and funds verification services; Financial transaction and payment services; Internet banking; Provision of information relating to financial services; Provision of information, ratings, reviews and recommendations relating to financial instruments via a website; Issuing of tokens of value in relation to customer loyalty schemes; Issuing of vouchers or tokens of value in relation to the supply of benefits for customer loyalty and frequent buyer schemes; Issuance of tokens of value in relation to customer loyalty schemes; Information, advisory and consulting services relating to the foregoing; Information, advisory, consultancy and research services relating to finance and investments.*

*Class 37: Real estate development (building and construction services); Building project management; Building project management [construction supervision]; Building maintenance and repairs; Land-based facilities construction; Building maintenance and repair services provided by a handyman; Maintenance and repair services of public utilities in buildings; Retrofitting of heating, ventilating and air-conditioning installations in buildings; Building project management, namely building construction supervision and general building contractor services; Building construction supervision services for building projects; General building contractor services; Building and construction services; Construction, renovation, refurbishment, maintenance and repair of real estate, residential, industrial and commercial properties, offices, business centers, departmental stores, shopping centers, shopping malls, retail and wholesale outlets, temporary accommodation, hotels, motels, resorts, service apartments, buildings, houses, condominiums, apartments, flats, warehouses, factories and developments; Construction and renovation of buildings; Construction and renovation of buildings and other structures; Construction, maintenance and renovation of buildings; Construction, maintenance and renovation of property; Property construction; Advisory and consultancy services relating to the aforesaid; Advisory services in the fields of construction, repair, restoration, maintenance and installation; Advisory services relating to building construction; Advisory services relating to building refurbishment; Advisory services relating to the building renovations; Advisory services relating to the alteration of buildings; Consultancy services relating to building construction; Consultancy services relating to building repair; Consultancy services relating to the construction of buildings; Consultancy services relating to the repair of buildings.*

*(4)* *As at the LPD, the Sponsor, ICTOSB, ICMSB and FDSB are in the midst of applying for trademark registration for the identified trademarks. The application for the registration of such trademarks with the Intellectual Property Corporation of Malaysia was submitted on 9 October 2025 and 6 January 2026 respectively and as at the LPD, the respective trademarks are currently under substantive examination.*

On 14 September 2026, the Licensees have entered into the Trademark Licence Agreement with the Licensors. Pursuant to the terms of the Trademark Licence Agreement, the Licensors are entitled to terminate the Trademark Licence Agreement upon the occurrence of the following events:

(i) any of the Licensees commits any material breach of any of its obligations under the Trademark Licence Agreement and fails to take appropriate steps to remedy such breach (if capable of remedy) within 14 days after being given notice to do so;

(ii) any of the Licensees goes into liquidation, whether compulsory or voluntary (except for the purposes of a *bona fide* reconstruction or amalgamation with the consent of the other party, such consent not to be unreasonably withheld) or is wound up;

(iii) any of the Licensees becomes insolvent or is unable to pay its debts or admits in writing its inability to pay its debts as they fall due or enters into any composition or arrangement with its creditors or makes a general assignment for the benefit of its creditors;

(iv) any of the Licensees ceases, or threatens to cease, to carry on its business;

(v) the Manager ceases to be a subsidiary of the Sponsor;

(vi) the Manager ceases to be the management company of IOIPG REIT;

(vii) the Trustee ceases to be the trustee of IOIPG REIT;

(viii) the Sponsor ceases to hold direct and/or indirect controlling interest (as defined in Section 216 of CMSA) of the total issued Units;

(ix) the Licensors cease to hold the title and rights to any of their respective Trademarks;

(x) the Deed is revoked, rescinded or terminated for any reasons whatsoever; or

(xi) IOIPG REIT ceases to be listed on the Main Market of Bursa Securities.

## 2. SUBJECT PROPERTIES

### 2.1 ACQUISITIONS BY IOIPG REIT

On 14 September 2026, the Trustee, on behalf of IOIPG REIT had entered into the SPAs with the Vendors for the acquisition of the Subject Properties for a total purchase consideration of approximately RM7.58 billion to be satisfied in the following manner:

| | | | Mode of settlement | | |
|---|---|---|---|---|---|
| | | | Cash | | |
| **Subject Property** | **Vendor(s)** | **Purchase consideration[1]** | **Consideration** | **Consideration Units** | |
| | | **(RM'000)** | **(RM'000)** | **(RM'000)** | **('000)** |
| ***Retail Property*** | | | | | |
| IOI City Mall | ICMSB and ICPSB[2] | 5,100,000 | 1,785,000 | 3,315,000 | 3,702,294 |
| **Sub-total** | | **5,100,000** | **1,785,000** | **3,315,000** | **3,702,294** |
| ***Hotel Properties*** | | | | | |
| Putrajaya Marriott Hotel | RVDSB | 256,000 | 89,600 | 166,400 | 185,841 |
| Le Méridien Putrajaya | ICHSB | 343,000 | 120,050 | 222,950 | 248,997 |
| Moxy Putrajaya | ICHSB | 214,000 | 74,900 | 139,100 | 155,351 |
| Four Points by Sheraton Puchong | IBHSB | 128,000 | 44,800 | 83,200 | 92,920 |
| W Kuala Lumpur | IBHSB and FDSB[3] | 391,000 | 137,900 | 253,100 | 282,670 |
| Courtyard by Marriott Penang | IBHSB | 166,000 | 58,100 | 107,900 | 120,506 |
| **Sub-total** | | **1,498,000** | **525,350** | **972,650** | **1,086,285** |
| ***Office Properties*** | | | | | |
| IOI City Towers | ICTOSB and ICTTSB | 540,000 | 189,000 | 351,000 | 392,007 |
| PFCC Towers | FDSB | 440,000 | 154,000 | 286,000 | 319,414 |
| **Sub-total** | | **980,000** | **343,000** | **637,000** | **711,421** |
| **Total** | | **7,578,000** | **2,653,350** | **4,924,650** | **5,500,000** |

***Notes:***

*(1) The total purchase consideration for the Acquisitions of approximately RM7.58 billion was benchmarked against the Appraised Value of the Subject Properties as at 31 October 2025 of approximately RM7.58 billion and further assessed against the updated Appraised Value of the Subject Properties as at 31 May 2026 of approximately RM7.66 billion. Following the valuation update, a downward adjustment was made to the purchase consideration of Courtyard by Marriott Penang to reflect its lower market value and a corresponding upward adjustment was made to the purchase consideration of Moxy Putrajaya, with the net effect being that the total purchase consideration for all Subject Properties remains unchanged at approximately RM7.58 billion. Please refer to **Section 2.5** and **Appendix A** of this Prospectus for further details on the Appraised Value of the Subject Properties.*

*The market value of the relevant Subject Property based on the Master Valuation Certificates was appraised by the Independent Property Valuer using the income approach by investment method in respect of the Retail Property and the Office Properties, and the income approach by discounted cash flow method in respect of the Hotel Properties as the primary approach supported by the comparison approach for all Subject Properties.*

*(2) ICPSB is the Vendor for the IOI City Mall Car Parks.*

*(3) FDSB is the Vendor for the W Kuala Lumpur Car Parks.*

For the salient terms of the SPAs and the valuation of the Subject Properties, please refer to **Section 14.3** "Salient Terms of the SPAs", and the Master Valuation Certificates set out in **Appendix A** "Master Valuation Certificates" of this Prospectus, respectively.

## 2.2 OVERVIEW OF THE SUBJECT PROPERTIES

### 2.2.1 Overview of the Subject Properties

On the Listing Date, IOIPG REIT's initial asset portfolio will comprise the following properties, consisting of a retail property, 6 hotel properties and 2 office properties, all located in Malaysia:

(i) The Retail Property comprises:

(a) **IOI City Mall**, which comprises (i) IOI City Mall Phase 1, a 4-level shopping complex and a cinema; (ii) IOI City Mall Phase 2, an extended retail block comprising a 5-storey shopping complex with a sub-basement level and a cinema; and (iii) 13,987 car park bays spread across surface, basement and elevated car park levels, all located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor.

(ii) The Hotel Properties comprise:

(a) **Putrajaya Marriott Hotel**, a 5-star rated 488-room hotel located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor. As at the LPD, the hotel operates with 487 saleable hotel rooms, with one presidential suite closed since 15 May 2021 due to its overall condition which adversely affected its suitability and marketability as a hotel guest room, bringing the total number of rooms to 488;

(b) **Le Méridien Putrajaya**, a 5-star rated 354-room hotel located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor;

(c) **Moxy Putrajaya**, a 4-star rated 480-room hotel located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor;

(d) **Four Points by Sheraton Puchong**, a 4-star rated 249-room hotel located at No. 1201, Tower 3, Puchong Financial Corporate Centre (PFCC), Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor;

(e) **W Kuala Lumpur**, a 5-star rated 150-room hotel located at No. 121, Jalan Ampang, 50450 Kuala Lumpur. As at the LPD, W Kuala Lumpur is undergoing refurbishment to increase the number of hotel rooms by an additional 9 rooms to 159 rooms which is scheduled for completion by January 2027; and

(f) **Courtyard by Marriott Penang**, a 4-star rated 199-room hotel located at No. 218D, Jalan Macalister, 10400 George Town, Pulau Pinang.

As at the LPD, the Hotel Properties have an aggregate of 1,920 guest rooms.

The Hotel Properties are managed by the Hotel Managers, being Starwood Asia Pacific Hotels & Resorts Pte. Ltd. and Luxury Hotels International Management Company B.V. (Malaysia Branch), which are each a wholly-owned subsidiary of Marriott International. Marriott International is an operator, franchisor and licensor of hotel, residential, timeshare, and other lodging properties under various brand names across luxury to midscale hotel brands.

The Hotel Managers have been managing the respective Hotel Properties since the commencement of operations of the relevant Hotel Property (save for Putrajaya Marriott Hotel which was only fully managed by its Hotel Manager from 1 September 2021) and have a tenure of between 15 and 20 years which may be renewed by parties for an additional 5-year term.

(iii) The Office Properties comprise:

(a) **IOI City Towers**, which consist of (i) IOI City Tower 1, a block of 31-storey office building together with 7 surface car park bays; and (ii) IOI City Tower 2, a block of 31-storey office building together with 7 surface car park bays, located at Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor. As at 31 May 2026, IOI City Towers have a total NLA of approximately 982,617 sq ft; and

(b) **PFCC Towers**, which consist of (i) PFCC Towers 1 and 2, being 2 blocks of 12-storey office tower and 20-storey office tower including a 2-storey commercial podium; and (ii) PFCC Towers 4 and 5, being 2 blocks of 18-storey office tower and 21-storey office tower, which both include a 3-storey commercial podium, along with 3 basement car park levels containing about 1,773 car park bays and a mezzanine floor designated for motorcycle parking areas. PFCC Towers are located at Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor and as at 31 May 2026 have a total NLA of approximately 850,321 sq ft.

As at 31 May 2026, the Office Properties have a total NLA of approximately 1,832,938 sq ft.

IOI City Mall, Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya, and IOI City Towers are situated within IOI Resort City, an integrated township development in Putrajaya, Selangor. PFCC Towers and Four Points by Sheraton Puchong are located in PFCC, which is a mature integrated township in Bandar Puteri Puchong, Selangor. W Kuala Lumpur is located in KL City Centre, and Courtyard by Marriott Penang is located in George Town, Penang.

The aggregate Appraised Value of the Subject Properties as at 31 May 2026 is approximately RM7.66 billion.

Further key details of the Subject Properties are set out in the tables below:

**Retail Property**

| | **IOI City Mall** |
|---|---|
| **Property type** | Consists of:<br><br>(i) IOI City Mall Phase 1, i.e. a 4-level shopping complex and a cinema;<br><br>(ii) IOI City Mall Phase 2, i.e. an extended retail block comprising a 5-storey shopping complex with a sub-basement level and a cinema; and<br><br>(iii) IOI City Mall Car Parks, i.e. 13,987 car park bays spread across surface, basement and elevated car park levels |
| **Tenure** | Interest in perpetuity |
| **Land title / Strata title particulars** | Sited on part of:<br><br>(i) Parent Lot 10113 held under Title 1[(1)]; and<br><br>(ii) Parent Lot 109708 held under Title 2[(1)] |
| **Encumbrances and other material endorsements** | Encumbrances: Nil<br><br>Endorsements:<br>• "Pembetulan Di Bawah Seksyen 380 KTN" vide Presentation No. 001NB14707/2023, registered on 8 September 2023; in respect of Lot 10113 |

| | **IOI City Mall** |
|---|---|
| | • "Permohonan Pecah Sempadan" vide Presentation No. 10N347/2025, registered on 27 August 2025; in respect of Lot 109708 |
| **Restrictions in interest** | Nil |
| **Express conditions** | Commercial Building / *Bangunan Perniagaan* |
| **Existing use** | Retail |
| **Category of land use** | Building / *Bangunan* |
| **Type** | Retail |
| **Age of Subject Property as at 31 May 2026** | (i) IOI City Mall Phase 1: Approximately 12 years from the issuance of the Partial CCC dated 17 November 2014<br><br>(ii) IOI City Mall Phase 2: Approximately 4 years from the issuance of the Partial CCC dated 19 August 2022 |
| **Total revenue (RM'000)** | FYE 2023: 320,892<br>FYE 2024: 396,875<br>FYE 2025: 447,156<br>FPE 31 May 2026: 437,184 |
| **NPI (RM'000)** | FYE 2023: 196,232<br>FYE 2024: 256,749<br>FYE 2025: 290,685<br>FPE 31 May 2026: 301,261 |
| **Appraised Value as at 31 May 2026 (RM'000)** | 5,150,000, comprising:<br>• IOI City Mall Phases 1 and 2: 4,582,000<br>• IOI City Mall Car Parks: 568,000 |
| **Purchase consideration (RM'000)** | 5,100,000 |
| **Subject Properties weighting (by Appraised Value as at 31 May 2026) (%)** | 67.2 |
| **NLA as at 31 May 2026 (sq ft)** | 2,577,505 |
| **GFA as at 31 May 2026 (sq ft)** | 11,918,112 |
| **Number of tenants as at 31 May 2026** | 889 |
| **Committed Occupancy Rate as at 31 May 2026 (%)** | 97.9 |
| **Average Occupancy Rate for FPE 31 May 2026 (%)** | 96.9 |

***Note:***

*(1) It should be noted that in respect of the Retail Property (as well as Le Méridien Putrajaya, Moxy Putrajaya and IOI City Towers, all of which are situated on Title 1), MDSB, a wholly-owned subsidiary of IOIPG, being the registered proprietor of Title 2 shall, at its sole cost and expense, take all steps and do all acts, deeds and things necessary to procure and ensure the completion of the subdivision of Title 2 into 2 separate titles comprising (i) the Phases 2 & 3 Title and (ii) the Phase 4 Title. Subsequently, IOIPG REIT will, at the cost and expense of ICMSB and MDSB, take all steps and do all acts, deeds and things necessary to amalgamate the lands held under Title 1 and Phases 2 & 3 Title.*

*Thereafter, upon issuance of the amalgamated title of the lands, IOIPG REIT will, at the cost and expense of ICMSB or MDSB or any other persons as may be agreed in writing by the parties, take all steps and do all acts, deeds and things necessary to apply for and procure the stratification of the amalgamated title for issuance of separate issue document of strata title to the affected Subject Properties.*

*As at the date of the SPAs, temporary titles in respect of the subdivision of Title 2 into 2 separate titles comprising (i) the Phases 2 & 3 Title and (ii) the Phase 4 Title, have been issued in favour of MDSB.*

*For further details, please refer to* ***Section 5.1.13(i)*** *"There are certain risks associated with the ownership and control of certain Subject Properties – The Retail Property, Le Méridien Putrajaya, Moxy Putrajaya and IOI City Towers" and* ***Section 14.3*** *"Salient Terms of the SPAs" of this Prospectus.*

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**Hotel Properties**

| | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Moxy Putrajaya | Four Points by Sheraton Puchong | W Kuala Lumpur | Courtyard by Marriott Penang |
|---|---|---|---|---|---|---|
| **Property type** | • A 5-star rated 488[(1)]-room hotel together with other supporting amenities or facilities attached thereto<br>• About 23 surface car park bays and 190 basement car park bays | • A 5-star rated 354-room hotel together with other supporting amenities or facilities attached thereto<br>• About 25 surface car park bays | • A 4-star rated 480-room hotel together with other supporting amenities or facilities attached thereto<br>• About 13 surface car park bays | • A 4-star rated 249-room hotel together with other supporting facilities / amenities attached thereto<br>• About 8 surface car park bays and 2 coach bays | • A 5-star rated 150[(2)]-room hotel together with other supporting amenities or facilities attached thereto located in Kuala Lumpur, Wilayah Persekutuan<br>• 306 single car park bays and 20 tandem car park bays | • A 4-star rated 199-room hotel together with other supporting facilities / amenities attached thereto<br>• About 153 single car park bays, 2 tandem car park bays and 3 coach bays |
| **Tenure** | Interest in perpetuity | | | | | |
| **Land title / Strata title particulars** | Sited on part of Parent Lot 8 held under Master Title No. Geran 332489, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan[(3)] | Sited on part of Parent Lot 10113 held under Title 1[(4)] | Sited on part of Parent Lot(s) 10113 and 109708 held under Title 1[(4)] and Title 2[(4)] | Sited on part of Parent Lot 112580 held under Title No. Geran 328167, Mukim Petaling, District of Petaling, Selangor Darul Ehsan. | (i) Strata Title No. Geran 51952/M1/1/1, Parcel No. 1, Storey No. 1, Building No. M1[(5)];<br>(ii) Strata Title No. Geran 51952/M1/2/2, Parcel No. 2, Storey No. 2, Building No. M1[(6)]; and | Strata Title No. Geran 163313/M1/B2/1, Parcel No. 1, Storey No. B2, Building No. M1, sited on Parent Lot 10015, Bandar George Town, Seksyen 13, District of Timor Laut, Pulau Pinang[(8)] |

| | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Moxy Putrajaya | Four Points by Sheraton Puchong | W Kuala Lumpur | Courtyard by Marriott Penang |
|---|---|---|---|---|---|---|
| | | | | | (iii) Strata Title No. Geran 51952/M1/13/3, Parcel No. 3, Storey No. 13, Building No. M1[(7)],<br><br>all sited on Parent Lot 194 Seksyen 58, Bandar Kuala Lumpur, District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur | |
| **Share units of the parcel / Total share units[(9)]** | N.A.[(3)] | N.A. | N.A. | N.A. | 44,720 / 86,597 (approximately 51.6%) | 40,392 / 67,692 (approximately 59.7%) |
| **Encumbrance and other material endorsements** | Nil | Nil | Nil | Nil | Nil | Nil |
| **Restrictions in interest** | Nil | Nil | Nil | Nil | Nil | Nil |
| **Express conditions** | Commercial Building / *Bangunan Perniagaan* | Commercial Building / *Bangunan Perniagaan* | Commercial Building / *Bangunan Perniagaan* | Commercial Building / *Bangunan Perniagaan* | Hotel | This parcel is to be used for hotel purposes only / *Petak ini hendaklah digunakan untuk tujuan hotel sahaja.* |
| **Existing use** | Hotel | Hotel | Hotel | Hotel | Hotel | Hotel |
| **Category of land use** | Building / *Bangunan* | Building / *Bangunan* | Building / *Bangunan* | Building / *Bangunan* | Building / *Bangunan* | Nil / *Tiada* |
| **Type** | Hotel | Hotel | Hotel | Hotel | Hotel | Hotel |

| | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Moxy Putrajaya | Four Points by Sheraton Puchong | W Kuala Lumpur | Courtyard by Marriott Penang |
|---|---|---|---|---|---|---|
| **Age of Subject Property as at 31 May 2026 (years)** | Approximately 22 years from the issuance date of Certificate of Fitness for Occupation dated 15 July 2004 | Approximately 10 years from the issuance date of CCC dated 3 August 2016 | Approximately 2 years from the issuance date of CCC dated 22 December 2023 | Approximately 12 years from the issuance date of the CCC dated 1 December 2014 | Approximately 8 years from the issuance date of the CCC dated 5 November 2018 | Approximately 8 years from the issuance date of the CCC dated 6 July 2018 |
| **Average Daily Rate for FYE 2025 (RM)** | 365 | 489 | 295 | 336 | 1,118 | 453 |
| **Average Daily Rate for FPE 31 May 2026 (RM)[10]** | 351 | 469 | 292 | 336 | 1,123 | 431 |
| **Total revenue (RM'000)[11]** | FYE 2023: 8,040<br>FYE 2024: 8,040<br>FYE 2025: 12,419<br>FPE 31 May 2026: 12,281 | FYE 2023: 17,952<br>FYE 2024: 24,023<br>FYE 2025: 18,081<br>FPE 31 May 2026: 19,417 | FYE 2023: N.A.[12]<br>FYE 2024: 3,125[13]<br>FYE 2025: 8,957<br>FPE 31 May 2026: 13,060 | FYE 2023: 6,000<br>FYE 2024: 6,000<br>FYE 2025: 6,093<br>FPE 31 May 2026: 5,500 | FYE 2023: N.A.[14]<br>FYE 2024: 7,938[15]<br>FYE 2025: 21,449<br>FPE 31 May 2026: 19,961 | FYE 2023: N.A.[16]<br>FYE 2024: N.A.[16]<br>FYE 2025: 7,898<br>FPE 31 May 2026: 6,270 |
| **NPI (RM'000)[11]** | FYE 2023: 7,346<br>FYE 2024: 7,439<br>FYE 2025: 11,734<br>FPE 31 May 2026: 11,473 | FYE 2023: 17,164<br>FYE 2024: 23,218<br>FYE 2025: 17,285<br>FPE 31 May 2026: 18,680 | FYE 2023: N.A.[12]<br>FYE 2024: 3,076[13]<br>FYE 2025: 8,632<br>FPE 31 May 2026: 12,453 | FYE 2023: 5,660<br>FYE 2024: 5,648<br>FYE 2025: 5,665<br>FPE 31 May 2026: 5,059 | FYE 2023: N.A.[14]<br>FYE 2024: 7,621[15]<br>FYE 2025: 20,548<br>FPE 31 May 2026: 19,074 | FYE 2023: N.A.[16]<br>FYE 2024: N.A.[16]<br>FYE 2025: 7,606<br>FPE 31 May 2026: 5,970 |
| **Appraised Value as at 31 May 2026 (RM'000)** | 266,000 | 343,000 | 222,000 | 128,000 | 391,000[17] | 166,000 |
| **Purchase consideration (RM'000)** | 256,000 | 343,000 | 214,000 | 128,000 | 391,000 | 166,000 |
| **Subject Properties weighting (by Appraised Value as at 31 May 2026) (%)** | 3.5 | 4.5 | 2.9 | 1.7 | 5.1 | 2.2 |
| **Category** | 5-star rated hotel | 5-star rated hotel | 4-star rated hotel | 4-star rated hotel | 5-star rated hotel | 4-star rated hotel |
| **Segment** | Premium | Premium | Upscale | Upscale | Luxury | Upscale |

| | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Moxy Putrajaya | Four Points by Sheraton Puchong | W Kuala Lumpur | Courtyard by Marriott Penang |
|---|---|---|---|---|---|---|
| **GFA / Strata floor area as at 31 May 2026 (sq ft)** | GFA: 695,151 | GFA: 543,416 | GFA: 291,507 | GFA: 229,790 | Strata floor area: 362,435[9] | Strata floor area: 236,843 |
| **Number of rooms as at 31 May 2026** | 488[1] | 354 | 480 | 249 | 150[2] | 199 |
| **Average Occupancy Rate for FYE 2025 (%)** | 55.3 | 75.0 | 54.7 | 73.1 | 81.7 | 81.4 |
| **Average Occupancy Rate for FPE 31 May 2026 (%)** | 57.4 | 81.1 | 68.7 | 69.1 | 78.8 | 78.5 |
| **Hotel Manager** | Luxury Hotels International Management Company B.V. (Malaysia Branch) | Starwood Asia Pacific Hotels & Resorts Pte. Ltd. | Luxury Hotels International Management Company B.V. (Malaysia Branch) | Starwood Asia Pacific Hotels & Resorts Pte. Ltd. | Starwood Asia Pacific Hotels & Resorts Pte. Ltd. | Luxury Hotels International Management Company B.V. (Malaysia Branch) |

***Notes:***

*(1) As at the LPD, Putrajaya Marriott Hotel operates with 487 saleable hotel rooms, with one presidential suite closed since 15 May 2021 due to its overall condition which adversely affected its suitability and marketability as a hotel guest room, bringing the total number of rooms to 488. There are currently no plans to refurbish or convert the presidential suite.*

*(2) As at the LPD, W Kuala Lumpur accommodates 150 hotel rooms, with an additional 9 hotel rooms currently under renovation which are scheduled for completion by January 2027, bringing the total number of hotel rooms to 159. The 9 additional rooms will occupy an area which is currently the spa centre of W Kuala Lumpur (which forms part of the existing strata titles of W Kuala Lumpur) together with the additional area comprising the Void Area. For the avoidance of doubt, no new strata title will be issued for the Void Area and a Leasing Arrangement is expected to be entered into in respect of the Void Area. Please refer to **Section 2.15.5(vi)** "Expansion and renovation of W Kuala Lumpur" and **Section 5.1.13(iii)** "There are certain risks associated with the ownership and control of certain Subject Properties – W Kuala Lumpur" of this Prospectus for further details.*

*(3) RVDSB shall, at its sole cost and expense, take all steps and do all acts, deeds and things necessary to procure and ensure the completion of the subdivision of the land title into 2 separate titles. Thereafter, upon issuance of the subdivided title of the lands, RVDSB will, at its cost and expense, take all steps and do all acts, deeds and things necessary to apply for and procure the stratification of the subdivided title for issuance of separate issue document of strata title to Putrajaya Marriott Hotel. Please refer to **Section 5.1.13(ii)** "There are certain risks associated with the ownership and control of certain Subject Properties – Putrajaya Marriott Hotel" of this Prospectus for further details.*

*(4) Please refer to table note (1) in respect of the Retail Property above in relation to the subdivision of Title 2 and the subsequent Title Amalgamation which applies to Le Méridien Putrajaya and Moxy Putrajaya.*

*(5) Together with Accessory Parcel No(s). A1 to A3 (inclusive), A344 to A346 (inclusive), A366, A367, A432, A499, A570, A641, A642, A701, A702, A719, A720, A723, A725 and A727.*

*(6) Together with Accessory Parcel No(s). A91 to A93 (inclusive), A189, A190, A286, A340 to A343 (inclusive), A347 to A365 (inclusive), A368 to A430 (inclusive), A433 to A498 (inclusive), A500 to A569 (inclusive), A571 to A640 (inclusive), A643, A644, A655 to A699 (inclusive), A703, A704, A721 and A722.*

*(7) Together with Accessory Parcel No(s). A431, A724 and A726.*

*(8) Together with Accessory Parcel No(s). A1 to A178 (inclusive), A209, A213, A270, A318, A319, A371, A372, A433, A494, A495, A556, A557, A609, A617 and A638 to A649 (inclusive).*

*(9) Total share units referred to as aggregate share units in the Strata Titles Act 1985 is defined as the sum of the share units of the parcels (including a provisional block) shown in an approved strata plan. In respect of W Kuala Lumpur, the percentage of the parcel share unit comprising the hotel, restaurants and the W Kuala Lumpur Car Parks is approximately 51.6% over the total share units. The total strata floor area of W Kuala Lumpur, after including the strata floor area and the additional improvement area of about 3,649 sq ft (339 square metres) (of which the additional 9 hotel rooms form part thereof), is 366,084 sq ft. In respect of Courtyard by Marriott Penang, the percentage of the parcel share unit comprising the hotel and its car parks is approximately 59.7% over the total share units.*

*(10) Other than Four Points by Sheraton Puchong which Average Daily Rate remained stable and W Kuala Lumpur which Average Daily Rate increased, the Average Daily Rate of the Hotel Properties generally declined slightly in the FPE 31 May 2026 as compared to the FYE 2025. Such decrease was mainly due to the different composition of business segments and demand for rooms between the comparative periods, and a change in strategy of certain Hotel Properties to enhance overall performance.*

*(11) Figures are presented on a pro forma basis, based on the assumption that master lease income is recognised in accordance with the arrangements under the Hotel Master Lease Agreements for the relevant applicable periods from the assumed effective dates. Please refer to* ***Section 4.1*** *"Pro Forma Consolidated Statements of Comprehensive Income" of the Prospectus for further details.*

*(12) As Moxy Putrajaya only commenced operations in February 2024, the financial information is not available for the FYE 2023.*

*(13) Calculated from the commencement of Moxy Putrajaya's operations in February 2024.*

*(14) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(15) Calculated since the completion of the acquisition of W Kuala Lumpur by the Vendor in February 2024.*

*(16) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

*(17) For the avoidance of doubt, the Appraised Value of W Kuala Lumpur takes into consideration the value of the Leasing Arrangement in respect of the Void Area.*

**Office Properties**

| | IOI City Towers | PFCC Towers |
|---|---|---|
| **Property type** | IOI City Towers consist of:<br><br>(i) IOI City Tower 1, i.e. a block of 31-storey office building together with 7 surface car park bays; and<br><br>(ii) IOI City Tower 2, i.e. a block of 31-storey office building together with 7 surface car park bays | PFCC Towers consist of:<br><br>(i) PFCC Towers 1 and 2, i.e. 2 blocks of 12-storey office tower and 20-storey office tower including a 2-storey commercial podium; and<br><br>(ii) PFCC Towers 4 and 5, i.e. 2 blocks of 18-storey office tower and 21-storey office tower, which both include a 3-storey commercial podium, along with 3 basement car park levels containing about 1,773 car park bays and a mezzanine floor designated for motorcycle parking areas and other supporting facilities and amenities attached thereto |
| **Tenure** | Interest in perpetuity | |
| **Land title / Strata title particulars** | Sited on part of Parent Lot 10113 held under Title 1[(1)]. | Sited on part of Parent Lot 112580 held under Title No. Geran 328167, Mukim Petaling, District of Petaling, Selangor Darul Ehsan |
| **Encumbrances and other material endorsements** | Nil | Nil |
| **Restrictions in interest** | Nil | Nil |
| **Express conditions** | Commercial Building / *Bangunan Perniagaan* | Commercial Building / *Bangunan Perniagaan* |
| **Existing use** | Office | Office |
| **Category of land use** | Building / *Bangunan* | Building / *Bangunan* |
| **Type** | Commercial | Commercial |
| **Age of Subject Property as at 31 May 2026 (years)** | Approximately 10 years from the issuance date of the CCC dated 11 March 2016 | • PFCC Towers 1 and 2: Approximately 17 years from the issuance date of the Certificate of Fitness for Occupation dated 25 June 2009<br><br>• PFCC Towers 4 and 5: Approximately 12 years from the issuance date of the Partial CCC dated 27 January 2014 |
| **Total revenue (RM'000)** | FYE 2023: 15,196<br>FYE 2024: 17,926<br>FYE 2025: 28,163<br>FPE 31 May 2026: 31,391 | FYE 2023: 24,301<br>FYE 2024: 26,507<br>FYE 2025: 30,734<br>FPE 31 May 2026: 35,799 |

| | IOI City Towers | PFCC Towers |
|---|---|---|
| **NPI (RM'000)** | FYE 2023: 6,861<br>FYE 2024: 7,599<br>FYE 2025: 12,892<br>FPE 31 May 2026: 16,590 | FYE 2023: 9,693<br>FYE 2024: 10,129<br>FYE 2025: 13,025<br>FPE 31 May 2026: 17,633 |
| **Appraised Value as at 31 May 2026 (RM'000)** | 551,000 | 447,000 |
| **Purchase consideration (RM'000)** | 540,000 | 440,000 |
| **Subject Properties weighting (by Appraised Value as at 31 May 2026) (%)** | 7.2 | 5.8 |
| **NLA as at 31 May 2026 (sq ft)** | 982,617, comprising:<br>• IOI City Tower 1: 485,613<br>• IOI City Tower 2: 497,004 | 850,321, comprising:<br>• PFCC Tower 1: 115,921<br>• PFCC Tower 2 (including the 2-storey commercial podium): 243,830<br>• PFCC Tower 4: 218,025<br>• PFCC Tower 5: 213,455<br>• PFCC Towers 4 and 5's three-storey podium: 59,090 |
| **GFA as at 31 May 2026 (sq ft)** | 1,408,791 | 1,772,039 |
| **Number of tenants as at 31 May 2026** | 30 | 139 |
| **Committed Occupancy Rate as at 31 May 2026 (%)** | 91.4[(2)] | 87.9[(3)] |
| **Average Occupancy Rate for FPE 31 May 2026 (%)** | 61.0[(2)] | 74.1[(3)] |

***Notes:***

*(1) Please refer to table note (1) in respect of the Retail Property above in relation to the subdivision of Title 2 and the subsequent Title Amalgamation which applies to IOI City Towers.*

*(2) The difference between the Committed Occupancy Rate as at 31 May 2026 and the Average Occupancy Rate for FPE 31 May 2026 arises due to tenancies in respect of IOI City Towers which have been committed but have not yet commenced. As at 31 May 2026, a total of 8 tenants have committed to occupy a total NLA of 196,579 sq ft, and these tenancies have not yet commenced. All such tenancies are scheduled to commence during the period between 1 June 2026 and 1 August 2027 with a majority having commenced as at the LPD.*

(3) *The difference between the Committed Occupancy Rate as at 31 May 2026 and the Average Occupancy Rate for FPE 31 May 2026 arises due to tenancies in respect of PFCC Towers which have been committed but have not yet commenced. As at 31 May 2026, a total of 9 tenants have committed to occupy a total NLA of 56,689 sq ft, and these tenancies have not yet commenced. All such tenancies are scheduled to commence during the period between 1 July 2026 and 1 January 2027.*

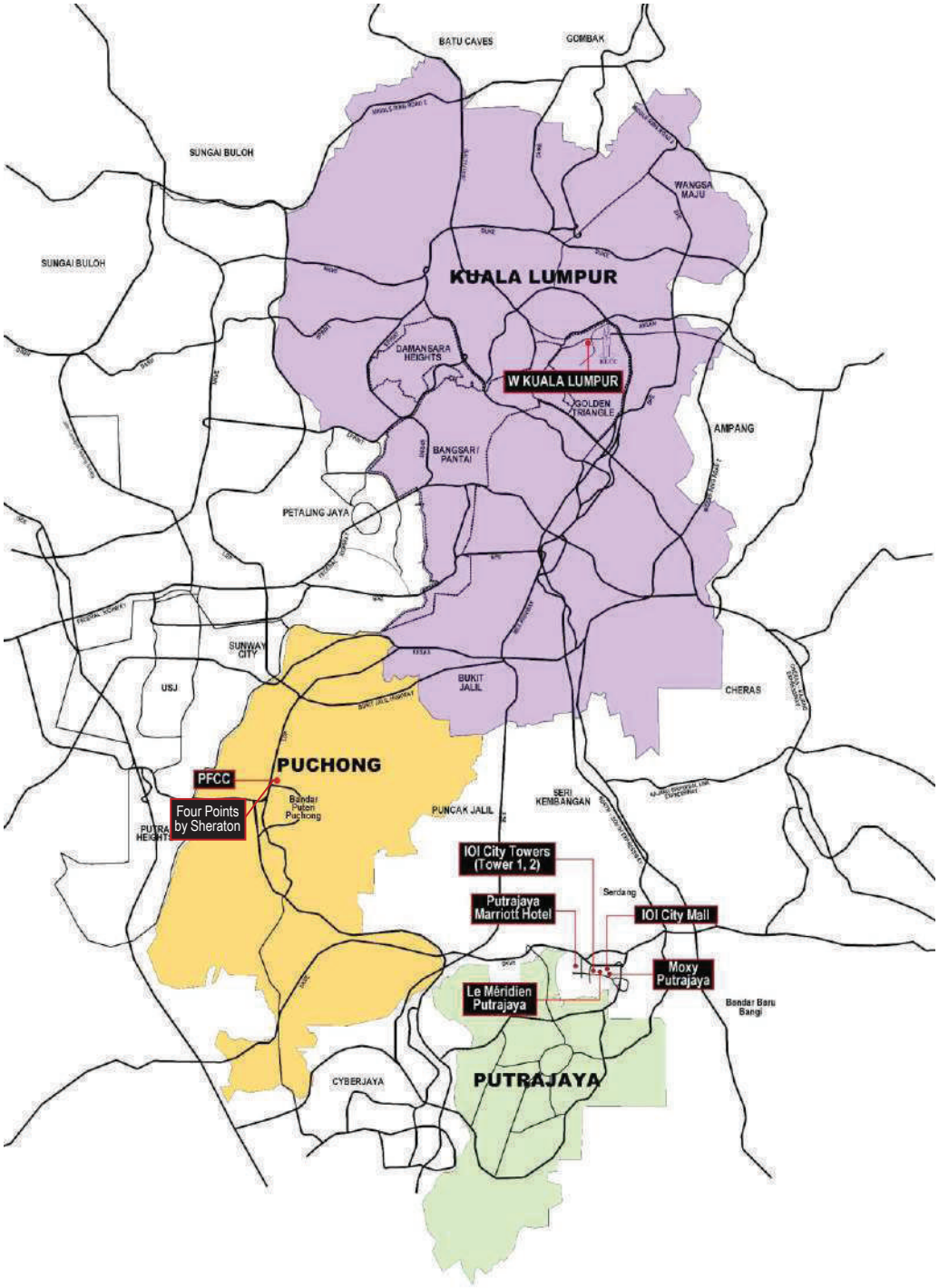
### 2.2.2 Location of the Subject Properties

The locations of the Subject Properties in Peninsular Malaysia are shown in the map below.




*Source: Independent Property Market Report*

The locations of the Subject Properties in the Klang Valley are shown in the map below.




*Source: Independent Property Market Report*

***IOI Resort City***

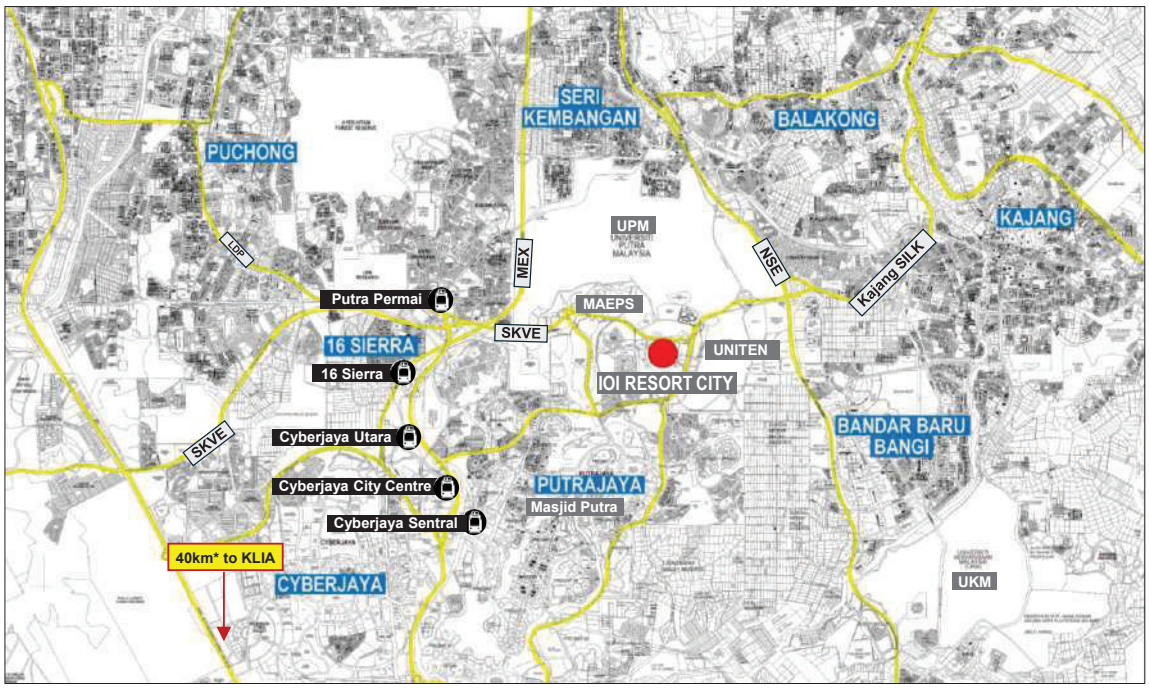
85.2% of the Subject Properties by Appraised Value as at 31 May 2026 (being IOI City Mall, Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya, and IOI City Towers) are situated within IOI Resort City, an integrated township development in Putrajaya, located in the district of Sepang, Selangor spanning across 788 acres and comprising commercial, residential, leisure and hospitality development components.

IOI Resort City is located at the northern border of Putrajaya, Malaysia's federal administrative capital city, and situated approximately 10km from Precinct 2 of Putrajaya where the majority of the government offices are located. IOI Resort City is strategically located due to its location off the SKVE. The SKVE serves as the primary entry and exit route to/for the Subject Properties located within IOI Resort City, connecting IOI Resort City to major destinations such as KLIA, KL City Centre, Cyberjaya, Kajang, Bangi, Puchong, and Shah Alam.

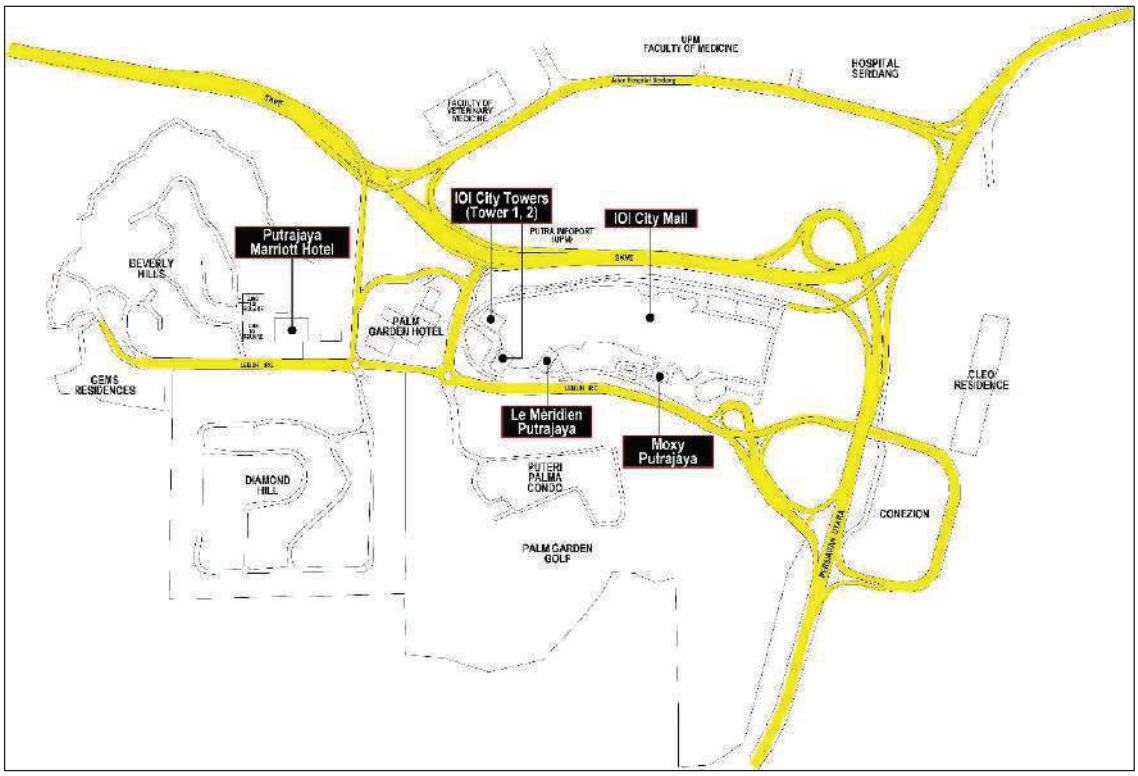
Cyberjaya is located approximately 13km to the south of IOI Resort City, KL City Centre is located approximately 30km north of IOI Resort City, and KLIA is located approximately 40km south of IOI Resort City. Kajang and Bandar Baru Bangi are located approximately 11km north-east and 9km east of IOI Resort City respectively. Puchong is located approximately 19km from IOI Resort City.

***(The rest of this page is intentionally left blank)***

The location of IOI Resort City and the Subject Properties located within IOI Resort City are shown in the maps below.




*Source: Independent Property Market Report*



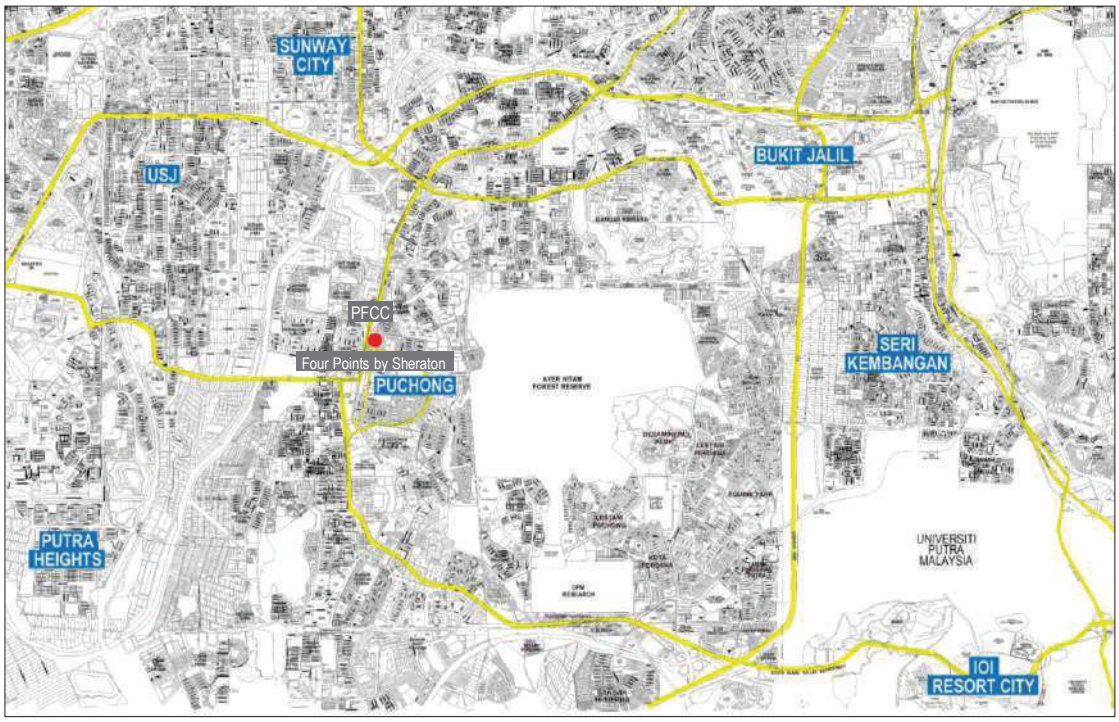

*Source: Independent Property Market Report*

***Puchong***

PFCC Towers and Four Points by Sheraton Puchong (collectively comprising 7.5% of the Subject Properties by Appraised Value as at 31 May 2026) are located in PFCC, Bandar Puteri Puchong, Selangor, which is a mature integrated township developed by IOIPG and comprises retail, commercial, hotel and residential components.

Puchong is located within the Petaling district in Selangor and is surrounded by established areas such as Subang Jaya, Petaling Jaya, Bandar Kinrara, Bukit Jalil, Putrajaya and Cyberjaya. Bandar Puteri Puchong in particular is accessible to Putrajaya, Cyberjaya, KLIA and nearby locations such as Subang Jaya, Petaling Jaya and Bukit Jalil, and connected to major destinations via public transport and highways. PFCC Towers and Four Points by Sheraton Puchong are also located within walking distance (approximately 500 meters) from Taman Perindustrian Puchong LRT Station on the Sri Petaling Line.

The location of PFCC (in which PFCC Towers and Four Points by Sheraton Puchong are located) in relation to its surrounding area is shown in the map below.

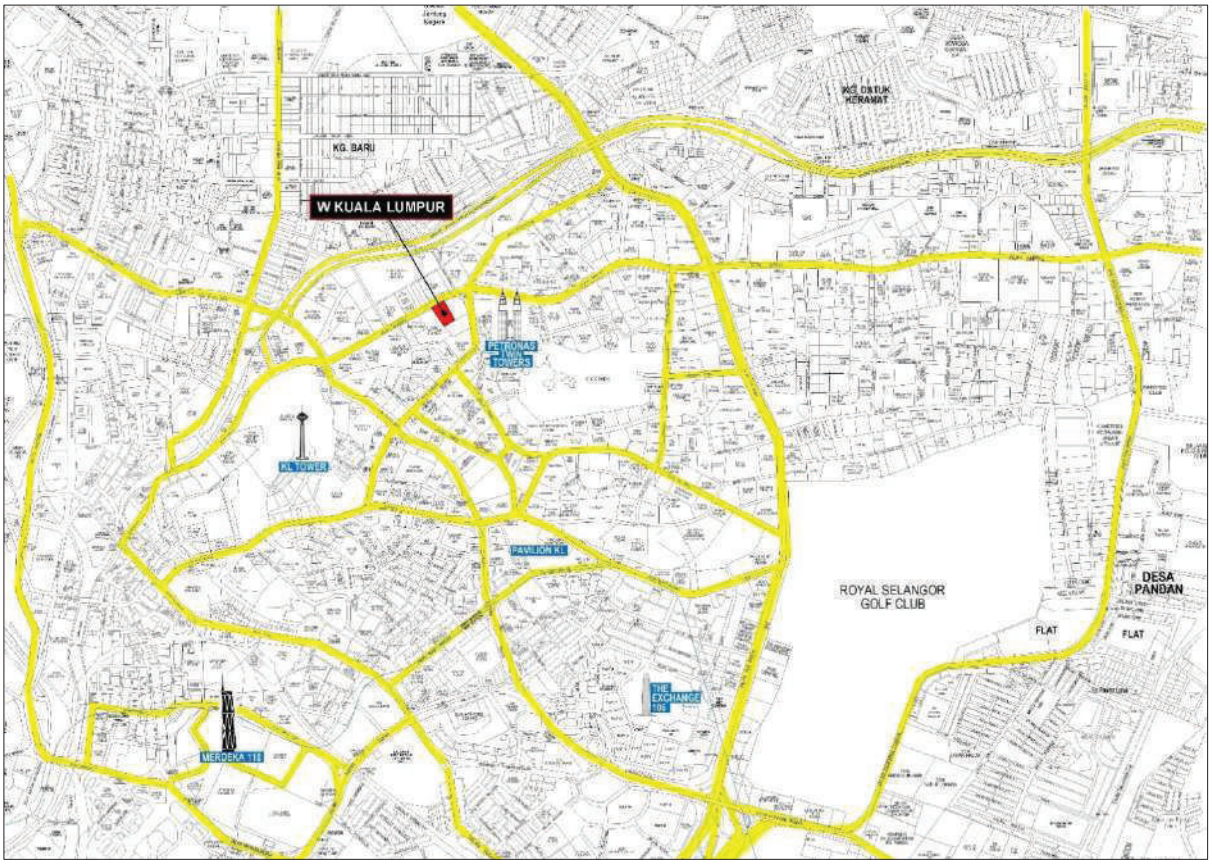



*Source: Independent Property Market Report*

***KL City Centre***

W Kuala Lumpur is situated within the KL City Centre's Golden Triangle, which is a prime office location and accommodates the largest concentration of high-rise office buildings in the Klang Valley and hosts the main retail and hotel belt of Kuala Lumpur. W Kuala Lumpur offers prime walking distance access to iconic attractions like the Petronas Twin Towers and Suria KLCC Shopping Centre. The KLCC LRT Station on the Kelana Jaya Line and the Persiaran KLCC MRT Station on the Putrajaya Line are within walking distance from W Kuala Lumpur as well. The hotel is also easily accessible from major highways linking KL to various parts of the Klang Valley including KLIA.

The location of W Kuala Lumpur in relation to its surrounding area is shown in the map below.




*Source: Independent Property Market Report*

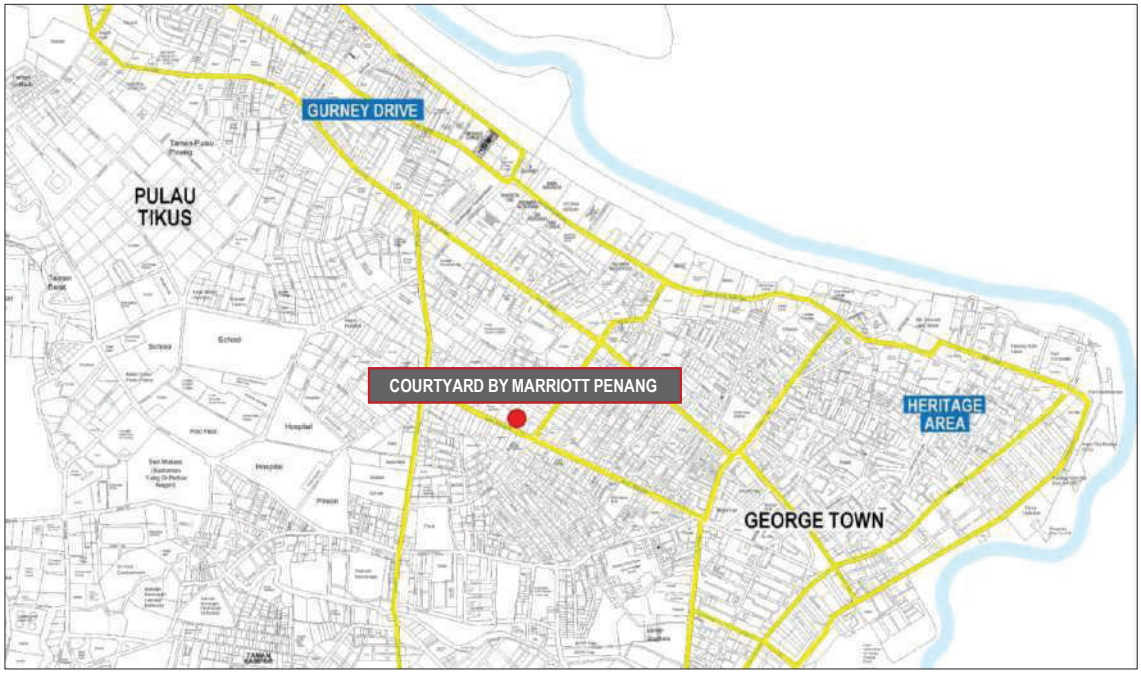
***Penang***

Courtyard by Marriott Penang is located at Jalan Macalister within George Town, Penang, which is a UNESCO World Heritage site.

The historic city of George Town is bounded by the Straits of Malacca, Love Lane, Gat Lebuh Melayu, Lorong Carnarvon and Lebuh Carnarvon, which accommodate more than 1,700 units of historic buildings, some of which are used as museums, boutique hotels, places of worship, government office or public space, as well as tourist attractions.

Courtyard by Marriott Penang has direct frontage to Jalan Macalister which is one of the main thoroughfares connecting different parts of the city. The hotel is also close to major commercial centres and places of interest and has easy access to major highways such as Tun Dr Lim Chong Eu Highway which provides direct access to the southern part of Penang Island and also links the city with the Penang Bridge and onto the mainland.

The location of Courtyard by Marriott Penang in relation to its surrounding area is shown in the map below.




*Source: Independent Property Market Report*

### 2.2.3 Total Revenue, Rental Income and NPI

The Total Revenue, the Rental Income and the NPI of the Subject Properties for the FYE 2025 and FPE 31 May 2026 are set out below.

| | Total revenue | | Rental Income | | NPI | |
|---|---|---|---|---|---|---|
| | FYE 2025 | FPE 31 May 2026 | FYE 2025 | FPE 31 May 2026 | FYE 2025 | FPE 31 May 2026 |
| | (RM'000) | (RM'000) | (RM'000) | (RM'000) | (RM'000) | (RM'000) |
| ***Retail Property*** | | | | | | |
| IOI City Mall | 447,156 | 437,184 | 298,349 | 294,723 | 290,685 | 301,261 |
| ***Hotel Properties*** | | | | | | |
| Putrajaya Marriott Hotel | 12,419 | 12,281 | 12,419 | 12,281 | 11,734 | 11,473 |
| Le Méridien Putrajaya | 18,081 | 19,417 | 18,081 | 19,417 | 17,285 | 18,680 |
| Moxy Putrajaya | 8,957 | 13,060 | 8,957 | 13,060 | 8,632 | 12,453 |
| Four Points by Sheraton Puchong | 6,093 | 5,500 | 6,093 | 5,500 | 5,665 | 5,059 |
| W Kuala Lumpur | 21,449 | 19,961 | 21,449 | 19,961 | 20,548 | 19,074 |
| Courtyard by Marriott Penang | 7,898 | 6,270 | 7,898 | 6,270 | 7,606 | 5,970 |
| ***Office Properties*** | | | | | | |
| IOI City Towers | 28,163 | 31,391 | 17,515 | 19,673 | 12,892 | 16,590 |
| PFCC Towers | 30,734 | 35,799 | 20,022 | 23,552 | 13,025 | 17,633 |
| **Total** | **580,950** | **580,863** | **410,783** | **414,437** | **388,072** | **408,193** |

***(The rest of this page is intentionally left blank)***

### 2.2.4 Occupancy profile

The following table sets out the Average Occupancy Rates of the Subject Properties for the FYE 2023 to FYE 2025 and FPE 31 May 2026.

| | FYE 2023 (%) | FYE 2024 (%) | FYE 2025 (%) | FPE 31 May 2026 (%) |
|---|---|---|---|---|
| ***Retail Property*** | | | | |
| IOI City Mall | 86.1 | 96.8 | 98.3 | 96.9 |
| ***Hotel Properties*** | | | | |
| Putrajaya Marriott Hotel | 42.4 | 59.0[1] | 55.3 | 57.4 |
| Le Méridien Putrajaya | 78.1 | 88.0 | 75.0 | 81.1 |
| Moxy Putrajaya | -[2] | 37.0 | 54.7 | 68.7 |
| Four Points by Sheraton Puchong | 67.0 | 69.8 | 73.1 | 69.1 |
| W Kuala Lumpur | -[3] | 81.9[4] | 81.7 | 78.8 |
| Courtyard by Marriott Penang | -[5] | -[5] | 81.4 | 78.5 |
| **Weighted average** | **60.5** | **69.8** | **65.9** | **70.0** |
| ***Office Properties*** | | | | |
| IOI City Towers | 27.8 | 33.0 | 47.9 | 61.0 |
| PFCC Towers | 50.5 | 53.0 | 60.3 | 74.1 |
| **Weighted average** | **38.3** | **42.3** | **53.6** | **67.1** |

***Notes:***

*(1) Putrajaya Marriott Hotel was undergoing refurbishment works which commenced in February 2023 and was operating at a reduced capacity. The refurbishment exercise completed in January 2025 and full room inventory was restored in the FYE 2025.*

*(2) As Moxy Putrajaya only commenced operations in February 2024, the financial information is not available for the FYE 2023.*

*(3) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(4) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

*(5) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

## 2.3 COMPETITIVE STRENGTHS AND INVESTMENT HIGHLIGHTS

The Manager believes that an investment in IOIPG REIT will offer the following investment attractions to Unitholders:

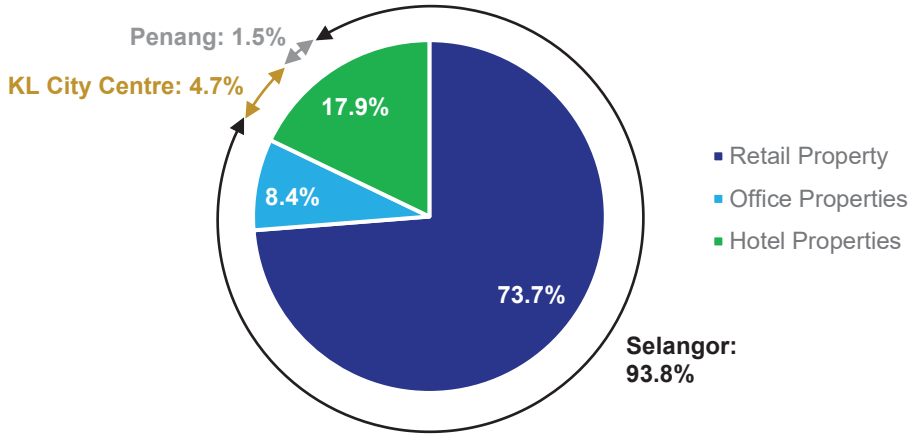
### 2.3.1 Diversified portfolio of freehold assets provides income resilience and enhances portfolio stability

#### (i) Diversified portfolio across the retail, hotel and office sectors with 9 quality freehold assets located in Selangor, KL City Centre and Penang

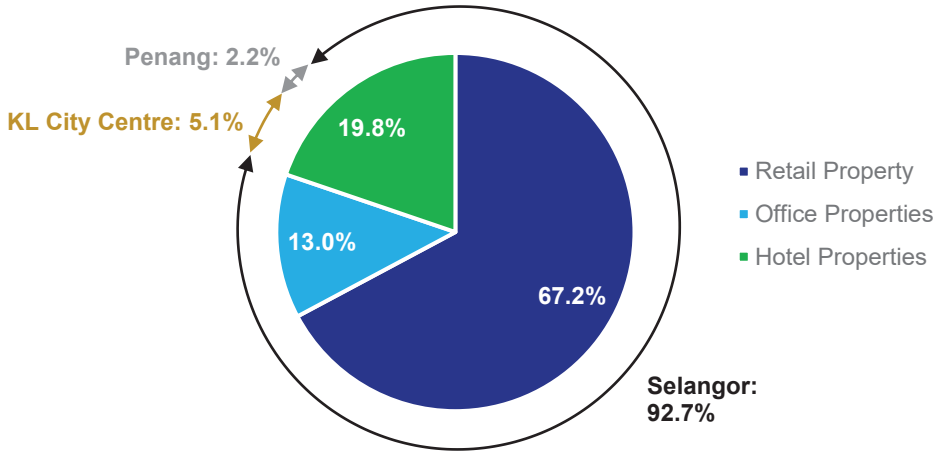
The initial asset portfolio of IOIPG REIT comprises 9 quality freehold assets in strategic locations across Selangor, KL City Centre and Penang. The Subject Properties are diversified across the retail, hotel and office sectors and are valued at approximately RM7.66 billion as at 31 May 2026. The Manager believes that by pursuing a strategy of owning a diversified portfolio of real estate, IOIPG REIT will be able to market itself to, and benefit from, tenants operating across a range of industries. This diversification strategy is expected to contribute towards a resilient portfolio by generating rental income from multiple sources and thus enhancing its income resilience across the same economic cycles.

The following charts illustrate the contribution of each asset sector to the NPI of IOIPG REIT for the FPE 31 May 2026 and the Appraised Value of the Subject Properties as at 31 May 2026, together with a breakdown by location.

**Breakdown of NPI by Sector and Location for FPE 31 May 2026**




**Breakdown of Appraised Value as at 31 May 2026 by Sector and Location**

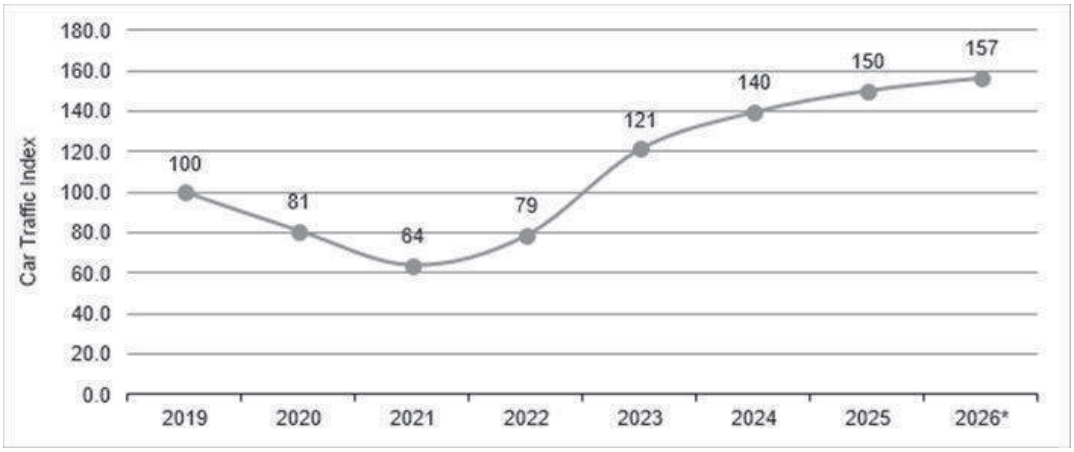



**(ii) Resilient retail sector underpinned by stable economic outlook**

According to the Independent Property Market Report, IOI City Mall is Malaysia's largest retail centre with an NLA of more than 2.5 million sq ft and houses over 850 tenants as at the LPD. IOI City Mall also serves as a major regional retail destination offering a combination of mid-range and luxury brands and comprehensive lifestyle amenities, which appeal to the wider market of the Klang Valley population.

The Retail Property has demonstrated resilience over the past 6 years, maintaining an Average Occupancy Rate of above 95% (save for the FYE 2023 due to the integration of IOI City Mall Phase 2 which completed in August 2022), underpinned by strong domestic demand and robust retail activity. The number of car traffic to the Retail Property had in 2023 surpassed pre-COVID-19 levels recorded in 2019, which continued its growth up to 2025 and is estimated to further increase in the FYE 2026 (as seen in the Retail Property's car traffic index below). The growth can be attributed to the completion of IOI City Mall Phase 2 as the expansion increased the number of available car park bays and further enhanced the Retail Property's capacity to attract a higher volume of physical shoppers. The Retail Property has also seen strong growth in its Rental Income and Average Occupancy Rate, as shown in the chart below, demonstrating strong performance despite its size.

**Car Traffic Index of the Retail Property^**

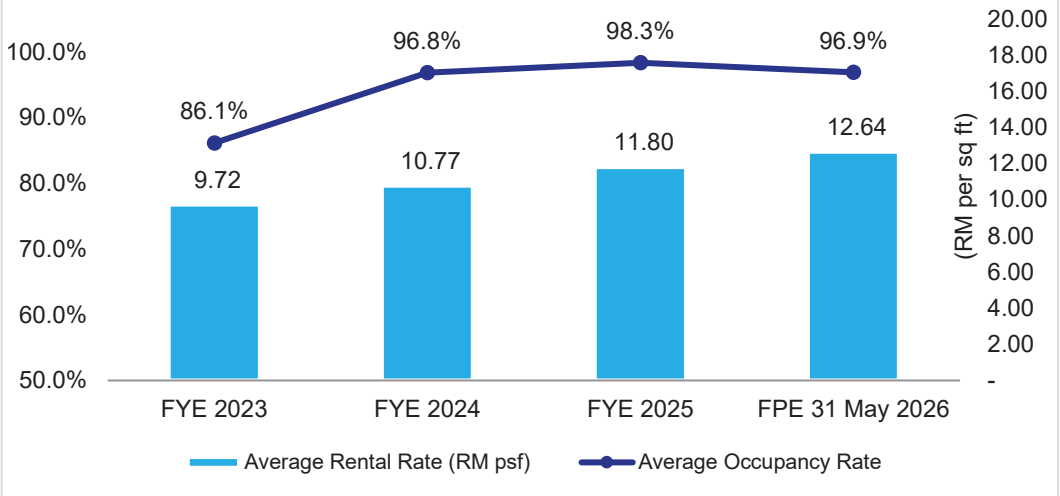



^ *The Retail Property's car traffic index measures the number of vehicles entering the Retail Property and is expressed as a year-on-year growth index based on recorded vehicle entries.*

* *The index of 157 has been annualised based on the actual results of the FPE 31 May 2026.*

*Source: Independent Property Market Report*

**Average Rental Income (RM per sq ft) and Average Occupancy Rate of the Retail Property**



Between 2015 and 2025, Malaysia's retail trade sales value grew at a CAGR of 8.1% from RM371.5 billion in 2015 to RM811.5 billion in 2025, primarily driven by strong domestic consumption, and supported by a vibrant economy, festive spending and an expanding middle class population. Between January and July 2026, the retail trade sector sales were RM498 billion.




*Source: Independent Property Market Report*

According to the Independent Property Market Report, Malaysia's retail sector is expected to remain resilient supported by a stable economic environment, resilient domestic demand, targeted policy support and increased tourist activity. The positive retail landscape is expected to underscore the growth potential of the Retail Property.

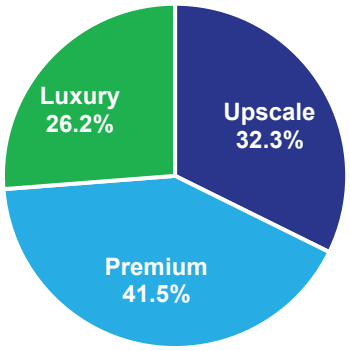
IOI City Mall, which currently comprises IOI City Mall Phase 1 and IOI City Mall Phase 2, is undergoing its third phase of expansion which is expected to contribute an additional NLA of approximately one million sq ft upon its scheduled completion in 2029. For the avoidance of doubt, IOI City Mall Phase 3 does not form part of the initial asset portfolio of IOIPG REIT. The Manager expects that this expansion will increase the attractiveness of the Retail Property and bring additional footfall and a more diverse tenant mix to the Retail Property. Following the completion of such expansion, the Sponsor's vision for IOI City Mall remains for it to be the pre-eminent retail, lifestyle and experiential centre of choice for tenants and shoppers in Malaysia.

**(iii) Well-balanced portfolio of Hotel Properties benefiting from favourable demand drivers of Malaysia's tourism sector and strong brand recognition**

The Hotel Properties within IOIPG REIT's portfolio are diversified across hotel categories, with a well-balanced portfolio across the upscale, premium and luxury segments, catering to a broad range of customer groups across different market segments including domestic and international tourists, government, and the MICE market.

The following chart shows the NPI of the Hotel Properties by segment for the FPE 31 May 2026. W Kuala Lumpur falls under the "luxury" segment, Putrajaya Marriott Hotel and Le Méridien Putrajaya fall under the "premium" segment, and Moxy Putrajaya, Four Points by Sheraton Puchong and Courtyard by Marriott Penang fall under the "upscale" segment.

**NPI of the Hotel Properties by Segment for FPE 31 May 2026**




The tourism industry is a major contributor to Malaysia's economy, contributing 15% of the country's gross domestic product in 2023 and 2024. According to the Independent Property Market Report, Malaysia's hotel industry is poised for strong growth, given the country's diverse tourism offerings and growing business activities from investments and MICE. In 2024, tourist receipts reached an all-time high of RM102.2 billion, exceeding pre-pandemic levels. The number of tourist arrivals to Malaysia was 26.61 million in 2025 and is targeted to reach 47 million international tourists in 2026, as a result of improved connectivity and supported by various tourism promotions gearing for the Visit Malaysia 2026 campaign which has been extended to 2027. As at June 2026, Malaysia has attracted 21.12 million international arrivals, of which 12.85 million were international tourists (i.e. overnight visitors) and the remaining 8.27 million were excursionists (i.e. same day visitors).

The Government's continued investment and initiatives in the tourism sector are expected to stimulate the tourism sector, further driving the demand for hotels. These initiatives include, among others, RM700 million of allocation under Budget 2026 to elevate the tourism sector, of which RM500 million is designated for the Visit Malaysia 2026 campaign, visa waiver for tourists from China and India, tax incentives for tourism project operators who renovate and refurbish their business premises, individual income tax relief for relevant expenses to encourage domestic travel and the upgrading of the Penang airport. These efforts are aimed at attracting higher tourist arrivals and increasing visitor expenditure, where shopping and accommodation consistently account for the largest share of tourist expenditure, and are expected to benefit the Hotel Properties.

Furthermore, the Hotel Properties are branded and operated by the Hotel Managers which are under Marriott International, a leading global hotel management company with an extensive global network and a strong global brand recognition. The Hotel Properties are therefore able to benefit from Marriott International's large reservation network, marketing platforms and brand loyalty programme as well as its wide reach of the target market and provision of an assurance of high-quality services, which provide a captive, stable demand base. In particular, Moxy Putrajaya and Four Points by Sheraton Puchong are among the few 4-star rated hotels in their respective locations which are operated by a global hotel operator.

**(iv) Office Properties located outside KL City Centre remain resilient with the ongoing decentralisation trend**

In the office sector, despite the Klang Valley office market currently experiencing an oversupply, demand for and occupancy rates of offices located outside the KL City Centre are expected to remain resilient as the ongoing decentralisation trend drives businesses to relocate from the city centre to suburban areas. The Office Properties are located outside KL City Centre and are well positioned to attract tenants seeking modern, corporate-grade office environments that are not typically available in the local market. In this regard, the Independent Property Market Report notes that major commercial areas such as Putrajaya and Puchong have recorded rising occupancy rates since 2022.

IOI City Towers are expected to continue to attract high-quality tenants, driven by its strong positioning as premium high-quality Grade A office assets with GBI Silver and Malaysia Digital certifications, and designed with green features. IOI City Towers, being part of a large integrated development with residential, commercial, hospitality and recreational developments also allows it and its tenants to embrace the 'live-work-play' concept.

PFCC, on the other hand, is home to the first Malaysia Semiconductor IC Design Park, a Selangor state-backed initiative launched by the Selangor Information Technology and Digital Economy Corporation (SIDEC) in 2024. According to the Independent Property Market Report, there is limited purpose-built office space available in Puchong as the majority of the commercial space in the area is predominantly within shop offices. PFCC Towers, as the only purpose-built office tower in the immediate vicinity, are hence well placed to attract tenants seeking modern, corporate-grade office environments and prestigious business addresses that are not typically available in the local market. PFCC Towers 2, 4 and 5 are also Malaysia Digital-certified, and PFCC Towers 4 and 5 have recently achieved GBI Certified status.

Please refer to **Appendix B** "Independent Property Market Report" of this Prospectus for further details.

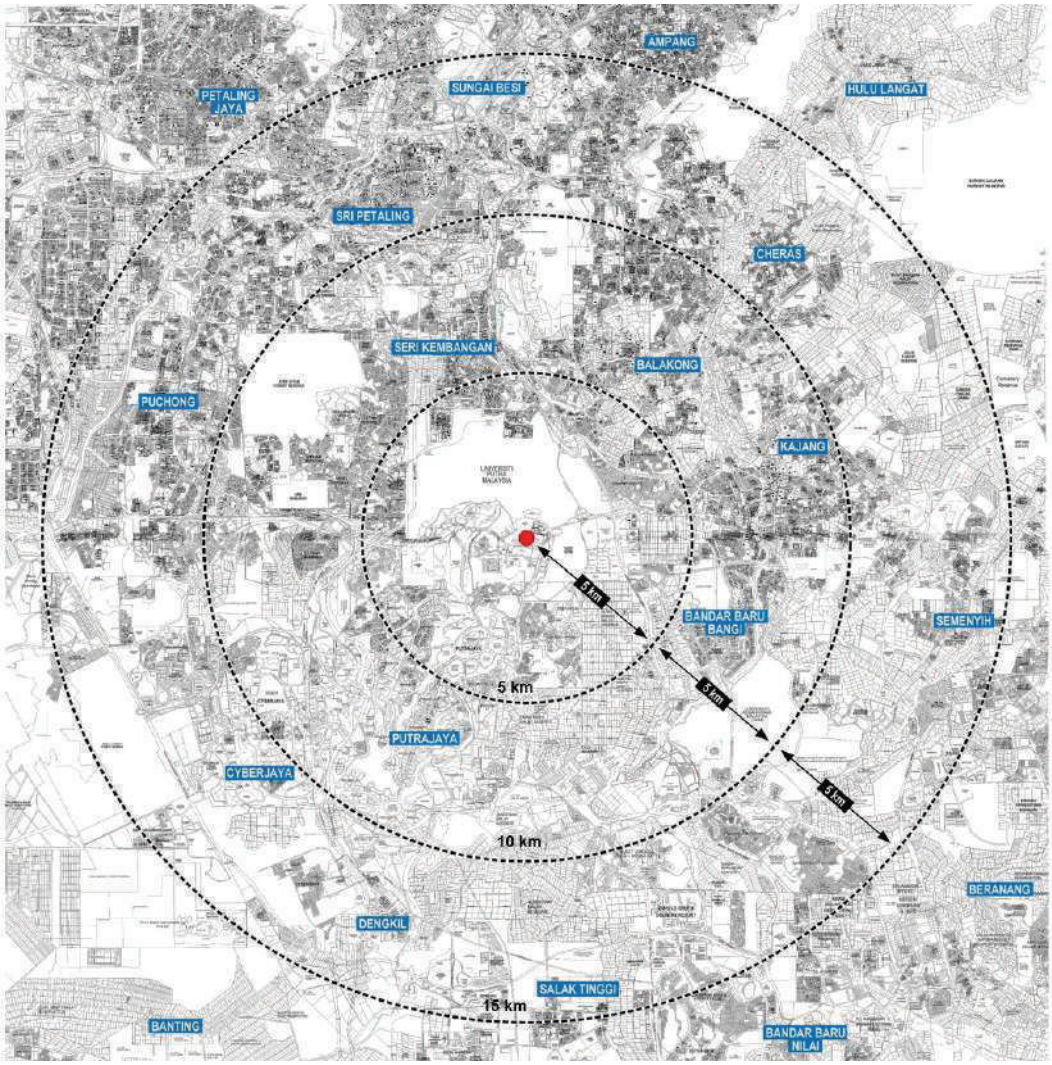
**2.3.2 Prime assets strategically located within the thriving hubs of Greater Kuala Lumpur southern corridor and key gateway cities**

All of the Subject Properties are strategically located within the Greater Kuala Lumpur southern corridor, primarily in the mature townships of Putrajaya and Puchong, as well as key gateway cities, namely KL City Centre and George Town, Penang.

**(i) Majority of the assets are strategically located within IOI Resort City township, benefiting from a wide catchment population from surrounding mature townships**

IOI City Mall, Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya and IOI City Towers are strategically located within IOI Resort City, an integrated resort and township development that is located at the northern border of Putrajaya, Malaysia's federal administrative capital city, and located approximately 13 km away from Cyberjaya, Malaysia's leading technology hub. IOI City Mall, along with other Subject Properties situated within IOI Resort City, benefits from a wide catchment population, encompassing surrounding key townships such as Putrajaya, Cyberjaya, Kajang, Bangi, Sepang, Puchong and Seri Kembangan, which have an estimated population of more than 2.5 million persons in 2020 according to the Independent Property Market Report. This provides a captive catchment for the Subject Properties within IOI Resort City given the easy access and connectivity as well as limited competition for high-quality retail malls within the trade area. The close proximity to Putrajaya and Cyberjaya also enables IOI City Towers to leverage on potential spillover and relocation of government agencies and multinational corporations.

The map below illustrates the primary trade area for IOI City Mall which is defined by a 15-km radius.




*Source: Independent Property Market Report*

The Subject Properties located within IOI Resort City benefit from the large integrated development of IOI Resort City, with excellent amenities and connectivity via, among others, the SKVE which links the Subject Properties to other major areas throughout the Klang Valley. Such connectivity ensures the accessibility of these Subject Properties to major cities and townships like Cyberjaya, Puchong, and Shah Alam, as well as popular hotspots like the KL City Centre, providing ample catchment for office users, shoppers and hotel guests. For instance, KL City Centre is located about 30km north of IOI Resort City, and KLIA is located approximately 40km south of IOI Resort City. Due to their proximity to KLIA, the Hotel Properties located within IOI Resort City also serve as a convenient accommodation option for international tourists. The Subject Properties located within IOI Resort City are also located near the award-winning 18-hole Palm Garden Golf Course, which serves as a significant draw for leisure travellers and golf enthusiasts.

**(ii) Subject Properties located within the PFCC cluster in Puchong enjoy excellent connectivity via LRT and major highways**

The Subject Properties located in Puchong, being PFCC Towers and Four Points by Sheraton Puchong, are strategically located within the main commercial hub of Bandar Puteri Puchong, fronting onto LDP. The prominent location and easy access along the LDP offer excellent visibility and accessibility to PFCC Towers and Four Points by Sheraton Puchong, as PFCC is a landmark development and the only purpose-built office in Puchong.

PFCC Towers and Four Points by Sheraton Puchong are also located within walking distance to Taman Perindustrian Puchong LRT Station on the Sri Petaling Line, which integrates with the Kelana Jaya Line at Putra Heights LRT station. Four Points by Sheraton Puchong is also one of the few hotels in its immediate area within Puchong operated by a leading global hotel management company, which caters to the office occupiers within PFCC.

Puchong is also a well-populated area surrounded by established areas such as Subang Jaya, USJ, Seri Kembangan and Bukit Jalil. This provides ample catchment in terms of office users / workers and opportunities to cater to travellers, tourists and industrialist in the neighbouring area.

**(iii) Other Hotel Properties strategically located at prominent tourist hotspots in KL City Centre and George Town, Penang**

In addition, Hotel Properties like W Kuala Lumpur and Courtyard by Marriott Penang are strategically located in the tourist destinations of KL City Centre and George Town, Penang respectively, allowing these Hotel Properties to benefit from their proximity to these major tourist attractions.

W Kuala Lumpur is situated within the KL City Centre's Golden Triangle, the city's prominent commercial and retail district, offering prime walking distance access to iconic attractions like the Petronas Twin Towers and Suria KLCC Mall. W Kuala Lumpur also has an unobstructed view of the Petronas Twin Towers and is located within close proximity to other tourist attractions and iconic buildings in KL like the Bukit Bintang shopping district, Tun Razak Exchange (TRX), Merdeka 118 and the KL Tower. It is also easily accessible to other towns as Jalan Ampang has easy access to major highways which eases traffic dispersal in the area.

Courtyard by Marriott Penang is located within George Town, Penang, which is a UNESCO World Heritage site and promoted by the Penang state government as a tourist, business, medical, MICE, historical and cultural destination. Courtyard by Marriott Penang is located within close proximity to the heritage area and tourist attractions in Penang, and is also one of the few new 4-star hotels in George Town, Penang which is operated by a renowned hotel chain operator. Accessibility to the hotel via public transport is also expected to improve in the future with the completion of the Penang Mutiara Line LRT in 2031.

### 2.3.3 Positive synergies arising from clustering of the Subject Properties and their integration within the IOI Resort City and Bandar Puteri Puchong township ecosystem

7 of the Subject Properties located within the Greater Kuala Lumpur southern corridor are located within the integrated townships of IOI Resort City and Bandar Puteri Puchong, allowing tenants, shoppers and hotel guests of the Subject Properties to enjoy the synergistic benefits of being located in close proximity and connectivity to these integrated mixed-use developments.

The Subject Properties within IOI Resort City benefit from the self-sustaining and cohesive ecosystem within IOI Resort City which encompasses retail outlets, offices, hotels, residences, golf course, recreational park and various lifestyle amenities, allowing shoppers / guests / tenants to work, live and shop within the compound. For example, the synergistic pairing of IOI City Mall and the Hotel Properties located within IOI Resort City allow hotel guests to have an all-encompassing hospitality and retail experience, while demand for retail space at IOI City Mall is expected to be supported by strong tourist arrivals. The availability of amenities such as hotels, retail malls and sports and recreation within steps from the office affords tenants of IOI City Towers with ready and immediate access to the surrounding commercial community, residential and hospitality developments, retail amenities and entertainment offerings. Similarly, hotel guests have convenient access to shopping and leisure activities. This forms a cohesive eco-system with a large and diverse catchment area allowing for a steady stream of shopper traffic throughout the week from the hotel guests and office workers within the integrated development, while the convenient access to the lifestyle amenities offered by IOI City Mall enhances the appeal of the GBI Silver certified IOI City Towers to sustainability-focused corporate tenants.

Similarly, corporate travellers staying at Four Points by Sheraton Puchong benefit from the hotel being integrated with PFCC Towers, a landmark development within the Sponsor-developed Bandar Puteri Puchong township. With its proximity to PFCC Towers, Four Points by Sheraton Puchong has entered into corporate accounts with companies to attract business travellers and to also capture demand from long-stay guests travelling for corporate purposes. Tenants of PFCC Towers also benefit from the meeting and conference facilities available at Four Points by Sheraton Puchong, thereby generating cross-selling opportunities. The complementary amenities available in close proximity within the Bandar Puteri Puchong township such as IOI Mall Puchong, Columbia Asia Hospital Puchong and LRT stations also appeal to quality corporate clients.

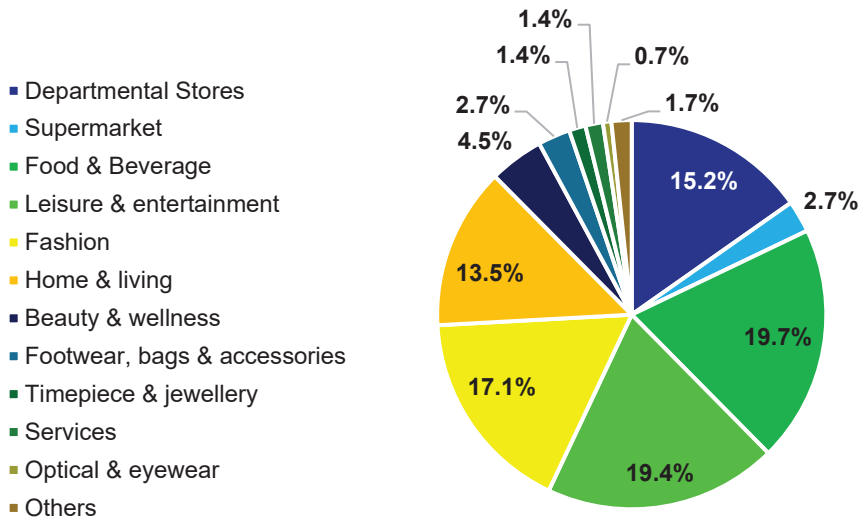
### 2.3.4 Stable cash flows driven by diversified tenant mix and strong occupancy with high renewal rates

#### (i) Diversified tenant base across various trade sectors

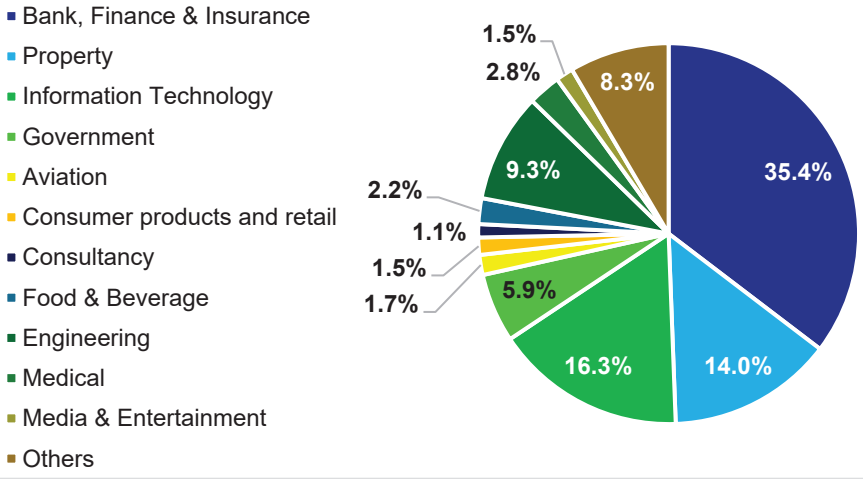
As at the LPD, the Retail Property has a diversified and well-balanced tenant trade sector mix comprising more than 850 tenants operating in various trade sectors, such as departmental stores, supermarket, F&B, fashion, beauty and wellness etc. The Retail Property also features a well curated tenant profile that caters to a broad range of age groups and target markets, ranging from luxury international brands to affordable mass market brands and hosting unique and distinctive offerings as a lifestyle destination such as being home to the largest and only Olympic-sized ice skating rink in Malaysia, a sports centre and the IOI City Farm, all of which sets the Retail Property apart from other shopping malls. With respect to the Office Properties, there are over 150 tenants across the bank, finance and insurance, IT, engineering and government sectors as at 31 May 2026.

The charts below set out the trade sector mix of the Retail Property and Office Properties by percentage of the Committed Occupied NLA as at 31 May 2026. No single trade sector accounted for more than 20.0% and 40.0% of the Committed Occupied NLA of the Retail Property and Office Properties respectively.

**Tenant Mix of Retail Property by Committed Occupied NLA as at 31 May 2026**




**Tenant Mix of Office Properties by Committed Occupied NLA as at 31 May 2026**




In addition, the top 5 tenants of each of the Retail Property and the Office Properties collectively accounted for 21.9% of the aggregate Committed Occupied NLA for the Retail Property and the Office Properties as at 31 May 2026, signifying low concentration risk among tenants.

**(ii) Resilient occupancy rates and rental rates**

The Retail Property and the Office Properties have also demonstrated resilient occupancy rates in recent years with steady increase in rental rates.

Please refer to **Section 2.2.4** "Occupancy profile" of this Prospectus for the Average Occupancy Rates of the Subject Properties.

The following table sets forth information on the Average Rental Rate of the Retail Property and the Office Properties, and the Average Daily Rate of the Hotel Properties for the period indicated.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2026 |
|---|---|---|---|---|
| ***Retail Property*** | **Average Rental Rate (RM per sq ft)** | | | |
| IOI City Mall | 9.72 | 10.77 | 11.80 | 12.64 |
| ***Hotel Properties*** | **Average Daily Rate (RM)** | | | |
| Putrajaya Marriott Hotel | 295 | 313 | 365 | 351 |
| Le Méridien Putrajaya | 417 | 485 | 489 | 469 |
| Moxy Putrajaya | -(1) | 298 | 295 | 292 |
| Four Points by Sheraton Puchong | 304 | 328 | 336 | 336 |
| W Kuala Lumpur | -(2) | 1,029(3) | 1,118 | 1,123 |
| Courtyard by Marriott Penang | -(4) | -(4) | 453 | 431 |
| ***Office Properties*** | **Average Rental Rate (RM per sq ft)** | | | |
| IOI City Towers | 4.44 | 4.37 | 4.50 | 4.38 |
| PFCC Towers | 4.04 | 4.12 | 4.22 | 4.39 |

***Notes:***

*(1) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(2) As the acquisition of W Kuala Lumpur was only completed in February 2024, such information is not available for the FYE 2023.*

*(3) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

*(4) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, such information is not available for the FYE 2023 and FYE 2024.*

**(iii) Supported by AEIs and lease renewals**

There is scope for enhancement of NLA and rental revenue for the Retail Property and the Office Properties through active asset management.

For instance, as part of the asset optimisation strategy of the Retail Property, a series of AEIs involving the reconfiguration, expansion and consolidation of existing lots were undertaken to enhance space efficiency, tenant mix and rental performance of the Retail Property. During the FYE 2025 and up to the LPD, such initiatives increased the total NLA of the Retail Property by approximately 13,468 sq ft and was primarily derived from the reconfiguration of existing lots, expansion into adjoining areas and optimisation of internal layouts, including selected conversion of common areas into lettable space. As a result, the Rental Income of the Retail Property also increased. Solar panels were also installed at the Retail Property and the Office Properties in 2025, and the lobby area and certain facilities of PFCC Towers 1 and 2 are also currently undergoing refurbishment.

Putrajaya Marriott Hotel also fully completed its refurbishment exercise in January 2025 and has ramped up its marketing efforts to boost its occupancy rate. In addition, there are ongoing refurbishment works to refresh and upgrade Four Points by Sheraton Puchong which is expected to be completed in January 2027. Asset enhancement works are also in progress at W Kuala Lumpur to increase the number of rooms in the hotel from 150 to 159 rooms which is expected to be completed in January 2027.

The costs for the aforementioned AEIs will be borne by the Sponsor and are expected to generate potential upside for IOIPG REIT through higher occupancy rates and rental rates / daily rates (in respect of the Hotel Properties).

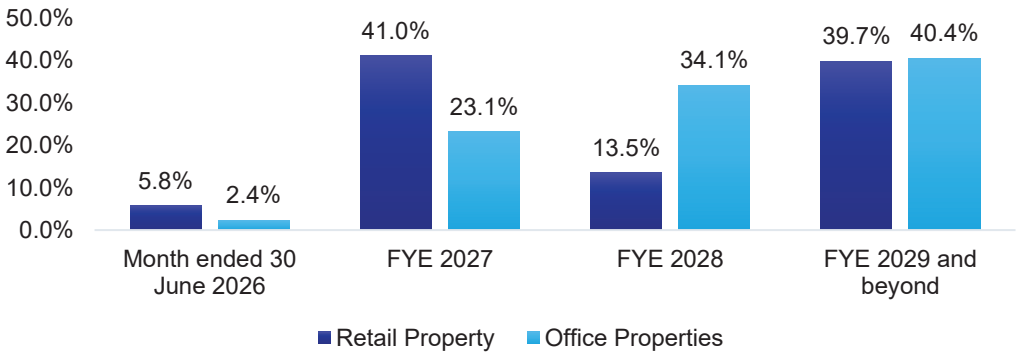
The Manager is committed to continuously maintain and seek property enhancement opportunities to further improve building efficiency, property value, its appeal towards tenants and consequently, returns from the Subject Properties.

The Manager also actively engages and negotiates lease renewals early with existing tenants to ensure tenant retention as well as to source for new tenants with the goal of realising positive rental reversion and incorporating contractual periodic rental step-up provisions in tenancies to provide an additional source of growth.

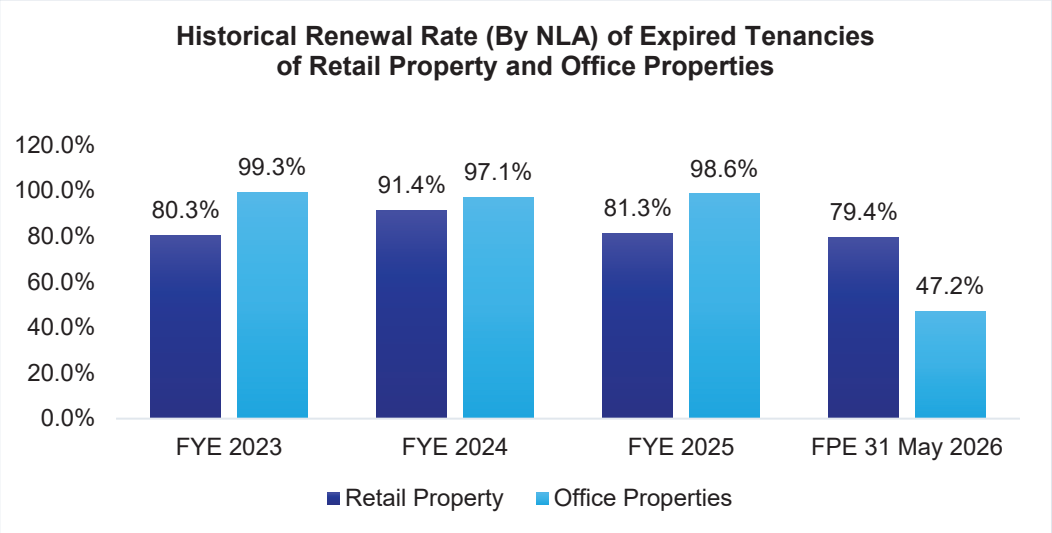
In this regard, the Retail Property and the Office Properties have a well-staggered lease expiry profile with a stable and visible cashflow, and the renewal rates of expired tenancies have remained high for the past 3 FYEs. As at 31 May 2026, the weighted average lease expiry of the Retail Property by NLA is approximately 2.35 years, and the weighted average lease expiry of the Office Properties is approximately 2.08 years.

The following chart sets out the tenancy expiry profile of the Retail Property and Office Properties based on the Committed Occupied NLA as at 31 May 2026. The Retail Property and Office Properties have a staggered tenancy expiry profile, where 53.2% and 74.5% of the respective tenancies of the Retail Property and Office Properties will only expire after the FYE 2027. This provides income visibility for IOIPG REIT while maintaining the flexibility to capture potential rental reversions upon lease renewal.

**Tenancy Expiry Profile of Retail Property and Office Properties by Committed Occupied NLA**



The chart below sets out the historical renewal rate by NLA of the expired tenancies of the Retail Property and Office Properties for the past 3 financial years and the FPE 31 May 2026.




Based on historical renewal rates, the Manager expects that tenancies that are expiring (which have not been contracted to be renewed) will be renewed or be occupied by new tenants.

**(iv) Hotel master leases structure provides income stability and offers downside protection with potential to benefit from future rental growth**

The Hotel Properties will be leased to the Master Lessees pursuant to the Hotel Master Lease Agreements, which are structured to provide downside protection and stability through a guaranteed rent component with upside potential provided by the variable rent component.

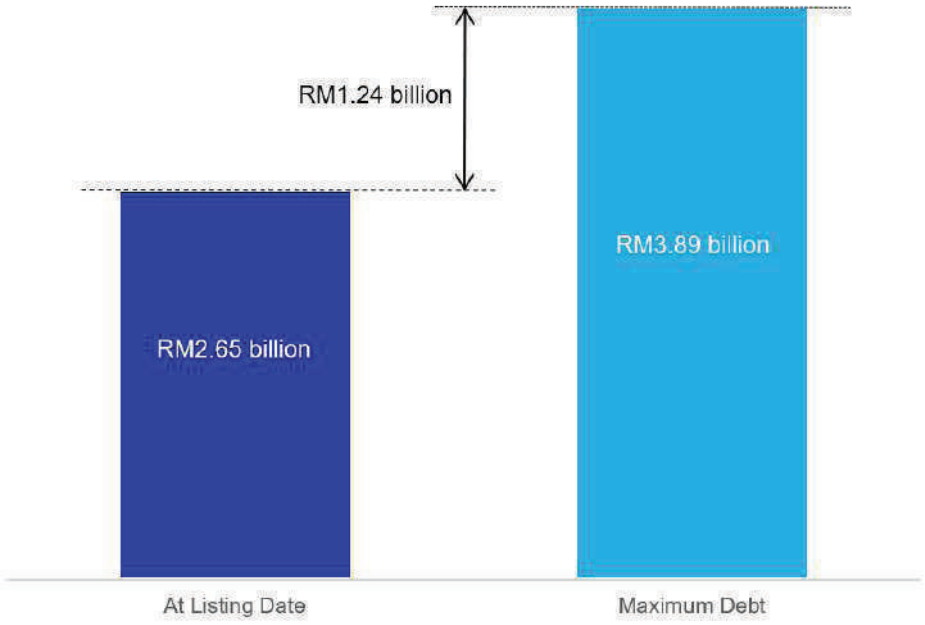
Under the Hotel Master Lease Agreements, IOIPG REIT will receive master lease income which is determined based on the higher of the Guaranteed Rent (being a fixed monthly rental sum) and the Variable Rent (determined based on 90% of Net GOP of the relevant Hotel Property). The Guaranteed Rent component provides downside protection for IOIPG REIT as it provides for a minimum rental payment regardless of the performance of the Master Lessee, mitigating any potential risk on income caused by uncertainty and volatility of global economic conditions. The Variable Rent on the other hand allows IOIPG REIT to benefit from the upside of improvements in the Net GOP of a Hotel Property.

**2.3.5 Prudent capital structure and active capital management**

**(i) Conservative gearing level with ample debt headroom**

Upon Listing, based on the Pro Forma Consolidated Statement of Financial Position, IOIPG REIT will have total indebtedness of approximately RM2.65 billion, representing approximately 34.1% of the Total Asset Value of approximately RM7.79 billion.

This gearing ratio is below the prescribed limit of 50.0% of the total asset value of a REIT under the REIT Guidelines, providing IOIPG REIT with sufficient headroom of up to approximately RM1.24 billion based on the Total Asset Value of approximately RM7.79 billion to capitalise on future opportunities including acquisitions or AEIs and before accounting for further increase from any future acquisition(s).




**(ii) Active management to optimise capital structure**

The Manager aims to optimise IOIPG REIT's capital structure and cost of capital to manage borrowing cost efficiency to improve returns to Unitholders. The Manager also intends to use an appropriate combination of debt and equity to fund future acquisitions and AEIs to ensure capital efficiency.

In addition, the Manager does not envisage any significant capital expenditure to be incurred in the next 18 months save for the expansion and renovation of the Subject Properties to be carried out and completed by the respective Vendors as set out in **Section 2.14.1(viii)** "Expansion and renovation of the Retail Property", **Section 2.15.4(vi)** "Expansion and renovation of Four Points by Sheraton Puchong", **Section 2.15.5(vi)** "Expansion and renovation of W Kuala Lumpur", and **Section 2.16.2(viii)** "Expansion and renovation of PFCC Towers" of this Prospectus where such planned works will be borne by the Sponsor and have been taken into account in the Appraised Value of the relevant Subject Properties.

**2.3.6 Backed by a reputable Sponsor with strong operational track record providing access to its pipeline of properties for potential acquisition opportunities in Malaysia**

Most of the Subject Properties were developed and owned by the Sponsor, IOI Properties Group Berhad, prior to their acquisition by IOIPG REIT. The Sponsor is an award-winning property developer in Malaysia with a legacy of more than 4 decades in the property development industry and was most recently named first in the "Top-of-the-Chart (RM1 billion and above revenue category)" in the 2025 Malaysia Developer Awards. Over the years, the Sponsor has also developed sustainable townships and commercial enclaves in Klang Valley and established a strong presence in Johor, Penang, Malaysia, Singapore and Xiamen, the People's Republic of China. As at the LPD, the Sponsor has a market capitalisation of approximately RM19.27 billion.

The Sponsor's commitment to IOIPG REIT is evidenced by its intention to hold a sponsor stake of up to 60.0% of the total issued fund size of 5,500,000,000 Units post-listing and further demonstrated by the ROFR granted to IOIPG REIT. The ROFR provides IOIPG REIT with access to potential future acquisition opportunities with respect to any properties proposed to be disposed of by IOIPG Group as well as any offer from a third party to purchase any asset which IOIPG Group is willing to consider. Dato' Lee has also provided an undertaking to provide both IOIPG and IOIPG REIT preferential acquisition rights as detailed in **Section 11.4.2** "Undertaking provided by Dato' Lee" of this Prospectus. The Manager intends to complement its acquisition growth strategy by exercising the ROFR or (as the case may be) the right of first refusal to be granted by Dato' Lee in respect of the Relevant Private Assets where the acquisition meets the investment objectives and investment criteria of IOIPG REIT. The Manager expects that IOIPG REIT may benefit from its close relationship with a well-recognised sponsor with an extensive development pipeline as the ROFR allows IOIPG REIT to evaluate potential acquisition opportunities from the IOIPG Group.

With the Sponsor's strong commitment, branding and reputation, IOIPG REIT is well-positioned to benefit from the Sponsor's capabilities and experience to drive growth and operational efficiencies.

### 2.3.7 Experienced and professional management team

The Directors collectively have considerable experience in the core competencies, including accounting or finance expertise, business or management expertise, real estate and assets management expertise, industry knowledge and strategic planning expertise.

Chris Chong, the Non-Independent Executive Director and CEO of the Manager, has over 25 years of experience in shopping mall development and management. He has been with the IOIPG Group for over 15 years overseeing the management and operations of the retail properties of IOIPG as well as the strategic development, operation and financial performance of the IOIPG Group's property investment portfolio in Malaysia.

The key management personnel of the Manager also have extensive experience and a strong track record in sourcing, acquiring and financing retail, hospitality, office and/or commercial-related real estate assets. The management team's industry knowledge, relationships and access to market information provide a competitive advantage in identifying, evaluating and acquiring commercial (office and/or retail) and hospitality real estate assets. Certain members of the management team have also been with the Sponsor for several years, managing, among others, the respective Subject Properties and maintain familiarity with and have in-depth knowledge of the Subject Properties in its respective locations.

The profiles of the key management personnel of the Manager and their roles are set out in **Section 6.5.1** "Expertise and experience of the Key Management Personnel" of this Prospectus.

## 2.4 INDEPENDENT PROPERTY MARKET REPORT

The Manager has engaged the Independent Property Market Researcher to prepare the Independent Property Market Report which describes the real estate markets in which the Subject Properties are located and the outlook for those markets. Please refer to **Appendix B** "Independent Property Market Report" of this Prospectus for further details.

## 2.5 VALUATION POLICIES

Independent professional valuations will be obtained annually or such other shorter interval as the Manager deems necessary and these valuations will be conducted on the bases and methods which are in accordance with the Asset Valuation Guidelines. The Manager has engaged the Independent Property Valuer to carry out a valuation of the Subject Properties as at 31 October 2025, as well as an update valuation of the Subject Properties on 31 May 2026.

The table below sets out the value for each of the Subject Properties appraised by the Independent Property Valuer:

| | Appraised Value | |
|---|---|---|
| **Subject Properties** | **As at 31 October 2025 (RM'000)** | **As at 31 May 2026 (RM'000)** |
| ***Retail Property*** | | |
| IOI City Mall | 5,100,000 | 5,150,000 |
| ***Hotel Properties*** | | |
| Putrajaya Marriott Hotel | 256,000 | 266,000 |
| Le Méridien Putrajaya | 343,000 | 343,000 |
| Moxy Putrajaya | 207,000 | 222,000 |
| Four Points by Sheraton Puchong | 128,000 | 128,000 |
| W Kuala Lumpur | 391,000 | 391,000 |
| Courtyard by Marriott Penang | 173,000 | 166,000 |
| ***Office Properties*** | | |
| IOI City Towers | 540,000 | 551,000 |
| PFCC Towers | 440,000 | 447,000 |
| **Total** | **7,578,000** | **7,664,000** |

The Manager has yet to decide on the exact date for the next valuation of the Subject Properties, but in any event, such valuation will be carried out on or before 30 June 2027, in accordance with IOIPG REIT's valuation policy.

Please refer to the Master Valuation Certificates set out in **Appendix A** "Master Valuation Certificates" of this Prospectus, which are to be read together with the full valuation reports for the Subject Properties dated 9 April 2026. Copies of the full valuation reports are available for inspection at the registered office of the Manager at Level 3A, IOI City Tower 2, Lebuh IRC, IOI Resort City, 62502 Putrajaya, Wilayah Persekutuan (Putrajaya), Malaysia, for a period of 12 months from the date of this Prospectus.

## 2.6 TENANCY MANAGEMENT

The tenancy agreements entered into for the Subject Properties include terms and conditions relating to the rental rate, term of the tenancy, provision of deposits as well as renewal and termination of the tenancy. These terms and conditions may vary and be negotiated on a case-by-case basis to accommodate the specific needs of tenants and the landlord.

### (i) Retail Property

The tenancy agreements entered into in respect of the Retail Property are generally for terms of one year to 3 years. The landlord may grant the tenant a renewal of the tenancy agreement upon expiry of the initial term, subject to any revision in the rent upon terms to be agreed. The tenant's right to exercise the option to renew is subject, among others, to the following:

(a) the tenant shall make a written request to the landlord of its intention to renew the tenancy agreement at least 6 months before the expiration of the term of the tenancy;

(b) there shall not be any breaches or non-observance by the tenant of the terms and conditions of the tenancy agreement;

(c) the tenant shall execute a new tenancy agreement and make payment of the increased security deposit, utilities deposit or any other deposits or charges;

(d) the tenant shall make good all damage caused by the tenant within or outside the demised premises or other parts of the Retail Property; and

(e) the tenant has upgraded the demised premises in the manner and form required by the landlord.

Based on a typical retail tenancy of the Retail Property, the monthly rent payable by the tenants will be the aggregate sum of three components: (1) base rent or percentage rent (which is calculated by reference to a fixed percentage of the tenant's total monthly gross sales turnover), whichever is higher; (2) service charge; and (3) promotional charge. The service charge is a contribution paid by tenants towards the operating expenses of the relevant Subject Property while the promotional charge is a contribution either on a lump sum basis or on a per sq ft basis assessed on each tenant to fund the promotional and/or advertisement expenses of the Retail Property. Rent, service charges and promotional charges are payable monthly. Otherwise, the monthly rent payable by tenants of the Retail Property could also comprise base rent only arrangements, percentage rent only arrangements, or a combination of both base rent and percentage rent arrangements depending on the terms of the respective tenancy agreements.

Tenants are required to provide a security deposit equivalent to 3 months of monthly rental. All tenants are also required to provide fit-out, renovation, restoration and mailbox deposits. Security deposits are held on an unsecured basis and do not bear interest on the tenant's behalf.

Under the tenancy agreement, a tenant may also be liable to pay the landlord utilities charge for, among others, all electricity charges for lighting, connection, supply and others, water, gas, telecommunication services, air-conditioning, sewerage services and any other utility service charges (as the case may be) within the tenanted premises.

In the event the tenant terminates the tenancy agreement prior to the expiry date of the tenancy agreement, the landlord may re-enter the demised premises and may forfeit the deposits paid by the tenant, and the tenant is required to pay to the landlord liquidated and ascertained damages equivalent to the remainder of the monthly rent for the whole of the unexpired period of the term in addition to other damages and arrears that may be applicable for the breaches by the tenant under the tenancy agreement.

**(ii) Hotel Properties**

The Trustee as lessor, the Manager, and each of the Master Lessees as lessee have entered into the Hotel Master Lease Agreements in respect of each of the Hotel Properties for the lease of the relevant Hotel Properties upon the terms and conditions set out in the Hotel Master Lease Agreements. The Hotel Master Lease Agreements have a term of 10 years, with an option to renew for another 10 years.

Under the Hotel Master Lease Agreements, the rent payable by the Master Lessees is determined based on the higher of:

(a) the Variable Rent; or

(b) the Guaranteed Rent, being:

(i) in respect of Putrajaya Marriott Hotel, a fixed monthly rental of RM670,000, equivalent to an annual rental of RM8,040,000;

(ii) in respect of Le Méridien Putrajaya, a fixed monthly rental of RM875,000, equivalent to an annual rental of RM10,500,000;

(iii) in respect of Moxy Putrajaya, a fixed monthly rental of RM625,000, equivalent to an annual rental of RM7,500,000;

(iv) in respect of Four Points by Sheraton Puchong, a fixed monthly rental of RM500,000, equivalent to an annual rental of RM6,000,000;

(v) in respect of W Kuala Lumpur, a fixed monthly rental of RM1,000,000, equivalent to an annual rental of RM12,000,000; and

(vi) in respect of Courtyard by Marriott Penang, a fixed monthly rental of RM570,000, equivalent to an annual rental of RM6,840,000.

Please refer to **Section 14.5** "Salient Terms of the Hotel Master Lease Agreements" of this Prospectus for details of the Hotel Master Lease Agreements.

**(iii) Office Properties**

The tenancy agreements entered into in respect of the Office Properties are generally for terms of 3 years, with certain tenants granted an option to renew for a further term of 3 years on the same terms and conditions but subject to a revised monthly rent at the prevailing market rate.

Based on a typical tenancy agreement of an Office Property, tenants are generally required to pay their monthly rent in advance. Tenants are also required to provide a rental deposit of approximately 3 months' rent. Rental deposits are unsecured and do not bear interest. All tenants are also required to provide utilities and renovation / reinstatement deposits, as well as a service charge which is payable monthly.

Under the tenancy agreements for the Office Properties, tenants are normally responsible for payment of their own utilities. Tenants are generally also responsible for repairs, as well as the payment of all other expenses relating to the interior of the premises, while the landlord is generally responsible for repairing the exterior and main structure of the building.

In the event the tenant terminates the tenancy agreement prior to the expiry date of the tenancy agreement, the landlord may forfeit the deposits paid by the tenant, and the tenant is required to pay to the landlord liquidated and ascertained damages equivalent to the remainder of the monthly rent for the whole of the unexpired period of the term in addition to other damages and arrears that may be applicable for the breaches by the tenant under the tenancy agreement.

## 2.7 HOTEL MANAGERS

The Hotel Managers are appointed in respect of the relevant Hotel Properties pursuant to the respective hotel management agreements and its related agreements to provide, among others, the following services for the Hotel Properties (subject to the terms of the respective hotel management agreements and its related agreements):

(i) setting of rates, charges, discounts and other terms and policies for the use of guest rooms and other facilities and services of the relevant Hotel Property;

(ii) collection of revenue from the operation of the relevant Hotel Property and taxes to be collected from guests and customers of the relevant Hotel Property, and the remittance of such taxes to the applicable governmental authority;

(iii) administration of all bank accounts for the relevant Hotel Property;

(iv) supervision or performance of maintenance, repairs and capital improvements for the relevant Hotel Property;

(v) the purchase or lease of all furniture, fixtures, equipment, interior and exterior signs, as well as other improvements and personal property used in the operation of the relevant Hotel Property that the relevant Hotel Manager deems necessary or advisable for the operation of the relevant Hotel Property;

(vi) purchase, lease or licence of all technology that the relevant Hotel Manager deems necessary or advisable for the operation of the relevant Hotel Property;

(vii) negotiation, execution and administration of all (i) agreements, purchase orders and similar arrangements for the purchase of all supplies and services, and (ii) licences for the right to use any third-party proprietary property, that the relevant Hotel Manager deems necessary or advisable for the operation of the relevant Hotel Property;

(viii) negotiation, execution, administration and termination of all contracts for the use of guest rooms, banquet and meeting facilities and other hotel facilities and services;

(ix) negotiation and execution of any credit obligation in connection with trade payables for goods and services incurred in the ordinary course of business in the operation of the relevant Hotel Property;

(x) provision of all food and beverage services to guests and customers of the relevant Hotel Property; and

(xi) development and implementation of a sales and marketing program for the relevant Hotel Property.

## 2.8 INSURANCE

The Subject Properties are currently insured under property and liability insurance policies taken out by the landlords of the Subject Properties, with coverage features and insured limits that are in accordance with industry practice in Malaysia. Currently, IOIPG REIT's insurance policies for the Subject Properties include property damage caused by fire, lightning, flood or explosion, consequential losses (including loss of revenue), machinery breakdown, equipment damage, theft, accidental damage and public liability but do not in general cover acts of war, outbreak of contagious diseases, contamination or other damages caused by breaches of environmental law.

The Subject Properties are additionally insured under operations-related insurance policies taken out by the landlords of the Retail Property and Office Properties and by the respective Master Lessees in respect of the Hotel Properties under the Hotel Master Lease Agreements. The coverage features and insured limits of these operations-related insurance policies are in accordance with industry practice in Malaysia, and include workers' compensation insurance and contract works and contract works liability insurance.

There are no significant or unusual excess or deductible amounts required under these policies. There are, however, certain risks that are not covered by such insurance policies, pursuant to typical exclusions such as war and radioactive or nuclear risks.

The relevant insurance policies will be endorsed in favour of the Trustee effective from the completion date of the SPAs.

## 2.9 FIRE PROTECTION

The fire protection system for each of the Subject Properties is manned on a 24-hour basis at a fire command centre with the central monitoring system linked to the Fire and Rescue Department of Malaysia *(Jabatan Bomba dan Penyelamat Malaysia)*. The Subject Properties have fire safety personnel who form part of an emergency response team and who ensure that all fire protection systems and equipment are in working order. Each of the Subject Properties is also equipped with a fire protection system which includes a fire detection system, fire suppression system and smoke management system. All the Subject Properties also have fire sprinkler systems with water tanks and wet riser. Each of the Subject Properties has maintenance contracts for these fire protection systems.

## 2.10 RETAIL / HOTEL / OFFICE PROPERTY COMPETITION

The Subject Properties compete with other retail, hotel and office properties in Malaysia. In addition, IOIPG REIT competes with other key players in the retail, hotel and office property market for potential acquisitions in Malaysia.

The Manager believes that the Subject Properties are well-positioned to compete within their respective market segments given their strategic locations and in the case of the Retail Property and the Office Properties, the diverse tenant mix and relatively stable tenancies and integration within established townships support their competitive positioning. In respect of the Hotel Properties, the master lease structures under the Hotel Master Lease Agreements provide income stability to IOIPG REIT and are intended to mitigate its direct exposure to short-term fluctuations in hotel operating performance arising from competitive pressures.

Please refer to **Appendix B** "Independent Property Market Report" of this Prospectus for further details.

## 2.11 CAPITAL EXPENDITURE

There is continuous upgrading, renovations and refurbishment programmes in respect of the Subject Properties, where appropriate and feasible, from time to time, to ensure that the Subject Properties remain competitive in terms of attracting and/or retaining new tenants, shoppers and hotel guests (as the case may be). Further, any material defects and encumbrances identified in the building audits undertaken for each of the Subject Properties commissioned by IOIPG REIT have been rectified prior to the Listing Date save for such defects and encumbrances which have been disclosed in this Prospectus. As such, the capital expenditure during the Projection Period 2027 is projected to be minimal, and such capital expenditure incurred will also be borne by the Sponsor. Under the SPAs in relation to Title 1 and Title 2 and W Kuala Lumpur, the relevant Vendors together with ICMSB, MDSB and the Sponsor as the obligors have also undertaken to, among others, keep the Trustee (on behalf of IOIPG REIT) as the purchaser, fully indemnified against all capital expenditure, losses, damages, costs, expenses and outgoings which the Trustee (on behalf of IOIPG REIT) as the purchaser may incur or be liable for in respect of any claim, demand, liability, action, proceedings or suits arising out or in connection with, among others, certain warranty(ies) provided by the relevant Vendors. Other than the expansion and renovation plans stated in this Prospectus that have been taken into account in the Appraised Value of the relevant Subject Properties, the Manager does not envisage any significant capital expenditure to be incurred in the next 18 months.

Please refer to **Sections 2.14** to **2.16** of this Prospectus for further details on the expansion and renovation plans in respect of each Subject Property (where relevant), as well as **Section 4.4.8** "Capital expenditures" and **Section 14.3** "Salient Terms of the SPAs" of this Prospectus for further details on the capital expenditures to be borne by the Sponsor.

## 2.12 LEGAL PROCEEDINGS

As at the LPD, none of the Subject Properties nor the Manager is currently involved in any material litigation nor to the best of the Manager's knowledge, is any material litigation currently contemplated or threatened against IOIPG REIT or the Manager.

## 2.13 EESG AWARENESS

### 2.13.1 Economic and Environment

#### (i) Economic approach

The Subject Properties are designed to deliver long-term value through a balanced consideration of economic, social, and environmental factors. Value creation extends beyond financial performance and encompasses the enhancement of communities, environmental stewardship, and the integration of future-ready development principles. Through the adoption of forward-thinking design approaches, the Subject Properties are positioned to respond to evolving market needs while contributing to the quality of life of residents, tenants, and the wider community.

The Subject Properties, comprising green-certified buildings and integrated mixed-use townships, incorporate sustainability considerations within their planning and design. Accessibility forms a key component of the development approach, with the Subject Properties strategically aligned with public transportation networks and essential road infrastructure to enhance connectivity and support transit-oriented lifestyles. The incorporation of low-carbon infrastructure and energy-efficient design features contributes towards minimising environmental impacts while enhancing user comfort, liveability, and the long-term value of the Subject Properties.

#### (ii) Energy efficiency and renewable energy initiatives

The Vendors of the Subject Properties incorporate energy and water efficiency, waste management and sustainable material usage in their tenant handbooks to enhance the sustainability of individual tenancies. Periodic checks, verification and energy audits are conducted to ensure compliance with best practices. In addition, the Subject Properties are equipped with a building management system, which is designed to monitor energy consumption through real-time data logging and pre-configured setpoints to facilitate timely corrective actions in the event of equipment operation or energy consumption anomalies to ensure that energy consumption remains optimal and resources are used efficiently and any inefficiencies are promptly addressed.

To further support sustainability initiatives and enhance environmental responsibility, photovoltaic panels have been deployed on the rooftop of the Retail Property to harness renewable energy, which is Malaysia's largest solar installation for a commercial retail property. In the FYE 2025, these photovoltaic panels generated 7,375 megawatt-hours of solar energy, allowing the Retail Property to benefit from cost savings of around RM3.7 million. Furthermore, the Subject Properties within IOI Resort City benefit from a centralised district cooling system which provides chilled water to malls, hotels and offices within IOI Resort City, designed to adapt to demand fluctuations according to operation hours. These allow operational costs to be lowered through energy savings. In recognition of its environmental leadership, the Retail Property was awarded numerous sustainability recognition such as the Best Sustainable Mall Initiative by the Tourism Industry Awards 2025, a Platinum Award for Outstanding Green Commercial Building at the Malaysia GBC Leadership in Sustainability Awards 2024, runner-up for the EE Designed Building Category – IOI City Mall Phase 2 at the National Energy Awards (NEA) 2024, and the Energy Efficient Building Award (New and Existing Building) – IOI City Mall Phase 2 at the ASEAN Energy Awards 2024. The installation of new solar panels at PFCC Towers and IOI City Towers was also completed in September 2025 and November 2025, respectively.

Certain Subject Properties are also designed to achieve green building certification. IOI City Towers won the Gold Award in the "Below 10 Years - Non-strata Office" category at The Edge Malaysia Best Managed & Sustainable Property Awards (BMSPA) 2025 and achieved Silver status in the GBI certification. The Retail Property and Moxy Putrajaya are also GBI-certified. W Kuala Lumpur also holds a Platinum Malaysian Green Real Estate (GreenRE) Certification.

**(iii) EV charging infrastructure and green mobility initiatives**

The Subject Properties continue to advance their commitment to EESG principles by supporting Malaysia's transition towards low-carbon mobility through the expansion of EV infrastructure.

As at the LPD, a total of 33 EV charging stations have been installed within the premises of the Retail Property through strategic collaborations with Handal Green Mobility Sdn. Bhd., Tesla Sdn Bhd, PixelByte Sdn Bhd and Gocar Mobility Sdn Bhd. The conversion of selected car park bays into EV charging stations facilitates the adoption of cleaner transportation alternatives, contributing to the reduction of greenhouse gas emissions and supporting national sustainability goals. The initiative also positions the Retail Property as an enabler of green mobility while aligning with broader climate action priorities, including carbon footprint reduction and energy transition efforts.

The deployment of EV infrastructure is supported by collaborations with reputable industry players, ensuring operational reliability, safety standards, and service quality. From a leasing strategy perspective, the onboarding of EV-related tenants such as BYD and Proton e.MAS reinforces IOIPG REIT's commitment to sustainability-led partnerships. The Manager will continue to proactively identify and engage additional automotive and EV ecosystem partners to strengthen the green mobility ecosystem within the Retail Property.

To enhance the shopper experience across IOIPG's retail properties, the CLUB IOI mobile app continues to evolve as a unified loyalty and lifestyle platform, delivering integrated, user-centric digital services that promote convenience, engagement and sustainable living. In addition to in-app parking payment and IOI Points redemption for parking fees, the app offers season pass parking renewal, mall directory and wayfinding navigation, membership tier upgrades and exclusive privileges based on annual spending, loyalty rewards, campaign participation and merchant promotions, enabling a seamless and rewarding digital experience while reducing reliance on traditional paper-based processes.

As part of its digital transformation and sustainability roadmap, CLUB IOI is also exploring EV charging integration with selected charging operators, enabling members to enjoy exclusive charging privileges, preferential rates and, in the future, the ability to redeem CLUB IOI Points for EV charging sessions through a single platform. This initiative supports the adoption of cleaner mobility solutions while enhancing convenience for EV users visiting IOIPG's properties.

Collectively, these initiatives are designed to strengthen digital engagement, foster customer loyalty and support environmentally responsible behaviours by encouraging digital-first interactions and sustainable transportation. Through the integration of loyalty, mobility, parking and lifestyle services within a single ecosystem, CLUB IOI aims to create a more connected, sustainable and future-ready retail experience for shoppers.

**(iv) Water efficiency measures**

The following initiatives are undertaken at the Subject Properties in order to improve water efficiency:

**(a)** **Regular maintenance and checks** - Weekly inspections of water taps and toilet flush systems are conducted to identify equipment defects and prevent wastage. Routine checks are also performed on incoming water pipelines to detect potential leakages;

**(b)** **Optimised chiller and cooling tower usage** - Reducing the operation time of chillers and cooling towers to conserve water and energy;

**(c)** **Water management strategies** - Exploring innovative water management strategies, including proportional distribution of water supply based on usage for amenities, equipment, and tenant consumption;

**(d)** **Feasibility study for water storage and harvesting** - Conducting an ongoing feasibility study on the addition of water tank storage and water harvesting systems for non-human usage (such as for watering of plants and toilet flush systems), despite space constraints;

**(e)** **Installation of water-saving fittings** - Progressive installation of water-saving fittings throughout the Subject Properties, such as sensors to turn off water supply if it is not used and the installation of water tank level sensor rods and float valves to prevent any overflow of water; and

**(f)** **Pressure regulation** - Installation of pressure relief valves to regulate water pressure from the supply system, reducing overall water usage.

By integrating smart technologies, enhancing user experiences, and adopting responsible practices, including green and blue infrastructure, energy-efficient systems, and passive design strategies (where applicable), IOIPG REIT seeks to create value for modern communities and businesses while supporting long-term economic and environmental goals.

**2.13.2 Social**

**(i) Employee wellbeing, safety and development**

IOIPG REIT is committed to cultivating a safe, inclusive, and high-performing workplace with a strong safety culture and effective risk management practices. Employee engagement will be strengthened through a range of training programmes, leadership development initiatives, and sustainability awareness efforts, enabling employees to play an active role in advancing IOIPG REIT's sustainability journey.

**(ii) Human rights and labour practices**

IOIPG REIT will uphold internationally recognised human rights principles, guided by frameworks such as the United Nations Guiding Principles on Business and Human Rights, while maintaining a zero-tolerance stance towards forced labour and child labour and ensuring fair and equitable employment practices across its operations.

**(iii) Social impact**

Stakeholder engagement in relation to sustainability matters is a core part of IOIPG REIT's operations, and it will maintain an ongoing dialogue with tenants, local communities, regulators, and industry partners.

### 2.13.3 Governance

#### (i) Ethics, Integrity and Anti-Corruption

IOIPG REIT maintains a zero-tolerance approach to corruption, underpinned by a robust Anti-Bribery and Corruption (ABC) framework.

### 2.13.4 Commitment to EESG standards

The Subject Properties are beneficiaries of the EESG initiatives implemented by the IOIPG Group. IOIPG REIT is committed to adopting the necessary approach to monitor and meet EESG standards for its tenants and potential tenants.

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## 2.14 RETAIL PROPERTY

The Retail Property comprises IOI City Mall. IOI City Mall represents the single largest asset within IOIPG REIT's initial asset portfolio. Based on the Appraised Value as at 31 May 2026, IOI City Mall accounts for approximately 67.2% of the aggregate Appraised Value of the Subject Properties. For the FYE 2025, IOI City Mall contributed approximately 77.0% of the Total Revenue and 74.9% of the NPI of the Subject Properties, underscoring its significance as the primary income-generating asset of IOIPG REIT.

### 2.14.1 IOI City Mall



**(i) Vendors**

ICMSB and ICPSB

**(ii) Registered Proprietors**

ICMSB and MDSB

**(iii) Address**

Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor

**(iv) Description**

IOI City Mall, located in Lebuh IRC, IOI Resort City, Putrajaya, is the largest shopping mall in Malaysia, offering a total NLA of 2,577,505 sq ft across 5 retail floors and housing over 850 tenants as at the LPD. The mall features a total of 13,987 parking bays spread across surface, basement and elevated car park levels.

Strategically positioned with direct access to major highways and public transport, the Retail Property is approximately 40km north of KLIA. It serves a catchment population of approximately 2.5 million from key surrounding townships including Putrajaya, Cyberjaya, Kajang, Bangi, Sepang, Puchong, and Seri Kembangan.

Phase 1 of IOI City Mall was completed in 2014 and includes key attractions such as:

- District 21, a post-apocalyptic themed indoor adventure park;
- Icescape, an Olympic-sized ice-skating rink;
- Golden Screen Cinemas featuring GSC Maxx and 4DX halls;
- Wangsa Bowl, a contemporary bowling centre with 38 lanes;
- IOI City Farm, an edutainment space showcasing an "indoor living planet" concept; and
- Other anchor tenants such as Parkson, Lotus's and HomePro.

Phase 2 of IOI City Mall was completed in 2022 and includes key attractions such as:

- IOI Grand Hall, a 40,000 sq ft multi-purpose event space;
- IOI Sports Centre, which is equipped with 15 badminton courts, 2 covered futsal arenas and 4 pickleball courts; and
- Anchor tenants such as AEON and a Golden Screen Cinemas expansion branch which features an IMAX hall.

The Retail Property also houses a musolla that accommodates Friday congregational prayers for added convenience to shoppers.

The Retail Property's scale, accessibility, comprehensive amenities, diversified retail mix and commitment to sustainability position it as a premier lifestyle and commercial hub in Malaysia. It has also been awarded the following recognitions such as a Platinum Award for 3 years (2025 - 2028) by Malaysia Tourism Quality Assurance (MyTQA), Best Muslim-Friendly Retail & Commercial Hub of the Year by the World Islamic Tourism & Trade Awards 2026, Best Shopping Location Putrajaya by the Tourism Industry Awards 2026, Best Sustainable Mall Initiative by the Tourism Industry Awards 2025, a Gold Award for "The Edge Malaysia Best Managed & Sustainable Property Award 2023", the "Nation's Best Lifestyle Shopping Mall" in 2022 and 2023 by the Brand Laurette-Best Brands Awards established by The World Brands Foundation, and the winner of the FIABCI Malaysia Property Award in the Retail Category in 2023.

**(v) Tenant profile of the Retail Property**

**(a) Top 5 tenants of the Retail Property**

As at 31 May 2026, the top 5 tenants contributed an aggregate of 7.0% to the Rental Income of the Retail Property and occupied an aggregate of 29.5% of the Committed Occupied NLA of the Retail Property.

The top 5 tenants by contribution to Committed Occupied NLA of the Retail Property as at 31 May 2026 are set out below.

| Tenant | Trade sector | Percentage of Committed Occupied NLA (%) |
|---|---|---|
| Parkson Corporation Sdn Bhd | Departmental stores | 8.7 |
| AEON Co (M) Bhd | Departmental stores | 6.6 |
| IOI City Mall Sdn Bhd(1) | Leisure & entertainment | 5.5 |
| Home Product Center (M) Sdn Bhd | Home & living | 4.5 |
| Golden Screen Cinemas Sdn Bhd | Leisure & entertainment | 4.2 |
| **Subtotal** | - | **29.5** |
| Other tenants | - | 70.5 |
| **Total** | **-** | **100.0** |

***Note:***

*(1) ICMSB is a wholly-owned subsidiary of the Sponsor and the Vendor of the Retail Property. ICMSB will also be the tenant for District 21, Icescape, IOI City Farm and IOI Sports Centre upon completion of the Acquisitions.*

**(b) Trade sector analysis of the Retail Property**

The table below provides a breakdown of the different trade sectors represented in the Retail Property by percentage of Committed Occupied NLA and percentage of Rental Income as at 31 May 2026.

| Trade sector | Percentage of Committed Occupied NLA (%) | Percentage of Rental Income (%) |
|---|---|---|
| Departmental stores | 15.2 | 4.1 |
| Supermarket | 2.7 | 0.3 |
| Food & beverage | 19.7 | 28.9 |
| Leisure & entertainment | 19.4 | 11.8 |
| Fashion | 17.1 | 21.8 |
| Home & living | 13.5 | 5.4 |
| Beauty & wellness | 4.5 | 10.7 |
| Footwear, bags & accessories | 2.7 | 6.9 |
| Timepiece & jewellery | 1.4 | 4.6 |
| Services | 1.4 | 2.3 |
| Optical & eyewear | 0.7 | 2.3 |
| Others | 1.7 | 0.9 |
| **Total** | **100.0** | **100.0** |

**(vi) Average Occupancy Rate and Average Rental Rate of the Retail Property**

The table below sets out the Average Occupancy Rate and Average Rental Rate of the Retail Property.

| Period | Average Occupancy Rate (%) | Average Rental Rate (RM per sq ft) |
|---|---|---|
| FYE 2023 | 86.1 | 9.72 |
| FYE 2024 | 96.8 | 10.77 |
| FYE 2025 | 98.3 | 11.80 |
| FPE 31 May 2026 | 96.9 | 12.64 |

**(vii) Tenancy expiry profile of the Retail Property**

The table below illustrates the Retail Property's expired tenancies and renewal rates of expired tenancies for the past 3 financial years and FPE 31 May 2026.

| Period | Number of tenancies expired | NLA of expired tenancies (sq ft) | Renewal rates by number of expired tenancies (%) | Renewal rates by NLA of expired tenancies (%) |
|---|---|---|---|---|
| FYE 2023 | 182 | 293,135 | 80.8 | 80.3 |
| FYE 2024 | 201 | 847,167 | 78.6 | 91.4 |
| FYE 2025 | 200 | 286,263 | 80.0 | 81.3 |
| FPE 31 May 2026 | 338 | 1,015,628 | 77.8 | 79.4 |

The table below illustrates the tenancy expiry profile of the Retail Property as at 31 May 2026.

| Period | Number of tenancies expiring | Percentage of Committed Occupied NLA expiring (%) | Percentage of Rental Income expiring (%) |
|---|---|---|---|
| Month ended 30 June 2026 | 9 | 5.8 | 1.7 |
| FYE 2027 | 288 | 41.0 | 37.7 |
| FYE 2028 | 207 | 13.5 | 19.6 |
| FYE 2029 and thereafter | 264 | 39.7 | 41.0 |
| **Total** | **768** | **100.0** | **100.0** |

**(viii) Expansion and renovation of the Retail Property**

As at the LPD, as part of the asset optimisation strategy for the Retail Property, the Vendor has undertaken a series of AEIs involving the reconfiguration, expansion and consolidation of existing lots, including selective conversion of part of the common areas and car park areas (in the form of additional / enlarged retail and storage area(s)) into lettable space to enhance space efficiency, tenant mix and rental performance.

During the FYE 2025 and up to the LPD, a total of 10 AEIs were completed across the lower ground floor, ground floor and second floor of the Retail Property, including:

(a) reconfiguration and expansion of existing lots to enhance the F&B cluster located on the lower ground floor of the Retail Property;

(b) repositioning of tenant mix and consolidation at the ground floor of the Retail Property to improve layout efficiency and rental performance;

(c) space consolidation and format upgrading on the second floor of the Retail Property, including the introduction of new tenants and the conversion of push carts into kiosks; and

(d) introduction of a larger format concept store.

These initiatives resulted in a net increase of approximately 13,468 sq ft to the total NLA of the Retail Property, resulting in an improvement in rental income of the Retail Property.

As at the LPD, certain other facilities in the Retail Property are also being upgraded and optimised to enhance overall quality, comfort, and hygiene standards, and to unlock additional NLA, and are targeted to complete in October 2026.

Prior written permission of the relevant local authority and a new CCC is required for the conversion of such common areas and car park areas into additional / enlarged retail and storage area(s), and it is expected that revised building plan(s) will also be submitted for the inclusion of the converted area as NLA. The approval from the relevant authorities on the building plan(s) and a new CCC is expected to be obtained by January 2027. Please refer to **Section 5.1.10** of this Prospectus for further details.

The Manager will continue to review the use of GFA at the Retail Property and where appropriate and feasible, convert such GFA into yielding NLA.

## 2.15 HOTEL PROPERTIES

The Hotel Properties comprise Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya, Four Points by Sheraton Puchong, W Kuala Lumpur and Courtyard by Marriott Penang.

### 2.15.1 Putrajaya Marriott Hotel




**(i) Vendor**

RVDSB

**(ii) Registered proprietor**

RVDSB

**(iii) Address**

Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor

**(iv) Description**

Putrajaya Marriott Hotel is a 5-star rated hotel located in Lebuh IRC, IOI Resort City, Putrajaya, Malaysia and is strategically located within walking distance to IOI City Mall, about 30km south of KL City Centre, and 40km north of KLIA. As at the LPD, the hotel operates with 487 saleable hotel rooms, with 1 presidential suite closed since 15 May 2021 due to its overall condition which adversely affected its suitability and marketability as a hotel guest room, bringing the total number of rooms to 488. There are currently no plans to refurbish or convert the presidential suite.

The hotel comprises one grand ballroom (Marriott Putrajaya International Convention Centre), one garden ballroom, 14 meeting rooms, one business centre, and 5 F&B outlets. The property has 23 surface car park bays and 190 basement car park bays.

**(v) Average Occupancy Rate and Average Daily Rate of Putrajaya Marriott Hotel**

The table below sets out the Average Occupancy Rate and Average Daily Rate of Putrajaya Marriott Hotel.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023 | 42.4 | 295 |
| FYE 2024 | 59.0 | 313 |
| FYE 2025 | 55.3 | 365 |
| FPE 31 May 2026 | 57.4 | 351 |

**(vi) Expansion and renovation of Putrajaya Marriott Hotel**

As at the LPD, the Vendor has completed the refitting and renewal of the guest rooms, 4 meeting rooms located at the ground floor, the lobby area and the restaurants of Putrajaya Marriott Hotel, as well as the enhancement of Kiddies World, an on-site children's play area, to enhance the experience of hotel guests.

Revised building plan(s) for the renovated areas mentioned above has been submitted and is currently pending to be approved by the local authority. The approvals in respect of the building plan(s) and the issuance of a new CCC for the renovated areas (other than the 4 meeting rooms) are expected to be obtained by December 2026. In respect of the 4 meeting rooms, approval for such renovation has been obtained and the CCC for these works is expected to be issued by December 2026. The relevant Vendor has provided an undertaking to the Manager and the Trustee to obtain the new CCC in relation to the said areas from the relevant authorities at the Vendor's own cost and expense.

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### 2.15.2 Le Méridien Putrajaya





**(i) Vendor**

ICHSB

**(ii) Registered proprietor**

ICMSB

**(iii) Address**

Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor

**(iv) Description**

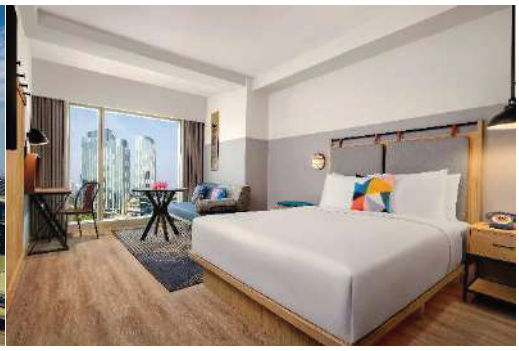
Le Méridien Putrajaya is a 5-star rated hotel located in Lebuh IRC, IOI Resort City, Putrajaya, Malaysia and is connected to IOI City Mall. The hotel has direct connectivity to the SKVE, ensuring accessibility to major cities like Cyberjaya, Puchong, and Shah Alam, as well as the KL City Centre. The hotel is also situated 40km north of KLIA. The hotel comprises 354 guest rooms, one grand ballroom, one hall, 15 function rooms, and 3 F&B outlets. The property has 25 surface car park bays and other car park facilities are readily available within IOI City Mall.

**(v) Average Occupancy Rate and Average Daily Rate of Le Méridien Putrajaya**

The table below sets out the Average Occupancy Rate and Average Daily Rate of Le Méridien Putrajaya.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023 | 78.1 | 417 |
| FYE 2024 | 88.0 | 485 |
| FYE 2025 | 75.0 | 489 |
| FPE 31 May 2026 | 81.1 | 469 |

### 2.15.3 Moxy Putrajaya

**(i) Vendor**

ICHSB

**(ii) Registered proprietors**

ICMSB and MDSB

**(iii) Address**

Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor

**(iv) Description**

Moxy Putrajaya is a 4-star rated hotel located in Lebuh IRC, IOI Resort City, Putrajaya, Malaysia and is connected to IOI City Mall. The hotel has direct connectivity to the SKVE, ensuring accessibility to major cities like Cyberjaya, Puchong, and Shah Alam, as well as the KL City Centre. The hotel is also situated 40km north of KLIA. The hotel houses 480 guest rooms, 5 meeting rooms and 2 F&B outlets. The property has 13 surface car park bays and other car park facilities are readily available within IOI City Mall.

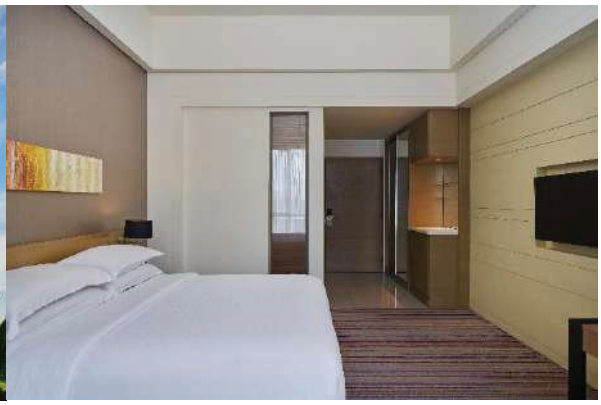
**(v) Average Occupancy Rate and Average Daily Rate of Moxy Putrajaya**

The table below sets out the Average Occupancy Rate and Average Daily Rate of Moxy Putrajaya.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023 | -(1) | -(1) |
| FYE 2024 | 37.0 | 298 |
| FYE 2025 | 54.7 | 295 |
| FPE 31 May 2026 | 68.7 | 292 |

***Note:***
*(1) As Moxy Putrajaya only commenced operations in February 2024, the financial information is not available for the FYE 2023.*

### 2.15.4 Four Points by Sheraton Puchong

**(i) Vendor**

IBHSB

**(ii) Registered proprietor**

FDSB

**(iii) Address**

No. 1201, Tower 3, Puchong Financial Corporate Centre (PFCC), Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor

**(iv) Description**

Four Points by Sheraton Puchong is a 4-star rated hotel located in Bandar Puteri Puchong, Selangor, Malaysia and centrally located between KL, Putrajaya and Subang Jaya with easy access to KLIA Terminals 1 & 2. The hotel is strategically located in the heart of the Puchong business centre and comprises 249 guest rooms, one ballroom, 4 meeting rooms, and 2 F&B outlets. The property has 8 surface car park bays and 2 coach bays, and other car park facilities are readily available within PFCC.

**(v) Average Occupancy Rate and Average Daily Rate of Four Points by Sheraton Puchong**

The table below sets out the Average Occupancy Rate and Average Daily Rate of Four Points by Sheraton Puchong.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023 | 67.0 | 304 |
| FYE 2024 | 69.8 | 328 |
| FYE 2025 | 73.1 | 336 |
| FPE 31 May 2026 | 69.1 | 336 |

**(vi) Expansion and renovation of Four Points by Sheraton Puchong**

As at the LPD, Four Points by Sheraton Puchong is undergoing renovation, improvement and refurbishment works in phases, with the first phase of works in relation to the lobby and reception of the hotel and certain guest rooms having completed as at the LPD. The refurbishment of Four Points by Sheraton Puchong is expected to complete in January 2027.

Prior written permission of the relevant local authority and a new CCC is required for the conversion of part of the swimming pool deck to an event space and for the renovation and improvement works to be carried out on part of the ground floor hotel lobby area (i.e. the office areas) and levels 1 and 2 of Four Points by Sheraton Puchong. As at the LPD, revised building plan(s) in respect of the converted areas for the event space will be resubmitted and approval from the relevant authorities on the revised building plan(s) and a new CCC in respect of these converted areas are expected to be obtained by February 2027. The CCC for the renovation and improvement works in respect of part of the ground floor hotel lobby area (i.e. the office areas) was obtained from the relevant authority(ies) in August 2026.

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### 2.15.5 W Kuala Lumpur



**(i) Vendor**

IBHSB

**(ii) Registered proprietors**

IBHSB and FDSB

**(iii) Address**

No. 121, Jalan Ampang, 50450 Kuala Lumpur

**(iv) Description**

W Kuala Lumpur is a 5-star rated luxury hotel located in Kuala Lumpur's Golden Triangle, offering prime walking distance access to iconic attractions like the Petronas Twin Towers and Suria KLCC Mall. The hotel features 150 guest rooms, one ballroom and 5 meeting rooms. As at the LPD, W Kuala Lumpur is undergoing refurbishment to increase the number of hotel rooms by an additional 9 rooms to 159 rooms which is scheduled for completion by January 2027. On-site facilities include 5 F&B outlets offering a range of dining experiences, a spa, and a modern fitness gym. The property has 306 single car park bays and 20 tandem car park bays.

**(v) Average Occupancy Rate and Average Daily Rate of W Kuala Lumpur**

The table below sets out the Average Occupancy Rate and Average Daily Rate of W Kuala Lumpur.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023[(1)] | - | - |
| FYE 2024[(2)] | 81.9 | 1,029 |
| FYE 2025 | 81.7 | 1,118 |
| FPE 31 May 2026 | 78.8 | 1,123 |

***Notes:***

*(1) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(2) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

**(vi) Expansion and renovation of W Kuala Lumpur**

As at the LPD, the following renovation, improvement and refurbishment works are being carried out in W Kuala Lumpur:

(a) refurbishment of the gymnasium located on Level 12, which is expected to complete in January 2027;

(b) refurbishment of spa centre known as "Away Spa" located on Level 13, which is expected to complete in January 2027; and

(c) to increase the number of rooms in the hotel on Level 13 by an additional 9 rooms to 159 rooms which is scheduled for completion by January 2027.

Additionally, as at the LPD, construction and preparatory works for the opening of a new restaurant in W Kuala Lumpur known as "Hoja" has completed.

Planning approval for the renovation, improvement and refurbishment works mentioned above has been granted and such works have commenced and are expected to be completed by January 2027. The application for the issuance of a new CCC will be submitted upon completion of all of the renovation, improvement and refurbishment works and the issuance of the new CCC is expected to be obtained by February 2027.

In respect of the 9 additional rooms scheduled for completion by January 2027, these additional rooms will occupy an area which is currently the spa centre of W Kuala Lumpur (which forms part of the existing strata titles of W Kuala Lumpur) together with the additional area comprising the Void Area. No new strata title will be issued for the additional improvement area created from the Void Area and a Leasing Arrangement is expected to be entered into in respect of the Void Area.

The relevant Vendor has provided an undertaking to the Manager and the Trustee to obtain the new CCC and the Leasing Arrangement in relation to the said area from the relevant authorities / parties at the Vendor's own cost and expense and to ensure that the lease in respect of the Void Area will be duly registered in favour of IOIPG REIT. Under the SPA in relation to W Kuala Lumpur, the relevant Vendor has also provided certain undertakings, representations and warranties that the construction and completion of W Kuala Lumpur complies and will comply with all applicable laws, rules and regulations, and to indemnify the Trustee (on behalf of IOIPG REIT) as the purchaser against all losses, damages, costs, expenses and outgoings which the Trustee (on behalf of IOIPG REIT) as the purchaser may incur or be liable for in respect of any claim, demand, liability, action, proceedings or suits arising out or in connection with, among others, a breach of such warranty.

### 2.15.6 Courtyard by Marriott Penang




**(i) Vendor**

IBHSB

**(ii) Registered proprietor**

IBHSB

**(iii) Address**

No. 218D, Jalan Macalister, 10400 George Town, Pulau Pinang

**(iv) Description**

Courtyard by Marriott Penang is a 4-star rated hotel located along Jalan Macalister in George Town, Penang. Courtyard by Marriott Penang features 199 rooms. The hotel has 2 F&B outlets and features one ballroom, 2 studio rooms and 5 meeting rooms. The property has 153 car park bays, 2 tandem car park bays and 3 coach bays.

**(v) Average Occupancy Rate and Average Daily Rate of Courtyard by Marriott Penang**

The table below sets out the Average Occupancy Rate and Average Daily Rate of Courtyard by Marriott Penang.

| Period | Average Occupancy Rate (%) | Average Daily Rate (RM) |
|---|---|---|
| FYE 2023[(1)] | - | - |
| FYE 2024[(1)] | - | - |
| FYE 2025 | 81.4 | 453 |
| FPE 31 May 2026 | 78.5 | 431 |

***Note:***
*(1) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

**(vi) Expansion and renovation of Courtyard by Marriott Penang**

As at the LPD, renovation, improvement and refurbishment works in respect of Courtyard by Marriott Penang have been completed to renovate a portion of the back of house area on the ground floor of the hotel to build a luggage room in July 2025, to expand the hotel gymnasium in November 2025 and to change the common areas to a poolside function hall in January 2026. The CCC for the said renovation, improvement and refurbishment works was issued in February 2026.

## 2.16 OFFICE PROPERTIES

The Office Properties comprise IOI City Towers and PFCC Towers.

### 2.16.1 IOI City Towers



**(i) Vendors**

ICTOSB and ICTTSB

**(ii) Registered proprietor**

ICMSB

**(iii) Address**

Lebuh IRC, IOI Resort City, 62502 Putrajaya, Sepang, Selangor

**(iv) Description**

IOI City Towers are 2 blocks of 31-storey Grade A office buildings located within Lebuh IRC, IOI Resort City, Putrajaya, with a combined NLA of approximately 982,617 sq ft. The development is directly connected to IOI City Mall. The towers have 14 designated surface car park bays and other car park facilities are readily available within IOI City Mall.

IOI City Towers are GBI-certified and Malaysia Digital-certified (formerly known as MSC), and won the Gold Award in the "Below 10 Years - Non-strata Office" category at The Edge Malaysia Best Managed & Sustainable Property Awards (BMSPA) 2025.

### (v) Tenant profile of IOI City Towers

#### (a) Top 5 tenants of IOI City Towers

As at 31 May 2026, the top 5 tenants contributed an aggregate of 58.4% to the Rental Income of IOI City Towers and occupy an aggregate of 71.4% of the Committed Occupied NLA of IOI City Towers.

The top 5 tenants by contribution to Committed Occupied NLA (disclosed based on their respective trade names) of IOI City Towers as at 31 May 2026 are set out below.

| Name of tenant | Trade sector | Percentage of Committed Occupied NLA (%) |
|---|---|---|
| CACEIS Malaysia Sdn Bhd | Bank, finance & insurance | 22.6 |
| AIA Shared Services Sdn Bhd | Bank, finance & insurance | 20.5 |
| RBC Shared Services Malaysia Sdn Bhd | Bank, finance & insurance | 14.6 |
| Dynamic Management Sdn Bhd(1) | Management services | 8.1 |
| IOI Global Services Sdn Bhd(2) | Commodities trading and management services | 5.6 |
| **Subtotal** | - | **71.4** |
| Other tenants | - | 28.6 |
| **Total** | - | **100.0** |

***Notes:***

*(1) Dynamic Management Sdn Bhd is an indirect 99.9%-owned subsidiary of the Sponsor.*

*(2) IOI Global Services Sdn Bhd is wholly-owned by IOI Corp, which is listed on the Main Market of Bursa Securities and an affiliated company of the Sponsor.*

#### (b) Trade sector analysis of IOI City Towers

The table below provides a breakdown of the different trade sectors represented in IOI City Towers by percentage of Committed Occupied NLA and percentage of Rental Income as at 31 May 2026.

| Trade sector | Percentage of Committed Occupied NLA (%) | Percentage of Rental Income (%) |
|---|---|---|
| Bank, finance & insurance | 58.9 | 56.4 |
| Property | 18.0 | 18.8 |
| Information technology | 12.4 | 13.8 |
| Government | 2.8 | 2.7 |
| Aviation | 3.1 | 3.1 |
| Consumer products and retail | 2.7 | 2.5 |
| Consultancy | 2.1 | 2.1 |
| Others | - | 0.6 |
| **Total** | **100.0** | **100.0** |

**(vi) Average Occupancy Rate and Average Rental Rate of IOI City Towers**

The table below sets out the Average Occupancy Rate and Average Rental Rate of IOI City Towers.

| Period | Average Occupancy Rate (%) | Average Rental Rate (RM per sq ft) |
|---|---|---|
| FYE 2023 | 27.8 | 4.44 |
| FYE 2024 | 33.0 | 4.37 |
| FYE 2025 | 47.9 | 4.50 |
| FPE 31 May 2026 | 61.0 | 4.38 |

**(vii) Tenancy expiry profile of IOI City Towers**

The table below illustrates the expired tenancies and renewal rates of expired tenancies of IOI City Towers for the past 3 financial years and FPE 31 May 2026.

| Period | Number of tenancies expired | NLA of expired tenancies (sq ft) | Renewal rates by number of expired tenancies (%) | Renewal rates by NLA of expired tenancies (%) |
|---|---|---|---|---|
| FYE 2023 | 2 | 19,461 | 100.0 | 100.0 |
| FYE 2024 | 15 | 158,018 | 80.0 | 98.4 |
| FYE 2025 | 13 | 64,203 | 100.0 | 100.0 |
| FPE 31 May 2026 | 7 | 85,144 | 71.4(1) | 47.9(1) |

***Note:***

*(1) The renewal rate by number of expired tenancies and renewal rate by NLA of expired tenancies decreased in the FPE 31 May 2026 due to a single tenant not renewing its tenancy. As at the LPD, the vacated space has been occupied by a new tenant.*

The table below illustrates the tenancy expiry profile of IOI City Towers as at 31 May 2026.

| Period | Number of tenancies expiring | Percentage of Committed Occupied NLA expiring (%) | Percentage of Rental Income expiring (%) |
|---|---|---|---|
| Month ended 30 June 2026 | 3 | 3.3 | 3.3 |
| FYE 2027 | 11 | 27.3 | 28.1 |
| FYE 2028 | 13 | 30.6 | 32.1 |
| FYE 2029 and thereafter | 11 | 38.8 | 36.5 |
| **Total** | **38** | **100.0** | **100.0** |

**(viii) Expansion and renovation of IOI City Towers**

As at the LPD, the installation of solar panels at IOI City Towers were completed by the Vendor in November 2025.

The Manager will continue to review the use of GFA at IOI City Towers and where appropriate and feasible, convert such GFA into yielding NLA.

### 2.16.2 PFCC Towers



**(i) Vendor**

FDSB

**(ii) Registered proprietor**

FDSB

**(iii) Address**

Jalan Puteri 1/2, Bandar Puteri Puchong, 47100 Puchong, Selangor Darul Ehsan

**(iv) Description**

PFCC is a commercial office development located in Bandar Puteri Puchong, Selangor, Malaysia. The development comprises four office towers:

- **PFCC Tower 1:** 12-storey office tower with an NLA of 115,921 sq ft
- **PFCC Tower 2:** 20-storey office tower (including a 2-storey commercial podium) with an NLA of 243,830 sq ft
- **PFCC Tower 4:** 18-storey office building with an NLA of 218,025 sq ft
- **PFCC Tower 5:** 21-storey office building with an NLA of 213,455 sq ft
- **PFCC Tower 4 and 5's Podium:** 3-storey podium with an NLA of 59,090 sq ft

The 4 office towers collectively provide a total NLA of 850,321 sq ft and have 1,773 car park bays. PFCC is situated adjacent to Four Points by Sheraton Puchong and is accessible via a network of major highways connecting to Subang Jaya, Shah Alam, Bukit Jalil, and KL City Centre. PFCC Towers 2, 4 and 5 are Malaysia Digital-certified (formerly known as MSC) and PFCC Towers 4 and 5 have recently achieved GBI Certified status.

### (v) Tenant profile of PFCC Towers

#### (a) Top 5 tenants of PFCC Towers

As at 31 May 2026, the top 5 tenants contributed an aggregate of 19.5% to the Rental Income of PFCC Towers and occupy an aggregate of 27.6% of the Committed Occupied NLA of PFCC Towers.

The top 5 tenants by contribution to Committed Occupied NLA (disclosed based on their respective trade names) of PFCC Towers as at 31 May 2026 are set out below.

| Name of tenant | Trade sector | Percentage of Committed Occupied NLA (%) |
|---|---|---|
| SIDEC Sdn Bhd | Government | 9.5 |
| Dynamic Management Sdn Bhd[(1)] | Management services | 8.7 |
| Accenture Solutions Sdn Bhd | Consulting and technology services | 3.4 |
| AXA Group Operations Malaysia Sdn Bhd | Bank, finance & insurance | 3.1 |
| Haier Electrical Appliances (Malaysia) Sdn Bhd | Engineering | 2.9 |
| **Subtotal** | - | **27.6** |
| Other tenants | - | 72.4 |
| **Total** | **-** | **100.0** |

***Note:***
*(1) Dynamic Management Sdn Bhd is an indirect 99.9%-owned subsidiary of the Sponsor.*

#### (b) Trade sector analysis of PFCC Towers

The table below provides a breakdown of the different trade sectors represented in PFCC Towers by percentage of Committed Occupied NLA and percentage of Rental Income as at 31 May 2026.

| Trade sector | Percentage of Committed Occupied NLA (%) | Percentage of Rental Income (%) |
|---|---|---|
| Bank, finance & insurance | 7.1 | 8.3 |
| Property | 9.2 | 11.8 |
| Information technology | 20.9 | 20.8 |
| Government | 9.5 | 5.3 |
| Food & beverage | 4.8 | 5.9 |
| Engineering | 20.4 | 21.4 |
| Medical | 6.1 | 7.3 |
| Media & entertainment | 3.3 | 3.3 |
| Others | 18.7 | 15.9 |
| **Total** | **100.0** | **100.0** |

### (vi) Average Occupancy Rate and Average Rental Rate of PFCC Towers

The table below sets out the Average Occupancy Rate and Average Rental Rate of PFCC Towers.

| Period | Average Occupancy Rate (%) | Average Rental Rate (RM per sq ft) |
|---|---|---|
| FYE 2023 | 50.5 | 4.04 |
| FYE 2024 | 53.0 | 4.12 |
| FYE 2025 | 60.3 | 4.22 |
| FPE 31 May 2026 | 74.1 | 4.39 |

### (vii) Tenancy expiry profile of PFCC Towers

The table below illustrates the expired tenancies and renewal rates of expired tenancies of PFCC Towers for the past 3 financial years and FPE 31 May 2026.

| Period | Number of tenancies expired | NLA of expired tenancies (sq ft) | Renewal rates by number of expired tenancies (%) | Renewal rates by NLA of expired tenancies (%) |
|---|---|---|---|---|
| FYE 2023 | 3 | 4,332 | 92.9 | 96.0 |
| FYE 2024 | 10 | 19,904 | 77.3 | 86.8 |
| FYE 2025 | 5 | 13,762 | 92.9 | 92.3 |
| FPE 31 May 2026 | 1 | 1,290 | - | - |

The table below illustrates the tenancy expiry profile of PFCC Towers as at 31 May 2026.

| Period | Number of tenancies expiring | Percentage of Committed Occupied NLA expiring (%) | Percentage of Rental Income expiring (%) |
|---|---|---|---|
| Month ended 30 June 2026 | 3 | 1.3 | 1.2 |
| FYE 2027 | 45 | 18.0 | 19.7 |
| FYE 2028 | 65 | 38.3 | 35.6 |
| FYE 2029 and thereafter | 54 | 42.4 | 43.5 |
| **Total** | **167** | **100.0** | **100.0** |

### (viii) Expansion and renovation of PFCC Towers

As at the LPD, the lobby area and certain facilities of PFCC Towers 1 and 2 are undergoing refurbishment which is expected to complete in December 2026. The installation of solar panels at PFCC Towers were completed in September 2025.

Revised building plan(s) for the refurbishment mentioned above has been submitted and is currently pending approval from the local authority. The application for the issuance of a new CCC will be submitted upon completion of the refurbishment works. The approval from the relevant authorities on the building plan(s) and a new CCC is expected to be obtained by December 2026. The relevant Vendor has provided an undertaking to the Manager and the Trustee to obtain the new CCC in relation to the said areas from the relevant authorities at the Vendor's own cost and expense.

The Manager will also continue to review the use of GFA at PFCC Towers and where appropriate and feasible, convert such GFA into yielding NLA.

## 3. DETAILS OF OFFERING

### 3.1 INTRODUCTION

**The SC granted its approval for the Offering on 6 August 2026. The approval of the SC shall not be taken to indicate that the SC recommends the Offering. Investors should rely on their own evaluation to assess the merits and risks of the Offering and their investment in IOIPG REIT. In considering the investment, if investors are in any doubt as to the action to be taken, they should consult their stockbroker, bank manager, solicitor, accountant or other professional advisers immediately. For information concerning risk factors which should be considered by prospective investors, see Section 5 "Risk Factors" of this Prospectus.**

Bursa Securities, had on 30 September 2026 approved the admission of IOIPG REIT to the Official List of the Main Market and the listing of and quotation for the 5,500,000,000 Units on the Main Market as well as the listing of and quotation for up to 300,000,000 new Units to be issued as payment of the Management Fees to the Manager. All the Units will be admitted to the Official List of the Main Market and official quotation will commence after receipt of confirmation from Bursa Depository that all the Units have been credited into the CDS Account of the Sponsor, being the nominee of the Vendors (pursuant to the Acquisitions) and the successful applicants and the notices of allotment of the Units have been despatched to the said parties. Admission to the Official List of the Main Market shall not be taken as an indication of the merits of IOIPG REIT, the Units or the Offering.

Pursuant to Section 14(1) of the SICDA, Bursa Securities will prescribe the Units as a prescribed security. Consequently, the Units will be deposited directly with the Bursa Depository. Any dealings in the Units will be carried out in accordance with the Deed, the SICDA and the Rules of Bursa Depository. No Unit certificates will be issued to successful applicants.

Pursuant to the Public Spread Requirement, at least 25.0% of the total number of Units in issue must be held by a minimum number of 1,000 public Unitholders holding not less than 100 Units each upon completion of the Offering and at the point of Listing or such other minimum public unitholding spread requirement as may be approved by Bursa Securities. The Manager expects to achieve the Public Spread Requirement at the point of Listing.

In the event IOIPG REIT does not achieve the Public Spread Requirement pursuant to the Offering, IOIPG REIT may not be allowed to proceed with the Listing. In this event, monies paid in respect of all applications will be returned in full without interest.

### 3.2 TOTAL UNITS TO BE OFFERED

| | No. of Units | (%)[(1)] |
|---|---|---|
| Consideration Units to be issued to IOIPG, being the nominee of the Vendors pursuant to the Acquisitions | 5,500,000,000 | 100.0 |
| **Total Units to be issued** | **5,500,000,000** | **100.0** |
| Offering by IOIPG comprising the following: | | |
| - Retail Offering | 715,614,537 | 13.0 |
| - Institutional Offering | 1,484,385,463 | 27.0 |
| **Total Offer Units** | **2,200,000,000** | **40.0** |

***Note:***
*(1) Based on the total issued fund size of 5,500,000,000 Units.*

There is only one class of units in IOIPG REIT. The Units to be offered, provided that the application monies are paid in full, will rank *pari passu* in all respects with each other and will be entitled to all distributions that may be declared subsequent to the Listing.

## 3.3 PURPOSE OF THE OFFERING

The purpose of the Offering is as follows:

(i) to provide the Entitled IOIPG Shareholders, the Eligible Persons and other investors with the opportunity to invest in the Subject Properties through their participation in IOIPG REIT to enjoy the stable and recurring cash distribution;

(ii) to obtain a listing of and quotation for the Units on the Main Market to enhance liquidity as compared to the illiquid nature of the underlying Subject Properties;

(iii) to allow IOIPG REIT to gain access to capital markets in order to raise funds for future real estate acquisition; and

(iv) to provide investors an opportunity to benefit from the potential future upside and envisaged growth of IOIPG REIT, which may or may not result in capital gains to the Unitholders in terms of appreciation in the Unit price.

## 3.4 DETAILS OF THE OFFERING

The Offering entails the offering by the Sponsor of up to 2,200,000,000 Offer Units comprising the following:

(i) Retail Offering of 715,614,537 Offer Units, representing approximately 13.0% of the total issued fund size of 5,500,000,000 Units upon Listing, subject to the Clawback and Reallocation; and

(ii) Institutional Offering of up to 1,484,385,463 Offer Units, representing up to approximately 27.0% of the total issued fund size of 5,500,000,000 Units upon Listing, subject to the Clawback and Reallocation and Over-allotment Option as set out in **Section 3.4.4** of this Prospectus, respectively.

In summary, the Retail Offering and the Institutional Offering will be allocated in the manner set out below:

| | No. of Units | [(1)]% of total Units |
|---|---|---|
| **Retail Offering:** | | |
| Entitled IOIPG Shareholders | 550,614,537 | 10.0 |
| Eligible Persons | 55,000,000 | 1.0 |
| Malaysian Public via balloting: | | |
| – Bumiputera | 55,000,000 | 1.0 |
| – Non-Bumiputera | 55,000,000 | 1.0 |
| **Subtotal** | **715,614,537** | **13.0** |
| **Institutional Offering:** | | |
| Bumiputera investors approved by the MITI | 687,500,000 | 12.5 |
| Other Malaysian institutional and selected investors as well as foreign institutional and selected investors | 796,885,463 | 14.5 |
| **Subtotal** | **1,484,385,463** | **27.0** |
| **Total Offering** | **2,200,000,000** | **40.0** |

***Note:***
*(1) Based on the total issued fund size of 5,500,000,000 Units upon Listing.*

### 3.4.1 Retail Offering

The Retail Offering of 715,614,537 Offer Units, representing approximately 13.0% of the total issued fund size of 5,500,000,000 Units upon Listing, subject to the Clawback and Reallocation, consists of the following:

(i) Restricted Offering of 550,614,537 Restricted Offer Units, representing approximately 10.0% of the total issued fund size of 5,500,000,000 Units upon Listing to the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 IOIPG Shares held by the Entitled IOIPG Shareholders on the Entitlement Date;

(ii) Restricted Pink Form Offering of 55,000,000 Pink Form Units, representing 1.0% of the total issued fund size of 5,500,000,000 Units upon Listing to the Eligible Persons; and

(iii) Public Offering of 110,000,000 Offer Units, representing 2.0% of the total issued fund size of 5,500,000,000 Units upon Listing, for application by the Malaysian Public, of which 55,000,000 Units are reserved for application by the Bumiputera Public,

at the Retail Price of RM0.96 per Offer Unit, payable in full upon application and subject to refund of the difference between the Retail Price and the Final Retail Price, if the Final Retail Price is less than the Retail Price.

#### 3.4.1.1 Restricted Offering

550,614,537 Restricted Offer Units, representing approximately 10.0% of the total issued fund size of 5,500,000,000 Units upon Listing, have been allocated for the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 existing IOIPG Shares held by the Entitled IOIPG Shareholders.

The Restricted Offering is non-renounceable and non-tradeable. The Entitled IOIPG Shareholders may fully or partially subscribe for their entitlement to the Restricted Offer Units by paying the full Retail Price for their subscriptions. For the avoidance of doubt, should the Entitled IOIPG Shareholders choose not to fully or partially subscribe for their entitlements to the Restricted Offer Units, they will not receive any cash for their entitlements under the Restricted Offering and any Excess Restricted Offer Units will be made available for application to the other Entitled IOIPG Shareholders who have applied for the Excess Restricted Offer Units Applications. The Sponsor had procured an irrevocable written undertaking from VCSB vide its Undertaking Letter for the Restricted Offering as set out in **Section 3.5** of this Prospectus.

Fractional entitlements arising from the Restricted Offering will be disregarded and the aggregate of such fractions will be dealt with in such manner or on such terms as the Manager Board and the Sponsor Board may in their absolute discretion deem fit, necessary and/or expedient, fair and equitable and in the best interest of IOIPG REIT.

### 3.4.1.2 Restricted Pink Form Offering

55,000,000 Pink Form Units, representing 1.0% of the total issued fund size of 5,500,000,000 Units upon Listing, have been reserved for application by the Eligible Persons in the following manner:

| Category of Eligible Persons | No. of Eligible Persons[3] | Aggregate no. of Pink Form Units allocated |
|---|---|---|
| Eligible Directors[1] | 5 | 11,800,000 |
| Eligible Employees[2] | 251 | 16,460,000 |
| Eligible Business Associates[3] | up to 100 | 26,740,000 |
| **Total** | **up to 356** | **55,000,000** |

***Notes:***

*(1) The allocation of Pink Form Units to the Eligible Directors of the Sponsor and the Manager is as follows:*

| ***Name*** | ***Designation*** | ***No. of Pink Form Units allocated*** |
|---|---|---|
| ***Eligible directors of the Sponsor*** | | |
| *Datuk Tan Kim Leong @ Tan Chong Min* | *Chairman/Non-Independent Non-Executive Director* | *1,500,000* |
| *Dato' Lee Yeow Chor* | *Non-Independent Non-Executive Director* | *1,500,000* |
| *Datuk Dr Tan Kim Heung* | *Non-Independent Non-Executive Director* | *1,500,000* |
| | | ***4,500,000*** |
| ***Eligible Directors who is also a director of the Sponsor*** | | |
| *Dato' Lee* | *Non-Independent Executive Chairman of the Manager/ Non-Independent Executive Director and Group CEO of the Sponsor* | *6,500,000* |
| | | ***6,500,000*** |
| ***Eligible Directors*** | | |
| *Chris Chong* | *Non-Independent Executive Director/ CEO* | *800,000* |
| | | ***800,000*** |
| ***Total*** | | ***11,800,000*** |

*The criteria for allocation to the abovementioned Eligible Directors are based on, among others, their respective roles and responsibilities in the Sponsor and the Manager respectively.*

*(2) The criteria for allocation to the Eligible Employees are based on the following:*

*(a) in respect of eligible employees of the IOIPG Group:*

*(i) the eligible employees must be a full-time confirmed employee and on the payroll of the IOIPG Group and who has not submitted his/her resignation as at the date of allocation until the date of this Prospectus; and*

*(ii) the number of Pink Form Units allocated is based on, among others, his/her performance, seniority within the IOIPG Group as well as contributions leading up to the Listing; and*

*(b) in respect of eligible employees of the Manager:*

*(i) the eligible employees must be a full-time confirmed employee and on the payroll of the Manager and who has not submitted his/her resignation as at the date of allocation until the date of this Prospectus; and*

*(ii) the number of Pink Form Units allocated is based on, among others, his/her past performance, seniority as well as contributions to the IOIPG Group leading up to the Listing prior to their employment with the Manager.*

*(3) The criteria for allocation to the Eligible Business Associates are based on, among others, their length of business relationship with IOIPG Group and their contributions to the success of IOIPG Group.*

### 3.4.1.3 Public Offering

110,000,000 Offer Units, representing 2.0% of the total issued fund size of 5,500,000,000 Units upon Listing, shall be allocated for subscription by the Malaysian Public, of which 55,000,000 Offer Units have been set aside for application by Bumiputera Public.

### 3.4.2 Institutional Offering

The Institutional Offering of up to 1,484,385,463 Offer Units, representing up to approximately 27.0% of the total issued fund size of 5,500,000,000 Units upon Listing, subject to the Clawback and Reallocation and Over-allotment Option, consists of the following:

(i) 687,500,000 Offer Units, representing 12.5% of the total issued fund size of 5,500,000,000 Units upon Listing to Bumiputera investors approved by the MITI; and

(ii) up to 796,885,463 Offer Units, representing up to approximately 14.5% of the total issued fund size of 5,500,000,000 Units upon Listing to other Malaysian institutional investors and selected investors as well as foreign institutional investors and selected investors outside the United States in reliance on Regulation S,

at the Institutional Price payable in full upon allocation and determined by way of bookbuilding on the Price Determination Date.

### 3.4.3 Clawback and Reallocation

The Institutional Offering and the Retail Offering will be subject to the following Clawback and Reallocation:

(i) in the event of under-subscription by Bumiputera investors approved by the MITI under the Institutional Offering, such Offer Units will be made available for subscription:

(a) firstly, by Bumiputera Public under the Public Offering via the balloting process;

(b) secondly, by other Malaysian institutional investors under the Institutional Offering and thereafter, to foreign institutional and selected investors under the Institutional Offering; and

(c) thirdly, by the Eligible Persons under the Restricted Pink Form Offering (after the reallocation of Excess Pink Form Units) and/or Entitled IOIPG Shareholders under the Restricted Offering (after the reallocation of Excess Restricted Offer Units) and/or non-Bumiputera Public under the Public Offering,

at the discretion of the Joint Global Coordinators upon consultation with the Manager and the Sponsor;

(ii) subject to **Section 3.4.3(i)** above, the Offer Units may be clawed back from the Institutional Offering and reallocated to the Retail Offering in the event of an over-subscription in the Retail Offering and a corresponding under-subscription in the Institutional Offering, at the discretion of the Joint Global Coordinators upon consultation with the Manager and the Sponsor;

(iii) any Pink Form Units not taken up by the Eligible Persons under the Restricted Pink Form Offering shall be made available for application by the Eligible Persons who have applied for Excess Pink Form Units on top of their pre-determined allocation. It is the intention of the Manager Board and the Sponsor Board to allocate the Excess Pink Form Units, if any, in the following priority:

(a) firstly, allocation on a pro-rata basis to the Eligible Persons based on the number of Excess Pink Form Units applied for; and

(b) secondly, to minimise odd lots.

The Manager Board and the Sponsor Board reserve the right to allocate any Excess Pink Form Units to the Eligible Persons who have made an Excess Pink Form Units Application, in a fair and equitable basis and in such manner as they deem fit and expedient and in the best interest of IOIPG REIT. The Manager and the Sponsor also reserve the right to accept any Excess Pink Form Units Applications, in full or in part, without assigning any reason. Thereafter, any unsubscribed Pink Form Units will be clawed back and reallocated in the following order of priority:

(c) firstly, to the Entitled IOIPG Shareholders under the Restricted Offering (after the reallocation of Excess Restricted Offer Units) and/or Malaysian Public under the Public Offering;

(d) secondly, to Malaysian institutional investors under the Institutional Offering and thereafter, to foreign institutional and selected investors under the Institutional Offering,

at the discretion of the Joint Global Coordinators upon consultation with the Manager and the Sponsor;

(iv) in the event of under-subscription by the non-Bumiputera Public under the Public Offering, such Offer Units may be made available for subscription:

(a) firstly, by Bumiputera Public under the Public Offering via the balloting process;

(b) secondly, by the Eligible Persons under the Restricted Pink Form Offering (after the reallocation of Excess Pink Form Units) and/or Entitled IOIPG Shareholders under the Restricted Offering (after the reallocation of Excess Restricted Offer Units); and

(c) thirdly, by other Malaysian institutional investors under the Institutional Offering and thereafter, to foreign institutional and selected investors under the Institutional Offering,

at the discretion of the Joint Global Coordinators upon consultation with the Manager and the Sponsor;

(v) in the event of under-subscription by the Bumiputera Public under the Public Offering, such Offer Units may be made available for subscription:

(a) firstly, by non-Bumiputera Public under the Public Offering;

(b) secondly, by the Eligible Persons under the Restricted Pink Form Offering (after the reallocation of Excess Pink Form Units) and/or Entitled IOIPG Shareholders under the Restricted Offering (after the reallocation of Excess Restricted Offer Units); and

(c) thirdly, by other Malaysian institutional investors under the Institutional Offering and thereafter, to foreign institutional and selected investors under the Institutional Offering,

at the discretion of the Joint Global Coordinators upon consultation with the Manager and the Sponsor; and

(vi) any Restricted Offer Units not taken up by the Entitled IOIPG Shareholders under the Restricted Offering will be made available for application by the other Entitled IOIPG Shareholders under the Excess Restricted Offer Units Applications. The Manager Board and the Sponsor Board reserve the right to allocate any Excess Restricted Offer Units to the Entitled IOIPG Shareholder who have made an Excess Restriction Offer Units Application, in a fair and equitable basis and in such manner as it deems fit and expedient and in the best interest of IOIPG REIT. It is the intention of the Manager Board and the Sponsor Board to allocate the Excess Restricted Offer Units, if any, in the following priority:

(a) firstly, to minimise odd lots; and

(b) secondly, allocation on a pro-rata basis to the Entitled IOIPG Shareholders based on the number of Excess Restricted Offer Units applied for.

The Manager Board and the Sponsor Board also reserve the right to accept any Excess Restricted Offer Units Applications, in full or in part, without assigning any reason. The Sponsor had procured an irrevocable written undertaking from VCSB vide its Undertaking Letter for the Restricted Offering as set out in **Section 3.5** of this Prospectus.

Thereafter, the Joint Underwriters shall subscribe and/or procure subscription for any remaining Offer Units not taken up under the Public Offering and Restricted Pink Form Offering, based on the terms of the Underwriting Agreement.

The above Clawback and Reallocation shall not apply in the event of an oversubscription or under-subscription in both the Institutional Offering and the Retail Offering or an under-subscription in either the Institutional Offering or the Retail Offering but no oversubscription in the other.

### 3.4.4 Over-allotment Option

The Over-allotment Option Provider may grant an Over-allotment Option to the Stabilising Manager to undertake any price stabilisation actions. The Stabilising Manager (or person(s) acting on behalf of the Stabilising Manager) may in its absolute discretion, over-allot the Units and subsequently, effect transactions to stabilise or maintain the market price of the Units at levels that might not otherwise prevail in the open market.

Such transactions consist of bids or purchases to peg, fix or maintain the price of the Units. If the Stabilising Manager creates a short position in the Units in connection with the Institutional Offering, the Stabilising Manager may reduce that short position by purchasing the Units in the open market. The Stabilising Manager may also elect to reduce any short positions by exercising all or part of the Over-allotment Option.

If granted, the Over-allotment Option will be exercisable in whole or in part by the Stabilising Manager, on one or more occasions, by giving written notice to the Over-allotment Option Provider at any time, within 30 days from the date of the Listing ("**Stabilising Period**") to purchase from the Over-allotment Option Provider up to an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing, solely for the purpose of covering over-allotments of the Units (if any).

Subject to there being an over-allotment, the Stabilising Manager will enter into the Unit Lending Agreement with the Over-allotment Option Provider to borrow up to an aggregate of 330,000,000 Units to cover the over-allotments. Any Units that may be borrowed by the Stabilising Manager under the Unit Lending Agreement will be returned by the Stabilising Manager to the Over-allotment Option Provider either through the purchase of the Units in the open market by the Stabilising Manager in the conduct of the stabilisation activities or deemed returned through the exercise of the Over-allotment Option by the Stabilising Manager, or a combination of both. The exercise of the Over-allotment Option will not increase the total number of Units issued and is not intended to constitute an offer for sale of the Units by the Over-allotment Option Provider under the Offering.

Purchases of a security to stabilise the price or to cover the over-allotment may cause the price of the security to be higher than it might be in the absence of these purchases. Such transactions may be effected on the Main Market of Bursa Securities, in compliance with all applicable laws and regulations, including the CMSA and any regulations thereunder. Any purchases of Units by the Stabilising Manager (or person(s) acting on its behalf) will be undertaken at prevailing market prices, subject to the Capital Markets and Services (Price Stabilisation Mechanism) Regulations 2008. In particular, no stabilisation action will be undertaken at a price above the Final Retail Price during the Stabilising Period.

The number of Units that the Stabilising Manager (or person(s) acting on behalf of the Stabilising Manager) may buy to undertake stabilising action, shall not exceed an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing. However, there is no obligation on the Stabilising Manager (or person(s) acting on behalf of the Stabilising Manager) to undertake such stabilising action. Such stabilising actions may commence on or after the commencement of trading of the Units on the Main Market of Bursa Securities and, if commenced, may be discontinued at any time and cannot be effected after the earlier of (i) the date falling 30 days from the commencement of trading of the Units on the Main Market of Bursa Securities; or (ii) the date when the Stabilising Manager has bought, on the Main Market of Bursa Securities, an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing to be offered to undertake the stabilising action.

Neither the Manager, the Over-allotment Option Provider nor the Stabilising Manager makes any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Units. In addition, neither the Manager, the Over-allotment Option Provider nor the Stabilising Manager makes any representation that the Stabilising Manager will engage in such transactions, or that such transactions once commenced, will not be discontinued without notice (unless such notice is required by law).

### 3.4.5 Minimum subscription level

There is no minimum subscription level in terms of the cash to be raised from the Offering.

However, in order to comply with the Public Spread Requirement under the Listing Requirements, the minimum subscription level in terms of the number of Offer Units will be the number of Units required to be held by the public Unitholders to comply with the Public Spread Requirement.

Under paragraph 3.06 of the Listing Requirements, IOIPG REIT is required to have at least 25.0% of the total number of Units in issue to be held by 1,000 public Unitholders, each holding not less than 100 Units at the point of the Listing.

If the Offering is not completed and/or the Manager and the Sponsor decide in its absolute discretion not to proceed with the Listing, monies paid in respect of any application for the Offer Units will be returned to the applicants without interest. For the risk on failure in Listing, please refer to **Section 5.5.14** "Failure in the Listing will result in refund monies without interest" of this Prospectus.

## 3.5 IRREVOCABLE UNDERTAKING

On 14 September 2026, the Sponsor had procured an irrevocable written undertaking from VCSB to apply and subscribe:

(i) in full for VCSB's Entitlement; and

(ii) by way of the Excess Restricted Offer Units Application, the higher of:

(a) 94,504,081 Restricted Offer Units; or

(b) such number of Restricted Offer Units equivalent to (aa) the total 550,614,537 Restricted Offer Units less (bb) the aggregate number of Restricted Offer Units subscribed for by VCSB under the VCSB's Entitlement and by the other Entitled IOIPG Shareholders, subject to the basis of allocation as set out in **Section 3.4.3(vi)** of this Prospectus, and

in accordance with the terms and conditions of this Prospectus.

For illustrative purposes, based on the 3,616,063,741 IOIPG Shares held by VCSB as at the LPD, the undertaking by VCSB shall entail subscription for the Restricted Offer Units as follows:

| | **No. of Offer Units** | **% of total Units** |
|---|---|---|
| VCSB's entitlement based on its shareholding in IOIPG as at the LPD | 361,606,374 | 6.6% |
| By way of Excess Restricted Offer Units Application | Up to 189,008,163 | Up to 3.4% |

Accordingly, VCSB has confirmed that it has sufficient financial resources to subscribe for the Restricted Offer Units pursuant to its undertaking.

For illustrative purposes, the direct unitholding of VCSB in IOIPG REIT upon completion of the Listing is set out below:

| | **Scenario I:** | | **Scenario II:** | |
|---|---|---|---|---|
| | **Assuming all the Restricted Offer Units are fully subscribed by the Entitled IOIPG Shareholders** | | **Assuming none of the Entitled IOIPG Shareholders subscribe for the Restricted Offer Units** | |
| | **No. of Units** | **% of total Units** | **No. of Units** | **% of total Units** |
| VCSB | 361,606,374 | 6.6% | 550,614,537 | 10.0% |

Please refer to **Section 6.11** of this Prospectus for further details.

## 3.6 INDICATIVE TIMETABLE

An indicative timetable for the Offering is set out below:

| Event | Date and timetable |
|---|---|
| Announcement of Entitlement Date | 15 October 2026 |
| Entitlement Date | 30 October 2026 |
| Opening of the Retail Offering and Institutional Offering | 10.00 a.m., 3 November 2026 |
| Closing of the Retail Offering and the Institutional Offering | 5.00 p.m., 10 November 2026 |
| Price Determination Date | 12 November 2026 |
| Balloting of applications for Offer Units pursuant to the Public Offering | 12 November 2026 |
| Allotment of Offer Units to successful applicants | 24 November 2026 |
| Listing of IOIPG REIT on the Main Market | 25 November 2026 |

The applications for Offer Units will open and close at the times and dates stated above. If there is any material change to this timetable, it will be announced by way of advertisement in a widely circulated Bahasa Malaysia and English newspaper within Malaysia and an announcement will be made on the website of Bursa Securities.

## 3.7 BASIS OF DETERMINING THE PRICE OF THE OFFER UNITS

### 3.7.1 Retail Price

The Retail Price of RM0.96 per Offer Unit was determined and agreed upon by the Manager and the Sponsor in consultation with the Joint Principal Advisers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Managing Underwriters and the Joint Underwriters after taking into consideration the following factors:

(i) the financial performance of the Subject Properties;

(ii) the pro forma NAV per Unit upon Listing of approximately RM0.91;

(iii) the projected distribution yields of IOIPG REIT;

(iv) the future prospects of IOIPG REIT; and

(v) the prevailing capital and property market conditions and sentiments.

The Final Retail Price will be determined after the Institutional Price is fixed on the Price Determination Date and will be equal to the lower of:

(i) the Retail Price of RM0.96 per Offer Unit; or

(ii) the Institutional Price,

subject to rounding to the nearest sen.

In the event that the Final Retail Price is lower than the Retail Price, the difference between the Retail Price and the Final Retail Price will be refunded to the successful applicants, without any interest. Further details on the refund mechanism are set out in **Section 3.7.3** "Refund mechanism" of this Prospectus.

The Final Retail Price will not, in any event, be higher than the Retail Price of RM0.96 per Offer Unit.

The Final Retail Price and the Institutional Price are expected to be announced within 2 Market Days from the Price Determination Date via Bursa Listing Information Network. In addition, all successful applicants will be given notice of the Final Retail Price and the Institutional Price as well as the notices of allotment.

Applicants should also note that the market price of the Units upon Listing is subject to the vagaries of market forces and other uncertainties which may affect the price of the Units.

### 3.7.2 Institutional Price

The Institutional Price will be determined by a bookbuilding process wherein prospective institutional investors and selected investors will be invited to bid for portions of the Institutional Offering by specifying the number of Offer Units that they would be prepared to acquire and the price that they would be prepared to pay for the Offer Units in respect of the Institutional Offering. This bookbuilding process is expected to start on 3 November 2026 and will end on 10 November 2026 or such other dates as the Manager, the Sponsor, the Joint Global Coordinators and the Joint Bookrunners may decide at their absolute discretion. Upon completion of the bookbuilding process, the Institutional Price will be fixed via agreement between the Manager, the Sponsor, the Joint Global Coordinators and the Joint Bookrunners on the Price Determination Date.

### 3.7.3 Refund mechanism

If the Final Retail Price is lower than the Retail Price, the difference between the Retail Price and Final Retail Price will be refunded to the successful applicants without any interest thereon. The refund will be made:

(i) in the form of cheques will be despatched by ordinary post to the address maintained with Bursa Depository for applications made via the Application Form; or

(ii) by crediting into the accounts of the successful applicants with the Participating Financial Institution for applications made via the Electronic Share Application or the Internet Participating Financial Institution for applications made via the Internet Share Application, within 10 Market Days from the date of final ballot applications, at the successful applicants' own risk.

### 3.7.4 Expected market capitalisation

Based on an indicative Retail Price of RM0.96 per Offer Unit and the listing of 5,500,000,000 Units, the market capitalisation of IOIPG REIT upon Listing is RM5,280,000,000.

## 3.8 LISTING SCHEME

In conjunction with, and as an integral part of the Listing, the Manager undertook the listing scheme, as follows:

### 3.8.1 Acquisitions

On 14 September 2026, the Trustee, on behalf of IOIPG REIT, entered into the SPAs with the Vendors, for the Acquisitions for a total purchase consideration of approximately RM7.58 billion. The breakdown of the Acquisitions and the mode of settlement for each of the Subject Properties are as follows:

| | | | Mode of settlement | | |
|---|---|---|---|---|---|
| **Subject Properties** | **Vendors** | **Purchase consideration** | **Consideration Units[(1)(2)]** | | **Cash Consideration** |
| | | **(RM'000)** | **(RM'000)** | **'000** | **(RM'000)** |
| **Retail Property** | | | | | |
| IOI City Mall | ICMSB & ICPSB | 5,100,000 | 3,315,000 | 3,702,294 | 1,785,000 |
| **Hotel Properties** | | | | | |
| Putrajaya Marriott Hotel | RVDSB | 256,000 | 166,400 | 185,841 | 89,600 |
| Le Méridien Putrajaya | ICHSB | 343,000 | 222,950 | 248,997 | 120,050 |
| Moxy Putrajaya | ICHSB | 214,000 | 139,100 | 155,351 | 74,900 |
| Four Points by Sheraton Puchong | IBHSB | 128,000 | 83,200 | 92,920 | 44,800 |
| W Kuala Lumpur | IBHSB & FDSB | 391,000 | 253,100 | 282,670 | 137,900 |
| Courtyard by Marriott Penang | IBHSB | 166,000 | 107,900 | 120,506 | 58,100 |
| **Office Properties** | | | | | |
| IOI City Towers | ICTOSB & ICTTSB | 540,000 | 351,000 | 392,007 | 189,000 |
| PFCC Towers | FDSB | 440,000 | 286,000 | 319,414 | 154,000 |
| **Total** | | **7,578,000** | **4,924,650** | **5,500,000** | **2,653,350** |

***Notes:***

*(1) The issue price for the Consideration Units is approximately RM0.8954 per Consideration Unit. The expected market capitalisation of IOIPG REIT is RM5,280,000,000 based on the Retail Price of RM0.96 per Offer Unit and the listing of 5,500,000,000 Units.*

*(2) The respective Vendors will nominate IOIPG to receive all the cash and the new Units to be issued to the respective Vendors pursuant to the Acquisitions.*

The total purchase consideration for the Acquisitions of approximately RM7.58 billion was benchmarked against the appraised value of the Subject Properties as at 31 October 2025 of approximately RM7.58 billion and further assessed against the updated appraised value as at 31 May 2026 of approximately RM7.66 billion. Following the valuation update, a downward adjustment was made to the purchase consideration of Courtyard by Marriott Penang to reflect its lower fair value and a corresponding upward adjustment was made on the purchase consideration of Moxy Putrajaya, with the net effect being the aggregate purchase consideration for all Subject Properties remained unchanged at approximately RM7.58 billion. Please refer to **Section 2.5** and **Appendix A** of this Prospectus for further details on the Appraised Value.

The total purchase consideration for the Acquisitions of approximately RM7.58 billion will be satisfied through:

(i) the issuance of 5,500,000,000 Consideration Units at an issue price of approximately RM0.8954 per Consideration Unit, to be credited as fully paid-up; and

(ii) cash consideration of approximately RM2.65 billion, to be funded from the issuance of Sukuk under the Sukuk Programme.

IOIPG REIT will acquire the Subject Properties in accordance with the terms of the SPAs. As at the date of this Prospectus, the Acquisitions are still pending completion. For further details of the SPAs, please refer to **Section 14.3** "Salient Terms of the SPAs" of this Prospectus.

Note that if the SPAs are not completed in accordance with the terms therein contained, there will be no Acquisitions by IOIPG REIT and the Listing will not proceed and IOIPG REIT will be unwound. In the event Units have been allotted, the Unitholders who were allotted Units under the Offering will only receive their monies following the completion of the winding up of IOIPG REIT in accordance with the terms of the Deed.

## 3.9 REIT FINANCING

IOIPG REIT Capital Sdn Bhd ("**IOIPG REIT Capital**" or the "**Issuer**") is a special purpose vehicle wholly-owned by the Trustee, on behalf of IOIPG REIT, assuming the role of the Issuer for the purpose of undertaking the Sukuk Programme with a programme limit of up to RM5.0 billion in nominal value to raise financing for and on behalf of IOIPG REIT.

The Sukuk Programme and the relevant documents and information thereto have been lodged on 9 October 2026 with the SC pursuant to the SC's Guidelines on Unlisted Capital Market Products under the Lodge and Launch Framework.

On 9 October 2026, IOIPG REIT Capital has entered into a programme agreement with Maybank IB and AmInvestment Bank in relation to the establishment of the Sukuk Programme. The Sukuk Programme shall have a perpetual tenure and may entail multiple issuances of rated and/or unrated Sukuk ("**Tranche(s)**"). The proceeds from issuance under the Sukuk Programme shall be utilised for the following purposes:

(i) to advance to IOIPG REIT (vide the Trustee) pursuant to Shariah-compliant financing arrangement(s) to be entered into between the Issuer, the Trustee and Malaysian Trustees Berhad (Registration No. 197501000080 (21666-V) ("**REIT Trustee Financing Agreement**") for the following purposes:

   (a) financing or part financing the investment activities (including asset enhancement and the related acquisitions and financing expenses) of the Shariah-compliant business of IOIPG REIT; and/or

   (b) refinancing of existing borrowings and Shariah-compliant financing facilities and/or future Shariah-compliant financing facilities (whether wholly or in part) of IOIPG REIT (whether directly or through its subsidiaries);

(ii) to refinance maturing Sukuk;

(iii) to fund the designated accounts (if applicable) and the Sukuk trustee's reimbursement account; and/or

(iv) to defray fees and expenses in relation to the Sukuk Programme.

The details of the Sukuk to be issued under the First Tranche shall be as follows:

| Series | Tenure (years) | Issue size (RM'million) | Profit rate (per annum) |
|---|---|---|---|
| 1 | 3 | 798.0 | KLIBOR + 0.75% |
| 2 | 4 | 798.0 | KLIBOR + 0.75% |
| 3 | 5 | 1,064.0 | KLIBOR + 0.75% |
| **Total** | | **2,660.0** | |

"***KLIBOR***" refers to the 1-month rate of the Kuala Lumpur Interbank Offered Rate. As at the LPD, the 1-month KLIBOR is 3.02% per annum.

The Sukuk to be issued under the First Tranche are to be secured against, among others, the following:

(i) where the IOI City Mall (Phase 1 and 2) and IOI City Mall Car Parks (collectively, the "**First Tranche Secured Property**") is without any issue document(s) of title/strata title(s), a third party first ranking legal assignment in favour of the security trustee of the Sukuk Programme ("**Security Trustee**") over all of the Trustee's present and future rights, title and interests under the relevant sale and purchase agreements relating to the acquisition of the First Tranche Secured Property, including all movable assets comprised therein. Upon the issuance of the relevant issue document(s) of title/strata title(s), a third party first ranking legal land charge in favour of the Security Trustee over the First Tranche Secured Property;

(ii) a third party first ranking legal assignment by the Trustee in favour of the Security Trustee over all the Trustee's rights, titles, interests and benefits in and under all takaful/insurance policies required to be taken up for the First Tranche Secured Property; and

(iii) a third party specific debenture by the Trustee in favour of the Security Trustee creating a fixed charge over all movable and immovable assets comprised in and forming part of the property to be acquired under the relevant sale and purchase agreements relating to the First Tranche Secured Property, including all equipment and machineries and fixtures and fittings comprised therein. For the avoidance of doubt, such specific debenture would not include a charge over any receivables or accounts related to the First Tranche Secured Property.

The Sukuk to be issued under subsequent Tranche(s) may be on secured and/or unsecured basis and if secured, the security arrangement for such secured Sukuk shall be determined prior to each relevant issue date.

The mode of issuance of the Sukuk shall be by way of private/ direct placement, bought deal or bookbuilding on best effort basis.

## 3.10 UTILISATION OF PROCEEDS

As IOIPG REIT will not be issuing any new Units under the Offering, IOIPG REIT will not receive any proceeds from the Offering.

The gross proceeds from the Offering of up to approximately RM2.43 billion, computed based on the Retail Price of RM0.96 per Unit and assuming the Over-allotment Option is exercised in full, will accrue entirely to the Sponsor.

The estimated fees, which includes the directly attributable expenses incurred in relation to the Listing and the issuance of the Units, to be borne by IOIPG REIT are approximately RM4.0 million. Set out below are the expenses which will be funded by internally generated funds of IOIPG REIT generated from the operations of the Subject Properties:

| Description of expenses | RM'000 |
|---|---|
| Professional and advisory fees | 4,035 |

## 3.11 BROKERAGE, UNDERWRITING COMMISSION, PLACEMENT FEE AND OTHER FEES AND CHARGES

### 3.11.1 Brokerage

The Sponsor will bear brokerage relating to the Offer Units made available for application under the Retail Offering at the rate of 1.0% (exclusive of applicable tax) of the Retail Price in respect of successful applications which bear the stamp of either the participating organisations of Bursa Securities, members of the Association of Banks in Malaysia, members of the Malaysian Investment Banking Association and/or the Issuing House.

The Joint Global Coordinators and the Joint Bookrunners are entitled to charge brokerage commission to successful applicants under the Institutional Offering. For the avoidance of doubt, the brokerage commission under the Institutional Offering will not be payable by IOIPG REIT or the Sponsor.

### 3.11.2 Underwriting commission

As stipulated in the Underwriting Agreement, the Joint Managing Underwriters and Joint Underwriters have agreed to underwrite the Offer Units made available for application under the Public Offering and Restricted Pink Form Offering for an underwriting commission of up to 1.0% (exclusive of applicable tax) of the amount equal to the Retail Price multiplied by 165,000,000 Offer Units underwritten under the Public Offering and Restricted Pink Form Offering in accordance with the terms of the Underwriting Agreement.

The salient terms of the Underwriting Agreement are set out in **Section 3.12** of this Prospectus.

### 3.11.3 Placement fee

Pursuant to the Placement Agreement to be entered into by the relevant parties, the Sponsor agrees to pay the Joint Bookrunners for the Institutional Offering, a placement fee of 1.0% (exclusive of applicable tax) of the amount equal to the gross proceeds raised under the Institutional Offering, being the number of Offer Units under the Institutional Offering at the Institutional Price, subject to the Clawback and Reallocation as well as the Over-allotment Option.

### 3.11.4 Fees and charges payable directly by Unitholders

The following is a summary of the amount of certain fees and charges payable by the Unitholders in connection with the purchase, sale and holding of their investments in IOIPG REIT or trading of the Units (so long as the Units are listed):

| | Payable by Unitholders directly | Amount payable |
|---|---|---|
| (i) | Bursa Securities clearing fee | 0.03% of the transaction value, subject to a maximum of RM1,000.00 per transaction |
| (ii) | Brokerage | A percentage of the transaction value prescribed by or negotiated with the ADAs, subject to a minimum of RM40.00 per transaction save for (i) online routed retail transactions, (ii) transactions executed in less than a board lot, and (iii) transactions paid with cash up front, for which the minimum brokerage fees are fully negotiable |
| (iii) | Stamp duty | RM1.00 for every RM1,000.00 or fractional part of the transaction value, subject to a maximum of RM200.00 per transaction |

The above rates may be subject to changes by the relevant parties. Further information on the charges you may incur from the trading of Units on Bursa Securities may be found on Bursa Securities' website at www.bursamalaysia.com.

## 3.12 UNDERWRITING AGREEMENT

Subject to the terms and conditions contained in the Underwriting Agreement, the Joint Underwriters agree to underwrite 165,000,000 Offer Units under the Public Offering and Restricted Pink Form Offering, of which the Joint Managing Underwriters shall underwrite 66,000,000 Offer Units each and the Joint Underwriters shall underwrite 8,250,000 Offer Units each, subject to the Clawback and Reallocation.

The following is an extract of the salient terms contained in the Underwriting Agreement:

Notwithstanding anything contained in the Underwriting Agreement, the Joint Managing Underwriters (for and on behalf of the Joint Underwriters), may by notice in writing to the Sponsor, the Manager and the Trustee given at any time before the date of Listing, terminate, cancel and withdraw its underwriting commitment if in the reasonable opinion of the Joint Managing Underwriters:

(i) there is any breach or failure on the part of the Manager, the Trustee or the Sponsor to perform any obligations contained in the Underwriting Agreement;

(ii) there is an occurrence of any event or discovery of any fact or circumstances rendering any of the warranties set out in the Underwriting Agreement untrue, inaccurate, incorrect or misleading in any aspect or ceases to be true, accurate and correct or becomes misleading, in any respect or any of the undertakings made by the Manager, the Trustee and/or the Sponsor under the Underwriting Agreement not complied with, breached and/or failed to be performed in any respect;

(iii) the Manager, the Trustee and/or the Sponsor withholds any information from the Joint Managing Underwriters and the Joint Underwriters, which results in any event, development or occurrence, or series of events, developments or occurrences, which, in the sole opinion of the Joint Managing Underwriters, have or could be expected to have a material adverse effect (including any prospective material adverse effect), whether individually or in the aggregate, and whether or not arising in the ordinary course of business, in or affecting any of the following (i) the condition (financial, business, operations, legal or otherwise), contractual commitments, management, general affairs, business, operations, assets, liquidity, liabilities, prospects, earnings, undertakings, unitholders' equity, properties or results of operations of IOIPG REIT or the Subject Properties; (ii) the ability of the Manager, the Trustee or the Sponsor to perform in any respect its obligations under or with respect to, or to consummate the transactions contemplated by the Prospectus, the Application Forms, the Underwriting Agreement, the Placement Agreement, the Unit Lending Agreement and each lock-up agreement (collectively, "**Transaction Agreements**"); or (iii) the Offering including but not limited to the success of the Offering or the sale of the Offer Units pursuant to the Offering or the success of the Listing ("**Material Adverse Effect**");

(iv) there shall have occurred, happened or come into effect any event or series of events beyond the reasonable control of the Joint Managing Underwriters and the Joint Underwriters by reason of Force Majeure (as defined herein) which would have a Material Adverse Effect or which would have or is likely to have the effect of making any obligation under the Underwriting Agreement incapable of performance in accordance with its terms. "**Force Majeure**" means any local, national or international causes or events which are unpredictable and beyond the reasonable control of the party claiming Force Majeure which could not have been avoided or prevented by reasonable foresight, planning and implementation including but not limited to:

(a) war, acts of warfare, sabotages, hostilities, invasion, incursion by armed force, act of a hostile army, nation or enemy, civil war or commotion, hijacking, terrorism (in all cases, whether war has been declared or not);

(b) riot, uprising against constituted authority, civil commotion, disorder, rebellion, organised armed resistance to the government, insurrection, revolt, military takeover or usurped power;

(c) natural catastrophe including but not limited to earthquakes, floods, fire, storm, lightning, tempest, explosions, accident, or other acts of God; or

(d) any local, national or international occurrence or outbreak of disease, or pandemic (apart from the current state of the COVID-19 endemic as at the date of the Underwriting Agreement), epidemic, the imposition of lockdowns or similar measures to control the spread of any epidemic, any outbreak or material escalation of hostilities or national emergency, whether war has been declared or not, or insurrection or armed conflict or terrorist event (whether or not involving financial markets), the occurrence of any other calamity or crisis or emergency or any event or series of events in the nature of force majeure, or deterioration of any such condition;

(v) there shall have occurred any government requisition that affects, among others, the operation of the Subject Properties or other events whatsoever which would have a Material Adverse Effect;

(vi) there shall have occurred any change in national or international monetary, financial and capital markets (including stock market conditions and interest rates), political or economic conditions or exchange control or currency exchange rates which would have or likely to have a Material Adverse Effect, or would have or is likely to have a material adverse effect (whether in the primary market or in respect of dealings in the secondary market) on the value or price of the Offer Units. For the avoidance of doubt, and without prejudice to the foregoing, if the FTSE Bursa Malaysia KLCI ("**Index**") is, at the close of normal trading on Bursa Securities, on any Market Day:

(a) on or after the date of the Underwriting Agreement; and

(b) prior to the closing date of the Retail Offering,

lower than 90% of the level of the Index at the last close of normal trading on Bursa Securities on the Market Day immediately prior to the date of the Underwriting Agreement and remains at or below that level for at least 3 consecutive Market Days, it shall be deemed a material adverse change in the stock market condition;

(vii) trading in units, shares or securities generally on Bursa Securities, the Singapore Exchange Securities Trading Limited, the Hong Kong Stock Exchange, National Association of Securities Dealers Automated Quotations ("**Nasdaq**"), the New York Stock Exchange or the London Stock Exchange, has been restricted, limited or suspended or minimum prices have been established on Bursa Securities, the Singapore Exchange Securities Trading Limited, the Hong Kong Stock Exchange, Nasdaq, the New York Stock Exchange, the London Stock Exchange, or a devaluation of RM against any foreign currencies;

(viii) any moratorium, suspension or restriction (including, without limitation, any imposition of or requirement for any minimum or maximum price limit or price range) in or on trading in any securities of IOIPG REIT or of any affiliate of IOIPG REIT listed or quoted on a stock exchange or an over-the-counter market;

(ix) there shall have been announced or carried into force any new law or change in law in any jurisdiction, interpretation or application by any court or the relevant authority including any administrative, governmental, statutory or regulatory commission, board, body, authority or agency, and any stock exchange, self-regulatory organisation, accreditation organisation or other non-governmental regulatory authority (including but not limited to the SC, Bursa Securities and the Companies Commission of Malaysia), and any court, tribunal or arbitrator, in each case in Malaysia or any other jurisdiction, and whether national, central, federal, provincial, state, regional, municipal, local, domestic, foreign, supranational or otherwise ("**Authorities**") which may: (i) have a Material Adverse Effect; or (ii) in the sole and reasonable opinion of the Joint Managing Underwriters, prejudice the success of the Offering or the Listing or which would have or is likely to have the effect of making it impracticable to enforce contracts to allot and/or transfer the Offer Units or making any obligation under the Underwriting Agreement incapable of performance in accordance with its terms;

(x) the Offering is stopped or delayed by the Manager, the Trustee and/or the Sponsor or any relevant Authorities for any reason whatsoever (unless such delay has been approved by the Joint Managing Underwriters);

(xi) the closing date of the Retail Offering does not occur by 10 November 2026 or such other extended date as may be agreed in writing by the Joint Managing Underwriters;

(xii) the Listing does not take place by 9 December 2026 or such other extended date as may be agreed in writing by the Joint Managing Underwriters;

(xiii) any commencement of legal proceedings, formal investigations, enquiries or action against the Manager, the Trustee or the Sponsor or any of their directors or associates, which causes, or is likely to give rise to, a Material Adverse Effect or make it impracticable to market the Offering or to enforce contracts to allot and /or transfer the Offer Units;

(xiv) any breach of any of the obligations of the Manager, the Trustee or the Sponsor under any one of the Transaction Agreements which has a Material Adverse Effect;

(xv) any one of the Transaction Agreements (i) having been terminated or rescinded in accordance with its terms thereof; (ii) ceases to have any effect whatsoever, or (iii) is varied or supplemented upon its terms and such variation or supplementation would have a Material Adverse Effect;

(xvi) any of the board resolutions and to the extent applicable, shareholders' resolutions of each of the Manager, the Trustee and the Sponsor, to the extent applicable, in respect of the Offering, Listing, its execution of the Transaction Agreements and other approvals pertaining to the Offering and Listing, is revoked, withdrawn, suspended or ceases to have any effect whatsoever, or is varied or supplemented upon terms which would have a Material Adverse Effect;

(xvii) in the event the Offering or Listing is withdrawn, revoked, modified or varied or not procured or procured but subject to conditions not acceptable to the Joint Managing Underwriters or conditions for the Listing (if any) have not been fulfilled to the satisfaction of the relevant Authorities or waived by it;

(xviii) if the SC or any other relevant Authority issues an order or ruling pursuant to Malaysian law, or a prohibition on any of the Manager, the Trustee and the Sponsor has been imposed for whatever reason, such as to make it impracticable to market the Offering or to enforce contracts to issue, allot, sell and/or transfer the Offer Units;

(xix) any statements contained in this Prospectus and the Application Forms has become or been discovered to be untrue, incorrect, incomplete, inaccurate or misleading in any respect, or matters have arisen or have been discovered which would, if this Prospectus or the Application Forms were to be issued at that time, constitute an omission to state a material fact necessary to make the statements therein, in light of the circumstances under which they were made, not misleading;

(xx) there is a change or development in laws on taxation, foreign investment or currency exchange control in Malaysia (including, without limitation, a devaluation of the RM against any foreign currencies) or an announcement of such change or development which would have a Material Adverse Effect;

(xxi) a banking moratorium has been declared by the relevant Authorities in Malaysia, Singapore, Hong Kong, United States, the European Union (or any member thereof) or the United Kingdom, or a disruption of commercial banking activities, foreign exchange trading or securities settlement or clearance services has occurred in Malaysia, Singapore, Hong Kong, United States, the European Union (or any member thereof) or the United Kingdom;

(xxii) the conditional SPAs shall have been terminated or rescinded in accordance with the terms thereof; and

(xxiii) any other event (whether or not permanent) which has or is reasonably likely to have a Material Adverse Effect, the effect of which, in the sole and reasonable opinion of the Joint Managing Underwriters, is likely to prejudice the issue, offer, sale and delivery of the Offer Units on the terms and in the manner contemplated in this Prospectus or the Application Forms, or the completion of the Offering.

## 3.13 PLACEMENT AGREEMENT

The Manager, the Sponsor and the Trustee will be requested to give various representations, warranties and undertakings, and to indemnify the Joint Global Coordinators and the Joint Bookrunners against certain liabilities in connection with the Offering. The terms of the Placement Agreement are subject to negotiations and may include termination events that are different from those under the Underwriting Agreement.

## 3.14 LOCK-UP ARRANGEMENT

The following is an extract of the salient terms contained in each of the following lock-up agreements:

(i) The Manager has agreed with the Joint Bookrunners that for a period beginning on and including the date of the lock-up agreement and ending on and including the date that is 6 months after the date of the Listing (the "**Lock-Up Period**"), the Manager will not, without the prior written consent of the Joint Bookrunners, directly or indirectly, conditionally or unconditionally:

(a) issue, allot, offer, pledge, mortgage, charge, subscribe for, sell, offer to sell, contract or agree to sell, assign, issue or sell or grant or agree to grant any option, right, warrant or contract to purchase or create security over, purchase any option or contract to sell, hypothecate or create any encumbrance over, lend or otherwise transfer or dispose of, or agree to transfer or dispose of, directly or indirectly, conditionally or unconditionally, any legal or beneficial interest in or in respect of any Units (or any securities convertible into or exercisable or exchangeable for Units or any securities which carry the rights to subscribe for or purchase any such Units or contracting to do so or any securities substantially similar to the Units), that are now owned or hereafter acquired by the Manager or with respect to which the Manager has or hereafter acquires the power of disposition;

(b) enter into any swap, hedge, derivative or any other arrangement, agreement or transaction that transfers to another, in whole or in part, directly or indirectly, any of the economic consequences of or incidents of ownership of the Units (or any securities convertible into or exercisable or exchangeable for or repayable with any such Units or which carry the rights to subscribe for or purchase or represent the right to receive or that are substantially similar to any such Units), whether any such swap, hedge or transaction described in **Section 3.14(i)(a)** or **Section 3.14(i)(b)** is to be settled by the delivery of any Units or such other securities, in cash or otherwise;

(c) deposit any Units (or any securities convertible into or exchangeable for, or which carry the rights to subscribe or purchase or that represent the right to receive or are substantially similar to, the Units) in any depository receipt facilities whether such transaction described in **Section 3.14(i)(a)** and **Section 3.14(i)(b)** is to be settled by the delivery of any Units or such other securities, in cash or otherwise;

(d) save for any stabilising action as contemplated by the Underwriting Agreement and the Placement Agreement and required under the applicable laws, take any action which is designed to or which constitutes or which would reasonably be expected to cause or result in stabilisation or manipulation of the price of the Units;

(e) enter into or effect any transaction which is designed or which may reasonably be expected to result in or with the same economic effect as any transactions or actions described in **Section 3.14(i)(a)** to **Section 3.14(i)(d);** or

(f) save as required by applicable laws, regulation, or any competent regulatory authority or court proviso, do or announce any intention to do any of the above or an offering or sale of any Units (or any other securities exercisable or exchangeable for or convertible into or that represent the right to receive, or are substantially similar to, such Units (or any interest therein or in respect thereof)).

The restrictions in Section 3.14(i) shall not apply to:

(1) the Units to be issued, offered, transferred and sold under the Offering (including the exercise of the Over-allotment Option);

(2) the Consideration Units;

(3) the Units to be issued to the Manager for payment of any Management Fees; and

(4) the transfer, sale or disposal of the Units to a custodian, trustee, wholly-owned subsidiary or nominee ("**Permitted Transferee**") of the Manager provided that the Manager shall notify the Joint Bookrunners prior to any such transfer, sale or disposal and procures that the Permitted Transferee of the Manager executes and delivers to the Joint Bookrunners a written undertaking to the effect that the Permitted Transferee of the Manager recognises and will comply with the restrictions set forth in the lock-up agreement to remain in effect for the remainder of the Lock-Up Period and if at any time prior to the expiration of such restrictions on transfer, any Permitted Transferee of the Manager that is a wholly-owned subsidiary will cease to be a wholly-owned subsidiary of the Manager, such wholly-owned subsidiary shall, before such cessation, transfer any Units held by it to the Manager or another Permitted Transferee of the Manager which has delivered a written undertaking to the effect that it recognises and will comply with the restrictions set forth in the lock-up agreement to remain in effect for the remainder of the Lock-Up Period.

(ii) The Sponsor has agreed with the Joint Bookrunners that for the Lock-Up Period, the Sponsor will not, without the prior written consent of the Joint Bookrunners, directly or indirectly, conditionally or unconditionally:

(a) offer, pledge, mortgage, charge, subscribe for, sell, assign, offer to sell, assign, contract or agree to sell, assign, sell or grant or agree to grant any option, right, warrant or contract to purchase or create security over, purchase any option, right, warrant, or contract to sell, grant security over, subscribe for, hypothecate or create any encumbrance over, lend or otherwise transfer or dispose of, or agree to transfer or dispose of, directly or indirectly, conditionally or unconditionally, any legal or beneficial interest in or in respect of any Units (or any securities convertible into or exercisable or exchangeable for Units or any securities which carry the rights to subscribe for or purchase any such Units or contracting to do so or any securities substantially similar to the Units), that are now owned or hereafter acquired by the Sponsor or with respect to which the Sponsor has or hereafter acquires the power of disposition;

(b) enter into any swap, hedge, derivative or any other arrangement, agreement or transaction that transfers to another, in whole or in part, directly or indirectly, any of the economic consequences of or incidents of ownership of the Units (or any securities convertible into or exercisable or exchangeable for or repayable with any such Units or which carry the rights to subscribe for or purchase or represent the right to receive or that are substantially similar to any such Units), whether any such swap, hedge or transaction described in **Section 3.14(ii)(a)** or **Section 3.14(ii)(b)** is to be settled by the delivery of any Units or such other securities, in cash or otherwise;

(c) deposit any Units (or any securities convertible into or exchangeable for, or which carry the rights to subscribe or purchase or that represent the right to receive or are substantially similar to, the Units) in any depository receipt facilities whether such transaction described in **Section 3.14(ii)(a)** and **Section 3.14(ii)(b)** is to be settled by the delivery of any Units or such other securities, in cash or otherwise;

(d) save for any stabilising action as contemplated by the Underwriting Agreement and the Placement Agreement and required under the applicable laws, take any action which is designed to or which constitutes or which would reasonably be expected to cause or result in stabilisation or manipulation of the price of the Units;

(e) enter into or effect any transaction which is designed or which may reasonably be expected to result in or with the same economic effect as any transactions or actions described in **Section 3.14(ii)(a)** to **Section 3.14(ii)(d)**; or

(f) save as required by applicable laws, regulation, or any competent regulatory authority or court proviso, do or announce any intention to do any of the above or an offering or sale of any Units (or any other securities exercisable or exchangeable for or convertible into or that represent the right to receive, or are substantially similar to, such Units (or any interest therein or in respect thereof)).

The restrictions in **Section 3.14(ii)** shall not apply to (1) the Units to be sold and/or transferred under the Offering (including the exercise of the Over-allotment Option) and (2) the transfer, sale or disposal of the Units to a Permitted Transferee of the Sponsor provided that the Sponsor shall notify the Joint Bookrunners prior to any such transfer, sale or disposal and procures that the Permitted Transferee of the Sponsor executes and delivers to the Joint Bookrunners a written undertaking to the effect that the Permitted Transferee of the Sponsor recognises and will comply with the restrictions set forth in the lock-up agreement to remain in effect for the remainder of the Lock-Up Period and if at any time prior to the expiration of such restrictions on transfer, any Permitted Transferee of the Sponsor that is a wholly-owned subsidiary will cease to be a wholly-owned subsidiary of the Sponsor, such wholly-owned subsidiary shall, before such cessation, transfer any Units held by it to the Sponsor or another Permitted Transferee of the Sponsor which has delivered a written undertaking to the effect that it recognises and will comply with the restrictions set forth in the lock-up agreement to remain in effect for the remainder of the Lock-Up Period.

## 3.15 TRADING AND SETTLEMENT IN THE SECONDARY MARKET

Upon the Listing, the Units will be traded through Bursa Securities and settled by book-entry settlement through the CDS, which is operated by Bursa Depository. This will be effected in accordance with the Rules of Bursa Depository and the provisions of the SICDA. Accordingly, no unit certificates will be delivered to subscribers or purchasers of the Units.

Unitholders are required under the Rules of Bursa Depository to maintain CDS Accounts, either directly in their name or through authorised nominees. Persons whose names appear in the Record of Depositors maintained by Bursa Depository will be treated as Unitholders in respect of the number of Units credited to their respective securities accounts.

Transfer of Units under the book-entry settlement will be reflected by the seller's CDS Account being debited with the number of Units sold and the buyer's CDS Account being credited with the number of Units acquired. No transfer stamp duty is currently payable for the Units that are settled on a book-entry basis, although there is a nominal transfer fee of RM10.00 payable for each transfer not transacted on the market.

Dealings in units of REITs listed on the Main Market are normally transacted in "board lots" of 100 units. Investors who desire to deal in less than 100 units of a listed REIT occasionally experience delays in effecting such transaction.

It is expected that the Units offered under the Offering will commence trading on the Main Market approximately 11 Market Days after the close of the Institutional Offering. Subscribers of the Units will not be able to sell or otherwise deal in the Units prior to the commencement of trading on the Main Market. Please refer to **Section 5** "Risk Factors" of this Prospectus for further details.

*For the purposes of this **Section 4** "Financial Information", the term "**Group**" as used herein refers to IOIPG REIT and IOIPG REIT Capital Sdn Bhd, a special purpose vehicle wholly owned by the Trustee (on behalf of IOIPG REIT) and established to undertake the Sukuk Programme.*

## 4.1 PRO FORMA CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

The objective of the Pro Forma Consolidated Statements of Comprehensive Income is to show what the results of operations might have been had the Group existed at an earlier date. However, the Pro Forma Consolidated Statements of Comprehensive Income are not necessarily indicative of the results of operation that would have been attained had the Group actually existed earlier.

The applicable criteria on the basis of which the Board has compiled the Pro Forma Consolidated Statements of Comprehensive Income are specified in Chapter 12 of Part III of the CIS Prospectus Guidelines.

The Pro Forma Consolidated Statements of Comprehensive Income for the FYE 2023, FYE 2024 and FYE 2025 have been prepared based on the financial information extracted from the Vendors' audited financial statements for the FYE 2023, FYE 2024 and FYE 2025 which are prepared in accordance with the MFRS and the IFRS. The Pro Forma Consolidated Statements of Comprehensive Income for the FPE 31 May 2025 and FPE 31 May 2026 have been prepared based on the unaudited condensed interim financial information as prepared by the Manager based on the accounting policies that are consistent with those adopted in the audited financial statements of the Vendors for the FYE 2025. The Vendors' audited financial statements for the FYE 2023, FYE 2024 and FYE 2025 were not subject to any audit qualification.

Certain numbers have been re-classified or re-presented in this pro forma to conform with the basis of presentation of the Pro Forma Consolidated Statements of Comprehensive Income and may not be consistent with the basis of presentation in the audited financial statements of the Vendors. The Pro Forma Consolidated Statements of Comprehensive Income has been prepared in accordance with MIA's Guidance Note for Issuers of Pro Forma Financial Information, MFRS and IFRS, and in a manner consistent with the format of the financial statements and the accounting policies to be adopted by the Group as set out in **Section 4.4.4** "Material accounting policies" of this Prospectus.

In arriving at the Pro Forma Consolidated Statements of Comprehensive Income, the following key adjustments and assumptions were made:

(i) the acquisition of the Hotel Properties by the Group and the commencement of the Hotel Master Lease Agreements are assumed to have occurred, or to have been effective, on 1 July 2022, unless otherwise stated. Specifically, for:

  (a) Moxy Putrajaya, the relevant Hotel Master Lease Agreement is assumed to have been effective from February 2024 as it was under construction and had only commenced operations then;

  (b) W Kuala Lumpur, the relevant Hotel Master Lease Agreement is assumed to have been effective from February 2024 as the Sponsor had only acquired the hotel then; and

  (c) Courtyard by Marriott Penang, the relevant Hotel Master Lease Agreement is assumed to have been effective from July 2024 as the Sponsor had only acquired the hotel then;

(ii) all revenues from the current operations of the Hotel Properties, as reported in the audited financial statements and unaudited condensed interim financial information of the respective Vendors, are removed and replaced with master lease income recognised in accordance with the arrangements under the Hotel Master Lease Agreements for the relevant applicable periods from the assumed effective dates;

(iii) all expenses relating to the current operations of the Hotel Properties, as reported by the respective Vendors, are excluded and replaced with only those expenses that would be borne by an asset owner under the Hotel Master Lease Agreements, for the relevant applicable periods from the assumed effective dates;

(iv) the gross rental revenue from leisure operations has included Rental Income arising from the lease agreement executed with the Sponsor for the use of four leisure spaces within the Retail Property;

(v) the amounts of businesses and operations that are not related to the Subject Properties being acquired are removed as they do not pertain to the financial performance of IOIPG REIT;

(vi) the fair values of the Retail Property and Office Properties for the FYE 2023, FYE 2024 and FYE 2025 are assumed to be the same as the fair values as disclosed in the Vendors' audited financial statements for those years, based on independent valuations performed by Jones Lang Wootton;

(vii) the fair values of the Retail Property and Office Properties for the FPE 31 May 2025 and FPE 31 May 2026 are assumed to be the same as the fair values as disclosed in the Vendors' unaudited condensed interim financial information for those periods, based on independent valuations performed by Jones Lang Wootton and Knight Frank;

(viii) the fair values of the Hotel Properties for the FYE 2023, FYE 2024, FYE 2025, FPE 31 May 2025 and FPE 31 May 2026 are based on independent valuations performed by Knight Frank for the respective financial periods;

(ix) the Hotel Properties are re-classified as investment properties as it will be held under the Hotel Master Lease Agreements and accounted for at the fair values based on an independent valuation performed by Knight Frank on an "as-is" basis for each of the pro forma periods, except for the FPE 31 May 2026, where the valuation is done assuming the arrangements under the Hotel Master Lease Agreements are in place;

(x) the car park spaces that are shared among some of the Subject Properties are re-classified as investment property and accounted for at the fair values. The fair values of the car park spaces were valued by Jones Lang Wootton for each of the pro forma periods, except for the FPE 31 May 2026, where the valuation was done by Knight Frank. Depreciation, impairment and reversals of impairment previously recognised in the Vendors' financial statements for these assets are derecognised and replaced by fair value movements and the changes in fair value are recognised in the Pro Forma Consolidated Statements of Comprehensive Income. These pro forma classification and measurement effects are assumed to be effective from 1 July 2022;

(xi) under the Property Management Agreement, the Property Manager is entitled to a fixed property management fee of RM25,500 per month, excluding any applicable tax, for the management and operation of the Retail Property and Office Properties. In addition, the Property Manager will be entitled to recover all costs and expenses incurred in the operation, maintenance, management and marketing of the Retail Property and the Office Properties in accordance with the terms of the Property Management Agreement.

To conduct its property management activities, the Property Manager entered into the Service Provider Agreement with the Service Provider for the provision of property management support, information technology services, management services, corporate support services, and ad hoc services. Fees charged by the Service Provider to the Property Manager will thereafter be recovered from the Group for the services provided. Management fees previously charged by subsidiaries of the Sponsor and recorded in the Vendors' audited financial statements have been removed and replaced with the property management fee and reimbursables in accordance with the above.

These adjustments have collectively been classified as "Property management fees and reimbursables" in the Pro Forma Consolidated Statements of Comprehensive Income, and these pro forma classification and measurement effects are assumed to be effective from 1 July 2022;

(xii) the Manager will charge a base fee of 0.3% per annum of the Total Asset Value (assumed to be the fair value of the Subject Properties) of IOIPG REIT (excluding cash and bank balances) and a performance fee of 3.0% per annum of the consolidated NPI;

(xiii) there is no acquisition or divestment fee payable to the Manager;

(xiv) 50% of the Manager's fees were assumed to be paid in cash and the remaining 50% in Units;

(xv) the fee paid to the Trustee (excluding service tax) were based on 0.012% of the Net Asset Value of IOIPG REIT, capped at a maximum of RM700,000 per annum as at the respective pro forma periods as prescribed in this Prospectus and the Deed;

(xvi) the borrowings under the issuance of the Sukuk were assumed to be drawn down prior to the date of establishment of IOIPG REIT and carry an indicative weighted average profit rate of approximately 3.8% per annum throughout the pro forma periods;

(xvii) the portion of total borrowings attributable to each Hotel Property is determined by reference to its fair value as at 31 May 2026 relative to the total fair value of the investment properties, with such borrowings then prorated over the relevant periods; and

(xviii) more than 90.0% of IOIPG REIT's total income are distributed to Unitholders within 2 months after the close of each financial year. Accordingly, IOIPG REIT is exempted from income tax throughout the financial periods illustrated in the Pro Forma Consolidated Statements of Comprehensive Income. Adjustments have been made to reverse the tax expenses/credits recorded in the Vendors' audited financial statements.

The pro forma financial information of the Group presented below should be read in conjunction with **Section 4.4** "Management's Discussion and Analysis of Financial Condition and Results of Operations" of this Prospectus.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Total Revenue | 392,381 | 490,434 | 580,950 | 529,713 | 580,863 |
| Property Operating Expenses | (149,425) | (168,955) | (192,878) | (175,817) | (172,670) |
| **NPI** | **242,956** | **321,479** | **388,072** | **353,896** | **408,193** |
| Changes in fair value on investment properties[(1)] | 746,783 | 774,059 | 939,600 | 939,600 | 645,995 |
| Interest income | 163 | 552 | 306 | 319 | 721 |
| **Net investment income** | **989,902** | **1,096,090** | **1,327,978** | **1,293,815** | **1,054,909** |
| Manager's fees | (21,264) | (26,306) | (32,710) | (29,868) | (33,326) |
| Trustee's fee | (373) | (458) | (546) | (500) | (551) |
| Other trust expenses | (818) | (983) | (1,114) | (799) | (838) |
| Finance costs | (90,441) | (93,807) | (100,725) | (92,331) | (92,331) |
| **Profit before taxation** | **877,006** | **974,536** | **1,192,883** | **1,170,317** | **927,863** |
| Taxation | - | - | - | - | - |
| **Profit after taxation/ Total comprehensive income attributable to Unitholders** | **877,006** | **974,536** | **1,192,883** | **1,170,317** | **927,863** |
| Total comprehensive income | 877,006 | 974,536 | 1,192,883 | 1,170,317 | 927,863 |
| Non-cash items[(2)] | (736,151) | (760,906) | (923,245) | (924,665) | (629,332) |
| **Distributable income** | **140,855** | **213,630** | **269,638** | **245,652** | **298,531** |

***Notes:***

*(1) The determination of the fair value of the investment properties is as described in the key adjustments and assumptions listed above. The fair values of the investment properties are determined based on annual valuation performed by accredited external independent valuer(s). Between the FYE 2023 (taking into account the fair value of the Subject Properties for the FYE 2022) and FPE 31 May 2026, the changes in fair value of the Subject Properties are mainly attributable to:*

*(i) in respect of the Retail Property, the opening of and higher occupancy at IOI City Mall Phase 2;*
*(ii) in respect of the Office Properties, improved occupancy rates; and*
*(iii) in respect of the Hotel Properties, the recovery of the hospitality sector following the COVID-19 pandemic, improved market conditions, and stronger hotel operating performance.*

*(2) Non-cash items comprise the changes in fair value on investment properties and 50% of the Manager's fees that were assumed to be paid in Units.*

## 4.2 PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION

Upon its initial establishment, IOIPG REIT did not have any assets and liabilities. The following table presents the Pro Forma Consolidated Statement of Financial Position, prepared for illustrative purposes only, to show the effects of the Acquisitions on the financial position of the Group based on the assumption that such events had been effected on the date of establishment of IOIPG REIT and are not represented as being necessarily indicative of the Group's view of its future financial position.

The Pro Forma Consolidated Statement of Financial Position was prepared based on the Acquisitions of the Subject Properties from the Vendors by the Trustee (on behalf of IOIPG REIT) for a total purchase consideration of approximately RM7.58 billion to be satisfied in the following manner:

(i) issuance of 5,500,000,000 Consideration Units to IOIPG, being the nominee of the Vendors, to be credited as fully paid-up; and

(ii) cash consideration of approximately RM2.65 billion to be funded from the issuance of Sukuk under the Sukuk Programme,

as set out in **Section 2.1** "Acquisitions by IOIPG REIT" of this Prospectus.

The cash consideration of approximately RM2.65 billion will be funded from the issuance of Sukuk under the Sukuk Programme to be established by IOIPG REIT Capital Sdn Bhd (wholly-owned by the Trustee on behalf of IOIPG REIT) with the primary objective to raise financing for and on behalf of IOIPG REIT.

The purchase consideration for the Subject Properties was arrived at on a willing-buyer willing-seller basis based on the market value of the Subject Properties as at 31 October 2025 as appraised by the Independent Property Valuer in its valuation reports dated 9 April 2026. The valuations of the Subject Properties were carried out using the income approach (by either investment or discounted cash flow methods) and comparison approach.

Following the valuation update, the overall Appraised Value of the Subject Properties increased by RM86.0 million to approximately RM7.66 billion as at 31 May 2026, which resulted in an increase in the pro forma NAV of IOIPG REIT upon its establishment to approximately RM0.91 per Unit. The fair value of the Consideration Units is estimated at RM5.01 billion which was computed after taking into consideration the resultant pro forma NAV of approximately RM0.91 per Unit based on the total issued fund size of 5,500,000,000 Units upon the Listing.

As part of the Acquisitions, the Group will also assume certain liabilities being the tenant deposits payable and rental received in advance and the cash equivalents of these balances based on the respective Vendors' carrying amounts as at 11 September 2026.

The Pro Forma Consolidated Statement of Financial Position should be read in conjunction with the "Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statement of Financial Position" included in **Appendix D** of this Prospectus.

The Pro Forma Consolidated Statement of Financial Position has been prepared for illustrative purposes in the manner consistent with the format of the financial statements and the accounting policies to be adopted by the Group as set out in **Section 4.4.4** "Material accounting policies" of this Prospectus.

**Pro Forma Consolidated Statement of Financial Position as at the date of establishment**

| | Unaudited |
|---|---|
| | **RM'000** |
| **Non-current assets** | |
| Investment properties | 7,664,000 |
| **Current assets** | |
| Cash and bank balances | 122,552 |
| **TOTAL ASSETS** | **7,786,552** |
| **Financed by:** | |
| **Unitholders' funds** | |
| Unitholders' capital[(1)] | 5,006,615 |
| **Non-current liabilities** | |
| Borrowings[(2)] | 2,653,350 |
| Other payables | 78,494 |
| | 2,731,844 |
| **Current liabilities** | |
| Other payables | 48,093 |
| **TOTAL LIABILITIES** | **2,779,937** |
| **TOTAL UNITHOLDERS' FUNDS AND LIABILITIES** | **7,786,552** |
| NAV (RM'000)[(3)] | 5,006,615 |
| No. of Consideration Units in issue ('000) | 5,500,000 |
| NAV per Unit (RM)[(4)] | 0.91 |

***Notes:***

*(1) Unitholders' funds of RM5.01 billion, net of estimated expenses in relation to the issue of the Consideration Units of RM4.0 million.*

*(2) The borrowings of RM2.65 billion is presented net of estimated transaction costs of RM4.3 million.*

*(3) NAV represents the value of the Group's total assets less total liabilities.*

*(4) NAV per Unit is computed based on NAV divided by the number of Consideration Units issued by IOIPG REIT, rounded to the nearest 2 decimals.*

## 4.3 CAPITALISATION AND INDEBTEDNESS

The following table sets forth the pro forma capitalisation of the Group as at the Listing Date. The information in the table below should be read in conjunction with **Section 3.10** "Utilisation of Proceeds", **Section 4.2** "Pro Forma Consolidated Statement of Financial Position" and the "Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statement of Financial Position" in **Appendix D** of this Prospectus and the related notes in this Prospectus.

**Pro Forma Capitalisation and Indebtedness at the Listing Date**

| | **RM'000** |
|---|---|
| Borrowings/ Total indebtedness[1][2] | 2,653,350 |
| Unitholders' capital/ Total capitalisation[3] | 5,006,615 |
| **Total capitalisation and indebtedness** | **7,659,965** |

***Notes:***

*(1) All of the Group's indebtedness are secured and not guaranteed by any party.*

*(2) The borrowings of RM2.65 billion is presented net of estimated transaction costs of RM4.3 million.*

*(3) Unitholders' capital of RM5.01 billion, net of estimated expenses in relation to the issue of the Units of RM4.0 million.*

Please refer to **Section 3.9** "REIT Financing" of this Prospectus for further details on the Sukuk Programme.

Based on the Pro Forma Consolidated Statement of Financial Position, the Group is expected to have an initial total indebtedness of approximately RM2.65 billion, representing 34.1% of the Total Asset Value of approximately RM7.79 billion.

## 4.4 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

### 4.4.1 General background

IOIPG REIT is a REIT constituted by the Deed and established in Malaysia following the registration of the Deed with the SC on 11 September 2026. As IOIPG REIT is a newly established REIT, it has no historical operating results and financial information based on which recipients of this Prospectus and prospective investors in the Units may evaluate IOIPG REIT save for those of the Subject Properties to be acquired.

IOIPG REIT was established with the principal investment policy of investing, both directly and indirectly, in a diversified portfolio of income producing Real Estate Assets located in Malaysia used for retail, commercial, office, industrial and hospitality purposes and such other Non-Real Estate Assets in Malaysia. IOIPG REIT may also invest in other investments as permissible in the REIT Guidelines or as otherwise permitted by the SC.

Upon Listing, IOIPG REIT will own a portfolio of 9 Subject Properties in Malaysia, consisting of a Retail Property, 6 Hotel Properties and 2 Office Properties in Malaysia, as set out below:

**(i) Retail Property**

(a) IOI City Mall;

**(ii) Hotel Properties**

(a) Putrajaya Marriott Hotel;

(b) Le Méridien Putrajaya;

(c) Moxy Putrajaya;

(d) Four Points by Sheraton Puchong;

(e) W Kuala Lumpur; and

(f) Courtyard by Marriott Penang;

**(iii) Office Properties**

(a) IOI City Towers; and

(b) PFCC Towers.

The investment objective of IOIPG REIT is primarily to provide the Unitholders with regular and stable cash distribution with the potential for long-term growth in NAV per Unit, while maintaining an appropriate capital structure. The Manager intends to seek to achieve the investment objectives of IOIPG REIT through the implementation of the following strategies:

(i) **Proactive and effective asset management strategy** – The Manager will seek organic growth of its property portfolio by working closely with the Property Manager and the Hotel Managers to maintain high occupancy rates and optimise room rates, with a view to achieve stable and sustainable growth in NPI;

(ii) **Acquisition growth strategy** – The Manager will actively seek for opportunities to acquire properties within Malaysia that can generate stable cash flows, with the objective of providing consistent distribution income for the Unitholders. Such acquisition opportunities may include suitable assets to be sourced from third-party vendors and the pipeline of assets under the IOIPG Group, which will be available to IOIPG REIT pursuant to the ROFR. While IOIPG REIT will primarily focus on established and mature markets with proven rental track records, it will also consider emerging markets with growth potential. Furthermore, the Manager will prioritise assets with potential for long-term capital appreciation to enhance the overall value of IOIPG REIT. The Manager will prioritise properties located in urban and suburban areas with good accessibility and a strong demand for office and retail space, hospitality, and potentially industrial segment. Key considerations will include proximity to transportation hubs, residential areas and employment centers; and

(iii) **Capital and risk management strategy** – The Manager aims to optimise IOIPG REIT's capital structure and cost of capital within the financing limits set out in the REIT Guidelines and intends to use a combination of debt and equity financing to fund future acquisitions and capital expenditure.

These strategies will be implemented on an ongoing basis, subject to prevailing market conditions, availability of suitable investment opportunities and compliance with the REIT Guidelines.

IOIPG REIT's initial asset portfolio does not include any Non-Real Estate Assets and the Manager does not intend to invest in any Non-Real Estate Assets within 12 months following the Listing Date. Should there be any investment in Non-Real Estate Assets in future, IOIPG REIT will make relevant announcement(s) on the website of Bursa Securities, setting out, among others, investment strategies, portfolio management approach and risk management strategies in relation to the investment in Non-Real Estate Assets.

Please refer to **Section 1.3** "Strategies" of this Prospectus for further details.

### 4.4.2 Presentation of financial information

IOIPG REIT is a newly established REIT and has not held any portfolio of real estate since its establishment, other than the Subject Properties to be acquired. Therefore, no historical financial information has been prepared since IOIPG REIT's establishment. The Manager's intention is for IOIPG REIT's first audited financial period to be the period commencing on the date of establishment of IOIPG REIT and ending on 30 June 2027. In order to assist investors' evaluation of the factors which may affect the Group's future financial results, the Manager has prepared the Profit Projection together with the related assumptions and information contained in **Section 4.5.3** "Bases and assumptions" of this Prospectus below which should be read together with the "Reporting Accountants' Report on Prospective Financial Information" in **Appendix E**.

### 4.4.3 Factors affecting the Group's financial condition and results of operations

***General economic and retail, hotel and office properties market conditions***

All the Subject Properties are located in Malaysia. Accordingly, the Group's business and financial condition will be affected by, among others, general economic conditions of Malaysia (including the Malaysian real estate market conditions), the supply and demand of retail, hotel and office properties in Malaysia, the financial conditions of tenants of the Subject Properties, the availability of debt or equity financing, interest rates, other operating expenses and environmental law and regulations, other governmental rules and fiscal policies and competition with other property owners for tenants. Please refer to **Appendix B** "Independent Property Market Report" of this Prospectus.

***Rental and room rates***

The performance of the Group's property portfolio is primarily dependent on the revenue generated from the tenancies of the Subject Properties.

Significant factors affecting Rental Income include rental rates (including any pre-agreed revisions to such rates) and room rates (for the Hotel Properties) that the Subject Properties may command and their Occupancy Rates. Rental rates for leases at the Subject Properties and room rates (for Hotel Properties) are mainly affected by the following:

(i) competing properties within the locality;

(ii) tenancy profiles (which include tenant mix);

(iii) tenure of tenancies;

(iv) size of tenanted area, including proportion of NLA rented by anchor tenants;

(v) location of the tenant's tenanted area;

(vi) sales performance or business conditions of tenants and the Master Lessees;

(vii) in respect of the Retail Property and Hotel Properties, shopper/footfall traffic, customer/guest profile and spending patterns;

(viii) the age and upkeep of the Subject Properties;

(ix) in respect of the Hotel Properties, the cyclical effect and seasonality patterns in tourism arrival numbers throughout the year, city-wide events and conventions and tourism initiatives and destination marketing campaigns such as Visit Malaysia 2026 and Visit Selangor 2026; and

(x) general macroeconomic and supply/demand trends affecting the real estate market, particularly the retail, hotel and office real estate markets in Malaysia.

***Occupancy rates, and tenancy expiries and renewals***

Occupancy rates of the Subject Properties will depend on, among others, supply/demand trends affecting the retail, hotel and office real estate markets, potential vacancy periods arising from tenancy expiries and/or early terminations, and rental rates of other competing properties within the locality. Please refer to **Section 2.10** "Retail / Hotel / Office Property Competition" of this Prospectus.

In addition, tenancies accounting for approximately 1.7%, 37.7% and 19.6% of the Rental Income of the Retail Property and 2.3%, 24.1% and 33.8% of the Rental Income of the Office Properties as at 31 May 2026 will be due for renewal in the FYE 2026, FYE 2027 and FYE 2028 respectively. The Group's inability to renew or replace expiring tenancies will impact its results of operations.

Rental terms for tenancies in respect of the Retail Property are generally for terms of one year to 3 years, and the landlord may grant the tenant a renewal of the tenancy agreement upon expiry of the initial term, subject to any revision in the rent upon terms to be agreed. On the other hand, tenancy periods for the Office Properties are generally for terms of 3 years, with certain tenants granted an option to renew for a further term of 3 years. The Hotel Master Lease Agreements have a term of 10 years, with an option to renew for another 10 years.

***Property operating expenses***

Property operating expenses to be borne by the Group primarily consist of utilities, property management fee and reimbursables, maintenance expenses, quit rent and assessment and other operating expenses, which may not necessarily vary in tandem with the Group's Total Revenue, though such expenses are also affected by general economic trends, and to a certain extent, may be recovered from the tenants.

Property operating expenses to be borne by the Group may be affected by a number of factors including, primarily:

(i) age, upkeep and upgrading of the Subject Properties;

(ii) maintenance and service charges levied by the service providers;

(iii) changes in power consumption of the Subject Properties;

(iv) inflation and utilities tariff;

(v) any fluctuation in staff and labour costs;

(vi) seasonal effect of festive seasons which drive the marketing expenses;

(vii) changes in quit rent and assessment levied by the local government and/or the State Authority where the Subject Properties are located;

(viii) any changes to the rate of sales and service tax in Malaysia;

(ix) premium hike on insurance coverage procured over the Subject Properties;

(x) any rectification costs incurred for property defects, especially if there is a defect liability period; and

(xi) insurance coverage may not be adequate to cover all losses and/or liabilities.

Please refer to **Section 4.4.5.1** "Components of the Pro Forma Consolidated Statements of Comprehensive Income – Total Revenue" and **Section 4.4.5.3** "Components of the Pro Forma Consolidated Statements of Comprehensive Income – Property operating expenses" of this Prospectus.

***Borrowing costs***

Borrowing costs consist of interest expense on borrowings and the amortisation of capitalised transaction costs on borrowings. Borrowing costs are influenced by the interest rates applicable to the borrowings of the Group. If the interest rates for the Group's existing or future borrowings increase significantly, its cost of funds will increase accordingly which may adversely impact the Group's financial condition, results of operations and ability to make distributions to the Unitholders.

The ability to renew or refinance borrowings on similar or more favourable terms as compared to the terms of the borrowings sought to be refinanced or at all could also affect the Group's results of operations, planned capital expenditure and cash flows, for example if the Group is subject to certain covenants that may limit or otherwise adversely affect its operations or if principal amounts due for repayment at maturity cannot be refinanced, resulting in the Group not being able to repay all maturing debt.

Please refer to the section "Borrowing and borrowing costs" under **Section 4.4.4** "Material accounting policies" of this Prospectus for further details.

***Fair value of the Subject Properties and cyclicality***

Independent professional valuation of the Subject Properties will be obtained at least once every financial year in accordance with the REIT Guidelines or such other shorter interval as the Manager deems necessary and these valuations will be conducted on the bases and methods which are in accordance with the Malaysia Valuation Standards and, where applicable, the Asset Valuation Guidelines. Any increase or decrease in valuation of the Subject Properties will be recognised in the consolidated statement of comprehensive income as changes in fair value on investment properties. The revaluation of the Subject Properties may therefore result in significant fluctuations in the financial performance of the Group in the future.

Property values are affected by, among other factors, supply of and demand for comparable properties, any AEIs undertaken, interest rates and inflation as well as general macro-economic conditions in Malaysia. Retail and hotel property markets have historically been cyclical and future cyclical changes may result in fluctuations in the fair value of investment properties and the Group's financial condition.

***Financial impact of force majeure events***

Force majeure events including pandemics (such as the COVID-19 pandemic in 2020) and geopolitical conflicts (such as ongoing conflicts in the Middle East) may affect the financial condition and results of operations of the Group.

For instance, the COVID-19 pandemic led to the Government imposing various measures such as the movement control order, closure of international borders and physical distancing, in order to curb the spread of COVID-19. Post-COVID, there was spurred footfall and accelerated retail sales growth. Tourist arrivals also increased in 2023 and in 2024, tourist receipts exceeded pre-pandemic levels and tourist expenditure also rebounded. Such rebound is reflected in the improvement in the occupancy rates of the Hotel Properties. As tourist arrivals affect the demand for hotel accommodation and may together with domestic expenditure also affect the results of the Retail Property, the Group's financial condition and results of operations may be affected by any further improvement or any adverse impact on tourist arrivals and domestic expenditure.

In respect of the Office Properties, the COVID-19 pandemic has led to a greater prevalence of work-from-home arrangements and virtual meetings in Malaysia. The recent global energy crisis resulting from ongoing conflicts in the Middle East has also seen the Government implementing a work from home policy for federal civil servants in Putrajaya, Kuala Lumpur, Selangor and all state capitals who live more than 8 kilometres from their workplace (other than those in the security, defence, health and education sectors). As flexible working practices become more widely accepted, tenants' requirements for office space may gradually evolve, with potential adjustments to overall space requirements over the longer term. These evolving workplace trends may influence demand for traditional office space with some tenants seeking greater flexibility in lease structures, enhanced building specifications that support new working patterns or tailored tenancy packages that better align with tenants' operational needs. The Group may need to keep up with the evolving requirements of the tenants of its Office Properties to maintain occupancy levels and rental rates and remain competitive in attracting new tenants, which may have an impact on its financial condition and results of operations.

The ongoing conflicts in the Middle East such as the Israel and Iran conflict have caused disruption to the flow of supplies through key trading routes, which resulted in a strain on the energy market leading to an increase in oil prices. Numerous airspace closures have also impacted tourism and aviation globally. Heightened tensions and further eruption of conflicts in the Middle East could also result in the imposition of trade and economic sanctions and disruption in global trade. The above factors could all or each have a material adverse effect on global economic conditions, including a disturbance in oil supply, fluctuation in fuel costs, oil prices and energy prices, disruption to international trade and transportation, heightened inflationary pressures, supply chain disruptions, and increased volatility in financial markets, all of which could affect the Malaysian economy and in turn the business, prospects, financial condition and results of operations of the Subject Properties.

### 4.4.4 Material accounting policies

The following accounting policies are to be adopted by the Group as at date of establishment.

***Basis of preparation***

The financial statements of the Group will be prepared in accordance with the MFRS, the IFRS and provisions of the Deed. The financial statements will be prepared under the historical cost convention, except as modified and disclosed in the accounting policies below.

***Use of estimates and judgments***

The preparation of financial statements requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the year in which the estimate is revised and in any future years affected.

Fair value of investment properties

The valuation of the Group's investment properties was performed by independent external valuers.

There are complexities in determining the fair value of the investment properties, which involve significant estimates and judgments in determining the appropriate valuation methodologies and estimating the underlying assumption to be applied and are mainly based on market conditions existing at each reporting date.

***Investment properties***

Investment properties are held for long term rental yields or for capital appreciation or both. Investment properties are measured initially at cost, including related transaction costs. After initial recognition, investment properties are carried at fair value.

Fair value is determined based on various valuation methodologies appropriate to the nature of Subject Properties.

Changes in fair value are recognised in statement of comprehensive income in the reporting date in which they arise.

The fair value of investment property reflects, among other things, rental income from current leases and other assumptions that market participants would make when pricing the property under current market conditions. Valuations are performed as at the reporting date by independent professional valuers who hold recognised and relevant professional qualifications and have recent experience in the location and category of the investment property being valued.

***Financial assets***

Financial assets are recognised in the statement of financial position when, and only when, the Group becomes a party to the contractual provisions of the financial instrument.

When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs. The Group's financial assets comprise cash and bank balances, trade receivables and other receivables.

Subsequent to initial recognition, financial assets at amortised cost are measured using the EIR method and are subject to impairment requirements under the expected credit loss model.

For trade receivables and lease receivables, the Group applies the MFRS 9 simplified approach to measure expected credit loss which uses a lifetime expected credit loss.

For other financial assets measured at amortised cost, including other receivables, the Group recognises a loss allowance based on 12-month expected credit losses unless there has been a significant increase in credit risk since initial recognition, in which case lifetime expected credit losses are recognised.

The gross carrying amount of a financial asset is written off (either a portion or in entirety) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtors do not have assets or source of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's or IOIPG REIT's procedures for recovery amounts due.

***Financial liabilities***

All financial liabilities are recognised initially at fair value, net of directly attributable transaction costs.

Financial liabilities include trade and other payables, and loans and borrowings including bank overdrafts.

Trade payables, other payables, interest-bearing loans and borrowings are subsequently measured at amortised cost using the EIR method. Gains and losses are recognised in profit or loss when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of profit or loss.

***Cash and cash equivalents***

For the purpose of the statements of cash flows, cash and cash equivalents are held for the purpose of meeting short-term cash commitments rather than for investment or other purposes. Cash and cash equivalents comprise cash on hand, deposits with licensed banks with a maturity of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value. These also include bank overdrafts, if any, that form an integral part of the Group's cash management.

***Unitholders' capital***

Unitholders' contributions are classified as equity when there is no obligation to transfer cash or other assets, nor they are redeemable at the unitholders' option. Any consideration received or distributions paid is added or deducted directly from equity.

Incremental external costs directly attributable to the issue of new Units are shown in equity as a deduction, net of tax, from the proceeds.

***Borrowing and borrowing costs***

Borrowings are recognised initially at fair value, net of transaction costs incurred. In subsequent periods, borrowings are stated at amortised cost using the EIR method; any difference between proceeds (net of transaction costs) and the redemption value is recognised in the statement of comprehensive income over the period of borrowings.

Borrowings are classified as current liabilities unless the Group has a right to defer settlement of the liability for at least 12 months after the reporting date.

Borrowing costs that are directly attributable to the acquisition of qualifying assets are capitalised as part of the cost of those qualifying assets. Other borrowing costs are recognised in profit and loss in the period in which they are incurred.

***Revenue recognition***

Revenue includes Rental Income from operating leases and revenue from contracts with customers from properties. Rental Income from operating leases includes base rent, master lease income and other rent related income. Rental Income from operating leases (refer below) is recognised on a straight-line basis over the lease term.

Base rent is recognised on a straight-line basis over its lease term. Master lease income is derived from leasing of hotel properties to the master lessee during its lease term and is recognised on accrual basis. Master lease income is determined based on the higher of the guaranteed rent, which represents the minimum rental income to be received by the Group, or a variable rent component which is 90% of gross operating profit less master lease expenses.

Initial direct cost incurred or incentives provided by the Group in negotiating and arranging an operating lease is recognised as an asset and amortised over the lease term on the same basis as the rental income.

Other rent related and car park income is recognised in the accounting period in which the services are being rendered.

Interest income is recognised on an EIR basis.

***Operating leases***

The Group classifies a lease as an operating lease if the lease does not transfer substantially all the risks and rewards incidental to ownership of an underlying asset to the lessee.

When assets are leased out under an operating lease, the asset is included in the lessor's statement of financial position based on the nature of the assets.

Rental Income is shown net of incentives, rebates and discounts.

Separating lease and non-lease components

If an arrangement contains lease and non-lease components, the Group allocates the consideration in the contract to the lease and non-lease components based on the stand-alone selling price in accordance with the principles in MFRS 15 "Revenue from Contracts with Customers".

***Functional and presentation currency***

Items included in the financial statements of the Group are measured using the currency of the primary economic environment in which its entities operate (i.e. functional currency). The financial statements are presented in Ringgit Malaysia, which is the Group's presentation currency.

***Income tax***

Tax is recognised in the statements of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the end of the reporting period.

Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. Provisions are established where appropriate on the basis of amounts expected to be paid to the tax authorities. This liability is measured using the single best estimate of the most likely outcome.

Current and deferred tax

Tax expense for the period comprises current and deferred tax.

Tax is recognised in the statements of comprehensive income, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In such cases, the tax is also recognised in other comprehensive income or directly in equity, respectively. Current income tax is calculated on the basis of tax laws enacted or substantively enacted at the end of the reporting period. Management periodically evaluates positions taken in tax returns in situations where applicable tax regulations are subject to interpretation, and establishes provisions, where appropriate, based on amounts expected to be paid to the tax authority. Such liabilities are measured using the single best estimate of the most likely outcome.

Deferred tax is recognised using the liability method, based on temporary differences between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred tax is not recognised if it arises from the initial recognition of an asset or liability in a transaction, other than a business combination, that at the time of the transaction affects neither accounting profit nor taxable profit or loss. Deferred tax is determined using tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period and are expected to apply when the related deferred tax asset is realised or the deferred tax liability is settled. Deferred tax liabilities are measured having regard to the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of the related assets and liabilities.

Deferred tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the deductible temporary differences, unused tax losses or unused tax credits can be utilised.

The Group is within the scope of the Organisation for Economic Co-operation and Development Pillar Two model rules. Malaysia has implemented the Global Minimum Tax with effect from 1 January 2025, which applies to the Group for the financial period.

The Group has applied the temporary exemption under MFRS 112 from recognising and disclosing deferred tax assets and liabilities related to Pillar Two income taxes.

***Recognition of distribution of income to Unitholders***

Distribution of income should only be made from realised gains or realised income in accordance with the REIT Guidelines.

Distribution of income should be made after the Manager has taken into consideration the total returns for the period, income for the period, cash flow for distribution, stability and sustainability of income and the investment objective and distribution policy of the Group.

Liability is recognised for the amount of any distribution declared, being appropriately authorised and no longer at the discretion of the Group, on or before the end of the reporting period but not paid at the end of the reporting period.

***Consolidation***

A subsidiary is an entity over which the Group has control. The Group controls an entity when the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the relevant activities of the entity. A subsidiary is fully consolidated from the date on which control is obtained by the Group. It is deconsolidated from the date that control ceases.

**4.4.5 Components of the Pro Forma Consolidated Statements of Comprehensive Income**

**4.4.5.1 Total Revenue**

The Group's Total Revenue is the aggregate of Rental Income and revenue from contracts with customers earned from the Subject Properties. Approximately 70% of the Group's Total Revenue is derived from its Rental Income from the Subject Properties. Revenue from contracts with customers includes car park income, recoveries, service charge and other incidental income.

The Group's Total Revenue is generally affected by a number of factors including:

(i) general macro-economic conditions and supply and demand trends affecting the real estate market, particularly the retail market, in Malaysia;

(ii) rental rates for tenancies of the Retail Property and Office Properties and room rates of the Hotel Properties, including any unbilled rental income arising from the contracted increment in rental rates; and

(iii) occupancy rates of the Subject Properties and tenancy expiries and renewals.

***Retail Property***

Rental Income

The Rental Income in respect of the Retail Property primarily consists of base rent and/or percentage rent, where:

(i) "Base rent" refers to the fixed or minimum rental income payable by tenants; and

(ii) "Percentage rent" is generally calculated by reference to a fixed percentage of the tenant's total monthly gross sales turnover.

The Rental Income payable by tenants of the Retail Property could comprise base rent only arrangements, percentage rent only arrangements, or a combination of both base rent and percentage rent arrangements (or whichever is the higher) depending on the terms of the respective tenancy agreements.

The Rental Income in respect of the Retail Property also comprises advertising and promotional income, which refers to rental income from event spaces, billboards and promotional events.

Revenue from contracts with customers

In respect of the Retail Property, revenue from contracts with customers comprises car park income, recoveries such as utilities supplied to retail tenants, service charge and other incidental income.

***Hotel Properties***

Rental Income

Rental Income in respect of the Hotel Properties comprises master lease income, which shall be the higher of the Variable Rent or Guaranteed Rent.

***Office Properties***

Rental Income

The Rental Income in respect of the Office Properties consists of monthly rent payable for the premises.

Revenue from contract with customers

In respect of the Office Properties, revenue from contracts with customers comprises car park income, recoveries such as utilities supplied to office tenants, service charge and other incidental income.

The following tables set out information on the Total Revenue by asset type and by Subject Property, the Average Occupied NLA of the Retail Property and Office Properties, the Room Nights available in respect of the Hotel Properties, and the Average Rental Rate / Average Daily Rate of the Subject Properties, for the FYE 2023, FYE 2024, FYE 2025, the FPE 31 May 2025 and the FPE 31 May 2026 respectively.

**Total Revenue by asset type**

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| ***By Asset Type*** | **(RM'000)** | **(RM'000)** | **(RM'000)** | **(RM'000)** | **(RM'000)** |
| ***Retail Property*** | | | | | |
| Rental Income: | | | | | |
| Base rent | 164,191 | 207,503 | 232,929 | 214,189 | 233,837 |
| Percentage rent | 39,844 | 43,161 | 49,715 | 45,817 | 42,964 |
| Advertising and promotional income | 11,730 | 14,669 | 15,705 | 14,205 | 17,922 |
| Revenue from contracts with customers: | | | | | |
| Car park income | 36,620 | 42,033 | 45,546 | 41,471 | 49,711 |
| Recoveries | 26,385 | 33,540 | 42,129 | 38,331 | 37,005 |
| Service charge | 38,297 | 52,286 | 57,130 | 52,328 | 52,258 |
| Other incidental income | 3,825 | 3,683 | 4,002 | 3,165 | 3,487 |
| | **320,892** | **396,875** | **447,156** | **409,506** | **437,184** |
| ***Hotel Properties*** | | | | | |
| Rental Income: | | | | | |
| Master lease income[(1)] | **31,992** | **49,126** | **74,897** | **66,533** | **76,489** |
| ***Office Properties*** | | | | | |
| Rental Income: | | | | | |
| Base rent | 25,606 | 28,547 | 37,537 | 34,145 | 43,225 |
| Revenue from contracts with customers: | | | | | |
| Car park income | 1,951 | 2,466 | 2,780 | 2,532 | 3,008 |
| Recoveries | 919 | 1,129 | 2,866 | 2,530 | 4,471 |
| Service charge | 9,759 | 10,742 | 14,097 | 13,056 | 16,168 |
| Other incidental income | 1,262 | 1,549 | 1,617 | 1,411 | 318 |
| | **39,497** | **44,433** | **58,897** | **53,674** | **67,190** |
| **Total Revenue** | **392,381** | **490,434** | **580,950** | **529,713** | **580,863** |

***Note:***

*(1) For information purposes, the room revenue, F&B revenue and Net GOP of each of the Hotel Properties from which the master lease income of the relevant Hotel Property is derived, are as follows:*

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| ***Hotel Properties*** | **(RM'000)** | **(RM'000)** | **(RM'000)** | **(RM'000)** | **(RM'000)** |
| Room revenue | 80,278 | 118,680 | 210,326 | 190,322 | 195,729 |
| F&B revenue | 68,277 | 89,938 | 147,785 | 134,983 | 140,844 |
| **Net GOP** | **25,346** | **38,404** | **83,220** | **73,801** | **83,989** |

**Total Revenue by Subject Property**

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | (RM'000) | (RM'000) | (RM'000) | (RM'000) | (RM'000) |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 320,892 | 396,875 | 447,156 | 409,506 | 437,184 |
| Putrajaya Marriott Hotel | 8,040[1] | 8,040[1] | 12,419 | 9,660 | 12,281 |
| Le Méridien Putrajaya | 17,952 | 24,023 | 18,081 | 16,386 | 19,417 |
| Moxy Putrajaya | -[2] | 3,125 | 8,957 | 8,069 | 13,060 |
| Four Points by Sheraton Puchong | 6,000 | 6,000 | 6,093[3] | 5,500 | 5,500 |
| W Kuala Lumpur | -[4] | 7,938 | 21,449 | 19,669 | 19,961 |
| Courtyard by Marriott Penang | -[5] | -[5] | 7,898 | 7,249 | 6,270 |
| IOI City Towers | 15,196 | 17,926 | 28,163 | 25,643 | 31,391 |
| PFCC Towers | 24,301 | 26,507 | 30,734 | 28,031 | 35,799 |
| **Total Revenue** | **392,381** | **490,434** | **580,950** | **529,713** | **580,863** |

***Notes:***

*(1) As Putrajaya Marriott Hotel was undergoing refurbishment works which commenced in February 2023 and was operating at a reduced capacity, room revenue and F&B revenue declined and as a result Net GOP decreased, resulting in the Guaranteed Rent being adopted as master lease income for both the FYE 2023 and FYE 2024.*

*(2) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(3) Due to improved performance in the FYE 2025 attributable to an increase in corporate demand, Net GOP increased and Variable Rent was higher than Guaranteed Rent in the FYE 2025. As such, the Variable Rent was adopted as the master lease income for Four Points by Sheraton Puchong in the FYE 2025.*

*(4) As the acquisition of W Kuala Lumpur was only completed in February 2024, such information is not available for the FYE 2023.*

*(5) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, such information is not available for the FYE 2023 and FYE 2024.*

### Average Occupied NLA of the Retail Property and Office Properties

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | sq ft | sq ft | sq ft | sq ft | sq ft |
| ***Subject Property*** | | | | | |
| IOI City Mall | 2,177,794 | 2,457,441 | 2,509,901 | 2,510,681 | 2,495,700[(1)] |
| IOI City Towers | 272,871 | 324,157 | 473,877 | 485,141 | 599,606 |
| PFCC Towers | 429,616 | 451,503 | 514,185 | 509,269 | 632,629 |

***Note:***

*(1) The decline in Average Occupied NLA of the Retail Property in the FPE 31 May 2026 is primarily attributable to the introduction of a new mini anchor tenant in Phase 2 of the Retail Property scheduled to commence by March 2027 resulting in relocation and/or termination of certain existing tenancies.*

### Number of Room Nights available in respect of the Hotel Properties

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| ***Subject Property*** | | | | | |
| Putrajaya Marriott Hotel [(1)] | 434 | 275 | 485 | 485 | 488 |
| Le Méridien Putrajaya | 354 | 354 | 354 | 354 | 354 |
| Moxy Putrajaya | -[(2)] | 480 | 480 | 480 | 480 |
| Four Points by Sheraton Puchong | 249 | 249 | 249 | 249 | 238[(3)] |
| W Kuala Lumpur | -[(4)] | 150 | 150 | 150 | 150 |
| Courtyard by Marriott Penang | -[(5)] | -[(5)] | 199 | 199 | 199 |

***Notes:***

*(1) Putrajaya Marriott Hotel was undergoing refurbishment works which commenced in February 2023 and was operating at a reduced capacity. The refurbishment exercise completed in January 2025 and full room inventory was restored in the FYE 2025.*

*(2) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(3) As Four Points by Sheraton Puchong is undergoing refurbishment works which commenced in September 2025, the hotel is operating at a reduced capacity and hence has a reduced number of Room Nights available during the period of refurbishment.*

*(4) As the acquisition of W Kuala Lumpur was only completed in February 2024, such information is not available for the FYE 2023.*

*(5) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, such information is not available for the FYE 2023 and FYE 2024.*

**Average Rental Rate / Average Daily Rate of the Subject Properties**

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| ***Retail Property*** | **Average Rental Rate (RM psf)** | | | | |
| IOI City Mall | 9.72 | 10.77 | 11.80 | 11.82 | 12.64 |
| ***Hotel Properties*** | **Average Daily Rate (RM)** | | | | |
| Putrajaya Marriott Hotel | 295 | 313 | 365 | 361 | 351 |
| Le Méridien Putrajaya | 417 | 485 | 489 | 491 | 469 |
| Moxy Putrajaya | -(1) | 298(2) | 295 | 294 | 292 |
| Four Points by Sheraton Puchong | 304 | 328 | 336 | 335 | 336 |
| W Kuala Lumpur | -(3) | 1,029(4) | 1,118 | 1,117 | 1,123 |
| Courtyard by Marriott Penang | -(5) | -(5) | 453(6) | 457 | 431 |
| ***Office Properties*** | **Average Rental Rate (RM psf)** | | | | |
| IOI City Towers | 4.44 | 4.37 | 4.50 | 4.40 | 4.38 |
| PFCC Towers | 4.04 | 4.12 | 4.22 | 4.23 | 4.39 |

***Notes:***

*(1) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(2) Calculated since Moxy Putrajaya's commencement of operations in February 2024.*

*(3) As the acquisition of W Kuala Lumpur was only completed in February 2024, such information is not available for the FYE 2023.*

*(4) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

*(5) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, such information is not available for the FYE 2023 and FYE 2024.*

*(6) Calculated since the completion of the acquisition of Courtyard by Marriott Penang in July 2024.*

### 4.4.5.2 Occupancy trends

The following table sets out the Average Occupancy Rate of the Subject Properties for the FYE 2023, FYE 2024, FYE 2025, FPE 31 May 2025 and FPE 31 May 2026.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | (%) | (%) | (%) | (%) | (%) |
| ***Retail Property*** | | | | | |
| IOI City Mall | 86.1[1] | 96.8 | 98.3 | 98.3 | 96.9 |
| ***Hotel Properties*** | | | | | |
| Putrajaya Marriott Hotel | 42.4 | 59.0[2] | 55.3 | 53.1 | 57.4 |
| Le Méridien Putrajaya | 78.1 | 88.0 | 75.0 | 74.1 | 81.1 |
| Moxy Putrajaya | -[3] | 37.0[4] | 54.7 | 53.7 | 68.7 |
| Four Points by Sheraton Puchong | 67.0 | 69.8 | 73.1 | 72.9 | 69.1 |
| W Kuala Lumpur | -[5] | 81.9[6] | 81.7 | 81.9 | 78.8 |
| Courtyard by Marriott Penang | -[7] | -[7] | 81.4[8] | 80.4 | 78.5 |
| **Weighted average** | **60.5** | **69.8** | **65.9** | **64.8** | **70.0** |
| ***Office Properties*** | | | | | |
| IOI City Towers | 27.8 | 33.0 | 47.9 | 49.2 | 61.0 |
| PFCC Towers | 50.5 | 53.0 | 60.3 | 59.7 | 74.1 |
| **Weighted average** | **38.3** | **42.3** | **53.6** | **54.1** | **67.1** |

***Notes:***

*(1) The FYE 2023 represented the first partial year of operations of IOI City Mall Phase 2 and as such, the Retail Property recorded an overall lower Average Occupancy Rate of 86.1%.*

*(2) Putrajaya Marriott Hotel was undergoing refurbishment works which commenced in February 2023 and was operating at a reduced capacity. The refurbishment exercise completed in January 2025 and full room inventory was restored in the FYE 2025.*

*(3) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(4) Calculated since Moxy Putrajaya's commencement of operations in February 2024.*

*(5) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(6) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

*(7) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

*(8) Calculated since the completion of the acquisition of Courtyard by Marriott Penang in July 2024.*

The Average Occupancy Rate remained high at not less than 95.0% for the Retail Property throughout the period under review up to FPE 31 May 2026, save for the FYE 2023, which represented the first partial year of operations of IOI City Mall Phase 2, while the Average Occupancy Rate for the Hotel Properties and Office Properties have generally been on an increasing trend.

For a further description of the Average Occupancy Rate and occupancy profile of the Subject Properties, please refer to **Section 2.2.4** "Occupancy profile" and **Sections 2.14, 2.15** and **2.16** (in respect of each Subject Property) of this Prospectus.

#### 4.4.5.3 Property operating expenses

The property operating expenses include utilities, maintenance expenses, quit rent and assessment, and other operating expenses such as marketing and promotion expenses, insurance and miscellaneous expenses. On a pro forma basis, property management fees and reimbursables also form part of the property operating expenses.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Utilities: | | | | | |
| Electricity Charges | 51,121 | 63,393 | 73,313 | 67,219 | 49,845 |
| Water Charges | 4,037 | 4,632 | 6,397 | 5,931 | 7,436 |
| Gas Charges | 2,516 | 2,942 | 3,557 | 3,262 | 2,891 |
| | 57,674 | 70,967 | 83,267 | 76,412 | 60,172 |
| Property management fee and reimbursables | 38,546 | 44,300 | 46,923 | 43,058 | 46,905 |
| Maintenance expenses: | | | | | |
| Repair and maintenance | 15,162 | 17,500 | 20,217 | 17,778 | 18,945 |
| Cleaning charges | 14,570 | 17,254 | 18,127 | 16,521 | 18,929 |
| Security charges | 2,840 | 2,932 | 2,991 | 2,862 | 2,950 |
| | 32,572 | 37,686 | 41,335 | 37,161 | 40,824 |
| Quit rent and assessment | 9,925 | 6,523 | 11,765 | 10,554 | 13,388 |
| Other operating expenses: | | | | | |
| Marketing and promotion expenses | 8,387 | 7,279 | 6,706 | 6,188 | 6,713 |
| Insurance | 1,090 | 1,205 | 1,668 | 1,633 | 1,951 |
| Miscellaneous expenses | 1,231 | 995 | 1,214 | 811 | 2,717 |
| | 10,708 | 9,479 | 9,588 | 8,632 | 11,381 |
| **Total Property Operating Expenses** | **149,425** | **168,955** | **192,878** | **175,817** | **172,670** |

***Utilities***

The single largest operating expense of the Group consists of utility expenses incurred in the operation of the Subject Properties, such as electricity, gas and water charges.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 49,085 | 61,356 | 71,162 | 65,262 | 49,614 |
| IOI City Towers | 2,852 | 3,507 | 5,768 | 5,320 | 4,503 |
| PFCC Towers | 5,737 | 6,104 | 6,337 | 5,830 | 6,055 |
| | **57,674** | **70,967** | **83,267** | **76,412** | **60,172** |

***Property management fee and reimbursables***

(i) *Property Management Fee* – Property management fee is the fee payable to the Property Manager. Please refer to **Section 9.5** "Property Management Fee" of this Prospectus for further details.

(ii) *Property Management Reimbursables* – Reimbursement costs relating to the employment by the Property Manager of the Service Provider pursuant to the Service Provider Agreement, as well as other incidental costs in providing such services such as office and equipment rental.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 32,761 | 36,811 | 37,026 | 34,070 | 35,916 |
| IOI City Towers | 1,782 | 2,443 | 4,179 | 3,803 | 4,402 |
| PFCC Towers | 4,003 | 5,046 | 5,718 | 5,185 | 6,587 |
| | **38,546** | **44,300** | **46,923** | **43,058** | **46,905** |

***Maintenance expenses***

The Group's maintenance expenses are mainly civil, mechanical and electrical repair and maintenance as well as cleaning charges and security charges.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 26,606 | 30,578 | 33,287 | 29,488 | 33,068 |
| IOI City Towers | 2,305 | 3,012 | 3,507 | 3,330 | 3,692 |
| PFCC Towers | 3,661 | 4,096 | 4,541 | 4,343 | 4,064 |
| | **32,572** | **37,686** | **41,335** | **37,161** | **40,824** |

***Quit rent and assessment***

Quit rent is an amount prescribed by and payable to the State Authority. Assessment is calculated based on a rate as prescribed by the local authorities, on the annual value of the Subject Properties as assessed by the relevant local authorities.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 6,435 | 2,820 | 6,983 | 6,207 | 8,522 |
| Putrajaya Marriott Hotel | 672 | 544 | 609 | 553 | 616 |
| Le Méridien Putrajaya | 725 | 719 | 655 | 606 | 542 |
| Moxy Putrajaya | -(1) | 4(2) | 259 | 214 | 462 |
| Four Points by Sheraton Puchong | 295 | 295 | 325 | 296 | 325 |
| W Kuala Lumpur | -(3) | 317(4) | 800 | 734 | 733 |
| Courtyard by Marriott Penang | -(5) | -(5) | 208(6) | 188 | 214 |
| IOI City Towers | 1,073 | 1,116 | 1,077 | 990 | 1,060 |
| PFCC Towers | 725 | 708 | 849 | 766 | 914 |
| | **9,925** | **6,523** | **11,765** | **10,554** | **13,388** |

***Notes:***

*(1) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(2) Calculated since Moxy Putrajaya's commencement of operations in February 2024.*

*(3) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(4) Calculated since the completion of the acquisition of W Kuala Lumpur in February 2024.*

*(5) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

*(6) Calculated since the completion of the acquisition of Courtyard by Marriott Penang in July 2024.*

***Other operating expenses***

These include mainly marketing and promotion expenses, insurance and miscellaneous expenses.

(i) *Marketing and Promotion Expenses* – Marketing and promotion expenses usually comprise advertisement production, advertisement placement, promotion events, visual merchandising, sponsorship, market survey and public relations.

(ii) *Insurance* – Insurance premiums are payable for coverage which includes (a) in respect of the Retail Property and the Office Properties, (1) fire and special perils (including flood), (2) consequential loss, (3) machine and equipment and all risk, (4) plate glass, (5) burglary and larceny, (6) fidelity guarantee, (7) employer's liability, (8) public liability, (9) electronic equipment, (10) money, and (11) contractor's all risk; and (b) in respect of the Hotel Properties, (1) fire and special perils (including flood), and (2) consequential loss.

(iii) *Miscellaneous Expenses* – Miscellaneous expenses typically include telecommunications expenses, transport and travel expenses, printing and stationery, professional advisers' fees, licence fees, entertainment, provision for doubtful debt and other miscellaneous expenses.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***By Subject Property*** | | | | | |
| IOI City Mall | 9,773 | 8,561 | 8,013 | 7,345 | 8,803 |
| Putrajaya Marriott Hotel | 22 | 57 | 76 | 115 | 192 |
| Le Méridien Putrajaya | 63 | 86 | 141 | 167 | 195 |
| Moxy Putrajaya | -(1) | 45 | 66 | 87 | 145 |
| Four Points by Sheraton Puchong | 45 | 57 | 103 | 99 | 116 |
| W Kuala Lumpur | -(2) | -(3) | 101 | 88 | 154 |
| Courtyard by Marriott Penang | -(4) | -(4) | 84 | 70 | 86 |
| IOI City Towers | 323 | 249 | 740 | 528 | 1,144 |
| PFCC Towers | 482 | 424 | 264 | 133 | 546 |
| | **10,708** | **9,479** | **9,588** | **8,632** | **11,381** |

***Notes:***

*(1) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(2) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(3) No other operating expenses were incurred in FYE 2024 in respect of W Kuala Lumpur.*

*(4) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

### 4.4.5.4 NPI trends

The following table sets out information on the NPI derived from each of the Subject Properties for the FYE 2023, FYE 2024, FYE 2025, FPE 31 May 2025 and FPE 31 May 2026, respectively.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| ***Retail Property*** | | | | | |
| IOI City Mall | 196,232 | 256,749 | 290,685 | 267,134 | 301,261 |
| ***Hotel Properties*** | | | | | |
| Putrajaya Marriott Hotel | 7,346 | 7,439 | 11,734 | 8,992 | 11,473 |
| Le Méridien Putrajaya | 17,164 | 23,218 | 17,285 | 15,613 | 18,680 |
| Moxy Putrajaya | -(1) | 3,076 | 8,632 | 7,768 | 12,453 |
| Four Points by Sheraton Puchong | 5,660 | 5,648 | 5,665 | 5,105 | 5,059 |

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| W Kuala Lumpur | -(2) | 7,621 | 20,548 | 18,847 | 19,074 |
| Courtyard by Marriott Penang | -(3) | -(3) | 7,606 | 6,991 | 5,970 |
| ***Office Properties*** | | | | | |
| IOI City Towers | 6,861 | 7,599 | 12,892 | 11,672 | 16,590 |
| PFCC Towers | 9,693 | 10,129 | 13,025 | 11,774 | 17,633 |
| **Total** | **242,956** | **321,479** | **388,072** | **353,896** | **408,193** |

***Notes:***

*(1) As Moxy Putrajaya only commenced operations in February 2024, such information is not available for the FYE 2023.*

*(2) As the acquisition of W Kuala Lumpur was only completed in February 2024, the financial information is not available for the FYE 2023.*

*(3) As the acquisition of Courtyard by Marriott Penang was only completed in July 2024, the financial information is not available for the FYE 2023 and FYE 2024.*

### 4.4.5.5 Non-property expenses

The non-property expenses consist of Manager's fees, Trustee's fee and other trust expenses.

| | FYE 2023 | FYE 2024 | FYE 2025 | FPE 31 May 2025 | FPE 31 May 2026 |
|---|---|---|---|---|---|
| | RM'000 | RM'000 | RM'000 | RM'000 | RM'000 |
| Manager's fees | 21,264 | 26,306 | 32,710 | 29,868 | 33,326 |
| Trustee's fee | 373 | 458 | 546 | 500 | 551 |
| Other trust expenses | 818 | 983 | 1,114 | 799 | 838 |
| **Total Non-Property Expenses** | **22,455** | **27,747** | **34,370** | **31,167** | **34,715** |

***Manager's fees***

Pursuant to the Deed, the Manager is entitled to receive the following fees (exclusive of service tax, if any) from IOIPG REIT, in the form of cash, new Units or a combination of cash and new Units (as it may in its sole discretion determine):

(i) an annual base fee of up to 0.50% per annum of the Total Asset Value of IOIPG REIT (excluding cash and bank balances which are held in non-interest bearing accounts);

(ii) an annual performance fee of up to 5.00% per annum of IOIPG REIT's NPI in the relevant financial year;

(iii) an acquisition fee of 1.0% of the acquisition price; and

(iv) a divestment fee of 0.5% of the transaction value,

as set out in **Section 6.6** "Management Fees" of this Prospectus.

In arriving at the Pro Forma Consolidated Statements of Comprehensive Income, it is assumed that the Manager charged a base fee of approximately 0.3% per annum of the Total Asset Value (assumed only to be the fair value of the Subject Properties) of IOIPG REIT (excluding cash and bank balances which are held in non-interest-bearing accounts) and a performance fee of approximately 3.0% per annum of IOIPG REIT's consolidated NPI for the FYE 2023, FYE 2024 and FYE 2025 as well as the FPE 31 May 2025 and FPE 31 May 2026.

***Trustee's fee***

Pursuant to the Deed, the fee payable to the Trustee is up to 0.012% per annum of the NAV of IOIPG REIT (excluding service tax), capped at a maximum of RM700,000 per annum, as set out in **Section 8.5** "Trustee's Fee" of this Prospectus. It is assumed that the Trustee's fee paid (excluding service tax) throughout the pro forma period was based on 0.012% of the NAV of IOIPG REIT.

***Other trust expenses***

The other trust expenses consist of costs incurred after the establishment of IOIPG REIT in accordance with the Deed. Examples of such expenses are secretarial fee, consultancy fee, professional fees, market research fees, public relations expenses and other expenses relating to the preparation and distribution of reports to Unitholders, together with other miscellaneous expenses such as postage, printing and stationery.

### 4.4.6 Results of operations

#### (i) Results of operations for the FPE 31 May 2026 compared to results of operations for the FPE 31 May 2025

***Total Revenue***

The Group's Total Revenue for the FPE 31 May 2026 increased by RM51.2 million or 9.7% to RM580.9 million from RM529.7 million for the FPE 31 May 2025.

Retail Property

Total Revenue in respect of the Retail Property increased by RM27.7 million or 6.8% to RM437.2 million in the FPE 31 May 2026 from RM409.5 million in the FPE 31 May 2025.

Rental Income in respect of the Retail Property increased by RM20.5 million or 7.5% to RM294.7 million in the FPE 31 May 2026 from RM274.2 million in the FPE 31 May 2025. The increase was mainly attributable to an increase in base rent of the Retail Property arising from the renewal of tenancies by existing tenants at a higher rental rate in certain cases in FPE 31 May 2026.

Revenue derived from contracts with customers increased by RM7.2 million or 5.3% to RM142.5 million in the FPE 31 May 2026 from RM135.3 million in the FPE 31 May 2025. The increase in car park income was driven by an increase in car park rate implemented from 1 July 2025 coupled with an increase in car traffic attributable to the higher occupancy rates of IOI City Towers which shares the IOI City Mall Car Parks.

Hotel Properties

Master lease income in respect of the Hotel Properties increased by RM10.0 million or 15.0% to RM76.5 million in the FPE 31 May 2026 from RM66.5 million in the FPE 31 May 2025. This was mainly attributable to an increase in weighted occupancy rate from 64.8% for the FPE 31 May 2025 to 70.0% for the FPE 31 May 2026, particularly from (a) continued improvement in the occupancy rates of Moxy Putrajaya, supported by strengthening demand across the group and corporate segments; (b) higher contributions from Le Méridien Putrajaya supported by stronger demand from its wholesale and retail segments arising from the return of Chinese, South Korean and Singaporean tourists due to the Visit Malaysia 2026 campaign; and (c) the FYE 2026 being the first full year of contribution by Putrajaya Marriott Hotel following the completion of its refurbishment exercise in January 2025.

Office Properties

Total Revenue in respect of the Office Properties increased by RM13.5 million or 25.2% to RM67.2 million in the FPE 31 May 2026 from RM53.7 million in the FPE 31 May 2025.

Rental Income in respect of the Office Properties increased by RM9.1 million or 26.6% to RM43.2 million in the FPE 31 May 2026 from RM34.1 million in the FPE 31 May 2025. The increase was mainly due to an increase in the Average Occupancy Rate of the Office Properties attributable to the commencement of new tenancies of multi-national corporations on a progressive basis at PFCC Towers and IOI City Towers since the end of FPE 31 May 2025, coupled with a higher Average Rental Rate of PFCC Towers.

Revenue derived from contracts with customers increased by RM4.4 million or 22.7% to RM24.0 million in the FPE 31 May 2026 from RM19.5 million in the FPE 31 May 2025, primarily due to an increase in the service charge received and an increase in recoveries due to higher chilled water consumption, in line with the increase in the Average Occupancy Rate of the Office Properties.

***Property operating expenses***

Property operating expenses for the FPE 31 May 2026 decreased by RM3.1 million or 1.8% to RM172.7 million from RM175.8 million for the FPE 31 May 2025. The decrease was mainly due to the decrease in electricity charges which was partially offset by the increase in quit rent and assessment and other operating expenses.

Retail Property

*Utilities expenses* – Utilities expenses decreased by RM15.6 million or 24.0% to RM49.6 million for the FPE 31 May 2026 from RM65.3 million for the FPE 31 May 2025. This decrease was mainly due to lower electricity expenses as a result of the transition to the new Automatic Fuel Adjustment mechanism applying from 1 July 2025 and the adoption of a new electricity tariff structure (Medium Voltage Time-of-Use) which resulted in cost savings.

*Property management fee and reimbursables* – Property management fee and reimbursables increased by RM1.8 million or 5.4% to RM35.9 million for the FPE 31 May 2026 from RM34.1 million for the FPE 31 May 2025. This increase was mainly due to property management reimbursables in line with the increase in business activities.

*Maintenance expenses* – Maintenance expenses increased by RM3.6 million or 12.1% to RM33.1 million for the FPE 31 May 2026 from RM29.5 million for the FPE 31 May 2025. Such increase was primarily driven by higher cleaning charges attributable to the increase in national minimum wage which became fully effective in August 2025 as well as repair and maintenance expenses incurred in relation to the upkeep of the Retail Property.

*Quit rent and assessment* – Quit rent and assessment increased by RM2.3 million or 37.3% to RM8.5 million for the FPE 31 May 2026 from RM6.2 million for the FPE 31 May 2025. The increase was mainly due to the FYE 2026 being the first full year in which the revised rate for assessment applies to IOI City Mall.

*Other operating expenses* – Other operating expenses increased by RM1.5 million or 19.9% to RM8.8 million for the FPE 31 May 2026 from RM7.3 million for the FPE 31 May 2025. Such increase was mainly due to (a) new IT-related costs arising from system migration, integration and licence fees; and (b) higher marketing and promotion expenses incurred in respect of campaigns and festive activities held at the Retail Property as well as decorations for festive periods.

Hotel Properties

*Quit rent and assessment* – Quit rent and assessment increased marginally by RM0.3 million or 11.6% to RM2.9 million for the FPE 31 May 2026 from RM2.6 million for the FPE 31 May 2025. The increase was mainly attributable to the FPE 31 May 2026 being the first full financial period in which assessment charges are payable for Moxy Putrajaya as the payment for such charges only commenced in January 2025.

*Other operating expenses* – Other operating expenses increased by RM0.3 million or 41.9% to RM0.9 million for the FPE 31 May 2026 from RM0.6 million for the FPE 31 May 2025. The increase in other operating expenses incurred by the Hotel Properties in the FPE 31 May 2026 was mainly attributable to an increase in insurance premium incurred in the FPE 31 May 2026 primarily due to an increase in the value and total revenue of Putrajaya Marriott Hotel, Moxy Putrajaya and W Kuala Lumpur in the FPE 31 May 2026 as compared to the FPE 31 May 2025.

Office Properties

*Utilities expenses* – Utilities expenses decreased by RM0.6 million or 5.3% to RM10.6 million for the FPE 31 May 2026 from RM11.2 million for the FPE 31 May 2025. The decrease was mainly due to a rebate enjoyed in the FPE 31 May 2026 arising from an excess charge by Tenaga Nasional Berhad in the FPE 31 May 2025.

*Property management fee and reimbursables* – Property management fee and reimbursables increased by RM2.0 million or 22.3% to RM11.0 million for the FPE 31 May 2026 from RM9.0 million for the FPE 31 May 2025. Such increase was mainly due to property management reimbursables in line with the higher Average Occupancy Rate achieved for the Office Properties.

*Maintenance expenses* – Maintenance expenses increased marginally by RM0.1 million or 1.1% to RM7.8 million for the FPE 31 May 2026 from RM7.7 million for the FPE 31 May 2025, in tandem with the increase in the Average Occupancy Rate of the Office Properties for the FPE 31 May 2026 as compared to the FPE 31 May 2025.

*Quit rent and assessment* – Quit rent and assessment increased marginally by RM0.2 million or 12.4% to RM2.0 million for the FPE 31 May 2026 from RM1.8 million for the FPE 31 May 2025. The increase was mainly due to an increase in the assessment charge payable in respect of the Office Properties arising from the higher Average Occupancy Rate of the Office Properties for the FPE 31 May 2026 as compared to the FPE 31 May 2025.

*Other operating expenses* – Other operating expenses increased by RM1.0 million or 155.7% to RM1.7 million for the FPE 31 May 2026 from RM0.7 million for the FPE 31 May 2025. The increase was mainly due to costs incurred in relation to the commencement of new tenancies in respect of the Office Properties.

***NPI***

As a result of the factors discussed above, NPI increased by RM54.3 million or 15.3% to RM408.2 million for the FPE 31 May 2026 from RM353.9 million for the FPE 31 May 2025.

***Manager's fees***

Manager's fees increased by RM3.5 million to RM33.3 million for the FPE 31 May 2026 from RM29.9 million for the FPE 31 May 2025 in line with the increase in NPI.

***Trustee's fee***

Trustee's fee remained generally stable for the FPE 31 May 2026 at RM0.6 million.

***Other trust expenses***

Other trust expenses increased slightly, remaining generally stable at around RM0.8 million for the FPE 31 May 2026.

***Finance costs***

Finance costs remained unchanged at RM92.3 million for the FPE 31 May 2026 and FPE 31 May 2025.

***Profit before tax***

As a result of the factors discussed above, the Group recorded a profit before tax of RM927.9 million for the FPE 31 May 2026 as compared to a profit before tax of RM1,170.3 million for the FPE 31 May 2025.

***Distributable Income***

After adjusting for the non-cash items, the Group recorded a Distributable Income of RM298.5 million for the FPE 31 May 2026, which increased by RM52.9 million from the Distributable Income of RM245.7 million for the FPE 31 May 2025.

**(ii) Results of operations for the FYE 2025 compared to results of operations for the FYE 2024**

***Total Revenue***

The Group's Total Revenue for the FYE 2025 increased by RM90.5 million or 18.5% to RM581.0 million from RM490.4 million for the FYE 2024, driven by an increase in Total Revenue across all sectors.

Retail Property

Total Revenue in respect of the Retail Property increased by RM50.3 million or 12.7% to RM447.2 million in the FYE 2025 from RM396.9 million in the FYE 2024.

Rental Income in respect of the Retail Property increased by RM33.0 million or 12.4% to RM298.3 million in the FYE 2025 from RM265.3 million in the FYE 2024, primarily due to (a) higher rental rates secured upon the renewal of existing tenants, and (b) the increase in the Average Occupancy Rate for IOI City Mall Phase 2 which in turn resulted in an overall increase in the Average Occupancy Rate of the Retail Property from 96.8% in the FYE 2024 to 98.3% in the FYE 2025 which contributed to an increase in tenants' sales. As a result, the Average Rental Rate psf of IOI City Mall increased from RM10.77 in the FYE 2024 to RM11.80 in the FYE 2025.

Revenue derived from contracts with customers increased by RM17.3 million or 13.1% to RM148.8 million in the FYE 2025 from RM131.5 million in the FYE 2024, primarily due to an increase in car park income attributable to increased car traffic to the Retail Property (from 140 index points in the FYE 2024 to 150 index points in the FYE 2025, based on the Retail Property's car traffic index as reported in the Independent Property Market Report) as well as an increase in number of car park season pass subscribers, and further supported by the higher Average Occupancy Rate of IOI City Towers which shares the IOI City Mall Car Parks. The increase in revenue derived from contracts with customers was further contributed by an increase in recoveries in line with the improved Average Occupancy Rate of the Retail Property from 96.8% in the FYE 2024 to 98.3% in the FYE 2025, coupled with the higher electricity tariff rate imposed by Tenaga Nasional Berhad. Service charge also increased due to the full year impact of the revised service charge rate imposed, effective from 1 January 2024.

Hotel Properties

Master lease income in respect of the Hotel Properties increased by RM25.8 million or 52.5% to RM74.9 million in the FYE 2025 from RM49.1 million in the FYE 2024. The increase was primarily driven by higher contributions from the newly acquired assets, namely W Kuala Lumpur and Courtyard by Marriott Penang, the acquisitions of which were completed in February 2024 and July 2024 respectively, as well as the commencement of operations of Moxy Putrajaya in February 2024, which reflects a full-year contribution. The growth in revenue was further supported by improved performance at Putrajaya Marriott Hotel following the completion of its refurbishment works in January 2025 which enabled the hotel to restore its full room inventory, which in turn also contributed to an increase in the Average Daily Rate of Putrajaya Marriott Hotel from RM313 for the FYE 2024 to RM365 for the FYE 2025. This was tempered by the decrease in revenue of Le Méridien Putrajaya attributable to lower contributions from the corporate segment which resulted in a lower Average Occupancy Rate of the hotel.

Office Properties

Total Revenue in respect of the Office Properties increased by RM14.5 million or 32.6% to RM58.9 million in the FYE 2025 from RM44.4 million in the FYE 2024.

Rental Income in respect of the Office Properties increased by RM9.0 million or 31.5% to RM37.5 million in the FYE 2025 from RM28.5 million in the FYE 2024. The increase was mainly attributable to an increase in the Average Occupancy Rate (from 42.3% in the FYE 2024 to 53.6% in the FYE 2025) and Average Rental Rate of the Office Properties following the securing of major tenants and the commencement of new tenancies of government-linked corporations and multi-national corporations on a progressive basis.

Revenue derived from contracts with customers increased by RM5.5 million or 34.5% to RM21.4 million in the FYE 2025 from RM15.9 million in the FYE 2024, primarily due to an increase in the service charge received and increase in recoveries due to higher chilled water consumption, in line with the increase in the Average Occupancy Rate of the Office Properties.

***Property operating expenses***

Property operating expenses for the FYE 2025 increased by RM23.9 million or 14.2% to RM192.9 million from RM169.0 million for the FYE 2024, broadly in line with the increase in the Total Revenue. The increase was mainly due to higher utilities, maintenance expenses and quit rent and assessment.

Retail Property

*Utilities expenses* – Utilities expenses increased by RM9.8 million or 16.0% to RM71.2 million for the FYE 2025 from RM61.4 million for the FYE 2024. This increase was due to an increase in electricity charges arising from the higher electricity tariff rate imposed by Tenaga Nasional Berhad, coupled with the increase in the Average Occupancy Rate of the Retail Property.

*Property management fee and reimbursables* – No significant changes arose in respect of the property management fee and reimbursables during the FYE 2025.

*Maintenance expenses* – Maintenance expenses increased by RM2.7 million or 8.9% to RM33.3 million for the FYE 2025 from RM30.6 million for the FYE 2024. The increase was mainly due to higher expenses incurred for the overhaul of chillers and repair works for lifts and escalators.

*Quit rent and assessment* – Quit rent and assessment increased by RM4.2 million or 147.6% to RM7.0 million for the FYE 2025 from RM2.8 million for the FYE 2024 due to the absence in the FYE 2025 of the one-off reversal recognised in the FYE 2024.

*Other operating expenses* – Other operating expenses slightly decreased by RM0.5 million or 6.4% to RM8.0 million for the FYE 2025 from RM8.6 million for the FYE 2024. This decrease was mainly due to higher marketing and promotion expenses incurred in the FYE 2024 in respect of festive activities held at the Retail Property, which was offset by the increase in insurance premium incurred in the FYE 2025, primarily due to an increase in the value and Total Revenue of the Retail Property.

Hotel Properties

*Quit rent and assessment* – Quit rent and assessment increased by RM1.0 million or 52.0% to RM2.9 million for the FYE 2025 from RM1.9 million for the FYE 2024. The increase was mainly due to the FYE 2025 being the first full year in which the quit rent and assessment is payable for Moxy Putrajaya (which only commenced operations in February 2024) and W Kuala Lumpur (acquisition of which was only completed in February 2024).

*Other operating expenses* – Other operating expenses increased by RM0.3 million or 133.1% to RM0.6 million for the FYE 2025 from RM0.2 million for the FYE 2024. The increase was mainly due to the FYE 2025 being the first full year in which other operating expenses are incurred for Moxy Putrajaya (which only commenced operations in February 2024), W Kuala Lumpur (acquisition of which was only completed in February 2024) and Courtyard by Marriott Penang (acquisition of which was only completed in July 2024).

Office Properties

*Utilities expenses* – Utilities expenses increased by RM2.5 million or 25.9% to RM12.1 million for the FYE 2025 from RM9.6 million for the FYE 2024. The increase was mainly due to an increase in chilled water and electricity consumption. The higher utilities expenses are in line with the increase in Average Occupancy Rate of the Office Properties.

*Property management fee and reimbursables* – Property management fee and reimbursables increased by RM2.4 million or 32.2% to RM9.9 million for the FYE 2025 from RM7.5 million for the FYE 2024. The increase was mainly due to an increase in property management reimbursables in line with the increase in business activities.

*Maintenance expenses* – Maintenance expenses increased by RM0.9 million or 13.2% to RM8.0 million for the FYE 2025 from RM7.1 million for the FYE 2024. The increase was mainly due to (a) an increase in the Average Occupancy Rate of IOI City Towers, resulting in more upgrades required to be made to the building management system of IOI City Towers in preparation for the commencement of certain new tenancies during the FYE 2025; and (b) external repainting works and wall treatment on the building façade of PFCC Towers 1 and 2.

*Quit rent and assessment* – Quit rent and assessment increased by RM0.1 million or 5.6% to RM1.9 million for the FYE 2025 from RM1.8 million for the FYE 2024. The increase was mainly due to a revised rate for assessment applied to the Office Properties since January 2025.

*Other operating expenses* – Other operating expenses increased by RM0.3 million or 49.2% to RM1.0 million for the FYE 2025 from RM0.7 million for the FYE 2024. The increase was mainly due to costs incurred in relation to the commencement of new tenancies.

***NPI***

As a result of the factors discussed above, NPI increased by RM66.6 million or 20.7% to RM388.1 million for the FYE 2025 from RM321.5 million for the FYE 2024.

***Manager's fees***

Manager's fees increased by RM6.4 million to RM32.7 million for the FYE 2025 from RM26.3 million for the FYE 2024 in line with the increase in NPI.

***Trustee's fee***

Trustee's fee increased by RM88,000 to RM546,000 for the FYE 2025 from RM458,000 for the FYE 2024.

***Other trust expenses***

Other trust expenses increased by RM0.1 million to RM1.1 million for the FYE 2025 from RM1.0 million for the FYE 2024.

***Finance costs***

Finance costs increased by RM6.9 million to RM100.7 million in the FYE 2025 from RM93.8 million in the FYE 2024 as the acquisition of Courtyard by Marriott Penang completed in July 2024.

***Profit before tax***

As a result of the factors discussed above as well as changes in fair value on investment properties of RM939.6 million, the Group recorded a profit before tax of RM1,192.9 million for the FYE 2025, which was an increase of RM218.3 million or 22.4% as compared to a profit before tax of RM974.5 million for the FYE 2024.

***Distributable Income***

After adjusting for the non-cash items, which comprise fair value gain and fees paid to the Manager in the form of Units, the Group recorded a Distributable Income of RM269.6 million for the FYE 2025, which increased by RM56.0 million from the Distributable Income of RM213.6 million for the FYE 2024.

**(iii) Results of operations for the FYE 2024 compared to results of operations for the FYE 2023**

***Total Revenue***

The Group's Total Revenue for the FYE 2024 increased by RM98.1 million or 25.0% to RM490.4 million from RM392.4 million for the FYE 2023.

Retail Property

Total Revenue in respect of the Retail Property increased by RM76.0 million or 23.7% to RM396.9 million in the FYE 2024 from RM320.9 million in the FYE 2023.

Rental Income in respect of the Retail Property increased by RM49.6 million or 23.0% to RM265.3 million in the FYE 2024 from RM215.8 million in the FYE 2023. The increase was mainly attributable to (a) IOI City Mall Phase 2, which commenced operations in August 2022 and increased car traffic to the Retail Property (from 121 index points in the FYE 2023 to 140 index points in the FYE 2024 based on the Retail Property's car traffic index as reported in the Independent Property Market Report) driving tenants' sales; and (b) higher rental rates achieved from tenancy renewals for IOI City Mall Phase 1 and the increase in Average Rental Rate psf from RM9.72 in the FYE 2023 to RM10.77 in the FYE 2024. In addition, as the FYE 2023 represented the first partial year of operations of IOI City Mall Phase 2, the Retail Property recorded an overall lower Average Occupancy Rate of 86.1%, which subsequently improved to 96.8% in the FYE 2024.

Revenue derived from contracts with customers increased by RM26.4 million or 25.1% to RM131.5 million in the FYE 2024 from RM105.1 million in the FYE 2023, primarily due to an increase in car park income due to increased car traffic to the Retail Property (from 121 index points in the FYE 2023 to 140 index points in the FYE 2024, based on the Retail Property's car traffic index as reported in the Independent Property Market Report) following the opening of IOI City Mall Phase 2 as well as an increase in number of car park season pass subscribers, which was partially supported by the higher Average Occupancy Rate of IOI City Towers which shares the IOI City Mall Car Parks. Recoveries increased in line with the improvement in Average Occupancy Rate of the Retail Property, and service charge also increased due to the upward revision of the service charge rate from RM2.50 psf to RM3.00 psf effective from 1 January 2024 and the improved Average Occupancy Rate of the Retail Property.

Hotel Properties

Master lease income of the Hotel Properties for the FYE 2024 increased by RM17.1 million or 53.6% to RM49.1 million from RM32.0 million for the FYE 2023. This was mainly attributable to an increase in the Average Occupancy Rate of the Hotel Properties from 60.5% in the FYE 2023 to 69.8% in the FYE 2024, the opening of Moxy Putrajaya in February 2024 and the completion of the acquisition of W Kuala Lumpur in February 2024. In addition, Le Méridien Putrajaya contributed an additional RM6.1 million in the FYE 2024 which was primarily driven by strong and consistent contributions from its key corporate accounts that resulted in a higher Average Occupancy Rate for the hotel during the FYE 2024.

Office Properties

Total Revenue in respect of the Office Properties increased by RM4.9 million or 12.5% to RM44.4 million in the FYE 2024 from RM39.5 million in the FYE 2023.

Rental Income in respect of the Office Properties increased by RM2.9 million or 11.5% to RM28.5 million in the FYE 2024 from RM25.6 million in the FYE 2023. The increase was mainly attributable to the successful onboarding of new tenants and renewal of existing tenancies at the Office Properties which saw an increase in the Average Occupancy Rate of the Office Properties, from 38.3% in the FYE 2023 to 42.3% in the FYE 2024. Several tenants were secured towards the end of the FYE 2023 for PFCC Towers, with additional tenancies commencing at the beginning of the FYE 2024, contributing to improved occupancy and steady growth in Rental Income. The increase in Rental Income was tempered slightly by the marginal decrease in Average Rental Rate psf of IOI City Towers due to the competitive rental package offered (in the form of rent-free periods) to certain new tenants.

Revenue derived from contracts with customers increased by RM2.0 million or 14.4% to RM15.9 million in the FYE 2024 from RM13.9 million in the FYE 2023, primarily due to an increase in the service charge received and an increase in recoveries due to higher chilled water consumption, in line with the increase in the Average Occupancy Rate of the Office Properties.

***Property operating expenses***

Property operating expenses for the FYE 2024 increased by RM19.5 million or 13.1% to RM169.0 million in the FYE 2024 from RM149.4 million for the FYE 2023. The increase was mainly due to higher utilities expenses, property management fee and reimbursables and maintenance expenses, which were partially offset by a lower quit rent and assessment as well as reduced marketing and promotion expenses.

Retail Property

*Utilities expenses* – Utilities expenses increased by RM12.3 million or 25.0% to RM61.4 million in the FYE 2024 from RM49.1 million in the FYE 2023 mainly due to higher electricity consumption in line with the increase in the Average Occupancy Rate of the Retail Property.

*Property management fee and reimbursables* – Property management fee and reimbursables increased by RM4.1 million or 12.4% to RM36.8 million in the FYE 2024 from RM32.8 million in the FYE 2023, mainly due to property management reimbursables in line with the increase in business activities.

*Maintenance expenses* – Maintenance expenses increased by RM4.0 million or 14.9% to RM30.6 million in the FYE 2024 from RM26.6 million in the FYE 2023, mainly due to the increase in the cleaning charges, attributable to the increase in Average Occupancy Rate.

*Quit rent and assessment* – Quit rent and assessment decreased by RM3.6 million or 56.2% to RM2.8 million in the FYE 2024 from RM6.4 million in the FYE 2023, mainly due to the one-off reversal of assessment recognised in the FYE 2024 following the exemption granted up to December 2024, provision of which was previously made in the FYE 2023.

*Other operating expenses* – Other operating expenses decreased by RM1.2 million or 12.4% to RM8.6 million in the FYE 2024 from RM9.8 million in the FYE 2023, mainly due to reduced marketing and promotion expenses as a result of a lower number of promotional events held during the FYE 2024.

Hotel Properties

*Quit rent and assessment* – Quit rent and assessment increased by RM0.2 million or 11.1% to RM1.9 million in the FYE 2024 from RM1.7 million in the FYE 2023. This increase was mainly due to the 4-month contribution from the opening of Moxy Putrajaya in February 2024.

*Other operating expenses* – Other operating expenses increased by RM0.1 million or 88.5% to RM0.2 million in the FYE 2024 from RM0.1 million in the FYE 2023. This increase was mainly due to the 4-month contribution from the opening of Moxy Putrajaya in February 2024.

Office Properties

*Utilities expenses* – Utilities expenses increased by RM1.0 million or 11.9% to RM9.6 million in the FYE 2024 from RM8.6 million in the FYE 2023. This increase was mainly driven by higher chilled water consumption, in line with the increase in the Average Occupancy Rate of the Office Properties.

*Property management fee and reimbursables* – Property management fee and reimbursables increased by RM1.7 million or 29.5% to RM7.5 million in the FYE 2024 from RM5.8 million in the FYE 2023. This increase was mainly due to an increase in property management reimbursables in line with the increase in business activities.

*Maintenance expenses* – Maintenance expenses increased by RM1.1 million or 19.1% to RM7.1 million in the FYE 2024 from RM6.0 million in the FYE 2023. This increase was mainly due to (a) an increase in Average Occupancy Rate; (b) certain rectifications, repairs and upgrades required to be made to support the operational reliability and regulatory compliance of the building prior to the commencement of certain new tenancies in the FYE 2024 for IOI City Towers; and (c) external repainting works and wall treatment on the building façade of PFCC Towers 1 and 2.

*Quit rent and assessment* – No significant changes arose in respect of the quit rent and assessment for the Office Properties from the FYE 2023 to the FYE 2024.

*Other operating expenses* – Other operating expenses decreased by RM0.1 million or 16.4% to RM0.7 million in the FYE 2024 from RM0.8 million in the FYE 2023. This decrease was mainly due to costs incurred in relation to the commencement of new tenancies in the FYE 2023 and higher signage advertisement costs in the FYE 2023.

***NPI***

As a result of the factors discussed above, NPI increased by RM78.5 million or 32.3% to RM321.5 million for the FYE 2024 from RM243.0 million for the FYE 2023.

***Manager's fees***

Manager's fees increased by RM5.0 million to RM26.3 million for the FYE 2024 from RM21.3 million for the FYE 2023 in line with the increase in NPI.

***Trustee's fee***

Trustee's fee increased by RM85,000 to RM458,000 for the FYE 2024 from RM373,000 in the FYE 2023.

***Other trust expenses***

Other trust expenses increased by RM165,000 to RM983,000 for the FYE 2024 from RM818,000 for the FYE 2023.

***Finance costs***

Finance costs increased by RM3.4 million to RM93.8 million in the FYE 2024 from RM90.4 million in the FYE 2023 as Moxy Putrajaya only commenced operations in February 2024, and the acquisitions of W Kuala Lumpur and Courtyard by Marriott Penang only completed in February 2024 and July 2024 respectively.

***Profit before tax***

As a result of the factors discussed above as well as changes in fair value on investment properties of RM774.1 million, the Group recorded a profit before tax of RM974.5 million for the FYE 2024 as compared to a profit before tax of RM877.0 million for the FYE 2023.

***Distributable Income***

After adjusting for the non-cash items which comprise fair value gain and the fees paid to the Manager in the form of Units, the Group recorded a Distributable Income of RM213.6 million for the FYE 2024, which increased by RM72.8 million from the Distributable Income of RM140.9 million for the FYE 2023.

### 4.4.7 Liquidity and capital resources

The Manager is of the opinion that the Group's working capital would be sufficient for its present requirements as rental and rental-related income are received in advance. In addition, the Vendors will be bearing the major capital expenditure set out in **Section 4.4.8** "Capital expenditures" below.

Upon Listing, after taking into account the estimated Listing expenses of RM4.0 million, the Group is expected to have sufficient cash balance to fund working capital, capital expenditures and unanticipated cash needs.

The Manager anticipates that the Group's primary uses of cash would be to fund day-to-day operations, trust expenses, management fees, servicing of debt, distributions (to the extent there is Distributable Income), AEIs and future acquisitions.

Funding of the foregoing would come from a combination of cash from operations and borrowings. The Group's expected gearing level upon Listing will be approximately 34.1% while the regulated maximum under the REIT Guidelines is 50.0% of the Total Asset Value at the time of borrowing. If required and deemed necessary or appropriate, the Group will also consider other opportunities to raise additional equity capital through the issuance of new Units.

### 4.4.8 Capital expenditures

Save for the expansion and renovation of the Subject Properties to be carried out and completed by the respective Vendors as set out in **Section 2.14.1(viii)** "Expansion and renovation of the Retail Property", **Section 2.15.4(vi)** "Expansion and renovation of Four Points by Sheraton Puchong", **Section 2.15.5(vi)** "Expansion and renovation of W Kuala Lumpur", and **Section 2.16.2(viii)** "Expansion and renovation of PFCC Towers" of this Prospectus, the Manager does not envisage any significant capital expenditure to be incurred during the Projection Period 2027.

### 4.4.9 Changes to accounting policies

There were no changes to the accounting policies of the Vendors. The Group's pro forma NPI has been compiled based on the Vendors' audited financial statements for the FYE 2023, FYE 2024, FYE 2025 and unaudited condensed interim financial information for the FPE 31 May 2025 and FPE 31 May 2026. The pro forma NPI has been prepared in a manner consistent with the format and the material accounting policies to be adopted by the Group as set out in **Section 4.4.4** "Material accounting policies" of this Prospectus.

### 4.4.10 Seasonality

The Retail Property experiences noticeable seasonal fluctuations in revenue during festive seasons.

In general, the Hotel Properties experience their highest occupancy rates and revenue during the second quarter of the financial year (October to December) and the fourth quarter of the financial year (April to June), supported by business travel, MICE, corporate events, and festive and long holiday periods. Occupancy rates and revenue of the Hotel Properties are comparatively softer during the remaining periods of the financial year, particularly during off-peak business travel months, periods surrounding back-to-back festive celebrations, and during weekends and public holidays for the Hotel Properties with a stronger corporate business profile. For business-oriented Hotel Properties such as Four Points by Sheraton Puchong and Courtyard by Marriott Penang, occupancy rates are primarily supported by corporate travellers and tend to be relatively stable throughout the year, with softer demand typically observed during weekends, festive holiday periods and the Ramadan month, when domestic corporate travel activity may moderate. Overall performance across the Hotel Properties is supported by a diversified mix of business, event-related, leisure and festive-driven demand.

The Office Properties do not experience noticeable seasonal fluctuations in occupancy rates or revenue.

## 4.5 PROFIT PROJECTION

Statements contained in this "Profit Projection" Section that are not historical facts may be forward-looking statements. Such statements are based on the assumptions set forth in this Section of this Prospectus and are subject to certain risks and uncertainties which could cause actual results to differ materially from those projections. Under no circumstances should the inclusion of such information herein be regarded as a representation, warranty or prediction by any of IOIPG REIT, the Manager, the Sponsor, the Vendors, the Trustee, the Joint Principal Advisers, the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners or any other person that the underlying assumptions will materialise, or that these results will be achieved or are likely to be achieved. Please refer to the Section on "Forward-looking Statements" and **Section 5** "Risk Factors" of this Prospectus for further details. Investors in the Units are cautioned not to place undue reliance on these forward-looking statements which are made only as at the date of this Prospectus.

***None of IOIPG REIT, the Manager, the Sponsor, the Vendors, the Trustee, the Joint Principal Advisers, Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners guarantees the performance of the Group, the repayment of capital, the payment of any distributions, or any particular return on the Units. The projected yield stated in the following table is calculated based on the Retail Price of RM0.96 per Unit.***

***Such yields will vary accordingly based on the actual Listing Date, or for investors who purchase Units at a price that differs from the Retail Price.***

***Investors are cautioned that rental yield on the Subject Properties to be held by the Group is not equivalent to the yield of the Units. Investors are cautioned that they will not get the full amount of the DPU as illustrated in the Profit Projection. Current rental receipts and yields may not be sustained. The values of the Subject Properties may rise as well as fall.***

The following table shows the Profit Projection for the Projection Period 2027. The financial year end of the Group is 30 June. The Profit Projection has been prepared assuming that the first financial period is from the date of establishment of IOIPG REIT of 11 September 2026 to 30 June 2027, and that the Acquisitions, the entry into the Hotel Master Lease Agreements, the Offering and the Listing had been completed on 11 September 2026. The actual NPI for the FYE 30 June 2027 and the resultant distribution yield would be dependent on, among others, the rentals/master lease income of the Subject Properties accruing to the Group effective from the Listing Date and the Retail Price. The Profit Projection is based on the assumptions set out below and has been examined by the Reporting Accountants and should be read together with the "Reporting Accountants' Report on Prospective Financial Information" set out in **Appendix E** of this Prospectus, as well as the assumptions set out in this Section of this Prospectus.

**Profit Projection**

| | **Projection Period 2027** |
|---|---|
| | **RM'000** |
| Total Revenue | 551,581 |
| Property operating expenses | (173,936) |
| **NPI** | **377,645** |
| Interest income | 22 |
| Changes in fair value on investment properties | **-** |
| **Net investment income** | **377,667** |
| Manager's fees | (29,789) |
| Trustee's fee | (481) |
| Other trust expenses | (983) |
| Finance costs | (80,854) |
| **Profit before taxation** | **265,560** |
| Taxation | **-** |
| **Profit after taxation/ Total comprehensive income attributable to unitholders** | **265,560** |
| Total comprehensive income | 265,560 |
| Non-cash items[(1)] | 14,892 |
| **Distributable Income** | **280,452** |
| Number of Units in issue (in thousands)[(2)] | 5,515,512 |
| Distribution rate (%) | 100 |
| Distribution cover (times)[(3)] | 1.00 |
| DPU (sen)[(5)] | 6.33[(4)] |
| Retail Price (RM/Offer Unit) | 0.96 |
| Distribution yield on Retail Price (%)[(6)] | 6.60[(4)] |

***Notes:***

*(1) Non-cash items comprise 50% of the Manager's fees which is payable in Units.*

*(2) It is assumed that 50% of the Manager's fees will be satisfied through the issuance of Units at an assumed price of RM0.96 per Unit.*

*(3) Distribution cover is computed based on Distributable Income divided by income distributed to Unitholders, which is assumed to be 100%.*

*(4) The DPU and distribution yield for the Projection Period 2027 have been annualised based on the Retail Price of RM0.96 per Offer Unit by multiplying the projected DPU of approximately 5.08 sen and distribution yield of 5.3% for the 293-day Projection Period 2027 by a factor of 365/293.*

*(5) DPU is computed based on a 100% distribution of Distributable Income distributed to Unitholders divided by number of Units in issue.*

*(6) Distribution yield is computed based on DPU divided by the Retail Price. It is assumed that the listing date is on 11 September 2026 (for the purpose of illustration only). The distribution yield will vary accordingly based on the actual Listing Date and the Final Retail Price.*

### 4.5.1 Projected Total Revenue and NPI

The following sets out the projected Total Revenue and NPI for each of the Subject Properties for the Projection Period 2027:

| | Projection Period 2027 | |
|---|---|---|
| | **Total Revenue** | **NPI** |
| | **RM'000** | **RM'000** |
| ***Retail Property*** | | |
| IOI City Mall | 400,518 | 260,348 |
| ***Hotel Properties*** | | |
| Putrajaya Marriott Hotel | 14,100 | 13,451 |
| Le Méridien Putrajaya | 18,161 | 17,615 |
| Moxy Putrajaya | 12,002 | 11,479 |
| Four Points by Sheraton Puchong | 4,816 | 4,422 |
| W Kuala Lumpur | 20,262 | 19,506 |
| Courtyard by Marriott Penang | 6,963 | 6,664 |
| ***Office Properties*** | | |
| IOI City Towers | 38,315 | 24,202 |
| PFCC Towers | 36,444 | 19,958 |
| **Total** | **551,581** | **377,645** |

### 4.5.2 Directors' analysis and commentary

The Directors confirm that they have reviewed the Profit Projection and the underlying bases and assumptions stated herein. After having made due and careful enquiries, and having taken into account the future prospects of the industry, the future plans and strategies of IOIPG REIT (as set out in **Section 1.3** "Strategies" of this Prospectus), its level of gearing, liquidity and working capital requirements, the Directors are of the opinion that the Profit Projection is achievable and the assumptions made are reasonable at the time of issue of this Prospectus, barring unforeseen circumstances.

Nevertheless, the bases and assumptions are inherently subject to significant business, economic and competitive uncertainties and contingencies, which are beyond the Manager's control. Therefore, future events, regionally and globally, may have a material impact on the actual results of the Group during the Projection Period 2027.

### 4.5.3 Bases and assumptions

The Profit Projection has been prepared for illustrative purposes, on the bases and accounting principles consistent with those to be adopted in the preparation of the financial statements of the Group. The financial year end of the Group is 30 June. The Profit Projection has been prepared on the assumption that the Acquisitions, the entry into the Hotel Master Lease Agreements, the Offering and the Listing had been completed on 11 September 2026 and that IOIPG REIT is established and had commenced operations on 11 September 2026, of which the financial statements will be prepared for a period of less than 12 months for the financial period ending 30 June 2027. The actual revenue to be recorded by IOIPG REIT shall commence on the Listing Date. The Manager has prepared the Profit Projection on the following bases and assumptions. The Manager considers these bases and assumptions to be appropriate and reasonable as at the date of this Prospectus.

However, investors should consider these bases and assumptions as well as the Profit Projection and make their own assessment of the future performance of the Group.

#### 4.5.3.1 Total Revenue

The Manager has projected the Total Revenue for the Projection Period 2027 to be at RM551.6 million, which comprises Rental Income and revenue from contracts with customers.

The breakdown of Total Revenue by the type of Subject Properties is as follows in which the assumptions used in projecting the revenue for each type of Subject Property are explained thereafter:

| | **Total Revenue** |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| **Type of Subject Properties** | |
| **Retail Property** | |
| IOI City Mall | 400,518 |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 14,100 |
| Le Méridien Putrajaya | 18,161 |
| Moxy Putrajaya | 12,002 |
| Four Points by Sheraton Puchong | 4,816 |
| W Kuala Lumpur | 20,262 |
| Courtyard by Marriott Penang | 6,963 |
| **Office Properties** | |
| IOI City Towers | 38,315 |
| PFCC Towers | 36,444 |
| **Total** | **551,581** |

**(i) Retail Property**

The breakdown of rental income and revenue from contracts with customers of the Retail Property is as follows:

| | Projection Period 2027 |
|---|---|
| **Retail Property - IOI City Mall** | **RM'000** |
| Rental income: | |
| Base rent | 225,638 |
| Percentage rent | 33,410 |
| Advertising and promotion | 13,797 |
| Revenue from contracts with customers: | |
| Service charge | 45,929 |
| Car park income | 42,371 |
| Recoveries | 38,635 |
| Other incidental income | 738 |
| **Total** | **400,518** |

*Rental income – Base rent*

The following is assumed in arriving at the projected base rent for the Retail Property for the Projection Period 2027.

The lease expiry profile as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | Projection Period 2027 | |
|---|---|---|
| | **NLA** | **Projected base rent** |
| | **%** | **RM'000** |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 74.7 | 164,568 |
| Expiring during Projection Period | 23.2 | 61,070 |
| - *Contracted* | - | *31,532(1)* |
| - *Not contracted - to be renewed(2)* | - | *29,538(3)* |
| Vacant lots | 2.1 | - |
| **Total** | **100.0** | **225,638** |

***Notes:***

*(1) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.*

*(2) For the existing tenancy agreements expiring during the Projection Period 2027, it is assumed that the NLA which has yet to be renewed will either be renewed or be occupied by new tenants (with tenancy periods ranging between 1 to 3 years).*

*(3) Base rent is projected on a per tenant basis after taking into account, among others, tenants' sales performance and prospects, occupancy cost ratio (being the percentage of the tenant's revenue which is being paid as rental), tenants' previously contracted base rent and the base rent paid by tenants of a similar trade sector or location within the Retail Property. The average growth rate of the base rent psf is 8.6% for the Projection Period 2027 compared to its respective previous contractual tenancy rental rates.*

The projected Average Occupancy Rate for the Projection Period 2027 is assumed at 97.3%. The Average Occupancy Rate for the FPE 31 May 2026 is 96.9%.

The projected base rent psf for the Projection Period 2027 is assumed at RM9.30. The base rent psf of the Retail Property is RM8.52 for the FPE 31 May 2026.

*Rental income – Percentage rent*

The percentage rent for the Projection Period 2027 is projected on a per tenant basis based on the actual percentage rent recorded during the corresponding period after considering trends in individual tenants' sales performance and prospects observed up to 11 September 2026, as well as the changes in proportion of base rent and percentage rent arising from tenancy renewals. Historically, base rent increases upon tenancy renewals for performing tenants (for example, tenants who have been paying percentage rent instead of base rent with regard to tenancies where rental terms are the higher of base rent or percentage rent), which results in a relatively higher proportion of base rent compared to percentage rent in the projections.

*Rental income – advertising and promotion income*

The advertising and promotion income is projected after considering the historical results for the FPE 31 May 2026 and anticipated advertising and promotional activities.

*Revenue from contract with customers*

For the Projection Period 2027, the service charge is projected based on the Occupied NLA as at 31 May 2026 and the projected Average Occupancy Rate for the Projection Period 2027 which is assumed at 97.3%. It is assumed that the service charge rate for the Projection Period 2027 remains at the same rate as of 31 May 2026.

For car park income, the projected car park income is projected to increase for the Projection Period 2027 after considering the projected increase in car traffic to IOI City Mall and the projected occupancy rates of the Subject Properties within the integrated development of IOI Resort City.

For the Projection Period 2027, recoveries are projected based on projected consumption levels and expected tariff rates.

Other incidental income comprises miscellaneous income which are projected based on the actual historical amounts excluding one-off non-recurring income.

The projected Average Rental Rate psf for the Projection Period 2027 of IOI City Mall is assumed at RM13.14. The Average Rental Rate psf for the FPE 31 May 2026 was RM12.64.

**(ii) Hotel Properties**

The breakdown of master lease income of the Hotel Properties is as follows:

| | Projection Period 2027 |
|---|---|
| | **RM'000** |
| ***Hotel Properties – Master lease income*** | |
| Putrajaya Marriott Hotel | 14,100 |
| Le Méridien Putrajaya | 18,161 |
| Moxy Putrajaya | 12,002 |
| Four Points by Sheraton Puchong | 4,816 |
| W Kuala Lumpur | 20,262 |
| Courtyard by Marriott Penang | 6,963 |
| **Total** | **76,304** |

*Master lease income*

The Guaranteed Rent and Variable Rent for each Hotel Property as per the Hotel Master Lease Agreements are set out in the table below:

| | Projection Period 2027 | |
|---|---|---|
| | **Guaranteed Rent** | **Variable Rent** |
| | **RM'000** | |
| ***Hotel Properties*** | | |
| Putrajaya Marriott Hotel | 6,454 | 90% of Net GOP |
| Le Méridien Putrajaya | 8,429 | |
| Moxy Putrajaya | 6,021 | |
| Four Points by Sheraton Puchong | 4,816 | |
| W Kuala Lumpur | 9,633 | |
| Courtyard by Marriott Penang | 5,491 | |
| **Total** | **40,844** | |

The breakdown of the Net GOP is as follows:

| | Net GOP |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 15,667 |
| Le Méridien Putrajaya | 20,179 |
| Moxy Putrajaya | 13,336 |
| Four Points by Sheraton Puchong | 4,382 |
| W Kuala Lumpur | 22,513 |
| Courtyard by Marriott Penang | 7,737 |
| **Total** | **83,814** |

Based on the computation of Variable Rent as 90% of Net GOP for each Hotel Property, the Variable Rent is then compared against the Guaranteed Rent stipulated under the respective Hotel Master Lease Agreement. For the Projection Period 2027, the higher of the Variable Rent or the Guaranteed Rent is adopted as the master lease income for the relevant Hotel Property. The resulting master lease income, after applying this comparison for each Hotel Property, is summarised in the table below for the Projection Period 2027.

| | Projection Period 2027 | |
|---|---|---|
| | **Basis of projected rental** | **Total projected rental** |
| | | **RM'000** |
| ***Hotel Properties*** | | |
| Putrajaya Marriott Hotel | Variable rent | 14,100 |
| Le Méridien Putrajaya | Variable rent | 18,161 |
| Moxy Putrajaya | Variable rent | 12,002 |
| Four Points by Sheraton Puchong | Guaranteed rent | 4,816 |
| W Kuala Lumpur | Variable rent | 20,262 |
| Courtyard by Marriott Penang | Variable rent | 6,963 |
| **Total** | | **76,304** |

The analysis of the components of the Net GOP is described below.

*Gross operating revenue*

Gross operating revenue consists of room revenue, F&B revenue and other income. The breakdown of gross operating revenue by Hotel Property is as follows:

| | Gross operating revenue |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 68,372 |
| Le Méridien Putrajaya | 76,653 |
| Moxy Putrajaya | 40,706 |
| Four Points by Sheraton Puchong | 24,602 |
| W Kuala Lumpur | 96,509 |
| Courtyard by Marriott Penang | 27,288 |
| **Total gross operating revenue** | **334,130** |

*Room revenue*

The total room revenue of each Hotel Property is projected as follows:

| | Room Revenue |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 33,887 |
| Le Méridien Putrajaya | 42,805 |
| Moxy Putrajaya | 30,581 |
| Four Points by Sheraton Puchong | 17,404 |
| W Kuala Lumpur | 43,085 |
| Courtyard by Marriott Penang | 22,384 |
| **Total room revenue** | **190,146** |

The room revenue is projected based on the assumption of the projected Average Occupancy Rate and the projected Average Daily Rate as set out below:

| | Projected Average Occupancy Rate[(1)] |
|---|---|
| | **Projection Period 2027** |
| | **%** |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 60.0 |
| Le Méridien Putrajaya | 82.0 |
| Moxy Putrajaya | 70.2 |
| Four Points by Sheraton Puchong | 64.9 |
| W Kuala Lumpur | 81.2 |
| Courtyard by Marriott Penang | 81.0 |
| **Average Occupancy Rate** | **71.1** |

***Note:***

*(1) The projected Average Occupancy Rate is derived based on the total 12 months projected Average Occupancy Rate of each Subject Property for the Projection Period 2027.*

| | Projected Average Daily Rate |
|---|---|
| | **Projection Period 2027** |
| | **RM** |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 395 |
| Le Méridien Putrajaya | 503 |
| Moxy Putrajaya | 310 |
| Four Points by Sheraton Puchong | 367 |
| W Kuala Lumpur | 1,172 |
| Courtyard by Marriott Penang | 474 |
| **Average Daily Rate** | **474** |

The following property specific factors were considered for the projection of each Hotel Property:

***Putrajaya Marriott Hotel***

For the Projection Period 2027, the Average Occupancy Rate is projected reflecting the anticipated increase in bookings from multiple distribution channels, including corporate events and travel agents, as well as the expected materialisation of room contracts.

The Average Daily Rate for the Projection Period 2027 is projected based on the Master Lessee's expected performance for Putrajaya Marriott Hotel and the expected demand as described above.

***Le Méridien Putrajaya***

For the Projection Period 2027, Average Occupancy Rate is projected after considering an increase in corporate demand, scheduled major conventions and events and continuous marketing efforts supported by multiple distribution channels.

The Average Daily Rate for the Projection Period 2027 is projected based on the Master Lessee's expected performance for Le Méridien Putrajaya and the expected demand as described above.

***Moxy Putrajaya***

For the Projection Period 2027, the Average Occupancy Rate of Moxy Putrajaya is projected after considering continued ramp up in occupancy as the hotel progresses towards a more stabilised level of operations following its fourth year of operation and anticipated increase in contribution from corporate and leisure segments.

The Average Daily Rate for the Projection Period 2027 is based on the Master Lessee's expected performance for Moxy Putrajaya and the expected demand as described above.

***Four Points by Sheraton Puchong***

For the Projection Period 2027, the Guaranteed Rent will be adopted as the master lease income for Four Points by Sheraton Puchong as the Average Occupancy Rate is projected to decline due to reduced capacity from the ongoing refurbishment works at the hotel that commenced in September 2025 and are expected to be completed in January 2027. During the refurbishment period, the hotel is expected to experience reduced guest visitation as a result of operational disruptions and a reduction in Room Nights.

The Average Daily Rate for the Projection Period 2027 is based on the Master Lessee's expected performance for Four Points by Sheraton Puchong and the expected demand as described above.

***W Kuala Lumpur***

For the Projection Period 2027, the Average Occupancy Rate is projected to slightly decline due to the strategy of W Kuala Lumpur optimising its Average Daily Rate to enhance its overall revenue performance.

As a result, the Average Daily Rate for the Projection Period 2027 is projected to improve accordingly.

***Courtyard by Marriott Penang***

For the Projection Period 2027, the Average Occupancy Rate is projected to grow representing a projected continued strong performance, supported by stable demand across corporate, leisure and medical tourism segments in Penang.

The Average Daily Rate for the Projection Period 2027 is based on the Master Lessee's expected performance for Courtyard by Marriott Penang and the expected demand as described above.

*F&B revenue*

The breakdown for the projected F&B revenue by Hotel Property is as follows:

| | **F&B revenue** |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 33,500 |
| Le Méridien Putrajaya | 32,822 |
| Moxy Putrajaya | 9,444 |
| Four Points by Sheraton Puchong | 7,005 |
| W Kuala Lumpur | 50,448 |
| Courtyard by Marriott Penang | 4,410 |
| **Total F&B revenue** | **137,629** |

The F&B revenue comprise receipts from restaurants, lounges and bars, as well as corporate meetings, events and banquets. The projected F&B revenue is derived from the historical revenue composition and historical performance of F&B outlets of the relevant Hotel Property, taking into consideration historical occupancy rates and expected bookings for banquets with the exception of the following Hotel Properties:

(a) in respect of Putrajaya Marriott Hotel, its F&B revenue is projected to improve following an increase in catering and banquet revenue, supported by the conversion of the hotel's Tuscany Italian-American Grill restaurant into a multi-functional event space;

(b) in respect of W Kuala Lumpur, its F&B revenue is projected to include the additional revenue from a new F&B outlet for the Projection Period 2027; and

(c) in respect of Four Points by Sheraton Puchong, its F&B revenue is projected to improve following the completion of the refurbishment works and the resumption of full operations.

*Other income*

Other income comprises items such as spa and beauty services, annual memberships, and laundry services. These are projected based on the historical performance of the Hotel Properties' operations and demand for banquet services.

*Operating expenses*

For the Projection Period 2027, the operating expenses are projected based on historical performance, taking into consideration expected increases arising from occupancy levels, expected banqueting demand, expected operating efficiencies and level of operations.

*Master lease expenses*

Master Lease Expenses are projected based on (a) historical expenses incurred by the respective Hotel Properties; and (b) in respect of the FF&E Contribution, expected GOP and conditions set out in the Hotel Master Lease Agreements.

**(iii) Office Properties**

The breakdown of rental income and revenue from contracts with customers of the Office Properties is as follows:

| | **Projection Period 2027** |
|---|---|
| | **RM'000** |
| ***Office Properties*** | |
| **IOI City Towers** | |
| Rental Income: | |
| Base rent | 24,394 |
| Revenue from contracts with customers: | |
| Service charge | 11,755 |
| Car park income | 5 |
| Recoveries | 2,117 |
| Other incidental income | 44 |
| | **38,315** |
| **PFCC Towers** | |
| Rental Income | |
| Base rent | 24,934 |
| Revenue from contracts with customers | |
| Service charge | 7,177 |
| Car park income | 2,643 |
| Recoveries | 1,673 |
| Other incidental income | 17 |
| | **36,444** |
| **Total** | **74,759** |

*Rental income – Base rent*

The following is assumed in arriving at the projected base rent for the Office Properties for the Projection Period 2027.

The lease expiry profile for IOI City Towers as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | Projection Period 2027 | |
|---|---|---|
| | **NLA** | **Projected base rent** |
| **IOI City Towers** | **%** | **RM'000** |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 67.4 | 17,394 |
| Expiring during Projection Period | 20.7 | 5,622 |
| - Contracted | - | 3,621[(1)] |
| - Not contracted - to be renewed[(2)] | - | 2,001[(3)] |
| **New tenancies where:** | | |
| Rental commenced during Projection Period[(4)] | 3.3 | 945 |
| Tenancy not secured, but in negotiations with potential tenants[(5)] | 2.0 | 433 |
| Vacant lots | 6.6 | - |
| **Total** | **100.0** | **24,394** |

***Notes:***

*(1) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.*

*(2) For the existing tenancy agreements expiring during the Projection Period 2027, it is assumed that the NLA which has yet to be renewed is either assumed to be renewed or be occupied by new tenants (with tenancy periods ranging between 1 to 3 years).*

*(3) Base rent is projected on a per tenant basis after taking into account, among others, contractual rental escalations under existing tenancy agreements, and rental reversions upon lease renewal where rents are assumed to be adjusted towards prevailing market rental levels. The average growth rate of the base rent psf is 5.2% for the Projection Period 2027 compared to its previous contractual tenancy rental rate.*

*(4) Projected based on rental rates stated in the executed tenancy agreements.*

*(5) Projected based on rental rates that are under negotiations with potential tenants or rental rates stated in letter of offer issued but not yet accepted by tenants (as the case may be).*

The projected Average Occupancy Rate of IOI City Towers for the Projection Period 2027 is assumed at 87.8%. The Average Occupancy Rate of IOI City Towers for the FPE 31 May 2026 is 61.0%.

The projected base rent psf of IOI City Towers for the Projection Period 2027 is assumed at RM2.94. The base rent psf of IOI City Towers is RM2.98 for the FPE 31 May 2026.

IOIPG and its affiliates are projected to occupy 18.1% of the Committed Occupied NLA of IOI City Towers, contributing to 12.7% of the Total Revenue of IOI City Towers for the Projection Period 2027. Tenants which are not affiliated to IOIPG are projected to occupy the remaining 81.9% of the Committed Occupied NLA of IOI City Towers, contributing to the remaining 87.3% of the Total Revenue of IOI City Towers for the Projection Period 2027.

The lease expiry profile for PFCC Towers as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | **Projection Period 2027** | |
|---|---|---|
| | **NLA** | **Projected base rent** |
| **PFCC Towers** | **%** | **RM'000** |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 75.8 | 20,220 |
| Expiring during Projection Period | 12.1 | 4,032 |
| - Contracted | - | 2,220[(1)] |
| - Not contracted - to be renewed [(2)] | - | 1,812[(3)] |
| **New tenancies where:** | | |
| Tenancy not secured, but in negotiations with potential tenants[(4)] | 2.9 | 682 |
| Vacant lots | 9.2 | - |
| **Total** | **100.00** | **24,934** |

***Notes:***

*(1) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.*

*(2) For the existing tenancy agreements expiring during and after the Projection Period 2027, it is assumed that the NLA which has yet to be renewed is either assumed to be renewed or occupied by new tenants (with tenancy periods ranging between 1 to 3 years).*

*(3) Base rent is projected on a per tenant basis after taking into account, among others, contractual rental escalations under existing tenancy agreements, and rental reversions upon lease renewal where rents are assumed to be adjusted towards prevailing market rental levels. The average growth rate of the base rent psf is 6.1% for the Projection Period 2027 compared to its previous contractual tenancy rental rate.*

*(4) Projected based on rental rates that are under negotiations with potential tenants or rental rates stated in letter of offer issued but not yet accepted by tenants (as the case may be).*

The projected Average Occupancy Rate of PFCC Towers for the Projection Period 2027 is assumed at 88.2%. The Average Occupancy Rate of PFCC Towers for the FPE 31 May 2026 is 74.1%.

The projected base rent psf of PFCC Towers for the Projection Period 2027 is assumed at RM3.45. The base rent psf of PFCC Towers is RM3.38 for FPE 31 May 2026.

The IOIPG Group is projected to occupy 9.7% of the Committed Occupied NLA of PFCC Towers, contributing to 8.2% of the Total Revenue of PFCC Towers for the Projection Period 2027. Tenants which are not affiliated to IOIPG are projected to occupy the remaining 90.3% of the Committed Occupied NLA of PFCC Towers, contributing to the remaining 91.8% of the Total Revenue of PFCC Towers for the Projection Period 2027.

*Revenue from contract with customers*

For the Projection Period 2027, the service charge is projected based on the Occupied NLA as at 31 May 2026 and the projected Average Occupancy Rate for the Projection Period 2027 for the Office Properties, which is assumed at 87.8% for IOI City Towers, and 88.2% for PFCC Towers. It is assumed that the service charge rate for the profit projection period remains at the same rate as of 31 May 2026.

For car park income, it is assumed that the car park rate throughout the profit projection period remains at the same rate as of 31 May 2026 for IOI City Towers. For PFCC Towers, it is assumed that there are no further changes to the rate for the Projection Period 2027 as compared to 31 May 2026. The projected car park income is projected to be in proportion with the projected Average Occupancy Rate of the Subject Properties located within the integrated development of PFCC.

Recoveries are projected after taking into consideration the historical consumption for the FPE 31 May 2026 and the projected Average Occupancy Rate for the Projection Period 2027.

Other incidental income comprises miscellaneous income and are projected based on historical amounts.

The projected Average Rental Rate psf for the Projection Period 2027 of IOI City Towers is assumed at RM4.35. The Average Rental Rate psf for the FPE 31 May 2026 was RM4.38.

The projected Average Rental Rate psf for the Projection Period 2027 of PFCC Towers is assumed at RM4.44. The Average Rental Rate psf for the FPE 31 May 2026 was RM4.39.

### 4.5.3.2 Property operating expenses

For the Projection Period 2027, the Manager projected the property operating expenses to be RM173.9 million. Property operating expenses consist of utilities expenses, quit rent and assessment, maintenance expenses, reimbursement costs and other property operating expenses in which the assumptions used are explained below.

| | **Projection Period 2027** |
|---|---|
| | **RM'000** |
| Utilities: | |
| Electricity Charges | 56,422 |
| Water Charges | 7,414 |
| Gas Charges | 2,825 |
| | **66,661** |
| Property management fee and reimbursables | 43,758 |
| Maintenance expenses: | |
| Repair and maintenance | 21,519 |
| Cleaning charges | 17,362 |

| | Projection Period 2027 |
|---|---|
| | **RM'000** |
| Security charges | 2,521 |
| | **41,402** |
| Quit rent and assessment | 11,753 |
| Other operating expenses: | |
| Marketing and promotion expenses | 7,451 |
| Insurance expenses | 1,602 |
| Miscellaneous expenses | 1,309 |
| | **10,362** |
| **Total Property Operating Expenses** | **173,936** |

***Utilities***

| | Projection Period 2027 |
|---|---|
| | **RM'000** |
| ***Retail Property*** | |
| IOI City Mall | 54,463 |
| ***Office Properties*** | |
| IOI City Towers | 5,926 |
| PFCC Towers | 6,272 |
| | **66,661** |

It is assumed that for the Projection Period 2027, utilities expenses are projected based on projected consumption levels, projected occupancy levels, and expected tariff rates.

***Property management fee and reimbursables***

Property management fee is payable to the Property Manager pursuant to the Property Management Agreement entered into between the Manager, the Trustee and the Property Manager in respect of the Retail Property and the Office Properties.

In addition, the Property Manager will be entitled to recover expenses incurred in discharging its responsibilities for the maintenance and management of the Retail Property and Office Properties in accordance with the terms of the Property Management Agreement entered into.

To conduct its property management activities, the Property Manager entered into the Service Provider Agreement with the Service Provider for the provision of property management support, information technology services, management services, corporate support services and ad hoc services. Fees charged by the Service Provider to the Property Manager will thereafter be recovered from the Group for the services provided.

Fixed property management fee payable to the Property Manager under the Property Management Agreement is RM25,500 per month (equivalent to RM306,000 per annum), excluding any applicable tax. Other than the fixed property management fee, the amount recovered by the Property Manager under the Property Management Agreement and the Service Provider Agreement is approximately RM43.5 million for the Projection Period 2027.

***Maintenance expenses***

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| ***Retail Property*** | |
| IOI City Mall | 33,649 |
| ***Office Properties*** | |
| IOI City Towers | 3,551 |
| PFCC Towers | 4,202 |
| | **41,402** |

Maintenance expenses refer to expenses incurred by the Retail Property and Office Properties for repair and maintenance such as air-conditioning, lift and escalator, and firefighting equipment, cleaning charges and security charges. All maintenance expenses are mainly made up of contractual services and non-recurring expenses.

The Manager has assumed that there will be no significant non-recurring maintenance to be carried out on the Retail Property and Office Properties in the Projection Period 2027. Contracted maintenance expenses for the Projection Period 2027 are projected based on monthly charges as stipulated in executed agreements. Non-recurring maintenance for the Projection Period 2027 are projected based on annual upkeep plan of the Retail Property and Office Properties.

***Quit rent and assessment***

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| ***Retail Property*** | |
| IOI City Mall | 7,445 |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 538 |
| Le Méridien Putrajaya | 475 |
| Moxy Putrajaya | 404 |
| Four Points by Sheraton Puchong | 285 |
| W Kuala Lumpur | 642 |
| Courtyard by Marriott Penang | 187 |
| ***Office Properties*** | |
| IOI City Towers | 977 |
| PFCC Towers | 800 |
| | **11,753** |

Quit rent and assessment rates are prescribed by and payable to the local authorities based on the annual value of the Subject Properties as assessed by the relevant local authorities.

It is assumed that the quit rent and assessment rates remain at the same rate throughout the Projection Period 2027 based on the latest actual billing issued by relevant local authorities for the FPE 31 May 2026.

***Other operating expenses***

| | Projection Period 2027 |
|---|---|
| | **RM'000** |
| ***Retail Property*** | |
| IOI City Mall | 9,290 |
| ***Hotel Properties*** | |
| Putrajaya Marriott Hotel | 111 |
| Le Méridien Putrajaya | 71 |
| Moxy Putrajaya | 119 |
| Four Points by Sheraton Puchong | 109 |
| W Kuala Lumpur | 114 |
| Courtyard by Marriott Penang | 112 |
| ***Office Properties*** | |
| IOI City Towers | 164 |
| PFCC Towers | 272 |
| | **10,362** |

For the Retail Property and the Office Properties, other operating expenses include mainly marketing and promotion expenses, insurance and miscellaneous expenses. For the Hotel Properties, other operating expenses comprise insurance premiums.

Marketing and promotion expenses are discretionary expenses and are to be incurred on a need-to basis. These expenses are projected based on anticipated promotional activities required to sustain occupancy and footfall levels.

The insurance premiums for property insurance and fire consequential loss coverage in respect of the Subject Properties are projected based on insured asset values and the projected performance of the relevant Subject Property respectively. Insurance expenses for the Retail Property and Office Properties for operational insurance are projected based on historical insurance premiums for the FPE 31 May 2026.

Miscellaneous expenses comprise telecommunications expenses, transport and travel expenses, printing and stationery, license fees, entertainment, provision for doubtful debt and other miscellaneous expenses.

**4.5.3.3 Interest income**

Interest income for the Projection Period 2027 is projected based on actual historical late payment interest earned on outstanding receivables due from tenants of the Office Properties.

**4.5.3.4 Change in fair value of investment properties**

For the purposes of the Profit Projection, the Manager has assumed that the fair value of the Subject Properties will remain unchanged from date of acquisition. As it is assumed that there will be no fluctuation on the fair value of the Subject Properties during the Projection Period 2027, no fair value gain or loss has been included in the Profit Projection.

### 4.5.3.5 Non-property expenses

Non-property expenses of the Group comprise the following:

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| Manager's fees | 29,789 |
| Trustee's fee | 481 |
| Other trust expenses | 983 |
| **Total Non-property Expenses** | **31,253** |

**(i) Manager's fees**

For the Projection Period 2027, the Manager's fees will be computed based on the following entitlement prescribed in the Deed:

(a) base fee of up to 0.5% per annum of the Total Asset Value of IOIPG REIT as at 30 June 2027 (excluding cash and bank balances which are held in non-interest-bearing accounts); and

(b) performance fee of up to 5.0% per annum of NPI of the Subject Properties for the Projection Period 2027.

The Manager will charge a base fee of 0.3% per annum of the Total Asset Value of IOIPG REIT (excluding cash and bank balances which are held in non-interest-bearing accounts) and a performance fee of 3.0% per annum of the consolidated NPI.

The Manager will be paid the Manager's fees in the form of cash, Units or a combination of both. For the purposes of the Profit Projection, it is assumed that 50% of the fees are paid in cash and another 50% in Units.

**(ii) Trustee's fee**

The Trustee's fee comprises the fee payable to the Trustee up to 0.012% per annum of the NAV of IOIPG REIT capped at a maximum of RM700,000, as prescribed in this Prospectus and the Deed.

For the Projection Period 2027, it is assumed that the Trustee's fee is approximately RM0.5 million.

**(iii) Other trust expenses**

Other trust expenses are expenses expected to be incurred by the Group which consist of costs incurred after the establishment date by the Manager or Trustee that are not incremental to the issuance of the Units and in accordance with the Deed. Examples of such expenses are secretarial fee, consultancy fee, professional fees, market research fees, public relations expenses and other expenses relating to preparation and distribution of reports to Unitholders, together with other miscellaneous expenses such as postage, printing and stationery. These expenses are determined based on an estimate of actual fees payable to the respective parties.

#### 4.5.3.6 Finance costs

To part finance the Acquisitions, the Group will utilise the proceeds from the issuance of the Sukuk under a Sukuk Programme, established by a special purpose vehicle, IOIPG REIT Capital Sdn Bhd, which is wholly-owned by the Trustee, on behalf of IOIPG REIT, assuming the role of the issuer for the purpose of undertaking the Sukuk Programme. The Manager has assumed proceeds from issuance of RM2.66 billion from the Sukuk Programme upon Listing as described in **Section 3.9** "REIT Financing" of this Prospectus.

For the Projection Period 2027, it is assumed that the Group will receive net proceeds of RM2.65 billion from the Sukuk, after deducting transaction cost of RM4.3 million. The Sukuk is assumed to bear an indicative weighted average profit rate of approximately 3.8% per annum and that no amount is due within the next 12 months as the Sukuk tenure is for a period of 3 to 5 years.

The Manager has assumed that there were no new issuance, repayment or redemption of Sukuk throughout the profit projection period and that there will be no additional funding required for working capital and operational purposes.

#### 4.5.3.7 Taxation

In accordance with the Income Tax Act subsection 61A(1), IOIPG REIT will be exempted from income tax provided that IOIPG REIT distributes at least 90.0% of its total income as defined in the Income Tax Act to the Unitholders within 2 months from the close of its financial year which forms the basis period for the year of assessment of IOIPG REIT.

It is assumed that more than 90.0% of IOIPG REIT's total income are distributed to Unitholders within two months after the close of each of the financial year. Accordingly, no current tax liabilities have been projected for the Projection Period 2027.

Based on the applicable Global Minimum Tax legislation and guidelines, the Manager has assumed that IOIPG REIT will satisfy the conditions to be treated as an "Investment Entity" and a "Real Estate Investment Vehicle" including that its taxation achieves a single level of taxation either at the REIT level or in the hands of IOIPG as its Unitholder, distributes more than 90% of its total income to Unitholders, and elects for any unrealised fair value gains and losses on Subject Properties to be excluded from effective tax rate calculation until realisation.

IOIPG, which is expected to hold an effective interest of up to 60.0% in IOIPG REIT, is assumed to be subject to Malaysian corporate income tax at the current prevailing rate of 24% on its share of income distributions received from IOIPG REIT for the Projection Period 2027. On the premise that the applicable tax on such income distributions payable by IOIPG is taken into account in the effective tax rate calculation of IOIPG REIT, the effective tax rate of IOIPG REIT for the Projection Period 2027 is expected to exceed the minimum rate of 15% and hence no Global Minimum Tax top-up tax has been provided in the Profit Projection.

#### 4.5.3.8 Non-cash items

Non-cash items comprise the change in fair value of investment properties and 50% of the Manager's fees which is payable in Units.

#### 4.5.3.9 Distributable Income

It is assumed that IOIPG REIT will distribute 100.0% of its Distributable Income for the Projection Period 2027.

#### 4.5.3.10 General assumptions

In addition to assumptions disclosed elsewhere in the Profit Projection, the following are general assumptions adopted by the Board:

(i) save for Units assumed to be issued to the Manager under **Section 4.5.3.5(i)** "Manager's fees" of this Prospectus, the assets portfolio and structure of the Group remain unchanged with no further issuance under the Sukuk Programme (save as disclosed in **Section 3.9** "REIT Financing" of this Prospectus) or issuance of Units for cash;

(ii) it is assumed that 50% of the Manager's fees will be satisfied through the issuance of Units at an assumed price of RM0.96 per Unit;

(iii) there will be no significant change to the principal activities, management structure and accounting policies adopted by the Group;

(iv) there will be no changes to the portfolio of the Subject Properties;

(v) all tenancy agreements are enforceable and will be performed in accordance with their terms of tenancies;

(vi) there will be no major changes in the prevailing inflation rate, property expenses, finance costs and trust expenses of the Group other than as set out in the Profit Projection;

(vii) there will be no major changes to the cost of fund or the effective interest / profit rate which will materially affect the Group's finance costs;

(viii) significantly all revenue receivable by the Group, such as rental proceeds, will be received within the credit term for such receivables;

(ix) there will be no major changes in the Group's operations that will adversely affect the performance of the Group;

(x) there will be no material contingent liabilities arising during the Projection Period 2027, which may adversely affect the Profit Projection. The Group will not be engaged in any material litigation and there will be no legal proceedings which will affect the Group's activities or performance or give rise to additional contingent liabilities which may materially affect the results of the Group;

(xi) there will be no major uninsured losses, no claims against IOIPG REIT or its subsidiary for risks not covered under its existing insurance policies and no material losses in excess of insurance proceeds;

(xii) it has been assumed that there will be no major changes in the MFRS and IFRS or other financial reporting requirements that may have a material effect on the Profit Projection;

(xiii) there will be no adverse economic, political or property market conditions which will materially affect the activities and performances of the Subject Properties;

(xiv) there will be no major changes to present legislation or Government regulations, tax rates and basis of taxation in Malaysia which will adversely affect the operations of the Group or the markets in which it operates;

(xv) there will be no major disruption in the operations and there will be no other events and abnormal factors including but not limited to geopolitical tensions or conflicts (including ongoing conflicts in the Middle East), war, terrorism attacks, epidemic outbreak or natural disaster, which will adversely affect the operations of the Group;

(xvi) there will be no major industrial disputes or any other abnormal factors or changes that will significantly affect the Group's operations or rental rate or disrupt its planned operations; and

(xvii) there will be no significant changes in the terms and conditions of material contracts and agreements, including but not limited to, the SPAs, the Deed, the tenancy agreements, the Hotel Master Lease Agreements, the financing agreements and the Property Management Agreement.

## 5. RISK FACTORS

**An investment in the Units involves risk. Prospective investors should rely on their own evaluation and carefully consider the following risk factors in addition to other information contained elsewhere in this Prospectus, before investing in the Units.**

**This Prospectus contains forward-looking statements that involve risks, uncertainties and assumptions. The actual results of IOIPG REIT could differ materially from those anticipated in these forward-looking statements as a result of certain factors, including the risks described below and elsewhere in this Prospectus. If any of the risks described herein actually occur, IOIPG REIT's business, prospects, financial condition, results of operations and ability to make distributions could be negatively affected, the trading price of the Units could decline and investors may lose all or part of their investment.**

**Unless specified or quantified in the relevant risk factors set out herein, the Manager is not in a position to quantify the financial or other implication of any of the risks described in this section. In addition, the following risk factors may not be exhaustive and additional risks and uncertainties not presently known to IOIPG REIT or the Manager, or which are currently deemed to be immaterial may become material in the future, which would have a material adverse effect on IOIPG REIT or the trading price of the Units.**

**As the nature of an investment in a REIT is meant to produce stable income distributions, investors should not expect to realise a significant proportion of their returns in IOIPG REIT to be in the form of capital gains.**

**Investors should be aware that the trading price of the Units may fluctuate. Investors should also note that they may not get back their original investment.**

### 5.1 RISKS RELATING TO THE SUBJECT PROPERTIES

#### 5.1.1 A significant portion of IOIPG REIT's revenue will depend on the success, financial performance and condition of its tenants and lessees

IOIPG REIT's financial performance and condition will depend significantly on its ability to continuously lease the Subject Properties to tenants and lessees on economically favourable terms. As IOIPG REIT's initial asset portfolio will consist of retail, hospitality and office properties, it will be subject to the general risks associated with investments in these sectors. A downturn in the business of or the bankruptcy or insolvency of a key tenant or a group of tenants at any one time could potentially have a material adverse effect on IOIPG REIT's business, prospects, financial condition, results of operations and ability to make distributions. For example, if the sales of stores operating at the Retail Property were to decline significantly, these tenants may not be able to fulfil their obligation to pay the rental charges and/or expense charges.

In particular, IOIPG REIT's income from the Retail Property comprises, among others, a base rent or percentage rent (which is calculated by reference to a fixed percentage of the tenant's total monthly gross sales turnover), whichever is higher. IOIPG REIT's income from the Hotel Properties is also based on the Guaranteed Rent or Variable Rent (whichever is higher) of the relevant Hotel Property. Accordingly, any decrease in the revenue generated by the tenants and lessees will cause a corresponding decrease in IOIPG REIT's income from such tenants and lessees.

Furthermore, the weakening of the financial condition of one or more of IOIPG REIT's tenants and lessees may cause:

- delay in rental payment;
- defaults by the tenant in rental payment and other obligations under the tenancy agreement, which may result in a premature termination of the tenancy agreement;
- non-renewal of the tenancy upon its expiration;

- renewal of the tenancy on terms that are less favourable to IOIPG REIT than the terms of the current tenancy agreement; and/or

- vacancy of any part of the Subject Properties or frictional vacancy before suitable replacement tenants are found.

Therefore, IOIPG REIT will be significantly dependent upon the success and the financial performance and condition of its tenants and lessees, and any of the foregoing events could have a material adverse effect on IOIPG REIT's business, prospects, financial condition, results of operations and ability to make distributions.

**5.1.2 The loss of key tenants of the Retail Property or Office Properties or a downturn in the businesses could have an adverse effect on IOIPG REIT**

Part of IOIPG REIT's retail and office space is leased to key tenants that have been selected because of their ability to attract customers and/or other potential tenants. Such tenants are typically pursued by other building owners because of their potential ability to enhance the value of their properties. There can be no assurance that the Manager can successfully compete to secure and/or retain such key tenants in the Retail Property and Office Properties.

As such, IOIPG REIT's business, prospects, financial condition, results of operations and ability to make distributions may be adversely affected by the loss of a key tenant or in the event such key tenant files for bankruptcy or insolvency, or experiences a downturn in its businesses, or if one or more of these tenants determine not to renew its tenancy. Further, the Manager may not be able to procure replacement tenants on the same terms (or no less favourable terms) in time or at all.

The loss of key tenants or a number of tenants of the Retail Property or any of the Office Properties could result in periods of vacancy and reduced occupancy levels, which could adversely affect the revenue and financial condition as well as footfall of the Retail Property or any of the Office Properties. Consequently, IOIPG REIT's ability to make distributions to the Unitholders may be impacted.

Similarly, if key tenants or a significant number of tenants do not renew their tenancies upon expiry, or a significant number of early terminations by key tenants and/or a number of tenants occur, and replacement tenants cannot be secured, or if secured, tenancies are entered into with these tenants on terms less favourable than those with the prior tenants, this could materially and adversely affect IOIPG REIT's financial condition and results of operations. In addition, if the expiry of a significant number of leases is concentrated at a particular time and/or in relation to the Retail Property or an Office Property, IOIPG REIT's existing or prospective tenants may acquire leverage in negotiating a lower rental price, which might adversely impact IOIPG REIT's revenue and business.

Further, in the event that any key tenants of the Retail Property or any of the Office Properties are unable to pay their rent or breach their obligations under the tenancy agreements, IOIPG REIT's business, prospects, financial condition, results of operations and ability to make distributions may be adversely affected. The performance of the key tenants' other businesses could also have an impact on their ability to make rental payments to IOIPG REIT.

Factors that affect the ability of such key tenants to meet their obligations include, but are not limited to:

(i) general economic conditions;

(ii) their financial performance and condition;

(iii) the local economies in which they have business operations (if any); and

(iv) the ability of such key tenants to compete with their competitors.

### 5.1.3 IOIPG REIT and the Manager are dependent on the Sponsor in various ways

IOIPG REIT and the Manager are dependent on the "IOI" brand name and their relationship with the Sponsor.

The Manager intends to leverage on and benefit from the Sponsor's established track record in property development and investment, and use the "IOI" brand name in attracting visitors and reputable tenants, maintaining tenant relationships, and exploring investment opportunities. IOIPG REIT may also choose to acquire additional properties directly from the Sponsor in the future pursuant to the ROFR which facilitates acquisition growth of IOIPG REIT. In addition, IOIPG REIT and the Manager will also be dependent on the Sponsor to provide IT solutions and certain support services such as repair, maintenance and related construction services and providing personnel with necessary qualifications, expertise, experience and internal working and operational knowledge of the properties, as detailed in **Section 11** "Corporate Governance, Related Party Transactions and Conflict of Interest" of this Prospectus, which will not be entirely within the control of IOIPG REIT or the Manager. The operational capabilities of the Manager may be adversely affected if there is any interruption or defect in the provision of such support services by the Sponsor. If the Sponsor is unable to provide the above support services required by IOIPG REIT when needed in future, it may have a material adverse effect on IOIPG REIT's business operations and future growth.

On the Listing Date, the Hotel Properties will be leased to the Master Lessees as well, which are subsidiaries of the Sponsor. The Hotel Properties are dependent upon rental payments from the Master Lessees, and accordingly, the business, financial condition, results of operations and prospects of IOIPG REIT in respect of the Hotel Properties will depend substantially upon the ability of the Master Lessees (and in turn the ability of the Sponsor) to make timely rental payments.

Further, given that IOIPG REIT is closely associated with the "IOI" brand name, any degradation or negative publicity relating to the "IOI" brand name could adversely affect the results of operations of the Subject Properties. Any adverse developments, negative publicity and future financial challenges experienced by the Sponsor may also directly result in negative perceptions of IOIPG REIT due to its close association with the Sponsor, which could have a material adverse effect on the business, prospects, financial condition and results of operations of IOIPG REIT and in turn, its ability to make distributions to the Unitholders.

The Manager also does not have exclusive use of the "IOI" brand name under the terms of the Trademark Licence Agreement. Under the Trademark Licence Agreement, the Sponsor has the option to require the Trustee and/or the Manager to remove the registered trademark "IOI" if, among others, the Sponsor ceases to hold direct and/or indirect controlling interest of the total issued Units, the Manager ceases to be a subsidiary of the Sponsor, or the Manager ceases to be the management company of IOIPG REIT. If IOIPG REIT is unable to use the "IOI" brand name, the business and operation of IOIPG REIT may be adversely affected. Please refer to **Section 1.10** "Intellectual Property" of this Prospectus for further details on the use of the registered trademark "IOI" and other registered trademarks.

The ROFR granted by the Sponsor to IOIPG REIT will take effect from the completion of the Acquisitions and shall remain effective and binding only for so long as: (i) the Manager remains as the management company of IOIPG REIT; (ii) IOIPG and/or any of its subsidiaries or related corporations, alone or in aggregate, holds direct and/or indirect interest of 50.0% or more in the Manager; (iii) IOIPG and/or any of its subsidiaries or related corporations, alone or in aggregate, holds direct and/or indirect interest of 33.0% or more in IOIPG REIT; and (iv) IOIPG REIT remains listed on Bursa Securities. If any of the foregoing conditions cease to be satisfied, the ROFR will terminate and IOIPG REIT will not be able to benefit from the ROFR which may adversely affect IOIPG REIT's ability to implement its acquisition growth strategy. Please refer to **Section 14.4** "Salient Terms of the ROFR" of this Prospectus for further details on the terms of the ROFR.

### 5.1.4 IOIPG REIT is reliant on the Retail Property for a substantial portion of the Total Revenue

While the initial portfolio of IOIPG REIT comprises 9 properties across different asset types, IOIPG REIT will be reliant on the Retail Property for a substantial portion of the Total Revenue, as the Retail Property is the single largest asset within IOIPG REIT's initial asset portfolio and accounts for approximately 67.2% of the aggregate Appraised Value of the Subject Properties as at 31 May 2026. In addition, the Retail Property accounts for approximately 81.8%, 80.9%, 77.0% and 75.3% of the Total Revenue in the FYE 2023, FYE 2024, FYE 2025 and FPE 31 May 2026 respectively.

Any circumstance which adversely affects the operations or business of the Retail Property or its attractiveness to tenants and shoppers may reduce the Retail Property's contribution to the Total Revenue. This may in turn adversely affect the business, prospects, financial condition and results of operations of IOIPG REIT, reducing the ability of IOIPG REIT to make distributions to the Unitholders.

### 5.1.5 IOIPG REIT's initial asset portfolio is concentrated in certain areas in Klang Valley, Malaysia

IOIPG REIT's initial asset portfolio will consist of the Retail Property, the Hotel Properties and the Office Properties, all of which are located in Klang Valley, Malaysia, save for Courtyard by Marriott Penang. Accordingly, IOIPG REIT is exposed to the risks associated with the geographical concentration of the Subject Properties, including the risk of an overall downturn in economic and real estate conditions in Malaysia.

Furthermore, 5 out of the 9 Subject Properties, representing approximately 85.2% of the aggregate Appraised Value of the Subject Properties as at 31 May 2026, are located within IOI Resort City and significantly depend on the success and economic viability of IOI Resort City. IOI Resort City is in turn significantly dependent on leisure and business travellers and is therefore subject to, among others, the risks associated with the tourism industry. In addition, a downturn in one or more of the retail, hospitality or office sectors or a decrease in the popularity of the IOI Resort City may have pronounced effects on the business, prospects, financial condition, results of operations and ability of IOIPG REIT to make distributions to the Unitholders.

Public transport access to IOI Resort City is limited to the public bus network and e-hailing services, and there is no direct public rail connectivity. These may pose as a challenge in attracting prospective tenants to the Retail Property and the Office Properties located within IOI Resort City as well as limit the prospects of greater footfall to the Retail Property and increase in the Average Occupancy Rate of the Hotel Properties located within IOI Resort City, which would in turn adversely affect the business, prospects, financial condition and results of operations of IOIPG REIT. Nonetheless, the foregoing is mitigated by the availability of car park bays at the Subject Properties located within IOI Resort City as well as the proximity and connectivity of these Subject Properties via, among others, the SKVE Highway which links the Subject Properties located within IOI Resort City to other major areas throughout the Klang Valley and ensures accessibility of these Subject Properties to major cities and townships like Cyberjaya, Puchong, and Shah Alam, as well as popular hotspots like the KL City Centre.

**5.1.6 The Subject Properties may require significant capital expenditure beyond the Manager's current estimate for refurbishment, renovation and improvements, and IOIPG REIT may not be able to secure the necessary funding**

The Subject Properties may require significant capital expenditure beyond the Manager's current estimate for refurbishment, renovation and improvements in order for them to remain competitive. In addition, the Hotel Properties may require periodic capital expenditure exceeding any FF&E Reserves maintained, for purposes of any major refurbishments, renovation and improvements. IOIPG REIT may not be able to fund the foregoing capital requirements solely from its internal funds and/or obtain additional equity and/or debt financing on favourable terms or at all as these are subject to prevailing conditions in the equity and debt capital markets, which may adversely affect the financial condition and results of operations of IOIPG REIT and in turn, its ability to make distributions to the Unitholders. If IOIPG REIT is not able to procure such funding, the Manager may also not be able to refurbish, renovate and/or improve the Subject Properties which may adversely affect rental negotiations, occupancy rates, rental rates and (where applicable) the Average Daily Rate. IOIPG REIT may also require additional debt and/or equity financing to fund future expansion and/or operational needs. Without the required funding, IOIPG REIT may not be able to carry out its operations effectively, incur sufficient capital expenditures or respond to competitive pressures.

**5.1.7 Renovation work, asset enhancement works, repairs or physical damage to the Subject Properties and the continued development of IOI City Mall may disrupt the operations of the Subject Properties and collection of rental income**

The quality and design of the Subject Properties have a direct influence over the demand for space in, and the rental rates of, the Retail Property and Office Properties, and also influence the Average Daily Rate and the demand for hotel rooms in the Hotel Properties. The Subject Properties may need to undergo renovation works, upgrading, development, redevelopment or asset enhancement programmes from time to time to retain their competitiveness and (where applicable) attractiveness to hotel guests. For example, as at the LPD:

- Four Points by Sheraton Puchong is currently undergoing refurbishment in phases which is expected to complete in January 2027;
- construction and preparatory works carried out in W Kuala Lumpur for the opening of a new restaurant known as "Hoja" has completed and is pending issuance of a new CCC;
- W Kuala Lumpur is undergoing refurbishment to increase the number of rooms in the hotel by an additional 9 rooms to 159 rooms which is scheduled for completion by January 2027; and
- the lobby area and certain facilities of PFCC Towers 1 and 2 are also undergoing refurbishment which is expected to complete in December 2026.

Further, the Subject Properties may also require unforeseen ad hoc maintenance or repairs due to faults or problems that may develop or in order to comply with new planning laws or regulations. The costs of maintaining the Subject Properties and the risk of unforeseen maintenance or repair requirements tend to increase over time as the Subject Properties age. In addition, the Subject Properties may be required to undergo rectification works to comply with local regulatory requirements. For the avoidance of doubt, ongoing planned works stated in this Prospectus will be borne by the Sponsor and have been taken into account in the Appraised Value of the relevant Subject Properties.

The ongoing construction of and development works in relation to IOI City Mall Phase 3, which is currently carved out by the Sponsor, may also cause physical damage to the Retail Property or disruption to the operations of the Retail Property, and shopper/footfall traffic may in turn be affected by potential inconveniences resulting from such works.

As a result of the foregoing works, the business and operations of the Subject Properties may be disrupted and the performance of the tenants and/or Master Lessees of the affected Subject Properties and their ability to make timely rental payments under the tenancy agreements and the amount of Variable Rent under Hotel Master Lease Agreements may be affected. Therefore, IOIPG REIT may not be able to collect the full rate of, or as the case may be, any rental income on the space affected by such works.

There can also be no assurance that any works required to be carried out will be completed on time as planned and within budget. The counterparty may also fail to deliver and/or perform its obligations in connection with any works, thus resulting in delay or failed completion.

**5.1.8 Future developments in IOI Resort City may affect the value of the Subject Properties located within IOI Resort City**

Certain of the Subject Properties are located within the integrated township development of IOI Resort City which also comprises other commercial, residential, leisure and hospitality development components. Certain plots of land in IOI Resort City are subject to further development and the completion of such future developments by the Sponsor may, among others, directly compete with IOIPG REIT for the sourcing of tenants, shopper/footfall traffic or attractiveness to hotel guests which may in turn affect IOIPG REIT's financial condition and results of operations.

However, this risk is largely mitigated as IOI Resort City is owned by the Sponsor and certain components of IOI Resort City may be subject to the ROFR granted by the Sponsor to IOIPG REIT. The IOIPG Group has also undertaken to indemnify IOIPG REIT for all liabilities, damages, claims and losses arising from construction-related incidents due to Risks in respect of construction activities on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title.

**5.1.9 IOIPG REIT may suffer material losses in excess of insurance proceeds or IOIPG REIT may not put in place or maintain adequate insurance in relation to the Subject Properties and its potential liabilities to third parties**

Certain types of risks (such as outbreak of war or other hostilities, losses caused by the outbreak of contagious diseases, contamination or other damages caused by breaches of environmental law) may be or become uninsurable or the cost of insurance may be prohibitive when compared to the risk. Currently, IOIPG REIT's insurance policies for the Subject Properties include property damage caused by fire, lightning or explosion, consequential losses (including loss of revenue), machinery breakdown, equipment damage, theft, accidental damage and public liability but do not in general cover acts of war, outbreak of contagious diseases, contamination or other damages caused by breaches of environmental law.

Should an uninsured loss or a loss in excess of insured limits occur, IOIPG REIT could be required to pay compensation and/or lose capital invested in the affected Subject Property as well as anticipated future revenue or rental payment from that Subject Property. There can be no assurance that material losses in excess of insurance proceeds (if any) or in respect of losses which are uninsured will not occur.

In addition, IOIPG REIT's insurance policies and terms of coverage will be subject to renewal and negotiations on a periodic basis in the future and there can be no assurance as to the nature and extent of coverage that will be available on commercially reasonable terms in the future. Any material increase in insurance rates or decrease in available coverage in the future will adversely affect IOIPG REIT's business, results of operations and financial condition.

**5.1.10 The due diligence on the Subject Properties may not have identified all material defects, breaches of laws and regulations and other deficiencies**

Save for due diligence on the title and legal matters affecting the Subject Properties, no other due diligence was carried out in respect of the Subject Properties. Such due diligence may not have revealed all breaches of laws or regulations or defects or deficiencies affecting the Subject Properties, including to the title thereof.

No additional technical due diligence was undertaken by the Manager on the Subject Properties as the Subject Properties hold the necessary certificates required under the relevant laws and regulations. There can be no assurance that the Subject Properties do not or will not have defects or deficiencies, which will require additional expenditure, special repair or maintenance expenses or the payment of damages or other obligations to third parties. Such costs or liabilities may involve significant and potentially unpredictable levels of expenditure which could have a material adverse effect on IOIPG REIT's business, prospects, financial condition, results of operations and its ability to make distributions to the Unitholders.

Moreover, the representations, warranties and indemnities made in favour of IOIPG REIT by the Vendors may not offer sufficient protection for the costs and liabilities arising from any defect or deficiency.

As at the LPD:

(i) *Retail Property*: A Partial CCC was issued in respect of IOI City Mall Phase 1 in 2014 and IOI City Mall Phase 2 in 2022, following which part of the common areas and car park areas were converted into additional / enlarged retail and storage area(s). Prior written permission of the relevant local authority and a new CCC is required for the conversion of such common areas and car park areas into additional / enlarged retail and storage area(s), and it is expected that revised building plan(s) will also be submitted for the inclusion of the converted area as NLA. The approval from the relevant authorities on the revised building plan(s) and a new CCC is expected to be obtained by January 2027;

(ii) *Putrajaya Marriott Hotel*: Subsequent to the issuance of a certificate of fitness for occupation in respect of Putrajaya Marriott Hotel in 2004, extension and/or renovation was made to certain areas of the property, for which revised building plan(s) for the renovated areas are required to be approved. The approval of the revised building plan(s) and a new CCC for the renovated areas (other than 4 meeting rooms) are expected to be obtained by December 2026. In respect of the 4 meeting rooms, approval for such renovation has been obtained and the CCC for these works is expected to be issued by December 2026;

(iii) *Four Points by Sheraton Puchong*: Following the issuance of the CCC in respect of the hotel in 2014, part of the swimming pool deck of the hotel was converted into an event space and renovation and improvement works are to be carried out on part of the ground floor hotel lobby area (i.e. the office areas) and certain areas on level 1 and 2 of the hotel, for which prior written permission of the relevant local authority and a new CCC is required. As at the LPD, revised building plan(s) in respect of the converted areas for the event space will be resubmitted and approval from the relevant authorities on the revised building plan(s) and a new CCC in respect of these converted areas are expected to be obtained by February 2027. The CCC for the renovation and improvement works in respect of part of the ground floor hotel lobby area (i.e. the office areas) was obtained from the relevant authority(ies) in August 2026;

(iv) *W Kuala Lumpur*: The CCC in respect of W Kuala Lumpur was issued in 2018, following which it was proposed that certain works be carried out to convert a portion of a floor into a new restaurant and refurbish the gymnasium and spa area of the hotel, and to build 9 additional rooms. The 9 additional rooms will occupy an area which is currently the spa centre of W Kuala Lumpur (which forms part of the existing strata titles of W Kuala Lumpur) together with the additional area comprising the Void Area. Planning approval was granted for such renovation, improvement and refurbishment works which have commenced and are expected to be completed by January 2027. An application for the issuance of a new CCC will be submitted pursuant to the conversion of the new restaurant along with the refurbishment of the gymnasium, the 9 additional hotel rooms and the refurbishment of the spa. The new CCC is expected to be obtained by February 2027. No new strata title will be issued for the additional improvement area created from the Void Area and a Leasing Arrangement is expected to be entered into in respect of the Void Area. Please refer to **Section 5.1.13(iii)** of this Prospectus for further details on the Void Area and the Leasing Arrangement; and

(v) *PFCC Towers*: Following the issuance of a certificate of fitness for occupation in respect of PFCC Towers 1 and 2 in 2009, a Partial CCC was issued in January 2014 in respect of PFCC Towers 4 and 5. The CCC in respect of PFCC Tower 1 was subsequently issued in 2025 while the CCC in respect of PFCC Towers 4 and 5 (including Four Points by Sheraton Puchong) was issued in December 2014. Certain common areas were thereafter converted into enlarged or (as the case may be) reduced retail areas, certain retail areas were converted into office space, and certain car park areas were reconfigured / converted into additional supporting facilities. Prior written permission of the relevant local authority and a new CCC is required to be obtained for such converted areas, and approval of the building plan(s) and a new CCC in respect of such converted areas (other than the conversion of use to a reduced retail area) are expected to be obtained by December 2026. In respect of the conversion of use to a reduced retail area on the ground level of PFCC Tower 2, the approval of the revised building plan(s) from the relevant local authority was obtained in July 2026.

While there can be no assurance that the aforementioned approvals and certificates will be obtained in time or at all and that IOIPG REIT will not have significant unidentified liabilities or obligations in the future as a result of such non-compliance, the relevant Vendor has provided an undertaking to the Manager and the Trustee to obtain the relevant approvals, new CCCs and the Leasing Arrangement (as the case may be) from the relevant authorities and parties (as the case may be) in relation to the above matters at the relevant Vendor's own cost and expense.

**5.1.11 The Appraised Value of the Subject Properties are based on various assumptions which may or may not materialise such that the price at which IOIPG REIT is able to sell the Subject Properties in future may be lower than the acquisition value of the Subject Properties**

There can be no assurance that the assumptions relied on to derive the Appraised Value of the Subject Properties are, or will be, accurate measures of the market, and the said values of the Subject Properties may be evaluated inaccurately. Property valuation in general involves using assumptions, estimates, subjective parameters and/or close proxies. The Independent Property Valuer may have included a subjective determination of certain factors relating to the Subject Properties such as their relative market positions, financial and competitive strengths, and physical condition. The Independent Property Valuer may have also taken into account external factors such as demand and supply, general economic conditions and prevailing interest rates.

The valuation of any of the Subject Properties does not represent a guarantee that such Subject Property could be sold at the Appraised Value, whether now or in the future as property values might change and are subject to market conditions as well. The price at which IOIPG REIT may sell any of the Subject Properties may be lower than the Appraised Value or its acquisition price. If the sale price of any of the Subject Properties is significantly lower than its acquisition price, IOIPG REIT's financial condition may be materially and adversely affected.

### 5.1.12 IOIPG REIT is dependent on third parties for certain services

Certain services to the Subject Properties, for example, water, electricity and sewerage treatment and communications services may be provided by third party service providers or may not be located within the Subject Properties. There can be no assurance that the third parties or other parties contracted by the third parties will fulfil their obligations under any contracts of service. IOIPG REIT is also dependent on the Property Manager and the Hotel Managers providing property management services, tenancy management services, hotel management services, marketing and marketing coordination services and project management services (as the case may be). Any interruption to such services to the Subject Properties may disrupt business operations and have a material adverse effect on IOIPG REIT's business, prospects, financial condition and results of operations.

### 5.1.13 There are certain risks associated with the ownership and control of certain Subject Properties

#### (i) The Retail Property, Le Méridien Putrajaya, Moxy Putrajaya and IOI City Towers

The Retail Property, Le Méridien Putrajaya, Moxy Putrajaya, IOI City Towers and their respective car park bays are situated within the integrated development of IOI Resort City.

Title 1 is currently held by ICMSB, and IOI City Mall Phase 1, Le Méridien Putrajaya, Moxy Putrajaya, IOI City Towers with the car park bays and the future developments are currently situated on Title 1.

Title 2 is held by MDSB, and (i) IOI City Mall Phase 2 and its car park bays and the future developments; (ii) the future development of IOI City Mall Phase 3; and (iii) the future development of Phase 4 are currently situated on Title 2.

In this regard:

- Title 2 will be subdivided into 2 separate titles comprising the Phases 2 & 3 Title and the Phase 4 Title. As at the date of the SPAs, temporary titles in respect of the subdivision of Title 2 into 2 separate titles comprising the Phases 2 & 3 Title and the Phase 4 Title have been issued in favour of MDSB.

  MDSB, being the registered proprietor of Title 2, shall, at its sole cost and expense, take all steps and do all acts, deeds and things necessary to procure and ensure the completion of the subdivision of Title 2 into 2 separate titles;

- Upon completion of the relevant SPAs, Title 1 and the Phases 2 & 3 Title will be transferred to IOIPG REIT, excluding the development rights for the future developments of Title 1 and the Phases 2 & 3 Title, which will be retained by the IOIPG Group. For the avoidance of doubt, the Phase 4 Title does not form part of the assets to be acquired by IOIPG REIT and will not be transferred to IOIPG REIT; and

- Subsequently, IOIPG REIT will, at the cost and expense of ICMSB and MDSB, take all steps and do all acts, deeds and things necessary to amalgamate the lands held under Title 1 and the Phases 2 & 3 Title into a single title (the "**Title Amalgamation**"). Subject to the completion of the subdivision, the issuance of the Phases 2 & 3 Title and the successful transfer of Title 1 and the Phases 2 & 3 Title to IOIPG REIT, IOIPG REIT shall submit an application for the Title Amalgamation. Subject to the completion of the Title Amalgamation and the issuance of the amalgamated title, IOIPG REIT shall submit an application for the stratification of the amalgamated title. The stratification process for the relevant Subject Properties and the future developments within the IOI Resort City ("**Integrated Development**") will be made after all development components on Title 1 and the Phases 2 & 3 Title have been completed.

The presentation of the instruments of transfer in respect of Title 1 and the Phases 2 & 3 Title and the registration of the same in favour of IOIPG REIT will only occur after the Listing Date. With effect from the completion of the Acquisition of the relevant Subject Properties, IOIPG REIT will be deemed the sole and absolute beneficial owner of the relevant Subject Properties under Title 1 and Title 2. There is a risk of delay in registration or non-registration of the memorandums of transfer of the relevant Subject Properties in favour of IOIPG REIT. For further details in relation to such risks, please refer to **Section 5.1.14** *"*Registration of transfer of the Subject Properties may be delayed or may not take place at all" of this Prospectus, on the relevant undertakings provided by the relevant Vendors to mitigate such risks.

For the period prior to the Title Amalgamation and the subsequent issuance of all strata titles for the Integrated Development, the relevant Vendors have provided undertakings that in relation to the parts of the lands held under Title 1 and Title 2 which do not form part of the relevant Subject Properties, they will exercise, and ensure the exercise of, any voting rights capable of being exercised by Vendors in respect of the Integrated Development under any management committee or other body (including but not limited to a subsidiary management committee) in a manner that aligns with the investment policies and objectives and interests of IOIPG REIT, and the relevant Vendors will not exercise any voting rights in respect of any decisions or matters which may adversely affect the investment policies and objectives and interests of IOIPG REIT without first obtaining the instructions or concurrence in writing of IOIPG REIT. Please refer to **Section 14.3(viii)** of this Prospectus for further details on the additional terms and conditions in respect of the SPAs in relation to Title 1 and Title 2.

After the Title Amalgamation and the subsequent issuance of all strata titles for the Title 1 and the Phases 2 & 3 Title, IOIPG REIT is expected to hold more than 50% of the total share units of Title 1 and the Phases 2 & 3 Title. Notwithstanding this, the IOIPG Group has provided an undertaking that IOIPG Group will not, without the prior written consent of IOIPG REIT (which shall not be unreasonably withheld and which may be subject to any conditions deemed fit or expedient by IOIPG REIT), do any acts or things in relation to the development contemplated under Title 1 and the Phases 2 & 3 Title which would result in the share units held by IOIPG REIT to fall below 50.1%.

Based on the above, IOIPG REIT will have good marketable legal and beneficial title as well as majority ownership and control in the relevant Subject Properties to enable IOIPG REIT to exercise all rights and interests over the relevant Subject Properties without any hindrance.

Further, there may be certain foreseeable risks in the Sponsor retaining the development rights to the Undeveloped Portions of Title 1 and Phases 2 & 3 Title that include, among others, the following:

- ***Encumbrances on title***

  The Sponsor and/or the Relevant Companies may seek to secure project financing which may require creation of a charge, lien or caveat over the land and these could create complications or liabilities in respect of the Undeveloped Portions of Title 1 and Phases 2 & 3 Title until the sub-divided titles are issued. Any such encumbrances can however only be created with the consent of IOIPG REIT and IOIPG REIT is under no obligation to consent. If IOIPG REIT agrees to the creation of any such encumbrances, such creation will be subject to and upon such terms and conditions to be agreed by IOIPG REIT.

- ***Breach of terms / incomplete obligations***

  If the Sponsor and/or the Relevant Companies fail to carry out the works that meet quality standards, and/or fail to complete the planned projects on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title, this could result in negative neighbourhood appeal of the relevant Subject Properties and these occurrences could potentially prejudice the value of IOIPG REIT's own land. Nonetheless, this risk is inherent in transactions involving integrated or mixed developments with uncompleted components and is balanced by IOIPG REIT standing to enjoy the potential upside in value appreciation of the relevant Subject Properties arising from the successful completion of the development of the Undeveloped Portions of Title 1 and Phases 2 & 3 Title.

  Further, any failure to carry out or complete the future developments surrounding the relevant Subject Properties could expose IOIPG REIT to reputational risks. However, considering the Sponsor's established reputation, proven track record and the successful development of the Subject Properties by the Sponsor and/or the Relevant Companies, there is confidence in the quality and reliability in carrying out or completing the future developments.

- ***Construction-related disruption and operational impact***

  Construction activities on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title may cause temporary disruptions to the operations of the relevant Subject Properties. These disruptions may include hindrance to access, especially for tenants whose units are located near the boundaries of IOI City Mall Phase 2, where construction works are intended to facilitate the integration and connections between IOI City Mall Phase 2 and IOI City Mall Phase 3. Such disruptions may necessitate the temporary relocation of certain tenant units, which could result in a temporary loss of revenue from these affected units. However, the financial impact of these disruptions is expected to be immaterial relative to the overall portfolio income.

  The construction activities on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title also carry inherent risks such as accidents, non-compliance with on-site safety or regulatory requirements by third-party contractors and other unforeseen impediments that could affect IOIPG REIT's interests (collectively, "**Risks**"). To mitigate, reduce and/or confine these Risks, the SPAs in respect of the relevant Subject Properties include provisions whereby the Sponsor and/or the Relevant Companies will assume responsibility for addressing and rectifying any issues arising from the Risks in a manner that minimises the impact on IOIPG REIT and undertake to indemnify IOIPG REIT for all liabilities, damages, claims and losses arising from construction-related incidents, including accidents and any loss of income suffered by IOIPG REIT, due to the Risks.

- ***Regulatory compliance liability***

  Although the Sponsor and the Relevant Companies take full conduct of development works on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title, IOIPG REIT may remain exposed to risks associated with non-compliance with the local planning laws, environmental laws, building codes and safety standards as well as occupational health and safety legislation in relation to certain structures. Examples of these liabilities for which the landowner could be responsible are fines or penalties for non-compliance with approved land use or building plans, environmental contamination remediation obligations or violations of workplace safety requirements during construction.

  To mitigate, reduce and/or confine these risks, the relevant SPAs include representations and warranties from the Vendors to ensure that all development activities on the Undeveloped Portions of Title 1 and Phases 2 & 3 Title will fully comply with applicable laws and regulations, as well as indemnification to IOIPG REIT against any losses, costs or damages incurred or to be incurred by IOIPG REIT arising from breaches of such regulatory obligations.

**(ii) Putrajaya Marriott Hotel**

Putrajaya Marriott Hotel and its car park bays, One IOI Square, Two IOI Square and their respective car park bays, a villa and a vacant future development land are currently situated on a master title held by RVDSB.

Given that One IOI Square, Two IOI Square and their respective car park bays, the villa and the vacant future development land will not form part of IOIPG REIT's initial asset portfolio, the Vendor, namely RVDSB, will undertake to carry out the following as part of the disposal of Putrajaya Marriott Hotel to IOIPG REIT:

(a) subdivide the master title into 2 separate titles comprising Putrajaya Marriott Hotel and its car park bays, One IOI Square, Two IOI Square and their respective car park bays under one title ("**PMH Subdivided Title 1**"), and the villa and the vacant future development land under a separate title; and

(b) after the completion of the 2 subdivided titles mentioned above, to submit an application for the stratification of the PMH Subdivided Title 1 for the issuance of 4 strata titles for (I) Putrajaya Marriott Hotel; (II) One IOI Square, (III) Two IOI Square; and (IV) the car park bays for One IOI Square and Two IOI Square.

As the subdivision of the master title, the registration of subdivided land titles and the issuance of a separate strata title for Putrajaya Marriott Hotel will only occur after the Listing Date, there is a risk of delay in registration or non-registration of the memorandums of transfer of Putrajaya Marriott Hotel in favour of IOIPG REIT. For further details in relation to such risks, please refer to **Section 5.1.14** "Registration of transfer of the Subject Properties may be delayed or may not take place at all" of this Prospectus.

In addition, as the GFA of Putrajaya Marriott Hotel represents approximately 38.29% of the total GFA of PMH Subdivided Title 1, Putrajaya Marriott Hotel is expected to constitute less than 50% of the total share units of PMH Subdivided Title 1. Consequently, notwithstanding that IOIPG REIT will obtain good marketable legal and beneficial title to Putrajaya Marriott Hotel upon stratification of the PMH Subdivided Title 1, IOIPG REIT is not expected to have majority ownership or control of the PMH Subdivided Title 1. Notwithstanding the foregoing:

- IOIPG REIT has acquired Putrajaya Marriott Hotel on the basis that (1) the total asset value of Putrajaya Marriott Hotel represents 3.38% of the Total Asset Value and hence does not exceed 25% of the Total Asset Value at the point of Listing, which satisfies the requirement of Paragraph 8.13(a) of the REIT Guidelines; and (2) the investment in Putrajaya Marriott Hotel is in the best interest of the Unitholders given the hotel's strategic location and ability to generate stable, predictable and growing income and the hotel's overall improving trend in operating performance, which satisfies the requirement of Paragraph 8.13(b) of the REIT Guidelines; and

- RVDSB has provided an undertaking which provides that, among others, it undertakes to exercise and ensure the exercise of any voting rights capable of being exercised in a manner that aligns with the investment policies, objectives and interests of IOIPG REIT, not to exercise any voting rights in respect of any decisions or matters which may adversely affect the investment policies, objectives and interests of IOIPG REIT without first obtaining the instructions or concurrence in writing of IOIPG REIT, and to provide all necessary cooperation, assistance and support, and to take or procure the taking of all reasonable actions (including voting in favour of any relevant resolutions), in respect of any proposal, application, decision or matter concerning the properties that is reasonably required by the Trustee and/or IOIPG REIT for the purpose of securing or preserving the Trustee's legal and beneficial interests in Putrajaya Marriott Hotel or in order to comply with applicable laws, regulations or guidelines or any requirements under the Deed. Please refer to **Section 14.3(ix)** of this Prospectus for further details on the additional terms and conditions in respect of the SPA in relation to Putrajaya Marriott Hotel and the undertaking.

  Accordingly, notwithstanding that IOIPG REIT is not expected to have majority ownership or control of Putrajaya Marriott Hotel, the foregoing factors allow IOIPG REIT the ability to manage the risks associated with the ownership or control of Putrajaya Marriott Hotel pending the completion of the stratification and the issuance and transfer of the strata title in respect of Putrajaya Marriott Hotel.

**(iii) W Kuala Lumpur**

As at the LPD, W Kuala Lumpur accommodates 150 hotel rooms, with an additional 9 hotel rooms currently under renovation which are scheduled for completion by January 2027, bringing the total number of hotel rooms to 159.

The 9 additional rooms will occupy an area which is currently the spa centre of W Kuala Lumpur (which forms part of the existing strata titles of W Kuala Lumpur) together with the additional area comprising the Void Area. For the avoidance of doubt, no new strata title will be issued for the Void Area as doing so would require the surrender and reissuance of all strata titles within the strata scheme on which W Kuala Lumpur is situated. Such process would be lengthy and onerous involving, among others, the participation of all strata unitholders which comprise the owners of the 353 serviced apartment units within the W Kuala Lumpur development. Accordingly, the Void Area will instead be designated as common property and held by the W Kuala Lumpur Management Corporation.

IBHSB has obtained the unanimous approval from the strata unitholders at the annual general meeting of the W Kuala Lumpur Management Corporation held on 24 June 2026 to enter into the Leasing Arrangement in respect of the Void Area. IBHSB expects to enter into the Leasing Arrangement with the W Kuala Lumpur Management Corporation for an initial term of 10 years, with an automatic renewal for a further term of 10 years at a rental of RM1,200 per annum.

IBHSB has provided an undertaking to the Manager and the Trustee to obtain the Leasing Arrangement at its own cost and expense. In addition, to mitigate the risk of IOIPG REIT not being a registered proprietor of the Void Area, the SPA in respect of W Kuala Lumpur provides that IBHSB will exercise its right to nominate IOIPG REIT as the lessee under the Leasing Arrangement in place of IBHSB, such that the right to use and occupy the Void Area will vest in IOIPG REIT. IBHSB has further undertaken to ensure that the lease in respect of the Void Area will be duly registered with the relevant authorities in favour of IOIPG REIT following the Listing.

**5.1.14 Registration of transfer of the Subject Properties may be delayed or may not take place at all**

Under the land registration system in Peninsular Malaysia, the legal title in real property does not pass to the transferee until the relevant instrument of transfer has been duly registered in the relevant land registry in favour of the transferee. Depending on the relevant land registry, the registration process could take a few months to complete and the issue document of title to the real property registered under the name of the transferee will only be issued to the transferee after completion of such registration process. Although the registration process could take some time to complete, once the relevant instrument of transfer is registered, the date of change of ownership of the real property to the transferee will in practice be the date such instrument of transfer was presented for registration at the relevant land registry. For the avoidance of doubt, the beneficial interests of the real property will be transferred on the Completion Date.

The presentation of the instruments of transfer in respect of the Subject Properties and the registration of the same in favour of IOIPG REIT will only occur on or after the Listing Date. In particular, certain subdivision and amalgamation and/or stratification of land (as the case may be) for Title 1, Title 2 and Putrajaya Marriott Hotel will only take place after the Listing Date as detailed in **Section 14.3** "Salient Terms of the SPAs" of this Prospectus. As such, there is a risk of a delay in registration or non-registration of the memorandums of transfer of such Subject Properties in favour of IOIPG REIT.

To mitigate the risk of a delay in registration or non-registration of the memorandums of transfer of such Subject Properties in favour of IOIPG REIT, the relevant SPAs and undertakings provided by the relevant Vendors provide that, among others, each relevant Vendor will hold the relevant Subject Properties as bare trustees for and on behalf of IOIPG REIT following completion of the relevant SPAs pending such registration of transfer, and will not deal with the Subject Properties in any manner whatsoever other than as stipulated in the SPAs and will do all such acts and things in accordance with the provisions of the SPAs and such undertakings so that IOIPG REIT may effectively deal with the legal title to the relevant Subject Properties, including granting a power of attorney to IOIPG REIT with the power to fully deal with the Subject Properties as if they were the true and rightful proprietor of the Subject Properties. Each power of attorney allows IOIPG REIT to effect the transfer of legal title of the Subject Properties and to do and perform acts relating to the relevant Subject Properties pending the registration of the instruments of transfer, in its capacity as the beneficial owner. These allow IOIPG REIT to have the ability to manage the risks associated with the ownership of the relevant Subject Properties, including the maintenance and asset enhancement and the ability to exercise all rights and interests over the relevant Subject Properties without any hindrance pending the registration of the instruments of transfer in respect of the Subject Properties in favour of IOIPG REIT. In addition, under the relevant SPAs, the relevant Vendor will cause the issue document of title in respect of such Subject Properties to be transferred and registered in the name of IOIPG REIT as and when such titles become available, for the purpose of giving effect to the transfer of the title in accordance with the relevant SPAs.

However, there can be no assurance that the Vendors will comply with the terms of the SPAs and such undertakings and not make any decisions which could adversely affect the operations of IOIPG REIT and its ability to make distributions to the Unitholders, and/or that IOIPG REIT will be able to enforce the terms of the SPAs and be able to exercise active control and/or management over these Subject Properties pending such registration of transfer. Notwithstanding the foregoing, the relevant SPAs allow IOIPG REIT to issue a notice to the relevant Vendors to terminate the relevant SPAs if the registration of the transfer of the Subject Properties in favour of IOIPG REIT cannot be effected for any reason whatsoever not due to any fault on the part of IOIPG REIT or the relevant Vendors. IOIPG REIT may also exercise its rights under the power of attorney granted to it to deal with, manage and exercise all rights and powers in relation to the relevant Subject Properties as if it were the registered proprietor of the relevant Subject Properties.

### 5.1.15 IOIPG REIT may not be able to control or exercise any influence over Real Estate Assets where it does not have majority control

IOIPG REIT may acquire Real Estate where it does not have majority control. There can be no assurance that IOIPG REIT will be able to exercise control over the respective Real Estate Assets and the majority owner of such Real Estate Assets may make decisions which could adversely affect the operations of IOIPG REIT and its ability to make regular distributions to the Unitholders.

### 5.1.16 Completion of the SPAs and assignments or transfers of certain contracts or licences may not occur

There can be no assurance that the SPAs, which are interdependent on one other, will complete in accordance with their respective terms. The SPAs are subject to conditions precedent, which may not all be satisfied or waived. Further, the Vendors may fail to comply with the terms of the SPAs, including the obligation to complete the sale to IOIPG REIT. Please refer to **Section 14.3** "Salient Terms of the SPAs" of this Prospectus for details of the SPAs. If any SPA is not completed in accordance with the terms therein contained, the Acquisitions will not complete, and IOIPG REIT will be unwound in accordance with the terms of the Deed. In the event the Units have been allotted, the Unitholders who were allotted Units under the Offering will only receive their monies following the completion of the winding up of IOIPG REIT in accordance with the terms of the Deed.

Further, the transfer of certain servicing and maintenance contracts as well as electricity distribution rights/privileges require the consents of various third parties before they can be validly transferred. As a result, there can be no assurance that all such contracts will be transferred to IOIPG REIT and IOIPG REIT may be adversely affected if the benefits of such contracts are unavailable or have to be re-contracted for on less favourable terms.

Some licences, permits and approvals required for certain operational aspects of the Subject Properties may need to be transferred to or applied for by IOIPG REIT as the new owner of the Subject Properties upon completion of the SPAs. There can be no assurance that such licences, permits and approvals can be transferred or will be issued by the relevant authorities or government bodies within a reasonable period. Such operational aspects of the Subject Properties may be affected if these licences, permits and approvals cannot be transferred or are not issued and this may attract fines/penalties in the event that the Subject Properties are in operations without such valid licences, permits and approvals.

### 5.1.17 IOIPG REIT may be subject to legal proceedings

Legal proceedings against IOIPG REIT relating to property management and disputes over tenancies may arise from time to time. Legal proceedings may be time consuming and it may be difficult to assess and/or quantify the possible losses, damages or expenses arising from such proceedings.

For example, IOIPG REIT is exposed to the risk of litigation or claims by shoppers, contractors or tenants of the Subject Properties, which may arise for a variety of reasons, including accidents or injuries that may be suffered by them while at the Subject Properties, tenants' inability to enjoy the use of the Subject Properties in accordance with the terms of their tenancy and IOIPG REIT's failure to perform any of its obligations under any tenancy, construction or other contract or agreement entered into with contractors, tenants or other third parties. If IOIPG REIT incurs any liability arising from any litigation, or if IOIPG REIT is required to bear all or a portion of the costs arising out of litigation, this may have a material adverse effect on IOIPG REIT's business, prospects, financial condition and results of operations.

As at the LPD, neither IOIPG REIT nor the Manager is involved in any material litigation nor, to the best of the Manager's knowledge, is any material litigation or arbitration proceedings currently contemplated or threatened against IOIPG REIT or the Manager, which may have material impact on IOIPG REIT's business, financial position or profitability. However, there can be no assurance that IOIPG REIT will not, in future, be involved in such proceedings or that the outcome of these proceedings will not adversely affect the financial condition, results of operations or cash flow of IOIPG REIT.

### 5.1.18 The Subject Properties or any part of them may be acquired compulsorily

Under Section 3 of the Land Acquisition Act 1960, the State Authority has the power to acquire any land, whether in whole or in part, which is needed:

(i) for any public purpose;

(ii) by any person or corporation for any purpose which, in the opinion of the State Authority, is beneficial to the economic development of Malaysia or any part thereof or to the public generally or any class of the public; or

(iii) for the purpose of mining or for residential, agricultural, commercial, industrial or recreational purposes or any combination of such purposes.

In the event of any compulsory acquisition of property in Malaysia, the amount of compensation to be awarded is based on the fair market value of a property and is assessed on the basis prescribed in the Land Acquisition Act 1960 and other relevant laws. The market value of the Subject Properties as determined by the State Authority may be lower than the market value as determined by any independent property valuer appointed by IOIPG REIT. If any of the Subject Properties were acquired compulsorily by the State Authority at a point in time when the market values of the Subject Properties have decreased, the level of compensation paid to IOIPG REIT may be less than the acquisition cost of the Subject Properties, which may have an adverse effect on the trading price of the Units and IOIPG REIT's business, financial condition, results of operations and prospects. If the compulsory acquisition concerned a material section of the Subject Properties such as retail space, car park areas and/or access areas to the Subject Properties, the business and operation of the Subject Properties may be adversely affected thereby resulting in a reduction of the Total Revenue and the market value of the Subject Properties.

**5.1.19 The loss or downgrade of one or more building certifications or accreditations of the Subject Properties could have an adverse effect on IOIPG REIT**

Certain of the Subject Properties hold GBI and/or Malaysia Digital certifications or other certifications or accreditations which are subject to renewal from time to time. As at the LPD, IOI City Towers hold GBI Silver and Malaysia Digital certifications while PFCC Towers 2, 4 and 5 are Malaysia Digital-certified and PFCC Towers 4 and 5 are GBI-certified. The Retail Property and Moxy Putrajaya are also GBI-certified, and W Kuala Lumpur holds a Platinum Malaysian Green Real Estate (GreenRE) Certification.

While the relevant Subject Properties have thus far complied with the requirements for the renewal and maintenance of these certifications and accreditations and there are annual ISO (International Organisation for Standardisation) audits on these Subject Properties to ensure compliance, the renewal requirements of such certifications or accreditations may change from time to time and may become more stringent. In such event, IOIPG REIT may not be able to renew or maintain any such certification or accreditation, and the loss or downgrade of such certification or accreditation may result in the property being less operationally efficient and certain existing key tenants determining not to renew their tenancies. For example, the Office Properties may become less competitive as compared to other office properties in the market, as such certification or accreditation may be an important factor in a key or potential tenant determining whether to renew or enter into its tenancy when considering various office properties in the market. The lack or downgrade of any such building certification or accreditation may also adversely affect IOIPG REIT's ability to attract new tenants. As such, the loss or downgrade of one or more building certifications or accreditations of the Subject Properties may have an adverse effect on the business, financial condition, results of operations and prospects of IOIPG REIT.

## 5.2 RISKS RELATING TO THE RETAIL PROPERTY AND OFFICE PROPERTIES

**5.2.1 The Retail Property and its tenants face competition from other retail properties located within their catchment areas as well as other retail channels and may be adversely affected by changes in consumer behaviour patterns in Malaysia**

The Retail Property faces competition from other retail developments operating in the same catchment areas. Shopping malls compete aggressively to attract quality tenants as well as shoppers. Other retail centres also compete with IOIPG REIT's retail tenants for customers, affecting the cash flows of such tenants and thus affecting their ability to pay rent. The financial performance of the Retail Property may have a material adverse effect if competing retail developments are substantially upgraded and refurbished or are more successful in attracting tenants and shoppers.

Changes in consumer behaviour patterns in Malaysia may also adversely affect IOIPG REIT's business, prospects, financial condition and results of operations. Shopping malls have evolved from traditional retail and dining venues into comprehensive experiential destinations that cater to a broad demographic, and any failure to keep pace with such evolving expectations may adversely affect the business, prospects, financial condition and results of operations of the Retail Property. The increasing trend of consumers shifting their preference from retail shopping to internet shopping coupled with increasing competition from other forms of retailing, such as catalogues, warehouse sales, and telemarketing, and other types of retail spaces, such as small lifestyle retail parks and mixed-use development properties, may also lead to a decrease in shopper traffic to the Retail Property and to retail malls in Malaysia as a whole. This would lead to a downturn in the businesses of tenants of the Retail Property and affect their ability to make rental payments to IOIPG REIT (including percentage rent) as some of the tenants' rent payments are based on the amount of sales revenue that they generate, in turn adversely affecting the Total Revenue.

Consumers may be affected by rising inflation and shrinking purchasing power due to the rise in prices for goods and services stemming from the expansion of sales and service tax, increased electricity tariffs and subsidy rationalisation of the RON95 petrol price, which may result in consumers prioritising essential goods and services and reducing spending over discretionary items such as fashion, electronics and luxury goods. This may adversely affect the businesses of the tenants of the Retail Property and consequently, the business, prospects, financial condition and results of operations of IOIPG REIT.

**5.2.2 The Office Properties operate in a highly competitive environment which may be affected by changes in working trends**

The office property market in Malaysia is highly competitive and the Klang Valley office market is currently experiencing oversupply which has created a tenant-favourable environment. Economic uncertainties have further impacted leasing activity as well. IOIPG REIT also competes for tenants with numerous developers, owners and operators of office properties, many of which own properties similar to those of IOIPG REIT.

In addition, Malaysia's office property market may be facing significant changes, with greater focus being placed on flexible workspace arrangements in light of companies adopting hybrid work models. Over the past decade, technology has enabled employees to work from almost any location, and the COVID-19 pandemic has also resulted in an increase in work from home arrangements and virtual meetings in Malaysia. The recent global energy crisis has also seen the Government implementing a work from home policy for federal civil servants in Putrajaya, Kuala Lumpur, Selangor and all state capitals who live more than 8 kilometres from their workplace (other than those in the security, defence, health and education sectors).

With flexible working potentially being the norm, needs towards office space may change such as preference for flexible working space and reduction in total space requirement in the longer term. As such, new working trends could adversely affect demand for traditional office space. In addition, tenants may demand for more flexible lease terms, as well as a differentiation strategy in building specification that facilitates this changing work pattern or tenancy packages that meet tenants' needs. IOIPG REIT may be required to keep up with evolving needs from the tenants of the Office Properties in order to maintain its occupancy and rental rates and to remain competitive in the market and attract new tenants. Such changes in working trends in Malaysia and an inability to compete effectively could reduce the Total Revenue and thus adversely affect IOIPG REIT's business, financial condition and results of operations. The past performance of the Office Properties is not indicative of future results.

Furthermore, the Klang Valley office market, once predominantly driven by government agencies and oil and gas companies, is now experiencing a shift in demand, with emerging sectors such as financial technology, global business services and digital enterprises becoming the main drivers of office space demand. However, these companies typically require less physical space and place a higher emphasis on flexibility, both in terms of office design and lease structures.

### 5.2.3 The Retail Property and Office Properties have tenancy cycles in which a substantial number of the tenancies expire in certain years

Tenancies in respect of the Retail Property are generally for terms of one year to 3 years and the tenancies in respect of the Office Properties are generally for terms of 3 years, which exposes the Retail Property and Office Properties to significant rates of tenancy expiries each tenancy cycle. Please refer to **Section 2.14** "Retail Property" of this Prospectus and **Section 2.16** "Office Properties" of this Prospectus for details of the tenancy expiries of the Retail Property and Office Properties.

The concentration of tenancy expiries in certain years heightens IOIPG REIT's exposure to the typical risks associated with tenancy expiries, including the risk of vacancies following non-renewal of tenancies, reduced occupancy rates and lower rental income. If key tenants or a large number of tenants decide not to renew their tenancies and in the event that new tenants are unable to be secured or are secured after a long vacancy period or at lower rates, the income of IOIPG REIT and distributions to the Unitholders will be adversely affected.

### 5.2.4 There can be no assurance that the Retail Property and Office Properties will be able to maintain rental rates at prevailing market rates

The rental rates of the Retail Property and Office Properties will depend upon various factors, including but not limited to, prevailing supply and demand condition, the overall performance of the domestic economy, tourism activity, as well as the location, quality and design of the Retail Property and Office Properties. For instance, there is an oversupply of retail and office space in the Klang Valley which may increase competition for tenants and in turn declining rental rates. There can also be no assurance that the Manager will be able to procure new tenancies or renew existing tenancies at prevailing market rates.

The rental income from the Retail Property and Office Properties will be dependent on the ability of the Retail Property and Office Properties to compete against other retail properties and office properties (as the case may be) for tenants. If competing retail properties or (as the case may be) office properties are able to offer lower rental rates in the future to attract the existing tenants of the Retail Property and Office Properties (as the case may be), the rental income from the Retail Property and Office Properties (as the case may be) could be reduced, thereby adversely affecting IOIPG REIT's cash flow and amount of funds available for distribution to the Unitholders.

### 5.2.5 The Retail Property and Office Properties might be adversely affected if the Manager and the Property Manager do not provide adequate management and maintenance

In the event the Manager and the Property Manager fail to provide adequate management and maintenance, the value of the Retail Property and Office Properties might be adversely affected and this may result in the loss of tenants or lower rental rates, which will adversely affect the financial condition of IOIPG REIT and its ability to make distributions to the Unitholders.

Failure to provide adequate management and maintenance to the Retail Property and Office Properties may also lead to a decrease in tenancy rates and footfall traffic, with tenants and shoppers being attracted to the competitors of the Retail Property and Office Properties. This will affect the financial performance of IOIPG REIT.

## 5.3 RISKS RELATING TO THE HOTEL PROPERTIES

### 5.3.1 The hospitality industry is competitive and the performance of IOIPG REIT may be affected by increasing supply of hospitality assets in its key markets

The hospitality industry is highly competitive and ongoing completion of new hotels or renovations of competing hotel properties and the large number of short-term rental accommodation units (such as Airbnb) and other types of leisure accommodation available in the market (such as heritage hotels and "home stay" accommodations) can reduce the competitiveness of older or existing properties. The Hotel Properties and future hospitality assets of IOIPG REIT will experience competition primarily from similar grade hotels in their immediate vicinity, and also with other hotels in their geographical market. For example, Courtyard by Marriott Penang faces competition from new and boutique hotels and an increase in short-term rental accommodation units on Penang island. The level of competition is affected by various factors, including (i) changes in local, regional and global economic conditions, (ii) changes in local, regional and global populations, (iii) the supply and demand for hospitality properties, and (iv) changes in patterns and preferences or customs. The success of a hotel, including the Hotel Properties, will largely depend on its ability to compete in areas such as quality of accommodation, room rates, level of service, brand recognition, convenience of location and the quality of lobby areas, F&B facilities, meeting rooms, event halls and other amenities. Competing hotels may offer more facilities at their premises at similar or more competitive prices compared to the facilities offered at the Hotel Properties. Competitors may also significantly lower their rates or offer greater convenience, services or amenities to attract more customers. If these efforts are successful, the results of operations at the Hotel Properties may be adversely affected.

If the Hotel Properties are not able to compete effectively, this could adversely affect the business, prospects, financial condition and results of operations of IOIPG REIT and in turn, its ability to make distributions to the Unitholders.

### 5.3.2 IOIPG REIT may be affected by adverse developments or negative publicity affecting the brands of the Hotel Managers

The financial performance of IOIPG REIT depends on the gross operating revenue and gross operating profit of the Hotel Properties. In respect of each of the Hotel Properties, the relevant Hotel Managers enjoys, subject to certain limitations, full discretion in the operation of the hotel. Accordingly, the financial performance of IOIPG REIT is dependent on the performance of the Hotel Managers. There is therefore no assurance that the Hotel Properties will continue to be operated, managed, maintained, branded or marketed well in the future.

In addition, the Hotel Properties will be managed by the Hotel Managers under different brand names. Any degradation, adverse market developments or negative publicity relating to the brand names of the Hotel Managers and their respective affiliated brands could adversely affect the business, prospects, financial condition and results of operations of IOIPG REIT as such degradation or adverse market developments may adversely affect the reputation of the Hotel Properties and their attractiveness to hotel guests and customers, thereby affecting the occupancy rates of the Hotel Properties.

Any changes in the strategic priorities of the Hotel Managers and Marriott International, including any downsizing of its operations, shifts in brand positioning, or changes in management capability, which will not be within the control of IOIPG REIT, could adversely affect the performance of the Hotel Properties and in turn adversely affect the business, prospects, financial condition and results of operations of IOIPG REIT.

### 5.3.3 The hospitality industry is service-oriented and the Master Lessees may be affected by any shortage of skilled hospitality employees

The hospitality industry is a service-oriented industry and is labour-intensive. Competitors may compete aggressively for skilled hospitality employees, which would increase the operating cost of the Hotel Properties. In addition, the hospitality staff of the Master Lessees and/or the Hotel Managers may be poached by existing or new competitors in the market, which may have an adverse effect on the operations of the affected Hotel Property. A shortage of manpower may translate to lower service quality, which may in turn affect hotel guests' lodging experience and lead existing customers to prefer alternative accommodation from competitors of IOIPG REIT.

### 5.3.4 IOIPG REIT's hospitality business is susceptible to cyclicality and other factors outside its control

The hospitality business is cyclical and sensitive to external and economic changes. There are several factors which are common to the regional and global hospitality industries and wholly or partly beyond the control of IOIPG REIT and the Manager. These factors, which could affect the financial performance of IOIPG REIT, include but are not limited to:

(i) the condition of, and changes in, the domestic, regional and global economies, including, but not limited to, factors such as the political or geopolitical landscape, environmental conditions and epidemics that result from the spread of infectious diseases that may result in reduced occupancy rates, room rates and demand;

(ii) increases in transportation or fuel costs, increased threat of terrorism, terrorist events, aviation-related strikes, hostilities between countries, increased risk of natural disasters and/or adverse weather conditions such as smog from forest fires that may affect travel patterns and reduce the number of business and commercial travellers and tourists in Malaysia or any other countries where IOIPG REIT's hospitality and hospitality-related operations may be located;

(iii) unexpected increase in new supply of hotels and hence increased competition in the markets in which IOIPG REIT operates, which could adversely impact the occupancy levels and revenue of the Hotel Properties or future hospitality and/or hospitality-related assets of IOIPG REIT;

(iv) changes in government laws and regulations, fiscal policies and zoning ordinances, labour laws and the related costs of compliance with laws and regulations, fiscal policies and ordinances affecting IOIPG REIT;

(v) the nature and length of a typical hotel guest's stay as hotel guests typically stay on a short-term basis and there is no assurance of long-term occupancy for hotel rooms. Factors which may affect the above include:

   (a) seasonality patterns in tourism arrival numbers throughout the year;

   (b) decrease in longer-term business travel and corporate executives requiring mid- to long-term accommodation;

   (c) frequency of events or conferences in the surrounding vicinity of each Hotel Property or future hospitality or hospitality-related assets of IOIPG REIT; and

   (d) slowdown in tourism, business and conferences where the Hotel Properties are located, which may adversely affect the length of a traveller's stay;

(vi) unfavourable publicity in relation to the Hotel Properties and the reputation and standing of their service providers, such as restaurants located within the Hotel Properties and future hotels and hospitality and hospitality-related assets of IOIPG REIT;

(vii) dependence on business, commercial and leisure travel and tourism, which may fluctuate and tend to be seasonal and are subject to the adverse effects of national and international market conditions, all of which may affect the length of a traveller's stay;

(viii) the provision of existing or planned amenities and transportation infrastructure near the Hotel Properties and/or future hospitality and hospitality-related assets of IOIPG REIT;

(ix) the booking of hotel rooms of the Hotel Properties through internet travel intermediaries which may be able to obtain reduced room rates or other contract concessions for their customers, while simultaneously earning commission for providing these services; and

(x) other matters not yet known to the Manager or not currently considered material by the Manager.

These factors could lead to deterioration in the ability of the Hotel Managers to generate income and the amount of the rental payments from the Master Lessees. This would have adverse effects on the business, financial condition, results of operations and prospects of IOIPG REIT and reduce its ability to make distributions to the Unitholders.

**5.3.5 The Hotel Properties are exposed to various operational risks**

The operating results of the Hotel Properties are affected by occupancy and room rates, the Hotel Managers' ability to manage costs efficiently (including increases in labour costs and any F&B-related operational costs), as well as any change in the number of available hotel rooms through acquisition, development and disposition. The ability to manage costs efficiently could be adversely impacted by an increase in the cost of energy, insurance and other operating expenses, resulting in lower operating margins. In this regard, the Hotel Properties use significant amounts of electricity and other forms of energy, and any substantial increases in the cost of energy in the markets where IOIPG REIT operates could also hence negatively impact the operating results of the Hotel Properties.

The effectiveness of the Hotel Managers' central procurement system could also affect food costs and quality. Any health or hygiene incidents could adversely affect F&B sales and result in temporary suspension of restaurants and F&B outlets' operations. These could affect the success of the Hotel Properties' F&B operations and the reputation of the Hotel Properties.

**5.3.6 The hospitality business is regulated and operations of the Hotel Properties require licences, and any failure to obtain, renew or obtain the transfer of, such licences may adversely affect the business of the Hotel Properties**

The operation of hotels is generally subject to various local laws and regulations which hotels in Malaysia are required to be licensed under, such as the business (composite) license (Local Authority- Sepang), the Fire & Life Safety regulations of the Fire and Rescue Department of Malaysia and registration requirements of the Ministry of Tourism, Arts and Culture of Malaysia. In addition, there are licensing requirements in Malaysia in relation to the sale of alcohol on the premises. Such laws and regulations may require IOIPG REIT, its subsidiaries, the Master Lessees and/or the Hotel Managers to be licensed and to obtain other approvals to own, operate and lease the Hotel Properties. The withdrawal, suspension or non-renewal of any approvals and/or licences, or the imposition of any penalties, as a result of any breach or non-compliance with any laws, rules or regulations applicable to the Hotel Properties, will have an adverse impact on the businesses at the Hotel Properties and their results of operations. Further, any changes in such laws, rules and regulations may also impact the businesses at the Hotel Properties and may result in higher costs of compliance. Any failure to comply with new or revised laws, rules and regulations could result in the imposition of fines or other penalties by the relevant authorities. This could have an adverse impact on the revenue and profits of the Hotel Properties or their operations.

## 5.4 RISKS RELATING TO IOIPG REIT'S OPERATIONS

**5.4.1 IOIPG REIT is exposed to economic and real estate market conditions (including uncertainties and instability in global market conditions and increased competition in the retail property market)**

The Subject Properties are located in Malaysia. As a result, IOIPG REIT's results of operations depend, to a large extent, on the performance of Malaysia's economy and the Malaysian real estate market conditions. A decline in Malaysia's economy could adversely affect IOIPG REIT's results of operations and future growth. Historically, the Malaysian property market has been cyclical and Malaysian property values, rents and occupancy rates have been affected by, among other factors, the rate of economic growth in Malaysia, interest rates and inflation. The performance of IOIPG REIT may also be adversely affected by a number of local real estate market conditions, such as the competitiveness of competing retail properties, office properties and hospitality properties or the supply and demand of retail properties, office properties and hospitality properties. There can be no assurance that the Malaysian economy will continue to improve, that property values, rents and occupancy rates will not decline, or that interest rates or inflation will not rise in the future. An economic decline in Malaysia, a decline in real estate market conditions in Malaysia or other developments outside the control of IOIPG REIT and the Manager, would have a material adverse effect on IOIPG REIT's business, prospects, financial condition and results of operations.

In addition, the Malaysian economy is affected by global economic conditions. In recent years, the global economy has experienced high levels of volatility and uncertainty arising from, among others, the COVID-19 pandemic, the US-China trade war, adverse changes in laws, regulations and/or policies (including tariff policies), political unrest in certain countries within the Southeast Asian region (such as Myanmar) and geopolitical conflicts (such as the Ukraine-Russia conflict). Geopolitical risks in the Middle East have also emerged, such as the recent outbreak of conflict between Israel and Iran, with the involvement of the United States, and the Israel-Hamas armed conflict in Gaza which, in each case, may result in heightened tension and further eruption of conflicts in the Middle East, which could result in the imposition of trade and economic sanctions and disruption in global trade. The Israel and Iran conflict has caused disruption to the flow of supplies through key trading routes, which resulted in a strain on the energy market leading to an increase in oil prices. Numerous airspace closures have also impacted tourism and aviation globally. This could in turn undermine the stability of global economies and increase uncertainty in the global economic outlook. The above factors could all or each have a material adverse effect on global economic conditions, including a disturbance in oil supply, fluctuation in fuel costs, oil prices and energy prices, disruption to international trade and transportation, heightened inflationary pressures, supply chain disruptions, and increased volatility in financial markets, all of which could affect the Malaysian economy.

The deterioration of the Malaysian economy could in turn lead to significant declines in employment, household wealth, and consumer demand, which could adversely affect IOIPG REIT to the extent that it may result in:

(i) reduced shopper traffic, tenants and/or hotel guests (as the case may be) in the Subject Properties;

(ii) a negative impact on the ability of the tenants to pay their rents in a timely manner or continue their tenancies, thus reducing IOIPG REIT's revenue and/or cashflows;

(iii) an increase in counterparty risk involving parties such as, but not limited to, tenants, advertising customers, insurers, lenders as well as contractors and suppliers (in terms of any warranties provided); and/or

(iv) an increased likelihood that one or more of (a) IOIPG REIT's banking syndicates (if any), (b) banks or insurers providing bankers' guarantees or performance bonds for rental deposits or other types of deposits relating to or in connection with IOIPG REIT's properties or operations, or (c) IOIPG REIT's insurers may be unable to honour their commitments to IOIPG REIT.

In particular, in respect of the Subject Properties:

(a) Although the Government currently mitigates the higher price of goods through a combination of targeted subsidies, price controls and supply chain diversification, prolonged adverse effects on global economic conditions may result in a heightened inflationary risk, potentially leading to an increase of cost of doing business, increased operating and maintenance costs (including, energy, utilities, maintenance and insurance), and reduced consumer spending.

(b) *Retail Property* – With reduced purchasing power, households are likely to prioritise essential spending over discretionary items such as fashion, electronics and luxury goods. Nevertheless, the Visit Malaysia 2026 campaign (which has been extended to 2027) is expected to support retail activity by boosting domestic consumption and foreign tourists spending in Malaysia as it focuses on promoting Malaysia to high yielding tourists as well as domestic tourism. Tourists from the ASEAN region and China have consistently been Malaysia's largest source of tourist arrivals over the past decade. Furthermore, the favourable currency exchange, well-developed urban infrastructure, and Malaysia's reputation as a halal-friendly destination have helped sustain tourists' confidence to visit and spend in Malaysia.

(c) *Office Properties* – Prolonged adverse effects on global economic conditions will exacerbate inflation and economic uncertainty resulting in cautious business sentiment thus leading to companies delaying their office expansion plans, staff recruitment and re-evaluating their space requirements.

On the other hand, an instability in the Middle East such as with the conflict between Israel and Iran may drive investors to the region to divert their investments to stable and safer regions such as Malaysia. Malaysia's position as a net energy exporter, coupled with the relatively lower weighting of energy in its consumer price index, provides a degree of insulation from global energy price volatility compared to other markets. In addition, Malaysia's stable currency further enhances its attractiveness to investors. These factors are expected to increase demand for quality office space in strategic locations with good road, IT, and public transport connectivity, as well as well-established supporting amenities.

(d) *Hotel Properties* – Travel patterns have been disrupted due to operational disruptions, rerouted flights (including from the conflict areas in the Middle East) and rising fuel costs, resulting in increased airfares and longer travel times. Long-haul flights, particularly from Europe and Middle East region are expected to be affected significantly, leading to fewer tourist arrivals. These factors may place pressure on Malaysia's tourism targets, especially under the Visit Malaysia 2026 campaign. Nevertheless, the Malaysian Association of Tour and Travel Agents is working closely with the government to ensure that the campaign remains on track, including intensifying collaboration with ASEAN partners to boost intra-regional travel. Notably, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up 13% of the tourist arrivals in 2024 and increased to 15% of total tourist arrivals in 2025. Moreover, with Asia including Malaysia being a 'safe' travel destination, there is potential for tourists from the non-conventional and emerging regions (such as Central Asia, Scandinavia) to shift their travel plans to this region due to the ongoing crisis in the Middle East.

The Malaysian tourism base is also well diversified across ASEAN, East Asia, Europe with domestic tourists providing a natural buffer to the industry. Current travel disruptions are characterised by airlines reducing their flight frequencies rather than withdrawing routes, helping to preserve the overall air travel connectivity. Malaysia remains to be well positioned, with intra ASEAN and short haul travel demand tending to be more resilient during periods of airfare volatility. The passenger demand fundamentals remain supported by business travel and sustained leisure activity.

Nonetheless, in an economic downturn, IOIPG REIT may have difficulty accessing the financial markets, which could make it more difficult or expensive to obtain funding in the future. There can be no assurance that IOIPG REIT will be able to raise funds at a reasonable cost which could have a material adverse effect on IOIPG REIT's business, prospects, financial condition and results of operations.

In addition, IOIPG REIT is exposed to political risks in Malaysia. IOIPG REIT may be affected by changes in government policies as a result of a change of government administration and the political sentiment in Malaysia may change and affect IOIPG REIT adversely.

**5.4.2 The Total Revenue earned from and the market value of the Subject Properties may be adversely affected by a number of factors**

The Total Revenue earned from and the market value of the Subject Properties may be adversely affected by a number of factors, including, but not limited to:

(i) the ability to collect rent from the tenants on a timely basis or at all;

(ii) the amount and extent to which IOIPG REIT may grant rent free period or rental rebates to the tenants in certain circumstances;

(iii) defects affecting the Subject Properties which could affect the operations of tenants resulting in the inability of such tenants to make timely payments of rent or at all;

(iv) a drop in rental rates due to changes in rental rates of comparable malls or office properties, tenant mix, renewal options, size, location and configuration of NLA within the Subject Properties, shopper traffic to the Subject Properties, the level of both international and domestic tourism in Malaysia and the design of the Subject Properties;

(v) the tenants requesting waiver of interest on late payment of rent;

(vi) the tenants seeking the protection of bankruptcy laws which could result in delays in the receipt of rent payments, inability to collect rental income, or delays in the termination of the tenancy, or which could hinder or delay the re-letting of the space in question or the sale of the relevant property;

(vii) the general macroeconomic and supply and demand trends affecting the economic conditions of Malaysia and conditions in the real estate market sector in Malaysia;

(viii) reduced occupancy rates due to supply and demand trends affecting the retail real estate markets, the length of potential vacancy periods arising from tenancy expiries and early terminations, and rental rates of other competing properties;

(ix) the Manager's ability to provide adequate management and maintenance or to purchase or put in place adequate insurance;

(x) changes in laws and governmental regulations in relation to real estate, including those governing usage, zoning, taxes and government charges. Rights related to the properties may also be restricted by legislative actions, such as revisions to the laws relating to building standards or town planning laws, or the enactment of new laws related to condemnation and redevelopment; and

(xi) acts of God, wars, terrorist attacks, riots, civil commotions, widespread communicable diseases, natural disasters and other events beyond the control of the Manager.

**5.4.3 Operating risks inherent to the retail, office and hospitality property industry and the increase in operating and other expenses of the Subject Properties could have an adverse effect on IOIPG REIT's financial condition and results of operations**

IOIPG REIT's ability to maintain a certain level of distributions to the Unitholders could be affected if its operating and other expenses increase without a corresponding increase in revenue or tenant reimbursement of operating and other costs. In addition to other factors mentioned herein, factors which could increase operating and other costs of the Subject Properties, include, but are not limited to, the following:

(i) increase in utility costs (including any increase in preferential tariff granted by utility service providers);

(ii) increase in construction, repair and maintenance costs (including mechanical and engineering costs);

(iii) increase in third party sub-contracted service costs;

(iv) increase in insurance premiums;

(v) increase in payroll expenses;

(vi) increase in quit rent and assessments (property and related taxes) and other statutory charges;

(vii) increase in property management cost and management fees;

(viii) changes in statutory laws, regulations or government policies which increase the cost of compliance with such laws, regulations or policies;

(ix) increase in costs of financing for operating or capital requirements; and

(x) increase in the service charge and sinking fund contributions applicable to strata properties.

Additionally, capital expenditures and other expenses may be irregular since on-going repairs and maintenance involves significant and potentially unpredictable expenditures. Both the amount and timing of such expenditures will have an impact on the cash flow of IOIPG REIT. If the Subject Properties do not generate revenue sufficient to meet operating expenses, debt service and capital expenditures, IOIPG REIT's income and ability to make distributions may be materially and adversely affected. Many of these factors may have an adverse effect on the NPI derived from the Subject Properties. The valuation of the Subject Properties (to be obtained at least once every three years from the date of the last valuation pursuant to the REIT Guidelines) will reflect such factors and as a result, such valuation may fluctuate significantly upwards or downwards.

### 5.4.4 The amount IOIPG REIT may borrow is limited, which may affect the operations and expansion of IOIPG REIT

Under the REIT Guidelines, IOIPG REIT is only permitted to borrow up to 50.0% of the Total Asset Value at the time the borrowing is incurred. IOIPG REIT may, from time to time, require additional debt financing to meet its working capital requirements and to achieve its investment objectives. In the event that IOIPG REIT's borrowings reach 50% of the Total Asset Value or a decline in the value of the Deposited Property causes its borrowings to exceed the limit permitted under the REIT Guidelines, IOIPG REIT will be unable to obtain any further debt financing. In such circumstances, IOIPG REIT may be unable to proceed with its investment objectives and may face adverse business consequences such as:

(i) an inability to fund capital expenditure requirements in relation to IOIPG REIT's existing asset portfolio or in relation to IOIPG REIT's acquisitions to expand its portfolio; and

(ii) cash flow shortages (including with respect to distributions) which IOIPG REIT might otherwise be able to resolve by borrowing funds.

### 5.4.5 IOIPG REIT may face risks associated with debt financing and existing and future debt facilities and debt covenants may limit or affect IOIPG REIT's operations

Upon Listing, IOIPG REIT will have total indebtedness of approximately 34.1% but not more than the permitted borrowing threshold of 50.0% of the Total Asset Value. Further, a decline in the value of the Deposited Property may cause the borrowing limit under the REIT Guidelines to be exceeded, thus affecting IOIPG REIT's ability to incur further borrowings.

IOIPG REIT is also subject to risks associated with existing and future debt financing, including the risk that its cash flow will be insufficient to meet the required payments of principal and interest under such financing, and therefore be unable to make distributions to the Unitholders. If further debt funding is incurred, it would result in increased debt service obligations and may result in additional operating and financing covenants, or liens on the Subject Properties, that would restrict its operations. Please refer to **Section 3.9** "REIT Financing" of this Prospectus for further details on the debt financing of IOIPG REIT.

The Manager intends to distribute at least 90.0% of IOIPG REIT's Distributable Income. As a result of this distribution policy, IOIPG REIT may not be able to meet all of its obligations to repay any future borrowings through its cash flow from operations. IOIPG REIT may be required to repay maturing debt with funds from additional debt or equity financing or both. There can be no assurance that such financing will be available on acceptable terms or at all.

If principal amounts due for repayment at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions, such as new equity capital, IOIPG REIT will not be able to repay all maturing debt. In such cases, if IOIPG REIT defaults under such debt facilities, the lenders may be able to declare a default and initiate enforcement proceedings in respect of any security provided, and/or call upon any guarantees provided. Any such default may also lead to cross default in IOIPG REIT's other borrowings. Further, if IOIPG REIT's properties are mortgaged, such properties could be foreclosed by the lender or the lender could require a forced sale of the properties. This would in turn have a material adverse effect on the financial condition and results of operations of IOIPG REIT and its ability to make distributions to the Unitholders.

Even if IOIPG REIT is able to secure new debt financing, IOIPG REIT may be subject to the risk that the terms of any refinancing undertaken will be less favourable than the terms of the borrowings sought to be refinanced (including bank borrowings or issuances of debenture and bonds). IOIPG REIT may also be subject to certain covenants that may limit or otherwise adversely affect its operations and its ability to make distributions to Unitholders. Such covenants may also restrict IOIPG REIT's ability to acquire properties or undertake other capital expenditure and may require it to set aside funds for maintenance or repayment of security deposits or require IOIPG REIT to maintain certain financial ratios (such as loan to value ratios). The triggering of any of such covenants may have an adverse impact on IOIPG REIT's financial condition.

Increases in interest rates could significantly affect IOIPG REIT's financial condition and results of operations. The interest rates of borrowings could be subject to changes based on the cost of funds of the respective lenders, which could be subject to renegotiation on a periodic basis. If the interest rates for IOIPG REIT's existing or future borrowings increase significantly, such as where IOIPG REIT's banking facilities are granted with floating interest rates, its cost of funds will increase if it is unable to obtain alternative facilities with comparable or more favourable terms, which may in turn adversely impact its results of operations, planned capital expenditure and cash flows.

Where appropriate, IOIPG REIT may seek to minimise its interest rate risk exposure by entering into interest rate swap contracts to swap floating interest rates for fixed interest rates over the duration of certain of its debts and borrowings. However, such hedging policy may not completely insulate IOIPG REIT from risks associated with interest rate fluctuations.

**5.4.6 The Manager may not be able to successfully implement the investment objectives, including asset enhancements of IOIPG REIT**

There can be no assurance that the Manager will be able to implement its investment objectives successfully or that it will be able to expand IOIPG REIT's portfolio at any specified rate or to any specified size. The success of implementation of its investment objectives depends on the identification of suitable assets and the ability to obtain financing. The Manager may not be able to make acquisitions or investments on favourable terms or within a desired time frame, which will impede the growth of IOIPG REIT.

IOIPG REIT's ability to make new property acquisitions under its acquisition growth strategy may be adversely affected by the emergence of competitors in the retail, commercial, office, industrial and hospitality property markets. There may be significant competition for investment opportunities from other property investors, including other REITs, commercial property development companies and private investment funds. There can be no assurance that IOIPG REIT will be able to compete effectively against such entities.

IOIPG REIT has been granted a ROFR by the Sponsor to purchase the Sponsor's Real Estate Assets located in Malaysia used for retail, office, industrial and hospitality properties in the future. Pursuant to the terms of the ROFR, acquisition of properties under the ROFR may be subject to consent from third parties. There can be no assurance that such parties will give such consent. If the Sponsor is unable to provide the support required by IOIPG REIT in relation to the exercise of the ROFR when applicable in future or if the Sponsor reduces its interests in IOIPG REIT and/or the Manager, the future growth of IOIPG REIT may be adversely affected.

In addition, Dato' Lee has undertaken to grant IOIPG and IOIPG REIT preferential rights in respect of acquisition of the Relevant Private Assets and qualifying third-party acquisition opportunities, in circumstances: (i) before Dato' Lee offers such Relevant Private Assets to third parties; (ii) when Dato' Lee receives a bona fide third-party offer for such Relevant Private Assets; and (iii) when Dato' Lee is presented with any opportunity to acquire such third-party assets which satisfy the TAV Threshold. There can be no assurance that IOIPG REIT will elect to or successfully purchase the Relevant Private Assets.

Even if IOIPG REIT were able to successfully acquire property or investments, there is no assurance that IOIPG REIT will achieve its intended return on such acquisitions or investments or that it will be able to effectively integrate them into the portfolio of IOIPG REIT.

Further, IOIPG REIT's external growth strategy and its asset selection process may not be successful and may not provide positive returns to Unitholders as the expected benefits, synergies or efficiencies from such acquisitions may take longer than expected to be achieved or may not be achieved at all. Acquisitions may also divert management's attention away from day-to-day operations and cause disruptions to IOIPG REIT's operations.

Even if the Manager can identify suitable assets and investment opportunities for IOIPG REIT, obtaining funding for such acquisitions and investments may be difficult. Potential vendors may view negatively the prolonged time frame and lack of certainty associated with the raising of equity capital to fund any such purchase. They may instead prefer other potential purchasers.

The Manager may from time to time initiate AEIs on some of the Subject Properties, such as the AEIs currently being carried out in respect of Four Points by Sheraton Puchong, W Kuala Lumpur and PFCC Towers 1 and 2 as mentioned in **Section 5.1.7** above.

There can be no assurance that such plans for AEIs will materialise, or in the event that they do materialise, they may not achieve their desired financial results. For further details on the asset enhancement plans of the Manager, please refer to **Section 2** "Subject Properties" of this Prospectus.

**5.4.7 IOIPG REIT may not meet the requirements to enjoy tax exemptions under Section 61A of the Income Tax Act by virtue of (among other things) tax adjustments which could affect the requirement of 90.0% distribution of total income or changes in tax laws affecting the tax treatment applicable to Unitholders**

Pursuant to Section 61A of the Income Tax Act, the total income of a REIT listed on Bursa Securities is fully exempted from tax for a year of assessment if it distributes at least 90% of its total income to its unitholders in the basis period for that YA. MIRB has given a concession for such distribution to be made within two months after the close of the financial year which forms the basis period for the tax assessment of the REIT. Where the abovementioned conditions pursuant to Section 61A of the Income Tax Act are met, the total income of IOIPG REIT will be exempted from Malaysian income tax. If less than 90% of the total income is distributed, IOIPG REIT's chargeable income will be taxed at the current prevailing rate of 24%, and distributions to Unitholders will carry a tax credit for the tax paid at IOIPG REIT level.

Notwithstanding the tax exemption at the IOIPG REIT level, distributions made by IOIPG REIT to its Unitholders may still be subject to Malaysian tax in the hands of the Unitholders, whether by way of withholding tax or assessment to tax, depending on the respective tax profiles and residency status of the Unitholders.

On 18 March 2026, MIRB issued the Practice Note No. 2/2026 which clarified that with effect from the YA 2026, the concessionary rate of 10% withholding tax previously applicable to distributions received by certain categories of unitholders (in particular, non-corporate Unitholders) has ceased and is not renewed. Consequently, all unitholders of a REIT will be, from YA 2026 onwards, required to declare distributions received in their tax filings and be subject to tax at the rates applicable to them based on their respective tax profiles, save for the non-resident corporate unitholders whose distributions will remain subject to a final withholding tax at the prevailing rate of 24%. For further details on Malaysian tax implications applicable to Unitholders, please refer to **Appendix C** "Tax Consultant's Letter on Taxation of IOIPG REIT and Unitholders" of this Prospectus.

There can be no assurance that IOIPG REIT will be able to meet or continue to meet the requirements to enjoy tax exemption under Section 61A of the Income Tax Act. In the event of a disagreement or dispute by the MIRB, it may make an upward adjustment to the total income of IOIPG REIT, which may result in IOIPG REIT no longer satisfying the 90.0% distribution threshold requirements of Section 61A of the Income Tax Act. Moreover, if IOIPG REIT was not originally exempt under Section 61A of the Income Tax Act, an upward adjustment to total income would result in IOIPG REIT being subject to more tax, which could adversely affect the amount available for distribution to the Unitholders.

The Malaysian tax laws affecting IOIPG REIT and the Unitholders may be subject to change. For example, the conditions for income tax exemption may become more restrictive for IOIPG REIT to meet, withholding tax mechanism may be reintroduced to deduct tax from distributions to foreign non-corporate Unitholders at 30% and/or any applicable tax exemptions may be varied or removed in the future. Any such changes could have an adverse effect on IOIPG REIT and/or the returns to Unitholders.

### 5.4.8 IOIPG REIT depends on certain key personnel and the loss of any key personnel may adversely affect its operations

IOIPG REIT's performance depends, in part, upon the continued service and performance of the executive officers of the Manager. Please refer to **Section 6.5** "Management team of the Manager" of this Prospectus for details of the executive officers of the Manager. These key personnel may leave the employment of the Manager. If the above were to occur, the Manager will need to spend time searching for a replacement and the duties which such executive officers are responsible for may be affected. The loss of any of these individuals could have a material adverse effect on IOIPG REIT's financial condition and results of operations.

### 5.4.9 The removal of the Manager could have an adverse effect on IOIPG REIT's financial condition and results of operations

There can be no assurance that the Manager will remain the manager of IOIPG REIT. In the event that the Manager ceases to be eligible to act as a REIT manager under the CMSA or is removed pursuant to the Deed or the Relevant Laws and Requirements, IOIPG REIT may need to appoint another manager, which may materially and adversely affect IOIPG REIT's operations, financial condition and results of operations.

**5.4.10 IOIPG REIT may be adversely affected by the illiquidity of real estate investments and the lack of alternative uses and may be exposed to a higher level of risk compared to other types of unit trusts that have a more diverse range of investments**

IOIPG REIT's focus on retail, commercial, office, industrial and hospitality properties involves a higher level of risk as compared to a portfolio which has a more diverse range of investments which are more liquid. Real estate investments are relatively illiquid and such illiquidity may affect IOIPG REIT's ability to vary its investment portfolio or liquidate part of its assets in response to changes in economic, real estate market or other conditions. IOIPG REIT may be unable to sell its assets on short notice or may be forced to give a substantial reduction in the price that may otherwise be sought for such assets if a quick sale is required. IOIPG REIT may face difficulties in securing timely and commercially favourable financing in asset-based lending transactions secured by real estate due to the illiquid nature of real estate assets. These factors could have an adverse effect on IOIPG REIT's financial condition and results of operations, with a consequential adverse effect on IOIPG REIT's ability to deliver expected distributions to the Unitholders.

A concentration of investments in Real Estate exposes IOIPG REIT to the risk of a downturn in the real estate market. Such downturns may lead to a decline in occupancy for properties or Real Estate-Related Assets in IOIPG REIT's portfolio. This will affect IOIPG REIT's rental income from the Subject Properties, and/or a decline in the capital value of IOIPG REIT's portfolio, which will have an adverse impact on distributions to the Unitholders and/or on the results of operations and the financial condition of IOIPG REIT.

**5.4.11 A change of investment and acquisition strategies may adversely affect Unitholders' investments in IOIPG REIT**

IOIPG REIT's policies with respect to certain activities, including investments and acquisitions, will be determined by the Manager. Unitholders and potential investors should note that, subject to the requirements of the Deed and the Relevant Laws and Requirements (including the requirement for Unitholders' approval to be obtained in the event of any change to the investment policies of IOIPG REIT), the Manager has discretion to determine the investment and acquisition strategies of IOIPG REIT. Furthermore, as with other investment decisions, there are risks and uncertainties with respect to the selection of investments and with respect to the investments themselves. Please refer to **Section 10.10** "Investments of IOIPG REIT" of this Prospectus for further details on the restrictions relating to the investment policies of IOIPG REIT.

**5.4.12 Potential conflicts of interest among IOIPG REIT, the Manager and the Sponsor or its subsidiaries could result in corporate actions and business decisions that are not in the Unitholders' best interest**

The Manager is wholly-owned by the Sponsor. In addition, the Sponsor will be a major Unitholder following the completion of the Offering. There can be no assurance that conflict of interest may not arise among IOIPG REIT, the Manager and the Sponsor or its subsidiaries in the future. Please refer to **Section 11** "Corporate Governance, Related Party Transactions and Conflict of Interest" of this Prospectus.

The Sponsor and its subsidiaries and/or associates are engaged in, and/or may engage in among others, investment in, and the development, management and operation of retail, commercial, office, industrial and hospitality properties which may compete with the Subject Properties (including in sourcing potential tenants for retail and office properties and attracting guests in respect of hospitality properties) and cause downward pressure on rental rates. Additionally, the Sponsor and the Manager may in the future sponsor, manage or invest in other REITs or other vehicles which may also compete directly with IOIPG REIT.

In addition, pursuant to the ROFR and given the business portfolio of the Sponsor, the Manager may in the future recommend that IOIPG REIT acquire additional properties from the Sponsor and/or its subsidiaries. In such cases, the Manager is required to obtain valuations from independent property valuers and to comply with all other requirements applicable to such transactions pursuant to the REIT Guidelines.

Any potential conflict of interest between IOIPG REIT and the Sponsor may have a negative effect on IOIPG REIT's financial condition. However, the REIT Guidelines provide that any related party transaction must be made on terms which are the best available for the REIT and which are no less favourable to the REIT than an arm's length transaction between independent parties. Dato' Lee has also provided certain undertakings to address, resolve, mitigate and/or eliminate any actual or potential conflict of interest situation arising from Dato' Lee being (i) a director and major shareholder of the Sponsor, (ii) a director of the Manager, and (iii) a Unitholder, as elaborated in **Section 11.4.2** "Undertaking provided by Dato' Lee". In addition, the Sponsor and the Manager have implemented policies to address and minimise potential conflicts of interests among IOIPG REIT, the Manager, the Sponsor and/or its subsidiaries. However, there can be no assurance that any conflicts of interest which may arise among IOIPG REIT, the Manager and the Sponsor or its subsidiaries in the future will be appropriately addressed under these policies. Please refer to **Section 11.4.1** "The Sponsor" of this Prospectus and **Section 11.4.3** "Manager's policies on related party transactions and dealing with conflict of interest situations" of this Prospectus for further details.

### 5.4.13 IOIPG REIT and the Manager are newly established entities without an established operating history

IOIPG REIT was constituted by the Deed and established following the registration of the Deed with the SC on 11 September 2026, and the Manager was incorporated on 11 June 2025. Neither IOIPG REIT nor the Manager has sufficient operating history by which its performance may be judged. The lack of an established operating history will make it more difficult for investors to assess their likely future performance. There can be no assurance that IOIPG REIT will be able to generate sufficient income from operations to make distributions or that such distributions (if any) will be in line with those set out in **Section 4.5** "Profit Projection" of this Prospectus. Pro forma financials and past financial results are not indicative of future results.

### 5.4.14 IOIPG REIT may incur unanticipated costs and liabilities in connection with environmental laws and regulations

Under various laws, an owner or operator of real property may become liable for the costs of removal of certain hazardous substances released on its property. These laws may impose liability without regard to whether the owner or operator knew of, or was responsible for, the release of such hazardous substances. The presence of hazardous substances on any Subject Property owned by IOIPG REIT may have an adverse effect on IOIPG REIT's ability to sell any of the Subject Properties or borrow using the Subject Properties as collateral. To the extent that IOIPG REIT becomes liable for costs of removing any hazardous substances, IOIPG REIT's ability to make distributions to Unitholders will be duly affected.

### 5.4.15 Occurrence of any acts of God, war and terrorist attacks may adversely and materially affect the business and operations of the Subject Properties

Acts of God, such as natural disasters like earthquakes, floods and pandemics, war and terrorist attacks are beyond the control of IOIPG REIT or the Manager. These may materially and adversely affect the economy, infrastructure and livelihood of the local population. IOIPG REIT's business, financial condition and results of operations may be adversely affected should such acts of God, war or terrorist attacks occur. There can be no assurance that any war, terrorist attack or other hostilities in any part of the world, potential, threatened or otherwise, will not, directly or indirectly, have an adverse effect on the operations, revenue and profitability of IOIPG REIT. The consequences of any of these acts of God, terrorist attacks or armed conflicts are unpredictable, and IOIPG REIT may not be able to foresee events that could have an adverse effect on its business, financial condition and results of operations.

Physical damage to the Subject Properties resulting from fire, earthquakes, floods, pandemics or other acts of God or acts of war, civil unrest, political disruption, terrorist attack, or other hostilities in any part of the world, potential, threatened or otherwise, may also directly or indirectly lead to a significant disruption to the business and operations of the Subject Properties. This may result in the loss of invested capital in the affected Subject Properties as well as anticipated future revenues and unbudgeted costs on IOIPG REIT as it may not be able to rent or sell the affected Subject Properties and any financial obligations secured by such Subject Properties may be accelerated.

### 5.4.16 The outbreak of an infectious disease or any other serious public health concerns in Asia and elsewhere could adversely impact the business, financial condition and results of operations of IOIPG REIT

The business of IOIPG REIT and the businesses of its tenants could be adversely affected by the risks, or the public perception of the risks, related to an epidemic, pandemic, outbreak, or other public health crisis, such as Avian Flu, Severe Acute Respiratory Syndrome, Middle East Respiratory Syndrome, the Zika virus and the outbreak of the COVID-19 Coronavirus. The risk, or public perception of the risk, of a pandemic or media coverage of infectious diseases or any government-imposed lockdowns and travel restrictions could cause customers to avoid retail and hospitality properties or the closure of offices, and with respect to the Subject Properties generally, could cause temporary or long-term disruptions in its tenants' supply chains and/or delays in the delivery of the tenants' inventory. Moreover, an epidemic, pandemic, outbreak or other public health crisis, such as the COVID-19 Coronavirus, could cause the on-site employees of the tenants to avoid the tenants' properties, which could adversely affect tenants' ability to adequately manage their businesses. Risks related to an epidemic, pandemic or other health crisis, such as the COVID-19 Coronavirus and other infectious diseases mentioned above, could also lead to the complete or partial closure of one or more of the tenants' facilities, stores or offices. Such events could adversely impact the tenants' occupancy, sales and/or cause the temporary closure of the tenants' businesses, which could severely disrupt their operations and the rental revenue IOIPG REIT generates from leases with them. The ultimate extent of the impact of any epidemic, pandemic or other health crisis on IOIPG REIT's business, financial condition and results of operations will depend on future developments, which are highly uncertain and cannot be predicted, including new information that may emerge concerning the severity of such epidemic, pandemic or other health crisis and actions taken to contain or prevent their further spread, among others. These and other potential impacts of an epidemic, pandemic or other health crisis, such as the COVID-19 Coronavirus and other infectious diseases mentioned above, could therefore adversely affect the business, financial condition and results of operations of IOIPG REIT.

A future outbreak of an infectious disease or any other serious public health concern in Asia and elsewhere may also cause reduced rental income, revenue, occupancy rates, room rates and demand for IOIPG REIT's properties and harm its business. There can be no assurance as to how these infectious diseases will affect the overall business climate of IOIPG REIT in Malaysia and elsewhere.

**5.4.17 IOIPG REIT and the Hotel Managers rely on information technology in its operations, and any material failure, inadequacy, interruption or security failure of that technology could harm IOIPG REIT's business**

IOIPG REIT and the Hotel Managers rely on information technology networks and systems, including the Internet, to process, transmit and store electronic information and to manage or support a variety of its business processes, including financial transactions and maintenance of records, which may include personally identifiable information of tenants and lease data, and in the case of the Hotel Properties, may also include personally identifiable information of hotel guests. IOIPG REIT and the Hotel Managers rely on commercially available systems, software, tools and monitoring to provide security for processing, transmitting and storing confidential tenant and hotel guest information, such as individually identifiable information relating to financial accounts. Although IOIPG REIT has taken steps to protect the security of the data maintained in its information systems, it is possible that such security measures will not be able to prevent the systems' improper functioning, or the improper disclosure of personally identifiable information such as in the event of cyber-attacks. Security breaches, including physical or electronic break-ins, computer viruses, attacks by hackers and similar breaches, can create system disruptions, shutdowns or unauthorised disclosure of confidential information. Any failure to maintain proper function, security and availability of the information systems could interrupt IOIPG REIT's operations (including the operations of the Hotel Properties by the Hotel Managers), damage its reputation, subject IOIPG REIT to liability claims or regulatory penalties and could materially and adversely affect it. Any failure to maintain proper function, security and availability of the information systems relevant to the operations of the Subject Properties could additionally subject the Hotel Managers and/or IOIPG REIT to liability claims or regulatory penalties arising out of potential breach or non-compliance with the Personal Data Protection Act, 2010, which in turn could have a material adverse effect on IOIPG REIT's business, prospects, financial condition and results of operations.

## 5.5 RISKS RELATING TO AN INVESTMENT IN THE UNITS

**5.5.1 The actual performance of IOIPG REIT and the Subject Properties could differ materially from the forward-looking statements in this Prospectus and the Profit Projection in Section 4.5 of this Prospectus**

This Prospectus contains forward-looking statements regarding, among others, profit projection and projected distribution/yield levels for the period from the Projection Period 2027. These forward-looking statements are based on a number of assumptions which are subject to uncertainties and contingencies which are outside of the Manager's control. As the actual results may differ materially from the projections, investors are advised to read and understand the assumptions, uncertainties and contingencies underlying the profit projection as set out in **Section 4.5.3** "Bases and Assumptions" of this Prospectus. IOIPG REIT's ability to achieve the profit projection and projected distributions/yields is subject to events and circumstances assumed which may not occur as expected, or events and circumstances not anticipated which may arise.

There can be no assurance that the assumptions will be realised and the actual distributions/yields will be as projected.

In addition, certain forward-looking statements regarding IOIPG REIT are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements to differ materially from the future results, performance or achievements expressed or implied in such forward-looking statements. The inclusion of a forward-looking statement in this Prospectus should not be regarded as a representation or warranty by the advisers or the Manager, that the plans and objectives of IOIPG REIT will be achieved.

### 5.5.2 The sale of a substantial number of Units by the Sponsor, VCSB and/or any of its transferees of the Units (following the lapse of the lock-up arrangements) could adversely affect the price of the Units

Upon Listing, IOIPG REIT will have 5,500,000,000 issued Units, of which up to 3,300,000,000 Units will be held by the Sponsor. VCSB has also provided an irrevocable written undertaking vide its Undertaking Letter to apply and subscribe, among others, for the VCSB Entitlement pursuant to the Restricted Offering. Please refer to **Section 3.5** of this Prospectus for further details on the undertaking from VCSB. If the Sponsor, VCSB and/or any of its transferees of the Units (following the lapse of the relevant respective lock-up arrangements, or pursuant to any applicable waivers) sells or is perceived as intending to sell a substantial amount of its Units, or if a secondary offering of the Units is undertaken in connection with a listing on another securities exchange, the market price for the Units could be adversely affected.

### 5.5.3 The Pro Forma Consolidated Statement of Financial Position and Pro Forma Consolidated Statements of Comprehensive Income as included in this Prospectus may not reflect actual financial position and results

IOIPG REIT's Pro Forma Consolidated Statement of Financial Position have been prepared to show the effects of the Acquisitions and the Offering based on the assumption that the events have been effected on the date of establishment of IOIPG REIT. As IOIPG REIT's Pro Forma Consolidated Statement of Financial Position is prepared for illustrative purposes only, such information, because of its nature, do not give a true picture of the effects of the formation of IOIPG REIT on the financial position of IOIPG REIT had the events occurred on the date of establishment of IOIPG REIT. Further, such information does not purport to predict IOIPG REIT's future financial position.

IOIPG REIT's Pro Forma Consolidated Statements of Comprehensive Income included in this Prospectus has been prepared on an aggregate basis as if the Subject Properties have been operated under IOIPG REIT throughout and as at the periods and dates presented. IOIPG REIT's Pro Forma Consolidated Statements of Comprehensive Income is also not necessarily indicative of the results of operations that would have been attained had IOIPG REIT actually existed earlier.

### 5.5.4 IOIPG REIT may not be able to make distributions to the Unitholders or the level of distributions may fall

The Distributable Income is dependent on:

(i) the NPI earned from real estate investments which depends on, among other factors (a) the amount of Rental Income and other property income received and (b) the level of property expenses incurred; and

(ii) the trust level expenses of IOIPG REIT, such as Management Fees and financing costs.

If the Subject Properties do not generate sufficient Distributable Income and cash flows, IOIPG REIT's ability to make distributions to the Unitholders could be adversely affected.

There can be no assurance to IOIPG REIT's ability to pay or maintain distributions. Neither is there any assurance that the level of distributions will increase over time, that there will be contractual increases in rent under the tenancies of the Subject Properties or that the receipt of Rental Income in connection with expansion of the properties or acquisitions of properties will increase IOIPG REIT's cash flow available for distribution to the Unitholders.

### 5.5.5 The NAV per Unit may be diluted if further issues are priced below the then current NAV per Unit

The Deed contemplates new issues of Units, the offering price for which may be above, at or below the then current NAV per Unit. The NAV per Unit may be diluted if new Units are issued and the use of proceeds from such issue of Units generates insufficient cashflow to cover the dilution. Where new Units, including Units which may be issued to the Manager in payment of the Management Fees, are issued at less than the NAV per Unit, the then current NAV of each existing Unit may be diluted.

### 5.5.6 Unitholders who do not or are not able to participate in future equity fundraising by IOIPG REIT will experience a dilution in their interest in IOIPG REIT

If Unitholders do not or are not able to participate in any future equity fundraising, such as rights issues or private placements, their proportionate interest in IOIPG REIT will be reduced. Any consideration received by such Unitholders in exchange for any rights under future equity fund raisings may not be sufficient to compensate for the dilution of their unitholdings as a result of the equity fund raising.

### 5.5.7 The price of the Units may decline after the Listing

The Final Retail Price and the Institutional Price may not be indicative of the market price for the Units upon the Listing. The trading price of the Units will depend on many factors, including, but not limited to:

(i) the perceived prospects of IOIPG REIT's business and investments and the market for the Real Estate Assets;

(ii) differences between IOIPG REIT's actual financial and operating results and those expected by investors and analysts;

(iii) changes in analysts' recommendations or projections, if any;

(iv) changes in general economic or market conditions;

(v) the market value of IOIPG REIT's assets;

(vi) the perceived attractiveness of the Units against those of other equity or debt securities, including those not in the real estate sector;

(vii) the balance of buyers and sellers of the Units;

(viii) the size and liquidity of the Malaysian REIT market;

(ix) any changes to the regulatory system, including the accounting standards and tax system, both generally and specifically in relation to Malaysian REITs;

(x) the ability on the Manager's part to implement successfully its investment and growth strategies; and

(xi) broad market fluctuations, including increases in interest rates and weakness of the equity and debt markets.

Units may trade at prices that are higher or lower than the NAV per Unit. To the extent that IOIPG REIT retains operating cash flow for investment purposes, working capital reserves or other purposes, these retained funds, while increasing the value of the Total Asset Value and NAV, may not correspondingly increase the market price of the Units. Any failure to meet market expectations with regards to future earnings and cash distributions may adversely affect the market price for the Units.

Where new Units are issued at less than the market price of the Units, the value of an investment in Units may be affected. The Units are not capital-protected/guaranteed products. There is no guarantee that Unitholders can regain the amount invested. If IOIPG REIT is terminated or liquidated, investors may lose a part or all of their investment in the Units.

**5.5.8 Volatility in market and economic conditions may affect the price and demand for the Units**

Volatility in domestic and international securities markets, economic conditions, foreign exchange rates and interest rates may affect the market price of, and demand for, the Units. In particular, an increase in market interest rates may have an adverse impact on the market price of the Units if the annual yield on the price paid for the Units gives investors a lower return compared to other investments.

There can be no assurance that the performance of the Malaysian securities markets will continue to improve. The Malaysian securities markets are smaller than certain other international securities markets. Malaysian stock exchanges have in the past experienced substantial fluctuations in the prices of listed securities.

**5.5.9 The laws, regulations and accounting standards in Malaysia may change, including the introduction of new or revised legislation, regulations, guidelines or directives affecting REITs**

IOIPG REIT may be affected by the introduction of new or revised legislation, regulations or accounting standards. Accounting standards in Malaysia are subject to change as they are further aligned with international accounting standards. The financial statements of IOIPG REIT may be affected by the introduction of such revised accounting standards. The extent and timing of these changes in accounting standards are unknown and subject to confirmation by the relevant authorities.

There can be no assurance that these changes will not:

(i) have a significant impact on the presentation of IOIPG REIT's financial statements;

(ii) have a significant impact on IOIPG REIT's results of operations;

(iii) have an adverse effect on the ability of IOIPG REIT to make distributions to the Unitholders;

(iv) have an adverse effect on the ability of the Manager to carry out IOIPG REIT's investment objectives; or

(v) have an adverse effect on the operations and financial condition of IOIPG REIT.

IOIPG REIT may also be affected by the introduction of new or revised legislation, regulations, guidelines or directives affecting REITs. There can be no assurance that new or revised legislation, regulations, guidelines or directives will not adversely affect REITs in general or IOIPG REIT specifically and hence have a corresponding adverse effect on the Unitholders.

### 5.5.10 The Malaysian Ringgit may be subject to exchange controls

From 1998 to 2005, BNM maintained a fixed exchange rate of RM3.80 to USD1.00. In 2005, BNM removed the peg and allowed the Malaysian Ringgit to operate in a managed float, with the value of the currency being determined by various economic factors. There can be no assurance that BNM will, or would be able to, intervene or maintain this managed float system in the future or that any such intervention or managed float system would be effective.

Furthermore, there can be no assurance that the Government will not impose more restrictive or other exchange controls. Any further imposition, variation or removal of exchange controls may adversely affect the market price of the Units or the ability of investors to repatriate the proceeds of any distributions or from the sale of any Units out of Malaysia.

### 5.5.11 Foreign investment in Malaysian assets may be subject to further controls

Foreign investment in Malaysian assets is regulated and monitored by the MOE. Currently, there is no restriction imposed on foreign investment in REITs which have invested in Malaysian assets. However, there can be no assurance that the MOE and/or the Government will not impose any restrictive or other controls relating to foreign investment in Malaysian assets. Any imposition or variation of such controls may affect the Unitholders' ability to sell the Units to foreign parties and may affect the liquidity of the Units. Such conditions may also limit IOIPG REIT's access to future sources of equity capital.

### 5.5.12 No right for Unitholders to request for redemption of their Units

Unitholders have no right to request the Manager to redeem their Units. Accordingly, apart from selling their Units through trading on the Main Market, Unitholders may not be able to realise their investments in Units.

### 5.5.13 The Units have never been publicly traded such that the listing of the Units on the Main Market may not result in an active or liquid market for the Units

There is no public market for the Units prior to the Offering and an active public market for the Units may not develop or be sustained after the Listing. Bursa Securities' approval for the admission of all the issued Units to the Official List of the Main Market and for permission to deal in and the listing of, and quotation for, all the issued Units was obtained on 30 September 2026. However, listing and quotation does not guarantee that a trading market for the Units will develop or, if a market does develop, the liquidity of that market for the Units. Prospective Unitholders must be prepared to hold their Units for an indefinite length of time.

### 5.5.14 Failure in the Listing may result in refund in monies without interest

The Listing is exposed to the risk that it may fail should any one or more of the following events occur:

(i) the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners exercise their rights pursuant to the Underwriting Agreement and the Placement Agreement, respectively, to discharge themselves from their obligations thereunder;

(ii) IOIPG REIT is unable to meet the Public Spread Requirement at the point of Listing or such other minimum public unitholding spread as may be approved by Bursa Securities; or

(iii) the relevant authorities revoke approvals for the Listing.

If the Offering is not completed and/or the Manager decides in its absolute discretion not to proceed with the Listing, any monies paid in respect of all applications under the Retail Offering will be refunded without interest.

### 5.5.15 There can be no assurance that the Units will remain listed on Bursa Securities and/or not be suspended from trading

Although it is intended that the Units will remain listed on Bursa Securities, there is no guarantee of the continued listing of the Units. Among other factors, IOIPG REIT may not continue to satisfy the Public Spread Requirement. Accordingly, Unitholders will not be able to sell their Units through trading on Bursa Securities if the Units are no longer listed on Bursa Securities and/or are suspended from trading for an indefinite period.

## 6. THE MANAGER

### 6.1 CORPORATE INFORMATION

The Manager, IOIPG REIT Management Sdn Bhd (Registration No. 202501026083 (1627496-A)), was incorporated in Malaysia under the Act on 11 June 2025. As at the LPD, it has an issued share capital of RM5.0 million comprising 1,000,000 ordinary shares in IRMSB and 4,000,000 redeemable non-cumulative preference shares in IRMSB.

The first financial year of IRMSB commenced from 11 June 2025 (date of incorporation) to 30 June 2026. A summary of the Manager's financial position based on its latest audited financial statements is set out below:

| | **As at 30 June 2026** |
|---|---|
| | **(RM)** |
| Share capital | 5,000,000 |
| Shareholder's fund | 4,424,230 |

| **Financial period from 11 June 2025 (date of incorporation) to 30 June 2026** | |
|---|---|
| | **(RM)** |
| Revenue | - |
| Loss before tax / Loss after tax | (575,770) |

***Note:***

*(1) As at LPD, IRMSB is a dormant company.*

The Manager is a wholly-owned subsidiary of the Sponsor with the principal activity of managing IOIPG REIT. The Manager is a CMSL holder, authorised to carry out fund management activities in relation to asset management restricted to REITs. As at the date of this Prospectus, the Manager only manages IOIPG REIT.

## 6.2 FUNCTIONS, DUTIES AND RESPONSIBILITIES OF THE MANAGER

The Manager shall, subject to the provisions of the Deed and the Relevant Laws and Requirements, carry out all activities as it may deem necessary for the management of IOIPG REIT and its business. The Manager's main responsibility is to manage activities in relation to IOIPG REIT.

The Manager shall, in managing IOIPG REIT, undertake primary management activities in relation to IOIPG REIT, including but not limited to overall strategy, new acquisition and disposal analysis, marketing and communications, individual asset performance and business planning, market performance analysis and other activities as provided under the Deed.

The Manager's functions, duties and responsibilities shall include the following:

(i) to carry on and conduct its business in a proper, diligent and efficient manner and ensure that IOIPG REIT is managed and administered in a proper, diligent and efficient manner and in accordance with the Deed and the Relevant Laws and Requirements and in accordance with acceptable and efficacious business practices in the real estate investment industry;

(ii) to exercise the degree of care and diligence that a reasonable person would exercise in the position of a management company and effectively employ the resources and procedures necessary for the proper performance of IOIPG REIT;

(iii) to observe high standards of integrity and fair dealing in managing IOIPG REIT to the best and exclusive interest of the Unitholders;

(iv) not to manage any other REIT which invests in the same type of properties as IOIPG REIT;

(v) not to take on, lease or otherwise acquire, any immovable property or any interest therein, except for the purposes of operating IOIPG REIT and those entered into in the ordinary course of business;

(vi) not to make improper use of its position in, or information acquired through, managing IOIPG REIT to gain, directly or indirectly, an advantage for itself or for any other person or to cause detriment to the interest of the Unitholders and to ensure that its officers and delegates comply with the same;

(vii) to submit or make available, or ensure that there is made available, to the Trustee such information as the Trustee requires with respect to all matters relating to IOIPG REIT to which the Deed relates;

(viii) to the same extent as if the Trustee were a Director of the Manager:

  (a) to make available to the Trustee or an authorised officer or employee of the Trustee or the auditor of IOIPG REIT appointed by the Trustee ("**Auditor**"), for inspection the whole of the books and records of the Manager in relation to IOIPG REIT wherever kept;

  (b) to make available to the Trustee or an authorised officer or employee of the Trustee or the Auditor, for inspection, all financial and other records of IOIPG REIT wherever kept; and

(c) to give to the Trustee or an authorised officer or employee of the Trustee or the Auditor such oral or written information, explanation or other assistance that they may require with respect to all matters relating to IOIPG REIT or any Deposited Property (whether acquired before or after the date of the Deed) or otherwise relating to the affairs of IOIPG REIT;

(ix) to ensure that IOIPG REIT has, at all times, an appointed trustee and a person responsible for ensuring compliance with the Deed and the Relevant Laws and Requirements;

(x) to appoint property manager(s) which has been approved by the Trustee to manage the Real Estate held by IOIPG REIT and which possesses adequate human resources with the necessary qualifications, expertise and experience in real estate management;

(xi) to ensure that all Real Estate held by IOIPG REIT is kept in good repair, that all valid notices from and requirements of proper authorities in relation thereto are observed and complied with and that they are let and otherwise dealt with to the best advantage;

(xii) to insure and keep insured in the name of the Trustee for such amounts as may be recommended by a qualified independent valuer duly appointed by the Trustee pursuant to the Deed against fire, explosion, storm, tempest, flood, lightning and other usual risks including loss of rent where applicable on all the Real Estate comprised in the Deposited Property and on request by the Trustee, produce for the inspection of the Trustee all insurance policies effected;

(xiii) to notify the Trustee of all announcements that the Manager makes to Bursa Securities as soon as practicable after the announcement is made to Bursa Securities;

(xiv) to take all necessary steps to ensure that the Deposited Property is adequately protected and properly segregated;

(xv) to take all reasonable steps and exercise due diligence to ensure that the assets of IOIPG REIT are correctly valued in accordance with provisions of the Deed and the Relevant Laws and Requirements;

(xvi) for the purpose of valuing the Deposited Property, to not do or omit anything that would or might confer on itself a benefit or advantage at the expense of the Unitholders or investors;

(xvii) to account to the Trustee for any loss suffered by the fund as a result of the Manager's failure to exercise the degree of care and diligence required in operating and managing IOIPG REIT;

(xviii) to ensure that its officers and delegates comply with all of its duties and obligations prescribed under the Relevant Laws and Requirements;

(xix) to ensure that the Deposited Property is clearly identified as IOIPG REIT's property and held separately from the assets of the Manager and any other fund managed by the Manager;

(xx) to establish and maintain risk management systems and controls to enable it to identify, assess, mitigate, control and monitor risks in relation to IOIPG REIT;

(xxi) to have adequate human resource with the necessary qualification, expertise and experience to carry on business as a management company;

(xxii) to have adequate and appropriate systems, procedures, and processes to undertake the business in a proper, diligent and efficient manner;

(xxiii) to pay the Trustee within 10 Market Days after its receipt any moneys payable by it to the Trustee under the Deed;

(xxiv) to appoint a full-time chief executive;

(xxv) to appoint a compliance officer who must directly report to the Board;

(xxvi) to appoint an individual as a designated person responsible for the real estate portfolio management of IOIPG REIT who must possess the necessary experience and expertise in real estate investment; and

(xxvii) where investments of IOIPG REIT involve Real Estate located outside Malaysia:

(a) to ensure that it has the necessary experience, capability, resources and competence to deal with the legal and other regulatory requirements of the Real Estate located outside Malaysia;

(b) to demonstrate that it has the requisite competence, experience and resources to:

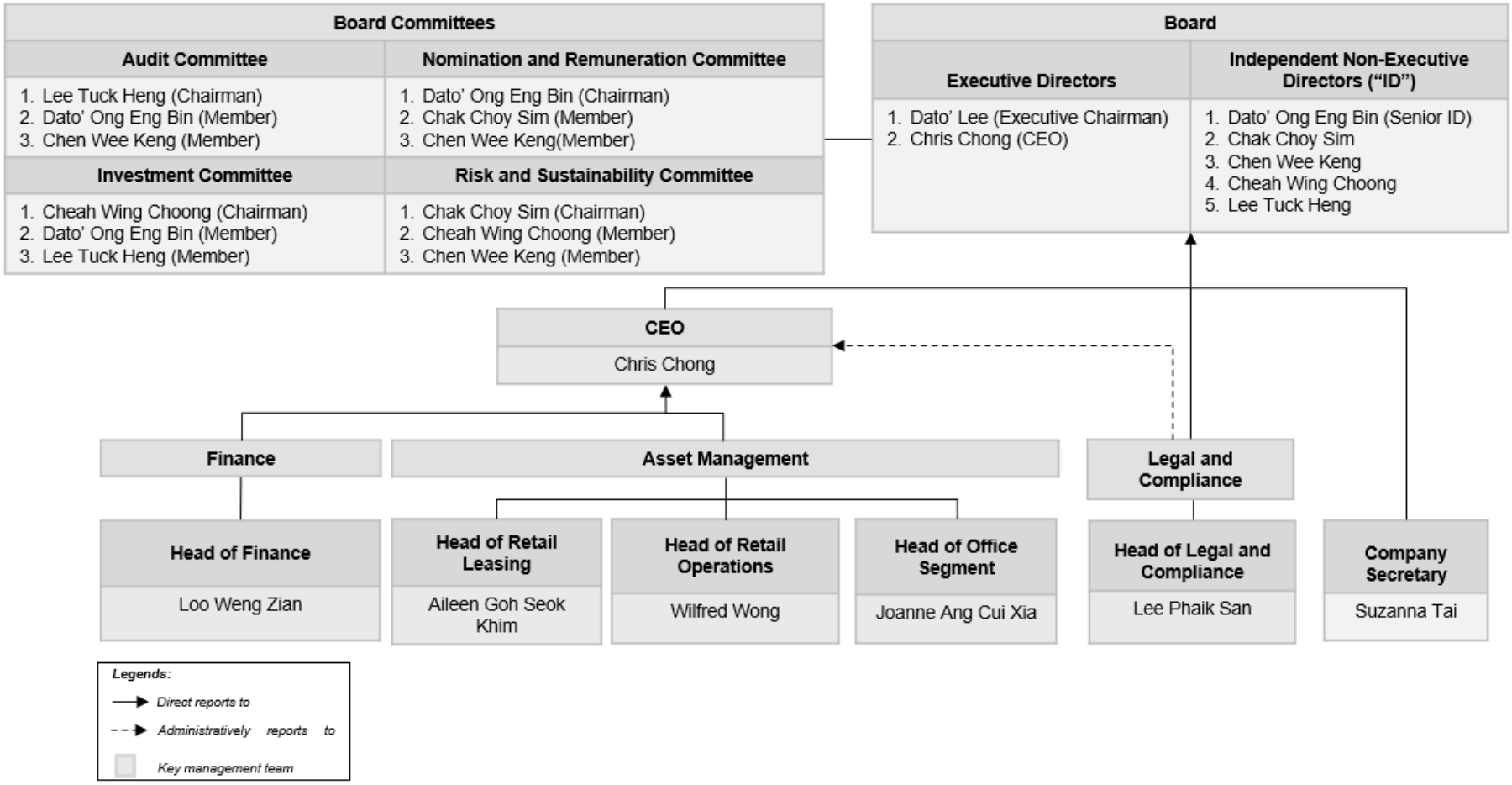
(i) analyse the issues and risks associated with foreign investments;

(ii) develop, implement and keep up-to-date a set of effective internal controls and risk management systems to deal with existing and foreseeable risks associated with foreign investments; and

(iii) inform investors in a clear, concise and timely manner of the investment profile and risk to IOIPG REIT; and

(c) to have a contingency plan that enables it to proactively respond to any urgent need that may arise in the course of its investment, management and divestment of such Real Estate.

## 6.3 MANAGEMENT REPORTING STRUCTURE OF THE MANAGER



## 6.4 DIRECTORS OF THE MANAGER

The Board is entrusted with the responsibility for the overall management of the Manager. The following table sets forth certain information regarding the Directors as at the LPD:

| Name | Nationality | Position |
|---|---|---|
| Dato' Lee | Malaysian | Non-Independent Executive Chairman |
| Dato' Ong Eng Bin | Malaysian | Senior Independent Non-Executive Director |
| Lee Tuck Heng | Malaysian | Independent Non-Executive Director |
| Chen Wee Keng (f) | Malaysian | Independent Non-Executive Director |
| Cheah Wing Choong | Malaysian | Independent Non-Executive Director |
| Chak Choy Sim (f) | Malaysian | Independent Non-Executive Director |
| Chris Chong | Malaysian | Non-Independent Executive Director / CEO |

***Note:***
*(f) denotes Female*

### 6.4.1 Experience and expertise of the Board

Information on the business and working experience of the Directors is set out below:

(i) **Dato' Lee**, a Malaysian aged 47, is the Non-Independent Executive Chairman of the Manager. He was appointed to the Board on 11 June 2025. He graduated from King's College London, United Kingdom with a Bachelor of Laws in July 2000 and was admitted to the Bar of England and Wales by Inner Temple, London in May 2001.

From 2001 to 2002, Dato' Lee served at the London and Singapore offices of a leading international financial services group. In 2002, Dato' Lee joined IOI Corp as a Personal Assistant to the late Executive Chairman, Tan Sri Dato' Lee Shin Cheng, before he was redesignated to a Special Personal Assistant in 2003, where he was involved in the corporate affairs and general management of IOI Corp and its group of companies prior to the demerger and listing of IOIPG on the Main Market of Bursa Securities. Subsequently in June 2008, he was appointed as the Executive Director of IOI Corp and was subsequently redesignated as the Non-Independent Non-Executive Director of IOI Corp in December 2013.

In February 2013, Dato' Lee was appointed to the board of directors of IOIPG as an Executive Director. From January 2014 to April 2020, he held the position of CEO of IOIPG. In April 2020, he was redesignated as the Executive Vice Chairman of the IOIPG Group. Subsequently, he resumed the position of Group CEO of the IOIPG Group in July 2023, where he is responsible for the day-to-day management of the business and implementation of the IOIPG Group's strategies.

As at the LPD, Dato' Lee is also the Non-Independent Executive Director of IOI Properties Berhad and trustee of IOIPG Foundation.

(ii) **Dato' Ong Eng Bin**, a Malaysian aged 63, is the Senior Independent Non-Executive Director. He was appointed to the Board on 20 January 2026.

Dato' Ong graduated from University of Manchester, United Kingdom with a Bachelor of Arts in Economic and Social Studies (Accounting and Finance) in July 1986. He is a Fellow Chartered Banker of the Asian Institute of Chartered Bankers since 2017. He is also a council member of the Asian Institute of Chartered Bankers since October 2014.

Dato' Ong began his career as an Audit Assistant at Pricewaterhouse Malaysia (now known as PricewaterhouseCoopers Malaysia) ("**PwC**") in December 1986, where he was involved in audit work. He left PwC in June 1988.

Dato' Ong has 35 years of working experience with OCBC Bank (Malaysia) Berhad ("**OCBC Malaysia**"), having held various positions in different divisions of OCBC Malaysia. From June 1988 to December 1988, he joined OCBC Malaysia as a Trainee Bank Officer for corporate loans and corporate banking. Subsequently, he held the positions of Supervisor, Bank Officer and Assistant Manager in the Corporate Banking Division of OCBC Malaysia. In May 1990, he was transferred to OCBC Malaysia (Johor Bahru branch) where he assumed similar roles and responsibilities as those performed by him in the headquarter of OCBC Malaysia.

In January 1992, Dato' Ong returned to the headquarters of OCBC Malaysia in Kuala Lumpur as an Assistant Vice President of the Corporate Banking Division. Subsequently, he was promoted as the Vice President of the Corporate Banking Division in October 1996. In January 2004, he was appointed as the Head of Corporate Banking & Large Corporates, where he was responsible for leading a team of officers to provide corporate banking offerings, solutions and products to corporate clients. In April 2012, he was promoted to the position of the Head of Business Banking, where he was involved in corporate and commercial, emerging business and transaction banking, and financial institutions segment. From August 2014 to December 2022, he was appointed as the CEO of OCBC Malaysia. During his tenure as the CEO of OCBC Malaysia, he was also the Chairman of Pac Lease Berhad and OCBC Malaysia e2 Power Sdn Bhd as well as a council member of the Association of Banks in Malaysia. Subsequently, he retired in December 2022 and assumed the role of an adviser to the Chairman of OCBC Malaysia from January 2023 to June 2023.

Dato' Ong served as an Independent Non-Executive Director for both Paramount Corporation Berhad (from 1 July 2023 until his retirement on 25 May 2026) and Oriental Holdings Berhad (from 1 July 2023 until his retirement on 11 June 2026).

As at the LPD, Dato' Ong continues to serve as an Independent and Non-Executive Director of Inari Amertron Berhad and Crescendo Corporation Berhad. As the Independent and Non-Executive Director, he is responsible for overseeing the board practices as well as supervising corporate governance and compliance matters of the company. Dato' Ong is also appointed as the Chairman of the Investment Committee of Mapletree Emerging Growth Asia Logistics Development Fund, a logistics development fund of Mapletree Investments Pte Ltd that focuses on institutional grade logistics products in Malaysia, India and Vietnam.

(iii) **Mr. Lee Tuck Heng**, a Malaysian aged 66, is the Independent Non-Executive Director. He was appointed to the Board on 20 January 2026.

Mr. Lee completed the professional examination of the Malaysian Institute of Certified Public Accountants (*formerly known as Malaysian Association of Certified Public Accountants*) ("**MICPA**") in 1984. He is a member of the MICPA since November 1984 and was admitted as a Chartered Accountant of MIA since November 1987.

Mr. Lee has over 40 years of working experiences with PwC. He began his career as an Audit Assistant at PwC Malaysia in May 1980, where he was involved in the provision of audit and assurance services. Subsequently, he was promoted to various position, including Audit Senior, Qualified Accountant, Audit Assistant Manager and Audit Manager.

From October 1988 to July 1990, Mr. Lee was seconded to PwC's London office and held the position of an Audit Manager, where he was involved in audits of companies across various sectors. During his tenure with PwC's London office, he was promoted to the position of Audit Senior Manager.

In August 1990, Mr. Lee returned to Malaysia and held the position of an Audit Senior Manager in PwC Malaysia, where he assumed the similar roles and responsibilities that he had performed in PwC's London office. In January 1996, Mr. Lee was admitted as a Partner of PwC Malaysia, where he was responsible for audit engagements for both local and international clients across various sectors. He also advised clients on initial public offerings, mergers and acquisitions and corporate restructurings. Subsequently, he retired in June 2021.

As at the LPD, Mr. Lee is the Independent and Non-Executive Director of Genting Berhad and Boost Bank Berhad. As the Independent and Non-Executive Director, he is responsible for overseeing board practices as well as supervising corporate governance and compliance matters of the company.

(iv) **Ms. Chen Wee Keng**, a Malaysian aged 61, is the Independent Non-Executive Director. She was appointed to the Board on 20 January 2026.

Ms. Chen graduated from Universiti Sains Malaysia with a Bachelor of Management in August 1989. She is a Chartered Banker of the Asian Institute of Chartered Bankers since January 2022.

Ms. Chen began her career as an Officer at Ban Hin Lee Bank Berhad, Prai Branch in May 1989, where she was responsible for marketing and processing of trade finance and remittance transactions. She left the bank in April 1990.

From May 1990 to June 1993, Ms. Chen joined Standard Chartered Bank Malaysia Berhad as a Credit Analyst in the Corporate Services Division, where she developed her foundation in credit and cash management.

Subsequently, Ms. Chen joined Perwira Affin Merchant Bank Berhad as an Officer, Banking in July 1993, marking the beginning of her journey in capital market space. During her 7-year stint with the bank, she rose through the ranks to become a Senior General Manager in October 1999, where she led the team for marketing, structuring and execution of corporate loans and private debt securities. She left the bank in March 2001.

In April 2001, Ms. Chen joined Commerce International Merchant Bankers Berhad (now known as CIMB Investment Bank Berhad), where she spent over 18 years in various senior leadership positions. She joined the bank as an Associate Director, Capital Markets in April 2001 and was promoted to the positions of Director, Investment Banking in July 2003 and Managing Director, Customer Client Solutions in October 2013, where she co-led and drive the team to secure investment banking mandates and to execute major investment banking transactions. In April 2014, she served as the Senior Managing Director/Regional Sector Head, Customer Client Solutions, where she was responsible for leading and driving investment banking mandates in real estate and infrastructure sectors across the bank's regional branches.

In April 2015, she became the Head of Investment Banking Malaysia of CIMB Investment Bank Berhad, where she was responsible for leading the merged department of customer client solutions and corporate finance. In April 2016, she was appointed as the Senior Managing Director and Co-Head of the Senior Bankers Group, where she led the coverage teams to originate, structure and secure investment banking mandates from corporate clients until her departure in December 2019.

Ms. Chen then joined AmInvestment Bank Berhad in May 2020 as the Deputy CEO and Head of Capital Advisory, where she led the corporate finance, debt markets and equity capital market teams to originate, structure and secure investment banking mandates. She was appointed as the Acting CEO in July 2020 and subsequently as the CEO in October 2020, where she was responsible for stewarding and managing the bank's 6 lines of businesses comprising corporate finance, debt markets, equity capital market, private banking, stock broking and fund management. Subsequently, she retired in May 2025.

As at the LPD, Ms. Chen is the Independent Non-Executive Director of RCE Capital Berhad and CIMB Investment Bank Berhad.

(v) **Mr. Cheah Wing Choong**, a Malaysian aged 67, is the Independent Non-Executive Director. He was appointed to the Board on 20 January 2026.

Mr. Cheah graduated from Heriot-Watt University, Edinburgh, Scotland with a Bachelor of Science in Estate Management in 1982. He subsequently obtained a Master of Business Administration ("**MBA**") from University of Bath, England in 1994. He became a member of the Royal Institution of Surveyors Malaysia in 1987 and thereafter a fellow of the institution since 2006. He is also a member of the Royal Institution of Chartered Surveyors, United Kingdom since 2007. In addition, he is a valuer and an estate agent registered with the Board of Valuers, Appraisers, Estate Agents and Property Managers, Malaysia.

Mr. Cheah began his career as an Executive at Rahim & Co Chartered Surveyors Sdn Bhd in August 1982, where he was involved in management of high-rise commercial, residential and industrial properties and valuation of various categories of properties. He was subsequently promoted to various positions, including managerial roles in the Properties Department and the Valuation Department in the company, where he was responsible for the management and maintenance of properties, valuation of land and buildings and preparation of market and feasibility studies.

In 1990, Mr. Cheah joined Peat Marwick Consultants as a Manager, where he was primarily involved in the revival of abandoned housing schemes, including the appointment and management of the team of consultants as well as overseeing tender evaluations and appointment of contractors for such housing projects.

In 1992, Mr. Cheah joined Tan & Tan Developments Berhad as a Manager. He was involved in the initial public offering and listing of Tan & Tan Developments Berhad on the Main Board (now known as Main Market) of Bursa Securities in 1993. He was subsequently redesignated as the Head of Real Estate and Property Division in September 1996. Following the merger of Tan & Tan Developments Berhad with IGB Corporation Berhad ("**IGB**") in 2002, he was promoted to the position of Senior General Manager of the Asset Management Division in IGB, where he was involved in the development of commercial properties and the management of commercial and residential properties.

In September 2007, Mr. Cheah joined Tradewinds Corporation Berhad as the Chief Operating Officer, where he was involved in the overall asset management of all the commercial properties of the company in Malaysia. He was also involved in the master planning and design of a 907-acre development land in Nusajaya, Johor undertaken by the company, as well as the re-development of the company's commercial sites located in Kuala Lumpur and Penang.

Subsequently in 2009, Mr. Cheah joined Sunway City Berhad as the Chief Operating Officer (Property Investments), where he oversaw the development of commercial properties and management of commercial and residential properties. He was involved in the conceptualisation and implementation of the commercial projects of the company as well as the management of property and facilities of the completed residential and commercial properties of the company.

In September 2014, Mr. Cheah joined IOIPG as the Chief Operating Officer (Property Investment), where he led and oversaw the management and enhancement of the IOIPG Group's property investment portfolio. He played a key role in driving operational efficiencies, improving asset performance and strengthening tenant and stakeholder relationships across the IOIPG Group's property investment portfolio until his retirement in June 2020.

As at the LPD, Mr. Cheah does not hold any directorship in any public listed company.

(vi) **Ms. Chak Choy Sim**, a Malaysian aged 69, is the Independent Non-Executive Director. She was appointed to the Board on 20 January 2026.

Ms. Chak graduated from Universiti Sains Malaysia in June 1981 with a Bachelor of Science with Education. She subsequently obtained a MBA from the Asian Institute of Management, Philippines in May 1985 and completed the Graduate Diploma in Applied Finance and Investment from the Securities Institute of Australia in October 1998. She later earned her Doctor of Philosophy from Universiti Malaya in April 2012.

From July 1981 to June 1982, Ms. Chak began her career by serving as a secondary school teacher under the Ministry of Education, Malaysia.

In July 1982, Ms. Chak joined Coopers & Lybrand as an Audit Trainee, where she was involved in conducting audits for various companies. She left the firm in May 1983.

Upon completion of her master studies in May 1985, Ms. Chak returned to Malaysia and joined the National Population & Family Development Board ("**LPPKN**") as a Research Officer in March 1986. She was engaged to complete the first country report on the Malaysian Population and Family Survey 1984/85. She left LPPKN in July 1987.

Subsequently in August 1987, Ms. Chak joined the Asian and Pacific Development Centre as a Programme Assistant in Industrial Development, where she was responsible for initiating and co-ordinating research studies in the area of industrial development until her departure in January 1990.

In March 1990, Ms. Chak joined Telekom Malaysia Berhad as an Assistant Manager, Corporate Planning, where she was involved in the planning and analysis of the company's business and operations, as well as the evaluation of the feasibility of new business ventures. She left the company in September 1992.

Ms. Chak then joined Cellular Communications Network (M) Sdn Bhd as a Research Manager in October 1992, where she was responsible for the strategic planning of the company's business, as well as identifying and evaluating new product areas and business opportunities for the company. She left the company in May 1993.

In June 1993, Ms. Chak joined the SC as a Senior Executive Officer in the Economic Research Department, where she was responsible for monitoring and providing commentary on domestic and global equities markets for the senior management and commissioners. In March 1995, she was granted a 6-month sabbatical by the SC. During the 6-month sabbatical, she served the United Nations Industrial Development Organisation ("**UNIDO**") in Vienna, Austria, as an Industrial Development Officer, where she was involved in the finalisation of the Industrial Development Global Report 1995.

Upon completion of her contract with UNIDO, Ms. Chak returned to the SC as an Assistant Manager in the Regulations & Law Reform Department, where she conducted jurisdictional studies to formulate policies and introduce new products for the development of the fund management industry. In January 1997, she was promoted to the position of Manager in the Product Development Department, where she was responsible for initiating and overseeing the development and introduction of new financial products for the securities and futures markets and the fund management industry. She left the SC in November 1999.

Ms. Chak then joined Commerce International Merchant Bankers Berhad (now known as CIMB Investment Bank Berhad) as the Assistant General Manager in the Risk Management Unit in December 1999, where she developed policies and procedures for the prudent management of principal risks arising from the bank's business activities. She left the bank in December 2002 and took a career break due to health reasons.

In July 2003, Ms. Chak served the Employees Provident Fund Board as the General Manager in the Risk Management Department, where she established a risk management framework to oversee market and credit risks in the Employees Provident Fund Board's investment portfolio until her departure in July 2005.

Upon completion of her contract with Employees Provident Fund Board, Ms. Chak worked on her doctorate studies and became a freelance researcher for the Chartered Financial Analyst Institute and the Institute of Financial Planners of Hong Kong, focusing on corporate governance-related assignments.

From June 2014 to December 2024, Ms. Chak was the Independent Non-Executive Director of Franklin Templeton GSC Asset Management (Malaysia) Sdn Bhd. During her tenure with the company, she was also a member of the Investment Sub-Committee of the company.

As at the LPD, Ms. Chak does not hold any directorship in any public listed company.

(vii) **Mr. Chris Chong**, a Malaysian aged 47, is the Non-Independent Executive Director and CEO of the Manager. He was appointed as a director to the Board on 20 January 2026.

Mr. Chris Chong obtained an Advanced Diploma in Business Administration from The Association of Business Executives, London, United Kingdom in 1999. Subsequently, in 2001, he obtained a Bachelor of Arts (International Business Administration) from the University of Northumbria, Newcastle, United Kingdom. In 2023, he completed an MBA Essentials course organised by the London School of Economics and Political Science.

In May 2000, Mr. Chris Chong joined Mid Valley City Sdn Bhd (a subsidiary of IGB) as the Customer Care Officer and was subsequently promoted to the position of Operations Executive in May 2001. In November 2001, Mr. Chris Chong was transferred to the business development department and was redesignated as the Business Development Executive. He was subsequently promoted to the positions of Senior Business Development Executive in January 2002 and Assistant Business Development Manager in January 2004, where he was responsible for managing the day-to-day operations of Mid Valley Megamall and the development work for The Gardens Mall. In June 2006, he was transferred to the leasing department of Mid Valley City Gardens Sdn Bhd as an Assistant Leasing Manager for The Gardens Mall. He was subsequently promoted to the position of Manager of Retail Management and Development in January 2008, where he was involved in managing the leasing activities of The Gardens Mall, including formulating retail strategy, rental setting and budget preparation as well as tenant mix negotiations. In January 2009, he was further promoted as the Head of Retail Management and Development, where he led the retail management and customer service departments of the company to manage the operations of The Gardens Mall. He left the company in June 2011.

From July 2011 to June 2014, Mr. Chris Chong joined Dynamic Management Sdn Bhd as the Head of Marketing and Leasing, IOI City Mall, where he managed the leasing activities and marketing initiatives of IOI City Mall. In July 2014, he was promoted as the Complex General Manager, IOI City Mall & Office, where he was responsible for overseeing the daily operations of the commercial and retail components within IOI City Mall and IOI City Towers. He was later promoted as Senior General Manager, Mall Operations in February 2020, where he oversaw and managed IOIPG's retail malls. Subsequently, in September 2021, he was transferred to ICTOSB and was redesignated as the Head of Retail, where he was in-charge of property management and retail operations of all the retail properties of the IOIPG Group. In July 2023, Mr. Chris Chong was promoted as the Chief Operating Officer, Property Investment. As the Chief Operating Officer, he oversees the strategic development, operation and financial performance of the IOIPG Group's property investment portfolio in Malaysia.

Mr. Chris Chong was appointed as the CEO of the Manager on 19 August 2026.

As at the LPD, Mr. Chris Chong does not hold any directorship in any public listed company.

### 6.4.2 Directorships of the Directors in other management companies

As at the LPD, none of the Directors holds directorships in any other management companies.

### 6.4.3 Role of the Board

The Board is collectively responsible for the proper stewardship of the business of IOIPG REIT with a view to enhance long-term Unitholder value and investor interests while taking into account the interests of other stakeholders and maintaining high standards of transparency, accountability and integrity.

The Directors, as stewards of the Manager and IOIPG REIT, shall exercise reasonable care, skill and diligence for a proper purpose and in good faith, in the best interest of IOIPG REIT. Directors are required to keep abreast of their responsibilities as Directors and of the conduct, business activities and development of IOIPG REIT.

Each Director has been appointed on the basis of their professional experience and ability to provide the proper guidance to IOIPG REIT.

The Board will have in place a set of internal controls which set out certain approval limits to facilitate operational efficiency as well as arrangements in relation to cheque signatories. To further facilitate operational efficiency, sub-limits are also delegated to various management levels.

The Audit Committee closely monitors any changes made to regulations and accounting standards. In order to keep pace with regulatory changes which have an important bearing on the Manager's or the Directors' disclosure obligations, briefings will be provided to the Directors either during Board meetings or at specially convened sessions involving relevant professionals.

Complete and adequate information will also be provided by the management to the Board in a timely manner through regular updates on financial results, market trends and business developments.

There are 5 Directors who are non-executive and independent. This allows the management to benefit from their external, diverse and objective perspective on issues that are brought before the Board to facilitate the making of informed and critical decisions.

The above would also enable the Board to interact and work with the management through a robust exchange of ideas and views to help shape the strategic process. This, together with clear identifiable roles of the Executive Chairman of the Board and the CEO of the Manager, provides a healthy professional relationship between the Board and the management, with clarity of roles and robust oversight as they deliberate on business activities of the Manager.

The positions of the Executive Chairman of the Board and the CEO of the Manager are separately held by 2 different individuals, Dato' Lee and Chris Chong respectively, so as to promote accountability and facilitate division of responsibilities between them. In this regard, no single individual can influence the Board's discussions and decision making.

The responsibilities of the Executive Chairman include, but are not limited to, the following:

(i) leading the Board, ensuring its effective performance, providing visionary leadership and strategic oversight to guide the Manager's business plans and long-term objectives;

(ii) responsible for leadership of the Board in ensuring effectiveness of all aspects of its role;

(iii) facilitating the effective functioning of the Board by ensuring well-structured, orderly, and professionally conducted Board meetings;

(iv) setting the Board agenda and ensuring that Board members receive complete and accurate information in a timely manner;

(v) encouraging active participation and allowing dissenting views to be freely expressed;

(vi) chairing general meetings of the Unitholders;

(vii) overseeing and facilitating effective communication and collaboration between the Board and management to ensure alignment on strategy; performance and key decisions;

(viii) ensuring that appropriate steps are taken to provide effective communication with stakeholders and that their views are communicated to the Board as a whole; and

(ix) leading the Board in establishing and monitoring good corporate governance practices in the Manager.

Please refer to **Section 6.5.2** "Roles of the Key Management Personnel of the Manager – CEO" of this Prospectus for the responsibilities of the CEO.

The Board has direct access to the advice and services of senior management and the company secretary. The Board may seek independent professional advice on any matter connected with the discharge of its responsibilities as it may deem necessary and appropriate.

**Audit Committee**

The Audit Committee comprises Lee Tuck Heng, Dato' Ong Eng Bin and Chen Wee Keng. Lee Tuck Heng is the Chairman of the Audit Committee.

The key duties and responsibilities of the Audit Committee are:

(i) to provide oversight to ensure the accuracy, completeness and integrity of the financial management and reporting of IOIPG REIT, including its annual and quarterly reports and any other formal announcement relating to IOIPG REIT's financial performance, and to review and where appropriate, provide constructive challenge, among others, with respect to the following matters:

(a) the consistency of, and any changes to, accounting policies and practices on a year-on-year basis and across IOIPG REIT;

(b) the methods used to account for significant or unusual transactions where different approaches are possible;

(c) whether the management has followed applicable accounting and auditing standards and made appropriate estimates and judgements in relation to IOIPG REIT, taking into account the views of the external auditors;

(d) the clarity of disclosure in IOIPG REIT's financial reports and the context in which statements are made;

(e) any significant financial reporting issues and judgments and all material information presented with the financial statements, such as significant adjustments resulting from the audit, and the going concern assumption and any qualifications;

(f) any significant or unusual items that are, or may need to be, reflected in financial reports and financial statements, and must give due consideration to any matters that have been raised by the staff responsible for the accounting and financial reporting function, compliance function or auditor (internal or external);

(g) to ensure that the financial impacts of material sustainability matters, including but not limited to significant climate-related risks, will be considered and where appropriate, are reflected in the financial statements; and

(h) compliance with the applicable approved accounting standards and relevant regulatory requirements;

(ii) to consider and make recommendations to the Board, in relation to the appointment, re-appointment and removal of IOIPG REIT's external auditors, oversee the selection process for new auditors and where required, investigate a resignation by the external auditors;

(iii) to oversee all relationships with the external auditors including but not limited to:

(a) to review of their remuneration (to be negotiated by management), whether fees for audit or non-audit services and that the level of fees is appropriate to enable an adequate audit to be conducted and approval of their terms of engagement, including any engagement letter issued at the start of each audit and the scope of the audit;

(b) to assess annually their independence, suitability, performance and objectivity, taking into account relevant professional and regulatory requirements and the relationship with the auditors as a whole;

(c) to assess annually their qualifications, expertise and resources and the effectiveness of the audit process which shall include a report from the external auditors on their own internal quality procedures, and to discuss with the external auditor the nature and scope of the audit and reporting obligations;

(d) to seek from the external auditors, on an annual basis, information about policies and processes for maintaining independence and monitoring compliance with relevant requirements, including provision of non-audit services and requirements regarding rotation of audit partners, the level of fees paid by IOIPG REIT compared to the overall fee income of the audit firm, and other related requirements; and

(e) to agree with the Board on the policy relating to the hiring of senior employees of the external auditor and monitor the applications of such policy, and to consider whether as a result of such hiring there has been any impairment of the auditor's judgement or independence in respect of an audit;

(iv) to meet with the external auditors (a) at least twice a year to discuss their remit and any issues arising from the audit of IOIPG REIT. Management of the Manager shall not be present for such discussions; and (b) regularly throughout the year (including at the planning stage before the audit and at the reporting stage after the audit) as the external auditors shall require. The external auditors may participate in such meetings virtually;

(v) to review and approve the annual external audit plan and ensure that it is consistent with the scope of the audit engagement;

(vi) to review the findings of the external audit with the external auditors (if necessary, in the absence of management), including but not limited to, the following:

(a) discussion of any major issues and recommendations which arose during the audit;

(b) any significant accounting and audit judgements;

(c) any levels of operational and financial misstatements identified during the audit; and

(d) any disagreements with management which if not satisfactorily resolved would result in the issue of a modified report on the financial statements (i.e., a qualified, adverse or disclaimer of opinion in their report);

(vii) to obtain comments of management regarding the responsiveness of the external auditors to the needs of the Manager, and to review the effectiveness of the audit of IOIPG REIT;

(viii) to review any representation letter(s) requested by the external auditors before they are signed by management;

(ix) to review the management letter and management's response to the external auditors' findings and recommendations and to ensure that management will provide a timely response to issues raised in the external auditors' management letter;

(x) for operational efficiency, the internal audit function of the Manager is outsourced to the internal audit department of IOIPG ("**IOIPG Group Internal Audit**"). IOIPG is the Sponsor and controlling Unitholder of IOIPG REIT.

To address perceived concerns regarding independence, objectivity and robustness of governance oversight as well as maintain full alignment with regulatory expectations, the following safeguards will be put in place:

(a) clear roles defined in the internal audit charter and the service agreement between the Manager and the Sponsor, among others, including:

(A) the roles, responsibilities, scope, and reporting lines of the internal audit function;

(B) the reporting obligations; and

(C) the independence of the team such that the internal audit team assigned to the Manager operates independently from the Sponsor's commercial operations;

The internal audit charter will be approved by the Audit Committee and adhere to the Global Internal Audit Standards issued by the Institute of Internal Auditors. The internal audit function will undergo external quality assurance reviews and will hold sessions with the Audit Committee without the presence of the Sponsor's management and Manager's management;

(b) direct reporting to the Audit Committee

The IOIPG Group Internal Audit shall assign to the Manager an internal audit team who will report functionally to the Audit Committee, but not to the management of IOIPG. Audit plans, reports, and follow-ups will be reviewed and approved exclusively by the Audit Committee;

(c) segregated audit resources

The IOIPG Group Internal Audit will allocate a dedicated internal audit team for the Manager, and such audit team will have full and unrestricted access to all records, personnel, and information required for the conduct of the internal audit. The dedicated internal audit team will maintain a separate audit work stream and documentation trail from the Sponsor and this internal audit team will be precluded from providing any services to the Sponsor which may impair its independence or conflict with its role as the internal audit team for the Manager;

(d) annual independence assessment

An annual declaration of independence will be provided by both the Head of the IOIPG Group Internal Audit and the internal audit team to the Audit Committee. The Audit Committee will assess the effectiveness and independence of the outsourced internal audit function annually;

(e) unilateral termination rights

The Audit Committee will reserve the right to unilaterally terminate or reassign the internal audit arrangement if it has ground to believe that the IOIPG Group Internal Audit's full independence is compromised;

(f) appointment and renewal of appointment of the internal audit function

The appointment and the renewal of appointment of the IOIPG Group Internal Audit as the internal auditor of the Manager will be deliberated and approved only by the Independent Directors of the Manager based on the recommendation from the Audit Committee; and

(g) remuneration of the internal audit function

The Audit Committee will be involved in reviewing and approving the annual internal audit budget of the internal audit function and the annual service fee payable to the Sponsor for the provision of the internal audit function as a safeguard to enhance independence;

(xi) to monitor and review annually the effectiveness of the IOIPG Group Internal Audit's function, in particular, ensure the adequacy of scope, resources, staff qualifications and experience, training programmes and budget;

(xii) to ensure co-ordination between the internal and external auditors and ensure that the internal audit function has the full cooperation and assistance from management within the Manager;

(xiii) to review and approve the annual internal audit plan and discuss with the internal auditor any significant findings and recommendations arising from the internal audit activities;

(xiv) to review and monitor management's responsiveness to the findings and recommendations of the internal audit;

(xv) to meet with the Head of the IOIPG Group Internal Audit (a) at least twice every year, to discuss their remit and any issues arising from the internal audits carried out on IOIPG REIT. Management shall not be present for such discussions; and (b) regularly throughout the year, as required;

(xvi) where consultants or internal group resources are engaged by management to review aspect(s) of IOIPG REIT's risk identification and/or risk management issues and/or internal control issues, the Audit Committee should have access to all such reports and presentations and if considered appropriate request that such consultant(s) present to the Audit Committee;

(xvii) to approve the internal audit charter and review its effectiveness on an annual basis;

(xviii) to review the performance evaluation of the Head of the IOIPG Group Internal Audit relating to IOIPG REIT;

(xix) to review and make recommendation on the appropriate course of action in relation to any investment or divestment proposal put forward by the CEO and/or any related party transactions and conflict of interest situations that arose, persist or may arise in relation to IOIPG REIT that is inconsistent with the Manager's Conflict of Interest Policy, including any transaction, procedure or course of conduct that raises questions of management integrity, and the measures taken to resolve, eliminate, or mitigate such conflicts as set out in the Conflict of Interest Policy.

With regard to an investment or divestment proposal put forward by the CEO, any related party transaction and/or conflict of interest situations that arose, persist or may arise in relation to IOIPG REIT that is inconsistent with the Manager's Conflict of Interest Policy, including any transaction, procedure or course of conduct that raises questions of management's integrity, shall be referred to the Audit Committee for review and recommendation on the next step;

(xx) to provide oversight of the implementation of the Manager's whistleblowing policy, ensuring its effective execution and compliance with established procedure;

(xxi) to investigate, on its own, for any such concern or allegation within the authority conferred under the terms of reference when the matter:

(a) poses a serious risk to IOIPG REIT's business; or

(b) involves any key management personnel, a member of the Board or individual within the Manager.

(xxii) to designate an investigating officer to investigate any reports received and authorise the investigating officer to lodge reports with the relevant authorities on any employee or director, or any of such other parties, if necessary;

(xxiii) to review the investigation report and decide on the appropriate actions to be taken. Where deemed necessary and appropriate, the investigation report and corresponding recommendations shall be tabled to the Board for its consideration;

(xxiv) to review its own performance and terms of reference to ensure it is operating at maximum effectiveness and recommend any changes it considers necessary to the Board for approval;

(xxv) to produce an annual report on its activities;

(xxvi) to enhance oversight of sustainability assurance activities, encompassing internal audit supervision and the selection and monitoring of external audit and other sustainability assurance providers;

(xxvii) to verify the allocation of options pursuant to employees' unit option scheme ("**Scheme**") in compliance with the criteria of the Scheme at the end of each financial year, if applicable;

(xxviii) to ensure that any matter which results in a breach of the Listing Requirements or the REIT Guidelines is reported to Bursa Securities or the SC, if it has not been satisfactorily resolved; and

(xxix) to investigate, discuss or review matters outside its terms of reference if required to do so by the Board.

**Nomination and Remuneration Committee**

The Nomination and Remuneration Committee comprises Dato' Ong Eng Bin, Chak Choy Sim and Chen Wee Keng. Dato' Ong Eng Bin is the Chairman of the Nomination and Remuneration Committee.

The key duties and responsibilities of the Nomination and Remuneration Committee are as follows:

**Remuneration matters**

(i) to review and recommend to the Board a formal and transparent remuneration policy and framework for the Directors and key management personnel of the Manager.

(ii) to ensure that remuneration packages (comprising of base salary, bonuses and where applicable, fixed allowances and benefits-in-kind) of key management personnel including Executive Director(s) are aligned with the following 4 principles which underpin the remuneration framework:

(a) simple – the framework should be simple and transparent for all stakeholders to understand;

(b) competitive and fair – retaining leaders of the necessary calibre requires remuneration arrangements that are competitive in the marketplace. As such, talents should be remunerated fairly at appropriate market rates for their skills and experience. To remain cognisant of the need to ensure value for money whilst simultaneously reflecting the status of IOIPG REIT as a leading REIT in the marketplace;

(c) performance-based – the remuneration packages should reward performance in areas that are of utmost important to Unitholders and other stakeholders; and

(d) aligned with the overall remuneration practices of the IOIPG Group – remuneration structures are aligned to the context of the broader employee remuneration of the IOIPG Group to ensure fair and responsible remuneration practices;

(iii) to review and make recommendations to the Board on the total individual remuneration package for Executive Director(s) and key management personnel including, where appropriate, bonuses, incentive payments and benefits based on individual performance;

(iv) to review and make recommendations to the Board on the remuneration (including benefits payable) of Independent Non-Executive Directors, particularly on whether the remuneration remains appropriate to each Director's contribution, by taking into account the level of expertise, commitment and responsibilities undertaken;

(v) to review and make recommendations to the Board in relation to any equity-based plans (i.e., any Scheme) or any long-term incentive schemes that may be set up from time to time;

(vi) to provide clarification to Unitholders during general meetings on matters pertaining to remuneration of the Directors and key management personnel, as well as the overall remuneration framework of the Manager; and

(vii) to consider other remuneration matters as prescribed to the Nomination and Remuneration Committee by the Board.

**Nomination matters**

(i) to establish a Board diversity policy (including diversity in gender, skills, experience and expertise, qualifications, age, profession & industry, irrespective of race, religion and culture);

(ii) to evaluate annually, and make recommendations to the Board the appropriate size of the Board, required mix of skills, experience and other qualities, including core competencies which Non-Executive Directors shall bring to the Board to ensure that they are in line with the Manager's requirements in managing IOIPG REIT;

(iii) to consider and recommend any policy regarding the tenure of Independent Non-Executive Directors;

(iv) to review the composition of each committee of the Board and make recommendations to the Board for the creation of additional committees or the dissolution of existing Board committees;

(v) to determine the process for search, nomination, selection and appointment of new board members and assess nominees or candidates for appointment or election to the Board, determining whether or not such nominee has the requisite qualifications and whether or not he or she is independent, guided by the Directors' Fit and Proper Policy of the Manager;

(vi) to consider relevant factors in the selection and appointment of Directors including:

(a) the composition of the Board;

(b) each Director's competencies, commitment, contribution and performance (e.g., attendance, preparedness, participation and candour);

(c) required skills, knowledge, expertise and experience;

(d) time commitment, character, professionalism and integrity;

(e) ability to work cohesively with other members of the Board;

(f) specialist knowledge or technical skills in line with the Manager's strategy to manage IOIPG REIT;

(g) diversity in age, gender and experience/background; and

(h) apart from the Manager, the number of directorships held by Directors in other companies outside the Manager, including directorships in non-listed companies;

(vii) to consider the need to appoint a Senior Independent Non-Executive Director, and if deemed appropriate, recommend to the Board for approval. In considering the candidate for the position of a Senior Independent Non-Executive Director, the Nomination and Remuneration Committee shall assess the required knowledge and other qualities necessary for the effective discharge of his or her roles and responsibilities;

(viii) to identify, consider and recommend suitable persons for appointment as Directors of the Manager (including alternate directors, if applicable) and members of the Board Committees, relying on sources from existing Board members, management, major unitholders, independent search firms and other independent sources;

(ix) if a person is proposed to be appointed as an alternate Director to an Independent Non-Executive Director, the Nomination and Remuneration Committee and the Board should review and conclude that the person would similarly qualify as an Independent Non-Executive Director;

(x) in relation to key management personnel, to:

(a) review and if deemed appropriate, endorse for the Board's approval, the recommendations of the CEO on the appointment, evaluation, promotion, resignation, disciplinary actions and termination of key management personnel position; and

(b) ensure that appointments of key management personnel are based on objective criteria, merit and with due regard for diversity in skills, experience, age, cultural background and gender;

(xi) to develop criteria to assess independence and these criteria to be applied upon Board's admission, annual review and whenever any new circumstances may affect a Director's independence;

(xii) on appointment, and thereafter, on an annual basis, every Independent Non-Executive Director shall declare his or her independence. The Nomination and Remuneration Committee shall review the declaration to assess if a Director is to be considered independent and make its recommendation to the Board;

(xiii) an Independent Non-Executive Director shall immediately notify the company secretary of any change in circumstances that may result in him or her not being able to meet the criteria for independence.

The Nomination and Remuneration Committee may, after considering the change in circumstances, require the resignation of the member, in compliance with provisions of terms of reference and/or any other applicable statutes, rules or regulations and makes its recommendations to the Board accordingly.

The Board may, due to Board vacancy, re-constitute the Nomination and Remuneration Committee at the soonest practicable time, within the timeline prescribed under the Listing Requirements;

(xiv) the Executive Chairman shall support the Nomination and Remuneration Committee in ensuring an effective succession planning framework, talent management and human capital development programme are in place for the key management personnel position. The Nomination and Remuneration Committee will also oversee initiatives aimed at enhancing the inclusiveness and diversity of key management personnel to strengthen the Manager's long-term talent pipeline. The Nomination and Remuneration Committee shall be apprised of the progress and effectiveness of the succession programme at least once a year;

(xv) to support and oversee the implementation of succession planning for the Chairman of the Board, Directors, Chairman and Members of the respective Board Committees to ensure leadership continuity and stability;

(xvi) to assist the Board in developing, maintaining, and reviewing the procedures, processes and criteria for the annual assessment of the effectiveness of the Board as a whole and each Board Committee (including its size and composition), as well as the contribution of each individual Director;

(xvii) to develop, maintain and review the criteria for evaluating the performance of the Board and Board Committees as well as each individual Director's performance;

(xviii) to conduct a Board evaluation of the performance and effectiveness of the Board and the key management personnel of the Manager;

(xix) to ensure that outcomes of the annual assessments are acted upon in a timely manner, to continuously enhance the Board and key management personnel's overall performance, and identify areas for development and improvement; and

(xx) to recommend suitable induction, educational and training programmes to continuously train and equip the existing and new Directors.

**Risk and Sustainability Committee**

The Risk and Sustainability Committee comprises Chak Choy Sim, Cheah Wing Choong and Chen Wee Keng. Chak Choy Sim is the Chairman of the Risk and Sustainability Committee.

The key duties and responsibilities of the Risk and Sustainability Committee are as follows:

**Risk Management Matters**

(i) to conduct and periodically review the risk management framework of the Manager and IOIPG REIT, policies and guidelines, and ensure implementation and compliance of the objectives outlined in the terms of reference;

(ii) to review and monitor financial and non-financial risks (including emerging and sustainability-related, risks and opportunities);

(iii) to review IOIPG REIT's risk profiles and ensure that significant risks (including emerging risks) are being addressed with appropriate actions taken in a timely manner. The Risk and Sustainability Committee should also ensure that the risk management department of the Sponsor ("**IOIPG Group Risk Management**") put in place the appropriate controls and mitigation actions to manage these risks;

(iv) to review the adequacy of the scope, functions, competency and resources of the IOIPG Group Risk Management and ensure that it has the necessary authority to carry out its work;

(v) to review the status of the implementation of management action plans in mitigating significant risks identified;

(vi) to review the statement on the risk management and internal control (SORMIC) in IOIPG REIT's annual report to ensure compliance with the Listing Requirements and the REIT Guidelines;

(vii) to assess significant investments by IOIPG REIT, focusing on:

(a) evaluating associated risks such as funding options, costs, and potential returns;

(b) providing guidance to the Board on appropriate risk response strategies to be implemented in response to investment decisions; and

(c) overseeing the effectiveness of risk mitigation measures following the approval of major investments of IOIPG REIT, relying on management assessments, and communicates these findings to the Board for review and consideration;

*"Significant investments by IOIPG REIT" refers to investments exceeding RM400 million. Investments falling below this threshold necessitate notification by the management for the Risk and Sustainability Committee's notation;* and

(viii) to monitor the execution or operationalisation of investments or projects, highlighting key risks to the Board as they become relevant.

**Sustainability Matters**

(i) to review the effectiveness and adequacy of the Sustainability Strategic Framework and Sustainability Commitment Statement in the Sustainability Policy, which includes the following, and recommend to the Board for adoption of policies and strategies:

(a) guiding the execution of the sustainability roadmap and its strategies; and

(b) monitoring IOIPG REIT's sustainability performance and sustainability goals and targets, including but not limited to EESG matters;

(ii) to review the materiality of sustainability risks and opportunities as appropriate to the materiality assessment and enterprise risk assessment, and recommend any changes on sustainability strategy to the Board;

(iii) to review and recommend to the Board on policy decisions in alignment with relevant international frameworks, standards, and best practices, guides, including, where applicable, the United Nations ("**UN**") Sustainable Development Goals (SDGs), International Sustainability Standards Board (ISSB), long term science based emissions target pathway e.g. Science Based Target initiatives (SBTi), Task Force on Nature-Related Financial Disclosures (TNFD), International Labour Organisation (ILO) and UN Principles on Human Rights, among others;

(iv) to review and approve a summary presentation, with updates prepared by each business segment, including the sustainability performance for the year and upcoming annual plan;

(v) to oversee and provide guidance on stakeholder engagement efforts to ensure effective communication of IOIPG REIT's strategies, targets, and performance to both internal and external stakeholders using suitable channels;

(a) this encompasses addressing concerns regarding matters that could impact IOIPG REIT's reputation, arising from sustainability related practices as well as the Sustainability Policy Statement; and

(b) it also involves key concerns or allegations raised by stakeholders, staying attuned to evolving public sentiments, as well as adhering to relevant national policies and government regulations;

(vi) to review sustainability issues arising from independent audits and assurance report;

(vii) to review and recommend to the Board for approval both the sustainability statement for IOIPG REIT's annual report and other public documents related to IOIPG REIT's reporting on sustainability;

(viii) to review the findings of the semi-annual risk management reports from IOIPG REIT's operating segments in relation to the sustainability/EESG related risks and opportunities, as per the Risk and Sustainability Committee's scope of authority;

(ix) to evaluate management's preparedness on climate risk mitigation and adaptation planning in relation to IOIPG REIT covering both physical and transition climate risks;

(x) to receive bi-annual updates from management on the progress towards achieving IOIPG REIT's sustainability targets;

(xi) to review the allocation of resources to ensure the adoption of sustainability / EESG best practices, as well as adherence to sustainability frameworks, policies and standards, aiming for achievement of set objectives;

(xii) to review the capacity and capability of management's team to implement sustainability / EESG related strategies;

(xiii) to perform additional functions as directed by the Board as necessary; and

(xiv) to delegate any actions in furtherance of its functions to qualified individuals. Such delegation must be formally documented in the Risk and Sustainability Committee's minutes, and the Risk and Sustainability Committee shall retain ultimate accountability to the Board.

**Investment Committee**

The Investment Committee comprises Cheah Wing Choong, Dato' Ong Eng Bin and Lee Tuck Heng. Cheah Wing Choong is the Chairman of the Investment Committee.

The key duties and responsibilities of the Investment Committee are as follows:

(i) to review and select appropriate strategies to achieve the proper performance of IOIPG REIT in accordance with the strategic investment objective / policies;

(ii) to ensure that the strategies selected are properly and efficiently implemented by the Manager in relation to IOIPG REIT;

(iii) to actively monitor, measure and evaluate the performance of IOIPG REIT;

(iv) to assess and evaluate a specific proposal presented by the CEO, taking into consideration, among others:

  (a) the strategic rationale and how it fits with the IOIPG REIT's business in the medium to long-term;

  (b) the projected impact of/expected financial return on investment on IOIPG REIT's financial position, profitability and distributable income;

  (c) the expected return on investment and the Board's target (if any) in terms of return on capital with appropriate or calculated risk;

  (d) the sustainability considerations in terms of its impact on the different stakeholders (e.g. customers, employees, suppliers, Unitholders etc.) of IOIPG REIT;

  (e) risk assessment (emerging risks and opportunities);

  (f) business and industry developments of REITs in general;

  (g) market and economic outlook;

  (h) regulatory and legal compliance;

  (i) due diligence findings;

  (j) advice from relevant key management personnel and/or shared corporate supporting functions and other relevant advisors; and

  (k) any other relevant factors;

(v) to make its recommendations to the Board for its decision on:

  (a) the proposal presented by the CEO; and

  (b) due diligence expenses to be incurred in relation to a specific proposal;

(vi) to oversee the progress of a proposal, including:

  (a) considering and taking note of the submission of proposals related to investment opportunities;

  (b) approving, where necessary, the initiation of a full assessment or investment review of the proposal, including expenses for feasibility study and due diligence exercise;

(c) reviewing the outcomes of the due diligence exercise, and advising the CEO on any additional areas of the due diligence exercise as may be required by the Investment Committee and/or the Board; and

(d) to be informed by the CEO of any inherent execution risk and the regulatory and/or other approvals which may be required; and

(vii) to act in accordance with the directions of the Board and to undertake any duties or responsibilities as may be requested by the Board from time to time.

## 6.5 MANAGEMENT TEAM OF THE MANAGER

The Key Management Personnel of the Manager are entrusted with the responsibility for the daily operations of the Manager. The following table sets forth information regarding the Key Management Personnel of the Manager as at the LPD:

| Name | Nationality | Position |
|---|---|---|
| Chris Chong | Malaysian | Non-Independent Executive Director / CEO |
| Loo Weng Zian | Malaysian | Head of Finance |
| Aileen Goh Seok Khim | Malaysian | Head of Retail Leasing |
| Wilfred Wong Vui Hiung | Malaysian | Head of Retail Operations |
| Joanne Ang Cui Xia | Malaysian | Head of Office Segment |
| Lee Phaik San | Malaysian | Head of Legal and Compliance |

### 6.5.1 Expertise and experience of the Key Management Personnel

Save for the profile of Chris Chong, the Non-Independent Executive Director / CEO of the Manager, which is set out in **Section 6.4.1(vii)** of this Prospectus, the information on the business and working experience of the Key Management Personnel of the Manager is set out below:

(i) **Mr. Loo Weng Zian**, a Malaysian aged 31, is the Head of Finance of the Manager.

Mr. Loo obtained a Bachelor of Arts (Accounting and Finance) from University of Hertfordshire, United Kingdom in 2017.

Mr. Loo began his career as an Audit Associate with Ernst & Young PLT in December 2017 and was promoted as an Audit Senior Associate in October 2020. During his tenure with Ernst & Young PLT, he was responsible for conducting risk assessment, audit planning as well as execution, supervision and delivery of consolidated financial statements for public listed companies. He left the firm in January 2021.

In March 2021, Mr. Loo joined Dynamic Management Sdn Bhd, a wholly-owned subsidiary of IOIPG, as an Assistant Manager, Consolidation and Reporting. Subsequently, he was promoted to the positions of Manager, Consolidation and Reporting in April 2022 and Senior Manager, Consolidation and Reporting in July 2024. As the Senior Manager, Consolidation and Reporting, he managed the budgeting process, investment appraisals and financial analysis of the IOIPG Group. He was also responsible for overseeing group consolidated financial reporting across the property development, property investment as well as hospitality and leisure divisions of the IOIPG Group. In addition, he was involved in the implementation of corporate exercises in relation to acquisition of properties by the IOIPG Group. Mr. Loo resigned from Dynamic Management Sdn Bhd on 19 August 2026 and was appointed by the Manager as the Head of Finance of the Manager on even date.

(ii) **Ms. Aileen Goh Seok Khim**, a Malaysian aged 51, was appointed as the Head of Retail Leasing of the Manager.

Ms. Aileen graduated from Monash University (Clayton) Melbourne, Australia with a Bachelor of Commerce in 1997.

Ms. Aileen began her career as a Tax Consulting Assistant in KPMG Tax Services Sdn Bhd in February 1997 and was subsequently promoted to the position of Tax Consultant in January 2002. In September 2002, she was transferred to KPMG Tax Services Pte Ltd and held the position of an Assistant Manager, Banking and Finance until April 2004. In May 2004, Ms. Aileen returned to Malaysia and held the position of Tax Manager Consultant in KPMG Tax Services Sdn Bhd. During her tenure with KPMG in Malaysia and Singapore, she was primarily involved in corporate tax compliance works, where she provided tax advisory services for various public listed companies and multinational companies. She left KPMG in August 2005.

In September 2005, Ms. Aileen joined Mid Valley City Sdn Bhd as a Leasing Manager, where she was responsible for overseeing and managing the leasing activities and the operations of Mid Valley Megamall until her departure in March 2008.

In April 2008, Ms. Aileen joined CapitaLand Retail Project Management Pte Limited as a Manager, Leasing (Malaysia). Subsequently in July 2009, she was promoted to Deputy Head, Leasing. She was later transferred to CapitaLand Retail Malaysia Sdn Bhd in November 2009. Subsequently in July 2010, she assumed a similar position at CapitaMalls Malaysia REIT Management Sdn Bhd (now known as CapitaLand Malaysia REIT Management Sdn Bhd) and was later promoted to the Head of Leasing in April 2011, where she oversaw and managed the leasing activities of all the assets of CapitaLand Malaysia Trust and supported the developments of the retail malls within CapitaLand Malaysia Trust's portfolio. She left the company in August 2013.

Ms. Aileen then joined Festival City Sdn Bhd in September 2013 as the General Manager, Leasing. She was subsequently transferred to Parkson Corporation Sdn Bhd and was redesignated as the General Manager, Shopping Mall Division, where she was responsible for securing leases for multiple retail units, executing asset divestment exercises and providing retail consultancy services until June 2016.

From June 2016 to June 2020, Ms Aileen was involved in project-based engagements with non-profit organisations for planning and organisation of events, as well as running leadership development programs.

In January 2020, she was engaged by Natural Options Sdn Bhd as a Business Development Director on a 3-year contract, where she was responsible for providing advisory and consultancy services on the strategic development of the health and wellness products of the company.

In July 2020, she co-founded Accomplish Asia Sdn Bhd, a leadership development and management consulting firm with her partners and was appointed as an executive director of the company. As the executive director of the company, she was involved in setting and reviewing the company's strategic direction, overseeing operational plans and budgets, executing business initiatives and managing risk and compliance matters. Subsequently, she assumed the role of the managing director of the company in February 2022 until her resignation in December 2023. She was appointed as a non-independent non-executive director of the company in July 2024.

In May 2023, Ms. Aileen was engaged by Maran Land Sdn Bhd as a Retail Advisor Consultant until June 2024. Her primary role was to provide advisory and consultancy services on the management of a shopping mall owned by the company to increase operational efficiency and enhance customer experience in the shopping mall.

In July 2024, Ms. Aileen joined ICTOSB, an indirect wholly-owned subsidiary of IOIPG, as the Head of Leasing. As the Head of Leasing, she is responsible for overseeing and managing all aspects of leasing activities of both retail and commercial properties of the IOIPG Group, including managing tenant relations and developing effective leasing strategies and operations. Ms. Aileen resigned from ICTOSB on 19 August 2026 and was appointed by the Manager as the Head of Retail Leasing of the Manager on even date.

(iii) **Mr. Wilfred Wong Vui Hiung**, a Malaysian aged 54, is the Head of Retail Operations of the Manager.

Mr. Wilfred graduated from Kolej Damansara Utama with a Diploma in Hotel & Catering Management in 1999.

Mr. Wilfred began his career by joining Belmont International Hotels (S) Pte Ltd as a management trainee in Marco Polo Hotel, Tawau in 1992, where he underwent training in various operational departments of the hotel, including food and beverage and housekeeping departments.

In 1992 to 1996, Mr. Wilfred joined Kinabalu Cinemas Sdn Bhd as the Operation Manager, where he managed the day-to-day operations of the cinema.

In January 1999, Mr. Wilfred was employed as a Sales Executive at Hilton Hotel Petaling Jaya, and was subsequently promoted as an Assistant Sales Manager, where he managed the sales operations of the hotel. He left the company in February 2001.

Mr. Wilfred has approximately 20 years of working experiences with YTL Hotels & Properties Sdn Bhd. He joined the company in March 2001 as an Assistant Estate Manager, where he was responsible for the management of the day-to-day operations of Pangkor Laut Resort. Subsequently, in October 2002, he served as the Catering Sales Manager, where he managed the sales and marketing of the conferences and events held in The Ritz-Carlton Kuala Lumpur and JW Marriott Kuala Lumpur. In April 2007, he was promoted to the position of Business Development Manager. As the Business Development Manager, he was involved in the marketing and promotion of the hospitality properties of YTL Corporation Berhad to the China market. Mr. Wilfred was promoted as the Sales Accounts Manager of JW Marriott Hotel and subsequently as the director of Chinese restaurants. During his tenure as the director of Chinese restaurants, he managed the day-to-day operations of the Chinese restaurants in The Ritz-Carlton Kuala Lumpur and JW Marriott Kuala Lumpur. He then took a career break before returning to the company as a Special Officer in November 2017, where he supported the expansion of the company's hotel and resort into the China market. He left the company in May 2020.

In June 2020, Mr. Wilfred joined ICMSB as Assistant General Manager, Complex, and was subsequently promoted to General Manager, Complex in July 2025. As the General Manager, Complex of IOI City Mall, he is responsible for overseeing the overall management and operations of the mall, including enhancing the facilities of the mall to improve shopping environment and customer experience, establishing operational guidelines for the mall, managing tenant relations and developing effective marketing strategies. Mr. Wilfred resigned from ICMSB on 19 August 2026 and was appointed by the Manager as the Head of Retail Operations of the Manager on even date.

(iv) **Ms. Joanne Ang Cui Xia**, a Malaysian aged 48, was appointed as the Head of Office Segment of the Manager.

Ms. Joanne obtained a Bachelor of Business (Administrative Management) from the University of South Australia, Australia in 2000. She is a property manager registered with the Board of Valuers, Appraisers, Estate Agents and Property Managers, Malaysia since 2018.

Ms. Joanne began her career as a Marketing Communications cum Administrative Executive with Computer Systems Advisers (M) Berhad in March 2001, where she was involved in executing marketing activities and maintaining client databases of the company. She left the company in September 2004.

In October 2004, Ms. Joanne joined MCL Land Sdn Bhd as the Sales and Marketing Executive, where she was responsible for the implementation of marketing strategies and execution of sales activities. She was also involved in the analysis of market research data to achieve sales and leasing goals of the company. She left the company in March 2006.

In April 2006, Ms. Joanne joined IGB as a Senior Marketing Executive and was subsequently promoted as a Senior Marketing & Leasing Executive. During her tenure with IGB, she was responsible for overseeing tenant selection and lease management for the company's commercial properties located in Klang Valley. She left the company in May 2008.

In July 2008, Ms. Joanne joined Aman City Hotel Sdn Bhd as a Sales, Marketing & Business Development Manager, where she oversaw and managed the sales and marketing of the property development projects undertaken by the company. She left the company in June 2010.

Subsequently in July 2010, Ms. Joanne joined Sunway Berhad as a Marketing and Leasing Manager, where she was responsible for the establishment of the corporate leasing department of the company. She was also responsible for overseeing and managing the leasing of the identified corporate buildings of the company until her departure in July 2012.

From August 2012 to February 2014, Ms. Joanne took a career break to serve in a religious-based community organisation.

In March 2014, Ms. Joanne joined KL Eco City Sdn Bhd as a Senior Manager, Leasing, where she was responsible for overseeing and managing tenancy layout design and planning, leasing operations, tenancy and building management of the commercial properties of the company. She left the company in November 2018.

Ms. Joanne then joined Mulia Property Development Sdn Bhd as a Senior Manager, Leasing in January 2019 where she led the leasing team to undertake the leasing initiatives for The Exchange 106 @ Tun Razak Exchange. She left the company in August 2020.

In September 2020, Ms. Joanne joined Dynamic Management Sdn Bhd as the Head of Leasing (Offices) and was later redesignated as the Head of Offices in January 2021. Subsequently in January 2022, she was transferred to ICTOSB, assuming a similar position. She was later redesignated as the Head of Offices Segment in January 2023, where she leads the management of the corporate offices of the IOIPG Group. As the Head of Offices Segment, she oversees and manages the leasing, building operation and tenancy management of the corporate offices of the IOIPG Group within Klang Valley. Ms. Joanne resigned from ICTOSB on 19 August 2026 and was appointed by the Manager as the Head of Office Segment of the Manager on even date.

(v) **Ms. Lee Phaik San**, a Malaysian aged 39, is the Head of Legal and Compliance of the Manager.

Ms. Lee graduated from the Universiti Malaya with a Bachelor of Laws (Honours) in August 2010. She was admitted as an advocate and solicitor of the High Court of Malaya in 2011.

Ms. Lee began her career in October 2011 as a Legal Associate at Messrs. Jeyaratnam & Chong, where she was primarily involved in real estate matters. She left the firm in May 2015.

In June 2015, Ms. Lee joined CapitaLand Commercial (Malaysia) Sdn Bhd as a Senior Executive, Legal and Secretariat, where she was primarily responsible for overseeing legal and secretariat matters relating to the properties held by the company. She left the company in September 2017.

From November 2017 to March 2018, Ms. Lee joined Eco World Project Management Sdn Bhd (a wholly-owned subsidiary of Eco World Development Group Berhad) as an Assistant Manager, Group Legal, where she was involved in advising and monitoring debt securities matters of the company, including the establishment of a medium term note programme.

In May 2018, Ms. Lee joined Taman Equine (M) Sdn Bhd (a wholly-owned subsidiary of Global Oriental Berhad) as a legal counsel, where she advised on legal matters pertaining to acquisitions and disposals of property and asset undertaken by the company until February 2020.

In March 2020, Ms. Lee joined BH Realty Sdn Bhd (an indirect wholly-owned subsidiary of Asian Pac Holdings Berhad) as a Manager, Legal, where she was responsible for advising on legal, statutory, regulatory and compliance matters. She left the company in July 2021.

In August 2021, Ms. Lee joined CapitaLand Malaysia Mall REIT Management Sdn Bhd (currently known as CapitaLand Malaysia REIT Management Sdn Bhd) (being the management company of CapitaLand Malaysia Trust ("**CLMT**")) as a Manager, Legal and Compliance, and was subsequently promoted to the position of Senior Manager, Legal and Compliance in April 2023. She was appointed as the Compliance Officer of CLMT in February 2023, where she oversaw and supervised all legal and compliance matters of the properties held by CLMT until her departure in May 2024.

From June 2024 to August 2024, Ms. Lee served as the Head of Legal at Setia Awan Land Services Sdn Bhd, where she was responsible for providing legal advices on matters relating to the property development projects of the company.

In August 2024, Ms. Lee joined GLM IHM Sdn Bhd (a subsidiary of GuocoLand (Malaysia) Berhad) as the Senior Legal Counsel and Head of Compliance. Subsequently in September 2024, she was appointed as the Compliance Officer of Tower Real Estate Investment Trust ("**Tower REIT**"), and she was later transferred to GLM REIT Management Sdn Bhd (being the management company of Tower REIT) in February 2025, where she oversaw and supervised all legal and compliance matters relating to Tower REIT until her departure in January 2026.

In January 2026, Ms. Lee joined ICTOSB as the Head of Legal and Compliance, where she is appointed as the person responsible for legal and compliance matters. Ms. Lee resigned from ICTOSB on 19 August 2026 and was appointed by the Manager as the Head of Legal and Compliance of the Manager on even date.

### 6.5.2 Roles of the Key Management Personnel of the Manager

**Chief Executive Officer**

The CEO will be responsible for, among others, the following:

(i) **Strategic leadership and team management**

(a) responsible for the execution of IOIPG REIT's approved strategies and the day-to-day management of operations;

(b) implement Board-approved corporate decisions and managing the overall operations and resources of the Manager; and

(c) ensure staff performance, capability development, and ethical culture within the Manager;

(ii) **Asset management**

(a) oversee performance of property portfolio (rental income, occupancy, tenant mix, valuation); and

(b) approve or propose AEIs, capital expenditures, and efficiency strategies;

(iii) **Investment analysis**

(a) Identify and evaluating potential acquisitions and divestments;

(iv) **Governance and compliance**

(a) ensure compliance with applicable laws and requirements issued by the SC, the Listing Requirements, the Deed, the CMSA and other relevant laws and regulations;

(b) oversee compliance with financial covenants, operational thresholds, and sustainability goals; and

(c) ensure disclosure and transparency to regulators and Unitholders;

(v) **Financial oversight**

(a) supervise financial reporting to ensure accuracy, transparency and regulatory compliance;

(b) monitor key financial metrics (such as gearing, NAV, distribution per Unit) and ensure sustainable distributions aligned with performance targets; and

(c) lead budgeting, forecasting and capital management;

(vi) **Stakeholder engagement**

(a) represent IOIPG REIT to the Trustee, the Unitholders, regulators and other external stakeholders;

(b) lead investor relations (annual general meetings, briefings, roadshows);

(c) manage relationship with property managers, service providers and tenants; and

(d) maintain tenant engagement and satisfaction programs;

(vii) **Risk management**

(a) drive performance outcomes and managing key risks, including tenant engagement, vendor management and capital expenditure planning; and

(b) establish and implementing risk mitigation strategies;

(viii) **Board reporting**

(a) provide updates on operations, strategy and key matters to the Board; and

(b) seek the Board's approvals for major transactions;

(ix) **Transaction oversight**

(a) lead acquisitions, disposals and developments; and

(b) conduct due diligence and valuation and ensuring compliance in deals;

(x) **Additional responsibilities**

(a) drive sustainability and EESG initiatives; and

(b) engage in long-term planning with the IOIPG Group.

**Head of Finance**

The Head of Finance of the Manager will be responsible for, among others, the following:

(i) **Financial management, reporting and tax compliance**

(a) ensure accurate and timely financial statements (quarterly and annual), compliant with relevant guidelines issued by the SC and Bursa Securities;

(b) develop budgets, forecasts and financial projections;

(c) oversee cash flow and treasury management; and

(d) ensure tax compliance with all regulations;

(ii) **Internal controls and risk management**

(a) maintain strong internal control systems; and

(b) collaborate with risk management to identify and mitigate financial risks;

(iii) **Regulatory compliance and governance**

(a) ensure financial regulatory compliance with the applicable laws and requirements issued by the SC, the Listing Requirements, the Deed and other relevant laws and regulations;

(b) maintain effective working relationships with regulators;

(c) guide the Board and Audit Committee on financial governance and compliance issues; and

(d) coordinate with the Head of Legal and Compliance and/or Company Secretary on financial regulatory matters;

(iv) **Strategic support and transaction oversight**

(a) provide financial analysis and modelling for acquisitions, disposals and projects;

(b) support project execution through resource allocation and financial oversight;

(c) advise on financing, review loan terms and perform due diligence for major transactions; and

(d) provide insights on capital structure optimisation and funding strategies;

(v) **Investor relations and strategic planning**

(a) communicate financial performance to investors and analysts;

(b) support long-term planning, capital raising and gearing management;

(c) assist in preparation of investor presentations and briefings; and

(d) provide insights on financial implications and strategic initiatives and market trends;

(vi) **Leadership and finance team management**

(a) lead and mentor the finance team;

(b) oversee daily finance operations, audits and treasury function;

(c) drive continuous improvement in finance processes, systems and reporting capabilities; and

(d) ensure timely completion of annual audits, annual report, tax compliance and other statutory obligations;

(vii) **EESG and sustainability**

(a) integrate sustainability considerations into financial planning and reporting;

(b) oversee funding and investment for sustainability initiatives; and

(c) support financial disclosure and compliance with EESG-related regulations and guidelines.

**Head of Retail Operations**

The Head of Retail Operations of the Manager will be responsible for, among others, the following:

(i) **Asset and portfolio performance**

(a) oversee the operational performance of all retail properties within IOIPG REIT;

(b) monitor rental income, NPI, footfall and tenant sales performance; and

(c) develop strategies to optimise occupancy rates and achieve positive rental reversion;

(ii) **Leasing and tenant management**

(a) lead the leasing strategy for retail assets to attract strong anchor tenants, international brands and emerging concepts;

(b) manage tenant mix and zoning to enhance customer experience and drive traffic;

(c) negotiate lease renewals and rental structures to maximise value; and

(d) maintain strong tenant relationships to ensure long-term partnerships;

(iii) **Retail operations and customer experience**

(a) ensure smooth day-to-day operations of malls/retail assets (security, housekeeping, facilities management);

(b) oversee mall activation activities, events, and marketing campaigns to increase footfall; and

(c) implement customer experience enhancement initiatives (digital engagement, loyalty programs, amenities);

(iv) **AEIs**

(a) identify, plan, and execute AEIs, refurbishments and repositioning projects to maintain competitiveness; and

(b) work closely with project management teams to ensure timely and cost-effective delivery;

(v) **Financial management**

(a) prepare and manage annual operating budgets for the retail portfolio;

(b) monitor income, operating expenses and capital expenditure to achieve financial key performance indicators; and

(c) support valuation exercises and financial reporting for IOIPG REIT;

(vi) **EESG and sustainability**

(a) drive sustainability initiatives in retail property (energy efficiency, waste management, green certifications); and

(b) align retail operations with IOIPG REIT's EESG commitments and investor expectations;

(vii) **Governance and compliance**

(a) ensure compliance with relevant guidelines issued by the SC, Bursa Securities and local statutory requirements; and

(b) maintain robust internal controls for leasing, vendor contracts and tenant management.

(viii) **Leadership and people management**

(a) lead the retail operations team including mall managers, leasing managers, marketing, and facilities management team;

(b) provide guidance, training, and mentorship to build high-performing teams; and

(c) drive collaboration across asset management, finance and marketing units.

**Head of Retail Leasing**

The Head of Retail Leasing of the Manager will be responsible for, among others, the following:

(i) **Leasing strategy & planning**

(a) develop and implement leasing strategies to maximise occupancy and rental income;

(b) formulate tenant mix plans aligned with asset positioning (retail malls); and

(c) support asset repositioning and enhancement initiatives with leasing strategies;

(ii) **Tenant acquisition & relationship management**

(a) identify and secure new tenants, including anchor tenants and high-profile brands;

(b) negotiate lease terms, renewals and rental structures to maximise returns;

(c) maintain strong tenant relationships to drive retention and minimise churn; and

(d) act as the primary liaison between tenants and property/asset management teams;

(iii) **Market research & competitor analysis**

(a) conduct market intelligence on rental trends, supply-demand dynamics, and competitor benchmarking;

(b) monitor industry trends and anticipate tenant requirements to stay ahead of market shifts; and

(c) provide insights to asset management teams for future planning;

(iv) **Lease administration & compliance**

(a) oversee lease documentation, approvals and execution in compliance with the REIT Guidelines and other relevant laws and regulations;

(b) ensure accurate lease data management for reporting and financial forecasting; and

(c) maintain internal controls and compliance with the SC's and Bursa Securities' requirements;

(v) **Financial performance & reporting**

(a) prepare and manage annual leasing budgets and forecasts;

(b) monitor rental income performance, reversion rates and incentive levels; and

(c) provide regular leasing updates and reports to the CEO, Board, and investors;

(vi) **Asset enhancement & value creation**

(a) collaborate with asset managers and development teams on AEIs, refurbishments and repositioning projects;

(b) drive leasing campaigns for newly redeveloped or repositioned properties; and

(c) enhance long-term portfolio value through proactive tenant strategies;

(vii) **Leadership & team development**

(a) lead and manage the leasing team across different asset classes;

(b) provide coaching, training and mentorship to leasing managers and executives; and

(c) build a high-performance culture focused on results, collaboration and tenant-centric solutions.

**Head of Office Segment**

The Head of Office Segment of the Manager will be responsible for, among others, the following:

(i) **Portfolio and asset performance**

(a) drive performance of office assets (occupancy, rental income, NPI);

(b) monitor tenant mix, lease expiries and rental reversion trends; and

(c) benchmark asset performance against market peers to maximise yield;

(ii) **Leasing and tenant management**

(a) develop leasing strategies to attract and retain quality tenants;

(b) negotiate lease renewals, new leases and rental term; and

(c) build strong tenant relationships and implement engagement programs;

(iii) **Strategic planning**

(a) formulate medium and long-term plans for office asset portfolio growth;

(b) propose acquisition or disposal of office assets; and

(c) align strategies with overall IOIPG REIT's objectives;

(iv) **AEIs**

(a) identify, plan, and execute AEIs to improve property value and competitiveness; and

(b) ensure projects are delivered on time, within budget and meet return on investment targets;

(v) **Financial management**

(a) prepare annual budgets and forecasts for the office portfolio;

(b) monitor income, expenses and capital expenditure; and

(c) work with finance team on valuation, reporting and reforecasting;

(vi) **Market research and competitiveness**

(a) track office market supply, demand and rental trends;

(b) provide intelligence on competitor performance and tenant requirements; and

(c) anticipate shifts such as hybrid work, sustainability demand;

(vii) **Compliance and governance**

(a) ensure compliance with applicable laws and requirements issued by the SC, the Listing Requirements and building regulations; and

(b) maintain proper documentation for leases, tenants and vendor contracts;

(viii) **Leadership and team development**

(a) lead the office asset management team including leasing and property managers;

(b) foster collaboration with finance, legal and risk teams; and

(c) develop talent and succession planning within the team.

**Head of Legal and Compliance**

The Head of Legal and Compliance of the Manager will be responsible for, among others, the following:

(i) **Regulatory compliance**

(a) monitor compliance with the Act, the CMSA, the Listing Requirements, the REIT Guidelines, the MCCG and any other Applicable Laws and Requirements as well as the Manager's obligations under the Deed; and

(b) assist in the preparation and submission of statutory filings and annual reports;

(ii) **Corporate governance and internal controls**

(a) maintain robust compliance frameworks aligned with the MCCG;

(b) conduct periodic compliance audits and internal reviews; and

(c) monitor ownership restrictions to prevent breaches of Unitholder's concentration limits;

(iii) **Risk management and monitoring**

(a) identify, assess, and mitigate compliance risks;

(b) coordinate the enterprise risk management framework, including coordination with the IOIPG Group as an outsourced service provider, including maintaining the risk register, monitoring mitigation actions implemented by Management, and reporting residual risks;

(c) track developments in regulations and assess impact on IOIPG REIT; and

(d) maintain a compliance risk register and escalate issues when necessary;

(iv) **Training and policy development**

(a) develop internal compliance manuals, standard of procedures and governance policies;

(b) conduct compliance training and awareness programs for staff, Board members and property managers; and

(c) promote an internal culture of integrity, governance and transparency;

(v) **Board and stakeholder reporting**

(a) report periodically to the Board and relevant Board Committees;

(b) coordinate with the company secretary on compliance matters relating to the MCCG, the Listing Requirements and the relevant statutory requirements governing the Manager; and

(c) support investor relations with accurate and timely public disclosures.

## 6.6 MANAGEMENT FEES

The Manager may elect to receive the Management Fees in cash or new Units or a combination of cash and new Units (as it may in its sole discretion determine). The Manager is entitled under the Deed to the following Management Fees (exclusive of service tax, if any):

### 6.6.1 Base fee and performance fee

(i) The Manager is entitled under the Deed to the following fees:

(a) **Base fee**

up to 0.50% per annum of the Total Asset Value (excluding cash and bank balances which are held in non-interest bearing accounts).

For the avoidance of doubt, where an investment is held through one or more SPVs, the Total Asset Value shall include the value of all the assets of the relevant SPV, prorated to the proportion of IOIPG REIT's interest in the said SPV, if applicable.

(b) **Performance fee**

up to 5.0% per annum of the NPI.

(ii) In respect of the first 3 full financial years after the Listing ("**Initial Financial Years**"), the following fixed fee throughout the Initial Financial Years shall be applied:

(a) **Base fee**

0.30% per annum of the Total Asset Value (excluding cash and bank balances which are held in non-interest bearing accounts).

For the avoidance of doubt, where an investment is held through one or more SPVs, the Total Asset Value shall include the value of all the assets of the relevant SPV, prorated to the proportion of IOIPG REIT's interest in the said SPV, if applicable.

(b) **Performance fee**

3.00% per annum of the NPI.

After the Initial Financial Years, the base fee and the performance fee will be reviewed and adjusted from time to time, subject always to the approval of the Board and taking into consideration the Unitholders' interests, market conditions and IOIPG REIT's long-term sustainability.

For the avoidance of doubt, the base fee and the performance fee stated under **Section 6.6.1(i)** of this Prospectus shall represent the maximum permitted level of the base fee and the performance fee payable and shall not represent an automatic step-up mechanism, nor any obligation to adjust the base fee and the performance fee in any FYE towards such maximum levels. Any adjustments to the base fee and the performance fee will be undertaken on a qualitative, holistic and value-drive basis. The Board, in considering whether any adjustments to the base fee or performance fee is appropriate, shall take into account the recommendations of the Manager based on the guiding principles of:

(i) **Scale, growth and complexity of IOIPG REIT's portfolio**

Increases in portfolio size or asset count, expansion into new geographic markets with differing regulatory or operational requirements, and diversification of the asset mix that necessitates more complex or specialised asset management strategies (e.g. logistics, data centres or specialised industrial assets);

(ii) **Performance of IOIPG REIT**

Sustained improvements in financial performance metrics such as DPU, NPI and prudent capital management, as well as key operational performance indicators including occupancy rates, positive rental reversions, successful execution of AEIs and weighted average lease expiry;

(iii) **Market benchmarking and competitiveness**

Assessing the competitiveness of the base fee and performance fee against prevailing fee structures of comparable listed REITs on a regional basis, having regard to the need to ensure that such fees do not impose an undue cost burden on IOIPG REIT and its Unitholders, and recognising that fee structures may evolve as the REIT market matures; and

(iv) **Changes in cost structure and operational responsibilities**

Adapting to changes in regulatory requirements and operational arrangements that may result in additional costs or responsibilities for the Manager, including the introduction of new regulatory compliance obligations, the internalisation of previously outsourced functions, and structural or legislative changes affecting IOIPG REIT's governance or reporting requirements.

### 6.6.2 Acquisition fee and divestment fee

The Manager is also entitled under the Deed to the following fees (exclusive of tax, if any):

**(i) Acquisition fee**

1.0% of each of the following as is applicable (subject to there being no double-counting):

(a) in relation to an acquisition (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any Real Estate, the transaction value of any Real Estate purchased by IOIPG REIT or its SPV (pro-rated to the proportion of IOIPG REIT's interest, if applicable); or

(b) in relation to an acquisition (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any SPV or holding entities which holds Real Estate, the underlying value of any Real Estate as assessed in a valuation report by an independent qualified valuer duly appointed by the Trustee pursuant to the Deed ("**Underlying Value**") (pro-rated to the proportion of IOIPG REIT's interest, if applicable).

For the avoidance of doubt, no acquisition fee is payable with respect to the Acquisitions in connection with the Listing.

**(ii) Divestment fee**

0.5% of each of the following as is applicable (subject to there being no double-counting):

(a) in relation to a disposal (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any Real Estate, the transaction value of any Real Estate disposed by IOIPG REIT or its SPV (pro-rated to the proportion of IOIPG REIT's interest, if applicable); or

(b) in relation to a disposal (whether directly or indirectly through the Trustee or one or more SPVs of IOIPG REIT) of any SPV or holding entities which holds Real Estate, the Underlying Value of any Real Estate (pro-rated to the proportion of IOIPG REIT's interest, if applicable.

For the avoidance of doubt, the amounts payable shall be net of applicable taxes, duties and levies impose by the relevant authorities in Malaysia. Further, the divestment fee is payable with respect to all transactions (including related party transactions and non-related party transactions and divestments to the IOIPG Group), as well as for compulsory acquisitions.

Any payment to third party agents or brokers in connection with the acquisition, sale or divestment of any Authorised Investments for IOIPG REIT shall not be paid by the Manager out of the acquisition fee or the divestment fee received or to be received by the Manager (but to be borne by IOIPG REIT).

In making the payment of the Management Fees mentioned above, IOIPG REIT shall also bear all applicable taxes or such other duties and levies whatsoever imposed on the Management Fees by the relevant authorities in Malaysia.

The Management Fees may only be varied upwards with the prior approval of the Unitholders obtained by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed, or such other majority as may be required under the REIT Guidelines from time to time, and shall be effected by way of a supplemental deed in accordance with the requirements of the CMSA.

The Management Fees are payable to the Manager in cash, new Units or a combination thereof as the Manager may elect. Any payment of the Management Fees in cash must be paid within 14 days of (i) in respect of the base fee and the performance fee, the announcement of the relevant quarterly financial reports; or (ii) in respect of the acquisition fee and the divestment fee, the completion of the relevant acquisition or divestment (each, a "**Trigger Event**"). Any payment of the Management Fees in new Units must be paid as soon as practicable after obtaining Bursa Securities' approval for the listing of and quotation for the said Units. Where such approval cannot be obtained or where payment for such Management Fees in new Units would result in IOIPG REIT not complying with the Public Spread Requirement or result in adverse implications under Rules on Takeovers, then the payment of the Management Fees will be paid in cash.

On 30 September 2026, Bursa Securities has approved the listing of and quotation for up to 300,000,000 Units to be issued as payment of the Management Fees to the Manager. The 300,000,000 Units represents approximately 5.5% of the initial fund size of IOIPG REIT and will be issued on a staggered basis over a period of 10 years. The approval of the SC is not required for the issuance of such Units as payment of the Management Fees.

The Manager will ensure that the payment of the Management Fees in the form of new Units does not result in a conflict of interest by taking the following steps:

(i) The payment of the Management Fees in the form of new Units will be in accordance with the following formula:

$$\text{New Units to be issued as payment of the Management Fees} = \frac{\text{Management Fees payable in Units}}{\text{Market Price}}$$

For this purpose, "**Market Price**" means the volume weighted average market price for a Unit for all trades on Bursa Securities in the ordinary course of trading on Bursa Securities for the last 5 Market Days preceding the Trigger Event.

With reference to any Book Closing Date, where the Trigger Event is before but the issuance of the new Units relating to such Trigger Event is after the said Book Closing Date, the Market Price will be further adjusted for the entitlement relating to such Book Closing Date.

(ii) The Manager will make immediate announcements to Bursa Securities disclosing the number of new Units issued and the issue price of the new Units when new Units are issued as payment for the Management Fees. Payment of the Management Fees in Units shall be subject to IOIPG REIT complying with the Public Spread Requirement and there being no adverse implications under the Rules on Takeovers.

In determining whether to pay the Management Fees in the form of Units or cash or a combination of both, the Manager will be guided by, among others, the cash flows planning of the Manager, the potential capital appreciation through holding the Units, the alignment of interest with the Unitholders and the manner of payment of the Management Fees will not be detrimental to the Unitholders.

### 6.6.3 Illustration of the Management Fees Payable

To illustrate the Management Fees payable in any particular financial year, the following scenarios for IOIPG REIT's financial position and performance as well as acquisition and divestment activities are assumed:

| | | |
|---|---|---|
| **Total Asset Value as at 31 May 2026** | : | RM7,664 million |
| **Estimated NPI for current financial year[(1)]** | : | RM445 million |
| **Acquisition activities during current financial year** | : | Acquisition of a Real Estate for a purchase consideration of RM100 million |
| **Divestment activities during current financial year** | : | Divestment of a Real Estate for a sale consideration of RM100 million |

***Note:***

*(1) Estimated NPI is calculated by multiplying the NPI for the FPE 31 May 2026 (which comprises 335 days) of RM408.2 million by a factor of 365 / 335.*

Based on the above, the Management Fees payable by IOIPG REIT are illustrated on the 2 following scenarios as set out in the table below:

| | | | |
|---|---|---|---|
| **Base case** | : | Assuming the Management Fees are charged at the rate in line with the assumptions for the Profit Forecast | |
| **Maximum case** | : | Assuming the Management Fees are charged at the maximum rate provided for under the Deed | |
| **Base fee** | : | Base case<br>0.3% of the Total Asset Value<br>= 0.3% of RM7,664 million<br>= RM23.0 million | Maximum case<br>0.5% of the Total Asset Value<br>= 0.5% of RM7,664 million<br>= RM38.3 million |
| **Performance fee** | : | 3.0% of the NPI<br>= 3.0% of RM445 million<br>= RM13.4 million | 5.0% of the NPI<br>= 5.0% of RM445 million<br>= RM22.3 million |
| **Acquisition fee** | : | 1.0% of transaction value (being the total purchase price)<br>= 1.0% of RM100 million<br>= RM1.0 million | |
| **Divestment fee** | : | 0.5% of transaction value (being the total disposal price)<br>= 0.5% of RM100 million<br>= RM0.5 million | |

Apart from the event driven fees (being the acquisition fee and the divestment fee), the aggregate annual Management Fees (being the base fee and performance fee) and its proportion as a percentage of the NPI based on the illustrations above are RM36.4 million (8.18% of NPI) and RM60.6 million (13.62% of NPI) for the Base Case and Maximum Case, respectively.

## 6.7 OUTSOURCING OF THE REGISTRAR FUNCTION

The Manager has entered into a service agreement with Boardroom Share Registrars Sdn Bhd to delegate the function of registrar to Boardroom Share Registrars Sdn Bhd.

Boardroom Share Registrars Sdn Bhd was incorporated in Malaysia under the Companies Act on 7 March 1996 and is deemed registered under the Companies Act. As at the LPD, the issued share capital of Boardroom Share Registrars Sdn Bhd is RM2,550,000.00 comprising 2,550,000 ordinary shares.

The principal services to be provided by the Registrar shall comprise, among others, the following:

(i) maintaining and updating the Principal Register of Unitholders in compliance with the Companies Act and the SICDA;

(ii) attending to relevant correspondences and enquiries from the Unitholders and any other interested parties pertaining to the principal register which include changes of names and addresses, replacement of lost certificates, registration of powers of attorneys, letters of administration, grant of probate, indemnities, court orders and any other matters ancillary thereto;

(iii) preparing, signing and despatching of distribution to the Unitholders and reconciling the distribution accounts unless surrendered to the Registrar of Unclaimed Moneys in accordance with the Unclaimed Moneys Act, 1965 (if applicable);

(iv) providing list of names and printing of address labels for the purposes of mailing the notices, circulars, documents and annual reports to the Unitholders;

(v) liaising with the Bursa Depository to facilitate depositing of Units, access to the Record of Depositors, statistics for the Unitholders' information and for the purposes of Unitholders' meeting or any other corporate actions, in compliance with the SICDA;

(vi) obtaining from Bursa Depository the list of Unitholders entitled to distribution;

(vii) providing statistic reports or detailed Unitholders' information for annual report disclosure and as may be required by the Manager or the relevant authorities on a regular basis or upon receipt of a written request, which shall include the following:

  (a) analysis of Unitholders by size and type;

  (b) list of thirty largest Unitholders; and

  (c) category of Unitholders;

(viii) preparing distribution master list, bonus master list, rights issue master list, list of major Unitholders, analysis of Unitholders and distribution in terms of size of unitholdings and percentage, unit capital ownership analysis and any other lists which are not specifically mentioned herein which is/are required by the Manager;

(ix) providing services for other corporate exercises (bonus issue/rights issues and distribution payment), which shall include the provision of information on the following:

(a) entitlement list;

(b) excess applicants list; and

(c) successful allotment list;

(x) acting as advisor to the Manager on all matters in relation to Bursa Depository or SICDA and be the official link between Bursa Depository and the Manager;

(xi) processing issue of new Units including computation and allotment, verification of data for crediting into the respective CDS accounts and the subsequent dispatching of new global certificates to Bursa Depository, notices of allotment and relevant confirmation letter(s) to the Unitholders; and

(xii) preparing for, handling the registration and administrative services for Unitholders' meeting which includes the following:

(a) providing registration and polling voting services; and

(b) handling lodgement and processing of proxy forms received up to providing the analysis of voting instruction based on proxy forms received.

Notwithstanding the above, the services of the Registrar are not intended, in anyway, to diminish the responsibilities of the Manager. The registrar function is the responsibility of the Manager.

## 6.8 OUTSOURCING OF THE INTERNAL AUDIT FUNCTION

The Manager will enter into a service agreement with the Sponsor to delegate the internal audit function to the IOIPG Group Internal Audit. Please refer to **Section 7** "Background Information on the Sponsor" of this Prospectus for further details of the Sponsor.

The principal services to be provided by the IOIPG Group Internal Audit shall comprise, among others, the following:

(i) developing an annual internal audit plan;

(ii) presenting the audit findings to the Audit Committee, and the Board as and when required;

(iii) conducting follow-up reviews to report on the status of implementation of management action plans arising from the internal audit review ("**IAR**") conducted (as necessary);

(iv) co-ordinating with the external auditors; and

(v) conducting the IAR on the effectiveness of governance, risk management and internal controls of the Manager and its operations on a periodic basis according to the internal audit plan, or as and when advised by the Manager. The IARs shall cover the following key business processes:

(a) procurement to payment of property operating expenses and property enhancement initiatives;

(b) tenancy management for the collection of rentals for the Retail Property and Office Properties, as well as master lease arrangement for the collection of master lease income for the Hotel Properties;

(c) acquisition and divestment of investment properties and fund management activities;

(d) all operational units, including but not limited to leasing, finance, building management, human resource, IT and safety and health;

(e) conducting follow-up reviews to report on the status of implementation of management action plans arising from the IARs conducted (as necessary);

(f) reviewing the reliability and integrity of financial and non-financial operating information and the means used to identify, measure, classify and reporting such information;

(g) reviewing the systems established to ensure compliance with those policies, plans, procedures, laws, regulations and contracts which could have significant impact on operations and reporting, and determine whether the Manager is in compliance;

(h) reviewing the means of safeguarding assets and as appropriate, verifying the existence of such assets;

(i) appraising the economy and efficiency with which resources are employed;

(j) reviewing operation or programs to ascertain whether results are consistent with established objectives and goals and whether the operations or programs are being carried out as planned;

(k) reviewing the risk management and governance processes and IT related controls including cybersecurity, sustainability reporting assurance; and

(l) as and when advised by the Manager, undertake special reviews and/or investigations with the approval/concurrence of the Audit Committee.

Notwithstanding the above, the primary obligation, accountability and responsibility with regard to the scope of internal audit services shall remain with the Board and the Manager at all times.

The Manager shall ensure that an audit approach is implemented for IOIPG REIT which is guided by the International Professional Practice Framework of the Institute of Internal Auditors Malaysia.

## 6.9 OUTSOURCING OF THE RISK MANAGEMENT FUNCTION

The Manager will enter into a service agreement with the Sponsor to delegate the risk management function to the IOIPG Group Risk Management.

The principal services to be provided by the IOIPG Group Risk Management shall comprise, among others, the following:

(i) performing agreed risk management activities on behalf of the Manager within the approved scope, including risk identification, assessment, analysis and related support, in line with the approved service agreement;

(ii) providing risk insights, analysis and reports to support the Management and Board oversight; and

(iii) coordinating with the Head of Legal and Compliance and relevant internal stakeholders as required.

Notwithstanding the above, the primary obligation, accountability and responsibility with regard to the scope of risk management shall remain with the Board and the Manager at all times.

The Manager shall ensure that a risk management approach is implemented for IOIPG REIT which is guided by the key principles of the MCCG and globally recognised enterprise risk management standards.

## 6.10 OUTSOURCING OF THE SUSTAINABILITY FUNCTION

The Manager will enter into a service agreement with the Sponsor to delegate sustainability function to the sustainability department of the Sponsor ("**IOIPG Group Sustainability**").

The principal services to be provided by the IOIPG Group Sustainability shall comprise, among others, the following:

(i) providing sustainability initiatives support in establishing, maintaining and enhancing sustainability performance, data collection processes, validation mechanisms and internal control systems;

(ii) performing materiality assessments to identify and prioritise key sustainability risks and opportunities impacting IOIPG REIT;

(iii) assisting in the preparation, compilation and timely submission of sustainability report and related disclosure in accordance with applicable sustainability reporting standards frameworks;

(iv) compiling, tracking and monitoring key sustainability metrics and key performance indicators (e.g. energy consumption, carbon emissions, water usage and waste management) across operations;

(v) analysing sustainability performance trends and highlight gaps or potential areas for improvement to the Management, the Risk and Sustainability Committee as well as the Board for review;

(vi) supporting compliance with applicable sustainability-related regulatory and disclosure requirements, including coordination with relevant stakeholders where necessary; and

(vii) assisting in internal audits, assurance engagement and responses to investor or stakeholder on sustainability related concern and queries.

Notwithstanding the above, the primary obligation, accountability and responsibility with regard to the scope of sustainability shall remain with the Board and the Manager at all times.

The Manager shall ensure that a sustainability approach is implemented for IOIPG REIT which is guided by the key principles adopted by the IOIPG Group. In this regard, sustainability is pivoted at the core of the business vision, mission and core values of the IOIPG Group. IOIPG REIT will accordingly strive to uphold the principles of crafting sustainable development and encouraging sustainable living for its employees, customers and communities.

As a responsible corporate citizen, enhancing society well-being and advocating environmental ethics, IOIPG REIT will seek to:

- deliver product and services excellence with innovative business strategies and responsible green products;
- achieve a sustainable long-term balance between preserving nature and meeting business goals;
- cultivate a conducive work environment that is inclusive, healthy and safe;
- commit to continually develop and invest in communities;
- comply with applicable legislations and regulations; and
- influence lifestyles through sustainability ownership.

## 6.11 UNITHOLDING OF THE SUBSTANTIAL SHAREHOLDERS, DIRECTORS AND KEY MANAGEMENT PERSONNEL OF THE SPONSOR AND THE MANAGER IN IOIPG REIT

IOIPG REIT was established on 11 September 2026. Prior to the Acquisitions and the Offering, the substantial shareholders, directors and key management personnel of the Manager and the Sponsor (collectively, "**Relevant Persons**") do not hold any Units, direct and/or indirect, in IOIPG REIT.

**Scenario 1**

The expected unitholding of the Relevant Persons in IOIPG REIT after the Acquisitions and the Offering, assuming they subscribe in full for the Pink Form Units allocated and the Restricted Offer Units based on their respective entitlements arising from their respective shareholdings in the Sponsor as at the LPD are set out below:

| | After the Acquisitions and the Offering and assuming the Over-allotment Option is not exercised | | | | After the Acquisitions and the Offering and assuming the Over-allotment Option is fully exercised | | | |
|---|---|---|---|---|---|---|---|---|
| | Direct | | Indirect | | Direct | | Indirect | |
| **Name** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** |
| **Substantial shareholders of the Sponsor:** | | | | | | | | |
| VCSB | 361,606,374 | 6.6 | 3,300,000,000 | (2)60.0 | 361,606,374 | 6.6 | 2,970,000,000 | (2)54.0 |
| Dato' Lee | 24,753,200 | 0.5 | 3,661,606,374 | (3)66.6 | 24,753,200 | 0.5 | 3,331,606,374 | (3)60.6 |
| Dato' Lee Yeow Chor | 1,565,250 | * | 3,661,606,374 | (3)66.6 | 1,565,250 | * | 3,331,606,374 | (3)60.6 |
| Employees Provident Fund Board | 42,284,763 | 0.8 | - | - | 42,284,763 | 0.8 | - | - |
| **Substantial shareholders of the Manager:** | | | | | | | | |
| IOIPG or Sponsor | (4)(5)3,300,000,000 | (5)60.0 | - | - | (4)(6)2,970,000,000 | (6)54.0 | - | - |
| VCSB | 361,606,374 | 6.6 | 3,300,000,000 | (2)60.0 | 361,606,374 | 6.6 | 2,970,000,000 | (2)54.0 |
| Dato' Lee | 24,753,200 | 0.5 | 3,661,606,374 | (3)66.6 | 24,753,200 | 0.5 | 3,331,606,374 | (3)60.6 |
| Dato' Lee Yeow Chor | 1,565,250 | * | 3,661,606,374 | (3)66.6 | 1,565,250 | * | 3,331,606,374 | (3)60.6 |
| **Directors of the Sponsor:** | | | | | | | | |
| Datuk Tan Kim Leong @ Tan Chong Min | 1,501,312 | * | 8,093 | (7)* | 1,501,312 | * | 8,093 | (7)* |
| Dato' Yeo How | 40,000 | * | 1,500 | (8)* | 40,000 | * | 1,500 | (8)* |
| Dato' Lee | 24,753,200 | 0.5 | 3,661,623,874 | (9)66.6 | 24,753,200 | 0.5 | 3,331,623,874 | (9)60.6 |
| Dato' Lee Yeow Chor | 1,565,250 | * | 3,661,614,721 | (10)66.6 | 1,565,250 | * | 3,331,614,721 | (10)60.6 |
| Datuk Dr. Tan Kim Heung | 4,695,000 | 0.1 | - | - | 4,695,000 | 0.1 | - | - |
| Dato' Tan Thean Thye | 799 | * | - | - | 799 | * | - | - |

| | After the Acquisitions and the Offering and assuming the Over-allotment Option is not exercised | | | | After the Acquisitions and the Offering and assuming the Over-allotment Option is fully exercised | | | |
|---|---|---|---|---|---|---|---|---|
| | Direct | | Indirect | | Direct | | Indirect | |
| **Name** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** |
| Datin Jeanie Lim Lai Ling | - | - | - | - | - | - | - | - |
| Chan Cha Lin | 2,032,160 | * | 12,173,070 | (11)0.2 | 2,032,160 | * | 12,173,070 | (11)0.2 |
| Shirley Goh | - | - | - | - | - | - | - | - |
| Lee Ai Leng | 18,074 | * | - | - | 18,074 | * | - | - |
| Lim Sim Seng | - | - | - | - | - | - | - | - |
| Christopher John Fossick | - | - | - | - | - | - | - | - |
| **Directors of the Manager:** | | | | | | | | |
| Dato' Lee | 24,753,200 | 0.5 | 3,661,623,874 | (9)66.6 | 24,753,200 | 0.5 | 3,331,623,874 | (9)60.6 |
| Dato' Ong Eng Bin | - | - | - | - | - | - | - | - |
| Lee Tuck Heng | - | - | - | - | - | - | - | - |
| Chen Wee Keng | - | - | - | - | - | - | - | - |
| Cheah Wing Choong | - | - | - | - | - | - | - | - |
| Chak Choy Sim | - | - | - | - | - | - | - | - |
| Chris Chong | 800,000 | * | - | - | 800,000 | * | - | - |
| **Key management personnel of the Sponsor:** | | | | | | | | |
| Teh Chin Guan | 800,000 | * | - | - | 800,000 | * | - | - |
| Leow Weng Seong | 800,840 | * | - | - | 800,840 | * | - | - |
| Lim Beng Yeang | 800,000 | * | - | - | 800,000 | * | - | - |
| **Key management personnel of the Manager:** | | | | | | | | |
| Chris Chong | 800,000 | * | - | - | 800,000 | * | - | - |
| Loo Weng Zian | 150,000 | * | - | - | 150,000 | * | - | - |
| Aileen Goh Seok Khim | 200,000 | * | - | - | 200,000 | * | - | - |
| Wilfred Wong Vui Hiung | 202,000 | * | - | - | 202,000 | * | - | - |
| Joanne Ang Cui Xia | 200,000 | * | - | - | 200,000 | * | - | - |
| Lee Phaik San | 30,000 | - | - | - | 30,000 | - | - | - |

**Scenario 2**

The expected unitholding of the Relevant Persons after the Acquisitions and the Offering, assuming they subscribe in full for the Pink Form Units allocated but none of the Entitled IOIPG Shareholders subscribe for their respective entitlements under the Restricted Offering, save for VCSB's subscription for the Restricted Offer Units pursuant to its undertaking set out in the Undertaking Letter, are set out below:

| | After the Acquisitions and the Offering and assuming the Over-allotment Option is not exercised | | | | After the Acquisitions and the Offering and assuming the Over-allotment Option is fully exercised | | | |
|---|---|---|---|---|---|---|---|---|
| | Direct | | Indirect | | Direct | | Indirect | |
| **Name** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** |
| **Substantial shareholders of the Sponsor:** | | | | | | | | |
| VCSB | 550,614,537 | 10.0 | 3,300,000,000 | (2)60.0 | 550,614,537 | 10.0 | 2,970,000,000 | (2)54.0 |
| Dato' Lee | 6,500,000 | 0.1 | 3,850,614,537 | (3)70.0 | 6,500,000 | 0.1 | 3,520,614,537 | (3)64.0 |
| Dato' Lee Yeow Chor | 1,500,000 | * | 3,850,614,537 | (3)70.0 | 1,500,000 | * | 3,520,614,537 | (3)64.0 |
| Employees Provident Fund Board | - | - | - | - | - | - | - | - |
| **Substantial shareholders of the Manager:** | | | | | | | | |
| IOIPG or Sponsor | (4)(5)3,300,000,000 | (5)60.0 | - | - | (4)(6)2,970,000,000 | (6)54.0 | - | - |
| VCSB | 550,614,537 | 10.0 | 3,300,000,000 | (2)60.0 | 550,614,537 | 10.0 | 2,970,000,000 | (2)54.0 |
| Dato' Lee | 6,500,000 | 0.1 | 3,850,614,537 | (3)70.0 | 6,500,000 | 0.1 | 3,520,614,537 | (3)64.0 |
| Dato' Lee Yeow Chor | 1,500,000 | * | 3,850,614,537 | (3)70.0 | 1,500,000 | * | 3,520,614,537 | (3)64.0 |
| **Directors of the Sponsor:** | | | | | | | | |
| Datuk Tan Kim Leong @ Tan Chong Min | 1,500,000 | * | - | - | 1,500,000 | * | - | - |
| Dato' Yeo How | - | - | - | - | - | - | - | - |
| Dato' Lee | 6,500,000 | 0.1 | 3,850,614,537 | (3)70.0 | 6,500,000 | 0.1 | 3,520,614,537 | (3)64.0 |
| Dato' Lee Yeow Chor | 1,500,000 | * | 3,850,614,537 | (3)70.0 | 1,500,000 | * | 3,520,614,537 | (3)64.0 |
| Datuk Dr. Tan Kim Heung | 1,500,000 | * | - | - | 1,500,000 | * | - | - |
| Dato' Tan Thean Thye | - | - | - | - | - | - | - | - |
| Datin Jeanie Lim Lai Ling | - | - | - | - | - | - | - | - |
| Chan Cha Lin | - | - | - | - | - | - | - | - |
| Shirley Goh | - | - | - | - | - | - | - | - |
| Lee Ai Leng | - | - | - | - | - | - | - | - |
| Lim Sim Seng | - | - | - | - | - | - | - | - |
| Christopher John Fossick | - | - | - | - | - | - | - | - |

| | After the Acquisitions and the Offering and assuming the Over-allotment Option is not exercised | | | | After the Acquisitions and the Offering and assuming the Over-allotment Option is fully exercised | | | |
|---|---|---|---|---|---|---|---|---|
| | Direct | | Indirect | | Direct | | Indirect | |
| **Name** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** | **No. of Units** | **(1)%** |
| **Directors of the Manager:** | | | | | | | | |
| Dato' Lee | 6,500,000 | 0.1 | 3,850,614,537 | (3)70.0 | 6,500,000 | 0.1 | 3,520,614,537 | (3)64.0 |
| Dato' Ong Eng Bin | - | - | - | - | - | - | - | - |
| Lee Tuck Heng | - | - | - | - | - | - | - | - |
| Chen Wee Keng | - | - | - | - | - | - | - | - |
| Cheah Wing Choong | - | - | - | - | - | - | - | - |
| Chak Choy Sim | - | - | - | - | - | - | - | - |
| Chris Chong | 800,000 | * | - | - | 800,000 | * | - | - |
| **Key management personnel of the Sponsor:** | | | | | | | | |
| Teh Chin Guan | 800,000 | * | - | - | 800,000 | * | - | - |
| Leow Weng Seong | 800,000 | * | - | - | 800,000 | * | - | - |
| Lim Beng Yeang | 800,000 | * | - | - | 800,000 | * | - | - |
| **Key management personnel of the Manager:** | | | | | | | | |
| Chris Chong | 800,000 | * | - | - | 800,000 | * | - | - |
| Loo Weng Zian | 150,000 | * | - | - | 150,000 | * | - | - |
| Aileen Goh Seok Khim | 200,000 | * | - | - | 200,000 | * | - | - |
| Wilfred Wong Vui Hiung | 200,000 | * | - | - | 200,000 | * | - | - |
| Joanne Ang Cui Xia | 200,000 | * | - | - | 200,000 | * | - | - |
| Lee Phaik San | 30,000 | - | - | - | 30,000 | - | - | - |

***Notes:***

* *Negligible*

*(1) Based on the total issued fund size of 5,500,000,000 Units upon the Listing.*

*(2) Deemed interested by virtue of its shareholding in IOIPG pursuant to Section 8 of the Act.*

*(3) Deemed interested by virtue of his interest in IOIPG and VCSB, the immediate holding company and ultimate holding company of IOIPG respectively, pursuant to Section 8 of the Act.*

*(4) The respective Vendors had nominated IOIPG to receive all the Consideration Units pursuant to the Acquisitions.*

*(5) Assuming the Over-allotment Option is not fully exercised, the number of Units to be held by IOIPG after the Offering of 2,200,000,000 Offer Units is 3,300,000,000 Units.*

*(6) Assuming an Over-allotment Option of up to an aggregate of 330,000,000 Units is exercised, the number of Units to be held by IOIPG after the Offering of 2,200,000,000 Offer Units and Over-allotment Option is 2,970,000,000 Units.*

*(7) Deemed interested by virtue of his interest in Tan Kang Hai Holdings Sdn Bhd under Section 8 of Act as well as shares held by his son, Tan Enk Purn, under Section 59(11)(c) of the Act.*

*(8) Deemed interested by virtue of the interest in the shares of his spouse, Kon Mooi Yong under Section 59(11)(c) of the Act.*

*(9) Deemed interested by virtue of his interest in IOIPG and VCSB under Section 8 of the Act and the interest in the shares of his spouse, Datin Yeo Bee Yin under Section 59(11)(c) of the Act.*

*(10) Deemed interested by virtue of his interest in IOIPG and VCSB under Section 8 of the Act and the interest in shares of his spouse, Datin Joanne Wong Su-Ching under Section 59(11)(c) of the Act.*

*(11) Deemed interested by virtue of his interest in Annhow Holdings Sdn Bhd under Section 8 of the Act and his interest in shares held by his spouse, Cheah Yoke Sim, under Section 59(11)(c) of the Act.*

Save for Dato' Lee Yeow Chor and Dato' Lee who are siblings, none of the substantial shareholders, directors and key management personnel of the Sponsor and the Manager have any nature of association or family relationship with each other.

## 6.12 RETIREMENT, REMOVAL AND REPLACEMENT OF THE MANAGER

### 6.12.1 Retirement

The Manager may retire upon giving 6 months' written notice to the Trustee (or such shorter period as may be agreed upon with the Trustee) and the Trustee shall then appoint in writing any other corporation as the management company of IOIPG REIT in its place subject to the approval of the SC.

### 6.12.2 Removal and replacement

(i) If the Manager:

(a) has ceased to exist;

(b) ceases to be eligible to act as management company pursuant to the CMSA or its appointment to act as the management company of IOIPG REIT is revoked by the SC;

(c) fails or refuses to act as management company in accordance with the provisions or covenants of the Deed or the provisions of the CMSA;

(d) has a receiver appointed over the whole or a substantial part of its assets or undertaking and the Manager has not ceased to act under the appointment or a petition is presented for the winding up of the Manager (other than for the purpose of and followed by a reconstruction, unless during or following such reconstruction the Manager becomes or is declared to be insolvent);

(e) is under investigation for conduct amounting to fraud or of similar serious nature being a contravention of the Act or any Securities Law and is found guilty by the courts in Malaysia of such offence as charged;

(f) is required to be removed by the SC or is required to be removed pursuant to the provisions of the REIT Guidelines; or

(g) is required to be removed by the Unitholders by way of an ordinary resolution of a simple majority of the votes of the Unitholders (or otherwise in accordance with the requirements of the REIT Guidelines), passed at a Unitholders' meeting convened for that purpose on the grounds that the Manager is in breach of its obligations under the Deed and the Manager has failed to remedy the breach despite the request from the Trustee to remedy the breach,

the Trustee shall as soon as practicable after becoming aware of any of the above events take all reasonable steps to remove the Manager from its appointment under the Deed and appoint a replacement management company which is eligible to be appointed to act as a management company under the CMSA and which has been approved by the SC.

(ii) Without prejudice to the Trustee's right to appoint a replacement management company, the Manager shall have the right to nominate a new management company (which is eligible to be appointed to act as management company under the CMSA and duly approved as aforesaid) which shall not be a Related Corporation or an Associated Person (as defined in the Deed) of the Manager, within 14 days of its removal for consideration by the Trustee.

## 6.13 RELATED PARTY TRANSACTIONS AND CONFLICTS OF INTEREST

The Deed states that the Manager and the Trustee and any delegate thereof shall avoid conflicts of interest arising, and shall ensure that IOIPG REIT is not disadvantaged by such transaction. The Manager must not make improper use of its position in managing IOIPG REIT to gain, directly or indirectly, an advantage for itself or for any other person or to cause detriment to the interest of the Unitholders.

The Directors have a fiduciary duty towards IOIPG REIT to act in the best interest of IOIPG REIT. In addition, the executive and non-executive directors (including the CEO) and the Key Management Personnel of the Manager are expected to act with honesty and integrity at all times.

The Directors must ensure that any related party transactions carried out by IOIPG REIT shall be (i) carried out at arm's length; (ii) in the best interest of the Unitholders; (iii) in accordance with the REIT Guidelines, the Listing Requirements and the Relevant Laws and Requirements and with the approval of the Unitholders where stipulated under the REIT Guidelines, the Listing Requirements and the Relevant Laws and Requirements at all times; and (iv) adequately disclosed to the Unitholders pursuant to the Deed.

Under the Deed, the Related Parties (as defined in the Deed) of the Manager may hold Units. Unless otherwise permitted by the Relevant Laws and Requirements or by the SC, such Related Party of the Manager shall not have voting rights in respect of the Units held at any meetings of Unitholders and shall not be counted in a quorum for such a meeting, if it has an interest in the outcome of the transaction tabled for approval at the meeting which is different from the interest of other Unitholders, except at a meeting of Unitholders for the removal of the Manager.

Please refer to **Section 11** "Corporate Governance, Related Party Transactions and Conflict of Interest" of this Prospectus for further details on conflicts of interest and related party transactions.

## 6.14 CORPORATE GOVERNANCE

Please refer to **Section 11** "Corporate Governance, Related Party Transactions and Conflict of Interest" of this Prospectus.

## 6.15 MATERIAL LITIGATION AND ARBITRATION

As at the LPD, the Manager is not engaged in any material litigation and arbitration, either as plaintiff or defendant which has a material effect on its financial position and the Directors do not know of any proceedings, pending or threatened, or of any facts likely to give rise to any proceedings which might materially and adversely affect its financial position or business.

## 6.16 SUSTAINABILITY

As a wholly-owned subsidiary of the Sponsor, the Manager has adopted relevant sustainability practices from the Sponsor. IOIPG REIT is committed to creating long-term value for its stakeholders by balancing environmental stewardship, social responsibility and financial integrity.

### 6.16.1 Environmental aspect

The environmental sustainability practices are as follows:

(i) Energy efficiency: retrofit planning for significant energy users to enhance energy efficiency, pursuing green building certifications and setting targets for reducing energy intensity;

(ii) Renewable energy: adoption of renewable energy sources for all assets;

(iii) Climate risk management: conduct climate-related physical and transition risk assessments, review insurance adequacy, implement design adaptations as required;

(iv) Greenhouse gas emissions: measurement of scope 1 and scope 2 emissions, with progressive scope 3 inclusion; and

(v) Water and waste: implement efficiency measures and monitoring systems, recycling initiatives, and waste management practices, while engaging tenants on sustainability practices and joint green initiatives.

### 6.16.2 Social aspect

The Manager is committed to, among others, achieving the following:

(i) Health and safety: implement comprehensive health and safety policies and procedures across all assets;

(ii) Tenant and guest experience: conduct regular satisfaction surveys, green lease provisions, grievance channels; Ensure accessible and inclusive facilities across malls, hotels and offices;

(iii) Community engagement: implement corporate responsibilities initiatives, mall event support, and promote responsible development practices, including programmes for local employment, training or community partnerships at key locations; and

(iv) Labour practices: apply vendor screening, human rights due diligence and fair labour sourcing across the supply chain.

### 6.16.3 Governance sustainability

The Manager is committed to adhere to good corporate governance practices in accordance with the principles and practices of corporate governance as set out in the MCCG, which is fundamental in safeguarding the interest of the Unitholders.

The Board is also committed to, among others, achieving the following:

(i) Anti-bribery and corruption: adopt policies, provide training and obtain declaration from staff and vendors;

(ii) Whistleblowing mechanism: maintain an anonymous and independent channel open to all stakeholders including tenants;

(iii) Sustainability disclosures: provide annual reporting in line with requirements and reporting guide of Bursa Securities and global reporting initiative standards; and

(iv) Board diversity and skills: integrate sustainability literacy into board training for diverse and independent perspectives.

The Manager has adopted the recommendations under the Guidelines on Corporate Governance for Capital Market Intermediaries ("**GCGCMI**") and the MCCG to have a board comprising at least 50.0% independent directors and to have at least 30.0% women directors. As at the LPD, 5 out of 7 Directors or 71.4% of the Board are independent directors and 2 out of 7 Directors or 28.6% of the Board are female. Pursuant to paragraph 5.06 of the GCGCMI and its related frequently-asked-questions, the percentage composition of the female directors may be rounded up, provided that such rounding does not exceed 5%. In this regard, the current composition of women directors on the Board is in compliance with the recommendations under the GCGCMI. The Manager will endeavour to comply with the recommendations under the MCCG to have at least 30.0% women directors on the Board following the Listing.

Upon Listing, the Manager will make the relevant disclosures of the applicable practices prescribed under the MCCG as required under the Listing Requirements.

## 7. BACKGROUND INFORMATION ON THE SPONSOR

### 7.1 THE SPONSOR

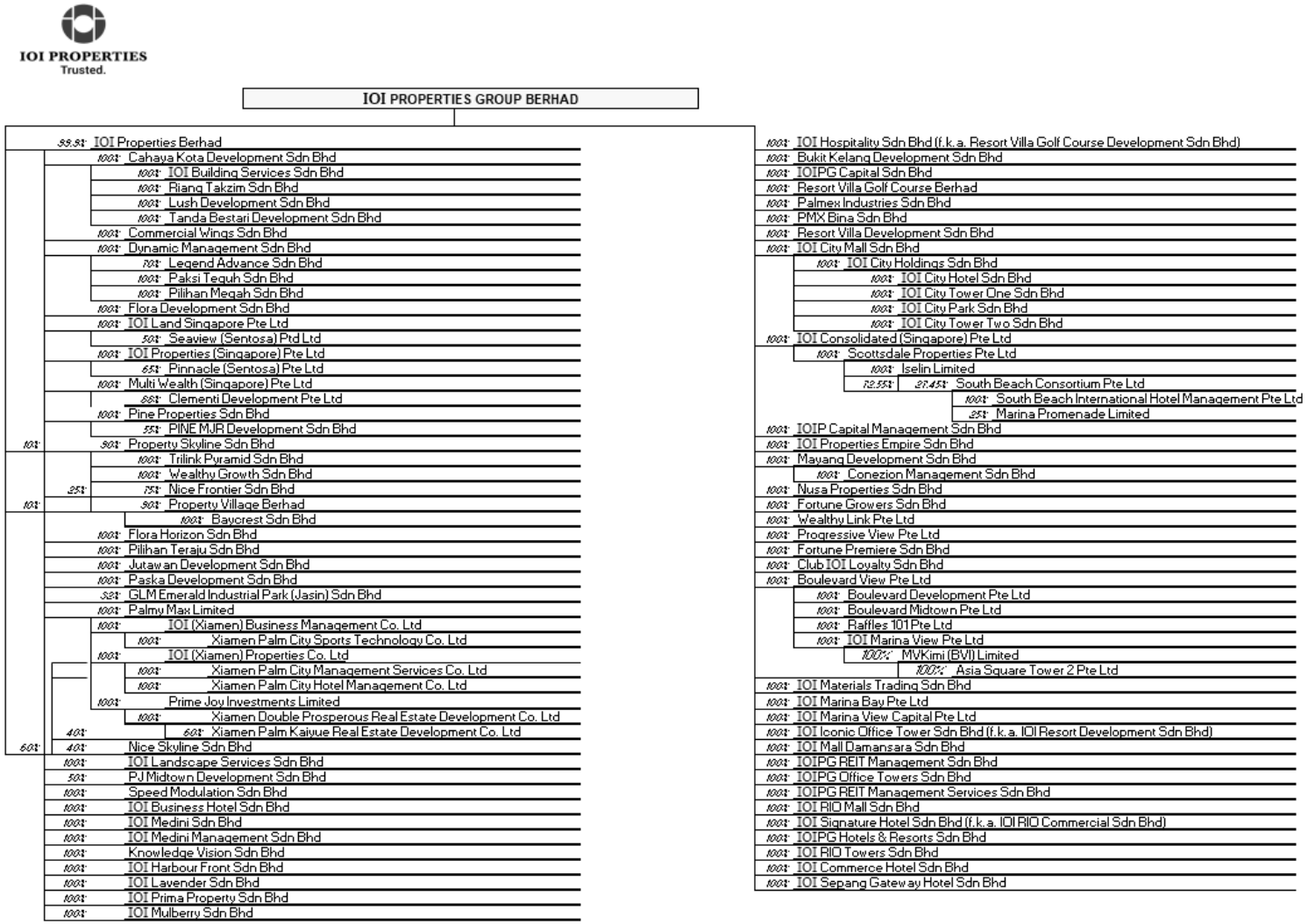
The Sponsor was incorporated in Malaysia on 25 February 2013 under the Companies Act as a private limited company under the name of IOI Properties Group Sdn Bhd and is deemed registered under the Act. It had converted from a private limited company to a public limited company under its present name of IOI Properties Group Berhad on 4 June 2013. The Sponsor was subsequently listed on the Main Market of Bursa Securities on 15 January 2014 and remains listed as at the LPD. The registered office of the Sponsor is located at Level 29, IOI City Tower 2, Lebuh IRC, IOI Resort City, 62502 Putrajaya, Wilayah Persekutuan Putrajaya, Malaysia.

The Sponsor is principally involved in investment holding. The 3 core businesses of the IOIPG Group are property development, property investment, and hospitality and leisure.

As at the LPD, the Sponsor is the holding company of the Manager with a direct interest of 100.0% in the Manager.

### 7.1.1 The Sponsor's Group Structure

Upon Listing, the Sponsor's group structure will be as set out below:



### 7.1.2 The Sponsor's Share Capital

As at the LPD, the Sponsor's issued share capital is RM18,514,232,721.09 comprising 5,506,145,375 IOIPG Shares. The Sponsor does not hold any treasury shares as at the LPD.

### 7.1.3 The Sponsor's Subsidiaries, Associate and Joint Ventures

The Sponsor's subsidiaries, associate and joint ventures as at the LPD are as follows:

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest % | Principal activities |
|---|---|---|---|---|
| **Direct subsidiaries of IOIPG** | | | | |
| Boulevard View Pte Ltd / 202102506D | 19 January 2021 / Singapore | SGD46,610,100.00 | 100.0 | Investment holding |
| Bukit Kelang Development Sdn Bhd / 197701003770 (34726-D) | 19 September 1977 / Malaysia | RM61,538,500.00 | 100.0 | Property development and cultivation of plantation produce |
| Club IOI Loyalty Sdn Bhd / 201901001768 (1311094-A) | 15 January 2019 / Malaysia | RM1,425,900.00 | 100.0 | Provision of management of loyalty programme services and retail sale of any kind of products over the internet |
| Fortune Growers Sdn Bhd / 201601019771 (1190708-U) | 8 June 2016 / Malaysia | RM198,806,002.00 | 100.0 | Property development and cultivation of plantation produce |
| Fortune Premiere Sdn Bhd / 201701022996 (1237162-M) | 3 July 2017 / Malaysia | RM113,000.00 | 100.0 | Provision of treasury services to its related companies |
| ICMSB / 200801016058 (817348-V) | 13 May 2008 / Malaysia | RM1,386,615,633.00 | 100.0 | Property investment, property management, investment holding and retail sale of any kind of products over the internet |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| IOI Commerce Hotel Sdn Bhd / 202601037512 (1699607-P) | 15 September 2026 / Malaysia | RM100,000.00 | 100.0 | Provision of hotel and hospitality services |
| IOI Consolidated (Singapore) Pte Ltd / 198203007K | 15 July 1982 / Singapore | SGD413,735,391.00 | 100.0 | Investment holding |
| IOI Hospitality Sdn Bhd (formerly known as Resort Villa Golf Course Development Sdn Bhd) / 199101018232 (228543-V) | 8 November 1991 / Malaysia | RM108,160,000.00 | 100.0 | Provision of hotel and hospitality services |
| IOI Iconic Office Tower Sdn Bhd (formerly known as IOI Resort Development Sdn Bhd) / 202401005814 (1551664-D) | 8 February 2024 / Malaysia | RM100.00 | 100.0 | Property development and property investment |
| IOI Mall Damansara Sdn Bhd / 202401006710 (1552560-P) | 19 February 2024 / Malaysia | RM49,750,000.00 | 100.0 | Property investment, property management and retail sale of any kind of products over the internet |
| IOI Materials Trading Sdn Bhd / 202101018460 (1418760-D) | 18 May 2021 / Malaysia | RM600,000.00 | 100.0 | Trading of construction materials |
| IOI Marina Bay Pte Ltd / 202616451Z | 14 April 2026 / Singapore | SGD100 | 100.0 | Other Holding Companies |
| IOI Marina View Capital Pte Ltd / 202629360N | 30 June 2026 / Singapore | SGD100 | 100.0 | Holding companies of firms engaged in non-financial and insurance activities |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| IOI Properties Berhad / 197501004070 (25787-H) | 24 December 1975 / Malaysia | RM1,287,737,797.80 | 99.9(1) | Property development, property investment and investment holding |
| IOI Properties Empire Sdn Bhd / 201401013130 (1089214-W) | 15 April 2014 / Malaysia | RM18,308,182.00 | 100.0 | Property development and property investment |
| IOI Signature Hotel Sdn Bhd (formerly known as IOI RIO Commercial Sdn Bhd) / 202601026053 (1688149-D) | 1 July 2026 / Malaysia | RM100.00 | 100.0 | Property investment, property management and investment holding |
| IOI RIO Mall Sdn Bhd / 202601026041 (1688137-P) | 1 July 2026 / Malaysia | RM100.00 | 100.0 | Property investment, property management, investment holding, retail sale of any kind of product over the internet and car park operations |
| IOI RIO Towers Sdn Bhd / 202601036916 (1699011-P) | 11 September 2026 / Malaysia | RM100.00 | 100.0 | Property investment, property management and investment holding |
| IOI Sepang Gateway Hotel Sdn Bhd / 202601037467 (1699562-H) | 15 September 2026 / Malaysia | RM100,000.00 | 100.00 | Provision of hotel and hospitality services |
| IOIP Capital Management Sdn Bhd / 201301041386 (1071210-P) | 22 November 2013 / Malaysia | RM2,500,002.00 | 100.0 | Provision of treasury management services to its related companies |
| IOIPG Capital Sdn Bhd / 198201011457 (91182-U) | 12 October 1982 / Malaysia | RM5,200,000.00 | 100.0 | Provision of treasury management services to its related companies |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| IOIPG Hotels & Resorts Sdn Bhd / 202601025996 (1688092-H) | 1 July 2026 / Malaysia | RM100.00 | 100.0 | Property investment, hotel and hospitality services |
| IOIPG Office Towers Sdn Bhd / 202501058976 (1660382-V) | 19 December 2025 / Malaysia | RM100,000.00 | 100.0 | Property management and property investment |
| IOIPG REIT Management Sdn Bhd / 202501026083 (1627496-A) | 11 June 2025 / Malaysia | RM1,000,000.00 | 100.0 | Management of real estate investment trust |
| IOIPG REIT Management Services Sdn Bhd / 202601000456 (1662554-D) | 6 January 2026 / Malaysia | RM100,000.00 | 100.0 | Provision of management services |
| Mayang Development Sdn Bhd / 198201006338 (86092-W) | 12 June 1982 / Malaysia | RM356,564,000.00 | 100.0 | Property development, property investment and investment holding |
| Nice Skyline Sdn Bhd / 199401038181 (323865-A) | 18 November 1994 / Malaysia | RM128,400,000.00 | 99.9 | Property development and cultivation of plantation produce |
| Nusa Properties Sdn Bhd / 198401014486 (127042-H) | 18 September 1984 / Malaysia | RM40,404,000.00 | 100.0 | Property development and property investment |
| Palmex Industries Sdn Berhad / 197301000623 (14144-T) | 6 April 1973 / Malaysia | RM35,500,000.00 | 100.0 | Property development |
| PMX Bina Sdn Bhd / 198401009360 (121902-A) | 19 June 1984 / Malaysia | RM1,430,000.00 | 100.0 | General contractor for the construction of real estate and provision of management services |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| Progressive View Pte Ltd / 201715421D | 2 June 2017 / Singapore | SGD1,240,000.00 | 100.0 | Investment holding |
| Raffles 101 Pte Ltd / 202641520W | 9 September 2026 / Singapore | SGD100.00 | 100.0 | Investment holding |
| RVDSB / 199401016406 (302086-K) | 30 May 1994 / Malaysia | RM268,178,740.00 | 100.0 | Property investment and hotel and hospitality services |
| Resort Villa Golf Course Berhad / 199101005756 (216066-U) | 25 April 1991 / Malaysia | RM130,719,225.00 | 100.0 | Property investment and management of a golf club known as Palm Garden Golf Club |
| Wealthy Link Pte Ltd / 201628128Z | 12 October 2016 / Singapore | SGD1,060,158,951 | 100.0 | Property investment |
| **Indirect subsidiaries of IOIPG** | | | | |
| **Subsidiaries of IOI Properties Berhad** | | | | |
| Cahaya Kota Development Sdn Bhd / 197801006697 (43699-A) | 8 December 1978 / Malaysia | RM5,000,000.00 | 99.9 | Property development, property investment and investment holding |
| Commercial Wings Sdn Bhd / 199401016590 (302270-V) | 31 May 1994 / Malaysia | RM10,000,000.00 | 99.9 | Property investment and retail sale of any kind of products over the internet |
| Dynamic Management Sdn Bhd / 198401013312 (125872-M) | 27 August 1984 / Malaysia | RM250,000.00 | 99.9 | Property development, provision of management services and investment holding |
| FDSB / 199401019184 (304863-A) | 16 June 1994 / Malaysia | RM2,000,000.00 | 99.9 | Property development and property investment |
| Flora Horizon Sdn Bhd / 199401019106 (304785-H) | 16 June 1994 / Malaysia | RM100,000.00 | 99.9 | Property development and cultivation of plantation produce |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| IOI Harbour Front Sdn Bhd / 201301027966 (1057796-X) | 12 August 2013 / Malaysia | RM54,123,000.00 | 99.9 | Property development and property investment |
| IOI Landscape Services Sdn Bhd / 199101010893 (221205-V) | 19 July 1991 / Malaysia | RM150,000.00 | 99.9 | Provision of landscape services, sale of ornamental plants and turfing grass |
| IOI Land Singapore Pte Ltd / 200506314N | 9 May 2005 / Singapore | SGD5,000,000.00 | 99.9 | Investment holding |
| IOI Lavender Sdn Bhd / 201301028238 (1058068-M) | 14 August 2013 / Malaysia | RM58,705,000.00 | 99.9 | Property development and property investment |
| IOI Medini Sdn Bhd / 201301001694 (1031531-D) | 15 January 2013 / Malaysia | RM182,236,000.00 | 99.9 | Property development and property investment |
| IOI Medini Management Sdn Bhd / 201301026103 (1055933-H) | 25 July 2013 / Malaysia | RM120,000.00 | 99.9 | Provision of management services |
| IOI Mulberry Sdn Bhd / 201301012257 (1042095-M) | 11 April 2013 / Malaysia | RM225,584,000.00 | 99.9 | Property development and property investment |
| IBHSB / 201201027418 (1011908-V) | 30 July 2012 / Malaysia | RM95,043,000.00 | 99.9 | Provision of hotel and hospitality services |
| IOI Prima Property Sdn Bhd / 201301035296 (1065124-W) | 7 October 2013 / Malaysia | RM1,000,000.00 | 99.9 | Property development and property investment |
| IOI Properties (Singapore) Pte Ltd / 200713199W | 20 July 2007 / Singapore | SGD601,578,602.00 | 99.9 | Property investment and investment holding |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| Jutawan Development Sdn Bhd / 198101005184 (71298-W) | 5 June 1981 / Malaysia | RM17,100,000.00 | 99.9 | Property development and property investment |
| Knowledge Vision Sdn Bhd / 201201043101 (1027577-P) | 12 December 2012 / Malaysia | RM362,054,000.00 | 99.9 | Property development and property investment |
| Multi Wealth (Singapore) Pte Ltd / 200709722Z | 1 June 2007 / Singapore | SGD130,000.00 | 99.9 | Provision of management services and investment holding |
| Palmy Max Limited / 1476307 | 6 July 2010 / Hong Kong | Hong Kong Dollar ("**HKD**") 195,810,000.00 | 99.9 | Investment holding |
| Paska Development Sdn Bhd / 198101005645 (71759-A) | 15 June 1981 / Malaysia | RM899,250.00 | 99.9 | Property development and property investment |
| Pilihan Teraju Sdn Bhd / 199501037916 (367118-V) | 14 November 1995 / Malaysia | RM104,339,000.00 | 99.9 | Property development and property investment |
| Pine Properties Sdn Bhd / 199401017760 (303438-P) | 9 June 1994 / Malaysia | RM187,750,000.00 | 99.9 | Property development and property investment |
| Property Skyline Sdn Bhd / 199301027272 (282010-A) | 19 November 1993 / Malaysia | RM35,381,638.00 | 99.9 | Provision of management services and investment holding |
| Speed Modulation Sdn Bhd / 200701025260 (783281-U) | 2 August 2007 / Malaysia | RM2.00 | 99.9 | Property investment |
| **Subsidiaries of Cahaya Kota Development Sdn Bhd** | | | | |
| IOI Building Services Sdn Bhd / 199301017616 (272354-M) | 4 August 1993 / Malaysia | RM2.00 | 99.9 | Provision of building maintenance services |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| Lush Development Sdn Bhd / 199501019432 (348635-D) | 28 June 1995 / Malaysia | RM255,000.00 | 99.9 | Property development and property investment |
| Riang Takzim Sdn Bhd / 200001002695 (505300-T) | 14 February 2000 / Malaysia | RM1,000,000.00 | 99.9 | Investment holding |
| Tanda Bestari Development Sdn Bhd / 200001025329 (527936-D) | 3 October 2000 / Malaysia | RM47,013,602.00 | 99.9 | Property development and property investment |
| **Subsidiaries of Dynamic Management Sdn Bhd** | | | | |
| Legend Advance Sdn Bhd / 199501022820 (352023-D) | 20 July 1995 / Malaysia | RM55,500,000.00 | 69.9(2) | Property development and property investment |
| Paksi Teguh Sdn Bhd / 199201014683 (246186-A) | 6 August 1992 / Malaysia | RM750,000.00 | 99.9 | General contractor for the construction of real estate |
| Pilihan Megah Sdn Bhd / 199001004064 (195631-P) | 27 March 1990 / Malaysia | RM2,000,000.00 | 99.9 | Property development, property investment and provision of management services |
| **Subsidiaries of Property Skyline Sdn Bhd** | | | | |
| Nice Frontier Sdn Bhd / 199401014059 (299739-U) | 12 May 1994 / Malaysia | RM32,300,000.00 | 99.9 | Property development, cultivation of plantation produce and property investment |
| Property Village Berhad / 199301027283 (282021-U) | 19 November 1993 / Malaysia | RM10,000,000.00 | 99.9 | Property development, operations of golf club and provision of recreational services and investment holding |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| Trilink Pyramid Sdn Bhd / 200901029756 (872862-X) | 18 September 2009 / Malaysia | RM14,064,000.00 | 99.9 | Property development and provision of management services |
| Wealthy Growth Sdn Bhd / 200601020582 (740335-V) | 10 July 2006 / Malaysia | RM94,448,000.00 | 99.9 | Property development |
| **Subsidiary of Property Village Berhad** | | | | |
| Baycrest Sdn Bhd / 199401028839 (314520-D) | 6 September 1994 / Malaysia | RM631,000.00 | 99.9 | General contractor |
| **Subsidiaries of Boulevard View Pte Ltd** | | | | |
| Boulevard Midtown Pte Ltd / 202136775K | 21 October 2021 / Singapore | SGD20,920,100.00 | 100.0 | Property investment, provision of hotel and hospitality services |
| Boulevard Development Pte Ltd / 202136773H | 21 October 2021 / Singapore | SGD25,625,100 | 100.0 | Property development |
| IOI Marina View Pte Ltd (formerly known as IOI Orchard Pte Ltd) / 202342948N | 27 October 2023 / Singapore | SGD100.00 | 100.0 | Investment holding |
| **Subsidiary of IOI Marina View Pte Ltd (formerly known as IOI Orchard Pte Ltd)** | | | | |
| MVKimi (BVI) Limited / 1441940 | 6 November 2007 / British Virgin Islands | United States Dollar ("**USD**") 1.00 | 100.0 | Investment holding |
| **Subsidiary of MVKimi (BVI) Limited Pte Ltd** | | | | |
| Asia Square Tower 2 Pte Ltd / 200720692D | 7 November 2007 / Singapore | USD1.00<br>SGD1,000,000.00 | 100.0 | Investment holding |
| **Subsidiary of Mayang Development Sdn Bhd** | | | | |
| Conezion Management Sdn Bhd / 202301015498 (1509420-P) | 20 April 2023 / Malaysia | RM2.00 | 100.0 | Provision of office facility management services |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest % | Principal activities |
|---|---|---|---|---|
| **Subsidiary of Multi Wealth (Singapore) Pte Ltd** | | | | |
| Clementi Development Pte Ltd / 201202465M | 2 Feb 2012 / Singapore | SGD1,000,000.00 | 87.9(3) | Property development |
| **Subsidiary of ICMSB** | | | | |
| IOI City Holdings / 201201032603 (1017091-K) | 14 September 2012 / Malaysia | RM621,341,700.00 | 100.0 | Investment holding and property investment |
| **Subsidiaries of IOI City Holdings** | | | | |
| ICHSB / 201201029565 (1014052-A) | 15 August 2012 / Malaysia | RM161,624,400.00 | 100.0 | Provision of hotel and hospitality services |
| ICPSB / 201201044695 (1029172-T) | 24 December 2012 / Malaysia | RM377,800,000.00 | 100.0 | Car park operator and provision of car park management services |
| ICTOSB / 201201030923 (1015410-U) | 30 August 2012 / Malaysia | RM176,988,500.00 | 100.0 | Property management, property investment and provision of management services |
| ICTTSB / 201201044693 (1029170-M) | 24 December 2012 / Malaysia | RM103,035,500.00 | 100.0 | Property management and property investment |
| **Subsidiary of IOI Consolidated (Singapore) Pte Ltd** | | | | |
| Scottsdale Properties Pte Ltd / 200711871N | 2 July 2007 / Singapore | SGD804,491,191.00 | 100.0 | Investment holding |
| **Subsidiaries of Palmy Max Limited** | | | | |
| IOI (Xiamen) Business Management Co Ltd / 91350200MA32334207 | 12 September 2018 / The People's Republic of China ("**PRC**") | Renminbi ("**RMB**") 77,500,000.00 | 99.9 | Business management, property management and procurement of construction materials |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest | Principal activities |
|---|---|---|---|---|
| | | | % | |
| IOI (Xiamen) Properties Co Ltd / 91350200051172910J | 14 December 2012 / PRC | USD250,000,000.00 | 99.9 | Property development, property investment and provision of hotel and hospitality services |
| Prime Joy Investments Limited / 1406569 | 30 December 2009 / Hong Kong | HKD584,968,000.00 | 99.9 | Investment holding |
| **Subsidiary of IOI (Xiamen) Business Management Co Ltd** | | | | |
| Xiamen Palm City Sports Technology Co Ltd / 91350211MA8RP63J34 | 18 March 2021 / PRC | RMB8,100,000.00 | 99.9 | Sports facilities, leisure and entertainment activities |
| **Subsidiaries of IOI (Xiamen) Properties Co Ltd** | | | | |
| Xiamen Palm City Management Services Co Ltd / 91350211303152212K | 16 February 2015 / PRC | RMB510,000.00 | 99.9 | Provision of management services |
| Xiamen Palm City Hotel Management Co Ltd / 91350200MA8W1NHJ2K | 5 August 2022 / PRC | RMB20,000,000.00 | 99.9 | Provision of hotel, hospitality services, property leasing and management |
| **Subsidiary of Pine Properties Sdn Bhd** | | | | |
| PINE MJR Development Sdn Bhd / 201601040616 (1211557-V) | 6 December 2016 / Malaysia | RM42,004,580.00 | 54.9[4] | Property development |
| **Subsidiary of Prime Joy Investments Limited** | | | | |
| Xiamen Double Prosperous Real Estate Development Co Ltd / 91350200556223971N | 4 August 2010 / PRC | USD90,000,000.00 | 99.9 | Property development and property management services |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest % | Principal activities |
|---|---|---|---|---|
| **Subsidiaries of Scottsdale Properties Pte Ltd** | | | | |
| Iselin Limited / 250423 | 4 January 2011 / Cayman Islands | SGD401,538,391.00 | 100.0 | Investment holding |
| South Beach Consortium Pte Ltd / 200719044D | 12 October 2007 / Singapore | SGD940,897,064.84 | 100.0 | Investment holding, property owner and developer |
| **Subsidiary of South Beach Consortium Pte Ltd** | | | | |
| South Beach International Hotel Management Pte Ltd / 201223577N | 25 September 2012 / Singapore | SGD2.00 | 100.0 | Hotel management |
| **Associate of South Beach Consortium Pte Ltd** | | | | |
| Marina Promenade Limited / 201939408D | 21 November 2019 / Singapore | SGD4.00 | 25.0 | Commercial and industrial real estate management |
| **Subsidiary of Xiamen Double Prosperous Real Estate Development Co Ltd** | | | | |
| Xiamen Palm Kaiyue Real Estate Development Co Ltd / 91350200MA2XRY3R06 | 22 November 2016 / PRC | RMB2,150,000,000.00 | 99.9 | Property development, property management and car park management |
| **Associate of IOI Properties Berhad** | | | | |
| GLM Emerald Industrial Park (Jasin) Sdn Bhd / 199501015275 (344476-H) | 24 May 1995 / Malaysia | RM60,100,000.00 | 31.9[5] | Property development and operation of oil palm estate |
| **Joint venture of IOI Land Singapore Pte Ltd** | | | | |
| Seaview (Sentosa) Pte Ltd / 200704083D | 13 March 2007 / Singapore | SGD1,000,000.00 | 49.9[6] | Property development |
| **Joint venture of IOI Properties Berhad** | | | | |
| PJ Midtown Development Sdn Bhd / 200601017085 (736837-A) | 8 June 2006 / Malaysia | RM2,000,000.00 | 49.9[7] | Property development |

| Name and registration no. | Date and country of incorporation | Issued share capital | Effective interest % | Principal activities |
|---|---|---|---|---|
| **Joint venture of IOI Properties (Singapore) Pte Ltd** | | | | |
| Pinnacle (Sentosa) Pte Ltd / 200800550D | 7 January 2008 / Singapore | SGD590,650,000.00 | 64.9[8] | Property development |

***Notes:***

*(1) The remaining interest of 0.1% in IOI Properties Berhad is held by 269 shareholders who are not associated with the IOIPG Group or the directors and major shareholders of IOIPG.*

*(2) The remaining interest of 30.0% is owned by Richland Consultants Ltd.*

*(3) The remaining interest of 7.0% and 5.0% are owned by LBH Pte Ltd and Dacin Asia Holdings Ltd respectively.*

*(4) The remaining interest of 45.0% is owned by MJR Investment Pte Ltd.*

*(5) The remaining interest of 50.0% and 18.0% are owned by Guocoland Development Sdn Bhd and GLM Emerald (Jasin) Sdn Bhd respectively.*

*(6) The remaining interest of 50.0% is owned by Ho Bee Land Limited.*

*(7) The remaining interest of 50.0% is owned by Sime Darby Property (PJM) Sdn Bhd.*

*(8) The remaining interest of 35.0% is owned by Ho Bee Land Limited.*

### 7.1.4 Shareholding Structure of the Sponsor

As at the LPD, the substantial shareholders of the Sponsor as well as their direct and indirect interests based on the Register of Substantial Shareholders of the Sponsor are as follows:

| | Direct interest | | Indirect interest | |
|---|---|---|---|---|
| **Name** | **No. of IOIPG Shares** | **%(1)** | **No. of IOIPG Shares** | **%(1)** |
| Dato' Lee | 182,532,000 | 3.32 | 3,616,063,741(2) | 65.67 |
| Dato' Lee Yeow Chor | 652,500 | 0.01 | 3,616,063,741(2) | 65.67 |
| VCSB | 3,616,063,741 | 65.67 | - | - |
| Employees Provident Fund Board | 422,847,632 | 7.68 | - | - |

***Notes:***

*(1) Based on total number of voting shares of 5,506,145,375 as at the LPD.*

*(2) Deemed interested by virtue of his interest in VCSB pursuant to Section 8 of the Act.*

## 7.2 RELEVANT EXPERIENCE

Please refer to **Section 2.3** "Competitive Strengths and Investment Highlights" of this Prospectus for information on the relevant experience of the Sponsor.

## 7.3 UNITHOLDINGS OF THE SPONSOR IN IOIPG REIT

Please refer **to Section 6.11** "Unitholding of the Substantial Shareholders, Directors and Key Management Personnel of the Sponsor and the Manager in IOIPG REIT" of this Prospectus for information on the unitholding of the Sponsor in IOIPG REIT before and after the Listing.

## 8. THE TRUSTEE

*The following information in this section (save where it relates to the Deed) has been prepared and provided by the Trustee. None of the Manager, the Sponsor, the Joint Principal Advisers, the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners, and any other person has independently verified this information and therefore, none of the Manager, the Sponsor, the Joint Principal Advisers, the Joint Managing Underwriters and Joint Underwriters, the Joint Global Coordinators and Joint Bookrunners makes any representation as to the correctness, accuracy or completeness of such information. Accordingly, prospective investors should not place undue reliance on such information.*

### 8.1 CORPORATE INFORMATION

MTrustee Berhad was incorporated in Malaysia under the Companies Act on 28 July 1987 and is deemed registered under the Act. It was registered as a trust company under Section 4 of the Trust Companies Act on 8 February 1989. The registered address of the Trustee is at B-2-9, Pusat Perdagangan Kuchai, No. 2, Jalan 1/127, Off Jalan Kuchai Lama, 58200 Kuala Lumpur, Wilayah Persekutuan, Malaysia. As at the LPD, the issued share capital of the Trustee is RM500,000.00 comprising 100,000 ordinary shares, paid-up to RM5.00 per share with RM5.00 per share remaining unpaid in accordance with Section 3(c) of the Trust Companies Act.

The principal activity of the Trustee is to provide corporate trusteeship services. The Trustee has been in the trustee business since 1992. As at the LPD, the Trustee has 35 employees. The Trustee undertakes all types of trustee business allowed under the Trust Companies Act, specialising in corporate trustee services which include acting as trustee for REITs, private debt securities, unit trust funds, provident and retirement funds, golf clubs and timeshares, and stakeholders. As at the LPD, the Trustee is trustee for 17 unit trust funds and 6 listed REITs.

### 8.2 BOARD OF DIRECTORS OF THE TRUSTEE

The following table sets out information regarding the board of directors of the Trustee as at the LPD:

| Name | Designation |
|---|---|
| Wong Yew Sen | Independent Non-Executive Director |
| Chan Mo Lin | Independent Non-Executive Director |
| Ng Chee Kei | Non-Independent Non-Executive Director |
| Johari Low Bin Abdullah | Non-Independent Non-Executive Director |
| Saw Leong Aun | Non-Independent Non-Executive Director |

### 8.3 FUNCTIONS, DUTIES AND RESPONSIBILITIES OF THE TRUSTEE

The Trustee's functions, duties and responsibilities are set out in the Deed. The general functions, duties and responsibilities of the Trustee include, but are not limited to the following:

(i) at all times, through proper and adequate supervision, safeguarding the interests of the Unitholders and will actively monitor the administration of IOIPG REIT by the Manager to ensure that the interests of Unitholders are upheld at all times;

(ii) acting continuously as trustee under the trust created by the Deed until the trust is terminated as provided in the Deed or until the Trustee has retired from IOIPG REIT in the manner provided in the Deed;

(iii) ensuring that IOIPG REIT has, at all times, an approved Manager;

(iv) ensuring that the Manager does not make improper use of its position in managing IOIPG REIT to gain, directly or indirectly, an advantage for itself or for any other person or to cause detriment to the interest of the Unitholders;

(v) exercising all due care, skill, diligence and vigilance as can be reasonably expected from a person exercising the position of a trustee in carrying out its functions and duties and in safeguarding the rights and interests of the Unitholders in accordance with the Deed and the Applicable Laws and Requirements;

(vi) forwarding to the Manager all notices of meetings, reports, circulars, quit rent, assessment and premium notices, and other notices and documents which are at any time received by the Trustee in respect of any of the assets of IOIPG REIT within 5 Market Days of receipt;

(vii) ensuring at all times, through proper and adequate supervision, that IOIPG REIT is managed and administered by the Manager in accordance with IOIPG REIT's objectives, any prospectus or supplemental prospectus in relation to any issue of Units required to be issued pursuant to the CMSA (where applicable), the Deed and the Applicable Laws and Requirements and acceptable and efficacious business practices within the real estate investment industry. In ensuring compliance with the requirements and safeguarding the interests of the Unitholders, the Trustee covenants to conduct independent reviews and not only depend on the submission of information by the Manager. It covenants to exercise reasonable diligence in monitoring the function of the Manager in accordance with the provisions of the Deed and to do everything in its power to ensure that the Manager remedies any breach known to the Trustee of the provisions or covenants of the Deed, unless the Trustee is satisfied that the breach will not materially prejudice the Unitholders' interests;

(viii) notifying the SC as soon as practicable of any irregularity, breach of the Deed, the Applicable Laws and Requirements, or any inconsistency between the provisions of any prospectus or supplemental prospectus in relation to any issue of Units required to be issued pursuant to the CMSA (where applicable), and the provisions or covenants of the Deed or any other matter properly regarded by the Trustee as not being in the interests of Unitholders; and

(ix) taking all reasonable steps and exercising due diligence to ensure that the assets of IOIPG REIT are valued by the qualified valuer in accordance with provisions of the Deed and the Applicable Laws and Requirements.

## 8.4 FINANCIAL INFORMATION OF THE TRUSTEE

The following is a summary of the Trustee's audited financial performance for the past 3 FYEs 31 March 2024, 31 March 2025 and 31 March 2026:

| | FYE 31 March | | |
|---|---|---|---|
| | **2024** | **2025** | **2026** |
| | **(RM'000)** | **(RM'000)** | **(RM'000)** |
| Paid-up share capital | 500 | 500 | 500 |
| Shareholders' funds | 4,226 | 4,249 | 4,687 |
| Revenue | 6,369 | 6,678 | 7,363 |
| Profit before tax | 1,184 | 1,395 | 2,010 |
| Profit after tax | 932 | 1,023 | 1,638 |

## 8.5 TRUSTEE'S FEE

In accordance with the Deed, IOIPG REIT will pay the Trustee an annual trusteeship fee of up to 0.012% per annum of the NAV (excluding service tax), as prescribed in the Deed.

The Trustee's fee is presently capped at RM700,000 per annum, being an amount agreed between the parties based on the current NAV of the Subject Properties. Accordingly, for so long as this capped fee remains applicable, the annual Trustee's fee payable shall be the lower of: (i) RM700,000 per annum; or (ii) 0.012% per annum of the NAV.

The RM700,000 per annum cap may be revised from time to time by mutual agreement between the parties, including but not limited to, circumstances involving future acquisitions resulting in an increase in the NAV or changes in the scope of the Trustee's duties.

The Trustee's fee rate of up to 0.012% per annum of the NAV may only be varied upwards with the prior approval of the Unitholders obtained by way of a resolution of not less than two-thirds of given on poll at the Unitholders' meeting duly convened and in accordance with the Deed (or such other majority as may be required under the REIT Guidelines from time to time) and shall be effected by way of a supplemental deed in accordance with the requirements of the Deed and the CMSA.

## 8.6 RETIREMENT, REMOVAL AND REPLACEMENT OF THE TRUSTEE

### 8.6.1 Retirement

The Trustee may retire upon giving 6 months' written notice to the Manager (or such shorter period as may be agreed upon with the Manager) whereupon the Manager shall within 3 months after becoming aware of the intention of the Trustee to retire, appoint by way of a deed, a replacement trustee who is eligible to be appointed to act as trustee under the CMSA and who has been approved by the SC.

### 8.6.2 Removal and replacement

If the Trustee –

(i) has ceased to exist;

(ii) has not been validly appointed;

(iii) ceases to be eligible to act as trustee pursuant to the CMSA and the CMSP Guidelines or its appointment as the trustee for IOIPG REIT is revoked by SC;

(iv) fails or refuses to act as trustee in accordance with the provisions or covenants of the Deed or the provisions of the CMSA;

(v) has a receiver appointed over the whole or a substantial part of its assets or undertaking and the Trustee has not ceased to act under the appointment, or a petition is presented for the winding up of the Trustee (other than for the purpose of and followed by a reconstruction, unless during or following such reconstruction the Trustee becomes or is declared to be insolvent); or

(vi) is under investigation for conduct that contravenes the Trust Companies Act, the Trustee Act 1949, the Act or any securities law,

the Manager shall as soon as practicable after becoming aware of any of the above events take all reasonable steps to remove the Trustee from its appointment under the Deed and appoint by way of deed a replacement trustee which is eligible to be appointed to act as trustee under the CMSA and which has been approved by the SC.

The Trustee may be removed on grounds that the Trustee is in breach of its obligations under the Deed and the Trustee has failed to remedy the breach despite the request from the Manager to remedy the breach and another trustee (which is eligible to be appointed to act as trustee under the CMSA and duly approved by the SC) shall be appointed if the Unitholders decide on such removal and replacement by a special resolution (or otherwise in accordance with the requirements of the REIT Guidelines), passed at a duly convened meeting which is requisitioned by the Unitholders in the manner provided in the Deed.

Nothing in the Deed limits the right of the SC under Section 292(2) of the CMSA to remove the Trustee and appoint a replacement on the SC's own accord, or on the application of the Manager or of a Unitholder, on any of the grounds stated in paragraphs (i) to (vi) above.

## 8.7 TRUSTEE'S RESPONSIBILITY STATEMENT

The Trustee has given its willingness to assume the position as trustee of IOIPG REIT and all the obligations in accordance with the Deed and all the Applicable Laws and Requirements.

## 8.8 MATERIAL LITIGATION AND ARBITRATION

As at the LPD, save as disclosed below, the Trustee and its delegates are not currently involved in any existing, pending or threatened litigation proceedings, claims, demands, disputes, mediation or arbitration proceedings, commenced, instituted or threatened by or against the Trustee or its delegates in their own capacity that might materially affect the business and financial position of the Trustee or its delegates, to act in the capacity as trustee of IOIPG REIT:

**(i) Kuala Lumpur High Court Suit No.: WA-22NCvC-156-03/2022**

**Ling Ngong Hiang (as the plaintiff) v MTrustee Berhad (as the defendant)**

On 21 March 2022, Ling Ngong Hiang had filed an action on behalf of himself and a group of investors against the Trustee, claiming for damages of approximately RM357,870,098.00. The claim is in respect of an alleged breach of trust by the Trustee in connection with the Golden Palm Growers Scheme, an interest scheme for which the Trustee was the appointed trustee.

On 22 December 2022, the Kuala Lumpur High Court ("**High Court**") allowed the application of the Trustee to strike out the plaintiff's claim with costs of RM15,000.00, subject to payment of the allocator fee. The plaintiff appealed against the decision of the High Court and on 27 October 2023, the Court of Appeal allowed the plaintiff's appeal with costs of RM25,000.00, subject to payment of the allocator fee. The Court of Appeal remitted the matter to the High Court, where the matter was fixed for trial on 28, 29 and 30 October 2024.

On 4 June 2025, following a full trial, the High Court dismissed the plaintiffs' claims. The plaintiffs have since filed an appeal, which is scheduled to be heard on 13 October 2026.

The Trustee's solicitors are of the view that based on a review of the prospectuses for the Golden Palm Growers Scheme, the trust deed and other related documents, the legal proceedings are misconceived as the allegations go beyond the defined and stated roles and responsibilities of the Trustee.

The Trustee's solicitors are also of the view that the Trustee's chances of successfully defending the claim are more than even.

**(ii) Kuala Lumpur High Court Suit No.: WA-22NCvC-771-10/2023**

**Lee Wee Kwan & Anor (as plaintiffs) v Golden Palm Growers Berhad & 9 Ors (as defendants)**

On 2 August 2023, Lee Wee Kwan and Suganthan a/l Sumelingam had filed an action on behalf of themselves and a group of investors against, among others, the Trustee, claiming for damages, exemplary damages and/or aggravated damages to be assessed by the High Court. The claim is in respect of an alleged breach of trust by the Trustee in connection with the Golden Palm Growers Scheme, an interest scheme for which the Trustee was the appointed trustee.

The Trustee had filed its defence on 3 October 2023. On 13 December 2023, the Trustee filed an application to strike out the plaintiffs' claim on the grounds that the plaintiffs' claim, amongst others, is barred by limitation and is an abuse of the court's process. All other defendants have also filed their respective applications to strike out the claim against them. On 2 August 2024, the High Court dismissed the striking out applications of the Trustee, including the Trustee's application.

The matter has proceeded to a full trial, which took place from 14 to 16 January 2026 and from 24 to 27 February 2026. The trial is scheduled to continue on 24 November 2026 and 4 December 2026.

The Trustee's solicitors are of the view that based on a review of the prospectuses for the Golden Palm Growers Scheme, the trust deed and other related documents, the legal proceedings are misconceived as the allegations go beyond the defined and stated roles and responsibilities of the Trustee.

The Trustee's solicitors are also of the view that the Trustee's chances of successfully defending the claim are more than even.

## 8.9 DELEGATION OF THE TRUSTEE'S FUNCTION

As at the LPD, none of the Trustee's function in relation to IOIPG REIT has been delegated.

## 9. PROPERTY MANAGER

*The following information in this section (save where it relates to the Property Management Agreement) has been prepared and provided by the Property Manager. None of the Manager, the Sponsor, the Joint Principal Advisers, the Joint Global Coordinators and Joint Bookrunners, the Joint Managing Underwriters and Joint Underwriters and any other person have independently verified this information and therefore, none of the Manager, the Sponsor, the Joint Principal Advisers, the Joint Global Coordinators and Joint Bookrunners, the Joint Managing Underwriters and Joint Underwriters make any representation as to the correctness, accuracy or completeness of such information. Accordingly, prospective investors should not place undue reliance on such information.*

### 9.1 PROPERTY MANAGER'S INFORMATION

The Property Manager, Henry Butcher Malaysia (Mont Kiara) Sdn Bhd was incorporated on 18 June 2015 under the Companies Act and is deemed registered under the Act. The Property Manager is registered with the Board of Valuers, Appraisers, Estate Agents and Property Managers Malaysia and is principally involved in property management, property valuation, real estate agency and consultancy services in the property field.

### 9.2 FUNCTIONS, DUTIES AND RESPONSIBILITIES OF THE PROPERTY MANAGER

The Trustee, the Manager and the Property Manager entered into the Property Management Agreement on 14 September 2026 for the appointment of the Property Manager to provide property management services to manage, operate and maintain the properties acquired by the Trustee (as trustee for IOIPG REIT), including the Retail Property and Office Properties but excluding the Hotel Properties, commencing from the completion date of the Acquisitions as contemplated under the SPAs, upon the terms and conditions contained in the Property Management Agreement.

The services provided by the Property Manager for each property under its management include the following:

(i) property management and maintenance services, including operation, repair and maintenance of the property, recommending, engaging and/or reviewing third-party contracts for provision of property maintenance, supervision and control of maintenance and repairs, ensuring compliances with building and safety regulations and all statutes, laws, rules and regulations, orders and requirements of any government and appropriate departments, commissions, boards and offices, arranging and taking out property insurance, submitting applications to the appropriate regulatory authorities for the licences, permissions and consents required relating to the operation in timely manner, maintenance, management or improvement of the property, advising on improvement and upgrading to enhance income yields and capital value of the property and establishing preventive maintenance policies for the lifts, escalators, air-conditioning and mechanical ventilation systems, electrical apparatus, plumping apparatus, pumps, sanitary units, security system and fire protection apparatus;

(ii) financial management services, including assisting the Manager and/or the Trustee in respect of the financial, cost and budgetary coordination, administration and measurement, establishment and keeping of information and records to effect cost and budgetary control, preparation of budgets for management operation, procedures for monitoring budgetary performance and compliance and monthly and annual reports as well as analysis of operation performance;

(iii) letting and tenancy management services, including overseeing the leasing process, coordinating handover of premises and tenants' fitting-out requirements, administration of rental collection and management of rental arrears and rental collection policies and practices and formulating letting policies and advising on tenancy, lease, license and concession terms and conditions;

(iv) information technology services including provision of computers, software, networks and other technological tools to store, retrieve, transmit and manipulate information and data of IOIPG REIT or the properties of IOIPG REIT or any Intellectual Property (as defined in **Section 9.6(v)** of this Prospectus) (collectively, "**IT Solutions**"), systems maintenance, development and technology risk management including maintenance of all existing IT Solutions, software and systems to ensure smooth functioning of the operations, development of new systems where necessary, with the consultation and approval of the Manager, deployment and regular updating of cyber security software and measures and compliance with the data and information security policies of the Manager at all times;

(v) reporting system services, including submission of the relevant report relating to the management of the property to the Manager and/or the Trustee, either on a monthly, quarterly or annual basis, the frequency depending on the nature and types of reports; and

(vi) professional services, including advising on capital value, assessment value and consulting with other professionals in legal, technical, financial and accounting matters, if and whenever necessary.

Please refer to **Section 9.6** "Salient Terms of the Property Management Agreement" of this Prospectus for further details of the Property Management Agreement.

## 9.3 EXPERIENCE IN PROPERTY MANAGEMENT AND PROPERTIES MANAGED

Henry Butcher Malaysia (Mont Kiara) Sdn Bhd has extensive experience in property management since its incorporation in 2015. It offers a comprehensive array of services, ranging from building and maintenance management, financial and administrative management, insurance management, health, safety and emergency management, ensuring the highest standards of service across its diverse portfolio and has over 10 years of experience in property management. The Property Manager currently manages more than 100 prestigious properties across Malaysia, including landmark developments such as Pavilion Damansara Heights, Four Seasons Place Kuala Lumpur, Arcoris Mont Kiara, Star Residences, The Five @ KPD and The Stories of Taman Tunku, with the support of approximately 1,000 dedicated personnel. As at the LPD, the Property Manager's commercial property portfolio includes renowned assets held by Paradigm Real Estate Investment Trust and Pavilion Real Estate Investment Trust. In addition to managing branded residences and corporate offices, the Property Manager also brings significant experience in providing property management and facilities management services for specialised facility such as "The View at 118".

## 9.4 INFORMATION ON KEY PERSONNEL

The profile of the key personnel of the Property Manager who is involved in the management of the Retail Property and Office Properties is as follows:

### (i) Sr. Low Hon Keong

Sr. Low Hon Keong is the Managing Director of Henry Butcher Malaysia (Mont Kiara) Sdn Bhd. He is a registered valuer and property manager under the Board of Valuers, Appraisers, Estate Agents and Property Managers. He holds a Bachelor of Science in Property Management from Universiti Teknologi Malaysia. He is a member of both the Malaysian Institute of Professional Property Managers and the Royal Institution of Surveyors Malaysia.

With over 20 years of experience in property management, he has managed a diverse range of properties, including luxury residential developments, special-purpose buildings, mixed developments, high-end corporate and commercial projects, retail properties and specialised facilities.

He is well-versed in the statutory laws and regulations relating to property management, and experienced in organising general meetings of management corporations and joint management bodies. He provides consultancy services on building operations and maintenance to management corporations, joint management bodies and building owners.

He has experiences in managing properties for REITs, formation of sub-management corporations and he actively advises property developers on calculating service charges and handover of vacant possession.

**(ii) Ronny Yong Mun Kim**

Ronny Yong Mun Kim is the Executive Director of Henry Butcher Malaysia (Mont Kiara) Sdn Bhd. He is a registered property manager under the Board of Valuers, Appraisers, Estate Agents, and Property Managers. He holds a Bachelor in Finance and Marketing from Curtin University of Technology in Perth, Australia. Currently, he is responsible for coordinating business presentations and managing all existing and potential clients of the Property Manager.

He delivers reports on business development activities, highlighting achievements and addressing challenges of the Property Manager. Through data analysis, he evaluates the effectiveness of strategies, offering valuable recommendations for continuous improvement of the Property Manager.

In addition, he actively participates in industry events, conferences and networking functions, fostering key relationships and staying abreast of evolving industry trends. His commitment extends to the ongoing assessment and enhancement of business development processes and strategies, ensuring the Property Manager remains agile and responsive in a dynamic market.

He also takes charge of daily operations, offering insightful recommendations for operational enhancements of the Property Manager. His responsibilities extend to the development of cash flows, profit and loss projections and maintaining effective communication channels with clients.

## 9.5 PROPERTY MANAGEMENT FEE

The Property Manager is entitled to receive RM25,500.00 (excluding any applicable tax) per month (equivalent to RM306,000.00 (excluding any applicable tax) per annum) for the management and operation of the Retail Property and Office Properties. In addition, the Property Manager is also entitled to recover all costs and expenses properly incurred in the operation, maintenance, management and marketing of the Retail Property and Office Properties in accordance with the terms and conditions of the Property Management Agreement.

The property management fee is payable to the Property Manager in the form of cash.

## 9.6 SALIENT TERMS OF THE PROPERTY MANAGEMENT AGREEMENT

(i) Subject to the right of termination under the Property Management Agreement, the appointment of the Property Manager shall commence from the date of completion of the Acquisitions and shall unless terminated in accordance with the Property Management Agreement, continue for an initial period of 3 years and may be extended for a further term of 2 years with the agreement of the Trustee and Manager on such terms and conditions as may be mutually agreed between the parties.

(ii) The functions, duties and responsibilities of the Property Manager under the Property Management Agreement is summarised in **Section 9.2** "Functions, Duties and Responsibilities of the Property Manager" of this Prospectus.

(iii) The Property Management Agreement may be terminated in accordance with the terms and conditions therein under any one of the following circumstances:

(a) any party has a resolution passed for its winding-up or an order is made for the winding-up, insolvency, administration, judicial management or similar order for the benefit of the creditors, dissolution or bankruptcy of that party otherwise than a resolution for reconstruction or amalgamation;

(b) a petition is presented or a proceeding is commenced for the winding-up, administration or rearrangement of a party and such petition is not withdrawn, stayed or set-aside within 60 days of its presentation;

(c) any party has a provisional liquidator, received, manager, judicial manager, administrator, trustee or similar officer appointed in respect of a substantial part of its business or assets on behalf of any creditor(s);

(d) any party is unable or admits its inability to pay its debts as they fall due or seeks to enter into any composition or other arrangement with its creditors or is declared or becomes bankrupt or insolvent; or if a creditor takes possession of all or any part of the business or assets of that party or any execution or other legal process is enforced against that party and is not stayed, set aside, settled or discharged within 60 days;

(e) where the Trustee fails to perform or fulfil any of its payment obligations due to the Property Manager or the service providers under and pursuant to the Property Management Agreement and the Trustee fails within 30 days of the date of receipt of notice from the Property Manager or the service providers to remedy the breach or the matter;

(f) where the Property Manager fails to fulfil its obligations on the provision of the management services under and pursuant to the Property Management Agreement and the Property Manager fails within 30 days of the date of receipt of notice from the Trustee or the Manager to remedy the breach or the matter alleged in such notice;

(g) upon occurrence of any force majeure event which results in the failure of the Property Manager to deliver a substantial majority of the management services for at least 2 months;

(h) the termination of IOIPG REIT in accordance with the provisions of the Deed;

(i) the Property Manager changes or threatens to change the nature or scope of its business, suspends, or threatens to suspend a substantial part of the present business operations;

(j) the revocation of the Property Manager's licence or the Property Manager is no longer legally qualified to act in its capacity as a property manager;

(k) the Manager ceases to act as the management company of IOIPG REIT; or

(l) the SC issues a direction to the Trustee, the Manager or the Property Manager for the termination of the appointment of the Property Manager or any service providers under securities laws, guidelines, guidance or practice notes issued by the SC.

For the purposes of this paragraph (iii), "**force majeure**" means any act of God, fire, flood, storm, earthquake, earth movement, landslide, insects, epidemic, pandemic, illness, disease, infestation, lightning, act / order / control by law or of government or state or other authorities, blockade, sanction, disruption, hostilities (whether war is declared or not), war, terrorist activities, riot, civil commotion, insurrection, embargo, strikes, lockout, lockdown, prohibitive governmental regulations or other similar causes beyond the control of the parties which renders performance of the Property Management Agreement impossible.

(iv) Notwithstanding paragraph (iii) above, either party shall have the right to terminate the Property Management Agreement for whatsoever reason and without having to assign any reasons by giving to the other party 2 months' prior notice in writing provided always that the party terminating the Property Management Agreement is not in breach of any of the provisions of the Property Management Agreement. Upon expiry of the 2 months' notice period, the Property Management Agreement shall cease to be of any binding effect on the parties save for any antecedent breaches and neither party shall be entitled to claim or recover any damages, losses or compensation derived from the termination pursuant to this paragraph (iv).

(v) The Trustee, the Manager and the Property Manager acknowledge and agree that, unless otherwise mutually agreed between the parties, the ownership and all proprietary rights relating to data or information generated in the performance of the management services by the Property Manager or through its service providers (whether registered or not, registrable or not, owned, to be ascertained or of future nature or whether subsisting) together with:

(a) the copyright and all other intellectual property rights in relation to any of such data and information and the copyright in any translation or adaptation of them;

(b) the right to apply for trademark or other protection in respect of any of such data and information; and

(c) the goodwill (whether existing at the date hereof or created pursuant to the Property Management Agreement) in respect of any of such data and information,

(collectively, "**Intellectual Property**") shall vest in IOIPG REIT ("**Intellectual Property Rights**"). IOIPG REIT shall have the right to make full use of the Intellectual Property in all aspects, including, without limitation, production, business operation, transfer or licensing to a third-party.

## 9.7 UNITHOLDING OF THE PROPERTY MANAGER IN IOIPG REIT

As at the LPD, the Property Manager may wish to apply for Units under the Institutional Offering.

## 9.8 SERVICE PROVIDERS TO PROVIDE PERSONNEL AND IT SOLUTIONS TO THE PROPERTY MANAGER

Pursuant to the Property Management Agreement, the Property Manager may appoint any third-party service provider to, among others, provide personnel in order for the Property Manager to carry out its services under the Property Management Agreement to the best of its abilities provided that the appointment of such third-party service providers has been approved by the Manager and the Trustee. The fees of such third-party service providers will be determined based on the approved annual business plan and budget or with any pre-approved expenditure limit as approved by the Trustee and the Manager for the Retail Property and Office Properties from time to time. The Property Manager is entitled to recover all costs and expenses properly incurred in the operation, maintenance and management of the Retail Property and Office Properties, including fees and similar permissible expenses payable to its service providers. Subject to the above, the Manager, with the consent of the Trustee and concurrence of the Property Manager, may in writing, and at the option of the Manager instruct the Trustee to make payment directly to the service providers.

The Property Manager shall ensure that the engagement letter(s) or service level agreement(s) to be executed between the Property Manager and any service providers contains the following principal terms and conditions:

(i) scope of services.

(ii) experience, knowledge, capability and facilities of such service providers.

(iii) experience and qualification of the key personnel of such service providers.

(iv) fees and related charges.

(v) back-up policies and procedures.

(vi) security policies, procedures and controls to enable the protection of confidentiality and security of the Unitholders.

(vii) contingency plans implemented by such service provider to mitigate any adverse impact arising from the discontinuity and disruption to the provision of the services provided by such service provider.

The Property Manager had on 14 September 2026 entered into the Service Provider Agreement with the Service Provider, where the Property Manager appointed the Service Provider to provide (1) personnel with necessary qualifications, expertise, experience and internal working and operational knowledge of the Retail Property, Office Properties and all new properties (other than hotels) acquired by the Trustee or the special purpose vehicle(s) of IOIPG REIT in respect of which the Property Manager and the Service Provider have agreed to engage the service of the Property Manager pursuant to the terms of the Property Management Agreement; (2) the IT Solutions including such information technology software, system and solutions which are necessary to assist the Property Manager in providing and carrying out the its services under the Property Management Agreement and payroll system, accounting software, leasing monitoring system and facility operations and management solution; and (3) such additional services to be mutually agreed upon by the Property Manager and the Service Provider from time to time, following the commencement date of the Property Management Agreement, in accordance with the terms and conditions of the Service Provider Agreement.

The personnel are site personnel who carry out such duties relating to day-to-day operations and maintenance of the Retail Property and Office Properties as may be assigned to them by the Property Manager. The Property Manager remains responsible for the supervision and direction of the personnel and for the provision and performance of the property management services under the Property Management Agreement.

All the IT Solutions including the data management and reporting systems specific to the Retail Property and Office Properties will be directly contracted by the Service Provider with the relevant third-party suppliers, granting IOIPG REIT the right to use these systems. The Service Provider will hold the license for these IT Solutions. All the intellectual property rights generated in the performance of the services through the Service Provider shall vest in IOIPG REIT under the terms of the Service Provider Agreement.

## 10. SALIENT TERMS OF THE DEED

*The Deed is a complex document and the following is a summary only and is qualified in its entirety by, and is subject to, the contents of the Deed. Certain salient terms of the Deed are summarised in other sections of this Prospectus. Recipients of this Prospectus and all prospective investors in the Units should refer to the Deed itself to confirm specific information or for a detailed understanding of IOIPG REIT. The Deed is available for inspection at the registered office of the Manager.*

### 10.1 THE DEED

IOIPG REIT is a REIT constituted in Malaysia under the Deed, as entered into between the Trustee and the Manager on 9 September 2026. The Deed came into effect on 11 September 2026 when it was registered with the SC.

Each Unitholder and all persons claiming through it shall be entitled to the benefit of and shall be bound by the terms and conditions of the Deed and any supplementary deed as if it had been a party thereto and as if the Deed contained covenants on the part of each Unitholder to observe and be bound by all the provisions thereto and an authorisation by each Unitholder to do all such acts and things as the Deed may require the Trustee or the Manager (as the case may be) to do.

Pursuant to the Deed, the Trustee shall hold the assets of IOIPG REIT upon trust for the Unitholders. The assets of IOIPG REIT are to be vested in and to the order of the Trustee but are held separate from the assets of the Trustee or the Trustee as trustee of all other assets.

The Manager and the Trustee shall in performance of their respective duties under the Deed with respect to IOIPG REIT at all times comply with applicable provisions of the Applicable Laws and Requirements, subject to compliance with any applicable waiver or exemption given by any relevant regulatory authority (including the SC or Bursa Securities, as the case may be) in respect of the Applicable Laws and Requirements.

Please refer to Information Summary – "Fees and Charges" of this Prospectus for a summary of fees payable to the Manager and the Trustee; **Section 6.6** "Management Fees" of this Prospectus for further details of the Management Fees payable to the Manager and **Section 8.5** "Trustee's Fee" of this Prospectus for further details of the fees payable to the Trustee, pursuant to the terms of the Deed.

The Deed is governed by, and shall be construed in accordance with, the laws of Malaysia.

### 10.2 NATURE OF UNITS

Each Unit is of equal value and represents an undivided right or interest in IOIPG REIT. There is only one class of Units in IOIPG REIT, and all issued Units rank *pari passu* provided the Issue Price is fully paid. A Unit shall not confer any interest in any particular Deposited Property held by the Trustee on the trust of the Deed but only such interest in IOIPG REIT as a whole as is conferred on a Unit under the provisions of the Deed, subject to the liabilities of IOIPG REIT.

### 10.3 RIGHTS OF UNITHOLDERS

The Units shall confer on the Unitholders the rights to receive distribution entitlements and such other rights, benefits, entitlements and privileges as are conferred on the Units or attached to the Units by the provisions of the Deed, including the right to take any action against the Manager and the Trustee for any breach of their respective duties as set out in the Deed.

## 10.4 LIMITATION ON LIABILITIES OF UNITHOLDERS

The liability of each Unitholder shall be limited to the Unitholder's investment in IOIPG REIT. Notwithstanding any other provisions of the Deed, no Unitholder shall be required to indemnify the Trustee or the Manager or any of their creditors against any liability of the Trustee or the Manager in respect of IOIPG REIT.

## 10.5 CREATION OF UNITS

The Manager is to ensure that any method of offering of Units for the Listing includes an offering of Units to the general public. Where the method of offering includes an offer for sale of existing Units, the Manager is to ensure that all expenses of such offer for sale is borne by the offerors and not IOIPG REIT. Where the method of offering is by way of issuance of new Units, the Manager is to ensure that all expenses is borne by IOIPG REIT. The Manager shall ensure that the offering of Units pursuant to the Listing shall be in compliance with the Applicable Laws and Requirements.

Applications for Units in relation to any listing shall be made in accordance with the Prospectus, unless the issue is of a nature that does not require a Prospectus under the Applicable Laws and Requirements. The Manager shall have the absolute discretion as to whether to allot and issue any Units pursuant to an application without assigning any reasons for its decision.

Subject to the Applicable Laws and Requirements, the Manager shall determine the issue price, on market-based principles, taking into account the best interest of IOIPG REIT and the Unitholders. Where Units are issued or offered to the Related Parties as part of the Listing, the price of the Units issued or offered to any such Related Parties must be at least the offer price to the general public. Upon the Listing, the price of the Units should be the price quoted on the Main Market of Bursa Securities.

A Unit shall be deemed to have been issued to the person entitled to such Unit when the name of such person has been entered into the Record of Depositors.

Any other issuance of additional new Units by IOIPG REIT (including additional new Units as payment for Management Fees) shall, unless otherwise permitted by Bursa Securities, be subject to the Trustee's written approval, the Unitholders' approval by way of an ordinary resolution and the Applicable Laws and Requirements.

## 10.6 SUSPENSION OF, DEALING IN AND ISSUE OF UNITS

### (i) Suspension of dealing in Units

The Manager or the Trustee may, with the prior written approval of the other party and where it deems appropriate and subject to the Listing Requirements (for so long as IOIPG REIT is listed on Bursa Securities), suspend the dealing of the Units due to exceptional circumstances, where there is good and sufficient reason to do so, considering the interests of the Unitholders or potential investors.

This suspension will take effect forthwith upon the declaration in writing of the same by the Manager or the Trustee (provided that prior written approval of the other is obtained) and shall terminate upon the declaration in writing of the same by the Trustee on the day following the first Market Day on which the exceptional circumstance giving rise to the suspension ceases to exist but in any event no later than 21 days from the commencement of the suspension.

The Manager or the Trustee will further ensure that immediate notification of such suspension is made to the SC, stating the reason for suspension and the proposed resumption of dealings in the Units and the date of the proposed resumption. The Manager shall also ensure that immediate announcement of such suspension and its cessation is made to Bursa Securities.

**(ii) Suspension of issue of Units**

The Manager or the Trustee may, with the prior written approval of the other and subject to the Listing Requirements (for so long as IOIPG REIT is listed on Bursa Securities), suspend the issue of Units during exceptional circumstance which in the opinion of the Trustee and the Manager provide good and sufficient reason to do so, having taken into consideration the interests of the Unitholders. Such suspension will take effect forthwith upon the written approval by the Manager or the Trustee pursuant to any declaration in writing of the same by the other and shall terminate upon the written approval by the Manager or the Trustee pursuant to any declaration in writing of the same by the other which will be made after the exceptional circumstance giving rise to the suspension ceases to exist subject always to the Applicable Laws and Requirements.

## 10.7 REPURCHASE OF UNITS

The Manager is not obliged to repurchase the Units. In the event the Manager decides to repurchase the Units, such repurchase must comply with the Listing Requirements and the Applicable Laws and Requirements. The Manager may, subject to the Listing Requirements and the Applicable Laws and Requirements, suspend the repurchase of Units for any period when the issue of Units is suspended.

The Manager may repurchase the Units if it has obtained the prior approval of the Unitholders by way of an ordinary resolution ("**Unit Buy-back Mandate**"), in accordance with the provisions of the Deed but subject to the Listing Requirements and the Applicable Laws and Requirements.

The total number of Units which may be repurchased pursuant to any Unit Buy-back Mandate is limited to that number of Units which will result in IOIPG REIT holding an aggregate of not more than 10.0% of the total number of issued Units as at the date of the repurchases, subject to the Listing Requirements and the Applicable Laws and Requirements.

The repurchase price (or range of prices) to be paid for the Units will be determined by the Board in its absolute discretion, subject to the Listing Requirements and the Applicable Laws and Requirements.

Where all the Units or a specified number of Units held by a Unitholder have been repurchased by the Manager, any change in respect of such number of Units shall be notified by the Manager in writing to the Depository which shall, subject to the Rules of Depository, amend the Record of Depositors accordingly.

Units which are repurchased shall thereupon be cancelled and shall not thereafter be reissued but this shall not limit or restrict the right of the Manager to cause the creation and/or issue of further or other Units.

The Manager must ensure that any repurchase of Units is made wholly out of retained profits of IOIPG REIT, subject always to the Listing Requirements and the Applicable Laws and Requirements.

### 10.8 VENDOR UNITS

Subject to the Applicable Laws and Requirements, the Manager may offer Units to vendors as consideration (in whole or in part) for the Authorised Investments proposed to be acquired by IOIPG REIT at a price determined by the Manager and approved by the Trustee if the following conditions are met for so long as IOIPG REIT is listed on Bursa Securities:

(i) the terms and conditions of the acquisition are approved by the Unitholders pursuant to the REIT Guidelines;

(ii) neither the Manager nor the person to whom the Units are to be issued nor any associated person of that person votes in relation to the above approval of the Unitholders pursuant to the REIT Guidelines; and

(iii) if and to the extent required, the acquisition is approved by the SC and any other regulatory authority.

### 10.9 DISTRIBUTABLE INCOME

The Distributable Income of IOIPG REIT for each Distribution Period shall be the realised gains or realised income for the Distribution Period, being the Net Income for the Distribution Period adjusted (in whole or in part) as deemed necessary by the Manager in the interest of IOIPG REIT and the Unitholders for the following effects which may or may not have been recorded in the profit or loss for the relevant Distribution Period:

(i) the portion of Management Fees paid or payable in Units;

(ii) amortisation and other non-cash expenses or gains (including unbilled lease income, if any);

(iii) valuation gain/loss on investment properties and financial instruments;

(iv) depreciation or impairment of assets;

(v) any other entries, provisions, write-offs or adjustments required by the approved accounting standards;

(vi) expenses/loss which is charged to the profit or loss relating to the issuance of new Units or expenses that is capital in nature; and

(vii) unamortised costs which have been paid and incurred but had not been expensed off to the profit or loss other than those incurred for issuance of units or raising of funds.

The Distributable Income which the Manager may distribute for any Distribution Period shall, among others, take into consideration the following:

(i) total returns for the period;

(ii) income for the period;

(iii) cash flow for distribution;

(iv) stability and sustainability of distribution of income; and

(v) the investment objective and distribution policy of IOIPG REIT,

subject to meeting the requirement to distribute at least 90% of IOIPG REIT's total income (as defined under the Income Tax Act) to achieve tax transparency under Section 61A of the Income Tax Act.

All (or such lower percentage as determined by the Manager in its absolute discretion) of the Distributable Income will be distributed among the persons who on the relevant Book Closing Date for a Distribution Period are Unitholders, in proportion to their Units. Each Unitholder's entitlement to the Distributable Income is to be determined in accordance with the following formula:

Distribution Entitlement = % of DI x UH/UI

where:

| | | |
|---|---|---|
| DI | = | Distributable Income; |
| UH | = | the number of Units held by the Unitholder at the close of business on the Book Closing Date for the relevant Distribution Period adjusted to the extent it is entitled to participate in the Distributable Income; and |
| UI | = | the total number of Units in issue in IOIPG REIT at the close of business on the Book Closing Date for the relevant Distribution Period adjusted to the extent it is entitled to participate in the Distributable Income. |

## 10.10 INVESTMENTS OF IOIPG REIT

### 10.10.1 Authorised Investments

Subject to investment limits as stated below in **Section 10.10.2** "Investment Limits" of this Prospectus and the REIT Guidelines, IOIPG REIT may invest in any Authorised Investments.

The Trustee must take into its custody, or under its control (in the event of delegation of custody), the Deposited Property and hold the Deposited Property for the Unitholders in accordance with the Deed and the Applicable Laws and Requirements. The Deposited Property shall be registered in the name of the Trustee for and on behalf of the Unitholders, or assigned to the Trustee for and on behalf of the Unitholders, or to the order of IOIPG REIT.

For the avoidance of doubt, the Manager may use financial derivatives including but not limited to entering into futures, forwards, options and swaps contracts for the purpose of hedging of its risk exposures of IOIPG REIT.

### 10.10.2 Investment Limits

(i) In exercising its powers to make investment on behalf of IOIPG REIT, and subject to limits as may be prescribed by the SC or the REIT Guidelines from time to time, the Manager must ensure that:

(a) at least 75% of the Total Asset Value must be invested in Real Estate Assets that generate recurrent rental income at all times;

(b) the aggregate investments in property development activities (property development costs) and real estate under construction must not exceed 15% of the Total Asset Value;

(c) where IOIPG REIT invests in Real Estate Assets where it does not have a majority ownership and control, the total value of these Real Estate Assets does not exceed 25% of the Total Asset Value at the point of Listing or acquisition, as the case may be, and the investment in these Real Estate Assets is in the best interest of the Unitholders; and

(d) such other investment or limits as may be permitted by the SC or under the REIT Guidelines,

(ii) Where IOIPG REIT fails to comply with any of the prescribed limits and restrictions under this **Section 10.10.2(i)** and/or the REIT Guidelines, the Manager must:

(a) notify the SC within 3 business days after it becomes aware of such breach;

(b) take all necessary steps and actions to rectify the breach, and must not enter into any transaction that could increase the extent of the breach; and

(c) notify the SC as soon as practicable where such breach has been rectified.

(iii) Subject to **Section 10.10.2(v)**, where the breach of limits and restrictions as prescribed in the REIT Guidelines is a result of an appreciation or depreciation of the Total Asset Value, the Manager must rectify such breach within a period of not more than 3 months from the date it becomes aware of such breach. Notwithstanding therewith, the 3-month period may be extended if it is in the best interest of the Unitholders and the Trustee's consent is obtained. In the event the 3-month period is extended, the Manager must notify the SC and Unitholders on the progress of the rectification of the breach through quarterly reports.

(iv) If IOIPG REIT fails to comply with investment limits set out in **Section 10.10.2(i)(a)** as a result of disposals of Deposited Property, divestments or issuance of new Units, the Manager shall take all necessary steps and actions to rectify the breach within a period of 12 months from the date of the breach.

(v) For investments in Non-Real Estate Assets, a 5% allowance in excess of any limit or restriction is permitted where the limit or restriction is breached through an appreciation or depreciation in the Total Asset Value.

(vi) Investments of IOIPG REIT in Non-Real Estate Assets are subject to the following investment limits and restrictions, or such other requirements as may be imposed under the REIT Guidelines and the CMSA:

(a) The securities must be traded in or under the rules of an eligible market, except for unlisted debt securities or sukuk.

(b) The value of IOIPG REIT's investments in securities issued by any single issuer must not exceed 5% of the Total Asset Value.

(c) The value of IOIPG REIT's investments in securities issued by any group of companies must not exceed 10% of the Total Asset Value.

(d) IOIPG REIT's investments in any class of securities must not exceed 10% of the securities issued by any single issuer.

The limits and restrictions under this item (vi) do not apply to securities issued or guaranteed by the Malaysian government or BNM.

**10.10.3 Restrictions on Investments/Activities**

Without limiting the generality of the following, and subject always to the provision of the REIT Guidelines, IOIPG REIT shall not at any time be involved in the following activities:

(i) the extension of loans, financing facilities or other credit facilities to any person;

(ii) acquisition of vacant land, except for the purpose of property development activities permitted by the SC pursuant to the REIT Guidelines; and

(iii) any other activity which does not comply with the REIT Guidelines and where no waiver from the SC is obtained to exempt compliance with the relevant guideline.

### 10.10.4 Investment Policy

(i) The principal investment policy of IOIPG REIT is to invest, both directly and indirectly in a diversified portfolio of income producing Real Estate Assets located in Malaysia used for retail, commercial, office, industrial and hospitality purposes and such other Non-Real Estate Assets in Malaysia. IOIPG REIT may also invest in other investments as permissible in the REIT Guidelines or as otherwise permitted by the SC.

(ii) The Manager may, subject to the Applicable Laws and Requirements, from time to time change the investment policy of IOIPG REIT.

(iii) The Trustee shall ensure that it is fully informed at all times by the Manager of the investment policies and of changes made by the Manager to the investment policies of IOIPG REIT.

(iv) Unless otherwise provided by the Applicable Laws and Requirements, any modification to the Deed involving any material change in the investment policy set out for IOIPG REIT must be approved by the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and held in accordance with the Deed.

## 10.11 CONCERNING THE TRUSTEE

The Trustee is responsible for the safe custody of the Deposited Property. Any Authorised Investment forming part of the Deposited Property, whether in bearer or registered form, is to be paid, assigned or transferred to or to the order of the Trustee forthwith on receipt by the Manager and is to be dealt with as the Trustee may think proper for the purpose of providing for the safe custody of the same.

The Trustee may act as custodian of the Deposited Property itself or the Trustee may delegate this role to another person as custodian or joint custodians (with the Trustee if acting as custodian or with any other custodian appointed by the Trustee) of the whole or any part of the Deposited Property and (where the Trustee is custodian) may appoint or (where the Trustee appoints a custodian) may empower such custodian or joint custodian (as the case may be) to appoint with the prior consent in writing of the Trustee, sub-custodians. Any such delegation can only be carried out by the Trustee in compliance with the REIT Guidelines and the Trustee shall remain responsible for the actions and omissions of any delegate as though they were its own actions and omissions. Where this role of the Trustee is delegated, the Trustee should ensure that:

(i) it retains control over IOIPG REIT's property at all times; and

(ii) there are adequate arrangements to prevent the delegate from releasing the custody or control of IOIPG REIT's property without its prior consent.

The Trustee will be at liberty and no obligation to institute, acknowledge service of, appear in, prosecute or defend any action, suit, proceedings or claim in respect of the provisions of the Deed or in respect of the Deposited Property or any part thereof or any corporate or Unitholders' action which in its opinion would or might involve it in expense or liability unless the Manager shall so request in writing, and shall so often as required by the Trustee furnished it with an indemnity satisfactory to it against any such expense and liability.

Except if and so far as otherwise expressly provided in the Deed, the Trustee as regards all the trusts, powers, authorities and discretions vested in it has absolute and uncontrolled discretion as to the exercise of the same, whether in relation to the manner or as to the mode of and time for such exercise, and in the absence of fraud, negligence, wilful default, breach of the Deed or breach of trust, the Trustee shall not be in any way responsible for any loss, costs, damages or inconvenience that may result from the exercise or non-exercise of the same.

### 10.12 FUNCTIONS, DUTIES AND RESPONSIBILITIES OF THE TRUSTEE

Please refer to **Section 8.3** "Functions, Duties and Responsibilities of the Trustee" of this Prospectus for details of the functions, duties and responsibilities of the Trustee.

### 10.13 RETIREMENT, REMOVAL AND REPLACEMENT OF THE TRUSTEE

Please refer to **Section 8.6** "Retirement, Removal and Replacement of the Trustee" of this Prospectus for details of the retirement, removal and replacement of the Trustee.

### 10.14 LIMITATION OF LIABILITY AND INDEMNITY OUT OF THE DEPOSITED PROPERTY

It is expressly agreed that the Trustee enters into the Deed and any documents in relation thereto only in its capacity as trustee of IOIPG REIT. Any liability arising under the Deed and any such document shall be limited to and can be enforced against the Trustee only to the extent to which the Trustee can satisfy such liability out of the Deposited Property. Subject as expressly provided under the Deed and the Applicable Laws and Requirements and without prejudice to any right of indemnity at law given to the Trustee, the Trustee shall be entitled for the purpose of indemnity in full against any actions, costs, claims, damages, expenses or demands to which it may be put as Trustee to have recourse to the Deposited Property or any part thereof:

(i) if the same is not caused by any fraud, negligence, recklessness, wilful act or omission, a breach of the Deed or a breach of trust on the part of the Trustee or by its failure to show the degree of care, due diligence and vigilance required of a trustee in the execution or performance of its obligations under the Deed and/or any other documents in relation thereto; or

(ii) where a majority of not less than 3/4 of all Unitholders for the time being, voting at a meeting summoned for the purposes releases the Trustee with respect to specific acts or omission,

but this shall be without prejudice to the obligation of the Manager to indemnify and/or reimburse the Trustee on account of the Deposited Property pursuant to the provisions of the Deed.

### 10.15 CONCERNING THE MANAGER

The Manager shall, subject to the provisions of the Deed and the Applicable Laws and Requirements, carry out all activities as it may deem necessary for the management of IOIPG REIT and its business. Without limiting the generality of the foregoing, the Manager shall, in managing IOIPG REIT, undertake the following activities:

(i) develop a business plan for the Deposited Property in the short, medium and long term;

(ii) recommend to the Trustee in writing to purchase, transfer, acquire, hire, let, lease, license, exchange, dispose of, convey, surrender or otherwise deal with any Authorised Investment in furtherance of the investment policy and prevailing investment strategy of IOIPG REIT;

(iii) supervise and oversee the management of Deposited Property (including but not limited to lease audit, systems control, data management and business plan implementation) in accordance with the provisions of the Deed;

(iv) in accordance with the Applicable Laws and Requirements and the Valuers, Appraisers, Estate Agents and Property Managers Act, 1981, generally advise on and procure through property management companies, service providers or by itself (where permitted), the maintenance of any Real Estate, including but not limited to such repair, painting, alteration, rebuilding and/or improvement of any Real Estate which the Manager considers to be necessary or desirable;

(v) prepare annual budgets for IOIPG REIT and the management and operation of IOIPG REIT;

(vi) make the necessary announcements in relation to IOIPG REIT as may be required by the Listing Requirements;

(vii) lodge statutory returns;

(viii) manage all tax affairs of IOIPG REIT including the appointment of advisors as required;

(ix) give directions to the Trustee to ensure the smooth and efficient performance of the Trustee's duties under the Deed and under the Applicable Laws and Requirements;

(x) determine if any taxes, expenses, outgoings, losses, debts or obligations will be paid or borne out of the capital or income of IOIPG REIT;

(xi) institute, defend, conduct, settle, discontinue or compromise legal proceedings as the Manager, with the written approval of the Trustee, deems fit;

(xii) undertake primary management activities in relation to IOIPG REIT;

(xiii) manage Real Estate Assets through the procurement of service providers to carry out specified activities;

(xiv) manage the finances of IOIPG REIT;

(xv) develop and maintain investor relations;

(xvi) ensure legal and corporate compliance in relation to the Deposited Property;

(xvii) manage and supervise service providers appointed for the conduct, project leasing, marketing and customer relationship management activities;

(xviii) prepare such property market reports which the Manager considers to be relevant and appropriate;

(xix) prepare, issue and, if necessary, lodge any prospectus or any circular publicity material, sales literature or other documents in connection with IOIPG REIT and the issuance of Units; and

(xx) carry out such other activities as the Manager may consider necessary from time to time in discharging its obligations and duties as the Manager.

Unless otherwise expressly provided in the Deed, the Manager shall as regards all the powers, authorities and discretions vested in it have absolute and uncontrolled discretion as to the exercise thereof whether in relation to the manner or as to the mode of and time for the exercise thereof and in the absence of fraud, negligence, wilful default or breach of the Deed, the Manager shall not be in any way responsible for any loss, costs, damages or inconvenience that may result from the exercise or non-exercise thereof. Notwithstanding the above, the Manager shall be responsible at all times for the exercise or non-exercise of its powers, authorities and discretions in respect of the management of IOIPG REIT and the investment of the Deposited Property.

### 10.16 FUNCTIONS, DUTIES AND RESPONSIBILITIES OF THE MANAGER

Please refer to **Section 6.2** "Functions, Duties and Responsibilities of the Manager" of this Prospectus for details of the functions, duties and responsibilities of the Manager.

### 10.17 RETIREMENT, REMOVAL AND REPLACEMENT OF THE MANAGER

Please refer to **Section 6.12** "Retirement, Removal and Replacement of the Manager" of this Prospectus for details of the retirement, removal and replacement of the Manager.

### 10.18 LIMITATION OF LIABILITY AND INDEMNITY OF THE MANAGER

The Manager shall not be under any liability except such liability as may be assumed by it under the Deed nor shall the Manager (save as expressly provided in the Deed) be liable for any act or omission of the Trustee.

Subject as expressly provided in the Deed and without prejudice to any right of indemnity at law given to the Manager, the Manager shall be entitled, for the purpose of indemnity against any actions, costs, claims, damages, expenses or demands to which it may be put as Manager, to have recourse to the Deposited Property, save where such action, cost, claim, damage, expense or demand is occasioned by the fraud, negligence, wilful default or breach of the Deed by the Manager.

### 10.19 MANAGER'S FEES AND TRUSTEE'S FEE

The provisions on the Manager's fees and the Trustee's fee are set out in the Deed. Please refer to **Section 6.6** "Management Fees" and **Section 8.5** "Trustee's Fee" of this Prospectus for details of the Manager's fees and the Trustee's fee respectively.

### 10.20 PERMITTED CHARGES OF IOIPG REIT

The Trustee and/or the Manager shall in addition to their remuneration and rights to indemnification or reimbursement conferred under any other provision of the Deed or by law, respectively be indemnified and shall be reimbursed out of either the Income of IOIPG REIT or the capital of IOIPG REIT (as determined from time to time by the Manager after consultation with the Auditor, if required/necessary) for all expenses, or part thereof, reasonably and properly incurred by or on behalf of the Trustee or the Manager, as the case may be, that are directly related and necessary in operating and administering IOIPG REIT, including but not limited to the following:

(i) maintenance of Real Estate;

(ii) taxes and other duties charged on IOIPG REIT by the Government of Malaysia and other authorities from time to time on or in respect of the Deed;

(iii) fees and other expenses properly incurred by the Auditor appointed for IOIPG REIT;

(iv) fees and expenses properly incurred by the persons appointed under the Deed, including any property manager and any Qualified Valuer for the valuation of any Investment of IOIPG REIT for the benefit of IOIPG REIT;

(v) costs incurred for the modification of the Deed or for the preparation of any supplemental deeds, other than those for the benefit of the Manager and the Trustee;

(vi) costs incurred for any meeting of the Unitholders, including investor meetings or analyst briefings, non-deal roadshows to update investors, and carrying out any directions or resolutions of any such meeting, other than those convened for the benefit of the Manager or the Trustee;

(vii) fees and costs of engaging any expert or independent adviser by the Trustee in connection with any breach or default in the observance or performance by the Manager of the covenants, obligations, conditions and provisions of the Deed if incurred by the Trustee in engaging any expert or independent adviser in the interest of the Unitholders;

(viii) the fees and disbursements of the solicitors incurred by the Trustee or the Manager solely for the benefit and interest of IOIPG REIT;

(ix) bank fees and other charges (including but not limited to the bank account debits tax and charges in respect of the financial institution duty) incurred in connection with the keeping of or the transaction of business on the bank accounts for the Trustee or the Manager in relation to IOIPG REIT and its management;

(x) the cost of printing and sending out to the Unitholders, accounts, cheques, distribution statements, reports, circulars and other notices or documents as may be agreed upon by the Trustee and the Manager to be necessary or desirable to be circulated amongst or sent out to the Unitholders, the cost of keeping or causing to be kept proper books or accounts of IOIPG REIT (but excluding personnel cost of the Manager), including all reasonable costs associated with upgrading or converting any administrative and computer software facilities established for such purpose. For avoidance of doubt, such administrative and computer facilities shall not be for the purpose of the Trustee or the Manager's respective proprietary accounts and such software facilities shall at all times remain the property of IOIPG REIT;

(xi) cost of preparing and printing of this Prospectus or any other offering document registered in relation to IOIPG REIT or any letters of offer or other documents for the issue of Units required by law and all other costs and expenses incurred in relation to the Listing including underwriting brokerage and commissions, advisors fees and expenses, fees payable to regulatory authorities, printing and advertising charges provided that no management charge or upfront fee is payable to the Manger in connection with the Listing;

(xii) all outgoings which are a necessary or desirable incident of the investment or administration of IOIPG REIT, including but without limiting the generality of the foregoing, quit rent, assessments, water rates, repairs and maintenance, insurance, electricity, landscaping, capital enhancement cost, capital expenditure, subdivision costs, alterations, reasonable travel and accommodation, marketing and promotion costs, cleaning charges and cost of on-site personnel, leasing costs, information technology hardware, software and its maintenance charges, legal professional costs, photocopy charges, printing and stationery, postage and courier charges, security expenses, appointment of any process agent outside Malaysia and licence fees (including licence fees imposed by the relevant local authorities) incurred in relation to any Real Estate held by IOIPG REIT and shall not include any general overhead expenses incurred by the Trustee and the Manager in discharge of its respective duties under the Deed;

(xiii) all expenses incurred and transaction fees charged in relation to the acquisition, holding, registration and realisation of any Investment or the holding in the name of the Trustee or its nominee of any Investment or the custody of the documents of title thereto (including insurance of documents of title against loss in shipment, transit or otherwise and charges made by agents of the Trustee for retaining documents in safe custody) and where it relates to foreign Investments where it is not viable for the Trustee to be the sole custodian of such Investment, all fees and expenses of the custodians, joint custodians and/or sub-custodians appointed at the directions of the Manager pursuant to the provision of the Deed;

(xiv) costs incurred in connection with the removal or retirement of the Trustee or the Manager in accordance with the Deed;

(xv) costs incurred for the procurement and maintenance of credit rating for IOIPG REIT;

(xvi) costs incurred for the procurement of financing and related costs of financing;

(xvii) subject to the prior approval of the Trustee, costs incurred for or associated with the subdivision or consolidation of Units;

(xviii) costs incurred for or associated with the acquisition or incorporation of special purpose vehicle and the costs of maintaining, managing and administering such companies and, where applicable, the cost of liquidating such companies;

(xix) all fees, charges and expenses incurred in connection with the investigation, research, negotiation, acquisition, development, management, supervision, valuation, sale of or other dealing with an Investment (or attempting or proposing to do so) and the receipt, collection or distribution of income or other investments notwithstanding that such fees, charges and expenses may be incurred by or payable to the Manager or any related party of the Manager;

(xx) annual listing fees and any other fees, whether recurring or otherwise, payable to Bursa Securities and its related corporation;

(xxi) all issuing fees, costs and expenses, underwriting fees and expenses, placement fees and expenses and brokerage in connection with any subscription or sale of Units by any issue manager, underwriter or placement agent appointed in relation to any issue of Units;

(xxii) all other expenses, charges or fees properly and reasonably incurred by the Manager or the Trustee as a consequence of the due performance by the Manager or the Trustee of its obligations and duties under the Deed, including (without limitation) any expense, charge or fee incurred as a result of the introduction of any change in, or in the interpretation or application of, any law, regulation, rule or directive of any agency of state or regulatory or supervisory body;

(xxiii) any amounts required to indemnify the Trustee under **Section 10.14** of this Prospectus;

(xxiv) the Management Fees (comprising the base fee, the performance fee, the acquisition fee and/or the divestment fee, as set out under **Section 6.6** "Management Fees" of this Prospectus) and the remuneration of the Trustee;

(xxv) Registrar's fees (in the event that the Manager applies and procures an approval from the SC to allow the Manager to charge the Registrar's fees to IOIPG REIT) and all out-of-pocket expenses and disbursements incurred for the provision and maintenance of the Register;

(xxvi) all fees, costs and expenses incurred by the Manager and the Trustee in establishing, forming and terminating IOIPG REIT; and

(xxvii) such other costs and expenses that the Trustee accepts as being directly, in relation to and necessary to the business of IOIPG REIT.

General overheads and costs for services expected to be provided by the Manager must not be charged to IOIPG REIT.

The Trustee may recover from IOIPG REIT any expenses appropriately incurred in the performance of its duties and responsibilities as a trustee of IOIPG REIT.

### 10.21 MODIFICATION TO DEED

All modifications to the Deed must be made through a deed supplementary to the Deed and will take effect only upon registration of the supplementary deed with the SC. The Manager must submit any such supplementary deed to the SC for such registration pursuant to the CMSA. In addition to the foregoing, any material change to the investment objectives of IOIPG REIT must be approved by the Unitholders by way of a resolution of not less than two-thirds of the votes given on poll at the Unitholders' meeting duly convened and in accordance with the Deed (or such other majority as may be required under the REIT Guidelines and the CMSA from time to time) given at a meeting duly convened and held in accordance with the Deed.

### 10.22 TERMINATION AND WINDING UP OF IOIPG REIT

#### 10.22.1 Termination events

(i) IOIPG REIT shall terminate on the earlier of:

(a) the occurrence of any of the events under **Section 10.22.1(iii)**;

(b) the date 999 years after the date of registration of the Deed with the SC; or

(c) the date on which IOIPG REIT is terminated by the Manager under **Section 10.22.1(ii)**.

(ii) IOIPG REIT may be terminated by the Manager in its absolute discretion by giving notice to all Unitholders and the Trustee not less than 3 months (or such shorter period if the circumstances reasonably necessitate earlier notice) in advance if IOIPG REIT is delisted by Bursa Securities. In the event the Manager elects not to terminate IOIPG REIT, the Manager will secure offers for the purchase of the Units then held by the Unitholders.

(iii) The Trustee shall terminate IOIPG REIT:

(a) if at a duly convened meeting of Unitholders a Special Resolution (or otherwise in accordance with the requirements of the REIT Guidelines), is passed that IOIPG REIT be terminated;

(b) if the Manager is in liquidation or where the Trustee is of the opinion that the Manager has ceased to carry on business or has, to the prejudice of the Unitholders, failed to comply with any provision or covenant of the Deed or contravened any provisions of any relevant laws, guidelines or regulatory requirements, and at a meeting duly summoned in accordance with Section 301 of the CMSA, a Special Resolution is passed that IOIPG REIT be terminated;

(c) if at any time during the life of IOIPG REIT, the Manager, after consultation with the Trustee, is of the opinion that changes in the economic climate or taxation law have caused or are likely to cause Unitholders to be detrimentally affected, the Manager requests the Trustee to summon a meeting of Unitholders and place a Special Resolution (or otherwise in accordance with the requirements of the REIT Guidelines), before such a meeting, setting out the action they recommend the meeting to endorse to meet such changes, and the meeting decides to terminate IOIPG REIT;

(d) if the Listing does not take place within 3 months from the date of the Prospectus for the Listing and a Special Resolution (or otherwise in accordance with the requirements of the REIT Guidelines), is passed at a duly convened meeting of Unitholders to terminate IOIPG REIT;

(e) if at any time after the date of Listing, the Units are unconditionally suspended from listing and not readmitted for listing within a continuous period of 90 Market Days after such suspension, IOIPG REIT will, notwithstanding any rights, powers or duties of the Manager or the Trustee and directions given by or resolutions of the Unitholders, immediately terminate. In this case, winding up of IOIPG REIT will immediately commence upon the end of such 90 Market Days; or

(f) if the SC's approval is revoked under Section 214A(2)(A) of the CMSA or if any law is passed which renders it illegal to continue IOIPG REIT.

(iv) If a termination event in paragraph (iii)(b) under **Section 10.22.1** occurs, the Trustee must apply to the court for an order confirming the Unitholders' resolution. The court may confirm the resolution if the court is satisfied that it is in the interests of the Unitholders to do and may make orders for the winding-up of IOIPG REIT (including but not limited to procedures for a voluntary winding-up of IOIPG REIT), which orders must be carried out by the Trustee.

**10.22.2 Notice**

Upon any such decision to terminate IOIPG REIT under the provisions of the Deed, the Manager and the Trustee shall notify all Unitholders of such termination, the reasons and the date of the decision to terminate IOIPG REIT. The notice of termination shall also be published in one national Bahasa Malaysia newspaper and one national English daily newspaper.

**10.22.3 Consequence of termination**

Upon termination of IOIPG REIT:

(i) Chapter 8 of the REIT Guidelines ceases to apply to IOIPG REIT;

(ii) dealings in, and creation and cancellation of Units must cease;

(iii) the Trustee must realise the Deposited Property remaining in its hands. After paying or retaining adequate amount for all liabilities payable and cost of termination, the Trustee must distribute to Unitholders the net cash proceeds available for the purpose of such distribution in proportion to the number of Units held by Unitholders respectively. In relation to any monies held by the Trustee that remain unclaimed after 24 months, the Trustee must transfer such monies to the Registrar of Unclaimed Moneys, in accordance with the requirements of the Unclaimed Moneys Act 1965;

(iv) the financial period continues to run and annual reports continue to be required, unless after consulting the auditor and the SC, the Manager has taken reasonable care to determine that timely production of an annual report is not required in the interests of Unitholders. The Manager must ensure that, in addition to the requirements of annual report provided under the REIT Guidelines, the annual report must contain information on the progress of the termination;

(v) the Trustee must also arrange for the auditor to conduct a final audit of the financial statements of IOIPG REIT upon completion of the termination of IOIPG REIT; and

(vi) a copy of the final audited financial statements, an explanation from the Manager as to how the Real Estate has been disposed of, salient terms of disposal and the net proceeds and the Trustee's report that the Manager has terminated IOIPG REIT in accordance with the REIT Guidelines and the Deed, must be provided to the Unitholders and submitted to the SC within 2 months of the completion of the termination of IOIPG REIT.

**10.22.4 Winding-up of IOIPG REIT**

Upon termination of IOIPG REIT under **Section 10.22.1** "Termination events" of this Prospectus other than due to the events in paragraph (iii)(b) under **Section 10.22.1** "Termination events" of this Prospectus, the following provisions shall have effect:

(i) The Trustee shall as soon as practicable sell, call in and convert into money the Deposited Property, and divide the proceeds of such sale, calling in and conversion less all proper costs and disbursement, commissions, brokerage fees, fees payable to the Manager and the Trustee on termination of IOIPG REIT and other outgoings including costs of final distribution of capital and income and all proper provisions for Liabilities of IOIPG REIT, among the Unitholders in proportion to the number of Units which they hold respectively at the date of the decision to terminate IOIPG REIT provided that the Trustee may at its discretion make a partial distribution of capital from time to time and the Trustee and Manager shall on termination of IOIPG REIT be deemed as preferential creditors as provided in the Act.

(ii) The Trustee shall as soon as practicable after the date of the notice in **Section 10.22.2** "Notice" of this Prospectus, give to each Unitholder notice of impending distribution.

(iii) The Trustee may postpone the sale, calling in and conversion of any part of the investment and property comprised in IOIPG REIT for such time as it thinks it desirable so to do in the interest of the Unitholders and shall not be responsible for any loss attributable to such postponement except to the extent that such loss may be attributable to the Trustee's own neglect or default.

(iv) The Trustee may retain in its hands or under its control for as long as it thinks fit such part of IOIPG REIT as in its opinion may be required to meet any outgoings of IOIPG REIT or any of the investments thereof provided that any investments or monies so retained to the extent that they are ultimately found not to be so required shall remain subject to IOIPG REIT for conversion and distribution in accordance paragraph (i) above.

(v) The Trustee and the Manager are entitled to:

(a) be paid from the proceeds of realisation of IOIPG REIT before any payment is made to the Unitholders, all costs incurred:

(1) by the Trustee and the Manager before the winding up of IOIPG REIT which has not been recouped;

(2) by the Trustee and the Manager in connection with the winding up of IOIPG REIT and the realisation of the Deposited Property;

(3) by or on behalf of any creditor of the Trustee or the Manager in relation to IOIPG REIT; and

(4) by or on behalf of any agent, solicitor, banker, accountant or other person employed by the Trustee or the Manager in connection with the winding up of IOIPG REIT; and

(b) following the termination of IOIPG REIT and until the winding up is completed, their remuneration provided for in the Deed.

For the avoidance of doubt, the provisions of the Deed shall continue to apply (where applicable) pending the completion of the winding up process unless provided otherwise.

**10.23 MEETING OF UNITHOLDERS**

Either the Trustee or the Manager may convene a meeting of Unitholders by giving notice to the Unitholders in accordance with the Deed, which notice shall specify the general nature of the business to be transacted. The Manager shall within 21 days after a requisition has been delivered to the Manager at its registered office, being a requisition by not less than 50, or 1/10 in number, whichever is lesser, of all Unitholders, convene a meeting of Unitholders in accordance with the Deed.

The Manager is entitled to receive notice of and to attend, speak and participate at any meeting of the Unitholders but the Manager shall not be entitled to exercise its voting rights in respect of Units which it or its nominee holds or is deemed to hold for such meeting, except at a meeting held for the removal of the Manager, or unless otherwise permitted by the SC or the Applicable Laws and Requirements.

A Related Party of the Manager shall not exercise the voting rights in respect of the Units held at any Unitholders' meeting and shall not be counted in a quorum for such a meeting, if it has an interest in the outcome of the transaction tabled for approval at the meeting which is different from the interest of other Unitholders, except at a meeting held for the removal of the Manager.

Every question arising at a meeting of Unitholders shall be decided by poll and the result of such poll shall be deemed to be the resolution of the meeting. Upon any question decided by poll, each Unitholder present in person or by proxy shall have one vote for each Unit it holds. The poll may be conducted manually by signing voting slips or electronically using various forms of electronic voting devices or means. Such votes shall be counted by the poll administrator and verified by the scrutineer(s), as may be appointed for the purpose of determining the outcome of the resolution(s) to be decide on poll. Any vote cast by way of electronic polling shall also be constituted a vote by the Unitholder or proxies. At any meeting of the Unitholders, a declaration by the Chairman that a resolution has been carried by any particular majority or lost or not carried by any particular majority shall be conclusive evidence of the fact. An instrument of proxy may be in any common form or in any other form which the Manager approves and need not be witnessed. Any form of proxy issued by IOIPG REIT shall be so worded that a Unitholder may direct his proxy to vote either for or against any of the resolutions to be proposed. The proxy shall be deemed to have the right to demand, or join in demanding, a poll. Unless the contrary is stated thereon, an instrument appointing a proxy, whether in the usual common form or not, shall be valid as well for any adjournment of the meetings as for the meeting to which it relates. In the case of an equality of votes, the chairman of the meeting shall have a casting vote in addition to its votes (if any) as a Unitholder.

## 11. CORPORATE GOVERNANCE, RELATED PARTY TRANSACTIONS AND CONFLICT OF INTEREST

### 11.1 CORPORATE GOVERNANCE

The Manager has adopted a corporate governance framework that meets best practices of good governance on structures and internal processes by adopting the requirements and guidelines set out in the REIT Guidelines and the Listing Requirements, in the performance of its obligations and duties as described in the Deed. The Manager is also committed to adhere to good corporate governance practices in accordance with the principles and practices of corporate governance as set out in the MCCG. Please refer to **Section 6.16.3** "Governance Sustainability" of this Prospectus for details.

### 11.2 EXISTING AND ON-GOING RELATED PARTY TRANSACTIONS

Pursuant to the REIT Guidelines, a related party transaction means any transaction between the REIT and its related parties. A "related party" includes:

(i) the management company of the REIT;

(ii) the trustee of the REIT;

(iii) a major unitholder of the REIT;

(iv) a director, chief executive officer or major shareholder of the management company; or

(v) a person connected with any director, CEO or major shareholder of the management company, or a person connected with the management company, the trustee or major unitholder of the REIT.

In relation to a director, chief executive officer or major shareholder of the management company, the management company, trustee or major unitholder of the REIT, a "person connected" is defined to include a body corporate in which the director, chief executive officer or major shareholder of the management company, the management company, the trustee or major unitholder of the REIT, and/or persons connected to him are entitled to exercise, or control the exercise of, not less than 20.0% of the votes attached to the voting shares in such body corporate.

#### 11.2.1 Acquisitions of the Subject Properties

The Acquisitions are related party transactions under the REIT Guidelines in view of the following:

(i) the Vendors are persons connected to the Sponsor as they are the subsidiaries of the Sponsor as follows:

  (a) ICMSB and RVDSB are wholly-owned subsidiaries of the Sponsor;

  (b) ICTOSB, ICTTSB and ICPSB are wholly-owned subsidiaries of IOI City Holdings, which is a wholly-owned subsidiary of ICMSB, which in turn is a wholly-owned subsidiary of the Sponsor; and

  (c) IBHSB and FDSB are wholly-owned subsidiaries of IOI Properties Berhad, which in turn is a 99.9%-owned subsidiary of the Sponsor, and

(ii) the Manager is a wholly-owned subsidiary of the Sponsor.

### 11.2.2 Leases of the Hotel Properties

Pursuant to the Hotel Master Lease Agreements, the leases of the Hotel Properties are related party transactions under the REIT Guidelines in view of the following:

(i) the Master Lessees are persons connected to the Sponsor as they are the subsidiaries of the Sponsor as follows:

(a) RVDSB is a wholly-owned subsidiary of the Sponsor;

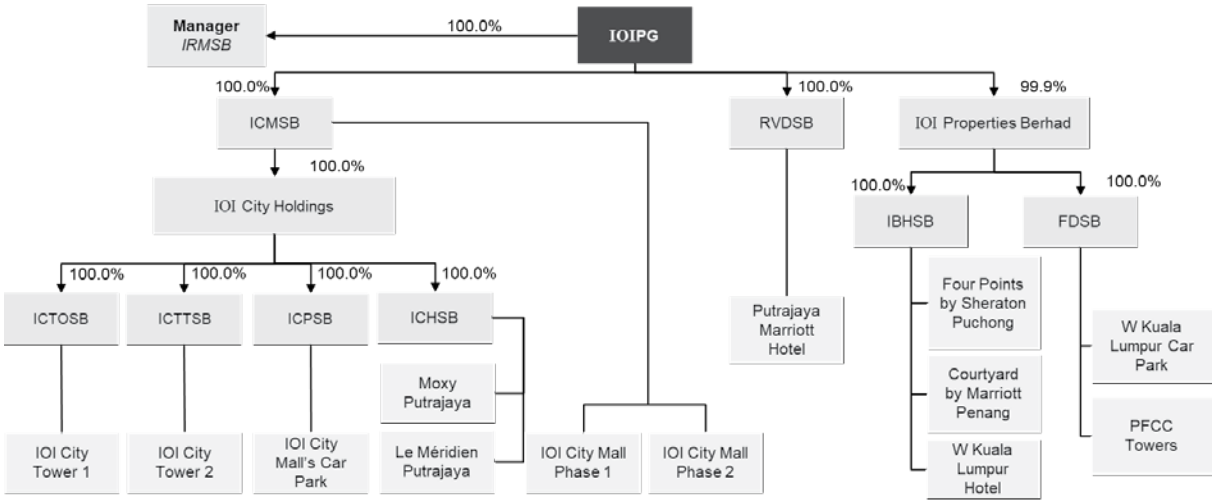
(b) ICHSB is a wholly-owned subsidiary of IOI City Holdings, which is a wholly-owned subsidiary of ICMSB which in turn is a wholly-owned subsidiary of the Sponsor; and

(c) IBHSB is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor, and

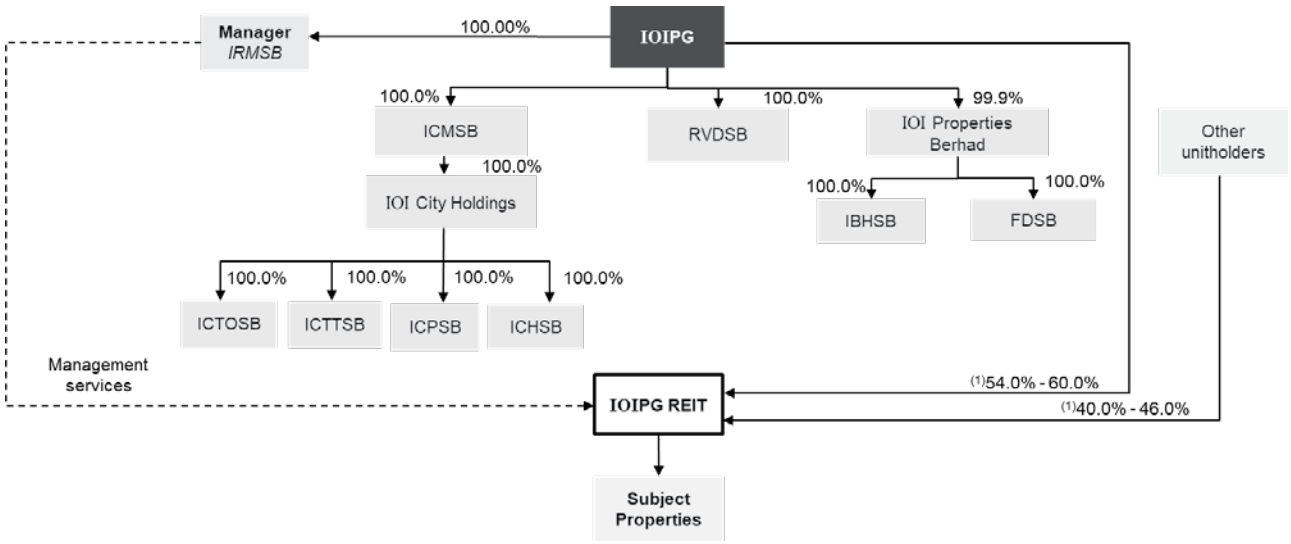
(ii) the Manager is a wholly-owned subsidiary of the Sponsor.

The salient terms of the Hotel Master Lease Agreements are set out in **Section 14.5** of this Prospectus.

The organisational chart illustrating the relationship between the Vendors, the Master Lessees, the Manager and the Sponsor as at the LPD is as follows:



The organisational chart illustrating the relationship between the Vendors, the Master Lessees, the Manager and the Sponsor after the Listing is as follows:




***Note:***

*(1) The eventual unitholding is subject to the exercise in whole or in part the Over-allotment Option of up to 6% of the total issued fund size of 5,500,000,000 Units upon Listing.*

### 11.2.3 Licence granted by the Sponsor to IOIPG REIT to use certain trademarks

Pursuant to the Trademark Licence Agreement, the Sponsor and its respective subsidiaries have granted the Trustee (on behalf of IOIPG REIT) and the Manager a non-exclusive licence to use the trademarks as set out in **Section 1.10** "Intellectual Property" of this Prospectus, during the term of the agreement.

The arrangement is a related party transaction in view that the Manager is a wholly-owned subsidiary of the Sponsor.

### 11.2.4 Other recurrent related party transactions

(i) In addition to the above, the following sets out the details of the transactions which will be entered into between the Vendors, the Master Lessees, the Sponsor and the Manager and/or persons connected with the Vendors, the Master Lessees, the Sponsor and/or the Manager relating to the Subject Properties. Upon the completion of the SPAs, these transactions will be entered into by IOIPG REIT:

| No. | Nature of transactions relating to the Subject Properties that will be entered into by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 1. | Rental of a space in IOI City Mall for the operation of an indoor ice-skating rink known as "Icescape" for a monthly rental of RM123,564.00.<br><br>Rental of a space in IOI City Mall for the operation of an indoor theme park known as "District 21" for a monthly rental of RM134,115.00.<br><br>Rental of a space in IOI City Mall for the operation of an indoor farm park known as "IOI City Farm" for a monthly rental of RM54,861.00.<br><br>Rental of a space in IOI City Mall for the operation of an indoor sports centre known as "IOI Sports Centre" for a monthly rental of RM45,282.00. | • ICMSB | • ICMSB is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 2. | Provision of utilities in respect of Putrajaya Marriott Hotel to RVDSB based on actual usage and rates to be agreed on normal commercial terms. | • RVDSB | • RVDSB is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 3. | Payment of Management Fees by IOIPG REIT to the Manager.<br><br>Please refer to **Section 11.3.1** below for further information on the payment of Management Fees. | • Manager | • The Manager is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be entered into by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 4. | Property management services between the Trustee, the Manager and the Property Manager.<br><br>Please refer to **Section 11.3.3** below for further information on the property management services. | • IOIPG REIT Management Services Sdn Bhd | • IOIPG REIT Management Services Sdn Bhd is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

(ii) The following sets out the details of the existing and on-going transactions between the Vendors, the Master Lessees, the Sponsor and the Manager and/or persons connected with the Vendors, the Master Lessees, the Sponsor and/or the Manager relating to the Subject Properties. Upon the completion of the SPAs, all rights and obligations of the Vendors pursuant to these transactions will be transferred and/or assumed by IOIPG REIT:

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 1. | Provision of management loyalty programme services for IOI City Mall for a monthly management fee based on agreed marked up rate payable on a monthly basis.<br><br>For information purpose, the amount paid to Club IOI Loyalty Sdn Bhd in relation to the provision of management loyalty programme services for IOI City Mall for the month of August 2026 is approximately RM85,606.00. | • Club IOI Loyalty Sdn Bhd | • Club IOI Loyalty Sdn Bhd is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 2. | Provision of landscaping services by IOI Landscape Services Sdn Bhd for IOI City Mall from 1 October 2025 to 30 September 2027 at a monthly service charge of RM2,400.00.<br><br>Provision of landscaping services by IOI Landscape Services Sdn Bhd for Le Méridien Putrajaya from 1 August 2026 to 31 July 2027 at a monthly service charge of RM1,678.00.<br><br>Provision of landscaping services by IOI Landscape Services Sdn Bhd for Putrajaya Marriott Hotel from 1 December 2025 to 30 November 2026 at a monthly service charge of RM17,820.00. | • IOI Landscape Services Sdn Bhd | • IOI Landscape Services Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 3. | Rental of season parking for carpark bays at IOI City Mall charged based on the number of carpark bays rented.<br><br>For information purpose, the amount paid in relation to the rental of season parking for carpark bays at IOI City Mall for the month of August 2026 is RM57,745.00. | • Dynamic Management Sdn Bhd | • Dynamic Management Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9% owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| | | • IOI Global Services Sdn Bhd | • IOI Global Services Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| | | • IOI Corp | • Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| | | • IOI Edible Oils Sdn Bhd | • IOI Edible Oils Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| | | • IOI Plantation Sdn Bhd | • IOI Plantation Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| 4. | Rental of office space by ICTTSB to Dynamic Management Sdn Bhd at IOI City Tower 2 for the operation of an administration office from 1 December 2023 to 30 November 2026 for a monthly rental of RM304,422.75. | • Dynamic Management Sdn Bhd | • Dynamic Management Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 5. | Rental of office space by ICTTSB to IOI Global Services Sdn Bhd at IOI City Tower 2 for the operation of an administration office from 1 December 2023 to 30 November 2026 for a monthly rental of RM238,649.50. | • IOI Global Services Sdn Bhd | • IOI Global Services Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| 6. | Rental of office space by ICTTSB to IOI Plantation Services Sdn Bhd at IOI City Tower 2 for the operation of an administration office from 1 December 2023 to 30 November 2026 for a monthly rental of RM83,661.75. | • IOI Plantation Services Sdn Bhd | • IOI Plantation Services Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| 7. | Rental of office space by ICTTSB to ICTOSB at IOI City Tower 2 for the operation of an administration office from 1 July 2026 to 30 June 2027 for a monthly rental of RM90,489.00 and 1 January 2025 to 31 December 2027 for a monthly rental of RM8,200.00. | • ICTOSB | • ICTOSB is a wholly-owned subsidiary of IOI City Holdings, which is a wholly-owned subsidiary of ICMSB which is turn is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 8. | Rental of office space by FDSB to Dynamic Management Sdn Bhd at PFCC Tower 2 for the operation of an administration office from 1 July 2025 to 31 January 2029 for a monthly rental of RM284,198.00. | • Dynamic Management Sdn Bhd | • Dynamic Management Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 9. | Rental of office space by FDSB to IOI Landscape Services Sdn Bhd at PFCC Tower 2 for the operation of an administration office from 1 July 2025 to 30 June 2028 for a monthly rental of RM1,701.00. | • IOI Landscape Services Sdn Bhd | • IOI Landscape Services Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 10. | Rental of office space by FDSB to ICTOSB at PFCC Towers 1, 2, 4 & 5 for the operation of an administration office from 1 July 2025 to 30 June 2028 for a monthly rental of RM16,648.80. | • ICTOSB | • ICTOSB is a wholly-owned subsidiary of IOI City Holdings Sdn Bhd, which is a wholly-owned subsidiary of ICMSB which is turn is a wholly-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 11. | Rental of office space by FDSB to Pilihan Megah Sdn Bhd at PFCC Tower 2 for the operation of an administration office from 1 July 2025 to 30 June 2028 for a monthly rental of RM6,755.00. | • Pilihan Megah Sdn Bhd | • Pilihan Megah Sdn Bhd is a wholly-owned subsidiary of Dynamic Management Sdn Bhd, which in turn is a wholly-owned subsidiary of IOI Properties Berhad which in turn is the 99.9% owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 12. | Rental of kiosk space by ICMSB to Pine Properties Sdn Bhd in IOI City Mall for promoting and marketing of the property development projects from 1 March 2025 to 28 February 2027, for a monthly rental of RM21,000.00. | • Pine Properties Sdn Bhd | • Pine Properties Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 13. | Rental of kiosk space by ICMSB to Lush Development Sdn Bhd in IOI City Mall for promoting and marketing of the property development projects from 4 October 2025 to 3 October 2027, for a monthly rental of RM16,500.00. | • Lush Development Sdn Bhd | • Lush Development Sdn Bhd is a wholly-owned subsidiary of Cahaya Kota Development Sdn Bhd which is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 14. | Rental of basement storage space by ICPSB to Dynamic Management Sdn Bhd in IOI City Mall for storage purposes from 1 December 2025 to 30 November 2028 for a monthly rental of RM4,778.00. | • Dynamic Management Sdn Bhd | • Dynamic Management Sdn Bhd is a wholly-owned subsidiary of IOI Properties Berhad which in turn is a 99.9%-owned subsidiary of the Sponsor<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Executive Director/ Group CEO of the Sponsor |
| 15. | Rental of basement storage space by ICPSB to IOI Global Services Sdn Bhd in IOI City Mall for storage purposes from 1 December 2025 to 30 November 2028 for a monthly rental of RM5,826.00. | • IOI Global Services Sdn Bhd | • IOI Global Services Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |
| 16. | Rental of basement storage space by ICPSB to IOI Plantation Services Sdn Bhd in IOI City Mall for storage purposes from 1 December 2025 to 30 November 2028 for a monthly rental of RM2,640.00. | • IOI Plantation Services Sdn Bhd | • IOI Plantation Services Sdn Bhd is a wholly-owned subsidiary of IOI Corp<br>• Dato' Lee, being the Non-Independent Executive Chairman of the Manager, is also the Non-Independent Non-Executive Director of IOI Corp<br>• Dato' Lee Yeow Chor, being the Non-Independent Non-Executive Director of IOIPG, is also the Group Managing Director and Chief Executive of IOI Corp |

| No. | Nature of transactions relating to the Subject Properties that will be transferred to and/or assumed by IOIPG REIT | Related party | Nature of relationship |
|---|---|---|---|
| 17. | Rental by ICMSB to IOI Foundation to use a space in IOI City Mall for the operation of "Bargain Basement" from 1 June 2024 to 31 May 2027 for a monthly rental of RM6,156.00. | • IOI Foundation | • Dato' Lee Yeow Chor, being the indirect shareholder of the Manager, is also the trustee of IOI Foundation |

All rights and obligations of the Vendors pursuant to these transactions will be transferred to and/or assumed by IOIPG REIT following the completion of the SPAs. As such, these transactions will constitute related party transactions involving IOIPG REIT in view that:

(i) the respective transacting related parties are persons connected with the Sponsor; and

(ii) the Manager is a wholly-owned subsidiary of the Sponsor.

Save as disclosed above, there is no existing and on-going transaction between the Vendors, the Sponsor, the Master Lessees and the Manager and/or persons connected with the Vendors, the Sponsor, the Master Lessees and/or the Manager relating to the Subject Properties.

## 11.3 POTENTIAL RELATED PARTY TRANSACTIONS

### 11.3.1 Management Fees

The Manager is a wholly-owned subsidiary of the Sponsor. Accordingly, the payment of the Management Fees by IOIPG REIT to the Manager will be a related party transaction.

### 11.3.2 Potential acquisitions

In the event of any acquisition pursuant to the exercise of the ROFR by the Trustee, on behalf of IOIPG REIT, the salient terms of which are set out in **Section 14.4** "Salient Terms on the ROFRs" of this Prospectus, the sale and purchase agreement for such proposed acquisition will be a related party transaction. Potential conflict of interest may arise between IOIPG REIT and the vendors of such assets during the negotiation on the terms of such sale and purchase agreements.

Please refer to **Section 11.4.3** "Manager's Policies on Related Party Transactions and Dealing with Conflict of Interest Situations" of this Prospectus on the Manager's policy on related party transactions including acquisition of properties from the IOIPG Group.

### 11.3.3 Services to be provided by the IOIPG Group to IOIPG REIT

The Trustee (on behalf of IOIPG REIT), the Manager and the Property Manager entered into the Property Management Agreement on 14 September 2026 for the appointment of the Property Manager to provide property management services to manage, operate and maintain all the properties (other than the Hotel Properties) acquired by the Trustee (as trustee for IOIPG REIT), including the Subject Properties, commencing from the completion date of the Acquisitions as contemplated under the SPAs, upon the terms and conditions of the Property Management Agreement. Please refer to **Section 9.6** "Salient Terms of the Property Management Agreement" of this Prospectus for further details.

In connection to this, the Property Manager had, on 14 September 2026, entered into a service provider agreement with IOIPG REIT Management Services Sdn Bhd, a wholly-owned subsidiary of the Sponsor, where the Property Manager appoints IOIPG REIT Management Services Sdn Bhd to provide (1) personnel with necessary qualifications, expertise, experience and internal working and operational knowledge of the properties; (2) the IT Solutions including such information technology software, system and solutions which are necessary to assist the Property Manager in providing and carrying out its services under the Property Management Agreement and payroll system, accounting software, leasing monitoring system and facility operations and management solution; and (3) such additional services to be mutually agreed upon by the Property Manager and IOIPG REIT Management Services Sdn Bhd from time to time, commencing from the commencement date of the Property Management Agreement. The personnel are site personnel and remain employees of IOIPG REIT Management Services Sdn Bhd and act under the supervision and direction of Property Manager, which remains responsible for the performance of the property management services under the Property Management Agreement. IOIPG REIT Management Services Sdn Bhd is not appointed as the property manager of IOIPG REIT and does not assume any of the obligations of the Property Manager under the Property Management Agreement. Pursuant to the Property Management Agreement, the Property Manager is entitled to recover all costs and expenses incurred in the maintenance and management of the Subject Properties on behalf of IOIPG REIT in accordance with the terms and conditions of the Property Management Agreement. Notwithstanding the above, the Trustee and/or the Manager can make payment directly to IOIPG REIT Management Services Sdn Bhd subject to the recommendation from the Property Manager.

The IOIPG Group may also be involved in providing services such as repair, maintenance and related construction services in relation to the Subject Properties. Accordingly, such services will be related party transactions.

## 11.4 POTENTIAL CONFLICT OF INTEREST

### 11.4.1 The Sponsor

The Sponsor and its subsidiaries are engaged in, and/or may engage in among others, investment in, and the development, management and operation of properties which may compete with the Subject Properties. Further, the Sponsor and its subsidiaries may also sponsor, manage or invest in other REITs or other SPVs which may compete directly with IOIPG REIT.

To demonstrate the Sponsor's support towards the growth of IOIPG REIT and to mitigate potential conflicts of interest, the Sponsor has granted IOIPG REIT the ROFR, which subject to certain terms, provides IOIPG REIT with the first right to acquire from the Sponsor any Real Estate Assets located in Malaysia used for retail, office, industrial and/or hospitality purposes and any Real Estate Asset which may in the future be identified and targeted for acquisition by the IOIPG Group, which meet the investment objectives and investment criteria of IOIPG REIT. Please refer to **Section 14.4** "Salient Terms on the ROFR" of this Prospectus for further details of the ROFR.

Dato' Lee, being the Non-Independent Executive Chairman of the Manager, sits on the board of directors of the Sponsor. As a result, the strategies and activities of IOIPG REIT may be influenced by the overall interest of the Sponsor. There can be no assurance that conflict of interest may not arise among IOIPG REIT, the Manager and the Sponsor in the future. However, the Board is able to demonstrate and uphold Board independence to manage, handle and mitigate such potential conflict of interest situation based on the following justifications:

(i) there are clear delineation of roles and responsibilities between the Executive Chairman and the CEO, where the positions will be held by different individuals. The Executive Chairman will be primarily responsible for providing visionary leadership and strategic oversight of the business plans and ensure that the business plans align with both IOIPG REIT's goals and the Sponsor's strategic direction. The Chief Executive Officer, however, will be primarily responsible for managing the overall daily operations of IOIPG REIT and implementing its strategies and business plans;

(ii) as the role of the Executive Chairman will not involve running the day-to-day operations of the Manager, his appointment is not expected to create a conflict and/or affect his contribution to the Sponsor and the Manager;

(iii) Dato' Lee will be able to discharge his duties effectively as Group Chief Executive Officer of IOIPG and Non-Independent Executive Chairman of the Manager as he is supported by a dedicated and separate/independent management teams for both IOIPG and the Manager, all of whom are experienced in their respective businesses and industries. Several management roles/position in the Sponsor previously held by the key management personnel of the Manager have been replaced by other existing personnel of the Sponsor;

(iv) a Senior Independent Director, being Dato' Ong Eng Bin, is appointed to provide independent oversight and counterbalance the roles of the respective members of the Board, considering that Dato' Lee holds a non-independent and executive chairman position in the Manager. The role of the Senior Independent Director includes acting as a sounding board for the Executive Chairman, acting as an intermediary for other Directors when necessary, acting as the point of contact for the Unitholders and other stakeholders when necessary or deemed appropriate and providing leadership support and advice to the Board in the event the Board is undergoing a period of stress. The appointment of a Senior Independent Director will further enhance the Manager's corporate governance;

(v) the Executive Chairman shall abstain and ensure that all the persons connected with him will abstain from deliberating and voting on matters and resolutions pertaining to related party transactions between the Sponsor and the Manager, as well as any matters which could create conflict of interest situation;

(vi) more than two-thirds of the Board comprises only Independent Non-Executive Directors, with Dato' Lee and Chris Chong being the Board members with executive capacity; and

(vii) Dato' Lee will not be part of the committees of the Board.

In addition, the Manager will conduct a Board effectiveness evaluation ("**BEE**") internally on a yearly basis to assess the performance of the Board, the committees of the Board and each of the individual Directors as to whether they have discharged their duties and responsibilities in line with their respective roles within the governance framework. The Manager will appoint an independent facilitator every 3 years to strengthen the independence and effectiveness of the BEE exercise.

As a listed company on the Main Market, the Sponsor has its separate guidelines and procedures in relation to related party transactions which would also include transactions with IOIPG REIT.

The Listing Requirements oblige the Sponsor to make prompt announcements for related party transactions and disclosures in its annual reports in relation to recurrent related party transactions.

In order to mitigate any potential conflict of interest, the IOIPG Group has established internal review and approving procedures to ensure that related party transactions are entered into on an arm's length basis which are not more favourable than those with third parties and are not detrimental to the interest of the minority shareholders of the Sponsor, which are summarised as follows:

(i) all related party transactions entered into or any award of contracts to/by the related parties shall only be offered/accepted by the IOIPG Group after obtaining the approval of the board of directors of IOIPG with prior review by the audit committee of IOIPG ("**IOIPG Audit Committee**"). Any interested Director must inform the board of directors of IOIPG, of the details of the nature and extent of his/her interest, including all matters in relation to the proposed related party transaction that he/she is aware or should reasonably be aware of, which could be perceived as having potential conflict of interest with IOIPG REIT and shall abstain from deliberation and voting in respect of such transaction(s).

(ii) any tender, quotation, award letters or contract proposed to be submitted to/entered into/executed with the related parties (including IOIPG REIT) shall be subject to the following policies and procedures:

   (a) the pricing for the contracts to be tendered by and/or services to be provided by the IOIPG Group to related parties is determined in accordance with the IOIPG Group's normal business practices and policies, consistent with the usual profit margin which would have been earned for the same or substantially similar type of transactions entered into by the IOIPG Group with third parties after adjusting for the then prevailing market conditions, the nature and complexity of the contract works and/or services required by the related parties; and

   (b) where applicable, practical and feasible, the terms and pricing for at least 2 other contemporaneous or comparable transactions with third parties for similar contract works, services and/or quantities will be used as comparison to determine whether the price and terms offered to the related parties are fair and reasonable and comparable to those offered to the third parties for the same or substantially similar type of contract works, services and/or quantities.

(iii) the IOIPG Audit Committee will undertake the following annual review (or as and when necessary):

   (a) to ascertain whether the established guidelines and procedures for the related party transactions have been complied with; and

   (b) to ascertain whether the established guidelines and procedures for the related party transactions have become inappropriate, and/or are unable to ensure that the transactions will be on normal commercial terms, and/or prejudice the interests of the minority shareholders generally.

(iv) the internal auditors of IOIPG will conduct reviews on the related party transactions to ensure that the review and approving procedures pertaining to the transactions are adhered to. Any divergence will be reported by the internal auditors to the IOIPG Audit Committee and the board of directors of IOIPG accordingly.

(v) should the IOIPG Audit Committee during its review form an opinion that the related party transactions are not being conducted in accordance with the established guidelines and procedures or are not being conducted on an arm's length basis or on normal commercial terms, or are detrimental to the interests of the minority shareholders, the board of directors of IOIPG will be advised to take the necessary actions to remedy the non-compliance, including to convene a general meeting of shareholders to seek shareholders' approval for the related party transactions, if deemed necessary.

(vi) in the case of recurrent related party transactions, all such transactions will be recorded in a register to be maintained by the company secretary of IOIPG. In the event where the actual value of the recurrent related party transactions exceeds the estimated value by 10% or more, such transactions and the reasons for such deviation will be immediately announced by IOIPG via Bursa Securities.

**11.4.2 Undertaking provided by Dato' Lee**

To address, resolve, mitigate and/or eliminate any actual or potential conflict of interest situation arising from Dato' Lee being (i) a director and major shareholder of the Sponsor; (ii) a director of the Manager; and (iii) an unitholder of IOIPG REIT, Dato' Lee has undertaken as follows that insofar as (i) he remains a major shareholder and/or director of IOIPG (through his direct and indirect equity interest) or any Connected Person (as defined below) remains/is a major shareholder of IOIPG; and/or (ii) he remains a major Unitholder (through his direct and indirect equity interest) and/or a director or controller of the Manager or any Connected Person (as defined below) remains/is a major Unitholder, or a director or controller of the Manager:

**(i) In respect of the disposal of Relevant Private Assets**

(a) In the event that Dato' Lee is desirous of disposing or making available for sale any Qualifying Private Assets held or to be acquired by Dato' Lee in his personal capacity or via any of his Controlled Vehicle(s) and such Qualifying Private Assets have a purchase consideration or market value which exceeds the TAV Threshold, then Dato' Lee shall notify both IOIPG and IOIPG REIT of such disposal and sale of such Qualifying Private Assets.

Dato' Lee has undertaken that he shall grant a right of first refusal to both IOIPG and IOIPG REIT to purchase the Relevant Private Assets at a minimum sale price to be stipulated by Dato' Lee prior to offering to sell the Relevant Private Assets to any other third party.

In the event that both IOIPG and IOIPG REIT are desirous of purchasing the Relevant Private Assets, the party who offers the highest purchase price and most favourable terms of purchase (subject to the purchase price offered being no less than the Minimum Sale Price) shall be entitled to purchase the Relevant Private Assets. If however, neither IOIPG nor IOIPG REIT elects to purchase the Relevant Private Assets at a purchase consideration equal to or greater than the Minimum Sale Price, Dato' Lee shall then be entitled to dispose the Relevant Private Assets to any third party at a purchase consideration no less than the Minimum Sale Price.

(b) Dato' Lee has also undertaken that in the event that he receives a Third Party Offer, he will prior to accepting or otherwise acting to proceed with disposal of the Relevant Private Assets, notify both IOIPG and IOIPG REIT of his intention of accepting such Third Party Offer and shall grant a right of first refusal to both IOIPG and IOIPG REIT to purchase the Relevant Private Assets at the price offered by the Third Party Offeror. IOIPG and IOIPG REIT shall be entitled, but not obliged, to elect to match the Third Party Offer and to purchase the Relevant Private Assets on the same price and terms as the Third Party Offer. In the event that both IOIPG and IOIPG REIT are desirous of purchasing the Relevant Private Assets, both IOIPG and IOIPG REIT shall be given the opportunity to evaluate the purchase of such Relevant Private Assets concurrently and the party who offers the highest purchase price and most favourable terms of purchase (subject to the purchase price and terms offered being no less than the Third Party Offer) shall be entitled to purchase the Relevant Private Assets. If neither IOIPG REIT nor IOIPG elects to purchase the Relevant Private Assets, Dato' Lee shall be entitled to accept the Third Party Offer and to dispose the Relevant Private Assets to the relevant Third Party Offeror or any other third party on terms no less favourable than those of the Third Party Offer.

**(ii) In respect of the acquisition of Third Party Qualifying Assets (as defined below)**

In the event Dato' Lee is presented with an offer, or otherwise wishes to pursue an opportunity, to purchase Third Party Qualifying Assets, Dato' Lee undertakes that he shall present such opportunity concurrently to both IOIPG and IOIPG REIT for evaluation by IOIPG and IOIPG REIT prior to undertaking the purchase of such Third Party Qualifying Assets. In the event that either or both of IOIPG and IOIPG REIT is/are desirous of purchasing the Third Party Qualifying Assets, Dato' Lee shall not pursue the purchase of such Third Party Qualifying Assets. If however, neither IOIPG nor IOIPG REIT elects to purchase the Third Party Qualifying Assets, Dato' Lee shall be entitled to proceed to acquire the Third Party Qualifying Assets in his personal capacity upon such terms deemed fit, subject always to his compliance with applicable law, including but not limited to the Act and applicable listing rules/requirements.

For the purposes of computing the TAV Threshold of the Qualifying Private Assets and/or the Third Party Qualifying Assets, separate transactions may be aggregated and treated as if they were one transaction if the terms of such transactions were agreed upon within a period of 12 months. This shall include, but not be limited to, (a) transactions entered into with the same party or with parties connected with one another; or (b) transactions involving the acquisition or disposal of securities or interests by any Controlled Vehicle(s) in any 12-month period; or (c) transactions involving the acquisition or disposal of various parcels of Real Estate Assets contiguous to each other.

Furthermore, in order to ensure impartiality and to mitigate any conflict of interest, Dato' Lee has undertaken to refrain from making any recommendations or participating in any negotiations or evaluation in respect of the matters referred to above and to abstain from any deliberation and voting on any resolution in relation to such matters at the respective board of directors' meetings of IRMSB and/or IOIPG, and, if required by applicable law (including the Act and applicable listing rules/requirements), any Unitholder/shareholder general meetings of IOIPG REIT and/or IOIPG, and procure and ensure that any Connected Person will similarly abstain from deliberation and voting.

### 11.4.3 Manager's policies on related party transactions and dealing with conflict of interest situations

Upon Listing, IOIPG REIT will be subject to the REIT Guidelines and/or the Listing Requirements (where applicable) on related party transactions. Compliance of IOIPG REIT with the Listing Requirements and the REIT Guidelines will ensure that related party transactions will not prejudice the interests of the Unitholders as a whole.

The Listing Requirements provide, among others, where the percentage ratio of a related party transaction is 5.0% or more and the value of the consideration of the transaction is RM500,000.00 or more, an independent adviser who is permitted to carry on the regulated activity of advising on corporate finance under the CMSA must be appointed before the terms of the transaction are agreed upon and approval of the Unitholders in a general meeting must be obtained for the transaction. In addition, the REIT Guidelines also provides that related parties of the Manager should not vote or be counted as quorum at a meeting if they have interest in the outcome of a transaction tabled for approval, which is different from the interests of other Unitholders.

The Listing Requirements oblige the Manager to make prompt announcements and disclosures in IOIPG REIT's annual reports in relation to recurrent related party transactions. These transactions would include transactions between IOIPG REIT, the Sponsor and its subsidiaries in which case the Sponsor would be an interested party and its nominee director would be considered as interested director.

In order to mitigate any potential conflict of interest, the Manager has also instituted the following procedures:

(i) the Manager will not manage any other REIT which invests principally in the same type of properties as IOIPG REIT.

(ii) in respect of matters or transactions which a Director or a person connected to him or her has an interest (directly or indirectly), such Director shall not participate in any proceedings of the Board and shall abstain from voting in respect of such matter or transaction.

(iii) the majority of the Board comprise independent directors and the Audit Committee also comprise solely of independent directors, in line with the recommendation of the MCCG.

(iv) the Directors of the Manager owe fiduciary duties to the Manager and as such, the Directors will act in the best interest of the Unitholders and in the event of conflict between the Unitholders' interests and the Manager's interests, to give priority to the Unitholders' interests.

(v) any related party transaction, dealing, investment and appointments carried out on behalf of IOIPG REIT should be executed on terms which are the best available for IOIPG REIT and which are no less favourable to IOIPG REIT than arm's length transactions between independent parties. In addition, any event or transaction in which a conflict of interest arises or could arise should be adequately disclosed in this Prospectus and annual reports of IOIPG REIT.

## 11. CORPORATE GOVERNANCE, RELATED PARTY TRANSACTIONS AND CONFLICT OF INTEREST *(Cont'd)*

In order to mitigate any potential conflict of interest, the Manager has established internal review and approving procedures to ensure that related party transactions are entered into on an arm's length basis which are not more favourable than those with third parties and are not detrimental to the interest of the minority Unitholders, which are summarised as follows:

(i) all related party transactions (either individually or as part of a series of if aggregated with other transactions involving the same related party during the same financial year) with value equal to or exceeding RM500,000.00 are subject to review by the Audit Committee and prior to approval by the Board.

(ii) any interested Director must inform the Board of the details of the nature and extent of his/her interest, including all matters in relation to the proposed related party transaction that he/she is aware or should reasonably be aware of, which is not in the best interest of IOIPG REIT and shall abstain from deliberation and voting in respect of such transaction(s).

(iii) any tender, quotation, award letter or contract proposed to be submitted to/entered into/executed with the related parties shall be subject to the following policies and procedures:

  (a) the pricing for the contracts to be tendered by and/or services to be provided by IOIPG REIT to the related parties is determined in accordance with the IOIPG REIT's normal business practices and policies, consistent with the usual profit margin which would have been earned for the same or substantially similar type of transactions entered into by IOIPG REIT with third parties after adjusting for the then prevailing market conditions, the nature and complexity of the contract works and/or services required by the related parties; and

  (b) where applicable, practical and feasible, the terms and pricing for at least 2 other contemporaneous or comparable transactions with third parties for similar contract works, services and/or quantities will be used as comparison to determine whether the price and terms offered to the related parties are fair and reasonable and comparable to those offered to the third parties for the same or substantially similar type of contract works, services and/or quantities.

(iv) for the award of contracts/tenders for related services investment in and/or the development, management and operation of properties, the Manager shall prepare an internal budget which will be validated by a third party cost consultant/quantity surveyor to form the basis for comparison with tenders received and ensure that the contracts/tenders will be undertaken on normal commercial terms. The projects will be evaluated based on pricing as well as technical and financial capabilities of the tenderers. The project budgeting, tendering, evaluation and selection of tenderer will be reviewed and approved in accordance with discretionary authority limits policy adopted by the Manager.

(v) any rental or lease of properties / retail spaces to related parties will be at the prevailing market rate for the same or substantially similar type of properties and shall be on normal commercial terms. Where applicable, the Manager may consult with relevant third party independent consultants such as property valuers in order to determine the market norm for rental of properties/retail spaces.

(vi) the prior written consent of the Trustee will be required for proposals which involves:

  (a) the acquisition of any investments in which the Manager or any employee of the Manager has a financial interest or from which the Manager or any employee of the Manager derives a benefit; or

  (b) the acquisition of Real Estate Assets from, or disposal of Real Estate Assets to a related corporation or associated person of the Manager.

(vii) adherence to the Listing Requirements for related party transactions which may involve immediate announcement of related party transactions and/or requirement to seek the Unitholders' prior approval and provision of independent advice, depending on the materiality threshold.

(viii) the interested director and/or major Unitholder and/or persons connected with them must not vote in respect of their direct and indirect interest at the general meeting on the resolution pertaining to any related party transaction.

(ix) the Audit Committee will undertake the following annual review (or as and when necessary):

(a) to ascertain whether the established guidelines and procedures for the related party transactions have been complied with;

(b) to ascertain whether the established guidelines and procedures for the related party transactions have become inappropriate, and/or are unable to ensure that the transactions will be on normal commercial terms, and/or prejudice the interests of minority Unitholders/shareholders generally;

(c) to review the outsourced internal audit function's performance, adequacy and effectiveness, given the internal audit function is outsourced to the internal audit division of the Sponsor;

(d) to review and approve the internal audit charter to ensure that it adheres to the Global Internal Audit Standards issued by the Institute of Internal Auditors; and

(e) to review any related party transaction and conflict of interest situations that arose, persist or may arise including any transaction, procedure or course of conduct that raises questions of management integrity and the measures taken to resolve, eliminate or mitigate such conflicts.

(x) the internal audit function will review the internal controls of the Manager, including the internal controls governing conflicts of interest and related party transactions, to determine whether such internal controls are adequate and effective.

(xi) should the Audit Committee during its review form an opinion that the related party transactions are not being conducted in accordance with the established guidelines and procedures or are not being conducted on an arm's length basis or on normal commercial terms, or are detrimental to the interests of Unitholders/shareholders, the Board will be advised to take the necessary actions to remedy the non-compliance, including to convene a general meeting of the Unitholders to seek the minority Unitholders' approval for the related party transactions, if deemed necessary.

(xii) in the case of recurrent related party transactions, all such transactions will be recorded in a register to be maintained by the company secretary of the Manager. In the event where the actual value of the recurrent related party transactions exceeds the estimated value by 10.0% or more, such transactions and the reasons for such deviation will be immediately announced by the Manager via Bursa Securities.

The Manager has appointed BDO Governance Advisory Sdn Bhd, an independent professional services firm, to support the Board, the Audit Committee and the Risk and Sustainability Committee in discharging their oversight responsibilities by providing an independent assessment of the adequacy and effectiveness of the Manager's systems of risk management and internal control.

In line with sound corporate governance practices, the Audit Committee will, after the Listing, shall conduct a periodic and structured assessment of the suitability, objectivity, and independence of the internal audit function, including a review of its performance, scope of work, and remuneration, to ensure that it remains free from any conflict of interest and is adequately resourced to carry out its responsibilities effectively.

### 11.4.4 Executive Chairman

The Executive Chairman who also serves as the Group CEO of the Sponsor provides operational and strategic synergies between the Manager and the Sponsor, a listed issuer on the Main Market.

Dato' Lee as the Executive Chairman will primarily be responsible for leading the Board and providing visionary leadership and strategic oversight to guide the Manager's business plans and long-term objectives of IOIPG REIT, while ensuring that the objectives and IOIPG REIT's obligations to the Unitholders are met. Dato' Lee's experience and understanding of the property sector together with his in-depth knowledge of the initial asset portfolio of IOIPG REIT and its tenants, as well as the fact that the Manager and the Sponsor operate in similar business sectors will allow Dato' Lee to oversee both entities efficiently without undue duplication of effort.

Further, Dato' Lee's role as the Executive Chairman will not include running the day-to-day operations of the Manager. The Senior Independent Director, being Dato' Ong Eng Bin is appointed to act as the sounding board member for the Executive Chairman, an intermediary for other directors, when necessary, the point of contact for the Unitholders and other stakeholders when necessary or deemed appropriate and providing leadership support and advice to the Board in the event the Board is undergoing a period of stress. The day-to-day operations of the Manager will be handled by Chris Chong, being the Executive Director and CEO.

The factors above make Dato' Lee the ideal person for the role of the Executive Chairman who provides leadership to facilitate the Board's discussions while also having an executive role on the Board, the scope of which is set out in **Section 6.4.3** "Role of the Board" of the Prospectus.

### 11.4.5 Dealing in Securities

Pursuant to the internal practice of the Manager, the Directors, key management personnels and employees of the Manager who are in possession of price-sensitive information are prohibited from dealing in the Units.

The Directors, key management personnels and employees of the Manager are prohibited from directly or indirectly communicating any price-sensitive information to another person if he or she knows, or ought to reasonably know, that the other person would trade in the listed shares or the Units. This also applies to agents, referred to as anyone who trades on the behalf of the Directors, key management personnels and all employees of the Manager.

The Directors, key management personnels and employees of the Manager are required to submit an annual declaration to disclose their interest in the Units, as well as any related party transactions entered into, as at the year end. During the year, a declaration of specific transactions should be submitted within 2 business days after completing the trade or transaction.

All declarations shall be submitted to Head of Legal and Compliance and the company secretary of the Manager for compilation. The Head of Legal and Compliance and the company secretary of the Manager will refer the declarations to the appropriate governance party for review. All declarations shall be kept in a register by the Head of Legal and Compliance and the company secretary of the Manager.

## 11.5 INTERESTS OF DIRECTORS AND OTHER SUBSTANTIAL SHAREHOLDERS OF THE MANAGER IN OTHER CORPORATIONS CARRYING ON SIMILAR BUSINESS

As at the LPD, none of the Directors and substantial shareholders of the Manager hold any interests in other corporations or collective investment schemes carrying on similar businesses. For the purpose of this **Section 11.5**, "similar business" means the management of a REIT with an investment policy of investing in Real Estate used primarily for retail, commercial, office, industrial and hospitality purposes in Malaysia and overseas.

## 11.6 OTHER PERTINENT INFORMATION

The Manager will comply with all requirements as laid out in the REIT Guidelines on related party transactions including provisions contained in the Deed.

The Manager has established procedures that will ensure that such transactions are undertaken in full compliance to the REIT Guidelines and are carried out at arm's length, based on normal commercial terms and in the best interest of the Unitholders.

The Manager would have to demonstrate to the Audit Committee that transactions (whether purchase of services or properties) would be taken on normal commercial terms, which may include in the case of the purchase of services, the obtaining of quotations from parties unrelated to the Manager, or in the case of purchase of properties, the obtaining of valuation from an independent valuer.

The Trustee shall ensure that related party transactions are at arm's length, based on normal commercial terms and not prejudicial to the interest of the Unitholders. Furthermore, the Trustee has the ultimate discretion under the Deed to decide whether or not to enter into a transaction involving a related party of the Manager. If the Trustee is to sign any contract with a related party of the Manager, the Trustee will review the contract documentation to ensure it complies with the requirements and provisions relating to related party transactions contained in the REIT Guidelines and the Deed.

## 11.7 DECLARATIONS BY ADVISERS

### 11.7.1 Declaration by Maybank IB

Maybank IB, being (i) the Joint Principal Adviser to IRMSB for the REIT Establishment, the Acquisitions, the Offering and the Listing (collectively, "**Transactions**"); (ii) the Joint Global Coordinator, Joint Bookrunner, the Joint Managing Underwriter and Joint Underwriter for the Offering; and (iii) the joint principal adviser, joint lead arranger and joint lead manager for the Sukuk Programme, and its related and associated companies (collectively, "**Maybank Group**") is a diversified financial group and are engaged in a wide range of investment and commercial banking, brokerage, securities trading, assets and fund management and credit transaction services businesses.

In conjunction with the Transactions, Maybank IB also acts as the Joint Principal Adviser to IOIPG for the REIT Establishment, the disposals of the Subject Properties to the Trustee (on behalf of IOIPG REIT), the Offering and Listing.

The Maybank Group has engaged and may in the future, engage in transactions with and perform services for the IOIPG Group, IOIPG REIT, IRMSB, IOIPG REIT Capital Sdn Bhd ("**IRCSB**") and/or any of its affiliates. In addition, in the ordinary course of its business, any member of the Maybank Group may at any time offer or provide its services to or engage in any transaction (on its own account or otherwise) with the IOIPG Group and shareholders, IOIPG REIT and its Unitholders, IRMSB, IRCSB and/or its affiliates and/or any other entity or person, hold long or short positions in securities issued by the IOIPG Group, IOIPG REIT, IRMSB and/or any of its affiliates, and may trade or otherwise effect transactions for its own account or the account of its customers in debt or equity securities or senior loans. This is a result of the businesses of the Maybank Group generally acting independent of each other and accordingly, there may be situations where parts of the Maybank Group and/or its customers now have or in the future, may have interests or take actions that may conflict with the interests of IOIPG REIT. Nonetheless, the Maybank Group is required to comply with applicable laws and regulations issued by the relevant authorities governing its advisory business which require, among others, segregation between dealing and advisory activities and a Chinese wall between different business divisions.

As at the LPD, the Maybank Group has, in its ordinary course of business, extended credit facilities amounting to approximately RM7.15 billion to the IOIPG Group, of which RM4.91 billion is outstanding. However, the IOIPG Group intends to use approximately RM435.0 million of the proceeds from the Offering to fully repay the IOIPG Group's credit facilities extended by the Maybank Group for the acquisition of W Kuala Lumpur and Courtyard by Marriott Penang. The IOIPG Group also intends to use part of the proceeds to partly repay its other credit facilities, including those extended by the Maybank Group amounting to approximately RM995.6 million.

While the outstanding amount owing by the IOIPG Group to the Maybank Group of RM4.91 billion only represents 5.3% of the audited consolidated net assets attributable to equity holders of Malayan Banking Berhad ("**Maybank**") as at 31 December 2025 of approximately RM93.44 billion, the repayment of the credit facilities extended by the Maybank Group using the proceeds from the Offering has given rise to a conflict of interest situation for Maybank IB in its capacity as Joint Principal Adviser to IRMSB for the Transactions; (ii) the Joint Global Coordinator, Joint Bookrunner, Joint Managing Underwriter and Joint Underwriter for the Offering; and (iii) joint principal adviser, joint lead arranger and joint lead manager for the Sukuk Programme. Notwithstanding, Maybank IB is of the view that the conflict of interest situation has been resolved with the appointment of AmInvestment Bank as Joint Principal Adviser to IRMSB for the Transactions; (ii) the Joint Global Coordinator, Joint Bookrunner, Joint Managing Underwriter and Joint Underwriter for the Offering; and (iii) joint principal adviser, joint lead arranger and joint lead manager for the Sukuk Programme.

In addition, Shirley Goh who is the independent non-executive director of IOIPG is also an independent non-executive director of certain companies within the Maybank Group, namely Maybank, Maybank Asset Management Group Berhad, Maybank Asset Management Sdn Bhd, Maybank (Cambodia) Plc and Maybank Trustees Berhad. Notwithstanding, Maybank IB is of the view that her directorships do not give rise to a conflict of interest situation in its capacity as Joint Principal Adviser to IRMSB for the Transactions as she is not involved in the day-to-day management and operations of the IOIPG Group, IRMSB and the Maybank Group.

### 11.7.2 Declaration by AmInvestment Bank

AmInvestment Bank is a wholly-owned subsidiary of AMMB Holdings Berhad ("**AMMB**"). AMMB and its group of companies (collectively, "**AmBank Group**") form a diversified financial group and are engaged in a wide range of businesses relating to among others, investment banking, commercial banking, private banking, brokerage, securities trading, asset and funds management as well as credit transaction services. The AmBank Group's securities business is primarily in the areas of securities underwriting, trading and brokerage activities, foreign exchange, commodities and derivatives trade.

The AmBank Group has engaged, and may in the future engage, in transactions with and/or perform services for the IOIPG Group, IRMSB, IOIPG REIT, IRCSB and/or any of their affiliates. In addition, in the ordinary course of its business, any member of the AmBank Group may at any time extend services to or engage in any transaction (on its own account or otherwise) with the IOIPG Group and its shareholders, IRMSB, IOIPG REIT and the Unitholders, IRCSB, their affiliates and/or any other entity or person, hold long or short positions in securities issued by IOIPG, IOIPG REIT, IRMSB, IRCSB and/or any of their affiliates, make investment recommendations and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for its own account or the account of its clients, in debt or equity securities or senior loans. This is a result of the businesses of the AmBank Group generally acting independent of each other and accordingly, there may be situations where parts of the AmBank Group and/or its existing or future clients, may have interests or take actions that may conflict with the interest of the IOIPG Group, IRMSB, IOIPG REIT and IRCSB.

As at the LPD, the AmBank Group has, in its ordinary course of business, extended credit facilities with an aggregate credit limit of RM1.85 billion to the IOIPG Group, of which RM52.97 million has been drawn down and remains outstanding.

For information purposes, AmInvestment Bank has been appointed as (i) the Joint Principal Adviser to IRMSB for the Transactions; (ii) the Joint Global Coordinator, Joint Bookrunner, the Joint Managing Underwriter and Joint Underwriter for the Offering; (iii) the Joint Principal Adviser to IOIPG for the REIT Establishment, the disposals of the Subject Properties to the Trustee (on behalf of IOIPG REIT), the Offering and the Listing; and (iv) the joint principal adviser, joint lead arranger and joint lead manager for the Sukuk Programme.

Notwithstanding the above, AmInvestment Bank confirms that there is no conflict of interest situation that exists or is likely to exist in its roles as described above premised on the following:

(i) the credit facilities were provided by the AmBank Group in its ordinary course of business, and the total outstanding amount owed by the IOIPG Group from such credit facilities provided is not material when compared to the total audited consolidated loans, advances and financing of the AmBank Group as at 31 March 2026 of approximately RM145.09 billion;

(ii) the AmBank Group forms a diversified financial group and is engaged in a wide range of transactions as highlighted above. In addition, AmInvestment Bank is a licensed investment bank and its appointment in the respective roles as described above is in the ordinary course of its business;

(iii) the credit facilities granted to the IOIPG Group were not determined in contemplation of and are not conditional upon AmInvestment Bank being appointed as (a) the Joint Principal Adviser to IRMSB for the Transactions; (b) the Joint Global Coordinator, the Joint Bookrunner, the Joint Managing Underwriter and Joint Underwriter for the Offering; (c) the Joint Principal Adviser to IOIPG for the REIT Establishment, the disposals of the Subject Properties to the Trustee (on behalf of IOIPG REIT), the Offering and the Listing; and (d) the joint principal adviser, joint lead arranger and joint lead manager for the Sukuk Programme; and

(iv) each of the entities and departments of the AmBank Group are also subject to internal controls and checks, which regulate the sharing of information between the entities and departments. Additionally, each department and entities within the AmBank Group has separate and distinct operations and decisions are made independent of each other. In addition, the conduct of AmInvestment Bank is regulated by BNM.

### 11.7.3 Declaration by DBS Bank Ltd

DBS and its holding company DBS Group Holdings Ltd ("**DBSH**") together with DBSH's other subsidiaries, whether located in Singapore or elsewhere (collectively, the "**DBS Group**") are involved in a wide range of commercial banking, investment banking and other activities (including but not limited to wealth management, brokerage and securities trading and research). The DBS Group may in the future, engage in transactions with and perform services for the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates in addition to the role set out in this Prospectus.

In particular, any member of the DBS Group may at any time, in the ordinary course of business, offer or provide its services to or engage in any transaction (on its own account or otherwise) with any member of the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates, hold long or short positions in securities issued by any member of the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates, make investment recommendations and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for the account of any member of the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates or the account of its customers in debt or equity securities or senior loans of any member of the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates. This is a result of the different teams or business units within the same entity or different entities within the DBS Group generally acting independently of each other, and accordingly, there may be situations where companies and business units of the DBS Group may possess information which could be relevant to DBS' engagement as the Joint Global Coordinator and Joint Bookrunner for the Offering, of which the Equity Capital Markets Singapore department in DBS may be unaware due to "Chinese Walls" within the DBS Group. The related companies of the DBS Group may also subscribe for the Offer Units to be offered under the Institutional Offering following the bookbuilding process.

As at the LPD, DBS Group has, in its ordinary course of business, extended credit facilities (including subscription of bonds) to the IOIPG Group amounting to approximately RM9.8 billion, of which approximately RM9.0 billion is outstanding.

Notwithstanding the above, DBS is of the view that the above do not give rise to any conflict of interest situation in its capacity as the Joint Global Coordinator and Joint Bookrunner for the Offering, due to the following reasons:

(i) the extension of credit facilities arose in the ordinary course of business of the DBS Group;

(ii) the credit facilities granted to the IOIPG Group are on an arm's length basis and on normal commercial terms, and were not conditional upon DBS being appointed as the Joint Global Coordinator and Joint Bookrunner for the Offering;

(iii) the conduct of the DBS Group's business is strictly regulated by the relevant banking and securities laws and regulations and the DBS Group's own internal controls and checks; and

(iv) the total outstanding amount owed by the IOIPG Group to the DBS Group from such credit facilities is not material when compared to the audited total net assets attributable to equity holders of the DBS Group as at 31 December 2025 of approximately SGD68.9 billion, equivalent to approximately RM217.6 billion translated based on the exchange rate of RM3.1572:SGD1.00, being the middle rate prevailing at 5.00 p.m. on 31 December 2025, as published by BNM.

Accordingly, DBS confirms that as at the LPD, there is no conflict of interest situation in its capacity as the Joint Global Coordinator and Joint Bookrunner for the Offering.

### 11.7.4 Declaration by Mah-Kamariyah & Philip Koh

Mah-Kamariyah & Philip Koh acted as (i) the legal adviser to the Manager as to Malaysian law in relation to the REIT Establishment and the Listing; and (ii) the legal counsels to the Sponsor in connection with the issuance of a circular to shareholders of the Sponsor seeking their approval for the disposals of the Subject Properties to the Trustee (on behalf of IOIPG REIT), the REIT Establishment, the Offering and the Listing ("**Circular to Shareholders**").

Mah-Kamariyah & Philip Koh confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as (i) the legal advisers to the Manager as to Malaysian law in relation to the REIT Establishment and the Listing; and (ii) the legal counsels to the Sponsor in connection with the issuance of the Circular to Shareholders.

### 11.7.5 Declaration by Allen & Gledhill LLP

Allen & Gledhill LLP acted as the international legal adviser to the Manager in relation to the Listing.

Allen & Gledhill LLP confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as the international legal adviser to the Manager in relation to the Listing.

### 11.7.6 Declaration by Christopher & Lee Ong

Christopher & Lee Ong acted as the legal adviser to the Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters as to Malaysian law in relation to the Listing.

Christopher & Lee Ong confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as the legal adviser to the Joint Global Coordinators, Joint Bookrunners, Joint Managing Underwriters and Joint Underwriters as to Malaysian law in relation to the Listing.

### 11.7.7 Declaration by Clifford Chance Pte Ltd

Clifford Chance Pte Ltd acted as the legal adviser to the Joint Global Coordinators and Joint Bookrunners as to United States federal securities law in relation to the Listing.

Clifford Chance Pte Ltd confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as the legal adviser to the Joint Global Coordinators and Joint Bookrunners as to United States federal securities law in relation to the Listing.

### 11.7.8 Declaration by CIMB Investment Bank Berhad

CIMB Investment Bank Berhad ("**CIMB IB**"), being the Joint Bookrunner and Joint Underwriter for the Offering, as well as its holding company, CIMB Group Holdings Berhad, and the subsidiaries, affiliated, related and associated companies of its holding company ("**CIMB Group**") form a diversified financial group and are engaged in a wide range of businesses relating to amongst others, retail banking, investment banking, commercial banking, brokerage, securities trading, assets and funds management and credit transaction services business. CIMB Group has engaged and may in the future, engage in transactions with and perform services for the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates, in addition to the roles set out in the Prospectus.

In addition, in the ordinary course of business, any member of the CIMB Group may at any time offer or provide its services to or engage in any transactions (on its own account or otherwise) with the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates, hold long or short positions in securities issued by the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates, make investment recommendations and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for its own account or the account of its other clients in debt or equity securities or senior loans of any member of the IOIPG Group, IOIPG REIT, the Manager and/or any of their affiliates. This is a result of the businesses of the CIMB Group generally acting independent of each other, and accordingly, there may be situations where parts of the CIMB Group and/or its clients now have or in the future, may have interest or take actions that may conflict with the interest of the CIMB Group.

As at the LPD, the CIMB Group has extended credit facilities to the IOIPG Group amounting to approximately SGD498.0 million (or approximately RM1,586.1 million), of which SGD497.1 million (or approximately RM1,583.3 million) is outstanding.

The total aggregate outstanding amount owed by the IOIPG Group to the CIMB Group as at the LPD is not material when compared to the audited net assets of the CIMB Group as at 31 December 2025 of approximately RM70.4 billion.

In addition, Ms. Chen Wee Keng, an independent and non-executive director of the Manager, is also an independent and non-executive director of CIMB IB.

Notwithstanding the above, CIMB IB is of the view that there is no conflict of interest in respect of its capacity as the Joint Bookrunner and Joint Underwriter for the Offering due to the following:

(i) these credit facilities were extended on an arm's length basis and in the ordinary course of business of the CIMB Group;

(ii) Ms. Chen Wee Keng's capacities as director of both the Manager and CIMB IB are independent and non-executive, and she is not involved in the day-to-day management and operations of the Manager and CIMB IB;

(iii) CIMB IB is a licensed investment bank and its appointment as the Joint Bookrunner and Joint Underwriter for the Offering is in the ordinary course of its business and CIMB IB does not receive or derive any financial interest or benefits, save for the professional fees received in relation to the aforementioned appointment for the Offering;

(iv) the conduct of the CIMB Group in its banking business is strictly regulated by, among others, the Financial Services Act 2013, Islamic Financial Services Act 2013, the CMSA and the CIMB Group's own internal controls and checks; and

(v) CIMB IB is required under its investment banking license to comply with applicable laws, regulations and guidelines issued by the relevant authorities governing its business, which require, among others, clear segregation between dealing and advisory activities, implementation of the "Chinese Wall" policies between different business divisions and the formation of an independent committee to review its business operations.

CIMB IB confirms that there is no conflict of interest situation in its capacity as the Joint Bookrunner and Joint Underwriter for the Offering.

### 11.7.9 Declaration by Hong Leong Investment Bank Berhad

Hong Leong Investment Bank Berhad ("**HLIB**") has been appointed as the Joint Bookrunner and Joint Underwriter for the Offering.

HLIB and its subsidiaries and associated companies as well as their holding company, namely Hong Leong Financial Group Berhad, and the subsidiaries and associated companies (collectively, the "**Hong Leong Group**") form a diversified financial group and are engaged in a wide range of industries and businesses, including investment and commercial banking, brokerage, securities trading, assets and funds management, credit transaction services, manufacturing and distribution, and property development.

The Hong Leong Group may in the future, engage in transactions with and perform services for the IOIPG Group, IOIPG REIT, the Manager and/or any of its affiliates. In addition, in the ordinary course of business, any member of the Hong Leong Group may at any time offer or provide its services to or engage in any transaction (on its own account or otherwise) with IOIPG REIT, hold long or short positions in securities issued by IOIPG Group, IOIPG REIT, the Manager and/or any of its affiliates, make investment recommendations and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for its own account or the account of its customers in debt or equity securities or senior loans. This is a result of the businesses of the Hong Leong Group generally acting independent of each other and accordingly, there may be situations where parts of the Hong Leong Group and/or its existing or future clients, may have interests or take actions that may conflict with the interest of IOIPG REIT.

HLIB confirms that as at the LPD, it is not aware of any other circumstances that exists or is likely to exist to give rise to a possible conflict of interest situation in HLIB's capacity as the Joint Bookrunner and Joint Underwriter for the Offering.

### 11.7.10 Declaration by RHB Investment Bank Berhad

RHB Investment Bank Berhad ("**RHB Investment Bank**"), its subsidiaries and associated companies, as well as its holding company, RHB Bank Berhad, and the subsidiaries and associated companies of RHB Bank Berhad (collectively, the "**RHB Banking Group**") form a diversified financial group and may extend credit facilities or engage in private banking, commercial banking and investment banking transactions including, amongst others, brokerage, securities trading, asset and fund management and credit transaction service businesses in its ordinary course of business with the IOIPG Group, IOIPG REIT, IRMSB and/or any of its affiliates. The RHB Banking Group has engaged and may in the future, engage in transactions with and perform services for the IOIPG Group, IOIPG REIT, the IRMSB and/or any of its affiliates in addition to the roles set out in the Prospectus.

In addition, any member of the RHB Banking Group may at any time, in the ordinary course of business, offer to provide its services or to engage in any transaction (on its own account or otherwise) with IOIPG REIT, its Directors, its unitholders, its affiliates and/ or any other entity or person, hold long or short positions in securities issued by IOIPG, IOIPG REIT, IRMSB and/or any of its affiliates, make investment recommendations and/or publish or express independent research views on such securities, and may trade or otherwise effect transactions for its own account or the account of its customers in debt or equity securities or senior loans of any member of IOIPG REIT and/ or its affiliates.

This is a result of the businesses of the RHB Banking Group generally acting independently of each other and accordingly there may be situations where parts of the RHB Banking Group and/or its customers now have or in the future, may have interest or take actions that may conflict with the interests of IOIPG REIT. The related companies of the RHB Banking Group may also subscribe for the Offer Units to be offered under the Institutional Offering following the bookbuilding process.

Further, Lee Tuck Heng, an Independent Non-Executive Director of IRMSB, also serves as an Independent Non-Executive Director of Boost Bank Berhad, a digital bank in which RHB Bank Berhad holds a 40% equity interest. Boost Bank Berhad is not involved in the Offering and Lee Tuck Heng is not involved in the decision-making process of RHB Investment Bank in relation to the Offering.

As at the LPD, while the RHB Banking Group in its ordinary course of business, extended credit facilities to the IOIPG Group with a combined limit of approximately RM2.6 billion ("**RHB Facilities**"). The IOIPG Group will not be utilising any proceeds raised from the Offering to repay the RHB Facilities.

Notwithstanding the above, RHB Investment Bank is of the view that the abovementioned does not give rise to a conflict of interest situation in its capacity as the Joint Bookrunner for the Offering due to the following reasons:

(i) the RHB Facilities were provided by the RHB Banking Group on an arms' length basis and are in the ordinary course of business, and the RHB Facilities are not material when compared to the consolidated audited net assets attributable to the owners of RHB Bank Berhad as at 31 December 2025 of approximately RM34.1 billion (representing approximately 7.7% of RHB Bank Berhad's consolidated audited net assets attributable to the owners of RHB Bank Berhad);

(ii) the RHB Facilities are not conditional upon RHB Investment Bank being appointed as the Joint Bookrunner and the Joint Underwriter for the Offering;

(iii) the equity capital markets division of RHB Investment Bank ("**RHB ECM**") is required under its investment banking license to comply with strict policies and guidelines issued by the SC, Bursa Securities and BNM governing RHB Investment Bank's advisory operations. These guidelines require, among others, the establishment of Chinese wall policies, clear segregation between dealing and advisory activities and the formation of an independent committee to review its business operations. The team in charge of the Offering in RHB Investment Bank is independent from the team handling the credit facilities. Further, there is no involvement by RHB ECM for any credit application process undertaken by other departments within the RHB Banking Group;

(iv) RHB Investment Bank is a licensed investment bank and its appointment as the Joint Bookrunner and Joint Underwriter for the Offering is in its ordinary course of business. RHB Investment Bank does not receive or derive any financial interest or benefit save for the customary professional fees received in relation to its aforesaid appointment; and

(v) the conduct of the RHB Banking Group in its banking business is strictly regulated by the Financial Services Act 2013, Islamic Financial Services Act 2013, CMSA and its own internal controls and checks which includes, segregation of reporting structures, in that its activities are monitored and reviewed by independent parties and committees.

RHB Investment Bank confirms that it is not aware of any existing or potential conflict of interest or any circumstance which would give rise to a conflict of interest by virtue of its role as the Joint Bookrunner for the Offering.

**11.7.11 Declaration by UOB Kay Hian (M) Sdn Bhd**

UOB Kay Hian (M) Sdn Bhd confirms that as at the LPD, there is no existing or potential conflict of interest situation in its capacity as the Joint Bookrunner and the Joint Underwriter for the Offering.

**11.7.12 Declaration by Oversea-Chinese Banking Corporation Limited**

Oversea-Chinese Banking Corporation Limited ("**OCBC**") have been named as the Joint Bookrunner in the Prospectus.

OCBC and its affiliates ("**OCBC Group**") form a diversified financial services group. These entities engage in a wide range of retail, commercial and investment banking, brokerage, fund management and other activities for their own account and for the account of others. OCBC Group may be involved in the ordinary course of their business in commercial and investment banking with the IOIPG Group, IOIPG REIT, IRMSB, and/or any of its affiliates, the purchase and sale of securities, financing arrangements or financial advisory relationships which may create potential conflict of interest with the appointment of OCBC. Furthermore, any member of the OCBC Group may at any time offer or provide its services to or engage in any transactions (on its own account or otherwise) with the IOIPG Group, IOIPG REIT, IRMSB, and/or any of its affiliates and may trade or otherwise effect transactions for its own account or the account of its customers in debt or equity securities (or related derivative instruments) or senior loans. This is a result of the businesses of the OCBC Group generally acting independent of each other, and accordingly there may be situations where parts of the OCBC Group now have or in the future, may have interest or take actions that may conflict with the interests of IOIPG REIT.

OCBC Group, has, in the ordinary course of their banking business, granted credit facilities ("**Credit Facilities**") to the IOIPG Group.

OCBC is of the view that the Credit Facilities do not result in a conflict of interest situation in respect of its capacity as the Joint Bookrunner for the Institutional Offering due to the following:-

(i) OCBC is a licensed banking group and the Credit Facilities arise in the ordinary course of business and is negotiated on an arm's length basis by the OCBC Group;

(ii) there are established "Chinese Walls" between the departments and companies within the OCBC Group to ensure confidentiality of sensitive information, and each department and company within the OCBC Group has separate and distinct operations which are independent of each other;

(iii) the conduct of the respective businesses of the OCBC Group are regulated by the applicable laws and regulations issued by the relevant authorities governing their respective businesses, and their own internal control and checks; and

(iv) the total aggregate outstanding amount owed by the IOIPG Group to the OCBC Group of about SGD1,384.0 million as at the LPD is not material when compared to the audited consolidated assets of the OCBC Group as at 30 June 2026 of about SGD729.9 billion.

OCBC, named as the Joint Bookrunner in this Prospectus, confirms that there is no existing or potential conflict of interest situation in its capacity as the Joint Bookrunner for the Institutional Offering.

### 11.7.13 Declaration by PricewaterhouseCoopers PLT

PricewaterhouseCoopers PLT confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as the Reporting Accountants of IOIPG REIT in relation to the Offering.

In its capacity as the Reporting Accountants, PricewaterhouseCoopers PLT has issued the Report on the Pro Forma Statement of Financial Position of IOIPG REIT and its subsidiary as at the date of establishment as set out in **Appendix D** "Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statement of Financial Position" of this Prospectus and the Report on the Prospective Financial Information of IOIPG REIT and its subsidiary for the financial period from 11 September 2026 to 30 June 2027 as set out in **Appendix E** "Reporting Accountants' Report on the Prospective Financial Information", respectively.

### 11.7.14 Declaration by PricewaterhouseCoopers Taxation Services Sdn Bhd

PricewaterhouseCoopers Taxation Services Sdn Bhd confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as the Tax Consultant of IOIPG REIT.

In its capacity as the Tax Consultant, PricewaterhouseCoopers Taxation Services Sdn Bhd is responsible for preparing the Tax Consultant's letter on taxation of IOIPG REIT and Unitholders as set out in **Appendix C** "Tax Consultant's Letter on Taxation of IOIPG REIT and Unitholders" of this Prospectus.

### 11.7.15 Declaration by Jones Lang Wootton

Jones Lang Wootton confirms that as at the LPD, it is not aware of any circumstances which exist or is likely to exist which would give rise to a possible conflict of interest in its capacity as the Independent Property Market Researcher in relation to the Offering.

In its capacity as the Independent Property Market Researcher, Jones Lang Wootton was responsible for preparing the Independent Property Market Report as set out in **Appendix B** "Independent Property Market Report" of this Prospectus.

### 11.7.16 Declaration by Knight Frank Malaysia Sdn Bhd

Knight Frank Malaysia Sdn Bhd acted as (i) the Independent Property Valuer to the Manager in respect of the valuations of the Subject Properties for the Acquisitions; and (ii) the Independent Property Valuer to the Sponsor in respect of the valuations of the Subject Properties for the disposals of the Subject Properties to the Trustee (on behalf of IOIPG REIT) ("**Disposals**").

Knight Frank Malaysia Sdn Bhd confirms that as at the LPD, it is not aware of any circumstances which would or is likely to exist which would give rise to a possible conflict of interest in its capacity as (i) the Independent Property Valuer in relation to the Acquisitions; and (ii) the Independent Property Valuer in relation to the Disposals.

In its capacity as the Independent Property Valuer to the Manager, Knight Frank Malaysia Sdn Bhd is responsible for preparing the Master Valuation Certificates dated 9 April 2026 and 20 July 2026 as set out in **Appendix A** "Master Valuation Certificates" of this Prospectus, valuation reports and valuation report checklists for the respective Subject Properties which were submitted to the SC as part of the submission of the valuation reports on 13 April 2026.

## 12. APPROVALS, CONDITIONS, WAIVERS AND VARIATIONS

### 12.1 APPROVALS AND CONDITIONS

**12.1.1** The SC has, via its letter dated 6 August 2026, approved, among others, the following:

(i) establishment and listing of IOIPG REIT on the Main Market under Section 214(1) of the CMSA, subject to the terms and conditions set out below;

(ii) appointment of the Manager as the management company of IOIPG REIT under Section 289(2) of the CMSA, subject to the conditions set out below; and

(iii) application under the Bumiputera equity requirement for public listed companies pursuant to the establishment and listing of IOIPG REIT on the Main Market, subject to the terms and conditions set out below.

***Terms***

(a) Establishment of IOIPG REIT with an initial fund size of 5,500,000,000 Units.

(b) Acquisitions by IOIPG REIT of the Subject Properties for a total purchase consideration of RM7.58 billion to be satisfied through:

(1) the issuance of 5,500,000,000 Consideration Units at an issue price of RM0.90 per Consideration Unit, to be credited as fully paid-up; and

(2) cash consideration of RM2.65 billion, to be funded from the issuance of the Sukuk issued under the Sukuk Programme.

Please refer to **Section 3.8.1** of this Prospectus for further details on the breakdown of the Acquisitions as well as the purchase consideration.

(c) The Offering, subject to the Clawback and Reallocation, comprising the following:

(1) Retail Offering of 715,614,537 Offer Units to be allocated as follows:

(A) 550,614,537 Restricted Offer Units to the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 IOIPG Shares of IOIPG held by the Entitled IOIPG Shareholders;

(B) 55,000,000 Pink Form Units to the Eligible Persons; and

(C) 110,000,000 Offer Units for application by the Malaysian Public, of which 55,000,000 Units are reserved for application by the Bumiputera Public via balloting.

The Restricted Offering is non-renounceable and non-tradeable. The Entitled IOIPG Shareholders may fully or partially subscribe to the Restricted Offering.

(2) Institutional Offering of up to 1,484,385,463 Offer Units to Malaysian and foreign institutional and selected investors comprising the following:

(A) 687,500,000 Offer Units to Bumiputera investors approved by the MITI; and

(B) up to 796,885,463 Offer Units to other Malaysian and foreign institutional and selected investors.

(d) Listing of and quotation for 5,500,000,000 Units on the Main Market of Bursa Securities.

***Conditions***

| No. | Condition | Status of compliance |
|---|---|---|
| 1. | The Manager to get an approval from the SC for it to be licensed for fund management in relation to asset management, restricted to REITs; | On 18 August 2026, the SC has conditionally approved the CMSL application by the Manager for the regulated activity of fund management in relation to asset management restricted to REITs.<br><br>Upon fulfilment of the approval-in-principle conditions by the Manager, on 8 September 2026, SC has granted the CMSL to the Manager for the regulated activity of fund management in relation to asset management restricted to REITs as well as the CMSRL to Chris Chong, Wilfred Wong Vui Hiung and Loo Weng Zian for the indicated regulated activity. |
| 2. | The Manager to submit an operational audit report on IOIPG REIT's operations to the SC within 6 months after IOIPG REIT is listed. The appointment of the external auditor and scope of work shall be subject to the SC's clearance; | To be complied |
| 3. | IOIPG REIT to allocate Units equivalent to 12.5% of its enlarged number of issued Units to Bumiputera investors to be approved by the MITI in conjunction with the Proposed Listing; and | Complied |
| 4. | IOIPG REIT to make available at least 50% of the Units offered to the Malaysian public investors via balloting to Bumiputera Public investors. | Complied |

**12.1.2** The SC has, via its letter dated 18 August 2026, conditionally approved the Manager's application for a CMSL subject to, among others, the following:

| No. | Condition | Status of compliance |
|---|---|---|
| 1. | The Manager must satisfy the following within 6 months from 18 August 2026:<br><br>(a) to appoint a chief executive;<br><br>(b) to appoint a licensed director;<br><br>(c) to appoint at least 2 licensed representatives;<br><br>(d) to appoint a responsible person for compliance; | Complied |

| No. | Condition | Status of compliance |
|---|---|---|
| 2. | no adverse findings against the Manager, its controllers, directors, key personnel, proposed licensed representatives, proposed responsible person for compliance and company secretary from the vetting conducted; | Complied |
| 3. | pursuant to paragraph 5.14 of the Guidelines on Corporate Governance for Capital Market Intermediaries, the Manager must maintain adequate policies and procedures in addressing any actual and potential conflict of interest situations, including but not limited to identifying, managing and mitigating such conflicts.<br><br>In this regard, the Manager must also ensure that the undertaking provided by Dato' Lee to Manager Board and IOIPG, and to MTrustee, is effectively implemented and compliance with, and appropriately managed, mitigated and monitored at all times; | To be complied. Please refer to **Section 11.4.2** of this Prospectus for further information on the undertaking provided by Dato' Lee. |
| 4. | post commencement of business, the Manager is required to conduct on-going assessment of its documented framework, policies and procedures to ensure it remains relevant and effective to its business size and operations; and | To be complied |
| 5. | upon licence issuance, the Manager is to execute its business plan as presented in the licence application, including the planned board composition and personnel hiring plans, and ensure its policies and procedures are in line with applicable laws, regulations and guidelines at all times. | To be complied |

**12.1.3** The SC has further, via its letter dated 8 September 2026, granted the CMSL to the Manager, and the CMSRL for the regulated activity of fund management in relation to asset management restricted to REITs to Chris Chong, Wilfred Wong Vui Hiung and Loo Weng Zian, subject to, among others, the following:

| No. | Condition | Status of compliance |
|---|---|---|
| 1. | no adverse findings against the Manager, its controllers, directors, key personnel, proposed licensed representatives, proposed responsible person for compliance and company secretary from the vetting conducted; | To be complied |
| 2. | pursuant to paragraph 5.14 of the Guidelines on Corporate Governance for Capital Market Intermediaries, the Manager must maintain adequate policies and procedures in addressing any actual and potential conflict of interest situations, including but not limited to identifying, managing and mitigating such conflicts. | To be complied. Please refer to **Section 11.4.2** of this Prospectus for further information on the undertaking provided by Dato' Lee. |

| No. | Condition | Status of compliance |
|---|---|---|
| | In this regard, the Manager must also ensure that the undertaking provided by Dato' Lee to Manager Board and IOIPG, and to MTrustee, is effectively implemented and compliance with, and appropriately managed, mitigated and monitored at all times; | |
| 3. | post commencement of business, the Manager is required to conduct on-going assessment of its documented framework, policies and procedures to ensure it remains relevant and effective to its business size and operations; and | To be complied |
| 4. | upon licence issuance, the Manager is to execute its business plan as presented in the licence application, including the planned board composition and personnel hiring plans, and ensure its policies and procedures are in line with applicable laws, regulations and guidelines at all times. | To be complied |

**12.1.4** Bursa Securities had, via its letter dated 30 September 2026, approved the admission of IOIPG REIT to the Official List of the Main Market and for the listing of and quotation for the 5,500,000,000 Units on the Main Market, subject to the following conditions:

| Condition | | Status of compliance |
|---|---|---|
| (i) | Make the relevant announcements pursuant to Paragraphs 8.1 and 8.2 of Practice Note 21 of the Main Market Listing Requirements. In this respect, IOIPG REIT is advised to include the Stock Code, Stock Short Name and ISIN Code upon making the announcement on timetable for the Offering; | To be complied |
| (ii) | Make an immediate announcement upon the closing date of the Offering that the Offering is subject to stabilisation action; and | To be complied |
| (iii) | On the first day of the Listing, to furnish Bursa Securities with a copy of the schedule of distribution showing compliance with the public security holding spread requirements based on the entire issued Units of IOIPG REIT. | To be complied |

In addition, Bursa Securities had via the same letter approved the listing of and quotation for up to 300,000,000 new Units to be issued as payment of Management Fees to the Manager.

**12.1.5** The MITI had, vide its letter dated 29 June 2026, approved the Listing comprising 5,500,000,000 Units, and confirmed that the Bumiputera equity requirement for the purposes of the Listing has been complied with by way of the allocation of 687,500,000 Units, representing 12.5% of the total issued fund size to IOIPG REIT, to Bumiputera investors recognised by the MITI. Any change to the Listing is to be notified to the MITI.

## 12.2 RELIEFS AND WAIVERS

**12.2.1** The SC has, via its letters dated 17 April 2026 and 24 April 2026 respectively, approved the Manager's application for the following reliefs from having to comply with certain requirements under the Asset Valuation Guidelines, the CIS Prospectus Guidelines and the REIT Guidelines. The details of the reliefs sought and the conditions imposed by the SC are as follows:

| Guidelines | Description | Details of condition imposed (if any) |
|---|---|---|
| Paragraphs 4.12(e)(i), 4.14(b) and 5.14(h) of the Asset Valuation Guidelines | Relief from having to comply with the following:<br><br>(a) For the Retail Property and Office Properties, to allow the issuance of valuation reports and valuation certificates without detailing the rental rates by tenant and the name of the lessee;<br><br>(b) For the Hotel Properties, to allow the detailed workings with the simplified disclosure of tenant's share in the valuation report; and<br><br>(c) For the Retail Property and Office Properties, to allow the disclosure of only the average rental rate per square foot by levels together with the lot number, trade mix of tenants, lettable area and tenancy terms for the respective lots in the valuation report. | Nil |
| Paragraph 12.06(b), Part III of the CIS Prospectus Guidelines | Relief from having to comply with the following:<br><br>For the Retail Property and Office Properties, to allow disclosure of the major tenants' percentage contribution to gross rental income on an aggregate basis together with their individual percentage of occupied NLA, as well as the percentage of occupied NLA and rental income based on the tenants' trade sector. | Nil |
| Paragraphs 3.04(h) and 3.04(j), Part VI of the CIS Prospectus Guidelines | Relief from having to comply with the following:<br><br>To allow the programme agreement in respect of, amongst others, the Sukuk Programme, lock-up agreement and Underwriting Agreement not to be submitted as part of the Prospectus for registration in compliance with Paragraph 3.01 of Part VI of the CIS Prospectus Guidelines, but to be submitted to the SC, after obtaining the SC's approval for the proposals, at least 14 business days prior to the intended date of registration of the Prospectus. | Nil |

## 13. OVERVIEW OF RELEVANT LAWS AND REGULATIONS IN MALAYSIA

### 13.1 OVERVIEW OF REGULATION OF REITS IN MALAYSIA

In Malaysia, REITs are governed and regulated by the SC and in addition, a listed REIT would also be subject to the purview of Bursa Securities. The SC is empowered to ensure compliance with the CMSA, the REIT Guidelines, the CMSP Guidelines, the Guidelines on Conduct for Capital Market Intermediaries ("**Conduct Guidelines**"), the Guidelines on Corporate Governance for Capital Market Intermediates ("**Corporate Governance Guidelines**") and the Rules on Take-Overs while Bursa Securities is empowered to ensure the compliance of the listed REITs with the relevant sections of the Listing Requirements. The appointments of the management company and the trustee are subject to the approval of the SC. The CMSA, the REIT Guidelines and the Listing Requirements serve to govern the operation and administration of REITs, the CMSP Guidelines serve to set out the requirements for the registration and conduct of the trustee, the Conduct Guidelines and the Corporate Governance Guidelines serve to set out the business conduct and corporate governance of a management company, and together with the Rules on Take-Overs serve to protect the interest of unitholders and to facilitate an orderly development of REITs. The trustee and the management company, including their officers and directors, must comply with the following laws, guidelines and requirement, whichever applicable:

(i) CMSA;

(ii) REIT Guidelines;

(iii) Listing Requirements;

(iv) CMSP Guidelines;

(v) Conduct Guidelines;

(vi) Corporate Governance Guidelines;

(vii) Rules on Take-Overs; and

(viii) all other Relevant Laws and Requirements.

#### 13.1.1 Under the CMSA and/or the REIT Guidelines:

(i) **Management company** – A management company must, among others, be an entity incorporated in Malaysia and hold a CMSL for the regulated activity of fund management in relation to asset management restricted to REITs and be approved by the SC. The REIT Guidelines contain provisions on foreign investments, composition of the board of directors (including independent members), appointment of key personnel which consists of a designated person responsible for the real estate portfolio management of the REITs and compliance officer, property manager as well as roles and responsibilities of a management company.

(ii) **Trustee** – A trustee is also obliged by the CMSA to notify the SC as soon as practicable of any irregularity, any breach of the provisions or covenants of the trust deed and/or any contravention of the CMSA or any inconsistency between the disclosures in the prospectus and the provisions or covenants of the trust deed, which is in the trustee's opinion, may indicate that the interests of unitholders are not being served.

(iii) **Investment of the REIT** – The REIT Guidelines set out the investment perimeters of REITs in Malaysia including, among others, permissible investments by the REITs, the requirements and restrictions on investments and activities (in which at least 75.0% of a REIT's total asset value must be invested in real estate that generates recurrent rental income at all times) and the level of borrowings or financing facilities (which must not exceed 50.0% of the total asset value of the REITs at the time of the borrowings or financing facilities, or deferred payment arrangements incurred).

(iv) **Valuation** – Valuations of real estate in a listed REIT's portfolio must be carried out at least once a financial year. The REIT Guidelines also governs the valuation of Real Estate and Non-Real Estate Assets, appointment of a valuer and preparation of the valuation report, regulatory parameters on valuation of real estate and announcement/publication of NAV per unit of the REIT.

(v) **Fees** – The REIT Guidelines contain provisions for the remuneration of the management company, remuneration of the trustee and other expenses of the REITs. The management company and the trustee may only be remunerated by way of an annual fee charged to REITs, and the management company may charge a fee for the acquisition or disposal of real estate by the REITs (provided that it has clear justification for each type of fees payable to the management company), which must be permitted by the trust deed and clearly disclosed in the prospectus and only expenses (or part thereof) directly related and necessary in operating and administering the REITs may be paid out of the REITs including, but not limited to, the maintenance of real estate belonging to the REITs, taxes and other duties charged on the REITs by the government and other authorities, fees for the valuation of any investment of the REITs and listing expenses for listing on the stock exchange.

(vi) **Issue of securities by a REIT** – Any issue of new units by a REIT is subject to approval by the unitholders and, where relevant, the prior approval of the SC.

(vii) **Operational matters** – The chapter on operational matters in the REIT Guidelines is in relation to the issues such as the register of unitholders, the branch register of unitholders outside Malaysia, distribution of income, rebates and soft commission, creation and cancellation of units, termination of REITs, transfer schemes, unitholders' meetings, notice of meetings, voting rights at meetings, chairperson of meetings, quorum at meetings, corporate governance principles and best industry standards for all activities conducted in relation to the REITs.

**13.1.2 Under the Listing Requirements**:

In addition to the prescribing the admission procedures and requirements for the admission and listing of a REIT on the Main Market, the Listing Requirements also prescribe the following:

(i) **Board of directors of the management company** – The board of directors of the management company must have at least 2 independent directors or maintaining a minimum ratio of at least 1/3 independent directors, whichever is higher at all times;

(ii) **General meetings** – The trust deed of a listed REIT is required to be in compliance with the Listing Requirements in relation to notice, proxies and voting rights of the unitholders;

(iii) **Continuing listing obligation –** The chapter on continuing listing obligations cover the unitholding spread requirement of a listed REIT of at least 25.0% of the total number of listed units to be held by a minimum number of 1,000 public unitholders holding not less than 100 units each;

(iv) **Continuing disclosure –** The chapter on continuing disclosure requirements sets out the disclosure policy of Bursa Securities with a listed REIT is required to adhere to, immediate disclosure of any material information, preparation of announcements, financial statements and reports, and consequences for failure to comply;

(v) **Issue of securities by a REIT** – Any issuance of new units by a REIT is subject to approval by the unitholders and approval of Bursa Securities; and

(vi) **Transactions** – A REIT undertaking an acquisition or disposal of real estate from non-related parties and related parties are subject to the requirements set out in the Listing Requirements.

**13.1.3 Under the CMSP Guidelines:**

(i) **The trustee** – The requirements of a trustee include, among other things, that it must be a trust company registered under the Trust Companies Act or incorporated under the Public Trust Corporation Act 1995, be registered with the SC, have a minimum issued and paid-up capital of not less than RM500,000 and minimum shareholders' funds of RM1 million at all times, have adequate human resources with the necessary qualification, expertise, and experience and have adequate and appropriate systems, procedures and processes, to carry out its duties and responsibilities.

(ii) **Delegation and outsourcing –** A trustee may delegate and outsource its functions to third parties. Nonetheless, this does not relieve a trustee from its responsibilities. When delegation takes place, it is the duty of the trustee to ensure that adequate procedures are in place and that the trust deed, prospectus, guidelines and securities laws are complied with. Note also that the delegation of a management company's function requires notification to the SC in writing.

**13.1.4 Under the Conduct Guidelines and/or Corporate Governance Guidelines:**

(i) **Minimum standards of conduct** – A management company and its representatives must act with honesty and fairness, exercise reasonable care, skill and diligence when carrying on its capital market related services, use their best endeavours to identify and avoid any actual or potential conflict of interest, have proper safeguards in place to protect its clients' assets and information and at all times promote open and effective communication with its clients and regulators. The board of directors and senior management of a management company must, where applicable, establish, implement and maintain effective controls, policies and procedures for ensuring compliance with the minimum standards of conduct.

(ii) **Board of directors** – The appointment of the directors of a management company shall have due regard to any actual or potential conflicts of interest arising from the appointment and his standing with any relevant regulator. The board of a management company must comprise individuals with appropriate mix of skills, knowledge, experience and independence that fit the objectives and strategic goals of the management company. The board of a management company must meet regularly to, among others, review the business operation and management of the management company, monitor the financial and non-financial performance of the management company and deliberate on strategic issues. The board of a management company must ensure that it has policies and processes to mitigate, manage and address actual and potential conflicts of interest situation that may arise including any transaction, procedure or course of conduct that raises questions of management integrity.

(iii) **Senior management** – The senior management of a management company must, among others, understand the nature of the business of the management company, establish a management structure that promotes accountability and transparency across the operations of a management company and preserves the effectiveness and independence of control function and promote a corporate culture which reinforces, among others, ethical prudent and professional behaviour honesty fairness, trust and high performance.

(iv) **Risk management, compliance and internal audit** – The board of a management company must determine its risk appetite and tolerance, including the nature and extent of the material risks, which the board of a management company is willing to take in achieving its strategic objectives. The board of a management company must ensure that the management company's risk governance framework, supported by appropriate policies, control procedures and processes commensurate with the management company's size, complexity and risk profile. The board of a CMSL holder must review and approve the internal audit charter that defines the remit for the internal audit function, including its purpose, authority and responsibility.

### 13.1.5 Under the Rules on Take-Overs:

The Rules on Take-Overs applies to REITs that are listed on Bursa Securities. Under the Rules on Take-Overs, any person acquiring an interest, either individually or with parties in concert, in more than 33.0% of the Units (being voting units in IOIPG REIT) is required to extend a mandatory offer for the remaining Units in accordance with the Rules on Take-Overs, unless otherwise exempted. A take-over offer is also required to be made if a person holding more than 33.0% but not more than 50.0% of the Units, either individually or with parties acting in concert, acquires more than 2.0% of the Units in any 6-month period under the Rules on Take-Overs, unless otherwise exempted.

As a result, acquisitions of Units which may result in a change in control of IOIPG REIT will be subject to the provisions of the Rules on Take-Overs, such as a requirement to make a mandatory offer for Units.

## 13.2 OVERVIEW OF LAND LAW

### 13.2.1 The Land System

In Malaysia, land law is based on the Torrens system of South Australia which operates on the principle of "title by registration". Notwithstanding the adoption of Torrens system in Malaysia, some lands in the state of Penang and Malacca are still governed by the deed system. The National Land Code (Penang and Malacca Titles) Act 1963 ("**NLCPM**") was thus enacted to govern such lands and to convert the deed system in Penang and Malacca to the Torrens system used under the National Land Code (Revised 2020) ("**NLC**").

Pursuant to the Federal Constitution of Malaysia ("**Constitution**"), land matters generally lie within the jurisdiction of the state governments. However, the Constitution specifically provides for federal legislation in such matters for the purposes of ensuring uniformity of law and policy in various aspects of land matters which are not exercisable with regard to the states of Sabah and Sarawak.

The following are the primary pieces of legislation governing land law in Malaysia, the operation of which is supplemented by various subsidiary legislations such as the various state land enactments and ordinances which are in force in the respective states in Malaysia:

(i) the NLC;

(ii) the NLCPM;

(iii) Strata Titles Act 1985 ("**STA**");

(iv) Strata Management Act 2013 ("**SMA**");

(v) Sarawak Land Code (Cap 81) ("**Sarawak Land Code**"); and

(vi) Sabah Land Ordinance (Cap 68) ("**Sabah Land Ordinance**").

The NLC is an act which amends and consolidates the laws relating to land and land tenure, the registration of title to land and dealings therewith and the collection of revenue therefrom within the states of Johor, Kedah, Kelantan, Malacca, Negeri Sembilan, Pahang, Penang, Perak, Perlis, Selangor, Terengganu, the Federal Territory of Kuala Lumpur, the Federal Territory of Putrajaya and the Federal Territory of Labuan, and for purposes connected therewith while in the states of Sabah and Sarawak, the respective Sabah Land Ordinance and Sarawak Land Code apply.

The rest of this **Section 13.2** of this Prospectus will cover land law applicable to the states in Peninsular Malaysia and the Federal Territories of Malaysia.

The NLCPM was enacted to provide for the conversion of the system of registration of deeds practiced prior to 1966 to the Torrens system.

The STA is an act to facilitate the subdivision of buildings or lands into parcels and the issuance of separate strata titles in relation to the same within Peninsular Malaysia and the Federal Territories and the disposition of titles thereto for the purposes connected therewith.

The SMA is an act which provides for the proper maintenance and management of buildings and common property within Peninsular Malaysia and the Federal Territories and for matters incidental thereto.

The NLC expressly provides that it shall not (unless expressly provided to the contrary) affect the provisions of:

(i) any law relating to customary tenure;

(ii) any law relating to Malay reservations or Malay holdings;

(iii) any law relating to mining;

(iv) any law relating to sultanate lands;

(v) any law relating to wakaf (relating to the endowment of property for religious and/or public purposes in accordance with Islamic teachings) or baitulmal (an Islamic non-profit financial organisation providing benefits to community members and organisations);

(vi) the Terengganu Settlement Enactment 1356;

(vii) the Padi Cultivators (Control of Rent and Security of Tenure) Act 1967;

(viii) the Kelantan Land Settlement Act 1955;

(ix) the Land (Group Settlement Areas) Act 1960;

(x) the Perlis Land Settlement Enactment 1966; and

(xi) any law for the time being in force relating to exemptions from the payment of land revenue.

### 13.2.2 Indefeasibility of Title

Pursuant to the NLC, a person will obtain an indefeasible title to or interest in the land after his/her proprietorship to or interest in land is being registered on the document of title. However, the indefeasibility of the title can be defeated under those circumstances as provided in Section 340(2) of the NLC, which include fraud, misrepresentation or forgery, or where the registration of title or interest is obtained by the use of an insufficient or void instrument or where the title or interest is unlawfully acquired.

### 13.2.3 Powers of the State Authority

The State Authority is vested with the entire property in all state lands under the NLC. Pursuant to the NLC, "State Authority" refers to the Ruler or Governor of the state, as the case may be, and "state land" refers to all land in the state (including so much of the bed of any river, and of the foreshore and the bed of the sea, as is within the territories of the state or the limits of territorial waters) other than land that has already been alienated or reserved (whether as forest of otherwise) or mining land.

Under the NLC, the State Authority has power to alienate land for either:

(i) a term not exceeding 99 years (commonly referred to as leasehold); or

(ii) in perpetuity (commonly referred to as freehold).

The power to alienate land by the State Authority is the most common method of disposal of land. The alienation of land by the State Authority is subject to certain conditions such as:

(i) payment of annual rent;

(ii) payment of premium (which is subject to exemption by the State Authority);

(iii) category of land use; and

(iv) such conditions and restrictions in interest which may be imposed by the State Authority.

Unless an application is made to the State Authority for the extension of the term and such application is approved by the State Authority usually upon the payment of a premium, land alienated for a term not exceeding 99 years shall upon the expiry of such term revert to the State Authority.

In addition to the power to alienate land, the State Authority also has the power to:

(i) reserve land and grant leases of reserve land for a specific purpose not exceeding 21 years;

(ii) permit temporary occupation of land;

(iii) permit the extraction and removal of rock material from land;

(iv) permit the use of air space on or above land; and

(v) dispose of underground land.

### 13.2.4 Categories of Land Use

Land in Malaysia is divided into 3 general categories of land use, namely agricultural, industrial and building. The category of land use is endorsed on the documents of title issued in respect of those land alienated by the State Authority pursuant to the NLC.

However, on approving the alienation of land, the State Authority may, if it is satisfied that the imposition of express conditions could better control the use of the land, direct that no category of land use be endorsed on the document of title.

An application may be made to the State Authority by the proprietor of any alienated land for the alteration of any category of land use to which the land is for the time being subject, or where it is not so subject, for the imposition of any category.

Each category of land use is subject to implied conditions as more particularly set out in the NLC. Additionally, specific uses may be specified in the documents of title to land. Failure to comply with express or implied conditions of land use may result in the forfeiture of land by the State Authority.

### 13.2.5 Dealings in Land

The NLC governs dealings in land and interest in land (which in the context of the NLC includes a registered lease, charge or easement as well as a statutory lien or a tenancy exempt from registration created in respect thereof). Dealings under the NLC may be divided into:

(i) dealings capable of registration which are transfers, charges, leases and easements; and

(ii) dealings not capable of registration which are tenancies exempt from registration and statutory liens which are protected by way of an endorsement and the entry of a lien-holder's caveat.

In Malaysia, no instrument effecting any dealing with respect to alienated lands and/or interests therein shall be effective until such instrument has been duly registered.

### 13.2.6 Restrictions in Interest

Restrictions in interest are restrictions expressly endorsed on the document of title to the land which limits the powers of the registered proprietor to deal with the land. An example of such a restriction is the restriction to transfer, charge or lease the land unless the prior consent of the State Authority has been obtained. It is common to find such restrictions in interest endorsed on the documents of title to lands alienated by the State Authority for the terms not exceeding 99 years as opposed to lands alienated by the State Authority in perpetuity. As restrictions in interest imposed on the document of title to the land binds the land, the restrictions therefore bind the owner(s) (whether present or future) of the land.

In the case of a property held or to be held under a strata title, where there is a restriction in interest endorsed on the document of title to the master land, such restriction will also apply to such property, whether or not the separate strata title to such property has been issued.

### 13.2.7 Restraints on Dealings

Restraints on dealings include the following:

#### (i) Private caveats

Private caveat is one of the restraints on dealings under the NLC. A person claiming title to or any registrable interest in any alienated land or any right to such title or interest may lodge a private caveat to protect this title or interest in such alienated land. Under the NLC, a non-citizen or foreign company is required to obtain the prior approval of the State Authority before lodging a private caveat.

Once a private caveat is lodged, the registered proprietor may not register or endorse any dealing on the document of title to his land without first removing such private caveat or first obtaining the consent in writing of the person who lodged such private caveat. However, the private caveat will not prevent any dealing made by the registered proprietor, the application for the registration or endorsement of which is made by the registered proprietor before the lodgement of such private caveat.

An application may be made to the Registrar of Titles/Land Administrator or the court by a registered proprietor (or any aggrieved person or body) for the removal of the private caveat. A private caveat will expire 6 years from the time of the lodgement of the same, unless earlier withdrawn or removed by the person who lodged such private caveat, the Registrar of Titles/Land Administrator or the court.

**(ii) Trust caveat**

A trust caveat is another type of restraint of dealing under the NLC and has the same legal effect as a private caveat. However, a trust caveat may only be lodged by a trustee, a beneficiary or any person or body by whom any land or interest is first transferred to trustees. A trust caveat will continue in force until it is cancelled by the Registrar of Titles/Land Administrator on an application made by the trustees for the time being and all person and bodies beneficially entitled under the trust.

**(iii) Prohibitory orders**

Pursuant to the NLC, "prohibitory order" means where land or an interest in land held by a judgment-debtor is to be sold in execution proceedings, an order made pursuant to rules of court by a court of competent jurisdiction prohibiting the judgment-debtor from effecting any dealing therewith or from effecting such dealing therewith as may be specified in the order.

A prohibitory order will take effect once it has been entered by the land registrar and endorsed on the document of title. The order will prohibit the following endorsement or entry:

(a) any instrument of dealing executed by or on behalf of the proprietor save and except for any certificate of sale relating thereto;

(b) any claim to the benefit of any tenancy exempt from registration granted by the proprietor; and

(c) any lien-holder's caveat.

However, a prohibitory order will not prohibit the registration, endorsement or entry of any instrument, claim or lien-holder's caveat where the instrument was presented, or the application for endorsement or entry received, prior to the time from which the order takes effect.

**13.2.8 Malay reserve land and customary land**

The Malay Reservation Enactments of the respective states in Malaysia were enacted to secure and protect the Malays' interest in lands reserved for Malays by prohibiting the disposition of such lands by the state and the dealings by the registered proprietors in favour of non-Malays. Any disposal, dealing or attempt to dispose of or deal in Malay reserve land in contravention of the respective Malay Reservation Enactments will be rendered null and void and no action for breach of contract shall be maintained in respect of such disposal or dealing.

The present Malay Reservation Enactments have adopted the policy of providing for exceptions to the prohibition by permitting disposals by the State Authority and dealings by the registered proprietors in favour of certain specified persons and bodies with the approval of the ruler of the state in council of the respective states.

In the same manner, customary land such as those in the state of Malacca, shall only be transferred, charged, leased or transmitted to a Malay pursuant to the NLCPM.

### 13.2.9 Charges

It is common for a financier to require an obligor to create a charge over the land or a lease of land of the obligor in favour of the financier as a security for the financing provided.

A registered proprietor's or registered lessee's power to charge the land or the lease, as the case may be, is subject to any prohibition or limitation imposed by the NLC or any other written law for the time being in force, any restrictions in interest to which the land in question is for the time being subject and in relation to leases, the provision thereof, express or implied.

Every charge created under the NLC shall take effect upon registration so as to render the land or lease in question liable as security in accordance with the provisions thereof, express or implied.

A chargee is required to comply with the NLC when enforcing the charge to obtain a sale of the land or lease to which the charge relates in the event of a breach by the obligor. The chargee is required, among other things, to serve a default notice in the form as prescribed by the NLC and apply to the court or the land office administrator, as the case may be, for an order for sale. Upon the registration of any certificate of sale given to a purchaser in respect of a charged land or lease, the title or interest of the registered proprietor/charger shall pass to and vest in the purchaser, free and discharged from all liabilities under the charge in question and any charge subsequent thereto.

### 13.2.10 Leases and Tenancies

Under the NLC, tenancies may be granted for terms not exceeding 3 years. There is no registration requirement for tenancies under the NLC but the interest of a tenant under a tenancy exempt from registration can be protected by way of an endorsement on the document of title to the land.

The proprietor of any alienated land may grant leases of the whole or any part of the land. A lease granted under the NLC must be more than 3 years and maximum term for which any lease may be so granted shall be:

(i) 99 years if it relates to the whole of the land; or

(ii) 30 years if it relates to a part only thereof.

The lease granted is required to be registered with the relevant land registry or land office in order to vest in the lessee the interest in respect of the said lease.

### 13.2.11 Sale and Purchase of Real Property

The sale and purchase of real property in Malaysia may be completed by way of transfer or legal assignment. Any transfer of a property with a separate document of title is effected by registration of an instrument of transfer in a format prescribed under the NLC at the relevant land registry or land office. For a property without a separate document of title having been issued, transfer of beneficial ownership of the property is made by way of a legal assignment in favour of a new purchaser of all the rights, interests and title in respect of the property under the principal sale and purchase agreement (made between the original proprietor of the land and/or the developer (as the seller) and the first purchaser).

### 13.2.12 Properties held under Strata Titles

(i) Under the STA, the following building or land shall be capable of being subdivided into parcels each of which is to be held under a strata title or an accessory parcel:

(a) any building having 2 or more storeys on alienated land held as one lot under final title and any land on the same lot; and

(b) any alienated land having 2 or more buildings held as one lot under final title.

Where the original proprietor of a building has sold or agreed to sell any parcel comprised in the aforesaid building to any person, it shall be compulsory for the original proprietor to apply for an individual strata title to the parcel within the period stipulated in the STA.

(ii) The establishment and functions of the joint management body ("**JMB**"), the management corporation ("**MC**") and the subsidiary management corporation ("**Sub-MC**") for the purpose of managing and maintaining the common properties and the limited common properties of those buildings constructed on the land situated within West Malaysia and the Federal Territory of Labuan have been provided for in the SMA and Strata Management (Maintenance and Management) Regulations 2015 ("**SM Regulations**").

**(a) JMB**

Pursuant to the SMA, the JMB shall be established consisting of the developer and the purchasers upon the convening of the first annual general meeting of the JMB. Upon its establishment, the JMB is responsible for the maintenance and management of the common property. In the event the MC comes into existence before the first annual general meeting of the JMB is convened, the first annual general meeting shall not be required to be convened and no JMB shall be established for that development area and the provisions on MC shall apply to the development area.

Pending the establishment of the JMB, the developer shall be responsible for the maintenance and management of the common property.

The JMB shall elect a joint management committee, which shall consist of such number of persons as the joint management committee may determine in a general meeting but in any case, not less than 3 and not more than 14 natural persons to perform the duties of the JMB, conduct the business of the JMB on its behalf and for that purpose, to exercise the powers of the JMB under the SMA. The joint management committee shall include the developer.

The by-laws set out in the Third Schedule of the SM Regulations shall have effect in relation to every building or land intended for subdivision into parcels and the common property. The JMB may, by special resolution make additional by-laws, or make amendments to such additional by-laws, not inconsistent with the by-laws set out in the Third Schedule of the SM Regulations for regulating the control, management, administration, use and enjoyment of the building or land intended for subdivision into parcels and the common property.

The JMB will be deemed to be dissolved 3 months from the date of the first meeting of the MC.

**(b) MC**

Upon the opening of a book of the strata register in respect of a subdivided building or land, there shall come into existence the MC consisting of all the parcel proprietors including in the case of phased development, the proprietor of the provisional block or blocks. The MC shall, on coming into existence, become the proprietor of the common property and be the custodian of the issue document of title of the common property. Upon its establishment, the MC is responsible for, inter alia, the maintenance and management of the common property.

The by-laws set out in the Third Schedule of the SM Regulations shall have effect in relation to every subdivided building or land and common property. The MC may, by special resolution make additional by-laws, or make amendments to such additional by-laws, not inconsistent with the by-laws set out in the Third Schedule of the SM Regulations for regulating the control, management, administration, use and enjoyment of the subdivided building or land and the common property.

**(c) Sub-MC**

The MC may designate limited common property and create one or more Sub-MC for the purpose of representing the different interests of parcel proprietors by way of comprehensive resolution conducted under the SMA.

Limited common property designated by a comprehensive resolution shall describe, identify or define the boundaries or area of the limited common property in the special plan and specify each parcel comprised in that special plan whose proprietors are entitled to the exclusive benefit of the limited common property.

The Sub-MC is established upon issuance of the certificate by the Director of Lands and Mines certifying that the Sub-MC is a body corporate constituted under the STA on the day specified in the certificate. The Sub-MC shall comprise of all the proprietors of all parcels comprised in the development area for whose exclusive benefit the limited common property is designated.

A Sub-MC shall have the same powers and duties as the MC in relation to all matters which relate solely to the limited common property designated for the exclusive benefit of all proprietors comprising the Sub-MC. After the establishment of the Sub-MC, the MC shall retain its powers and duties in matters concerning common property of the development area which is not designated as limited common property.

A Sub-MC for any limited common property may manage and maintain any common property within that same development area or any other limited common property of another Sub-MC within that development area upon such terms and conditions as may be agreed between the Sub-MC and the MC or other Sub-MC, as the case may be.

The by-laws of the MC shall apply to the limited common property managed and maintained by the Sub-MC unless the by-laws have been otherwise amended by the Sub-MC pursuant to a special resolution passed at a general meeting of the Sub-MC and in respect of any matter that relates solely to that limited common property or Sub-MC. The Sub-MC may, by special resolution make additional bylaws, or make amendments to such additional by-laws, not inconsistent with the by-laws set out in the Third Schedule of the SM Regulations relating to the limited common property designated for the exclusive benefit of all the parcels in the Sub-MC.

The proprietors who constitute the Sub-MC may call and hold meetings and pass resolutions in the same manner as proprietors constituting a MC.

### 13.2.13 Acquisition of Property by a Non-Citizen or Foreign Company

Pursuant to Section 433B of the NLC, a non-citizen or foreign company is not allowed to, among others, acquire any land in Malaysia unless the prior approval of the State Authority has been obtained.

Under the NLC, a foreign company means:

(i) a company, corporation, society, association or other body incorporated outside Malaysia;

(ii) an unincorporated society, association or other body which under the law of its place of origin may sue or be sued, or hold property in the name of the secretary or other officer of the body or association duly appointed for that purpose and which does not have its head office or principal place of business in Malaysia;

(iii) a company incorporated under the Act with 50.0% or more of its voting shares bring held by a non-citizen, or by a foreign company referred to in paragraph (i) or (ii) above, or by both, at the time of the proposed acquisition of any land or any interest in land or at the time of the execution of the instrument or deed in respect of any alienated land or any interest therein, as the case may be; or

(iv) a company incorporated under the Act with 50.0% or more of its voting shares being held by a company referred to in paragraph (iii) above, or by a company referred to in paragraph (iii) above together with a non-citizen or a foreign company referred to in paragraph (i) or (ii) above, at the time of the proposed acquisition of any land or interest in land or at the time of the execution of the instrument or deed in respect of any alienated land or any interest therein, as the case may be.

Under the NLC, a non-citizen means a natural person who is not a citizen of Malaysia.

### 13.2.14 Guideline on the Acquisition of Properties

Pursuant to the Guideline on the Acquisition of Properties (with effect from 13 July 2022) ("**Guideline**") issued by the MOE, except for residential units, the following transactions shall require the approval of the MOE:

(i) direct acquisition of property valued at RM20.0 million and above, resulting in the dilution in the ownership of property held by Bumiputra interest and/or government agency; and

(ii) indirect acquisition of property by interests other than Bumiputera interest through acquisition of shares, resulting in a change of control of the company owned by Bumiputera interest and/or government agency, having property more than 50.0% of its total assets in value, and the said property is valued more than RM20.0 million.

In addition to the requirement that the said property must be registered in the name of a locally incorporated company, the following equity and paid-up capital conditions will be imposed on the acquiring company for the acquisitions of properties requiring prior approval of the MOE as set out above:

(i) the acquiring company must have at least 30.0% Bumiputera interest shareholdings; and

(ii) the acquiring company must have:

(a) a paid-up capital of at least RM100,000.00 if the acquiring company is owned by local interests; and

(b) a paid-up capital of at least RM250,000.00 if the acquiring company is owned by foreign interests.

## 14. ADDITIONAL INFORMATION

### 14.1 GENERAL

(i) No Units will be allotted or issued on the basis of this Prospectus later than 12 months after the date of this Prospectus, save for the Units to be received by the Manager as payment for the Management Fees.

(ii) The Units will rank *pari passu* in all respects and will be entitled to all distributions that may be declared subsequent to the date of this Prospectus.

(iii) In accordance with the Deed and REIT Guidelines, the Manager is required, on a quarterly basis, to announce the NAV per Unit to Bursa Securities. The Unitholders are able to keep track of the market price per Unit and the NAV per Unit as announced by the Manager through the Bursa Securities' website at www.bursamalaysia.com.

(iv) IOIPG REIT will also be providing the Unitholders with an annual report on its performance which will also include information on the NAV per Unit. The Manager must also give SC the annual report no later than 4 months after the end of the financial year to which the report relates.

The Unitholders can obtain information on the current developments and annual reports of IOIPG REIT from the Bursa Securities' website at www.bursamalaysia.com and IOIPG REIT's website, details of which are set out below, after the Listing.

(v) If you require further information on IOIPG REIT, the Manager may be contacted at:

Level 3A, IOI City Tower 2
Lebuh IRC, IOI Resort City
62502 Putrajaya
Wilayah Persekutuan (Putrajaya)
Malaysia

Telephone No.: 03 – 8328 8101
Email: info@ioipgreit.com.my
Website: http://www.ioipgreit.com.my

(vi) Save as disclosed in this Prospectus, as at the LPD, the Directors confirm that IOIPG REIT's financial condition and operations are not affected by any of the following factors:

(a) known trends, demands, commitments, events or uncertainties that have, had or that the Manager reasonably expects to have, a material favourable or unfavourable impact on IOIPG REIT's financial performance, liquidity, position and operations;

(b) material commitments for capital expenditure; and

(c) unusual, infrequent events or transactions or any significant economic changes that have materiality affected IOIPG REIT's financial conditions and operations.

### 14.2 MATERIAL CONTRACTS

Since IOIPG REIT's establishment up to the date of this Prospectus, the details of the material contracts entered into by IOIPG REIT (via the Trustee), not being contracts entered into in the ordinary course of business of IOIPG REIT are as follows:

(i) the Deed dated 9 September 2026 constituting IOIPG REIT and registered with the SC on 11 September 2026 between the Manager and the Trustee (on behalf of IOIPG REIT), for the benefits of the Unitholders;

(ii) the SPA in respect of IOI City Mall Phase 1 and IOI City Mall Phase 2 dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and ICMSB for the purchase of IOI City Mall Phase 1 and IOI City Mall Phase 2 for a purchase consideration of RM4,532,000,000;

(iii) the SPA dated 14 September 2026 and the supplemental letter dated 16 October 2026 in respect of IOI City Mall Car Parks between the Trustee (on behalf of IOIPG REIT) and ICPSB for the purchase of the IOI City Mall Car Parks for a purchase consideration of RM568,000,000;

(iv) the SPA in respect of Putrajaya Marriott Hotel dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and RVDSB for the purchase of Putrajaya Marriott Hotel for a purchase consideration of RM256,000,000;

(v) the SPA in respect of Le Méridien Putrajaya and Moxy Putrajaya dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and ICHSB for the purchase of Le Méridien Putrajaya and Moxy Putrajaya for a total purchase consideration of RM557,000,000;

(vi) the SPA in respect of Four Points by Sheraton Puchong dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and IBHSB for the purchase of Four Points by Sheraton Puchong for a purchase consideration of RM128,000,000;

(vii) the SPA in respect of W Kuala Lumpur Hotel and Courtyard by Marriott Penang dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and IBHSB for the purchase of W Kuala Lumpur and Courtyard by Marriott Penang for a total purchase consideration of RM546,000,000;

(viii) the SPA in respect of IOI City Tower 1 dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and ICTOSB for the purchase of IOI City Tower 1 for a purchase consideration of RM269,000,000;

(ix) the SPA in respect of IOI City Tower 2 dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and ICTTSB for the purchase of IOI City Tower 2 for a purchase consideration of RM271,000,000;

(x) the SPA in respect of PFCC Towers and W Kuala Lumpur Carparks dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT) and FDSB for the purchase of PFCC Towers and W Kuala Lumpur Carparks for a total purchase consideration of RM451,000,000;

(xi) the Hotel Master Lease Agreement in respect of Putrajaya Marriott Hotel dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT), IRMSB and RVDSB for the lease over Putrajaya Marriott Hotel;

(xii) the Hotel Master Lease Agreement in respect of Le Méridien Putrajaya and Moxy Putrajaya dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT), IRMSB and ICHSB for the lease over Le Méridien Putrajaya and Moxy Putrajaya;

(xiii) the Hotel Master Lease Agreement in respect of Four Points by Sheraton Puchong, W Kuala Lumpur and Courtyard by Marriott Penang dated 14 September 2026 between the Trustee (on behalf of IOIPG REIT), IRMSB and IBHSB for the lease over Four Points by Sheraton Puchong, W Kuala Lumpur and Courtyard by Marriott Penang;

(xiv) the ROFR Agreement dated 14 September 2026 between the Sponsor and the Trustee (on behalf of IOIPG REIT);

(xv) the Property Management Agreement dated 14 September 2026 between the Manager, the Trustee (on behalf of IOIPG REIT) and the Property Manager;

(xvi) the Trademark Licence Agreement dated 14 September 2026 between the Sponsor, ICTOSB, ICMSB, FDSB, the Trustee (on behalf of IOIPG REIT) and the Manager;

(xvii) the programme agreement dated 9 October 2026 between IOIPG REIT Capital Sdn Bhd, Maybank IB and AmInvestment Bank in relation to the establishment of the Sukuk Programme;

(xviii) the Underwriting Agreement dated 12 October 2026 between the Manager, the Sponsor, the Trustee (on behalf of IOIPG REIT) and the Joint Underwriters;

(xix) the lock-up agreement dated 12 October 2026 between the Joint Bookrunners and the Manager; and

(xx) the lock-up agreement dated 12 October 2026 between the Joint Bookrunners and the Sponsor.

## 14.3 SALIENT TERMS OF THE SPAs

*For the purpose of this **Section 14.3**, the term **"Purchaser"** refers to the Trustee which will hold all rights and interests pursuant to and arising from the SPAs on trust for IOIPG REIT and for the benefit of the Unitholders in accordance with and subject to the terms and conditions of Deed.*

### (i) Agreement for sale and purchase

(a) Subject to the terms and conditions contained in the SPAs, the Vendors (as registered and/or beneficial owners, as the case may be) shall sell and the Purchaser shall purchase the Subject Properties for the purchase consideration, upon the terms and subject to the conditions in the SPAs.

(b) The Subject Properties shall be sold to the Purchaser:

(1) in its present state and condition on an "as is where is" basis (fair wear and tear excepted);

(2) free from any encumbrances;

(3) with legal possession, subject to the tenancies and the contracts together with all rights, benefits and obligations thereunder or the existing hotel management agreements, as the case may be;

(4) in the working and operational condition as represented to the Purchaser on or before the date of the SPAs;

(5) subject to all conditions of title and restrictions in interest (whether expressed or implied) in the documents of title relating to the Subject Properties or otherwise affecting the Subject Properties;

(6) subject to the existing category of land use affecting the Subject Properties;

(7) with the free rights and liberties for the Purchaser, its successors in title, assigns, servants, agents, licensees and invitees in common with the Vendors and all other persons having the like rights and liberties to use with or without vehicles of every description at all times and for all purposes whatsoever connected with the use and enjoyment of the Subject Properties and to pass or repass along, over and upon all roads serving the Subject Properties including sidewalks, paths, walkway and ramps;

(8) subject to the additional terms and conditions contained in the SPAs, if applicable; and

(9) on the basis that each of the warranties and representations of the Vendors contained in the SPAs are true and accurate in all respects.

**(ii) Interdependence**

If any or all of the SPAs is or are rescinded or terminated for any reasons whatsoever, the Purchaser shall have the option to proceed with the completion of the remaining SPA(s). If the Purchaser opts not to proceed with the completion of such remaining SPAs, the SPAs will by reason of such rescission or termination be rescinded.

**(iii) Conditions precedent**

The completion of the sale and purchase of the Subject Properties pursuant to the terms and subject to the conditions set out in the SPAs will in all respects be conditional upon the following conditions precedent being fulfilled or obtained or waived (as the case may be) by the date falling 6 months from the date of the SPAs, or such extended date as the Vendors and the Purchaser may mutually agree upon in writing:

(a) IOIPG, being the holding company of the Vendors, having obtained the approval of its shareholders at a general meeting to be convened for, amongst others, the sale of the Subject Properties by the Vendors to the Purchaser upon the terms and conditions contained in the SPAs;

(b) The Manager having obtained the approval of Bursa Securities for the Listing;

(c) The Prospectus having been registered with the SC and issued;

(d) The issuance of the written confirmation by the Manager to the solicitors, confirming that (1) the Manager and the Vendors have satisfied the relevant conditions, variations or revisions imposed by the SC and Bursa Securities in respect of the acquisition of the Subject Properties which are capable of being satisfied up to the date of such written confirmation; and (2) the Purchaser's, the Manager's and IOIPG's satisfaction with the results of the bookbuilding exercise; and

(e) Any other approvals, waivers or consents of any authorities or parties as may be required by law or regulation or deemed necessary by the parties of the SPAs.

**(iv) Unconditional Date**

The SPAs shall become unconditional on the business day upon which all the conditions precedent in paragraph (iii) above have been fulfilled or obtained or waived, as the case may be ("**Unconditional Date**").

**(v) Purchase consideration**

(a) The total purchase consideration for IOI City Mall shall be RM5,100,000,000, which shall be paid in the following manner:

(1) The sum of RM3,315,000,000 payable by the issuance and allotment of 3,702,293,564 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM1,785,000,000 payable in cash on the Completion Date.

(b) The total purchase consideration for Putrajaya Marriott Hotel shall be RM256,000,000, which shall be paid in the following manner:

(1) The sum of RM166,400,000 payable by the issuance and allotment of 185,840,618 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM89,600,000 payable in cash on the Completion Date.

(c) The total purchase consideration for Le Méridien Putrajaya shall be RM343,000,000, which shall be paid in the following manner:

(1) The sum of RM222,950,000 payable by the issuance and allotment of 248,997,391 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM120,050,000 payable in cash on the Completion Date.

(d) The total purchase consideration for Moxy Putrajaya shall be RM214,000,000, which shall be paid in the following manner:

(1) The sum of RM139,100,000 payable by the issuance and allotment of 155,351,142 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM74,900,000 payable in cash on the Completion Date.

(e) The total purchase consideration for Four Points by Sheraton Puchong shall be RM128,000,000, which shall be paid in the following manner:

(1) The sum of RM83,200,000 payable by the issuance and allotment of 92,920,309 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM44,800,000 payable in cash on the Completion Date.

(f) The total purchase consideration for W Kuala Lumpur shall be RM391,000,000, which shall be paid in the following manner:

(1) The sum of RM253,100,000 payable by the issuance and allotment of 282,669,834 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM137,900,000 payable in cash on the Completion Date.

(g) The total purchase consideration for Courtyard by Marriott Penang shall be RM166,000,000, which shall be paid in the following manner:

(1) The sum of RM107,900,000 payable by the issuance and allotment of 120,506,026 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM58,100,000 payable in cash on the Completion Date.

(h) The total purchase consideration for IOI City Towers shall be RM540,000,000, which shall be paid in the following manner:

(1) The sum of RM351,000,000 payable by the issuance and allotment of 392,007,554 new Units as part of the satisfaction of the Purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM189,000,000 payable in cash on the Completion Date.

(i) The total purchase consideration for PFCC Towers shall be RM440,000,000, which shall be paid in the following manner:

(1) The sum of RM286,000,000 payable by the issuance and allotment of 319,413,562 new Units as part of the satisfaction of the purchase consideration at an issue price of approximately RM0.90 per Unit credited to the depository accounts of IOIPG (as its nominee appointed pursuant to paragraph (vi) below) on or before the Completion Date; and

(2) The balance of the purchase consideration of RM154,000,000 payable in cash on the Completion Date.

**(vi) Vendors entitled to appoint nominee for Units**

The parties to the SPAs acknowledge and agree that the Vendors have nominated and appointed IOIPG to receive and accept the entire purchase consideration in place of the Vendors. In view thereof, the Purchaser undertakes to:

(a) allot and issue the entire new Units to IOIPG; and

(b) pay, or cause to be paid, the entire Cash Consideration to IOIPG,

at the sole and absolute cost and expense of the Vendors and provided always that the Vendors shall fully indemnify the Purchaser from and against any and all costs and expenses and liabilities thereby incurred in respect thereof.

**(vii) Completion**

(a) Subject to the payment of the purchase consideration by the Purchaser in accordance with the provisions of the SPAs, completion shall take place on the Completion Date.

(b) On the Completion Date, in simultaneous exchange of the fulfilment or satisfaction by the Purchaser of its obligations to settle the purchase consideration:

(1) in respect of the Retail Property and Office Properties, vacant possession in the same state and condition as it was at the date of the SPAs (fair wear and tear excepted) shall be delivered by the Vendors to the Purchaser save and except those parts tenanted by the tenants in respect of which legal possession of the same shall be deemed to have been delivered by the Vendors to the Purchaser; and

(2) in respect of the Hotel Properties, legal possession shall be deemed to have been delivered by the Vendors to the Purchaser.

(c) The Vendors and the registered proprietors of the Subject Properties ("**Registered Proprietors**") (if applicable) acknowledge that on and from the Completion Date:

(1) The Purchaser is the sole and absolute beneficial owner of the Subject Properties, whereupon the Purchaser shall have the full rights, title and interests in and to the Subject Properties and is entitled to deal with the Subject Properties in any manner whatsoever as if the Purchaser is the absolute legal owner of the Subject Properties;

(2) The Vendors and the Registered Proprietors (if applicable) have no further rights, title and benefit in and to the Subject Properties and they shall hold the Subject Properties as bare trustee for and on behalf of the Purchaser pending the registration of the transfer in favour of the Purchaser; and

(3) In this regard, the Vendors and the Registered Proprietors (if applicable) irrevocably covenant and undertake that with effect from completion:

(A) the Vendors and the Registered Proprietors (if applicable) shall do or cause to be done all things to ensure that the Purchaser's rights, title and interest in and to the Subject Properties is protected at all times;

(B) the Vendors and the Registered Proprietors (if applicable) shall do all such acts and things in accordance with the provisions of the SPAs to enable the Purchaser to effectively deal with the legal title to the Subject Properties and to give effect to any such dealings as may be reasonably required by the Purchaser, being the sole beneficial owner of the Subject Properties;

(C) the Vendors and the Registered Proprietors (if applicable) shall not act in any manner so as to jeopardise the Purchaser's rights, title and interest in and to the Subject Properties;

(D) pending the registration of the transfer in favour of the Purchaser, the Vendors shall use their best endeavour to do such reasonable acts and execute such reasonable documents as may be necessary under the applicable laws/legislations for obtaining approvals from the appropriate authorities relating to the operation of the Subject Properties after the Vendors having received a written request from the Purchaser; and

(E) the Vendors and the Registered Proprietors (if applicable) shall not be entitled to and shall not deal with the Subject Properties in any manner whatsoever other than as stipulated in the SPAs.

**(viii) Additional terms and conditions in respect of the SPAs in relation to Title 1 and Title 2**

The additional terms and conditions in respect of the SPAs in relation to Title 1 and Title 2 are, among others, as follows:

**(a) Beneficial ownership and retention of development rights**

(1) The parties acknowledge and agree that the transaction contemplated under the SPAs in relation to Title 1 and Title 2 is strictly limited to the relevant Subject Properties and does not extend to or include any other part or portion of Title 1, Title 2 and any other part or portion under the IRC Title 2 Subdivision ("**Subdivided Land**") which does not comprise the Subject Properties ("**IRC Excluded Portion**").

(2) Notwithstanding the above and subject always to the additional terms and conditions under this **Section (viii)**, the Vendor shall cause the issue document of title for Title 1 and, upon issuance, the issue document of title for the Subdivided Land to be transferred and registered in the name of the Purchaser as and when such titles become available, for the sole purpose of giving effect to the transfer of the relevant Subject Properties in accordance with the SPAs.

(3) The registered proprietors shall be and remain the absolute beneficial owner(s) of the IRC Excluded Portion. The registered proprietors shall have the full rights and interests in and to the IRC Excluded Portion (and, upon issuance of the strata titles, the legal title to such IRC Excluded Portion) and are entitled to deal with the IRC Excluded Portion in any manner whatsoever as if the registered proprietors were the absolute legal owner(s) of the IRC Excluded Portion subject to such undertakings as may be specified by the Purchaser to be granted by the Vendor in respect of the exercise of any rights over the IRC Excluded Portion ("**IRC Undertakings**").

(4) The parties acknowledge and agree that the registered proprietors shall retain, and nothing in the SPAs shall be construed as selling or transferring to the Purchaser, any and all rights, entitlements, benefits, approvals, consents, liberties, authorities, discretions and privileges in respect of the development, redevelopment, improvement, enhancement, use, enjoyment, occupation, construction, alteration, subdivision, amalgamation, planning, layout, design, infrastructure, utilities, landscaping, access, signage, marketing or any other activity or process relating to or affecting the IRC Excluded Portion (collectively, the "**Development Rights**"). Such Development Rights shall be exercisable by the registered proprietors and/or such other entity or entities as may be nominated or identified in writing by IOIPG from time to time (collectively, the "**IRC Excluded Portion Beneficiaries**" and each an "**IRC Excluded Portion Beneficiary**") within the power granted under the Power of Attorney to Registered Proprietors or IRC Excluded Portion Beneficiaries and subject to the terms and conditions of the SPAs, the IRC Undertakings and the Power of Attorney to Registered Proprietors or IRC Excluded Portion Beneficiaries.

(5) The Purchaser shall have no rights and interests in and to the IRC Excluded Portion and shall hold the legal title to the IRC Excluded Portion as bare trustee for and on behalf of the registered proprietors pending the issuance of the relevant strata titles and the registration thereof in favour of the respective IRC Excluded Portion Beneficiaries.

(6) The Purchaser hereby irrevocably covenants and undertakes that, with effect from the registration of the transfer in favour of the Purchaser:

(A) the Purchaser shall do or cause to be done all things to ensure that the registered proprietors' rights and interests in and to the IRC Excluded Portion is protected at all times;

(B) the Purchaser shall do all such acts and things, including the execution of documents if necessary, in accordance with the provisions of the SPAs to enable the registered proprietors to effectively deal with the legal title to the IRC Excluded Portion and to give effect to any such dealings as may be reasonably required by the registered proprietors, being the sole beneficial owner(s) of the IRC Excluded Portion;

(C) the Purchaser shall not act in any manner so as to jeopardise the registered proprietors' rights and interests in and to the IRC Excluded Portion;

(D) pending the issuance and registration of the strata titles to the IRC Excluded Portion in favour of the respective IRC Excluded Portion Beneficiaries, the Purchaser shall execute in favour of any or all of the Registered Proprietors or the IRC Excluded Portion Beneficiaries (as the case may be) irrevocable and unconditional power(s) of attorney ("**Power of Attorney to Registered Proprietors or IRC Excluded Portion Beneficiaries**") granting to such registered proprietors or IRC Excluded Portion Beneficiaries (as the case may be) the power to fully deal with the IRC Excluded Portion and the Development Rights (including but not limited to the right to assignment of the IRC Excluded Portion or any part thereof) as if they were the true and rightful owner of the IRC Excluded Portion, provided always that:

(i) the registered proprietors shall not, and shall procure that the IRC Excluded Portion Beneficiaries do not, prior to the issuance and registration of the strata titles to the IRC Excluded Portion in their favour, transfer, charge or otherwise encumber the master title of the land comprising the relevant Subject Properties or any part thereof; and

(ii) in the event any other encumbrance is to be created over the IRC Excluded Portion, such encumbrance shall be subject to the prior written consent of the Purchaser (which the Purchaser shall be under no obligation to grant) and shall be subject to such terms and conditions as may be agreed by the Purchaser.

For the avoidance of doubt, the Power of Attorney to Registered Proprietors or IRC Excluded Portion Beneficiaries is granted solely to enable the registered proprietors and/or the IRC Excluded Portion Beneficiaries (as the case may be) to exercise their existing rights as the absolute beneficial owners of the IRC Excluded Portion, and shall not be construed as a sale, transfer, assignment or disposition (whether legal or beneficial) of the IRC Excluded Portion or the Development Rights by the Purchaser to the registered proprietors, the IRC Excluded Portion Beneficiaries or any other person; and

(E) the Purchaser shall not be entitled to and shall not deal with the IRC Excluded Portion in any manner whatsoever other than as stipulated in the SPAs.

**(b) IRC Undertakings**

The Vendors have irrevocably undertaken that, in relation to the parts of the lands held under Title 1 and Title 2 which do not form part of the Subject Properties, upon subdivision of Title 2 ("**IRC Title 2 Subdivision**") into 2 separate titles comprising (i) Phases 2 & 3 Title and (ii) Phase 4 Title, they shall procure the delivery of Phases 2 & 3 Title and execute all necessary documents to effect the transfer of the same. For the purposes of clarification, upon completion of the IRC Title 2 Subdivision, the resulting titles including Phase 4 Title will remain registered in the name of Vendors.

With effect from the Completion Date and pending the registration of the transfer of Title 1 and the Phases 2 & 3 Title, the Purchaser will be deemed the sole and absolute beneficial owner of the relevant Subject Properties under Title 1 and Title 2, whereupon the Purchaser shall have the full rights, title and interests in and to the relevant Subject Properties and will be entitled to deal with the relevant Subject Properties in any manner whatsoever as if the Purchaser is the absolute legal owner of the relevant Subject Properties and the registered proprietor shall have no further rights, title and interests in and to the relevant Subject Properties and that the registered proprietor shall hold the relevant Subject Properties as bare trustees for and on the Purchaser's behalf pending the registration of the transfer of the titles.

The Vendors further undertake to exercise all voting rights in respect of the properties in a manner consistent with the investment policies and interests of IOIPG REIT, and not to exercise such rights in any manner adverse to IOIPG REIT without its prior written consent. The Sponsor is required to obtain IOIPG REIT's prior written approval for specified matters, including those relating to management bodies, maintenance and sinking fund contributions, by-laws, use of common property, material contracts, capital expenditure, budgets and land dealings.

The Vendors further undertake to provide all necessary cooperation, assistance and support, and to take or procure the taking of all reasonable actions (including voting in favour of any relevant resolutions), in respect of any proposal, application, decision or matter concerning the properties that is reasonably required by the Purchaser and/or IOIPG REIT for the purpose of securing or preserving the Purchaser's legal and beneficial interests in the relevant Subject Properties or in order to comply with applicable laws, regulations or guidelines or any requirements under the Deed.

At such time as may be permitted under the applicable law, the Vendors shall, if required by IOIPG REIT, take all action as may be necessary or expedient to support and facilitate any application by the Purchaser and/or IOIPG REIT for the amalgamation of titles and any other applications, registrations, actions or matters relating to or arising from the relevant Subject Properties that may be required by the Purchaser and/or IOIPG REIT for the purpose of securing or preserving the Purchaser's legal and beneficial interests in the relevant Subject Properties, provided that in taking such actions, IOIPG REIT shall also, without prejudice to its obligation to act in the best interest of the Unitholders, reasonably take into consideration the commercial interests of the Vendors in respect of the completion of the remainder of the future developments.

Without the prior written consent of IOIPG REIT (which shall not be unreasonably withheld and which may subject to any conditions deemed fit or expedient by IOIPG REIT), do any acts or things in relation to the future developments which would result in a change to the total GFA, causing the share units held by IOIPG REIT to fall below 50.1%.

**(c) IRC Title 2 Subdivision**

(1) The parties acknowledge that, as at the date of the SPAs, temporary titles in respect of the IRC Title 2 Subdivision into 2 separate titles comprising (i) Phases 2 & 3 Title and (ii) Phase 4 Title have been issued in favour of MDSB.

(2) MDSB shall, at its sole cost and expense, take all steps and do all acts, deeds and things necessary to procure and ensure the completion of the IRC Title 2 Subdivision and the issuance of a separate issue document of title.

(3) MDSB shall keep the Purchaser fully informed of the progress of the IRC Title 2 Subdivision and shall provide copies of all correspondence and approvals issued by the relevant authorities upon written request from the Purchaser.

**(d) Amalgamation of Title 1 and the Subdivided Land**

(1) Subject to the completion of the IRC Title 2 Subdivision, the issuance of a separate document of title to the Subdivided Land and the successful registration of the Subdivided Land's transfer in favour of the Purchaser, the Purchaser shall submit an application to the land registry for the amalgamation of Title 1 and the Subdivided Land ("**Amalgamation**").

(2) All costs and expenses in connection with the Amalgamation shall be borne by the registered proprietors.

(3) The Purchaser shall keep IOIPG and the registered proprietors informed of the progress of the Amalgamation and shall provide copies of all correspondence and approvals issued by the relevant authorities upon written request from the registered proprietors.

(4) Subject to the completion of the Amalgamation and the issuance of the amalgamated title of Title 1 and the Subdivided Land ("**Amalgamated Title**"), the Purchaser shall submit an application to the land registry for the stratification of the Amalgamated Title, provided always that the form, layout and particulars of the proposed strata or subsidiary plans to be lodged in connection with the stratification shall first have been reviewed and agreed to in writing by all parties.

**(e) Transfer of IRC Excluded Portion strata titles**

Subject to the completion of the stratification and the issuance of strata or subsidiary titles in respect of the relevant Subject Properties and the IRC Excluded Portion (whether in one single set of titles or multiple titles), the IRC Excluded Portion Beneficiaries shall have the option, by written notice to the Purchaser (through the Vendor), to require the Purchaser to transfer to the respective IRC Excluded Portion Beneficiaries the legal title to any or all strata titles in respect of the IRC Excluded Portion, such transfer to be made at no consideration.

**(f) Indemnity by the Vendors and ICMSB, MDSB and the Sponsor (collectively, as "Obligors")**

The Vendors and Obligors jointly and severally undertake to indemnify, and cause the IRC Excluded Portion Beneficiaries (where applicable) to indemnify, and keep the Purchaser fully indemnified against all capital expenditure, losses, damages, costs, expenses and outgoings which the Purchaser may incur or be liable for in respect of any claim, demand, liability, action, proceedings or suits arising out or in connection with:

(1) the IRC Excluded Portion and/or the Development Rights made or brought by the IRC Excluded Portion Beneficiaries or any third party;

(2) any breach by the Vendors, the Obligors and/or the IRC Excluded Portion Beneficiaries of any of their representations, warranties, covenants or obligations under the SPA, the IRC Undertakings, the Power of Attorney to Registered Proprietors or the IRC Excluded Portion Beneficiaries or any applicable law or regulatory requirements;

(3) the exercise of any rights by the IRC Excluded Portion Beneficiaries under the Power of Attorney to Registered Proprietors or the IRC Excluded Portion Beneficiaries, including the manner in which such rights are exercised;

(4) any liability, cost or expense relating to or arising from the IRC Excluded Portion (including all outgoings levied on the IRC Excluded Portion prior to the issuance of strata titles and the registration of such titles in favour of the IRC Excluded Portion Beneficiaries);

(5) any claim by any authority or third party arising from acts or omissions by the Vendors, the Obligors, the IRC Excluded Portion Beneficiaries or any of their respective directors, officers, employees, agents, representatives, contractors, consultants, licensees or invitees with respect to the IRC Excluded Portion or any Development Rights; and

(6) any liabilities, damages, claims, losses, costs or expenses arising out of or in connection with the development, construction, maintenance or management activities on the IRC Excluded Portion, including but not limited to any accidents, safety or regulatory breaches, or any other impediments (whether foreseen or unforeseen) that may adversely affect the relevant Subject Properties or IOIPG REIT's interests, including loss of income suffered by IOIPG REIT.

**(ix) Additional terms and conditions in respect of the SPA in relation to Putrajaya Marriott Hotel**

The additional terms and conditions in respect of the SPA in relation to Putrajaya Marriott Hotel are, among others, as follows:

**(a) Ownership of PMH Excluded Portion (as defined hereunder)**

The parties acknowledge and agree that the transaction contemplated under the SPA in relation to Putrajaya Marriott Hotel is limited to Putrajaya Marriott Hotel and does not extend to or include any other part or portion of the land ("**PMH Excluded Portion**").

(1) Notwithstanding the above and subject always to the additional terms and conditions under this **Section (ix)**, the Vendor shall cause the issue document of strata title in respect of Putrajaya Marriott Hotel to be transferred and registered in the name of the Purchaser as and when such titles become available, for the sole purpose of giving effect to the transfer of the title in accordance with the SPA.

(2) The Vendor and/or such other entity or entities as may be nominated or identified in writing by IOIPG from time to time (collectively, the "**PMH Excluded Portion Beneficiaries**" and each an "**PMH Excluded Portion Beneficiary**"), as the case may be, shall be and remain the absolute legal and beneficial owner(s) of any other part or portion of the Excluded Portion. The parties agree that, upon issuance of the strata titles, the Vendor, IOIPG and/or the relevant PMH Excluded Portion Beneficiary (as the case may be) shall grant to the Purchaser undertakings as follows specified by the Purchaser in respect of the exercise of any rights over any other part or portion of the land which does not comprise the Subject Properties ("**PMH Undertakings**").

**(b) PMH Undertakings**

Putrajaya Marriott Hotel is situated on a parcel of land ("**PMH Subdivided Land**") that forms part of a master title held under Geran 332489, Lot 8, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan ("**PMH Land**"), on which other properties are also constructed or to be constructed ("**PMH Excluded Properties**") and the strata title to Putrajaya Marriott Hotel has not yet been issued and registered in favour of the Purchaser. The Vendor undertakes to subdivide the PMH Land into 2 separate strata titles ("**PMH Subdivision**") which after the registration of the subdivided land titles, the Vendor will submit the strata plan for the issuance of the strata titles in respect of Putrajaya Marriott Hotel.

With effect from the Completion Date and pending the registration of the transfer of the strata title in the Purchaser's favour, the Purchaser will be deemed the sole and absolute beneficial owner of Putrajaya Marriott Hotel, whereupon the Purchaser shall have the full rights, title and interests in and to Putrajaya Marriott Hotel and will be entitled to deal with Putrajaya Marriott Hotel in any manner whatsoever as if the Purchaser is the absolute legal owner of Putrajaya Marriott Hotel and wherein the registered owner shall have no further rights, title and interests in and to Putrajaya Marriott Hotel and that the registered owner shall hold Putrajaya Marriott Hotel as bare trustees for and on the Purchaser's behalf pending the registration of the transfer of the strata title in the Purchaser's favour.

The Vendor further undertakes to exercise all voting rights in respect of the properties in a manner consistent with the investment policies and interests of IOIPG REIT, and not to exercise such rights in any manner adverse to IOIPG REIT without its prior written consent. The Vendor is required to obtain IOIPG REIT's prior written approval for specified matters, including those relating to management bodies, maintenance and sinking fund contributions, by-laws, use of common property, material contracts, capital expenditure, budgets and land dealings.

The Vendor further undertakes to provide all necessary cooperation, assistance and support, and to take or procure the taking of all reasonable actions (including voting in favour of any relevant resolutions), in respect of any proposal, application, decision or matter concerning the properties that is reasonably required by the Purchaser and/or IOIPG REIT for the purpose of securing or preserving the Purchaser's legal and beneficial interests in the relevant Subject Properties or in order to comply with applicable laws, regulations or guidelines or any requirements under the Deed.

At such time as may be permitted under the applicable law, the Vendor shall, if required by IOIPG REIT, take all action as may be necessary or expedient to support and facilitate any application by the Purchaser and/or IOIPG REIT for the amalgamation of titles and any other applications, registrations, actions or matters relating to or arising from the relevant Subject Properties that may be required by the Purchaser and/or IOIPG REIT for the purpose of securing or preserving the Purchaser's legal and beneficial interest in the relevant Subject Properties, provided that in taking such actions, IOIPG REIT shall also, without prejudice to its obligation to act in the best interests of the Unitholders, reasonably take into consideration the commercial interests of the Vendor in respect of the completion of the remainder of the future developments.

**(c) PMH Subdivision**

(1) The parties acknowledge that, as at the date of the SPA, the PMH Subdivision is pending completion and the new separate titles have not yet been issued.

(2) The Vendor shall, at its sole cost and expense, take all steps and do all acts, deeds and things necessary to procure and ensure the completion of the Subdivision and the issuance of a separate issue document of title.

(3) The Vendor shall keep the Purchaser fully informed of the progress of the Subdivision and shall provide copies of all correspondence and approvals issued by the relevant authorities upon written request from the Purchaser.

**(d) Stratification of the PMH Land**

(1) Subject to the completion of the PMH Subdivision and the issuance of the separate titles, the Vendor shall submit an application to the land registry for the stratification, provided always that the form, layout and particulars of the proposed strata or subsidiary plans to be lodged in connection with the stratification shall first have been reviewed and agreed to in writing by all parties.

(2) All costs and expenses in connection with the stratification up to the issuance of the strata titles shall be borne by the Vendor and/or such other persons as may be agreed in writing by the relevant parties.

(3) The Vendor shall keep the Purchaser fully informed of the progress of the stratification and shall provide copies of all correspondence and approvals issued by the relevant authorities upon written request from the Purchaser.

**(x) Additional terms and conditions in respect of the SPA in relation to W Kuala Lumpur**

The additional terms and conditions in respect of the SPA in relation to W Kuala Lumpur are, among others, as follows:

**(a) Vendor's obligations pending completion of the W Kuala Lumpur SPA**

The parties acknowledge that W Kuala Lumpur is currently undergoing refurbishment works to increase the number of hotel rooms by an additional 9 rooms which will occupy the Void Area. It is a term and condition of the W Kuala Lumpur SPA that:

(1) pending completion, the Vendor will:

(A) not, save and except for emergency repairs or as disclosed to the Purchaser, commit or undertake any major external, structural or internal renovation in respect of W Kuala Lumpur without the prior written consent of the Purchaser; and

(B) complete the renovation works in respect of W Kuala Lumpur as agreed between the parties in accordance with the agreed scope and specifications and in proper and workmanlike manner at the costs and expenses of the Vendor.

(2) the Vendor further undertakes, represents and warrants to the Purchaser, amongst others, that the construction and completion of W Kuala Lumpur complies and will comply with all applicable laws, rules and regulations ("**Warranty**"). The Vendor undertakes to fully indemnify and keep the Purchaser fully indemnified against all losses, damages, costs, expenses and outgoings which the Purchaser may incur or be liable for in respect of any claim, demand, liability, action, proceedings or suits arising out or in connection with:

(A) a breach of the Warranty;

(B) the Warranty not being true and correct in all respects; or

(C) the Warranty being misleading in any respect.

(3) The rights and remedies of the Purchaser under **Section (x)(a)(2)** above shall be without prejudice to the Purchaser's right to rescind the W Kuala Lumpur SPA and/or to seek such other remedies available at law and/or in equity, if the Purchaser discovers any material breach on the part of the Vendor, any untruth or inaccuracy in or to the Warranty prior to completion and it shall not be a defence to any claim that the Purchaser knew or ought to have known that any matters warranted or represented were not as warranted or represented. If at any time after completion it should transpire that the Warranty was untrue or incorrect at the time they were given the Purchaser shall be entitled to claim compensation for all loss suffered by it in consequence of such breach, untruth or inaccuracy of the Warranty, taking into account in particular the resulting diminution as at completion in the value of W Kuala Lumpur.

**(b) W Kuala Lumpur Void Area Leasing Arrangement**

(1) The parties further acknowledge and agree that the Void Area does not form part of, and is excluded from, the property to be acquired by the Purchaser under the SPA in relation to the acquisition of W Kuala Lumpur. However, the Vendor shall, as a term and condition of the W Kuala Lumpur SPA, exercise the Vendor's right to nominate the Purchaser as its nominee to be granted the Leasing Arrangement by the W Kuala Lumpur Management Corporation in place of the Vendor in accordance with the terms of the Void Area Proprietors' Resolution (as defined below) ("**Void Area Nomination Right**") to ensure that the Purchaser shall be granted the Leasing Arrangement by the W Kuala Lumpur Management Corporation.

(2) The Vendor shall, at its own respective cost and expense, after the Unconditional Date but prior to the Completion Date:

(A) exercise the Void Area Nomination Right to ensure that the Purchaser is granted the Leasing Arrangement by the W Kuala Lumpur Management Corporation in place of the Vendor in accordance with the terms of the unanimous strata unitholders' resolution passed by the proprietors of W Kuala Lumpur ("**Parcel Owners**") pursuant to Section 17B of the Strata Titles Act 1985 at an annual general meeting of strata unitholders held on 24 June 2026, to approve the grant by the W Kuala Lumpur Management Corporation of the Leasing Arrangement to the Vendor together with the Void Area Nomination Right in respect of the Void Area for a period of 10 years from and inclusive of the commencement date ("**Initial Term**") and expiring on the Initial Term expiry date. The lessee shall have an option to renew the lease for a further term of 10 years upon the expiry of the Initial Term, commencing on the day immediately following the Initial Term expiry date ("**First Renewal Term**"), and upon the terms and conditions of the Void Area Proprietors' Resolution ("**Void Area Proprietors' Resolution**"). The salient terms of the Leasing Arrangement are as follows:

**Rental rate**

The rent payable for the Initial Term and the First Renewal Term shall be at RM100.00 per month (equivalent to RM1,200.00 per annum). Any rent payable for any Further Renewal Term (the further lease term of 10 years subsequent to the First Renewal Term arising from the exercise by the lessee of its option to renew the lease pursuant to the Leasing Arrangement) shall not be increased by more than 15% over the rent payable during the immediately preceding term.

**Late payment charges**

In the event the rent or any other monies payable by the lessee remain unpaid after the respective due date for payment, the lessee shall pay late payment charges thereon at the rate of 8% per annum calculated on a daily basis from the due date until the date of actual payment.

**Forfeiture and appropriation**

(i) The Security Deposit of RM300.00 (equivalent to 3 months' rent), together with any other deposits payable by the lessee to the lessor under the Leasing Arrangement (collectively, the "**Deposits**") shall not be deemed or treated as payment of the Rent.

(ii) Without prejudice to any other rights and remedies of the lessor, in the event of any material breach by the lessee which remains unremedied following the expiry of the applicable remedy period under the Leasing Arrangement, the lessor is entitled to apply the Deposits towards payment of any rent or other monies due and payable by the lessee or towards any loss, damage, cost or expense actually suffered or incurred by the lessor as a direct result of such breach, provided that the lessor shall first issue a written demand to the lessee specifying the amount claimed and the basis thereof, and the lessee shall have 30 days from the date of receipt of such demand to remedy the breach or dispute the amount claimed before any deduction is made. For the avoidance of doubt, no amount which is disputed by the lessee shall be deducted from the Deposits pending resolution of such dispute.

**Default and termination**

**(i) Lessee's events of default**

Upon the occurrence of any one or more of the following events:

a. the lessee fails to pay the rent or any part thereof or any other monies payable under the Leasing Arrangement and such default continues for a period of 30 days after receipt of written notice from the lessor requiring the same to be remedied;

b. the lessee is in material breach of any covenant therein and fails to remedy such breach within 60 days after receipt of written notice from the lessor specifying the breach and requiring the same to be remedied;

c. a petition is presented or an order is made or a resolution (other than for the purpose of reconstruction, amalgamation or corporate restructuring) is passed to wind up the lessee; or

d. the lessee enters into a compromise arrangement with its creditors,

then the lessor may serve a forfeiture notice on the Lessee, in which event the Leasing Arrangement shall be determined and the lessor shall be entitled to:

a. forfeit the Deposits;

b. claim from the lessee the Rent for the unexpired initial term, the First Renewal Term and, where applicable, the Further Renewal Term and any subsequent renewal terms as agreed liquidated damages;

c. claim late payment charges at the rate of 8% per annum; and

d. re-enter and repossess the Void Area.

**(ii) Lessor's events of default**

In the event that:

a. the lessor is in material breach of any covenant herein and fails to remedy such breach within 30 days after receipt of written notice from the lessee specifying the breach and requiring the same to be remedied;

b. any representation, warranty or authority given by the lessor under the Leasing Arrangement is untrue or misleading and, where capable of remedy, the same is not remedied within 30 days after receipt of written notice from the lessee specifying the same;

c. any resolution, decision or action of the lessor, the W Kuala Lumpur Management Corporation or the Parcel Owners derogates from, diminishes, restricts or impairs the Lessee's rights under the Leasing Arrangement and the same is not remedied within 30 days after receipt of written notice from the lessee;

d. the lessee is unable to enjoy quiet possession of the Void Area due to any act or omission of the lessor and such matter is not remedied within 30 days after receipt of written notice from the lessee; or

e. the lease or the lessee's continued occupation, use or enjoyment of the Void Area for the use of the Void Area for the operations of hotel accommodation and any purposes ancillary thereto ("**Permitted Use**"), becomes unlawful or incapable of performance by reason of any change in applicable law, order, direction or requirement of any governmental, semi-governmental, quasi-governmental, statutory or public authority, ministry, department, agency or body or organisation and includes, without limitation, all privatised corporations, bodies or persons authorised to act whether under any written law in force in Peninsular Malaysia or pursuant to any authorisation and having jurisdiction in respect of all matters arising from or relating to W Kuala Lumpur, the Void Area, the common property, the reconstruction works, the Permitted Use, the provision of utility services and facilities (including without limitation Tenaga Nasional Berhad, Telekom Malaysia Berhad, Pengurusan Air Selangor Sdn Bhd, Indah Water Konsortium Sdn Bhd and any licensed/authorised utility/service providers), the Strata Management Act 2013, the Strata Titles Act 1985, and any subsidiary legislation, by-laws, regulations, orders, circulars or guidelines issued thereunder, as amended from time to time, any other laws related thereto and/or any matter arising out of or in connection with Leasing Arrangement, or any decision or action of the W Kuala Lumpur Management Corporation or the Parcel Owners, and such matter is not capable of being remedied or the lessee is unable to continue the Permitted Use within a reasonable period,

the lessee shall be entitled to:

a. terminate the Leasing Arrangement by written notice to the lessor;

b. recover all Deposits and RM100.00 (equivalent to 1 month's rent) paid by the lessee to the lessor (which has not been applied towards the rent) paid by the lessee, together with any rent paid in advance for any period after the effective date of termination;

c. claim from the lessor all losses, damages, costs and expenses suffered or incurred by the lessee as a result of the relevant breach or event, including but not limited to the cost of the reconstruction works and the lessee's improvements, loss of profits, relocation costs and legal costs.

**Holding over**

If the lessee remains in possession of the Void Area after the expiry of the term (without having exercised the option to renew), the lessee shall be deemed to hold over as a monthly tenant at the rent payable immediately prior to such expiry, until vacant possession of the Void Area is redelivered by the lessee to the lessor.

The lessor shall not demand, levy or recover double rent, penalty or any additional rent, compensation or other amount in excess of the rent payable in respect of any holding over period;

(B) execute and procure that the W Kuala Lumpur Management Corporation executes the Leasing Arrangement; and

(C) procure that the W Kuala Lumpur Management Corporation executes the Void Area lease form and delivers or causes to be delivered the same, together with the Void Area lease documents (to the extent not already delivered).

(3) Following completion of the W Kuala Lumpur SPA, the relevant lease documents will be submitted for registration at the relevant land registry and the Vendor undertakes and covenants to execute all documents, do all acts and things and use the Vendor's best endeavours, and ensure that the W Kuala Lumpur Management Corporation uses its best endeavours, to ensure that the Leasing Arrangement is duly registered in favour of the Purchaser, upon the full payment of the purchase consideration in accordance with the W Kuala Lumpur SPA.

**(xi) Termination**

**(a) Vendor's right to terminate**

The Vendors will be entitled to terminate the SPAs by notice in writing to the Purchaser if:

(1) the Purchaser defaults in the satisfaction of the purchase consideration in accordance with the provisions of the SPAs, and the Purchaser fails within 14 days of receipt of a notice from the Vendors to remedy the breach or the matter; or

(2) at any time prior to completion, any of the other parties of the SPAs (but excluding IOIPG) is or becomes, or is adjudicated or found to be wound up or insolvent or had any winding-up (whether involuntary or voluntary) or insolvency proceedings commenced against it, otherwise than for the purpose of an amalgamation or reconstruction which the prior written consent of the Vendors has been obtained.

**(b) Purchaser's right to terminate**

The Purchaser will be entitled to, at any time after any such default arises and prior to completion, give notice to the Vendors terminating the SPAs if:

(1) any of the warranties and representations of the Vendors contained in the SPAs are found at any time to be untrue or incorrect;

(2) if a receiver, receiver and manager, special administrator, trustee or similar official is appointed over any of the assets or undertaking of the Vendors;

(3) if the Vendors enter into or resolve to enter into any arrangement, composition or compromise with, or assignment for the benefit of, their creditors or any class of them;

(4) the Vendors fail, neglect or refuse to complete the sale in accordance with the provisions of the SPAs;

(5) the Vendors fail, neglect or refuse to perform or comply with any of their obligations under the SPAs; or

(6) the memorandum of transfer for the Subject Properties in favour of the Purchaser cannot be presented or registered for any reasons caused by or attributable to any act, default or omission of the Vendors,

and the Vendors fail within 14 days of receipt of a notice from the Purchaser to remedy the breach or the matter; or

(A) at any time prior to completion, any of the other parties of the SPAs (but excluding IOIPG) is or becomes, or is adjudicated or found to be wound up or insolvent or had any winding-up (whether involuntary or voluntary) or insolvency proceedings commenced against it, otherwise than for the purpose of an amalgamation or reconstruction which the prior written consent of the Purchaser has been obtained; or

(B) the registration of the transfer in favour of the Purchaser is not or cannot be effected for any reason whatsoever not due to any fault of the Vendors or the Purchaser (except minor defects which can be remedied in which event the relevant party shall forthwith proceed to rectify the defect) and the parties have complied with the mitigation provisions under the provisions of the SPAs.

**(xii) Capacity of the Trustee**

Notwithstanding anything to the contrary contained in the SPAs and without prejudice to the provisions of the SPAs, it is expressly agreed that the Purchaser enters into the SPAs solely in its capacity as the Trustee and not in its personal capacity. Any liability arising on the part of the Purchaser (if any) under the SPAs is limited to and can be enforced against the Purchaser only to the extent to which the Purchaser can satisfy such liability out from the assets of IOIPG REIT and not out of the personal assets of the Purchaser or from any assets held by the Purchaser as trustee for any other trusts.

## 14.4 SALIENT TERMS OF THE ROFR

With effect from the Completion Date, IOIPG agrees to grant a ROFR to the Trustee (on behalf of IOIPG REIT) to purchase Real Estate Assets located in Malaysia used for retail, office, industrial and/or hospitality purposes and any Real Estate Asset which may in future be identified and targeted for acquisition by IOIPG or an entity within the IOIPG Group ("**IOIPG Entity**") ("**Relevant Assets**") in the event that:

(i) IOIPG or an IOIPG Entity intends for any reason whatsoever to sell or dispose of the Relevant Assets or any part(s) thereof. In such event, IOIPG or an IOIPG Entity shall notify the Trustee by way of a written notice, with a copy to the Manager, and will invite IOIPG REIT to bid for the acquisition of such Relevant Assets, along with any other parties that IOIPG or an IOIPG Entity may invite, at a price which is not lower than the minimum disposal price set by IOIPG or an IOIPG Entity for the Relevant Assets, based on an independent valuation carried out by an independent valuer appointed by IOIPG or an IOIPG Entity at its own cost and expense ("**Reserve Price**"); or

(ii) IOIPG or an IOIPG Entity receives any offer from a third party to purchase any part of the Relevant Assets which IOIPG or an IOIPG Entity is willing to consider.

The grant of the ROFR –

(i) shall be subject to any overriding contractual obligations which IOIPG or an IOIPG Entity may have in relation to the Relevant Assets and/or to the third parties that hold interests in these Relevant Assets;

(ii) shall not be applicable in the event of an intra-group transfer of the Relevant Assets, or reconstruction, amalgamations, restructurings, mergers and analogous events involving IOIPG or an IOIPG Entity; and

(iii) shall be subject to the applicable laws, regulations and government policies.

In the event that IOIPG or an IOIPG Entity decides that it wishes to sell and dispose of any Relevant Assets pursuant to (i) a bid or offer made by any other bidder which is more favorable than the bid or offer made by the Trustee or the Manager for and on behalf of IOIPG REIT for the acquisition of the Relevant Assets; or (ii) any offer from third party to purchase any part of the Relevant Assets, (severally, the "**Third Party Offer**"), IOIPG or an IOIPG Entity shall within a reasonable timeframe issue a notice of offer to the Trustee, with a copy to the Manager ("**ROFR Offer**") informing the Trustee of its intention to sell and dispose such Relevant Asset pursuant to the Third Party Offer.

The Trustee has 10 business days from the date of the Trustee's receipt of the ROFR Offer, to accept the ROFR Offer by delivering to IOIPG or an IOIPG Entity a written notification confirming its acceptance of the purchase of the Relevant Assets on the terms and conditions no less favourable than those contained in the Third Party Offer ("**Acceptance Notice**").

In the event that the Trustee accepts the ROFR Offer within the prescribed period, IOIPG or an IOIPG Entity shall be obliged to give effect to the sale and disposal of the Relevant Assets to the Trustee upon terms and conditions no less favourable than those contained in the Third Party Offer and IOIPG or an IOIPG Entity, as the case may be, shall complete the sale and the Trustee shall complete the purchase of the Relevant Assets at the purchase price stipulated in the Third Party Offer on or before the Completion Date.

In the event that the Trustee fails to issue an Acceptance Notice by the expiry of the prescribed period of 10 business days or the Trustee confirms in writing that it rejects the ROFR Offer to purchase the Relevant Assets, whichever is earlier, then the Trustee shall be deemed to have rejected the ROFR Offer, and IOIPG or an IOIPG Entity, as the case may be, shall be entitled to accept the Third Party Offer and to proceed to sell the Relevant Asset which is the subject-matter of the ROFR Offer to the relevant third party, on the same terms and conditions as those disclosed in the ROFR Offer.

The grant of the ROFR by IOIPG or an IOIPG Entity in favour of the Trustee to purchase the Relevant Assets shall remain effective and binding for so long as:

(i) the Manager remains as the management company of IOIPG REIT;

(ii) IOIPG and/or any of its subsidiaries or related corporations, alone or in aggregate, holds direct and/or indirect interest of 50.0% or more in the Manager;

(iii) IOIPG and/or any of its subsidiaries or related corporations, alone or in aggregate, holds direct and/or indirect interest of 33.0% or more in IOIPG REIT; and

(iv) IOIPG REIT remains listed on Bursa Securities.

## 14.5 SALIENT TERMS OF THE HOTEL MASTER LEASE AGREEMENT

*For the purpose of this **Section 14.5**, the term "**Lessor**" refers to the Trustee which is empowered to hold the Hotel Properties on trust for IOIPG REIT and for the benefit of the Unitholders in accordance with and subject to the terms and conditions of Deed.*

### (i) Grant of lease

In consideration of the Master Lessees' agreement to pay the total rent and other monies payable to the Lessor under the Hotel Master Lease Agreements and to perform their obligations thereunder, the Lessor grants leases of the Hotel Properties, together with all the FF&E, for a period of 10 years commencing on the Completion Date of their respective SPAs ("**Terms**"), with an option to renew for a term of 10 years commencing on the expiry of the Terms.

For the avoidance of doubt, all FF&E situated in or on the Hotel Properties as at the commencement date of the respective Hotel Master Lease Agreements shall form an integral and indivisible part of the Hotel Properties for the purposes of the Hotel Master Lease Agreements.

### (ii) Rent

The Master Lessees shall pay to the Lessor the total rent which, in respect of a fiscal year, shall be the higher of:

(a) the Variable Rent; or

(b) the Guaranteed Rent, being:

(1) in respect of Putrajaya Marriott Hotel, a fixed monthly rental of RM670,000, equivalent to an annual rental of RM8,040,000;

(2) in respect of Le Méridien Putrajaya, a fixed monthly rental of RM875,000, equivalent to an annual rental of RM10,500,000;

(3) in respect of Moxy Putrajaya, a fixed monthly rental of RM625,000, equivalent to an annual rental of RM7,500,000;

(4) in respect of Four Points by Sheraton Puchong, a fixed monthly rental of RM500,000, equivalent to an annual rental of RM6,000,000;

(5) in respect of W Kuala Lumpur, a fixed monthly rental of RM1,000,000, equivalent to an annual rental of RM12,000,000; and

(6) in respect of Courtyard by Marriott Penang, a fixed monthly rental of RM570,000, equivalent to an annual rental of RM6,840,000.

**(iii) Covenants**

The Master Lessees, to the intent that the obligations may continue throughout the term of the leases, agree, covenant and undertake with the Lessor, among others:

(a) to make every payment to the Lessor under and in accordance with the terms of the Hotel Master Lease Agreements without any set off, counterclaim, withholding or deduction;

(b) to use and occupy the Hotel Properties solely as hotels, including all uses which are reasonably ancillary to or associated with the business of the hotel ("**Permitted Use**");

(c) to observe and comply, and ensure that their agents, employees, licensees, contractors, authorised representatives and invitees comply, with all laws in connection with the use of the Hotel Properties, the Master Lessees' properties, the Permitted Use and the hotel business, including all laws relating to occupational health and safety, except where such law requires Capital Improvements;

*"**Capital Improvements**" means:*

*(aa) any improvement or replacement works, alterations or works to the plant, services infrastructure or to the essential fabric of the hotel being the foundations, load bearing walls, structural columns, structural floors and structural ceilings including the facade of the Hotel and the replacement of plant and services infrastructure, but excluding any FF&E;*

*(bb) any improvements, alterations or works to the premises to increase capacity of productive assets at the hotel including hotel rooms, restaurants, meeting and banquet spaces and other additions and extensions to the structure of the premises; and*

*(cc) all improvements, alterations or works to the premises in all-embracing projects to reposition and to develop new concepts for existing productive assets of the hotel; and*

(d) to maintain and upkeep, or cause to be maintained and upkept, the operation and readiness of all fire protection systems on the Subject Properties;

(e) save for any operating services agreement and any other related hotel agreements in relation to the hotels, to ensure that any contracts entered into by the Master Lessees in relation to the Subject Properties after the commencement date of the leases contain a provision requiring termination of the contracts on or before the expiry or terminating date of the leases; or, for each contract that does not expire on or before the expiry or terminating date of the Hotel Master Lease Agreements, that such contract is capable of termination without penalty or other compensation to the other party, upon not more than 30 business days' written notice;

(f) to take all reasonably necessary precautions and other measures to secure the Hotel Properties and to protect the Lessor's properties and safety of all persons within the Hotel Properties;

(g) upon the Master Lessees becoming aware, to promptly give the Lessor notice of any material damage to or defect of which the Master Lessees are aware in the Hotel Properties or any services provided by the Lessor, any infectious diseases or pests in the Hotel Properties, any notice from an appropriate authority (other than accounts for services provided to the Hotel Properties) and any circumstances likely to cause any such material damage or defect;

(h) not to do anything which could prejudice the Lessor's interest in the Hotel Properties;

(i) to keep the Hotel Properties in good and substantial repair and working order and available subject to (1) the need for any replacement works which comprise of Capital Improvements and (2) fair wear and tear;

(j) to keep the Hotel Properties and FF&E at all times in good and substantial condition and repair and in working order including repairing, repainting and replacing FF&E required for the hotel business but excluding any works which are in the nature of capital improvements;

(k) to obtain and maintain all business licences required by applicable law or any relevant authority in order to carry out the Master Lessees' obligations under the leases, to conduct the Permitted Use at the Hotel Properties and to manage and operate the Master Lessees' business from the Hotel Properties;

(l) where applicable, to take out and maintain or cause to be taken out and maintained public liability insurance policy, worker's compensation insurance, contract works and contract works liability insurance and property insurances;

(m) at the expiration or sooner determination of the leases, novate or assign the tenancies between the Master Lessees and their sublessees under the leases, in favour of the Lessor and pay over to the Lessor all security deposits, utilities deposits and rent revenues paid to the Master Lessees under the said tenancies; and

(n) at the expiration or sooner determination of the leases, yield up and vacate the Subject Properties in accordance with the provisions of the Hotel Master Lease Agreements.

**(iv) Events of default**

The Master Lessees will be in default under the Hotel Master Lease Agreements if:

(a) the Master Lessees do not pay the total rent by the day on which the same become due for payment in accordance with the provisions of the Hotel Master Lease Agreements;

(b) the Master Lessees do not pay the outgoings or any amount that is due and payable by them under the Hotel Master Lease Agreements by the due date for payment or within 10 days of receiving a demand for payment from the Lessor where the invoice for the particular item of outgoings is received directly by the Lessor;

(c) the Master Lessees breach or fail to comply with any of the following essential terms of the leases in accordance with the applicable provisions:

(1) to pay the total rent;

(2) to pay the outgoings;

(3) to pay the service tax;

(4) to use the Hotel Properties for the Permitted Use;

(5) to carry on the hotel business;

(6) to obtain all consents to carry on the Permitted Use;

(7) to keep the Hotel Properties in the condition required in order to operate the hotel business;

(8) to obtain and comply with all material conditions and obligations of any consents to carry on the Permitted Use;

(9) to maintain the Hotel Properties;

(10) to take out and maintain insurances under paragraph (iii)(l) above;

(11) to obtain the prior consent of the Lessor where required;

(12) to deliver to the Lessor the rental deposit; or

(13) to comply with the Master Lessees' Obligations under paragraphs (iii)(m) and (n) above;

(d) the Master Lessees repudiate their obligations under the leases;

(e) the Master Lessees do not comply with any other express or implied covenants or obligations under the leases;

(f) the Master Lessees cease to conduct the hotel business for 3 consecutive fiscal years, without any break between such fiscal year;

(g) the Hotel Properties are closed for operations or cease to be open to the members of the public for 3 consecutive fiscal years, without any break between such fiscal years; or

(h) an insolvency event occurs in respect of the Master Lessees,

and the event of default is capable of being remedied by the Master Lessees but is not remedied within 15 business days after the date of service of a written notice from the Lessor requiring the Master Lessees to remedy such event of default or within such further period as may be mutually agreed between the Lessor and the Master Lessees.

**(v) Capacity of the Trustee**

Notwithstanding anything to the contrary contained in the Hotel Master Lease Agreements and without prejudice to the provisions of the Hotel Master Lease Agreements, it is expressly agreed that the Lessor enters into the Hotel Master Lease Agreements solely in its capacity as the Trustee and not in its personal capacity. Any liability arising on the part of the Lessor (if any) under the Hotel Master Lease Agreements is limited to and can be enforced against the Lessor only to the extent to which the Lessor can satisfy such liability out from the assets of IOIPG REIT and not out of the personal assets of the Lessor or from any assets held by the Lessor as trustee for any other trusts.

## 14.6 CONSENTS

(i) The written consents of the Trustee, the Joint Principal Advisers, the Joint Global Coordinators, the Joint Bookrunners, the Joint Managing Underwriters, the Joint Underwriters, the Issuing House, the Legal Advisers, the Property Manager, the internal control consultant, the company secretary of the Manager and the Registrar to the inclusion of their names in this Prospectus in the manner and form in which such names appear in this Prospectus have been given before and issue of this Prospectus and have not subsequently been withdrawn.

(ii) The written consent of the Reporting Accountants to the inclusion of their name in this Prospectus, the Report on the Prospective Financial Information as well as the Report on the Compilation of Pro Forma Consolidated Statement of Financial Position of IOIPG REIT in the manner, form and context in which they appear in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

(iii) The written consent of the Tax Consultant to the inclusion of their name in this Prospectus and the Letter on Taxation of IOIPG REIT and Unitholders in the manner, form and context in which they appear in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

(iv) The written consent of the Independent Property Valuer to the inclusion of their name and the Master Valuation Certificates in the manner, form and context in which they appear in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

(v) The written consent of the Independent Property Market Researcher to the inclusion of their name and the Independent Property Market Report in the manner, form and context in which they appear in this Prospectus has been given before the issue of this Prospectus and has not subsequently been withdrawn.

## 14.7 DOCUMENTS AVAILABLE FOR INSPECTION

Copies of the following documents are available for inspection at the registered office of the Manager for a period of 12 months from the date of this Prospectus:

(i) this Prospectus;

(ii) the Deed;

(iii) the material contracts referred to in **Section 14.2** "Material Contracts" of this Prospectus;

(iv) the Master Valuation Certificates dated 9 April 2026 and 20 July 2026 as set out in **Appendix A** of this Prospectus as well as the full valuation reports dated 9 April 2026 for the Subject Properties;

(v) the Independent Property Market Report as set out in **Appendix B** of this Prospectus;

(vi) the Tax Consultant's letter on taxation of IOIPG REIT and Unitholders as set out in **Appendix C** of this Prospectus;

(vii) the Reporting Accountants' Report on the Compilation of Pro Forma Consolidated Statement of Financial Position as set out in **Appendix D** of this Prospectus;

(viii) the Reporting Accountants' Report on the Prospective Financial Information as set out in **Appendix E** of this Prospectus;

(ix) the Manager's audited financial statements for the financial period ended 30 June 2026; and

(x) the letters of consent referred to in **Section 14.6** "Consents" of this Prospectus.

## 14.8 RESPONSIBILITY STATEMENTS

(i) This Prospectus has been reviewed and approved by the Directors and the directors of the Sponsor and they collectively and individually accept full responsibility for the accuracy of the information contained herein. Having made all reasonable inquiries, they confirm to the best of their knowledge and belief, there are no false and misleading statements, or omission of other facts which would make any statement in this Prospectus false or misleading. The Directors and the directors of the Sponsor accept full responsibility for the Profit Projection included in this Prospectus and confirm that the Profit Projection has been prepared based on the assumptions made.

(ii) The information pertaining to the Trustee and the Property Manager were provided by the management and/or directors of the Trustee and the Property Manager respectively. The responsibility of the Directors and the directors of the Sponsor are therefore restricted to the accurate reproduction of such relevant information as included in this Prospectus.

(iii) In respect of such information extracted from publicly available sources, the responsibility of the Directors and the directors of the Sponsor are restricted to the accurate reproduction of such relevant information as included in this Prospectus.

Knight Frank

**IOIPG REIT Management Sdn Bhd**
**(on behalf of MTrustee Berhad, as the proposed trustee of IOIPG Malaysia Real Estate Investment Trust)**
IOI City Tower 2
Lebuh IRC, IOI Resort City
62502 Putrajaya

Date: 09 APR 2026

Reference No.: V/COR/25/0071(A) - (H) & (J) to (K)

Dear Sir / Madam,

**VALUATION CERTIFICATE FOR THE ASSETS TO BE HELD BY MTRUSTEE BERHAD, AS THE PROPOSED TRUSTEE OF IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST**
**(COLLECTIVELY HEREINAFTER REFERRED TO AS THE "SUBJECT PROPERTIES")**

We were instructed by IOIPG REIT Management Sdn Bhd (on behalf of MTrustee Berhad, as the proposed trustee of IOIPG Malaysia Real Estate Investment Trust ("**IOIPG REIT**")) (hereinafter referred to as the "**IOIPG / Client**") to ascertain the Market Value of the respective legal interests in the Subject Properties listed herein.

The valuation certificate is prepared for the inclusion in the prospectus of IOIPG REIT in relation to the proposed establishment and listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad.

This valuation certificate is prepared in conformity with the Asset Valuation Guidelines issued by the Securities Commission Malaysia and the Malaysian Valuation Standards published by the Board of Valuers, Appraisers, Estate Agents and Property Managers, Malaysia.

This valuation certificate is prepared in accordance with the general principles adopted and limiting conditions as enclosed at the end of our formal valuation reports. For all intents and purposes, this valuation certificate should be read in conjunction with our formal valuation reports.

The basis of valuation adopted is the **Market Value** which is defined as "the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion".

Accordingly, we have inspected the Subject Properties on various occasions; the latest being on 31 October 2025. As such, we have adopted **31 October 2025** as the material date of valuation. We have conducted title searches at the relevant land offices on various dates but this is done to establish title particulars relevant to these valuations only.

The Subject Properties comprise the following:

| Retail Property | Hotel Properties | Office Properties |
|---|---|---|
| • IOI City Mall | • Moxy Putrajaya | • IOI City Tower 1 & 2 |
| | • Le Méridien Putrajaya | • PFCC Tower 1, 2, 4 & 5 |
| | • Putrajaya Marriott Hotel | |
| | • W Kuala Lumpur | |
| | • Courtyard by Marriott Penang | |
| | • Four Points by Sheraton Puchong | |

In arriving at our opinion of the Market Value(s) of the Subject Properties, we have adopted the **Income Approach by Discounted Cash Flow Method** (in respect of hotel properties) or **Income Approach by Investment Method** (in respect of retail and office properties) as the primary approach supported by the **Comparison Approach** for all properties.

Brief details of the methodology adopted are defined below.

**a) Income Approach by Discounted Cash Flow (DCF) Method – Applicable to Hotel Properties**

In usual circumstances where a hotel is subject to a master lease arrangement with a fixed rental stream, the Income Approach by Investment Method would typically be adopted. However, for the hotel properties, the proposed Hotel Master Lease Agreement is subject to the total rent payable based on the **higher of Variable Rent or Guaranteed Rent**, with Variable Rent directly linked to the hotel's operating performance (i.e. **Gross Operating Profit**). Accordingly, projection of the hotel's annual operating cash flows is required to estimate Gross Operating Profit and derive Variable Rent over the lease term. In view of the performance-linked rent mechanism and the need for explicit cash flow projections, the **Income Approach by Discounted Cash Flow (DCF) Method** has been adopted for this valuation.

Under the proposed Hotel Master Lease Agreement ("MLA") for the hotel properties, the Lessor has agreed to grant a lease of the premises to the Lessee for a period of **10 years** with an option to renew for a further **10 years**. Total rent payable is based on the higher of:

(a) **Variable Rent**, being **90% of (Gross Operating Profit** [Note] **less the Master Lease Expenses)**; or

(b) **Guaranteed Rent.**

Note: The computation of GOP under the Hotel Master Lease Agreement includes all revenues, receipts, and income of every kind derived directly or indirectly from the operations of the Hotel (hereinafter referred to as "MLA GOP").

Accordingly, under the DCF method, we projected the hotel's annual operating cash flows to estimate MLA GOP. Variable Rent is derived as 90% of the estimated MLA GOP less Master Lease Expenses, and the rent receivable by the Lessor is taken as the higher of Variable Rent or Guaranteed Rent. From the established rent receivable, we then deduct the Lessor's expenses (including service charges, quit rent, assessment and fire insurance) to derive the net property income. The resulting net cash flows (after taking into account of owner's expenses, noting that the Lessor is also the owner of the Subject Property) are then discounted to the valuation date to derive the net present value of the property.

**Total Rent** *(the higher of **Variable Rent** or **Guaranteed Rent**)*

(less) Lessor's Outgoings

- *service charges & sinking fund (for stratified property)*
- *property taxes*
- *insurance*

**Net Property Income**

Discounted Cash Flow incorporates the estimation of future annual cash flows over an investment horizon (forecasted/projected period) from the valuation date by referencing to expected revenue growth rates, operating expenses and terminal value. The present value of future cash flow is then determined by the application of an appropriate discount rate to derive a net present value of the property as at the valuation date.

In our assessment, we have carried out a DCF analysis over a 10-year investment horizon, where we have projected the property to achieve a stabilised / optimum level of growth at the end of Year 10 (terminal year). We have included a Terminal Value at the terminal year to represent the value of the asset at the end of the explicit projection period. This form of analysis allows an investor or owner to make an assessment of the long-term return that is likely to be derived from a property in such a manner as to attain the desired level of investment return commensurate with the risk of that asset class.

In undertaking this analysis, we have also used a wide range of assumptions for the property including the growth of revenues during the holding period and other related property expenses.

b) **Income Approach by Investment Method – Applicable to Retail and Office Properties**

For the retail and office properties, we have adopted Income Approach by Investment Method, which this approach involves capitalisation of the net annual income stream that is expected to be received from the property after deducting the annual outgoings and other operating expenses incidental to the property with allowance for void by using an appropriate market derived capitalisation rate.

c) **Comparison Approach**

This approach considers the sale of similar or substitute properties and related market data, and establishes a value estimate by processes involving comparison. In general, a property being valued is compared with sale of similar properties that have been transacted in the open market.

d) **Reconciliation of Values**

Taking into consideration that the Subject Properties are commercial and income generating, we have thus adopted the Market Value(s) as derived from the **Income Approach by DCF Method** (in respect of hotel properties) and **Income Approach by Investment Method** (in respect of retail and office properties) as a fair representation for the Subject Properties supported by the Market Value(s) derived from the Comparison Approach.

In a valuation of a homogeneous real estate such as vacant lands and residential homes, the Comparison Approach is the most appropriate method of valuation as there are less adjustments and analysis on comparable(s). However, in the case of more complex real estate such as shopping complexes, hotels, office buildings and other income generating or investment properties, qualitative and quantitative adjustments are more difficult to be computed or gauged to reflect the differences of the comparable(s) and the property being valued. Therefore, we have considered the Income Approach by DCF Method or Investment Method as the preferred method of valuation in our opinion of Market Value(s) for the Subject Properties.

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We are of the opinion that the Market Value(s) of the interest(s) in perpetuity in the Subject Properties, subject to the **Terms of Reference and bases/assumptions stated for the respective properties in this valuation certificate**, the proposed Hotel Master Lease Agreement (in respect of hotel properties) and the existing / committed tenancies entered to-date (in respect of retail and office properties) and the titles / forthcoming strata title(s) when issued, being free from all encumbrances, good, marketable and registrable, as at 31 October 2025 are as follows:-

| No. | Reference No. | Identification of Property | Market Value |
|---|---|---|---|
| 1. | An integrated commercial development forming part of the IOI Resort City, Putrajaya: | | |
| | V/COR/25/0071(A) | IOI City Mall | RM5,100,000,000 |
| | V/COR/25/0071(B) | Moxy Putrajaya | RM207,000,000 |
| | V/COR/25/0071(C) | Le Méridien Putrajaya | RM343,000,000 |
| | V/COR/25/0071(H) | IOI City Tower 1 & 2 | RM540,000,000 |
| 2. | V/COR/25/0071(D) | Putrajaya Marriott Hotel, Putrajaya | RM256,000,000 |
| 3. | V/COR/25/0071(E) | W Kuala Lumpur, Kuala Lumpur | RM391,000,000 |
| 4. | V/COR/25/0071(F) | Courtyard by Marriott Penang, Pulau Pinang | RM173,000,000 |
| 5. | An integrated commercial development known as Puchong Financial Corporate Centre (PFCC), Selangor Darul Ehsan: | | |
| | V/COR/25/0071(G) | Four Points by Sheraton Puchong | RM128,000,000 |
| | V/COR/25/0071(J) & (K) | PFCC Tower 1, 2, 4 & 5 | RM440,000,000 |
| | | **Total Market Value** | **RM7,578,000,000** |

**Signed for and on behalf of**
**Knight Frank Malaysia Sdn Bhd**

Knight Frank Malaysia Sdn Bhd
Knight Frank V(1) 0141
200201017816 (585479-A)

**JUSTIN CHEE TING HWANG**
**Registered Valuer, V-774**
**RICS Registered Valuer, 1235888**
**MRICS, MRISM, MPEPS**

Scan here to verify the content and authenticity of this report

Date: 09 APR 2026

**Notes:-**

The above valuation is peer reviewed by Knight Frank Malaysia Sdn Bhd (Head Office), Mr. Ooi Hsien Yu (Registered Valuer V-692).

Knight Frank

## 1.0 V/COR/25/0071(A) to (C) & (H) – IOI CITY MALL + MOXY PUTRAJAYA + LE MERIDIEN PUTRAJAYA + IOI CITY TOWER 1 & 2, PUTRAJAYA

**Property Description**

IOI City Mall, Moxy Putrajaya, Le Méridien Putrajaya and IOI City Tower 1 & 2 form part of the well-established IOI Resort City integrated development in Putrajaya, benefiting from strategic accessibility via major highways and functioning as a key regional hub anchored by IOI City Mall, supported by internationally branded hotels and Grade A office developments.

The retail property under valuation comprises IOI City Mall Phase 1 and Phase 2, forming part of the IOI City Mall development, being Malaysia's largest shopping mall; along with the car parks available within the development comprises surface, basement and elevated car park levels. The mall offers a diverse tenant mix with comprehensive retail and entertainment facilities serving local and regional catchments.

The hotel properties under valuation comprises Moxy Putrajaya and Le Méridien Putrajaya, which complement the overall resort-city concept by catering to business travellers, tourists and event-driven demand. The office properties under valuation identified as IOI City Tower 1 & 2, reinforcing IOI Resort City's position as an emerging business node within Putrajaya.

Overall, the properties under valuation represents key components within the integrated IOI Resort City development, offering a complementary mix of retail, parking, hospitality and office assets.

Briefly, the buildings are generally constructed of reinforced concrete frame with brick infills rendered externally and plastered internally supporting a reinforced concrete flat roof and partly laid with metal deck roofing. The ceilings are generally of decorative plaster ceiling, plaster ceiling incorporating downlights, ceiling boards incorporating downlights and / or recessed lightings, suspended ceiling systems and cement plaster. Whilst the floor finishes are of quality tiles, wall-to-wall carpet, stone finishes, epoxy hardened flooring and cement rendered throughout.

**Locality**

Located within IOI Resort City, an integrated resort and township development in Putrajaya comprising residential dwellings, commercial offices, branded hotels, golf course and one of the country's largest shopping complex.

**Title Particulars**

The following table outlines the title particulars of the parent lots:

Summary of Master Title Particulars

| Lot No. | Title No. | Mukim | Land Area (square metres) | Quit Rent / Land Tax (per annum) |
|---|---|---|---|---|
| 10113 | GRN 336712 | Pekan Bukit Bisa | 148,000 | RM108,780.00 |
| 109708 | GRN 332361 | Mukim Dengkil | 176,900 [1] | RM125,599.00 |

Knight Frank

## 1.0 V/COR/25/0071(A) to (C) & (H) – IOI CITY MALL + MOXY PUTRAJAYA + LE MERIDIEN PUTRAJAYA + IOI CITY TOWER 1 & 2, PUTRAJAYA (CONT'D)

**Title Particulars (Cont'd)** The following particulars are common to the above titles unless otherwise stated:-

| Summary of Master Title Particulars | | |
|---|---|---|
| District / State | : | District of Sepang, Selangor Darul Ehsan. |
| Tenure | : | Interest in perpetuity. |
| Registered Proprietor [2] | : | ➢ IOI City Mall Sdn Bhd; in respect of Lot 10113<br>➢ Mayang Development Sdn Bhd; in respect of Lot 109708 |
| Category of Land Use | : | "Bangunan". |
| Express Condition | : | "Bangunan Perniagaan". |
| Restriction-in-Interest | : | "Tiada". |
| Encumbrances | : | Nil. |
| Endorsements | : | ➢ "Pembetulan Di Bawah Seksyen 380 KTN" vide Presentation No. 001NB14707/2023, registered on 8 September 2023; in respect of Lot 10113.<br>➢ "Permohonan Pecah Sempadan" vide Presentation No. 10N347/2025, registered on 27 August 2025; in respect of Lot 109708. |

Note(s):

(1) Pursuant to the copy of pre-computation plan prepared by Jurukur Jitu Runding dated 9 July 2025, we note that Parent Lot 109708 will be subdivided into two (2) plots identified as Plot 1 (having an approximately net land area of 138,559 square metres | 34.24 acres); Plot 2 (having an approximately net land area of 37,771 square metres | 9.33 acres) and partial of the land measuring approximately 570 square metres | 0.14 acres will be surrendered for public road reserve. **As such and for the purpose of this valuation, we have adopted the land area of 34.24 acres for Plot 1, resulting in a total net land area of 70.81 acres after including Parent Lot 10113, which measures about 36.57 acres.**

(2) Pursuant to the draft Sale and Purchase Agreement(s) to be entered between IOI City Mall Sdn Bhd / IOI City Park Sdn Bhd / IOI City Hotel Sdn Bhd / IOI City Tower One Sdn Bhd / IOI City Tower Two Sdn Bhd ("Vendor") and MTrustee Berhad (as trustee for IOIPG REIT), we noted that:-

i. Parent Lots will be subdivided and subsequently amalgamated and thereafter stratification of the amalgamated title will be carried out by the Vendor at its own cost, as agreed between the parties in the draft Sale and Purchase Agreement.

ii. We understand that the beneficial owner(s) of the respective properties are as follows:

| Development Component | Beneficial Owners |
|---|---|
| IOI City Mall Phase 1 and Phase 2 | IOI City Mall Sdn Bhd |
| IOI City Mall Car Parks | IOI City Park Sdn Bhd |
| Moxy Putrajaya and Le Méridien Putrajaya | IOI City Hotel Sdn Bhd |
| IOI City Tower 1 | IOI City Tower One Sdn Bhd |
| IOI City Tower 2 | IOI City Tower Two Sdn Bhd |

Knight Frank

## 1.0(A) V/COR/25/0071(A) – IOI CITY MALL

### 1.1(A) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A four (4)-level shopping complex and a cinema ("ICM Phase 1") and an extended retail block comprising a five (5)-storey shopping complex with a sub-basement level and a cinema ("ICM Phase 2"), along with surface, basement and elevated car park level(s) ("ICM Car Parks"); within an integrated commercial development known as IOI City Mall, forming part of the IOI Resort City; sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa and Parent Lot 109708 held under Master Title No. GRN 332361, Mukim Dengkil, both located within District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE(S) OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br>**I. PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTERED BETWEEN IOI CITY MALL SDN BHD / IOI CITY PARK SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / "CLIENT"):**<br>**A. THE PARENT LOTS WILL BE SUBDIVIDED, AMALGAMATED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE CONVEYING AN INTEREST IN PERPETUITY AND WHEN ISSUED, IS FREE FROM ALL ENCUMRBANCES AND RESTRICTIVE CONDITIONS, WITH CATEGORY OF LAND USE FOR "BUILDING" COVERING A NET LAND AREA MEASURING APPROXIMATELY 70.81 ACRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**<br>**B. THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**<br>**C. OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE MASTER TITLE(S) AND THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br>**II. PURSUANT TO THE ABOVEMENTIONED DRAFT SALE AND PURCHASE AGREEMENT(S), THE SUBJECT PROPERTY WILL BE SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING / COMMITTED TENANCIES; AND**<br>**III. PURSUANT TO THE UNDERTAKING LETTER DATED 8 APRIL 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI CITY MALL SND BHD AND IOI CITY PARK SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"); ALL NECESSARY APPROVALS FOR THE CONVERSION OF THE COMMON AREAS AND CAR PARKING AREAS INTO ADDITIONAL / ENLARGED RETAIL AND STORAGE AREA(S) RESULTING TO A TOTAL NET LETTABLE AREA OF ABOUT 240,015.57 SQUARE METRES (2,583,506 SQUARE FEET), INCLUDING THE APPROVAL OF THE REVISED BUILDING PLANS / AS-BUILT DRAWINGS WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**<br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

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## 1.2(A) PROPERTY DESCRIPTION

**Gross Floor Area**

| Development Component | Square Metres ("sq. m.") | Square Feet ("sq. ft.") |
|---|---|---|
| ICM Phase 1 and ICM Phase 2 | 518,512.98 | 5,581,227 |
| ICM Car Parks | 588,715.92 | 6,336,885 |
| **Total** | **1,107,228.90** | **11,918,112** |

Sources: Verification letter from SN Shamsul Rizal Architect bearing Reference No(s). SA2132/IOICM1-IPO(PARK)/26-01, SA2132/10ICM2-IPO(RTL)/26-01 and SA2132/IOICM2-IPO(PARK)/26-01 dated 7 April 2026 together with SA2132/IOICM1-IPO(RTL)/26-01 dated 9 April 2026.

Note: We note that the GFA referred herein inclusive of the surface and perimeter roads.

**Net Lettable Area ("NLA")** 240,015.57 sq. m. | 2,583,506 sq. ft..

**Car Park Facilities** About 13,987 bays, spread across surface, basement and elevated car park level(s).

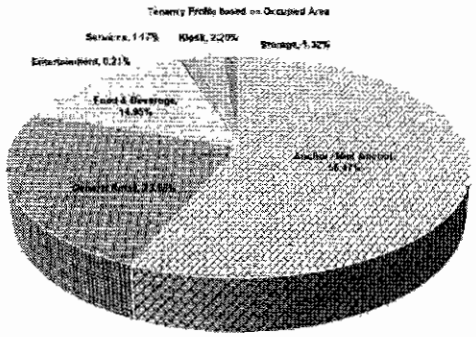
**State of Repair** Appears to be in good condition that commensurate with its age and use.

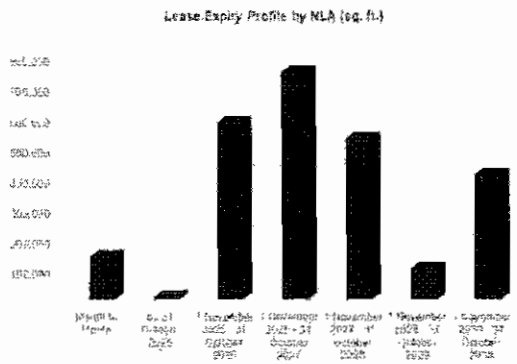
**Age of Building / Planning** The Subject Property is located within an area designated for commercial use; and was issued with the following Partial Certificate(s) of Completion and Compliance ("Partial CCC") and CCC by Ar. Datuk Tan Pei Ing (A/T 102) and Ar. Ts. Hj. Sri Nor Shamsul Rizal (A/S 136), registered under by Lembaga Arkitek Malaysia:-

| Development Component | Partial CCC / CCC |
|---|---|
| ICM Phase 1 and partial of ICM Car Parks | Approximately eleven (11) years from the issuance of the Partial CCC bearing Certificate No(s). LAM / S / No. 0536 (ICM Phase 1 and partial of ICM Car Parks), 0543 (GSC), 1168 (AEON) and 1169 (GSC) dated 17 November 2014, 13 January 2015, 12 January 2023 and 17 January 2023 respectively. |
| ICM Phase 2 and partial of ICM Car Parks | Approximately three (3) years from the issuance of the Partial CCC bearing Certificate No(s). LAM / S / No. 0548 (ICM Phase 2 and partial of ICM Car Parks), 1170 (AEON), 1171 (GSC) and 41621 (LG-222) dated 19 August 2022, 28 February 2023, 19 April 2023 and 20 February 2024 respective. |

**Occupancy Status** About 97.0% as at the date of valuation; based on committed and / or commenced tenancies.

**Tenancy Profile & Lease Expiring Profile** The tenancies committed in IOI City Mall are either short term, one (1), two (2) to three (3)-year tenancy terms with option(s) to renew / automatic renewal thereafter; subject to the terms and condition stipulated in the tenancy agreement. The current weighted average lease expiry ("WALE") is at 2.36 years and the percentage (%) of Gross Sales Turnover ("GTO") rent ranges from 1.00% to 40.00% subject to the tenant's sector / trade.



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## 1.3(A) MARKET VALUE

**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value(s), we have adopted the **Income Approach by Investment Method** and supported by **Comparison Approach**.

**Historical Performance**

Historical Operating Performance of IOI City Mall for Financial Year Ended ("FYE") 30 June 2023 – 30 June 2025 & Financial Period Ended ("FPE") 31 October 2025

| | FYE 30 June 2023 | FYE 30 June 2024 | FYE 30 June 2025 | FPE 31 Oct 2025 |
|---|---|---|---|---|
| Average Total NLA | 2,529,233 sq. ft. | 2,538,882 sq. ft. | 2,553,167 sq. ft. | 2,549,127 sq. ft. |
| Average Occupancy | 86% | 97% | 98% | 98% |
| Total Gross Income (1) | RM320,892,000 | RM396,875,000 | RM447,156,000 | RM154,340,000 |
| Total Outgoings (2) | RM124,660,000 | RM140,127,000 | RM156,471,000 | RM54,159,000 |
| Net Property Income | RM196,232,000 | RM256,749,000 | RM290,685,000 | RM100,181,000 |

Notes:
The above historical performance also incorporated the pro forma adjustment such as property management fees and expenses and non-cash item such as provision of doubtful debt.

(1) Total Gross Income consists of rental income, service and promotional charges, utilities recovery incomes, committed valet parking income, car park income, other related incomes, rental rebates and business income receivable from inter-co tenants.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, car park expenses, other operating expenses, property management fees and cost of sales for inter-co tenants.

**Income Approach by Investment Method**

A summary of parameters adopted in undertaking our assessment is scheduled below.

| Summary of Parameters | | |
|---|---|---|
| **ICM Phase 1 and ICM Phase 2** | | |
| **NLA** | 2,583,506 sq. ft. | |
| **Gross Average Rental Income** (income receivable from retail lots, kiosks and storages) | Term: | RM10.30 per square foot ("psf") over prevailing occupied area. This is based on the concluded rental (monthly base rental + monthly service charges + monthly promotional charges) receivable on contractual basis. |
| | Reversionary: | RM11.61 psf on fully leased basis. The reversionary rentals are based on concluded + current asking rentals of IOI City Mall as well as other comparative retail malls located within the vicinity after having considered and made diligent adjustment for differences including but not limited to the location and catchment area, tenancy profile as well as the design and concept of the respective malls. |
| **Valet Car Park Income** | Term: | RM70,000 / month. This is based on the concluded rental receivable on contractual basis and the projected percentage rent receivable from the valet car park operator (about RM50,000 per month) based on the historical performance. Upon expiry of the agreement, income from the valet parking will be reflected under the car park component. |
| **Other Income** (percentage rent, push carts, automatic teller machines, telco, advertising and promotion and other incomes) | Term: | RM0.08 psf over total NLA. This is based on the concluded rental receivable on contractual basis coupled with the percentage rent receivable for the committed tenancies with no base rent income over the contractual period. |
| | Reversionary: | RM2.20 psf over total NLA. We have primarily relied upon the historical operating performance for IOI City Mall and further benchmarked against the actual other income receivable for other selected comparative shopping malls in Klang Valley. |

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**1.3(A) MARKET VALUE (CONT'D)**

**Income Approach by Investment Method (Cont'd)**

**Summary of Parameters**

**ICM Phase 1 and ICM Phase 2**

**Allowance of Outgoings**

Term: RM3.86 psf over prevailing occupied area.

We have primarily relied upon the historical outgoings for IOI City Mall and further benchmarked against the outgoings for other selected comparative shopping malls in Klang Valley. Additionally, we have considered the monthly rental payable to IOI City Park Sdn. Bhd. for the use of part of the car park and circulation area at about RM23,000, resulting in a total outgoings of RM3.86 psf.

Reversionary: RM3.91 psf over total NLA.

We have primarily relied on the historical outgoings of IOI City Mall (excluding car park expenses) as well as other selected shopping malls (ranging from RM3.52 psf to RM4.72 psf). The outgoings of the selected comparables appeared to be higher as they are inclusive of car park related expenses. However, we are not privy to a detailed breakdown of the outgoings information for these comparables. As such, we have adopted an estimated outgoing of RM3.90 psf as fair and adequate. Additionally, we have considered the monthly rental payable to IOI City Park Sdn Bhd. for the use of part of the car park and circulation area at about RM23,000, resulting in a total outgoings of RM3.91 psf.

**Car Park Bays**

**Car Parking Bays**: 13,987 bays.

**Gross Income**

Term:

| Tenant | Existing Use | Car Park Bays | Total Monthly Rental |
|---|---|---|---|
| IOI City Hotel Sdn Bhd | Car Park for Le Méridien Putrajaya | 228 bays | RM5,000 |
| | Car Park for Moxy Putrajaya | 191 bays | RM9,000 |
| | Valet Parking | 69 bays | RM17,250 |
| IOI City Mall Sdn Bhd | Part of the Car Park and Circulation Area (currently converted for retail and storage use) | - | RM23,000 |

As at the date of valuation, we have considered all the tenancies entered to-date, including the agreement between IOI City Park Sdn Bhd and IOI City Mall Sdn Bhd for the use of part of the car park and circulation area.

Having regard to the foregoing, our valuation assumes that both the basement car park bays and valet parking services will be owner-operated, and that the agreement for the use of part of the car park and circulation area will be renewed on a month-to-month basis upon expiry.

Reversionary: 13,987 bays at RM286.00 per bay / month.

We have included the 488 bays that tenanted to IOI City Hotel Sdn Bhd and IOI City Mall Sdn Bhd [upon expiry of the agreement(s)] alongside the existing 13,499 car park bays made available within the premises.

In arriving at the projected car park revenue, we have generally made reference to the historical car park collection and the existing car parking rates and further benchmarked against the outgoings for other selected comparative shopping malls in Klang Valley.

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## 1.3(A) MARKET VALUE (CONT'D)

**Income Approach by Investment Method (Cont'd)**

**Summary of Parameters**

Car Park Bays

| | |
|---|---|
| **Allowance of Outgoings (Reversionary)** | RM70.00 per bay / month.<br>In our assessment of estimated fair outgoings of the car parks, we have primarily relied upon the historical car park outgoings of the ICM Car Parks which are about RM64 to RM92 per bay / month (analysed to be about 21% to 29%) from FYE 2023 to FPE 2025, coupled with the average car park expenses (ratio ranging from 15% to 40% of gross car park revenue located within other selected comparables). Thus, we have allocated an estimated outgoings of RM70.00 per bay / month (analysed to be about 24% of gross car park revenue) as the fair car park outgoings. |

Other Common Parameters Adopted

| | | |
|---|---|---|
| **Void Allowance (Reversionary)** | 5.00%.<br>This is adopted to reflect rental for voids, vacancy periods between rent reviews which include the rent free, fitting out periods and possibility of bad debts. IOI City Mall's current achieved occupancy is about 97.0% and is designed as a regional mall with a diverse tenant mix. Given the ease of re-letting the retail space to new tenants, a 5.00% void is deemed fair and appropriate. | |
| **Capitalization Rate** | Term: | 5.75% - 6.25% for Retail and Car Park Income \| 7.50% for Other Income.<br>A range of yield adopted under Term are benchmarked against prevailing market rate and whether committed rental rates are under, over or at market rent. |
| | Reversionary: | 6.00% for Retail and Car Park Income \| 7.50% for Other Income.<br>The yields of retail malls are dependent on many factors including locations, tenant mix, catchment population, establishment of the asset, tenure and the size of the malls. From our findings, we have noted that the estimated historical transacted yields of selected retail malls within Klang Valley and Johor Bahru are in the region of about 5.98% to 7.23%.<br>In view of limited recorded yield transactions of retail malls in the current market condition and it is not possible to identify exactly alike properties to benchmark and / or reference to, we have thus adopted an adjusted net yield of 6.00% as the most probable expected rate of return as fair after having considered factors, amongst others, relating to the prevailing market condition, catchment area, establishment of the asset. |

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## 1.3(A) MARKET VALUE (CONT'D)

**Yield Analysis**

The yields of individual retail mall are dependent on many factors including locations, tenant mix, catchment population, occupancy rate and the size of the malls. From our findings, we have noted that the historical transacted yields of shopping malls in Klang Valley and Johor Bahru are in the region of about **5.98% to 7.23%**.

| Yield Analysis of Retail Mall Assets Located Within Klang Valley and Johor Bahru | | | | |
|---|---|---|---|---|
| | The Mall, Mid Valley Southkey | Pavilion Bukit Jalil | Mid Valley Megamall | Sunway Pyramid Mall |
| Location | Persiaran Southkey 1, Johor Bahru | Bandar Bukit Jalil, Kuala Lumpur | Mid Valley City, Kuala Lumpur | Bandar Sunway, Selangor Darul Ehsan |
| Tenure | Leasehold interest | Interest in perpetuity | Leasehold interest | Leasehold interest |
| Approximate GFA | 1,532,033 sq. ft. | 1,822,041 sq. ft. | 1,718,951 sq. ft. | 1,685,568 sq. ft. |
| Consideration | RM2,650,000,000 | RM2,200,000,000 | RM3,440,000,000 | RM2,132,025,000 |
| Estimated Annual Net Income | RM191,620,000 (1) | RM146,000,000 (2) | RM205,577,304 (3) | RM146,000,000 |
| Year of Transaction | 2025 | 2022 | 2012 | 2010 |
| Analysed Yield | 7.23% | 6.64% | 5.98% | 6.85% |
| Source | Bursa Malaysia Securities Berhad ("BURSA") | BURSA | BURSA | BURSA |
| Adjustments | General adjustments are made for prevailing market condition, establishment of the asset and tenure. | | | |
| Adjusted Yield | 6.48% | 5.89% | 5.98% | 6.10% |
| Adjusted Average Yield | 6.11% (Adopt: 6.00%) | | | |

Notes:
(1) Net property income for the FYE 31 December 2024.
(2) Based on the targeted NPI of RM146,000,000.
(3) Annualised net property income amounting RM57,499,000 for period 20 September 2012 - 31 December 2012.

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## 1.3(A) MARKET VALUE (CONT'D)

**Comparison Approach** The adjustments made for the selected sales evidences of retail mall are summarised in the table below.

Sales Comparison and Analysis of Retail Mall Transactions

| | Comparable 1 | Comparable 2 | Comparable 3 | Comparable 4 | Comparable 5 |
|---|---|---|---|---|---|
| Name and Address | The Mall, Mid Valley Southkey, Persiaran Southkey 1, Southkey, 80150 Johor Bahru, Johor Darul Takzim | Paradigm Mall, Johor Bahru, Lot 32665, Jalan Mewah Ria 2, Taman Bukit Mewah, 81200 Johor Bahru, Johor Darul Takzim | Pavilion Bukit Jalil, No. 2, Persiaran Jalil 6, Bandar Bukit Jalil, 57000 Kuala Lumpur | Queensbay Mall, No. 100, Persiaran Bayan Indah, 11900 Bayan Lepas, Pulau Pinang | Mid Valley Megamall, Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur |
| Legal Description | Held under Parent Lot PTD 236226 held under Master Title No. HSD 589121, Mukim Plentong, District of Johor Bahru, Johor Darul Takzim | Strata Title No. Geran 413471/M1/B1/1 sited on Parent Lot 32665, Mukim Tebrau, District of Johor Bahru, Johor Darul Takzim | Parent Lot 101899 held under Master Title No. Geran 79550, Mukim Petaling, District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur | 433 strata parcels with accessary parcels, situated on lower ground, lower mezzanine, ground, 1st, 2nd, 3rd, 4th, 5th, 6th, 7th and 8th floors; and 5 strata parcels situated on 1st and 2nd floors; together forming part of a free-standing 8-storey shopping centre with a lower ground floor and a lower mezzanine comprising 5 floors of retail space and car parks known as Queensbay Mall, Mukim 12, District of Barat Daya, State of Pulau Pinang | Held under part of Parent Lot 60 Section 95A, held under Title No. Pajakan Negeri 37076, Town and District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur |
| Type of Property | A retail mall comprising 5 retail levels with a mezzanine floor along with 8 levels of split-level elevated car parks and 2 basement car park level (5,617 car park bays) | A retail mall comprising six (6) retail levels with a mezzanine floor and a level of cinema and convention centre along with basement and elevated car park levels known as Paradigm Mall, Johor Bahru, comprising relevant areas and components forming parcel + accessory parcels appurtenant thereto together with all fixtures, fittings and equipment + systems affixed and installed thereto | A block of retail mall with 5 levels of retails' space and two levels of basement parking (4,600 car park bays) | A total of 438 strata parcels with accessory parcels forming part of Queensbay Mall, a 8-storey retail mall with a lower ground and lower ground mezzanine | A five (5)-level retail mall with 1 mezzanine floor, two (2) levels of basement car park and four (4) levels of elevated car park |
| Tenure | Leasehold interest for a term of 99 years, expiring on 21 February 2100 | Interest in perpetuity | Interest in perpetuity | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring on 6 June 2103 |
| Age | Approximately 6 years | Approximately 7 years | Approximately 1 year | Approximately 16 years | Approximately 13 years |
| Net Lettable Area | 142,330.53 sq. m. (1,532,033 sq. ft.) | 120,119.55 sq.m. (1,292,956 sq. ft.) | 169,273.15 sq. m. (1,822,041 sq. ft.) | 82,043.70 sq. m. (883,111 sq. ft.) | 159,695.78 sq. m. (1,718,951 sq. ft.) |
| Consideration | RM2,650,000,000 | RM1,157,000,000 | RM2,200,000,000 | RM990,500,000 | RM3,440,000,000 |
| Date of Transaction | 24 June 2025 | 13 March 2025 | 22 November 2022 | 9 November 2022 | 26 July 2012 |

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## 1.3(A) MARKET VALUE (CONT'D)

Sales Comparison and Analysis of Retail Mall Transactions (Cont'd)

| | Comparable 1 | Comparable 2 | Comparable 3 | Comparable 4 | Comparable 5 |
|---|---|---|---|---|---|
| Analysis | RM18,618.83 per square metre ("per sq. m.") (RM1,730 psf) | RM9,832.97 per sq. m. (RM695 psf) | RM12,996.74 per sq. m. (RM1,207 psf) | RM12,072.83 per sq.m. (RM1,122 psf) | RM21,540.93 per sq. m. (RM2,001 psf) |
| Adjusted Analysis | RM17,434.70 per sq. m. (RM1,620 psf) (excluding car park value of approximately RM30,000 per bay) | RM8,445.35 per sq. m. (RM785 psf) (excluding car park value of approximately RM42,299 per bay) | RM12,036.29 per sq. m. (RM1,118 psf) (excluding car park value of approximately RM33,871 per bay) | RM10,993.96 per sq. m. (RM1,021 psf) (excluding car park value of approximately RM35,000 per bay) | RM19,633.58 per sq. m. (RM1,824 psf) (excluding car park value of approximately RM50,000 per bay) |
| Vendor | Southkey Megamall Sdn Bhd | WCT Land Sdn Bhd, being an indirect wholly-owned subsidiary of WCT Holdings Berhad | Regal Path Sdn Bhd, a 51% joint venture of Malton Berhad | Special Coral Sdn Bhd for the 433 strata parcels; Retail Galaxy Pte Ltd, Luxury Ace Sdn Bhd, Success Idea Sdn Bhd and Milky Way Properties Berhad for the 5 strata parcels | Mid Valley City Sdn Bhd, a wholly-owned subsidiary of KrisAssets Holdings Berhad |
| Purchaser | MTrustee Berhad, as trustee of IGB Real Estate Investment Trust | RHB Trustees Berhad, as trustee of Paradigm Real Estate Investment Trust | MTrustee Berhad, as trustee of Pavilion Real Estate Investment Trust | MTrustee Berhad, as trustee of CapitaLand Malaysia Trust | AmTrustee Berhad, as Trustee of IGB Real Estate Investment Trust |
| Source | BURSA | BURSA | BURSA | BURSA | BURSA |
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation and based on our further checking, we note that the transaction for Comparable 1 is deemed completed as of 20 November 2025 | We note that Comparable 2 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration the market value ascribed by the independent registered valuer, we have thus considered Comparable 2 as a reference | - | - | - |
| Adjustments | General adjustments are made for tenure, floor area / parcel area / net lettable area and establishment of the asset | General adjustments are made for floor area / parcel area / net lettable area, tenant mix / market positioning / store concept, establishment of the asset and building specifications / quality / design / layout | General adjustments are made for prevailing market condition, tenant mix / market positioning / store concept, establishment of the asset and condition / age of building | General adjustments are made for prevailing market condition, location, floor area / parcel area / net lettable area, tenant mix / market positioning / store concept, establishment of the asset, building specifications / quality / design / layout and condition / age of building | General adjustments are made for prevailing market condition, location, accessibility, tenure and establishment of the asset |
| Adjusted Value | RM1,782 psf | RM1,216 psf | RM1,644 psf | RM1,662 psf | RM1,819 psf |

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**1.3(A) MARKET VALUE (CONT'D)**

**Valuation Rationale (IOI City Mall)**

From the above adjusted values, we note that the derived values ranged between RM1,216 per square foot to RM1,819 per square foot. In view of limited recorded transactions of identical shopping malls in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 70%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes as compared to the Subject Property. With total effective adjustments made for all Comparable(s), we have placed greater reliance on Comparable 1 (being the latest concluded comparable with least dissimilarities) as fair representation after having considered and made diligent adjustments for differences including but not limited to tenure, floor area / parcel area / net lettable area and establishment of the asset. Having regards to the foregoing, we have adopted the rounded value of RM4,603,000,000 as fair representation of the Market Value of the ICM Phase 1 and ICM Phase 2 derived from the Comparison Approach.

We note that there are several retail mall transactions in recent years, including Paradigm Mall (Petaling Jaya), Bukit Tinggi Shopping Centre and Jaya Shopping Centre in 2025 as well as Tropicana Gardens Mall (now known as IOI Damansara) and D'Pulze Shopping Centre in 2024. We have reviewed and analysed these recent transactions. However, they were not adopted as comparables because many of these assets are localised neighbourhood or community malls with smaller scale and net lettable areas, more localised catchment profiles, less diversified tenant mixes, lower occupancy levels and less established market positioning.

In selecting comparable transaction evidence, transaction recency is not the sole determining factor. Instead, greater emphasis is placed on the key factors to ensure that the comparison is undertaken on a like-for-like basis. These key factors includes income profile, tenant mix, market positioning, location, asset quality, building specifications, establishment and overall retail characteristics. Hence, The Mall, Mid Valley Southkey, Pavilion Bukit Jalil and Mid Valley Megamall, Mid Valley City were adopted as comparables under the Comparison Approach. In addition, Paradigm Mall Johor Bahru and Queensbay Mall have been included to further enhance the comparability analysis.

Sales Comparison and Analysis of Car Park Bays Transactions (Cont'd)

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | 2,343 car park bays located within Paradigm Mall Petaling Jaya, No. 1, Jalan SS 7/26A, Kelana Jaya, 47301 Petaling Jaya, Selangor Darul Ehsan | 4,600 car park bays located within Pavilion Bukit Jalil, No. 2, Persiaran Jalil 8, Bandar Bukit Jalil, 57000 Kuala Lumpur | 855 car parking bays located within The Pinnacle Sunway, Jalan Lagoon Timur, Bandar Sunway, 47500 Subang Jaya, Selangor Darul Ehsan |
| Type of Property | Car park bays | Car park bays | Car park bays |
| Tenure | Leasehold interest for a term of 99 years, expiring 9 February 2111 | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring on 1 April 2097 |
| Consideration | RM48,089 per bay | RM33,871 per bay | RM40,936 per bay |
| Date of Transaction | 13 March 2025 | 22 November 2022 | 29 June 2020 |

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**1.3(A) MARKET VALUE (CONT'D)**

Sales Comparison and Analysis of Car Park Bays Transactions (Cont'd)

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Vendor | Jelas Puri Sdn Bhd | Regal Path Sdn Bhd, a 51% joint venture of Malton Berhad | Sunway Integrated Properties and Sunway Pinnacle, both of which are wholly-owned indirect subsidiaries of Sunway Berhad |
| Purchaser | RHB Trustees Berhad, as the trustee for and on behalf of Paradigm Real Estate Investment Trust | MTrustee Berhad, as trustee of Pavilion Real Estate Investment Trust | RHB Trustees Berhad, being the trustee of Sunway Real Estate Investment Trust |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments are made for location and tenure | General adjustments are made for prevailing market condition and integrated development / establishment of the asset | General adjustments made for prevailing market condition, location and tenure. |
| Adjusted Value | RM43,280 per bay | RM42,677 per bay | RM38,684 per bay |

**Valuation Rationale (Car Park Bays)**

From the above adjusted values, we note that the derived values ranged between RM38,684 per bay to RM43,280 per bay. In view of limited recorded transactions of identical shopping malls in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 35%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes as compared to the Subject Property. With total effective adjustments made for all Comparable(s), we have placed greater reliance on Comparable 2 (being the comparable with least dissimilarities) as fair representation after having considered and made diligent adjustments for differences including but not limited to prevailing market condition and integrated development / establishment of the asset. Having regards to the foregoing, we have adopted the rounded value of RM597,000,000 as fair representation of the Market Value of the car park bays derived from the Comparison Approach.

**Reconciliation of Values**

| Development Component | Method of Valuation | Derivation of Values |
|---|---|---|
| ICM Phase 1 and ICM Phase 2 | Income Approach by Investment Method | RM4,532,000,000 |
| | Comparison Approach | RM4,603,000,000 |
| ICM Car Parks | Income Approach by Investment Method | RM568,000,000 |
| | Comparison Approach | RM597,000,000 |

**Market Value**

| Development Component | Market Value |
|---|---|
| ICM Phase 1 and ICM Phase 2 | RM4,532,000,000 |
| ICM Car Parks | RM568,000,000 |
| Total | RM5,100,000,000 |

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## 1.0(B) V/COR/25/0071(B) – MOXY PUTRAJAYA

### 1.1(B) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 480-room hotel known as Moxy Putrajaya together with other supporting amenities / facilities attached thereto, within an integrated commercial development forming part of the IOI Resort City sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa and Parent Lot 109708 held under Master Title No. GRN 332361, Mukim Dengkil, both located within District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI CITY HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE PARENT LOTS WILL BE SUBDIVIDED, AMALGAMATED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE CONVEYING AN INTEREST IN PERPETUITY AND WHEN ISSUED, IS FREE FROM ALL ENCUMRBANCES AND RESTRICTIVE CONDITIONS, WITH CATEGORY OF LAND USE FOR "BUILDING" COVERING A NET LAND AREA MEASURING APPROXIMATELY 70.81 ACRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**<br><br>**THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE MASTER TITLE(S) AND THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**II. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**III. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**IV. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI CITY HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

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## 1.2(B) PROPERTY DESCRIPTION

**Gross Floor Area**

27,081.85 sq. m. | 291,507 sq. ft..

**No. of Rooms**

480 rooms.

**Guest Rooms**

Moxy Putrajaya offers seven (7) types of guest rooms which are as follows:

| Room Type | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Moxy Queen | 22 sq. m. | 190 | RM320 |
| Moxy Twin | 22 sq. m. | 98 | RM320 |
| Corner Queen | 24 sq. m. | 25 | RM360 |
| Golf Twin | 22 sq. m. | 36 | RM360 |
| Golf Queen | 22 sq. m. | 84 | RM400 |
| Moxy Booster Queen | 28 sq. m. | 25 | RM420 |
| Moxy Booster Twin | 28 sq. m. | 22 | RM420 |
| Total | | 480 | |

**Car Park Facilities**

About 13 surface valet car park bays.

**State of Repair**

Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning**

The Subject Property is located within an area designated for commercial use; and approximately two (2) years from the issuance date of the CCC by Ar. Datuk Tan Pei Ing (A/T 102) registered under by Lembaga Arkitek Malaysia bearing Certificate No. LAM / S / No. 30282 dated 22 December 2023.

Moxy Putrajaya is registered with Ministry of Tourism, Arts and Culture Malaysia (MOTAC) and is classified as a 4-star city hotel, expiring on 5 March 2029.

**Food & Beverage (F&B) Facilities**

Two (2) F&B outlets namely Three.6.5 and Moxy Bar.

**Banquet & Conference Facilities**

Five (5) meeting rooms.

**Recreational Facilities**

Gymnasium and swimming pool.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below.

| FYE / FPE | Average Occupancy Rate (AOR) | Average Daily Rate (ADR) |
|---|---|---|
| **FYE 30 June 2024*** | 37.0% | RM298 |
| **FYE 30 June 2025** | 54.7% | RM295 |
| **FPE 31 October 2025** | 70.6% | RM300 |

*The FYE 30 June 2024 performance figures reflect operating results from the hotel's opening date as of 6 February 2024, and do not represent a full financial year.

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## 1.2(B) PROPERTY DESCRIPTION (CONT'D)

**Hotel Management Agreement / Framework Agreement**

Pursuant to the Hotel Management Agreements, all dated 26 November 2018 and Amendment, Assignment and Assumption Agreement dated 29 June 2021, IOI City Hotel Sdn Bhd (the "Assignee") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Operating Services Agreement** | |
| **Operator** | Luxury Hotels International Management Company B.V. (Malaysia Branch). |
| **Operating Service Fee** | % of Gross Operating Revenue. |
| **Reserve Fund Contribution** | % of Gross Operating Revenue. |
| **System License Agreement** | |
| **Licensee** | Global Hospitality Licensing S.A R.L. |
| **Base License Fee** | % of Gross Operating Revenue. |
| **Incentive License Fee** | % of Gross Operating Profit. |

There is no Framework Agreement entered between Marriott Companies and IOI City Hotel Sdn Bhd for the Subject Property.

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and IOI City Hotel Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM7,500,000 per annum. |
| **Master Lease Expenses** | The sum of operating services fee, base license fee, international service charges (including international marketing fund, reservation system, loyalty programs) and incentive license fee paid / payable to the hotel manager as well as 50% of Furniture, Fixtures & Equipment Reserve ("FF&E Reserve"). |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

## 1.3(B) MARKET VALUE

**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value(s), we have adopted the **Income Approach by DCF Method** and supported by **Comparison Approach**.

**Income Approach by DCF Method**

**Summary of Parameters**

**Projected Occupancy**

Year 1: 63.0% to Year 10: 75.0% (based on 480 hotel rooms)

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Moxy Putrajaya are as follows:

**Selected CompSet extracted from A-DATA** Note (1)

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year Compounded Annual Growth Rate (CAGR) (Year 2023 to Year 2025) |
|---|---|---|---|---|---|
| CompSet Historical Performance | 28.9% - 74.5% | 49.6% - 70.6% | 45.8% - 76.0% | 44.9% - 75.4% | 3.5% |

**Moxy Putrajaya – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | Year-on-Year Growth (from FY2024 to FY2025) |
|---|---|---|---|---|---|
| Historical Performance | - | 37.0% | 54.7% | 70.6% | 47.8% |

**Moxy Putrajaya – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel3 Forecast | 64.9% | 68.2% | 73.1% | 74.4% | 75.5% | 3.9% |
| Knight Frank's Projections | 63.0% | 68.0% | 73.0% | 74.0% | 74.0% | 4.1% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections | 75.0% | 75.0% | 75.0% | 75.0% | 75.0% | 2.0% |

Note (1): The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Pullse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have further made reference to the historical achievable AOR of 37.0% to 70.6% from FY2024 to FPE 31 October 2025, we have then adopted an estimated AOR of 63.0% in Year 1 and stabilise in Year 6 at 75.0% as fair representation of the market range and in line with the historical performance, with a CAGR of 2.0% per annum (9-year CAGR).

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## 1.3(B) MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

Year 1 : RM315 to Year 10: RM400

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Moxy Putrajaya Hotel are as follows:

| Selected CompSet extracted from A-DATA [Note (1)] | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | RM292 – RM358 | RM322 – RM426 | RM366 – RM441 | RM347 – RM433 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | – |

| Moxy Putrajaya – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | Year-on-Year Growth (from FY2024 to FY2025) |
| Historical Performance | - | RM298 | RM295 | RM300 | -1.0% |

| Moxy Putrajaya – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Operator's Forecast | RM305 | RM320 | RM329 | RM335 | RM342 | 2.9% |
| Knight Frank's Projections | RM315 | RM320 | RM330 | RM335 | RM345 | 2.3% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | RM360 | RM370 | RM380 | RM390 | RM400 | 2.7% |

Note (1): The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Pullse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM315 in Year 1 with a steady growth reaching RM400 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 2.3% per annum (9-year CAGR).

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2024 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 22.3% to 23.7% | Year 1 - Year 10: 24.0% |
| Other Operated Departments | 0.0% to 1.1% | Year 1 - Year 10: 1.0% |
| Miscellaneous Income | 0.0% to 2.2% | |

Our projection ratios (% of Operating Revenue) are aligned with the hotel's historical performance and the operator's projection.

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## 1.3(B) MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

### Summary of Parameters (Cont'd)

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2024 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 20.9% to 27.1% | Year 1 - Year 10: 27.0% |
| Food and Beverage | 73.9% to 104.0% | Year 1 - Year 10: 72.0% |
| Other Operated Departments | 22.2% to 2,695.9% | Year 1 - Year 10: 50.0% |

Our projection ratios (% of Departmental Revenue) are aligned with the Malaysia Hotel Industry Survey of operations issued by Howarth (HTL), historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2024 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 8.8% to 20.2% | Year 1: 10.0% - Year 10: 8.3% |
| Information & Telecommunications System | 2.3% to 4.7% | Year 1: 2.0% - Year 10: 1.7% |
| Sales & Marketing | 7.0% to 10.8% | Year 1: 6.5% - Year 10: 5.4% |
| Property Operation & Maintenance | 2.4% to 4.5% | Year 1: 4.0% - Year 10: 3.3% |
| Utilities | 6.5% to 19.6% | Year 1: 10.0% - Year 10: 8.3% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA. The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.50%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition; which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.50%; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

**Discount Rate (PV): 9.50%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, a discount rate of 9.50% is adopted for the Subject Property; which is about 3.00% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

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## 1.3(B) MARKET VALUE (CONT'D)

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

**Yield Analysis of Hotel Assets Located Within Klang Valley**

| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
|---|---|---|---|
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Annual Rental | RM10,000,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM26,600,000 *(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition, location / establishment and tenure. | | |
| Adjusted Yield | 6.86% | 6.22% | 6.25% |
| Adjusted Average Yield | 6.44% (Adopt: 6.50%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,625 and RM1,485,337 respectively.

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## 1.3(B) MARKET VALUE (CONT'D)

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabulated below.

| Name of Hotels | JW Marriott Hotel Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection | Sunway Putra Hotel | Sunway Pyramid Hotel | Sunway Lagoon Hotel |
|---|---|---|---|---|---|
| Location | Jalan Bukit Bintang, Kuala Lumpur | Jalan Kamunting, Kuala Lumpur | Chow Kit, Kuala Lumpur | Bandar Sunway, Selangor | Bandar Sunway, Selangor |
| Tenure | Interest in Perpetuity | Interest in Perpetuity | Interest in Perpetuity | Leasehold Interest | Leasehold Interest |
| Star Rating | 5-star | 5-star | 5-star | 4-star | 4-star |
| No. of Room | 578 rooms | 184 rooms | 650 rooms | 564 rooms | 401 rooms |
| Lease Structure | Fixed rental basis | Fixed rental basis | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP |
| Commencement Date of the Current Term Rental | 1 January 2025 | 31 October 2023 | 28 September 2021 | 8 July 2020 | 10 February 2018 |
| Annual Fixed Rental / Revenue | RM32,749,177 | RM9,660,000 | RM11,599,000 [1] | RM25,380,000 [2] | RM11,940,000 [2] |
| Rental / Revenue Analysis (per room per month) | **RM4,722** | **RM4,375** | **RM1,487** | **RM3,750** | **RM2,481** |

Notes:

(1) Extracted from Sunway REIT Quarterly Report Q4 FY2025.

(2) The Current Annual Rental adopted in our rental analysis for Pavilion Hotel Kuala Lumpur are based on the First Term agreed fixed rental of the proposed lease agreement.

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately RM1,940 per room per month in our Year 1 projection is considered reasonable.

**Comparison Approach**

The adjustments made for the selected sales evidences of hotels are summarised in the table below.

| Sales Comparison and Analysis of Hotel Transactions | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Name and Address | Tower E, Empire City, Damansera Perdana, Petaling Jaya, Selangor Darul Ehsan | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection, No. 25, Jalan Kamunting, 50300 Kuala Lumpur |
| Type of Property | A proposed 5-star rated 294-room hotel tower together with retail podium identified as Tower E comprising relevant areas and components forming parcel(s) + accessory parcel(s) appurtenant thereto | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | An operational 5-star 184-room hotel together with other supporting facilities / amenities |

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## 1.3(B) MARKET VALUE (CONT'D)

Sales Comparison and Analysis of Hotel Transactions (Cont'd)

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Tenure | Leasehold interest for a term of 99 years, expiring 8 June 2104 (remaining unexpired term of about 79 years) | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Interest in perpetuity |
| Age | On Completion basis | Approximately 6 years | Approximately 6 years |
| Car Park Bays | N/A | 147 bays | 156 bays |
| Date of Transaction | 28 February 2025 | 5 December 2024 | 6 September 2023 |
| Consideration | RM240,250,000 | RM340,000,000 | RM138,000,000 |
| Consideration Analysis | RM817,177 per room | RM1,046,154 per room | RM750,000 per room |
| Vendor | Arcadia Hospitality Sdn Bhd. | Harmoni Perkasa Sdn Bhd | Hotel 25 Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | Uppervista Sdn Bhd, a wholly-owned subsidiary of EXSIM Hospitality Berhad. | MTrustee Berhad, as the Trustee for Pavilion REIT | Maybank Trustees Berhad, as the Trustee for YTL REIT |
| Source | BURSA | BURSA | BURSA |
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date | The transaction is subject to a lease agreement, whereby the vendor (as lessee) and the purchaser (as lessor) will enter into a lease agreement for a term of 15 years, with an option to renew, commencing on the completion date of the transaction |
| Adjustments | General adjustments made for location / establishment, tenure, facilities / amenities, building specification / finishes / design, star rating, number of guest rooms, ownership of car park bay and master lease / guaranteed rental arrangement | General adjustments made for location / establishment, tenure, facilities / amenities, building specification / finishes / design, hotel operator, star rating and car park ratio | General adjustments made for location / establishment, facilities / amenities, hotel operator, number of guest rooms, star rating and car park ratio |
| Adjusted Value | RM490,306 per room | RM470,769 per room | RM450,000 per room |

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## 1.3(B) MARKET VALUE (CONT'D)

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM450,000 per room to RM490,306 per room. In view of limited recorded transactions of identical hotels in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 3 for being the least adjusted comparable after making diligent adjustments for location / establishment, facilities / amenities, hotel operator, number of guest rooms, hotel star rating and car park ratio.

Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach is RM216,000,000 (analysed to be RM450,000 per room).

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM207,000,000 |
| Comparison Approach | RM216,000,000 |

**Market Value**

RM207,000,000.

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## 1.0(C) VICOR/25/0071(C) - LE MERIDIEN PUTRAJAYA

### 1.1(C) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 5-star rated 354-room hotel known as Le Méridien Putrajaya together with other supporting amenities / facilities attached thereto, within an integrated commercial development forming part of the IOI Resort City sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTERED BETWEEN IOI CITY HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY WILL BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE. THE AFORESAID STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT.**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE STRATIFICATION OF THE BUILDING WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**II. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**III. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**IV. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI CITY HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

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**1.2(C) PROPERTY DESCRIPTION (CONT'D)**

**Gross Floor Area** 50,485.00 sq. m. | 543,416 sq. ft..

**No. of Rooms** 354 rooms.

**Guest Rooms** Le Méridien Putrajaya offers eleven (11) types of guest rooms / suites which are as follows:

| Room Type | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Signature King | 40 sq. m. | 96 | RM520 |
| Signature King Golf View | 40 sq. m. | 36 | RM570 |
| Signature Twin | 40 sq. m. | 72 | RM470 |
| Signature Twin Golf View | 40 sq. m. | 29 | RM520 |
| Le Méridien Club | 40 sq. m. | 43 | RM720 |
| Le Méridien Club Golf View | 40 sq. m. | 17 | RM770 |
| Family Room | 42 sq. m. | 18 | RM670 |
| Atelier Suite | 76 sq. m. | 15 | RM1,120 |
| Gallery Suite | 100 sq. m. | 24 | RM1,270 |
| Le Méridien Suite | 128 sq. m. | 3 | RM1,370 |
| Presidential Suite | 220 sq. m. | 1 | RM4,970 |
| Total | | 354 | |

**Car Park Facilities** About 25 surface valet car park bays.

**State of Repair** Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning** The Subject Property is located within an area designated for commercial use; and approximately nine (9) years from the issuance date of the CCC by Ar. Datuk Tan Pei Ing (A/T 102) registered under by Lembaga Arkitek Malaysia bearing Certificate No. LAM / S / No. 16280 dated 3 August 2016.

Le Méridien Putrajaya is registered with MOTAC; and classified as a 5-star city hotel, expiring on 3 March 2028.

**Food & Beverage (F&B) Facilities** Three (3) F&B outlets namely Latest Recipe, Le Mei and Latitude 02.

**Banquet & Conference Facilities** One (1) ballroom, one (1) hall and fifteen (15) meeting rooms.

**Recreational Facilities** Gymnasium and swimming pool.

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**1.2(C) PROPERTY DESCRIPTION (CONT'D)**

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below.

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 78.1% | RM417 |
| **FYE 30 June 2024** | 86.0% | RM485 |
| **FYE 30 June 2025** | 75.0% | RM489 |
| **FPE 31 October 2025** | 79.2% | RM472 |

**Hotel Management Agreement / Framework Agreement**

Pursuant to the Hotel Management Agreements, all dated 20 March 2014, IOI City Hotel Sdn Bhd (the "Owner") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Operating Services Agreement** | |
| **Operator** | Starwood Asia Pacific Hotels & Resorts Pte Ltd. |
| **Base Fee** | % of Gross Operating Revenue.<br>The Base Fee and License Fee combined are subject to a Maximum Base Fee cap, and any excess above the Maximum Base Fee shall be waived by the operator. |
| **Incentive Fee** | % of Gross Operating Profit. |
| **Reserve Fund Contribution** | % of Gross Operating Revenue. |
| **System License Agreement** | |
| **Licensee** | Starwood Asia Pacific Hotels & Resorts Pte Ltd. |
| **License Fee** | % of Gross Room Revenue. |

Pursuant to a Framework Agreement dated 21 October 2024 made between Boulevard Midtown Pte Ltd and Star Wood Asia Pacific Hotels & Resorts Pte Ltd, we note that the initial term for Le Méridien Putrajaya will be extended for a further term of ten (10) full years, set to expire on 31 December 2041; subject to the fulfilment of the conditions stated under Section 2.2 of the Framework Agreement.

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and IOI City Hotel Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM10,500,000 per annum. |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

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## 1.2(C) PROPERTY DESCRIPTION (CONT'D)

**Hotel Master Lease Agreement (Cont'd)**

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement (Cont'd) | |
|---|---|
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises |

## 1.3(C) MARKET VALUE

**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value(s), we have adopted the **Income Approach by DCF Method** and supported by **Comparison Approach.**

**Income Approach by DCF Method**

**Summary of Parameters**

**Projected Occupancy**

**Year 1: 78.0% to Year 10: 83.0% (based on 354 hotel rooms)**

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Le Méridien Putrajaya are as follows:

| Selected CompSet extracted from A-DATA Note (1) | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | 25.0% - 62.5% | 34.6% - 60.4% | 35.5% - 64.7% | 40.6% - 73.7% | 10.9% |

| Le Méridien Putrajaya – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | 78.1% | 88.0% | 75.0% | 79.2% | -2.0% |

| Le Méridien Putrajaya – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 81.9% | 82.2% | 82.1% | 83.0% | 83.7% | 0.5% |
| Knight Frank's Projections | 78.0% | 80.0% | 82.0% | 83.0% | 78.0% | 0.0% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | 80.0% | 82.0% | 83.0% | 83.0% | 83.0% | 0.7% |

Note (1): The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Putrajaya Marriott Hotel, Movenpick Hotel & Convention Centre KLIA Sepang and Sunway Resort Hotel

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have further made reference to the historical achievable AOR of 75.0% to 88.0% from FY2024 to FPE 31 October 2025, we have then adopted an estimated AOR of 78.0% in Year 1 and stabilise in Year 8 at 83.0% as fair representation of the market range and in line with the historical performance, with a CAGR of 0.7% per annum (9-year CAGR).

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## 1.3(C) MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

### Summary of Parameters (Cont'd)

**Projected Average Daily Rate (ADR)**

Year 1 : RM520 to Year 10: RM645

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Le Méridien Putrajaya are as follows:

| Selected CompSet extracted from A-DATA Note (1) | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | RM297 – RM629 | RM399 – RM580 | RM445 – RM511 | RM399 – RM623 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | – |

| Le Méridien Putrajaya – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | RM417 | RM485 | RM489 | RM472 | 8.3% |

| Le Méridien Putrajaya – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | RM521 | RM534 | RM549 | RM564 | RM579 | 2.5% |
| Knight Frank's Projections | RM520 | RM535 | RM550 | RM565 | RM580 | 2.8% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | RM595 | RM610 | RM625 | RM635 | RM645 | 2.4% |

Note (1): The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Putrajaya Marriott Hotel, Movenpick Hotel & Convention Centre KLIA Sepang and Sunway Resort Hotel.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM520 in Year 1 with a steady growth reaching RM645 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 2.4% per annum (9-year CAGR).

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 38.2% to 44.3% | Year 1 - Year 10: 43.0% |
| Other Operated Departments | 0.002% to 0.007% | Year 1 - Year 10: 0.005% |
| Miscellaneous Income | 1.0% to 1.9% | Year 1 - Year 10: 1.9% |

Our projection ratios (% of Operating Revenue) are aligned with the hotel's historical performance and the operator's projection.

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 19.4% to 26.8% | Year 1 - Year 10: 23.0% |
| Food and Beverage | 64.2% to 66.0% | Year 1 - Year 10: 65.0% |
| Other Operated Departments | 0.0% to -1.667% | Year 1 - Year 10: 60.0% |
| Miscellaneous Income | 26.5% - 56.1% | Year 1 - Year 10: 45.0% |

Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

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**1.3(C) MARKET VALUE (CONT'D)**

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 8.4% to 9.0% | Year 1: 7.5% - Year 10: 7.1% |
| Information & Telecommunications System | 1.4% to 1.6% | Year 1: 1.5% - Year 10: 1.4% |
| Sales & Marketing | 4.7% to 5.9% | Year 1: 6.0% - Year 10: 5.7% |
| Property Operation & Maintenance | 3.7% to 4.0% | Year 1: 4.0% - Year 10: 3.8% |
| Utilities | 7.0% to 7.8% | Year 1: 8.0% - Year 10: 7.6% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.50%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition; which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.50%; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

**Discount Rate (PV): 9.00%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, a discount rate of 9.00% is adopted for the Subject Property; which is about 2.50% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

**Yield Analysis of Hotel Assets Located Within Klang Valley**

| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
|---|---|---|---|
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Annual Rental | RM10,000,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM26,600,000 *(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |

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**1.3(C) MARKET VALUE (CONT'D)**

| Yield Analysis of Hotel Assets Located Within Klang Valley | | | |
|---|---|---|---|
| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition, location / establishment and tenure. | | |
| Adjusted Yield | 6.86% | 6.22% | 6.25% |
| Adjusted Average Yield | 6.44% (Adopt. 6.50%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,625 and RM1,485,337 respectively.

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabulated below.

| Name of Hotels | JW Marriott Hotel Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection | Sunway Putra Hotel | Sunway Pyramid Hotel | Sunway Lagoon Hotel |
|---|---|---|---|---|---|
| Location | Jalan Bukit Bintang, Kuala Lumpur | Jalan Kamunting, Kuala Lumpur | Chow Kit, Kuala Lumpur | Bandar Sunway, Selangor | Bandar Sunway, Selangor |
| Tenure | Interest in Perpetuity | Interest in Perpetuity | Interest in Perpetuity | Leasehold Interest | Leasehold Interest |
| Star Rating | 5-star | 5-star | 5-star | 4-star | 4-star |
| No. of Room | 578 rooms | 184 rooms | 650 rooms | 564 rooms | 401 rooms |
| Lease Structure | Fixed rental basis | Fixed rental basis | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP |
| Commencement Date of the Current Term Rental | 1 January 2025 | 31 October 2023 | 28 September 2021 | 8 July 2020 | 10 February 2018 |
| Annual Fixed Rental / Revenue | RM32,749,177 | RM9,660,000 | RM11,599,000 [1] | RM25,380,000 [2] | RM11,940,000 [2] |
| Rental / Revenue Analysis (per room per month) | **RM4,722** | **RM4,375** | **RM1,487** | **RM3,750** | **RM2,481** |

Notes:

(1) Extracted from Sunway REIT Quarterly Report Q4 FY2025.

(2) The Current Annual Rental adopted in our rental analysis for Pavilion Hotel Kuala Lumpur are based on the First Term agreed fixed rental of the proposed lease agreement.

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately and RM5,056 per room per month in our Year 1 projection is considered reasonable.

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## 1.3(C) MARKET VALUE (CONT'D)

**Comparison Approach** The adjustments made for the selected sales evidences of hotels are summarised in the table below.

**Sales Comparison and Analysis of Hotel Transactions**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | Tower E, Empire City, Damansara Perdana, Petaling Jaya, Selangor Darul Ehsan | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection, No. 25, Jalan Kamunting, 50300 Kuala Lumpur |
| Type of Property | A proposed 5-star rated 294-room hotel tower together with retail podium identified as Tower E comprising relevant areas and components forming parcel(s) + accessory parcel(s) appurtenant thereto | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | An operational 5-star 184-room hotel together with other supporting facilities / amenities |
| Tenure | Leasehold interest for a term of 99 years, expiring 8 June 2104 (remaining unexpired term of about 79 years) | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Interest in perpetuity |
| Age | On Completion basis | Approximately 6 years | Approximately 6 years |
| Car Park Bays | N/A | 147 bays | 156 bays |
| Date of Transaction | 28 February 2025 | 5 December 2024 | 6 September 2023 |
| Consideration | RM240,250,000 | RM340,000,000 | RM138,000,000 |
| Consideration Analysis | RM817,177 per room | RM1,048,154 per room | RM750,000 per room |
| Vendor | Arcadia Hospitality Sdn Bhd. | Harmoni Perkasa Sdn Bhd | Hotel 25 Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | Uppervista Sdn Bhd, a wholly-owned subsidiary of EXSIM Hospitality Berhad. | MTrustee Berhad, as the Trustee for Pavilion REIT | Maybank Trustees Berhad, as the Trustee for YTL REIT |
| Source | BURSA | BURSA | BURSA |
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis. | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date. | The transaction is subject to a lease agreement, whereby the vendor (as lessee) and the purchaser (as lessor) will enter into a lease agreement for a term of 15 years, with an option to renew, commencing on the completion date of the transaction. |

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**1.3(C) MARKET VALUE (CONT'D)**

| Sales Comparison and Analysis of Hotel Transactions | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Adjustments | General adjustments made for location, tenure, facilities / amenities, building specification / finishes / design, ownership of car park and master lease / guaranteed rental arrangement. | General adjustments made for location, tenure, facilities / amenities, building specification / finishes / design, hotel operator and car park ratio. | General adjustments made for location, facilities / amenities, building specification / finishes / design, hotel operator, number of guest rooms and car park ratio. |
| Adjusted Value | RM1,021,471 per room | RM993,846 per room | RM975,000 per room |

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM975,000 per room to RM1,021,471 per room . In view of limited recorded transactions of identical hotels in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 3 for being the most after making diligent adjustments for location, facilities / amenities, building specification / finishes / design, hotel operator, number of guest rooms and car park ratio.

Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach is RM345,000,000 (analysed to be RM974,576 per room).

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM343,000,000 |
| Comparison Approach | RM345,000,000 |

**Market Value**

RM343,000,000.

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## 1.0(O) V/COR/25/0071(H) – IOI CITY TOWER 1 & 2

## 1.1(O) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | Two (2) blocks of thirty-one (31)-storey office buildings together with seven (7) surface car park bays each known as IOI City Tower 1 ("ICT 1") and IOI City Tower 2 ("ICT 2") respectively; within an integrated commercial development forming part of the IOI Resort City; both sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE(S) OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTERED BETWEEN IOI CITY TOWER ONE SDN BHD / IOI CITY TOWER TWO SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE") THE "CLIENT"):**<br>**I. THE SUBJECT PROPERTY WILL BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**<br>**OUR VALUATION IS ON THE BASIS THAT THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br>**II. THE SUBJECT PROPERTY WILL BE SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING / COMMITTED TENANCIES; AND**<br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

**Gross Floor Area**

| Development Component | Sq. M. | Sq. Ft. |
|---|---|---|
| ICT 1 | 65,154.00 | 701,312 |
| ICT 2 | 65,727.00 | 707,479 |
| Total | 130,881.00 | 1,408,791 |

Source: Approved Building Plans bearing Reference No. MP.SPG.9/D/560/11 dated 13 October 2014, MP.SPG.600-34/3/40 (16) dated 16 December 2015 and verification letters from Architect Tan Pei Ing dated 7 April 2026 bearing Reference No(s). PI-07-MD3/OFF-TOWER/PH2/IOI/115 for ICT 1 and PI-07-MD3/OFF-TOWER/PH2/IOI/116 for ICT 2.

**NLA**

| Development Component | Sq. M. | Sq. Ft. |
|---|---|---|
| ICT 1 | 45,114.93 | 485,613 |
| ICT 2 | 46,173.18 | 497,004 |
| Total | 91,288.11 | 982,617 |

| | |
|---|---|
| **Car Park Facilities** | About 14 designated surface car park bays. |
| **State of Repair** | Appears to be in good condition that commensurate with its age and use. |
| **Age of Building / Planning** | The Subject Property is located within an area designated for commercial use; and approximately ten (10) years from the issuance date of the CCC by Ar. Datuk Tan Pei Ing (A/T 102) registered under by Lembaga Arkitek Malaysia bearing Certificate No. LAM / S / No. 9905 dated 11 March 2016. |

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## 1.2(D) PROPERTY DESCRIPTION

**Age of Building / Planning (Cont'd)**

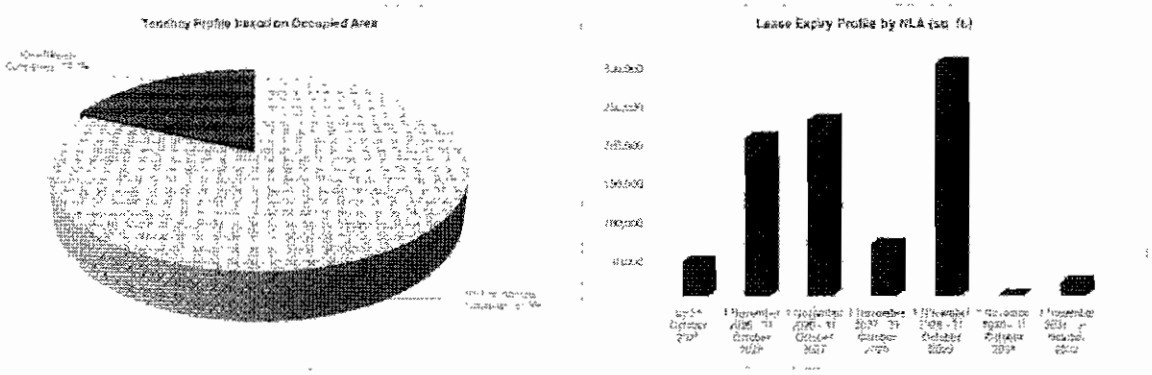
Pursuant to the conversion of the enlarged office space(s) from Level(s) 24 to 30 of ICT 2, two (2) new CCC(s) were issued bearing Certificate No(s). LAM/S/No. 48025 for Level(s) 26 to 29 and LAM/S/No. 48027 for Level(s) 24, 25 and 30; both dated 27 January 2026 by Ar. Ts. Dr. Hj Sri Nor Shamsul Rizal (A/S 136) registered under by Lembaga Arkitek Malaysia.

**Occupancy Status**

About 86.4% as at the date of valuation; based on committed and / or commenced tenancies.

**Tenancy Profile & Lease Expiring Profile**

The tenancies committed in IOI City Towers are two (2) to three (3)-year tenancy terms with option(s) to renew thereafter; subject to the terms and condition stipulated in the tenancy agreement. The current WALE is at 2.26 years.



**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value(s), we have adopted the **Income Approach by Investment Method** and supported by **Comparison Approach**.

**Historical Performance**

| Historical Operating Performance of IOI City Towers for FYEs 30 June 2023 – 30 June 2025 & FPE 31 October 2025 | | | | |
|---|---|---|---|---|
| | FYE 30 June 2023 | FYE 30 June 2024 | FYE 30 June 2025 | FPE 31 Oct 2025 |
| Average Total NLA | 982,762 sq. ft. | 983,921sq. ft. | 989,568 sq. ft. | 987,117 sq. ft. |
| Average Occupancy | 28% | 33% | 48% | 55% |
| Total Gross Income [1] | RM15,195,589 | RM17,926,308 | RM28,163,054 | RM10,411,000 |
| Total Outgoings [2] | RM8,333,992 | RM10,327,443 | RM15,271,479 | RM5,436,000 |
| Net Property Income | RM6,860,597 | RM7,598,865 | RM12,891,574 | RM4,975,000 |

Notes:

(1) Total Gross Income consists of rental income, utilities recovery incomes, car park income, other related incomes and miscellaneous income.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, other operating expenses and property management fees.

The above historical performance reflects pro forma adjustments, excluding other inter-related income, entertainment expenses as well as non-cash items such as provisions for doubtful debts, bank charges, compensation and penalties and has incorporated certain pro forma adjustments relating to property management fees and expenses.

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## 1.3(D) MARKET VALUE

**Income Approach by Investment Method**

A summary of parameters adopted in undertaking our assessment is scheduled below.

| Summary of Parameters | | |
|---|---|---|
| **NLA \| Car Parking Bays** | 982,617 sq. ft. \| 14 bays. | |
| **Average Gross Revenue** | Term: | ICT 1 – RM4.03 psf / month over prevailing occupied area.<br>ICT 2 – RM4.61 psf / month over prevailing occupied area.<br>Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters). |
| | Reversionary: | RM4.81 psf / month over total NLA on fully leased basis.<br>The reversionary rents are based on concluded rentals along with asking rentals of other selected office assets within the vicinity (in the region of RM1.14 psf to RM12.94 psf); after having considered and made diligent adjustment for any dissimilarities such as location, establishment of the asset, building specification / design and size. |
| **Other Income** (includes kiosk, façade signages, telco / antenna and development cost) | Term: | ICT 1 – RM15,688 / month.<br>ICT 2 – RM77,308 / month.<br>Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters). |
| | Reversionary: | ICT 1 – RM13,188 / month.<br>ICT 2 – RM2,855 / month.<br>Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters) and further benchmarked against the actual other income receivable for other selected comparative office building in Klang Valley. |
| **Car Park Income** | Term: | ICT 1 – RM500 per bay / month.<br>Based on current committed tenancy (unexpired and signed tenancies) whilst ICT 2 does not have any committed tenancy. |
| | Reversionary: | RM200 per bay / month.<br>In arriving at the projected car park revenue, we have generally made reference to the historical car park collection within the immediate vicinity and the existing car parking rates and further benchmarked against the other selected comparative commercial assets in Klang Valley. |
| **Outgoings** | Term: | RM1.25 psf / month over total NLA.<br>We have primarily relied upon the current and historical operating expenses of the Subject Property. |
| | Reversionary: | RM1.50 psf / month over total NLA.<br>In undertaking the assessment of outgoings, we have considered the current and historical operating expenses of Subject Property as well as the current outgoings of the other selected office buildings; subject to floor area, building services, design and concept of the building and other related factors. |
| **Void Allowance (Reversionary)** | 5.00%.<br>We have adopted a void allowance of 5.00% of the annual income in reversionary period as fair representation for allowance of void, unforeseen vacancies, possible rent-free periods, fitting out periods and possibility of bad debts. The adopted void allowance of 5.00% does not represent the physical vacancy of the asset. As such, the adopted void allowance of 5.00% is considered reasonable and adequate for the Subject Property. | |

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**1.3(D) MARKET VALUE (CONT'D)**

**Income Approach by Investment Method (Cont'd)**

| Summary of Parameters (Cont'd) | | |
|---|---|---|
| **Capitalization Rate** | Term: | 6.25% to 6.75% for Rental Income & Car Park Income \| 8.00% to 8.25% for Other Income.<br>Range of yields are adopted to reflect whether the committed rental rates are under, at market or over rent. |
| | Reversionary: | 6.50% for Rental Income & Car Park Income \| 8.00% for Other Income.<br>Reversionary yield is adopted at fair market rate and they are market derived. We have benchmarked against the historical transacted yields of office asset transactions in Kuala Lumpur / Selangor are in the region of about 6.03% to 6.17%. Thus, we have adopted the above capitalisation rates as fair representation after having considered factors relating to prevailing market condition, tenure as well as the risk profile of its income. |

Note: In our valuation assessment, we have further allowed rent loss adjustment for letting up based on staggered occupancy rate over 48 months for ICT 2 considering its analysed occupancy rate is below 80% as of valuation date after having considered the prevailing market condition coupled with the existing and incoming supply together with the demand of the product being offered within the immediate and surrounding developments. No rent loss adjustment has been made for ICT 1 because it has been fully occupied as at valuation date.

**Yield Analysis**

The yields of office assets are dependent on many factors including prevailing market condition, concept and design of the building along with its tenancy profile and building accreditation. From our yield analysis, we have noted that historical transacted yields of prime office assets in Klang Valley are in the region of about **6.03%** to **6.28%**.

| Yield Analysis of Office Assets Located Within Klang Valley | | | |
|---|---|---|---|
| | Menara CelcomDigi | Gardens South Tower | The Pinnacle Sunway |
| Location | Petaling Jaya, Selangor Darul Ehsan | Mid Valley City, Kuala Lumpur | Subang Jaya, Selangor Darul Ehsan |
| Tenure | Leasehold interest | Leasehold interest | Leasehold interest |
| Approximate NLA | 452,762 sq. ft. | 421,295 sq. ft | 576,864 sq. ft. |
| Consideration | RM450,000,000 | RM391,500,000 | RM450,000,000 |
| Estimated Annual Net Income | RM27,401,400 (1) | RM23,604,000 (2) | RM28,249,638 (3) |
| Year of Transaction | 2023 | 2021 | 2020 |
| Analysed Yield | 6.09% | 6.03% | 6.28% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments are made for establishment of the asset and tenure | | |
| Adjusted Yield | 6.34% | 6.26% | 6.53% |
| Adjusted Average Yield | 6.38% (Adopt: 6.50%) | | |

Notes:
(1) Net property income for the FYE 31 December 2022.
(2) Net property income for the FYE 31 December 2020.
(3) Net property income for the FYE 31 December 2019.

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**1.3(D) MARKET VALUE (CONT'D)**

**Comparison Approach** The adjustments made for the selected sales evidences of office buildings are summarised in the table below.

**Sales Comparison and Analysis of Office Transactions**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | UOA Business Park Tower 2A, 2B and Car Park within UOA Business Park, No. 1 Jalan Pengaturcara U15/51A, Pusat Perniagaan UOA Shah Alam, Seksyen U1, 40150 Shah Alam, Selangor Darul Ehsan | Wisma Sentral Inai, 241, Jalan Tun Razak, 50400 Kuala Lumpur | MKN Embassy Techzone, Jalan Teknokrat 2, 63000 Cyberjaya, Selangor Darul Ehsan |
| Legal Description | Lot 74600 held under Master Title No. GRN 342434, Town of Glenmarie, District of Petaling, Selangor Darul Ehsan | Lot 1262 Seksyen 67 held under Title No.GRN 43313, Bandar and District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur | Strata Title No(s). Geran 334382/M1/B1/1, Parcel No. 1, Storey No. B1, No. Building No. M1 and Strata Title No(s). Geran 334382/M1/1/2, Parcel No. 2, Storey No. 1, No. Building No. M1 sited part of Parent Lot 10065 Pekan Bukit Prang, District of Sepang, Selangor Darul Ehsan |
| Type of Property | Two (2) blocks of 13-storey boutique office building with 3,101 car park bays located within six (6) levels of car park | A twelve (12)- storey office building with mezzanine floor and three (3) levels of basement carpark | A ten (10)-storey office building with nine (9) levels of elevated carpark |
| Tenure | | Interest in perpetuity | |
| Age | Approximately 9 years | Approximately 31 years | Approximately 16 years |
| No. of Bays | 3,101 | 310 | 416 |
| Net Lettable Area | 15,331.79 sq. m. (165,030 sq. ft.) | 21,648.36 sq. m. (233,021 sq. ft.) | 21,054.79 sq. m. (226,632 sq. ft.) |
| Consideration | RM200,000,000 | RM135,000,000 | RM118,500,000 |
| Date of Transaction | 2 October 2025 | 5 August 2025 | 25 March 2025 |
| Estimated Car Park Value | RM89,500,000 | RM12,400,000 | RM10,400,000 |
| Analysis (excluding car park value) | RM7,207.25 per sq. m. (RM670 psf) | RM5,236.04 per sq. m. (RM526 psf) | RM5,628.17 per sq. m (RM477 psf) |
| Vendor | Everise Project Sdn Bhd, a 60% owned subsidiary of UOA Development Bhd | Maybank Trustees Berhad, acting solely in the capacity as Trustee for Sentral REIT | MKN Embassy Development Sdn Bhd |
| Purchaser | RHB Trustees Berhad, acting solely in the capacity as Trustee for UOA Real Estate Investment Trust | Turiya Properties Sdn Bhd, a wholly-owned subsidiary of Turiya Berhad | Perbadanan Pengurusan Sisa Pepejal dan Pembersihan Awam |
| Source | BURSA | BURSA | JPPH |

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1.3(D) MARKET VALUE (CONT'D)

| Sales Comparison and Analysis of Office Transactions (Cont'd) | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis | We note that Comparable 2 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 2 in our analysis | |
| Adjustments | General adjustments are made for location, accessibility, type of development and net lettable area | General adjustments made for location, type of development, net lettable area, building specifications / quality / design, condition / age of building and building accreditation | General adjustments made for location, type of development, net lettable area, building specifications / quality / design and condition / age of building |
| Adjusted Value | RM670 psf | RM552 psf | RM572 psf |

**Valuation Rationale (Office Properties)**

From the above adjusted values, we note that the derived values ranged between RM552 per square foot to RM670 per square foot. In view of limited recorded transactions of identical office buildings in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 65%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes as compared to the Subject Property. With total effective adjustments made for all Comparable(s); we have placed greater reliance on Comparable 3 (being least adjusted and located closest to the Subject Property) as fair representation after having considered and made diligent adjustments for differences including but not limited to location, type of development, net lettable area, building specifications / quality / design and condition / age of building.

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**1.3(D) MARKET VALUE (CONT'D)**

**Sales Comparison and Analysis of Car Park Bays Transactions**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | 2,343 car park bays located within Paradigm Mall Petaling Jaya, No. 1, Jalan SS 7/26A, Kelana Jaya, 47301 Petaling Jaya, Selangor Darul Ehsan | 4,800 car park bays located within Pavilion Bukit Jalil, No. 2, Persiaran Jalil 8, Bandar Bukit Jalil, 57000 Kuala Lumpur | 855 car parking bays located within The Pinnacle Sunway, Jalan Lagoon Timur, Bandar Sunway, 47500 Subang Jaya, Selangor Darul Ehsan |
| Type of Property | Car park bays | Car park bays | Car park bays |
| Tenure | Leasehold interest for a term of 99 years, expiring 9 February 2111 | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring on 1 April 2097 |
| Consideration | RM48,089 per bay | RM33,871 per bay | RM40,936 per bay |
| Date of Transaction | 13 March 2025 | 22 November 2022 | 29 June 2020 |
| Vendor | Jelas Puri Sdn Bhd | Regal Path Sdn Bhd, a 51% joint venture of Malton Berhad | Sunway Integrated Properties and Sunway Pinnacle, both of which are wholly-owned indirect subsidiaries of Sunway Berhad |
| Purchaser | RHB Trustees Berhad, as the trustee for and on behalf of Paradigm Real Estate Investment Trust | MTrustee Berhad, as trustee of Pavilion Real Estate Investment Trust | RHB Trustees Berhad, being the trustee of Sunway Real Estate Investment Trust |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments are made for location, limited usage of car park and tenure | General adjustments are made for integrated development / establishment of the asset and limited usage of car park. | General adjustments are made for prevailing market condition, location, limited usage of car park and tenure |
| Adjusted Value | RM38,471 per bay | RM39,121 per bay | RM34,386 per bay |

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## 1.3(D) MARKET VALUE (CONT'D)

**Valuation Rationale (Car Park Bays)**

From the above adjusted values, we note that the derived values ranged between RM34,386 per bay to RM39,121 per bay. In view of limited recorded transactions of identical car park transactions in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 50%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes as compared to the Subject Property. With total effective adjustments made for all Comparable(s); we have placed greater reliance on Comparable 1 which forms part of an integrated development similar to the Subject Property as fair representation after having considered and made diligent adjustments for differences including but not limited to location, limited usage of car park and tenure.

Having regards to the foregoing, we note that the ICT 1 and ICT 2 are similar in terms of building specifications / quality / design as derived based on Comparison Approach. Hence, we have adopted the rate per square foot of RM572 per square foot for the office and the car park value of RM38,471 per bay for the car park bays. As such, in deriving the Market Value for ICT 1, we have adopted the rounded market value of RM278,000,000 whilst for ICT 2, the adopted rounded market value is RM285,000,000 as the fair representation for respective buildings based on Comparison Approach.

**Reconciliation of Values**

| Building(s) | Method of Valuation | Derivation of Values |
|---|---|---|
| ICT 1 | Income Approach by Investment Method | RM269,000,000 |
| | Comparison Approach | RM278,000,000 |
| ICT 2 | Income Approach by Investment Method | RM271,000,000 |
| | Comparison Approach | RM285,000,000 |

**Market Value**

| Building(s) | Market Value(s) |
|---|---|
| ICT 1 | RM269,000,000 |
| ICT 2 | RM271,000,000 |
| **Total** | **RM540,000,000** |

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## 2.0 V/COR/25/0071(D) – PUTRAJAYA MARRIOTT HOTEL

### 2.1 IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | Legal interest in a 5-star rated 488-room hotel known as Putrajaya Marriott Hotel together with other supporting amenities / facilities attached thereto sited on part of Parent Lot 8 held under Master Title No. Geran 332489, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN RESORT VILLA DEVELOPMENT SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY RESORT VILLA DEVELOPMENT SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT;**<br><br>**IV. THE PARENT LOT WILL BE SUBDIVIDED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE COVERING AN AREA MEASURING APPROXIMATELY 46,243 SQUARE METRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**<br><br>**THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE STRATA TITLE(S). THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT.**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE PARENT TITLE AND THE STRATIFICATION OF THE BUILDING WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**V. PURSUANT TO THE UNDERTAKING LETTER DATED 8 APRIL 2026 ENTERED BETWEEN RESORT VILLA DEVELOPMENT SDN BHD ("VENDOR"), IOIPG REIT MANAGEMENT SDN BHD (AS MANAGEMENT COMPANY FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST), ALL NECESSARY APPROVAL FOR THE EXTENSION AND / OR RENOVATION OF THE GARDEN BALLROOM AREA AND THE ZEST RESTAURANT INCLUDING THE APPROVAL OF THE AMENDED BUILDING PLAN WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED".** |

## 2.2 PROPERTY DESCRIPTION

**Locality**

Strategically located within IOI Resort City, an integrated resort and township development in Putrajaya comprising residential dwellings, commercial offices, branded hotels, golf course and one of the country's largest retail mall.

**Title Particulars**

The following table outlines the title particulars of the Parent Lot 8:

| Summary of Master Title Particulars | |
|---|---|
| Parent Lot No. / Mukim / District / State | : Parent Lot 8, Pekan Bukit Besa, District of Sepang, Selangor. |
| Title No. | : Geran 332489. |
| Land Area | : 64,871 square metres*. |
| Tenure | : Interest in perpetuity. |
| Registered Proprietor | : Resort Villa Development Sdn Bhd. |
| Category of Use | : "Bangunan". |
| Express Condition | : "Bangunan Perniagaan". |
| Restriction-In-Interest | : "Tiada". |
| Encumbrance(s) | : Nil. |
| Endorsement(s) | : Nil. |

*Note: Pursuant to the application letter bearing Reference No. 1065/2025/RESORT VILLA DEV together with a copy of subdivision plan prepared by LSr Yeo Kiat Seng of Jurukur Jitu Runding dated 14 November 2025, we note that Parent Lot 8 will be subdivided into two (2) plots, namely Plot 1 (having an approximate land area of 18,628 square metres | 4.60 acres) and Plot 2 (having an approximate land area of 46,243 square metres | 11.43 acres). **As such and for the purpose of this valuation, we have adopted the land area of 46,243 square metres for Plot 2 as the land area of parent lot for the Subject Property.**

**Property Description**

Putrajaya Marriott Hotel is a 5-star rated hotel that presently accommodates 488 hotel rooms, comprising of 487 saleable hotel rooms located on Level 4 to Level 12 and a presidential suite currently closed located at level 13. The presidential suite has been closed since 15 May 2021 due to its overall condition, which adversely affected its suitability and marketability as a hotel guest room. Accordingly, for the purpose of our valuation, we have considered only 487 saleable hotel rooms. The hotel lobby and reception are located on the Ground Floor; whilst the hotel facilities and amenities are located on Level B2 to Level 2 and Level 12 comprising food and beverage outlets, ballroom and function / meeting rooms, spa centre, lounge and other supporting facilities. Car park bays are available from Level B1 to Level 1.

Briefly, the Subject Property is constructed of reinforced concrete frame with brick infills rendered externally and plastered internally supporting a reinforced concrete flat roof and partly laid with pitched roof. The ceilings are generally of decorative plaster ceiling, plaster ceiling incorporating downlights, ceiling boards incorporating downlights and / or recessed lightings and cement plaster. Whilst the floor finishes are of stone slabs, wall-to-wall carpet, ceramic tiles, homogeneous tiles, timber flooring, epoxy hardened flooring and cement rendered.

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## 2.2 PROPERTY DESCRIPTION (CONT'D)

**Gross Floor Area**

64,581.65 sq. m. | 695,151 sq. ft..

**No. of Rooms**

488 rooms.

Note: The hotel presently operates with 487 saleable hotel rooms, with one (1) presidential suite closed since 15 May 2021 due to its overall condition, which adversely affected its suitability and marketability as a hotel guest room, bringing the total number of rooms to 488. Accordingly, for the purpose of our valuation, we have considered only 487 saleable hotel rooms.

**Guest Room**

Putrajaya Marriott Hotel offers ten (10) types of guest rooms / suites which are as follows:

| Room Type | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Deluxe King | 40 sq. m | 164 | RM450 |
| Deluxe Twin | 40 sq. m | 145 | RM450 |
| Deluxe King Pool View | 40 sq. m | 57 | RM480 |
| Deluxe Twin Pool View | 40 sq. m | 14 | RM480 |
| Executive Deluxe King | 42 sq. m | 37 | RM600 |
| Executive Deluxe Twin | 42 sq. m | 36 | RM600 |
| Junior Suite | 60 sq. m | 9 | RM850 |
| Executive Suite | 82 sq. m | 14 | RM1,100 |
| Family Suite | 86 sq. m | 10 | RM1,250 |
| Palace Suite | 200 sq. m | 1 | RM8,000 |
| Total | | 487 | |

**Car Park Facilities**

About 23 surface car park bays and 190 basement car park bays.

**State of Repair**

Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning**

The Subject Property is designated for commercial use; and approximately twenty-one (21) years from the issuance date of the Certificate of Fitness for Occupation by P.I Architect bearing Certificate No. 0462 dated 15 July 2004.

Note: The abovementioned certificate was originally dated 15 Jul 2003. Further confirmation has been obtained from Majlis Perbandaran Sepang that the correct issuance date is 15 July 2004. As such, in our valuation, we have adopted 15 July 2004.

Putrajaya Marriott Hotel is registered with MOTAC; and is classified as a 5-star City Hotel; expiring on 6 March 2026, which has been renewed and set to expire on 5 March 2029.

**F&B Facilities**

Five (5) F&B outlets namely Zest Restaurant, Midori Japanese, Summer Palace, d'Oracle Coffee Lounge and Lobby Lounge.

**Banquet & Conference Facilities**

One (1) grand ballroom, one (1) garden ballroom, fourteen (14) meeting rooms and a business centre.

**Recreational Facilities**

Gymnasium, swimming pool and spa.

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## 2.2 PROPERTY DESCRIPTION (CONT'D)

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 42.4% | RM295 |
| **FYE 30 June 2024** | 59.0% | RM313 |
| **FYE 30 June 2025** | 55.3% | RM365 |
| **FPE 31 October 2025** | 61.2% | RM357 |

**Hotel Management Agreements / Framework Agreement**

Pursuant to the Hotel Management Agreements, all dated 15 May 2021, Resort Villa Development Sdn Bhd (the "Owner") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Operating Services Agreement** | |
| **Operator** | Luxury Hotels International Management Company B.V. (Malaysia Branch). |
| **Operating Service Fee** | % of Gross Operating Revenue. |
| **Reserve Fund Contribution** | % of Gross Operating Revenue. |
| **System License Agreement** | |
| **Licensee** | Global Hospitality Licensing S.A R.L. |
| **Base License Fee** | % of Gross Operating Revenue. |
| **Incentive License Fee** | % of Gross Operating Profit. |

There is no Framework Agreement entered between Marriott Companies and Resort Villa Development Sdn Bhd for the Subject Property.

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and Resort Villa Development Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM8,040,000 per annum. |
| **Master Lease Expenses** | The sum of operating services fee, base license fee, international service charges (including international marketing fund, reservation system, loyalty programs) and incentive license fee paid / payable to the hotel manager as well as 50% of Furniture, Fixtures & Equipment Reserve ("FF&E Reserve"). |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

## 2.3 MARKET VALUE

**Date of Valuation** 31 October 2025

**Valuation Methodology** In arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Income Approach by DCF Method**

**Summary of Parameters**

**Projected Occupancy**

Year 1: 60.0% to Year 10: 70.00% (based on 487 available rooms)

The presidential suite located at level 13 has been closed and has not been marketed as a saleable room; hence we have adopted the existing available hotel rooms of 487 rooms throughout the DCF period.

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Putrajaya Marriott Hotel are as follows

| Selected CompSet extracted from A-DATA [Note] | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | 28.9% - 74.5% | 49.6% - 70.8% | 45.8% - 76.0% | 44.9% - 75.4% | 3.5% |

| Putrajaya Marriott Hotel – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | 42.4% | 59.0% | 55.3% | 61.2% | 14.2% |

| Putrajaya Marriott Hotel – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 68.4% | 69.4% | 71.1% | 73.3% | 75.2% | 2.4% |
| Knight Frank's Projections | 60.0% | 63.0% | 66.0% | 68.0% | 70.0% | 3.9% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | 70.0% | 70.0% | 70.0% | 70.0% | 70.0% | 1.7% |

Note: The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Pullo Grande Putrajaya, Movenpack Hotel & Convention Centre KLIA Sepang and One World Hotel.

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have further made reference to the historical achievable AOR of 59.0% to 61.2% from FY2024 to FPE 31 October 2025, we have then adopted an estimated AOR of 60.0% in Year 1 and stabilise in Year 5 at 70.0% as fair representation of the market range and in line with the historical performance, with a CAGR of 1.7% per annum (9-year CAGR).

## 2.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM380 to Year 2: RM470**

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Putrajaya Marriott Hotel are as follows:

**Selected CompSet extracted from A-DATA** Note (1)

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
|---|---|---|---|---|---|
| CompSet Historical Performance | RM292 – RM358 | RM322 – RM426 | RM368 – RM441 | RM347 – RM433 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | – |

**Putrajaya Marriott Hotel – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
|---|---|---|---|---|---|
| Historical Performance | RM295 | RM313 | RM365 | RM357 | 11.2% |

**Putrajaya Marriott Hotel – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM378 | RM399 | RM405 | RM409 | RM413 | 2.2% |
| Knight Frank's Projections | RM380 | RM390 | RM400 | RM410 | RM420 | 2.5% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | RM430 | RM440 | RM450 | RM460 | RM470 | 2.4% |

Note (1): The selected competitive set includes 5-star hotels such as Zenith Hotel Putrajaya, Pulse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM380 in Year 1 with a steady growth reaching RM470 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 2.4% per annum (9-year CAGR).

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 46.4% to 55.3% | Year 1 - Year 10: 43.5% |
| Other Operated Departments | 0.6% to 1.3% | Year 1 - Year 10: 1.0% |
| Miscellaneous Income | 0.6% to 1.0% | Year 1 - Year 10: 0.5% |

Our projection ratios (% of Operating Revenue) are aligned with the hotel's historical performance and the operator's projection.

## 2.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 25.6% to 38.7% | Year 1 - Year 10: 26.0% |
| Food and Beverage | 58.0% to 80.6% | Year 1 - Year 10: 65.0% |
| Other Operated Departments | 37.8% to 141.6% | Year 1 - Year 10: 60.0% |
| Miscellaneous Income | 0.0% | Year 1 - Year 10: 0.0% |

Our projection ratios (% of Departmental Revenue) are aligned with HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 4.5% to 12.3% | Year 1: 9.0% - Year 10: 7.8% |
| Information & Telecommunications System | 2.0% to 3.9% | Year 1: 2.6% - Year 10: 1.7% |
| Sales & Marketing | 5.7% to 7.4% | Year 1: 6.0% - Year 10: 5.2% |
| Property Operation & Maintenance | 4.3% to 7.4% | Year 1: 4.8% - Year 10: 3.6% |
| Utilities | 8.5% to 17.2% | Year 1: 10.5% - Year 10: 9.1% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA. The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.50%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition; which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.50%; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

**Discount Rate (PV): 9.50%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, a discount rate of 9.50% is adopted for the Subject Property; which is about 3.00% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

## 2.3 MARKET VALUE

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

**Yield Analysis of Hotel Assets Located Within Klang Valley**

| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
|---|---|---|---|
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Annual Rental | RM10,000,000 Note<br>*(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note<br>*(First Term agreed rental of the proposed lease agreement)* | RM26,600,000<br>*(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition, location / establishment and tenure. | | |
| Adjusted Yield | 6.86% | 6.22% | 6.25% |
| Adjusted Average Yield | 6.44% (Adopt: 6.50%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,625 and RM1,485,337 respectively.

Knight Frank

## 2.3 MARKET VALUE

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabuleted below.

| Name of Hotels | JW Marriott Hotel Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection | Sunway Putra Hotel | Sunway Pyramid Hotel | Sunway Lagoon Hotel |
|---|---|---|---|---|---|
| Location | Jalan Bukit Bintang, Kuala Lumpur | Jalan Kamunting, Kuala Lumpur | Chow Kit, Kuala Lumpur | Bandar Sunway, Selangor | Bandar Sunway, Selangor |
| Tenure | Interest in Perpetuity | Interest in Perpetuity | Interest in Perpetuity | Leasehold Interest | Leasehold Interest |
| Star Rating | 5-star | 5-star | 5-star | 4-star | 4-star |
| No. of Room | 578 rooms | 184 rooms | 650 rooms | 564 rooms | 401 rooms |
| Lease Structure | Fixed rental basis | Fixed rental basis | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP |
| Commencement Date of the Current Term Rental | 1 January 2025 | 31 October 2023 | 28 September 2021 | 8 July 2020 | 10 February 2018 |
| Annual Fixed Rental / Revenue | RM32,749,177 | RM9,660,000 | RM11,599,000 [1] | RM25,380,000 [2] | RM11,940,000 [2] |
| Rental / Revenue Analysis (per room per month) | **RM4,722** | **RM4,375** | **RM1,487** | **RM3,750** | **RM2,481** |

Notes:

(1) Extracted from Sunway REIT Quarterly Report Q4 FY2025.

(2) The Current Annual Rental adopted in our rental analysis for Pavilion Hotel Kuala Lumpur are based on the First Term agreed fixed rental of the proposed lease agreement.

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately RM2,367 per room per month in our Year 1 projection is considered reasonable.

**Comparison Approach**

The adjustments made for the selected sales evidences of hotels are summarised in the table below.

| Sales Comparison and Analysis of Hotel Transaction | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Name and Address | Tower E, Empire City, Damansara Perdana, Petaling Jaya, Selangor Darul Ehsan | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection, No. 25, Jalan Kamunting, 50300 Kuala Lumpur |
| Type of Property | A proposed 5-star rated 294-room hotel tower together with retail podium identified as Tower E comprising relevant areas and components forming parcel(s) + accessory parcel(s) appurtenant thereto | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | An operational 5-star 184-room hotel together with other supporting facilities / amenities |

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**2.3 MARKET VALUE (CONT'D)**

| Sales Comparison and Analysis of Hotel Transactions | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Tenure | Leasehold interest for a term of 99 years, expiring 8 June 2104 (remaining unexpired term of about 79 years) | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Interest in perpetuity |
| Age | On Completion basis | Approximately 8 years | Approximately 6 years |
| Car Park Bays | N/A | 147 bays | 156 bays |
| Date of Transaction | 28 February 2025 | 5 December 2024 | 6 September 2023 |
| Consideration | RM240,250,000 | RM340,000,000 | RM138,000,000 |
| Consideration Analysis | RM817,177 per room | RM1,046,154 per room | RM750,000 per room |
| Vendor | Arcadia Hospitality Sdn Bhd | Harmoni Perkasa Sdn Bhd | Hotel 25 Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | Uppervista Sdn Bhd, a wholly-owned subsidiary of EXSIM Hospitality Berhad | MTrustee Berhad, as the Trustee for Pavilion REIT | Maybank Trustees Berhad, as the Trustee for YTL REIT |
| Source | BURSA | BURSA | BURSA |
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation; however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date | The transaction is subject to a lease agreement, whereby the vendor (as lessee) and the purchaser (as lessor) will enter into a lease agreement for a term of 15 years, with an option to renew, commencing on the completion date of the transaction |
| Adjustments | General adjustments made for location / establishment, tenure, facilities / amenities, condition / age of building, number of guest rooms, ownership of car park bay, car park ratio and master lease / guaranteed rental agreement | General adjustments made for location / establishment, tenure, facilities / amenities, condition / age of building, building specification / finishes / design and hotel operator | General adjustments made for location / establishment, facilities / amenities, condition / building age, hotel operator, number of hotel rooms and car park ratio |
| Adjusted Value | RM653,741 per room | RM523,077 per room | RM525,000 per room |

## 2.3 MARKET VALUE (CONT'D)

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM523,077 per room to RM653,741 per room. In view of limited recorded transactions of identical hotels in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 3 for being the least adjusted comparable after making diligent adjustments for location / establishment, facilities / amenities, condition / age of building, hotel operator, number of guest rooms and ownership / availability of car park. Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach is RM256,000,000 (analysed to be RM525,867 per room).

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM256,000,000 |
| Comparison Approach | RM256,000,000 |

**Market Value**

RM256,000,000.

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## 3.0 V/COR/25/0071(E) – W KUALA LUMPUR

### 3.1 IDENTIFICATION OF PROPERTY

**Interests Valued / Type of Property**

- Legal interest / interest in perpetuity in a 5-star rated hotel known as W Kuala Lumpur, presently comprising 150 rooms together with other supporting facilities / amenities attached thereto, held under:

  a) Strata Title No. Geran 51952/M1/1/1, Parcel No. 1, Storey No. 1, Building No. M1 together with Accessory Parcel No(s). A1 to A3 (inclusive), A344 to A346 (inclusive), A366, A367, A432, A499, A570, A641, A642, A701, A702, A719, A720, A723, A725 and A727 ("**Parcel 1**");

  b) Strata Title No. Geran 51952/M1/2/2, Parcel No. 2, Storey No. 2, Building No. M1 together with Accessory Parcel No(s). A91 to A93 (inclusive), A189, A190, A286, A340 to A343 (inclusive), A347 to A365 (inclusive), A368 to A430 (inclusive), A433 to A498 (inclusive), A500 to A569 (inclusive), A571 to A640 (inclusive), A643, A644, A655 to A699 (inclusive), A703, A704, A721 and A722 ("**Parcel 2**"); and

  c) Strata Title No. Geran 51952/ M1/13/3, Parcel No. 3, Storey No. 13, Building No. M1 together with Accessory Parcel No(s). A431, A724 and A726 ("**Parcel 3**").

  all sited on Parent Lot 194 Seksyen 58, Bandar Kuala Lumpur, District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur.

- Legal interest in the unexpired 20-year contractual rights to use and occupy the additional improvement area created from the existing void area measuring approximately 3,649 square feet located on Level 13 of W Kuala Lumpur, which will form part of the additional 9 rooms currently under renovation and are scheduled for completion by January 2027 ("**Additional Improvement Area**") ; in which the total room inventory of W Kuala Lumpur will increase to 159 rooms for a period of 20 years and thereafter reconfigured to 156 rooms upon expiry of the 20-year term of the lease.

**Terms of Reference**

**WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED OVERLEAF: -**

Knight Frank

| 3.1 | IDENTIFICATION OF PROPERTY (CONT'D) |
|---|---|

Terms of Reference (Cont'd) BASED ON THE DRAFT SALE AND PURCHASE AGREEMENTS (IN RESPECT OF MAIN PARCEL(S) 1, 2, 3 AND THE ADDITIONAL IMPROVEMENT AREA FORMING PART OF SUBJECT PROPERTY – HOTEL) TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR" OF MAIN PARCELS 1 AND 3 AND THE ADDITIONAL IMPROVEMENT AREA), FLORA DEVELOPMENT SDN BHD ("VENDOR" OF MAIN PARCEL 2) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):

I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND DEVELOPMENT CONSULTING SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;

II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;

III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN. BHD. SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.

THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT;

IV. A DRAFT LETTER OF INTENT AND THE SUBSEQEUNT DRAFT LEASE AGREEMENT (COLLECTIVELY "VOID AREA LEASE") WILL BE ENTERED FOR THE ADDITIONAL IMPROVEMENT AREA MEASURING ABOUT 3,649 SQUARE FEET CREATED FROM THE VOID AREA ON LEVEL 13, WHEREBY IOI BUSINESS HOTEL SDN BHD (VENDOR) SHALL BE THE LESSEE, MTRUSTEE (PURCHASER) SHALL BE THE LESSEE'S NOMINEE AND PERBADANAN PENGURUSAN MENARA TR SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID VOID AREA LEASE AGREEMENT.

NOTWITHSTANDING THE ABOVE, AS PART OF THE TERMS AND CONDITIONS OF THE DRAFT SALE AND PURCHASE AGREEMENT, THE VENDOR IS REQUIRED TO PROCURE THE VOID AREA LEASE FROM PERBADANAN PENGURUSAN MENARA TR AND THEREAFTER EXERCISING THE VOID AREA TRANSFER / ASSIGNMENT / NOMINATION RIGHT TO BE GRANTED TO THE PURCHASER. THIS PROPOSED TRANSFER / ASSIGNMENT / NOMINATION OF RIGHTS IS ON THE BASIS THAT THE VOID AREA LEASE IS INITIALLY OBTAINED BY THE VENDOR AND WILL SUBSEQUENTLY BE NOMINATED OR TRANSFERRED TO THE PURCHASER AS THE SUCCESSOR OWNER UPON THE SIGNING OR COMPLETION OF THE SALE AND PURCHASE AGREEMENT; AND

THE VALUATION THEREFORE HAS TAKEN INTO CONSIDERATION OF THE CONTRACTUAL RIGHTS TO USE AND OCCUPY THE ADDITIONAL IMPROVEMENT AREA BY THE PURCHASER.

Knight Frank

| 3.1 | IDENTIFICATION OF PROPERTY |
|---|---|

**Terms of Reference (Cont'd)**

**PURSUANT TO THE UNDERTAKING LETTER DATED 8 APRIL 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI BUSINESS HOTEL SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**

**V. RENOVATION / REFURBISHMENT WORKS (VENDOR-FUNDED)**

**PURSUANT TO THE PROJECT BRIEF (DATED 18 DECEMBER 2025) AND THE PLANNING APPROVAL LETTER (REF: DBKL.JPRB.6171/94 BHG.1(58) DATED 2 OCTOBER 2025) ISSUED BY KUALA LUMPUR CITY HALL AND THE CORRESPONDING APPROVED PLANS, THE FOLLOWING RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS ARE TO BE CARRIED OUT:**

**(i) CONVERSION OF USE TO THE NEW RESTAURANT, NAMELY "HOJA" ALONG WITH THE REFURBISHMENT OF GYMNASIUM (LEVEL 12); AND**

**(ii) ADDITIONAL 9 HOTEL ROOMS (WITH AN ADDITIONAL IMPROVEMENT AREA MEASURING ABOUT 3,649 SQUARE FEET ("VOID AREA") IN ADDITION TO THE TOTAL STRATA FLOOR AREA) ALONG WITH THE REFURBISHMENT OF SPA CENTRE, NAMELY "AWAY SPA" (LEVEL 13).**

**THE WORKS ARE FULLY FUNDED AND TO BE COMPLETED IN GOOD WORKMANSHIP AND IN ACCORDANCE WITH THE PROJECT BRIEF AND APPROVED PLANS BY THE VENDOR AT ITS OWN COST (TARGET COMPLETION BY JANUARY 2027) WITH ALL RELEVANT FEES (IF ANY) PAID AND A CERTIFICATE OF COMPLETION AND COMPLIANCE (CCC) ISSUED THEREAFTER AND NO DEDUCTION HAS BEEN MADE FOR THESE COSTS IN OUR VALUATION MODEL.**

**OUR VALUATION IS ON THE BASIS THAT THE RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS COMPLY WITH THE REQUIREMENTS OF MINISTRY OF TOURISM, ARTS AND CULTURE (MOTAC) AND ALL APPLICABLE 5-STAR HOTEL CLASSIFICATION STANDARDS, AND ARE IN ACCORDANCE WITH THE DESIGN CONCEPT REQUIRED BY W HOTELS; AND**

**VI. ADDITIONAL IMPROVEMENT AREA**

**PURSUANT TO THE DRAFT LETTER OF INTENT AND THE SUBSEQUENT DRAFT LEASE AGREEMENT (COLLECTIVELY "VOID AREA LEASE") TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD (LESSEE), MTRUSTEE (LESSEE'S NOMINEE) AND PERBADANAN PENGURUSAN MENARA TR (LESSOR), THE ADDITIONAL IMPROVEMENT AREA CREATED FROM THE EXISTING VOID AREA MEASURING APPROXIMATELY 3,649 SQUARE FEET WILL BE LEASED TO IOI BUSINESS HOTEL SDN BHD; OF WHICH THE MOTION TO AUTHORISE THE PERBADANAN PENGURUSAN MENARA TR TO GRANT THE ABOVE VOID AREA LEASE SHALL BE PASSED AT THE UPCOMING ANNUAL GENERAL MEETING (AGM).**

**IN OUR VALUATION, WE HAVE CONSIDERED THE LEASE TERMS OF THE ADDITIONAL IMPROVEMENT AREA OF 20 YEARS.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED".**

**Locality**

Strategically located along Jalan Ampang within Seksyen 58 of Bandar Kuala Lumpur, accommodating office buildings, shopping complexes / retail malls and international / business class hotels. The world-renowned Kuala Lumpur City Centre ("KLCC") development is situated approximately 300 metres due south-east of W Kuala Lumpur.

Knight Frank

## 3.1 IDENTIFICATION OF PROPERTY (CONT'D)

**Title Particulars**

The following table outlines the strata title particulars of W Kuala Lumpur:

| Strata Title No. | Building No. | Storey No. | Parcel No. | Accessory Parcel No(s). | Share Unit | Parcel Rent (per annum) |
|---|---|---|---|---|---|---|
| Geran 51952/M1/1/1 | M1 | 1 | 1 | A1 to A3 (inclusive), A344 to A348 (inclusive), A366, A367, A432, A499, A570, A641, A642, A701, A702, A719, A720, A723, A725 and A727 | 41,236 | RM35,784.00 |
| Geran 51952/M1/2/2 | M1 | 2 | 2 | A91 to A93 (inclusive), A189, A190, A286, A340 to A343 (inclusive), A347 to A365 (inclusive), A368 to A430 (inclusive), A433 to A498 (inclusive), A500 to A569 (inclusive), A571 to A640 (inclusive), A643, A644, A655 to A699 (inclusive), A703, A704, A721 and A722 | 2,510 | RM6,319.00 |
| Geran 51952/M1/13/3 | M1 | 13 | 3 | A431, A724 and A726 | 974 | RM665.00 |

The following particulars are common to the above strata titles unless otherwise stated:-

| Summary of Strata Title Particulars (Cont'd) | | | |
|---|---|---|---|
| Parent Lot No. / Mukim / District / State | : | Parent Lot 194 Seksyen 58, Bandar Kuala Lumpur, District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur. | |
| Combined Share Unit | : | 44,720 / 86,597. | |
| Tenure | : | Interest in perpetuity. | |
| Registered Proprietor(s) | : | Parcel 1 and Parcel 3 | : IOI PFCC Hotel Sdn Bhd (now known as IOI Business Hotel Sdn Bhd) |
| | | Parcel 2 | : Flora Development Sdn Bhd |
| Category of Use | : | "Bangunan". | |
| Express Condition | : | Hotel | |
| Restriction-In-Interest | : | "Tiada". | |
| Encumbrance(s) | : | Nil. | |
| Endorsement(s) | : | Nil. | |

Knight Frank

## 3.2 PROPERTY DESCRIPTION

**Additional Improvement Area**

We were made to understand by the Client that there will be no issuance of new strata titles in regards to the additional improvement area created from the existing void space measuring approximately 3,649 square feet located on Level 13 of W Kuala Lumpur, which will form part of the additional 9 rooms currently under renovation and are scheduled for completion by January 2027.

Based on the draft Letter of Intent and the subsequent Lease Agreement ("Void Area Lease") to be entered between Perbadanan Pengurusan Menara TR (Lessor), IOI Business Hotel Sdn Bhd (Lessee) and MTrustee (Lessee's Nominee), we note that the aforesaid additional improvement area will be leased to IOI Business Hotel Sdn Bhd whereby the right to use and occupy the additional improvement area shall be pass on to MTrustee, as the trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) vide the nomination rights ("Void Area Nomination Right"). The motion to authorise the Perbadanan Pengurusan Menara TR to grant the above Void Area Lease shall be passed at the upcoming Annual General Meeting (AGM) of Perbadanan Pengurusan Menara TR scheduled on 24 June 2026.

We were further informed by the Client that the aforesaid motion was unanimously approved during the aforesaid AGM.

Pursuant to the draft Sale and Purchase Agreement to be entered between IOI Business Hotel Sdn Bhd (the "Vendor" for Parcel 1 and Parcel 3) and MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia REIT (the "Purchaser"), we note that the additional improvement area is excluded from the property to be acquired by the Purchaser, as no strata title will be issued for this area.

Notwithstanding the above, as part of the terms and conditions of the draft Sale and Purchase Agreement, the Vendor is required to procure the Void Area Lease (additional improvement area) from Perbadanan Pengurusan Menara TR and thereafter exercising the void area transfer / assignment / nomination right to be granted to the Purchaser. This proposed transfer / assignment / nomination of rights is on the basis that the void area lease is initially obtained by IOI Business Hotel Sdn Bhd / the Vendor and will subsequently be nominated or transferred to the Purchaser / IOIPG REIT as the successive owner.

| Summary of Salient Terms in the draft Letter of Intent and the subsequent Lease Agreement | |
|---|---|
| **Demised Premises** | Void Space located at Level 13 (also known as 'additional improvement area') |
| **Lettable Floor Area** | Approximately 3,649 square feet. |
| **Commencement Date of Lease** | Upon obtaining Certificate of Completion and Compliance ("CCC") of the new extension. |
| **Term** | 10 years with an auto-renewal term for a further term of 10 years. |
| **Rent** | RM1,200 per annum throughout the term of 20 years. |

For the purpose of this Valuation, we have considered the lease term of 20 years for the additional improvement area with rental payable of RM1,200 per annum.

Knight Frank

## 3.2 PROPERTY DESCRIPTION (CONT'D)

**Property Description**

W Kuala Lumpur is a 5-star rated hotel that presently accommodates 150 hotel rooms, with an additional 9 hotel rooms scheduled for completion by January 2027, bringing the total number of hotel rooms to 159. The 150 hotel rooms are located on Level 14 to Level 23 whereas the additional 9 hotel rooms will be located on Level 13. The hotel lobby is located on the Ground Floor; whilst the hotel reception is located on Level 8. The facilities and amenities are located on Level 8 to Level 13 comprising food and beverage outlets, ballroom and function / meeting rooms, spa centre and other supporting facilities. Car park bays are available from Level 1 to Level 8.

Briefly, the Subject Property is constructed of reinforced concrete frame with brick infills rendered externally and plastered internally supporting a reinforced concrete flat roof. The ceilings are generally of decorative plaster ceiling, plaster ceiling incorporating downlights, ceiling boards incorporating downlights and / or recessed lightings and cement plaster. Whilst the floor finishes are of stone slabs, wall-to-wall carpet, ceramic tiles, homogeneous tiles, timber flooring, epoxy hardened flooring and cement rendered.

**Refurbishment and Renovation**

Pursuant to the project brief dated 18 December 2025 and the Development Order bearing Reference No. DBKL.JPRB.6171/94 BHG.1(58) dated 2 October 2025 issued by Kuala Lumpur City Hall and the corresponding approved plans, the following renovation, improvement and refurbishment works are to be carried out:

- Conversion of use to the new restaurant, namely "Hoja" along with the refurbishment of gymnasium located on Level 12; and

  Presently, the aforesaid works have yet to commence.

- Additional 9 hotel rooms (with an additional improvement area measuring about 3,649 square feet in addition to the total strata floor area, shaded in red in the approved plan scheduled below) along with the refurbishment of spa centre, namely "Away Spa" located on Level 13;

  Presently, renovation approval has been obtained from the Perbadanan Pengurusan Menara TR in regards to the said additional improvement area and the aforesaid works is ongoing.

- The above renovation, improvement and refurbishment works totalling to about RM15 million is fully funded and undertaken by the Vendor / IOI Business Hotel Sdn Bhd and the lease agreement on the rights to use the void area / additional improvement area will be procured and obtained by the Vendor.

The works are fully funded and to be completed in good workmanship and in accordance with the project brief and approved plans by the vendor at its own cost (target completion by January 2027) with all relevant fees (if any) paid and a Certificate of Completion and Compliance (CCC) issued thereafter and no deduction has been made for these costs in our valuation model.

Our valuation is on the basis that the renovation, improvement and refurbishment works comply with the requirements of Ministry of Tourism, Arts and Culture (MOTAC) and all applicable 5-star hotel classification standards, and are in accordance with the design concept required by W Hotels.

Knight Frank

## 3.2 PROPERTY DESCRIPTION (CONT'D)

**Strata Floor Area**

| Strata Title No. | Main Parcel Area | | Accessory Parcel Area | | Total Strata Floor Area | |
|---|---|---|---|---|---|---|
| | (sq. m.) | (sq. ft.) | (sq. m.) | (sq. ft.) | (sq. m.) | (sq. ft.) |
| Geran 51952/M1/1/1 | 26,710 | 287,505 | 1,466 | 15,782 | 28,176 | 303,287 |
| Geran 51952/M1/2/2 | 13 | 140 | 4,962 | 53,379 | 4,975 | 53,519 |
| Geran 51952/M1/13/3 | 419 | 4,510 | 104 | 1,119 | 523 | 5,629 |
| (*) Additional improvement area (on Level 13) | - | - | - | - | 339 | 3,649 |
| Total | 27,142 | 292,155 | 6,532 | 70,280 | 34,013 | 366,084 |

(*) Note: Pursuant to the Development Order bearing Reference No. DBKL.JPRB.6171/94 BHG.1(58) dated 2 October 2025 issued by Kuala Lumpur City Hall and the corresponding approved plans, we note that the Subject Property is approved for an additional improvement area of about 3,649 square feet located on Level 13, which forms part of the 9 additional hotel rooms. For the purpose of the valuation, we have taken into consideration of the aforesaid additional improvement area and adopted a total floor area of 34,013 square metres (366,084 square feet) for the Subject Property.

**No. of Rooms**

| Subject Property | No. of Rooms |
|---|---|
| W Kuala Lumpur | 150 rooms. |
| Additional Improvement Area | Currently under renovation to accommodate part of the additional 9 rooms, which the renovation scheduled for completion by January 2027. |

Note: W Kuala Lumpur presently accommodates 150 hotel rooms, with an additional 9 hotel rooms currently under renovation and are scheduled for completion by January 2027, bringing the total number of hotel rooms to 159.

**Guest Rooms**

W Kuala Lumpur offers eight (8) types of guest rooms / suites which are as follows:

| Room Type | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Wonderful Room (including 2 Accessible Rooms) | 42 sq. m. | 48 | RM1,090 to RM1,190 |
| Spectacular Room | 42 to 51 sq. m. | 50 | RM1,290 to RM1,390 |
| Mega Room | 40 to 48 sq. m. | 20 | RM1,090 |
| Cool Corner Room | 50 sq. m. | 22 | RM1,190 |
| Studio Suite | 81 to 92 sq. m. | 2 | RM1,590 |
| Marvelous Suite | 105 sq. m. | 14 | RM1,990 |
| Wow Suite | 175 sq. m. | 2 | RM4,490 |
| Extreme Wow Suite | 520 sq. m. | 1 | RM9,990 |
| Total | | 159 | |

**Car Park Facilities**

About 306 single car parking bays + 20 tandem car parking bays.

**State of Repair**

Appears to be in good condition that commensurate with its age and use.

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## 3.2 PROPERTY DESCRIPTION (CONT'D)

**Age of Building / Planning**

The Subject Property is designated for commercial use; and approximately seven (7) years from the issuance of the CCC by Lillian Tay (A/T 143) registered under by Lembaga Arkitek Malaysia bearing Reference No. LAM/WP/No. 9997 dated 5 November 2018 and thereafter issued with CCC by Ar. Datuk Tan Pei Ing (A/T 102) bearing Certificate No. LAM/WP/No. 3540 dated 22 December 2025.

W Kuala Lumpur is registered with MOTAC; and is classified as a 5-star City Hotel; expiring on 29 August 2027.

**F&B Facilities**

Five (5) F&B outlets namely Wet Deck, Living Room, Flock, Yen and Hoja.

**Banquet & Conference Facilities**

One (1) ballroom and five (5) meeting / function rooms.

**Recreational Facilities**

Gymnasium, swimming pool and spa.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** Note | 75.0% | RM826 |
| **FYE 30 June 2024** Note | 83.9% | RM993 |
| **FYE 30 June 2025** | 81.7% | RM1,118 |
| **FPE 31 October 2025** | 85.0% | RM1,125 |

Note: The AOR and ADR for FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

**Hotel Management Agreements**

Pursuant to the Hotel Management Agreements, all dated 6 April 2011 and Deed of Novation and Amendment dated 6 February 2024, IOI Business Hotel Sdn Bhd (the "Owner") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Operating Services Agreement** | |
| **Operator** | Luxury Hotels International of Hong Kong Limited. |
| **Base Fee** | The amount equal to (i) % of Gross Operating Revenue (the "Maximum Base Fee"), less (ii) License Fee at % of Gross Rooms Revenue; provided, however, that if the License Fee exceeds the Maximum Base Fee, the Owner shall not owe any Base Fee for such month and the Service Provider shall obtain a waiver from the Licensor for such portion of the License Fee that exceeds the Maximum Base Fee. In no event shall the Base Fee and the License Fee in any Operating Year in aggregate exceed the Maximum Base Fee in such Operating Year. |
| **Incentive Fee** | % of Gross Operating Profit. |
| **Reserve Fund Contribution** | % of Gross Operating Revenue. |
| **System License Agreement** | |
| **Licensee** | Luxury Hotels International of Hong Kong Limited. |
| **License Fee** | % of Gross Rooms Revenue. |

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## 3.2 PROPERTY DESCRIPTION (CONT'D)

**Framework Agreement**

Pursuant to the Framework Agreement dated 21 October 2024 made between Boulevard Midtown Pte Ltd (the "Owner") and Starwood Asia Pacific Hotels & Resorts Pte Ltd (the "SAPHR"), the Owner agrees to enter into or procure its Affiliates to enter into management agreements and related agreements with the Marriott Companies on or before 31 December 2026 (or such other date as may be agreed by the Parties), for the operation and management by the Marriott Companies of all the hotels listed in Exhibit A of the aforesaid agreement.

In addition, the Marriott Companies will enter into agreements with the IOI Companies to amend the Portfolio Agreements relating to W Kuala Lumpur (Subject Property) and Courtyard by Marriot Penang to reflect the fees detailed in Exhibit B of the aforesaid agreement, with effect from the accounting period immediately after the last Commencement Date. The relevant extract and key terms of the Framework Agreement, are set out below.

The percentage rates of fees and contributions payable to the hotel operators have not been disclosed in the Valuation Report as these terms are commercially sensitive and proprietary in nature. An extract of the Framework Agreement, including the pertinent details and terms are scheduled here below.

| Summary of Salient Terms in the Framework Agreement | |
|---|---|
| **Initial Term** | To extend the Initial Term (as defined under the HMA) by 5 full years, to expire on 31 December 2043. |
| **Commencement Date** | 31 December 2032. |
| **Base Fee** | % of Gross Operating Revenue. |
| **Incentive Fee** | % of Gross Operating Profit. |

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and IOI Business Hotel Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM12,000,000 per annum. |
| **Master Lease Expenses** | The sum of operating services fee, base license fee, international service charges (including international marketing fund, reservation system, loyalty programs) and incentive license fee paid / payable to the hotel manager as well as 50% of Furniture, Fixtures & Equipment Reserve ("FF&E Reserve"). |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

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## 3.3 MARKET VALUE

**Date of Valuation** 31 October 2025

**Valuation Methodology** In arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Income Approach by DCF Method**

**Summary of Parameters**

**Projected Occupancy**

**Year 1: 80.0% (based on 150 available hotel rooms)**

The renovation and improvement works of the additional 9 hotel rooms on Level 13 have yet to be completed; hence we have adopted the existing available hotel rooms of 150 rooms in Year 1.

**Year 2: 81.0% (based on 150 available hotel rooms for 2 months + 159 available hotel rooms for 10 months)**

The renovation and improvement works of the additional 9 hotel rooms on Level 13 is scheduled to be completed by January 2027; hence we have adopted the available hotel rooms at an average of 158 rooms in Year 2 (November 2026 to October 2027), contributed by 2 months (November and December 2026) at 150 rooms + 10 months (January 2027 to October 2027) at 159 rooms.

**Year 3: 82.0% to Year 10: 83.0% (based on 159 available hotel rooms)**

The hotel is fully operated at its full capacity of 159 available rooms.

The renovation, improvement and refurbishment works will be carried out and undertaken by IOI Business Hotel Sdn. Bhd. (Vendor) at its own cost, hence we have not included capital expenditure (CAPEX) in our projection.

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of W Kuala Lumpur are as follows:

| Selected CompSet extracted from A-DATA Note (1) | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | 21.8% - 76.0% | 43.6% - 67.2% | 48.6% - 69.5% | 43.3% - 76.1% | 3.4% |

| W Kuala Lumpur – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 Note (2) | FYE2024 Note (2) | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | 75.0% | 83.9% | 81.7% | 65.0% | 4.4% |

| W Kuala Lumpur – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 78.1% | 72.9% | 80.4% | 80.4% | 80.3% | 0.7% |
| Knight Frank's Projections | 80.0% | 81.0% | 82.0% | 83.0% | 83.0% | 0.9% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | 83.0% | 83.0% | 83.0% | 83.0% | 83.0% | 0.4% |

Notes:

(1) The selected competitive set includes 5-star hotels such as Banyan Tree Kuala Lumpur, Four Seasons Hotel Kuala Lumpur, Grand Hyatt Kuala Lumpur and Mandarin Oriental Kuala Lumpur.

(2) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have further made reference to the historical achievable AOR of 83.9% to 85.0% from FY2024 to FPE 31 October 2025, we have then adopted an estimated AOR of 80.0% in Year 1 and stabilise in Year 4 at 83.0% as fair representation of the market range and in line with the historical performance, with a CAGR of 0.4% per annum (9-year CAGR).

## 3.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

Year 1 : RM1,200 to Year 2: RM1,240

The hotel undergo renovation and improvement works of the additional 9 hotel rooms on Level 13.

Year 3: RM1,280 to Year 10: RM1,510

The hotel is fully operated at its full capacity of 159 available rooms.

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of W Kuala Lumpur are as follows:

| Selected CompSet extracted from A-DATA Note (1) | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | RM652 – RM1,236 | RM868 – RM1,065 | RM1,024 – RM1,337 | RM936 – RM1,339 | 6.9% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM1,099 – RM1,481 | – |

| W Kuala Lumpur – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 Note (2) | FYE2024 Note (2) | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | RM826 | RM893 | RM1,116 | RM1,125 | 16.3% |

| W Kuala Lumpur – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | RM1,195 | RM1,262 | RM1,332 | RM1,381 | RM1,433 | 4.6% |
| Knight Frank's Projections | RM1,200 | RM1,240 | RM1,280 | RM1,320 | RM1,360 | 3.2% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | RM1,390 | RM1,420 | RM1,450 | RM1,480 | RM1,510 | 2.6% |

Notes:

(1) The selected competitive set includes 5-star hotels such as Banyan Tree Kuala Lumpur, Four Seasons Hotel Kuala Lumpur, Grand Hyatt Kuala Lumpur and Mandarin Oriental Kuala Lumpur.

(2) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM1,200 in Year 1 with a steady growth reaching RM1,510 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 2.6% per annum (9-year CAGR).

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 50.2% to 56.1% | Year 1 - Year 10: 50.0% |
| Other Operated Departments | 1.8% to 2.1% | Year 1 - Year 10: 1.5% |
| Miscellaneous Income | 0.6% to 1.5% | Year 1 - Year 10: 0.3% |

Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection. A lower OOD income is adopted in our projection in view of the renovation works of the spa centre at Level 13 which will be downsized to accommodate the additional 9 hotel rooms.

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## 3.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 19.8% to 22.1% | Year 1 - Year 10: 20.0% |
| Food and Beverage | 65.3% to 68.3% | Year 1 - Year 10: 68.0% |
| Other Operated Departments | 49.3% to 66.3% | Year 1 - Year 10: 55.0% |
| Miscellaneous Income | 2.7% to 6.8% | Year 1 - Year 10: 3.0% + rental payable to Perbadanan Pengurusan Menara TR |

Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

Based on the proposed Letter of Intent – Lease Agreement to be entered between Perbadanan Pengurusan Menara TR (Lessor) and IOI Business Hotel Sdn Bhd (Lessee), we note that the aforesaid additional improvement area will be leased to IOI Business Hotel Sdn Bhd for a term of 10 years and a further term of 10 years at the option of the lessee, at a monthly rental of RM0.34 per square foot over 3,649 square feet for the initial 5 years with a 15% rental escalation for every subsequent 5 years.

Hence, we have taken into consideration of the aforesaid rental payable to Perbadanan Pengurusan Menara TR for the usage of the said additional improvement area in our assessment. The rental payable of RM14,888 (for Year 1 to Year 5) and RM17,121 (for Year 6 to Year 10) per annum is allocated under 'Miscellaneous Expenses', in addition to the departmental expenses at 3% of miscellaneous income.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 7.6% to 9.1% | Year 1: 9.0% - Year 10: 8.1% |
| Information & Telecommunications System | 1.3% to 2.0% | Year 1: 1.5% - Year 10: 1.4% |
| Sales & Marketing | 7.2% to 8.0% | Year 1: 8.5% - Year 10: 7.7% |
| Property Operation & Maintenance | 3.1% to 4.7% | Year 1: 4.0% - Year 10: 3.6% |
| Utilities | 3.2% to 5.0% | Year 1: 5.5% - Year 10: 5.0% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA. The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.25% and 6.75%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition; which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.50% for 150 rooms and the reconfigured 6 rooms; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property. Capitalisation rate of 6.75% is adopted for the additional 9 rooms due to higher risk, particularly with respect to lease terms, contractual arrangements and the absence of direct strata ownership by the Lessee over the additional improvement area as compared to the existing 150 rooms; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

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## 3.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Discount Rate (PV): 8.75% and 9.25%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, discount rate of 8.75% is adopted for the 150 rooms and the reconfigured 6 rooms and 9.25% is adopted for the additional 9 rooms; which is about 2.50% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

**Cost to Make Good for Level 13 – Reconfiguration of 9 rooms to 6 rooms**

We note that part of the additional 9 rooms will be located on the additional improvement area created from the existing void area measuring approximately 3,649 square feet. We understand that the Void Area Lease Agreement will be entered between Perbadanan Pengurusan Menara TR (Lessor), IOI Business Hotel Sdn Bhd (Lessee) and MTrustee (Lessee's Nominee), providing MTrustee the contractual rights to use and occupy the aforesaid additional improvement area for a lease term of 20 years. Upon the expiry of the Void Area Lease, the additional improvement area is assumed to be reinstated back to its initial state of condition as a void area, whereby the additional 9 rooms will be reconfigured to 6 rooms.

In our assessment, we have taken into account of the reconfiguration of 9 rooms to 6 rooms by estimating the cost to make good, including demolition cost and reinstatement cost for the entire Level 13 and building façade, which is estimated at RM6,420,000 (analysed at RM1,070,000 per room over 6 rooms) at present. In view that the reconfiguration shall happen upon the expiry of the 20-year lease, the cost to make good is then escalated by 3.00% for a period for 23 years from present, to RM12,670,425. The adopted escalation rate of 3.00% is analysed from the construction index growth rate of 3.2% from 2018 to 2025.

The cost to make good of is then deducted from the capitalised value of the reconfigured 6 rooms in Year 23.

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

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**3.3 MARKET VALUE (CONT'D)**

| Yield Analysis of Hotel Assets Located Within Klang Valley | | | |
|---|---|---|---|
| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM360,000,000 |
| Annual Rental | RM10,000,000 Note<br>*(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note<br>*(First Term agreed rental of the proposed lease agreement)* | RM26,600,000<br>*(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition and tenure. | | |
| Adjusted Yield | 6.61% | 5.97% | 6.00% |
| Adjusted Average Yield | 6.19% (Adopt: 6.25%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,625 and RM1,485,337 respectively.

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabulated below.

| Name of Hotels | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel Kuala Lumpur |
|---|---|---|---|
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest for a term of 99 years | 90-year registered lease, expiring on 11 May 2091 |
| Star Rating | 5-star | 5-star | 5-star |
| No. of Room | 55 rooms | 325 rooms | 300 rooms |
| Commencement Date of the Current Term Rental | 5 December 2024 | 5 December 2024 | 3 November 2024 |
| Current Annual Rental | RM10,000,000 Note | RM23,500,000 Note | RM27,930,000 |
| Analysis (per room per month) | **RM15,152** | **RM6,026** | **RM7,758** |

Note: The Current Annual Rental adopted in our rental analysis for Banyan Tree Hotel Kuala Lumpur and Pavilion Hotel Kuala Lumpur are based on the First Term agreed fixed rental of the proposed lease agreement.

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately RM10,951 per room per month in our Year 1 projection is considered reasonable.

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## 3.3 MARKET VALUE (CONT'D)

**Comparison Approach** The adjustments made for the selected sales evidences of hotels are summarised in the table below.

**Sales Comparison and Analysis of Hotel Transactions (Cont'd)**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | Banyan Tree Hotel Kuala Lumpur, No. 2, Jalan Conlay, 50450 Kuala Lumpur | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | The Majestic Hotel Kuala Lumpur, No. 5, Jalan Sultan Hishamuddin, 50000 Kuala Lumpur |
| Type of Property | An operational 5-star rated 55-room international class hotel together with supporting amenities / facilities | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | A 5-star rated 300-room hotel together with other supporting facilities / amenities |
| Tenure | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Leasehold interest for a term of 90 years, expiring on 11 May 2091 (remaining unexpired term of 74 years) [Registered lease granted by Pesuruhjaya Tanah Persekutuan (Registered Proprietor) to the Vendor] |
| Age | Approximately 6 years | Approximately 6 years | Majestic Wing – Approximately 85 years (refurbished in Year 2012) Tower Wing – Approximately 5 years |
| Car Park Bays | 81 bays | 147 bays | 429 bays |
| Date of Transaction | 5 December 2024 | 5 December 2024 | 26 May 2017 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Consideration Analysis | RM2,545,455 per room | RM1,046,154 per room | RM1,266,667 per room |
| Vendor | Lumayan Indah Sdn Bhd | Harmoni Perkasa Sdn Bhd | YTL Majestic Hotel Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | MTrustee Berhad, as the Trustee for Pavilion REIT | MTrustee Berhad, as the Trustee for Pavilion REIT | Maybank Trustees Berhad, as the trustee for YTL Hospitality REIT |
| Source | BURSA | BURSA | BURSA |
| Remarks | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date. | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date. | This transaction is with a proposed sublease agreement for a lease period of 15 years with an option to renew, commencing on the date of completion. |
| Adjustments | General adjustments made for hotel operator, ownership of car park and car park ratio | General adjustments made for tenure, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, ownership of car park and car park ratio | General adjustments made for prevailing market condition, location, tenure, facilities / amenities, condition / age of building, building specification / finishes / design, hotel operator, number of hotel rooms, ownership of car park and car park ratio |
| Adjusted Value | RM2,418,182 per room | RM1,412,308 per room | RM2,622,000 per room |

## 3.3 MARKET VALUE (CONT'D)

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM1,412,308 per room to RM2,622,000 per room. In view of limited recorded transactions of identical hotels in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 1 for being the least adjusted comparable after making diligent adjustments for hotel operator, ownership of car park and car park ratio.

Further to that, in view of the absence of direct strata ownership for the additional 9 rooms (which are partly located on the additional improvement area to be leased from Perbadanan Pengurusan Menara TR), we are of the opinion that no appropriate quantitative adjustment can be applied with regards to the ownership of the said additional improvement area under the Comparison Approach. As such, the Market Value of the 150 rooms with direct strata ownership has been firstly derived using the Comparison Approach, whilst the Market Value of the additional 9 rooms for 20 years then reconfigured to 6 rooms are derived from the Income Approach by DCF Method, as tabulated below:

| Summary | Market Value |
|---|---|
| **Comparison Approach**<br>(Parcels 1 and Parcel 3 – 150 rooms with direct strata ownership) | RM362,727,273 |
| **Income Approach by DCF Method**<br>(9 rooms subject to Proposed Lease Agreement) | RM15,643,254 |
| Total | RM378,370,526 |
| **say** | **RM378,000,000** |

Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach (for 150 rooms) and Income Approach by DCF Method (for additional 9 rooms for 20 years then reconfigured to 6 rooms) is RM378,000,000 (analysed to be RM2,520,000 per room).

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## 3.3 MARKET VALUE (CONT'D)

**Comparison Approach** The adjustments made for the selected sales evidences of car park bays are summarised in the table below.

**Sales Comparison and Analysis of Car Park Bays Transactions**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | 4,800 car park bays located within Pavilion Bukit Jalil, No. 2, Persiaran Jalil 8, Bandar Bukit Jalil, 57000 Kuala Lumpur | 578 car park bays located within Sheraton imperial Kuala Lumpur Hotel, Jalan Sultan Ismail, Chow Kit, 50250 Kuala Lumpur | 855 car parking bays located within The Pinnacle Sunway, Jalan Lagoon Timur, Bandar Sunway, 47500 Subang Jaya, Selangor Darul Ehsan |
| Type of Property | Car park bays | Car park bays | Car park bays |
| Tenure | Interest in perpetuity | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring on 1 April 2097 |
| Consideration | RM33,871 per bay | Approximately RM24,000 per bay | RM40,936 per bay |
| Date of Transaction | 22 November 2022 | 28 February 2022 | 29 June 2020 |
| Vendor | Regal Path Sdn Bhd, a 51% joint venture of Malton Berhad | Inter Heritage (M) Sdn Bhd | Sunway Integrated Properties and Sunway Pinnacle, both of which are wholly-owned indirect subsidiaries of Sunway Berhad |
| Purchaser | MTrustee Berhad, as trustee of Pavilion Real Estate Investment Trust | Achi Jaya Group of Companies | RHB Trustees Berhad, being the trustee of Sunway Real Estate Investment Trust |
| Source | BURSA | BURSA | BURSA |
| Remarks | - | The total consideration of RM245 million includes the sales of Faber Imperial Court, a 33-storey office building with circa 138,000 sq ft of office space and Sheraton Imperial Kuala Lumpur, a 5-star hotel with 398 rooms and 578 car parking bays. Based on Knight Frank Research, the consideration for Car Park is analysed at approximately RM24,000 per bay | - |
| Adjustments | General adjustments are made for prevailing market condition, location and establishment of the asset | General adjustments are made for prevailing market condition, location and establishment of the asset | General adjustments are made for prevailing market condition, location and establishment of the asset |
| Adjusted Value | RM35,564 per bay | RM30,240 per bay | RM38,684 per bay |

## 3.3 MARKET VALUE (CONT'D)

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM30,240 per bay to RM38,684 per bay.

In view of limited recorded transactions of car park bays in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued. With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 2 having regard to the nature and characteristics of the asset, whereby the car park component forms part of an integrated hotel and office development, which is similar to the Subject Property. Further diligent adjustments have been made to reflect the differences in location and establishment of the asset.

Having regards to the foregoing, the Market Value of the Subject Property (Car Park Bays) as derived from the Comparison Approach is RM10,500,000 (analysed to be RM30,347 per bay).

**Reconciliation of Values**

| Subject Property | Method of Valuation | Derivation of Values |
|---|---|---|
| Parcel 1 and Parcel 3 + additional improvement area | Income Approach by DCF Method (with Master Lease structure) | RM380,000,000 |
| | Comparison Approach | RM378,000,000 |
| Parcel 2 (Car Parks) | Income Approach by DCF Method (with Master Lease structure) | RM11,000,000 |
| | Comparison Approach | RM10,500,000 |

**Market Value(s)**

| Subject Property | Market Value(s) |
|---|---|
| Parcel 1 and Parcel 3 + additional improvement area | RM380,000,000 |
| Parcel 2 (Car Parks) | RM11,000,000 |
| Total | RM391,000,000 |

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## 4.0 V/COR/25/0071(F) – COURTYARD BY MARRIOTT PENANG

### 4.1 IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 199-room hotel known as Courtyard by Marriott Penang together with other supporting facilities / amenities attached thereto, held under Strata Title No. Geran 163313/M1/B2/1; sited on Parent Lot 10015, Bandar George Town, Seksyen 13, District of Timor Laut, Pulau Pinang. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING MANAGEMENT AGREEMENT, OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND TECHNICAL SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE HOTEL MASTER LEASE AGREEMENT.**<br><br>**RENOVATION / REFURBISHMENT WORKS (VENDOR-FUNDED)**<br><br>**IV. PURSUANT TO THE APPROVED BUILDING PLANS (REF: MBPP.OSC-PB1132/2025 DATED 19 MARCH 2025), RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS ARE TO BE CARRIED OUT TO:**<br><br>**(i) THE BACK-OF-HOUSE AREA (LEVEL 1); AND**<br><br>**(ii) THE SWIMMING POOL DECK AND GYMNASIUM AREAS (LEVEL 11).**<br><br>**THE WORKS ARE FULLY FUNDED AND TO BE COMPLETED IN GOOD WORKMANSHIP AND IN ACCORDANCE WITH THE APPROVED BUILDING PLANS BY THE VENDOR AT ITS OWN COST (TARGET COMPLETION BY JANUARY 2026) WITH ALL RELEVANT FEES (IF ANY) PAID AND A CERTIFICATE OF COMPLETION AND COMPLIANCE (CCC) ISSUED THEREAFTER AND NO DEDUCTION HAS BEEN MADE FOR THESE COSTS IN OUR VALUATION MODEL.**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS COMPLY WITH THE REQUIREMENTS OF MINISTRY OF TOURISM, ARTS AND CULTURE (MOTAC) AND ALL APPLICABLE 4-STAR HOTEL CLASSIFICATION STANDARDS, AND ARE IN ACCORDANCE WITH THE DESIGN CONCEPT REQUIRED BY COURTYARD BY MARRIOTT.**<br><br>**SUBSEQUENT TO THE VALUATION DATE, WE NOTE THAT THE AFORESAID WORK HAS BEEN COMPLETED WITH CCC DATED 12 FEBRUARY 2026.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"** |

## 4.1 IDENTIFICATION OF PROPERTY

**Locality**

Strategically located along Jalan Macalister within George Town, Pulau Pinang and is located approximately 1 kilometre due north-east of KOMTAR.

**Title Particulars**

The following table outlines the strata title particulars of Courtyard by Marriott Penang:

| Summary of Strata Title Particulars | | |
|---|---|---|
| Strata Title No. / Parent Lot No. / Mukim / District / State | : | Strata Title No. Geran 163313/M1/B2/1, Parcel No. 1, Storey No. B2, Building No. M1 together with Accessory Parcel No(s). A1 to A178 (inclusive), A209, A213, A270, A318, A319, A371, A372, A433, A494, A495, A556, A557, A609, A617 and A638 to A649 (inclusive), sited on Parent Lot 10015, Bandar George Town, Seksyen 13, District of Timor Laut, Pulau Pinang. |
| Share Unit | : | 40,392 / 67,692. |
| Parcel Rent | : | RM50,716.00. |
| Strata Floor Area | | Main Parcel Area : 17,309 square metres<br>Accessory Parcel Area : 4,696 square metres |
| Tenure | : | Interest in perpetuity. |
| Registered Proprietor | : | IOI Business Hotel Sdn Bhd. |
| Express Condition | : | "Petak ini hendaklah digunakan untuk tujuan hotel sahaja". |
| Restriction-In-Interest | : | "Tiada". |
| Encumbrance(s) | : | Nil. |
| Endorsement(s) | : | Nil. |

## 4.2 PROPERTY DESCRIPTION

**Property Description**

Courtyard by Marriott Penang is a 4-star rated hotel that accommodates 199 hotel rooms located on Level 13 to Level 22. The hotel lobby and reception are located on the Level 1. The facilities and amenities are located on Level 1, Level 2, Level 11, Level 23 comprising food and beverage outlets, ballroom and function / meeting rooms, spa centre and other supporting facilities. Car park bays are available from Basement 1 and Basement 2.

Briefly, the Subject Property is constructed of reinforced concrete frame with brick infills rendered externally and plastered internally supporting a reinforced concrete flat roof. The ceilings are generally of decorative plaster ceiling, plaster ceiling incorporating downlights, ceiling boards incorporating downlights and / or recessed lightings and cement plaster. Whilst the floor finishes are of stone slabs, wall-to-wall carpet, ceramic tiles, homogeneous tiles, timber flooring, epoxy hardened flooring and cement rendered.

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## 4.2 PROPERTY DESCRIPTION (CONT'D)

**Refurbishment and Renovation**

Pursuant to the Approved Building Plans bearing Reference No(s). MBPP.OSC-PB1132/2025 dated 19 March 2025 provided to us by the client, renovation, improvement and refurbishment works are to be carried out:

- Back of house area located on Level 1; and
- Refurbishment of swimming pool deck and gymnasium areas located on Level 11.

Subsequent to the date of valuation, we note that the aforesaid work has been completed with Certificate of Completion and Compliance (CCC) dated 12 February 2026.

The works are fully funded and to be completed in good workmanship and in accordance with the approved building plans by the Vendor at its own cost (target completion by January 2026), with all relevant fees (if any) paid and a Certificate of Completion and Compliance (CCC) issued thereafter and no deduction has been made for these costs in our valuation model.

Our valuation is on the basis that the renovation, improvement and refurbishment works comply with the requirements of Ministry of Tourism, Arts and Culture (MOTAC) and all applicable 4-star hotel classification standards, and are in accordance with the design concept required by Courtyard by Marriott.

**Strata Floor Area**

| Strata Floor Area | sq. m. | sq. ft. |
|---|---|---|
| Main Parcel Area | 17,309 | 186,312 |
| Accessory Parcel Area | 4,696 | 50,531 |
| Total | 22,005 | 236,843 |

**No. of Rooms**

199 rooms.

**Guest Rooms**

Courtyard by Marriott Penang offers five (5) types of guest rooms / suites which are as follows:

| Building | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Deluxe King (City View) | 32 to 38 sq. m | 68 | RM450 to RM650 |
| Deluxe King (Sea View) | 32 to 38 sq. m. | 50 | RM700 to RM800 |
| Deluxe Twin (City View) | 32 sq. m. | 61 | RM450 to RM630 |
| Premier | 43 sq. m. | 10 | RM850 to RM950 |
| Courtyard Suite | 64 sq. m. | 10 | RM1,100 to RM1,200 |
| Total | | 199 | |

**Car Park Facilities**

About 153 single car park bays + 2 tandem car park bays + 3 coach bays.

**State of Repair**

Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning**

The Subject Property is designated for commercial use; and approximately seven (7) years from the Issuance of the CCC bearing Reference No. LAM/PP/No. 6398 dated 6 July 2018 and thereafter issued with CCC bearing Reference No. LAM/PP/No. 10735 dated 12 February 2026 for the renovation, improvement and refurbishment works located on Level 1 and Level 11.

Courtyard by Marriott Penang is registered with MOTAC; and is classified as a 4-star City Hotel; expiring on 27 December 2027.

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## 4.2 PROPERTY DESCRIPTION (CONT'D)

**F&B Facilities**

Two (2) F&B outlets namely Penang Kitchen and Gin Library.

**Banquet & Conference Facilities**

One (1) ballroom, two (2) studio rooms and five (5) meeting rooms.

**Recreational Facilities**

Gymnasium and swimming pool.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** Note | 79.9% | RM428 |
| **FYE 30 June 2024** Note | 86.2% | RM450 |
| **FYE 30 June 2025** | 81.4% | RM453 |
| **FPE 31 October 2025** | 80.7% | RM440 |

Note: The AOR and ADR for FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

**Hotel Management Agreements**

Pursuant to the Hotel Management Agreements, all dated 29 October 2013 and Deed of Novation and Amendment dated 1 August 2024, IOI Business Hotel Sdn Bhd (the "Owner") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Management Agreement** | |
| **Operator** | Luxury Hotels International Management Company B.V. (Malaysia Branch). |
| **Management Fee** | % of Gross Revenues. |
| **Deposits into Reserve** | % of Gross Revenues. |
| **License and Royalty Agreement (also known as System License Agreement)** | |
| **Licensor** | Global Hospitality Licensing S.Á.R.L. |
| **Base Royalty** | % of Gross Revenues. |
| **Incentive Royalty** | % of Operating Profit. |

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## 4.2 PROPERTY DESCRIPTION (CONT'D)

**Framework Agreement**

Pursuant to the Framework Agreement dated 21 October 2024 made between Boulevard Midtown Pte Ltd (the "Owner") and Starwood Asia Pacific Hotels & Resorts Pte Ltd (the "SAPHR"), the Owner agrees to enter into or procure its Affiliates to enter into management agreements and related agreements with the Marriott Companies on or before 31 December 2026 (or such other date as may be agreed by the Parties), for the operation and management by the Marriott Companies of all the hotels listed in Exhibit A of the aforesaid agreement.

In addition, the Marriott Companies will enter into agreements with the IOI Companies to amend the Portfolio Agreements relating to W Kuala Lumpur and Courtyard by Marriott Penang (Subject Property) to reflect the fees detailed in Exhibit B of the aforesaid agreement, with effect from the accounting period immediately after the last Commencement Date. The relevant extract and key terms of the Framework Agreement, are set out below.

The percentage rates of fees and contributions payable to the hotel operators have not been disclosed in the Valuation Report as these terms are commercially sensitive and proprietary in nature. An extract of the Framework Agreement, including the pertinent details and terms are scheduled here below.

| Summary of Salient Terms in the Framework Agreement | |
|---|---|
| **Commencement Date** | 31 December 2032. |
| **Management Fee** | % of Gross Revenues. |
| **Base Royalty** | % of Gross Revenues. |
| **Incentive Royalty** | % of Operating Profit. |

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and IOI Business Hotel Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM6,840,000. |
| **Master Lease Expenses** | The sum of operating services fee, base license fee, international service charges (including international marketing fund, reservation system, loyalty programs) and incentive license fee paid / payable to the hotel manager as well as 50% of Furniture, Fixtures & Equipment Reserve ("FF&E Reserve"). |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

## 4.3 MARKET VALUE

**Date of Valuation**

31 October 2025

**Valuation Methodology**

In arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Income Approach by DCF Method**

**Summary of Parameters**

**Projected Occupancy**

Year 1: 83.0% to Year 10: 85.00%

We have projected a gradual increase in AOR from 83.0% in Year 1 to 85.0% in Year 3 based on the existing available hotel rooms of 199 rooms.

The historical Average Occupancy Rate (AOR) of the selected CompSet as well as the provided forecasted operating performance of Courtyard by Marriott Penang are as follows:

| Selected CompSet extracted from A-DATA [Note (1)] | | | | | |
|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
| CompSet Historical Performance | 41.8% – 76.0% | 49.3% – 78.3% | 53.7% – 76.3% | 46.2% – 74.2% | 1.9% |

| Courtyard by Marriott Penang – Historical Performance | | | | | |
|---|---|---|---|---|---|
| Item | FYE2023 [Note (2)] | FYE2024 [Note (2)] | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
| Historical Performance | 79.9% | 86.2% | 81.4% | 80.7% | 0.9% |

| Courtyard by Marriott Penang – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 83.4% | 84.6% | 85.9% | 86.3% | 86.7% | 1.0% |
| Knight Frank's Projections | 83.0% | 84.0% | 85.0% | 85.0% | 85.0% | 0.6% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | 85.0% | 85.0% | 85.0% | 85.0% | 85.0% | 0.3% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as JEN Penang Georgetown by Shangri-La, Lexis Suites Penang, PARKROYAL Penang Resort and The Prestige Hotel Penang. In selecting the CompSet, hotel star rating is not the primary criterion. We placed greater emphasis on factors such as operating performance, competitive positioning, market catchment, demand profile and relevance to the Subject Property's segmentation and performance.

(2) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IQI Business Hotel Sdn Bhd.

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have further made reference to the historical achievable AOR of 86.2% in FY2024 and forecasted AOR of 83.4% in year 1, we have then adopted an estimated AOR of 83.0% in Year 1 and stabilise in Year 3 at 85.0% as fair representation of the market range, with a CAGR of 0.3% per annum (9-year CAGR).

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## 4.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters**

**Projected Average Daily Rate (ADR)**

Year 1 : RM460 to Year 10: RM670

We have projected a gradual increase in ADR from RM460 in Year 1 to RM670 in Year 10 based on the existing available hotel rooms of 199 rooms.

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Courtyard by Marriott Penang are as follows:

**Selected CompSet extracted from A-DATA** (Note (1))

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
|---|---|---|---|---|---|
| CompSet Historical Performance | RM376 – RM537 | RM425 – RM553 | RM416 – RM526 | RM338 – RM701 | 2.1% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM439 – RM643 | – |

**Courtyard by Marriott Penang – Historical Performance**

| Item | FYE2023 (Note (2)) | FYE2024 (Note (2)) | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
|---|---|---|---|---|---|
| Historical Performance | RM428 | RM450 | RM453 | RM440 | 2.9% |

**Courtyard by Marriott Penang – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM467 | RM500 | RM535 | RM569 | RM587 | 5.9% |
| Knight Frank's Projections | RM460 | RM490 | RM520 | RM550 | RM570 | 5.5% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections | RM590 | RM610 | RM630 | RM650 | RM670 | 4.3% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as JEN Penang Georgetown by Shangri-La, Lexis Suites Penang, PARKROYAL Penang Resort and The Prestige Hotel Penang.

(2) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM460 in Year 1 with a steady growth reaching RM670 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 4.3% per annum (9-year CAGR).

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## 4.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters**

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 14.1% to 16.5% | Year 1 - Year 10: 15.0% |
| Other Operated Departments | 0.4% to 1.0% | Year 1 - Year 10: 0.7% |
| Miscellaneous Income | 0.1% to 0.8% | Year 1 - Year 10: 0.3% |

Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 18.3% to 20.7% | Year 1 - Year 10: 20.0% |
| Food and Beverage | 82.2% to 97.8% | Year 1 - Year 10: 80.0% |
| Other Operated Departments | 4.0% to 107.6% | Year 1 - Year 10: 60.0% |
| Miscellaneous Income | 0.0% to 0.0% | Year 1 - Year 10: 0.0% |

Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 11.4% to 13.8% | Year 1: 11.5% - Year 10: 8.6% |
| Information & Telecommunications System | 2.2% to 3.1% | Year 1: 2.5% - Year 10: 2.1% |
| Sales & Marketing | 8.1% to 8.5% | Year 1: 8.5% - Year 10: 7.1% |
| Property Operation & Maintenance | 4.3% to 5.4% | Year 1: 4.5% - Year 10: 3.8% |
| Utilities | 8.1% to 9.0% | Year 1: 8.5% - Year 10: 7.1% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA. The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.00%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition, which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.00%; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

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## 4.3 MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters**

**Discount Rate (PV): 9.00%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, a discount rate of 9.00% is adopted for the Subject Property; which is about 3.00% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

**Yield Analysis of Hotel Assets Located Within Klang Valley**

| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
|---|---|---|---|
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Annual Rental | RM10,000,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM26,600,000 *(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition, maturity of the market and tenure. | | |
| Adjusted Yield | 6.36% | 5.72% | 5.75% |
| Adjusted Average Yield | 5.94% (Adopt: 6.00%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,625 and RM1,485,337 respectively

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## 4.3 MARKET VALUE (CONT'D)

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabulated below.

| Name of Hotels | JW Marriott Hotel Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection | Sunway Pyramid Hotel | Sunway Lagoon Hotel | Sunway Hotel George Town |
|---|---|---|---|---|---|
| Location | Jalan Bukit Bintang, Kuala Lumpur | Jalan Kamunting, Kuala Lumpur | Bandar Sunway, Selangor | Bandar Sunway, Selangor | George Town, Penang |
| Tenure | Interest in Perpetuity | Interest in Perpetuity | Leasehold Interest | Leasehold Interest | Interest in perpetuity |
| Star Rating | 5-star | 5-star | 4-star | 4-star | 4-star |
| No. of Room | 578 rooms | 184 rooms | 564 rooms | 401 rooms | 260 rooms |
| Lease Structure | Fixed rental basis | Fixed rental basis | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP |
| Commencement Date of the Current Term Rental | 1 January 2025 | 31 October 2023 | 8 July 2020 | 10 February 2018 | 28 January 2025 |
| Annual Fixed Rental / Revenue | RM32,749,177 | RM9,660,000 | RM25,380,000 Note | RM11,940,000 Note | RM5,568,000 Note |
| Rental / Revenue Analysis (per room per month) | **RM4,722** | **RM4,375** | **RM3,750** | **RM2,481** | **RM1,856** |

Note: Extracted from Sunway REIT Quarterly Report Q4 FY2025.

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately RM3,589 per room per month in our Year 1 projection is considered reasonable.

**Comparison Approach**

The adjustments made for the selected sales evidences of hotels are summarised in the table below.

| Sales Comparison and Analysis of Hotel Transactions | | | |
|---|---|---|---|
| | Comparable 1 | Comparable 2 | Comparable 3 |
| Name and Address | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | Courtyard by Marriott Melaka, Lorong Haji Bachee, Kampung Bukit Cina, 75100 Melaka | Hotel Stripes Kuala Lumpur, Autograph Collection, No. 25, Jalan Kamunting, 50300 Kuala Lumpur |
| Type of Property | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | A 5-star 284-room hotel together with other supporting facilities / amenities | An operational 5-star 184-room hotel together with other supporting facilities / amenities |
| Tenure | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Interest in perpetuity | Interest in perpetuity |

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**4.3 MARKET VALUE (CONT'D)**

**Sales Comparison and Analysis of Hotel Transactions (Cont'd)**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Age | Approximately 6 years | Approximately 3 years | Approximately 6 years |
| Car Park Bays | 147 bays | 455 bays | 156 bays |
| Date of Transaction | 5 December 2024 | 31 July 2024 | 6 September 2023 |
| Consideration | RM340,000,000 | RM160,000,000 | RM138,000,000 |
| Consideration Analysis | RM1,046,154 per room | RM563,380 per room | RM750,000 per room |
| Vendor | Harmoni Perkasa Sdn Bhd | Apple 99 Development Sdn Bhd, a wholly-owned subsidiary of Yong Tai Berhad | Hotel 25 Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | MTrustee Berhad, as the Trustee for Pavilion REIT | Southern Envoy Sdn. Bhd. | Maybank Trustees Berhad, as the Trustee for YTL REIT |
| Source | BURSA | BURSA | BURSA |
| Remarks | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date. | | The transaction is subject to a lease agreement, whereby the vendor (as lessee) and the purchaser (as lessor) will enter into a lease agreement for a term of 15 years, with an option to renew, commencing on the completion date of the transaction. |
| Adjustments | General adjustments made for location, tenure, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, star rating and car park ratio | General adjustments made for location, facilities / amenities, building specification / finishes / design, number of hotel rooms, star rating, car park ratio and master lease / guaranteed rental arrangement | General adjustments made for location, facilities / amenities, building specification / finishes / design, hotel operator and star rating |
| Adjusted Value | RM889,231 per room | RM816,901 per room | RM975,000 per room |

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM816,901 per room to RM975,000 per room. We noted that there are recent hotel transactions within the state of Penang (under Section 3.53). However, these transactions are not comparable to the Subject Property. Therefore, we resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 1 for being the latest transacted comparable after making diligent adjustments for location, tenure, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, star rating and car park ratio.

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## 4.3 MARKET VALUE (CONT'D)

**Valuation Rationale (Cont'd)**

Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach is RM177,000,000 (analysed to be RM889,447 per room).

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM173,000,000 |
| Comparison Approach | RM177,000,000 |

**Market Value**

RM173,000,000.

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## 5.0 V/COR/25/0071(G), (J) & (K) – FOUR POINTS BY SHERATON PUCHONG + PFCC TOWER 1, 2, 4 & 5, PUCHONG

**Property Description**

Puchong Financial Corporate Centre (PFCC) is a modern integrated mixed-use development comprising purpose-built office towers namely PFCC Tower 1, 2, 4 & 5 and a 4-star hotel namely Four Points by Sheraton Puchong. The development is supported by three (3) basement car park levels and a mezzanine floor designated for motorcycle parking.

The office towers predominantly provide office accommodation arranged over multiple storeys, with the lower levels generally designated for main entrance lobbies, lift cores, common circulation areas and ancillary facilities. The office towers are generally constructed of reinforced concrete framed structures with reinforced concrete flat roofs. The ceilings are generally of plaster ceilings, suspended ceiling systems and ceiling boards incorporating recessed lighting. Whilst the floor finishes are of granite, homogeneous tiles, ceramic tiles, raised floor and cement render.

Four Points by Sheraton Puchong is a 4-star rated hotel comprising 249 guest rooms located from Level 2 to Level 14. The hotel lobby and reception are situated at the Ground Floor, while facilities and amenities are primarily located on the Ground Floor, Level 1 and Level 2, including food and beverage outlets, a ballroom, function and meeting rooms and other supporting facilities.

The hotel building is generally constructed of reinforced concrete framed structures with reinforced concrete flat roofs. The ceilings are generally of decorative plaster ceiling, plaster ceiling incorporating downlights, ceiling boards incorporating downlights and / or recessed lightings and cement plaster. Whilst the floor finishes are of granite, wall-to-wall carpet, ceramic tiles, homogeneous tiles, timber flooring, epoxy flooring and cement rendered throughout.

**Locality**

Puchong Financial Corporate Centre (PFCC) is strategically located within Bandar Puteri Puchong, sited off the western (right) side of Damansara – Puchong Expressway (LDP), travelling from Puchong towards Bandar Sunway. Geographically, the Kuala Lumpur city centre is located approximately 18 kilometres due north-east of the PFCC.

**Title Particulars**

The following table outlines the title particulars of the Parent Lot:

| Summary of Master Title Particulars | | |
|---|---|---|
| Lot No. / Mukim / District / State | : | Lot 112580, Mukim Petaling, District of Petaling, Selangor Darul Ehsan. |
| Title No. | : | Geran 328167. |
| Land Area | : | 31,360 square meters. |
| Tenure | : | Interest in perpetuity. |
| Registered Proprietor[Note] | : | Flora Development Sdn Bhd |
| Category of Land Use | : | "Bangunan". |
| Express Condition | : | "Bangunan Perniagaan". |
| Restriction-In-Interest | : | "Tiada". |
| Encumbrance | : | Nil. |
| Endorsement | : | Nil. |

Note: Pursuant to the Sale and Purchase Agreement dated 31 December 2012 made between Flora Development Sdn Bhd (the "Proprietor") and Violet Bayview Sdn Bhd (the "Acquirer") (now known as IOI Business Hotel Sdn Bhd), we note that the beneficiary owner of the hotel component is IOI Business Hotel Sdn Bhd.

## 5.0 (A) V/COR/25/0071(G) – FOUR POINTS BY SHERATON PUCHONG

### 5.1 (A) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 249-room hotel known as Four Points by Sheraton Puchong together with other supporting facilities / amenities attached thereto, all forming part of an integrated commercial development known as Puchong Financial Corporate Centre (PFCC) sited on Parent Lot 112580 held under Title No. Geran 328167, Mukim and District of Petaling, Selangor Darul Ehsan. |
| **Terms of Reference** | **PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING MANAGEMENT AGREEMENT, OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND TECHNICAL SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE HOTEL MASTER LEASE AGREEMENT.**<br>**PURSUANT TO THE UNDERTAKING LETTER DATED 8 APRIL 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI BUSINESS HOTEL SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br>**IV. RENOVATION / REFURBISHMENT WORKS (VENDOR-FUNDED)**<br>**(i) PURSUANT TO THE PROPOSED BUILDING PLANS (REF: SA1968/BP/FPHS/SP/1/JBPM DATED 15 OCTOBER 2024), THE APPLICATION FOR CONVERSION OF USE TO THE EXISTING EVENT SPACE "THE HERON" (LEVEL 2) HAS BEEN SUBMITTED TO THE RELEVANT AUTHORITIES FOR APPROVAL; AND**<br>**(ii) PURSUANT TO THE CONTINENT DESIGN REVIEW AND PROPOSED BUILDING PLANS (REF: 2513/BPS/DWG/L-00-01), RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS ARE TO BE CARRIED OUT TO PART OF THE GROUND FLOOR HOTEL LOBBY AREA AND ALL OF THE HOTEL ROOMS.**<br>**THE WORKS ARE FULLY FUNDED AND TO BE COMPLETED IN GOOD WORKMANSHIP AND IN ACCORDANCE WITH THE CONTINENT DESIGN REVIEW AND PROPOSED BUILDING PLANS BY THE VENDOR AT ITS OWN COST (TARGET COMPLETION BY JANUARY 2027) WITH ALL RELEVANT FEES (IF ANY) PAID AND A CERTIFICATE OF COMPLETION AND COMPLIANCE (CCC) ISSUED THEREAFTER AND NO DEDUCTION HAS BEEN MADE FOR THESE COSTS IN OUR VALUATION MODEL.** |

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## 5.1 (A) IDENTIFICATION OF PROPERTY (CONT'D)

**Terms of Reference (Cont'd)**

**OUR VALUATION IS ON THE BASIS THAT THE APPROVAL IS GRANTED BY THE RELEVANT AUTHORITIES FOR THE CONVERSION OF USE AND THAT THE RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS COMPLY WITH THE REQUIREMENTS OF MINISTRY OF TOURISM, ARTS AND CULTURE (MOTAC) AND ALL APPLICABLE 4-STAR HOTEL CLASSIFICATION STANDARDS, AND ARE IN ACCORDANCE WITH THE DESIGN CONCEPT REQUIRED BY FOUR POINTS BY SHERATON.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"**

## 5.2 (A) PROPERTY DESCRIPTION (CONT'D)

**Gross Floor Area**

21,348.15 sq. m. | 229,790 sq. ft..

Note: The gross floor area is including the function room located on Level 2 and excluding the M&E service areas and rooms within the building.

**No. of Rooms**

249 rooms.

**Guest Rooms**

Four Points by Sheraton Puchong offers five (5) types of guest rooms which are as follows:

| Room Type | Approximate Floor Area | Number of Room(s) | Room Tariff |
|---|---|---|---|
| Deluxe King / Twin | 30 sq. m. | 172 | RM370 |
| Deluxe Corner | 32 sq. m. | 60 | RM445 |
| Family Rooms | 32 sq. m. | 5 | RM530 |
| Executive Suites | 60 sq. m. | 12 | RM630 |
| Total | | 249 | |

**Car Park Facilities**

About 8 surface car park bays + 2 coach bays, whilst other car park facilities are readily available within PFCC.

**State of Repair**

Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning**

The Subject Property is located within an area designated for commercial use; and approximately eleven (11) years from the issuance date of the CCC by Ar. Tan Ah Tee (A/T 68) registered under by Lembaga Arkitek Malaysia bearing Reference No. LAM/S/No. 13817 dated 1 December 2014.

Four Points by Sheraton Puchong is registered with MOTAC; and is classified as a 4-star City Hotel; expiring on 31 October 2028.

**F&B Facilities**

Two (2) F&B outlets namely The Eatery and Best Brews Lounge.

**Banquet & Conference Facilities**

One (1) ballroom and four (4) meeting / function rooms.

**Recreational Facilities**

Gymnasium and swimming pool.

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**5.2 (A) PROPERTY DESCRIPTION (CONT'D)**

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 67.0% | RM304 |
| **FYE 30 June 2024** | 69.8% | RM328 |
| **FYE 30 June 2025** | 73.1% | RM336 |
| **FPE 31 October 2025** | 69.8% | RM353 |

**Hotel Management Agreement / Framework Agreement**

Pursuant to the Hotel Management Agreements, all dated 20 March 2014, IOI Business Hotel Sdn Bhd (the "Owner") has granted the Marriott Companies (including the entities mentioned below) the exclusive right, authority and discretion to operate the Subject Property on its behalf.

| Summary of Salient Terms in the Hotel Management Agreements | |
|---|---|
| **Operating Services Agreement** | |
| **Operator** | Starwood Asia Pacific Hotels & Resorts Pte Ltd. |
| **Base Fee** | % of Gross Operating Revenue (the "Maximum Base Fee"), less the License Fee; provided that if the License Fee exceeds the Maximum Base Fee, Owner shall not owe any Base Fee for such month and Starwood shall obtain a waiver from Licensor for such part of the License Fee that exceeds the Maximum Base Fee. In any Operating Year the sum of the Base Fee and License Fee may never exceed the Maximum Base Fee. |
| **Incentive Fee** | % of Gross Operating Profit. |
| **Reserve Account Contribution** | % of Gross Operating Revenue. |
| **System License Agreement** | |
| **Licensor** | Starwood Asia Pacific Hotels & Resorts Pte Ltd. |
| **License Fee** | % of Gross Rooms Revenue. |

There is no Framework Agreement entered between Marriott Companies and IOI Business Hotel Sdn Bhd for the Subject Property.

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## 5.2 (A) PROPERTY DESCRIPTION (CONT'D)

**Hotel Master Lease Agreement**

Pursuant to the proposed Hotel Master Lease Agreement to be made between MTrustee Berhad acting in its capacity as trustee for IOIPG Malaysia Real Estate Investment Trust (IOIPG REIT) (the "Lessor") and IOIPG REIT Management Sdn Bhd (the "Manager") and IOI Business Hotel Sdn Bhd (the "Lessee"), the Lessor has agreed to grant a lease of the premises to the Lessee subject to terms and conditions stated therein.

Key features of the proposed agreement are as follows:-

| Summary of Salient Terms in the proposed Hotel Master Lease Agreement | |
|---|---|
| **Term** | 10 years + 10 years (option to renew). |
| **Total Rent** | (a) Variable Rent; or<br>(b) Guaranteed Rent,<br>whichever is higher. |
| **Variable Rent** | 90% of (Gross Operating Profit less Master Lease Expenses). |
| **Guaranteed Rent** | RM6,000,000. |
| **Master Lease Expenses** | The sum of operating services fee, base license fee, international service charges (including international marketing fund, reservation system, loyalty programs) and incentive license fee paid / payable to the hotel manager as well as 50% of Furniture, Fixtures & Equipment Reserve ("FF&E Reserve"). |
| **Lessor's Obligations** | To pay all property tax (if any), all quit rents, rates, assessments, fire insurance and other outgoings imposed on and payable in respect of the land and the premises. |

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## 5.3 (A) MARKET VALUE

**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Income Approach by DCF Method (Hotel)**

**Summary of Parameters**

**Projected Occupancy**

**Year 1: 55.9%**

We were made to understand by the Client that the refurbishment works for the hotel rooms will be carried out by stages, with an estimation of approximately 17 hotel rooms undergo refurbishment each month. Hence, we have projected a lower AOR in Year 1 at 60.0% over the remaining available rooms of 232 for 12 months, the total numbers of room sold / occupied in Year 1 (50,806) is then analysed over the actual total number of rooms nights available (90,885), deriving at a an average AOR of 55.9%.

**Year 2: 64.9%**

While aforesaid works are targeted to be completed in January 2027, the remaining available rooms of the hotel rooms are derived at 232 rooms in November 2026 and December 2026 (17 rooms undergo refurbishment works a month) and 238 rooms in January 2027 (remaining 11 rooms refurbishment works a month) and thereafter with the available rooms back to 249 in the remaining months of Year 2 (February to October 2027). The average AOR is then derived at 64.9%.

**Year 3: 70.0% to Year 10: 75.0%**

The aforesaid works are completed and the hotel is fully operated at its full capacity of 249 available rooms.

The renovation, improvement and refurbishment works will be carried out and undertaken by IOI Business Hotel Sdn. Bhd. (Vendor) at its own cost, hence we have not included capital expenditure (CAPEX) in our projection.

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Four Points by Sheraton Puchong are as follows:

**Selected CompSet extracted from A-DATA** Note (1)

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
|---|---|---|---|---|---|
| CompSet Historical Performance | 26.2% – 73.9% | 47.1% – 77.3% | 57.4% – 78.7% | 48.7% – 76.5% | 2.6% |

**Four Points by Sheraton Puchong – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
|---|---|---|---|---|---|
| Historical Performance | 67.0% | 69.6% | 73.1% | 69.8% | 4.4% |

**Four Points by Sheraton Puchong – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Operator's Forecast | 56.2% | 65.6% | 70.7% | 73.1% | 75.5% | 7.7% |
| Knight Frank's Projections | 55.9% | 64.9% | 70.0% | 72.0% | 74.0% | 7.3% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections | 75.0% | 75.0% | 75.0% | 75.0% | 75.0% | 3.3% |

Note (1): The selected competitive set includes 4 to 5-star hotels such as Sunway Lagoon Hotel, Le Meridien Petaling Jaya Hotel, M Resort & Hotel Kuala Lumpur and One World Hotel. In selecting the CompSet, hotel star rating is not the primary criterion. We placed greater emphasis on factors such as operating performance, competitive positioning, market catchment, demand profile and relevance to the Subject Property's segmentation and performance.

In addition to the historical performance of the CompSet and the forecasted operating performance of the Subject Property, we have then adopted an estimated AOR of 70.0% in Year 3 (after refurbishment works are fully completed) and stabilise in Year 8 at 75.0% as fair representation of the market range and in line with the historical performance, with a CAGR of 3.3% per annum (9-year CAGR).

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## 5.3 (A) MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM355 to Year 2: RM375**

The ADR is projected at a lower growth by RM20 while the hotel undergoes renovation, improvement and refurbishment works.

**Year 3: RM410 to Year 10: RM510**

The ADR in Year 3 is projected with a higher increase by RM35 from Year 2 after the aforesaid works are completed; and thereafter followed by a gradual growth by RM20 (from Year 4 to Year 6) and RM10 (from Year 7 onwards).

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Four Points by Sheraton Puchong are as follows:

**Selected CompSet extracted from A-DATA** Note (1)

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | 2-year CAGR (Year 2023 to Year 2025) |
|---|---|---|---|---|---|
| CompSet Historical Performance | RM255 – RM368 | RM351 – RM390 | RM361 – RM387 | RM364 – RM399 | 1.8% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM403 – RM472 | – |

**Four Points by Sheraton Puchong – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | 2-year CAGR (from FY2023 to FY2025) |
|---|---|---|---|---|---|
| Historical Performance | RM304 | RM328 | RM336 | RM353 | 5.2% |

**Four Points by Sheraton Puchong – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Operator's Forecast | RM355 | RM375 | RM412 | RM445 | RM463 | 6.9% |
| Knight Frank's Projections | RM355 | RM375 | RM410 | RM430 | RM450 | 6.1% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections | RM470 | RM480 | RM490 | RM500 | RM510 | 4.1% |

Note (1): The selected competitive set includes 4 to 5-star hotels such as Sunway Lagoon Hotel, Le Meridien Petaling Jaya Hotel, M Resort & Hotel Kuala Lumpur and One World Hotel.

In arriving at the projected ADR, we have considered the forecasted projections provided by the Lessee and benchmarked the same against the historical ADR performance and the average ADR of the selected CompSet. Having considered the above, we have adopted an estimated starting ADR of RM355 in Year 1 with a steady growth reaching RM510 by Year 10 as fair representation of the market range, with a Compound Annual Growth Rate (CAGR) of 4.1% per annum (9-year CAGR).

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## 5.3 (A) MARKET VALUE (CONT'D)

**Income Approach by DCF Method (Cont'd)**

### Summary of Parameters (Cont'd)

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Food and Beverage | 22.0% to 29.7% | Year 1 - Year 10: 27.0% |
| Other Operated Departments | 0.003% to 0.01% | Year 1 - Year 10: 0.01% |
| Miscellaneous Income | 1.0% to 1.6% | Year 1 - Year 10: 1.0% |

Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Room | 21.1% to 21.5% | Year 1 - Year 10: 20.5% |
| Food and Beverage | 74.7% to 87.5% | Year 1 - Year 10: 75.0% |
| Other Operated Departments | 0.0% to -20168.7% | Year 1 - Year 10: 0.0% |
| Miscellaneous Income | 12.5% to 18.1% | Year 1 - Year 10: 15.0% |

Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) FYE2023 to FPE 31 October 2025 | Knight Frank's Projection |
|---|---|---|
| Administrative & General | 11.0% to 12.3% | Year 1: 15.5% - Year 10: 10.0% |
| Information & Telecommunications System | 2.1% to 2.9% | Year 1: 3.0% - Year 10: 1.9% |
| Sales & Marketing | 7.2% to 7.9% | Year 1: 10.0% - Year 10: 6.5% |
| Property Operation & Maintenance | 3.5% to 6.0% | Year 1: 5.0% - Year 10: 3.2% |
| Utilities | 8.2% to 10.4% | Year 1: 11.5% - Year 10: 7.5% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%).

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA. The adopted rates are considered reasonable and generally in line with the market.

**Capitalisation Rate: 6.00%**

We have benchmarked against the analysed yields of selected hotel transactions reflecting the current market condition; which are in the region of about 6.47% to 7.00%. We have thus adopted a capitalisation rate / all-risk yield of 6.75%; as in our opinion, it is the most probable expected rate of return achievable at current moment for the Subject Property.

**Discount Rate (PV): 9.00%**

In general, the long-term growth rate for a particular asset class / sector is benchmarked against the inflation rate (in circa of 1.5% to 3.3%) as well as the CAGR of the asset class parameters (such as occupancy, ADR, etc). As such, a discount rate of 9.75% is adopted for the Subject Property; which is about 3.00% higher than the expected rate of return to reflect additional risk from the variable rent structure under the proposed master lease that links to the hotel performance (i.e. Gross Operating Performance).

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**5.3 (A) MARKET VALUE (CONT'D)**

**Yield Analysis**

The yields of hotel assets are dependent on many factors including transaction price, location, star rating and etc in selection of suitable hotel transactions in assessing the yields. The yield of hotel developments is dependent on many factors including location, accessibility, establishment / maturity of the hotel, building concept / condition / design / quality / specifications, star-rating, hotel operator, occupancy, amenities + facilities provided and other relevant factors. From our yield analysis, we have noted that historical transacted yields of hotel assets in Klang Valley are in the region of about **6.47%** to **7.00%**.

| Yield Analysis of Hotel Assets Located Within Klang Valley | | | |
|---|---|---|---|
| | Banyan Tree Hotel Kuala Lumpur | Pavilion Hotel Kuala Lumpur | The Majestic Hotel |
| Location | Jalan Conlay, Kuala Lumpur | Jalan Bukit Bintang, Kuala Lumpur | Jalan Sultan Hishamuddin, Kuala Lumpur |
| Tenure | Interest in perpetuity | Leasehold interest | Leasehold interest |
| No. of Rooms | 55 | 325 | 300 |
| Consideration | RM140,000,000 | RM340,000,000 | RM380,000,000 |
| Annual Rental | RM10,000,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM23,500,000 Note *(First Term agreed rental of the proposed lease agreement)* | RM26,600,000 *(Guaranteed annual rental payment)* |
| Year of Transaction | 2024 | 2024 | 2017 |
| Analysed Yield | 6.61% | 6.47% | 7.00% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments have been made for prevailing market condition, maturity of the market and tenure. | | |
| Adjusted Yield | 7.11% | 6.47% | 6.50% |
| Adjusted Average Yield | 5.94% (Adopt: 6.00%) | | |

Note: The annual rent of Banyan Tree and Pavilion Hotel is subject to owner's expenses (i.e. maintenance charges, sinking fund, property taxes and insurance) of RM748,525 and RM1,485,337 respectively.

**Master Lease Rental Evidence**

We have also made reference to the master lease rental evidences of other hotel assets as tabulated below.

| Name of Hotels | JW Marriott Hotel Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection | Sunway Putra Hotel | Sunway Pyramid Hotel | Sunway Lagoon Hotel |
|---|---|---|---|---|---|
| Location | Jalan Bukit Bintang, Kuala Lumpur | Jalan Kamunting, Kuala Lumpur | Chow Kit, Kuala Lumpur | Bandar Sunway, Selangor | Bandar Sunway, Selangor |
| Tenure | Interest in Perpetuity | Interest in Perpetuity | Interest in Perpetuity | Leasehold interest | Leasehold interest |
| Star Rating | 5-star | 5-star | 5-star | 4-star | 4-star |
| No. of Room | 578 rooms | 184 rooms | 650 rooms | 564 rooms | 401 rooms |
| Lease Structure | Fixed rental basis | Fixed rental basis | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP | Variable rent based on 90% of GOP |
| Commencement Date of the Current Term Rental | 1 January 2025 | 31 October 2023 | 28 September 2021 | 8 July 2020 | 10 February 2018 |
| Annual Fixed Rental / Revenue | RM32,749,177 | RM9,660,000 | RM11,599,000 Note | RM25,380,000 Note | RM11,940,000 Note |
| Rental / Revenue Analysis (per room per month) | **RM4,722** | **RM4,375** | **RM1,487** | **RM3,750** | **RM2,481** |

Notes:

(1) Extracted from Sunway REIT Quarterly Report Q4 FY2025

(2) The Current Annual Rental adopted in our rental analysis for Pavilion Hotel Kuala Lumpur are based on the First Term agreed fixed rental of the proposed lease agreement.

Knight Frank

## 5.3 (A) MARKET VALUE (CONT'D)

**Master Lease Rental Evidence (Cont'd)**

We have considered that the variance is attributable to differences in asset attributes, location, branding, operational positioning, building concept, condition, design, quality and specifications as well as the range of amenities and facilities offered. Accordingly, the Variable Rent receivable by the Lessor, which equates to approximately RM2,034 per room per month in our Year 2 projection (where the Variable Rent is higher than the Guaranteed Rent) is considered reasonable.

**Comparison Approach**

The adjustments made for the selected sales evidences of hotels are summarised in the table below.

**Sales Comparison and Analysis of Hotel Transactions**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | Tower E, Empire City, Damansara Perdana, Petaling Jaya, Selangor Darul Ehsan | Pavilion Hotel Kuala Lumpur Managed By Banyan Tree, No. 170 Jalan Bukit Bintang, Bukit Bintang, 55100 Kuala Lumpur | Hotel Stripes Kuala Lumpur, Autograph Collection, No. 25, Jalan Kamunting, 50300 Kuala Lumpur |
| Type of Property | A proposed 5-star rated 294-room hotel tower together with retail podium identified as Tower E comprising relevant areas and components forming parcel(s) + accessory parcel(s) appurtenant thereto | An operational 5-star 325-room international class, along with designated basement car park bays and other supporting facilities / amenities attached thereto | An operational 5-star 184-room hotel together with other supporting facilities / amenities |
| Tenure | Leasehold interest for a term of 99 years, expiring 8 June 2104 (remaining unexpired term of about 79 years) | Leasehold interest for a term of 99 years, expiring 26 October 2109 (remaining unexpired term of 85 years) | Interest in perpetuity |
| Age | On completion basis | Approximately 6 years | Approximately 6 years |
| Car Park Bays | N/A | 147 bays | 156 bays |
| Date of Transaction | 28 February 2025 | 5 December 2024 | 6 September 2023 |
| Consideration | RM240,250,000 | RM340,000,000 | RM138,000,000 |
| Consideration Analysis | RM817,177 per room | RM1,046,154 per room | RM750,000 per room |
| Vendor | Arcadia Hospitality Sdn Bhd | Harmoni Perkasa Sdn Bhd | Hotel 25 Sdn Bhd, an indirect wholly-owned subsidiary of YTL Corporation Berhad |
| Purchaser | Uppervista Sdn Bhd, a wholly-owned subsidiary of EXSIM Hospitality Berhad | MTrustee Berhad, as the Trustee for Pavilion REIT | Maybank Trustees Berhad, as the Trustee for YTL REIT |
| Source | BURSA | BURSA | BURSA |

Knight Frank

## 5.3 (A) MARKET VALUE (CONT'D)

Sales Comparison and Analysis of Hotel Transactions

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis | In conjunction with the transaction and pursuant to the terms and conditions of the Sale and Purchase Agreement, the vendor (as lessee) and the purchaser (as lessor) have agreed to enter into a lease agreement for a term of 10 years, with an option to renew, commencing from the beneficial ownership transfer date | The transaction is subject to a lease agreement, whereby the vendor (as lessee) and the purchaser (as lessor) will enter into a lease agreement for a term of 15 years, with an option to renew, commencing on the completion date of the transaction |
| Adjustments | General adjustments made for location, tenure, facilities / amenities, condition / age of building, building specification / finishes / design, star rating, ownership of car park and master lease / guaranteed rental arrangement | General adjustments made for location, tenure, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, star rating and car park ratio | General adjustments made for location, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, star rating and car park ratio |
| Adjusted Value | RM531,165 per room | RM575,385 per room | RM562,500 per room |

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM531,165 per room to RM575,385 per room. In view of limited recorded transactions of identical hotels in the immediate and surrounding locality, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

With total effective adjustments made for all Comparable(s), we have thus placed greater reliance on Comparable 3 for being the least adjusted comparable after making diligent adjustments for location, facilities / amenities, building specification / finishes / design, hotel operator, number of hotel rooms, star rating and car park ratio.

Having regards to the foregoing, the Market Value of the Subject Property as derived from the Comparison Approach is RM140,000,000 (analysed to be RM562,249 per room).

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM128,000,000 |
| Comparison Approach | RM140,000,000 |

**Market Value**

RM128,000,000.

Knight Frank

## 5.0 (B) V/COR/25/0071(J&K) – PFCC TOWER 1, 2, 4 & 5

### 5.1 (B) IDENTIFICATION OF PROPERTY

**Interest Valued / Type of Property**

| Development Component | Type of Property |
|---|---|
| PFCC Tower 1 & 2 | Two (2) blocks of twelve (12)-storey office tower and twenty (20)-storey office tower including a two (2)-storey commercial podium. |
| PFCC Tower 4 & 5 | Two (2) blocks of eighteen (18)-storey office tower and twenty-one (21)-storey office tower, which both include a three (3)-storey commercial podium, along with three (3) basement car park levels and a mezzanine floor designated for motorcycle parking areas. |

all forming part of an integrated commercial development known as Puchong Financial Corporate Centre (PFCC) sited on Parent Lot 112580 held under Title No. Master Geran 328167, Mukim and District of Petaling, Selangor Darul Ehsan.

**Terms of Reference**

**WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**

I. **PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN FLORA DEVELOPMENT SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"), THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING TENANCIES.**

II. **PURSUANT TO THE UNDERTAKING LETTER DATED 8 APRIL 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF FLORA DEVELOPMENT SDN BHD ("VENDOR")), IOIPG REIT MANAGEMENT SDN BHD (AS MANAGEMENT COMPANY FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST), ALL NECESSARY APPROVALS FOR: -**

   (i) **CONVERSION OF USE TO ENLARGED RETAIL AREAS ON GROUND LEVEL OF PFCC TOWER 1, 2, 4 AND 5;**

   (ii) **CONVERSION OF USE TO ENLARGED RETAIL AREAS ON LEVEL 1 OF PFCC TOWER 4 AND 5;**

   (iii) **CONVERSION TO OFFICE AREAS ON LEVEL 2 OF PFCC TOWER 2; AND**

   (iv) **RECONFIGURATION AND/OR CONVERSION OF CAR PARKING AREA(S) INTO ADDITIONAL SUPPORTING FACILITIES;**

   **RESULTING TO A TOTAL NET LETTABLE AREA OF ABOUT 79,430 SQUARE METRES (854,977 SQUARE FEET), INCLUDING THE APPROVAL OF THE REVISED BUILDING PLANS / AS-BUILT DRAWINGS WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"**

Knight Frank

## 5.2 (B) PROPERTY DESCRIPTION

**Gross Floor Area**

| Development Component | Sq. M. | Sq. Ft. |
|---|---|---|
| PFCC Tower 1 & 2 | 41,451.29 | 446,178 |
| PFCC Tower 4 & 5 | 62,186.05 | 669,365 |
| Car Park | 60,990.48 | 656,496 |
| Total | 164,627.81 | 1,772,039 |

**Combined NLA** 79,429.97 sq. m. | 854,977 sq. ft.

**Car Park Facilities** About 1,773 car park bays.

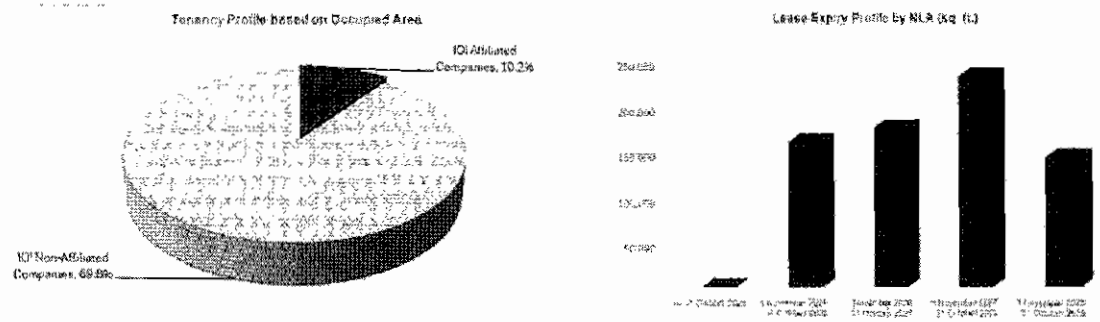
**State of Repair** Appears to be in good condition that commensurate with its age and use.

**Age of Building / Planning** The Subject Property is designated for commercial use and was issued with the following Certificate(s) of Fitness for Occupation (CFO) and CCC.

| Development Component | CCC / CFO |
|---|---|
| PFCC Tower 1 & 2 | Approximately sixteen (16) years from the issuance date of the CFO by Subang Jaya City Council (formerly Subang Jaya Municipal Council) bearing Certificate No. MPSJ.S.BGN-01-B 39678 and Certificate No. MPSJ.S.BGN-01-B 39677 respectively, both dated 25 June 2009 and subsequently with a revised CCC by Arkitek Arnold Lim Say Han (A/L 253) registered under Lembaga Arkitek Malaysia bearing Certificate No. LAM/S/No. 48256 dated 10 Nov 2025 for PFCC Tower 1. |
| PFCC Tower 4 & 5 | Approximately eleven (11) years from the issuance date of the Partial CCC by Ar. Ten Ah Tee (A/T 68) registered under Lembaga Arkitek Malaysia bearing Certificate No. LAM/S/No. 0446 dated 27 January 2014, and subsequently with a CCC under Certificate No. LAM/S/No. 13817 dated 1 December 2014, which incorporates the hotel component. |

**Occupancy Status** About 82.8% as at the date of valuation; based on committed and / or commenced tenancies.

**Tenancy Profile & Lease Expiring Profile** The tenancies committed in PFCC Tower 1, 2, 4 & 5 are two (2) to three (3)-year tenancy terms, with option(s) to renew thereafter; subject to the terms and condition stipulated in the tenancy agreement. The current WALE is at 1.99 years.



Knight Frank

## 5.3 (B) MARKET VALUE

**Date of Valuation**

31 October 2025.

**Valuation Methodology**

In arriving at our opinion of the Market Value(s), we have adopted **Income Approach by Investment Method** and supported by **Comparison Approach.**

**Historical Performance**

Historical Operating Performance of PFCC Office Towers for FYEs 30 June 2023 – 30 June 2025 & FPE 31 October 2025

| | FYE 30 June 2023 | FYE 30 June 2024 | FYE 30 June 2025 | FPE 31 Oct 2025 |
|---|---|---|---|---|
| Average Total NLA | 850,553 sq. ft. | 851,469 sq. ft. | 852,807 sq. ft. | 851,750 sq. ft. |
| Average Occupancy | 51% | 53% | 60% | 67% |
| Total Gross Income [1] | RM24,301,318 | RM26,506,869 | RM30,733,656 | RM11,892,000 |
| Total Outgoings [2] | RM14,607,986 | RM16,377,415 | RM17,708,442 | RM5,614,000 |
| Net Property Income | RM9,693,332 | RM10,129,454 | RM13,025,214 | RM6,278,000 |

Source: Flora Development Sdn Bhd.

Notes:

(1) Total Gross Income consists of rental income, utilities recovery incomes, car park income, other related incomes and miscellaneous income.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, car park expenses, other operating expenses and property management fees.

The above historical performance reflects pro forma adjustments excluding other income, entertainment expenses, as well as non-cash items such as provisions for doubtful debts, bank charges, compensation and penalties.

**Income Approach by Investment Method**

A summary of parameters adopted in undertaking our assessment is scheduled below.

**Summary of Parameters**

**Average Gross Revenue**

Term:

**Retail – RM5.34 psf** / month over prevailing occupied area.

**Office – RM4.18 psf** / month over prevailing occupied area.

Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters).

Reversionary:

**Rental** per month over total NLA of the Subject Property on fully leased basis:

| Area | Rental psf / month |
|---|---|
| Retail | RM3.80 to RM8.00 |
| Office | RM4.10 to RM5.50 |

The reversionary rents are based on concluded rentals along with asking rentals of other selected office assets within the vicinity (in the region of RM5.14 psf to RM7.72 psf for ground floor space and RM2.80 psf to RM5.42 psf for upper floors); after having considered and made diligent adjustment for any dissimilarities.

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## 5.3 (B) MARKET VALUE (CONT'D)

**Income Approach by Investment Method (Cont'd)**

**Summary of Parameters (Cont'd)**

| | | |
|---|---|---|
| **Other Income (Includes signages, storages/utility rooms and etc.)** | Term: | **RM23,657** / month<br>Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters). |
| | Reversionary: | **RM23,293** / month<br>Based on current passing rental receivable on contractual basis (unexpired and signed tenancies / renewal letters) and further benchmarked against the actual other income receivable for other selected comparative office building in Klang Valley. |
| **Car Park Income** | **RM140 per bay** / month.<br>In arriving at the projected car park revenue, we have generally made reference to the historical car park collection and the existing car parking rates and further benchmarked against the other selected comparative commercial assets in Klang Valley. | |
| **Outgoings for Office** | Term: | **RM1.50 psf** / month over total NLA.<br>We have primarily relied upon the current and historical operating expenses of the Subject Property. |
| | Reversionary: | **RM1.70 psf** / month over total NLA.<br>In undertaking the assessment of outgoings, we have considered the current and historical operating expenses of Subject Property as well as the current outgoings of the other selected office buildings; subject to floor area, building services, design and concept of the building and other related factors. |
| **Void Allowance** | 5.00%.<br>We have adopted a void allowance of 5.00% of the annual income in reversionary period as fair representation for allowance of void, unforeseen vacancies, possible rent-free periods, fitting out periods and possibility of bad debts. The adopted void allowance of 5.00% does not represent the physical vacancy of the asset. As such, the adopted void allowance of 5.00% is considered reasonable and adequate for the Subject Property. | |
| **Capitalisation Rate** | Term: | **6.25%** to **6.75%** for Rental Income \| **7.75%** & **8.00%** for Other Income.<br>Range of yields are adopted to reflect whether the committed rental rates are under, at market or over rent. |
| | Reversionary: | **6.50%** for Rental Income and Car Park Income \| **8.00%** for Other Income.<br>Reversionary yield is adopted at fair market rate and they are market derived. We have benchmarked against the historical transacted yields of office asset transactions in Kuala Lumpur / Selangor are in the region of about 6.03% to 8.17%. Thus, we have adopted the above capitalisation rates as fair representation after having considered factors relating to prevailing market condition, tenure as well as the risk profile of its income. |

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Knight Frank

**5.3 (B) MARKET VALUE (CONT'D)**

**Yield Analysis (Office)**

The yields of office assets are dependent on many factors including prevailing market condition, concept and design of the building along with its tenancy profile and building accreditation. From our yield analysis, we have noted that historical transacted yields of prime office assets in Klang Valley are in the region of about **6.03%** to **6.28%**.

| Yield Analysis of Office Assets Located Within Klang Valley | | | |
|---|---|---|---|
| | Menara CelcomDigi | Gardens South Tower | The Pinnacle Sunway |
| Location | Petaling Jaya, Selangor Darul Ehsan | Mid Valley City, Kuala Lumpur | Subang Jaya, Selangor Darul Ehsan |
| Tenure | Leasehold interest | Leasehold interest | Leasehold interest |
| Approximate NLA | 452,762 sq. ft. | 421,295 sq. ft | 576,864 sq. ft. |
| Consideration | RM450,000,000 | RM391,500,000 | RM450,000,000 |
| Estimated Annual Net Income | RM27,401,400 (1) | RM23,604,000 (2) | RM28,249,638 (3) |
| Year of Transaction | 2023 | 2021 | 2020 |
| Analysed Yield | 6.09% | 6.03% | 6.28% |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustments are made for establishment of the asset and tenure | | |
| Adjusted Yield | 6.34% | 6.28% | 6.53% |
| Adjusted Average Yield | 6.38% (Adopt: 6.50%) | | |

Notes:
(1) Net property income for the FYE 31 December 2022.
(2) Net property income for the FYE 31 December 2020.
(3) Net property income for the FYE 31 December 2019.

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Knight Frank

**5.3 (B) MARKET VALUE (CONT'D)**

**Comparison Approach** The adjustments made for the selected sales evidences of office buildings are summarised in the table below.

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | UOA Business Park Tower 2A, 2B and Car Park within UOA Business Park, No. 1 Jalan Pengaturcara U15/51A, Pusat Perniagaan UOA Shah Alam, Seksyen U1, 40150 Shah Alam, Selangor Darul Ehsan | Wisma Sentral Inai, 241, Jalan Tun Razak, 50400 Kuala Lumpur | MKN Embassy Techzone, Jalan Teknokrat 2, 63000 Cyberjaya, Selangor Darul Ehsan |
| Legal Description | Lot 74600 held under Master Title No. GRN 342434, Town of Glenmarie, District of Petaling, Selangor Darul Ehsan | Lot 1262 Seksyen 67 held under Title No.GRN 43313, Bandar and District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur | Strata Title No(s). Geran 334382/M1/B1/1, Parcel No. 1, Storey No. B1, No. Building No. M1 and Strata Title No(s). Geran 334382/M1/1/2, Parcel No. 2, Storey No. 1, No. Building No. M1 sited part of Parent Lot 10065 Pekan Bukit Prang, District of Sepang, Selangor Darul Ehsan |
| Type of Property | Two (2) blocks of 13-storey boutique office building with 3,101 car park bays located within six (6) levels of car park | A twelve (12)- storey office building with mezzanine floor and three (3) levels of basement carpark | A ten (10)-storey office building with nine (9) levels of elevated carpark |
| Tenure | | Interest in perpetuity | |
| Age | Approximately 9 years | Approximately 31 years | Approximately 16 years |
| No. of Bays | 3,101 | 310 | 416 |
| Net Lettable Area | 15,331.79 sq. m. (165,030 sq. ft.) | 21,648.36 sq. m. (233,021 sq. ft.) | 21,054.79 sq. m. (226,632 sq. ft.) |
| Consideration | RM200,000,000 | RM135,000,000 | RM118,500,000 |
| Date of Transaction | 2 October 2025 | 5 August 2025 | 25 March 2025 |
| Estimated Car Park Value | RM89,500,000 | RM12,400,000 | RM10,400,000 |
| Analysis (excluding car park value) | RM7,207.25 per sq. m. (RM670 psf) | RM6,236.04 per sq. m. (RM526 psf) | RM5,628.17 per sq. m (RM477 psf) |
| Vendor | Everise Project Sdn Bhd, a 60% owned subsidiary of UOA Development Bhd | Maybank Trustees Berhad, acting solely in the capacity as Trustee for Sentral REIT | MKN Embassy Development Sdn Bhd. |
| Purchaser | RHB Trustees Berhad, acting solely in the capacity as Trustee for UOA Real Estate Investment Trust | Turiya Properties Sdn Bhd, a wholly-owned subsidiary of Turiya Berhad | Perbadanan Pengurusan Sisa Pepejal dan Pembersihan Awam. |
| Source | BURSA | BURSA | JPPH |

Knight Frank

**5.3 (B) MARKET VALUE (CONT'D)**

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Remarks | We note that Comparable 1 has yet to be concluded on the date of valuation, however, as the sales consideration is arrived at a willing buyer and willing seller basis after taking into consideration of the market value ascribed by the independent registered valuer, we have thus considered Comparable 1 in our analysis | We note that Comparable 2 has yet to be concluded on the date of valuation and based on our further checking, we note that the transaction for Comparable 2 is deemed completed as of 13 January 2026. | - |
| Adjustments | General adjustments made for location, accessibility, building specification / quality / design and condition / building age. | General adjustments made for location, building specification / quality / design, condition / building age and building accreditation. | General adjustments made for location and building specification / quality / design. |
| Adjusted Value | RM536 psf | RM474 psf | RM477 psf |

**Valuation Rationale**

From the above adjusted values, we note that the derived values ranged between RM474 per square foot to RM536 per square foot. In view of limited recorded transactions of identical office buildings in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 50%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes as compared to the Subject Property. With total effective adjustments made for all Comparable(s); we have placed greater reliance on Comparable 3 (being the least dissimilarities) as fair representation after having considered and made diligent adjustments for differences including but not limited to location / establishment and building specifications / quality / design. Having regards to the foregoing, we have adopted the rounded value of RM408,000,000 as fair representation of the Market Value of the office building derived from the Comparison Approach.

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Knight Frank

**5.3 (B) MARKET VALUE (CONT'D)**

Sales Comparison and Analysis of Car Park Bays Transactions

| | Comparable 1 | Comparable 2 | Comparable 3 |
|---|---|---|---|
| Name and Address | 2,343 car park bays located within Paradigm Mall Petaling Jaya, No. 1, Jalan SS 7/26A, Kelana Jaya, 47301 Petaling Jaya, Selangor Darul Ehsan | 4,800 car park bays located within Pavilion Bukit Jalil, No. 2, Persiaran Jalil 8, Bandar Bukit Jalil, 57000 Kuala Lumpur | 855 car parking bays located within The Pinnacle Sunway, Jalan Lagoon Timur, Bandar Sunway, 47500 Subang Jaya, Selangor Darul Ehsan |
| Type of Property | Car parking bays | Car parking bays | Car parking bays |
| Tenure | Leasehold interest for a term of 99 years, expiring 9 February 2111 | Interest in perpetuity | Leasehold interest for a term of 99 years, expiring on 1 April 2097 |
| Consideration | RM48,089 per bay | RM33,871 per bay | RM40,936 per bay |
| Date of Transaction | 13 March 2025 | 22 November 2022 | 29 June 2020 |
| Vendor | Jetas Puri Sdn Bhd | Regal Path Sdn Bhd, a 51% joint venture of Malton Berhad | Sunway Integrated Properties and Sunway Pinnacle, both of which are wholly-owned indirect subsidiaries of Sunway Berhad |
| Purchaser | RHB Trustees Berhad, as the trustee for and on behalf of Paradigm Real Estate Investment Trust | MTrustee Berhad, as trustee of Pavilion Real Estate Investment Trust | RHB Trustees Berhad, being the trustee of Sunway Real Estate Investment Trust |
| Source | BURSA | BURSA | BURSA |
| Adjustments | General adjustment made for location, integrated development and tenure. | General adjustments made for prevailing market condition, location and integrated development. | General adjustments made for prevailing market condition, location, integrated development and tenure. |
| Adjusted Value | RM31,258 per bay | RM30,230 per bay | RM30,088 per bay |

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Knight Frank

## 5.3 (B) MARKET VALUE (CONT'D)

**Valuation Rationale (Car Park Bays)**

From the above adjusted values, we note that the derived values ranged between RM30,088 per bay to RM31,258 per bay. In view of limited recorded transactions of identical car park transactions in the immediate and surrounding localities, we have resorted to adopt the selected comparable(s) in our assessment by Comparison Approach; as it is not possible to identify exactly alike properties to make reference to, hence appropriate adjustments are made to reflect the differences of the comparable(s) and the property being valued.

Although total adjustments (in excess of 55%) were considered and made in our assessment, we are of the view that the selected comparable(s) adopted are still considered relevant as most of the selected comparable(s) are considered to have relatively similar attributes to the Subject Property. With total effective adjustments made for all Comparable(s); we have placed greater reliance on Comparable 3 (being the comparable with the similar asset characteristic) as fair representation after having considered and made diligent adjustments for differences including but not limited to prevailing market condition, location, integrated / establishment and tenure. Having regards to the foregoing, we have adopted the rounded value of RM53,000,000 (analysed at about RM29,893 per bay) as fair representation of the Market Value of the car park bays derived from the Comparison Approach.

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by Investment Method | RM440,000,000 |
| Comparison Approach | RM461,000,000 |

**Market Value**

RM440,000,000

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Knight Frank

**IOIPG REIT Management Sdn Bhd**
**(on behalf of MTrustee Berhad, as the proposed trustee of IOIPG Malaysia Real Estate Investment Trust)**
IOI City Tower 2
Lebuh IRC, IOI Resort City
62502 Putrajaya

Date: 20 JUL 2026

Reference No.: V/COR/26/0086(A) – (I)

Dear Sir / Madam,

**UPDATE VALUATION CERTIFICATE FOR THE ASSETS TO BE HELD BY MTRUSTEE BERHAD, AS THE PROPOSED TRUSTEE OF IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST**
**(COLLECTIVELY HEREINAFTER REFERRED TO AS THE "SUBJECT PROPERTIES")**

We were instructed by IOIPG REIT Management Sdn Bhd (on behalf of MTrustee Berhad, as the proposed Trustee of IOIPG Malaysia Real Estate Investment Trust (**"IOIPG REIT"**) (hereinafter referred to as the **"IOIPG / Client"**) to prepare this update valuation certificate for the inclusion in the prospectus in relation to the proposed establishment and listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad.

The valuation reports of the abovementioned properties were previously prepared by us bearing Reference No(s). V/COR/25/0071(A) - (H) & (J) to (K) dated 9 April 2026 (**"Valuation Reports"**) and the relevant date of valuation stipulated therein was 31 October 2025. For all intents and purposes, this update valuation certificate bearing Reference No. V/COR/26/0086(A) – (I) should be read in conjunction with our formal Valuation Reports.

Pursuant to the Client's instruction, we have reviewed the latest information provided to us by the Client and re-inspected the Subject Properties on 31 May 2026 and adopted **31 May 2026** as the material date of valuation for this update valuation.

The basis of valuation adopted is the **Market Value** which is defined as "the estimated amount for which an asset or liability should exchange on the valuation date between a willing buyer and a willing seller in an arm's length transaction after proper marketing and where the parties had each acted knowledgeably, prudently and without compulsion".

We have prepared and provided this update valuation certificate which outlines factors that have been considered in arriving at our opinion of Market Value and reflects all information known by us and based on present market condition.

Knight Frank

**RETAIL SECTOR**

**Malaysia: Retail Performance**

Malaysia's retail industry expanded by 3.7% in 1Q2026, driven by festive spending and government cash assistance programmes. While resilient domestic consumption and Visit Malaysia 2026 are expected to continue supporting demand, retailers may face a more challenging operating environment in 2H2026 due to higher fuel, logistics and operating costs arising from geopolitical tensions. Consequently, the 2026 retail sales growth forecast has been revised down from 4.0% to 3.8%.

**Property Market Analysis: Putrajaya Retail Market**

Putrajaya's retail market remains relatively limited, with only three notable shopping centres with Alamanda Shopping Centre, IOI City Mall and Shaftsbury Putrajaya providing a cumulative retail space of approximately 3.6 million square feet ("sq. ft.") Across these three developments, retail space has expanded at a compound annual growth rate (CAGR) of 8.6% between 2004 and 2025, driven primarily by the phased expansion of IOI City Mall, (total of about 2.4 million sq. ft.), and the refurbishment / asset enhancement initiatives (AEI) of Alamanda Shopping Centre.

Looking ahead, Desini Putrajaya is expected to open in July 2026, introducing approximately 97,000 sq. ft. of retail space within a 5.9-acre transit-oriented mixed-use development in Precinct 7. In the long-term, IOI City Mall, currently the largest shopping centre in Malaysia, is set to undergo further expansion (Phases 3 and 4). Scheduled for completion by 2029, Phase 3 will add approximately 1.1 million sq. ft. of NLA and incorporate a purpose-built concert hall, a 10-acre central park and other lifestyle attractions aimed at enhancing its regional appeal.

As at 1Q2026, the average occupancy rate of retail space in Putrajaya (shopping centres, hypermarkets and arcades) remained healthy at 90.6%, supported by the strong performance of IOI City Mall and Alamanda Shopping Centre, which recorded occupancy rates of approximately 99% and 95%, respectively.

The proposed establishment of IOIPG REIT will comprise a diversified portfolio of retail, office and hotel assets with an estimated value of approximately RM7.6 billion, making it one of the largest proposed REIT exercises in recent years. The portfolio will include IOI City Mall, with a proposed consideration of RM5.1 billion, representing the IOIPG REIT's largest asset.

**Property Market Analysis: Selangor Retail Market**

Selangor's cumulative retail stock expanded to approximately 39.22 million sq. ft. as of 2025, supported by the completion of three developments comprising the neighbourhood malls of Sunsuria Forum Mall, Sunway Square Mall and Hextar World @ Empire City Damansara megamall.

Looking ahead, Coalfields Retail Park is scheduled to open in August 2026, adding approximately 460,000 sq. ft. of retail space. The 21-acre hybrid indoor-outdoor lakeside lifestyle destination has secured approximately 85% committed occupancy, anchored by a strong mix of junior anchors, family-oriented attractions and lifestyle brands.

The average occupancy rate of retail space in Selangor (shopping centres, hypermarkets and arcades) declined marginally to 79.9% in 1Q2026, from 80.3% in 4Q2025, marking the first time it fell below the 80% threshold since 4Q2023. The decline was primarily attributable to the completion of Hextar World @ Empire City Damansara, which introduced more than 1.8 million sq. ft. of retail space. Nevertheless, established shopping centres continued to record healthy occupancy levels, with Sunway Pyramid maintaining approximately 97% occupancy, while regional and neighbourhood malls such as Subang Parade, 3 Damansara and The Mines recorded occupancy levels of between 82% and 85%.

Retail investments remained active in 2025. Notable transactions included the injection of Bukit Tinggi Shopping Centre and Paradigm Mall into the newly established Paradigm REIT at RM680 million and RM600 million, respectively. Other transactions included KIP REIT's acquisition of KIPMall Desa Coalfields for RM62 million and the acquisition of Jaya Shopping Centre by Primadana Utama Sdn Bhd for RM100 million.

**Market Outlook: Retail Sector**

The Klang Valley retail market is expected to remain broadly resilient, supported by stable domestic consumption, continued retailer expansion and the ongoing recovery in tourism backed by Visit Malaysia 2026. Government initiatives, including higher allocations under the Sumbangan Tunai Rahmah (STR) and Sumbangan Asas Rahmah (SARA) programmes, together with tax incentives and other household support measures, are expected to sustain consumer spending despite a more challenging cost environment.

Grocery, convenience and value-oriented retailers are expected to remain the key demand drivers as consumers continue to prioritise affordability and essential spending. Meanwhile, F&B, lifestyle and experiential concepts are likely to maintain leasing momentum as shopping centres increasingly evolve into lifestyle and social destinations. Asset repositioning and redevelopment of older malls, alongside community-focused mixed-use developments, are also expected to remain key strategies to enhance competitiveness and attract footfall.

The retail sector continues to face headwinds from higher operating costs arising from the expansion of the Sales and Services Tax (SST), electricity tariff adjustments and targeted fuel subsidy rationalisation. In addition, prolonged geopolitical tensions in the Middle East may further increase energy, logistics and supply chain costs, potentially affecting retailer expansion plans and consumer spending. Coupled with the incoming retail supply pipeline, competition is expected to intensify, reinforcing the need for landlords to adopt flexible leasing strategies, curate stronger tenant mixes and enhance destination placemaking. Against this backdrop, well-positioned assets that successfully integrate essential retail, experiential offerings and strong accessibility are expected to be best placed to sustain occupancy, rental growth and long-term competitiveness.

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**HOTEL SECTOR**

**Tourism Industry Overview**

Malaysia's tourist arrivals and receipts have been trending upwards gradually from 2015 until 2019, before experiencing a sharp decline in 2020 following onset of the COVID-19 pandemic. Malaysia's tourism sector continued to record growth in 1Q2026, with tourist arrivals reaching approximately 6.5 million, representing a yearly increase of 2.5% from 6.4 million arrivals in 1Q2025. Looking ahead, the country aims to attract 47.0 million tourist arrivals and generate tourism receipts of RM147.1 billion for the full year of 2026.

**Kuala Lumpur: Hotel Market**

Supply Analysis: Existing Supply for All-Star Rating Hotels

The existing supply of hotels in Kuala Lumpur are categorised by room count. In the first three months of 2026, circa 37.0% of the existing supply (94 hotels) fall within the 100 to 299-room category, followed by hotels with more than 300 rooms (23.6% or 60 hotels). Collectively, these hotels provide 45,692 rooms. Another 35 hotels (13.8%) in the 50 to 99-room category offer a total of 2,456 rooms. Meanwhile, there are 52 hotels (20.5%) with smaller capacities of 20 to 49-room, collectively contributing 1,820 rooms. The remaining 13 hotels (5.1%) with 10 to 19-room each, contribute 180 rooms in total.

Hotel Openings, 4Q2025 – 1H2026:

**Kuala Lumpur City – Hotel Openings in 4Q2025**

| No. | Development Name | Star Rating (Classification) | Location | Opening Date | No. of Rooms |
|---|---|---|---|---|---|
| 1 | Grand Mercure Kuala Lumpur Bukit Bintang (rebranded from Swiss-Garden Hotel Bukit Bintang Kuala Lumpur) | 4 (Upscale) | Jalan Pudu | October 2025 | 325 |
| 2 | Kimpton Naluria Kuala Lumpur | 5 (Luxury) | Lingkaran TRX | December 2025 | 466 |

*Source: Knight Frank Research*

There were two (2) notable hotel openings in Kuala Lumpur City as of 4Q2025, namely Grand Mercure Kuala Lumpur Bukit Bintang and Kimpton Naluria Kuala Lumpur. The rebranded Grand Mercure features 325 rooms and suites with a 540 sq m pillarless Grand Mahkota Ballroom that can accommodate up to 300 guests for weddings, conferences, and social celebrations. Meanwhile, Kimpton Naluria offers 466 guestrooms and suites spanning 26 stories, towering over The Exchange TRX mall, and accords iconic landmark views of the city.

Supply Analysis: Existing Supply of 4-star and 5-Star Hotels

From 2018 to 2025, there has been a gradual increase in the number of 4 and 5-star hotels in Kuala Lumpur. The supply of 4-star and 5-star hotels grew at a compound annual growth rate (CAGR) of 5.3% and 3.9%, respectively. Similarly, the corresponding supply of guest rooms has also been trending up, with the 4-star and 5-star categories registering CAGRs of 5.2% and 3.6%, respectively. As of 1Q2026, the supply of hotels and rooms remained stable compared to 2025.

Supply Analysis: Future Supply (Under Construction / Proposed or Planned)

In the medium to longer term, the completions of 19 upcoming hotels (12 incoming and 7 planned) are set to inject around 3,875 rooms to the existing inventory.

The following tabulates selected upcoming hotels in Kuala Lumpur which are either under construction or are being proposed / planned. Five notable hotels, offering a total of 2,075 guest rooms, are scheduled for completion by 2H2026. These hotels are mainly in the luxury category.

Knight Frank

**Kuala Lumpur City - Selected Upcoming Hotels (Under Construction / Proposed), 2H2026**

| No. | Development Name | Star Rating Note (Classification) | Location | Operator | Expected Completion | No. of Rooms |
|---|---|---|---|---|---|---|
| 1 | Irama Kuala Lumpur | 5 (N/A) | Titiwangsa Sentral | Irama Kuala Lumpur | | 766 |
| 2 | Conrad Kuala Lumpur | 5 (Luxury) | Jalan Sultan Ismail | Hilton Worldwide | | 488 |
| 3 | Waldorf Astoria Kuala Lumpur | 5 (Luxury) | Bukit Bintang | Hilton Worldwide | 2H2026 | 272 |
| 4 | Regent Kuala Lumpur | 5 (Luxury) | Persiaran TRX | InterContinental Hotels Group (IHG) | | 259 |
| 5 | YOTEL Kuala Lumpur | 4 (Upscale) | Kuala Lumpur City Centre | YOTEL, in partnership with High Street Holdings | | 290 |
| | | | | | GRAND TOTAL | 2,075 |

*Source: Knight Frank Research*
Note: Our preliminary classification, subject to change upon completion / opening.

Demand Analysis: Type of Hotel Guests

In 2018 and 2019, the majority of hotel guests in Kuala Lumpur comprised of foreign travellers (60%). For the first time since 2018, the number of domestic guests was higher in 2020 – this was due to the closure of international borders following onset of the COVID-19 pandemic early of the year. Since then, domestic guests had consistently outnumbered foreign visitors. However, in 2024, there appears to be a shift to pre-pandemic level, with the number of foreign guests surpassing domestic visitors. This trend continued in 2025, with Kuala Lumpur hotels welcoming 13.38 million foreign guests compared to 10.35 million domestic guests (2024: 12.13 million foreign guests, 9.78 million domestic guests), indicating a strong rebound in international visitor numbers.

Demand Analysis: Average Occupancy Rate

The average occupancy rate (AOR) for 4-star and 5-star hotels in Kuala Lumpur fluctuated between 2018 and 2Q2026, reflecting the impact of the COVID-19 pandemic and the subsequent recovery in the hospitality industry.

Occupancy was relatively healthy prior to the pandemic, with the AOR for 4-star hotels peaking at 70.5% in 2019, while for 5-star hotels, the AOR was recorded at 58.6% in 2018 and 53.5% in 2019. However, the AOR for both segments declined sharply in 2020 and remained subdued in 2021 due to movement restrictions and weaker travel demand.

Supported by the reopening of borders and improved travel activity, the market began to recover in 2022, with AOR improving to 46.0% for 4-star hotels and 48.7% for 5-star hotels. The recovery continued in the following years, with the AOR for 4-star hotels increasing to 65.5% in 2024 and 69.8% in 2025, while for 5-star hotels, the AOR improved to 62.3% in 2024 and 64.0% in 2025.

In the first five month of 2026, the AOR for 4-star and 5-star hotels stood at 65.3% and 64.9%, respectively - reflecting yearly improvement from 63.4% and 57.7% recorded in the preceding year.

Demand Analysis: Average Daily Rate

The average daily rate (ADR) for selected 4-star and 5-star hotels in Kuala Lumpur fluctuated between 2018 and 2021, before recording a steady recovery from 2022 onwards, supported by the reopening of borders and stronger tourism activity.

In 2018, the ADR for 4-star and 5-star hotels stood at RM288 per night and RM266 per night, respectively. The ADR for 4-star hotels declined to RM199 per night in 2020 and remained subdued at RM202 per night in 2021, following impact of the COVID-19 pandemic and movement restrictions. Meanwhile, the ADR for 5-star hotels declined from RM312 per night in 2019 to RM250 per night in 2020, before improving to RM276 per night in 2021.

Supported by the recovery in travel demand, the ADR for both segments improved from 2022 onwards. The ADR for 4-star hotels increased to RM303 per night in 2024 and RM307 per night in 2025, while for 5-star hotels, the ADR recorded a stronger recovery, rising to RM494 per night in 2024 before moderating slightly to RM489 per night in 2025.

In the first five months of 2026, the ADR for 4-star and 5-star hotels remained relatively stable at RM297 per night (2Q2025: RM296 per night) and RM413 per night (2Q2025: RM482 per night), respectively.

**Selangor: Hotel Market**

Supply Analysis: Existing Supply for All-Star Rating Hotels

As of 1Q2026, Selangor recorded a total of 211 hotels, offering approximately 26,781 rooms. While the market is largely dominated by small to mid-scale properties, a significant proportion of room supply comes from larger hotel formats.

Hotels in the 20 to 49 rooms category represent the largest share by property count, comprising 78 hotels (37.0%) and contributing 2,418 rooms (9.0%). In comparison, there are 32 hotels (15.2%) with more than 300 rooms each – this category contributes half of the room supply (13,831 rooms or 51.6%), reflecting the presence of large-scale, high-capacity developments.

There are 48 hotels (22.7%) in the 100 to 299-room segment, offering a total of 8,178 rooms (30.5%). Mid-sized hotels with 50 to 99 rooms account for 29 properties (13.7%) and supply 1,998 rooms (7.5%), while there are 24 hotels in the 10 to 19 rooms category (11.4%), contributing 356 rooms (1.3%).

Hotel Openings, 4Q2025 – 1H2026:

**Selangor – Hotel Openings in 4Q2025**

| No. | Development Name | Star Rating (Classification) | Location | Opening Date | No. of Rooms |
|---|---|---|---|---|---|
| 1 | Petaling Jaya Marriott Hotel (converted from Eastin Hotel Kuala Lumpur after phased renovations) | 5 (Upper Upscale) | Jalan 16/11, Seksyen 16 | December 2025 | 393 |
| 2 | Hilton Glenmarie Shah Alam | 5 (Upper Upscale) | Jalan Usahawan U1/8 | March 2026 | 261 |

*Source: Knight Frank Research*

During the review period, the former Glenmarie Hotel & Golf Resort was also rebranded as the Hilton Shah Alam Glenmarie. The 261-key hotel has been repositioned to capture the MICE (Meetings, Incentives, Conferences and Exhibitions) segment, alongside corporate and family leisure travellers following expansions of its event space offerings.

Supply Analysis: Existing Supply of 4-star and 5-Star Hotels

From 2018 to 2024, the supply of 4-star and 5-star hotels in Selangor remained relatively steady, with only modest growth recorded over the period. The number of 4-star hotels increased from 15 in 2018 to 22 in 1Q2026, while in the 5-star segment, it rose from 17 to 21 over the same timeframe.

The supply of 4-star hotel rooms fluctuated during the review period. Between 2018 and 2022, the number of rooms ranged from 3,506 to 4,167. In 2023, the supply peaked at 6,265 rooms following several new hotel openings. However, despite continued additions to the market, the total room supply declined to 5,691 in 2025, likely due to the closure of larger establishments and the entry of smaller-scale hotels.

Meanwhile, the 5-star segment exhibited a general upward trajectory. Room supply increased from 6,714 in 2018 to 7,278 in 2022, before declining to 6,528 in 2023 due to the closure of larger establishments offset by smaller-scale openings. Subsequently, room supply rebounded to 7,762 in 2024 and it increased further to 8,322 rooms in 2025. As of 1Q2025, room supply in Selangor remained stable.

Supply Analysis: Future Supply (Under Construction / Proposed or Planned)

As of 1Q2026, Selangor records only one (1) incoming hotel, namely Courtyard by Marriott Subang. The under-construction hotel, which falls within the 100 to 299 rooms category, will offer 280 rooms. Meanwhile, there are no hotels in the planning stage.

**Selangor - Selected Upcoming Hotels (Under Construction / Proposed), 2H2026**

| No. | Development Name | Star Rating Note (Classification) | Location | Operator | Expected Completion | No. of Rooms |
|---|---|---|---|---|---|---|
| 1 | ASAI Gamuda Cove | 4 (Midscale) | Gamuda Cove, Kuala Langat | Dusit Hotels and Resorts | 2H2026 | 280 |
| 2 | Courtyard by Marriott Subang | 4 (Upscale) | Subang | Marriott International | | 300 |
| | | | | | GRAND TOTAL | 580 |

*Source: Knight Frank Research*
Note: Our preliminary classification, subject to change upon completion / opening.

Demand Analysis: Type of Hotel Guests

Tourism in Selangor is mainly driven by domestic visitors. Following the pandemic-induced downturn in 2020 and 2021, total hotel guests recovered strongly from 1.74 million in 2021 to 6.74 million in 2022, supported by the resumption of travel activities and stronger domestic demand.

The recovery momentum continued into 2023 and 2024, with total hotel guests increasing to 8.77 million and 9.48 million, respectively. In 2025, there were 9.91 million hotel guests in Selangor, made up of 3.61 million foreign guests and 6.30 million domestic guests. Domestic guests remained the main contributor, accounting for approximately 64.0% of total hotel guests in the State, while foreign guests accounted for the remaining 36.0%.

Demand Analysis: Average Occupancy Rate

The average occupancy rate (AOR) for 4-star and 5-star hotels in Selangor fluctuated between 2018 and 2Q2026, reflecting impact of the COVID-19 pandemic and the subsequent recovery in hotel demand.

Occupancy was relatively healthy in 2019, with the AOR of 4-star and 5-star hotels recorded at 63.8% and 70.6%, respectively. However, the AOR for both segments declined sharply in 2020 and remained subdued in 2021 due to movement restrictions and weaker travel demand.

Supported by the reopening of borders and improved travel activity in 2022, the market began its recovery. By 2024, the AOR for 4-star and 5-star hotels improved to 57.3% and 60.4%, respectively. In 2025, the AOR for 4-star hotels increased further to 59.4%, while in the 5-star hotel category, it moderated slightly to 58.0%. In the first five months of 2026, the AOR for 4-star and 5-star hotels stood at 55.7% and 55.6%, respectively - reflecting yearly improvement from 52.5% and 53.1% recorded in the preceding year.

Demand Analysis: Average Daily Rate

The average daily rate (ADR) for 4-star hotels in Selangor depicts a steady uptrend from 2018 to 2025, while the ADR for 5-star hotels showed some fluctuations, particularly during the pandemic period.

In 2018, the ADR for 4-star and 5-star hotels stood at RM124 per night and RM171 per night, respectively. The ADR for 5-star hotels increased sharply to RM433 per night in 2019, before declining to RM205 per night in 2020 and RM194 per night in 2021 following impact of the COVID-19 pandemic and movement restrictions. Supported by the reopening of borders in 2022 coupled with stronger tourism activity, the ADR for 4-star and 5-start hotels increased to RM260 per night and RM375 per night, respectively.

In the first five months of 2026, the ADR for 4-star and 5-star hotels stood at RM261 per night (2Q2025: RM250 per night) and RM382 per night (2Q2025: RM370 per night), respectively.

**Putrajaya: Hotel Market**

Supply Analysis: Existing Supply for All-Star Rating Hotels

As of 1Q2026, there are seven hotels in Putrajaya, collectively offering about 1,769 rooms. Six of the hotels offer more than 100 rooms, while only one hotel (14.3%) operates on a smaller scale with only 38 rooms (2.1%). Hotels in the 100–299 room category represent the largest share by property count, comprising four hotels (57.1%) with a total of 896 rooms (50.7%). Meanwhile, two hotels (28.6%) with more than 300 rooms account for 835 rooms (47.2%), underscoring the presence of large-scale, high-capacity developments.

Hotel Openings, 4Q2025 – 1H2026:

During the review period, there is no notable hotel opening in Putrajaya.

Supply Analysis: Existing Supply of 4-star and 5-Star Hotels

From 2018 to 3Q2025, there were modest movements in the supply of 4-star and 5-star hotels in Putrajaya. The number of 4-star hotels grew from none in 2018 to three in recent years, while there are 3 hotels in the 5-star category following a new addition since 2018.

The supply of 4-star hotel rooms, however, showed fluctuations during the review period. In 2019, the two new openings added 600 rooms, but the closure of one hotel in 2020 reduced supply to 453 rooms. The opening of two hotels in 2023 increased the cumulative supply to 1,053 rooms, and this figure has since remained unchanged.

In contrast, the 5-star segment displayed a more stable trajectory. Room supply declined from 421 in 2018 to 388 in 2019 before rebounding to 678 rooms in 2020, reflecting the closure of smaller hotels offset by addition of larger establishments. As of 1Q2026, the supply of both 4-star and 5-star hotels remained unchanged, with three (3) hotels in each category, offering 1,053 rooms and 678 rooms respectively.

Supply Analysis: Future Supply (Under Construction / Proposed or Planned)

As of 1Q2026, there are no known hotels under construction in Putrajaya. Meanwhile, there is a planned hotel (270 rooms) in the 100 to 299 rooms category.

Demand Analysis: Type of Hotel Guests

Tourism in Putrajaya, largely driven by domestic visitors, experienced a sharp downturn during the pandemic, with total hotel guests declining from 485,418 in 2019 to 194,274 in 2020 and further to 133,393 in 2021 due to travel restrictions and health measures.

The market rebounded strongly in 2022, with total hotel guests increasing to 455,444, supported by the recovery of both domestic and international segments. Growth momentum continued into 2023 and 2024 with Putrajaya receiving 659,728 and 777,420 guests, respectively.

In 2025, the number of hotel guests increased further to 789,050, made up of 222,220 foreign guests and 566,830 domestic guests. Domestic visitors remained the main contributor, accounting for approximately 72.0% of total hotel guests, while foreign visitors accounted for the remaining 28.0%.

Demand Analysis: Average Occupancy Rate

The average occupancy rate (AOR) for 4-star hotels in Putrajaya recorded a steady recovery, increasing from 41.2% in 2021 to 65.7% in 2025. In the first five months of 2026, the AOR moderated to 54.5%, compared to 61.1% in the first five months of 2025.

In contrast, the AOR for 5-star hotels showed some fluctuations between 2021 and 2024, ranging between 49.6% and 59.1%. A stronger recovery was observed in 2025, with the AOR improving to 64.2%. In the first five months of 2026, the AOR moderated to 54.2%, compared to 62.0% in the first five months of 2025.

Demand Analysis: Average Daily Rate

The average daily rate (ADR) for 4-star and 5-star hotels in Putrajaya demonstrated an overall upward trend between 2021 and 2025. During this period, the ADR for 4-star hotels increased from RM182 per night in 2021 to RM229 per night in 2025, while in the 5-star category, it posted a stronger increase from RM178 per night to RM350 per night.

In the first five months of 2026, the ADR for 4-star hotels improved to RM237 per night, compared to RM221 per night in 1Q-2Q2025. In contrast, the ADR for 5-star hotels declined to RM284 per night, compared to RM367 per night in the first five months of 2025.

**Penang: Hotel Market**

Supply Analysis: Existing Supply for All-Star Rating Hotels

The existing supply of hotels in Pulau Pinang are categorised based on total number of rooms. As of 1Q2026, the largest segment consists of hotels with over 300 rooms (10.3%, 26 hotels), followed closely by the 100–299 room category (19.4%, 49 hotels). The remaining distribution includes hotels with 20–49 rooms (39.1%, 99 hotels), 50–99 rooms (14.6%, 37 hotels) and 10–19 rooms (16.6%, 42 hotels).

Hotel Openings, 4Q2025 – 1H2026:

**Pulau Pinang – Hotel Openings in 4Q2025**

| No. | Development Name | Star Rating (Classification) | Location | Opening Date | No. of Rooms |
|---|---|---|---|---|---|
| 1 | Capri by Fraser | 5 (Upper Upscale) | Jalan Magazine | May 2026 | 248 |
| 2 | 1926 Heritage Hotel Penang, The Unlimited Collection | 5 (Upper Upscale) | Jalan Burma | April 2026 | 78 |
| 3 | Iconic Marjorie Hotel, A Tribute Portfolio Hotel | 5 (Upper Upscale) | Jalan Sultan Azlan Shah | January 2026 | 298 |
| 4 | Soori Penang | 5 (Luxury) | Lebuh Aceh | January 2026 | 15 |

*Source: Knight Frank Research*

As of 1H2026, four (4) notable hotels had commenced operations on Penang Island, namely Capri by Fraser Penang, 1926 Heritage Hotel Penang, The Unlimited Collection, Iconic Marjorie Hotel, A Tribute Portfolio Hotel and Soori Penang.

Supply Analysis: Existing Supply of 4-star and 5-Star Hotels

From 2020 to 2025, Pulau Pinang witnessed a consistent uptick in the presence of both 4-star and 5-star hotels, with positive compound annual growth rates (CAGR) of 4.0% and 9.0%, respectively. This trend indicates a steady growth in the hospitality sector. Correspondingly, the number of rooms in both categories experienced growth, with CAGRs of 3.3% for 4-star category and 7.6% for 5-star category. As of 1Q2026, there are 20 hotels in the 5-star category that offer a total of 5,372 rooms and 28 hotels with 4-star rating (7,503 rooms).

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Supply Analysis: Future Supply (Under Construction / Proposed or Planned)

In the medium to longer term, the completion of 18 upcoming hotels (9 incoming and 9 planned) is set to inject around 3,415 rooms to the existing hospitality stock.

The following tabulates selected upcoming hotels in Pulau Pinang which are either under construction or are being proposed / planned. Five (5) notable hotels, offering a total of 1,396 guest rooms, are scheduled for completion by 2H2026. These hotels are mainly in the Upscale category.

**Pulau Pinang - Selected Upcoming Hotels (Under Construction / Proposed), 2H2026**

| No. | Development Name | Star Rating (Classification) | Location | Operator | Expected Completion | No. of Rooms |
|---|---|---|---|---|---|---|
| 1 | JdV by Hyatt | 5 (Upper Upscale) | Gelugor | Hyatt Hotels Corporation | 2H2026 | 156 |
| 2 | Galaxy Minyoun Penang The Light City Hotel | 4 (Upscale) | Gelugor | Minyoun Hospitality | | 303 |
| 3 | InterContinental Penang Resort | 5 (Luxury) | Teluk Bahang | IHG Hotels & Resorts | | 355 |
| 4 | Harris Sunshine Penang | 4 (Upscale) | Ayer Itam | The Ascott Limited | | 289 |
| 5 | Hompton Air-Port@Bayan Lepas | 4 (Upscale) | Bayan Lepas | Hompton | | 293 |
| | | | | | GRAND TOTAL | 1,396 |

*Source: Knight Frank Research*
Note: Our preliminary classification, subject to change upon completion / opening.

Demand Analysis: Type of Hotel Guests

In 2019, domestic hotel guests continued to outnumber foreign guests. However, both segments declined significantly in 2020 and 2021 due to the COVID-19 pandemic, with foreign arrivals falling to just 11,000 in 2021 while domestic tourism proved relatively more resilient. Recovery began in 2022, led by a strong rebound in domestic guests, which increased to 5.07 million in 2024. Foreign guest arrivals recovered more gradually, reaching 3.18 million in 2024 and surpassing pre-pandemic levels for the first time. As a result, total hotel guest arrivals in Pulau Pinang reached a record high in 2024, reflecting the continued strength of domestic tourism and the recovery in international travel. The positive momentum continued into 2025, with domestic and foreign hotel guests increasing to 5.29 million and 3.47 million, respectively, representing year-on-year growth of 4.5% and 9.2%.

Demand Analysis: Average Occupancy Rate

The average occupancy rates (AOR) of 4-star and 5-star hotels in Pulau Pinang stood at 38.8% and 64.3%, respectively, in 2019, before declining sharply during the COVID-19 pandemic to 24.9% and 25.0% in 2021. Following the reopening of international borders in 2022, the tourism sector recovered steadily, with the AOR improving to 57.5% and 54.4% in 2022, 64.6% and 59.8% in 2023 and 67.1% and 65.4% in 2024 for 4-star and 5-star hotels, respectively. In 2025, the AOR stood at 66.5% for 4-star hotels and 65.9% for 5-star hotels. During the first five months of 2026 (5M2026), the AOR was recorded at 54.0% and 62.9%, respectively, compared with 61.7% and 62.5% in the corresponding period of 2025, indicating continued resilience in the hospitality sector despite a softer performance in the 4-star segment.

Demand Analysis: Average Daily Rate

In 2019, the average daily room rates (ADR) stood at RM184 for 4-star hotels and RM390 for 5-star hotels, before declining to RM133 and RM367, respectively, in 2020 following the onset of the COVID-19 pandemic. Despite continued travel restrictions in 2021, the ADR rebounded to RM202 for 4-star hotels and RM455 for 5-star hotels.

Following the reopening of international borders in 2022, the ADR increased further to RM275 for 4-star hotels and RM503 for 5-star hotels, before rising to RM300 and RM538, respectively, in 2023. In 2024, the ADR moderated marginally to RM299 for 4-star hotels and RM530 for 5-star hotels, before reaching RM304 and RM516, respectively, in 2025.

During the first five months of 2026 (5M2026), the ADR stood at RM278 for 4-star hotels and RM490 for 5-star hotels, compared with RM292 and RM524, respectively, in the corresponding period of 2025.

**Market Outlook: Hotel Sector**

The Ministry of Tourism, Arts and Culture (MOTAC) set an ambitious target for 2024 with the aim to attract 27.3 million international tourists and generate RM102.7 billion in tourism revenue. While the country recorded slightly over 25 million international tourist arrivals, falling short of the target, the figure still represented a significant year-on-year (y-o-y) increase of 24.2% from 20.14 million arrivals in 2023.

Malaysia's tourism sector continued to strengthen in 2025, supported by improved air connectivity, visa-friendly policies, strategic promotional campaigns and sustained demand from key regional source markets.

In 2026, Malaysia is targeting 47.0 million international tourist arrivals and RM147.1 billion in tourism receipts, with the Visit Malaysia 2026 (VM 2026) campaign expected to serve as a key catalyst for the tourism and hospitality sectors.

The VM 2026 roadmap is built around three core strategies: creating demand, increasing tourist traffic and prioritizing key markets. Key initiatives include branding campaigns, joint promotions and market segmentation. Target markets are divided into three tiers - Tier 1 includes China, India, Indonesia, Vietnam and Australia; Tier 2 focuses on South Korea, the Gulf Cooperation Council (GCC) countries and the United Kingdom; and Tier 3 targets Chinese Taipei, Germany, as well as emerging markets like Pakistan and Bangladesh.

The tourism sector will also focus on niche offerings, such as nature-based, experiential, medical, wellness, luxury, Muslim-friendly and bleisure (business and leisure) travel. Tourism Malaysia will continue collaborating with industry stakeholders and international partners to implement these strategies, strengthening the country's position as a top regional destination. Diversification efforts will also be supported by the Malaysia My Second Home (MM2H) programme, which aims to attract high-net-worth foreign nationals to reside long-term in Malaysia. This initiative is expected to benefit sectors like real estate, healthcare and education, reinforcing Malaysia's status as a preferred second-home destination.

In addition, Malaysia is on track to establish itself as a global healthcare hub by 2025 and 2026. The healthcare tourism sector generated RM2.25 billion in 2023, and in 2024, the country recorded 1.6 million healthcare travellers, contributing RM2.72 billion in revenue, which represents a 21% increase from the previous year.

Despite challenges such as global competition, economic fluctuations and geopolitical tensions, Malaysia's adaptability and focus on innovation will be key to sustaining tourism growth. Continued government support and collaboration with the private sector will be essential for overcoming obstacles and reaching the sector's growth targets.

With a focus on digital transformation, sustainability and cultural heritage, Malaysia is poised for substantial growth in 2026. The VM 2026 campaign will be a crucial milestone, driving further expansion and reaffirming Malaysia's status as a premier Southeast Asian destination.

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**OFFICE SECTOR**

**Property Market Analysis: Selangor Office Market**

The cumulative supply of office space in Selangor stood at 27.8 million sq. ft. as of 1Q2026, with no new completion during the review period. The most recent additions, completed in 2025, were Sunsuria Forum and Sunway Square Corporate Towers, which collectively contributed approximately 1.3 million sq. ft. of net lettable area (NLA).

Looking ahead, the supply pipeline is expected to gain momentum, with about 1.2 million sq. ft. of new office space scheduled for completion by end-2026, primarily driven by The Capitol in Bandar Utama.

**Selangor – Future Supply of Office Space, 2026**

| Development / Building Name | Location | Expected Completion Year | Estimated NLA (sq ft) | Targeted Green Certification |
|---|---|---|---|---|
| The Capitol | Bandar Utama | 2026 | 1,200,000 | GreenRE |
| Total | | | 1,200,000 | |

Source: Knight Frank Research

Occupancy levels in Selangor remained broadly stable in 1Q2026(p), easing marginally to 73.2% (2025: 73.6%). By sub-locality, occupancy in Petaling Jaya recorded a slight improvement to 76.6%, while in Subang Jaya, Shah Alam and Cyberjaya, occupancy levels moderated to 63.9%, 86.6% and 69.1%, respectively.

The average monthly rental rate for purpose-built office space in Selangor continued its upward trend, increasing to RM4.33 per sq. ft. in 1Q2026 (2025: RM4.26 per sq ft). Petaling Jaya and Subang Jaya registered modest rental growth to RM4.61 per sq. ft and RM4.69 per sq ft, respectively, while rental rates in Shah Alam and Cyberjaya remained unchanged at RM3.54 per sq. ft. and RM3.73 per sq ft, respectively.

Recent investment activity in Selangor included the sale of Menara UAC in Mutiara Damansara for RM95 million, reflecting a transacted price of RM807 per sq ft. In addition, the proposed acquisition of PFCC Towers 1, 2, 4 and 5 in Puchong for RM440 million (RM515 per sq ft) forms part of the asset injection into the proposed listing of IOIPG REIT.

**Property Market Analysis: Subang Jaya Office Market**

The cumulative office supply in Subang Jaya stood at 3.89 million sq. ft. as of 1Q2026, with no notable completion during the review period. By sub-locality, Bandar Sunway accounted for the largest share at 2.00 million sq. ft. (51.4%), followed by the Subang Jaya Commercial District with 1.10 million sq. ft. (31.8%) and Puchong with 0.79 million sq. ft. (22.8%).

Overall occupancy of selected purpose-built office spaces in Subang Jaya declined to 63.9% in 1Q2026 (2025: 67.8%), primarily reflecting the recent completion of Sunway Square Corporate Towers. Similarly, average occupancy for Grade A office spaces eased to 55.3% (2025: 60.1%). In contrast, occupancy for Grade B office spaces remained relatively stable at 77.7% (2025: 78.2%).

Meanwhile, the average rental rate for selected purpose-built offices rose to RM4.69 per sq. ft. in 1Q2026, up from RM4.53 per sq. ft. in 2025. Grade A and Grade B office rents strengthened to RM5.29 per sq. ft. per month and RM3.71 per sq. ft. per month, respectively (2025: RM5.17 and RM3.65 per sq. ft. per month).

**Property Market Analysis: Putrajaya Office Market**

The total supply of purpose-built office space in Putrajaya (excluding government buildings) stood at approximately 4.4 million sq. ft. as of 1Q2026, with no notable completions during the review period. Precinct 3 continued to account for the largest share of office stock, contributing 2.2 million sq. ft. (50.3% of total supply), followed by Precinct 2 with 1.4 million sq. ft. (31.9%). The remaining precincts collectively accounted for approximately 0.8 million sq ft, representing 17.8% of the total office inventory.

Looking ahead, the office market is expected to see a modest increase in supply, with three developments (total NLA of 0.6 million sq ft) scheduled for completion over the short to medium term.

Occupancy levels remained stable in 1Q2026, with the overall occupancy rate holding at 61.8%. On the investment front, the proposed acquisition of IOI City Towers in IOI Resort City for RM540 million during the review period, reflected a price of approximately RM550 per sq ft. The acquisition forms part of the asset injection into the proposed listing of IOIPG REIT.

**Market Outlook: Office Sector**

Malaysia's economy continued to expand 5.4% in 1Q2026 - easing from an earlier 6.2% in 4Q2025. Growth was supported by resilient domestic demand, sustained investment activity and firm export performance. While inflation edged higher to 1.6% (4Q2025: 1.3%) amid external cost pressures, labour market conditions remained stable, with unemployment declining to 2.9% (4Q2025: 3.0%). Against this backdrop, Bank Negara Malaysia has maintained its 2026 GDP growth forecast of 4.0% to 5.0%, reflecting expectations of continued economic expansion despite a more uncertain global environment.

Looking ahead, the Selangor office market is expected to remain relatively resilient, supported by its established business ecosystems, deep talent pool, cost competitiveness and diverse occupier base. New supply remains manageable in the near term, with approximately 1.2 million sq. ft. expected from the completion of The Capitol in Bandar Utama, allowing existing developments additional time to absorb recent additions.

Occupier demand is expected to remain focused on operational efficiency, workplace quality and accessibility. As occupiers continue to rationalise portfolios and optimise workplace strategies, demand is likely to gravitate towards well-connected, higher-specification assets within established commercial hubs such as Petaling Jaya, Bandar Sunway, Bandar Utama and Cyberjaya. This is expected to reinforce the ongoing divergence between prime and secondary buildings, with performance increasingly influenced by asset quality, ecosystem strength and locational advantages.

Policy initiatives are also expected to support long-term demand from digital economy and business services occupiers. Budget 2026 reinforces Malaysia's focus on attracting high-value investments, advancing the digital economy and strengthening the country's position as a regional services hub, providing a supportive backdrop for occupier expansion and investment activity.

Complementing these efforts, MDEC's Malaysia Digital Location Recognition (MDLR) framework introduces a clearer certification pathway for office developments targeting digital economy companies through the MD Nexus designation, with greater emphasis on digital infrastructure, business environment and operational readiness. At the same time, the New Incentive Framework (NIF) signals a shift towards a more outcome-based investment incentive structure, supporting future investment and expansion activities across priority sectors.

While the impact on office demand is expected to be gradual, these initiatives collectively strengthen Selangor's appeal as a destination for technology, digital and knowledge-based industries, particularly within established business and innovation hubs across the state.

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We are of the opinion that the Market Value(s) of the interest(s) in perpetuity in the Subject Properties, subject to the **Terms of Reference and bases/assumptions stated for the respective properties in this valuation certificate**, the proposed Hotel Master Lease Agreement (in respect of hotel properties) and the existing / committed tenancies entered to-date (in respect of retail and office properties) and the titles / forthcoming strata title(s) when issued, being free from all encumbrances, good, marketable and registrable, as at 31 May 2026 are as follows:-

| No. | Reference No. | Identification of Property | Market Value |
|---|---|---|---|
| 1. | An integrated commercial development forming part of the IOI Resort City, Putrajaya: | | |
| | V/COR/26/0086(A) | IOI City Mall | RM5,150,000,000 |
| | V/COR/26/0086(B) | Moxy Putrajaya | RM222,000,000 |
| | V/COR/26/0086(C) | Le Méridien Putrajaya | RM343,000,000 |
| | V/COR/26/0086(H) | IOI City Tower 1 & 2 | RM551,000,000 |
| 2. | V/COR/26/0086(D) | Putrajaya Marriott Hotel, Putrajaya | RM266,000,000 |
| 3. | V/COR/26/0086(E) | W Kuala Lumpur, Kuala Lumpur | RM391,000,000 |
| 4. | V/COR/26/0086(F) | Courtyard by Marriott Penang, Pulau Pinang | RM166,000,000 |
| 5. | An integrated commercial development known as Puchong Financial Corporate Centre (PFCC), Selangor Darul Ehsan: | | |
| | V/COR/26/0086(G) | Four Points by Sheraton Puchong | RM128,000,000 |
| | V/COR/26/0086(I) | PFCC Tower 1, 2, 4 & 5 | RM447,000,000 |
| | | **Total Market Value** | **RM7,664,000,000** |

**Signed for and on behalf of**
**Knight Frank Malaysia Sdn Bhd**

Knight Frank Malaysia Sdn Bhd
200201017816 (585479-A)

**JUSTIN CHEE TING HWANG**
**Registered Valuer, V-774**
**RICS Registered Valuer, 1235888**
**MRICS, MRISM, MPEPS**

Date: 20 JUL 2026

Scan here to verify the content and authenticity of this certificate

**Note: -**

The above valuation is peer reviewed by Knight Frank Malaysia Sdn Bhd (Head Office), Mr. Ooi Hsien Yu (Registered Valuer, V-892).

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## 1.0 V/COR/26/0086(A) to (C) and (H) – IOI CITY MALL + MOXY PUTRAJAYA + LE MÉRIDIEN PUTRAJAYA + IOI CITY TOWER 1 & 2, PUTRAJAYA

**Locality**

Located within IOI Resort City, an integrated resort and township development in Putrajaya comprising residential dwellings, commercial offices, branded hotels, golf course and one of the country's largest shopping complex.

**Legal Aspect**

The official searches conducted on 25 June 2026 have revealed that the master title particulars and legal status of IOI Resort City remain unchanged as per our previous Valuation Report.

During the review period and pursuant to the correspondence issued by Pejabat Daerah dan Tanah Sepang dated 21 January 2026 bearing Reference No. PTSEL/10/B/PPS/2025/6, we note that the subdivision of Lot 109708 has been approved, subject to the terms and conditions stated therein. Subsequently, vide a copy of the letter issued by Jurukur Jitu Runding dated 13 March 2026 in relation to the subdivision application, we further note that the necessary charges have been fully paid and is currently pending the issuance of the temporary title.

## 1.0(A) V/COR/26/0086(A) – IOI CITY MALL

## 1.1(A) IDENTIFICATION OF PROPERTY

**Interest Valued / Type of Property**

Legal interest in a four (4)-level shopping complex and a cinema ("ICM Phase 1") and an extended retail block comprising a five (5)-storey shopping complex with a sub-basement level and a cinema ("ICM Phase 2"), along with surface, basement and elevated car park level(s) ("ICM Car Parks"); within an integrated commercial development known as IOI City Mall, forming part of the IOI Resort City; sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa and Parent Lot 109708 held under Master Title No. GRN 332361, Mukim Dengkil, both located within District of Sepang, Selangor Darul Ehsan.

**Terms of Reference**

**WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE(S) OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**

**I. PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTERED BETWEEN IOI CITY MALL SDN BHD / IOI CITY PARK SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / "CLIENT"):**

**A. THE PARENT LOTS WILL BE SUBDIVIDED, AMALGAMATED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE CONVEYING AN INTEREST IN PERPETUITY AND WHEN ISSUED, IS FREE FROM ALL ENCUMBRANCES AND RESTRICTIVE CONDITIONS, WITH CATEGORY OF LAND USE FOR "BUILDING" COVERING A NET LAND AREA MEASURING APPROXIMATELY 70.81 ACRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**

**B. THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**

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## 1.0(A) VICOR/26/0086(A) – IOI CITY MALL

## 1.1(A) IDENTIFICATION OF PROPERTY (CONT'D)

**Terms of Reference**

**C. OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE MASTER TITLE(S) AND THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**

**II. PURSUANT TO THE ABOVEMENTIONED DRAFT SALE AND PURCHASE AGREEMENT(S), THE SUBJECT PROPERTY WILL BE SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING / COMMITTED TENANCIES; AND**

**III. PURSUANT TO THE UNDERTAKING LETTERS DATED 8 APRIL 2026 AND 16 JULY 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI CITY MALL SND BHD AND IOI CITY PARK SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"); ALL NECESSARY APPROVALS FOR THE CONVERSION OF THE COMMON AREAS AND CAR PARKING AREAS INTO ADDITIONAL / ENLARGED RETAIL AND STORAGE AREA(S) RESULTING TO A TOTAL NET LETTABLE AREA OF ABOUT 239,458.06 SQUARE METRES (2,577,505 SQUARE FEET), INCLUDING THE APPROVAL OF THE REVISED BUILDING PLANS / AS-BUILT DRAWINGS WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".**

## 1.2(A) PROPERTY DESCRIPTION

**Physical Aspect**

As at the date of re-inspection, the physical state (including Gross Floor Area + car park facilities) of the IOI City Mall remained unchanged as per our previous valuation.

**NLA / Occupancy**

The tenancy schedule dated 31 May 2026 has revealed that there is a change in terms of NLA to 2,577,505 sq. ft. (Note) as compared to our previous Valuation Report at 2,583,506 sq. ft. with the actual average concluded gross rental rate increased from RM10.30 per square foot ("psf") to RM10.59 psf per month over the occupied NLA.

Note: The abovementioned total NLA include the reconfigured and additional retail lot(s) / kiosk(s) / storage(s). Vide the copies of Undertaking Letter dated 8 April 2026 and the Supplementary / Addendum Letter dated 16 July 2026; revealed that all necessary approvals for the conversion of use for the enlarged retail lot(s) / kiosk(s) and storage area(s) resulting a total net lettable area of about 239,458.06 square metres (2,577,505 square feet); including approval of the revised building plans / as-built drawings will be obtained from the relevant authorities; with all relevant fees (if any) fully paid and thereafter issued with a Certificate of Completion and Compliance. For the purpose of this valuation, we have included the aforesaid area resulting to an adopted total net lettable area of about 239,458.06 square metres (2,577,505 square feet) for IOI City Mall in our valuation.

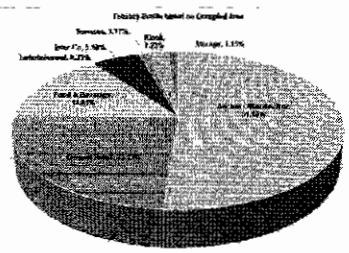
The current occupancy rate has increased from 97.0% to 97.9% due to the addition of new tenants. The current weighted average lease expiry ("WALE") stands at 2.35 years.

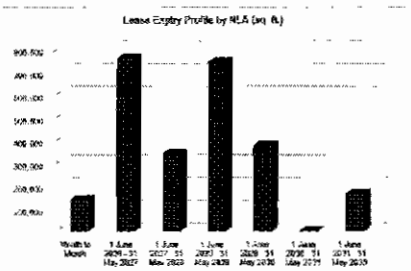
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## 1.0(A) V/COR/26/0086(A) – IOI CITY MALL

## 1.2(A) PROPERTY DESCRIPTION (CONT'D)

**Tenancy Profile & Lease Expiry Profile**






## 1.3(A) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by Investment Method** as the primary approach and supported by the **Comparison Approach**.

**Historical Performance**

Historical Operating Performance of IOI City Mall for Financial Period(s) Ended ("FPE") 31 October 2025 and Unaudited FPE 31 May 2026

| | FPE 31 Oct 2025 (4-month) | Unaudited FPE 31 May 2026 (11-month) |
|---|---|---|
| Average Total NLA | 2,549,127 sq. ft. | 2,559,099 sq. ft. |
| Average Occupancy | 98% | 97% |
| Total Gross Income (1) | RM154,340,000 | RM437,389,000 |
| Total Outgoings (2) | RM54,159,000 | RM146,388,000 |
| Net Property Income | RM100,181,000 | RM291,001,000 |

Notes:

The above historical performance also incorporated the pro forma adjustment such as property management fees and expenses and non-cash item such as provision of doubtful debt.

(1) Total Gross Income consists of rental income, service and promotional charges, utilities recovery incomes, committed valet parking income, car park income, other related incomes, rental rebates and business income receivable from inter-co tenants.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, car park expenses, other operating expenses, property management fees and cost of sales for inter-co tenants.

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## 1.0(A) VICOR/26/0086(A) – IOI CITY MALL

## 1.3(A) MARKET VALUE (CONT'D)

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by Investment Method | RM5,150,000,000 |
| Comparison Approach | RM5,189,000,000 |

**Market Value**

**RM5,150,000,000.**

**Income Approach by Investment Method**

We have reassessed the Market Value of IOI City Mall with the updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the term rental committed (from RM10.30 psf to RM10.69 psf over the occupied NLA) due to the changes in NLA / renewed tenancies / additional take-up of vacant units.

**Comparison Approach**

During the review period, we identified one recent mall transaction within the Klang Valley, namely Setapak Central Mall.

Setapak Central Mall is a three (3)-storey shopping mall together with a basement carpark located within Setapak, Wilayah Persekutuan Kuala Lumpur. It was transacted at RM435,000,000 (analysed to be at RM845 psf) between Festiva Mall Sdn Bhd (Vendor) and Pacific Trustees Berhad, acting solely in its capacity as the trustee for and on behalf of KIP Real Estate Investment Trust (Purchaser). However, after reviewed and analysed the said transaction, we have not adopted it as comparable because it is a localised neighbourhood mall with relatively smaller NLA when compared to ICM, more localised catchment profiles and less diversified tenant mixes.

There is no recent transaction involving standalone car park assets were observed.

Therefore, we have relied on the same set of mall and car park transactions used in our previous valuation.

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## 1.0(B) VICOR/26/0086(B) – MOXY PUTRAJAYA

### 1.1(B) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 480-room hotel known as Moxy Putrajaya together with other supporting amenities / facilities attached thereto, all forming part of an integrated commercial development known as IOI Resort City sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa and Parent Lot 109708 held under Master Title No. GRN 332361, Mukim Dengkil, both located within District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI CITY HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE PARENT LOTS WILL BE SUBDIVIDED, AMALGAMATED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE CONVEYING AN INTEREST IN PERPETUITY AND WHEN ISSUED, IS FREE FROM ALL ENCUMBRANCES AND RESTRICTIVE CONDITIONS, WITH CATEGORY OF LAND USE FOR "BUILDING" COVERING A NET LAND AREA MEASURING APPROXIMATELY 70.81 ACRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**<br><br>**THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE MASTER TITLE(S) AND THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**II. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**III. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**IV. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI CITY HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

## 1.0(B) V/COR/26/0086(B) – MOXY PUTRAJAYA

### 1.2(B) PROPERTY DESCRIPTION

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms + facilities) remains unchanged as per our previous Valuation Report.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2024** Note | 37.0% | RM298 |
| **FYE 30 June 2025** | 54.7% | RM295 |
| **FPE 31 October 2025** | 70.6% | RM300 |
| **FPE 31 May 2026** | 68.7% | RM292 |

Note: The FYE 30 June 2024 performance figures reflect operating results from the hotel's opening date as of 6 February 2024, and do not represent a full financial year.

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

### 1.3(B) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM222,000,000 |
| Comparison Approach | RM216,000,000 |

**Market Value**

**RM222,000,000.**

## 1.0(B) VICOR/26/0056(B) – MOXY PUTRAJAYA

## 1.3(B) MARKET VALUE

**Income Approach by DCF Method**

We have reassessed the Market Value of Moxy Putrajaya with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR, ADR, departmental revenue, departmental expenses and undistributed operating expenses as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

Year 1: 70.0% to Year 10: 83.0% (based on 480 hotel rooms)

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Moxy Putrajaya are as follows

| Selected CompSet extracted from A-DATA [1] | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
| CompSet Historical Performance | 28.9% - 74.5% | 49.6% - 70.6% | 45.8% - 76.0% | 44.9% - 75.4% | 47.7% - 69.5% | 3.5% |

| Moxy Putrajaya – Historical Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
| Historical Performance | - | 37.0% | 54.7% | 70.6% | 68.7% | 47.8% |

| Moxy Putrajaya – Forecasted Operating Performance | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 70.2% | 75.2% | 80.6% | 81.5% | 82.5% | 4.1% |
| Knight Frank's Projections [4] | 70.0% | 72.0% | 77.0% | 77.0% | 82.0% | 4.0% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections [4] | 83.0% | 83.0% | 83.0% | 83.0% | 83.0% | 1.9% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Pulse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel

(2) Based on the available months in Year 2026 from January to June.

(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).

(4) The projected AOR for Year 1 has been revised upwards to 70.0% from 63.0% in the previous Valuation Report, after taking into consideration of the improvement in the hotel's actual AOR from 54.7% in FYE 2025 to 68.7% for the 11-month FPE 31 May 2026. Accordingly, the AOR is projected at a stabilised rate of 83.0% in Year 6 (previously 75.0% in Year 6), which is in line with the updated hotel forecast provided by the Client. The latest actual operating performance indicates that the hotel has continued to strengthen its market position and is progressing towards a more stabilised trading performance.

Knight Frank

## 1.0(B) VICOR/26/0086(B) – MOXY PUTRAJAYA

## 1.3(B) MARKET VALUE

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM310 to Year 10: RM345**

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Moxy Putrajaya are as follows:

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM282 – RM358 | RM322 – RM420 | RM366 – RM441 | RM347 – RM433 | RM289 – RM439 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | RM343 – RM476 | – |

**Moxy Putrajaya – Historical Performance**

| Item | FYE202 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | - | RM298 | RM295 | RM300 | RM292 | -1.0% |

**Moxy Putrajaya – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM310 | RM316 | RM324 | RM331 | RM337 | 2.2% |
| Knight Frank's Projections[4] | RM310 | RM315 | RM320 | RM325 | RM330 | 1.6% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections[4] | RM335 | RM340 | RM345 | RM345 | RM345 | 1.2% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Pulse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected ADR for Year 1 has been revised downwards to RM310 from RM315 in the previous Valuation Report, after taking into consideration of the hotel's actual ADR from RM295 in FYE 2025 to RM292 for the 11-month FPE 31 May 2026, as well as the updated hotel forecast provided by the Client. Accordingly, the ADR is projected at a stabilised rate of RM345 from Year 8 onwards (previously RM345 in Year 5 to RM400 in Year 10).

Knight Frank

**1.0(B) V/COR/26/0086(B) – MOXY PUTRAJAYA**

**1.3(B) MARKET VALUE**

**Income Approach by DCF Method**

Summary of Parameters (Cont'd)

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 22.3% to 23.7% | 24.8% | Year 1 - Year 10: 24.0% |
| Other Operated Departments | 0.0% to 1.1% | 0.002% | Year 1 - Year 10: 0.005% |
| Miscellaneous Income | 0.0% to 2.2% | 1.7% | Year 1 - Year 10: 1.5% |

Similar to our previous Valuation Report, we have adopted the same revenue ratio for Food and Beverage department; whilst a higher projected revenue ratio of 1.5% is projected for the combination of Other Operated Departments and Miscellaneous Income as compared to our previous Valuation Report of 1.0% due to the latest hotel performance and projection. Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Expenses | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 20.8% to 27.1% | 21.1% | Year 1 - Year 10: 22.0% |
| Food and Beverage | 78.9% to 104.0% | 70.7% | Year 1 - Year 10: 70.0% |
| Other Operated Departments | 22.2% to 2,695.9% | 7,060.5% | Year 1 - Year 10: 50.0% |
| Miscellaneous Income | - | 13.3% | Year 1 - Year 10: 25.0% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection, we have reduced the fixed rate for the Room expenses from 27.0% to 22.0% and Food and Beverage expenses from 72.0% to 70.0% after having reviewed the latest FPE 31 May 2026 performance which showed a reduced expenses margin as compared to FYE2025. A same fixed rate is adopted for Other Operated Departments expenses when compared to our previous Valuation Report; whilst an additional expense has been allocated for Miscellaneous Income at 25.0% following the latest hotel performance and projection. Our projection ratios (% of Departmental Revenue) are aligned with the HTL historical performance of the hotel and the projection.

**Undistributed Operating Expenses**

| Undistributed Operating Expenses | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 8.6% to 20.2% | 9.2% | Year 1: 9.0% - Year 10: 8.5% |
| Information & Telecommunications System | 2.3% to 4.7% | 2.7% | Year 1: 3.0% - Year 10: 2.8% |
| Sales & Marketing | 7.0% to 10.8% | 7.0% | Year 1: 7.0% - Year 10: 6.0% |
| Property Operation & Maintenance | 2.4% to 4.5% | 2.5% | Year 1: 4.0% - Year 10: 3.0% |
| Utilities | 6.5% to 19.6% | 6.2% | Year 1: 8.0% - Year 10: 7.6% |

Similar to our previous Valuation Report, we have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%). In our latest projection, we have reduced the Year 1 undistributed operating expense ratios for Administrative & General from 10.0% to 9.0% and Utilities from 10.0% to 8.0%. Conversely, the ratios for Information & Telecommunication Systems and Sales & Marketing have been revised upwards from 2.0% to 3.0% and from 6.5% to 7.0% respectively, while the ratio for Property Operations and Maintenance has been maintained at 4.0% after having reviewed the latest FPE 31 May 2026 performance and updated hotel forecast provided by the Client.

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit, remains unchanged in accordance with the HMA.

**Capitalisation Rate: 6.50%**

Remains unchanged as per our previous Valuation Report.

**Discount Rate (PV): 9.00%**

The discount rate has been revised from 9.50% to 9.00% in view of our latest cash flow projection which incorporates lower growth and escalation assumptions. The projection has considered the improved hotel operating performance observed from the latest 11-month actual results as at FPE 31 May 2026 together with the latest hotel projections provided to us. Accordingly, the projected operating performance for the initial years has been revised to reflect the latest actual performance, while more moderate growth and escalation assumptions have been adopted over the remaining projection period. The adopted discount rate remains appropriate reflecting the variable rent structure under the proposed master lease which is linked to the hotel's operating performance as well as the escalation assumptions adopted in the projection.

**Comparison Approach**

During the review period, no recent hotel transaction were observed. Therefore, we have relied on the same set of hotel transactions used in our previous valuation.

Knight Frank

## 1.0(C) V/COR/26/0086(C) – LE MERIDIEN PUTRAJAYA

### 1.1(C) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | Legal interest in a 5-star rated 354-room hotel known as Le Méridien Putrajaya together with other supporting amenities / facilities attached thereto, within an integrated commercial development forming part of the IOI Resort City sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Besa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTERED BETWEEN IOI CITY HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY WILL BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE. THE AFORESAID STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT.**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE STRATIFICATION OF THE BUILDING WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**II. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**III. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**IV. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI CITY HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |

Knight Frank

## 1.0(C) V/COR/26/0086(C) – LE MÉRIDIEN PUTRAJAYA

### 1.2(C) PROPERTY DESCRIPTION

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms – facilities) remains unchanged as per our previous Valuation Report.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 78.1% | RM417 |
| **FYE 30 June 2024** | 88.0% | RM485 |
| **FYE 30 June 2025** | 75.0% | RM488 |
| **FPE 31 October 2025** | 79.2% | RM472 |
| **FPE 31 May 2026** | 81.1% | RM469 |

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

### 1.3(C) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach.**

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM343,000,000 |
| Comparison Approach | RM345,000,000 |

**Market Value**

**RM343,000,000.**

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## 1.0(C) V/COR/26/0086(C) – LE MÉRIDIEN PUTRAJAYA

## 1.3(C) MARKET VALUE

**Income Approach by DCF Method**

We have reassessed the Market Value of Le Méridien Putrajaya with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR and ADR as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

**Year 1: 81.5% to Year 10: 85.0% (based on 354 hotel rooms)**

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Le Méridien Putrajaya are as follows

| Selected CompSet extracted from A-DATA [1] | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
| CompSet Historical Performance | 25.0% - 62.5% | 34.8% - 80.4% | 35.5% - 64.7% | 40.6% - 73.7% | 27.4% - 63.7% | 10.9% |
| **Le Méridien Putrajaya – Historical Performance** | | | | | | |
| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
| Historical Performance | 78.1% | 86.0% | 75.0% | 79.2% | 81.1% | -2.0% |
| **Le Méridien Putrajaya – Forecasted Operating Performance** | | | | | | |
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 82.0% | 83.5% | 84.3% | 84.9% | 85.8% | 1.1% |
| Knight Frank's Projections [4] | 81.5% | 83.0% | 84.0% | 80.0% | 81.0% | -0.2% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections [4] | 83.0% | 84.0% | 85.0% | 85.0% | 85.0% | 0.5% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Putrajaya Marriott Hotel, Movenpick Hotel & Convention Centre KLIA Sepang and Sunway Resort Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected AOR for Year 1 has been revised upwards to 81.5% from 78.0% in the previous Valuation Report, after taking into consideration of the hotel's actual AOR from 75.0% in FYE 2025 to 81.1% for the 11-month FPE 31 May 2026, as well as the updated hotel forecast provided by the Client. Accordingly, the AOR has been projected to stabilise at 85.0% from Year 8 onwards (previously 83.0% in Year 8 onwards)

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## 1.0(C) VICOR26/0086(C) – LE MERIDIEN PUTRAJAYA

## 1.3(C) MARKET VALUE

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM500 to Year 10: RM630**

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Le Méridien Putrajaya are as follows:

**Selected CompSet extracted from A-DATA (1)**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 (2) | 2-year CAGR (3) |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM297 – RM529 | RM399 – RM580 | RM445 – RM511 | RM399 – RM623 | RM475 – RM699 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | RM453 – RM622 | – |

**Le Méridien Putrajaya – Historical Performance**

| Item | FYE202 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR (3) |
|---|---|---|---|---|---|---|
| Historical Performance | RM417 | RM485 | RM489 | RM472 | RM469 | 8.3% |

**Le Méridien Putrajaya – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM503 | RM538 | RM554 | RM571 | RM588 | 4.0% |
| Knight Frank's Projections (4) | RM500 | RM520 | RM540 | RM560 | RM570 | 3.3% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections (4) | RM585 | RM600 | RM610 | RM620 | RM630 | 2.6% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Putrajaya Marriott Hotel, Movenpick Hotel & Convention Centre KLIA Sepang and Sunway Resort Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected ADR for Year 1 has been revised downwards to RM500 from RM520 in the previous Valuation Report, after taking into consideration of the hotel's actual ADR from RM489 in FYE 2025 to RM469 for the 11-month FPE 31 May 2026, as well as the updated hotel forecast provided by the Client. Accordingly, the ADR has been projected to stabilise at RM630 in Year 10, as compared with RM645 in Year 10 in the previous Valuation Report.

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**1.0(C) V/COR/26/0086(C) – LE MERIDIEN PUTRAJAYA**

**1.3(C) MARKET VALUE**

**Income Approach by DCF Method**

Summary of Parameters (Cont'd)

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 39.2% to 44.3% | 43.2% | Year 1 - Year 10: 43.0% |
| Other Operated Departments | 0.002% to 0.007% | 0.005% | Year 1 - Year 10: 0.005% |
| Miscellaneous Income | 1.0% to 1.9% | 1.5% | Year 1 - Year 10: 2.0% |

Similar to our previous Valuation Report, we have adopted the same revenue ratio for Food and Beverage department and Other Operated Departments; whilst a higher projected revenue ratio of 2.0% is projected for the Miscellaneous Income as compared to our previous Valuation Report of 1.9% following the latest hotel performance and projection. Our projection ratios (% of Operating Revenue) are aligned with the hotel and the projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Expenses | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 19.4% to 26.8% | 22.3% | Year 1 - Year 10: 23.0% |
| Food and Beverage | 64.2% to 66.0% | 62.0% | Year 1 - Year 10: 65.0% |
| Other Operated Departments | 1,667% to 532.7% | 0.0% | Year 1 - Year 10: 60.0% |
| Miscellaneous Income | 28.5% - 56.1% | 43.3% | Year 1 - Year 10: 45.0% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection we have maintained the same fixed rate adopted in our previous Valuation Report after having reviewed the latest hotel performance. Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the projection.

**Undistributed Operating Expenses**

| Undistributed Operating Expenses | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 6.4% to 9.0% | 7.8% | Year 1: 7.5% - Year 10: 7.1% |
| Information & Telecommunications System | 1.4% to 1.6% | 1.4% | Year 1: 1.5% - Year 10: 1.4% |
| Sales & Marketing | 4.7% to 5.8% | 5.4% | Year 1: 6.0% - Year 10: 5.7% |
| Property Operation & Maintenance | 3.4% to 4.0% | 4.0% | Year 1: 4.0% - Year 10: 3.8% |
| Utilities | 7.0% to 7.8% | 8.6% | Year 1: 8.0% - Year 10: 7.6% |

Similar to our previous Valuation Report, we have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%). In our latest projection, we have maintained the same fixed rate adopted in our previous Valuation Report after having reviewed the latest hotel performance. Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection.

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit, in accordance with the HMA.

**Capitalisation Rate: 6.50%**

Remains unchanged as per our previous Valuation Report.

**Discount Rate (PV): 9.00%**

Remains unchanged as per our previous Valuation Report.

**Comparison Approach**

During the review period, no recent hotel transaction were observed. Therefore, we have relied on the same set of hotel transactions used in our previous valuation.

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## 1.0(D) V/COR/26/0086(H) – IOI CITY TOWER 1 & 2

### 1.1(D) IDENTIFICATION OF PROPERTY

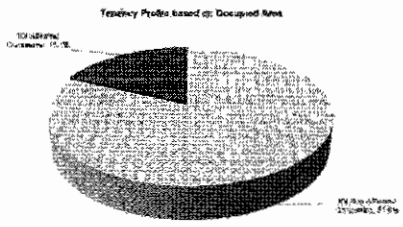
| | |
|---|---|
| **Interest Valued / Type of Property** | Legal interest in two (2) blocks of thirty-one (31)-storey office buildings together with seven (7) surface car park bays each known as IOI City Tower 1 ("ICT 1") and IOI City Tower 2 ("ICT 2") respectively; within an integrated commercial development forming part of the IOI Resort City; both sited on part of Parent Lot 10113 held under Master Title No. GRN 336712, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE(S) OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT(S) TO BE ENTEREO BETWEEN IOI CITY TOWER ONE SDN BHD / IOI CITY TOWER TWO SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG REIT) ("PURCHASER" / "MTRUSTEE"/ THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY WILL BE STRATIFIED AND ISSUED WITH A SEPARATE BLOCK / INDIVIDUAL STRATA TITLE(S) FOR EACH RESPECTIVE BUILDINGS. THE AFORESAID STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT; AND**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE STRATIFICATION OF THE BUILDINGS WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**II. THE SUBJECT PROPERTY WILL BE SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING / COMMITTED TENANCIES; AND**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTIONS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED IS BASED ON ASSUMPTIONS THAT ARE YET OR FULLY REALISED".** |
| **Physical Aspect** | As at the date of re-inspection, the physical state(s) of the ICT 1 and ICT 2 (including Gross Floor Area and car park facilities) remained unchanged as per our previous valuation. |
| **NLA / Occupancy** | The tenancy schedule dated 31 May 2026 has revealed that the NLA of the respective tower remained unchanged as per previous valuation; with the current occupancy rate increased from 86.4% to 91.4% due to the addition of new tenants. The current WALE stands at 2.24 years. |

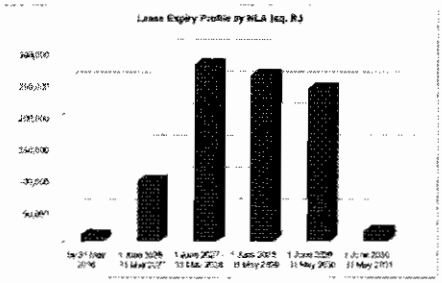
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## 1.0(D) VICOR26/0086(H) – IOI CITY TOWER 1 & 2

## 1.2(D) PROPERTY DESCRIPTION (CONT'D)

**Tenancy Profile & Lease Expiry Profile**





## 1.3(D) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by Investment Method** as the primary approach and supported by the **Comparison Approach.**

**Historical Performance**

**Historical Operating Performance of IOI City Towers for FPE 31 October 2025 and Unaudited FPE 31 May 2026**

| | FPE 31 Oct 2025 (4-month) | Unaudited FPE 31 May 2026 (11-month) |
|---|---|---|
| Average Total NLA | 987,117 sq. ft. | 982,617 sq. ft. |
| Average Occupancy | 55% | 61% |
| Total Gross Income [1] | RM10,411,000 | RM31,391,000 |
| Total Outgoings [2] | RM5,436,000 | RM14,210,000 |
| Net Property Income | RM4,975,000 | RM17,181,000 |

Notes:

The above historical performance also incorporated pro forma adjustments excluding other inter-related income, entertainment expenses as well as non-cash items such as provisions for doubtful debts, bank charges, compensation and penalties and has incorporated certain pro forma adjustments relating to property management fees and expenses.

(1) Total Gross Income consists of rental income, utilities recovery incomes, car park income, other related incomes and miscellaneous income.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, other operating expenses and property management fees.

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## 1.0(D) V/COR/26/0086(H) – IDI CITY TOWER 1 & 2

## 1.3(D) MARKET VALUE (CONT'D)

**Reconciliation of Values**

| Building(s) | Method of Valuation | Derivation of Values |
|---|---|---|
| ICT 1 | Income Approach by Investment Method | RM272,000,000 |
| | Comparison Approach | RM278,000,000 |
| ICT 2 | Income Approach by Investment Method | RM279,000,000 |
| | Comparison Approach | RM285,000,000 |

**Market Value**

| Building(s) | Market Value(s) |
|---|---|
| ICT 1 | **RM272,000,000** |
| ICT 2 | **RM279,000,000** |
| Total | RM551,000,000 |

**Income Approach by Investment Method**

We have reassessed the Market Value of ICT 1 and ICT 2 with the updated details and have adopted the same parameters in the Income Approach as per our previous valuation; save and except for the average term gross rental of ICT 1 is at RM4.05 psf per month and ICT 2 is at RM4.67 psf per month over the occupied NLA due to the renewed tenancies / additional take-up of vacant units and the term outgoings have revised to RM1.30 psf per month over the occupied NLA, benchmarked against the latest 11-month historical operating expenses.

**Comparison Approach**

During the review period, no new office building transaction was recorded within Klang Valley. However, there is an announced transaction after the date of valuation namely Menara Ambank; of which the details of the aforesaid transaction is outlined below for reference only.

Menara AmBank is a 46-storey purpose-built office building with 7 levels of podium carpark, located along Jalan Yap Kwan Seng, Kuala Lumpur. It was transacted at RM331,000,000 (analysed to be at RM730 psf) between Maybank Trustees Berhad (Vendor) and AmBank (M) Berhad, a wholly-owned subsidiary of AMMB Holdings Berhad (Purchaser).

There is no recent transaction involving standalone car park assets were observed.

Therefore, we have relied on the same set of office building and car park transactions used in our previous valuation.

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## 2.0(D) V/COR/26/0086(D) – PUTRAJAYA MARRIOTT HOTEL

### 2.1(D) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | Legal interest in a 5-star rated 488-room hotel known as Putrajaya Marriott Hotel together with other supporting amenities / facilities attached thereto sited on part of Parent Lot 8 held under Master Title No. Geran 332489, Pekan Bukit Bisa, District of Sepang, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN RESORT VILLA DEVELOPMENT SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT");**<br><br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, INTERNATIONAL SERVICE AGREEMENT, SYSTEM LICENSE AGREEMENT AND DESIGN REVIEW AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY RESORT VILLA DEVELOPMENT SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT;**<br><br>**IV. THE PARENT LOT WILL BE SUBDIVIDED AND ISSUED WITH A SEPARATE INDIVIDUAL TITLE COVERING AN AREA MEASURING APPROXIMATELY 46,243 SQUARE METRES, ON WHICH THE SUBJECT PROPERTY IS ERECTED;**<br><br>**THE SUBJECT PROPERTY WILL SUBSEQUENTLY BE STRATIFIED AND ISSUED WITH A SEPARATE STRATA TITLE(S). THE AFORESAID SUBDIVISION AND STRATIFICATION WORKS WILL BE CARRIED OUT BY THE VENDOR AT ITS OWN COST, AS AGREED BETWEEN THE PARTIES IN THE DRAFT SALE AND PURCHASE AGREEMENT.**<br><br>**OUR VALUATION IS ON THE BASIS THAT THE SUBDIVISION OF THE PARENT TITLE AND THE STRATIFICATION OF THE BUILDING WILL BE DULY COMPLETED IN ACCORDANCE WITH THE REQUIREMENTS OF THE RELEVANT AUTHORITIES AND THAT SEPARATE STRATA TITLE(S) WILL BE ISSUED IN DUE COURSE.**<br><br>**V. PURSUANT TO THE UNDERTAKING LETTERS DATED 8 APRIL 2026 AND 16 JULY 2026 ENTERED BETWEEN RESORT VILLA DEVELOPMENT SDN BHD ("VENDOR"), IOIPG REIT MANAGEMENT SDN BHD (AS MANAGEMENT COMPANY FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST), ALL NECESSARY APPROVAL FOR THE EXTENSION AND / OR RENOVATION OF THE GARDEN BALLROOM AREA, THE ZEST RESTAURANT AND TUSCANY AREA ALONG WITH FOUR (4) MEETING ROOMS INCLUDING THE APPROVAL OF THE AMENDED BUILDING PLAN WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED".** |

## 2.0(D) V/COR/26/0086(D) – PUTRAJAYA MARRIOTT HOTEL

### 2.2(D) PROPERTY DESCRIPTION

**Locality**

Strategically located within IOI Resort City, an integrated resort and township development in Putrajaya comprising residential dwellings, commercial offices, branded hotels, golf course and one of the country's largest retail mall.

**Legal Aspect**

The official search conducted on 25 June 2026 have revealed that the master title particulars and legal status of Putrajaya Marriott Hotel remain unchanged as per our previous Valuation Report.

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms + facilities) remains unchanged as per our previous Valuation Report. However, during our site inspection, we noted that part of the ground floor, comprising four (4) meeting rooms, had recently been renovated and refurbished. We were informed that the necessary approval for the aforesaid renovation had been obtained from the local authority under reference no. MPSepang 600-35/3/1373(4) dated 3 June 2025. We were further informed that the Certificate of Completion and Compliance for the said renovation is currently in progress and is expected to be issued in Q3 2026.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 42.4% | RM295 |
| **FYE 30 June 2024** | 58.0% | RM313 |
| **FYE 30 June 2025** | 55.3% | RM365 |
| **FPE 31 October 2025** | 61.2% | RM357 |
| **FPE 31 May 2026** | 57.4% | RM351 |

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

### 2.3(D) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach**.

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM268,000,000 |
| Comparison Approach | RM256,000,000 |

**Market Value**

**RM266,000,000.**

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## 2.0(D) V/COR/26/0086(D) – PUTRAJAYA MARRIOTT HOTEL

## 2.3(D) MARKET VALUE

**Income Approach by DCF Method**

We have reassessed the Market Value of Putrajaya Marriott Hotel with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR, ADR, departmental revenue, departmental expenses and undistributed operating expenses as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

Year 1: 60.0% to Year 10: 70.0% (based on 487 available rooms)

The presidential suite located at level 13 has been closed and has not been marketed as a saleable room; hence we have adopted the existing available hotel rooms of 487 rooms throughout the DCF period.

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Putrajaya Marriott Hotel are as follows

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | 28.9% - 74.5% | 49.8% - 70.6% | 45.8% - 76.0% | 44.9% - 75.4% | 47.7% - 69.5% | 3.5% |

**Putrajaya Marriott Hotel – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | 42.4% | 59.0% | 55.3% | 61.2% | 57.4% | 14.2% |

**Putrajaya Marriott Hotel – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | 60.0% | 62.1% | 63.8% | 65.3% | 67.1% | 2.8% |
| Knight Frank's Projections [4] | 60.0% | 63.0% | 66.0% | 68.0% | 70.0% | 3.9% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections [4] | 70.0% | 70.0% | 70.0% | 70.0% | 70.0% | 1.7% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Pullse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected AOR for has been maintained after reviewing the latest operating performance and the updated occupancy projections provided by the Client, which aligns with our previous Valuation Report

Knight Frank

## 2.0(D) V/COR/26/0086(D) – PUTRAJAYA MARRIOTT HOTEL

## 2.3(D) MARKET VALUE

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

Year 1 : RM385 to Year 10: RM430

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Putrajaya Marriott Hotel are as follows:

**Selected CompSet extracted from A-DATA (1)**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 (2) | 2-year CAGR (3) |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM292 – RM358 | RM322 – RM426 | RM366 – RM441 | RM347 – RM433 | RM209 – RM439 | 1.3% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM303 – RM395 | RM343 – RM476 | – |

**Putrajaya Marriott Hotel – Historical Performance**

| Item | FYE202 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR (3) |
|---|---|---|---|---|---|---|
| Historical Performance | RM295 | RM313 | RM385 | RM357 | RM351 | 11.2% |

**Putrajaya Marriott Hotel – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 5-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM395 | RM399 | RM405 | RM410 | RM414 | 1.2% |
| Knight Frank's Projections | RM385 | RM390 | RM395 | RM400 | RM405 | 1.3% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **5-year CAGR** |
| Knight Frank's Projections | RM410 | RM415 | RM420 | RM425 | RM430 | 1.2% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Zenith Hotel Putrajaya, Pulse Grande Putrajaya, Movenpick Hotel & Convention Centre KLIA Sepang and One World Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected ADR has been revised upwards to RM385 from RM380 in Year 1, after reviewing the updated room rates projections provided by the Client. Nevertheless, the ADR growth has been revised downwards, resulting in ADR of RM430 in Year 10 as compared to our previous Valuation Report of RM470 in Year 10.

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2.0(D) V/COR/26/0086(D) – PUTRAJAYA MARRIOTT HOTEL

2.3(D) MARKET VALUE

**Income Approach by DCF Method**

Summary of Parameters (Cont'd)

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 46.4% to 55.3% | 48.4% | Year 1: 49.5%<br>Year 2 – Year 10: 50.0% |
| Other Operated Departments | 0.6% to 1.3% | 0.8% | Year 1 - Year 10: 1.0% |
| Miscellaneous Income | 0.6% to 1.0% | 0.8% | Year 1 - Year 10: 0.5% |

Similar to our previous Valuation Report, we have adopted the same revenue ratio for Other Operated Departments and Miscellaneous Income. In the previous valuation, room revenue accounted for approximately 55.0% of Gross Operating Revenue, while Food & Beverage revenue accounted for approximately 43.6%. In the current valuation, the revenue mix has been revised to reflect a more balanced contribution, with room revenue at approximately 49.0% and Food & Beverage revenue at approximately 49.5% in Year 1. From Year 2 onwards, Food & Beverage revenue is projected to contribute approximately 50.0% of GOR, while room revenue is projected at approximately 48.5%. This revised revenue mix is considered reasonable having regard to the hotel's latest operating performance and the Lessee's revised projection positioning as a resort / conference hotel within IOI Resort City and the expected improvement in MICE, banquet and catering-related demand. Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Expenses | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 25.8% to 38.7% | 27.0% | Year 1 - Year 10: 25.0% |
| Food and Beverage | 58.0% to 60.6% | 57.8% | Year 1 - Year 10: 62.0% |
| Other Operated Departments | 37.8% to 141.5% | 117.0% | Year 1 - Year 10: 70.0% |
| Miscellaneous Income | 0.0% | 0.0% | Year 1 - Year 10: 0.0% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection, we have reduced the fixed rate for the Room expenses from 26.0% to 25.0% and Food and Beverage expenses from 65.0% to 62.0% after having reviewed the latest FPE 31 May 2026 performance which indicates improved cost control and operating efficiency. However, a higher fixed rate has been allocated for Other Operated Departments at 70.0% as compared to our previous Valuation Report of 60.0% following the latest hotel performance and projection. Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Undistributed Operating Expenses | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 4.5% to 12.3% | 8.2% | Year 1: 8.0% - Year 10: 7.5% |
| Information & Telecommunications System | 2.0% to 3.9% | 2.3% | Year 1: 2.2% - Year 10: 2.1% |
| Sales & Marketing | 5.7% to 7.4% | 6.7% | Year 1: 7.0% - Year 10: 6.0% |
| Property Operation & Maintenance | 4.3% to 7.4% | 3.9% | Year 1: 4.0% - Year 10: 3.8% |
| Utilities | 8.5% to 17.2% | 9.3% | Year 1: 9.0% - Year 10: 8.5% |

Similar to our previous Valuation Report, we have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum, which was benchmarked against the general inflation rate (1.5% to 3.3%). In our latest projection, we have reduced the Year 1 undistributed operating expense ratios for Administrative & General from 9.0% to 8.0% and Utilities from 10.5% to 9.0%. Conversely, the ratios for Information & Telecommunication Systems and Sales & Marketing have been revised upwards from 2.0% to 2.2% and from 6.0% to 7.0% respectively, while the ratio for Property Operations and Maintenance has been maintained at 4.0% after having reviewed the latest FPE 31 May 2026 performance and hotel projection.

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit, in accordance with the HMA.

**Capitalisation Rate: 6.50%**

Remains unchanged as per our previous Valuation Report.

**Discount Rate (PV): 9.00%**

The discount rate has been revised from 9.50% to 9.00% in view of our latest cash flow projection which incorporates lower growth and escalation assumptions. The projection has considered the improved hotel operating performance observed from the latest 11-month actual results during FPE 31 May 2026 together with the latest hotel projections provided to us. Accordingly, the projected operating performance for the initial years has been revised to reflect with the latest actual performance, while more moderate growth and escalation assumptions have been adopted over the remaining projection period. The adopted discount rate remains appropriate reflecting the variable rent structure under the proposed master lease which is linked to the hotel's operating performance as well as the escalation assumptions adopted in the projection.

**Comparison Approach**

During the review period, no recent hotel transaction were observed. Therefore, we have relied on the same set of hotel transactions used in our previous valuation.

Knight Frank

## 3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

### 3.1(E) IDENTIFICATION OF PROPERTY

**Interests Valued / Type of Property**

- Legal interest / interest in perpetuity in a 5-star rated hotel known as W Kuala Lumpur, presently comprising 150 rooms together with other supporting facilities / amenities attached thereto, held under:

  a) Strata Title No. Geran 51952/M1/1/1, Parcel No. 1, Storey No. 1, Building No. M1 together with Accessory Parcel No(s). A1 to A3 (inclusive), A344 to A346 (inclusive), A366, A367, A432, A499, A570, A641, A642, A701, A702, A719, A720, A723, A725 and A727 ("**Parcel 1**");

  b) Strata Title No. Geran 51952/M1/2/2, Parcel No. 2, Storey No. 2, Building No. M1 together with Accessory Parcel No(s). A91 to A93 (inclusive), A189, A190, A286, A340 to A343 (inclusive), A347 to A365 (inclusive), A368 to A430 (inclusive), A433 to A498 (inclusive), A500 to A569 (inclusive), A571 to A640 (inclusive), A643, A644, A655 to A699 (inclusive), A703, A704, A721 and A722 ("**Parcel 2**"); and

  c) Strata Title No. Geran 51952/ M1/13/3, Parcel No. 3, Storey No. 13, Building No. M1 together with Accessory Parcel No(s). A431, A724 and A726 ("**Parcel 3**").

  all sited on Parent Lot 194 Seksyen 58, Bandar Kuala Lumpur, District of Kuala Lumpur, Wilayah Persekutuan Kuala Lumpur.

- Legal interest in the unexpired 20-year contractual rights to use and occupy the additional improvement area created from the existing void area measuring approximately 3,649 square feet located on Level 13 of W Kuala Lumpur, which will form part of the additional 9 rooms currently under renovation and are scheduled for completion by January 2027 ("**Additional Improvement Area**"); in which the total room inventory of W Kuala Lumpur will increase to 159 rooms for a period of 20 years and thereafter reconfigured to 156 rooms upon expiry of the 20-year term of the lease.

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Knight Frank

## 3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

### 3.1(E) IDENTIFICATION OF PROPERTY

**Terms of Reference**

WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -

BASED ON THE DRAFT SALE AND PURCHASE AGREEMENTS (IN RESPECT OF MAIN PARCEL(S) 1, 2, 3 AND THE ADDITIONAL IMPROVEMENT AREA FORMING PART OF SUBJECT PROPERTY – HOTEL) TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR" OF MAIN PARCELS 1 AND 3 AND THE ADDITIONAL IMPROVEMENT AREA), FLORA DEVELOPMENT SDN BHD ("VENDOR" OF MAIN PARCEL 2) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT");

I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND DEVELOPMENT CONSULTING SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;

II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;

III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN. BHD. SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.

THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE MASTER LEASE AGREEMENT;

IV. A DRAFT LEASE AGREEMENT WILL BE ENTERED FOR THE ADDITIONAL IMPROVEMENT AREA MEASURING ABOUT 3,649 SQUARE FEET CREATED FROM THE VOID AREA ON LEVEL 13, WHEREBY IOI BUSINESS HOTEL SDN BHD (VENDOR) SHALL BE THE LESSEE, MTRUSTEE (PURCHASER) SHALL BE THE LESSEE'S NOMINEE AND PERBADANAN PENGURUSAN MENARA TR SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID DRAFT LEASE AGREEMENT.

NOTWITHSTANDING THE ABOVE, AS PART OF THE TERMS AND CONDITIONS OF THE DRAFT SALE AND PURCHASE AGREEMENT, THE VENDOR IS REQUIRED TO PROCURE THE VOID AREA LEASE FROM PERBADANAN PENGURUSAN MENARA TR AND THEREAFTER EXERCISING THE VOID AREA TRANSFER / ASSIGNMENT / NOMINATION RIGHT TO BE GRANTED TO THE PURCHASER. THIS PROPOSED TRANSFER / ASSIGNMENT / NOMINATION OF RIGHTS IS ON THE BASIS THAT THE VOID AREA LEASE IS INITIALLY OBTAINED BY THE VENDOR AND WILL SUBSEQUENTLY BE NOMINATED OR TRANSFERRED TO THE PURCHASER AS THE SUCCESSOR OWNER UPON THE SIGNING OR COMPLETION OF THE SALE AND PURCHASE AGREEMENT; AND

THE VALUATION THEREFORE HAS TAKEN INTO CONSIDERATION OF THE CONTRACTUAL RIGHTS TO USE AND OCCUPY THE ADDITIONAL IMPROVEMENT AREA BY THE PURCHASER.

Knight Frank

## 3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

### 3.1(E) IDENTIFICATION OF PROPERTY

**Terms of Reference**

**PURSUANT TO THE UNDERTAKING LETTERS DATED 8 APRIL 2026 AND 16 JULY 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI BUSINESS HOTEL SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**

**V. RENOVATION / REFURBISHMENT WORKS (VENDOR-FUNDED)**

**PURSUANT TO THE PROJECT BRIEF (DATED 18 DECEMBER 2025) AND THE PLANNING APPROVAL LETTER (REF: DBKL.JPRB.6171/94 BHG.1(58) DATED 2 OCTOBER 2025) ISSUED BY KUALA LUMPUR CITY HALL AND THE CORRESPONDING APPROVED PLANS, THE FOLLOWING RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS ARE TO BE CARRIED OUT:**

**(i) CONVERSION OF USE TO THE NEW RESTAURANT, NAMELY "HOJA" ALONG WITH THE REFURBISHMENT OF GYMNASIUM (LEVEL 12); AND**

**(ii) ADDITIONAL 9 HOTEL ROOMS (WITH AN ADDITIONAL IMPROVEMENT AREA MEASURING ABOUT 3,649 SQUARE FEET ("VOID AREA") IN ADDITION TO THE TOTAL STRATA FLOOR AREA) ALONG WITH THE REFURBISHMENT OF SPA CENTRE, NAMELY "AWAY SPA" (LEVEL 13).**

**THE WORKS ARE FULLY FUNDED AND TO BE COMPLETED IN GOOD WORKMANSHIP AND IN ACCORDANCE WITH THE PROJECT BRIEF AND APPROVED PLANS BY THE VENDOR AT ITS OWN COST (TARGET COMPLETION BY JANUARY 2027) WITH ALL RELEVANT FEES (IF ANY) PAID AND A CERTIFICATE OF COMPLETION AND COMPLIANCE (CCC) ISSUED THEREAFTER AND NO DEDUCTION HAS BEEN MADE FOR THESE COSTS IN OUR VALUATION MODEL.**

**OUR VALUATION IS ON THE BASIS THAT THE RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS COMPLY WITH THE REQUIREMENTS OF MINISTRY OF TOURISM, ARTS AND CULTURE (MOTAC) AND ALL APPLICABLE 5-STAR HOTEL CLASSIFICATION STANDARDS, AND ARE IN ACCORDANCE WITH THE DESIGN CONCEPT REQUIRED BY W HOTELS; AND**

**VI. ADDITIONAL IMPROVEMENT AREA**

**PURSUANT TO THE DRAFT LEASE AGREEMENT TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD (LESSEE), MTRUSTEE (LESSEE'S NOMINEE) AND PERBADANAN PENGURUSAN MENARA TR (LESSOR), THE ADDITIONAL IMPROVEMENT AREA CREATED FROM THE EXISTING VOID AREA MEASURING APPROXIMATELY 3,649 SQUARE FEET WILL BE LEASED TO IOI BUSINESS HOTEL SDN BHD.**

**IN OUR VALUATION, WE HAVE CONSIDERED THE LEASE TERMS OF THE ADDITIONAL IMPROVEMENT AREA OF 20 YEARS.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED".**

### 3.2(E) PROPERTY DESCRIPTION

**Locality**

Strategically located along Jalan Ampang within Seksyen 58 of Bandar Kuala Lumpur, accommodating office buildings, shopping complexes / retail malls and international / business class hotels. The world-renowned Kuala Lumpur City Centre ("KLCC") development is situated approximately 300 metres due south-east of W Kuala Lumpur.

Knight Frank

## 3.0(E) VICOR/26/0086(E) – W KUALA LUMPUR

### 3.2(E) PROPERTY DESCRIPTION

**Legal Aspect**

The official searches conducted on 27 June 2026 have revealed that the strata title particulars and legal status of W Kuala Lumpur remain unchanged as per our previous Valuation Report.

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms + facilities) remains unchanged as per our previous Valuation Report.

As at the date of re-inspection, we note that the renovation, improvement and refurbishment works carried out to Level 12 (new restaurant, namely "Hoja" along with the refurbishment of gymnasium) and Level 13 (additional 9 hotel rooms along with the refurbishment of spa centre, namely "Away Spa") are ongoing.

Subsequent to the motion to authorise the Perbadanan Pengurusan Menara TR (MC) to grant the Void Area Lease (consisting of the Letter of Intent and the draft Lease Agreement) which was unanimously approved during the Annual General Meeting (AGM) held on 24 June 2026, we note that the Letter of Intent has been signed by the Chairman, on behalf of the MC on 7 July 2026.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** [Note] | 75.0% | RM826 |
| **FYE 30 June 2024** [Note] | 83.9% | RM993 |
| **FYE 30 June 2025** | 81.7% | RM1,116 |
| **FPE 31 October 2025** | 85.0% | RM1,125 |
| **FPE 31 May 2026** | 78.8% | RM1,123 |

Note: The AOR and ADR for FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

### 3.3(E) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach.**

**Reconciliation of Values**

| Subject Property | Method of Valuation | Derivation of Values |
|---|---|---|
| Parcel 1 and Parcel 3 + additional improvement area | Income Approach by DCF Method (with Master Lease structure) | RM380,000,000 |
| | Comparison Approach | RM378,000,000 |
| Parcel 2 (Car Parks) | Income Approach by DCF Method (with Master Lease structure) | RM11,000,000 |
| | Comparison Approach | RM10,500,000 |

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## 3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

### 3.3(E) MARKET VALUE

**Market Value**

| Subject Property | Market Value(s) |
|---|---|
| Parcel 1 and Parcel 3 + additional improvement area | **RM380,000,000** |
| Parcel 2 (Car Parks) | **RM11,000,000** |
| Total | RM391,000,000 |

**Income Approach by DCF Method**

We have reassessed the Market Value of W Kuala Lumpur with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR, ADR, departmental revenue, departmental expenses and undistributed operating expenses as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

**Year 1: 80.0% (based on 150 available hotel rooms for 7 months + 159 available hotel rooms for 5 months)**

The renovation and improvement works of the additional 9 hotel rooms on Level 13 is scheduled to be completed by January 2027; hence we have adopted the available hotel rooms at an average of 154 rooms in Year 1 (June 2026 to May 2027), contributed by 7 months (June to December 2026) at 150 rooms + 5 months (January to May 2027) at 159 rooms.

**Year 2: 81.0% to Year 10: 82.0% (based on 159 available hotel rooms)**

The hotel is fully operated at its full capacity of 159 available rooms.

The renovation, improvement and refurbishment works will be carried out and undertaken by IOI Business Hotel Sdn. Bhd. (Vendor) at its own cost, hence we have not included capital expenditure (CAPEX) in our projection.

The historical Average Occupancy Rate (AOR) of the selected CompSet as well as the provided forecasted operating performance of W Kuala Lumpur are as follows:

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | 21.8% - 78.0% | 43.6% - 67.2% | 40.6% - 69.5% | 43.3% - 76.1% | 46.4% - 77.5% | 3.4% |

**W Kuala Lumpur – Historical Performance**

| Item | FYE2023 [4] | FYE2024 [4] | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | 75.0% | 83.9% | 81.7% | 85.0% | 78.8% | 4.4% |

**W Kuala Lumpur – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | 81.2% | 81.5% | 81.7% | 81.9% | 82.0% | 0.2% |
| Knight Frank's Projections [5] | 80.0% | 81.0% | 82.0% | 82.0% | 82.0% | 0.6% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections [5] | 82.0% | 82.0% | 82.0% | 82.0% | 82.0% | 0.3% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Banyan Tree Kuala Lumpur, Four Seasons Hotel Kuala Lumpur, Grand Hyatt Kuala Lumpur and Mandarin Oriental Kuala Lumpur.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

## 3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

## 3.3(E) MARKET VALUE

**Income Approach by DCF Method**

(5) The projected ADR has been revised to a stabilised rate of 82% in Year 3 as compared to a stabilised rate of 83% in Year 4 in the previous Valuation Report, after taking into consideration of the hotel's actual ADR at 81.7% in FYE 2025 and 78.8% for the 11-month FPE 31 May 2026, which is in line with the updated hotel forecast provided by the Client as well.

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM1,170**

The hotel undergo renovation and improvement works of the additional 9 hotel rooms on Level 13.

**Year 2: RM1,210 to Year 10: RM1,470**

The hotel is fully operated at its full capacity of 159 available rooms.

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of W Kuala Lumpur are as follows:

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM652 – RM1,236 | RM868 – RM1,065 | RM1,024 – RM1,337 | RM936 – RM1,330 | RM907 – RM1,066 | 6.9% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM1,009 – RM1,481 | RM1,020 – RM1,300 | – |

**W Kuala Lumpur – Historical Performance**

| Item | FYE2023 [4] | FYE2024 [4] | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | RM926 | RM993 | RM1,118 | RM1,125 | RM1,123 | 16.3% |

**W Kuala Lumpur – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM1,172 | RM1,207 | RM1,255 | RM1,293 | RM1,332 | 3.2% |
| Knight Frank's Projections [5] | RM1,170 | RM1,210 | RM1,250 | RM1,290 | RM1,330 | 3.3% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 5-year CAGR |
| Knight Frank's Projections [5] | RM1,360 | RM1,390 | RM1,420 | RM1,445 | RM1,470 | 2.6% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Banyan Tree Kuala Lumpur, Four Seasons Hotel Kuala Lumpur, Grand Hyatt Kuala Lumpur and Mandarin Oriental Kuala Lumpur
(2) Based on the available months in Year 2026 from January to June
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.
(5) After taking into consideration of the hotel's actual ADR at RM1,118 in FYE 2025 and RM1,123 for the 11-month FPE 31 May 2026, the projected ADR has been revised to RM1,170 in Year 1 with gradual increase to RM1,470 in Year 10, as compared to RM1,200 in Year 1 and RM1,510 in Year 10 in the previous Valuation Report, which is in line with the updated hotel forecast provided by the Client.

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3.0(E) V/COR/26/0086(E) – W KUALA LUMPUR

**Income Approach by DCF Method**

Summary of Parameters (Cont'd)

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 50.2% to 56.1% | 52.9% | Year 1 - Year 10: 52.0% |
| Other Operated Departments | 1.8% to 2.1% | 1.9% | Year 1 - Year 10: 1.6% |
| Miscellaneous Income | 0.65% to 1.5% | 0.7% | Year 1 - Year 10: 0.6% |

We have adopted higher revenue ratios for Food and Beverage department at 52.0% (previously 50.0%), Other Operated Departments at 1.6% (previously 1.5%) and Miscellaneous Income at 0.6% (previously 0.3%) following the latest hotel performance (11-month FPE 31 May 2026) and updated hotel forecast provided by the Client. Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 18.8% to 22.1% | 19.0% | Year 1 - Year 10: 20.0% |
| Food and Beverage | 65.3% to 66.3% | 65.5% | Year 1 - Year 10: 66.0% |
| Other Operated Departments | 49.3% to 66.3% | 55.2% | Year 1 - Year 10: 55.0% |
| Miscellaneous Income | 2.7% to 6.8% | 3.0% | Year 1 - Year 10: 3.5% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection, we have maintained the same fixed rate adopted in our previous Valuation Report for Room, Food and Beverage and Other Operated Departments; whilst a higher projected rate of 3.5% is adopted for Miscellaneous Income as compared to our previous Valuation Report of 3.0% to be in line with the updated hotel forecast provided by the Client. Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 7.6% to 9.1% | 7.8% | Year 1: 8.5% - Year 10: 7.5% |
| Information & Telecommunications System | 1.3% to 2.0% | 1.4% | Year 1: 1.5% - Year 10: 1.4% |
| Sales & Marketing | 7.2% to 8.0% | 8.6% | Year 1: 9.0% - Year 10: 8.4% |
| Property Operation & Maintenance | 3.1% to 4.7% | 3.3% | Year 1: 3.5% - Year 10: 3.3% |
| Utilities | 3.2% to 5.3% | 3.4% | Year 1: 4.5% - Year 10: 4.2% |

After having reviewed the latest FPE 31 May 2026 performance as well as the updated hotel forecast provided to us by the Client, we have revised downwards on the Year 1 undistributed operating expense ratios for Administrative & General (from 9.0% to 8.5%), Property Operation & Maintenance (from 4.0% to 3.5%) and Utilities (from 5.5% to 4.5%). Accordingly, the ratio for Sales & Marketing has been revised upwards from 8.5% to 9.0% whilst the ratio for Information & Telecommunications System remains the same at 1.5%. Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.8% to 3.3%)

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA

**Capitalisation Rate: 8.25% and 8.75%**

Remains unchanged as per our previous Valuation Report

**Discount Rate (PV): 8.75% and 9.25%**

Remains unchanged as per our previous Valuation Report

**Comparison Approach**

During the review period, no recent hotel and standalone car park transaction were observed. Therefore, we have relied on the same set of hotel and standalone car park transactions used in our previous valuation.

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## 4.0(F) VICOR/26/0086(F) – COURTYARD BY MARRIOTT PENANG

### 4.1(F) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 199-room hotel known as Courtyard by Marriott Penang together with other supporting facilities / amenities attached thereto, held under Strata Title No. Geran 163313/M1/B2/1; sited on Parent Lot 10015, Bandar George Town, Seksyen 13, District of Timor Laut, Pulau Pinang. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING MANAGEMENT AGREEMENT, OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND TECHNICAL SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE HOTEL MASTER LEASE AGREEMENT.**<br><br>**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"** |

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## 4.0(F) VICOR26/0086(F) – COURTYARD BY MARRIOTT PENANG

### 4.2(F) PROPERTY DESCRIPTION

**Locality**

Strategically located along Jalan Macalister within George Town, Pulau Pinang and is located approximately 1 kilometre due north-east of KOMTAR.

**Legal Aspect**

The official search conducted on 25 June 2026 have revealed that the strata title particulars and legal status of Courtyard by Marriot Penang remain unchanged as per our previous Valuation Report.

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms + facilities) remains unchanged as per our previous Valuation Report.

We note that the renovation, improvement and refurbishment works carried out to the back of house area located on Level 1 and swimming pool deck and gymnasium areas located on Level 11 were completed with Certificate of Completion and Compliance (CCC) issued dated 12 February 2026.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** Note | 79.9% | RM428 |
| **FYE 30 June 2024** Note | 86.2% | RM450 |
| **FYE 30 June 2025** | 81.4% | RM453 |
| **FPE 31 October 2025** | 80.7% | RM440 |
| **FPE 31 May 2026** | 76.5% | RM431 |

Note: The AOR and ADR for FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

### 4.3(F) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach.**

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM166,000,000 |
| Comparison Approach | RM177,000,000 |

**Market Value**

**RM166,000,000.**

## 4.0(F) V/COR/26/0056(F) – COURTYARD BY MARRIOTT PENANG

## 4.3(F) MARKET VALUE

**Income Approach by DCF Method**

We have reassessed the Market Value of Courtyard by Marriott Penang with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR, ADR, departmental revenue, departmental expenses and undistributed operating expenses as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

Year 1: 81.0% to Year 10: 83.00%

We have projected a gradual increase in AOR from 81.0% in Year 1 to 83.0% in Year 4 based on the existing available hotel rooms of 190 rooms.

The historical Average Occupancy Rate (AOR) of the selected CompSet as well as the provided forecasted operating performance of Courtyard by Marriott Penang are as follows:

| Selected CompSet extracted from A-DATA (1) | | | | | | |
|---|---|---|---|---|---|---|
| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 (2) | 2-year CAGR (3) |
| CompSet Historical Performance | 41.8% – 76.0% | 49.3% – 78.3% | 53.7% – 76.3% | 46.2% – 74.2% | 32.1% - 82.3% | 1.9% |
| **Courtyard by Marriott Penang – Historical Performance** | | | | | | |
| Item | FYE2023 (4) | FYE2024 (4) | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR (3) |
| Historical Performance | 79.9% | 86.2% | 81.4% | 80.7% | 78.5% | 0.9% |
| **Courtyard by Marriott Penang – Forecasted Operating Performance** | | | | | | |
| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
| Hotel Forecast | 81.0% | 82.0% | 82.5% | 83.0% | 83.0% | 0.6% |
| Knight Frank's Projections (5) | 81.0% | 82.0% | 82.5% | 83.0% | 83.0% | 0.6% |
| Item | Year 6 | Year 7 | Year 8 | Year 9 | Year 10 | 9-year CAGR |
| Knight Frank's Projections (5) | 83.0% | 83.0% | 83.0% | 83.0% | 83.0% | 0.3% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as JEN Penang Georgetown by Shangri-La, Lexis Suites Penang, PARKROYAL Penang Resort and The Prestige Hotel Penang.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.
(5) After taking into consideration of the hotel's actual AOR at 81.4% in FYE 2025 and 78.5% for the 11-month FPE 31 May 2026, the projected AOR has been revised downwards to 81% in Year 1 with a gradual increase to a stabilised rate of 83% in Year 4 as compared to our previous Valuation Report (63% in Year 1 with a gradual increase to a stabilised rate of 85% in Year 3). The latest projected AOR is also in line with the updated hotel forecast provided by the Client.

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**4.0(F) V/COR/26/0056(F) – COURTYARD BY MARRIOTT PENANG**

**4.3(F) MARKET VALUE**

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

Year 1 : RM460 to Year 10: RM660

We have projected a gradual increase in ADR from RM460 in Year 1 to RM660 in Year 10 based on the existing available hotel rooms of 199 rooms.

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Courtyard by Marriott Penang are as follows:

Selected CompSet extracted from A-DATA [1]

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM376 – RM537 | RM425 – RM553 | RM416 – RM526 | RM358 – RM701 | RM404 – RM598 | 2.1% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM439 – RM643 | RM442 – RM602 | – |

Courtyard by Marriott Penang – Historical Performance

| Item | FYE2023 [4] | FYE2024 [4] | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | RM428 | RM459 | RM453 | RM440 | RM431 | 2.9% |

Courtyard by Marriott Penang – Forecasted Operating Performance

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM474 | RM507 | RM532 | RM548 | RM564 | 4.5% |
| Knight Frank's Projections [5] | RM460 | RM490 | RM520 | RM540 | RM560 | 5.0% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **5-year CAGR** |
| Knight Frank's Projections [5] | RM580 | RM600 | RM620 | RM640 | RM660 | 4.1% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as JEN Penang Georgetown by Shangri-La, Lexis Suites Penang, PARKROYAL Penang Resort and The Prestige Hotel Penang.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance)
(4) The historical operating performance in FYE 2023 and FYE 2024 are prior to the acquisition by IOI Business Hotel Sdn Bhd.
(5) In the updated hotel forecast provided to us by the Client, although the updated Year 1 ADR of RM474 is marginally higher than the previous forecast of RM467, the subsequent ADR growth trajectory is more conservative, resulting in a lower projected ADR of RM564 by Year 5 compared with RM587 previously. This represents a 4-year CAGR of approximately 4.5%, compared with approximately 5.8% under the previous forecast. Accordingly, we have remained our projected ADR in Year 1 at RM460 and increase to RM660 in Year 10, as compared to RM670 in Year 10 in the previous Valuation Report.

Since the previous Valuation Report, the competitive environment within the Penang hotel market has intensified following the opening, reopening and fuller market positioning of several branded and lifestyle-oriented hotels (i.e. Capri by Fraser Penang, 1926 Heritage Hotel Penang, Soori Penang, Iconic Marjorie Hotel Penang, The Millen Penang, M Social Resort Penang and Fifth Avenue Hotel). The softer operating performance was mainly attributable to the prevailing competitive environment, resulting in greater pricing pressure. Although the degree of direct competition differs among the respective hotels due to their location and market positioning, the overall increase in available and newly repositioned accommodation has resulted in a wider distribution of room supply across the market and greater competition for occupancy and room rates.

We also noted that the updated hotel projections provided by the Lessee have been revised downward to reflect the latest operating performance and prevailing market conditions. Having considered the foregoing, we adopted lower occupancy assumptions and moderated the 10-year ADR growth rate from 4.3% to 4.1%, resulting in lower projected cash flows in this assessment.

Knight Frank

## 4.0(F) V/COR/26/0086(F) – COURTYARD BY MARRIOTT PENANG

## 4.3(F) MARKET VALUE

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 14.1% to 16.5% | 14.8% | Year 1 - Year 10: 16.0% |
| Other Operated Departments | 0.4% to 1.0% | 0.2% | Year 1 - Year 10: 0.001% |
| Miscellaneous Income | 0.1% to 0.8% | 0.9% | Year 1 - Year 10: 1.8% |

Similar to our previous Valuation Report, we have adopted the same revenue ratio for Food and Beverage department, whilst a lower projected revenue ratio of 0.001% is projected for Other Operated Departments and a higher ratio of 1.8% is projected for Miscellaneous Income as compared to our previous Valuation Report of 0.7% and 0.3% respectively, which is in line with the updated hotel forecast provided by the Client. This is due to the additional car park income recorded under Miscellaneous Income since March 2026 as well as the reclassification of laundry revenue from Other Operated Departments to Miscellaneous Income since January 2026, resulting in higher ratio for Miscellaneous Income and much lower ratio for Other Operated Departments. Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 18.3% to 20.7% | 19.8% | Year 1 - Year 10: 19.0% |
| Food and Beverage | 82.2% to 97.8% | 81.5% | Year 1 - Year 10: 80.0% |
| Other Operated Departments | 4.0% to 107.6% | 0.0% | Year 1 - Year 10: 0.0% |
| Miscellaneous Income | 0.0% to 0.0% | 0.0% | Year 1 - Year 10: 10.0% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection, we have reduced the fixed rate for the Room expenses from 20.0% to 19.0% and Other Operated Departments expenses from 80.0% to 0.0%; whilst an additional expense has been allocated for Miscellaneous Income at 10.0% after having reviewed the latest FPE 31 May 2026 performance and the updated hotel forecast provided by the Client. Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 11.4% to 13.8% | 12.8% | Year 1: 13.0%<br>Year 10: 10.2% |
| Information & Telecommunications System | 2.2% to 4.1% | 3.2% | Year 1: 3.5% - Year 10: 3.0% |
| Sales & Marketing | 8.1% to 8.5% | 9.4% | Year 1: 7.3% - Year 10: 5.9% |
| Property Operation & Maintenance | 4.3% to 5.4% | 5.4% | Year 1: 5.0% - Year 10: 4.2% |
| Utilities | 6.1% to 9.0% | 7.1% | Year 1: 9.0% - Year 10: 7.6% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum, which was benchmarked against the general inflation rate (1.5% to 3.3%). In our latest projection, we have revised upwards on the Year 1 undistributed operating expense ratios for Administrative & General (from 11.5% to 12.0%), Information & Telecommunications System (from 2.5% to 3.5%), Property Operation & Maintenance (from 4.5% to 5.0%) and Utilities (from 8.5% to 9.0%), after having reviewed the latest FPE 31 May 2026 performance. Conversely, the ratio for Sales & Marketing has been revised downwards from 8.5% to 7.0% in view of a ratio of 8.7% is projected under the updated hotel forecast provided to us by the Client.

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit; in accordance with the HMA.

**Capitalisation Rate: 6.00%**

Remains unchanged as per our previous Valuation Report

**Discount Rate (PV): 9.00%**

Remains unchanged as per our previous Valuation Report.

**Comparison Approach**

During the review period, no recent hotel transaction were observed. Therefore, we have relied on the same set of hotel transactions used in our previous valuation.

Knight Frank

## 5.0 V/COR/26/0086(G) & (I) – FOUR POINTS BY SHERATON PUCHONG + PFCC TOWER 1, 2, 4 & 5, PUCHONG

| | |
|---|---|
| **Locality** | Puchong Financial Corporate Centre (PFCC) is strategically located within Bandar Puteri Puchong, sited off the western (right) side of Damansara – Puchong Expressway (LDP), travelling from Puchong towards Bandar Sunway. Geographically, the Kuala Lumpur city centre is located approximately 18 kilometres due north-east of the PFCC. |
| **Legal Aspect** | The official search conducted on 25 June 2026 have revealed that the master title particulars and legal status of PFCC remain unchanged as per our previous Valuation Report. |

## 5.0(G) V/COR/26/0086(G) – FOUR POINTS BY SHERATON PUCHONG

### 5.1(G) IDENTIFICATION OF PROPERTY

| | |
|---|---|
| **Interest Valued / Type of Property** | A 4-star rated 249-room hotel known as Four Points by Sheraton Puchong together with other supporting facilities / amenities attached thereto, all forming part of an integrated commercial development known as Puchong Financial Corporate Centre (PFCC) sited on Parent Lot 112580 held under Title No. Geran 328167, Mukim and District of Petaling, Selangor Darul Ehsan. |
| **Terms of Reference** | **WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE(S) OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**<br><br>**PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN IOI BUSINESS HOTEL SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**<br><br>**I. THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING HOTEL MANAGEMENT AGREEMENTS ENTERED INTO BY THE VENDOR WITH THE RELEVANT PARTIES FOR THE OPERATION AND MANAGEMENT OF THE HOTEL (INCLUDING MANAGEMENT AGREEMENT, OPERATING SERVICES AGREEMENT, SYSTEM LICENSE AGREEMENT, CENTRALISED SERVICES AGREEMENT AND TECHNICAL SERVICES AGREEMENT), WHICH WILL REMAIN IN FULL FORCE AND EFFECT;**<br><br>**II. THE SUBJECT PROPERTY IS SOLD IN THE WORKING AND OPERATIONAL CONDITION AS REPRESENTED TO THE PURCHASER;**<br><br>**III. A HOTEL MASTER LEASE WILL BE ENTERED, WHEREBY IOI BUSINESS HOTEL SDN BHD SHALL BE THE LESSEE AND MTRUSTEE SHALL BE THE LESSOR, SUBJECT TO TERMS AND CONDITIONS STATED IN THE SAID HOTEL MASTER LEASE AGREEMENT.**<br><br>**THE VALUATION IS THEREFORE UNDERTAKEN AS RENTAL INCOME GENERATING PROPERTY SUBJECT TO THE TERMS AND CONDITIONS IN THE HOTEL MASTER LEASE AGREEMENT.** |

Knight Frank

## 5.0(G) V/COR/26/0086(G) – FOUR POINTS BY SHERATON PUCHONG

## 5.1(G) IDENTIFICATION OF PROPERTY

**Terms of Reference**

**PURSUANT TO THE UNDERTAKING LETTERS DATED 8 APRIL 2026 AND 16 JULY 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF IOI BUSINESS HOTEL SDN BHD ("VENDOR")) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"):**

**IV. RENOVATION / REFURBISHMENT WORKS (VENDOR-FUNDED)**

**(I) PURSUANT TO THE PROPOSED BUILDING PLANS (REF: SA1968/BP/FPHS/SP/1/JBPM DATED 15 OCTOBER 2024), THE APPLICATION FOR CONVERSION OF USE TO THE EXISTING EVENT SPACE "THE HERON" (LEVEL 2) HAS BEEN SUBMITTED TO THE RELEVANT AUTHORITIES FOR APPROVAL; AND**

**(ii) PURSUANT TO THE CONTINENT DESIGN REVIEW AND APPROVED BUILDING PLANS BEARING REFERENCE NO. MBSJ.BGN.BP5.600-1/12/5/155(13) DATED 16 FEBRUARY 2026, RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS ARE TO BE CARRIED OUT TO PART OF THE GROUND FLOOR HOTEL LOBBY AREA AND ALL OF THE HOTEL ROOMS.**

**THE WORKS ARE FULLY FUNDED AND TO BE COMPLETED IN GOOD WORKMANSHIP AND IN ACCORDANCE WITH THE CONTINENT DESIGN REVIEW AND PROPOSED BUILDING PLANS BY THE VENDOR AT ITS OWN COST (TARGET COMPLETION BY JANUARY 2027) WITH ALL RELEVANT FEES (IF ANY) PAID AND A CERTIFICATE OF COMPLETION AND COMPLIANCE (CCC) ISSUED THEREAFTER AND NO DEDUCTION HAS BEEN MADE FOR THESE COSTS IN OUR VALUATION MODEL.**

**OUR VALUATION IS ON THE BASIS THAT THE APPROVAL IS GRANTED BY THE RELEVANT AUTHORITIES FOR THE CONVERSION OF USE AND THAT THE RENOVATION, IMPROVEMENT AND REFURBISHMENT WORKS COMPLY WITH THE REQUIREMENTS OF MINISTRY OF TOURISM, ARTS AND CULTURE (MOTAC) AND ALL APPLICABLE 4-STAR HOTEL CLASSIFICATION STANDARDS, AND ARE IN ACCORDANCE WITH THE DESIGN CONCEPT REQUIRED BY FOUR POINTS BY SHERATON.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"**

## 5.2(G) PROPERTY DESCRIPTION

**Physical Aspect**

The physical state (including gross floor area + number and type of hotel rooms + facilities) remains unchanged as per our previous Valuation Report.

We were made to understand that the application for the conversion of use to the existing event space "The Heron" on Level 2 remains status quo.

As at the date of re-inspection, we note that the renovation, improvement and refurbishment works are of the following status:

- the Approved Building Plans bearing reference no. MBSJ.BGN.BP5.600-1/12/5/155(13) dated 16 February 2026 in relation to the works carried out to the back of house area located on Ground Floor is issued and the said works had been completed. We were further informed that the Certificate of Completion and Compliance for the said renovation is currently in progress and is expected to be issued in Q3 2026.

Knight Frank

## 5.0(G) V/COR/26/0086(G) – FOUR POINTS BY SHERATON PUCHONG

## 5.2(G) PROPERTY DESCRIPTION

**Physical Aspect (Cont'd)**

- the works carried out to part of the Ground Floor hotel lobby area and the hotel rooms located on Levels 12, 13 and 14 had been completed; whilst the remaining works to the hotel rooms located on Levels 3 to 11 are ongoing.

**Occupancy Status**

The historical average occupancy rates and average daily rates is scheduled below:

| FYE / FPE | AOR | ADR |
|---|---|---|
| **FYE 30 June 2023** | 67.0% | RM304 |
| **FYE 30 June 2024** | 69.8% | RM328 |
| **FYE 30 June 2025** | 73.1% | RM336 |
| **FPE 31 October 2025** | 69.8% | RM353 |
| **FPE 31 May 2026** | 69.1% | RM336 |

**Hotel Management Agreement / Framework Agreement**

The terms for the Hotel Management Agreements / Framework Agreement remain unchanged as per our previous Valuation Report.

**Hotel Master Lease Agreement**

The proposed terms for the proposed Hotel Master Lease Agreement remain unchanged as per our previous Valuation Report.

## 5.3(G) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by DCF Method** as the primary approach and supported by the **Comparison Approach.**

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by DCF Method (with Master Lease structure) | RM128,000,000 |
| Comparison Approach | RM140,000,000 |

**Market Value**

**RM128,000,000.**

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## 5.0(G) V/COR/26/0086(G) – FOUR POINTS BY SHERATON PUCHONG

### 5.3(G) MARKET VALUE

**Income Approach by DCF Method**

We have reassessed the Market Value of Four Points by Sheraton Puchong with updated details and have adopted the same parameters in the Income Approach as per our previous Valuation Report; save and except for the projected AOR, ADR, departmental revenue, departmental expenses and undistributed operating expenses as delineated below and overleaf.

**Summary of Parameters**

**Projected Occupancy**

Year 1: 59.4%

We were made to understand by the Client that the refurbishment works for the hotel rooms is ongoing with the same target completion by January 2027, with an estimation of approximately 24 hotel rooms undergo refurbishment each month.

Hence, we have projected the following:-

- a lower AOR at 60.0% over the remaining 225 available rooms (24 rooms undergo refurbishment works in a month) in the first 8 months of Year 1 (June 2026 to January 2027).
- a higher AOR at 70.0% over the full inventory of 249 rooms in the remaining 4 months of Year 1 (February to May 2027).
- the total numbers of room sold / occupied in Year 1 (53,991) is then analysed over the actual total number of rooms nights available (90,885), deriving at a an average AOR of 59.4%.

Year 2: 70.0% to Year 10: 75.0%

The aforesaid works are completed and the hotel is fully operated at its full inventory of 249 available rooms.

The renovation, improvement and refurbishment works will be carried out and undertaken by IOI Business Hotel Sdn. Bhd. (Vendor) at its own cost, hence we have not included capital expenditure (CAPEX) in our projection.

The historical AOR of the selected CompSet as well as the provided forecasted operating performance of Four Points by Sheraton Puchong are as follows:

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | 26.2% – 73.9% | 47.1% – 77.3% | 57.4% – 78.7% | 48.7% – 76.5% | 52.9% – 70.9% | 2.6% |

**Four Points by Sheraton Puchong – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | 67.0% | 69.8% | 73.1% | 69.6% | 69.1% | 4.4% |

**Four Points by Sheraton Puchong – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | 64.9% | 70.7% | 72.5% | 73.9% | 74.8% | 3.6% |
| Knight Frank's Projections [4] | 59.4% | 70.0% | 72.0% | 73.0% | 74.0% | 5.6% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections [4] | 75.0% | 75.0% | 75.0% | 75.0% | 75.0% | 2.6% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Sunway Lagoon Hotel, Le Meridien Petaling Jaya Hotel, M Resort & Hotel Kuala Lumpur and One World Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected AOR in Year 1 has been revised upwards from 55.9% to 59.4% due to the schedule completion of refurbishment works of the hotel room. Subsequently, the AOR of 70% has been projected in Year 2 after the completion of the refurbishment works with a slight moderation in increment toward 74% in Year 5; whereas the projected AOR from Year 5 to Year 10 has been maintained at a stabilised rate of 75% after reviewing the latest operating performance and the revised occupancy projections provided by the Client, which aligns with our previous Valuation Report.

Knight Frank

## 5.0(G) V/COR/26/0086(G) – FOUR POINTS BY SHERATON PUCHONG

## 5.3(G) MARKET VALUE

**Income Approach by DCF Method**

**Summary of Parameters (Cont'd)**

**Projected Average Daily Rate (ADR)**

**Year 1 : RM355 to Year 2: RM390**

The ADR in Year 2 is projected with a higher increase by RM35 from Year 1 after the renovation, improvement and refurbishment works are fully completed.

**Year 3: RM410 to Year 10: RM510**

The ADR in Year 3 is then projected with a gradual growth by RM20 (from Year 3 to Year 6) and RM10 (from Year 7 onwards).

The historical ADR and published room rates of the selected CompSet as well as the provided forecasted operating performance of Four Points by Sheraton Puchong are as follows:

**Selected CompSet extracted from A-DATA [1]**

| Item | Year 2022 | Year 2023 | Year 2024 | Year 2025 | Year 2026 [2] | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| CompSet Historical Performance | RM355 – RM386 | RM351 – RM390 | RM381 – RM387 | RM364 – RM399 | RM346 – RM397 | 1.8% |
| Published room rates from A-DATA OTAs (Online Travel Agent) forward pricing | – | – | – | RM403 – RM472 | RM379 – RM477 | – |

**Four Points by Sheraton Puchong – Historical Performance**

| Item | FYE2023 | FYE2024 | FYE2025 | FPE 31 October 2025 | FPE 31 May 2026 | 2-year CAGR [3] |
|---|---|---|---|---|---|---|
| Historical Performance | RM304 | RM328 | RM336 | RM353 | RM336 | 5.2% |

**Four Points by Sheraton Puchong – Forecasted Operating Performance**

| Item | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | 4-year CAGR |
|---|---|---|---|---|---|---|
| Hotel Forecast | RM367 | RM393 | RM421 | RM442 | RM459 | 5.7% |
| Knight Frank's Projections [4] | RM355 | RM390 | RM410 | RM430 | RM450 | 6.1% |
| **Item** | **Year 6** | **Year 7** | **Year 8** | **Year 9** | **Year 10** | **9-year CAGR** |
| Knight Frank's Projections [4] | RM470 | RM480 | RM490 | RM500 | RM510 | 4.1% |

Notes:

(1) The selected competitive set includes 4 to 5-star hotels such as Sunway Lagoon Hotel, Le Meridien Petaling Jaya Hotel, M Resort & Hotel Kuala Lumpur and One World Hotel.
(2) Based on the available months in Year 2026 from January to June.
(3) 2-year CAGR from Year 2023 to Year 2025 (ADATA CompSet) and FYE2023 to FYE2025 (historical performance).
(4) The projected ADR for has been maintained after reviewing the latest operating performance and the revised occupancy projections provided by the Client, which aligns with our previous Valuation Report.

**Departmental Revenue**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Food and Beverage | 22.0% to 29.7% | 26.7% | Year 1 28.5%; Year 2 – Year 10: 26.0% |
| Other Operated Departments | 0.003% to 0.01% | 0.005% | Year 1 – Year 10: 0.005% |
| Miscellaneous Income | 1.0% to 1.6% | 1.0% | Year 1 – Year 10: 1.0% |

Knight Frank

## 5.0(G) VICOR/26/0086(G) - FOUR POINTS BY SHERATON PUCHONG

## 5.3(G) MARKET VALUE

**Income Approach by DCF Method**

Summary of Parameters (Cont'd)

**Departmental Revenue (Cont'd)**

We noted that the revenue for Food and Beverage department has been impacted during the 11-month period under FPE 31 May 2026 which recorded lower at 26.7% (with an absolute sum of RM6.9 million) due to the refurbishment works being carried out for the ground floor hotel lobby area.

We have thus revised the revenue ratio for Food and Beverage department in Year 1 (approximately RM7.7 million / 28.5% of GOR) following the completion of the said refurbishment works. Subsequently the revenue is revised approximately RM8.9 million / 26% of GOR from Year 2 onwards following the completion of the refurbishment works for all hotel rooms. The projection is in line with the hotel forecast provided to us by the Client.

The revenue ratios for Other Operated Departments at 0.005% (previously 0.01%) and Miscellaneous Income maintained at 1.0% due to the latest hotel performance (11-month FPE 31 May 2026) and updated hotel forecast provided by the Client.

Our projection ratios (% of Operating Revenue) are aligned with the hotel and the operator's projection and further benchmarked against the industry average cost published in HTL 2023, 2024 and 2025 Report.

**Departmental Expenses**

| Departmental Revenue | Historical Performance (% of Departmental Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Room | 21.1% to 21.5% | 22.4% | Year 1 - Year 10: 22.0% |
| Food and Beverage | 74.7% to 87.5% | 80.5% | Year 1 - Year 10: 75.0% |
| Other Operated Departments | 0.0% to -20,188.7% | -4,395.6% | Year 1 - Year 10: 0.0% |
| Miscellaneous Income | 12.6% to 16.1% | 12.0% | Year 1 - Year 10: 14.5% |

Similar to our previous Valuation Report, we have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10. In our latest projection, we have increased the fixed rate for the Room expenses from 20.5% to 22.0% and reduced the for Other Operated Departments expenses from 15.0% to 14.5%, whilst the expense for Food and Beverage has been maintained at 75.0% after having reviewed the latest FPE 31 May 2026 performance and the updated hotel forecast provided by the Client. Our projection ratios (% of Departmental Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over the respective departmental revenue throughout Year 1 to Year 10.

**Undistributed Operating Expenses**

| Departmental Revenue | Historical Performance (% of Operating Revenue) | | Knight Frank's Projection |
|---|---|---|---|
| | FYE2023 to FPE 31 October 2025 | FPE 31 May 2026 | |
| Administrative & General | 11.0% to 12.3% | 11.3% | Year 1: 12.5% - Year 10: 8.0% |
| Information & Telecommunications System | 2.1% to 2.9% | 2.9% | Year 1: 3.5% - Year 10: 2.5% |
| Sales & Marketing | 7.2% to 7.9% | 7.7% | Year 1: 9.5% - Year 10: 6.8% |
| Property Operation & Maintenance | 3.5% to 5.0% | 3.6% | Year 1: 4.0% - Year 10: 2.8% |
| Utilities | 8.2% to 10.4% | 8.4% | Year 1: 11.0% - Year 10: 7.8% |

Our projection ratios (% of Operating Revenue) are aligned with the HTL, historical performance of the hotel and the operator's projection. We have adopted a fixed rate over GOR in Year 1 and project it with a 2.5% growth rate per annum; which was benchmarked against the general inflation rate (1.5% to 3.3%). In our latest projection, we have revised downwards on the Year 1 undistributed operating expense ratios for Administrative & General (from 15.5% to 12.5%), Information & Telecommunications System (from 3.5% to 3.0%), Sales & Marketing (from 10.0% to 9.5%), Property Operation & Maintenance (from 5.0% to 4.0%) and Utilities (from 11.5% to 11.0%), which is in line with the latest FPE 31 May 2026 performance (at an absolute sum of approximately RM11mil for the total undistributed operating expenses) as well as the updated hotel forecast provided by the Client.

**Projected Base Management Fee, Incentive Fee, FF&E Reserves**

% of Gross Operating Revenue or % of the Gross Operating Profit, in accordance with the HMA.

**Capitalisation Rate: 6.75%**

Remains unchanged as per our previous Valuation Report

**Discount Rate (PV): 9.75%**

Remains unchanged as per our previous Valuation Report

**Comparison Approach**

During the review period, no recent hotel transaction were observed. Therefore, we have relied on the same set of hotel transactions used in our previous valuation.

Knight Frank

## 5.0(I) V/COR/26/0086(I) – PFCC TOWER 1, 2, 4 & 5

### 5.1(I) IDENTIFICATION OF PROPERTY

**Interest Valued / Type of Property**

| Development Component | Type of Property |
|---|---|
| PFCC Tower 1 & 2 | Two (2) blocks of twelve (12)-storey office tower and twenty (20)-storey office tower including a two (2)-storey commercial podium. |
| PFCC Tower 4 & 5 | Two (2) blocks of eighteen (18)-storey office tower and twenty-one (21)-storey office tower, which both include a three (3)-storey commercial podium, along with three (3) basement car park levels and a mezzanine floor designated for motorcycle parking areas. |

all forming part of an integrated commercial development known as Puchong Financial Corporate Centre (PFCC) sited on Parent Lot 112580 held under Master Title No. Geran 328167, Mukim and District of Petaling, Selangor Darul Ehsan.

**Terms of Reference**

**WE HAVE BEEN SPECIFICALLY INSTRUCTED BY THE CLIENT TO ASCERTAIN THE MARKET VALUE OF THE SUBJECT PROPERTY BASED ON THE FOLLOWING BASES / ASSUMPTIONS AND LIMITATIONS STATED HERE BELOW: -**

I. **PURSUANT TO THE DRAFT SALE AND PURCHASE AGREEMENT TO BE ENTERED BETWEEN FLORA DEVELOPMENT SDN BHD ("VENDOR") AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) ("PURCHASER" / "MTRUSTEE" / THE "CLIENT"), THE SUBJECT PROPERTY IS SOLD WITH LEGAL POSSESSION, SUBJECT TO THE EXISTING TENANCIES.**

II. **PURSUANT TO THE UNDERTAKING LETTERS DATED 8 APRIL 2026 AND 16 JULY 2026 ENTERED BETWEEN IOI PROPERTIES GROUP BERHAD (BEING THE HOLDING COMPANY OF FLORA DEVELOPMENT SDN BHD ("VENDOR")), IOIPG REIT MANAGEMENT SDN BHD (AS MANAGEMENT COMPANY FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST) AND MTRUSTEE BERHAD (AS TRUSTEE FOR IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST), ALL NECESSARY APPROVALS FOR: -**

   (a) **CONVERSION OF USE TO ENLARGED RETAIL AREAS ON GROUND LEVEL OF PFCC TOWER 1, 2, 4 AND 5;**

   (b) **CONVERSION OF USE TO ENLARGED RETAIL AREAS ON LEVEL 1 OF PFCC TOWER 4 AND 5;**

   (c) **CONVERSION TO OFFICE AREAS ON LEVEL 2 OF PFCC TOWER 2;**

   (d) **RECONFIGURATION AND/OR CONVERSION OF CAR PARKING AREA(S) INTO ADDITIONAL SUPPORTING FACILITIES; AND**

   (e) **CONVERSION OF USE TO REDUCED RETAIL AREA ON GROUND LEVEL OF PFCC TOWER 2;**

   **RESULTING TO A TOTAL NET LETTABLE AREA OF ABOUT 78,997 SQUARE METRES (850,321 SQUARE FEET), INCLUDING THE APPROVAL OF THE REVISED BUILDING PLANS / AS-BUILT DRAWINGS WILL BE OBTAINED FROM THE RELEVANT AUTHORITIES AT VENDOR'S COSTS AND EXPENSES; WITH ALL RELEVANT FEES (IF ANY) FULLY PAID AND THEREAFTER ISSUED WITH A CERTIFICATE OF COMPLETION AND COMPLIANCE.**

**"IF ANY PARTY WISHES TO RELY ON THE VALUATION BASED ON THE ASSUMPTION(S) AS STATED ABOVE, THEN APPROPRIATE PROFESSIONAL ADVICE SHOULD BE SOUGHT SINCE THE VALUE(S) REPORTED ARE BASED ON ASSUMPTION(S) THAT ARE NOT YET OR FULLY REALISED"**

Knight Frank

## 5.0(i) V/COR/26/0086(I) PFCC TOWER 1, 2, 4 & 5

## 5.2(i) PROPERTY DESCRIPTION

**Physical Aspect**

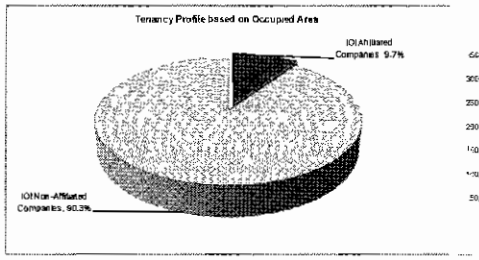
As at the date of re-inspection, the physical state(s) of the PFCC Tower 1, 2, 4 & 5 (including Gross Floor Area + car park facilities) remained unchanged as per our previous valuation; save for the retail unit located on Ground Level, which has been reduced to accommodate a smaller retail lot and a new lobby area. We have been informed that an application has been submitted to Majlis Bandaraya Subang Jaya (MBSJ), with full approval expected by Q3 2026. The reconfiguration is scheduled to commence at the end of July 2026. In addition, the office units located on Level(s) 16 and 17 of PFCC Tower 2 are now being marketed as fully fitted units.

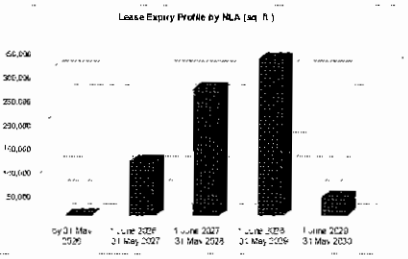
**NLA / Occupancy**

The tenancy schedule dated 31 May 2026 has revealed that there is a reduction in terms of NLA to 850,321 sq. ft. as compared to our previous Valuation Report at 854,977 sq. ft. due to reconfiguration of retail and office lots with the actual average concluded gross rental rate increased for retail lots from RM5.34 psf to RM5.44 psf per month and office lots from RM4.18 psf to RM4.24 psf per month over the occupied NLA.

The current occupancy rate has increased from 82.8% to 87.9% due to the addition of new tenants. The current weighted average lease expiry ("**WALE**") stands at 1.96 years.

**Tenancy Profile & Lease Expiry Profile**




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Knight Frank

## 5.0(I) V/COR/26/0086(I) – PFCC TOWER 1, 2, 4 & 5

## 5.3(I) MARKET VALUE

**Valuation Methodology**

Similar to our previous valuation, in arriving at our opinion of the Market Value of the Subject Property, we have adopted the **Income Approach by Investment Method** as the primary approach and supported by the **Comparison Approach**.

**Historical Performance**

Historical Operating Performance of PFCC Tower 1, 2, 4 & 5 for FPE 31 October 2025 and Unaudited FPE 31 May 2026

| | FPE 31 Oct 2025 (4-month) | Unaudited FPE 31 May 2026 (11-month) |
|---|---|---|
| Average Total NLA | 851,750 sq. ft. | 853,803 sq. ft. |
| Average Occupancy | 67% | 74% |
| Total Gross Income (1) | RM11,892,000 | RM35,799,000 |
| Total Outgoings (2) | RM5,614,000 | RM16,963,000 |
| Net Property Income | RM6,278,000 | RM18,836,000 |

Notes:

The above historical performance also incorporated pro forma adjustments excluding other income, entertainment expenses, as well as non-cash items such as provisions for doubtful debts, bank charges, compensation and penalties.

(1) Total Gross Income consists of rental income, utilities recovery incomes, car park income, other related incomes and miscellaneous income.

(2) Total Outgoings include property taxes, insurance, repair and maintenance, utilities, car park expenses, other operating expenses and property management fees.

**Reconciliation of Values**

| Method of Valuation | Derivation of Values |
|---|---|
| Income Approach by Investment Method | RM447,000,000 |
| Comparison Approach | RM459,000,000 |

**Market Value**

**RM447,000,000.**

**Income Approach by Investment Method**

We have reassessed the Market Value of PFCC Tower 1, 2, 4 & 5 with the updated details and have adopted the same parameters in the Income Approach as per our previous valuation; save and except for the term rental committed for retail lot at RM5.44 psf per month and office lots at RM4.24 psf per month over the occupied NLA due to the reduction in NLA / renewed tenancies / additional take-up of vacant units.

**Comparison Approach**

During the review period, no new office building transaction was recorded within Klang Valley. However, there is an announced transaction after the date of valuation namely Menara Ambank; of which the details of the aforesaid transaction is outlined below for reference only.

Menara AmBank is a 46-storey purpose-built office building with 7 levels of podium carpark, located along Jalan Yap Kwan Seng, Kuala Lumpur. It was transacted at RM331,000,000 (analysed to be at RM730 psf) between Maybank Trustees Berhad (Vendor) and AmBank (M) Berhad, a wholly-owned subsidiary of AMMB Holdings Berhad (Purchaser).

There is no recent transaction involving standalone car park assets were observed.

Therefore, we have relied on the same set of office building and car park transactions used in our previous valuation.

Jones Lang Wootton
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Our Ref : CON/8/2025

12 October 2026

**The Board of Directors**
**IOIPG REIT MANAGEMENT SDN BHD**
Level 3A, IOI City Tower 2
Lebuh IRC, IOI Resort City
62505 Putrajaya
Wilayah Persekutuan Putrajaya
Malaysia

Dear Sirs,

**INDEPENDENT PROPERTY MARKET REPORT (IPMR) FOR THE INITIAL PUBLIC OFFERING OF IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST (IOIPG REIT) ON THE MAIN MARKET OF BURSA MALAYSIA SECURITIES BERHAD**

Jones Lang Wootton has been appointed to prepare an Independent Property Market Report (IPMR) for inclusion in the Prospectus, in conjunction with the initial public offering (IPO) and listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad.

The objective of this report is to provide an independent overview of the relevant property markets in Malaysia, including the office, retail, and hospitality sectors, with a primary focus on Kuala Lumpur, Putrajaya, Selangor, and Penang. The IPMR also examines key macroeconomic indicators, as well as the supply and demand dynamics of the relevant property sectors. In addition, it outlines key market drivers, risks and challenges, competitive overview and provides an assessment of market prospects and outlook.

This report has been prepared based on our experience in the property market, supported by a combination of primary research, market data, and industry benchmarks. It also incorporates information obtained from third-party sources generally regarded as authoritative and reliable. This information has not necessarily been independently verified by Jones Lang Wootton.



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RICS Regulated by RICS

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This report is for the use only of the party whom it is addressed, for general reference only. The findings contained herein should not be construed as recommendation. No responsibility is accepted to any third party and neither the whole nor any part nor any reference to this assessment may be included in any document, circular or statement nor in any communication with third parties without our prior written approval of the form and context in which it will appear.

**For and on behalf of**
**JONES LANG WOOTTON**
**(Proprietor: Singham Sulaiman Sdn Bhd)**

**AZLINA A RAHMAN**
**EXECUTIVE DIRECTOR**

**About Jones Lang Wootton (Proprietor: Singham Sulaiman Sdn Bhd)**

Established in 1974, Jones Lang Wootton's fully integrated services encompass valuation and advisory, real estate agency and advisory, research and consultancy, property management, facilities management and asset management. Jones Lang Wootton is registered with the Board of Valuers, Appraisers, Estate Agents and Property Managers, Malaysia and regulated by the Royal Institution of Chartered Surveyors (RICS) for the provision of surveying services.

**About the Partner-in-Charge**

Azlina A Rahman is the Executive Director of Jones Lang Wootton and has over 30 years of experience in the property market. She has been actively involved in property market related consultancy reports for both local and foreign clients, eovering all market sectors in various parts of the country. She possesses a wide range of expertise which includes: undertaking property market analysis and forecasting, feasibility studies, development appraisals, undertaking cash flow analysis, and market surveys. She has also undertaken due diligence projects to assess project marketability and financial viability on behalf of investors. She holds a Baehelor of Science (Hons) Land Management, University of Reading, United Kingdom.

Jones Lang Wootton

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# INDEPENDENT PROPERTY MARKET REPORT

# FOR A PORTFOLIO OF 9 PROPERTIES LOCATED IN

# KUALA LUMPUR, PUTRAJAYA, PUCHONG AND PENANG

| | | |
|---|---|---|
| Prepared for | : | IOIPG REIT Management Sdn Bhd |
| Our Ref. | : | CON/8/2025 |
| Date | : | 12 October 2026 |

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Jones Lang Wootton

Proprietor: Singham Sulaiman Sdn. Bhd.
Registration No.: 198101012087

*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

## 1.0 TERMS OF REFERENCE

Jones Lang Wootton (JLW) was commissioned by IOIPG REIT Management Sdn Bhd (the Client) to provide an Independent Property Market Report (IMR) for the specific purpose of inclusion into IOIPG Malaysia Real Estate Investment Trust's (IOIPG REIT) Prospectus, in connection with IOIPG REIT's proposed Initial Public Offering (IPO) and listing on the Main Market of Bursa Malaysia Securities Berhad (Bursa Malaysia).

The properties that will form the IOIPG REIT are as follows:

| No. | Location | Building | Type |
|---|---|---|---|
| 1 | Putrajaya | IOI City Mall | Retail Property |
| 2 | Putrajaya | Putrajaya Marriott Hotel | Hotel Properties |
| 3 | Putrajaya | Le Méridien Putrajaya | |
| 4 | Putrajaya | Moxy Putrajaya | |
| 5 | Puchong | Four Points by Sheraton Puchong | |
| 6 | Kuala Lumpur | W Kuala Lumpur | |
| 7 | Penang | Courtyard by Marriott Penang | |
| 8 | Putrajaya | IOI City Towers (Tower 1, 2) | Office Properties |
| 9 | Puchong | PFCC Towers (Tower 1, 2, 4, 5) | |

The market review will incorporate the following:

- A brief **economic overview** of Malaysia, Selangor, Kuala Lumpur, Putrajaya and Penang, including economic indicators such as Gross Domestic Product (GDP), employment, lending rates, employment, demographic / population and tourism market indicators.

- A **property market overview** of the retail, office and hotel sectors in Kuala Lumpur, Putrajaya, Selangor and Penang, where the subject properties are located. This included the overview of supply and demand, market indicators (pricing and rental) and the market outlook of the respective property sectors.

- A **review of the REIT portfolio** in terms of location, Strength, Weakness, Opportunity, and Threat (SWOT) analysis, performance analysis (rental and occupancy rate), benchmarking / comparative analysis and market outlook of the portfolio. (Note: JLW will not undertake any studies on technical and structural aspects of this property. JLW assumes that the necessary due diligence would have been undertaken by the Client to ensure that this building is in a good state of repair and well managed ensuring its sustainability).

Having made the necessary investigations and analysis we are pleased to submit our report.

## 2.0 MALAYSIA ECONOMIC OVERVIEW AND OUTLOOK

### 2.1 Key Economic Indicators

**Table 2.1 : Malaysia Economic Overview**

| Malaysia | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Real GDP at constant 2015 Prices (RM' million) | 1,176,941 | 1,229,312 | 1,300,769 | 1,363,766 | 1,423,952 | 1,346,249 | 1,390,862 | 1,516,503 | 1,570,774 | 1,651,873 | 1,736,953 |
| Real GDP Growth (%) | 5.1% | 4.4% | 5.8% | 4.8% | 4.4% | -5.5% | 3.3% | 9.0% | 3.6% | 5.2% | 5.2% |
| GDP per Capita at Constant 2015 Prices (RM) | 37,739 | 38,861 | 40,620 | 42,115 | 43,783 | 41,490 | 42,696 | 46,307 | 48,943 | 48,392 | 50,740 |
| GDP per Capita at Current Prices (RM) | 37,739 | 39,505 | 42,854 | 44,706 | 46,513 | 43,717 | 47,541 | 54,893 | 54,606 | 56,722 | 59,167 |
| Consumer Price Index (2010=100) | 112.8 | 115.2 | 119.5 | 121.4 | 121.5 | 120.1 | 123.1 | 127.2 | 130.4 | 132.8 | 134.6 |
| Inflation Rate (%) | 2.1% | 2.1% | 3.7% | 1.0% | 0.7% | -1.2% | 2.5% | 3.3% | 2.5% | 1.8% | 1.4% |
| Overnight Policy Rate (average) | 3.25% | 3.13% | 3.00% | 3.25% | 3.08% | 2.06% | 1.75% | 2.17% | 2.92% | 3.00% | 2.86% |
| Exchange Rate, RM1.00 to US$ (average) | 0.2574 | 0.2416 | 0.2327 | 0.2460 | 0.2414 | 0.2381 | 0.2413 | 0.2276 | 0.2192 | 0.2191 | 0.2465 |
| **Labour Market** | | | | | | | | | | | |
| Labour Force ('000 person) | 14,518 | 14,668 | 14,980 | 15,280 | 15,562 | 15,406 | 15,533 | 15,770 | 16,367 | 16,904 | 17,086 |
| Employed ('000 person) | 14,068 | 14,164 | 14,477 | 14,776 | 15,073 | 14,719 | 14,825 | 15,155 | 15,813 | 16,369 | 16,581 |
| Unemployed ('000 person) | 450 | 504 | 503 | 504 | 508 | 687 | 708 | 615 | 553 | 534 | 507 |
| Unemployment Rate (%) | 3.1% | 3.4% | 3.4% | 3.3% | 3.3% | 4.5% | 4.6% | 3.9% | 3.4% | 3.2% | 3.0% |
| **Domestic Aggregate Demand at Constant 2015 Prices (RM' million)** | | | | | | | | | | | |
| Private Consumption | 635,099 | 672,260 | 718,702 | 776,054 | 835,714 | 802,747 | 817,103 | 910,364 | 952,397 | 1,000,999 | 1,052,570 |
| Private Investment | 198,150 | 206,977 | 225,594 | 235,343 | 239,027 | 210,653 | 216,502 | 232,219 | 242,719 | 272,595 | 298,263 |
| Public Consumption | 154,021 | 155,840 | 164,450 | 170,030 | 172,659 | 179,721 | 190,210 | 200,948 | 207,806 | 217,563 | 231,867 |
| Public Investment | 106,274 | 105,213 | 105,499 | 100,249 | 89,506 | 70,522 | 62,740 | 66,121 | 71,738 | 79,721 | 87,896 |
| **Net Foreign Direct Investment (FDI) Inflows (RM' million)** | | | | | | | | | | | |
| Manufacturing | 17,238 | 12,140 | 6,271 | 15,000 | 7,237 | 7,016 | 29,541 | 50,146 | 5,469 | 8,280 | 2,645 |
| Services | 13,841 | 23,919 | 20,931 | 15,378 | 16,981 | 5,383 | 11,970 | 23,496 | 35,359 | 35,613 | 59,459 |
| Mining and Quarrying | 7,108 | 8,209 | 11,083 | -344 | 5,058 | 1,964 | 5,836 | 1,567 | 1,391 | 5,041 | 3,013 |
| Construction | 1,190 | 3,025 | 1,957 | 686 | 2,136 | -667 | 74 | 187 | -1,837 | -2,410 | 788 |
| Agriculture | 0 | -268 | 177 | 21 | 279 | -415 | 722 | 21 | 21 | 166 | 31 |
| **Malaysian Direct Investment Abroad Income (RM' million)** | | | | | | | | | | | |
| Manufacturing | 1,300 | 1,036 | 2,746 | 1,888 | 887 | 2,250 | 25,135 | 4,506 | 2,106 | 3,512 | 2,563 |
| Services | 8,870 | 11,165 | 14,577 | 17,903 | 19,378 | 12,566 | 20,163 | 26,525 | 23,621 | 33,652 | 25,350 |
| Mining and Quarrying | 6,327 | 7,397 | 6,424 | 6,489 | 7,059 | 1,582 | 8,429 | 17,738 | 10,745 | 5,323 | 7,831 |
| Construction | 512 | 82 | 55 | -234 | -34 | 126 | 775 | 1,203 | 1,215 | 942 | 1,339 |
| Agriculture | 1,389 | 1,078 | 1,788 | 885 | 2,400 | 1,344 | 4,320 | 3,763 | 3,192 | 1,992 | 2,865 |

NA - Not Available
Source: Department of Statistic Malaysia (DOSM), Bank Negara Malaysia (BNM)

### 2.1.1 Economic Outlook

**Gross Domestic Product (GDP)**

The Malaysian economy recorded a GDP growth of 5.2% in 2025 compared with 5.2% in 2024 and 3.6% recorded in 2023. The Malaysian economy expanded by 4.0% per annum over the last 10-year period as real GDP grew from RM1,176,941 million in 2015 to RM1,736,953 million in 2025.

Malaysia's GDP grew by 6.0% in 2Q26 higher than 5.4% growth recorded in 1Q26. The Services sector continued to be the main contributor to economic expansion, while the remaining sectors posted positive growth, except for the Agriculture sector, which contracted during the quarter. As a result, the country's GDP for the first half of 2026 (1H26) was 5.7% higher than the 4.5% growth recorded in the corresponding period in 2025 (1H25).

Bank Negara Malaysia expected the economic growth for 2026 to remain within the earlier forecast range of between 4.0% and 5.0% (as reported in August 2026).

**Table 2.1.1 : Malaysia: Economic Growth by Sectors (Y.O.Y)**

| Sector | Annual Change (%) | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|
| | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
| Agriculture | -3.7% | 5.9% | 0.1% | 1.9% | -2.4% | -0.3% | 1.3% | 0.4% | 3.4% | 2.2% |
| Mining & Quarrying | 2.2% | 0.4% | -2.2% | -0.6% | -9.7% | 0.9% | 3.5% | 0.5% | 1.2% | 0.6% |
| Manufacturing | 4.4% | 6.0% | 5.0% | 3.8% | -2.7% | 9.5% | 8.2% | 0.7% | 4.2% | 4.5% |
| Construction | 7.4% | 6.7% | 4.2% | 0.4% | -19.3% | -5.2% | 5.1% | 5.9% | 17.6% | 12.2% |
| Services | 5.7% | 6.3% | 6.9% | 6.2% | -5.2% | 2.2% | 11.3% | 5.2% | 5.4% | 5.4% |
| **GDP** | **4.4%** | **5.8%** | **4.8%** | **4.4%** | **-5.5%** | **3.3%** | **9.0%** | **3.6%** | **5.2%** | **5.2%** |

Source: Department of Statistic Malaysia (DOSM)

**Inflation Rate**

The annual inflation rate for 2025 was recorded at 1.4%, marking a three year consecutive decline in inflation since 2022 (3.3%). This was contributed by a slower incline of Housing, Water, Electricity, Gas Other Fuels at 1.6% (2024: 3.0%), Health at 1.2% (2024: 1.8%), Recreation, Sport Culture at 1.1% (2024: 1.8%), Transport at 0.4% (2024: 1.0%), and Furnishings, Household Equipment Routine Household Maintenance at 0.2% (2024: 0.7%)

According to Bank Negara Malaysia, inflation is expected to remain moderate, averaging between 1.5% and 2.5% in 2026. The stronger exchange rate could provide some support in containing import prices. Domestic policy measures will also help mitigate the pass-through of global cost pressures to domestic prices. However, the inflation outlook remains dependent on external risks. Upside risks could stem from prolonged supply disruptions and trade policy uncertainty, including higher input costs from elevated global commodity prices which could be amplified by the conflict in the Middle East and weather disruptions.

Sectors that are more sensitive to import prices, such as food, could face stronger cost pressures, which could lead to price increment.

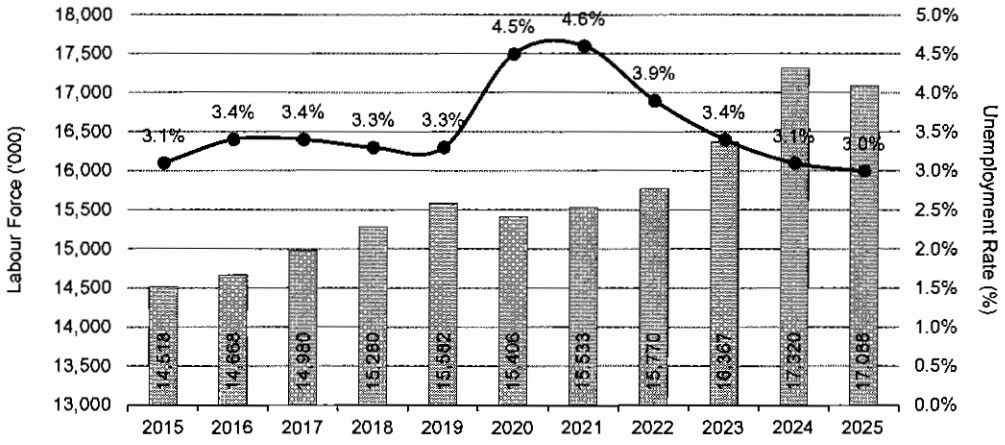
Bank Negara Malaysia (BNM) has maintained its Overnight Policy Rate (OPR) at 2.75% in September 2026, since the reduction of OPR by 25 basis points to 2.75% on 9th July 2025. The economic growth is likely to be underpinned by resilient domestic demand, moderating inflationary pressures, sustained technological investment, and supportive fiscal and monetary policy frameworks. However, the recent conflict in the Middle East has raised uncertainty in the global economy. The impact on the global economy will depend on the length and severity of the conflict.

**Employment**

Prior to the COVID-19 pandemic, unemployment rate has been stable at around 3.3% and 3.4%, before spiking to 4.5% and 4.6% during COVID-19 pandemic in 2020 and 2021. As the economy recovered, unemployment rate has been on a downward trend, declining from 3.9% in 2022 to 3.1% in 2024 and 3.0% in 2025. As at July 2026, the unemployment rate remained at 3.0%.

Total labour force increased from 14.518 million in 2015 to 17.088 million in 2025, registering a compound annual growth rate (CAGR) of 1.6% or an average of 0.257 million new labour per annum.

**Chart 2.1.1 : Labour Force & Unemployment Rate**




Source: Department of Statistics Malaysia (DOSM)

## 2.2 Household Income & Spending Trend

### 2.2.1 Median Gross Monthly Household Income

**Table 2.2.1 : Median Gross Monthly Household Income, 2014-2024**

| | 2014 | 2016 | 2019 | 2022 | 2024 | CAGR (2014 - 2024) |
|---|---|---|---|---|---|---|
| **Malaysia** | **RM4,585** | **RM5,228** | **RM5,873** | **RM6,338** | **RM7,017** | **4.3%** |
| Selangor | RM6,214 | RM7,225 | RM8,210 | RM9,983 | RM10,726 | 5.6% |
| Kuala Lumpur | RM7,620 | RM9,073 | RM10,549 | RM10,234 | RM10,802 | 3.6% |
| Putrajaya | RM7,512 | RM8,275 | RM9,983 | RM10,056 | RM10,769 | 3.7% |
| Penang | RM4,702 | RM5,409 | RM6,169 | RM6,502 | RM7,386 | 4.6% |

Source. Department of Statistics

The median household income of Malaysia increased from RM4,585 in 2014 to RM7,017 in 2024, representing a CAGR of 4.3%. During the same period, Selangor, Kuala Lumpur, Putrajaya and Penang also recorded increases in median gross monthly household income.

In 2024, Kuala Lumpur recorded the highest median household income with RM10,802, followed by Putrajaya (RM10,769), Selangor (RM10,726) and Penang (RM7,386), all surpassed the national average median household income of RM7,017.

Of the 5 states, Selangor recorded the highest CAGR of 5.6% for the 10-year period, followed by Penang (4.6%), Putrajaya (3.7%) and Kuala Lumpur (3.6%).

### 2.2.2 Median Monthly Household Expenditure

**Table 2.2.2 : Median Monthly Household Expenditure, 2014-2024**

| | 2014 | 2016 | 2019 | 2022 | 2024 | CAGR (2014 - 2024) |
|---|---|---|---|---|---|---|
| **Malaysia** | **RM2,946** | **RM3,314** | **RM3,683** | **RM4,282** | **RM4,758** | **4.9%** |
| Selangor | RM3,836 | RM4,356 | RM4,874 | RM5,747 | RM6,251 | 5.0% |
| Kuala Lumpur | RM4,665 | RM5,199 | RM5,719 | RM6,232 | RM6,789 | 3.8% |
| Putrajaya | RM4,801 | RM5,153 | RM6,486 | RM6,644 | RM7,885 | 5.1% |
| Penang | RM3,088 | RM3,399 | RM3,809 | RM4,481 | RM4,860 | 4.6% |

Source: Department of Statistics

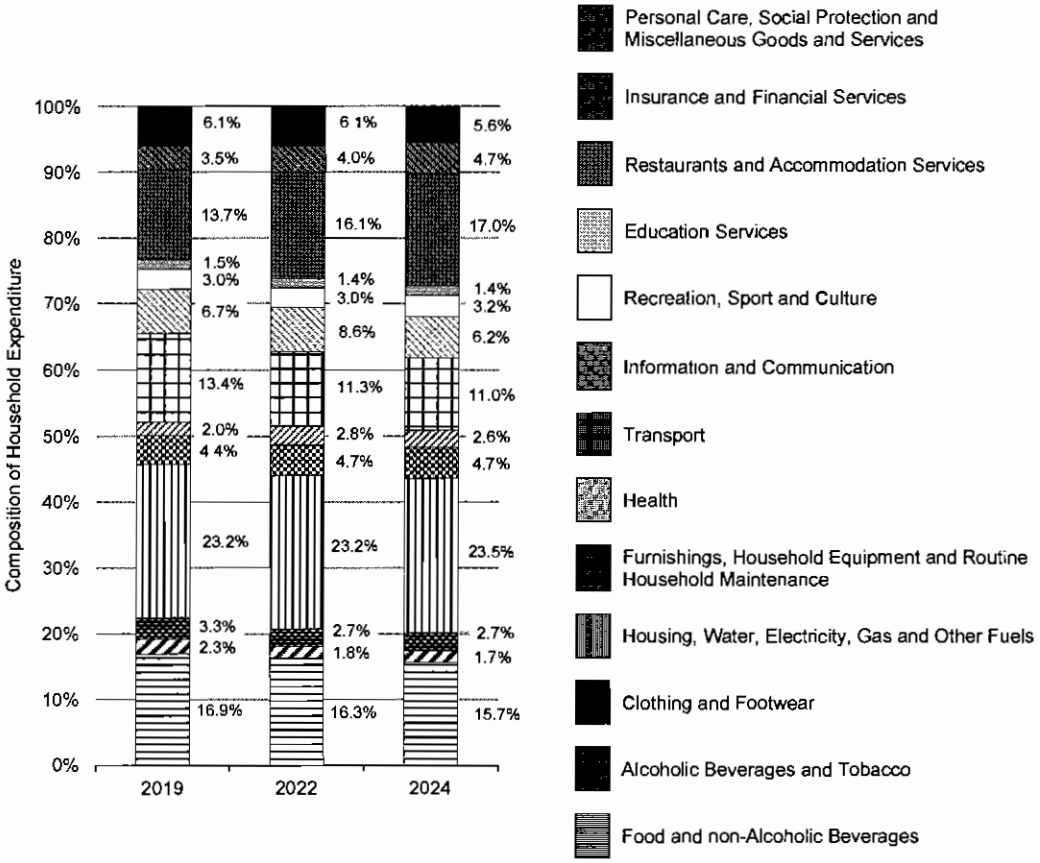
The national's median household expenditure increased from RM2,946 in 2014 to RM4,758 in 2024, recording a CAGR of 4.9%. In 2024, Putrajaya recorded the highest median monthly household expenditure with RM7,885, followed by Kuala Lumpur with RM6,789, Selangor with RM6,251 and Penang with RM4,860.

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Between 2014 and 2024, Putrajaya recorded the highest CAGR of 5.1%, followed by Selangor with 5.0%, Penang with 4.6% and Kuala Lumpur with 3.8%.

**Chart 2.2.2 : Consumption of Household Expenditure**




Note: 100% = Mean Monthly Household Consumption Expenditure.
Source: Department of Statistics

According to the Household Income Survey Report 2024 by the Department of Statistics Malaysia, the largest share of household mean monthly consumption expenditure was on Housing, Water, Electricity, Gas and Other Fuels (23.5%), followed by Restaurants and Accommodation Services (17.0%), Food and Non-Alcoholic Beverages (15.7%), and Transport (11.0%). Collectively, these categories accounted for 67.2% of Malaysia's mean monthly household consumption.

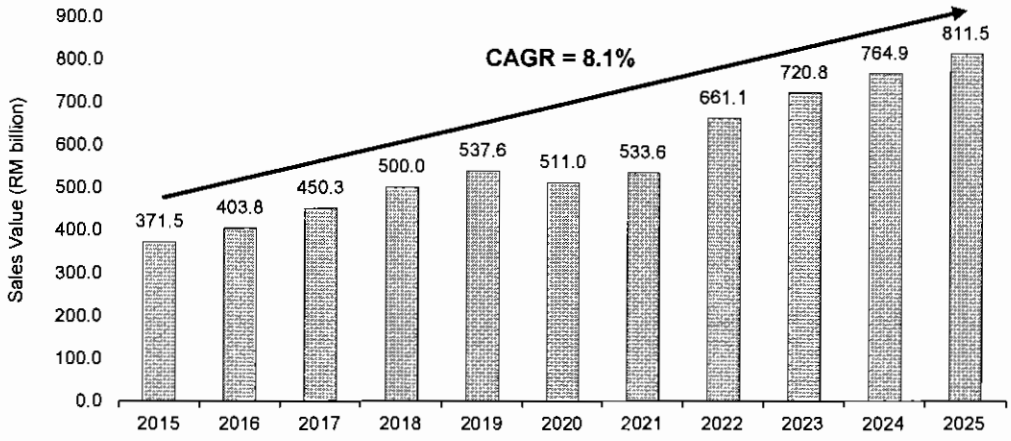
Expenditure on Housing, Water, Electricity, Gas and Other Fuels continued to dominate the household spending, increasing slightly by 0.3 percentage point, from 23.2% in 2019 to 23.5% in 2024.

Notably, spending on Restaurants and Accommodation Services recorded the highest growth among all the other expenditure for the 5-year period, with an increment of 3.3 percentage points from 13.7% in 2019 to 17.0% in 2024. In contrast, expenditure on Food and Non-Alcoholic Beverages reduced by 1.2 percentage points for the same period, from 16.9% in 2019 to 15.7% in 2024.

The survey revealed that urban households spent most of their consumption on Housing, Water, Electricity, Gas and Other Fuels (24.1%), followed by Restaurants and Accommodation Services (17.4%), and Food and Non-Alcoholic Beverages (14.4%). Meanwhile, in rural households, they spent majority of their consumption on Food and non-Alcoholic Beverages (23.0%), followed by Housing, Water, Electricity, Gas and Other Fuels (20.3%) and Restaurants and Accommodation Services (14.9%).

### 2.2.3 Retail Trade Sales

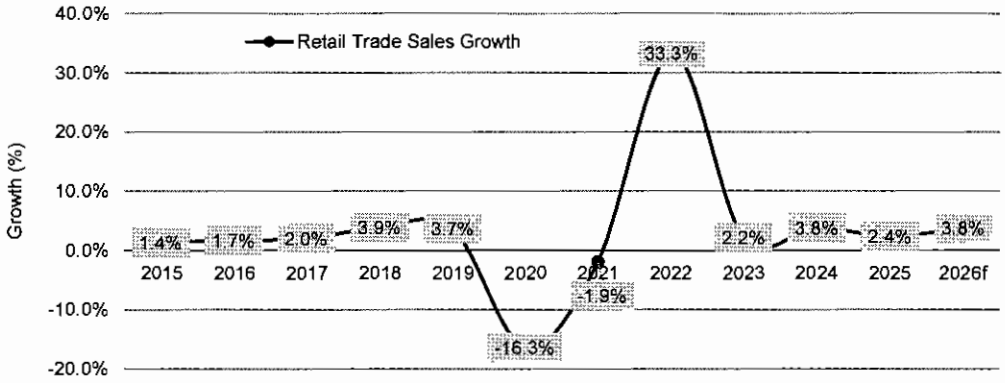
**Chart 2.2.3 : Malaysia Retail Trade Sector Sales Value, 2015-2025**




Source: Department of Statistics

Between 2015 and 2025, Malaysia's retail trade sales value experienced substantial growth, increasing from RM371.5 billion in 2015 to RM811.5 billion in 2025, representing a 118.4% rise and a CAGR of 8.1%. This growth was primarily driven by strong domestic consumption, supported by vibrant economy, festive spending, and an expanding middle class population. Between January and July 2026, the retail trade sector sales were RM498 billion.

### 2.2.4 Retail Sales Growth




f - forecast
Note: 2025 is estimated for full year
Source: Malaysia Retailers Association (MRA)

Malaysia's retail sales growth has generally been increasing since 2015 to 2019 but plummeted to -16.3% in 2020 due to the COVID-19 pandemic. In 2022, retail trade saw a recovery as it substantially grew to 33.3%, driven by the reopening of retail businesses after a full year of lockdown.

The lifting of the Movement Control Order in October 2021 marked the transition to the endemic phase, though consumer footfall initially lagged due to lingering health concerns. Confidence gradually returned in early 2022, supported by government cash handouts and the Employees Provident Fund's special one-off RM10,000 withdrawal facility, which spurred footfall and accelerated the retail sales growth in 2022 due to "revenge spending", especially as the nation celebrated its first festive seasons, Chinese New Year and Hari Raya as restriction-free in two years.

In 2023, retail sales growth moderated as consumers became more cautious with their spending amid rising living costs. In 2024, retail sales growth recorded y-o-y growth of 3.8% (+1.6 percentage point vs 2023), underpinned by a resilient labour market, as reflected in lower unemployment rate, and supporting government policies aimed at boosting private consumption. These included increases in the minimum wage, increased civil service salaries, the introduction of the EPF Account 3 withdrawal, and *Sumbangan Tunai Rahmah* (monthly RM100) / *Sumbangan Asas Rahmah* (RM100 one off) cash assistance for targeted household items. In 2025, retail sales growth slowed to 2.4% due to cautious household spending amid the rising cost of living.

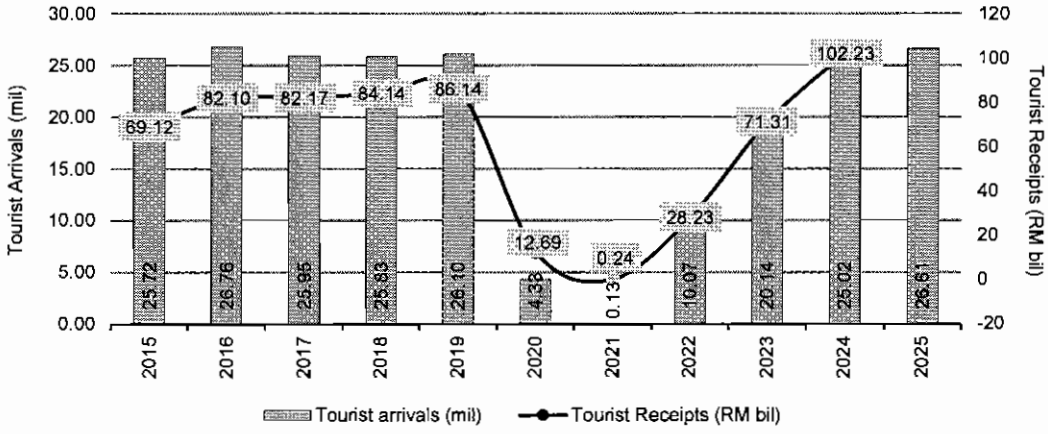
The substantial growth in the median household income as depicted in Table 2.2.1, has led to an increase in disposable income, resulting in the notable shifts in consumer spending behaviour toward the food and beverages (F&B) sector. In recent years, the F&B sector has dominated the retail mall tenancy, particularly in the form of cafes and restaurants. This trend accelerated post COVID-19 pandemic, as consumers increasingly view cafés and restaurants as preferred venues for socializing with friends and spending time with family after prolonged lockdowns.

Consequently, shopping malls have evolved from traditional retail and dining venues into comprehensive experiential destinations that cater to a broad demographic. Most large-scale malls now feature an extensive range of social, entertainment, educational, and leisure facilities, including sports centres, indoor playgrounds, swimming academies, cycling studios, arts and crafts workshops, indoor theme parks, multifunctional event spaces, and even indoor petting zoos. These diversified offerings position malls as preferred destinations for shoppers of all age group, specifically for families with young children, providing a holistic and engaging experience beyond conventional shopping activities.

## 2.3 Tourism Indicators

### 2.3.1 Tourist Arrivals and Receipts

**Chart 2.3.1 : Malaysia Tourist Arrivals & Tourist Receipts, 2015-2025**




Note: Information on tourism receipts for 2025 is yet to be made public
Source: Tourism Malaysia

Prior to COVID-19, the number of tourist arrivals fluctuated between 2015 and 2019 but remained consistently above 25 million annually. In 2019, tourist arrivals reached 26.10 million, and tourist receipts totaled RM86.14 billion, marking the highest receipts recorded during these periods.

Due to the COVID-19 pandemic, both tourist arrivals and receipts dropped to an all-time low in 2020 and 2021. Recovery began in 2022, with notable improvements in both indicators, and the momentum continued through the end of 2024. Tourist arrivals and receipts have gradually increased since the reopening of international borders in 2022.

In 2024, Malaysia recorded 25.02 million tourist arrivals, a significant year-on-year (y-o-y) increase of 24% from 20.14 million arrivals in 2023. Although arrivals improved in 2024, they have yet to surpass pre-COVID levels. Nevertheless, tourist receipts reached an all-time high of RM102.23 billion in 2024, exceeding pre-pandemic levels.

In 2025, Malaysia recorded a total of 26.61 million tourist arrivals, a 6% increase year-on-year and has surpassed that of 2019 (pre-COVID levels). Through the Visit Malaysia Year (VMY 2026) the country aims to attract 47 million international visitors in 2026. As at June 2026, Malaysia has attracted 21.12 million international arrivals of which 12.85 million were international tourists (i.e. overnight visitors) and the remaining 8.27 million were excursionists (i.e. same day visitors).

### 2.3.2 Tourist Arrivals by Country of Origin

**Table 2.3.2 : Total Tourist Arrivals, 2015-2025**

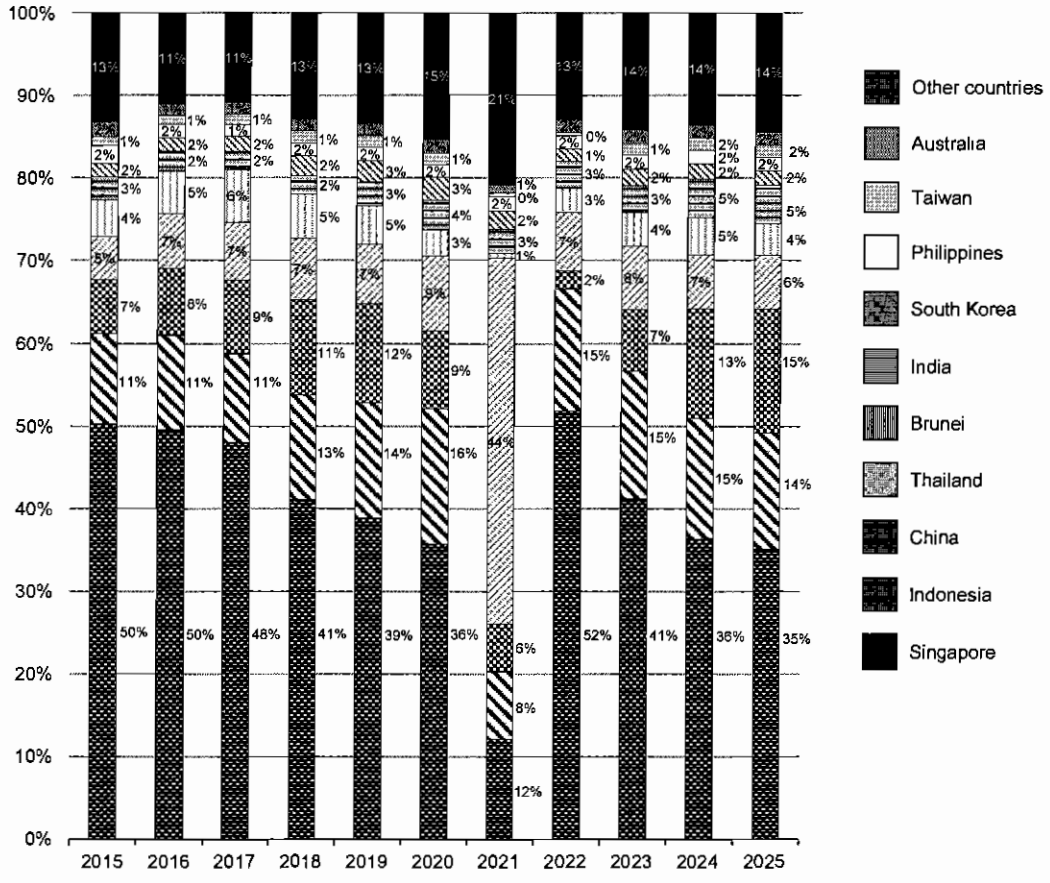
| Year | Top 10 Total Tourist Arrivals | Other Countries Total Tourist Arrival | Total Tourist Arrivals |
|---|---|---|---|
| 2015 | 22,321,465 | 3,399,786 | **25,721,251** |
| 2016 | 23,798,734 | 2,958,658 | **26,757,392** |
| 2017 | 23,108,962 | 2,839,497 | **25,948,459** |
| 2018 | 22,483,109 | 3,349,245 | **25,832,354** |
| 2019 | 22,583,314 | 3,517,470 | **26,100,784** |
| 2020 | 3,667,014 | 665,708 | **4,332,722** |
| 2021 | 106,559 | 28,169 | **134,728** |
| 2022 | 8,765,389 | 1,305,575 | **10,070,964** |
| 2023 | 17,292,423 | 2,849,423 | **20,141,846** |
| 2024 | 21,598,203 | 3,418,495 | **25,016,698** |
| 2025 | 22,760,619 | 3,852,978 | **26,613,597** |

Note : visitors consist of overnight visitors (i.e. tourists) and excursionists (same day visitors)
Source: Tourism Malaysia

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**Chart 2.3.2 : Tourist Arrivals from the Top 10 Origin Countries to Malaysia, 2015-2025**




Source: Tourism Malaysia

Singapore has consistently been the largest tourist arrivals' share to Malaysia over the past decade, with the exception of 2021, when Thailand recorded the highest number of arrivals. In 2025, tourist arrivals for Singapore recorded 9,344,513 arrivals, accounting for 35% of the total international tourist arrivals, followed by China (15%), Indonesia (14%), Thailand (6%) and India (5%). Collectively, these countries contributed 75% of the total arrivals to Malaysia. Southeast Asia (SEA) countries represented 63% (16.8 million) of the total arrivals in 2025 compared with 66% (16.5 million) in 2024.

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In terms of growth, China recorded a significant 123% increase in tourist arrivals between 2023 and 2024 and a 21% growth in 2025. This surge was largely driven by the implementation of the 30-day visa free travel arrangements between Malaysia and China. Several new direct flights were also introduced, enhancing connectivity between the two countries. The new routes introduced such as Shanghai Airlines connecting Yuncheng and Kuala Lumpur, Jiangxi Air connecting Nanchang and Kuala Lumpur, Loong Air connecting Xi'an and Kuala Lumpur, and China Eastern Airlines connecting Lanzhou and Taiyuan to Kuala Lumpur.

Tourists from India have also benefitted from the 30-day visa waiver for visitors to Malaysia, similar to that granted to Chinese tourists. As a result, tourist arrivals from India increased by 69% between 2023 and 2024 and a 10% growth in 2025. In addition, Malaysia has been recognized as a number one meeting, incentive, convention and event (MICE) venue in India which has made Malaysia an ideal leisure and business destination among the Indian travelers. Furthermore, Indigo Airlines has introduced three new routes between India and Malaysia (i.e. Bengaluru to Kuala Lumpur, Bengaluru to Langkawi and Chennai to Penang) while AirAsia has launched 5 weekly flights from Kolkata to Kuala Lumpur, Air India launched a daily non-stop flight between Delhi and Kuala Lumpur, as well as, Malaysia Airlines expanded connectivity from Trivandrum to Kuala Lumpur to 5 weekly flights due to the increasing popularity of this route, providing convenience thus making Malaysia a preferred destination among the Indian travelers.

The visa-free initiative for Indian and Chinese passport together with the introduction of seamless autogate immigration clearance at Kuala Lumpur International Airport (KLIA and KLIA2) for foreigners across 63 countries in 2024 has improved travel convenience and enhanced overall visitor experience. The launch of new direct flight routes such as Kuala Lumpur to Darwin (Australia), Kuala Lumpur to Banjarmasin (Indonesia), Kuala Lumpur to Charles de Gaulle (France), and Penang to Yangon (Myanmar), has enhanced air connectivity. Combined favourable currency exchange rates and Tourism Malaysia's ongoing marketing and promotional campaigns, these factors have collectively contributed to the growth in tourist arrivals.

### 2.3.3 Tourist Expenditure

**Table 2.3.3 : Breakdown of Tourist Expenditure, 2019-2024**

| Expenditure Component | 2019 | | 2020 | | 2021 | | 2022 | | 2023 | | 2024 | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | RM million | % | RM million | % | RM million | % | RM million | % | RM million | % | RM million | % |
| Accommodation | 20,674.4 | 24.0 | 2,964.7 | 23.4 | 145.0 | 60.7 | 4,714.1 | 16.7 | 13,406.0 | 18.8 | 19,322.2 | 18.9 |
| Food & Beverage | 11,457.1 | 13.3 | 1,852.7 | 14.6 | | | 4,403.8 | 15.6 | 10,625 0 | 14.9 | 16,255.2 | 15.9 |
| Local Transportation | 6,546.9 | 7.6 | 920.5 | 7.3 | 6.1 | 2.6 | 1,524.3 | 5.4 | 4,563.7 | 6.4 | 5,827.3 | 5.7 |
| International Airfares | 4,221.0 | 4.9 | 577.3 | 4.5 | 71.1 | 29.8 | 2,032.4 | 7 2 | 6,631.7 | 9.3 | 8,689.9 | 8.5 |
| Organised Tours | 5,427.0 | 6.3 | 602.4 | 4.7 | NA | NA | 705.7 | 2.5 | 3,137.6 | 4.4 | 4,089.4 | 4.0 |
| Shopping | 28,944.2 | 33.6 | 4,488.9 | 35.4 | 16.5 | 6.9 | 10,755.0 | 38.1 | 24,173.6 | 33.9 | 36,906.4 | 36.1 |
| Medical | 2,928.9 | 3.4 | 351.4 | 2.8 | | | 1,213.8 | 4.3 | 3,494.1 | 4.9 | 5,009.5 | 4.9 |
| Entertainment | 2,928.9 | 3.4 | 564.7 | 4.5 | | | 1,129.1 | 4.0 | 2,638.4 | 3.7 | 2,146.9 | 2.1 |
| Domestic Airfares | 2,239.7 | 2.6 | 175.7 | 1.4 | | | 254.1 | 0.9 | 1,640.1 | 2.3 | 2,555.8 | 2.5 |
| Miscellaneous | 344.6 | 0.4 | 167.6 | 1.3 | | | 1,100.9 | 3.9 | 213.9 | 0.3 | 306.7 | 0.3 |
| Fuel | 258.4 | 0.3 | 22.8 | 0.2 | | | 310.5 | 1.1 | 713.1 | 1.0 | 1,022.3 | 1.0 |
| Sports | 172.3 | 0 2 | 0.0 | 0.0 | | | 84.7 | 0.3 | 71.3 | 0.1 | 102.2 | 0.1 |
| Total | **86,143.4** | **100.0** | **12,688.7** | **100.0** | **238.7** | **100.0** | **28,228.2** | **100.0** | **71,308.5** | **100.0** | **102,233.9** | **100.0** |

Data for 2025 is not available.
Source: Tourism Malaysia

Between 2019 and 2022, tourist expenditure was on a declining trend, primarily due to the impact of the COVID-19 pandemic. However, expenditure rebounded in 2023 and further grew by 43% / RM30,925.4 billion to RM102,233.9 billion in 2024, driven primarily by shopping (36.1%), accommodation (18.9%) and food and beverage (15.9%), collectively accounting for 70.9% of total tourist expenditure. In comparison, these three expenditures made up 67.6% of total tourist expenditure in 2023.

Shopping consistently represented the largest share of tourist expenditure, increasing from RM28,944.2 million in 2019 to RM36,906.4 million in 2024, followed by accommodation and food and beverage. Despite remaining among the top three expenditure categories, accommodation spending declined from RM20,674.4 million in 2019 to RM19,322.2 million in 2024. In contrast, food and beverage expenditure rose from RM11,457.1 million in 2019 to RM16,255.2 million in 2024.

## 2.4 Federal Government Initiatives

### 1. Budget 2026

Budget 2026 which was tabled on 10 October 2025 by the Prime Minister. The Budget 2026 introduced targeted tax reforms, plugging off tax loopholes, introduced green initiatives, promoted/encouraged digital upskilling and strategic investments with the aim to "future proof" the economy and supporting the population/rakyat.

Among the key highlights and allocations of Budget 2026 include:

- A special financial aid of RM500 will be provided to public servants grade 56 and below and RM250 will be provided to pensioners and veterans (both pensioned and non-pensioned) in March 2026.
- The Public Sector Home Financing Board (LPPSA) financing limit has been raised to RM1 million.
- Tax incentives in conjunction with Visit Malaysia 2026 whereby deductions of up to RM500,000 will be given to tourism project operators who renovates and refurbished their business premises.
- To encourage domestic travel, in conjunction with Visit Malaysia 2026, a special RM1,000 individual income tax relief will be granted for expenses incurred on admission fees to local tourist attractions and cultural programmes.
- An individual tax relief of RM2,500 currently for the expenditure on electric vehicle charging facilities and the purchase of food waste composting machine is extended to cover purchases of food waste grinder and closed circuit cameras (CCTV).
- A special 10% tax deduction, capped at RM10 million, for expenses related to the conversion of commercial properties to residential.
- Flat stamp duty of 4% to 8% on property transfers involving non-citizens and foreign companies, except permanent residents.
- Full stamp duty exemption on transfer and loan agreements for first homes (priced up to RM500,000) extended until December 2027.
- A RM2.3 billion allocation for the upgrading of the airports in Penang, Sabah and Sarawak which are to be completed in 2028.
- RM700 million allocated to elevate the tourism sector which includes RM500 million tourism promotion and activities for Visit Malaysia 2026 campaign.
- RM600 million investment by Khazanah for the conservation work at Carcosa Seri Negara and 6 blocks at Bangunan Sultan Abdul Samad complex.
- RM15 billion for Sumbangan Tunai Rahmah (STR) and Sumbangan Asas Rahmah (SARA) 2026.

### 2. 13th Malaysia Plan

The 13th Malaysia Plan (13MP) (2026-2030) with a theme of "Melakar Semula Pembangunan" was tabled by the Prime Minister Dato' Seri Anwar Ibrahim on 31st July 2025, outlining how the government plans to spend on the country's development for the next five years until 2030.

Some RM611 billion investments are planned under the 13MP, comprising federal development expenditure of RM430 billion, RM120 billion from government-linked companies and government-linked investment companies and RM61 billion from the public-private partnerships.

The main economic targets for 13MP include real GDP growth projected at 4.5%-5.5% (2026-2030), to become a high income country with a GNP per capita of RM77,200 by 2030 and to be among the top 30 largest world economies.

The 13MP also aims to increase the share of employee compensation in Malaysia's GDP to 40% by 2030. This ambitious target is part of a broader strategy to improve the livelihoods of Malaysians and address the issue of stagnant wages.

**3. Budget 2025**

Budget 2025 which was tabled on 18 October 2024 by the Prime Minister is Malaysia's largest budget ever at RM421 billion, of which RM335 billion (80%) are allocated for operating expenditures and the remaining RM86 billion (20%) was allocated for development expenditures.

Among the key allocations include:

- RM68.5 million for New Industrial Master Plan 2030 (NIMP 2030) Industrial Development Fund to encourage innovation of local companies through technology adoption, targeting creation of 3,000 smart factories by 2030.
- Allocation of RM24 million for promotion of e-commerce activities under MATRADE, MARA, and MDEC.
- RM107 million to construct and upgrade Pulau Indah Ring Road and Northport Klang
- RM400 million for Visit Malaysia 2026 campaign to elevate Malaysia as a preferred tourist destination in Asia.
- Allocation of RM305.9 million for National Energy Transition Facility fund to support energy transition projects towards achieving net-zero emission targets by 2050
- RM13 billion for Sumbangan Tunai Rahmah (STR) and Sumbangan Asas Rahmah (SARA).
- Raising minimum wage from RM1,500 per month to RM1,700 per month, effective 1 February 2025.
- Step-Up Financing Scheme (RM5.0 billion) under Skim Jaminan Kredit Perumahan (SJKP) to be introduced as a government guarantee specifically for youngsters seeking to purchase their first home with a reduced interest loan repayment term for the first 5 years.

## 4. New Industrial Master Plan 2030 (NIMP 2030)

The NIMP 2030 was unveiled on 1 September 2023 in a bid to bolster the nation's manufacturing sector, with ambitious microeconomic targets which include boosting the Gross Domestic Product (GDP) of the manufacturing sector by 6.5% annually.

The Government is committed to nurturing high-value and innovation-driven sectors such as Electrical & Electronics (IC design and wafer fabrication activities), Specialty Chemicals, Aerospace, Pharmaceutical, and Medical Devices. The Government also targets four (4) additional growth sectors such as Advanced Materials, Electric Vehicles (EV), Renewable Energy (RE), and Carbon Capture, Utilisation, and Storage (CCUS).

| NIMP 2030 Goals | Outcomes | Measures | Baseline (2021) | Targets (2030) |
|---|---|---|---|---|
| Increase economic complexity | Sophistication in economic value-added | Value added for complex products or high tech manufacturing and services | 8.1% (2020) | 15% |
| | Regional innovation hub | Gross expenditure on R&D to GDP | 1% | 3.5% of GDP |
| Create high value job opportunities | High-skilled jobs | Number of jobs created | - | 700,000 jobs from manufacturing and manufacturing related services |
| | Fair income | Manufacturing median wages | RM1,976 | RM4,510 |
| Extend domestic linkages | Internationally competitive SMEs | Share of small & medium enterprise (SME) exports within total exports | 11.7% | 25% |
| | Deepened local supply chain integration | Domestic value added in manufacturing. and services in gross exports | 49% (2018) | 65% |
| Develop new & existing clusters | Accelerated growth in existing core clusters | Global market share in high tech manufacturing exports | 3% | 6% |
| | Accelerated growth in emerging markets such as Fourth Industrial Revolution (4IR) and digital | Global market share in green and digital exports | 2% | 4% |
| Improve inclusivity | Catalysed sectoral and regional development through invastments | Total investments (Foreign Direct Investment (FDI) and Domestic Direct Investment (DDI) realised) as a share of state of GDP | Average 13% | 25% |
| | High manufacturing value added participation by less developed States | Increasing manufacturing value added in less developed States | 22% | 30-35% |
| Enhance Environmental, Social, and Governance (ESG) practices | Derisked economy against ESG factors | Country ESG factors rating (Sustainalytics Index) | 56.5 (Grade C) | 75-100 (Grade A) |
| | Drive towards net-zero aspirations | Reduction in carbon emission intensity based on National Determined Contributions (NDC) goals | 33% | 45% |

Source: Ministry of Investment, Trade and Industry (MITI)

**5. National Energy Transition Roadmap (NETR)**

The NETR was launched by the Ministry of Economy on 27th July 2023, to accelerate its energy transition to a green economy. It is a comprehensive strategic plan to steer the energy systems away from conventional, fossil-fuel-based sources and towards cleaner, more sustainable alternatives. The NETR aims to achieve net-zero emissions by 2050, outlining a gradual increase in RE shares, targeting 31% by 2025, 40% by 2035, and an impressive 70% by 2050.

The Ministry of Economy has also collaborated with the Ministry of National Resources, Environment and Climate Change (NRECC) to review and update existing policies on RE, leading to the following decisions:

- Increase the target for installed RE capacity from 40% in 2040 to 70% by 2050. The higher target is expected to generate new economic opportunities by attracting multinational companies, especially RE100 companies (companies that are committed to use 100% renewable power across their operations), to operate in Malaysia.

- Expand RE development based on the concept of a self-contained system to encourage investment in the RE value chain and diversify RE programmes according to the principle of willing buyer, willing seller.

- Allow cross-border RE trade through the establishment of an electricity exchange system.

**6. Civil Servant Salary Adjustment**

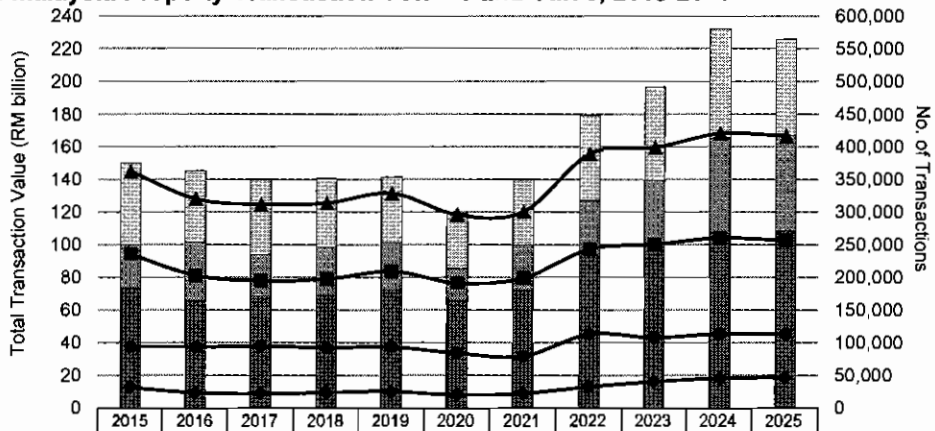
On 1st May 2024, the Prime Minister announced a salary increment for civil servants starting from 1st December 2024. The increase would involve an allocation of over RM10 billion. The salary adjustment will be implemented in phases, starting from 1st December 2024 for Phase 1 and from 1st January 2026 for Phase 2. The salary adjustment for the Implementing, Management and Professional groups will be 8% for Phase 1 and 7% for Phase 2, while the salary for the Top Management group will increase by 4% for Phase 1 and 3% for Phase 2. The salary increment not only enhances the standard of living for civil servants but is also anticipated to drive household spending and stimulate domestic tourism sector, particularly as it aligns with the upcoming Visit Malaysia 2026.

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*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

## 2.5 Performance of the Real Estate Market

**Chart 2.5.1 : Malaysia Property Transaction Volume and Value, 2015-2025**




| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Others (Value) | 50.0 | 43.9 | 45.9 | 42.1 | 40.0 | 33.7 | 40.0 | 52.2 | 57.6 | 67.3 | 56.9 |
| Commercial (Value) | 26.4 | 35.9 | 25.4 | 29.5 | 29.0 | 19.5 | 27.9 | 32.6 | 38.3 | 58.1 | 56.7 |
| Residential (Value) | 73.5 | 65.6 | 68.5 | 68.7 | 72.4 | 65.9 | 71.9 | 94.3 | 100.9 | 106.9 | 108.3 |
| Residential (Volume) | 235,967 | 203,064 | 194,684 | 197,385 | 209,295 | 191,354 | 198,812 | 243,190 | 250,586 | 260,516 | 256,512 |
| Commercial (Volume) | 31,776 | 23,745 | 22,162 | 23,936 | 25,654 | 20,255 | 22,428 | 32,809 | 40,463 | 45,985 | 46,649 |
| Others (Volume) | 94,362 | 93,616 | 94,978 | 92,389 | 93,698 | 84,359 | 79,257 | 113,108 | 107,959 | 114,044 | 113,252 |
| Total (Volume) | 362,105 | 320,425 | 311,824 | 313,710 | 328,647 | 295,968 | 300,497 | 389,107 | 399,008 | 420,545 | 416,413 |

Source: National Property Information Centre (NAPIC)

A total of 420,545 property transactions (all sectors) with a total transaction value of RM232.30 billion were recorded in Malaysia in 2024, the highest since 2015. Both the transaction volume and value in 2024 increased by 5% and 18% respectively compared with 399,008 transactions worth RM196.83 billion recorded in 2023. However in 2025, total transaction value dipped to 416,413 transactions. Between 2015-2025 period, the average number of transactions (all sectors) was recorded at 350,750 transactions, whilst the average transaction value was recorded at RM164.54 billion.

The residential sector remained the largest component between 2015-2025 period. In 2025, the transaction volume of the residential sector in Malaysia was 256,512 transactions, with a total transaction value of RM108.27 billion. The transaction volume in 2025 decreased by 1.5% compared with 260,516 transactions in 2024, whilst the transaction value in 2025 increased by 1.3% compared to RM106.92 billion recorded in 2024.

The transaction volume for the commercial sector increased by 1.4% from 45,985 transactions in 2024 to 46,649 transactions in 2025, whilst the transaction value increased by 1.1%, from RM58.06 billion in 2024 to RM58.70 billion in 2025.

## 2.6 Overview of the Retail Market

Malaysia's retail sector is a key contributor to the national economy. In 2025, Malaysia's wholesale and retail trade recorded strong growth, reaching a new high with annual sales of RM1.87 trillion, representing a 5.6% year-on-year increase from RM1.77 trillion in 2024. This growth was driven by robust consumer demand, increased tourism activity, and a stable economic environment. Retail trade expanded by 6.1% to RM811.5 billion, wholesale trade grew by 5.8% to RM827.4 billion, while the motor vehicle segment recorded a 3.2% increase to RM226.1 billion.

Over the past decade, Malaysia's retail landscape has evolved significantly, particularly in Kuala Lumpur and Selangor. Shopping malls in Malaysia have evolved from traditional retail and dining venues into comprehensive experiential destinations that cater to a broader demographic. Shopping malls are typically classified based on the format and market positioning, taking into account factors such as size, location, and tenant mix. The shopping malls are generally categorised into regional, premium, mass market and neighbourhood malls.

The completion of newer shopping malls has also established higher benchmarks for the retail sector. This new generation of malls incorporates enhanced features and amenities, including multi-purpose event halls, indoor sports courts, dedicated mobile applications, nursing and family room, and License Plate Recognition (LPR) parking systems. In addition, some malls have introduced autism-friendly initiatives, featuring dimmed lighting, reduced background music, priority parking, private quiet spaces, and textured walls for sensory stimulation, enhancing inclusivity and accessibility.

Consumer spending in Malaysia is primarily driven by food and beverages, fashion, electronics, health and beauty, and household goods. Urban centres such as Kuala Lumpur, Selangor, Penang, and Johor serve as major retail hubs, supported by high mall density and a strong presence of both local and international retailers.

E-commerce has grown rapidly in recent years, accelerated by high internet penetration, widespread smartphone usage, and improved digital payment infrastructure. Omnichannel strategies are increasingly important, with retailers integrating physical stores, online platforms, and last-mile delivery to meet evolving consumer expectations. Marketplaces, social commerce, and live-stream selling have also gained traction, particularly among younger consumers.

The Malaysian retail market is price-sensitive yet brand-conscious. Consumers tend to value promotions, loyalty programmes, and value-for-money offerings, while also showing rising interest in premium, halal-certified, sustainable, and health-focused products. Tourism, especially from regional visitors, plays a supportive role in certain retail segments such as luxury goods and duty-free shopping.

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On overall, Malaysia's retail sector remains resilient and competitive, offering growth opportunities for retailers that can adapt to digital transformation, changing consumer behaviour, and a dynamic economic environment. Shopping malls continue to play a central role in the retail landscape, functioning not only as retail destinations but also as lifestyle and entertainment centres. Retail growth is expected to continue to be driven by the food and beverage sector, while fashion retailers are likely to remain cautious with their expansion plans due to rapid growth of e-commerce.

## 2.7 Overview of the Hotel Market

The tourism industry is a major contributor to Malaysia's economy, contributing 15% of the country's gross domestic product (GDP) in 2023 and 2024. It is also a major source of foreign exchange for the country.

In 2024, Malaysia recorded 25.02 million tourist arrivals, a significant year-on-year (y-o-y) increase of 24% from 20.14 million arrivals in 2023. Although arrivals improved in 2024, they have yet to surpass pre-COVID levels. In contrast, tourist receipts reached an all-time high of RM102.2 billion in 2024, exceeding pre-pandemic levels.

In 2025, Malaysia recorded a total of 26.61 million tourist arrivals, which surpassed the pre-COVID levels (2019: 26.10 million) and represents a 6% increase from 2024.

Budget 2026 has allocated more than RM700 million to boost the tourism sector, of which RM500 million is dedicated to the promotions of Visit Malaysia 2026. The Visit Malaysia 2026 initiative is expected to attract a higher number of tourists to the country, supported with active promotions of the country, improved air connectivity with more direct international flights flying into KLIA, Penang, Kota Kinabalu and Senai airports and extended visa exemption for tourists from China and India. Through the Visit Malaysia Year (VMY 2026) the country aims to attract 47 million international visitors in 2026.

Hotel room supply in Malaysia grew to 349,580 rooms in 2025 from 343,866 rooms in 2024. The bulk of the hotel rooms are in Kuala Lumpur (19%) while 10% of the hotel rooms are in Selangor, 8% in Penang and 1% in Putrajaya.

The average overall hotel occupancy rate for Malaysia in 2025 was recorded at 56.8%, an improvement from 54.9% recorded in 2024. The hotels in Kuala Lumpur recorded the highest occupancy rate, at 66.9% while the average occupancy rate of hotels in Penang was above average at 58.6% and marginally lower for Putrajaya (56.0%) and Selangor (54.8%), for the same period.

The emerging supply of short-term rental (STR) properties has affected the hotel industry but the local authorities especially in major commercial centres are actively regulating the STR to provide fair competition to hotels.

Notwithstanding the above, the hotel industry has gained from the healthy tourism growth post pandemic. A substantial number of major hotel brands have made a debut in Malaysia in the last few years particularly in Kuala Lumpur such as Kimpton, Crowne Plaza, Hotel Indigo, Park Hyatt, Hyatt Regency, Hyatt Centric and Moxy, while international luxury brands such as Waldorf Astoria, The Regent, Conrad and SO Sofitel are expected to commence operations in Kuala Lumpur in 2026. Established hotel brands and operators such as Marriott International, The Ascott Limited, Hyatt Hotels, and IHG are actively expanding particularly in major commercial centres including Penang, Johor Bahru, Kuching by providing a greater variance of their brands to cater to a more diverse market segment from the millennials to business and luxury travelers. The presence of more global hotel brands in Malaysia reflects the confidence of the strong growth of the tourism industry and will position Malaysia, especially Kuala Lumpur as one the premier destinations in the region.

The diverse tourism offerings available in Malaysia from cities, islands, heritage and culture, eco-tourism, shopping, supported by growing business activities from investments and MICE has made Malaysia an attractive destination for both leisure and business travels, that support the demand for hotel.

**2.8 Overview of the Office Market**

The Malaysian office market is expected to remain a tenant-driven market, reflecting prolonged oversupply scenario, elevated vacancy levels, and cautious corporate expansion. The overall market conditions remain challenging and the performance has become increasingly divided. Modern, well-located Grade A offices with strong sustainability and connectivity attributes will be in better position to attract tenants, while older and less efficient stock faces persistent leasing pressure.

Due to the high vacancy rate, occupiers continue to have the upper hand in lease negotiations due to ample supply, ongoing rightsizing and relocation activities, and a strong "flight-to-quality" trend favouring new, modern and good quality office buildings over older stock.

Office demand is expected to be driven mainly by relocations and consolidation as office occupiers are rightsizing their space requirements in line with the current economic condition. The emerging trend of hybrid working practices has resulted in employers placing greater emphasis on workplace quality, employee experience, and sustainability. Flexible workspace such as co-working spaces continue to mushroom across major cities, driven by the rise of hybrid and flexible work arrangements, cost-conscious occupiers, and demand for short-term, scalable office solutions.

The Malaysian office market continues to face with a sizeable existing stock and incoming pipeline, particularly in Klang Valley. New office completions are largely concentrated in prime urban locations, particularly within Greater Kuala Lumpur. Developers are increasingly focusing on high-specification buildings that incorporate ESG features, green certifications, and flexible floorplates. At the same time, older office buildings are becoming less attractive, prompting asset enhancement initiatives, refurbishment programmes, or alternative use considerations to remain relevant in the market.

Rental performance across the market is largely stable, with limited growth prospect in the short-term. Prime offices have shown greater rental resilience, supported by sustained occupier interest and better building specifications. In contrast, ageing Prime and Secondary grade office buildings continue to face rental pressure and higher incentives as landlords compete to retain and attract tenants. In general, rental growth are expected to remain stable, with tenant incentives forming a key component of leasing negotiations.

## 3.0 SELANGOR ECONOMIC AND PROPERTY MARKET OVERVIEW

### 3.1 Economic Overview

**Table 3.1 : Selangor Economic Overview**

| Key Indicators | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Real GDP at Constant 2015 Prices (RM million)** | 268,825 | 281,839 | 302,186 | 323,215 | 345,008 | 326,805 | 344,103 | 385,809 | 406,623 | 432,116 | 460,114 |
| **Real GDP Growth (%)** | NA | 4.8% | 7.2% | 7.0% | 6.7% | -5.3% | 5.3% | 12.1% | 5.4% | 6.4% | 6.3% |
| **GDP per Capita at Current Prices (RM)** | 43,513 | 45,506 | 49,048 | 51,547 | 55,030 | 48,591 | 52,054 | 59,882 | 62,696 | 66,076 | 70,362 |
| **Real GDP by Economic Activity (%)** | | | | | | | | | | | |
| Services | 61.0% | 61.7% | 61.6% | 62.0% | 62.1% | 61.2% | 59.7% | 60.8% | 61 1% | 81.1% | 60.8% |
| Manufacturing | 28.1% | 27.9% | 28.1% | 28.2% | 27.6% | 29.1% | 31.2% | 30.4% | 29.4% | 29.1% | 28.5% |
| Agriculture | 1.5% | 1.4% | 1.4% | 1.4% | 1.4% | 1.4% | 1.4% | 1.3% | 1.1% | 1.1% | 1.1% |
| Others | 9.4% | 9.0% | 8.9% | 8.4% | 8.7% | 8 2% | 7.6% | 7.7% | 8.4% | 8.7% | 9.6% |
| **Employment** | | | | | | | | | | | |
| Labour Force ('000 person) | 3,212.9 | 3,325.0 | 3,457.5 | 3,546.3 | 3,592.9 | 3,761.5 | 3,809 6 | 3,853.0 | 3,967.6 | 4,083.4 | 4,129.3 |
| Employed ('000 person) | 3,135.0 | 3,217.6 | 3,359.4 | 3,446.7 | 3,489.5 | 3,593.3 | 3,641.0 | 3,706 5 | 3,858.9 | 3,990.2 | 4,048.2 |
| Unemployment Rate (%) | 2.4% | 3.2% | 2.8% | 2.8% | 2.9% | 4.5% | 4.4% | 3.6% | 2.7% | 2.3% | 2.00% |
| **Monthly Household Income (RM)** | NA | 9,463 | NA | NA | 10,827 | NA | NA | 12,233 | NA | 13,296 | NA |
| **Population (person)** | 8,178,000 | 6,291,500 | 6,380,700 | 6,475,000 | 6,506,100 | 6,994,400 | 7,014,700 | 7,050,300 | 7,209,700 | 7,363,400 | 7,406,800 |
| **Male to Female Ratio** | 52:48 | 52:48 | 52:48 | 52:48 | 52:48 | 53:47 | 53:47 | 53:47 | 53:47 | 53:47 | 53:47 |
| **Ethnicity (%)** | | | | | | | | | | | |
| Bumiputera | 56.7% | 59.0% | 59.3% | 59 7% | 60.1% | 60.6% | 60.9% | 61.2% | 61.4% | 61.6% | 61.8% |
| Chinese | 27.6% | 27.4% | 27.2% | 26.9% | 26.6% | 27.3% | 27.1% | 26.9% | 26.7% | 26.5% | 26.3% |
| Indian | 12.9% | 12.6% | 12.7% | 12.6% | 12.4% | 11.3% | 11.2% | 11.1% | 11.1% | 11.0% | 11.0% |
| Others | 0.8% | 0.8% | 0.8% | 0.8% | 0.9% | 0.8% | 0.8% | 0.8% | 0.8% | 0.9% | 0.9% |
| **Age Structure** | | | | | | | | | | | |
| Median Age | 26.9 | 29.3 | 29.7 | 30.1 | 30.5 | 31.6 | 32.1 | 32.6 | 32.9 | 33.3 | 33.6 |
| 0-14 years | 23.9% | 23.7% | 23.5% | 23.4% | 23.0% | 22.2% | 21.8% | 21.5% | 21.3% | 20.9% | 20.6% |
| 15-64 years | 71.7% | 71.7% | 71.7% | 71.6% | 71.8% | 70.9% | 71.0% | 71.0% | 71.0% | 71.0% | 71 0% |
| 65 years and above | 4.4% | 4.6% | 4.8% | 5.0% | 5.2% | 6.9% | 7.2% | 7.5% | 7.7% | 8.1% | 8.4% |

NA - Not Available
Source: Department of Statistic Malaysia (DOSM), Bank Negara Malaysia (BNM)

Selangor remains as the main contributor to the national economy in 2025, contributing 26.4% of Malaysia's GDP (RM1,736.9 billion). In 2025, the state's GDP grew by 6.3% (2024: 6.4% and 2023: 5.4%) with a total GDP value of RM460.1 billion (2024: RM432.1 billion and 2023: RM406.6 billion). The state's economy is mainly driven by the Services sector (60.8%), followed by the Manufacturing sector (28.5%). Collectively, these two sectors contributed nearly 90% of the state's economy.

In 2025, the unemployment rate in Selangor was 2.0%. The labour force grew by 2.5% annually to 4.129 million in 2025 from 3.213 million in 2015, contributing approximately 24% of Malaysia's current total labour force.

The population in Selangor is projected to grow to 7,406,800 persons in 2025, increasing by 1.8% per year from 6,178,000 persons in 2015. The median age in Selangor in 2025 is 33.8 years old and it is noted that the elderly age group (65 years and above) represents 8.4% of the total population in 2025, doubled than 4.4% in 2015.

The average monthly household income increased from RM9,463 in 2016 to RM13,296 per month in 2024, registering a CAGR of 4.3%. The average monthly household income of Selangor is the third highest in the country, after Kuala Lumpur and Putrajaya.

### 3.2 State Government Policies and Initiatives

#### 1. Selangor State Budget 2025

The Selangor State Government tabled its Budget 2025 on 15 November 2024 with a total allocation of RM3.0 billion, of which, RM1.7 billion or 56.7% is allocated for operating expenditure and RM1.3 billion or 43.3% is allocated for development expenditure. The Budget focuses on 5 core areas:

- Artificial Intelligence (AI) and education driving state economic development
- Supporting sustainable environment and quality infrastructure
- Cultivating a loving state
- Championing efficient governance and authority
- Setting up the culture economy and development of young generation

The allocation for development expenditure (RM1.3 billion) comprises:

- The infrastructure sector allocation at RM404.17 million, to support the guarantee for clean water supply, more efficient solid waste management, upgrading of roads and drainage to promote the Visit Selangor Year 2025 and preparations to organise Malaysia Games (SUKMA) 2026, etc.
- The allocation provided for social development amounting to RM354.08 million, emphasising on health and welfare programmes
- The allocation to help improve the people's economy and to develop the economic sector, amounting to RM380.7 million
- Education sector amounting to RM96.4 million
- The health sector allocation at RM40 million
- RM24.5 million allocated for rural development

#### 2. Rancangan Selangor Pertama (RS-1)

Rancangan Selangor Pertama (RS-1) is a five-year development plan introduced by the Selangor State Government in July 2022, to set the strategic direction for the state from 2021 to 2025, aiming to make Selangor a smart, livable, and prosperous state by 2025.

A total of 25 focus areas or sectors, 51 strategies and 262 projects, programmes and initiatives have been identified that will form the main pillars of the four strategic themes of:

a) strengthening the economy
b) advancing sustainability
c) enhancing social inclusivity and well-being
d) smart and effective governance

Among the key targets during RS-1 period include a GDP growth between 6.5%-7.0%, annual investments between RM25 billion and RM35 billion in key and advanced sectors, creating between 3.5 to 3.8 million jobs, median household income of RM9,290 (2025), reducing absolute poverty to 0.7% and reducing Greenhouse gas emission intensity by 35% (relative to 2005 GDP levels).

**3. Integrated Development Region in South Selangor (IDRISS)**

IDRISS is a major initiative within the First Selangor Plan (RS-1), which outlined the state's development goals for 2021-2025, emphasizing economic growth, social well-being, environmental sustainability, and good governance. IDRISS is designed to drive economic growth in southern Selangor, focusing on new investment hubs and industrial zones.

The IDRISS project encompasses a total acreage of 40,000 acres, primarily within Sepang and Kuala Langat districts, with an estimated Gross Development Value (GDV) of RM 1 trillion. IDRISS will encompass various sectors, including industrial manufacturing, logistics, warehousing, ports, business, housing, tourism, and education. Among the projects planned within IDRISS include the development of Selangor Business Capital, Selangor Aero Park, NCT Smart Industrial Park, Carey Island Port, Carey Island Special Economic Zone, Sepang Gold Coast Global Village and other projects by private developers.

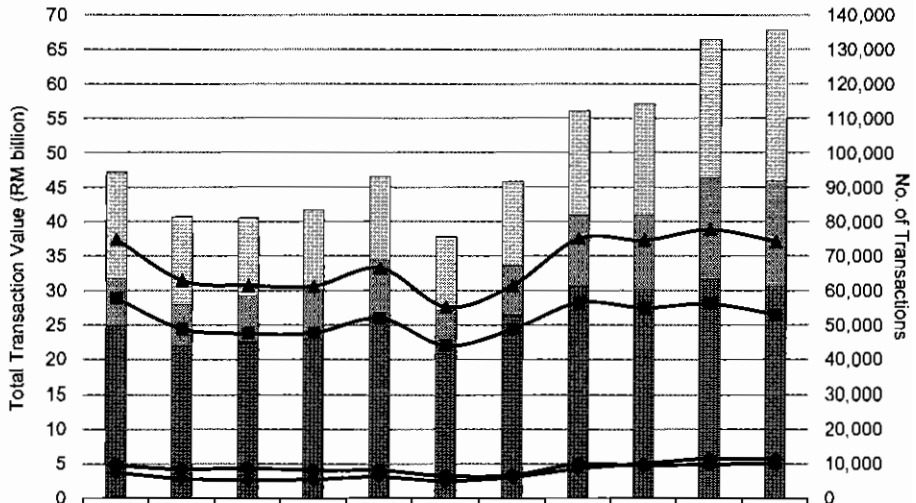
Five incentives to drive investments to IDRISS include a special premium scheme, interest-free instalment payments for development charges, tax exemptions for vacant land assessment, a 50% discount on the vacant building assessment tax and business licence fee exemption.

**4. Malaysia Semiconductor Integrated Circuit (IC) Design Park**

In October 2024, the Selangor Information Technology and Digital Economy Corporation (Sidec) inked a memorandum of understanding (MOU) with Cyberview Sdn Bhd to advance investment, ecosystem development, and industry growth for Phase 2 of the Integrated Circuit (IC) Design Park in Cyberjaya. This marks Selangor's second IC design park, following the launch of its first park at Puchong Financial Corporate Centre (PFCC) in August 2024, which was already at full capacity.

### 3.3 Performance of the Real Estate Market

**Chart 3.3 : Selangor Property Transaction Volume and Value, 2015-2025**




| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Others (Value) | 15.4 | 12.8 | 11.3 | 11.7 | 12.1 | 10.7 | 12.3 | 15.2 | 16.2 | 20.1 | 21.9 |
| Commercial (Value) | 6.9 | 6.0 | 6.6 | 7.1 | 9.0 | 5.4 | 7.1 | 10.3 | 10.7 | 14.6 | 15.4 |
| Residential (Value) | 24.9 | 21.9 | 22.6 | 23.0 | 25.4 | 21.7 | 26.5 | 30.6 | 30.3 | 31.7 | 30.5 |
| Residential (Volume) | 57,627 | 48,879 | 47,551 | 47,715 | 51,981 | 44,034 | 48,755 | 56,514 | 55,035 | 56,167 | 52,998 |
| Commercial (Volume) | 7,472 | 5,601 | 5,154 | 5,431 | 6,394 | 4,779 | 6,021 | 8,654 | 10,110 | 11,642 | 11,252 |
| Others (Volume) | 9,606 | 8,479 | 8,795 | 8,120 | 8,173 | 6,473 | 6,731 | 9,967 | 9,481 | 9,904 | 9,999 |
| Total (Volume) | 74,905 | 62,959 | 61,500 | 61,266 | 66,548 | 55,286 | 61,507 | 75,135 | 74,626 | 77,713 | 74,249 |

Source: National Property Information Centre (NAPIC)

In 2025, Selangor recorded a total transaction volume of 74,249 transactions (all sectors) with a total transaction value of RM67.84 billion, a 4% decline in volume and 2% increases in value, from 77,713 transactions worth of RM66.43 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions (all sectors) in Selangor was recorded at 67,790 transactions per year, whilst the average transaction value was recorded at RM49.79 billion per year.

In 2025, the transaction volume of the residential sector in Selangor was 52,998 transactions, with a total transaction value of RM30.53 billion. The transaction volume in 2025 decreased by 6% compared with 56,167 transactions in 2024, whilst the transaction value in 2025 decreased by 4% compared to RM31.68 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the residential sector in Selangor was recorded at 51,587 transactions per year, whilst the average transaction value was recorded at RM26.28 billion per year.

The transaction volume for the commercial sector in 2025 was recorded at 11,252 transactions, a 3% decline than 11,642 transactions recorded in 2024. Meanwhile, the transaction value for the commercial sector in 2025 was RM15.36 billion, 5% higher than RM14.62 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the commercial sector in Selangor was recorded at 7,501 transactions per year, whilst the average transaction value was recorded at RM9.01 billion per year.

## 4.0 KUALA LUMPUR ECONOMIC AND PROPERTY MARKET OVERVIEW

### 4.1 Economic Overview

**Table 4.1 : Kuala Lumpur Economic Overview**

| Key Indicators | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Real GDP at Constant 2015 Prices (RM million)** | 180,865 | 191,641 | 206,175 | 220,359 | 233,794 | 217,447 | 219,884 | 241,185 | 250,267 | 251,947 | 265,104 |
| **Real GDP Growth (%)** | NA | 6.0% | 7.6% | 6.9% | 8.1% | -7.0% | 1.1% | 9.7% | 3.8% | 6.2% | 5.20% |
| **GDP per Capita at Current Prices (RM)** | 97,080 | 103,506 | 113,358 | 121,509 | 129,677 | 106,985 | 112,164 | 127,182 | 131,165 | 137,389 | 144,898 |
| **Real GDP by Economic Activity (%)** | | | | | | | | | | | |
| Services | 88.3% | 66.1% | 87.4% | 87.6% | 67.6% | 89.3% | 90.0% | 91.4% | 92.4% | 91.7% | 91.7% |
| Manufacturing | 3.1% | 3.0% | 2.8% | 2.7% | 2.6% | 2.8% | 2.7% | 2.6% | 2.6% | 2.7% | 2.6% |
| Agriculture | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Others | 8.6% | 8.9% | 9.8% | 9.5% | 9.6% | 8.1% | 7.2% | 6.0% | 5.0% | 5.6% | 5.7% |
| **Employment** | | | | | | | | | | | |
| Labour Force ('000 person) | 862.6 | 655.4 | 871.4 | 844.9 | 863.4 | 1,049.5 | 1,040.7 | 1,060.3 | 1,111.7 | 1,184.7 | 1,198.0 |
| Employed ('000 person) | 853.4 | 627.2 | 844.3 | 824.4 | 841 | 1,008.4 | 992.5 | 1,019.7 | 1,077.9 | 1,153.5 | 1,166.4 |
| Unemployment Rate (%) | 3.3% | 3.3% | 3.1% | 2.4% | 2.6% | 4.1% | 4.6% | 3.8% | 3.0% | 2.6% | 2.6% |
| **Monthly Household Income (RM)** | NA | 11,692 | NA | NA | 13,257 | NA | NA | 13,325 | NA | 13,985 | NA |
| **Population (person)** | 1,760,400 | 1,789,700 | 1,793,200 | 1,790,000 | 1,782,500 | 1,982,100 | 1,964,000 | 1,961,200 | 2,005,700 | 2,067,500 | 2,074,100 |
| **Male to Female Ratio** | 51:49 | 51:49 | 51:49 | 51:49 | 51:49 | 53:47 | 53:47 | 53:47 | 53:47 | 54:46 | 54:46 |
| **Ethnicity (%)** | | | | | | | | | | | |
| Bumiputera | 46.4% | 46.7% | 46.8% | 46.6% | 46.5% | 47.7% | 47.9% | 48.2% | 46.5% | 46.8% | 46.9% |
| Chinese | 42.5% | 42.3% | 42.2% | 42.4% | 42.4% | 41.8% | 41.4% | 41.1% | 40.9% | 40.6% | 40.4% |
| Indian | 10.0% | 9.8% | 9.6% | 9.8% | 9.6% | 10.0% | 10.0% | 10.0% | 9.9% | 9.8% | 9.8% |
| Others | 1.1% | 1.2% | 1.2% | 1.2% | 1.3% | 0.7% | 0.7% | 0.7% | 0.7% | 0.8% | 0.9% |
| **Age Structure** | | | | | | | | | | | |
| Median Age | 31.1 | 31.4 | 31.8 | 32.3 | 32.9 | 33.6 | 34.1 | 34.5 | 35 | 35.3 | 36.1 |
| 0-14 years | 21.0% | 20.8% | 20.8% | 20.3% | 19.8% | 20.0% | 19.5% | 18.9% | 18.2% | 17.4% | 16.8% |
| 15-64 years | 73.1% | 73.0% | 73.0% | 72.9% | 73.2% | 73.4% | 73.8% | 74.3% | 75.0% | 75.9% | 76.1% |
| 65 years and above | 5.9% | 6.2% | 6.4% | 6.8% | 7.2% | 6.6% | 6.7% | 6.8% | 6.8% | 6.7% | 7.1% |

NA - Not Available
Source: Department of Statistic Malaysia (DOSM), Bank Negara Malaysia (BNM)

In 2025, Kuala Lumpur was the second largest contributor to the national GDP with 15.3% share. Kuala Lumpur recorded a GDP growth of 5.2% (2024: 6.2% and 2023: 3.8%) with a GDP value of RM265.1 billion (2024: RM251.9 billion and 2023: RM250.3 billion). The Services sector dominated the economy with a 91.7% share, supported by the Wholesale & retail trade, food & beverage and accommodation as well as the Finance, insurance, real estate & business services subsector.

In 2025, the unemployment rate in Kuala Lumpur was 2.6%, lower than Malaysia's unemployment rate of 3.0%. The labour force grew by 3.1% annually to 1.198 million in 2025 from 0.883 million in 2015, contributing approximately 7% of Malaysia's current total labour force.

The population in Kuala Lumpur is projected to grow by 1.5% annually to 2,074,100 persons in 2025 from 1,780,400 persons in 2015. The median age as at 2025 is 36.1 years old and the majority of the age group is between 15-64 years old, whilst the elderly age group (65 years and above) contributed 7.1% of the total population, compared with 5.9% in 2015.

The monthly household income increased from RM11,692 in 2016 to RM13,985 per month in 2024, registering a CAGR of 2.3%. The monthly household income of Kuala Lumpur is the highest in the country.

**4.2 State Government Policies and Initiatives**

**5. Dewan Bandaraya Kuala Lumpur (DBKL) Budget 2025**

Dewan Bandaraya Kuala Lumpur (DBKL) tabled its Budget 2025 on 19 December 2024, themed "Kuala Lumpur Lestari, Warga Kota Sejahtera". The city hall has allocated a total of RM2.8 billion, of which RM2.20 billion (77.5%) was allocated for management / operating expenditure and RM0.64 billion (22.5%) was allocated for development expenditure.

Among the allocation include flood mitigation programmes (RM89.1 million), traffic congestion and safety management programmes (RM178.7 million), low carbon programme (RM57.6 million) and business sustainability programme (RM26.9 million). The city hall also allocated RM21.8 million for ASEAN chairmanship and Visit Malaysia Year 2026 agendas.

**6. Kuala Lumpur Structure Plan 2040 (KLSP2040)**

The Kuala Lumpur Structure Plan 2040 (KLSP2040) aims to transform Kuala Lumpur into a "City for All" by focusing on six key goals: being Innovative and Productive, Inclusive and Equitable, Healthy and Vibrant, Climate Smart and Low Carbon, having Efficient and Environmentally Friendly Mobility, and being an Integrated and Sustainable Development.

**7. Kuala Lumpur Local Plan 2040 (PTKL2040)**

PTKL2040 will serve as the main guide for the physical development of Kuala Lumpur over the next 15 years. This plan was gazetted on 28 May 2025 and was officially launched by the Prime Minister on 24 June 2025.

Under the plan, KL will introduce a new plot ratio incentive such as incentive for redevelopment, land lot amalgamation, transit-oriented projects, and those that incorporate affordable housing. The plan also caps the plot ratio for city centre commercial areas at 1:10, while main commercial, commerce, and mixed-use zones will be limited to a maximum of 1:8.

**8. Kuala Lumpur Smart City Master Plan (2021-2025)**

Kuala Lumpur Smart City Master Plan (2021-2025) is one of Dewan Bandaraya Kuala Lumpur (DBKL) initiatives to better understand and implement smart and emerging technology solutions that would improve City service delivery for its broad community of residents, businesses, and visitors.

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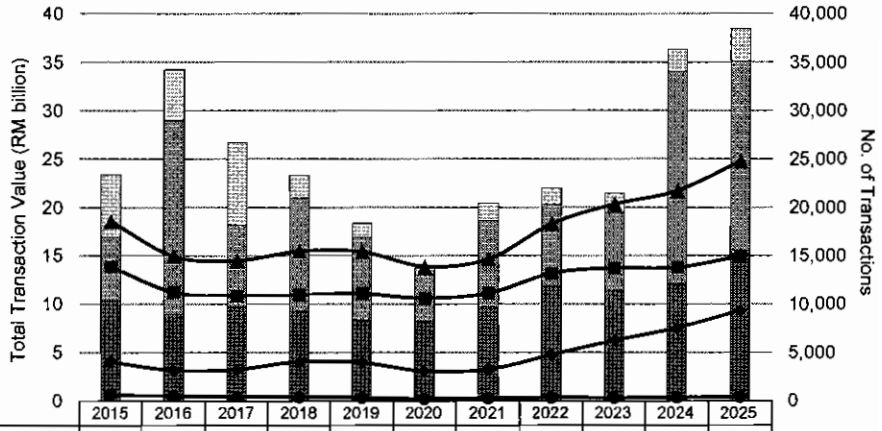
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The strategic framework is based on the following outcomes:

- Smart economy - utilising digital technology and intelligent approach to lead to a prosper economy
- Smart living - aimed at making life more efficient, more controllable, economical, productive, integrated and sustainable
- Smart environment - efficient and effective use of the resource within the environment
- Smart people - to improve dwellers' standard of living by adopting ICT
- Smart government - sustainable government and administrative actions in the age of the Internet of Things and the Internet of Services
- Smart mobility - to deliver effective, equitable, safe and secure public transport systems
- Smart digital infrastructure - utilise collaborative arrangement with all other relevant government agencies, private sectors and interested parties that are the stakeholders of digital infrastructure development

## 4.3 Performance of the Real Estate Market

**Chart 4.3 : Kuala Lumpur Property Transaction Volume and Value, 2015-2025**




| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Others (Value) | 6.4 | 5.3 | 6.5 | 2.3 | 1.5 | 0.7 | 1.8 | 1.7 | 2.0 | 2.3 | 3.4 |
| Commercial (Value) | 6.6 | 20.0 | 8.5 | 11.7 | 6.6 | 4.8 | 6.9 | 8.5 | 8.1 | 22.0 | 19.9 |
| Residential (Value) | 10.3 | 9.0 | 9.7 | 9.3 | 8.3 | 8.2 | 9.7 | 11.8 | 11.4 | 12.0 | 15.2 |
| Residential (Volume) | 13,899 | 11,252 | 10,656 | 10,983 | 11,100 | 10,606 | 11,129 | 13,182 | 13,752 | 13,781 | 14,983 |
| Commercial (Volume) | 4,061 | 3,188 | 3,238 | 4,079 | 3,974 | 3,072 | 3,251 | 4,777 | 6,253 | 7,545 | 9,369 |
| Others (Volume) | 614 | 512 | 412 | 426 | 353 | 209 | 272 | 353 | 339 | 381 | 438 |
| Total (Volume) | 18,574 | 14,950 | 14,506 | 15,488 | 15,427 | 13,887 | 14,652 | 18,312 | 20,344 | 21,707 | 24,790 |

Source: National Property Information Centre (NAPIC)

Kuala Lumpur recorded a total transaction volume of 24,790 transactions (all sectors) with a total transaction value of RM38.50 billion in 2024, a 14% increase in volume and 6% increase in value, from 21,707 transactions worth of RM36.33 billion recorded in 2024.

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Between 2015-2025 period, the average number of transactions (all sectors) was recorded at 17,512 transactions per year, whilst the average transaction value was recorded at RM25.30 billion per year.

The transaction volume of the residential sector in Kuala Lumpur in 2025 was 14,983 transactions, with a total transaction value of RM15.21 billion. The transaction volume in 2025 increased by 9% compared with 13,781 transactions in 2024, whilst the transaction value in 2025 increased by 26% compared to RM12.04 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the residential sector was recorded at 12,320 transactions per year, whilst the average transaction value was recorded at RM10.45 billion per year.

In 2025, the transaction volume for the commercial sector in Kuala Lumpur was recorded at 9,369 transactions, 24% higher than 7,545 transactions recorded in 2024. Meanwhile, the transaction value for the commercial sector in 2025 was RM19.89 billion, lower than RM21.97 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the commercial sector was recorded at 4,800 transactions per year, whilst the average transaction value was recorded at RM11.59 billion per year.

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## 5.0 PUTRAJAYA ECONOMIC AND PROPERTY MARKET OVERVIEW

### 5.1 Economic Overview

**Table 5.1 : Putrajaya Economic Overview**

| Key Indicators | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Real GDP at Constant 2015 Prices (RM million)** | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| **Real GDP Growth (%)** | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| **GDP per Capita at Current Prices (RM)** | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| **Real GDP by Economic Activity (%)** | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Services | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Manufacturing | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Agriculture | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| Others | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA | NA |
| **Employment** | | | | | | | | | | | |
| Labour Force ('000 person) | 38.9 | 38.9 | 38.6 | 38.9 | 36.6 | 50.5 | 53.9 | 55 8 | 58.6 | 80.2 | 62.0 |
| Employed ('000 person) | 38.5 | 38.2 | 38 | 38.4 | 38.1 | 49.7 | 53 | 55 1 | 58.1 | 59.6 | 61.3 |
| Unemployment Rate (%) | 1.0% | 1.7% | 1.5% | 1.3% | 1.2% | 1.5% | 1.6% | 1.3% | 0.9% | 1.1% | 1.1% |
| **Monthly Household Income (RM)** | NA | 11,555 | NA | NA | 12,840 | NA | NA | 13,473 | NA | 13,848 | NA |
| **Population (person)** | 83,000 | 64,400 | 87,500 | 97,200 | 103,700 | 109,200 | 115,200 | 117,000 | 118,800 | 120,300 | 120,800 |
| **Male to Female Ratio** | 46:54 | 47:53 | 47:53 | 47:53 | 47:53 | 49:51 | 49:51 | 49:51 | 49:51 | 49:51 | 49:51 |
| **Ethnicity (%)** | | | | | | | | | | | |
| Bumiputera | 97.8% | 97.8% | 97.8% | 97.7% | 97.8% | 97.9% | 98.0% | 98.0% | 96.0% | 98.0% | 98.0% |
| Chinese | 0.7% | 0.7% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.5% |
| Indian | 1.4% | 1.4% | 1.5% | 1.6% | 1.6% | 1.2% | 1.2% | 1.2% | 1.2% | 1.2% | 1.2% |
| Others | 0.1% | 0.1% | 0.1% | 0.1% | 0.1% | 0.2% | 0.2% | 0.2% | 0.2% | 0.2% | 0.3% |
| **Age Structure** | | | | | | | | | | | |
| Median Age | 26.3 | 26.1 | 25.6 | 24.7 | 24.9 | 27.4 | 27.5 | 27.5 | 27.6 | 27.7 | 27.6 |
| 0-14 years | 37.4% | 38.0% | 38.3% | 36.4% | 35.0% | 38.0% | 37.5% | 37.1% | 36.1% | 34.7% | 33.3% |
| 15-64 years | 61.6% | 60.9% | 60.5% | 62.1% | 63.4% | 60.6% | 61.0% | 61.3% | 62.2% | 63.4% | 64.7% |
| 65 years and above | 1.0% | 1.1% | 1.2% | 1.5% | 1.6% | 1.4% | 1.5% | 1.6% | 1.7% | 1.9% | 2.0% |

NA - Not Available
GDP figures for Putrajaya is not available
Source: Department of Statistic Malaysia (DOSM), Bank Negara Malaysia (BNM)

The unemployment rate in Putrajaya was generally stable at 1.1% in 2025 (2024: 1.1%). The labour force increased marginally by 4.8% annually to 0.062 million in 2025 from 0.039 million in 2015, contributing approximately 0.4% of Malaysia's total labour force in 2025.

The population in Putrajaya is projected to grow by 3.8% annually to 120,800 persons in 2025 from 83,000 persons in 2015. The median age as at 2025 is 27.6 years old and the younger age group (0-14 years) represents 33.3% of the total population in 2024.

The monthly household income increased from RM11,555 in 2016 to RM13,846 per month in 2024, registering a CAGR of 2.3%. The monthly household income of Putrajaya is the second highest in the country, after Kuala Lumpur.

## 5.2 State Government Policies and Initiatives

### 9. Rancangan Struktur Putrajaya 2025

Vision: Sustainable Putrajaya 2025 – From Garden to Green (transforming Putrajaya into a sustainable, livable, and economically vibrant city).

Eight (8) policies:

i) Elevating Putrajaya as an Excellent Federal Government Administrative Centre
ii) Building a Progressive and Diverse Urban Economy
iii) Strengthening Tourism as Key Economic Function
iv) Enhancing Community Living Environment
v) Moving Putrajaya Towards Green City
vi) Implementation Integrated Transportation System
vii) Employing Adaptable and Responsive Land Use Management
viii) Adopting Effective Partnership and Good Governance

### 10. Pelan Strategik Perbadanan Putrajaya 2021-2025

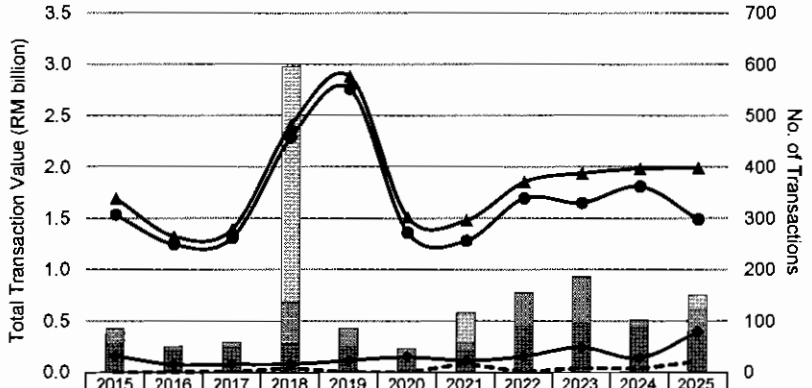
Vision: Putrajaya Bandaraya Pentadbiran Mampan Bertaraf Dunia (Putrajaya, A World Class Sustainable Administrative City)

Six (6) objectives have been provided as follows:

i) Empowering Governance Towards Organisational Excellence
ii) Promoting And Strengthening A Conducive Environment
   - National and international recognition of lakes and wetlands
iii) Boosting A World-Class Tourism Industry
   - Pesta Sukan Air Putrajaya
   - Putrajaya International Hot Air Balloon Fiesta
   - Putrajaya Challenge Park Adrenaline Fest
   - Digital Putrajaya Exhibition Conference (DIPEC)
iv) Empowering The Well-Being of The People
   - Development of Affordable Housing (RMM) that is conducive and livable
v) Maintaining Planned, Balanced and Resilient Development
   - Green Building Recognition
   - Empowering Information Technology Network
vi) Providing Excellent Municipal Services

## 5.3 Performance of the Real Estate Market

**Chart 5.3 : Putrajaya Property Transaction Volume and Value, 2015-2025**




| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Others (Value) | 0.0 | 0.0 | 0.0 | 2.3 | 0.0 | 0.0 | 0.3 | 0.0 | 0.0 | 0.0 | 0.1 |
| Commercial (Value) | 0.1 | 0.0 | 0.1 | 0.4 | 0.2 | 0.1 | 0.1 | 0.3 | 0.4 | 0.1 | 0.3 |
| Residential (Value) | 0.3 | 0.2 | 0.2 | 0.3 | 0.2 | 0.2 | 0.2 | 0.5 | 0.5 | 0.4 | 0.3 |
| Residential (Volume) | 307 | 249 | 262 | 458 | 552 | 272 | 256 | 339 | 330 | 362 | 298 |
| Commercial (Volume) | 32 | 15 | 16 | 16 | 23 | 30 | 23 | 31 | 49 | 28 | 79 |
| Others (Volume) | 0 | 1 | 1 | 8 | 1 | 0 | 17 | 1 | 9 | 7 | 21 |
| Total (Volume) | 339 | 265 | 279 | 482 | 576 | 302 | 296 | 371 | 388 | 397 | 398 |

Source: National Property Information Centre (NAPIC)

Putrajaya registered a total transaction volume of 398 transactions (all sectors) in 2025, a marginal increase of 0.3% compared with 397 transactions recorded in 2024. The total transaction value in 2025 increased by 47% to RM0.75 billion compared with RM0.51 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions (all sectors) in Putrajaya was recorded at 372 transactions per year, whilst the average transaction value was recorded at RM0.74 billion per year.

The transaction volume for the residential sector in 2025 was recorded at 298 transactions, 18% lower than 362 transactions recorded in 2024. However, the transaction value in 2025 was recorded at RM0.35 billion, lower than RM0.43 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the residential sector in Putrajaya was recorded at 335 transactions per year, whilst the average transaction value was recorded at RM0.30 billion per year.

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In 2025, a total of 79 transactions were recorded within the commercial sector, higher than 28 transactions recorded in 2024. Meanwhile, the transaction value for the commercial sector in 2025 was RM0.26 billion, higher than RM0.08 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the commercial sector in Putrajaya was recorded at 31 transactions per year, whilst the average transaction value was recorded at RM0.19 billion per year.

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## 6.0 PENANG ECONOMIC AND PROPERTY MARKET OVERVIEW

### 6.1 Economic Overview

**Table 6.1 : Penang Economic Overview**

| Key Indicators | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Real GDP at Constant 2015 Prices (RM million)** | 78,146 | 82,493 | 86,768 | 91,234 | 94,645 | 92,691 | 99,124 | 112,355 | 115,952 | 121,496 | 130,283 |
| **Real GDP Growth (%)** | NA | 5.6% | 5.2% | 5.1% | 3.7% | -2.1% | 6.9% | 13.3% | 3.2% | 4.8% | 7.3% |
| **GDP per Capita at Current Prices (RM)** | 46,020 | 48,633 | 51,130 | 52,921 | 55,202 | 55,783 | 59,934 | 69,779 | 72,532 | 76,107 | 80,584 |
| **Real GDP by Economic Activity (%)** | | | | | | | | | | | |
| Services | 49.8% | 49.9% | 50.1% | 50.6% | 51.4% | 49.6% | 47.5% | 46.8% | 48.0% | 48.1% | 46.7% |
| Manufacturing | 43% | 42.9% | 43.1% | 43.2% | 42.8% | 44.9% | 47.2% | 48.2% | 46.5% | 46.1% | 47.3% |
| Agriculture | 2.7% | 2.4% | 2.3% | 2.2% | 2.2% | 2.2% | 2.0% | 1.9% | 1.9% | 1.8% | 1.7% |
| Others | 4.5% | 4.8% | 4.4% | 4.0% | 3.6% | 3.3% | 3.3% | 3.1% | 3.6% | 4.0% | 4.3% |
| **Employment** | | | | | | | | | | | |
| Labour Force ('000 person) | 848.1 | 845.5 | 841.1 | 849.4 | 852.3 | 668.6 | 686.3 | 895.6 | 926.2 | 950.2 | 954.0 |
| Employed ('000 person) | 634.2 | 827.4 | 823.8 | 830.6 | 835.6 | 836 | 654.3 | 871 | 905.6 | 931.2 | 935.9 |
| Unemployment Rate (%) | 1.6% | 2.1% | 2.1% | 2.2% | 2.0% | 3.6% | 3.6% | 2.7% | 2.2% | 2.0% | 1.9% |
| **Monthly Household Income (RM)** | NA | 6,771 | NA | NA | 7,774 | NA | NA | 8,267 | NA | 9,152 | NA |
| **Population (person)** | 1,698,100 | 1,717,700 | 1,744,100 | 1,762,800 | 1,768,600 | 1,740,400 | 1,740,000 | 1,740,900 | 1,772,600 | 1,800,400 | 1,803,300 |
| **Male to Female Ratio** | 50:50 | 50:50 | 50:50 | 50:50 | 50:50 | 51:49 | 51:49 | 51:49 | 51:49 | 51:49 | 51:49 |
| **Ethnicity (%)** | | | | | | | | | | | |
| Bumiputera | 45.1% | 45.3% | 45.7% | 46.3% | 46.7% | 44.7% | 45.0% | 45.2% | 45.6% | 45.9% | 46.2% |
| Chinese | 44.1% | 43.9% | 43.6% | 43.1% | 42.7% | 44.9% | 44.7% | 44.5% | 44.2% | 43.9% | 43.7% |
| Indian | 10.5% | 10.5% | 10.4% | 10.3% | 10.3% | 9.7% | 9.7% | 9.7% | 9.6% | 9.6% | 9.5% |
| Others | 0.3% | 0.3% | 0.3% | 0.3% | 0.3% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% | 0.6% |
| **Age Structure** | | | | | | | | | | | |
| Median Age | 31.0 | 31.2 | 31.8 | 31.8 | 32.2 | 31.8 | 32.3 | 32.7 | 32.9 | 33.2 | 33.6 |
| 0-14 years | 20.5% | 20.1% | 19.7% | 19.4% | 18.9% | 20.1% | 19.7% | 19.3% | 19.0% | 18.7% | 18.4% |
| 15-64 years | 71.9% | 72.1% | 72.2% | 72.3% | 72.5% | 73.3% | 73.2% | 73.3% | 73.3% | 73.3% | 73.2% |
| 65 years and above | 7.6% | 7.8% | 8.1% | 8.3% | 8.6% | 6.6% | 7.1% | 7.4% | 7.7% | 8.0% | 8.4% |

NA - Not Available
Source: Department of Statistic Malaysia (DOSM), Bank Negara Malaysia (BNM)

In 2025, Penang contributed 7.5% to the national GDP, ranked fifth after Selangor, Kuala Lumpur, Johor and Sarawak. Penang recorded a GDP growth of 7.3% (2024: 4.8% and 2023: 3.2%) with a GDP value of RM130.2 billion (2024: RM121.5 billion and 2023: RM116.0 billion). The Services and Manufacturing sectors continued to dominate the state's economy with contribution share of 46.7% and 47.3% respectively.

In 2025, the unemployment rate in Penang was 1.9%, lower than 3.0% recorded by the country. The labour force grew marginally by 1.2% annually to 0.954 million in 2025 from 0.848 million in 2015, contributing approximately 5.6% of Malaysia's total labour force in 2025.

The population grew marginally by 0.6% annually to 1,803,300 persons in 2025 from 1,698,100 persons in 2015. The median age as at 2025 is 33.6 years old and the majority of the age group is between 15-64 years old, whilst the elderly age group (65 years and above) contributed 8.4% of the total population, compared with 7.6% in 2015.

The monthly household income increased from RM6,771 in 2016 to RM9,152 per month in 2024, registering a CAGR of 3.8%. The monthly household income of Penang is slightly lower than the national's average of RM9,155.

## 6.2 State Government Policies and Initiatives

### 1. Penang Budget 2025

The Penang state government tabled its Budget 2025 on 22 November 2024, amounting to RM940.2 million, which is slightly lower than RM1.047 billion allocated under Budget 2024. Of the total, RM220 million will go to development projects, including those under the Penang Transport Master Plan, the Silicon Island reclamation project, and road and civil-related works surrounding the Penang International Airport expansion.

The state government aimed to collect RM906.6 million in revenue for 2025, a 70% increase from RM533.1 million revenue collected in 2024. Considering the estimated state revenue and estimated expenditure, the state's Budget 2025 records the lowest deficit in the state's history at RM33.6 million

### 2. Penang Transport Master Plan (PTMP)

The Penang Transport Master Plan (PTMP) is a strategic initiative by the Penang state government aimed at creating an integrated transportation system for the state. The plan was developed between 2012 and 2015 and has a 20-year timeline. PTMP covers both land and sea, comprising various transportation systems and services such as an elevated light rail transit (LRT) line, bus rapid transit (BRT), tram, taxi, e-hailing, ferry and water taxi.

Among the key projects under PTMP are:

- Mutiara Line LRT is a 29.5 km rail line with a total of 21 stations that connects key areas on Penang Island and the mainland, including Komtar, Penang Sentral, and the Penang South Reclamation Island. The project is estimated to cost under RM16 billion, which includes a 5 km bridge that will link the island to Penang Sentral in Butterworth.

- The Pan Island Link 1 (PIL1) project is a proposed 19.5 km highway to connect the northern (Gurney Drive) and southern parts (Bayan Lepas) of the island. Although the project has been approved and an environmental impact assessment has been conducted, the funding is still being reviewed by the Federal Government.

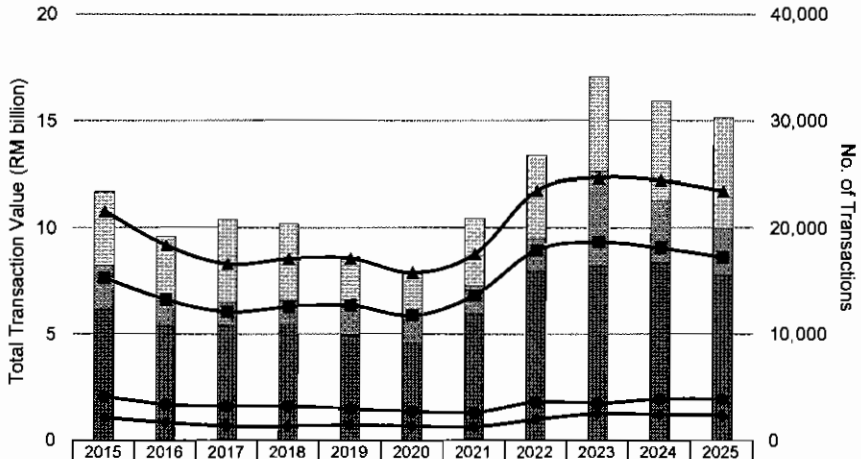
- The Ayer Itam – Lebuh Raya Tun Dr Lim Chong Eu Bypass is the first project under PTMP to take off. Early works on the Ayer Itam – Lebuh Raya Tun Dr Lim Chong Eu Bypass (Package 2) began in 2020, followed by construction in February 2021 and the 6 km four-lane toll-free road is targeted to be completed in 2026.

### 3. Expansion of Penang International Airport

Another key project in Penang state is the expansion of Penang International Airport (PIA) by Malaysia Airports Holdings Berhad. The expansion is estimated to cost approximately RM1.55 billion and is expected to double the annual handling capacity from 6.5 million to 12 million passengers. The expansion project is expected to be completed in June 2028.

## 6.3 Performance of the Real Estate Market

**Chart 6.3 : Penang Property Transaction Volume and Value, 2015-2025**




| | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 | 2025 |
|---|---|---|---|---|---|---|---|---|---|---|---|
| Others (Value) | 3.5 | 3.0 | 3.9 | 3.6 | 2.4 | 1.9 | 3.2 | 3.9 | 4.4 | 4.7 | 5.2 |
| Commercial (Value) | 2.1 | 1.2 | 1.0 | 1.1 | 1.3 | 1.3 | 1.3 | 1.5 | 4.4 | 2.9 | 2.2 |
| Residential (Value) | 6.2 | 5.4 | 5.4 | 5.5 | 5.0 | 4.6 | 6.0 | 8.0 | 8.2 | 8.4 | 7.8 |
| Residential (Volume) | 15,291 | 13,244 | 12,090 | 12,551 | 12,718 | 11,736 | 13,648 | 17,892 | 18,663 | 18,122 | 17,228 |
| Commercial (Volume) | 2,140 | 1,696 | 1,344 | 1,304 | 1,448 | 1,324 | 1,269 | 1,973 | 2,522 | 2,416 | 2,367 |
| Others (Volume) | 4,124 | 3,412 | 3,156 | 3,232 | 2,952 | 2,712 | 2,609 | 3,616 | 3,498 | 3,890 | 3,879 |
| Total (Volume) | 21,555 | 18,352 | 16,592 | 17,087 | 17,118 | 15,772 | 17,526 | 23,481 | 24,683 | 24,428 | 23,474 |

Source: National Property Information Centre (NAPIC)

Penang recorded a total transaction volume (all sectors) of 23,474 transactions in 2025, lower by 4% compared with 24,428 transactions recorded in 2024. The total transaction value reduced by 5% to RM15.13 billion in 2025 compared with RM15.92 billion in 2024.

Between 2015-2025 period, the average number of transactions (all sectors) in Penang was recorded at 20,006 transactions per year, whilst the average transaction value was recorded at RM11.84 billion per year.

The residential sector recorded a total of 17,228 transactions in 2025, a 5% reduction from 18,122 transactions in 2024. Meanwhile, the transaction value decreased by 7% to RM7.79 billion in 2025 compared with RM8.37 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the residential sector in Penang was recorded at 14,835 transactions per year, whilst the average transaction value was recorded at RM6.39 billion per year.

The transaction volume for the commercial sector in 2025 was recorded at 2,367 transactions, 2% lower than 2,416 transactions recorded in 2024. Meanwhile, the transaction value for the commercial sector in 2024 was RM2.17 billion, 25% lower than RM2.90 billion recorded in 2024.

Between 2015-2025 period, the average number of transactions for the commercial sector in Penang was recorded at 1,800 transactions per year, whilst the average transaction value was recorded at RM1.85 billion per year.

## 7.0 KLANG VALLEY RETAIL MARKET

### 7.1 Definition

The geographical distribution of retail malls supply is principally located in **Kuala Lumpur City (KLC)** and **Outside Kuala Lumpur City (OKLC)**. The subject property (i.e. retail mall) is within OKLC, Southern III region in Putrajaya, Cyberjaya (PJY- CJY).

| Area | Region | Zone | Locations Covered |
|---|---|---|---|
| KLC | City Centre | KLCC | KLCC, Jalan Tun Razak (south), Jalan Ampang, Jalan Raja Chulan |
| | | BB/IMBI-PUDU | Bukit Bintang, TRX |
| | | D.WGI-TAR | Dang Wangi, Munshi Abdullah, Jalan TAR, Masjid India, Jalan Sultan Ismail (north) |
| | | C.KIT-KG BARU | Chow Kit, Kampung Baru, Jalan Raja Laut, Jalan Tun Razak (north) |
| | | CHN.TWN | Petaling Street, Jalan Tun Tan Cheng Lock |
| | Central | BAN/PAN | Bangsar, Mid Valley, KL Sentral, Bangsar South, Kerinchi |
| | | DH-M.KIARA | Mont Kiara, Damansara Heights, Bukit Tunku, Sri Hartamas, TTDI |
| | Northern | KPG-B.S.DMSR | Kepong, Bandar Menjalara, Desa Park City, Bandar Sri Damansara |
| | | JLN S.A.S-SGMT | Jalan Sultan Azlan Shah (south), Jalan Dutamas, Segambut |
| | Eastern | A. HLR | Ampang Hilir, U-Thant area |
| | | COCH-MALURI | Jalan Cochrane, Taman Maluri, Taman Miharja, Taman Shamelin |
| | | W. MAJU-STPK | Wangsa Maju, Setiawangsa, Setapak, Desa Melawati, Taman Melawati, Taman Melati |
| | | KRMT-SMRK | Keramat, Jalan Jelatek, Semarak |
| | Southern I | CHERAS (N) | Chan Sow Lin, Bandar Sri Permaisuri, Bukit Segar, Taman Connaught |
| | | B. JALIL-OUG | Sri Petaling, Bukit Jalil, Old Klang Road, Taman OUG, Taman Desa |

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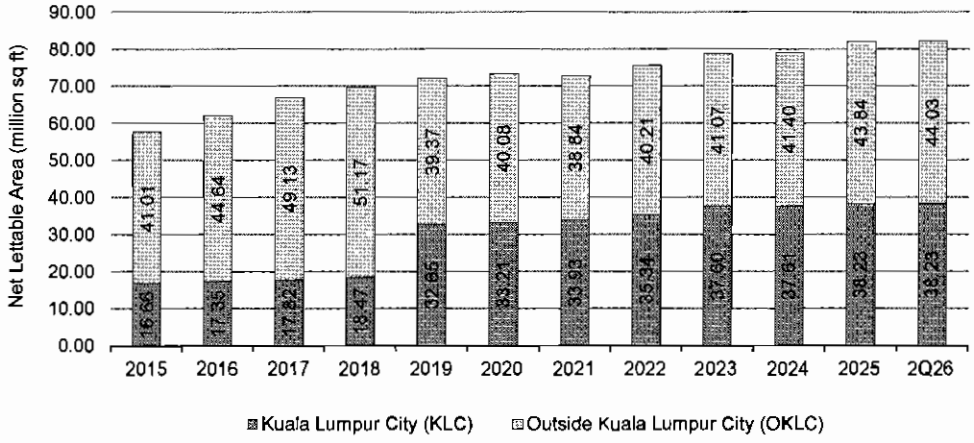
| Area | Region | Zone | Areas Covered |
|---|---|---|---|
| OKLC | Northern | SLYG-SG BULOH | Selayang, Gombak, Jalan Sultan Azlan Shah (north), Sg Buloh |
| | | RAWANG | Rawang |
| | | P. ALM | Puncak Alam, Ijok, Kuala Selangor |
| | Eastern | AMP JAYA-P. IND | Jalan Ampang East, Pandan Indah, Bandar Baru Ampang |
| | Southern II | CHERAS (S) | Bandar Tun Hussein Onn, Bandar Mahkota Cheras, Balakong |
| | | S. KMBG-SRDG | Seri Kembangan, Serdang, Mines |
| | | PUCHONG | Puchong, Bandar Kinrara |
| | Southern III | BG-KJG | Bangi, Semenyih, Kajang |
| | | PJY-CJY | Putrajaya, Cyberjaya |
| | | JT | Jenjarom, Banting, Telok Panglima Garang, Kota Kemuning |
| | | SP | Sepang, Kota Warisan |
| | Western I | PJ | Petaling Jaya (Seksyen 1 - Seksyen 52; SS1 - SS26) |
| | | BU-DMSR | Bandar Utama, Mutiara Damansara, Damansara Uptown, Kota Damansara |
| | | GLEN-A. DMSR | Glenmarie, Ara Damansara |
| | | SJ/USJ-SUNW | USJ, Subang Jaya, Bandar Sunway |
| | Western II | SA | Shah Alam, Batu 3, Bukit Jelutong |
| | | SETIA ALAM-KLG | Setia Alam, Klang and Port Klang |
| | | K. DMSR | Kwasa Damansara, Subang Bestari |

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## 7.2 Existing Supply

**Chart 7.2 : Cumulative Supply of Retail Supply in the Klang Valley, 2015-2Q26**




2Q26: 2nd quarter 2026 (April - June 2026)
Note: Supply in KLC from 2015 to 2018 refer to City Centre location only.
*This study is tailored to exclude hypermarket
Source: JLW Research

Klang Valley's retail supply has generally been on an upward trend, increasing from 57.67 million sq. ft. in 2015 to 82.26 million sq. ft. in 2nd quarter of 2026 (2Q26), reflecting a CAGR of 3.4%, or an average annual supply of 2.34 million sq. ft. per annum (over 10.5 years).

As of 2Q26, the total existing supply in the KLC area reached 38.23 million sq. ft., an increase from 32.65 million sq. ft. in 2019, registering a CAGR of 2.5% or an average annual supply of 0.86 million sq. ft. per annum. Between 2015 and 2Q26, several prominent retail malls were completed in the KLC area including IKEA Cheras, Pavilion Elite (extension of Pavilion Kuala Lumpur), KL Eco City, Sunway Velocity, MyTOWN Shopping Centre, Melawati Mall, Pavilion Damansara Heights, LaLaport Mall Bukit Bintang, Pavilion Bukit Jalil and The Exchange TRX Mall.

The total existing supply in the OKLC area has increased from 39.37 million sq. ft. in 2019 to 44.03 million sq. ft. in 2Q26, registering a CAGR of 1.7%, or an average annual supply of 0.72 million sq. ft. during this period. Prominent retail malls completed in the OKLC area between 2015 and 2Q26 include The Starling Damansara, Central i-City, IOI Mall Damansara (formerly known as Tropicana Gardens Mall), Elmina Lakeside Mall, IOI City Mall Phase 2, 168 Park Mall Selayang, KIP Mall Desa Coalfields, Hextar World, and Sunway Square.

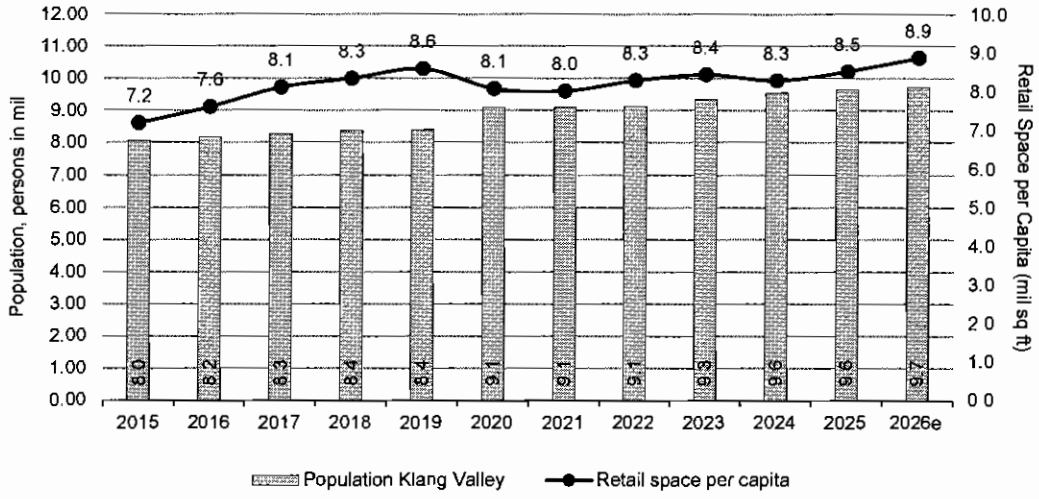
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The majority of the existing retail malls in Klang Valley are located in the Western I region (23% or 18.75 million sq. ft.), followed by the City Centre (19% or 15.68 million sq. ft.), Western II (11% or 8.77 million sq. ft.), Southern II (10% or 8.63 million sq. ft.), Central (10% or 8.09 million sq. ft.), and Eastern (9% or 7.50 million sq. ft.). Collectively, these areas represent 82% of the total existing supply in Klang Valley. Within the Southern III region, there are only few prominent retail centres but none of which is in direct competition with IOI City Mall.

## 7.3 Population and Retail Space Per Capita

**Chart 7.3 : Retail Space Per Capita**




e - estimate
Source: Department of Statistics, JLW Research

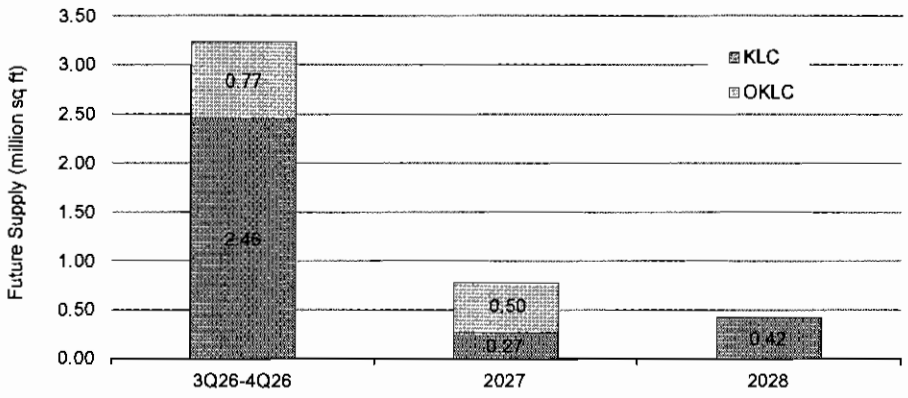
Klang Valley has experienced dynamic growth in both its retail supply and population over the last decade. However, the large supply of retail space in the market, coupled with slow population growth, has created a mismatch between these two factors, resulting in an unbalanced and significant shift in retail space per capita.

From 2015 to 2025, retail space per capita expanded from 7.2 sq. ft. to 8.5 sq. ft. Significant developments have substantially increased the retail space in Klang Valley. For instance, in 2019, the completion of Tropicana Gardens Mall (now known as IOI Mall Damansara), with an NLA of 1.05 million sq. ft., significantly widened the gap in retail space per capita. Other retail malls completed between 2015 and 2025 include Sunway Velocity Mall (1.00 million sq. ft. NLA, completed in 2016), MyTOWN Shopping Centre (1.10 million sq. ft. NLA, completed in 2017), Pavilion Bukit Jalil (1.80 million sq. ft. NLA, completed in 2021), IOI City Mall Phase 2 (1.10 million sq. ft. NLA, completed in 2022), The Exchange TRX Mall (1.35 million sq. ft. NLA, completed in 2023), and Hextar World (1.37 million sq. ft, completed in 2025).

This mismatch is expected to widen in 2026, with projections indicating a further increase in retail space per capita, particularly in the KLC area. This is primarily due to intense competition amid slow population growth in the already densely populated KLC. With several notable future developments in the pipeline such as KL Midtown and Merdeka 118, the retail space per capita in the KLC area is anticipated to expand further once the developments are completed. In contrast, the OKLC area is expected to see a moderation in retail space per capita, supported by a larger catchment area with steady population growth and limited new supply. By the end of 2026, retail space per capita is estimated to reach 8.9 sq. ft. driven by the addition of new retail supply.

## 7.4 Future Supply

**Chart 7.4 : Future Supply of Retail Space in Klang Valley**




Source: JLW Research

A total of 3.232 million sq. ft. NLA (12 retail malls) is projected to be completed between 3Q26 and 4Q26 in Klang Valley. Of this, 76% or 2.46 million sq. ft. will be located in the KLC area, and the remaining 24% or 0.77 million sq. ft. will be located in the OKLC area. Some of the prominent retail malls expected to be completed in 2026 include 118 Mall (808,080 sq. ft.) in the City Centre region, Ombak KLCC (420,000 sq. ft.) in the City Centre region and KL Midtown (500,000 sq. ft.) in the Central region.

Another 0.77 million sq. ft. (4 retail malls) is expected to be completed in 2027. The majority (65% or 0.50 million sq. ft. / 2 retail malls) will be located in the OKLC area, while the remaining 35% or 0.27 million sq. ft. (2 retail malls) will be located in the KLC area. A prominent retail mall expected to be completed in 2027 is Sunway Pier (400,000 sq. ft.) in the Western II region.

In 2028, approximately 0.42 million sq. ft. (1 retail mall) are scheduled to be completed in Klang Valley, which will be located in KLC area, particularly in the Northern region, namely DA Central Mall (420,000 sq. ft.).

Majority of the future supply are neighbourhood and mass market malls with a total NLA of below 650,000 sq. ft. Only one premium mall is being built which is located in the KL City Centre.

**Table 7.4 : List of Selected Future Retail Supply in the Klang Valley**

| Expected Completion | Area | Project | Location | Type and Target Market | Estimated NLA (million sq ft) |
|---|---|---|---|---|---|
| 2026 (3 232 million sq ft) | KLC | Ombak KLCC | Persiaran KLCC, City Centre | ▪ Mass market mall<br>▪ Office workers, residents, tourists | 0.42 |
| | KLC | KL Midtown | Jalan Dutamas 2, Central | ▪ Neighbourhood mall<br>▪ Residents, office workers, hotel guests | 0.37 |
| | KLC | 118 Mall | Jalan Maharajalela, City Centre | ▪ Premium mall<br>▪ Tourists, office workers, residents | 0.81 |
| | OKLC | TERRA @ Putrajaya | Precinct 8, Southern III | ▪ Neighbourhood mall<br>▪ Residents, office workers, hotel guests | 0.16 |
| | OKLC | Coalfields Retail Park | Bandar Seri Coalfield, Northern | ▪ Neighbourhood mall<br>▪ Residents | 0.37 |
| 2027 (0.774 million sq ft) | OKLC | Sunway Pier | Port Klang | ▪ Lifestyle mall<br>▪ Tourists | 0.40 |
| | OKLC | Southplace 2 Shoppes | Tropicana Metropark, Western I | ▪ Neighbourhood mall<br>▪ Residents | 0.10 |
| 2028 (0.42 million sq ft) | KLC | DA Central Mall | Bandar Sri Damansara, Northern | ▪ Neighbourhood mall<br>▪ Residents, office workers | 0.42 |

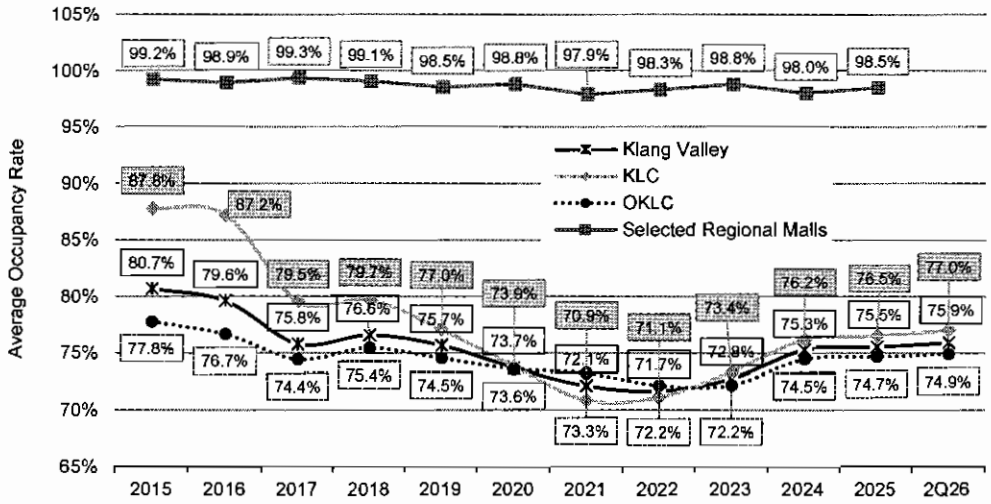
Source: JLW Research

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## 7.5 Demand

**Chart 7.5 : Average Occupancy Rates in the Klang Valley, 2015-2Q26**




Note: Supply in KLC from 2015 to 2018 refer to City Centre location only.
Selected regional malls refer to Sunway Pyramid and Mid Valley Megamall based on Annual REIT Reports.
Average occupancy rate is not available in 2Q26 for Selected Regional Malls.
Source: JLW Research, Sunway REIT, IGB REIT

The average occupancy rate for retail malls in Klang Valley generally fluctuated between 2015 and 2Q26. From 2015 to 2022, the occupancy rate exhibited a downward trend, reducing from 80.7% in 2015 to 71.7% in 2022. However, the Klang Valley retail market has shown signs of recovery post-pandemic, with occupancy improving to 72.8% in 2023 and further increased to 75.9% in 2Q26. Notably in 2Q26 the average occupancy rate for Klang Valley retail malls have surpassed the pre-COVID level recorded in 2019. The OKLC retail centres, particularly within the few regional malls including IOI City Mall are well supported by resilient demand from the large existing and growing surrounding population catchment, when compared with retail centres in the KLC which cater mainly to transient population, consisting of office workers and tourists. Selected regional Prime shopping malls in Klang Valley, such as Sunway Pyramid and Mid Valley Megamall continue to maintain strong performance recording near-full occupancy, averaging at 99% between 2015 and 2025.

In general, the downward trend in occupancy rates in Klang Valley was primarily due to a mismatch between supply and demand dynamics. Additionally, the global COVID-19 pandemic in 2020 and 2021 further worsened occupancy rates due to the mandated closure of non-essential businesses imposed by the government to curb the spread of the virus. Although movement restrictions were fully lifted in 2022, business continued to struggle as shoppers and consumers remained cautious with their spending, having lost sources of income during the pandemic. Recovery began in 2023, as evidenced by the rise in the occupancy rates, with gradual improvement continuing into 2Q26.

The aftereffects of the COVID-19 movement restrictions also accelerated the shift towards online shopping, contributing to the surge in the e-commerce sector. This trend persisted post-pandemic due to its convenience and time-saving benefits, which in turn slowed the growth of occupancy rates in the Klang Valley.

### 7.5.1 Factors Influencing Retail Demand

- Steady population growth in Klang Valley contributed to a steady consumer demand. According to DOSM, the population in Klang Valley increased from approximately 8.0 million in 2015 to 9.6 million in 2025, reflecting a CAGR of 2%. By 2035, the population is expected to reach 10.3 million. While demographic growth will be the main driver for retail demand, the growth in retail space supply has outpaced the demographic growth, particularly in certain areas which has affected the average overall retail occupancy rate.

- Stable employment rate in Klang Valley, providing a strong foundation for consumer spending. In 2025, Klang Valley's employment rate improved to 97.7% compared with 97.4% in 2015. The stability of the employment market supports the household income levels and purchasing power, which will drive the retail market.

- A steady increase in median household income which will result in higher disposable income. The rise in disposable income enhances purchasing power, enabling consumers to spend more on goods and services such as dining, leisure activities, travel, and retail products.

- Government-led initiatives to boost household spending have also played a significant role in supporting retail activity. These include the disbursement of targeted financial aid programmes such as *Sumbangan Tunai Rahmah* (STR) and *Sumbangan Asas Rahmah* (SARA), alongside the gradual increase in the Nation's minimum wage. Such measures are designed to mitigate the rising cost of living and stimulate domestic consumption, which collectively reinforces retail demand.

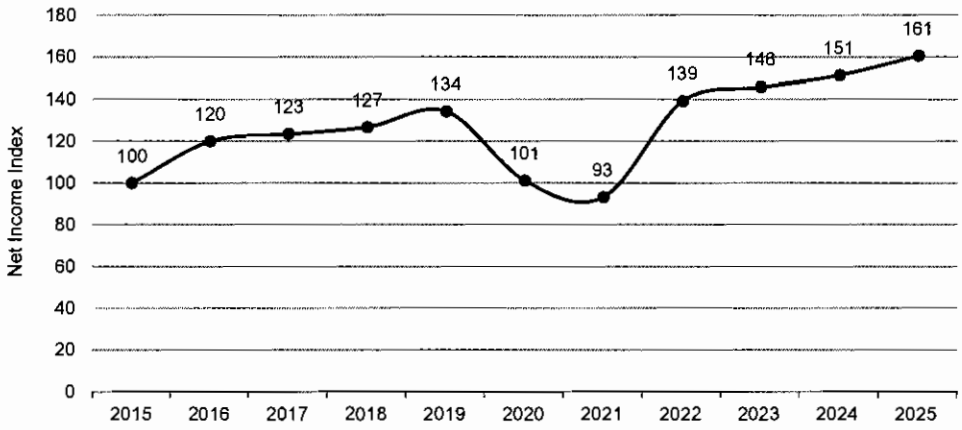
- The increasing number of mixed-use developments, which typically comprise shopping malls, offices, residential units, and hotels, are designed to thrive within their own integrated ecosystem. These developments foster a self-sustaining environment, where the various components of residents, workers, and visitors create ready demand for retail and services. The combination of a mixed-use development has significantly spurred retail demand and enhanced footfall in these areas.

- Continued investment in the tourism sector is expected to further stimulate retail spending. A total of RM700 million has been allocated to boost the tourism sector under Budget 2026, of which RM500 million is designated for the Visit Malaysia Year 2026 campaign. These efforts are aimed at attracting higher tourist arrivals and increasing visitor expenditure. In 2024, tourist receipts amounted to RM102.23, representing a 43.4% increase from RM71.31 billion in 2023. Shopping and accommodation have consistently accounted for the largest share of tourist expenditure, underscoring the sector's importance to retail growth.

- Complementing these structural and policy drivers, Malaysia hosts its largest annual retail event, the Malaysia Mega Sale Carnival, organised by Tourism Malaysia and held between June and July each year. This nationwide initiative is designed to stimulate both domestic and international tourism, while boosting retail spending across key sectors. The campaign features extensive promotions, including discounts, rewards programmes, and cultural experiences that span shopping, hospitality, wellness, entertainment, and air travel. Participating retailers typically experience a notable increase in sales volumes during the campaign period, supported by heightened consumer activity and tourism-driven demand.

## 7.6 Index Rental Rates

**Chart 7.6 : Net Property Income Index (NPI) (2015 = 100) of Selected Malls in KLC**




Selected malls in KLC refer to Elite Pavilion Mall, Mid Valley Megamall, Pavilion Kuala Lumpur Mall, Sunway Pyramid, Suria KLCC and The Gardens Mall
Data for 2026 is not available
Source: IGB REIT Annual Reports, KLCC REIT Annual Reports, Pavilion REIT Annual Reports, Sunway REIT Annual Reports

Based on the rental of six prime retail malls in KLC, the net property income index (NPI) showed a consistent upward trend, from 100 index points in 2015 to 134 index points in 2019, before plummeting to 101 and 93 index points in 2020 and 2021 respectively. The sharp decline was primarily due to the COVID-19 pandemic, which led to a significant drop in physical footfall and sales which has resulted in landlords providing rental rebates to tenants during this period.

A significant recovery was recorded in 2022, as the NPI rebounded to exceed pre-pandemic levels following the reopening of the economy and return of physical shoppers. The positive momentum continued through 2024, with the index reaching its highest level of 161 index points in 2025.

## 7.7 Retail Transactions

**Table 7.7 : Selected Transactions of Retail Mall in the Klang Valley**

| Year | Area | Retail Malls / Type | Location | Net Lettable Area (sq ft) | Transacted Prices | |
|---|---|---|---|---|---|---|
| | | | | | RM million | RM psf |
| 2026 | KLC | Setapak Central Neighbourhood mall | Taman Danau Kota Eastern | 514,777 | 435 | 845 |
| 2025 | OKLC | Jaya Shopping Centre, Neighbourhood mall | Seksyen 14, Petaling Jaya, Western I | 264,979 | 100 | 373 |
| | OKLC | KIP Mall Desa Coalfields, Neighbourhood mall | Desa Coalfields, Northern | 153,282 | 62 | 404 |
| | OKLC | Paradigm Mall, Neighbourhood mall | Petaling Jaya, Western I | 680,048 | 600 | 882 |
| | OKLC | Bukit Tinggi Shopping Centre, Regional mall | Bandar Bukit Tinggi, Klang Western II | 1,000,950 | 680 | 679 |
| 2024 | OKLC | Tropicana Gardens (now known as IOI Mall Damansara) Neighbourhood mall | Persiaran Surian, Tropicana Indah, Western I | 1,051,107 | 680 | 647 |
| | OKLC | DPULZE Retail Centre, Neighbourhood mall | Cyber 12, Cyberjaya, Southern III | 311,499 | 320 | 1,027 |
| | OKLC | Plaza Alam Sentral Mall Neighbourhood mall | Seksyen 14, Shah Alam, Western II | 438,934 | 178 | 406 |
| | KLC | 163 Kiara (now known as Sunway 163) Neighbourhood mall | Jalan Kiara, Mont Kiara, Central | 255,535 | 215 | 841 |
| 2023 | OKLC | KIP Mall Kota Warisan Neighbourhood mall | Kota Warisan, Sepang, Southern III | 186,080 | 80 | 430 |
| 2022 | OKLC | Pavilion Bukit Jalil Mall Regional mall | Bandar Bukit Jalil, Southern I | 1,800,000 | 2,200 | 1,222 |

Source: JPPH, Bursa Malaysia, JLW Research

One retail mall, Setapak Central, was transacted in 2Q26 for RM435 million or RM845 per sq. ft.. Four notable retail malls in the Klang Valley were transacted in 2025, including Jaya Shopping Centre, KIP Mall Desa Coalfields, Paradigm Mall and Bukit Tinggi Shopping Centre, with a total combined value of RM1,442 million. In comparison, four retail malls were transacted in 2024, with a total combined value of RM1,393 million. These included Tropicana Gardens (now known as IOI Mall Damansara), DPULZE Retail Centre, Plaza Alam Sentral Mall, and 163 Kiara (now known as Sunway 163 Mall).

In 2023, one retail mall was transacted, KIP Mall Kota Warisan in Sepang, for RM80 million, or RM430 per sq. ft.

### 7.8 Klang Valley Retail Market Outlook

Malaysia's GDP expanded by 5.2% in 2025 compared with 5.2% in 2024 and 3.6% recorded in 2023, underpinned by steady performances in the Services, Manufacturing, and Construction sectors. The economic growth was also supported by positive consumer and business sentiment, boosted by domestic spending during festive celebrations, travel activities, and ongoing construction projects.

Global economic uncertainty, driven by heightened geopolitical tensions and tariff hikes by the USA, is expected to affect global trade. This will contribute to uncertainty in global economic growth, impacting both business and consumer sentiment.

Shoppers and consumers are expected to be cautious due to the potential rise in prices for goods and services, stemming from the expansion of the "sales and service tax", increased electricity tariffs, and subsidy rationalisation of the RON95 petrol price. As a result, shoppers will likely prioritise essential goods and services, trimming spending on less essential items.

Retail growth is expected to continue to be driven by the food and beverage sector, while fashion retailers are likely to remain cautious with their expansion plans due to rapid growth of e-commerce. To attract sustained foot traffic, retail mall management will need to be creative and keep up with trends, particularly among the younger generation. Many retail malls have incorporated education and leisure elements, such as pickleball courts, indoor kids' playgrounds, swimming classes, cycling studios, arts and crafts, and indoor theme parks, to provide a unique retail experience and entice shoppers back to physical malls. Community, event spaces and social gathering spots are also positioned in the retail centres to encourage footfall and longer time spent in the retail centres.

Several retail malls are expected to be completed in the next two years, which will further intensify competition to secure healthy occupancy rates and sustain retail footfall. Within the suburbs, the proliferation of small lifestyle retail parks offering dining and leisure with attractive concepts has also begun to cannibalise neighbourhood retail malls. A significant number of serviced residence developments are also incorporating retail spaces within their podium floors to cater to the convenience needs of residents.

With a wide variety of retail spaces available in the market, ranging from traditional shop houses to lifestyle retail venues and community centres, owners and management, especially of older retail malls, are undertaking asset enhancement initiatives and revitalising tenant mixes to strengthen their appeal and market presence. Retailers are also refreshing their outlets by adopting new designs that offer a refreshed look and retail experience, aiming to entice shoppers back to physical stores.

As consumers are cautious with their spending, retailers will have to "attractively" price their goods, to persuade consumers to spend. With large retail spaces available in the market, cautious shopper spending and retailers' expansion plans, retail rental growth will be confined towards selected established retail malls with limited vacant space.

A stable lending rate by BNM is expected to support the country's growth momentum. The low cost of borrowing will result in higher households' purchasing power which will support steady household spending. Supported by a resilient labour market, a healthy tourism industry especially with the visa free for up to 30 days per visit, with a maximum cumulative stay of 90 days within any 180 days, for tourists from China, is expected to continue to support retail growth.

***Impact arising from the Middle East Crisis***

The ongoing Middle East (US - Iran) crisis which began at the end of February 2026 is expected to contribute to a volatile global economy including Malaysia. The crisis which has affected global oil supply has resulted in a surge in oil prices which has led to inflationary pressures. The Malaysia government currently mitigates the higher price of goods arising from the Middle East conflict through a combination of targeted subsidies, price controls and supply chain diversification.

However, a prolonged crisis may result in a heightened inflationary risk, potentially leading to increase cost of doing business and reduced consumer spending. With reduced purchasing power households are likely to prioritise essential spending over discretionary items such as fashion, electronics, and luxury goods.

The Visit Malaysia Year 2026 campaign has been extended to 2027, focusing on promoting Malaysia to the high yielding tourists, as well as, domestic tourism. The campaign is expected to support retail activity by boosting domestic consumption and foreign tourists spending in Malaysia. Tourists from the ASEAN region and China have consistently been Malaysia's largest source of tourist arrivals over the past decade. Furthermore, the favourable currency exchange, well-developed urban infrastructure, and Malaysia's reputation as a halal-friendly destination have helped sustain tourists' confidence to visit and spend in Malaysia.

## 8.0 KLANG VALLEY HOTEL MARKET

### 8.1 Definition

The hotel room supply comprises all classes of hotels and primarily covers hotels of 100 rooms and above.

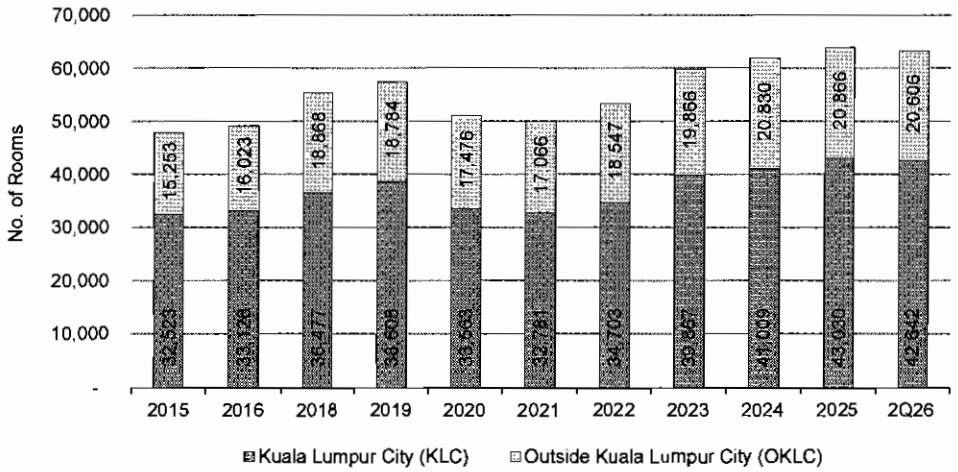
The Klang Valley hotel market is divided into two principal areas : **Kuala Lumpur City (KLC)** and **Outside Kuala Lumpur City (OKLC)**. The coverage areas are tabulated below. One of the subject properties is located within the KLC, Golden Triangle (GT) while four of the subject properties are within the OKLC, in Putrajaya (PJY) and Other Areas (OTH), in Puchong.

| Area | Locality | Locations Covered |
|---|---|---|
| KLC | Golden Triangle (GT) | Kuala Lumpur City Centre (KLCC), Jalan Ampang, Jalan Tun Razak (south), Jalan Sultan Ismail (south), Jalan Bukit Bintang, Jalan Raja Chulan, Tun Razak Exchange (TRX) |
| | Central Business District (CBD) | Dang Wangi, Munshi Abdullah, Jalan TAR, Masjid India, Jalan Raja Laut, Jalan Sultan Ismail (north), Petaling Street, Jalan Tun Tan Cheng Lock, Jalan Pudu, Jalan Hang Tuah |
| | Decentralised Area (DC) | Kampung Baru, Jalan Tun Razak North, Sungai Besi, Cheras, Kampung Pandan, Ampang Hilir, Jalan Sultan Azlan Shah (south), Jalan Dutamas, Segambut, Mont Kiara and Duta/Bukit Tunku area, Taman Tun Dr Ismail (TTDI) |
| | Damansara Heights (DH) | Jalan Damanlela, Jalan Dungun, Jalan Semantan, Bukit Damansara |
| | Bangsar/Pantai (BAN/PAN) | Bangsar, Mid Valley, KL Sentral, Bangsar South, Kerinchi |
| OKLC | Petaling Jaya (PJ) | PJ Town, Bandar Utama, Mutiara Damansara, Damansara Uptown, Bandar Sunway, Kelana Jaya, Damansara Perdana |
| | Subang Jaya (SJ) | USJ, Subang Jaya, Ara Damansara |
| | Shah Alam (SA) | Shah Alam, i-City, Setia Alam, Glenmarie, |
| | Klang (KLG) | Klang, Bandar Bukit Tinggi |
| | Other Areas (OTH) | Seri Kembangan, Puchong, Kajang, Bangi, Kuala Langat, Kota Warisan, KLIA, Kuala Langat |
| | Cyberjaya (CJY) | Cyberjaya |
| | Putrajaya (PJY) | Putrajaya, IOI Resort City |

Source: JLW Research

## 8.2 Existing Supply

**Chart 8.2 : Cumulative Supply of Hotel Rooms in the Klang Valley, 2015-2Q26**




2Q26: 2nd quarter 2026 (April -June 2026)
Source: JLW Research

The Klang Valley hotel market has seen steady growth since 2015, registering a compounded annual growth rate (CAGR) of 2.7% or an average annual supply of 1,473 rooms per annum (10.5 years). The total existing supply in the Klang Valley increased to 63,248 rooms in 2Q26 from 47,776 rooms in 2015. Among the prominent hotels that we completed during the period were The Four Seasons Kuala Lumpur, W Hotel Kuala Lumpur, Banyan Tree Kuala Lumpur, EQ Kuala Lumpur, Renaissance Kuala Lumpur, Indigo Kuala Lumpur, Crowne Plaza Kuala Lumpur, Kimpton Naluria Kuala Lumpur all in the GT, Park Hyatt in CBD, Hyatt Regency KL Midtown in DC, Le Méridien Putrajaya in PJY, Sheraton PJ and Le Méridien Petaling Jaya in PJ and Doubletree by Hilton Shah Alam i-City in SA.

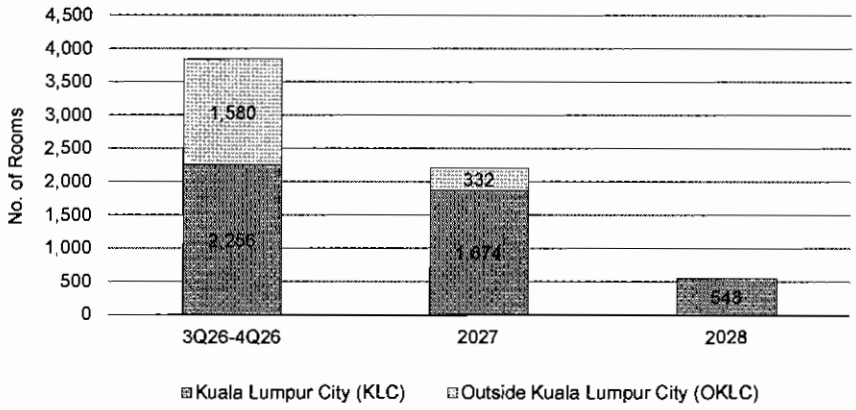
As at 2Q26, the total existing supply in the KLC area was recorded at 42,642 rooms from 32,523 rooms in 2015. Between 2015 and 2Q26, Kuala Lumpur City (KLC) registered a CAGR of 2.7% or an average annual supply of 964 rooms.

Meanwhile, the total existing supply in the OKLC area increased from 15,253 rooms in 2015 to 20,606 rooms in 2Q26, registering a CAGR of 2.9% or an average annual supply of 510 rooms during 2015-2Q26 period.

In 2Q26, the majority of the existing hotel rooms in the Klang Valley are located in the Golden Triangle (GT) (32%), followed by the Central Business District (17%), Bangsar/Pantai (BAN/PAN) (10%) and Other Areas (OTH) (10%). Collectively, these areas represent more than half (69%) of the total existing supply in the Klang Valley.

## 8.3 Future Supply

**Chart 8.3 : Future Supply of Hotel Rooms in Klang Valley**




Source: JLW Research

A total of 3,836 rooms (14 hotels) are projected to be completed between 3Q26 and 4Q26 in the Klang Valley. Of this, 59% or 2,256 rooms (7 hotels) are located in the KLC area and the remaining 41% or 1,580 rooms (7 hotels) are located in the OKLC area. Some of the prominent hotels expected to be completed during this period include the Conrad Kuala Lumpur (481 rooms) and the Orion Tower Kuala Lumpur (a Registry Collection,149 rooms) both located in the GT. In the OKLC the prominent hotels to be completed are Courtyard by Marriott Subang (280 rooms) in SJ and ASAI Gamuda Cove (280 rooms) in OTH.

Another 2,206 rooms (8 hotels) are expected to be completed in 2027. The majority 85%, or 1,874 rooms (7 hotels) are located in the KLC area and the remaining 15% or 332 rooms (1 hotel) are located in the OKLC area. Prominent hotels to be completed in KLC in 2027 are The Regent Kuala Lumpur (250 rooms), the Waldorf Astoria Kuala Lumpur (268 rooms) and the Langham Kuala Lumpur (198 rooms), all located in the GT.

In 2028, another 548 rooms (3 hotels) are scheduled to be completed in the Klang Valley, all of which are located in the KLC area. The main completions in 2028 are the Lyf Brickfields (204 rooms) in BAN/PAN and Barcelo Hotel (Richmond Estelar) (199 rooms) in the GT.

In the next 2.5 years (3Q26-2028), a total of 6,590 rooms contributed by 25 hotels, are expected to enter Klang Valley's hotel market (averaging 2,636 rooms per year). However, with the current large impending future supply, the completion of some of the identified projects could be deferred.

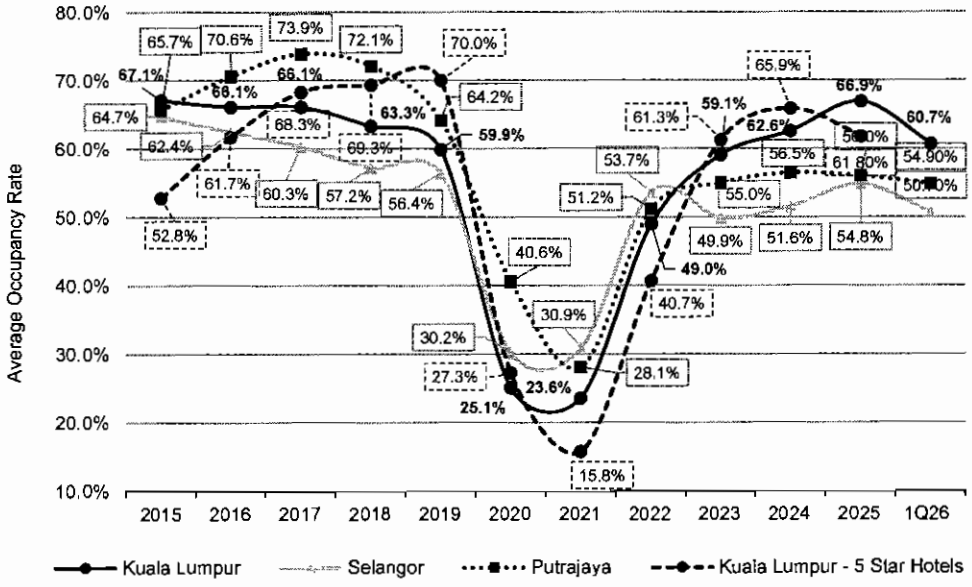
**Table 8.3 : List of Selected Future Supply of Hotel Rooms in the Klang Valley**

| Expected Completion | Project | Location | No. of Rooms |
|---|---|---|---|
| 2026 (3,836 rooms) | Conrad Kuala Lumpur / Luxury | Jalan Sultan Ismail, GT | 481 |
| | Orion Tower Kuala Lumpur, a Registry Collection / Upscale | Jalan Gading, GT | 149 |
| | Courtyard Marriott / Business | Ara Damansara, SJ | 280 |
| | ASAI Gamuda Cove / Midscale | Kuala Langat, OTH | 280 |
| 2027 (2,206 rooms) | The Regent Kuala Lumpur / Luxury | Jalan Tun Razak, GT | 250 |
| | Waldorf Astoria / Luxury | Jalan Raja Chulan, GT | 268 |
| | The Langham Kuala Lumpur / Luxury | Jalan Ampang, GT | 198 |
| 2028 (548 rooms) | Lyf Brickfields / Midscale Lifestyle | Brickfields, BAN/PAN | 240 |
| | Barcelo Hotel (Richmond Estelar) / Midscale Lifestyle | Bukit Bintang, GT | 199 |

Source: JLW Research

## 8.4 Demand

**Chart 8.4 (A) : Average Occupancy Rates in the Klang Valley, 2015-1Q26**



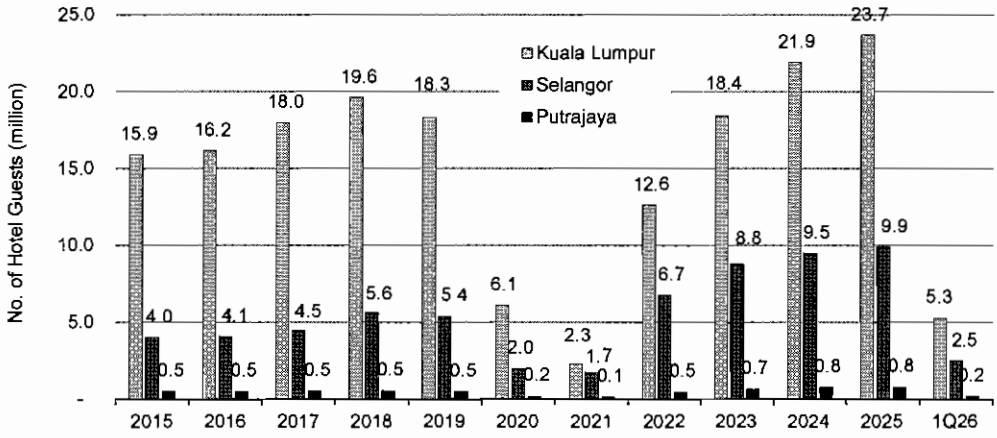

Average occupancy of selected 5 Star hotels in Kuala Lumpur comprised of Mandarin Oriental, Westin, Shangri-La, Park Royal, Park Royal Collection and Sunway Putra. No data available for Selected 5 Star Hotels in 1Q26.
Data for 2Q26 is not available.
Source: Tourism Malaysia, REIT and Company Annual Reports

The average occupancy rates of hotels in Kuala Lumpur and Selangor were on a declining trend between 2015 and 2019. In Kuala Lumpur the average occupancy rate was 67.1% in 2015 and reduced to 59.9% in 2019 (pre COVID-19) while for Selangor the average occupancy rate was 64.7% in 2015 and reduced to 56.4% in 2019. In Putrajaya, the average occupancy rate was 64.7% in 2015 and it peaked at 73.9% in 2017 and reduced thereafter to 64.2% in 2019. The declining trend in the occupancy rate was predominantly due to the slow growth in the number of tourist arrivals. In 2015, the number of tourist arrivals to Malaysia was 25.7 million and marginally (+1.5%) increased to 26.1 million in 2019.

Post COVID-19, from year 2022 to 2025, the average occupancy rates of hotels were on an uptrend, as Malaysia fully open its international borders for tourism in early 2022. The number of tourist arrivals increased by 163% to reach 26.6 million in 2025 from 10.1 million in 2022. The average occupancy rate of hotels in Kuala Lumpur increased to 66.9% in 2025 from 49.0% in 2022. In Putrajaya the average occupancy rate increased to 56.0% in 2025 compared with an average occupancy rate of 51.2% in 2022.The average occupancy rate of hotels in Selangor improved to 54.8% in 2025 from 53.7% in 2022.

The average occupancy rate of the selected 5 Star hotels in Kuala Lumpur has consistently been higher than the market average. However, the restriction for leisure international travel during the COVID-19 pandemic had affected all hotels including 5 Star hotels which highly rely on foreign travelers. The increase in number of international travels from year 2022 with the removal of COVID-19 travel restrictions has had a positive impact on the 5 Star hotels as the occupancy rate of the selected 5 Star hotels also improved in 2023 (61.7%) and 2024 (65.9%) surpassing Kuala Lumpur average occupancy rates of 59.1% and 62.6% in 2023 and 2024 respectively.

**Chart 8.4 (B) : Number of Hotel Guests in the Klang Valley, 2015-1Q26**




Data for 2Q26 is not available
Source: Tourism Malaysia

Similar to the trend of the average occupancy rate, the number of hotel guests is showing a Post COVID-19 gradual upward trend, between 2022 and 2025. The number of hotel guests in Kuala Lumpur increased by 88%, from 12.6 million in 2022 to reach 23.7 million in 2025. For Selangor, the number of hotel guests increased by 48% and recorded 9.9 million hotel guests in 2025 compared with 6.7 million hotel guests registered in 2022. In Putrajaya, the number of hotel guests in 2025 was 0.8 million against 0.5 million hotel guests in 2022.

The average occupancy rate of hotels is also showing an upward trend, with improved connectivity as more international airlines fly into KLIA. The visa waiver for tourists from China and India which commenced in December 2023 has been a major contributor to the country's tourism industry and provided support to the hotel sector.

### 8.4.1 Factors Influencing Hotel Demand

- **Growth in tourism** – the demand for hotel accommodation is largely driven by the tourism industry. The number of tourist arrivals in 2025 was 26.6 million which has surpassed the pre pandemic tourist arrivals of 26.10 million in 2019. Malaysia's ongoing tourism promotions, which showcase a diverse range of attractions—including natural wonders, iconic landmarks, rich heritage, vibrant cultural experiences, and world-class shopping—are expected to generate strong interest across a broad spectrum of market segments. The Visit Malaysia 2026 campaign is set to further enhance the nation's global tourism appeal, reinforcing its position as a leading travel destination while accelerating overall tourism growth.

- The increase in the number of tourists will result in a greater demand for accommodation which includes hotel rooms. The expenditure on accommodation by foreign tourists increased to RM19,322 million in 2024, an increase of 44% from RM13,406 million in 2023.

- **Purpose of travel** – A large majority of tourists visit Malaysia for holiday purposes. In 2023, 65% of the tourists visited Malaysia for "holiday purposes", followed by for "shopping" (35%) and for "visiting friends and relatives" (29%).

- **Enhanced connectivity** – more airlines are now flying into Malaysia especially from China and India, two of the world's most populated countries with a growing numbers of outbound travellers. KLIA has attracted more than 15 new airlines to fly out of KLIA while several airlines are increasing their frequencies to cater to greater demand.

- **Visa waiver** –The visa waiver for tourists from China which has been extended by another 5 years, commencing from July 2025 and the cumulative number of days allowed to stay has been extended to 90 days. The visa exemption for tourists from India has also been extended by another 2 years (originally scheduled for 31 December 2024) to 31 December 2026. The liberalization of entry to Malaysia to tourists has brought an immediate impact to the tourism industry which also elevates the country's economic growth.

- **Political and economic stability** in Malaysia enhances confidence level among foreign travellers to visit Malaysia, supporting the demand for accommodation / hotel room from foreign tourists.

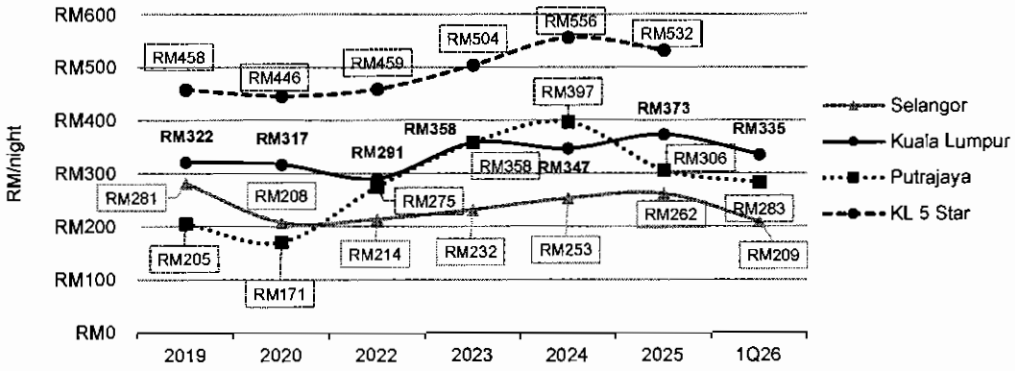
- **Foreign exchange** – the favourable foreign exchange of the world's major currencies US dollar, Euro and UK pound sterling and Singapore Dollar, has resulted in Malaysia becoming a "value for money" travel destination and with easy access to Malaysia, has made the country an appealing tourist destination. With the strengthening of Ringgit Malaysia, the country will attract higher spending tourists with high inclination for quality accommodation and services such as business travellers and conferences, golfers, medical tourists.

- Hotel properties within **integrated and destination developments** – the hotel will complement the office, retail, leisure properties within the integrated development and accommodate demand from both business and leisure travellers within the integrated development.

- **Increase in domestic travel** – the increase in cost of living could result in households reducing their spending on outbound travels which will lead to an increase in domestic tourism. Hotels particularly those within resorts and integrated with major retail centres will be appealing for staycation especially among the urban households, looking for a "convenient and short getaway" venues over the weekend.

## 8.5 Average Room Rate

**Chart 8.5 : Average Hotel Room Rate in the Klang Valley, 2019-1Q26**




Note: For Selangor, Kuala Lumpur and Putrajaya, no data available for years pre 2019, year 2021.
The ARR data for selected five-star hotels in Kuala Lumpur from 2019 to 2024 include the Shangri-La Hotel and The Westin Kuala Lumpur. For 2025, only the Shangri-La Hotel is included, as ARR data for The Westin Kuala Lumpur was not available. No data is available for 1Q26.
Data for 2Q26 is not available

Source: Paid Accommodation Survey Performance, Tourism Malaysia, Shangri-La Hotels (Malaysia) Berhad Annual Reports, Frasers Property Group Annual Reports

The average room rate (ARR) of hotels for Selangor was on an uptrend from year 2022 onwards as business and leisure travel progresses well after 2022 with full resumption of business and leisure activities after the lockdown in years 2020 and 2021 due to the COVID-19 pandemic. The ARR of hotels in Kuala Lumpur was recorded at RM373 per room per night in 2025, was higher than RM291 per room per night recorded in 2022. The ARR of hotels in Selangor was steadily increasing from RM214 per room per night in 2022 to reach RM262 per room per night in 2025. The ARR of hotels in Putrajaya increased from RM275 per room per night in 2022 to RM397 per room per night in 2024, however it declined to RM306 per room per night in 2025. The decline in the average room rate in 2025 was primarily attributable to fewer events being held in Putrajaya compared to 2024.

Putrajaya's status as an administrative capital city with a large offering of iconic buildings, gardens and parks as well as, its proximity to IOI City Mall has enhanced Putrajaya's appeal to both business and leisure travelers. Similarly, the average room rate of the selected 5 Star hotels gradually increased from RM458 per room per night in 2019 to RM532 per room per night in 2025. Unlike the average room rate of Kuala Lumpur which dipped in 2022 and 2024, the average room rates of hotels in Selangor have steadily been on an upward trend.

## 8.6 Hotel Transactions

**Table 8.6 : Selected Transactions of Hotels in the Klang Valley**

| Year | Hotel | Location | No. of Rooms | Transacted Prices | |
|---|---|---|---|---|---|
| | | | | RM million | RM per room |
| 2025 | Impiana Hotel / Business | Jalan Pinang, GT | 519 | 315.0 | 606,936 |
| | Corus Hotel */ Business | Jalan Ampang, GT | 388 | 260.0 | - |
| | Empire City - Part of Tower E** / Premium | Damansara Perdana, PJ | 294 | 240.3 | 817,177 |
| | Eastin Hotel / Business | Seksyen 16, Petaling Jaya, PJ | 388 | 200.0 | 515,464 |
| | MTree Hotel / Midscale | Bandar Puchong Jaya | 180 | 40.4 | 224,556 |
| 2024 | Pavilion Hotel Kuala Lumpur / Premium | Jalan Bukit Bintang, GT | 325 | 340.0 | 1,046,154 |
| | Banyan Tree Kuala Lumpur / Luxury | Jalan Conlay, GT | 55 | 140.0 | 2,545,455 |
| 2023 | W Hotel / Luxury | Jalan Ampang, GT | 150 | 270.0 | 1,800,000 |
| | Hotel Stripes / Premium | Jalan Kamunting, CBD | 184 | 138.0 | 750,000 |
| 2022 | Citizen M Hotel / Midscale Lifestyle | Jalan Pudu, CBD | 210 | 80.0 | 380,952 |
| | BBCC Hotel ***/ Business | Bukit Bintang City Centre, CBD | 450 | 295.0 | 655,555 |
| | Bintang Warisan Hotel/ Midscale | Jalan Bukit Bintang, GT | 110 | 31.8 | 289,090 |
| | Sheraton Imperial Kuala Lumpur / Premium | Jalan Sultan Ismail, GT | 398 | 235.0 | 591,452 |

*the acquisition of the hotel land measuring approximately 1.485 acres in 2025 was undertaken for redevelopment purposes. As the property was intended to be redeveloped for a non hotel use, the transacted price per room metric is not applicable.
**hotel is under construction. Staggered payment with bulk of payment will be released upon completion of the hotel.
***hotel is under construction
Source: JPPH, Bursa Malaysia, The Edge, JLW Research

There were five notable hotel transactions in the Klang Valley in 2025, namely Impiana Hotel, Corus Hotel, Eastin Hotel, MTree Hotel and a hotel in Empire City (under construction) with a total combined transaction value of RM1.06 billion. Two hotels were also transacted in 2024 and 2023, with a total combined value of RM480.0 million and RM408 million respectively. In 2022, four hotel transactions with a total combined transaction value of RM641.8 million were recorded. Eight of the eleven hotels transacted are within established commercial centres in Kuala Lumpur city centre, where there is a high concentration of office buildings and retail centres, and the locations are also popular among tourists.

**8.7 Klang Valley Hotel Market Outlook**

The number of tourist arrivals to Malaysia has been steadily increasing since 2022 (Post COVID-19) and recorded 26.6 million tourist arrivals in 2025 which has surpassed the pre pandemic level. The number of tourist arrivals to Malaysia is targeted to reach 35.6 million in 2026, as a result of the improved connectivity (mainly via air) and supported by the various tourism promotions for Visit Malaysia 2026 (VM26).

The visa waiver for tourists from China has been extended by another 5 years and the cumulative number of days allowed to stay has been extended to 90 days. The liberalization of entry to Malaysia and the continuous enhancement of air connectivity between Malaysia and China will bring in an immediate impact to the tourism industry thus promoting economic growth and provide a spillover to the hotel industry.

Despite a steady improvement in the number of tourist arrivals, the Malaysian hotel sector has seen little growth in terms of average occupancy and room rates. This is due to the impact of a large number of short-term rental accommodation units (i.e. Airbnb) and other types of leisure accommodation available in the market such as boutique hotels, heritage hotels, container hotels and "home stay" accommodations which are appealing to travelers.

However, the 5 Star hotels have generally recorded above average occupancy rate and the trend continues Post COVID-19. The favourable occupancy rate is driven by the revival of corporate and business travel, as well as high demand for quality services and guest experience, supported by the increasing number of foreign tourists

Existing hoteliers that have successfully enjoyed rising occupancy rates are cautiously revising their room rates upwards with the aim to cover operational costs but remaining competitive. New hotels located in prime commercial locations and operated by international chain hotel operators can expect to command "high room rates" due to the new facilities, features and services provided. The presence of more international hotel brands operating in the Klang Valley in 2024 has pushed the room rates to higher levels. The trend of higher room rates will continue as more upscale and luxury hotel brands commence operations in Kuala Lumpur in 2025 and 2026. Hotels that are located in strategic locations, have unique offerings, provide high quality services, within integrated developments and have direct access to retail malls can expect to remain popular and appealing to hotel guests.

The ongoing promotions of Malaysia as a tourist destination with a wide range of attractions (natural and manmade), iconic buildings, heritage and cultural, as well as a shopping destination is expected to generate greater interest from a wide market segment. Furthermore, with some households deferring their outbound travel plans due to higher living expenses and resort to holidaying locally will augur well for domestic tourism including the hotel sector.

***Impact arising from the Middle East Crisis***

The ongoing Middle East (US – Iran) crisis which began at the end of February 2026 is expected to contribute to a volatile economy including Malaysia. The crisis which has affected global oil supply has resulted in a surge in oil prices which has led to inflationary pressures. The Malaysia government currently mitigates the higher price of goods arising from the Middle East conflict through a combination of targeted subsidies, price controls and supply chain diversification.

Travel patterns have been disrupted due to operational disruptions, rerouted flights (from the conflict areas in the Middle East) and rising fuel costs, resulting in increased airfares and longer travel times. Long-haul flights, particularly from Europe and Middle East region are expected to be affected significantly, leading to fewer tourist arrivals. These factors may place pressure on Malaysia's tourism targets, especially under the Visit Malaysia Year 2026 campaign. Nevertheless, the Malaysian Association of Tour and Travel Agents (MATTA) is working closely with the government to ensure that the campaign remains on track, including intensifying collaboration with ASEAN partners to boost intra-regional travel. Notably, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up 13% of the tourist arrivals in 2024 and increased to 15% of total tourist arrivals in 2025. Moreover, with Asia including Malaysia being a 'safe' travel destination, there is potential for tourists from the non-conventional and emerging regions (such as Central Asia, Scandinavia) to shift their travel plans to this region due to the ongoing crisis in the Middle East.

The Malaysian tourism base is well diversified across ASEAN, East Asia, Europe with domestic tourists providing a natural buffer to the industry. Current travel disruptions are characterised by airlines reducing their flight frequencies rather than withdrawing routes, helping to preserve the overall air travel connectivity. Malaysia remains to be well positioned, with intra ASEAN and short haul travel demand tend to be more resilient during periods of airfare volatility. The passenger demand fundamentals remain supported by business travel and sustained leisure activity.

## 9.0 KLANG VALLEY OFFICE MARKET

### 9.1 Definition

The office stock is divided into two principal areas: **Kuala Lumpur City (KLC)** and **Outside KLC (OKLC)**. The coverage areas are tabulated below. Both the commercial properties are located in the OKLC, with one of the subject properties is located in Puchong within Other Areas (OTH) and the other is in Putrajaya (PJY).

| Area | Locality | Locations Covered |
|---|---|---|
| KLC | Golden Triangle Area (GT) | Kuala Lumpur City Centre (KLCC), Jalan Ampang, Jalan Tun Razak (south), Jalan Sultan Ismail (south), Jalan Bukit Bintang, Jalan Raja Chulan, Tun Razak Exchange (TRX) |
| | Central Business District (CBD) | Dang Wangi, Munshi Abdullah, Jalan TAR, Masjid India, Jalan Raja Laut, Jalan Sultan Ismail (north), Petaling Street, Jalan Tun Tan Cheng Lock, Jalan Pudu, Jalan Hang Tuah |
| | Decentralised Area (DC) | Kampung Baru, Jalan Tun Razak North, Sungai Besi, Cheras, Kampung Pandan, Ampang Hilir, Jalan Sultan Azlan Shah (south), Jalan Dutamas, Segambut, Mont Kiara and Duta/Bukit Tunku area, Taman Tun Dr Ismail (TTDI) |
| | Damansara Heights (DH) | Jalan Damanlela, Jalan Dungun, Jalan Semantan, Bukit Damansara |
| | Bangsar/Pantai (BAN/PAN) | Bangsar, Mid Valley, KL Sentral, Bangsar South, Kerinchi |
| OKLC | Petaling Jaya (PJ) | PJ Town, Bandar Utama, Mutiara Damansara, Damansara Perdana, Damansara Uptown, Kota Damansara, Bandar Sunway, Kelana Jaya |
| | Subang Jaya (SJ) | USJ, Subang Jaya, Ara Damansara |
| | Shah Alam (SA) | Shah Alam, i-City, Setia Alam, Glenmarie, Kwasa Damansara |
| | Klang (KLG) | Klang, Port Klang, Pulau Indah |
| | Other Areas (OTH) | Sg Buloh, Seri Kembangan, Pandan Indah, Puchong, Kajang, Kota Kemuning, Jenjarom |
| | Cyberjaya (CJY) | Cyberjaya |
| | Putrajaya (PJY) | Putrajaya, IOI Resort City |

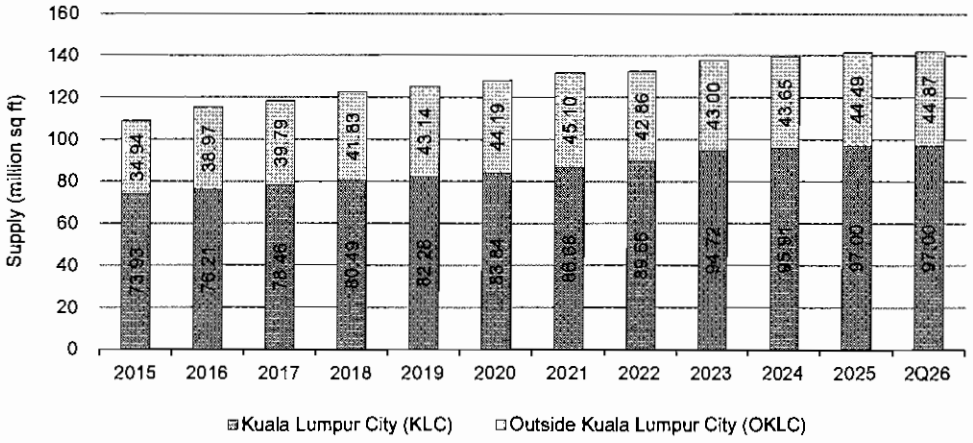
Source: JLW Research

Jones Lang Wootton
Proprietor: Singham Sulaiman Sdn. Bhd.
Registration No.: 196101012087



## 9.2 Existing Supply

**Chart 9.2 : Cumulative Supply of Office Space in the Klang Valley, 2015-2Q26**




2Q26: 2nd quarter 2026 (April -June 2026)
Source: JLW Research

The Klang Valley office market has seen a steady growth since 2015, registering a CAGR of 2.6% or an average annual supply of 3.14 million sq. ft. per annum (10. 5 years). The total existing supply in the Klang Valley increased to 141.88 million sq. ft. in 2Q26 from 108.87 million sq. ft. in 2015, due to the completion of several prominent projects during the period such as Exchange 106 (TRX), KL Eco City, Menara Merdeka 118 (now known as Menara Merdeka Maybank), PJ Sentral, IOI City Towers, etc.

As at 2Q26, the total existing supply in the KLC area was recorded at 97.00 million sq. ft. from 73.93 million sq. ft. in 2015. Between 2015 and 2Q26, Kuala Lumpur City (KLC) registered a CAGR of 2.6% or an average annual supply of 2.20 million sq. ft.

Meanwhile, the total existing supply in the Outside Kuala Lumpur City (OKLC) area increased from 34.94 million sq. ft. in 2015 to 44.87 million sq. ft. in 2Q26, registering a CAGR of 2.4% or an average annual supply of 0.95 million sq. ft. during 2015-2Q26 period.

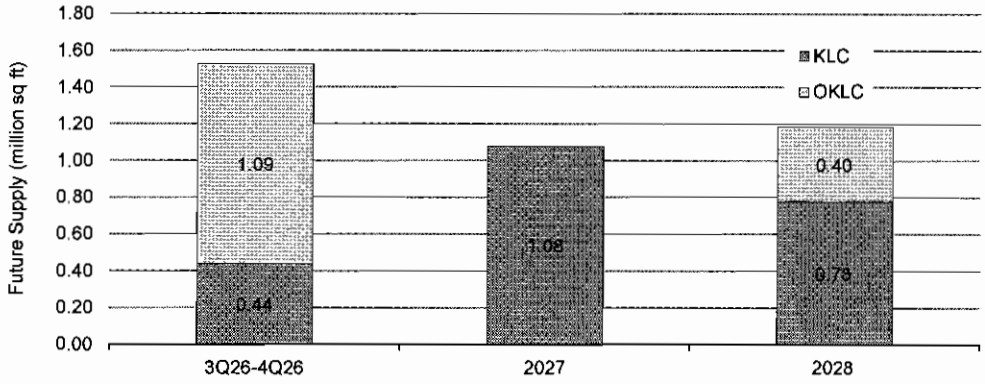
The majority of the existing office space in the Klang Valley are located in the Golden Triangle (GT) (27% or 38.55 million sq. ft.), followed by Bangsar/Pantai (BAN/PAN) (16% or 23.13 million sq. ft.), Petaling Jaya (PJ) (13% or 18.82 million sq. ft.) and Central Business District (CBD) (13% or 17.82 million sq. ft.). Collectively, these areas represent nearly 70% of the total existing supply in the Klang Valley.

Jones Lang Wootton
Proprietor: Singham Sulaiman Sdn. Bhd.
Registration No.: 198101012087



## 9.3 Future Supply

**Chart 9.3 : Future Supply of Office Space in Klang Valley**




Source: JLW Research

A total of 1.53 million sq. ft. (7 buildings) is projected to be completed in 2026 in the Klang Valley. Of this, 71% or 1.09 million sq. ft. are located in the OKLC area and the remaining 29% or 0.44 million sq. ft. are located in the KLC area. Some of the prominent office buildings expected to be completed in 2026 include Menara Golden Eagle (120,000 sq. ft.) in GT, The Capitol (2 towers with total lettable area of 922,000 sq. ft.) in PJ, and KL Midtown – Signature Office Towers (2 towers of 140,000 sq. ft. each) in DC.

Another 1.08 million sq. ft. (3 buildings) is expected to be completed in 2027. All are located in the KLC area including Duo Tower @ Bangsar South (2 towers of 432,000 sq. ft. each) in BAN/PAN and Pavilion Damansara Heights – Phase 2 (214,000 sq. ft.) in DH locality.

In 2028, approximately 1.18 million sq. ft. (6 buildings) are scheduled to be completed in the Klang Valley, of which 66% or 0.78 million sq. ft. are located in the KLC and the remaining 34% or 0.40 million sq. ft. are located in the KLC. The main completion in 2028 will be Pavilion Square (175,000 sq. ft.) in the GT locality and Solarvest Tower (170,000 sq. ft.) in the BAN/PAN locality.

In the next 2.5 years (3Q26-2028), a total of 3.79 million sq. ft. of office space, contributed by 16 office buildings, is expected to enter Klang Valley's office market (averaging 1.52 million sq. ft. per year). However, given the current oversupply scenario, the completion of some of the identified projects could be deferred.

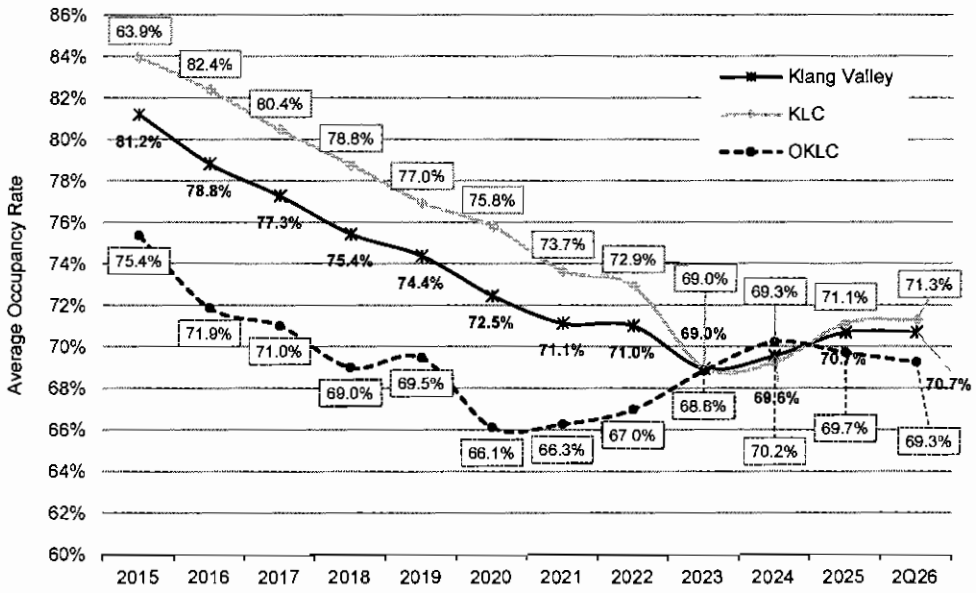
**Table 9.3 : List of Selected Future Supply of Office Space in the Klang Valley**

| Expected Completion | Project | Location | Estimated NLA (million sq ft) |
|---|---|---|---|
| 2026 (1.53 million sq ft) | Menara Golden Eagle | Jalan Tun Razak, GT | 0.12 |
| | KL Midtown - Signature Office Towers | Jalan Dutamas 2, DC | 0.28 |
| | The Capitol | Lebuh Bandar Utama, PJ | 0.92 |
| 2027 (1.08 million sq ft) | Pavilion Damansara - Phase 2 | Jalan Damanlela, DH | 0.22 |
| | Duo Towers @ Bangsar South | Bangsar South, BAN/PAN | 0.86 |
| 2028 (1.18 million sq ft) | Pavilion Square | Jalan Raja Chulan, GT | 0.18 |
| | Solarvest Tower | Bangsar South, BAN/PAN | 0.17 |
| | Maya Eco Ardence Corporate Office Suite | Eco Ardence, SA | 0.25 |

Source: JLW Research

## 9.4 Demand

**Chart 9.4 (A) : Average Occupancy Rates in the Klang Valley, 2015-2Q26**




Source: JLW Research

Since 2015, the average occupancy rate of office space in the Klang Valley has been on a declining trend from 81.2% in 2015 to 70.7% in 2Q26. The average occupancy rate in the Klang Valley declined until 2023, reaching 69.0%, before rebounding to 69.6% in 2024 and further rising to 70.7% in 2Q26. The decline was mainly derived from the oversupply scenario, where supply outpaced demand.

A similar trend is observed in the KLC area, where the average occupancy rate declined from 83.9% in 2015 to 69.0% in 2023, before recovering to 69.3% in 2024 and 71.3% in 2Q26. The weakening office market was due to the declining crude oil price during 2014-2016 period, which affected the office market particularly the KLC area, which was mainly driven by the oil and gas sector.

The OKLC area experienced a similar downward trend. However, the OKLC occupancy increased in 2021 despite the pandemic and its recovery began earlier than KLC, starting in 2021. The average occupancy rate declined from 75.4% in 2015 to 66.1% in 2020 but has been gradually increasing since 2021 (66.3%), reaching 69.3% in 2Q26. The steady growth has been largely driven the decentralisation trend, where companies / businesses began relocating from the city centre to suburban areas to be closer to residential neighbourhoods, as a result of more quality office buildings available in the market and improved connectivity via LRT and MRT.

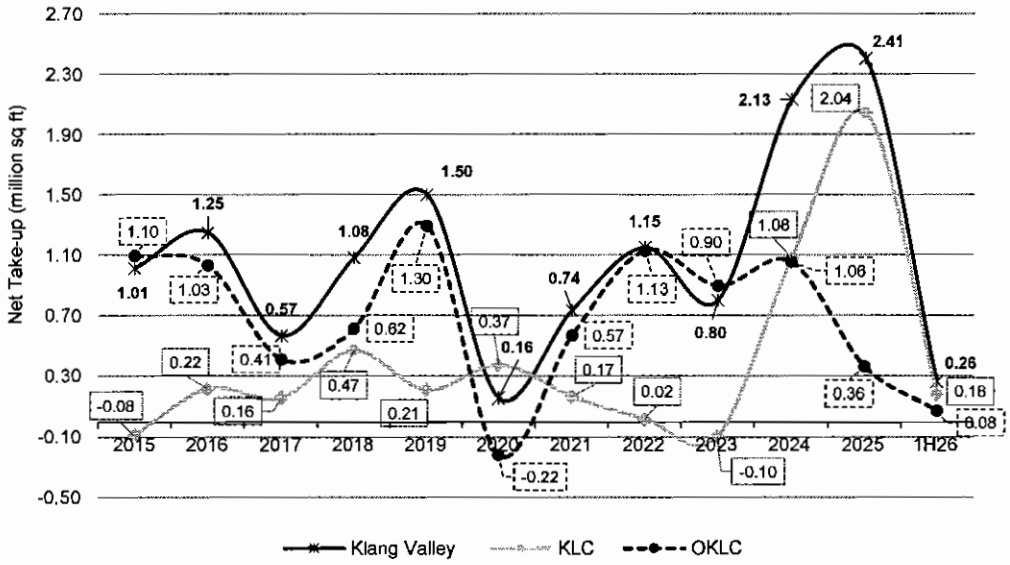
Additionally, the COVID-19 pandemic in 2020 and 2021 further accelerated this shift, as government-imposed movement restrictions during that period later influenced many businesses to move their operations nearer to where employees live. As a result, major commercial areas such as Petaling Jaya (2Q26: 75%, 2022: 71%), Shah Alam (2Q26: 82%, 2022: 77%), Puchong (2Q26: 70%, 2022: 47%) and Putrajaya (2Q26: 52%, 2022: 41%) have recorded rising occupancy rates between four percentage points and twenty three percentage points since 2022.

As of 2Q26, the Klang Valley office market has a total existing supply of 141.88 million sq. ft., whilst the current vacant space stood at approximately 41.60 million sq. ft. (29% of total supply).

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**Chart 9.4 (B) : Net Take-Up / Absorption in the Klang Valley, 2015-2Q26**




Note: Take-up of office accommodation is defined as physical occupation. Pre-leasing commitments are not considered.
1H26 – January – June 2026
Source: JLW Research

Between 2015-2Q26 (11.5 years), the Klang Valley office market recorded a total net take-up / absorption of 13.22 million sq. ft., averaging at 1.15 million sq. ft. per year. The majority of the demand was derived from the healthy take-up in the OKLC area (driven by Petaling Jaya, Shah Alam, Putrajaya, Cyberjaya, and Puchong), which contributed nearly 64% of the total take-up recorded during the period. The OKLC area recorded a total take-up of 8.35 million sq. ft., averaging at 0.73 million sq. ft. per year, whilst the KLC area recorded a total take-up of 4.87 million sq. ft. or an average of 0.42 million sq. ft. per year.

The Klang Valley office market has been impacted by a series of global events, including the decline in crude oil prices between 2014 and 2016, as well as the COVID-19 pandemic in 2020–2021. However, since 2022, the market has shown signs of recovery, recording a higher average annual take-up of 1.50 million sq. ft., compared to an average annual take-up of 0.90 million sq. ft. recorded during the 2015–2021 period.

Demand for office space is largely driven by existing tenants' relocation and expansion, as the market remains tenant-driven. This tenant-driven trend is expected to persist in the short term due to the substantial volume of vacant office space and significant upcoming supply.

The Klang Valley office market, once predominantly driven by government agencies and oil and gas companies, is now experiencing a shift in demand, with emerging sectors such as financial technology (fintech), global business services (GBS) and digital enterprises are becoming the main drivers of office space demand. However, these companies typically require less physical space and place a higher emphasis on flexibility, both in terms of office design and lease structures.

The influx of new, high-quality office buildings has prompted tenants to upgrade to better quality office spaces particularly those with green certifications, Malaysia Digital (MD) status, modern specifications, convenient access to amenities or retail centres, and transit-oriented locations. This shift is driven by a competitive market, where the growing supply of quality office space encourages tenants to relocate from older buildings to those offering greater value, sustainability and employee-centric features.

### 9.4.1 Factors Influencing Office Demand

- Steady economic growth and sustained inflows of investment particularly into the services sector remain as the key demand drivers for the Klang Valley office market. This growth is led by high value industries such as global business services (GBS), regional headquarters, technology and digital services firms, financial institutions, and professional and business services, which require well-located, high-specification office spaces equipped with modern digital infrastructure and amenities.

- Location and connectivity play an important role in influencing office space demand, as these factors directly impact talent acquisition and retention, operational efficiency, clients' accessibility and overall business performance. Companies increasingly prioritise locations that are well served by public transport networks and major highways and close to amenities to ensure convenience for both employees and clients. Transit-oriented developments (TODs) and integrated commercial hubs near MRT/LRT stations and within proximity to retail and lifestyle amenities have emerged as highly desirable office locations, offering enhanced accessibility, reduced commuting time and better work-life integration.

- Relevant government initiatives including:

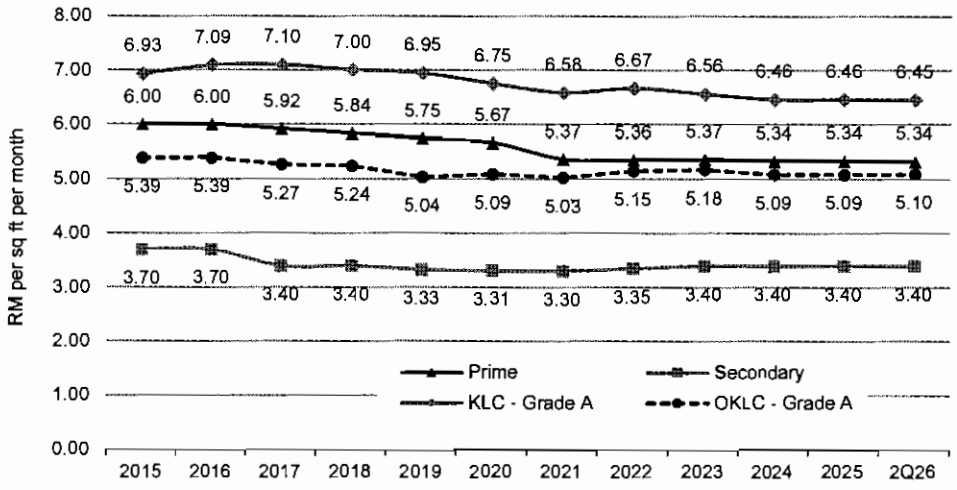
    - Extension of the Green Investment Tax Allowance (GITA) and Green Income Tax Exemption (GITE) until end 2025.
    - Global Services Hub (GSH) incentive designed to strengthen Malaysia's role as a regional and global services base.
    - Budget 2025/2026 build on these frameworks with further incentives encouraging more flexible workplace strategies that align with the ongoing adoption of hybrid work models and the continued expansion of co-working providers, reinforcing demand for adaptable and innovative office spaces.

  These initiatives promote green buildings, digital economy incentives, tax exemptions and the Malaysia Digital (MD) status enhance the competitiveness of office space, particularly those aligned with sustainability and technology driven requirements.

- Hybrid working trends and flexible spaces / co-working space are becoming increasingly popular among companies seeking short-term flexibility, especially among technology, digital firms and startups. Many landlords collaborate with co-working space providers in providing flexible office space and efficient layout that can meet the requirement of tenants. However, the traditional working space is still relevant in the market as some companies still view the office as central to culture, oversight and productivity as well as corporate branding.

## 9.5 Rental Rates

**Chart 9.5 : Average Gross Market Rents in the Klang Valley, 2015-2Q26**




Note. The average gross monthly rental rate presented in this report is derived from a weighted average of selected multi-tenent office buildings across various locations in the Klang Valley. Newly completed buildings are only included in the analysis one year after their completion, to allow sufficient time for leasing activity to stabilise.
Source: JLW Research

The average gross monthly rent for Prime grade offices in the Klang Valley has been on a declining trend, decreasing from RM6.00 per sq. ft. in 2015 to RM5.34 per sq. ft. in 2025. This represents a drop of 11% over the period or an average of -1.2% per year compounded. The average gross monthly rent of OKLC Grade A office has been more stable and recorded a 5.6% rental reduction between 2015 and 2025 while the average rent of KLC Grade A office reduced by 6.7% during the same period.

Similar trend was observed within the Secondary grade offices, where the average gross monthly rent decreased marginally from RM3.70 per sq. ft. in 2015 to RM3.40 per sq. ft. in 2025, registering a decrease of 8.1% during the period or a CAGR of -0.8% per year.

During the first six months of 2026, the average gross monthly rent generally remained stable at RM5.34 per sq. ft. and RM3.40 per sq. ft. for the Prime and Secondary grade office buildings respectively.

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Market rentals are expected to be under downward pressure due to the large vacant space available in the market and supply demand imbalance. However, the rental rate for better quality office buildings, particularly those with green certifications, modern specifications, excellent connectivity and conveniently accessible to retail amenities will likely remain stable, supported by continued demand for quality, well located office space.

## 9.6 Office Transactions

**Table 9.6 : Selected Transactions of Office Buildings in the Klang Valley**

| Year | Building | Location | Net Lettable Area (NLA) (sq ft) | Transacted Prices | |
|---|---|---|---|---|---|
| | | | | RM million | RM psf |
| 2026 | Menara AmBank | Jalan Yap Kwan Seng, GT | 453,419 | 331.0 | 730 |
| 2025 | Menara CIMB | Kuala Lumpur Sentral, BAN/PAN | 608,974 | 680.0 | 1,117 |
| | Wisma Sentral Inai (formerly Wisma Technip) | Jalan Tun Razak, GT | 233,021 | 135.0 | 579 |
| | Menara Southern Bank | Plaza Damansara, DH | 172,041 | 91.3 | 531 |
| | Wisma Widad | Jalan Semantan, DH | 62,000 (estimated) | 41.5 | 669 |
| | Star Central – Block 12 | Lingkaran Cyber Point Timur, CJY | 40,375 | 25.0 | 619 |
| | MKN Embassy Techzone | Jalan Teknokrat 2, CJY | 225,803 | 118.5 | 525 |
| 2024 | The Horizon – Tower 3, Avenue 5 | Bangsar South, BAN/PAN | 54,876 | 50.0 | 911 |
| | Menara Affin | Jalan Raja Chulan, GT | 200,756 | 100.0 | 498 |
| | Contraves | Jalan Teknokrat 5, CJY | 75,014 | 42.5 | 567 |
| | Wisma Averis | Bangsar South, BAN/PAN | 110,617 | 88.7 | 802 |
| | Menara UMW | Jalan Puncak, GT | 99,676 | 70.0 | 702 |
| 2023 | Menara APEX | Kajang, OTH | 106,000 | 55.0 | 519 |
| | Oxley Tower (strata) | Jalan Ampang, GT | 315,711 | 405.8 | 1,285 |
| | Menara CelcomDigi | Persiaran Barat, PJ | 452,762 | 450.0 | 994 |
| | 3 Damansara office tower | Jalan SS20/27, PJ | 101,246 | 52.0 | 514 |
| | Bangunan KWSP Damansara Fairway | Persiaran Tropicana, PJ | 65,735 | 24.0 | 365 |
| | Menara Serba Dinamik | Persiaran Perbandaran, SA | 81,771 | 38.0 | 465 |
| 2022 | Menara Naza Kg Baru | Jalan Raja Muda Abdul Aziz, DC | 120,000 | 51.9 | 433 |
| | Wisma TM Taman Desa | Taman Desa, DC | 85,751 | 35.3 | 412 |
| | Menara AmFirst | Jalan 19/3, PJ | 158,450 | 62.0 | 391 |
| | The Weld* | Jalan Raja Chulan, GT | 269,953 | 305.0 | - |
| | Quill 9 | Seksyen 19, PJ | 285,800 | 200.0 | 700 |
| | Bangunan KWSP Changkat Raja Chulan | Changkat Raja Chulan, GT | 113,000 | 62.0 | 549 |

*Transaction includes other components such as retail centre. NLA for office only.
Source: JPPH, Bursa Malaysia, JLW Research

One notable office transaction was noted in the first six months of 2026 in the Klang Valley, which was Menara AmBank. The building was transacted for RM331.0 million.

There were six notable office transactions in the Klang Valley in 2025, which include Menara CIMB, Wisma Sentral Inai (formerly Wisma Technip), Menara Southern Bank, Wisma Widad, Star Central – Block 12 and MKN EmbassyTechzone, with a total combined transaction value of RM1,091.3 million.

Meanwhile, in 2024, six office transactions were noted with a total combined value of RM397.2 million. Among the notable transactions include Wisma Averis, Menara Affin and Menara UMW.

A total of ten office transactions were noted in 2023 with a total combined transaction value of RM1.497 billion, whilst in 2022, another 10 office buildings were transacted with a combined transaction value of RM1.114 billion.

**9.7 Klang Valley Office Market Outlook**

The existing supply of office space in the Klang Valley as at the end of 2025 was recorded at 141.50 million sq. ft. In the first six months of 2026, one new office building i.e. Sunsuria Forum Corporate Office in OKLC was newly completed, adding another 0.38 million sq. ft. of office space into the market, bringing the total cumulative supply to 141.88 million sq. ft.

The oversupply situation in the Klang Valley is likely to continue, as another 3.79 million sq. ft. of office space are expected to enter the market by 2028. This will put pressure on the occupancy rate, which currently stood at 70.7%, to decline as supply continuous to outpace demand.

The global events such as the decline in crude oil prices between 2014 and 2016, as well as the COVID-19 pandemic in 2020–2021 have affected demand for office space in the Klang Valley. Following the relaxation of government movement control in 2022 as the country transitioned into an endemic phase, demand of office space began to recover and notably, a strong take-up was registered in 2024 and 2025 with a total net take-up of 2.13 million sq. ft. and 2.41 million sq. ft. respectively. As at 2Q26, the total net take-up was recorded at 0.260 million sq. ft.

Although office demand is expected to improve in the short-term, the average occupancy rate in Klang Valley (particularly in the KLC area) is expected to be under downward pressure due to the current oversupply scenario which will be further exacerbated by the large incoming supply in the next 2.5 years, mainly concentrated in the KLC area. In contrast, the impact of oversupply is expected to be limited in the OKLC area. Supported by the ongoing decentralisation trend, driven by improved connectivity and the availability of better quality office buildings, the average occupancy rates in the OKLC are expected to be more resilient.

Landlords will need to be creative and innovative in attracting tenants into their buildings. They might consider enhancing their buildings, especially those old and tired office buildings with low occupancy rates, to improve their chances of attracting potential tenants. They could also consider repurposing their buildings for other alternative uses such as education, residential accommodation, hotel, co-living, medical / healthcare facilities, etc. subject to the feasibility and viability of the new usage.

The increasing awareness of Environmental, Social and Governance (ESG) matters among large corporations will also prompt landlords, especially those who are planning to build new office buildings or refurbish their existing old buildings to consider designs or specifications that address ESG issues. This includes the provision of electric vehicle (EV) charging points, use of environmentally friendly materials, utilisation of energy efficient fixtures and fittings, green open space, natural ventilation, installation of solar panels, rainwater harvesting systems and other initiatives that focus on sustainability.

The large amount of vacant space available in the market will continue to put downward pressure on the market rentals. Landlords are likely to be more flexible, offering attractive rental rates and various incentives, resulting in lower effective rentals. Nevertheless, rental rates for better quality office buildings, especially those with green certifications, modern features, excellent connectivity and easily accessible to retail amenities are likely to remain stable, supported by sustained demand for this quality office space especially from the emerging sectors such as financial technology (fintech), global business services (GBS) and digital enterprises, as the country advances further into the digitalization era.

***Impact arising from the Middle East Crisis***

The ongoing Middle East (US - Iran) crisis which began at the end of February 2026 is expected to contribute to a volatile global economy including Malaysia. The crisis which has affected global oil supply has resulted in a surge in oil prices which has led to inflationary pressures. The Malaysia government currently mitigates the higher price of goods arising from the Middle East conflict through a combination of targeted subsidies, price controls and supply chain diversification.

The prolonged war and conflict will exacerbate inflation and economic uncertainty resulting in cautious business sentiment thus leading to companies delaying their office expansion plans, staff recruitment and re-evaluating their space requirements.

On the other hand, the instability in the Middle East may drive investors in the region to divert their investments to stable and safer regions such as Malaysia. Malaysia's position as a net energy exporter, coupled with the relatively lower weighting of energy in its Consumer Price Index (CPI), provides a degree of insulation from global energy price volatility compared to other markets. In addition, the country's stable currency further enhances its attractiveness to investors. These factors are expected to increase demand for quality office space in strategic locations with good road, IT, and public transport connectivity, as well as well-established supporting amenities.

## 10.0 PENANG HOTEL MARKET

### 10.1 Definition

The hotel room supply comprises all classes of hotels and primarily covers hotels of 100 rooms and above. however smaller "boutique" hotels, which are considered competitive to the larger hotels, attracting both domestic and international guests, are included in both the existing and future supply.

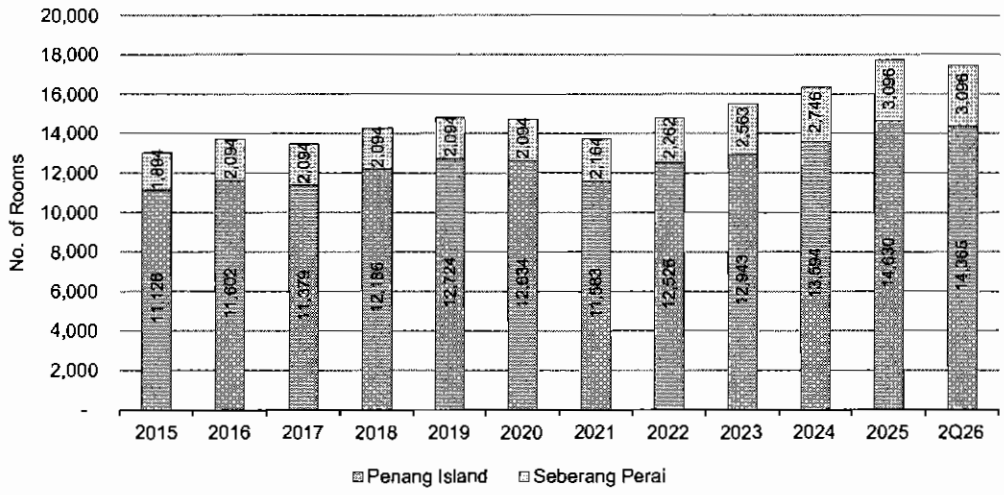
The Penang hotel market is divided into two principal areas namely, **Penang Island** and **Seberang Perai**.

| Area | Locality | Locations Covered |
|---|---|---|
| Penang Island | Beach Hotels | Tanjung Tokong, Batu Feminghi, Teluk Bahang |
| | City (George Town) Hotels | Persiaran Gurney, Jalan Sultan Ahmad Shah, Jalan Burma, Jalan Macalister, Jalan Farquhar, Jalan Penang |
| | Outside City (OC) Hotels | Bukit Jambul, Bandar Bayan Baru Bayan Lepas |
| Seberang Perai (Mainland) | Seberang Perai (SP) Hotels | Butterworth, Bukit Mertajam, Kepala Batas |

Source: JLW Research

### 10.2 Existing Supply

**Chart 10.2 : Cumulative Supply of Hotel Rooms in Penang, 2015-2Q26**




2Q26: 2nd quarter 2026 (April - June 2026)
Source: JLW Research

The Penang hotel market has seen steady growth since 2015, registering a compound annual growth rate (CAGR) of 2.8% or an average annual supply of 423 rooms per annum (10.5 years). The total existing supply in Penang increased to 17,461 rooms in 2Q26 from 13,020 rooms in 2015. Among the prominent hotels that were completed during the period were Angsana Teluk Bahang, Citadines Tanjung Tokong (Beach hotels), St. Giles Wembley, Ozo George Town, Courtyard by Marriott Penang, Ascott Gurney, Penang Marriott, Lyf George Town Penang, Capri by Frasers Penang (City hotels), Amari SPICE Penang, Iconic Marjorie Hotel (OC hotels), Crowne Plaza Penang Straits City, Holiday Inn & Suites Penang and The Light Seberang Jaya (SP hotels).

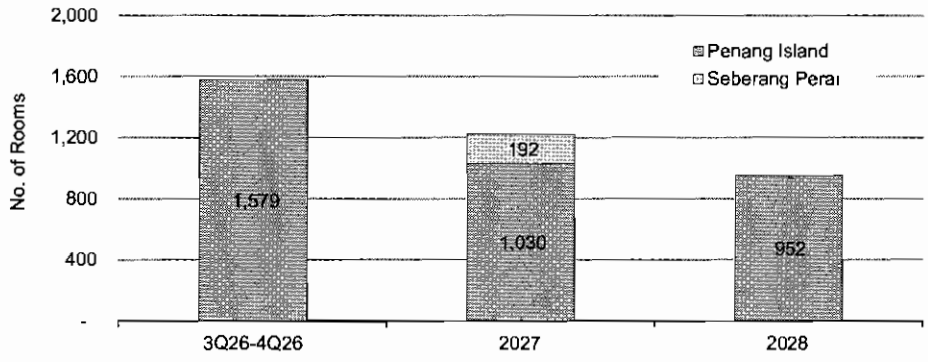
As at 2Q26, the total existing supply on Penang Island was recorded at 14,365 rooms from 11,126 rooms in 2015. Between 2015 and 2Q26, Penang Island registered a CAGR of 2.5% or an average annual supply of 308 rooms.

Meanwhile, the total existing supply in Seberang Perai increased from 1,894 rooms in 2015 to 3,096 rooms in 2Q26, registering a CAGR of 4.8% or an average annual supply of 114 rooms during 2015-2Q26 period.

In 2Q26, the majority of the existing hotel rooms in Penang are located in the City (George Town) (45% or 7,980 rooms), followed by Beach (25% or 4,317 rooms), Seberang Perai (18% or 3,096 rooms) and Outside City (12% or 2,068 rooms).

## 10.3 Future Supply

**Chart 10.3 : Future Supply of Hotel Rooms in Penang**




Source: JLW Research

A total of 1,579 hotel rooms (6 hotels) are projected to be completed in 2026 in Penang, of which all are located on Penang Island. Prominent hotels to be completed in Penang in 2026 are The InterContinental Resort Penang (Beach), JdV by Hyatt, Galaxy Minyoun and HARRIS Hotel Sunshine (Outside City).

Another 1,222 rooms (5 hotels) are expected to be completed in 2027, of which 84% or 1,030 rooms are located on Penang Island and the remaining 16% or 192 rooms are located in Seberang Perai. The main completions in 2027 are The Le Méridien Penang (Outside City) and The Westin Penang (City).

In 2028, another 952 rooms (3 hotels) are scheduled to be completed, all being on Penang Island. The main completions in 2028 are Oakwood Georgetown (City), Oakwood Hotel & Apartment Batu Maung and Bayan Wyndham Garden Penang (Outside City).

In the next 2.5 years (3Q26-2028), a total of 3,753 rooms contributed by 14 hotels, are expected to enter Penang's hotel market (averaging 1,501 rooms per year). The majority of the future hotel rooms are located in Outside City (58% or 2,173 rooms), followed by 28% (or 1,033 rooms) in the City.

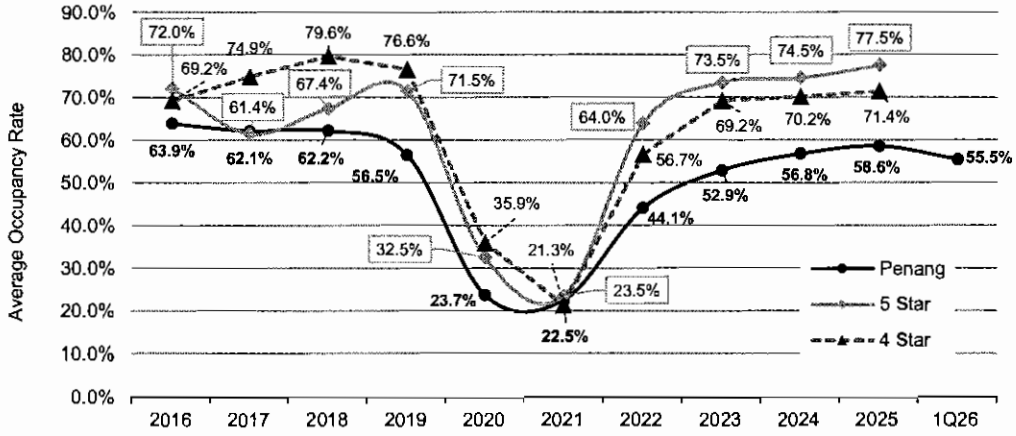
**Table 10.3 : List of Selected Future Supply of Hotel Rooms in Penang**

| Expected Completion | Project | Location | No. of Rooms |
|---|---|---|---|
| 2026 (1,579 rooms) | InterContinental Resort Penang / Luxury | Teluk Bahang, Beach | 355 |
| | JdV by Hyatt / Premium | The Light City, Outside City | 156 |
| | HARRIS Hotel Sunshine Penang / Business | Air Itam, Outside City | 289 |
| | Galaxy Minyoun Penang / Business | The Light City, Outside City | 303 |
| 2027 (1,222 rooms) | Le Méridien Penang Airport / Premium | Penang Airport, Outside City | 200 |
| | The Westin Hotel / Premium | Gurney Drive, City | 217 |
| | Citadines Batu Maung / Midscale | Batu Maung, Outside City | 200 |
| 2028 (952 rooms) | Oakwood Georgetown / Business | Lebuh Farquhar, City | 340 |
| | Oakwood Hotel & Apartment Batu Maung / Business | Batu Maung, Outside City | 204 |
| | Bayan Suite Hotel / Wyndham Garden Penang / Business | Batu Uban, Outside City | 408 |

Source: JLW Research

## 10.4 Demand

**Chart 10.4 (A) : Average Occupancy Rates in Penang, 2015-1Q26**




No data available for Selected 5 and 4 Star Hotels in 1Q26
Data for 2Q26 is not available.
Source: Tourism Malaysia, REIT and Company Annual reports, JLW Research

The average occupancy rate of hotels in Penang was on a declining trend between 2015 and 2019. In Penang the average occupancy rate was 63.7% in 2015 and reduced to 56.5% in 2019 (pre COVID-19). The declining trend in the occupancy rate was predominantly due to the slow growth in the number of tourist arrivals to Malaysia. In 2015, the number of tourist arrivals to Malaysia was 25.7 million and marginally (+1.5%) increased to 26.1 million in 2019.

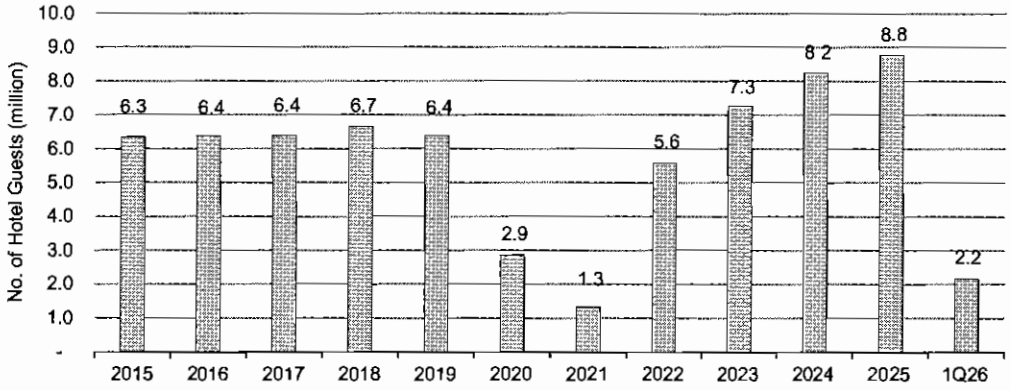
Post COVID-19, from year 2022 to 2024 the average occupancy rates of hotels were on an uptrend, as Malaysia fully open its international borders for tourism in early 2022. The number of tourist arrivals increased by 163% to reach 26.6 million in 2025 from 10.1 million in 2022. In Penang, the number of hotel guests increased to 8.8 million in 2025 from 5.6 million in 2022 which contributed to a higher average occupancy rate of 58.6% in 2025 (back to pre COVID-19 levels) from 44.1% in 2022.

In Penang, the average occupancy rates of the identified 5 Star and 4 Star hotels have historically been above average given their appeal to both business and leisure travelers alike. In 2019, the average occupancy rates of the 5 and 4 Star hotels were 71.5% and 76.6% respectively. In 2024, the average occupancy rate of 5 Star hotels improved to 74.5% while the average occupancy rate of the 4 Star hotels reduced to 70.2% due to competition from large hotel room supply and short stay rental accommodation.

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**Chart 10.4 (B) : Number of Hotel Guests in Penang, 2015-1Q26**



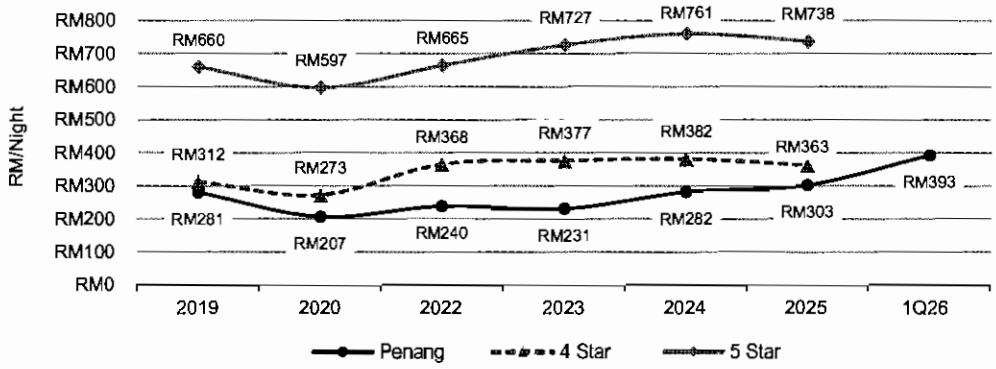

Data for 2Q26 is not available
Source: Tourism Malaysia

Similar to the trend of the average occupancy rate, the number of hotel guests is showing a Post COVID-19 gradual upward trend, between 2022 and 2024. The number of hotel guests in Penang increased by 57%, from 5.6 million in 2022 to reach 8.8 million in 2025.

The visa waiver for tourists from China which commenced in December 2023 has been a major contributor to Penang's tourism industry and provided support to the hotel sector. Based on the arrivals at Penang International Airport, the number of tourist arrivals from China has surged by 219%, to reach 120,245 in 2024 from 37,711 arrivals in 2023. The substantial increase is also contributed by the introduction of 7 new direct flights between Penang International Airport and a number of cities in China. Penang enjoys direct flights from four of the five busiest airports in China, namely from Shanghai, Guangzhou, Shenzhen and Chengdu.

## 10.5 Average Room Rate

**Chart 10.5 : Average Hotel Room Rate in Penang, 2019-1Q26**




Note: Penang data for years pre 2019 and for year 2021 are not available.
No 1Q26 data for 4 Star and 5 Star hotels
Data for 2Q26 is not available
Source: Tourism Malaysia, Shangri-La Hotels (Malaysia) Berhad Annual Report

Post COVID-19, the average room rate (ARR) of Penang hotel has been on a rising trend. In 2025, the ARR was recorded at RM303 per room per night, an 26% increase from RM240 per room per night in 2022. The ARR in 2025 surpassed the Pre COVID-19 ARR of RM281 per night in 2019.

The average ARR of the identified 4 Star hotels increased by 4.4%, from RM366 per room per night in 2022 to reach RM382 per room per night in 2024 before declined to RM363 per room per night in 2025. The ARR in 2025 superseded that of 2019 (RM312 per room per night) by 16%.

## 10.6 Hotel Transactions

**Table 10.6 : Selected Transactions of Hotels in Penang**

| Year | Hotel | Location | No. of Rooms | Transacted Prices | |
|---|---|---|---|---|---|
| | | | | RM million | RM per room |
| 2025 | Sunway Hotel Seberang Jaya / Business | Seberang Jaya, Seberang Perai | 202 | 60.0 million | 297,030 |
| | Bayview Beach Resort / Business | Batu Ferringhi, Beach | 365 | 167.0 million | 457,534 |
| | Bayview Hotel* George Town / Business | Lebuh Farquhar, City | 340 | 153.0 million | - |

| Year | Hotel | Location | No. of Rooms | Transacted Prices | |
|---|---|---|---|---|---|
| | | | | RM million | RM per room |
| 2024 | Vouk Hotel / Business | Jalan Sultan Ahmad Shah, City | 200 | 80.0 | 400,000 |
| | Courtyard by Marriott Penang / Business | Jalan Macalister, City | 199 | 165.0 | 829,146 |
| 2023 | George Town Hotel / Midscale | Jalan Larut, City | 46 | 14.3 | 291,837 |
| 2020 | TH Hotel Bayan Lepas** / Midscale | Jalan Dato Ismail Hashim, Outside City | 135 | 44.8 | 334,568 |
| | DoubleTree by Hilton Penang / Business | Jalan Low Yat, Beach | 316 | 85.5 | 270,570 |

*purchase price includes office and showrooms
**now known as Raia Inn Penang
Source: JPPH, Bursa Malaysia, JLW Research

There were three notable hotel transactions in Penang in 2025 namely Sunway Hotel Seberang Jaya, Bayview Beach Resort and Bayview Hotel George Town with total combined value of RM380 million. Two hotels were transacted in Penang in 2024 namely the Vouk Hotel and Courtyard by Marriott Penang with a total combined value of RM245 million. Both hotels are located in the City (George Town). The other notable hotel transaction involved DoubleTree by Hilton Hotel Penang (Beach) which was transacted in 2020 for RM85.5 million.

### 10.7 Penang Hotel Market Outlook

Penang's tourism sector is projected to maintain strong growth in 2026 with over eight million tourists expected to arrive via Penang International Airport. This is supported by Penang's improved connectivity (via air) from several major cities in Indonesia, China, and other major cities in the region such as Taipei (Taiwan), Ho Chi Minh (Vietnam), Chennai (India), Yangon (Myanmar), Bangkok (Thailand), Senai (Johor Bahru), Dubai (United Arab Emirates) and the planned charter flights between Poland and Penang that is expected to commence in November 2026.

The anticipated strong growth in 2026 is also supported by both the Visit Malaysia 2026 (VMY2026) and Malaysia Year of Medical Tourism 2026 (MYMT2026) campaigns, which are expected to significantly benefit Penang state. Penang contributes 45% of the country's total medical tourism revenue which reaffirms the state's position as a leading destination for medical tourism.

Despite a steady improvement in the number of tourist arrivals, the Malaysian hotel sector including Penang has seen little growth in terms of average occupancy and room rates. This is due to the impact of a large number of short-term rental accommodation units (i.e. Airbnb) and other types of leisure accommodation available in the market such as boutique hotels, heritage hotels, container hotels and "home stay" accommodations which are appealing to travelers.

Continuous improvements are being made to further strengthen Penang's tourism appeal. The completion of new attractions in Penang including the restoration of the Fort Cornwallis, the completion of the Penang Waterfront Convention Centre (PWCC) at the Light City, the iconic developments at Penang Hill and the recreational facilities at Gurney Bay Phase 2 will further broaden the State's diverse range of tourism offerings. Demand from the business sector is expected to improve with the completion of PWCC which will enhance Penang's appeal as an international meeting, incentive, convention and exhibition (MICE) destination. The growing number of new medical facilities coupled with a wider and more advanced treatment services offered by medical centres in Penang will also further strengthened the State's position as a leading medical tourism destination in Malaysia.

The island enjoys direct air connectivity with several cities in China, Dubai, Myanmar, Qatar in addition to Singapore, Bangkok and a few cities in Indonesia. Penang Airport is being upgraded to accommodate 12.0 million passengers a year (when completed) from the current capacity of 6.5 million, and the construction of the Light Rail Transit (LRT) system will enhance connectivity and accessibility particularly on the Island.

Existing hoteliers that have successfully enjoyed rising occupancy rates are cautiously revising their room rates upwards with the aim to cover operational costs but remaining competitive. This is mainly due to the wide choices of leisure accommodation available in the market for travelers to choose. New hotels located in prime commercial locations and operated by international chain hotel operators can expect to command "high room rates" due to the new facilities, features, services provided. The greater presence of renowned international hotel brands operating in Penang in recent years has pushed the room rates to higher levels. Hotels that are located in popular commercial areas, within and in proximity to tourist attractions, have unique offerings, provide high quality services will be desirable to hotel guests.

The regular events, promotions of arts, culture, heritage, natural attractions and culinary delights and the various celebrations organised in Penang (such as George Town Heritage Celebrations, Penang Craft Festival, The Penang Hill Festival, etc) as well as the promotion of the State as a MICE and wedding venue is expected to generate greater interest from a wide market segment. Furthermore, with some households deferring their outbound travel plans due to higher living expenses and resort to holidaying locally will augur well for Penang tourism including the hotel sector.

***Impact arising from the Middle East Crisis***

The ongoing Middle East (US – Iran) crisis which began at the end of February 2026 is expected to contribute to a volatile economy including Malaysia. The crisis which has affected global oil supply has resulted in a surge in oil prices which has led to inflationary pressures. The Malaysia government currently mitigates the higher price of goods arising from the Middle East conflict through a combination of targeted subsidies, price controls and supply chain diversification.

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Travel patterns have been disrupted due to operational disruptions, rerouted flights (from the conflict areas in the Middle East) and rising fuel costs, resulting in increased airfares and longer travel times. Long-haul flights, particularly from Europe and Middle East region are expected to be affected significantly, leading to fewer tourist arrivals. These factors may place pressure on Malaysia's tourism targets, especially under the Visit Malaysia Year 2026 campaign. Nevertheless, the Malaysian Association of Tour and Travel Agents (MATTA) is working closely with the government to ensure that the campaign remains on track, including intensifying collaboration with ASEAN partners to boost intra-regional travel. The top three sources of foreign tourist arrivals to Penang were Indonesia, China and Singapore, which collectively accounts for 80% of the top ten tourist arrivals in Penang. Moreover, with Asia including Malaysia being a 'safe' travel destination, there is potential for tourists from the non-conventional and emerging regions (such as Central Asia, Scandinavia) to shift their travel plans to this region due to the ongoing crisis in the Middle East.

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## 11.0 REVIEW OF PORTFOLIO

### 11.1 Introduction

The proposed IOIPG REIT comprises 9 properties within 3 sectors i.e. commercial (office), retail and hotel. These properties are located in various parts of the Klang Valley and Penang. The subject properties are as follows:

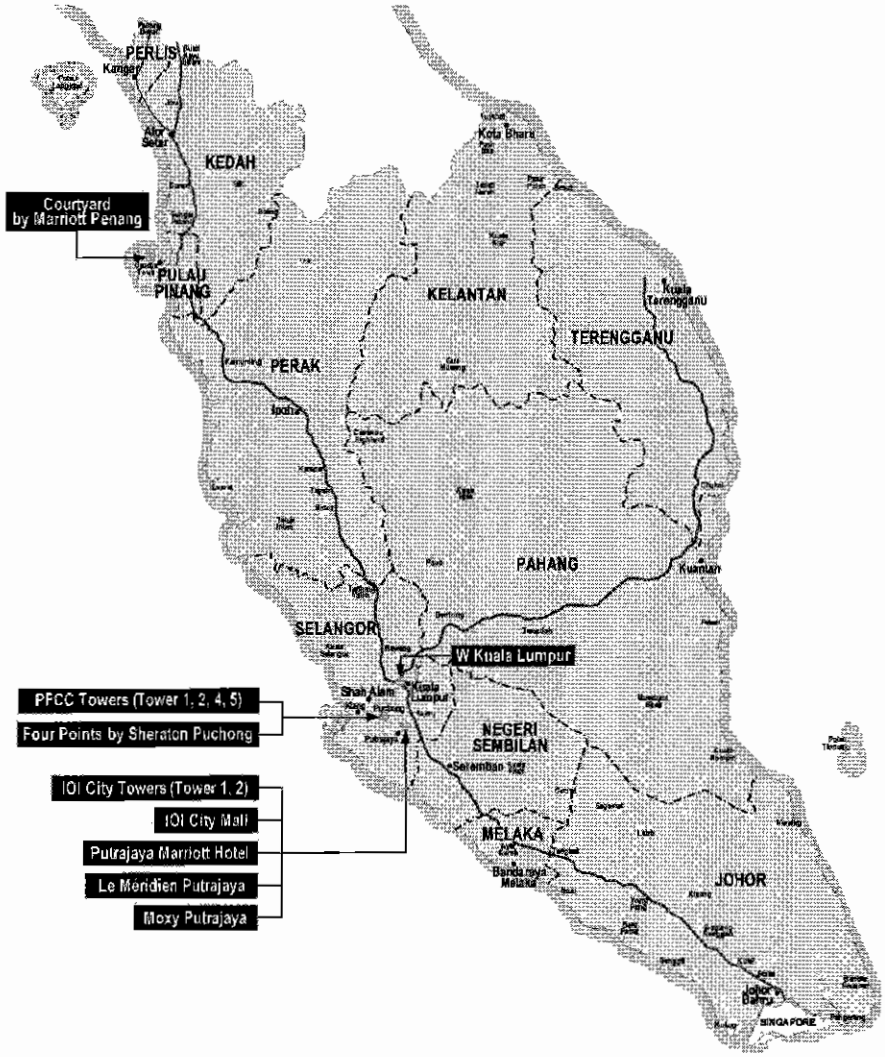
| Area | Locality | Property / Asset | Type of Property | NLA / No. of Rooms |
|---|---|---|---|---|
| OKLC | IOI Resort City | IOI City Towers (Tower 1, 2) | Office | 982,617 sq ft |
| | | IOI City Mall | Retail | 2,577,505 sq ft |
| | | Putrajaya Marriott Hotel | Hotel | 488* rooms |
| | | Le Méridien Putrajaya | Hotel | 354 rooms |
| | | Moxy Putrajaya | Hotel | 480 rooms |
| | Puchong | PFCC Towers (Tower 1, 2, 4, 5) | Office | 850,321 sq ft |
| | | Four Points by Sheraton Puchong | Hotel | 249 rooms |
| KLC | Golden Triangle | W Kuala Lumpur | Hotel | 150** rooms |
| Penang | George Town | Courtyard by Marriott Penang | Hotel | 199 rooms |

*487 saleable rooms
** additional 9 rooms to be completed in January 2027
Source: IOI Properties Group Berhad (IOIPG)

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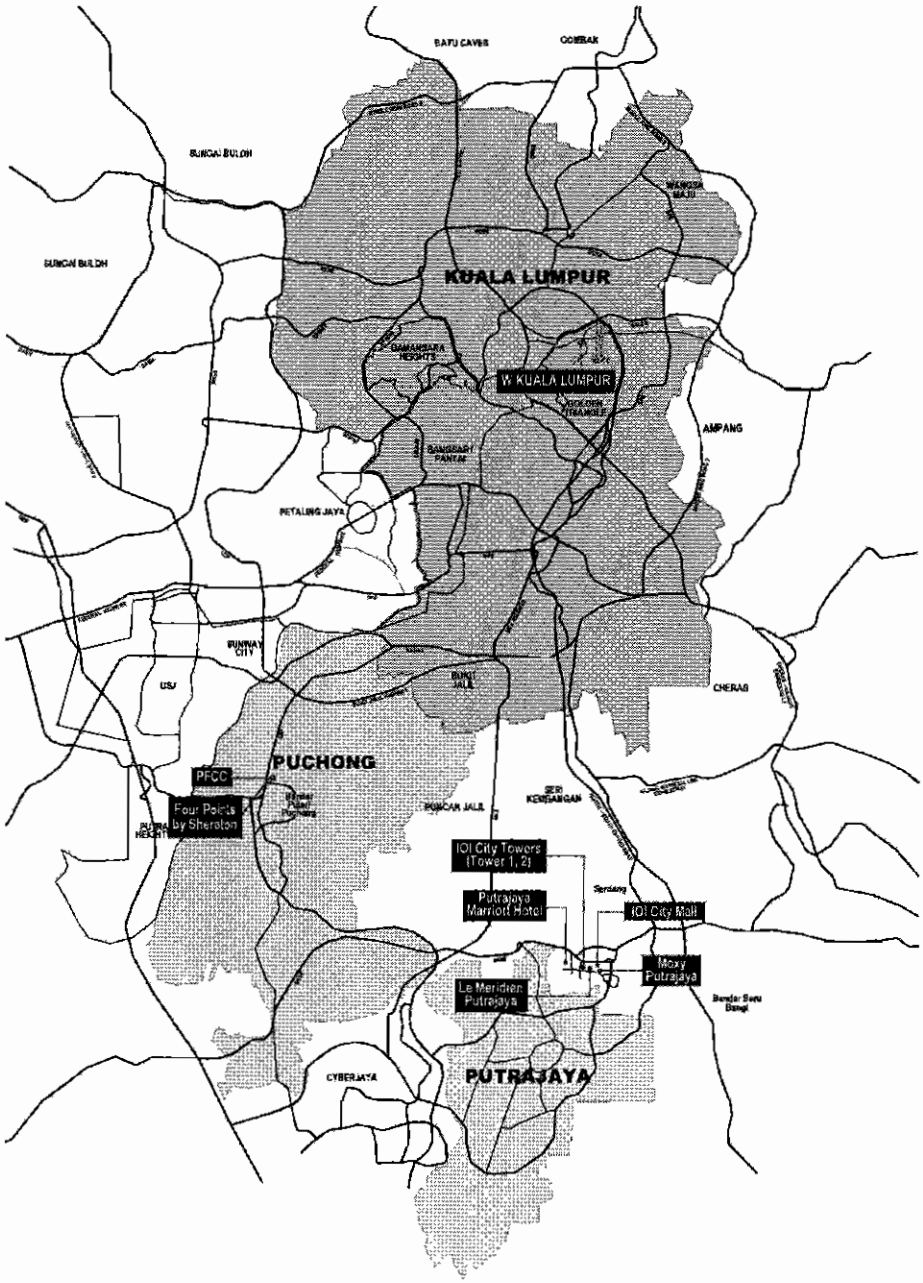
**Figure 11.1.1 : Map showing the location of the IOIPG REIT Properties**



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**Figure 11.1.2 : Map showing the location of the IOIPG REIT Properties within Klang Valley**



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## 11.2 Review of REIT Portfolio within IOI Resort City

IOI City Tower 1 and 2, IOI City Mall, Le Méridien Putrajaya Hotel, Moxy Putrajaya Hotel, Putrajaya Marriott Hotel, One IOI Square and Two IOI Square (subject properties) are located within the vicinity of IOI Resort City.

### 11.2.1 Location Analysis

IOI Resort City is an integrated township development sprawling 788 acres, comprises commercial, residential, leisure and hospitality development components. The township is divided into two parcels (west and east), separated by Persiaran Utara, the main thoroughfare connecting Putrajaya to South Klang Valley Expressway (SKVE). These two parcels (west and east) are connected via Lebuh IRC.

The larger parcel on the western part of IOI Resort City is mainly developed with commercial developments such as the subject properties and other components such as the 18-hole Palm Garden Golf Club, 10-acre Central Park, Puteri Palma Condominium, Par 3 Condo & Condo Villa, Gem Residences, Diamond Hill Bungalows and Beverly Row Bungalows. Meanwhile, the parcel on the eastern part of IOI Resort City has been developed with Conezion (a mixed use development comprising office suites, retail lots, serviced residences), CLIO Residence and CLIO 2 Residence.

Generally, IOI Resort City is located at the northern border of Putrajaya, Malaysia's federal administrative capital city. It is situated approximately 10 km from Precinct 2 of Putrajaya, where the majority of the government offices are located. Cyberjaya, dubbed the "Silicon Valley of Malaysia" is located approximately 13 km to the south of IOI Resort City.

16 Sierra, another township development by IOI Properties Group is located approximately 8 km west of IOI Resort City. The 535 acres township housed various residential and commercial properties including a 7.2 acre Central Park. The township is also supported by 16 Sierra MRT station of MRT Putrajaya Line (Putrajaya – Sungai Buloh).

The Kuala Lumpur city centre (Petronas Twin Towers) is located about 30 km north of IOI Resort City, whilst the Kuala Lumpur International Airport (KLIA) is located approximately 40 km south of IOI Resort City. Kajang and Bandar Baru Bangi are located approximately 11 km north-east of IOI Resort City and 9 km east of IOI Resort City respectively. Puchong is located approximately 19 km from IOI Resort City.

Other notable landmarks within the vicinity of IOI Resort City include Hospital Sultan Idris Shah (Hospital Serdang), Malaysia Agro Exposition Park Serdang (MAEPS), Putrajaya Wetlands Park, Universiti Tenaga Nasional (UNITEN) and Bangi Government and Private Training Centre Area also known as Kawasan Institusi Bangi.

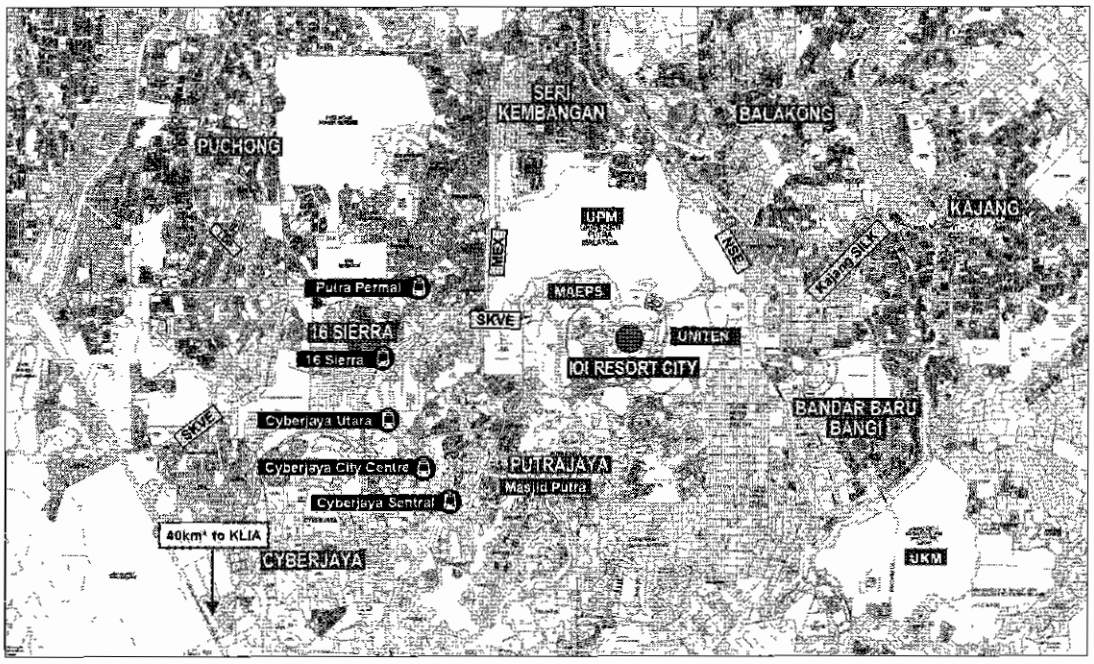
IOI Resort City is strategically located due to its location off the South Klang Valley Expressway (SKVE), which provides connectivity to other highways such as the North South Expressway (NSE), Sungai Besi Highway (BESRAYA), Lebuhraya Damansara Puchong (LDP), Lebuhraya Putrajaya-Cyberjaya and Kajang Dispersal Link Expressway (SILK).

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The main public transportation is via e-hailing services and public buses. However, IOI Resort City is located approximately 9 km from 16 Sierra and Putra Permai MRT stations.

**Figure 11.2.1 : Map showing the location of IOI Resort City in relation to its surrounding area**

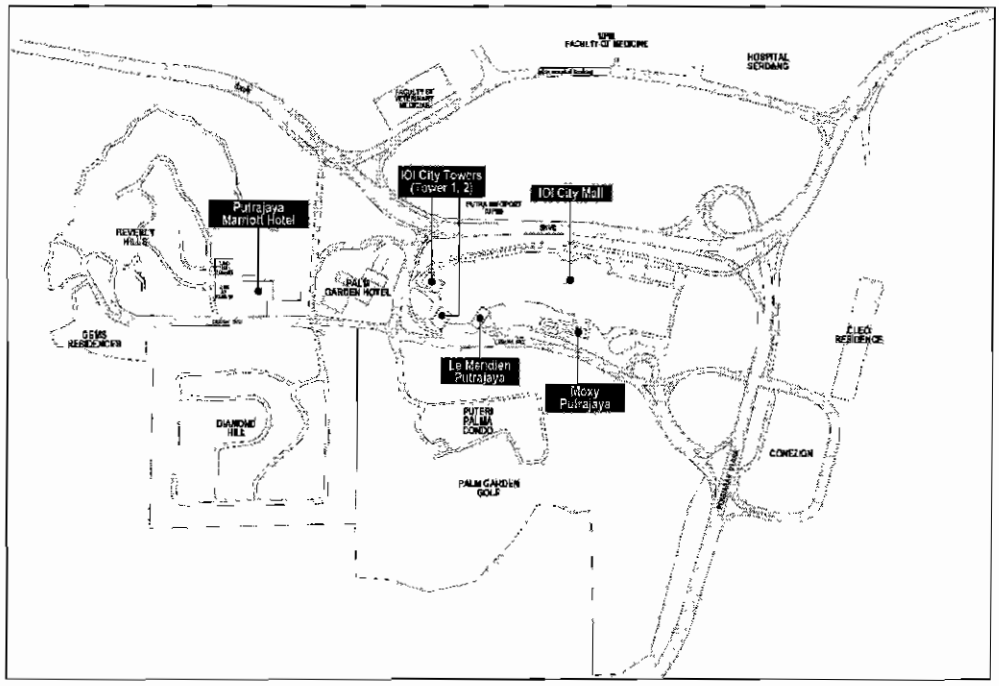



*distance is from IOI City Resort
Source: JLW Research

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**Figure 11.2.2 : Map of IOI Resort City and the REIT Portfolio**




Source: JLW Research

### 11.2.2 Review of Retail Asset in IOI Resort City

The review of the retail asset within IOI Resort city entails IOI City Mall.

#### 11.2.2.1 Description of Retail Asset in IOI Resort City

| | IOI City Mall |
|---|---|
| **Description** | Currently the largest retail mall in Malaysia across five retail floors, integrated with IOI City Tower 1 & 2 office buildings, Le Méridien Putrajaya and Moxy Hotel. |
| **Year of Completion (age as at 31 May 2026)** | Phase 1: 2014 (12 years)<br>Phase 2: 2022 (4 years) |
| **NLA (sq ft)** | 2,577,505 |
| **No. of retail floors** | Phase 1: 4 level shopping complex and a cinema<br>Phase 2: Extended retail block comprising 5-storey shopping complex with a sub-basement level and a cinema |
| **No. of car parks** | 13,987 bays |

IOI City Mall is currently the largest retail centre in Malaysia, offering approximately 2.6 million sq. ft. (comprising Phase 1 and Phase 2) of net lettable area (NLA) across five retail floors. The development is planned in three phases:

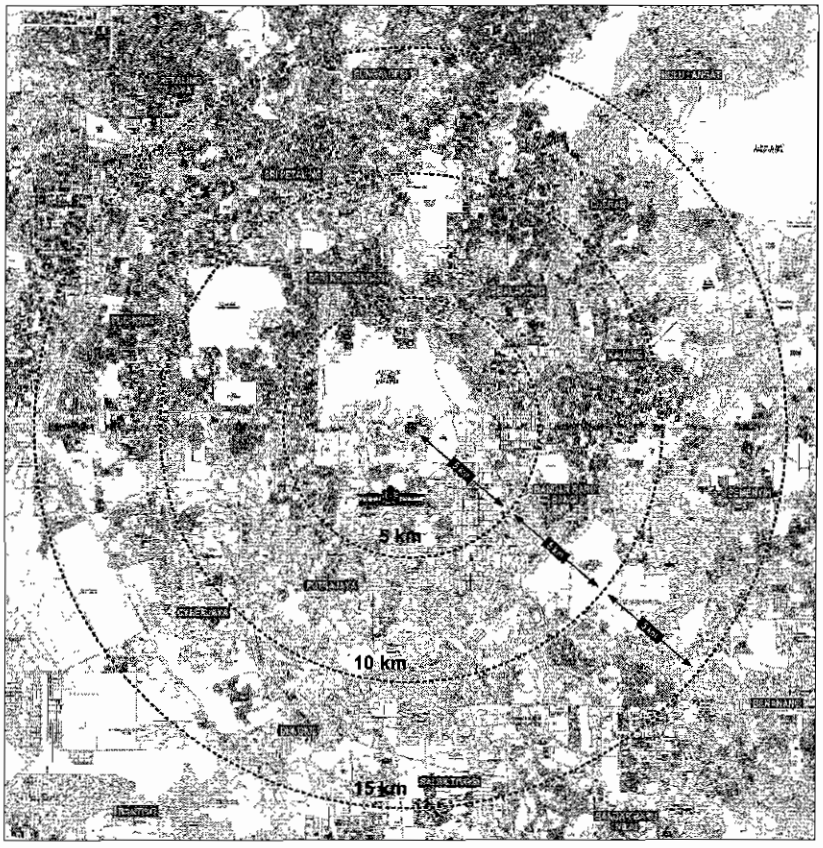
| | |
|---|---|
| **Phase 1:** | 1.6 million sq. ft. NLA, completed and opened on 20 November 2014 |
| **Phase 2:** | 1.0 million sq. ft. NLA, completed and opened on 25 August 2022 |
| **Phase 3:** | 1.0 million sq. ft. NLA under construction, scheduled for completion in 2029 |

The mall hosts over 800 tenants and is anchored by major brands including AEON, Golden Screen Cinemas, Harvey Norman, IOI Sports Centre, Majuhome Concept, Parkson, Decathlon, HomePro, Lotus's, Nitori, Icescape and District 21.

IOI City Mall is positioned towards middle to high-end market. The brands found in IOI City Mall are a combination of mid-range to luxury brands, which appeal to a wider market as the bulk of the Klang Valley population is the middle-income group.

### 11.2.2.2 Trade Area Analysis

**Figure 11.2.2.2 : Trade area in relation to IOI City Mall Putrajaya**




Source: JLW Research

| Primary Trade Area (Census 2020) | | | |
|---|---|---|---|
| **Residential Population, 2020** | 5 km radius | 10 km radius | 15 km radius |
| | 160,694 persons | 990,110 persons | 2,573,073 persons |
| **Median Monthly Household Income, 2024 (by State)** | Putrajaya - RM10,769 | | |
| | Selangor - RM10,726 | | |
| | Kuala Lumpur - RM10,802 | | |
| **Median Monthly Household Income 2020 by Parliamentary Area** | Sepang RM11,724 | | |
| | Puchong RM10,187 | | |
| | Bangi RM10,265 | | |

Note: The 2020 population currently disclosed is the most recent figure available by the Department of Statistics Malaysia (DOSM)
Source: Department of Statistics, Population Census 2020

The primary trade area for IOI City Mall, as illustrated in Figure 11.2.2.2, is defined by a 15-kilometre radius. The trade area serves a wide catchment population, encompassing the surrounding key townships including Putrajaya, Cyberjaya, Kajang, Bangi, Sepang, Puchong, and Seri Kembangan. These are mature and well-established townships. Within this catchment area, there is limited competition for high-quality malls offering international and luxury brands. IOI City Mall stands out as one of the few regional malls that meet these criteria.

The trade area has an estimated population of 2,573,073 persons in 2020 and population in the trade area will continue to increase along with the upcoming substantial residential developments in the area such as Terra Residences by Radium Global Sdn Bhd (348 condominium units / completion 2027), Myra Cove by Myra Land Sdn Bhd (279 condominium units / completion 2026) and The Jalil by United Development Sdn Bhd (437 condominium units / completion 2026). The trade area is a developing township with an estimated median monthly household income of RM10,200 and above.

### 11.2.2.3 Performance

#### 11.2.2.3.1 Key Tenants

The top 5 tenants by contribution to Occupied NLA of IOI City Mall are set out below. The top 5 tenants contributed an aggregate of 29.5% of occupied NLA of IOI City Mall as at 31 May 2026.

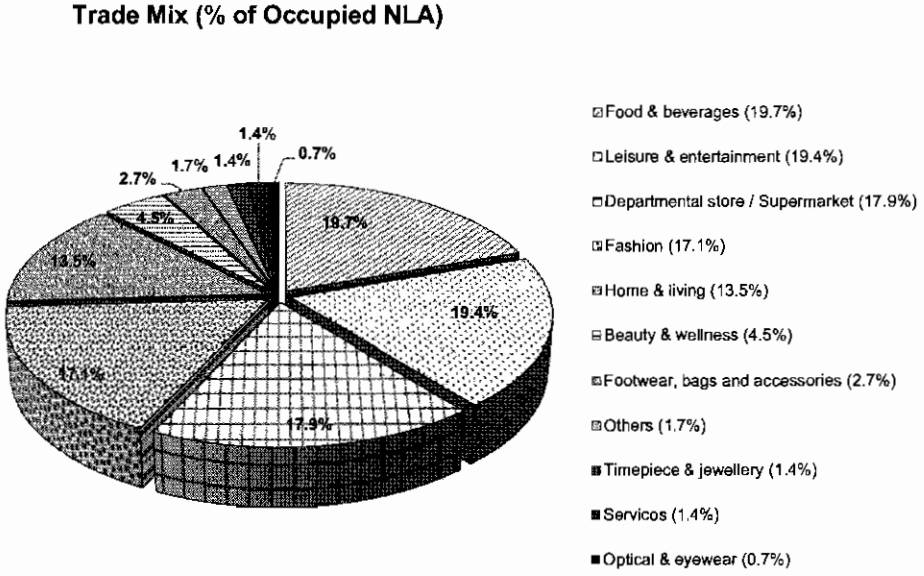
**Table 11.2.2.3.1 : IOI City Mall Top 5 Tenants by Contribution to Occupied NLA**

| Rank | Tenant by trade name | Trade sector | Percentage of Occupied NLA (%) |
|---|---|---|---|
| 1 | Parkson Corporation Sdn Bhd | Departmental stores / Supermarket | 8.7 |
| 2 | AEON Co (M) Bhd | Departmental stores / Supermarket | 6.6 |
| 3 | IOI City Mall Sdn Bhd | Leisure & entertainment | 5.5 |
| 4 | Home Product Center (M) Sdn Bhd | Home & living | 4.5 |
| 5 | Golden Screen Cinemas Sdn Bhd | Leisure & entertainment | 4.3 |
| | **Subtotal** | | **29.5** |
| | Other tenants | | 70.5 |
| | **Total** | | **100.0** |

Source: IOI Properties Group Berhad (IOIPG)

**11.2.2.3.2 Trade Mix**

**Chart 11.2.2.3.2 : IOI City Mall Trade Mix Analysis**




Source: IOI Properties Group Berhad (IOIPG)

The Food & beverages segment is the largest trade category in IOI City Mall, occupying 19.7% of the total occupied NLA, followed by the Leisure & entertainment at 19.4% and Department store / Supermarket segment at 17.9%. Collectively, these categories account for 57.0% of the total occupied NLA.

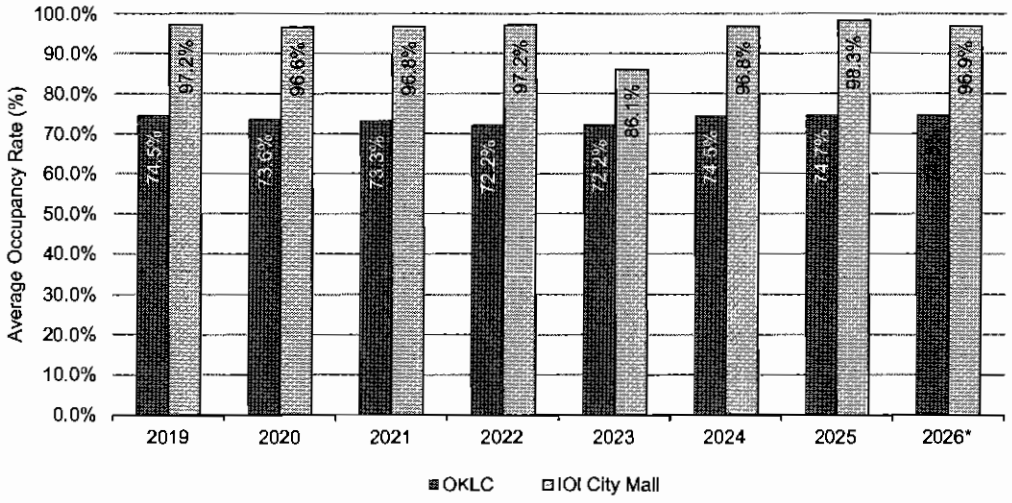
The Food & beverages category (19.7%) offers a wide variety of dining options, ranging from international food chains such as Dome, Laem Charoen, HaiDiLao, Godiva, Fuel Shack, Jollibee, Nando's, Café Colombo, Chili's, Tony Roma's, DIN by Din Tai Fung and Coffee Bean and Tea Leaf , to local eateries such as Madam Kwan, Oriental Kopi, Absolute Thai, Wan by Chef Wan, Empire Sushi, K Fry, Ole Ole Bali, JU Banquet Cantonese Restaurant, Lavender Bakery, Rakuzen and Lavish Restaurant and Bar, among others.

The leisure & entertainment category (19.4%) features a wide range of key attractions catering to all age groups. These include family-friendly offerings such as Golden Screen Cinemas which houses an IMAX hall, District 21 – a post-apocalyptic themed indoor adventure park, Icescape which features an Olympic-sized ice-skating rink, IOI City Farm – an edutainment space showcasing an indoor petting zoo and IOI Sports Centre which comprises 15 badminton courts, 2 futsal arenas and 4 pickleball courts. The mall also features IOI Grand Hall, a 40,000 sq. ft. multi-purpose event space.

The Departmental store / Supermarket category (17.9%) includes Parkson, AEON and Lotus's. These tenants are typically anchor or key tenants that occupy the largest portions of NLA due to their extensive product offerings.

#### 11.2.2.3.3 Occupancy Rate

**Chart 11.2.2.3.3 : IOI City Mall's Average Occupancy Rate vs OKLC Malls, 2019-2026**

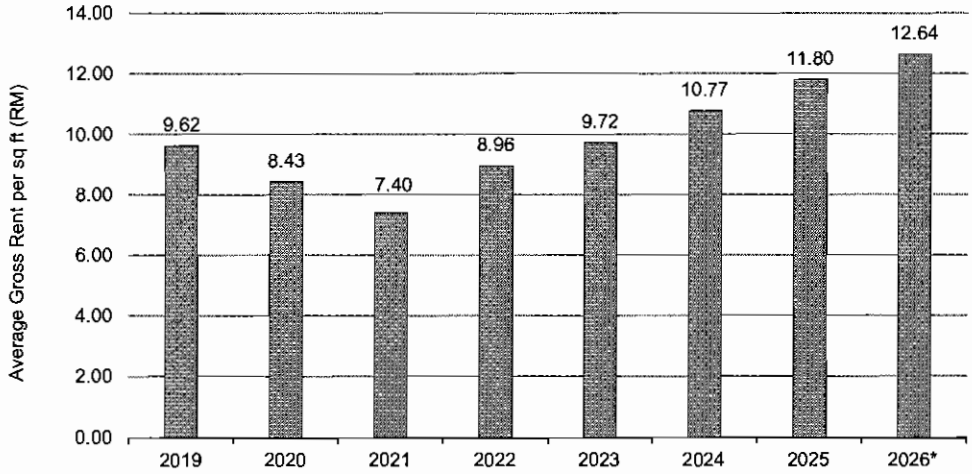



Note: Yearly data from IOIPG are for financial year ended 30 June
* 2026's data for IOI City Mall refer to FPE 31 May 2026
* 2026's data for OKLC refer to 1Q26
Source: IOI Properties Group Berhad (IOIPG)

The average occupancy rate for IOI City Mall has consistently remained above the average occupancy rates of OKLC, as evidenced by its performance from 2019 to 2025. The slight dip in 2023 was attributed to the completion of IOI City Mall Phase 2 (NLA: 1.0 million sq. ft.) in August 2022, which resulted in a temporary increase in vacant space. However, the average occupancy rate quickly rebounded in 2024 and continue to rise to 96.9% in FPE 31 May 2026. Despite being the largest retail mall in the state, IOI City Mall has consistently demonstrated strong performance, supported by its strategic location with a wide catchment area, diverse retail offerings, and well-balanced tenant mix.

#### 11.2.2.3.4 Rents

**Chart 11.2.2.3.4 : IOI City Mall's Average Gross Monthly Rental Rate, 2019-2026**



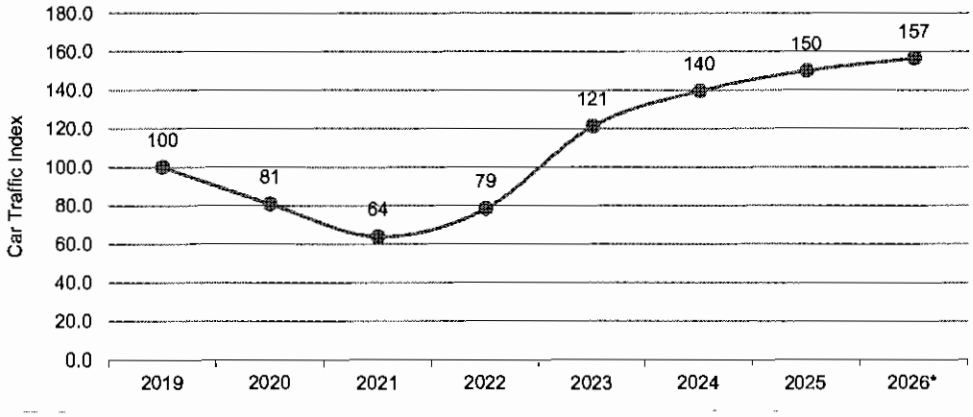

Note: Data from IOIPG are for financial year ended 30 June
* 2026's data for IOI City Mall refer to FPE 31 May 2026
Source: IOI Properties Group Berhad (IOIPG)

The rental trend for IOI City Mall demonstrated a fluctuating pattern over the period from 2019 to 2026 (FPE 31 May 2026). The average monthly rental rates were recorded at RM9.62 and RM8.43 per sq. ft. in 2019 and 2020, respectively. A significant decline was observed in 2021, when the rate decreased to RM7.40 per sq. ft., primarily attributable to the adverse impacts of the COVID-19 pandemic.

In 2022, the rental rate rebounded to RM8.96 per sq. ft. and continued its upward trajectory, reaching RM10.77 per sq. ft. in 2024 and RM11.80 per sq. ft. in 2025. As of FPE 31 May 2026, the average rental rate further increased to RM12.64 per sq. ft., reflecting sustained recovery and strengthening demand within the retail segment.

#### 11.2.2.3.5 Car Traffic

**Chart 11.2.2.3.5 : IOI City Mall's Car Traffic Index (2019 = 100), 2019-2026**




Note: The Car Traffic Index measures the number of vehicles entering IOI City Mall and is expressed as a year-on-year growth index based on recorded vehicle entries.
**The index of 157 has been annualised based on the actual results of FPE 31 May 2026.*
Source. IOI Properties Group Berhad (IOIPG)

The number of car traffic in 2025 has surpassed pre COVID-19 levels recorded in 2019. Overall, car traffic increased from 100 index points in 2019 to 150 index points in 2025, representing a CAGR of 7.0%. For the year 2026, the car traffic index is estimated to increase by 4.7% to 157 index points.

The significant growth in car traffic over the past three years can be attributed to the completion of Phase 2 of the mall, which added approximately 1.0 million sq. ft. of NLA to the existing 1.6 million sq. ft. This expansion increased the number of available car park bays and further enhanced the mall's capacity to attract a higher volume of physical shoppers.

#### 11.2.2.4 Awards

| Year Achieved | Awards | |
|---|---|---|
| 2018 | Asia-Pacific Shopping Centre Award | Received the ICSC Asia-Pacific Shopping Center Award 2018- Silver Winner under Design & Development |
| 2019 | TripAdvisor Certificate of Excellence | Received TripAdvisor Certificate of Excellence 2019 |
| 2022 | Top 5 Most Preferred Graduate Employers to Work | Accredited for Top 5 Most Preferred Graduate Employers To Work For in Shopping Malls category |

| Year Achieved | Awards | |
|---|---|---|
| 2023 | The Edge Malaysia Best Managed & Sustainable Property | Received the Gold Award for "The Edge Malaysia Best Managed & Sustainable Property Award 2023" |
| | The Brand Laurette-Best Brands Awards 2022-2023 | Received the "The Brand Laurette-Best Brands Awards 2022-2023" for The World Brands Foundation as the Nation's Best Lifestyle Shopping Mall |
| | FIABCI Malaysia Property Award | Received the FIABCI Malaysia Property Award for "Retail Category (Winner) 2023" |
| 2024 | Malaysia GBC Leadership Sustainability Awards 2024 | Received the "Platinum Award for Outstanding Green Commercial Building" at the Malaysia GBC Leadership in Sustainability Awards 2024. |
| | National Energy Awards (NEA) | Received the "Runner-Up for the EE Designed Building Category – IOI City Mall Phase 2" at the National Energy Awards (NEA) 2024. |
| | ASEAN Energy Awards 2024 | Received the "Energy Efficient Building Award (New and Existing Building) – IOI City Mall Phase 2" at the ASEAN Energy Awards 2024. |
| | Marketing Excellence Awards 2024 | Received the Bronze Award for "Excellence in Content Marketing" at the Marketing Excellence Awards 2024. |
| 2025 | Tourism Industry Awards 2025 | Received the "Best Sustainable Mall Initiative" at the Tourism Industry Awards 2025. |
| | Malaysia Tourism Quality Assurance (MyTQA) | Received the "Platinum Award for 3 years" at Malaysia Tourism Quality Assurance (MyTQA) |
| 2026 | World Islamic Tourism & Trade Award 2026 | Best Muslim Friendly Retail & Commercial Hub of the Year |
| | Tourism Industry Awards 2026 | Best Shopping Location Putrajaya |

Source: IOI Properties Group Berhad (IOIPG)

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### 11.2.2.5 Comparative Analysis

A number of retail malls within the vicinity of IOI Resort City have been identified as comparison and competitors to IOI City Mall.

| | IOI City Mall | Alamanda Putrajaya | The Mines | DPULZE Shopping Centre | IOI Mall Puchong |
|---|---|---|---|---|---|
| **Distance from IOI City Mall (km)** | - | 6 | 11 | 14 | 20 |
| **Net Lettable Area (sq ft)** | 2,577,505 | 921,443 | 734,897 | 311,499 | 914,000 |
| **Location** | IOI Resort City, Putrajaya | Precinct 1, Putrajaya | MINES Resort City, Seri Kembangan | Persiaran Multimedia, Cyberjaya | Bandar Puchong Jaya |
| **Estimated Occupancy Rate 2Q26** | 96.9%* | 95% | 84% | 100% | 99% |
| **Date of Completion** | Phase 1: 2014<br>Phase 2: 2022 | 2004<br>Expansion: 2025 | 1997 | 2014 | Phase 1: 1996<br>Phase 2: 2022 |
| **No. of Retail Floors** | 5 | 2.5 | 5 | 4 | 4 |
| **No. of Car Park Bays** | 13,987 | 2,980 | 1,282 | 1,000 | 2,684 |
| **Ownership** | IOI Properties Group Berhad | Putrajaya Holdings Sdn Bhd | CapitaLand Malaysia Mall Trust | KIP REIT | IOI Properties Group Berhad |
| **Anchors / Notable Tenants** | Anchor Tenant: Parkson, AEON, Homepro, Golden Screen Cinemas, Lotus's<br><br>Key Tenants: Marks & Spencer, Decathlon, Majuhome, Harvey Norman | Anchor Tenant: AEON Big, Parkson, TGV Cinemas<br><br>Key Tenants: Escape Putrajaya, Al Ikhsan, FOS, MPH Bookstore | Anchor Tenant: Lotus's & TGV Cinemas, GAMEON Theme Park<br><br>Key Tenants: Ace Hardware, Mr DIY Plus, Sen Q, Switch, Sport Planet | Anchor Tenant: Jaya Grocer, TGV Cinemas<br><br>Key Tenants: Decathlon, FOS, SSF, Ace Hardware | Anchor Tenant: AEON<br><br>Key Tenants: Uniqlo, Padini, Village Grocer, GSC, Sports Direct, Majuhome |
| **Feature** | • Premium mall<br>• Largest retail mall in the State forming part of an integrated development that includes retail mall, offices, and hotels.<br>• Offers a diverse mix of tenants and attractions, such as the IOI Sports Centre, IOI Grand Hall, and IOI City Farm<br>• Features the largest ice-skating rink in Malaysia<br>• Houses a musolla that can accommodate Friday congregational prayers | • Mass market mall<br>• Underwent major rejuvenation in 2024<br>• New features of the mall include a redesigned plaza and façade, a 60,000 sq ft landscaped area with built-in seating and native plant species | • Mass market mall<br>• Well known for its Venetian-like internal water canal | • Neighbourhood mall<br>• An integrated mixed-use development comprising hotels and serviced apartments above a shopping mall<br>• The only retail mall in Cyberjaya | • Mass market mall<br>• Prominent shopping mall fronting LDP which has high visibility and easily accessible |

*Data as at FPE 31 May 2026
Source: IOI Properties Group Berhad (IOIPG), JLW Research, CapitaLand Malaysia Trust REIT, KIP REIT

#### 11.2.2.6 Future Supply

There is only one retail mall identified as future supply in Putrajaya which is expected to complete in 2026.

| Expected Completion | Project | Location | Net Lettable Area (NLA) | Developer |
|---|---|---|---|---|
| 2026 | TERRA @ Putrajaya<br>*Neighbourhood mall* | Precinct 8, Putrajaya, Southern III | 160,000 | Putrajaya Holdings Sdn Bhd |

#### 11.2.2.7 SWOT Analysis

**A. Strength**

- Located within an integrated development comprising residential, office, and hotel components, and supported by synergies from surrounding townships, the retail centre benefits from consistent footfall generated from the hotel guests and the office workers, creating a largely self-sustaining ecosystem.
- Strategically located in Putrajaya, within the border of Cyberjaya, Bangi, Kajang, Puchong, Seri Kembangan and Serdang and easily accessible from these locations via Sungai Besi Highway (BESRAYA), South Klang Valley Expressway (SKVE), Lebuhraya Damansara Puchong (LDP), Lebuhraya Putrajaya-Cyberjaya, Kajang Dispersal Link Expressway (SILK) and North South Expressway (NSE).
- Its proximity to KLIA which is approximately 40 km away, positioning it as a convenient stopover for tourists.
- The largest retail centre in Malaysia with comprehensive lifestyle offerings, catering to shoppers from Putrajaya, Cyberjaya, Bangi, Kajang, Puchong, Seri Kembangan, Petaling Jaya, and Subang Jaya.
- Quality of the tenant profile – range from luxury international brand to affordable brand which cater to a wide range of population.
- Largest Olympic-sized ice-skating rink in Malaysia.
- Highly prominent and visible from the highway.
- Multiple entrance and exits, easy ingress and egress.
- Houses a Musolla that accommodates Friday congregational prayers and a few smaller prayer rooms across multiple floors, for the convenience of shoppers.
- A well-designed app, Club IOI, that provide mall directory, as well as integrates vouchers, parking payment, birthday rewards, book tickets for activities, promotional news, etc.
- Large number of parking bays.

**B. Weaknesses**

- Limited public transport – no immediate rail connectivity, resulting in reliance on e-hailing services and buses as the main transport options.
- Its location in the southern Klang Valley may reduce its attractiveness to affluent shoppers from other established areas such as Damansara and Ampang.

**C. Opportunity**

- Lack of premium, quality and prominent retail centre within the trade area.
- No future supply of premium and prominent retail centre identified in the development pipeline within the immediate vicinity.
- Targeted government's policy to increase household spendings including salary increment for civil servants, increased in Nation's minimum wage, cash assistance such as *Sumbangan Tunai Rahmah, Sumbangan Asas Rahmah* which led to increase in physical shoppers / footfalls.
- Growing residential catchment from the current and upcoming residential projects in the surrounding areas of IOI Resort City.

**D. Threat**

- Road congestion due to certain road closures for Phase 3 expansion - operations may be disrupted by Phase 3 construction in the short-term.
- Highway congestion during peak periods due to the population growth in the southern Klang Valley.

**11.2.2.8 Market Outlook**

IOI City Mall is a leading premium mall located in the southern Klang Valley. It is well-positioned to sustain its healthy occupancy rates and steady revenue growth in the near to medium-term, driven by its distinctive, diverse tenant mix, wide catchment population and strategic, highly accessible location. These strengths are supported by strong economic activities and demographic growth. The synergy between its strategic location and ease of accessibility contributes to the mall's robust performance.

The mall has remained resilient over the past six years, maintaining an average occupancy rate above 95% (except in 2023, due to the integration of Phase 2 completed in August 2022). This performance underscores strong domestic demand and robust retail activity. The success of Phases 1 and 2, as reflected in their healthy occupancy rate, has driven the development of Phase 3, which is currently under construction. Phase 3 will contribute an additional 1 million sq. ft. of the NLA, bringing the mall's total NLA to 3.6 million sq. ft. upon its expected completion in 2029. New features, retailers and trade mix will be introduced to broaden the existing mall's offerings.

IOI City Mall features a diverse range of trade categories and a well-curated tenant profile that caters to all age groups and broader target market. These diverse tenant profile creates a unique and total experiential value to shoppers, by not only offering shops, but also a creating a lifestyle destination. These unique offerings are what makes the mall distinctive and stands out, setting it apart from other malls in the region.

IOI City Mall fits the profile of a favourable mall within a strategic and well accessible location. It is part of an integrated development with its own eco-system, providing the mall with a steady stream of shoppers from the hotel guests and office workers within the development. Furthermore, the mall highly benefits from the growing population in the Southern Klang Valley which has reached approximately 2.57 million people within a 15-km trade area covering Putrajaya, Cyberjaya, Kajang, Bangi, Sepang, Puchong, and Seri Kembangan, contributing to the steady footfall to the retail mall. Furthermore, upcoming residential developments within the trade area, such as Terra Residences, Sanderling 2, Myra Cove, Nadayu99, Residensi Sakura, Intana Ria, Anja Residences, KAIA Heights, Quaver Residences and The Jalil are expected to introduce an additional 5,000 residential units into the area, further strengthening the mall's potential customer base.

There is no notable new retail mall being built in the vicinity of IOI City Mall. The trade area is undersupplied with premium retail malls, positioning IOI City Mall favourably within its competitive landscape. As the mall continues to be well managed, maintained and offer an appealing tenant mix, the outlook of the IOI City Mall will remain to be promising.

The ongoing Middle East (US - Iran) crisis has affected global oil supply resulting in a surge in oil prices and increase inflationary pressures. The Malaysia government currently mitigates the higher price of goods arising from the Middle East conflict through a combination of targeted subsidies, price controls and supply chain diversification.

However, a prolonged crisis could result in a severe inflation, which will increase cost of doing business and reduced consumer spending. With reduced purchasing power households are likely to prioritise essential spending over discretionary items such as fashion, electronics, and luxury goods.

Nevertheless, the large population catchment in the vicinity of IOI City Mall and the high representation of domestic tourists to the hotel within IOI Resort City will expect to support the IOI City Mall which offers a unique and experiential value to shoppers. The top two trade category within IOI City Mall are the food and beverages and the leisure and entertainment which collectively account for 39.1% of the total occupied floor area. These categories are considered as essential spending by households.

Tourists from South East Asia and China formed the bulk of the foreign hotel guests in IOI Resort City. With the favourable currency exchange, well-developed urban infrastructure, and Malaysia's reputation as a safe and friendly shopping haven will further help sustain tourists' confidence to visit and spend at the largest retail centre in Malaysia.

### 11.2.3 Review of Hotel Assets in IOI Resort City

The review of the hotels within IOI Resort City entails three hotels, namely Putrajaya Marriott Hotel, Le Méridien Putrajaya and Moxy Putrajaya.

#### 11.2.3.1 Description of Hotel Assets within IOI Resort City

| | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Moxy Putrajaya |
|---|---|---|---|
| **Address** | Lebuh IRC, IOI Resort City | Lebuh IRC, IOI Resort City | Lebuh IRC, IOI Resort City |
| **Description** | 1 block of 13 storey hotel | 1 block of 21 storey hotel | 1 block of 18 storey hotel with a bar at level 18 |
| **Star Category** | 5 Star International Hotel | 5 Star Business Hotel | 4 Star City Hotel |
| **Age of Properties** | 22 years (2004) | 10 years (2016) | 2 years (2024) |
| **Hotel Manager** | Luxury Hotels International Management Company B.V. (Malaysia Branch) | Starwood Asia Pacific Hotels Resorts Pte Ltd | Luxury Hotels International Management Company B.V. (Malaysia Branch) |
| **No. of Room** | 488* | 354 | 480 |
| **Size of Rooms (sq. m.)** | ▪ Deluxe King / Twin: 40<br>▪ Deluxe Pool King / Twin: 40<br>▪ Exec Deluxe King / Twin: 42<br>▪ Junior Suite: 60<br>▪ Executive Suite: 82<br>▪ Family Suite: 86<br>▪ Palace Suite: 200<br>▪ Villa 101: 137 | ▪ Signature King / Twin: 42<br>▪ Family Room: 42<br>▪ Le Meridien Club Room: 42<br>▪ Atelier Suite: 76<br>▪ Gallery Suite: 95<br>▪ Le Meridien Suite: 126<br>▪ Presidential Suite: 220 | ▪ Queen/Twin: 22<br>▪ Corner room: 24<br>▪ Deluxe: 28 |
| **Facilities** | ▪ High speed WiFi, fitness centre, laundry, kids splash pool, swimming pool, whirlpool, executive floor/ lounge, electric car charging station<br>▪ 3 restaurants (all day dining, Chinese and Japanese restaurants), 2 lounges (lobby and coffee lounge)<br>▪ 22 meeting rooms, 1 ballroom, outdoor event space (garden & poolside) | ▪ High speed WiFi, 24 hours business centre, 24 hours gym access, outdoor swimming pool, outdoor children pool<br>▪ 2 restaurants (all day dining, Chinese restaurant), 1 lounge, 1 bar<br>▪ 1 grand ballroom + 16 meeting rooms | ▪ High speed WiFi, 24/7 fitness centre, outdoor swimming pool, self service laundry and ironing room, laundry<br>▪ 1 restaurant (all day dining), 1 bar<br>▪ 5 meeting rooms |
| **No. of Car Park** | ▪ 23 surface car park bays and 190 basement car park bays<br>▪ Complimentary for inhouse guest | ▪ 25 surface car park bays. Other parking facilities are readily available within IOI City Mall<br>▪ Complimentary for inhouse guests | ▪ 13 surface car park bays. Other car parking facilities are readily available within IOI City Mall.<br>▪ Complimentary for inhouse guests |
| **Remarks** | ▪ Within Palm Garden Golf Course (18 hole)<br>▪ Adjacent to Twe IOI Square<br>▪ (office tower)<br>▪ In the vicinity of IOI City Mall | ▪ Adjoining IOI City Mall<br>▪ Rooms overlooking Palm Garden Golf Course<br>▪ Club floor with IOI Resort City view<br>▪ Chinese specialty restaurant<br>▪ Tourism Industry Awards 2026 : Best Lifestyle Hotel Experience | ▪ Adjoining IOI City Mall<br>▪ Close proximity to Palm Garden Golf Course<br>▪ Tourism Industry Awards 2026 : Best Lifestyle Hotel Putrajaya |
| **Promotion Room Rate**/Night (for 2 to 4th October 2026)** | RM1,956 + | RM2,750 + (golf view) | RM2,080+ |
| **Promotion Room Rate**/Night (for 14 October 2026)** | RM590+ | RM735+ | RM470+ |

*487 saleable rooms
** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee
2nd to 4th October is Formula 1 Bahrain Grand Prix
Source: IOI Properties Group Berhad (IOIPG), Respective Hotel Website, Sourced on 29 July, 11 August and 24 August 2026

#### 11.2.3.2 Performance

Both Putrajaya Marriott Hotel and Le Méridien Putrajaya have consistently registered above average occupancy rates except for year 2021 whereby the occupancy rate of Le Méridien Putrajaya was lower than the market average mainly due to COVID-19 travel restriction while Putrajaya Marriott Hotel was one of the designated quarantine hotels during the COVID-19 pandemic.

Putrajaya Marriott Hotel underwent a major refurbishment (in phases) in 2023 and 2024 and upon the completion of the refurbishment in 2024, the occupancy rate substantially improved.

The opening up of the country to leisure travelers (both domestic and foreign travelers) and the reopening of IOI City Mall for shopping, have been the main contributor to the rapid improvement to the occupancy rate of Le Méridien Putrajaya post COVID-19.

Putrajaya Marriott Hotel and Le Méridien Putrajaya cater to different market segment and does not compete with each other. Putrajaya Marriott Hotel caters to the meeting, incentive, convention and exhibition (MICE) market (supported by 22 meeting rooms and 1 ballroom), government and air crew while Le Méridien Putrajaya is structurally integrated right next to IOI City Mall, catering for premium corporate travellers, weekend leisure shoppers, and upscale individual tourists. Both hotels offer distinct products and ambiance, with Putrajaya Marriott Hotel being a five-star resort-style hotel and Le Méridien Putrajaya being a five-star business hotel.

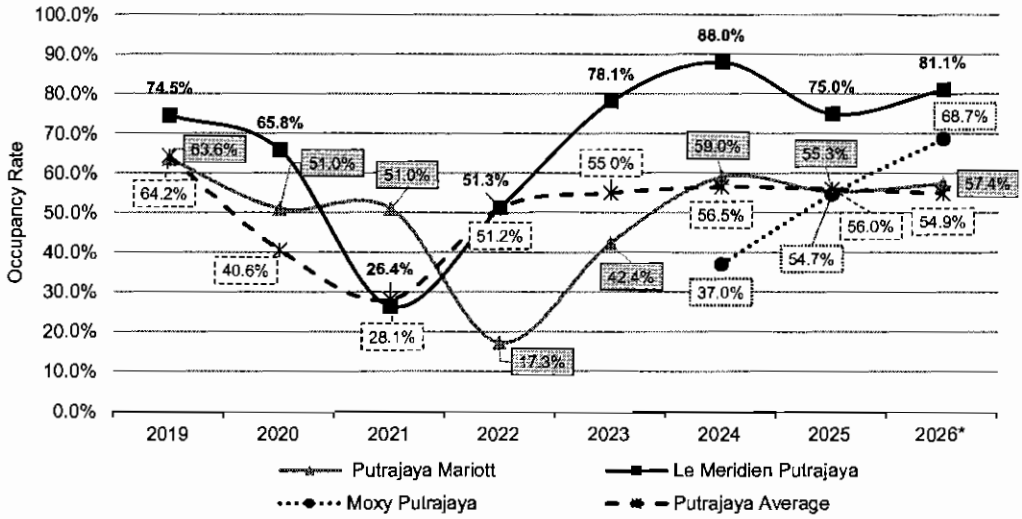
Both Le Méridien Putrajaya and Putrajaya Marriott Hotel are also popular for staycation, events and weddings among domestic tourists and are gaining popularity among foreign tourists who travelled to Malaysia for a short weekend shopping and leisure get away.

Moxy Putrajaya is the only 4 Star hotel within IOI Resort City. The hotel commenced operations in early 2024 and the average occupancy rate has been on an uptrend and supersedes the market average. Moxy Putrajaya is unique and different from the other hotels in IOI Resort City as it caters to the younger target market and offers a "playful and social" ambiance to the guests. The hotel caters to the leisure, corporate, as well as, the government.

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**Chart 11.2.3.2 (A) : Average Occupancy Rates of Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya, 2019-2026**




Note: hotel data from IOIPG are for financial year 30 June.
* 2026's data for subject properties refer to FPE 31 May 2026
* 2026's data for Putrajaya Average refers to 1Q26. Data for 2Q26 is not available
Putrajaya Marriott Hotel partially closed for renovations from early 2023 and renovation works were completed in November 2024
Moxy Putrajaya commenced operations in February 2024.
Source: IOI Properties Group Berhad (IOIPG), Tourism Malaysia

The average daily room rate of Putrajaya Marriott Hotel and Le Méridien Putrajaya have been above Putrajaya market average. During 2023 and 2024, while Putrajaya Marriott Hotel was undergoing refurbishment, its average daily room rate in 2024 fell below the market average. However, the hotel's average room rate rebounded and continued to improve in 2025. With regards to Moxy Putrajaya, the average room rate is gradually improving as the hotel is establishing its presence in the market.

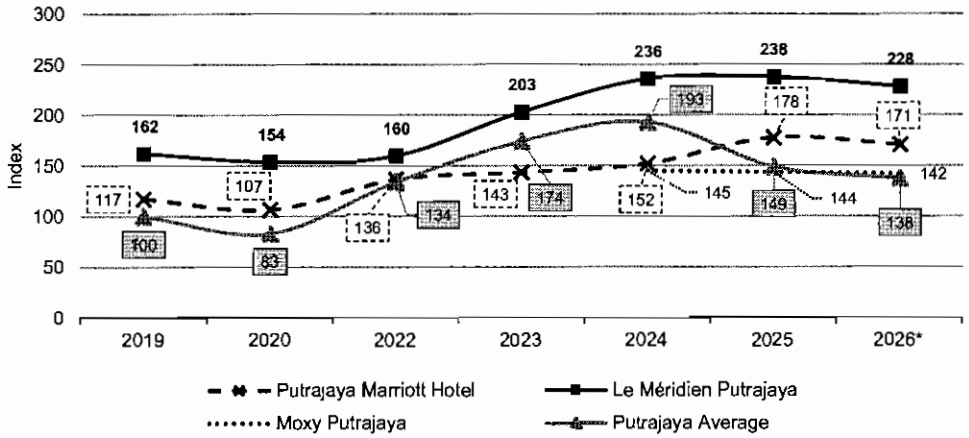
Post pandemic the average room rates of the hotels have been steadily growing in line with the market trend.

The hotels in IOI Resort City generated higher demand due to their strategic location and being within a self sufficient integrated resort development with direct and easy access to the IOI City Mall, which is reflected in a steady increase in the performance of the hotels. On the other hand, most of the other hotels in Putrajaya rely on the Government and have been competitively priced to sustain the occupancy rates.

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**Chart 11.2.3.2 (B) : Growth Index of the Average Daily Rate (ADR) of Putrajaya Marriott Hotel, Le Méridien Putrajaya, Moxy Putrajaya (Putrajaya 2019=100), 2019-2026**




Data from IOIPG are for financial year ended 30 June
The data for average daily room rate for Putrajaya for year 2021 is not available.
* 2026's data for subject properties refer to FPE 31 May 2026
* 2026's data for Putrajaya average refers to 1Q26. Data for 2Q26 is not available
Source: IOI Properties Group Berhad (IOIPG), Tourism Malaysia

### 11.2.3.3 Comparative Analysis

A number of hotels in the vicinity of IOI Resort City have been selected as comparison and competitors to the hotels within IOI Resort City.

Five existing 5 Star hotels in the vicinity of IOI Resort City with a total of 1,025 rooms have been identified as comparison and competitors. The number of rooms provided within the hotels range between 112 and 290 rooms and the hotels have been operating between 8 – 29 years.

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The majority of the rooms are located in Putrajaya (64%, 3 hotels) followed by Bangi (25%, 1 hotel) and Cyberjaya (11%, 1 hotel). DoubleTree by Hilton Putrajaya (290 rooms, 28%) is operated by an international hotel operator while the other four hotels identified are operated by local hoteliers. All the hotels provide a wide range of facilities ranging from meeting rooms, dining and recreational facilities. Each of the hotel has its own unique feature, with most of the hotels are built around or within green landscaped areas or by a lake. The promotion room rate of the lowest room category within the identified hotels range between RM348+ and RM490 + per room per night, lower than the promotion room rates of Putrajaya Marriott Hotel and Le Méridien Putrajaya which is RM590+ and RM735+ per room per night. During the Formula 1 Gulf Air Bahrain Grand Prix in Malaysia 2026 that will be held at Sepang International Circuit, the promotion room rates of Putrajaya Marriott Hotel and Le Méridien Putrajaya increased by more than two fold to RM1,956 + and RM2,750 + per room per night respectively while the promotion room rate of the comparative hotels range between RM676+ and RM2,080+ per room per night.

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The identified hotels are as follows:

**Selected 5 Star Hotels in The Vicinity of IOI Resort**

| Description | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Bangi Resort | Cyberview Resort & Spa | Pulse Grande Hotel | Doubletree by Hilton Putrajaya Lakeside | Zenith Putrajaya |
|---|---|---|---|---|---|---|---|
| **Location** | IOI Resort City | Lebuh IRC, IOI Resort City | Bandar Baru Bangi | Cyberjaya | Precinct 1, Putrajaya | Precinct 5, Putrajaya | Precinct 2, Putrajaya |
| **Distance from IOI Resort City (km)** | - | - | 10 | 16 | 8 | 15 | 10 |
| **Star Category** | 5 Star | 5 Star | 5 Star | 5 Star | 5 Star | 5 Star | 5 Star |
| **Year Commence Operations** | 22 years | 10 years | 29 years | 28 years | ▪ 23 years<br>▪ 2003 managed by Shangri La<br>▪ In 2018 operated by Pulse Grand (8 years) | ▪ 17 years<br>▪ Closed in 2018 for refurbishment<br>▪ Reopened in 2021 under Hilton / 5 years) | 8 years |
| **Hotel Manager* / Operator (Foreign/Local)** | Luxury Hotels International Management Company B.V. (Malaysia Branch) / Foreign | Starwood Asia Pacific Hotels Resorts Pte Ltd / Foreign | Bangi Resort Hotel Sdn Bhd / Local | Setia Haruman / Local | Pulse Grand / Local | Hilton Hotels / Foreign | Zenith Hotels and Resorts / Local |
| **No. of Rooms** | 488** | 354 | 252 | 112 | 118 | 290 | 253 |
| **Size of Rooms (sq. m.)** | ▪ Deluxe King / Twin - 40<br>▪ Deluxe Pool King / Twin - 40<br>▪ Exec Deluxe King / Twin - 42<br>▪ Junior Suite - 60<br>▪ Executive Suite - 82<br>▪ Family Suite - 86<br>▪ Palace Suite - 200<br>▪ Villa 101 - 137 | ▪ Signature King / Twin - 42<br>▪ Family Room - 42<br>▪ Le Meridien Club Room - 42sqm<br>▪ Atelier Suite - 76<br>▪ Gallery Suite - 95<br>▪ Le Meridien Suite - 126<br>▪ Presidential Suite - 220 | ▪ Deluxe / Heritage / Grand Deluxe – 36<br>▪ Premier – 42<br>▪ Prestige Deluxe Suite – 36<br>▪ Premier Family – 38<br>▪ Grand Premier – 42<br>▪ Prestige Premier Suite – 42<br>▪ Suite – 72 | ▪ Superior Chalet – 35<br>▪ Deluxe / Executive Deluxe Chalet – 68<br>▪ Junior Chalet – 84<br>▪ Mawar Suite – 136<br>▪ Bunga Raya Suite – 204<br>▪ Bungalow – 130 | ▪ Deluxe – 40<br>▪ Family room – 50<br>▪ Executive Suite – 50<br>▪ Junior Honeymoon Suite – 64<br>▪ Premier Suite – 120<br>▪ Presidential Suite – 210 | ▪ Twin / King – 31<br>▪ King/ Twin Deluxe – 37<br>▪ King Executive – 41 & 47<br>▪ Family – 61<br>▪ Deluxe Suite – 76<br>▪ Family suite – 52<br>▪ Junior Suite – 60<br>▪ 2 bedroom suite – 115<br>▪ 2 bedroom ville – 230<br>▪ Lakeview suite – 76 | ▪ King / Twin – 33<br>▪ Executive King / Twin – 33<br>▪ Executive Suite – 73<br>▪ Zenith Suite – 75<br>▪ Presidential Suite – 186 |
| **Facilities** | ▪ Swimming pool, kids pool, splash pool<br>▪ 22 function rooms<br>▪ Marriott Putrajaya International Convention Centre (MPICC)<br>▪ Villa 101 – 3 bedroom villa | ▪ High speed WiFi, 24 hours business centre, 24 hours gym access, outdoor swimming pool, outdoor children pool<br>▪ 2 restaurants (all day dining, Chinese restaurant), 1 lounge, 1 bar | ▪ 24 meeting rooms<br>▪ 1 ballroom<br>▪ Teambuilding ground<br>▪ Indoor sports venue<br>▪ Farm<br>▪ 1 artisan bakery<br>▪ 2 restaurants (Malay & Western)<br>▪ 1 lounge<br>▪ 1 all day dining | ▪ 13 meeting rooms<br>▪ 1 ballroom<br>▪ 1 outdoor event space<br>▪ 1 all day dining<br>▪ 2 restaurants (Chinese, Italian)<br>▪ 1 lounge<br>▪ 1 pool bar<br>▪ Spa | ▪ 8 meeting rooms<br>▪ 1 hall<br>▪ 1 all day dining<br>▪ 1 western restaurant<br>▪ 1 lounge<br>▪ Gym<br>▪ Swimming pool<br>▪ Spa Villa<br>▪ Steam and sauna room | ▪ 19 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 1 lounge<br>▪ 3 outdoor swimming pools<br>▪ 1 Kids splash pool<br>▪ Kids club<br>▪ Fitness Centre<br>▪ Spa | ▪ 8 meeting rooms<br>▪ 1 grand ballroom<br>▪ 1 all day dining<br>▪ 1 Chinese restaurant<br>▪ 1 lounge<br>▪ 1 bar<br>▪ Swimming pool<br>▪ Gymnasium<br>▪ Spa<br>▪ Sauna |

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| Description | Putrajaya Marriott Hotel | Le Méridien Putrajaya | Bangi Resort | Cyberview Resort & Spa | Pulse Grande Hotel | Doubletree by Hilton Putrajaya Lakeside | Zenith Putrajaya |
|---|---|---|---|---|---|---|---|
| | ▪ 3 distinct restaurants (all day dining, Japaneso and Chinese)<br>▪ Club / executive floor<br>▪ EV car charging station | ▪ 1 grand ballroom + 16 meeting rooms | ▪ Gym<br>▪ Swimming pool | ▪ Swimming pool (3 tiered cascading pool)<br>▪ Gymnasium | ▪ Kids fun room<br>▪ Relaxation lounge | ▪ Games room<br>▪ Mini mart<br>▪ Jogging track<br>▪ Fun street car | |
| **Feature** | ▪ Family friendly pool with new kids splash pool with slide<br>▪ Hotel shuttle to IOI City Mall<br>▪ MPICC | ▪ Connected to IOI City Mall<br>▪ Room with golf view<br>▪ Club floor with IOI Resort City view | ▪ Within 27 hole Bangi Resort Golf Course<br>▪ On high ground, panoramic view of the surroundings | ▪ Boutique resort hotel with lush landscaped gardens<br>▪ Rustic charm accommodations with teak wood furniture & hard wood floors | ▪ "Hotel in a Park and a Park in a Hotel"<br>▪ On high ground with view of Putrajaya | ▪ By Putrajaya lake<br>▪ Close to Putrajaya International Convention Centre | ▪ By Putrajaya Lake<br>▪ Within the heart of government precinct where majority of the Government offices are located |
| **Promotion Room Rate ***/ Night (for 2 to 4 October 2026)** | RM1,956 + | RM2,750 (golf view) | RM2,080 + | Sold out | RM750 inclusive of tax and fee | RM1,881+ | RM676+ |
| **Promotion Room Rate ***/ Night (for 14 October 2026)** | RM590 + | RM735+ | RM490+ | RM360 inclusive of tax and fee | RM380 inclusive of tax and fee | RM348+ | RM384+ |

*Hotel manager for hotels in IOI Resort City
**467 saleable rooms
*** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11th August 2026
2nd to 4th October 2026 is Formula 1 Bahrain Grand Prix. For Putrajaya Marriott, the promotion room rate for F1 was sourced on 29 July 2026.
Source: IOI Properties Group Berhad (IOIPG), JLW Research, Respective Hotel Website. Sourced on 11th and 24th August 2026.

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Three 4 Star hotels in the vicinity of IOI Resort City with a total of 878 rooms have been identified. The number of rooms provided within the hotels range between 191 and 382 rooms and the hotels have been operating between 6 -13 years.

The majority of the rooms are located in Putrajaya (78%, 2 hotels) followed by Kajang (22%, 1 hotel). Two hotels namely Dorsett Putrajaya and Park Inn by Radisson Putrajaya are operated by international hotel operators (56% of total rooms) while one hotel (44% of total rooms) is operated by a local hotelier.

All the hotels provide a wide range of facilities ranging from meeting rooms, dining and recreational facilities. Two of the hotels are adjacent to retail centres. The promotion room rates of the lowest room category within the identified hotels range between RM264+ and RM317+ per room per night compared with RM470+ per night at Moxy Putrajaya. During the Formula 1 Gulf Air Bahrain Grand Prix in Malaysia 2026 that will be held at Sepang International Circuit, the promotion room rate of Moxy increased by more than three fold, to RM2,080+ per room per night compared with RM676+ and RM1,155+ per room per night for the comparable hotels.

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The identified hotels are as follows:

**Selected 4 Star Hotels in the Vicinity of IOI Resort City**

| Description | Moxy Putrajaya | The Everly Putrajaya | Dorsett Putrajaya | Park Inn by Radisson Putrajaya |
|---|---|---|---|---|
| **Location** | Lebuh IRC, IOI Resort City | Precinct 1, Putrajaya | Precinct 3, Putrajaya | Taman Unipark, Kajang |
| **Distance from IOI Resort City (km)** | - | 6 | 10 | 4 |
| **Star Category** | 4 Star | 4 Star | 4 Star | 4 Star |
| **Years in Operations** | 2 years | ▪ 13 years<br>▪ Renovated in 2024 | 10 years | 6 years |
| **Hotel Manager* / Hotel Operator (Foreign/Local)** | Luxury Hotels International Management Company B.V.(Malaysia Branch) / Foreign | The Everly Group / Local | Dorsett Hospitality International / Foreign | Radisson Hotel Group / Foreign |
| **No of Rooms** | 480 | 382 | 305 | 191 |
| **Size of Rooms (sq. m.)** | ▪ Queen/Twin – 22<br>▪ Corner room – 24<br>▪ Deluxe – 28 | ▪ Twin / King – 30<br>▪ Executive Twin / King – 30<br>▪ Family – 45<br>▪ Suite – 55 | ▪ Superior – 26<br>▪ Deluxe – 28<br>▪ Deluxe Balcony – 28<br>▪ Deluxe studio – 51 | ▪ Standard – 21<br>▪ Superior – 25<br>▪ Junior Suite – 30 |
| **Facilities** | ▪ 5 meeting rooms<br>▪ 1 all day dining<br>▪ 1 bar<br>▪ Swimming pool<br>▪ 24/7 fitness centre<br>▪ High speed WiFi, 24/7 fitness centre, outdoor swimming pool, self service laundry and ironing room, laundry<br>▪ 1 restaurant (all day dining), 1 bar<br>▪ 5 meeting rooms | ▪ 6 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 1 café<br>▪ 1 lounge<br>▪ Swimming pool<br>▪ Fitness centre<br>▪ Kids play room | ▪ 4 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 1 café<br>▪ Rooftop pool<br>▪ Sky gym | ▪ 7 meeting rooms<br>▪ 1 all day dining<br>▪ Swimming pool<br>▪ Gymnasium |
| **Feature** | ▪ First Moxy hotel in Malaysia<br>▪ Adjoining IOI City Mall<br>▪ Check in bar and lobby set up as community area | ▪ Adjacent to Alamanda Putrajaya (retail centre)<br>▪ Close to Government offices | ▪ Within Government precinct – close to Government offices<br>▪ Adjoining Suria Mall retail centre | ▪ Adjacent to University Infrastructure and University of Tenaga National (UNITEN), Malaysia Agro Exposition Park (MAEP), Bangi Government and Private Training Area |

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*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

| Description | Moxy Putrajaya | The Everly Putrajaya | Dorsett Putrajaya | Park inn by Radisson Putrajaya |
|---|---|---|---|---|
| **Promotion Room Rate* / Night (for 2 to 4 October 2026)** | RM2,080 + | RM1,155 including tax and fee | Sold out | RM676 + |
| **Promotion Room Rate* / Night (for 14 October 2026)** | RM470+ | RM306 including tax and fee | RM264+ | RM317+ |

*hotel manager for hotels in IOI Resort City
** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11th August 2026
2nd to 4th October 2026 is Formula 1 Bahrain Grand Prix
Source: IOI Properties Group Berhad (IOIPG), Respective Hotel Website, Sourced on 11 and 24 August 2026 JLW Research

#### 11.2.3.4 Future Supply

There is no future hotel project identified in the vicinity of IOI Resort City, for completion between 2Q26 and 2028. However, one serviced apartment project will be completed in Putrajaya in 2026.

| Expected Completion | Project | Location / Distance from IOI Resort City (approx.) | No. of Units | Operator |
|---|---|---|---|---|
| 2026 | Frasers Residence Putrajaya / Business | Precinct 8, Putrajaya / 13 km | 283 | Frasers Hospitality |

Note: serviced apartments are residential units on commercial title which are operated by a hotelier/serviced apartment operator and offer fully furnished units with hotel like services such as housekeeping and laundry.

#### 11.2.3.5 SWOT Analysis

**A. Strength**

- Within integrated development comprises of residential, office, hotel, golf course and accommodates the largest retail centre in the Klang Valley – self sufficient.
- Each hotel has ample rooms and facilities to cater to large groups, for the MICE, corporate functions or tourist groups.
- Adjacent to Putrajaya (Government administrative precinct) and Cyberjaya (the country's Silicon Valley).
- Surrounded by matured and well populated residential, commercial and industrial areas of Kajang, Seri Kembangan, Puchong, Bangi.
- Close to major universities (UNITEN, Infrastructure University), corporate training centres. Malaysia Agri Exposition Park (MAEP), medical centres – the ability to cater to a broad target market.
- Off the Southern Klang Valley Expressway (SKVE) which links to other major highways, providing easy access to other parts of the Klang Valley.
- Easy access to the airport / KLIA.
- Adjacent to 18 hole Palm Resort Golf Course.
- Le Méridien Putrajaya is prominently located along the highway- highly visible.
- Both Le Méridien Putrajaya and Moxy Putrajaya are linked to IOI City Mall.
- Moxy Putrajaya is one of the few 4 Star hotels in the southern region of the Klang Valley which is operated by a global hotel operator.
- Operated by Marriott International Resort, a world leading hotel group for 9 consecutive years.
- All the 3 hotels are owned and managed by the same / single owner and operator, hence mitigating the risk of internal competition.
- Financially strong hotel owner who will support the hotel's long-term sustainability.

**B. Weaknesses**

- Limited public transport – high reliance on e-hailing / private transport / public bus network.

**C. Opportunities**

- No future supply of hotel rooms in the development pipeline.
- Relaxed government measures on visa requirement from China and India, two of the most populated countries in the world which are recording a surge in outbound tourism.
- A greater shift to domestic tourism due to rising cost of living hence deferring outbound travel plans.

**D. Threats**

- Competition from other hotels in the surrounding area, mainly Putrajaya.
- Uncertain global economy and increase geopolitical tension which may hinder travel decision by international travellers.

**11.2.3.6 Market Outlook**

With a total of 1,322 hotel room inventory, the three hotels are the main supplier of hotel rooms in the Southern region of the Klang Valley, particularly within the Putrajaya area.

The hotel is part of a resort which provides the hotel with the opportunity to cater to a varied group of target market ranging from the corporate clients and occupiers of the offices within IOI Resort City, the MICE market, the golfers, as well as, the holiday makers to the area. Being adjacent and connected to the largest retail centre in the Klang Valley has resulted in IOI Resort City being a tourist destination in the Klang Valley for domestic and foreign tourists, which has benefited the hotels.

Each of the hotel caters to a different market segment with Moxy Putrajaya being the newest hotel that caters to a younger and vibrant guest profile from the leisure, corporate, as well as, the government. Putrajaya Marriott Hotel and Le Méridien Putrajaya cater mainly to corporate clients, as well as, families and tourists. The hotels complement one another and offer a combination of different features and attributes to suit different budgets of the potential guests.

The hotels within IOI Resort City are operated by a single operator which mitigates internal competition and by having a leading global hotel operator enables the hotels to reach out to a wider regional and global market, increases brand recognition and assures high level of services.

The are no future hotels that are being built in the vicinity of IOI Resort City. The Frasers Residence in Putrajaya which is expected to commence operations in 2026 is unlikely to pose much threat to the hotels in IOI Resort City as it caters to a different market segment, being mainly residents / expatriates for long-term stay and some travelers who want a convenient and comfortable living during their short stay.

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Both Putrajaya Marriott Hotel and Le Méridien Putrajaya have successfully recorded above average occupancy rates and average daily room rates. Moxy Putrajaya which has been operational for just over a year has performed reasonably well. With continued promotion of IOI Resort City as an integrated resort anchored by the largest retail mall in Malaysia, the hotels are expected to continue to be popular among potential guests. Collectively, the hotels have many strengths and positive attributes over the weaknesses and threats which support favourable investment prospects.

The ongoing Middle East (US – Iran) has disrupted international air travel with significant airspace closures across the Middle East Regions which will lead to a reduced number of travelers from the long haul flights from Europe and the Middle East. However, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up a significant percentage of tourist arrivals to Malaysia.

The hotel guest profile in IOI Resort City has predominantly been Malaysians (63% of the total hotel guests) followed by the guests from South East Asia (13%) and China (9%), which collectively forms 85% of the top ten hotel guests in FY2025. The foreign hotel guest profile of the hotels in IOI Resort City aligns with the profile of tourists to Malaysia.

The anticipated hike in air fares and fuel charges will potentially lead to a higher percentage of inter regional travel within Asia especially within South East Asia and more locals will resort to holidaying within the country. The hotels in IOI Resort City are self sufficient and being adjacent to the largest retail centre in Malaysia and close to Putrajaya which offers a variety of attractions will make the IOI Resort hotels appealing to hotel guests.

### 11.2.4 Review of Office Assets in IOI Resort City

The review of the offices within IOI Resort City entails 2 buildings, namely IOI City Tower 1 and IOI City Tower 2.

IOI City Tower 1 & 2 has recently won the Gold Award in the "Below 10 Years Non Strata Office" category at The Edge Malaysia Best Managed & Sustainable Property Awards 2025.

#### 11.2.4.1 Description of Office Assets within IOI Resort City

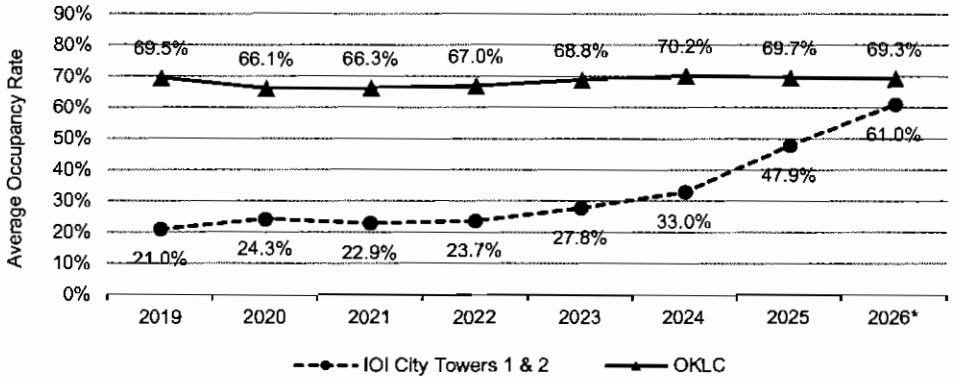
| Subject Properties | IOI City Towers 1 & 2 |
|---|---|
| **Description** | Two 31-storey office buildings located interconnected with IOI City Mall and Le Méridien Putrajaya. |
| **Age (as at 31 May 2026)** | 10 |
| **NLA (sq ft)** | 982,617<br>IOI City Tower 1: 485,613<br>IOI City Tower 2: 497,004 |
| **Average Floor Plate** | Approx. 16,000 |
| **No. of car parks** | 14 designated surface car parks. Other car park facilities are available within IOI City Mall. |
| **Malaysia Digital (MD) status** | MD status |
| **Green Building Certification** | Upgraded to GBI Silver in 2025 from GBI Certified |

#### 11.2.4.2 Performance of Office Assets (as at 31 May 2026)

| Subject Properties | IOI City Towers 1 & 2 | |
|---|---|---|
| **Average Occupancy Rate** | 61.0% | |
| **Average Gross Monthly Rent) – RM psf** | 4.38 | |
| | **Tenants** | **% of Occupied NLA** |
| **Key Occupiers** | CACEIS Malaysia Sdn Bhd<br>AIA Shared Services Sdn Bhd<br>RBC Shared Services Malaysia Sdn Bhd<br>Dynamic Management Sdn Bhd<br>IOI Global Services Sdn Bhd | 22.6%<br>20.5%<br>14.6%<br>8.1%<br>5.6% |
| **Occupier Trade Sector Analysis** | Bank, Finance & Insurance<br>Property<br>Information Technology<br>Government<br>Aviation<br>Consumer products and retail<br>Consultancy | 58.9%<br>18.1%<br>12.4%<br>2.8%<br>3.1%<br>2.7%<br>2.1% |

Source: IOI Properties Group Berhad (IOIPG)

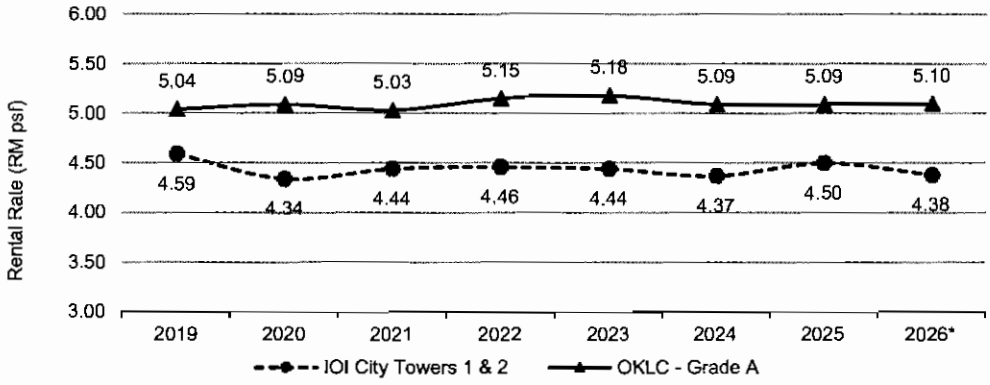
**Chart 11.2.4.2 (A) : Average Occupancy Rate Trend, 2019-2026**




Note; Yearly data from IOIPG are for financial year ended 30 June
* 2026's data for IOI City Towers 1 & 2 refer to FPE 31 May 2026
* 2026's data for OKLC refer to 2Q26
Source: IOI Properties Group Berhad (IOIPG), JLW Research

The average occupancy rate of IOI City Towers 1 & 2 remained below the average occupancy rate of OKLC between 2019 and 2026. Nevertheless, occupancy improved steadily, increasing from 21% in 2019 to 61% in 2026 (FPE 31 May 2026). This growth was supported by the recovery of office market demand following the COVID-19 pandemic, the maturation of the integrated ecosystem within IOI Resort City, driven by the success and expansion of IOI City Mall, as well as competitive rental rates. In addition, both towers achieved upgraded Green Building Index (GBI) Silver certification in 2025, further enhancing their attractiveness and marketability to prospective tenants.

**Chart 11.2.4.2 (B) : Average Rental Rate Trend, 2019-2026**




Note: Data from IOIPG are for financial year ended 30 June
* 2026's data for IOI City Towers 1 & 2 refer to FPE 31 May 2026
* 2026's data for OKLC – Grade A refers to 2Q26
Source: IOI Properties Group Berhad (IOIPG), JLW Research

Overall, rental rates were slightly lower than the average rental rates for Grade A office space in OKLC, which generally exceeded RM5.00 per sq. ft. per month. The average rental rate for IOI City Towers has been fairly stable, hovering between RM4.30 and RM4.50 per sq. ft., reflecting the steady demand and competitiveness of the towers within the suburban office market.

### 12.2.4.3 Comparative Analysis

A number of office buildings in the vicinity of IOI Resort City have been selected as comparison and competitors to IOI City Towers.

| Building Name | Distance from IOI Resort City (km) | Net Lettable Area (NLA) - sq ft | Completion / Building Age | Gross Asking Rent (RM psf) | Estimated Occupancy Rate (2Q26) | Feature |
|---|---|---|---|---|---|---|
| **IOI City** | | | | | | |
| IOI City Towers 1 & 2 | - | 982,617 | 2016 / 10 | 5.00-5.50 | 61%* | GBI Silver, MD status |
| One IOI Square | - | 195,695 | 2003 / 23 | 4.50 | 93% | - |
| **Putrajaya** | | | | | | |
| Menara Prisma | 12 | 373,000 | 2008 / 18 | 5.00 | Average 55% | GBI certified, MD status |
| Menara PJH | 10 | 413,000 | 2012 / 14 | 4.50-6.00 | | GBI Gold, MD status |
| Suasana PJH | 10 | 565,000 | 2017 / 9 | 6.00-6.50 | | GBI Silver |
| Galeria PJH | 12 | 376,000 | 2010 / 16 | 4.00-5.80 | | - |
| Menara Perkeso | 11 | 356,000 | 2018 / 8 | 5.50-5.70 | | GBI Gold |
| Menara Ikhlas | 10 | 542,000 | 2012 / 14 | 6.00-6.50 | | MD status |
| **Cyberjaya** | | | | | | |
| Quill 18 | 13 | 522,000 | 2013 / 13 | 5.50 | Average 60% | GBI Gold, MD status |
| Wisma Shell | 13 | 323,000 | 2010 / 16 | 5.20 | | LEED Gold, MD status |
| SkyTech Tower 1&2 | 11 | 360,000 | 2010 / 16 | 4.50 | | MD status |
| Wisma Mustapha Kamal | 15 | 262,000 | 2011 / 15 | 4.50 | | MD status |
| **Puchong** | | | | | | |
| PFCC 1, 2, 4 & 5 | 17 | 850,321 | 2009-2014 / 12-17 | 5.00 | 74%* | GBI Certified (PFCC 4 & 5), MD Status (PFCC 2, 4 & 5) |

*Data from IOIPG are for FPE 31 May 2026
GBI - Green Building Index LEED - Leadership in Energy and Environmental Design
MD - Malaysia Digital (previously known as Multimedia Super Corridor (MSC))
Source: IOI Properties Group Berhad (IOIPG), JLW Research

#### 12.2.4.4 Future Supply

No future office supply has been identified to be completed between 2Q26 and 2028 within the surrounding area of IOI Resort City. The only future office supply is the future phase of IOI City Tower (Phase 3) with a total estimated NLA of approximately 1.9 million sq. ft. will only be available Post-2028.

#### 11.2.4.5 SWOT Analysis

**A. Strength**

- Part of a large integrated development spanning 788 acres with residential, commercial, hospitality and recreational developments, embracing the 'Live-Work-Play' concept.
- Excellent amenities, anchored by IOI City Mall with a total NLA of more than 2.5 million sq. ft. providing wide range of retail and food and beverages (F&Bs) outlets.
- Excellent connectivity via SKVE, LDP, SILK, PLUS, BESRAYA, linking to other major areas throughout the Klang Valley.
- Neighbouring Putrajaya, Cyberjaya, Seri Kembangan, Kajang, Bangi and Puchong, providing access to large catchment of office workers.
- Good quality office space designed with green features, interconnected with a modern and large retail centre and international class hospitality accommodation.
- A commendable tenant profile comprising multinational companies, supported by a well-staggered lease expiry profile
- Green certified buildings which appeal to ESG focused corporate tenants

**B. Weaknesses**

- Traffic congestion along SKVE and LDP, could hinder potential end users / tenants.
- Limited public transport – no immediate rail connectivity, resulting in reliance on e-hailing services and buses as the main transport options.

**C. Opportunities**

- Close proximity to Putrajaya and Cyberjaya, enable potential spillover and relocation from government agencies and multinational corporations (MNCs). Potential beneficiary of ongoing decentralization trend.
- The shopping centre is considered as a regional mall in the southern Klang Valley, providing ample lifestyle, retail and F&B offering.

**D. Threats**

- Stiff competition for tenants due to large vacant office space available in Klang Valley.
- The hybrid work / "work from home" arrangement may reduce demand for office space, especially among corporations prioritizing flexible working arrangement.
- Competition from other integrated developments with rail connectivity such as Kuala Lumpur City Centre (KLCC), Tun Razak Exchange (TRX), Mid Valley City, KL Sentral.

**11.2.4.6 Market Outlook**

The Klang Valley office market is currently experiencing a significant oversupply, with nearly 42 million sq. ft. of vacant office space. This surplus has created a tenant-favourable environment, where prospective occupiers have a wide array of options and are well-positioned to negotiate attractive leasing terms, including competitive rental rates.

Additionally, economic uncertainties have further impacted leasing activity. Many prospective tenants have adopted a "wait and see" approach, delaying decisions while continuing to search for better locations, higher quality building specifications, and attractive rents.

The absence of direct public rail connectivity remains a key challenge in attracting prospective tenants to IOI City Towers. While two MRT stations are located within a 10-kilometre radius, access to the development still requires additional transit via shuttle services or e-hailing, which can be both time-consuming and costly for visitors and office workers.

Selangor remains a strategic business hub, supported by skilled workforce, cost competitiveness, a resilient occupier ecosystem and a diverse supply of office space.

Despite prevailing market challenges, IOI City Towers continues to attract high-quality tenants, including multinational corporations and government agencies, reflecting its strong positioning and appeal.

IOI City Towers 1 and 2 were initially GBI Certified when first completed. However, both towers were recently upgraded to a GBI Silver rating, reflecting the landlord's ongoing commitment to sustainability. This will further enhance its marketability in attracting tenants who prefer to be within a sustainable and greener environment.

The already oversupplied Klang Valley office market is expected to face further downward pressure amid heightened global and domestic economic uncertainty due to the current Middle East crisis, which is likely to dampen occupier expansion and delay leasing decisions.

While IOI City Towers has been gaining leasing momentum, current geopolitical uncertainty may slow near-term absorption as tenants delay expansion and relocation decisions. Over the longer term, should the uncertainty persist, existing occupiers may reassess their space requirements, potentially leading to consolidation or downsizing.

## 12.0 REVIEW OF REIT PORTFOLIO WITHIN PUCHONG

Puchong Financial Corporate Centre (PFCC) comprises 4 office buildings known as PFCC Tower 1, PFCC Tower 2, PFCC Tower 4 and PFCC Tower 5 and a hotel known as Four Points by Sheraton Puchong. The PFCC has been identified as the first Malaysia Semiconductor IC Design Park by Selangor Information Technology and Digital Corporation (Sidec).

### 12.1 Location Analysis

Puchong is matured area located within Petaling district in Selangor state. It is a well established location at the south-western part of Klang Valley, surrounded by established areas such as Subang Jaya, Sunway City, Bandar Kinrara, Bukit Jalil, Putrajaya and Cyberjaya. Prominent residential and commercial areas within Puchong include Pusat Bandar Puchong, Bandar Puchong Jaya, Bandar Puteri Puchong, Bandar Bukit Puchong, Puchong Utama, etc.

According to Department of Statistics Malaysia (DOSM)'s Census 2020, the Puchong area had an estimated population of nearly 400,000 (majority being Bumiputera (49%) and Chinese (41%)) and the median household income is estimated at RM10,187 per month.

Puchong Financial Corporate Centre (PFCC) is a landmark development located within Bandar Puteri Puchong. Spanning 8 acres, it is strategically positioned at the gateway to Bandar Puteri Puchong and fronts onto Lebuhraya Damansara Puchong (LDP), offering excellent visibility and accessibility.

The Kuala Lumpur city centre (Petronas Twin Towers) is located about 27km north-east of PFCC, whilst the Kuala Lumpur International Airport (KLIA) is located approximately 45km south of PFCC. Subang Jaya and Sunway City are located approximately 11km and 9km north-west of PFCC respectively, whilst Bukit Jalil is located around 14km east of PFCC.

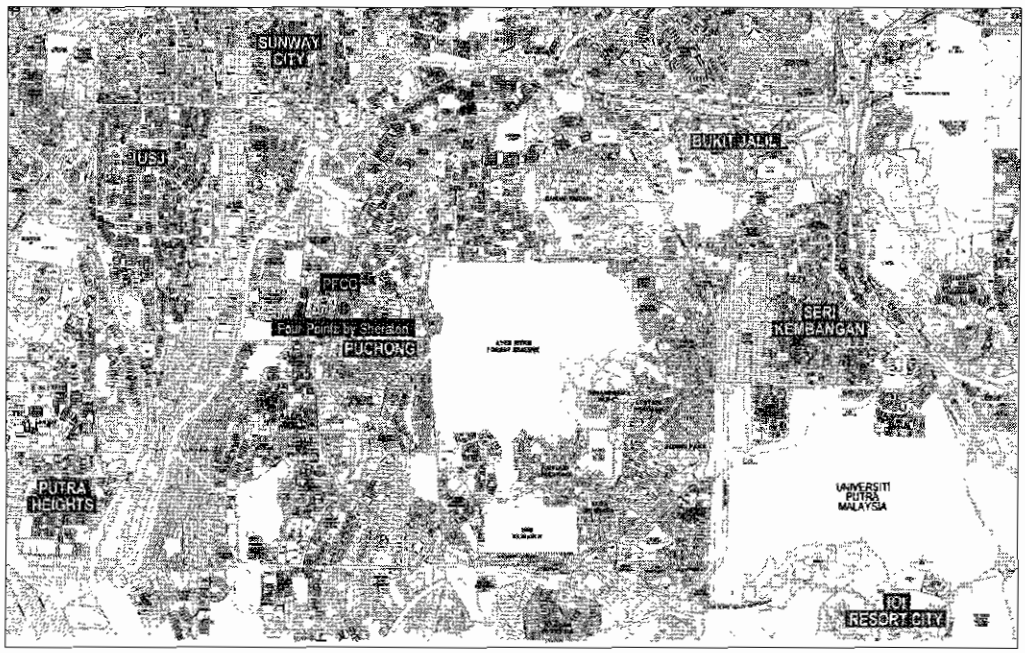
IOI Resort City, an integrated township development sprawling 788 acres comprises commercial, residential, leisure and hospitality development components is located approximately 17km south-east of PFCC, whilst Putrajaya and Cyberjaya are located approximately 21km and 22km south-east of PFCC.

Other notable landmarks within the vicinity of PFCC include IOI Mall Puchong (4km north of PFCC), Columbia Asia Hospital Puchong (1km east of PFCC), Lotus's Puchong (2km north of PFCC) and HeroMarket Bandar Puteri Puchong (500 meter east of PFCC).

Puchong has excellent highways and road connectivity. It is easily accessible via Lebuhraya Damansara Puchong (LDP) which is connected to various highways such as Lebuhraya Shah Alam (KESAS), South Klang Valley Expressway (SKVE), North–South Expressway Central Link (ELITE), New Pantai Expressway (NPE) and Lebuhraya Bukit Jalil.

PFCC is also supported by public rail line. It is located within walking distance (approximately 500 meter) from Taman Perindustrian Puchong LRT Station of Sri Petaling Line, which integrates with Kelana Jaya Line at Putra Heights Station. The Seri Petaling Line connects Putra Heights to Sentul Timur, bypassing areas such as Pusat Bandar Puchong, Bandar Kinrara, Bukit Jalil, Terminal Bersepadu Selatan (TBS), Pudu, Masjid Jamek, Titiwangsa, and Sentul.

**Figure 12.1 : Map showing the location of PFCC in relation to its surrounding area**




Four Points by Sheraton Puchong forms part of Puchong Financial Corporate Centre (PFCC), which comprise office towers (Tower 1, Tower 2, Tower 4 and Tower 5) and a hotel.
Source: JLW Research

## 12.2 Review of Four Points by Sheraton Puchong

### 12.2.1 Description of Four Points by Sheraton Puchong

| Description | Four Points by Sheraton Puchong |
|---|---|
| **Address** | 1201, Tower 3, Puchong Financial Corporate Centre (PFCC), Bandar Puteri Puchong |
| **Description** | A 14 storey hotel block with swimming pool and facilities, 3 basement parking, and a mezzanine floor between level 1 and level 2 |
| **Star Category** | 4 Star Business Hotel |
| **Year Commence Operations** | 12 years (December 2014) |
| **Hotel Manager** | Starwood Asia Pacific Hotels Resorts Pte Ltd |
| **No. of Room** | 249 |

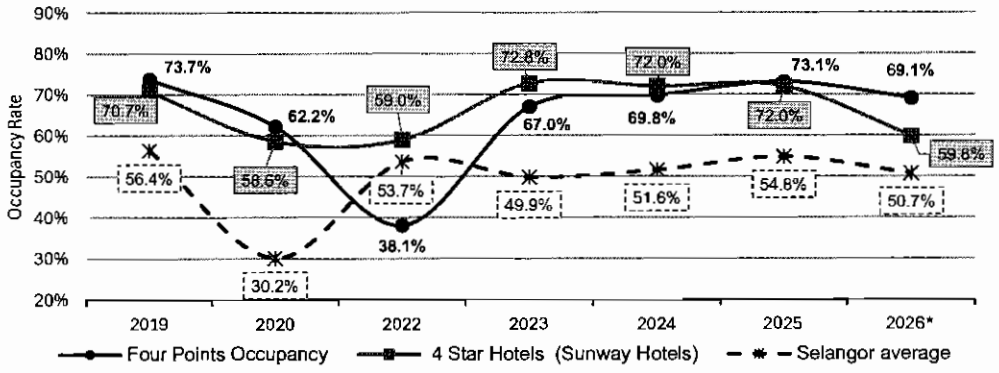
| Description | Four Points by Sheraton Puchong |
|---|---|
| **Size of Rooms (sq. m.)** | ▪ Deluxe King / Twin: 30<br>▪ Deluxe Corner King / Twin: 32<br>▪ Family Room: 32<br>▪ Deluxe Accessible King: 33<br>▪ Executive Suite: 60 |
| **Facilities** | ▪ High speed wi-fi, 24/7 business centre, 24 hours fitness centre, outdoor swimming pool<br>▪ 1 restaurant, 1 lounge, 4 meeting rooms, 1 ballroom |
| **No. of Car Park** | 8 surface car park bays and 2 coach bays. Other car parking facilities are readily available within PFCC development. |
| **Features** | ▪ Strategic location in the heart of Puchong<br>▪ Extensive meeting space with grand ballroom<br>▪ Outdoor swimming pool & 24 hours fitness centre |
| **Promotion Room Rate*/Night (for 14 October 2026)** | RM440+ |

*for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11th August 2026
Source: IOI Properties Group Berhad (IOIPG), Hotel Website

### 12.2.2 Performance

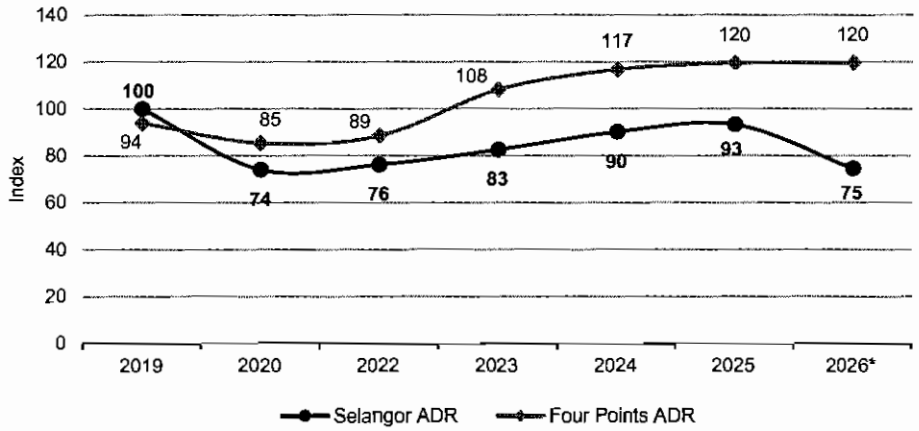
The Four Points by Sheraton Puchong has been registering above market average occupancy rate, except in year 2021 due to travel restrictions due to COVID-19 pandemic. The Four Points by Sheraton Puchong average occupancy rate gradually improved in 2022 as travel and economic activities were permitted and from 2023 onwards the occupancy rate surpassed the market average. The movement in the average occupancy rate was in line with the trend in the average occupancy rate of the Sunway Hotels (i.e. Sunway Pyramid and Sunway Lagoon Hotel), two of the established hotels in the area.

**Chart 12.2.2 (A) : Average Occupancy Rate of Four Points by Sheraton Puchong, 2019-2026**




Note: Data for Four Points by Sheraton Puchong refers to IOIPG financial year ended 30 June
* 2026's data for Four Points by Sheraton Puchong refers to FPE 31 May 2026
* 2026's data for Selangor Average and Sunway Hotels refer to 1Q26. Data for 2Q26 is not available
Source: Tourism Malaysia, Sunway REIT Annual Reports, IOI Properties Group Berhad (IOIPG), JLW Research

**Chart 12.2.2 (B) : Growth Index in the Average Daily Rate (ADR) of Four Points by Sheraton Puchong (Selangor 2019 = 100), 2019-2026**




Note: Based on the data of Four Points by Sheraton Puchong, which refers to IOIPG financial year ended 30 June
No data is available for Selangor Average Daily Rate for year 2021
* 2026's data for Four Points by Sheraton Puchong refer sto FPE 31 May 2026
* 2026's data for Selangor Average refers to 1Q26. Data for 2Q26 is not available
Source: Tourism Malaysia, IOI Properties Group Berhad (IOIPG), JLW Research

The average daily rate of Four Points by Sheraton Puchong has been positively improving since 2022 and has surpassed that of Selangor.

Major refurbishments and upgrading works have been planned for Four Points by Sherton Puchong in year 2025 and 2026 with the aim to enhance the hotel's image and appeal to the existing and potential guests.

| Target Implementation | Proposed Plan |
|---|---|
| Completed | Refurbishment of lobby and reception area |
| Ongoing | Renovation and refurbishment of the guest rooms, corridor, lifts, toilets,, swimming pool area, fitness centre, |

Source: IOIPG Group Berhad (IOIPG)

### 12.2.3 Comparative Analysis

A number of hotels in the vicinity of PFCC have been selected as comparison and competitors to the hotels within PFCC.

Seven existing 4 Star hotels in the vicinity of PFCC with a total of 2,028 rooms have been identified as comparison and competitors. The number of rooms provided within the hotel range between 100 and 564 rooms and the hotels have been operating between 2 years and 12 years.

The majority of the rooms are located in Sunway Resort City (48% of total rooms, 2 hotels), followed by hotels in Bukit Jalil and Jalan Puchong, Kuala Lumpur which collectively formed 26% of the total rooms identified. The balance of the hotel rooms is from 3 hotels in Puchong which totals 26%.

All the hotels provide a range of facilities. The hotels in Sunway Resort City are within integrated resort development which comprises of retail centre, office towers, theme park, convention centre, medical centre and universities.

Five of the identified hotels, namely Sunway Pyramid Hotel, Sunway Lagoon Hotel, Hyatt Place Bukit Jalil, Courtyard by Marriott Kuala Lumpur South and Hilton Garden Inn Puchong (86% of the total rooms identified) are adjacent or connected to retail centres, 5% of the rooms are within a resort setting hotel adjacent to Kinrara Golf Club and the balance 9% are within neighbourhood commercial centre. The promotion room rate of the lowest room category within the identified hotels range between RM221+ and RM504+ per room per night, compared with RM440+ per room per night for Four Points by Sheraton Puchong.

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**Selected 4 Star Hotels in the Vicinity of PFCC**

| | Four Points by Sheraton Puchong | Espira Kinrara | Sunway Pyramid Hotel | Sunway Lagoon Hotel | Hilton Garden Inn Puchong |
|---|---|---|---|---|---|
| **Location** | Bandar Puteri Puchong | Bandar Kinrara, Puchong | Sunway Resort City | Sunway Resort City | Desa Millenia, Puchong |
| **Distance from PFCC (km)** | - | 8 | 8 | 8 | 5 |
| **Star Category** | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star |
| **Years in Operations** | 12 years | 12 years | 10 years | 10 years | 8 years |
| **Hotel Manager */ Operator (Foreign/ Local)** | Starwood Asia Pacific Hotels Resorts Pte Ltd / Foreign | Attana Hotels & Resorts / Local | Sunway Hotels & Resorts / Local | Sunway Hotels & Resorts / Local | Hilton Hotels / Foreigner |
| **No of Rooms** | 249 | 100 | 564 | 401 | 255 |
| **Size of Rooms (sq. m.)** | ▪ Deluxe King / Twin - 30<br>▪ Deluxe Corner King / Twin - 32<br>▪ Family Room - 32<br>▪ Deluxe Accessible King - 33<br>▪ Executive Suite - 60 | Standard / Superior – 40 | ▪ Deluxe – 28<br>▪ Deluxe Park – 26<br>▪ Executive room – 40<br>▪ Family Suite – 60<br>▪ Balcony Studio – 43 | ▪ Deluxe Plus – 29<br>▪ Deluxe Plus Executive – 32 | ▪ Twin/ King – 28<br>▪ King Dlx – 36 (Lake view) |
| **Facilities** | ▪ 4 meeting rooms<br>▪ 1 grand ballroom<br>▪ 24/7 business centre<br>▪ 24 hours fitness centre<br>▪ Outdoor swimming pool<br>▪ 1 restaurant<br>▪ 1 lounge | ▪ 7 meeting rooms<br>▪ Outdoor swimming pool<br>▪ Children swimming pool with water features<br>▪ Gymnasium<br>▪ Telematch facilities | ▪ Meeting facilities at Sunway Pyramid Convention Centre (> 30 function rooms)<br>▪ Complementary use of swimming pool at Sunway Resort Hotel | ▪ Meeting facilities at Sunway Pyramid Convention Centre (> 30 function rooms)<br>▪ Swimming pool<br>▪ Fitness centre | ▪ 5 meeting rooms<br>▪ 1 all day dining<br>▪ Swimming pool<br>▪ Fitness centre<br>▪ EV charging station |
| **Feature** | ▪ Strategic location in the heart of Puchong<br>▪ Extensive meeting space with grand ballroom<br>▪ Outdoor swimming pool<br>▪ Food and beverage outlets at the doorstep | ▪ "Resort in the City"<br>▪ A hotel in a resort setting<br>▪ Large swimming pool and kids' pool<br>▪ Adjacent to Kinrara Golf Club | ▪ Within Sunway Resort integrated development anchored by Sunway Mall, Sunway Theme Park. Comprise of office, medical centre, universities, residential units<br>▪ Connected to Sunway Pyramid Mall | ▪ Within Sunway Resort integrated development anchored by Sunway Mall, Sunway Theme Park. Comprise of office, medical centre, universities, residential units<br>▪ Linked to Sunway Pyramid Mall | ▪ Integrate with a retail centre (however the retail centre has closed down)<br>▪ Lakefront hotel - some rooms enjoy the neighbouring lake view |
| **Promotion Room Rate** (for 14 October 2026)** | RM440+ | RM221+ | RM500+ | RM504+ (4 pax) | RM291+ |

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Registration No.: 198101012087

*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

## Selected 4 Star Hotels in the Vicinity of PFCC (Cont'd)

| | Four Points by Sheraton Puchong | Hyatt Place Bukit Jalil | Courtyard by Marriott Kuala Lumpur South | AC Hotel |
|---|---|---|---|---|
| **Location** | Bandar Puteri Puchong | Bukit Jalil, KL | Jalan Puchong, KL | Bandar Puchong Jaya |
| **Distance from PFCC (km)** | - | 9 | 9 | 3.5 |
| **Star Category** | 4 Star | 4 Star | 4 Star | 4 Star |
| **Years in Operations** | 12 years | 3 years | 2 year | 8 years<br>End 2025, operated by Marriott International |
| **Hotel Manager */ Operator (Foreign/ Local)** | Starwood Asia Pacific Hotels Resorts Pte Ltd / Foreign | Hyatt Hotel / Foreigner | Marriott International / Foreign | Marriott International / Foreign |
| **No of Rooms** | 249 | 250 | 278 | 180 |
| **Size of Rooms (sq. m.)** | ▪ Deluxe King / Twin - 30<br>▪ Deluxe Corner King / Twin - 32<br>▪ Family Room - 32<br>▪ Deluxe Accessible King - 33<br>▪ Executive Suite - 60 | ▪ Twin/King – 32<br>▪ Twin King with<br>▪ Balcony – 42<br>▪ King Suite – 75<br>▪ Premier Suite – 96 | ▪ Standard – 29<br>▪ Premium Standard – 29<br>▪ Deluxe – 35<br>▪ 1 bedroom – 62<br>▪ 1 bedroom presidential suite – 129 | ▪ Superior – 17<br>▪ Prime Deluxe – 16<br>▪ Premium – 22 – 24<br>▪ Junior Suite – 30<br>▪ Executive Suite – 45<br>▪ AC Suite - 54 |
| **Facilities** | ▪ 4 meeting rooms<br>▪ 1 grand ballroom<br>▪ 24/7 business centre<br>▪ 24 hours fitness centre<br>▪ Outdoor swimming pool<br>▪ 1 restaurant<br>▪ 1 lounge | ▪ 3 meeting rooms<br>▪ 1 roof top event space<br>▪ 1 all day dining<br>▪ 1 restaurant (Italian)<br>▪ 1 mini market<br>▪ Fitness centre<br>▪ Swimming pool<br>▪ Laundry | ▪ 10 meeting rooms<br>▪ 1 grand ballroom<br>▪ 1 all day dining<br>▪ 1 lounge<br>▪ 1 bar<br>▪ Swimming pool<br>▪ Fitness centre | ▪ 8 meeting rooms<br>▪ 1 banquet hall<br>▪ 1 all day dining<br>▪ Lounge and Bar<br>▪ Outdoor swimming pool<br>▪ Fitness centre<br>▪ Launderette |
| **Feature** | ▪ Strategic location in the heart of Puchong<br>▪ Extensive meeting space with grand ballroom<br>▪ Outdoor swimming pool<br>▪ Food and beverage outlets at the doorstep | ▪ Adjacent to Pavilion Bukit Jalil (retail centre) | ▪ On top of retail podium (Bloomsvale retail centre) and integrate with office and residential towers | ▪ Strategic location in the heart of Puchong<br>▪ Refurbished to a 4 Star hotel by the new owner which acquired the property in 2025. |
| **Promotion Room Rate** (for 14 October 2026)** | RM440+ | RM453+ | RM440+ | RM244+ |

* hotel manager for Four Points by Sheraton Puchong
** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee.
Sourced on 11th August 2026.

### 12.2.4 Future Supply

There are no new hotels under construction in the vicinity of Four Points by Sheraton Puchong.

### 12.2.5 SWOT Analysis

**A. Strengths**

- High visibility - prominent location along the LDP.
- Easy access – off the LDP and close to Pusat Bandar Puchong LRT station.
- Integrate with the only purpose built offices in Puchong - potential target market.
- Within established Puchong commercial centre – surrounded by vibrant commercial centres, eateries.
- Large presence of industrialists / manufacturing related companies in Puchong as potential target market.
- Strategically located between Putrajaya/Cyberjaya and Petaling Jaya.
- Proximity to Sunway Resort City which houses Sunway Lagoon Theme Park, Sunway Pyramid Mall, college, universities and medical centre.
- Close to Bukit Jalil – where there are a number of major developments i.e. Bukit Jalil Stadium. Axiata Arena, Calvary Convention Centre, Technology Park Malaysia (Meranti), IMU, KL Wellness Centre (under construction).
- Close to a number of prominent retail centres such as IOI Mall Puchong, Sunway Pyramid Mall, Pavilion Bukit Jalil.
- Close to Bukit Jalil Golf Club and Kinrara Golf Club, potential to capture the golfers market.
- Surrounded by matured industrial areas of Puchong, Subang Jaya, Petaling Jaya.
- Operated by Marriott International – a world leading hotel group for 9 consecutive years, top global hotel group (based on number of rooms as at end of 2024, Source: Bowo, MKG Consulting). The hotel enjoys an extensive global network with a large number of followers and has strong global brand recognition and brand loyalty programme.
- Financially strong hotel owner, who will support the hotel's long-term sustainability.

**B. Weaknesses**

- Heavy traffic along the LDP may be detrimental to some potential guests who are familiar with the area.

**C. Opportunities**

- Relaxed government measures on visa requirement from China and India, two of the most populated countries in the world which are recording a surge in outbound tourism.
- Limited quality hotels in Puchong - most hotels are operated by one off hotel operators / owner operators.
- Less competition as no new hotels being built in the area in the next 3 years. The AC Hotel which will operate within the vicinity of Four Points by Sheraton Puchong is also operated by Marriott International broadens the brands presence in the area

- Easy access to Putrajaya and Cyberjaya (30 minutes drive) – potential to cater to those having businesses in the area.
- Easy access to KLIA from the LDP (40 minutes drive) – potential to capture the markets from crew airlines, or transit passengers from the airport.

**D. Threat**

- Regional competition for foreign tourists, which affects the growth in the number foreign tourist arrivals.
- Uncertainties in global economy & increase geopolitical tension, may hinder travel decisions by international travelers.

### 12.2.6 Market Outlook

The Four Points by Sheraton is strategically located within the landmark PFCC which is the main commercial centre in Puchong. As part of the PFCC development which houses a number of corporates, small medium enterprise companies, trading and Government agency, the hotel will complement and cater to the office occupiers within PFCC.

The prominent location and easy access of the hotel along the LDP provides the hotel with the opportunities to also cater to the travelers, tourists and industrialists in the neighbouring areas of Sunway, Petaling Jaya, Bukit Jalil and Subang Jaya.

Moreover, the hotel is one of the few hotels in the area which is operated by a leading global hotel chain that ensures quality services and experience to the guests. There are no future hotels under construction in the immediate area which will pose direct competition to Four Points by Sheraton Puchong. The Four Points by Sheraton Puchong is currently under renovation and refurbishment, which is expected to improve the hotel occupancy and room rates.

The wide choice of food and beverage outlets available at the hotel doorstep is another attribute of the hotel which is appealing to the hotel guests. The hotel is undergoing major renovation and refurbishment which will enhance the hotel's appeal to the existing corporate clients and potential guests. The hotel has many positive attributes that will contribute and support a continued healthy performance of the hotel.

The ongoing Middle East (US – Iran) has disrupted international air travel with significant airspace closures across the Middle East Regions which will lead to a reduced number of travelers from the long haul flights from Europe and the Middle East. However, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up a significant percentage of tourist arrivals to Malaysia.

The hotel guest profile of Four Points by Sheraton has predominantly been Malaysians (42% of the total hotel guests) followed by the guests from South East Asia (24%) and China (15%), which collectively forms 82% of the top 10 hotel guests in FY2025.

The anticipated disruption in the number of leisure travels is not expected to affect the hotel as the hotel caters mainly to the existing business and industrial communities within Puchong.

## 12.3 Review of Office Assets in Puchong

The review of the offices within Puchong Financial Corporate Centre (PFCC) entails 4 buildings, namely PFCC 1, 2, 4 and 5, as well as 2 storey podium between PFCC 1 and PFCC 2 and 3 storey podium between PFCC 4 and PFCC 5.

### 12.3.1 Description of Office Assets within PFCC

| Subject Properties | PFCC Towers 1, 2, 4 & 5 |
|---|---|
| **Description** | PFCC 1: 12 storey office building<br>PFCC 2: 20 storey office building<br>PFCC 4: 18 storey office building<br>PFCC 5: 21 storey office building |
| **Building Age (as at 31 May 2026)** | PFCC 1 & 2: 17<br>PFCC 4 & 5: 12 |
| **NLA (sq ft)** | 850,321<br><br>PFCC 1: 115,921<br>PFCC 2: 243,830 (including 2 storey commercial podium)<br>PFCC 4: 218,025<br>PFCC 5: 213,455<br>3 storey Podium within PFCC 4 and 5: 59,090 |
| **Average Floor Plate (sq ft)** | PFCC 1 & 2: Approx. 12,000<br>PFCC 4: Approx. 15,000<br>PFCC 5: Approx. 12,000 |
| **No. of car parks** | 1,773 |
| **Malaysia Digital (MD) status** | PFCC 2, 4 & 5 |
| **Green Building Certification** | PFCC 4 & 5 (GBI Certified) |

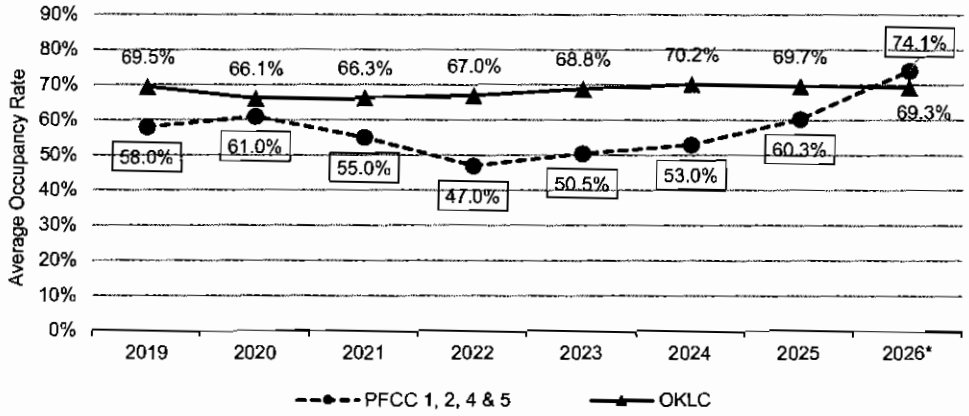
Source: IOI Properties Group Berhad (IOIPG)

### 12.3.2 Performance of Office Assets (as at 31 May 2026)

| Subject Properties | PFCC 1, 2, 4 & 5 | |
|---|---|---|
| **Average Occupancy Rate** | 74.1% | |
| **Average Gross Monthly Rent - RM psf** | 4.39 | |
| | **Tenants** | **% of Occupied NLA** |
| **Key Occupiers** | SIDEC Sdn Bhd | 9.5% |
| | Dynamic Management Sdn Bhd | 8.7% |
| | Accenture Solutions Sdn Bhd | 3.4% |
| | AXA Group Operations Malaysia Sdn Bhd | 3.1% |
| | Haier Electrical Appliances (Malaysia) Sdn Bhd | 2.9% |
| **Occupier Trade Sector Analysis** | Information Technology | 20.9% |
| | Engineering | 20.4% |
| | Government | 9.5% |
| | Property | 9.2% |
| | Banking, Finance, Insurance | 7.1% |
| | Medical | 6.1% |
| | Food & Beverage | 4.8% |
| | Media & Entertainment | 3.3% |
| | Others | 18.7% |

Source: IOI Properties Group Berhad (IOIPG)

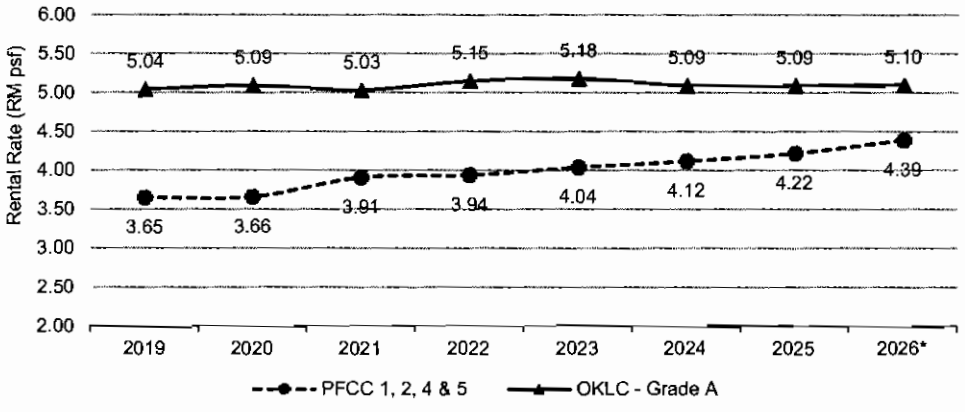
**Chart 12.3.2 (A) : Average Occupancy Rate Trend, 2019-2026**




Note: Data from IOIPG is for financial year ended 30 June
* 2026's data for PFCC 1, 2, 4 & 5 refer to FPE 31 May 2026
* 2026's data for OKLC refers to 2026
Source: IOI Properties Group Berhad (IOIPG)

The average occupancy rate of PFCC 1, 2, 4 & 5 remained below the average occupancy rate of OKLC between 2019 and 2025. The average occupancy rate decreased from 61% in 2020 to 47% in 2022, before rebounding to 53% in 2024 and 60% in 2025. The growth was supported by the recovery of office market demand following the COVID-19 pandemic.

**Chart 12.3.2 (B) Average Rental Rate Trend, 2019-2026**




Note: Data from IOIPG are for financial year ended 30 June
* 2026's data for PFCC 1, 2, 4 & 5 refer to FPE 31 May 2026
* 2026's data for OKLC – Grade A refer to 2026
Source: IOI Properties Group Berhad (IOIPG)

Overall, rental rates were lower than the average rental rates for Grade A office space in OKLC, which generally exceeded RM5.00 per sq. ft. per month. In comparison, the average rental rate at PFCC increased steadily by approximately 16%, from RM3.65 per sq. ft. per month in 2019 to RM4.22 per sq. ft. per month in 2025. As at FPE 31 May 2026, the average rental rate was recorded at RM4.39 per sq. ft. per month. This upward trend reflects the sustained recovery of the office market and also highlights PFCC's competitive position within the suburban office market especially in Puchong locality.

### 12.3.3 Comparative Analysis

A number of office buildings have been selected as comparison and competitors to the offices within Puchong Financial Corporate Centre (PFCC).

| Building Name | Distance from PFCC (km) | Net Lettable Area (NLA) - sq ft | Completion / Building Age | Gross Asking Rent (RM psf) | Estimated Occupancy Rate (2Q26) | Feature |
|---|---|---|---|---|---|---|
| **Puchong Financial Corporate Centre (PFCC)** | | | | | | |
| PFCC 1, 2, 4 & 5 | 17 | 850,321 | 2009-2014 / 11-16 | 5.00 | 74.1%* | GBI Certified (PFCC 4 & 5), MD Status (PFCC 2, 4 & 5) |
| **Sunway City** | | | | | | |
| Sunway Geo Tower | 7 | 160,000 | 2017 / 8 | 4.80 | Average 50% | GBI certified, MD status |
| The Pinnacle | 7 | 560,000 | 2014 / 11 | 5.50-6.00 | | GBI certified, MD status |
| Menara Sunway | 7 | 278,000 | 1993 / 32 | 4.00-4.30 | | - |
| Sunway Square Corporate Tower 1 & 2 | 7 | 971,500 | 2025 / <1 | 6.00-6.50 | | GreenRE Platinum, LEED Gold certified, MD compliance |
| **USJ** | | | | | | |
| Menara Summit | 9 | 135,000 | 1999 / 26 | 3.50-4.50 | Average 76% | - |
| Menara Insignia | 9 | 170,000 | 1998 / 27 | 3.50 | | - |
| MCT Tower | 7 | 112,000 | 2013 / 12 | 3.50 | | MD, GBI compliance |
| **Subang Jaya / Kelana Jaya / Glenmarie** | | | | | | |
| Wisma Consplant 1 & 2 | 12 | 472,000 | 1985 & 1994 / 40 & 31 | 4.50 | Average 79% | GBI certified |
| The Ascent Paradigm | 13 | 522,000 | 2015 / 10 | 5.50 | | GBI certified, MD status |
| UOA Business Park (10 buildings) | 14 | 1,323,300 | 2016 / 9 | 3.80-4.80 | | MD status |
| **IOI Resort City** | | | | | | |
| IOI City Towers 1 & 2 | 17 | 982,617 | 2016 / 10 | 5.00-5.50 | 61%* | GBI Silver, MD status |
| One IOI Square | 17 | 195,695 | 2002 / 23 | 4.50 | 93% | - |

*Data as at FPE 31 May 2026
GBI - Green Building Index MD - Malaysia Digital (previously known as Multimedia Super Corridor (MSC))
Source: IOI Properties Group Berhad (IOIPG), JLW Research

### 12.3.4 Future Supply

There is no incoming office supply within the immediate area of PFCC, following the completion of two office buildings known as Sunway Square Corporate Towers (total NLA of approximately 0.97 million sq. ft.) located approximately 7km from PFCC in 2nd half of 2025.

### 12.3.5 SWOT Analysis

**E. Strength**

- Puchong is one of the matured, established areas in the southern Klang Valley, supported by major residential, commercial and industrial hub in the vicinity.
- PFCC is strategically located in Puchong, within the main commercial hub of Bandar Puteri Puchong, providing ample amenities and F&B outlets at its doorstep for the convenience of office workers.
- Easy access via LDP, which connects to other major highways such as KESAS, Lebuhraya Bukit Jalil, SKVE, NPE, Federal Highway, SKVE, ELITE, etc.
- Puchong is a well populated area and is neighbouring Subang Jaya, USJ, Seri Kembangan, Sunway City,Bukit Jalil providing ample catchment in terms of office users / workers.
- PFCC is supported by public rail transportation (within walking distance to Taman Perindustrian Puchong LRT station).
- PFCC housed first Malaysia Semiconductor IC Design Park developed by Selangor Information Technology and Digital Economy Corp (Sidec).
- Malaysia Digital (MD) status for PFCC 2, 4 and 5 and certified GBI (Silver) for PFCC 4 & 5.

**F. Weaknesses**

- Traffic congestion especially along LDP during peak hours.
- Puchong is not considered as a prominent office location among suburban areas, compared to locations such as Petaling Jaya, Subang Jaya, Kelana Jaya, Damansara.

**G. Opportunities**

- Limited modern, purpose built office space in Puchong. The offices within PFCC are the only purpose built office tower in the immediate vicinity. Most of the commercial space in Puchong are shop offices.
- Large presence of industrialists / manufacturing related companies in the area, presenting potential demand for PFCC.

**H. Threats**

- Intense competition for office occupiers due to large vacant space available in Klang Valley and ample shop offices in Puchong.
- Competition from other transit oriented developments in the suburban area such as UOA Business Park, Mutiara Damansara, Bandar Utama, Subang Jaya, Tropicana Gardens.

### 12.3.6 Market Outlook

The Klang Valley office market is significantly oversupply and prospective tenants are spoilt with choices and have a better position to negotiate favourable leasing terms.

There is intense competition for tenants, particularly from office developments located within transit-oriented developments (TODs) across the Klang Valley. The opening of the LRT3 (Shah Alam Line) at the end of June 2026 is expected to further intensify this competition by enhancing accessibility and unlocking new potential areas along the Bandar Utama–Klang corridor.

However, Puchong has limited purpose built office space available in the market, as the majority of the commercial space in the area is predominantly within shop offices. This presents an opportunity for PFCC to attract tenants seeking modern, corporate-grade office environments and prestigious business addresses that are not typically available in the local market.

Given the strong presence of manufacturing and industrial activities in Puchong, there is a potential to attract manufacturing related companies to establish their headquarters within PFCC. The strategic location and quality office offerings make PFCC an ideal option for businesses seeking proximity to their operational bases while maintaining a professional corporate address.

Although Puchong is not traditionally recognised as a prime office address within the Klang Valley, PFCC has maintained a commendable occupancy rate, which reflects its appeal among tenants seeking quality office space in a strategic suburban location with strong connectivity and proximity to industrial hubs and with easy access to large residential catchment.

In general, the Middle East crisis could influence companies' decision-making in measured ways, such as adopting a more cautious approach toward entering new markets, pacing expansion plans more gradually, and in some cases, optimizing existing operations. The impact is expected to be broad-based across the office market. PFCC may face some moderation in leasing momentum should the ongoing Middle East crisis persist as occupiers could become slightly more selective.

## 13.0 REVIEW OF REIT PORTFOLIO - W HOTEL KUALA LUMPUR

### 13.1 Location Analysis

W Kuala Lumpur is a mixed development consisting of residential and hotel components within a single tower.

W Kuala Lumpur is located at Jalan Ampang within Kuala Lumpur's Golden Triangle (GT). The GT stretches along Jalan Ampang, Jalan Sultan Ismail, Jalan Bukit Bintang and the Kuala Lumpur City Centre (KLCC) site. The GT is a prime office location and accommodates the largest concentration of high rise office buildings in the Klang Valley. The GT also hosts the main retail and hotel belt (along Jalan Bukit Bintang and Jalan Sultan Ismail) of Kuala Lumpur. The GT is also home to the Kuala Lumpur City Centre (KLCC) project where the world's tallest twin towers, namely the Petronas Twin Towers are located. The Tun Razak Exchange (TRX) which houses the Exchange 106, the fourth tallest building in Malaysia and the fifth tallest building in South East Asia is also located in the GT.

The W Kuala Lumpur has direct frontage and immediate access to and from Jalan Ampang and connects to Jalan Sultan Ismail, Jalan Yap Kwan Seng, Jalan P Ramlee and Jalan Tun Razak.

The world renowned Petronas Twin Towers and Suria KLCC Shopping Centre, which form part of the integrated Kuala Lumpur City Centre (KLCC) development, are approximately 350 metres (to the east) or 5 minutes walk from the hotel. The KLCC is a landmark development which comprises a number of prime office buildings (Petronas Twin Towers, Menara Maxis, Menara ExxonMobil, Permata Sapura Tower), Mandarin Oriental Hotel, Traders Hotel Kuala Lumpur, Suria KLCC, Kuala Lumpur Convention Centre and Binjai on the Park (condominium). The KLCC development overlooks a 20-hectare (50-acre) metropolitan park while Ombak KLCC, a new retail cum lifestyle destination commenced operations in August 2026.

Other prominent developments in the vicinity of W Kuala Lumpur include the "Four Seasons Place", which comprises the Four Seasons Hotel and Residences and The Shoppes (retail centre). Other prominent mixed developments in the vicinity of W Kuala Lumpur include Avenue K, a mixed development comprising of K Residence (residential tower) on top of a six storey retail podium, Star Residences Kuala Lumpur (residences and retail shops), Oxley Towers Kuala Lumpur (residences, hotels, office towers on top of a retail podium - near completion) and Armani Hallson KLCC (small office home office and small office versatile office – SOHO / SOVO, under construction). The Tun Razak Exchange (TRX), Malaysia's International Financial Centre is located 4 km / 15 minutes' drive from W Kuala Lumpur.

The Light Rail Transit (LRT) Kelana Jaya Line KLCC underground station which is within the "Avenue K" development is approximately 500 metres to the east of W Kuala Lumpur while the Persiaran KLCC Mass Rapid Transit (MRT, Putrajaya Line) Station is about 1 km walk from W Kuala Lumpur.

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Other notable office buildings in the vicinity of W Hotel Kuala Lumpur include Public Bank HQ, Bangkok Bank Tower, Bank Simpanan Nasional (BSN) HQ, Wisma Golden Eagle Realty, Menara TA Global, Bangunan AmFinance, Bangunan Getah Asli, Wisma Rohas Perkasa, Menara Prestige, Integra Tower, Vista Tower, Ilham Tower and Wisma Hong Leong.

Prominent hotels located in the Golden Triangle and in the vicinity of W Kuala Lumpur include the Crowne Plaza, the Mandarin Oriental, The Traders Hotel, Renaissance Kuala Lumpur, Four Points Kuala Lumpur, the Four Seasons Kuala Lumpur, InterContinental Kuala Lumpur, Element Kuala Lumpur, Hyatt Centric Kuala Lumpur, Hotel Indigo on the Park Kuala Lumpur, the Shangri-La Kuala Lumpur, the EQ Kuala Lumpur and the Concorde hotel.

The Bukit Bintang shopping belt which houses the Pavilion Kuala Lumpur, Lot 10, Starhill Gallery and Fahrenheit 88 is about 2 km /12 minutes' drive from W Hotel Kuala Lumpur.

In addition to the Petronas Twin Towers, the other landmark buildings and towers in Kuala Lumpur including KL Tower, the Exchange 106 and Merdeka 118 tower are located within 2 - 4 km or 10 - 20 minutes' drive from W Kuala Lumpur.

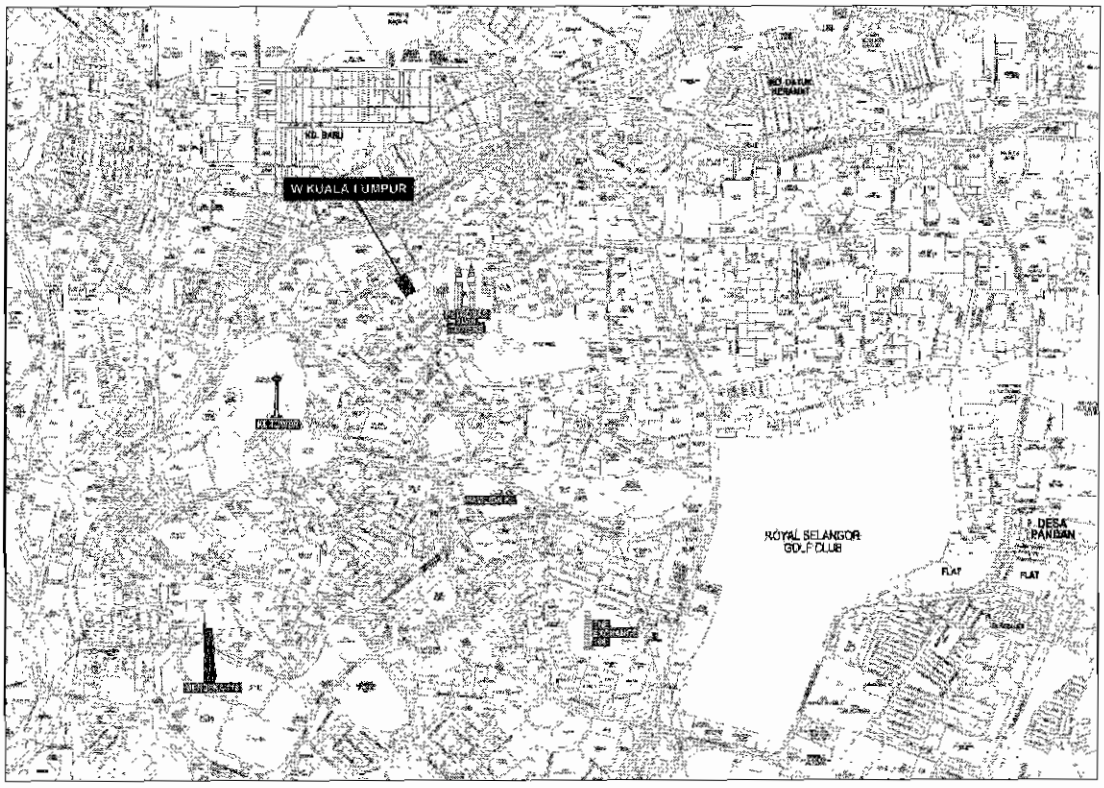
W Kuala Lumpur central location in Kuala Lumpur city centre is easily accessible from major highways linking Kuala Lumpur to various parts of the Klang Valley including the Kuala Lumpur International Airport (KLIA, via MEX Highway, 56 minutes / 59 km).

The main access to W Kuala Lumpur is via Jalan Ampang which connects to other major roads in the city centre such as Jalan Tun Razak, Jalan Sultan Ismail, as well as, highways such as Maju Expressway (MEX), Setiawangsa – Pantai Expressway (SPE), Duta Ulu Kelang Expressway (DUKE), Middle Ring Road II (MRRII) and Ampang Kuala Lumpur Kelang Elevated Highway (AKLEH).

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**Figure 13.1 : Map showing the location of W Kuala Lumpur in relation to its surrounding area**




Source: JLW Research

## 13.2 Description of W Kuala Lumpur

| | |
|---|---|
| **Address** | 121, Jalan Ampang, Kuala Lumpur |
| **Description** | A 25 storey hotel within a 55 storey mixed development<br>Integrate with 353 units of serviced residences (The Residence) |
| **Star Category** | 5 Star Luxury International Hotel |
| **Year Commence Operations** | 8 years (2018) |
| **Hotel Manager** | Starwood Asia Pacific Hotels & Resorts Pte Ltd |
| **No of Room** | 150* |
| **Size of Rooms (sq. m)** | Standard King / Double Queen: 42<br>Deluxe King / Double Queen: 42<br>Premier King: 50<br>Studio Suite: 92<br>Supreme Suite: 105<br>Penthouse II: 175<br>Penthouse I: 520 |
| **Facilities** | ▪ High speed WiFi, 24 hours gymnasium, swimming pool, spa<br>▪ 4 food and beverage outlets including a pool bar<br>▪ 1 ballroom, 6 meeting rooms |

| | |
|---|---|
| **No. of Car Park** | ▪ 306 single car park bays and 20 tandem car park bays<br>▪ Complimentary for inhouse guests |
| **Features** | ▪ Prime location, 350 meters from Petronas Twin Towers, Suria KLCC<br>▪ Unobstructed view of the Petronas Twin Towers<br>▪ Iconic WET Deck Pool Bar with KLCC views<br>▪ AWAY® Spa for Signature Treatments<br>▪ Multiple Award - Winning Restaurants (YEN / Cantonese Restaurant and FLOCK / all day dining)<br>▪ Bold luxury lifestyle vibrant hotel with fashion forward, social energy<br>▪ Integrate with residential units |
| **Promotion Room Rate**/Night (for 14 October 2026)** | RM 1,220 + |

*additional 9 rooms to be completed in January 2027
**for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11 August 2026 from hotel website
Source: IOI Properties Group, Hotel Website, JLW Research

### 13.3 Performance

The hotel's prominent location at the doorstep of the iconic Petronas Twin Towers, supported by the vibrant and lively and energetic ambiance of the hotel has been the main draw of the hotel, especially to the vibrant young professionals, families and travelers. Its location in the heart of Kuala Lumpur city centre which offers a wide range of food and beverage outlets, easy access to prominent retail centres and tourist attractions have also made the hotel a popular choice among both corporate and leisure guests.

With the hotel being operated by Marriott International, a leading global hotel management company has further strengthened the appeal of W Kuala Lumpur.

Within one year of acquisition, (note hotel acquisition was completed in February 2024) W Kuala Lumpur recorded an average occupancy rate of 81.9%, which superseded the average occupancy rate of the identified 5 Star hotels, which was 66% in 2024. The W Kuala Lumpur occupancy rate was relatively stable at 81.7% in 2025, despite the emergence of several new 5 Star hotels in recent years in Kuala Lumpur city centre. As at financial period ending 31 May 2026, the average occupancy rate for W Kuala Lumpur was 78.8%.

W Kuala Lumpur has also registered an outstanding performance and achieved an average daily room rate of RM1,029 per room in 2024 which is almost double the average daily room rate of RM556 per room achieved by the identified 5 Star hotels, and continued to improve to RM1,118 per room per night for the financial year end 2025 and RM1,123 per room per night for financial period end 31 May 2026.

There are plans to upgrade the facilities within W Kuala Lumpur, to further enhance the hotel's attractiveness and improve guest expectations. Among the improvements that have been made and planned for W Kuala Lumpur are listed as follows:

| Target Implementation | |
|---|---|
| Completed | Renovation of the Yen Restaurant which involves a new layout and a private room<br><br>Renovation of the meeting rooms |
| Completed | Renovation of the spa which involves converting part of the spa to guestrooms |
| April 2026 | Renovation of the rooms |

### 13.4 Achievements

| Year Achieved | Awards | |
|---|---|---|
| 2018 | Harper's Bazaar Spa Awards 2019 | AWAY® Spa at W Kuala Lumpur : Atoxylene : BEST SOS FACIAL |
| | Amaro Di Angostura VERSUS competition 2018 | WET DECK : (Junior & Affie Adut) winner |
| 2019 | Haute Grandeur Global Excellence Awards 2019 | ▪ Best Urban Hotel on a Global Level – W Kuala Lumpur<br>▪ Best Design Hotel in Asia – W Kuala Lumpur<br>▪ Best New Hotel Spa in Asia – AWAY® Spa at W Kuala Lumpur<br>▪ Best Spa Design in Malaysia – AWAY® Spa at W Kuala Lumpur |
| | 30th Annual TTG Travel Awards 2019 | Best City Hotel – Kuala Lumpur |
| | Smart Travel Asia 2019 Best In Travel Awards | Top 25 City Hotels in APAC - #14 |
| 2019 | Global Gourmet Chef Par Excellence Culinary Competition | Wong Seng Yuin, YEN |
| | Top 52 Best Restaurants & Bars | WET DECK |
| 2020 | FEMALE Rest & Relax List 2020 | Best Hot-Stone Massage: W Kuala Lumpur - Away Spa On The Rocks Treatment |
| | T Dining Malaysia Best Restaurants Awards 2020 by Malaysia Tatler | Best Sustainable Restaurant - Flock |
| | World Luxury Spa Awards 2020 | Luxury Urban Escape – AWAY® Spa, W Kuala Lumpur |
| | World Luxury Restaurant Awards 2020 | Best Chinese Cuisine – YEN |
| | Harper's Bazaar Spa Awards 2020 | Local Malay Urut: Best Malay Full Body Massage - Ignite Me: Best Rejuvenating Full Body Treatment |
| 2021 | 2021 Travellers' Choice Award Winner | ▪ WET Deck<br>▪ Yen<br>▪ Flock |

| Year Achieved | Awards | |
|---|---|---|
| 2023 | Luxury Lifestyle Awards | ▪ Best Luxury City Hotel in Malaysia<br>▪ YEN became a winner of Luxury Lifestyle Awards 2023 in the category of Best Luxury Chinese Cuisine in Kuala Lumpur, Malaysia<br>▪ FLOCK became a winner of Luxury Lifestyle Awards 2023 in the category of Best Luxury Asian Fusion Cuisine in Kuala Lumpur, Malaysia<br>▪ WET DECK became a winner of Luxury Lifestyle Awards 2023 in the category of Best Luxury International Restaurant in Kuala Lumpur, Malaysia |
| | Lifestyle Asia | The Good Life Awards |
| 2024 | Tatler Dining Guide 2024 | YEN @ W Kuala Lumpur |
| | Travel + Leisure 2024 Asia Pacific Luxury Awards | Best Hotel Pools in Malaysia, W Kuala Lumpur #10 |
| | Trip Advisor | YEN & WET Deck Travellers' Choice Awards Winner 2024 |
| | Travel Daily Media | Luxury Hotel of the Year - Malaysia at the TDM Travel Trade Excellence Awards 2024 |
| | 2024 Haute Grandeur Global Excellence Awards. | W Kuala Lumpur has won an Excellence Award in the following categories:<br>▪ Best Urban Hotel in Asia<br>▪ Best Culinary Experience in Malaysia<br>▪ Best Rooftop View Hotel in Malaysia<br>▪ Best Wedding Hotel in Malaysia<br>▪ Most Luxurious Suite in Malaysia |
| | Luxury Lifestyle Awards | Best Luxury City Hotel in Malaysia |

### 13.5 Comparative Analysis

A number of hotels in the vicinity of W Kuala Lumpur have been selected as comparison and competitors.

Seven existing hotels in the vicinity of W Kuala Lumpur with a total of 2,102 rooms have been identified as comparison and competitors. Except for St Regis hotel which is located in Bangsar / Pantai locality, the other hotels are all located in the Golden Triangle of Kuala Lumpur.

The number of rooms provided within the hotel range between 55 and 629 rooms and the hotels are between 1 year and 29 years. The promotion room rate of the lowest room category within the identified hotels ranges between RM728+ and RM2,240+ per room per night.

Comparatively, W Kuala Lumpur is one of the "newer" 5 Star Luxury hotels in Kuala Lumpur. The hotel has the second lowest number of room inventory when compared with the other luxury hotels identified.

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Registration No.: 198101012087

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The identified hotels are as follows:

**Selected 5 Star Hotels in the Vicinity of W Kuala Lumpur**

| Description | W Kuala Lumpur | The Ritz Carlton Kuala Lumpur | Mandarin Oriental, Kuala Lumpur | Grand Hyatt Kuala Lumpur | The St Regis Kuala Lumpur | Banyan Tree Kuala Lumpur | Four Seasons Hotel Kuala Lumpur | Park Hyatt Kuala Lumpur |
|---|---|---|---|---|---|---|---|---|
| **Location** | Jalan Ampang | Jalan Imbi | Kuala Lumpur City Centre (KLCC) | Jalan Pinang | Jalan Stesen Sentral 2 | Jalan Conlay | Jalan Ampang | Warisan Merdeka Tower |
| **Distance from W Kuala Lumpur (km)** | - | 3 | 0.5 (walk) | 1.3 | 7 | 3 | 1 | 4 |
| **Star Category** | 5 Star Luxury | 5 Star Luxury | 5 Star Luxury | 5 Star | 5 Star Luxury | 5 Star Luxury | 5 Star Luxury | 5 Star Luxury |
| **No. of Years In Operations** | 8 years | ▪ 29 years<br>▪ Major renovation in 2016 (10 years) | ▪ 28 years<br>▪ Has undergone several renovations and updates over the years | 14 years | 10 years | 8 years | 8 years | 1 year |
| **Hotel Manager* / Operator (Foreign/ Local)** | Starwood Asia Pacific Hotels & Resorts Pte Ltd / Foreign | Marriott International / Foreign | Mandarin Oriental / Foreign | Hyatt Hotels & Resorts / Foreign | Marriott International / Foreign | Banyan Tree (Accor) / Foreign | Four Seasons Hotels and Resorts / Foreign | Hyatt Hotels & Resorts / Foreign |
| **No. of Rooms** | 150** | 311 | 629 | 411 | 208 | 55 | 236 | 252 |
| **Size of Rooms** | ▪ Standard King / Double Queen - 42<br>▪ Deluxe King / Double Queen - 42<br>▪ Premier King - 50<br>▪ Studio Suite - 92<br>▪ Supreme Suite - 105<br>▪ Penthouse II - 175<br>▪ Penthouse I - 520 | ▪ Deluxe / Twin – 40<br>▪ Executive Deluxe - 45<br>▪ Junior/ Club Suite – 68<br>▪ 2 bedroom suite – 175<br>▪ 3 bedroom suite – 210<br>▪ Ritz Carlton Suite – 250 | ▪ Deluxe / Club – 40<br>▪ Executive / Club – 48<br>▪ Mandarin Oriental – 82<br>▪ 2 bedroom apartment – 130<br>▪ 3 bedroom apartment – 152<br>▪ Suites – 82 to 320 | ▪ King/ Twin/ Club – 65<br>▪ Deluxe King – 65<br>▪ Grand Suites – 105<br>▪ Junior Executive Suite – 152<br>▪ Diplomat Suite – 242<br>▪ Presidential suite – 340 | ▪ King / Queen – 63<br>▪ Suites – 138 to 353 | ▪ Banyan Retreat King / Queen / Signature – 51 to 63<br>▪ Signature Sky King / Twin – 54 to 67<br>▪ Suite – 62 & 90<br>▪ Signature Wellbeing – 63 to 67 | ▪ City view – 52 to 55<br>▪ Pool garden view – 57 to 62<br>▪ Parkview – 44<br>▪ Premier park view – 58 to 64<br>▪ Club premier – 58 to 64<br>▪ Suites – 74 to 241<br>▪ 1 bedroom apartment – 102<br>▪ 2 bedroom apartments – 115 to 133 | ▪ King / Twin – 53 to 59<br>▪ Corner – 57 to 89<br>▪ Deluxe King / Twin – 58 to 83<br>▪ King studio – 74 to 79<br>▪ Park suite – 104 to 115 |
| **Facilities** | ▪ High speed WiFi, 24 hours gymnasium, swimming pool, spa<br>▪ 4 food and beverage outlets including a pool bar | ▪ 14 meeting rooms<br>▪ 1 hall<br>▪ 1 lounge<br>▪ 3 restaurants<br>▪ Spa<br>▪ Fitness Centre | ▪ 6 meeting rooms<br>▪ 1 all day dining<br>▪ 1 restaurant<br>▪ 1 bakery<br>▪ 1 bar<br>▪ Sky infinity pool<br>▪ Fitness centre | ▪ 15 meeting rooms<br>▪ 1 ballroom<br>▪ 2 event space<br>▪ 1 all day dining<br>▪ 2 restaurants<br>▪ Spa | ▪ 17 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 3 restaurants<br>▪ 2 bars<br>▪ 1 coffee house | ▪ 2 meeting rooms<br>▪ 1 event space<br>▪ 1 artisan bakery<br>▪ 1 all day dining<br>▪ 1 restaurant | ▪ 15 meeting rooms<br>▪ 2 ballrooms<br>▪ 1 all day dining<br>▪ 1 restaurant (Chinese)<br>▪ 1 lounge | ▪ 6 meeting rooms<br>▪ 1 all day dining<br>▪ 1 restaurant<br>▪ 1 bakery<br>▪ 1 bar<br>▪ Sky infinity pool<br>▪ Fitness centre |

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| Description | W Kuala Lumpur | The Ritz Carlton Kuala Lumpur | Mandarin Oriental, Kuala Lumpur | Grand Hyatt Kuala Lumpur | The St Regis Kuala Lumpur | Banyan Tree Kuala Lumpur | Four Seasons Hotel Kuala Lumpur | Park Hyatt Kuala Lumpur |
|---|---|---|---|---|---|---|---|---|
| | ▪ 1 ballroom, 5 meeting rooms | ▪ Swimming pool | ▪ Spa<br>▪ Fitness Centre<br>▪ Swimming pool | | ▪ Spa<br>▪ Swimming pool<br>▪ Gym<br>▪ Kids club | ▪ 2 bars<br>▪ Spa<br>▪ Swimming pool<br>▪ Fitness Centre | ▪ 1 bar<br>▪ 1 pool bar<br>▪ Spa<br>▪ Swimming pool<br>▪ Gymnasium | ▪ Spa<br>▪ Fitness Centre<br>▪ Swimming pool |
| **Feature** | ▪ Prime location, 350 metres from Petronas Twin Towers, Suria KLCC.<br>▪ Unobstructed view of the Petronas Twin Towers<br>▪ Iconic WET Deck Pool Bar with KLCC views<br>▪ AWAY® Spa for Signature Treatments<br>▪ Multiple Award-Winning Restaurants (YEN / Centonese Restaurant and FLOCK / all day dining)<br>▪ Bold luxury lifestyle vibrant hotel with fashion forward, social energy<br>▪ Integrate with residential units | ▪ Close to Bukit Bintang shopping belt & TRX | ▪ Part of KLCC development which comprises of the Petronas Twin Towers, Suria KLCC, Kuala Lumpur Convention Centre, a 50-acre public park<br>▪ Next to Petronas Twin Towers<br>▪ Unobstructed view of the towers<br>▪ Next to Suria KLCC | ▪ Adjacent to KLCC, particularly the Kuala Lumpur Convention Centre<br>▪ Panoramic city view – overlooking the Petronas Twin Towers | ▪ Within KL Sentral transportation hub<br>▪ Integrate with residential units | ▪ Directly connected to Pavilion Kuala Lumpur (retail centre)<br>▪ Integrate with residential units | ▪ Adjacent to KLCC<br>▪ Across Suria KLCC<br>▪ Close view of Petronas Twin Towers<br>▪ Integrate with residentiel and retail | ▪ On the upper floor of Warisan Merdeka 118 Tower, the tallest building in Malaysia, second tallest in the world.<br>▪ Within Warisan Merdeka integrated development comprises of office, retail centre (under construction), residential units (future development) |
| **Promotion Room Rate Per Night *** (for 14 October 2026)** | RM 1,220 + | RM728+ | RM1,160 + | RM1,212+ | RM1,250 + | RM1,160 + | RM2,240 + (a minimum of 2- night stay) | RM1,670 + |

*hotel manager for W Kuala Lumpur
**additional 9 rooms to be completed in January 2027
*** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11 August 2026 from the respective hotel website

## 13.6 Future Supply

Five future hotels with a total of 1,404 rooms have been identified as future competitors. All the hotels are under construction and are expected to complete between 3Q26 and 2027. The number of room inventories of the hotels ranges between 198 rooms and 481 rooms. Two of the hotels, namely SO Sofitel Kuala Lumpur (207 rooms) and The Langham Kuala Lumpur (198 rooms) are located close to W Kuala Lumpur while the other three hotels are located close to the Tun Razak Exchange (TRX) commercial area and the Bukit Bintang shopping belt.

The identified hotels are as follows:

**Selected Future Luxury 5 Star Hotels in The Vicinity of W Kuala Lumpur**

| Expected Completion | Project | Location / Distance from W Kuala Lumpur (approx.) | No. of Rooms | Operator |
|---|---|---|---|---|
| 2026 | SO Sofitel Kuala Lumpur | Jalan Ampang, GT / 700 m | 207 | Accor |
| | The Regent Kuala Lumpur | Jalan Tun Razak, GT / 4.3 km | 250 | IHG Hotels & Resorts |
| | Conrad Kuala Lumpur | Jalan Sultan Ismail, GT / 2 km | 481 | Hilton Hotels |
| 2027 | Waldorf Astoria | Jalan Raja Chulan, GT / 1.8 km | 268 | Hilton Hotels |
| | The Langham Kuala Lumpur | Jalan Ampang, GT/ 700 m | 198 | Langham Hospitality |

## 13.7 SWOT Analysis

### A. Strengths

- Strategic location with high visibility - prominent location along Jalan Ampang, one of KL's main thoroughfare.
- Proximity to other KL's tourist attractions and iconic buildings – Bukit Bintang shopping belt, TRX, Warisan Merdeka Tower, KL Tower.
- Adjacent to KLCC project – close to Petronas Twin Towers (KL's landmark), Suria KLCC retail centre (one of KL's premier retail centres).
- Unobstructed view of the Petronas Twin Towers – the tallest twin towers in the world, a major tourist attraction in Kuala Lumpur.
- Close to Kuala Lumpur Convention Centre (KL's major convention centre) - potential to tap on to the meeting, incentive, convention and exhibition (MICE) market.
- Easily accessible via Jalan Ampang which has easy access to major highways that eases traffic dispersal in the area
- Within KL major commercial centre – where there is a concentration of prime offices which accommodates multinational companies.

- "Small" number of room inventory - at 150 rooms, the number of rooms offered is considered "small". Comparatively the existing comparative hotels identified offered between 208 and 629 rooms, averaging at 300 rooms, while the future hotels (under construction) identified provide between 198 and 481 rooms, averaging at 281 rooms.
- Being a luxury brand, the small room inventory appeals to targeted guest profile.
- With a low room count, the hotel is better positioned to achieve favorable occupancy rates compared to larger properties with more extensive room inventory.
- Operated by Marriott International – a world leading hotel group for 9 consecutive years, top global hotel group (based on number of rooms as at end of 2024, Source: Bowo, MKG Consulting). The hotel enjoys an extensive global network with a large number of followers and has strong global brand recognition and brand loyalty programme.
- Recipient of multiple awards – increases market recognition, enhances credibility and elevates guests' confidence.

**B. Weaknesses**

- Traffic congestion during peak hours.
- Limited ability to cater to large groups (i.e. MICE), due to "small" number of room inventory.

**C. Opportunities**

- Relaxed government measures on visa requirement from China and India, two of the most populated countries in the world which are recording a surge in outbound tourism.
- Increase in the number of flights to Malaysia, which will contribute to an increase in the number of foreign tourists to Malaysia, especially Kuala Lumpur
- The WET Deck rooftop pool bar of the hotel offers a unique ambiance and stunning view of the Petronas Twin Towers.
- The hotel is close to the city's entertainment and nightlife spots.

**D. Threat**

- Regional competition for foreign tourists – which affects the growth in the number foreign tourist arrivals.
- Surge in the number of luxury hotels – market dilution, amid a slow growth in the number of tourist arrivals.
- Entrance of new hotel brand - providing "new" experiences to hotel guest.
- Uncertainties in global economy and increase geopolitical tension which may hinder travel decisions by international travelers.

### 13.8 Market Outlook

The market outlook of W Kuala Lumpur is positive, supported by the strategic location of the hotel in the heart of the Golden Triangle, which is the city's main commercial centre. It is within a short walking distance to the iconic Petronas Twin Towers, which is widely recognized as the country's premier tourist focal point. Other than the uninterrupted views of the Petronas Twin Towers, the hotel offers a "vibrant, bold, luxury and fashion forward lifestyle" which distinguishes the hotel from the other 5 Star Luxury hotels in Kuala Lumpur.

Its proximity to Kuala Lumpur's premier retail centres (i.e. Suria KLCC and Pavilion Kuala Lumpur) and Bukit Bintang shopping belt further enhance the appeal of the hotel.

With a strong marketing team from a leading global group, W Kuala Lumpur can expect to achieve and maintain high occupancy rates and room rates. Moreover, with a relatively small number of room inventory (150 rooms) it is easier to secure demand compared to the other luxury hotels identified (both existing and future) that have significantly larger room inventories.

Although a number of luxury hotels are expected to be completed in the next few years, the hotels do not enjoy the same locational advantage and attributes as W Kuala Lumpur.

The ongoing Middle East (US – Iran) has disrupted international air travel with significant airspace closures across the Middle East Regions which will lead to a reduced number of travelers from the long haul flights from Europe and the Middle East. However, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up a significant percentage of tourist arrivals to Malaysia.

The hotel guest profile at W Kuala Lumpur has predominantly been Malaysians (27% of the top 15 hotel guests) followed by the guests from China (25%), South East Asia (14%) and Asia (13%), which collectively accounts for 79% of the top 15 hotel guests. The foreign hotel guest profile of the hotels W Kuala Lumpur aligns with the profile of tourists to Malaysia.

With the hike in airfares and the disruption in the air travel, travelers and holidaymakers are expected to shift their travel plans within the region. With Asia including Malaysia being a 'safe' travel destination, there is potential for tourists from the non-conventional and emerging regions (such as Central Asia, Scandinavia) to travel to Malaysia as an accessible alternative destination, supported by attractive room rates, well developed infrastructure and ample modern facilities and amenities available.

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## 14.0 REVIEW OF REIT PORTFOLIO - COURTYARD BY MARRIOTT PENANG

### 14.1 Location Analysis

Courtyard by Marriott Penang is a mixed development consisting of residential, office suites and hotel room within two tower blocks on top of a podium block. The 12 level podium block accommodates retail, car park and the facilities for the hotel and the residences.

Courtyard by Marriott Penang is located at Jalan Macalister within George Town, World Heritage UNESCO site. It is located almost at the intersection of Jalan Macalister and Jalan Anson which is adjacent to the historic city of George Town. The historic city of George Town is bounded by the Straits of Malacca, Love Lane, Gat Lebuh Melayu, Lorong Carnarvon and Lebuh Carnarvon, which accommodate more than 1,700 units of historic buildings, some of which are being used as museums, boutique hotels, places of worships, Government office or public space, as well as, tourist attractions.

The Courtyard by Marriott Penang has direct frontage to Jalan Macalister which is one of the main thoroughfares connecting different parts of the city. It is prominently located close to the cross section of Jalan Anson and Jalan Macalister. Its immediate surroundings are a mixture of low rise commercial buildings, old bungalows, several new high rise developments and a variety of eateries.

The hotel is close to major commercial centres, places of interest while Penang's beach and nature parks are less than an hour from the hotel.

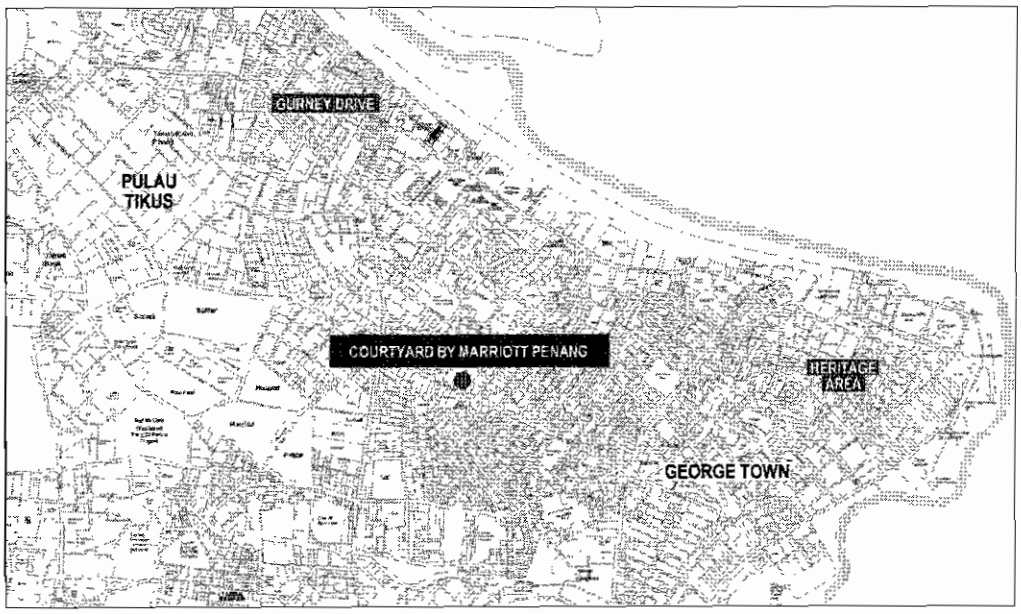
| Places of Interest | Distance / Drive Time * |
|---|---|
| Island Hospital | 1.6 km / 5 minutes |
| Komtar / The TOP Theme Park | 1.7 km / 6 minutes |
| 1st Avenue Mall | 2 km / 7 minutes |
| Gleneagles Penang | 2.2 km / 6 minutes |
| Penang Adventist | 2.9 km / 8 minutes |
| Northam Beach | 3 km / 7 minutes |
| Gurney Plaza (retail centre) | 3.5 km / 8 minutes |
| Fort Cornwallis / Esplanade / Penang Cruise Terminal | 4 km / 10 minutes |
| Gurney Bay Park | 4 km / 11 minutes |
| Pengkalan Raja UDA ferry terminal | 4.2 km / 8 minutes |
| Clan Jetties of Penang | 5 km / 13 minutes |
| Penang Hill | 5.8 km / 17 minutes |
| Penang Waterfront Convention Centre (The Light City) | 8.0 km / 16 minutes |
| Queensbay Mall | 12 km / 19 minutes |
| Batu Ferringhi | 15 km / 32 minutes |
| SPICE Convention Centre | 15 km / 35 minutes |
| Penang International Airport | 18 km / 25 minutes |
| Bayan Lepas Industrial Park | 20 km / 30 minutes |
| Escape Penang / Entopia Buterfly Park | 21 km / 40 minutes |
| Batu Kawan Industrial Park | 38.8 km / 38 minutes |

* Off peak

The Courtyard Marriott Penang is centrally located in George Town city centre with easy access to major highways such as Tun Dr Lim Chong Eu Highway which provides direct access to the southern part of Penang Island. The highway also links the city with the Penang Bridge and onto the mainland. The hotel also has easy access to Federal Route 6 (i.e. Jalan Kelawei, Jalan Tanjung Tokong etc) that leads to Batu Ferringhi, to the north of the island.

Accessibility to the hotel via public transport is expected to improve in the future with the completion of the Penang Mutiara Line Light Rail Transit (LRT) in year 2031. The LRT line will connect the city centre (from Komtar LRT station) with Penang airport and to Penang South Reclamation Island A.

**Figure 14.1 : Map showing the location of Courtyard by Marriott Penang in relation to its surrounding area.**




Source: JLW Research

## 14.2 Description of Courtyard by Marriott Penang

| Description | Courtyard by Marriott Penang |
|---|---|
| **Address** | 281D, Jalan Macalister, George Town |
| **Description** | ▪ A 33 storey mixed development consisting of 2 towers on top of commercial and car park podium<br>▪ Tower A - Hotel (10 storey) and offices (10 storey)<br>▪ Tower B - Residences<br>▪ Retail podium |
| **Age of Property** | 8 years (2018) |
| **No of Room** | 199 |
| **Star Category** | 4 Star / Business and Leisure Hotel |
| **Hotel Manager** | Luxury Hotels International Management Company B.V.(Malaysia Branch) |
| **Size of Rooms (sq. m)** | ▪ Twin / King - 32<br>▪ Larger room - 43<br>▪ 1 bedroom - 64 |
| **Facilities** | ▪ WiFi, outdoor pool, poolside bar/ BBQ deck, 24 hours gym, sauna & steam room<br>▪ 1 restaurant, 1 bar<br>▪ 5 meeting rooms, 1 pillarless ballroom, outdoor event space (poolside terrace) |
| **No. of Car Park** | ▪ 153 single car park bays and 2 tandem car park bays and 3 coach bays<br>▪ Complimentary parking for inhouse guests |
| **Features** | ▪ Within the heart of George Town World Heritage UNESCO site<br>▪ The first rooftop bar with an infinity pool in Penang<br>▪ Saltwater infinity pool, 24 hours gym |
| **Promotion Room Rate*/Night (for 14 October 2026)** | RM590++ |

* for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11 August 2026 from the hotel website
Source: IOI Properties Group Berhad (IOIPG), Hotel Website, JLW Research

## 14.3 Performance

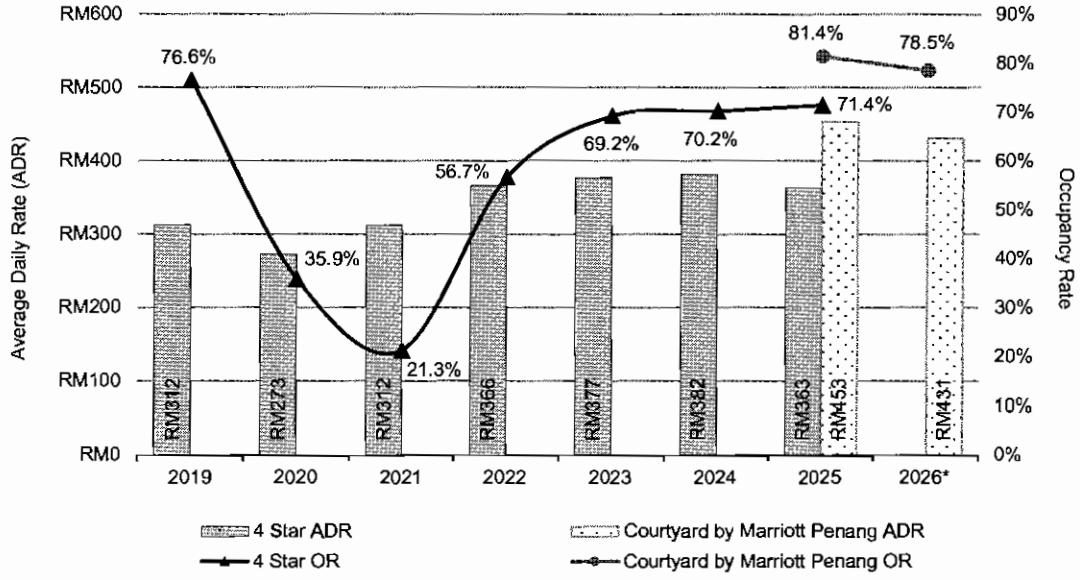
The hotel was acquired by IOIPG in January 2024 and the transaction was completed in July 2024.

For the financial year 30 June 2025, the Courtyard by Marriott Penang hotel recorded an average occupancy rate of 81.4% and average daily rate of RM453. Comparatively, the identified 4 Star hotel has been successful in securing higher than market average occupancy rate (of 71% in 2025) and daily room rate (of RM363 per night) in 2025. As at financial period ending 31 May 2026, the average occupancy rate and average daily room rate of Courtyard by Marriott Penang was 78.5% and RM431 per room per night respectively.

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**Chart 14.3 : Average Occupancy Rate (OR) and Average Daily Rate (ADR) of Courtyard by Marriott Penang and Selected 4 Star Hotels in Penang**




Nota: Courtyard by Marriott Penang was acquired in 2024, information for 2024 and preceding years is not available.
* 2026's data for Courtyard by Marriott Penang is based on FPE 31 May 2026
* Data for 4 Star Hotels in Penang for 1Q26 and 2Q26 are not available
Source: Sunway REIT Integrated Report and Shangri-La Hotels (Malaysia) Berhad Annual Report (Sunway Hotel George Town, JEN Penang George Town, Shangri-La Golden Sands Hotel)

The Courtyard by Marriott Penang's location in the heart of the historic city of George Town is the main draw of the hotel. Hotels in George Town city centre are favoured by both domestic and foreign travelers due the city's convenient location within established commercial centres, close to tourist attractions. Furthermore, Courtyard Marriott Penang is the first 4 Star Marriott hotel brand in Penang.

With the hotel being operated by Marriott International, a leading global hotel management company has further strengthened the appeal of Courtyard by Marriott Penang.

## 14.4 Achievements

| Year Achieved | Awards | |
|---|---|---|
| 2024 | Luxury Lifestyle Awards (LLA) 2024 | Top 100 of the World<br>- Nomination by Top 100 luxury hotels & resorts of the world<br>- Awarded the LLA based on overall excellence and is featured in Top 100 annual registry of industry leaders |

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### 14.5 Comparative Analysis

A number of hotels in the vicinity of Courtyard by Marriott Penang have been selected as comparison and competitors.

Ten existing hotels with a total of 2,649 rooms have been identified as comparison and potential competitors. All the hotels are all located in the City (George Town).

The number of rooms provided within the hotel range between 100 and 451 rooms. The age of the hotels are from 1 year to 32 years.

The promotion room rate of the lowest room category within the identified hotels range between RM238+ and RM490+ per room per night.

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The identified hotels are as follows:

**Selected 4 Star Hotels in the Vicinity of Courtyard by Marriott Penang**

| Description | Courtyard by Marriott Penang | Sunway Hotel George Town | Jen Hotel Penang by Shangri La | Cititel Penang | St Giles Wembley | Royal Chulan Penang | OZO George Town Penang | Lyf George Town | Landison Hotel |
|---|---|---|---|---|---|---|---|---|---|
| **Location** | Jalan Macalister, George Town | Lorong Baru, Off Jalan Macalister | Jalan Magazine | Jalan Penang | Jalan Magazine | Pengkalan Weld | Jalan Argyll | Jalan Penang | Jalan Macalister |
| **Distance from Courtyard by Marriott Penang Hotel (km)** | - | 0.8 | 2 | 3 | 2 | 4 | 2 | 2 | 0.35 |
| **Star Category** | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star | 4 Star |
| **Years in Operations** | 6 years | 32 years | ▪ 31 years<br>▪ Was Traders Hotel and rebranded to Jen Hotel 11 years ago | 29 years | 11 years | 12 years | 6 years | 1 year | 1 yeer |
| **Hotel Manager* / Operator (Foreign/ Local)** | Luxury Hotels International Management Company B.V.(Malaysia Branch)/ Foreign | Sunway Hotels & Resorts / Local | Shangri-La Hotels and Resorts / Foreign | Cititel Hotel Management (CHM) / Local | Cititel Hotel Management (CHM) / Local | Boustead Hotels & Resorts / Local | Oynx Hospitality / Foreign | The Ascott Limited / Foreign | GCG Development Sdn Bhd (owner operator) / Local |
| **No. of Rooms** | 199 | 250 | 443 | 451 | 415 | 179 | 141 | 138 | 100 |
| **Size of Rooms (sq m)** | ▪ Twin / King - 32<br>▪ Larger room - 43<br>▪ 1 bedroom - 64 | ▪ Superior / Deluxe – 28<br>▪ Family / Premier / Executive – 28<br>▪ Deluxe Plus – 32<br>▪ Suites – 56 – 61 | ▪ Deluxe/ Club – 28<br>▪ Family – 32 | ▪ Standard / Superior / Deluxe – 22<br>▪ Executive – 53 | ▪ Urban – 24<br>▪ Premier – 28<br>▪ Executive – 44 | ▪ Superior – 30<br>▪ Deluxe – 35<br>▪ Junior triple – 52<br>▪ Family room – 52<br>▪ Suites – 44 – 128 | ▪ Superior / Deluxe – 25<br>▪ Superior 2 bedroom – 50<br>▪ 1 bedroom suites – 50<br>▪ 2 bedroom suites – 75 | ▪ Studio – 18 – 19<br>▪ Studio for 2 – 28<br>▪ 2 bedroom – 42<br>▪ 3 bedroom – 60 | ▪ Standard – 16<br>▪ Deluxe – 19<br>▪ Standard family – 33<br>▪ Deluxe family – 37<br>▪ 2 bedroom – 75<br>▪ 3 bedroom – 108 |

Jones Lang Wootton

Proprietor: Singham Sulaiman Sdn. Bhd.
Registration No.: 198101012087

*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

| Description | Courtyard by Marriott Penang | Sunway Hotel George Town | Jen Hotel Penang by Shangri La | Cititel Penang | St Giles Wembley | Royal Chulan Penang | OZO George Town Penang | Lyf George Town | Landison Hotel |
|---|---|---|---|---|---|---|---|---|---|
| **Facilities** | ▪ 5 meeting rooms<br>▪ 1 pillarless ballroom<br>▪ Outdoor event space (pool side terrace)<br>▪ 24 hours gym<br>▪ Salt water infinity pool<br>▪ Sauna & steam rooms<br>▪ 1 all day dining<br>▪ 1 rooftop bar | ▪ 4 meeting rooms<br>▪ 1 function hall<br>▪ 1 all day dining<br>▪ Swimming pool<br>▪ 24 hours fitness centre | ▪ 7 meeting rooms<br>▪ 1 ballroom<br>▪ 1 lounge<br>▪ 1 all day dining<br>▪ Swimming pool<br>▪ Fitness Centre | ▪ 9 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 2 restaurants (Chinese & Japanese)<br>▪ Swimming pool<br>▪ Gymnasium<br>▪ Wellness Centre (reflexology & massage) | ▪ 10 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 1 lobby lounge<br>▪ 1 bar<br>▪ Gymnasium<br>▪ Swimming pool | ▪ 7 meeting rooms<br>▪ 1 ballroom<br>▪ 1 all day dining<br>▪ 1 learoom<br>▪ 1 poolside bar<br>▪ 1 lounge<br>▪ Swimming pool<br>▪ Gymnasium<br>▪ Spa | ▪ 1 meeting room<br>▪ 1 all day dining<br>▪ Fitness centre<br>▪ Roof top swimming pool | ▪ 1 meeting room<br>▪ 1 event space / co working space<br>▪ 1 Lounge<br>▪ Swimming pool<br>▪ Gymnasium<br>▪ Launderette<br>▪ Social kitchen | ▪ Swimming pool<br>▪ Family room<br>▪ Laundry<br>▪ Luggage storage |
| **Feature** | ▪ Within the heart of George Town World Heritage UNESCO site<br>▪ First rooftop bar with infinity pool in Penang | ▪ Location within the heart of George Town historical district<br>▪ Close to tourist attractions and eateries | ▪ In the heart of George Town historical district<br>▪ Close to tourist attractions and eateries<br>▪ Easy access to private transport (buses, taxis and trishaws) | ▪ In the heart of George Town historical district<br>▪ Within the "buffer zone" of Penang Heritage site<br>▪ Close to tourist attractions and eateries | ▪ In the heart of George Town historical district<br>▪ At the fringe of Penang Heritage site – close to tourist attractions | ▪ Within George Town UNESCO Heritage Site<br>▪ Part of hotel is a restored heritage building with colonial architecture<br>▪ Walking distance (500 m) to historical sites and tourist attractions (Fort Cornwallis, Esplanade) | ▪ In the heart of George Town historical district<br>▪ Within the "buffer zone" of Penang Heritage site<br>▪ Close to tourist attractions, eateries | ▪ In the heart of George Town historical district<br>▪ Within the "buffer zone" of Penang Heritage site<br>▪ A chic social lifestyle hotel that promotes guest interactions | In the heart of George Town historical district |
| **Promotion Room Rate Per Night **(for 14 October 2026)** | RM590+ | RM245+ | RM490+ | RM238+ | RM352+ | RM260+ | RM298+ | RM278+ excluding breakfast | RM254 including tax, without breakfast |

*hotel manager for Courtyard by Marriott Penang
** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee. Sourced on 11 August 2026 from the respective hotel website

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Registration No.: 198101012087

*Independent Property Market Report for a Portfolio of 9 Properties Located in Kuala Lumpur, Putrajaya, Puchong and Penang*

**Selected 4 Star Hotels in the Vicinity of Courtyard by Marriott Penang (Cont'd)**

| Description | Courtyard by Marriott Penang | Capri by Fraser | HARRIS Hotel & Conventions Sunshine Penang |
|---|---|---|---|
| **Location** | Jalan Macalister, George Town | Jalan Magazine, George Town | Air Itam |
| **Distance from Courtyard by Marriott Penang Hotel (km)** | - | 2.3 | 5.5 |
| **Star Category** | 4 Star | 4 Star | 4 Star |
| **Years in Operations** | 6 years | 3 months | 2 months |
| **Hotel Manager* / Operator (Foreign/ Local)** | Luxury Hotels International Management Company B.V.(Malaysia Branch)/ Foreign | Frasers Hospitality/ Foreign | The Ascott Limited / Foreign |
| **No. of Rooms** | 199 | 248 | 284 |
| **Size of Rooms (sq m)** | ▪ Twin / King - 32<br>▪ Larger room - 43<br>▪ 1 bedroom - 64 | ▪ Deluxe – 23 - 25<br>▪ Studio Deluxe – 28<br>▪ Premier – 30 – 33<br>▪ Studio Premier – 32 – 36<br>▪ 1 Bedroom Executive – 50 – 53<br>▪ 1 Bedroom Premier - 69 | ▪ King / Twin – 24<br>▪ Suite – 48 |
| **Facilities** | ▪ 5 meeting rooms<br>▪ 1 pillarless ballroom<br>▪ Outdoor event space (pool side terrace)<br>▪ 24 hours gym<br>▪ Salt water infinity pool<br>▪ Sauna & steam rooms<br>▪ 1 all day dining<br>▪ 1 rooftop bar | ▪ 2 meeting rooms<br>▪ 1 rooftop event space<br>▪ 24/7 gymnasium<br>▪ Yoga room<br>▪ Swimming pool<br>▪ Jacuzzi<br>▪ 1 all day dining<br>▪ Bar<br>▪ Laundrette<br>▪ Games room<br>▪ Automated Mechanical car park | ▪ 4 meeting rooms<br>▪ 1 grand ballroom<br>▪ 1 all day dining<br>▪ Swimming pool<br>▪ Children wading pool<br>▪ Playground<br>▪ Gymnasium |
| **Feature** | ▪ Within the heart of George Town World Heritage UNESCO site<br>▪ First rooftop bar with infinity pool in Penang | ▪ In the heart of George Town historical district<br>▪ Within the "buffer zone" of Penang Heritage site<br>▪ Close to tourist attractions and eateries | ▪ Integrate with Sunshine Central retail centre and Sunshine Towar (office)<br>▪ Close to Penang Hill and Kek Lok Si Temple<br>▪ Within Air Itam main commercial centre<br>▪ The largest grand ballroom in Air Hitam |
| **Promotion Room Rate Per Night **(for 14 October 2026)** | RM590+ | RM420+ | RM322+ |

** for lowest room category. Rate is inclusive of breakfast for 2 pax, excluding tax and fee.
Sourced on 11 August 2026 from the respective hotel website

### 14.6 Future Supply

Two hotels with a total of 579 rooms have been identified as future competitors. One is under construction while the other one hotel is under going rebranding exercise. These hotels are expected to commence operations by end of 2026. The identified hotels are as follows:

**Table 14.6 : Selected Future 4 Star Hotels in the Vicinity of Courtyard by Marriott Penang**

| Expected Completion | Project | Location / Distance from Courtyard by Marriott Penang (approx.) | No. of Rooms | Operator |
|---|---|---|---|---|
| 2026 | Hotel Royal Penang | Jalan Larut, City (George Town) / 1.9 km | 276 | New operator secured. Hotel will be rebranded. |
| | Galaxy Minyoun Penang | The Light City, Outside City / 10 km | 303 | The Minyoun Hospitality / Foreign |

### 14.7 SWOT Analysis

#### A. Strengths

- Within George Town city centre, close to heritage area and tourist attractions.
- High visibility - prominent location at the cross section of Jalan Anson and Jalan Macalister which are main throughfares in Penang.
- Uninterrupted view of the surroundings.
- Operated by Marriott International – a world leading hotel group for 9 consecutive years, top global hotel group (based on number of rooms as at end of 2024, Source: Bowo, MKG Consulting). The hotel enjoys an extensive global network with a large number of followers and has strong global brand recognition.
- Strong global customer loyalty programme whereby members can redeem or upgrade their room reservation.
- One of the few "new" 4 Star hotels in George Town operated by a renowned hotel chain operator.
- The only 4 Star hotel in Penang under Marriott International as the other hotels in Penang under Marriott International, are 5 Star hotels.
- High level of quality services, quality assurance.
- Recipient of Luxury Lifestyle award– increases market recognition, enhances credibility and elevates guests' confidence.
- Financially strong hotel owner who will support the hotel's long term sustainability.

**B. Weaknesses**

- The high room rate of the hotel may be a hindrance to some potential guests

**C. Opportunities**

- Relaxed government measures on visa requirement from China and India, two of the most populated countries in the world which are recording a surge in outbound tourism.
- Penang is well promoted for business, leisure, medical, heritage and cultural tourism which will enable the hotel to capture a broad target market from leisure, corporate and medical tourist.
- Potential growth in meeting, incentive, convention and exhibition (MICE) with the opening of Penang Waterfront Convention Centre at the Light City which is expected to attract international events and will boost demand for hotel rooms.
- Penang's enhances air connectivity as more airlines are to flying direct to Penang and the airport is expanding, thus the potential of bringing in a higher number of tourists.

**D. Threat**

- Competition especially from new and boutique hotels on Penang island which offer "attractive" room rates.
- Regional competition for foreign tourists – nominal growth in the number foreign tourist arrivals.
- Airbnb / short stay rental units sprouting – providing value for money to the hotel guests.
- Uncertainties in global economy and increase geopolitical tension may hinder travel decisions by international travelers.

## 14.8 Market Outlook

Penang's main appeal is "The George Town UNESCO World Heritage Site" which has positioned the island onto the global tourism map and the beaches at Batu Ferringhi are also a popular destination among foreign and domestic tourists.

The Penang state government is continuously promoting Penang as a tourist, business, medical, MICE, historical and cultural destination. As new attractions are being built with the aim to enhance Penang's tourism appeal, supported by infrastructure improvements that are ongoing and increase in investments, industrial and business activities will support the hotel industry. The presence of more international hotel brands supports the strong tourism growth in Penang and enhances Penang's appeal and position as a global tourism destination.

There are limited quality 4 Star hotels in George Town City as majority of the rooms (66% / 1,738 rooms from a total of 2,649 rooms identified) are within hotels which are 10 years and above and only 47% of the identified rooms are operated by foreign hoteliers. The Capri by Frasers is the only 4 Star hotel which may be a "direct" competitor in terms of its proximity to the Courtyard by Marriott Penang hotel and is operated by a foreign hotel operator with a global presence.

Courtyard by Marriott Penang has registered favourable occupancy rates and room rates due to its strategic location being centrally located between the historical area of George Town and the vibrant commercial area of Gurney drive, and the hotel's attributes in terms of comfort, "spaciousness" and the high level of services offered.

Marriott International, being a leading hotel operator for Courtyard by Marriott Penang has secured an average occupancy rate of about 80% and room rate of above RM430 per room per night, both surpassing the market average. Supported by the hotel's central location of between the historical area of George Town and the vibrant commercial area of Gurney drive and the hotel's attributes in terms of comfort, "spaciousness" and high level of services offered, the trend of securing high occupancy and room rate is expected to continue into the future, as the hotel appeals to both leisure and corporate hotel guests.

The ongoing Middle East (US – Iran) has disrupted international air travel with significant airspace closures across the Middle East Regions which will lead to a reduced number of travelers from the long haul flights from Europe and the Middle East. However, the ASEAN region has remained Malaysia's top source of tourist arrivals (of about 70%) followed by tourists from China which made up a significant percentage of tourist arrivals to Malaysia.

The hotel guest profile at Courtyard by Marriott Penang predominantly been from China (28% of the top 10 hotel guests) followed by Malaysians (26% of top 10 hotel guests) and South East Asia (23%) which collectively forms 77% of the top 10 hotel guests profile. The foreign hotel guest profile of Courtyard by Marriott Penang aligns with the top ten profile of tourists to Malaysia and top three tourist arrivals in Penang.

With Asia including Malaysia being a 'safe' travel destination and with more direct flights available between China and Penang, there is potential for a higher growth in the number of tourists from China to shift their travel plans to Penang and Malaysia, supported by the ease of communication, similar culture and food and the well developed infrastructure, ample modern facilities and amenities available. There is also a potential shift to inter regional travel within Asia / short haul flights and more local holidaying locally which will spillover to Penang tourism industry.

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**TAX CONSULTANT'S LETTER**
**ON TAXATION OF THE IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST AND UNIT HOLDERS**
**(Prepared for inclusion in this Prospectus)**

**PricewaterhouseCoopers Taxation Services Sdn Bhd**
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P.O. Box 10192
50706 Kuala Lumpur

**The Board of Directors**

IOIPG REIT Management Sdn Bhd
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62502 Putrajaya
Wilayah Persekutuan Putrajaya
Malaysia

MTrustee Berhad
2nd Floor, Plaza Armada
Lot 6, Lorong Utara C
Section 52
46200 Petaling Jaya
Selangor, Malaysia

Date: 12 October 2026

Dear Sirs,

**TAXATION OF IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("REIT") ("IOIPG REIT") AND UNIT HOLDERS**

This letter has been prepared for inclusion in the prospectus for IOIPG REIT in relation to the proposed initial public offering of the units of IOIPG REIT ("Prospectus").

The purpose of this letter is to provide prospective unit holders with an overview of the taxation of the IOIPG REIT and unit holders, from a Malaysia tax perspective.

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**Taxation of the IOIPG REIT**

**(1) General taxation**

The taxation of the IOIPG REIT is governed by Section 61, Section 61A and Section 63C of the Income Tax Act 1967 ("the Act").

IOIPG REIT will be regarded as a resident for Malaysia tax purposes, as its trustee is a tax resident in Malaysia.

Subject to certain exemptions, IOIPG REIT's income, comprising rental, interest (other than exempt interest), and other investment income derived from or accruing in Malaysia, will be subject to Malaysian income tax at the prevailing corporate tax rate of 24%. Certain allowable expenses and capital allowances can be set off against such taxable income.

In relation to Industrial Building Allowance ("IBA") claim, IOIPG REIT is not entitled to claim IBA on the office buildings and retail mall because such assets are not treated as "industrial buildings" under Schedule 3 of the Act. Likewise, no IBA is available on the hotels since IOIPG REIT will not be the operator as the hotels will be leased back to the respective hotel operating subsidiaries of IOI Properties Group Berhad ("IOIPG").

**(2) Tax transparency and distribution requirement**

Pursuant to Section 61A of the Act, the total income of a REIT listed on Bursa Malaysia Securities Berhad ("Bursa Securities") is fully exempt from tax for a year of assessment ("YA") if it distributes at least 90% of its total income to unit holders in the basis period for that YA. However, based on the Public Ruling No. 5/2017 (Taxation of Real Estate Investment Trust or Property Trust Fund) issued by the Inland Revenue Board ("IRB"), a listed REIT is accorded an administrative concession to satisfy the 90% distribution requirement within two (2) months after the close of the financial year that constitutes the basis period for the relevant YA to qualify for the exemption under Section 61A of the Act.

If less than 90% of the total income is distributed, IOIPG REIT's chargeable income will be taxed at 24%, and distributions to unit holders will carry a tax credit for the tax paid at IOIPG REIT level.

**(3) Exempt income**

Single-tier dividends received by IOIPG REIT from Malaysia tax-resident companies would be exempt from tax pursuant to Paragraph 12B, Schedule 6 of the Act.

Interest or profit[1] or discount income derived from the following is exempted from tax:

(a) Securities or bonds issued or guaranteed by the government of Malaysia;
(b) Sukuk or debentures[2], other than convertible loan stock, approved or authorised by, or lodged with, the Securities Commission Malaysia ("SC"); and
(c) Bon Simpanan Malaysia issued by Bank Negara Malaysia.

[1] Based on Section 2(7) of the Act, any reference to interest shall apply, mutatis mutandis, to gains or profits received and expenses incurred, in lieu of interest, in transactions conducted in accordance with the principles of Shariah. The effect of this is that any gains or profits received and expenses incurred, in lieu of interest, in transactions conducted in accordance with the principles of Shariah, will be accorded the same tax treatment as if they were interest.

[2] Structured products approved by the SC are deemed to be "debenture" under the Capital Markets and Services Act, 2007 and fall within the scope of exemption.

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In addition, interest income or profit received from the following is also exempted from tax:

(a) Any savings certificates issued by the government of Malaysia;
(b) A bank licensed under the Financial Services Act 2013, an Islamic bank licensed under the Islamic Financial Services Act 2013 or a development financial institution prescribed under the Development Financial Institutions Act 2002; and
(c) Bonds and securities issued by Pengurusan Danaharta Nasional Berhad.

Any of the above exempt income received by the IOIPG REIT, will not be included in arriving at its total income and expenses incurred in respect of such exempt income will be disregarded.

Exempt income received by IOIPG REIT will be available for distribution as non-taxable income to the unit holders.

**(4) Foreign-sourced income**

Foreign-sourced income, if any, received by IOIPG REIT will be taxable at 24% upon remittance into Malaysia. Any foreign tax suffered on the foreign-sourced income may be eligible for bilateral or unilateral credit against the Malaysia tax suffered, where applicable.

Pursuant to the Income Tax (Unit Trust in relation to Income Received in Malaysia from Outside Malaysia) (Exemption) Order 2024 [P.U.(A) 250/2024], unit trusts are given tax exemption on foreign-sourced income, including gains on the disposal of foreign capital assets, remitted into Malaysia from 1 January 2024 to 31 December 2026. However, this tax exemption does not apply to listed REIT approved by the Securities Commission Malaysia ("SC") which is specifically excluded in the exemption order.

**(5) Tax deductions**

Since rental income of a REIT is treated as business income, expenses incurred wholly and exclusively in the production of gross rental income are allowable as tax deductions.

In addition, in accordance with Income Tax (Deduction for Establishment Expenditure of Real Estate Investment Trust or Property Trust Fund) Rules 2006 [P.U. (A) 135/2006], establishment expenditure (i.e. legal, valuation and consultancy fees for purpose of establishing the REIT prior to approval by the Securities Commission) incurred by a REIT is allowed as a special deduction in ascertaining the adjusted income from the letting of real property of the REIT. Establishment expenditure is deemed incurred in the basis period for that YA in which the business commenced.

Similarly, capital allowances will be available on qualifying capital expenditure incurred by IOIPG REIT.

However, any excess deductions or unabsorbed capital allowances for a year of assessment will be disregarded i.e. cannot be carried forward to be utilised against future rental income nor any other sources of income.

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**(6) Real Property Gains Tax ("RPGT")**

Pursuant to the Real Property Gains Tax (Exemption) (No.4) Order 2003 [P.U.(A) 451/2003], any gains from the disposal of Malaysian real property to a REIT approved by the SC are exempted from RPGT.

However, there is no RPGT exemption for the approved REIT when it disposes of the Malaysian real property, unless the disposal is to another approved REIT. As such, unless specific RPGT exemption applies, any gains from the disposal of Malaysian real property by IOIPG REIT in the future will be subject to RPGT based on the prevailing rates as follows:

| **Disposal time frame from the date of acquisition** | **RPGT rates** |
|---|---|
| Within 3 years | 30% |
| In the 4th year | 20% |
| In the 5th year | 15% |
| In the 6th year and subsequent years | 10% |

**(7) Capital Gains Tax ("CGT")**

Effective from 1 January 2024, capital gains derived by companies, limited liability partnerships ("LLPs"), trust bodies and co-operatives from the disposal of the following capital assets are subject to CGT:

| **Capital assets** | **CGT rate** |
|---|---|
| Shares of unlisted companies incorporated in Malaysia | 10% on net gain (chargeable income)<br>OR<br>2% on gross disposal price (optional rate for shares acquired before 1 January 2024) |
| Shares of a foreign controlled company deriving value substantially (i.e. 75% or more of the total tangible assets) from real property in Malaysia, whether directly or indirectly | |
| Movable or immovable property situated outside Malaysia including any rights or interest thereof, such as shares of companies incorporated outside Malaysia, intellectual property, buildings and land, etc | Prevailing income tax rate on gains received in Malaysia |

Should IOIPG REIT invest in shares of unlisted Malaysia companies and these are disposed of in the future, any gains therefrom will be subject to CGT at 10% on the net gain.

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The CGT exemption for unit trusts for the disposal of unlisted Malaysia company shares from 1 January 2024 to 31 December 2028 pursuant to the Income Tax (Unit Trust) (Exemption) Order 2024 [P.U.(A) 249/2024] does not apply to listed REITs approved by the SC, which is specifically excluded in the exemption order.

Where IOIPG REIT invest in shares in foreign companies and these are disposed of in the future, any gains therefrom will be subject to CGT, as part of foreign-sourced income, at the prevailing tax rate (currently 24%) on the gains received in Malaysia.

**(8) Sales Tax and Service Tax ("SST")**

***(a) Sales tax***

Sales tax will be chargeable on taxable goods manufactured in or imported into Malaysia, unless specifically exempted by the Minister of Finance. As IOIPG REIT is not a manufacturer, there should not be any requirement for IOIPG REIT to register for and charge sales tax.

***(b) Service tax on services provided by IOIPG REIT***

Where IOIPG REIT provides taxable services and the value of such services exceeds the registration threshold in a period of 12 months, IOIPG REIT will be required to register and charge the applicable service tax on the taxable services provided to its tenants and customers, unless specific service tax exemptions apply.

Examples of taxable services that may be provided by IOIPG REIT are as follows:

| Taxable services | Registration threshold | Service tax rate |
|---|---|---|
| Rental or leasing services* | RM1,000,000 | 6% |
| Parking place services | RM500,000 | 6% |
| Professional services (including management services, maintenance and repair services) | RM500,000 | 8% |

* The scope of services that are subject to service tax under the category of rental or leasing includes any other services that are part of the rental or leasing services, such as service charges.

***(c) Service tax on taxable services acquired by IOIPG REIT***

Where IOIPG REIT acquires taxable services from service tax-registered suppliers in Malaysia (for example, certain management, consultancy, brokerage, maintenance/repair services, trustee services, construction work services, etc.), such services will be subject to service tax at the prevailing rates unless a specific exemption or exclusion applies. The rate of service tax is generally 8% except for certain services which are subject to a 6% service tax rate (e.g. provision of food and beverage services, telecommunication services, construction work services, etc).

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***(d) Service tax on imported taxable services acquired by IOIPG REIT***

If IOIPG REIT acquires taxable services from foreign service providers (i.e. imported taxable services), IOIPG REIT is required to self-account for service tax at the prevailing rates unless a specific exemption or exclusion applies.

***(e) Service tax on digital services***

Foreign service providers who supply digital services to consumers in Malaysia and exceed the registration threshold of RM500,000 are required to register for service tax on Digital Services ("DST") and to charge DST on their digital services to Malaysian consumers.

If IOIPG REIT acquires digital services from a foreign registered person, the applicable DST should he charged by that foreign services provider, and there is no requirement for IOIPG REIT to self-account the applicable service tax.

On the other hand, where IOIPG REIT acquires digital services from an unregistered foreign service provider, IOIPG REIT is required to self-account for 8% service tax on the imported digital services.

**(9) Stamp duty on the acquisition of real property**

All instruments of transfer and deeds of assignment relating to the purchase of real property between IOIPG REIT and the disposer are exempted from stamp duty pursuant to Stamp Duty (Exemption) (No.4) Order 2004 [P.U.(A) 21/2004] and Stamp Duty (Exemption) (No.27) Order 2005 [P.U.(A) 484/2005].

Based on the above, where IOIPG REIT (as a REIT approved by the SC) acquires real property, IOIPG REIT will be exempted from stamp duty in respect of all instruments of transfer and deeds of assignment of real property to IOIPG REIT.

**(10) Global Minimum Tax ("GMT")**

Effective from 1 January 2025, Malaysia has implemented the GMT rules, which generally apply to multinational enterprise groups with consolidated annual revenue of at least EUR750 million in at least two of the four preceding financial years.

On the premise that IOIPG and its ultimate parent entity have met the prescribed income threshold, IOIPG REIT will be in scope for GMT purposes.

The application of the GMT rules to IOIPG REIT will depend on, amongst others, the IOIPG REIT meeting the definition of an Investment Entity and a Real Estate Investment Vehicle, the treatment of taxes attributable to income distributions to IOIPG, the availability of elections under the GMT rules and the relevant facts and circumstances applicable for the relevant financial years. If the effective tax rate of IOIPG REIT for a financial year exceeds the minimum rate of 15%, no GMT top-up tax would be payable by IOIPG REIT.

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## Taxation of unit holders

### (1) Tax treatment of unit holders

Generally, unit holders will be taxed on an amount equivalent to their share of the total income of the IOIPG REIT, distributed by the REIT.

The tax treatment is dependent on whether IOIPG REIT has distributed 90% or more of its total income.

#### *(a) IOIPG REIT distributes 90% or more of its total income*

Where IOIPG REIT distributes 90% or more of its total income, it is exempted from income tax on its total income under Section 61A(1) of the Act. Where IOIPG REIT is tax exempted, the tax treatment of the distributions to unit holders based on the IRB's Practice Note No. 2/2026 dated 18 March 2026 pertaining to the tax treatment for unit holders from YA 2026 onwards is as follows:

| Unit holders | Tax rate |
|---|---|
| Company | |
| • Resident | 24% (prevailing corporate tax rate)[3] |
| • Non-resident | 24% Withholding tax ("WHT") (final tax) |
| Foreign institutional unit holders | 30% on chargeable income |
| Individuals | |
| • Resident | 0% to 30% on chargeable income |
| • Non-resident | 30% on chargeable income |
| Others | |
| • Resident[4] | 0% to 30% on chargeable income |
| • Non-resident | 30% on chargeable income |

Unit holders are advised to obtain independent advice on the tax implications associated with their investments in the IOIPG REIT.

Exempt income received by IOIPG REIT and distributed to unit holders should not be taxable to the unit holders.

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[3] The applicable tax rate is based on the existing tax profile of the resident corporate unit holder. If the unit holder is enjoying an existing reduced tax rate, the reduced tax rate should apply. For example, for a qualifying Micro, Small and Medium Enterprise ("MSME"), the tax rate will be as follows:
- First RM150,000 chargeable income ("CI") – 15%
- Next RM450,000 CI – 17%
- In excess of RM600,000 CI – 24%

[4] Unless specific tax exemptions apply, the applicable tax rates would depend on the profile of the unit holders. For example:
- Unit trust (trust body) – 24%
- Co-operative society – scaled rates from 0% to 24%

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***(b) IOIPG REIT distributes less than 90% of its total income***

If less than 90% of the total income is distributed by IOIPG REIT, the REIT is taxed at current prevailing rate of 24% on its chargeable income. Distributions to unit holders will carry a tax credit for the tax paid at the IOIPG REIT level, which can be set off against the unit holder's tax liability on taxable distribution when they file their income tax returns in Malaysia.

The applicable tax rate for different categories of unit holders is as follows:

| Unit holders | Tax rate |
|---|---|
| Company<br>• Resident<br>• Non-resident | <br>24% (prevailing corporate tax rate)[3]<br>24% on chargeable income |
| Foreign institutional unit holders | 30% on chargeable income |
| Individuals<br>• Resident<br>• Non-resident | <br>0% to 30% on chargeable income<br>30% on chargeable income |
| Others<br>• Resident[4]<br>• Non-resident | <br>0% to 30% on chargeable income<br>30% on chargeable income |

Exempt income received by IOIPG REIT and distributed to unit holders should not be taxable to the unit holders.

The foreign / non-resident unit holders may also be subject to tax on the distribution received from IOIPG REIT in their respective home jurisdictions. Unit holders are advised to seek professional tax advice specific to their circumstances in relation to their investment in IOIPG REIT.

**(2) Gains from disposal of units**

The tax implications on gains from the sale or redemption of units in the REIT depend on the unit holder's tax profile.

Generally, capital gains realised by unit holders from such disposals are not subject to CGT in Malaysia, as REIT units are not considered as shares. However, if the units are held as trading stocks of a trade or business (e.g. by dealers in securities, insurance companies, financial institutions or any companies which habitually buy and sell investments etc), any disposal gains will be treated as business income and taxed accordingly under normal income tax rules.

For foreign unit holders, such gains may also be subject to tax in the foreign uuit holders' respective home jurisdictions.

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**(3) Unit splits and reinvestment of distributions**

Unit holders may receive additional new units as a result of unit splits issued by IOIPG REIT by lowering unit prices proportionately. Such unit splits are not taxable in the hands of the unit holders as the unit splits offer no additional value to the unit holders.

Distribution of income by IOIPG REIT could be made via cash or reinvested into units in IOIPG REIT. Where the unit holders elect to reinvest in the units, the unit holders will be regarded as having purchased the new units out of their income distribution. The income distribution remains taxable to the unit holders as highlighted in part (1) Tax Treatment of unit holders.

**(4) Stamp duty on transfer of units**

The transfer of units of a unit trust is exempted from stamp duty pursuant to Item 32 Exemption Paragraph (c), First Schedule of the Stamp Act, 1949. However, where the transfer of units in IOIPG REIT by unit holders involves contract notes, stamp duty will be payable by both the buyer and seller based on RM1 for every RM1,000 or any fraction thereof of the transaction value, capped at RM200 per contract note.

We hereby confirm that, as at the date of this letter, the statements made in this letter correctly reflect our understanding of the tax position under current Malaysian tax legislation and the interpretations thereof, all of which are subject to change and we are not obligated to update this letter. Our comments above are general in nature and cover taxation in the context of Malaysian tax legislation only and do not cover foreign tax legislation. The comments do not represent specific tax advice to any investors and we recommend that investors obtain independent advice on the tax issues associated with their respective investments in the IOIPG REIT.

Yours faithfully,

for and on behalf of
**PRICEWATERHOUSECOOPERS TAXATION SERVICES SDN BHD**

Lorraine Yeoh
Partner

PricewaterhouseCoopers Taxation Services Sdn Bhd have given their written consent to the inclusion of their report as tax consultant in the form and context in which they appear in this Prospectus and have not, before the date of issue of the Prospectus, withdrawn such consent.

**REPORTING ACCOUNTANTS' REPORT ON THE COMPILATION OF PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

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The Board of Directors
IOIPG REIT Management Sdn Bhd
Level 3A, IOI City Tower 2,
Lebuh IRC, IOI Resort City,
62502 Putrajaya,
Wilayah Persekutuan Putrajaya,
Malaysia.

The Board of Directors
IOI Properties Group Berhad
Level 29, IOI City Tower 2,
Lebuh IRC, IOI Resort City,
62502 Putrajaya,
Wilayah Persekutuan Putrajaya,
Malaysia.

11 October 2026

PwC/TBH/WDY/AW

Dear Sirs,

**Reasonable Assurance Report on the Compilation of Pro Forma Consolidated Statement of Financial Position**

1 We have completed our reasonable assurance engagement to report on the compilation of the Pro Forma Consolidated Statement of Financial Position of IOIPG Malaysia Real Estate Investment Trust ("IOIPG REIT") and its subsidiary ("the Group") as at its date of establishment on 11 September 2026 (the "Pro Forma Consolidated Statement of Financial Position"). The Pro Forma Consolidated Statement of Financial Position which we have stamped for the purpose of identification, has been compiled by the Directors of IOIPG REIT Management Sdn Bhd, the management company of IOIPG REIT (the "Directors"), for inclusion in the prospectus ("Prospectus") in connection with the establishment and the listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad (the "Listing").

2 The applicable criteria on the basis of which the Directors have compiled the Pro Forma Consolidated Statement of Financial Position are described in the notes thereon to the Pro Forma Consolidated Statement of Financial Position and are specified in Chapter 12 of Part III: Content of Prospectus for Listed Funds of the Prospectus Guidelines for Collective Investment Schemes issued by the Securities Commission Malaysia ("SC") ("Prospectus Guidelines").

PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146),
Chartered Accountants, Level 10, Menara TH 1 Sentral,
Jalan Rakyat, Kuala Lumpur Sentral, P O Box 10192,
50706 Kuala Lumpur, Malaysia
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**The Board of Directors**
**IOIPG REIT Management Sdn Bhd**
**PwC/TBH/WDY/AW**
**11 October 2026**

**The Directors' Responsibilities for the Pro Forma Consolidated Statement of Financial Position**

3 The Pro Forma Consolidated Statement of Financial Position has been compiled by the Directors to illustrate the impact of the events or transactions as set out in the notes thereon to the Pro Forma Consolidated Statement of Financial Position on the Group's Consolidated Statement of Financial Position as at its date of establishment on 11 September 2026 had the events or transactions been completed and effected on that date.

4 The Directors are responsible for compiling the Pro Forma Consolidated Statement of Financial Position on the basis set out in the notes thereon to the Pro Forma Consolidated Statement of Financial Position, in accordance with the requirements of the Prospectus Guidelines and with the Malaysian Institute of Accountants' ("MIA") Guidance Note for Issuers of Pro Forma Financial Information.

**Reporting Accountants' Responsibilities**

5 Our responsibility is to express an opinion, as required by the Prospectus Guidelines, about whether the Pro Forma Consolidated Statement of Financial Position has been compiled, in all material respects, by the Directors on the basis set out in the notes thereon to the Pro Forma Consolidated Statement of Financial Position, in accordance with the requirements of the Prospectus Guidelines and with the MIA's Guidance Note for Issuers of Pro Forma Financial Information.

6 We conducted our engagement in accordance with the approved standard on assurance engagements in Malaysia, International Standard on Assurance Engagements ("ISAE") 3420 "Assurance Engagements to Report on the Compilation of Pro Forma Financial Information Included in a Prospectus", issued by MIA. This standard requires that we plan and perform procedures to obtain reasonable assurance about whether the Directors have compiled, in all material respects, the Pro Forma Consolidated Statement of Financial Position on the basis set out in the notes thereon to the Pro Forma Consolidated Statement of Financial Position, in accordance with the requirements of the Prospectus Guidelines and with the MIA's Guidance Note for Issuers of Pro Forma Financial Information.

7 For purposes of this engagement, we are not responsible for updating or reissuing any reports or opinions on any financial information used in compiling the Pro Forma Consolidated Statement of Financial Position, nor have we, in the course of this engagement, performed an audit or review of the financial information used in compiling the Pro Forma Consolidated Statement of Financial Position. In providing this opinion, we do not accept any responsibility for such reports or opinions beyond that owed to those to whom those reports or opinions were addressed by us at the dates of their issue.

8 The purpose of the Pro Forma Consolidated Statement of Financial Position included in the Prospectus is solely to illustrate the impact of significant events or transactions on the unadjusted financial information of the Group as if the events had occurred or the transactions had been undertaken at an earlier date selected for purposes of the illustration. Accordingly, we do not provide any assurance that the actual outcome of the event or transaction at that date would have been as presented.

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**The Board of Directors**
**IOIPG REIT Management Sdn Bhd**
**PwC/TBH/WDY/AW**
**11 October 2026**

**Reporting Accountants' Responsibilities (continued)**

9 A reasonable assurance engagement to report on whether the Pro Forma Consolidated Statement of Financial Position has been compiled in all material respects, on the basis of the applicable criteria, involves performing procedures to assess whether the applicable criteria used by the Directors in the compilation of the Pro Forma Consolidated Statement of Financial Position provides a reasonable basis for presenting the significant effects directly attributable to the event or transaction, and to obtain sufficient appropriate evidence about whether:

- The related pro forma adjustments give appropriate effect to those criteria; and
- The Pro Forma Consolidated Statement of Financial Position reflects the proper application of those adjustments to the unadjusted financial information.

10 The procedures selected depend on our judgment, having regard to our understanding of the nature of the Group, the events or transactions in respect of which the Pro Forma Consolidated Statement of Financial Position has been compiled, and other relevant engagement circumstances. The engagement also involves evaluating the overall presentation of the Pro Forma Consolidated Statement of Financial Position.

11 We believe that the evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

*Our Independence and Quality Management*

12 We have complied with the independence and other ethical requirements of the By-Laws (on Professional Ethics, Conduct and Practice) of the MIA and the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour.

13 Our firm applies the International Standard on Quality Management 1 "Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements", which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

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**The Board of Directors**
**IOIPG REIT Management Sdn Bhd**
**PwC/TBH/WDY/AW**
**11 October 2026**

**Our Opinion**

14 In our opinion, the Pro Forma Consolidated Statement of Financial Position has been compiled, in all material respects, on the basis set out in the notes thereon to the Pro Forma Consolidated Statement of Financial Position, in accordance with the requirements of the Prospectus Guidelines and with the MIA's Guidance Note for Issuers of Pro Forma Financial Information.

**Restriction on Distribution and Use**

15 This report is issued for the sole purpose of inclusion in the Prospectus in connection with the Listing and should not be used or relied upon for any other purpose. Accordingly, we will not accept any liability or responsibility to any other party to whom our report is shown or into whose hands it may come.

Yours faithfully,

PRICEWATERHOUSECOOPERS PLT
LLP0014401-LCA & AF 1146
Chartered Accountants

DATO' THENG BEE HAN
03748/05/2027J
Chartered Accountant

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

Upon its initial establishment, IOIPG REIT does not have any assets and liabilities. The following table presents the Pro Forma Consolidated Statement of Financial Position of IOIPG REIT and its subsidiary (the "Group"), prepared for illustrative purposes only, to show the effects on the financial position of the Group on its date of establishment of 11 September 2026 had the Listing Scheme described in Note 3 been effected on that date and should be read in conjunction with the accompanying notes thereon.

| | Note | Adjustments Listing Scheme | As at 11 September 2026 Pro Forma After Adjustments |
|---|---|---|---|
| | | RM'000 | RM'000 |
| **Non-current assets** | | | |
| Investment properties | 5 | 7,664,000 | 7,664,000 |
| **Current assets** | | | |
| Cash and bank balances | 6 | 122,552 | 122,552 |
| **TOTAL ASSETS** | | 7,786,552 | 7,786,552 |
| **Financed by:** | | | |
| **Unitholders' funds** | | | |
| Unitholders' capital[1] | 7 | 5,006,615 | 5,006,615 |
| **Non-current liabilities** | | | |
| Borrowings | 8 | 2,653,350 | 2,653,350 |
| Other payables | 9 | 78,494 | 78,494 |
| | | 2,731,844 | 2,731,844 |
| **Current liabilities** | | | |
| Other payables | 9 | 48,093 | 48,093 |
| **TOTAL LIABILITIES** | | **2,779,937** | **2,779,937** |
| **TOTAL UNITHOLDERS' FUNDS AND LIABILITIES** | | **7,786,552** | **7,786,552** |
| Net asset value ("NAV") (RM'000)[2] | | | 5,006,615 |
| No. of Consideration Units in issue ('000) | | | 5,500,000 |
| NAV per unit (RM)[3] | | | 0.91 |

**Notes:**

(1) Unitholders' funds of RM5.01 billion, net of estimated expenses in relation to the issue of the Consideration Units of RM4.0 million.

(2) NAV represents the value of the Group's total assets less total liabilities.

(3) NAV per unit is computed based on NAV divided by the number of Consideration Units issued by IOIPG REIT, rounded to the nearest 2 decimals.

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR for identification only Chartered Accountants

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**1. INTRODUCTION**

The Pro Forma Consolidated Statement of Financial Position of the Group has been prepared by the Directors of IOIPG REIT Management Sdn Bhd (the "Manager") in accordance with Chapter 12 of Part III: Content of Prospectus for Listed Funds of the Prospectus Guidelines for Collective Investment Schemes issued by the Securities Commission Malaysia ("SC") ("Prospectus Guidelines") and the Malaysian Institute of Accountants' Guidance Note for Issuers of Pro Forma Financial Information, for the purpose of inclusion in the Prospectus in connection with the listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") which encompass the Listing Scheme as described in Note 3 below.

The Pro Forma Consolidated Statement of Financial Position of the Group has been prepared for illustrative purposes only, to show the effects on the consolidated statement of financial position on its date of establishment, had the Listing Scheme as set out in Note 3 been effected on that date.

As the Pro Forma Consolidated Statement of Financial Position of the Group has been prepared for illustrative purposes only, such information, because of its hypothetical nature, does not give a true picture of the effects of the Listing Scheme on the financial position of the Group presented had the Listing Scheme occurred on that date. Further, such information does not purport to predict the Group's future financial position.

The Pro Forma Consolidated Statement of Financial Position is expressed in Ringgit Malaysia ("RM"), and rounded to the nearest thousand ("RM'000"), unless otherwise stated.

**2. MATERIAL ACCOUNTING POLICY INFORMATION**

The Pro Forma Consolidated Statement of Financial Position of the Group has been prepared in accordance with the Malaysian Institute of Accountants' ("MIA") Guidance Note for Issuers of Pro Forma Financial Information, Malaysian Financial Reporting Standards ("MFRS"), International Financial Reporting Standards ("IFRS"), and in a manner consistent with the format of the financial statements and the accounting policies to be adopted by the Group.

The summary of material accounting policy information to be adopted by the Group are based on the standards, amendments, improvement to published standards and interpretations that are effective and are applicable to the Group. The summary of material accounting policy information to be adopted by the Group are set out in Section 4.4.4 of the Prospectus.



**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**3. LISTING SCHEME**

The listing scheme comprises the following:

**3.1. Acquisitions of Subject Properties by the Group**

The portfolio of properties to be acquired and held by the Group comprises 9 Subject Properties (as defined herein), the identification of which, together with the respective vendors ("Vendors") are set out as follows:

| No. | Subject Properties | Vendors |
|---|---|---|
| 1. | IOI City Mall Phases 1 and 2 ("IOI City Mall") | IOI City Mall Sdn Bhd* ("ICMSB"), IOI City Park Sdn Bhd** ("ICPSB") |
| 2. | IOI City Towers 1 and 2 (collectively, "IOI City Towers") | IOI City Tower One Sdn Bhd** ("ICTOSB"), IOI City Tower Two Sdn Bhd** ("ICTTSB") |
| 3. | Puchong Financial Corporate Centre ("PFCC") Tower 1, 2, 4 and 5 (collectively, "PFCC Towers") | Flora Development Sdn Bhd*** ("FDSB") |
| 4. | Putrajaya Marriott Hotel | Resort Villa Development Sdn Bhd* ("RVDSB") |
| 5. | Le Méridien Putrajaya | IOI City Hotel Sdn Bhd** ("ICHSB") |
| 6. | Moxy Putrajaya | ICHSB** |
| 7. | Four Points by Sheraton Puchong | IOI Business Hotel Sdn Bhd*** ("IBHSB") |
| 8. | W Kuala Lumpur | IBHSB***, FDSB*** |
| 9. | Courtyard by Marriott Penang | IBHSB*** |

* wholly-owned subsidiaries of IOI Properties Group Berhad ("IOIPG" or "Sponsor")
** indirect wholly-owned subsidiaries of IOIPG
*** 99.9%-owned subsidiaries of IOIPG

Unless otherwise stated, "Retail Property" refers to Subject Property (1); "Office Properties" refer to Subject Properties (2) and (3); and "Hotel Properties" refer to Subject Properties (4), (5), (6), (7), (8) and (9). The Retail Property, Office Properties and Hotel Properties are collectively referred to as "Subject Properties".

On 14 September 2026, MTrustee Berhad, being the trustee of IOIPG REIT ("Trustee"), had entered into the respective Sale and Purchase Agreements ("SPAs") with the respective Vendors for the acquisitions of the Subject Properties for a total purchase consideration of approximately RM7.58 billion to be satisfied by:

(i) issuance of 5,500,000,000 new units ("Units") ("Consideration Units") to IOIPG, being the nominee of the Vendors to be credited as fully paid-up; and

(ii) cash consideration of RM2.65 billion to be funded by the issuance of Islamic medium-term notes ("Sukuk") under a Sukuk programme, established by a special purpose vehicle, IOIPG REIT Capital Sdn. Bhd., which is wholly-owned by the Trustee on behalf of IOIPG REIT,

(the "Acquisitions").

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR for identification only Chartered Accountants

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**3. LISTING SCHEME (CONTINUED)**

**3.1. Acquisitions of Subject Properties by the Group (continued)**

The purchase consideration for the Subject Properties was arrived at on a willing-buyer willing-seller basis based on the market value of the Subject Properties of RM7.58 billion as at 31 October 2025 as appraised by the Independent Property Valuer, Knight Frank Malaysia Sdn Bhd ("KFM") in its valuation reports dated 9 April 2026. The valuations of the Subject Properties were carried out using the income approach (by either investment or discounted cash flow methods) and comparison approach.

Following the valuation update, the overall Appraised Value of the Subject Properties increased by RM86 million to approximately RM7.66 billion as at 31 May 2026, which will result in an increase in the pro forma NAV of IOIPG REIT upon its establishment to approximately RM0.91 per Unit.

The fair value of the Consideration Units is estimated at RM5.01 billion which was computed after taking into consideration the resultant pro forma NAV upon IOIPG REIT's establishment of approximately RM0.91 per Unit based on the total issued fund size of 5,500,000,000 Units upon the Listing.

As part of the Acquisition, the Group will also assume certain liabilities being the tenant deposits payable, rental received in advance and the cash equivalents of these balances based on the respective Vendors' carrying amounts as at 11 September 2026.

To facilitate the Offering, the respective Vendors has nominated IOIPG to receive all the cash considerations and 5,500,000,000 Consideration Units to be issued after which IOIPG will undertake the offer for sale of up to 2,200,000,000 Offer Units (as defined herein).

A summary of the breakdown of the Consideration Units and the amount of cash consideration for each of the Subject Properties are as follows:

| | Appraised Value | Agreed Purchase consideration | Mode of settlement | | |
|---|---|---|---|---|---|
| | | | Cash consideration | Consideration Units | |
| **Subject Properties** | **RM'000** | **RM'000** | **RM'000** | **RM'000** | **'000** |
| **Retail Property** | | | | | |
| IOI City Mall | 5,150,000 | 5,100,000 | 1,785,000 | 3,315,000 | 3,702,294 |
| **Subtotal** | **5,150,000** | **5,100,000** | **1,785,000** | **3,315,000** | **3,702,294** |
| **Hotel Properties[1]** | | | | | |
| Putrajaya Marriott Hotel | 266,000 | 256,000 | 89,600 | 166,400 | 185,841 |
| Le Méridien Putrajaya | 343,000 | 343,000 | 120,050 | 222,950 | 248,997 |
| Moxy Putrajaya | 222,000 | 214,000 | 74,900 | 139,100 | 155,351 |
| Four Points by Sheraton Puchong | 128,000 | 128,000 | 44,800 | 83,200 | 92,920 |
| W Kuala Lumpur | 391,000 | 391,000 | 137,900 | 253,100 | 282,670 |
| Courtyard by Marriott Penang | 166,000 | 166,000 | 58,100 | 107,900 | 120,506 |
| **Subtotal** | **1,516,000** | **1,498,000** | **525,350** | **972,650** | **1,086,285** |
| **Office Properties** | | | | | |
| IOI City Towers | 551,000 | 540,000 | 189,000 | 351,000 | 392,007 |
| PFCC Towers | 447,000 | 440,000 | 154,000 | 286,000 | 319,414 |
| **Subtotal** | **998,000** | **980,000** | **343,000** | **637,000** | **711,421** |
| **Total** | **7,664,000** | **7,578,000** | **2,653,350** | **4,924,650** | **5,500,000** |

**Note:**

(1) In conjunction with the execution of the SPAs, the Trustee (on behalf of IOIPG REIT) (as lessor) ("Lessor") and the Manager, and RVDSB, ICHSB and IBHSB (as master lessees) (each a "Master Lessee", and collectively "Master Lessees"), had entered into the respective Hotel Master Lease Agreements ("HMLAs" or collectively "Leases") for the lease of the respective Hotel Properties by the Lessor to the Master Lessees pursuant to the Leases.

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR for identification only Chartered Accountants

4

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**3. LISTING SCHEME (CONTINUED)**

**3.2. *Offering***

Following the Acquisitions, IOIPG will undertake an offer for sale of up to 2,200,000,000 Units ("Offer Units") comprising the following:

(i) retail offering of 715,614,537 Offer Units, representing approximately 13.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, subject to the clawback and reallocation provisions set out in the Prospectus for the Offering ("Retail Offering"), consists of the following:

(a) restricted offering of 550,614,537 Offer Units ("Restricted Offer Units"), representing approximately 10.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, to the entitled shareholders of IOIPG ("Shareholders") whose names appear on the Record of Depositors of IOIPG as at the close of business on an entitlement date to be determined and announced later by the Board of IOIPG ("Entitlement Date") ("Entitled IOIPG Shareholders") on the basis of 1 Restricted Offer Unit for every 10 existing ordinary shares of IOIPG ("Shares" or "IOIPG Shares") held by the Entitled IOIPG Shareholder ("Restricted Offering") on the Entitlement Date.

Any unsubscribed Restricted Offer Units will be made available for application by the other Entitled IOIPG Shareholders who have applied for the Restricted Offer Units in excess of their pre-determined allocation;

(b) restricted offering of 55,000,000 Offer Units ("Pink Form Units"), representing approximately 1.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, to the eligible directors of IOIPG and the Manager, eligible employees of IOIPG Group and the Manager and eligible business associates of the IOIPG Group ("collectively Eligible Persons") ("Restricted Pink Form Offering").

Any unsubscribed Pink Form Units will be made available for application by the other Eligible Persons who have applied for the Pink Form Units in excess of their pre-determined allocation; and

(c) public offering of 110,000,000 Offer Units, representing 2.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, for application by the Malaysian Public, of which 55,000,000 Units are reserved for application by the Bumiputera public ("Public Offering").

at the retail price of RM0.96 per Offer Unit ("Retail Price") ("Retail Offering"), subject to a refund of the difference between the Retail Price and the Final Retail Price (as defined hereunder) without interest to the successful applications, if the Final Retail Price (as defined hereunder) is less than the Retail Price; and

(ii) institutional offering of up to 1,484,385,463 Offer Units, representing up to approximately 27.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, subject to clawback and reallocation provisions as well as the over-allotment option set out in the Prospectus in the following manner:

(a) 687,500,000 Offer Units representing 12.5% of the total issued fund size of 5,500,000,000 Units upon the Listing, are reserved for Bumiputera investors approved by the Ministry of Investment, Trade and Industry of Malaysia; and

(b) up to 796,885,463 Offer Units, representing up to approximately 14.5% of the total issued fund size of 5,500,000,000 Units upon the Listing, to other Malaysian institutional investors and selected investors as well es foreign institutional investors and selected investors outside the United States in reliance on Regulation S.

at the institutional price, being the price per Offer Unit which will be determined by way of bookbuilding ("Institutional Price") ("Institutional Offering"). The final price per Offer Unit to be paid by the investors under the Retail Offering will be equivalent to the Retail Price or the Institutional Price, whichever is lower ("Final Retail Price").

PRICEWATERHOUSECOOPERS PLT
KUALA LUMPUR
for identification only
Chartered Accountants

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**3. LISTING SCHEME (CONTINUED)**

**3.2. *Offering (continued)***

Over-allotment Option

IOIPG ("Over-allotment Option Provider") may grant an Over-allotment Option to a stabilising manager to undertake any price stabilisation actions. The stabilising manager (or person(s) acting on behalf of the stabilising manager) may in its absolute discretion, over-allot the Units and subsequently, effect transactions to stabilise or maintain the market price of the Units at levels that might not otherwise prevail in the open market.

Such transactions consist of bids or purchases to peg, fix or maintain the price of the Units. If the stabilising manager creates a short position in the Units in connection with the Institutional Offering, the stabilising manager may reduce that short position by purchasing the Units in the open market. The stabilising manager may also elect to reduce any short positions by exercising all or part of the Over-allotment Option.

If granted, the Over-allotment Option will be exercisable in whole or in part by the stabilising manager, on one or more occasions, by giving written notice to the Over-allotment Option Provider at any time, within 30 days from the date of the Listing ("Stabilising Period") to purchase from the Over-allotment Option Provider up to an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing, solely for the purpose of covering over-allotments of the Units (if any).

Subject to there being an over-allotment, the stabilising manager will enter into the unit lending agreement with the Over-allotment Option Provider to borrow up to an aggregate of 330,000,000 Units to cover the over-allotments. Any Units that may be borrowed by the stabilising manager under the unit lending agreement will be returned by the stabilising manager to the Over-allotment Option Provider either through the purchase of the Units in the open market by the stabilising manager in the conduct of the stabilisation activities or deemed returned through the exercise of the Over-allotment Option by the stabilising manager, or a combination of both. The exercise of the Over-allotment Option will not increase the total number of Units issued and is not intended to constitute an offer for sale of the Units by the Over-allotment Option Provider under the Offering.

Purchases of a security to stabilise the price or to cover the over-allotment may cause the price of the security to be higher than it might be in the absence of these purchases. Such transactions may be effected on the Main Market of Bursa Securities, in compliance with all applicable laws and regulations, including the CMSA and any regulations thereunder. Any purchases of Units by the stabilising manager (or person(s) acting on its behalf) will be undertaken at prevailing market prices, subject to the Capital Markets and Services (Price Stabilisation Mechanism) Regulations 2008. In particular, no stabilisation action will be undertaken at a price above the Final Retail Price during the Stabilising Period.

The number of Units that the stabilising manager (or person(s) acting on behalf of the stabilising manager) may buy to undertake stabilising action, shall not exceed an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon the Listing. However, there is no obligation on the stabilising manager (or person(s) acting on behalf of the stabilising manager) to undertake such stabilising action. Such stabilising actions may commence on or after the commencement of trading of the Units on the Main Market of Bursa Securities and, if commenced, may be discontinued at any time and cannot be effected after the earlier of (i) the date falling 30 days from the commencement of trading of the Units on the Main Market of Bursa Securities; or (ii) the date when the stabilising manager has bought, on the Main Market of Bursa Securities, an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon the Listing to be offered to undertake the stabilising action.

Neither the Manager, the Over-allotment Option Providers nor the stabilising manager makes any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Units. In addition, neither the Manager, the Over-allotment Option Providers nor the stabilising manager makes any representation that the stabilising manager will engage in such transactions, or that such transactions once commenced, will not be discontinued without notice (unless such notice is required by law)

The Over-allotment Option does not have any impact on the Pro Forma Consolidated Statement of Financial Position.

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR for identification only Chartered Accountants

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**3. LISTING SCHEME (CONTINUED)**

**3.3. Listing**

In conjunction with the Offering and Leases, IOIPG REIT has sought admission to the Official List for the listing of and quotation for the entire 5,500,000,000 Units on the Main Market of Bursa Malaysia Securities Berhad, which was approved on 30 September 2026.

All fees and expenses for the Listing comprising the fees payable to authorities (save for those to be borne by IOIPG REIT), brokerage fee, underwriting commission, placement fee as well as the other professional and miscellaneous expenses in relation to the Listing will be borne entirely by IOIPG.

**3.4. Leases**

In conjunction with the execution of the SPAs, the Trustee as the Lessor, the Manager and the Master Lessees had entered into the respective HMLAs for the leasing of the respective Hotel Properties by the Lessor to the respective Master Lessee and will commence upon the completion of the Acquisitions, which shall entail leasing by the Trustee (on behalf of IOIPG REIT) of the following:

i. Le Méridien Putrajaya and Moxy Putrajaya to ICHSB;
ii. Putrajaya Marriott Hotel to RVDSB; and
iii. Four Points by Sheraton Puchong, Courtyard by Marriott Penang and W Kuala Lumpur to IBHSB.

The Leases were negotiated with the Master Lessees after taking into consideration the Appraised Value of the Hotel Properties, performance of the Hotel Properties and prevailing market conditions.

**3.5. Inter-conditionality**

The Acquisitions, the Offering, the Listing and the Leases are inter-conditional upon each other.

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**4. EFFECTS ON PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

The date of establishment of IOIPG REIT is on 11 September 2026.

For illustrative purposes,

(i) the estimated expenses in relation to the Acquisitions of RM4.0 million that are directly attributable to the issuance of Consideration Units are recognised in equity; and

(ii) the estimated transaction cost of RM4.3 million attributable to the Sukuk Programme is debited against the carrying value of the borrowings.

The total estimated expenses in relation to the Acquisitions and the estimated transaction cost of the Sukuk Programme are settled via the internally generated funds of the Group from the Subject Properties.

**5. INVESTMENT PROPERTIES**

For the purposes of the Pro Forma Consolidated Statement of Financial Position, the Manager has assumed that the market value of the Subject Properties at the date of establishment of IOIPG REIT remain at the amount at which they were valued as at 31 May 2026.

**6. CASH AND BANK BALANCES**

| | **RM'000** |
|---|---|
| Cash equivalent amount received from the Vendors (Note 9) | 126,587 |
| Estimated expenses in relation to the issuance of Units (Note 4(i)) | (4,035) |
| Drawdown of Sukuk (Note 8) | 2,657,655 |
| Estimated transaction costs in relation to drawdown of Sukuk (Note 4(ii)) | (4,305) |
| Payment to Vendors for Subject Properties (Note 3.1) | (2,653,350) |
| **Cash and bank balances** | **122,552** |

**7. UNITHOLDERS' CAPITAL**

| | **Units ('000)** |
|---|---|
| Units issued as Consideration Units | 5,500,000 |

| | **RM'000** |
|---|---|
| Units issued based on fair value of Consideration Units | 5,010,650 |
| Estimated expenses in relation to the issuance of Units (Note 4(i)) | (4,035) |
| **Unitholders' Capital** | **5,006,615** |

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

**8. BORROWINGS**

| | RM'000 |
|---|---|
| Non-current | |
| Sukuk | 2,657,655 |
| Less: Estimated transaction costs (Note 4(ii)) | (4,305) |
| | 2,653,350 |

To partly finance the Acquisitions, the Group will obtain the proceeds from the issuance of the Sukuk under the Sukuk Programme, established by a special purpose vehicle, IOIPG REIT Capital Sdn. Bhd., which is wholly-owned by the Trustee on behalf of IOIPG REIT, assuming the role of the issuer for the purpose of undertaking the Sukuk Programme. The Manager has assumed proceeds from issuance of RM2.66 billion from the Sukuk Programme as described in Section 3.9 "REIT Financing" of the Prospectus. The Sukuk is recognised net of estimated transaction costs of RM4.3 million. The tenure of the Sukuk is 3 to 5 years and no amount is due within the next 12 months.

**9. OTHER PAYABLES**

| **Non-current:** | **RM'000** |
|---|---|
| Tenants' deposits | 78,494 |
| **Current:** | |
| Tenants' deposits | 41,871 |
| Advance rental received | 6,222 |
| | 48,093 |
| **Total other payables** | **126,587** |

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**PRO FORMA CONSOLIDATED STATEMENT OF FINANCIAL POSITION OF IOIPG REIT AND ITS SUBSIDIARY AS AT ITS DATE OF ESTABLISHMENT AND THE NOTES THEREON**

Pursuant to the board resolution on 18 September 2026 and 9 October 2026, the Board of Directors have approved amongst others that Chong Voon Fooi to act and sign the Pro Forma Consolidated Statement of Financial Position of the Group, and any amendments relating thereto.

CHONG VOON FOOI
DIRECTOR

Date: 11 October 2026

PRICEWATERHOUSECOOPERS PLT
KUALA LUMPUR
*for identification only*
Chartered Accountants

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The Board of Directors
IOIPG REIT Management Sdn Bhd
Level 3A, IOI City Tower 2,
Lebuh IRC, IOI Resort City,
62502 Putrajaya,
Wilayah Persekutuan Putrajaya,
Malaysia.

The Board of Directors
IOI Properties Group Berhad
Level 29, IOI City Tower 2,
Lebuh IRC, IOI Resort City,
62502 Putrajaya,
Wilayah Persekutuan Putrajaya,
Malaysia.

11 October 2026

PwC/TBH/WDY/AW

Dear Sirs,

**Report on the Prospective Financial Information of IOIPG Malaysia Real Estate Investment Trust ("IOIPG REIT") and its subsidiary ("the Group") for the financial period from 11 September 2026 to 30 June 2027**

1 We have examined the projected consolidated statement of comprehensive income of the Group for the financial period from 11 September 2026, being the date of establishment of IOIPG REIT to 30 June 2027 (the "Prospective Financial Information") as set out in the Appendix (which we have stamped for the purpose of identification) in accordance with the approved standard for assurance engagements in Malaysia, International Standard on Assurance Engagements ("ISAE") 3400 "The Examination of Prospective Financial Information" issued by the Malaysian Institute of Accountants ("MIA").

**The Directors' responsibilities for the Prospective Financial Information**

2 The Prospective Financial Information has been prepared by the Directors of IOIPG REIT Management Sdn Bhd, the management company of IOIPG REIT (the "Directors") for inclusion in the prospectus ("Prospectus") in connection with the establishment and listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") (the "Listing"). The Directors are solely responsible for the preparation of the Prospective Financial Information including the assumptions as set out in the Appendix on which it is based and for the presentation of the Prospective Financial Information prepared on a basis consistent with the format of financial statements and accounting policies to be adopted by the Group and the requirements of the Prospectus Guidelines for Collective Investment Schemes issued by the Securities Commission Malaysia ("SC") ("Prospectus Guidelines").

PricewaterhouseCoopers PLT (LLP0014401-LCA & AF 1146),
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**The Board of Directors**
***IOIPG REIT Management Sdn Bhd***
**PwC/TBH/WDY/AW**
**11 October 2026**

**Reporting Accountants' Responsibilities**

3 Our examination has been undertaken to enable us to form an opinion as to whether the Prospective Financial Information, in all material respects, are properly prepared on the basis of the assumptions made by the Directors as set out in the Appendix and are presented in a manner consistent with the format of financial statements and accounting policies to be adopted by the Group and the requirements of the Prospectus Guidelines.

*Our Independence and Quality Management*

4 We have complied with the independence and other ethical requirements of the By-Laws (on Professional Ethics, Conduct and Practice) of the MIA and the International Code of Ethics for Professional Accountants (including International Independence Standards) issued by the International Ethics Standards Board for Accountants, which are founded on fundamental principles of integrity, objectivity, professional competence and due care, confidentiality and professional behaviour.

5 Our firm applies the International Standard on Quality Management 1 "Quality Management for Firms that Perform Audits or Reviews of Financial Statements, or Other Assurance or Related Services Engagements", which requires the firm to design, implement and operate a system of quality management including policies or procedures regarding compliance with ethical requirements, professional standards and applicable legal and regulatory requirements.

**Our Opinion**

6 Based on our examination of the evidence supporting the assumptions, nothing has come to our attention which causes us to believe that the assumptions made by the Directors do not provide a reasonable basis for the Prospective Financial Information. Further, in our opinion, the Prospective Financial Information is properly prepared, in all material respects, on the basis of the assumptions made by the Directors as set out in the Appendix and presented in a manner consistent with both the format of the financial statements and the accounting policies to be adopted by the Group and the requirements of the Prospectus Guidelines.

pwc

**The Board of Directors**
**IOIPG REIT Management Sdn Bhd**
**PwC/TBH/WDY/AW**
**11 October 2026**

**Inherent Limitations**

7 The Prospective Financial Information has been prepared using a set of assumptions that include hypothetical assumptions about future events and management actions that cannot be confirmed and verified in the same way as past results and that are not necessarily expected to occur. Consequently, we express no opinion on the validity of the assumptions on which the Prospective Financial Information is based or on how closely the results actually achieved will compare with the Prospective Financial Information.

Even if the events anticipated under the hypothetical assumptions described above occur, actual results are still likely to be different from the Prospective Financial Information since other anticipated events frequently do not occur as expected and the variation may be material. Further, we emphasise that the Prospective Financial Information is not intended to, and does not, provide all the information and disclosures necessary to give a fair presentation in accordance with Malaysian Financial Reporting Standards and International Financial Reporting Standards.

**Restriction on Distribution and Use**

8 This report is issued for the sole purpose of inclusion in the Prospectus in connection with the Listing and should not be used or relied upon for any other purpose. Accordingly, we will not accept any liability or responsibility to any other party to whom our report is shown or into whose hands it may come.

Yours faithfully,

PRICEWATERHOUSECOOPERS PLT
LLP0014401-LCA & AF 1146
Chartered Accountants

DATO' THENG BEE HAN
03748/05/2027J
Chartered Accountant

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027**

The following table presents the projected consolidated Statement of Comprehensive Income of IOIPG REIT and its subsidiary (the "Group") for the financial period from 11 September 2026 (the date of establishment of IOIPG REIT) to 30 June 2027 ("Projection Period 2027") ("Profit Projection"), based on the assumptions disclosed in Note 5 of the Profit Projection and should be read in conjunction with the notes thereon:

| | Note | Projection Period 2027 RM'000 |
|---|---|---|
| Total revenue | 5(b) | 551,581 |
| Property operating expenses | 5(c) | (173,936) |
| **Net Property Income ("NPI")** | | **377,645** |
| Interest income | 5(d) | 22 |
| Changes in fair value on investment properties | 5(e) | - |
| **Net investment income** | | **377,667** |
| Manager's fees | 5(f) | (29,789) |
| Trustee's fee | 5(g) | (481) |
| Other trust expenses | 5(h) | (983) |
| Finance costs | 5(i) | (80,854) |
| **Profit before taxation** | | **265,560** |
| Taxation | 5(j) | - |
| **Profit after taxation/Total comprehensive income attributable to unitholders** | | **265,560** |
| Total comprehensive income | | 265,560 |
| Non-cash items[1] | | 14,892 |
| **Distributable income** | 5(k) | **280,452** |
| Number of Units in issue (in thousands)[2] | | 5,515,512 |
| Distribution rate (%) | | 100 |
| Distribution cover (times)[3] | | 1.00 |
| Distribution per Unit ("DPU") (sen)[5] | | 6.33[4] |
| Retail Price (RM/Offer Unit) | | 0.96 |
| Distribution yield on Retail Price (%)[6] | | 6.60[4] |

**Notes:**

(1) Non-cash items comprise 50% of the Manager's fees which is payable in Units.

(2) It is assumed that 50% of the Manager's fees will be satisfied through the issuance of Units at an assumed price of RM0.96 per Unit.

(3) Distribution cover is computed based on Distributable Income divided by income distributed to Unitholders, which is assumed to be 100%.

(4) The DPU and distribution yield for the Projection Period 2027 have been annualised based on the Retail Price of RM0.96 per Offer Unit by multiplying the projected DPU of approximately 5.08 sen and distribution yield of 5.3% for the 293-day Projection Period 2027 by a factor of 365/293.

(5) DPU is computed based on a 100% distribution of Distributable Income distributed to Unitholders divided by number of Units in issue.

(6) Distribution yield is computed based on DPU divided by the Retail Price. It is assumed that the listing date is on 11 September 2026 (for the purpose of illustration only). The distribution yield will vary accordingly based on the actual listing date and the Final Retail Price (as defined hereunder).

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR for identification only Chartered Accountants

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

## 1. INTRODUCTION

The Profit Projection has been prepared by the Directors of IOIPG REIT Management Sdn Bhd (the "Manager") in accordance with Chapter 12 of Part III: Content of Prospectus for Listed Funds of the Prospectus Guidelines for Collective Investment Schemes issued by the Securities Commission Malaysia ("SC") ("Prospectus Guidelines") for the purpose of inclusion in the Prospectus in connection with the establishment and listing of IOIPG REIT on the Main Market of Bursa Malaysia Securities Berhad ("Bursa Securities") which encompasses the listing scheme as described in Note 3 below.

## 2. MATERIAL ACCOUNTING POLICY INFORMATION

The Profit Projection has been prepared for illustrative purposes and in a manner consistent with both the format of the financial statements and the material accounting policy information to be adopted by the Group as set out in Section 4.4.4 of the Prospectus. The summary of material accounting policy information to be adopted by the Group are based on the standards, amendments, improvement to published standards and interpretations that are effective and are applicable to the Group.

## 3. LISTING SCHEME

The listing scheme comprises the following:

### 3.1. Acquisitions of Subject Properties by the Group

The portfolio of properties to be acquired and held by the Group comprises 9 Subject Properties (as defined herein), the identification of which, together with the respective vendors ("Vendors") are set out as follows:

| No. | Subject Properties | Vendors |
|---|---|---|
| 1. | IOI City Mall Phases 1 and 2 ("IOI City Mall") | IOI City Mall Sdn Bhd* ("ICMSB"), IOI City Park Sdn Bhd** ("ICPSB") |
| 2. | IOI City Towers 1 and 2 (collectively, IOI City Towers) | IOI City Tower One Sdn Bhd** ("ICTOSB"), IOI City Tower Two Sdn Bhd** ("ICTTSB") |
| 3. | Puchong Financial Corporate Centre ("PFCC") Tower 1, 2, 4 and 5 (collectively, "PFCC Towers") | Flora Development Sdn Bhd*** ("FDSB") |
| 4. | Putrajaya Marriott Hotel | Resort Villa Development Sdn Bhd* ("RVDSB") |
| 5. | Le Méridien Putrajaya | IOI City Hotel Sdn Bhd** ("ICHSB") |
| 6. | Moxy Putrajaya | ICHSB** |
| 7. | Four Points by Sheraton Puchong | IOI Business Hotel Sdn Bhd*** ("IBHSB") |
| 8. | W Kuala Lumpur | IBHSB***, FDSB*** |
| 9. | Courtyard by Marriott Penang | IBHSB*** |

* wholly-owned subsidiaries of IOI Properties Group Berhad ("IOIPG" or "Sponsor")
** indirect wholly-owned subsidiaries of IOIPG
*** 99.9%-owned subsidiaries of IOIPG

Unless otherwise stated, "Retail Property" refers to Subject Property (1); "Office Properties" refer to Subject Properties (2) and (3); and "Hotel Properties" refer to Subject Properties (4), (5), (6), (7), (8) and (9). The Retail Property, Office Properties and Hotel Properties are collectively referred to as "Subject Properties".

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**3. LISTING SCHEME (CONTINUED)**

**3.1. *Acquisitions of Subject Properties by the Group (continued)***

On 14 September 2026, MTrustee Berhad, being the trustee of IOIPG REIT ("Trustee"), had entered into the respective Sale and Purchase Agreements ("SPAs") with the respective Vendors for the acquisitions of the Subject Properties for a total purchase consideration of approximately RM7.58 billion to be satisfied by:

i) issuance of 5,500,000,000 new units in IOIPG REIT ("Units") ("Consideration Units") to IOIPG, being the nominee of the Vendors to be credited as fully paid-up; and

ii) cash consideration of approximately RM2.65 billion to be funded by the issuance of Islamic medium-term notes ("Sukuk") under a Sukuk programme, established by a special purpose vehicle, IOIPG REIT Capital Sdn. Bhd., which is wholly-owned by the Trustee on behalf of IOIPG REIT,

(the "**Acquisitions**").

The purchase consideration for the Subject Properties was arrived at on a willing-buyer willing-seller basis based on the market value of the Subject Properties as at 31 October 2025 as appraised by the Independent Property Valuer, Knight Frank Malaysia Sdn Bhd ("KFM") in its valuation reports dated 9 April 2026. The valuations of the Subject Properties were carried out using the income approach (by either investment or discounted cash flow methods) and comparison approach.

Following the valuation update, the overall Appraised Value of the Subject Properties increased by RM86 million to approximately RM7.66 billion as at 31 May 2026, which will result in an increase in the pro forma NAV of IOIPG REIT upon its establishment to approximately RM0.91 per Unit.

The fair value of the Consideration Units is estimated at RM5.01 billion which was computed after taking into consideration the resultant pro forma NAV upon IOIPG REIT's establishment of approximately RM0.91 per Unit based on the total issued fund size of 5,500,000,000 Units upon the Listing.

To facilitate the Offering, the respective Vendors has nominated IOIPG to receive all the cash considerations and 5,500,000,000 Consideration Units to be issued after which IOIPG will undertake the offer for sale of up to 2,200,000,000 Offer Units (as defined herein).

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**3. LISTING SCHEME (CONTINUED)**

**3.1. Acquisitions of Subject Properties by the Group (continued)**

A summary of the breakdown of the Consideration Units and the amount of cash consideration for each of the Subject Properties are as follows:

| | | | Mode of settlement | | |
|---|---|---|---|---|---|
| | Appraised Value | Agreed Purchase consideration | Cash consideration | Consideration Units | |
| **Subject Properties** | **RM'000** | **RM'000** | **RM'000** | **RM'000** | **'000** |
| **Retail Property** | | | | | |
| IOI City Mall | 5,150,000 | 5,100,000 | 1,785,000 | 3,315,000 | 3,702,294 |
| **Subtotal** | **5,150,000** | **5,100,000** | **1,785,000** | **3,315,000** | **3,702,294** |
| **Hotel Properties[1]** | | | | | |
| Putrajaya Marriott Hotel | 266,000 | 256,000 | 89,600 | 166,400 | 185,841 |
| Le Méridien Putrajaya | 343,000 | 343,000 | 120,050 | 222,950 | 248,997 |
| Moxy Putrajaya | 222,000 | 214,000 | 74,900 | 139,100 | 155,351 |
| Four Points by Sheraton Puchong | 128,000 | 128,000 | 44,800 | 83,200 | 92,920 |
| W Kuala Lumpur | 391,000 | 391,000 | 137,900 | 253,100 | 282,670 |
| Courtyard by Marriott Penang | 166,000 | 166,000 | 58,100 | 107,900 | 120,506 |
| **Subtotal** | **1,516,000** | **1,498,000** | **525,350** | **972,650** | **1,086,285** |
| **Office Properties** | | | | | |
| IOI City Towers | 551,000 | 540,000 | 189,000 | 351,000 | 392,007 |
| PFCC Towers | 447,000 | 440,000 | 154,000 | 286,000 | 319,414 |
| **Subtotal** | **998,000** | **980,000** | **343,000** | **637,000** | **711,421** |
| **Total** | **7,664,000** | **7,578,000** | **2,653,350** | **4,924,650** | **5,500,000** |

**Note:**

(1) In conjunction with the execution of the SPAs, the Trustee (on behalf of IOIPG REIT) (as lessor) ("Lessor") and the Manager, and RVDSB, ICHSB and IBHSB (as master lessees) (each a "Master Lessee", and collectively "Master Lessees"), had entered into the respective Hotel Master Lease Agreements ("HMLAs" or collectively "Leases") for the lease of the respective Hotel Properties by the Lessor to the Master Lessees pursuant to the Leases.

PRICEWATERHOUSECOOPERS PLT KUALA LUMPUR *for identification only* Chartered Accountants

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**3. LISTING SCHEME (CONTINUED)**

**3.2. Offering**

Following the Acquisitions, IOI Properties Group Berhad ("IOIPG") will undertake the offer for sale of up to 2,200,000,000 Units ("Offer Units") comprising the following:

(i) retail offering of 715,614,537 Offer Units, representing approximately 13.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, subject to the clawback and reallocation provisions set out in the Prospectus for the Offering ("Retail Offering"), consists of the following:

(a) restricted offering of 550,614,537 Offer Units ("Restricted Offer Units"), representing approximately 10.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, to the entitled shareholders of IOIPG ("Shareholders") whose names appear on the Record of Depositors of IOIPG as at the close of business on an entitlement date to be determined and announced later by the Board of IOIPG ("Entitlement Date") ("Entitled IOIPG Shareholders") on the basis of 1 Restricted Offer Unit for every 10 existing ordinary shares of IOIPG ("Shares" or "IOIPG Shares") held by the Entitled IOIPG Shareholder ("Restricted Offering") on the Entitlement Date.

Any unsubscribed Restricted Offer Units will be made available for application by the other Entitled IOIPG Shareholders who have applied for the Restricted Offer Units in excess of their pre-determined allocation; and

(b) restricted offering of 55,000,000 Offer Units ("Pink Form Units"), representing 1.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, to the eligible directors of IOIPG and the Manager, eligible employees of IOIPG Group and the Manager and eligible business associates of the IOIPG Group (collectively, "Eligible Persons") ("Restricted Pink Form Offering").

Any unsubscribed Pink Form Units will be made available for application by the other Eligible Persons who have applied for the Pink Form Units in excess of their pre-determined allocation; and

(c) public offering of 110,000,000 Offer Units, representing 2.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, for application by the Malaysian public, of which 55,000,000 Units are reserved for application by the Bumiputera public ("Public Offering"),

at the retail price of RM0.96 per Offer Unit ("Retail Price") ("Retail Offering"), subject to a refund of the difference between the Retail Price and the Final Retail Price (as defined hereunder) without interest to the successful applications, if the Final Retail Price (as defined hereunder) is less than the Retail Price; and

(ii) institutional offering of up to 1,484,385,463 Offer Units, representing up to approximately 27.0% of the total issued fund size of 5,500,000,000 Units upon the Listing, subject to clawback and reallocation provisions as well as the over-allotment option to be set out in the Prospectus in the following manner:

(a) 687,500,000 Offer Units, representing 12.5% of the total issued fund size of 5,500,000,000 Units upon the Listing, are reserved for Bumiputera investors approved by the Ministry of Investment, Trade and Industry of Malaysia; and

(b) up to 796,885,463 Offer Units, representing up to approximately 14.5% of the total issued fund size of 5,500,000,000 Units upon the Listing, to other Malaysia institutional investors and selected investors as well as foreign institutional investors and selected investors outside the United States in reliance on Regulation S.

at the institutional price, being the price per Offer Unit which will be determined by way of bookbuilding ("Institutional Price") ("Institutional Offering"). The final price per Offer Unit to be paid by the investors under the Retail Offering will be equivalent to the Retail Price or the Institutional Price, whichever is lower ("Final Retail Price").

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**3. LISTING SCHEME (CONTINUED)**

**3.2. Offering (continued)**

Over-allotment option

IOIPG ("Over-allotment Option Provider") may grant an Over-allotment Option to a stabilising manager to undertake any price stabilisation actions. The stabilising manager (or person(s) acting on behalf of the stabilising manager) may in its absolute discretion, over-allot the Units and subsequently, effect transactions to stabilise or maintain the market price of the Units at levels that might not otherwise prevail in the open market.

Such transactions consist of bids or purchases to peg, fix or maintain the price of the Units. If the stabilising manager creates a short position in the Units in connection with the Institutional Offering, the stabilising manager may reduce that short position by purchasing the Units in the open market. The stabilising manager may also elect to reduce any short positions by exercising all or part of the Over-allotment Option.

If granted, the Over-allotment Option will be exercisable in whole or in part by the stabilising manager, on one or more occasions, by giving written notice to the Over-allotment Option Provider at any time, within 30 days from the date of the Listing ("Stabilising Period") to purchase from the Over-allotment Option Provider up to an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon Listing, solely for the purpose of covering over-allotments of the Units (if any).

Subject to there being an over-allotment, the stabilising manager will enter into the unit lending agreement with the Over-allotment Option Provider to borrow up to an aggregate of 330,000,000 Units to cover the over-allotments. Any Units that may be borrowed by the stabilising manager under the unit lending agreement will be returned by the stabilising manager to the Over-allotment Option Provider either through the purchase of the Units in the open market by the stabilising manager in the conduct of the stabilisation activities or deemed returned through the exercise of the Over-allotment Option by the stabilising manager, or a combination of both. The exercise of the Over-allotment Option will not increase the total number of Units issued and is not intended to constitute an offer for sale of the Units by the Over-allotment Option Provider under the Offering.

Purchases of a security to stabilise the price or to cover the over-allotment may cause the price of the security to be higher than it might be in the absence of these purchases. Such transactions may be effected on the Main Market of Bursa Securities, in compliance with all applicable laws and regulations, including the CMSA and any regulations thereunder. Any purchases of Units by the stabilising manager (or person(s) acting on its behalf) will be undertaken at prevailing market prices, subject to the Capital Markets and Services (Price Stabilisation Mechanism) Regulations 2008. In particular, no stabilisation action will be undertaken at a price above the Final Retail Price during the Stabilising Period.

The number of Units that the stabilising manager (or person(s) acting on behalf of the stabilising manager) may buy to undertake stabilising action, shall not exceed an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon the Listing. However, there is no obligation on the stabilising manager (or person(s) acting on behalf of the stabilising manager) to undertake such stabilising action. Such stabilising actions may commence on or after the commencement of trading of the Units on the Main Market of Bursa Securities and, if commenced, may be discontinued at any time and cannot be effected after the earlier of (i) the date falling 30 days from the commencement of trading of the Units on the Main Market of Bursa Securities; or (ii) the date when the stabilising manager has bought, on the Main Market of Bursa Securities, an aggregate of 330,000,000 Units, representing up to 15.0% of the total Offer Units, or up to 6.0% of the total Units upon the Listing to be offered to undertake the stabilising action.

Neither the Manager, the Over-allotment Option Providers nor the stabilising manager makes any representation or prediction as to the direction or magnitude of any effect that the transactions described above may have on the price of the Units. In addition, neither the Manager, the Over-allotment Option Providers nor the stabilising manager makes any representation that the stabilising manager will engage in such transactions, or that such transactions once commenced, will not be discontinued without notice (unless such notice is required by law).

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**3. LISTING SCHEME (CONTINUED)**

**3.2. *Offering* (continued)**

Over-allotment option (continued)

The Over-allotment Option does not have any impact on the Projected Consolidated Statement of Comprehensive Income.

**3.3. Listing**

In conjunction with the Offering and Leases, IOIPG REIT has sought admission to the Official List and listing of and quotation for the entire 5,500,000,000 Units on the Main Market of Bursa Securities, which was approved on 30 September 2026.

All fees and expenses for the Listing comprising the fees payable to authorities (save for those to be borne by IOIPG REIT), brokerage fee, underwriting commission, placement fee as well as the other professional and miscellaneous expenses in relation to the Listing will be borne entirely by IOIPG.

The Listing will not have any impact on the Profit Projection.

**3.4. Leases**

In conjunction with the execution of the SPAs, the Trustee as the Lessor, the Manager and the Master Lessees had entered into the respective HMLAs for the leasing of the respective Hotel Properties by the Lessor to the respective Master Lessee and will commence upon the completion of the Acquisitions, which shall entail leasing by the Trustee (on behalf of IOIPG REIT) of the following:

i. Le Méridien Putrajaya and Moxy Putrajaya to ICHSB;
ii. Putrajaya Marriott Hotel to RVDSB; and
iii. Four Points by Sheraton Puchong, Courtyard by Marriott Penang and W Kuala Lumpur to IBHSB.

The Leases were negotiated with the Master Lessees after taking into consideration the appraised value of the Hotel Properties, performance of the Hotel Properties and prevailing market conditions.

**3.5. Inter-conditionality**

The Acquisitions, the Offering, the Listing and the Leases are inter-conditional upon each other.

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**4. BREAKDOWN OF NPI IN THE PROFIT PROJECTION**

The table below sets out the breakdown of revenue, property operating expenses and the resulting NPI of the Group as presented in the Profit Projection for the Projection Period 2027.

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| Rental income | 398,477 |
| Revenue from contracts with customers | 153,104 |
| **Total revenue** | 551,581 |
| Utilities | (66,661) |
| Property management fee and reimbursable | (43,758) |
| Maintenance expenses | (41,402) |
| Quit rent and assessment | (11,753) |
| Other operating expenses | (10,362) |
| **Property operating expenses** | (173,936) |
| **NPI** | **377,645** |

This breakdown is presented to illustrate the key components contributing to NPI and should be read in conjunction with the bases and assumptions set out in Section 5 including a detailed breakdown of the Subject Properties as disclosed in Section 6.

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**5. BASES AND ASSUMPTIONS**

The Directors of the Manager have prepared the Profit Projection of the Group based on the requirements of Chapter 12 of the Prospectus Guidelines for Collective Investment Schemes issued by the SC and based on the following bases and assumptions, for which the Directors are solely responsible.

The bases and assumptions are inherently subject to business, economic and competitive uncertainties and contingencies that may be beyond the Manager's control. Therefore, future events, regionally and globally, may have a material impact on the actual results as compared to the Profit Projection presented.

**Assumptions specific to the Group**

**(a)** The Profit Projection for the Projection Period 2027 ("Projection Period") has been prepared for illustrative purposes assuming that the first financial period is from the date of establishment of 11 September 2026 to 30 June 2027 and that the Listing Scheme had been completed on 11 September 2026.

**(b) Total revenue**

The Manager had projected total revenue for the Projection Period 2027 to be at RM551.6 million, which comprises of rental income and revenue from contracts with customers.

The breakdown of total revenue by the type of Subject Properties are as follows in which the assumptions used in projecting the revenue for each type of Subject Property is explained thereafter:

| | **Total revenue Projection Period 2027 RM'000** |
|---|---|
| **Type of Subject Properties** | |
| Retail Property | |
| IOI City Mall | 400,518 |
| Hotel Properties | |
| Putrajaya Marriott Hotel | 14,100 |
| Le Méridien Putrajaya | 18,161 |
| Moxy Putrajaya | 12,002 |
| Four Points by Sheraton Puchong | 4,816 |
| W Kuala Lumpur | 20,262 |
| Courtyard by Marriott Penang | 6,963 |
| Office Properties | |
| IOI City Towers | 38,315 |
| PFCC Towers | 36,444 |
| **Total** | **551,581** |

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**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**5. BASES AND ASSUMPTIONS (CONTINUED)**

**Assumptions specific to the Group (continued)**

**(b) Total revenue (continued)**

(i) Retail Property

The breakdown of rental income and revenue from contracts with customers of the Retail Property is as follows:

| | Projection Period 2027 |
|---|---|
| **Retail Property - IOI City Mall** | **RM'000** |
| Rental income | |
| Base rent | 225,638 |
| Percentage rent | 33,410 |
| Advertising and promotion | 13,797 |
| Revenue from contracts with customers | |
| Service charge | 45,929 |
| Carpark income | 42,371 |
| Recoveries | 38,635 |
| Other incidental income | 738 |
| **Total Retail Property Revenue** | **400,518** |

*Rental income – base rent*

Base rent is derived from income earned from tenants at the Retail Property based on the terms of the respective tenancy agreements.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

**Assumptions specific to the Group (continued)**

**(b) Total revenue (continued)**

(i) Retail Property (continued)

*Rental income – base rent (continued)*

The following is assumed in arriving at the projected base rent for the Retail Property for the Projection Period 2027.

The lease expiry profile as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | Projection Period 2027 | |
|---|---|---|
| | NLA | Projected base rent |
| | % | RM'000 |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 74.7 | 164,568 |
| Expiring during Projection Period | 23.2 | 61,070 |
| - Contracted | | 31,532 (i) |
| - Not contracted - to be renewed(ii) | | 29,538 (iii) |
| Vacant lots | 2.1 | - |
| **Total** | **100.0** | **225,638** |

**Note:**

i) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.

ii) For the existing tenancy agreements expiring during the Projection Period 2027, it is assumed that the Net Lettable Area ("NLA") which has yet to be renewed will either be renewed or be occupied by new tenants (with tenancy periods ranging between 1 to 3 years).

iii) Base rent is projected on a per tenant basis after taking into account, among others, tenants' sales performance and prospects, occupancy cost ratio (being the percentage of the tenant's revenue which is being paid as rental), tenants' previously contracted base rent, and the base rent paid by tenants of a similar trade sector or location within the Retail Property. The average growth rate of the base rent per sq ft is 8.6% for the Projection Period 2027 compared to its respective previous contractual tenancy rental rates.

The projected average occupancy rate ("AOR") for the Projection Period 2027 is assumed at 97.3%. The AOR for the FPE 31 May 2026 is 96.9%.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(b) Total revenue (continued)**

(i) Retail Property (continued)

*Rental income – base rent (continued)*

The projected base rent per sq ft for the Projection Period 2027 is assumed at RM9.30. The base rent per sq ft of the Retail Property is RM8.52 for the FPE 31 May 2026.

*Rental income – Percentage rent*

Percentage rent is calculated based on a fixed percentage of the tenant's total monthly gross turnover. The percentage rent for the Projection Period 2027 is projected on a per tenant basis based on the actual percentage rent recorded during the corresponding period after considering trends in individual tenants' sales performance and prospects observed up to 11 September 2026, as well as the changes in proportion of base rent and percentage rent arising from tenancy renewals. Historically, base rent increases upon tenancy renewals for performing tenants (for example, tenants who have been paying percentage rent instead of base rent with regard to tenancies where rental terms are the higher of base rent or percentage rent), which results in a relatively higher proportion of base rent compared to percentage rent in the projections.

*Rental income – advertising and promotion income*

Advertising and promotion income are rental income earned for event spaces, billboards and promotional events. The advertising and promotion income is projected after considering the historical results for the FPE 31 May 2026 and anticipated advertising and promotional activities.

*Revenue from contract with customers*

Service charge comprises services provided to tenants for the maintenance and management of the common areas in IOI City Mall. For the Projection Period 2027, the service charge is based on the projected occupied space as at 31 May 2026 and the projected AOR for the Projection Period 2027 which is assumed at 97.3%. It is assumed that the service charge rate for the Projection Period 2027 remains at the same rate as of 31 May 2026.

IOI City Mall has 13,987 car park lots. Car park income is mainly made up of hourly car park collections and season passes to tenants of the Subject Properties located within the integrated development. The projected car park income is projected to increase for the Projection Period 2027 after considering the projected increase in car traffic to IOI City Mall and the projected occupancy rates of the Subject Properties within the integrated development of IOI Resort City.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(i) Retail Property (continued)

Recoveries are derived from the Group's engagement as an intermediary distributor of utilities whereby it supplies mainly electricity, chilled water, liquified petroleum gas and water to retail tenants. For the Projection Period 2027, recoveries are projected based on projected consumption levels and expected tariff rates.

Other incidental income comprises miscellaneous income which are projected based on the actual historical amounts excluding one-off non-recurring income.

The projected average rental rate (including base rent, percentage rent, advertising and promotion and service charge) ("ARR") per sq ft for the Projection Period 2027 of IOI City Mall is assumed at RM13.14. The ARR per sq ft for the FPE 31 May 2026 was RM12.64.

(ii) Hotel Properties

The breakdown of master lease income of the Hotel Properties is as follows:

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| ***Hotel Properties – Master lease income*** | |
| Putrajaya Marriott Hotel | 14,100 |
| Le Méridien Putrajaya | 18,161 |
| Moxy Putrajaya | 12,002 |
| Four Points by Sheraton Puchong | 4,816 |
| W Kuala Lumpur | 20,262 |
| Courtyard by Marriott Penang | 6,963 |
| **Total Hotel Properties Revenue** | **76,304** |

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income*

Under the HMLAs entered into by IOIPG REIT, master lease income is determined based on the higher of the guaranteed rent ("GR"), which represents the minimum rental income to be received by IOIPG REIT, or a Variable Rent ("VR") component which is 90% of Gross Operating Profit ("GOP") less master lease expenses ("Net GOP"). The guaranteed rent and variable rent for each Hotel Property as per the HMLAs are set out in the table below:

| | Projection Period 2027 | |
|---|---|---|
| | GR | VR |
| | RM'000 | |
| **Hotel Properties** | | |
| Putrajaya Marriott Hotel | 6,454 | 90% of Net GOP |
| Le Méridien Putrajaya | 8,429 | |
| Moxy Putrajaya | 6,021 | |
| Four Points by Sheraton Puchong | 4,816 | |
| W Kuala Lumpur | 9,633 | |
| Courtyard by Marriott Penang | 5,491 | |
| **Total** | **40,844** | |

VR is computed based on 90% of Net GOP of each hotel property. Net GOP is calculated based on Gross Operating Revenue ("GOR") less operating expenses and master lease expenses. The breakdown of the Net GOP is as follows:

| | Net GOP |
|---|---|
| | Projection Period 2027 |
| | RM'000 |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 15,667 |
| Le Méridien Putrajaya | 20,179 |
| Moxy Putrajaya | 13,336 |
| Four Points by Sheraton Puchong | 4,382 |
| W Kuala Lumpur | 22,513 |
| Courtyard by Marriott Penang | 7,737 |
| **Total** | **83,814** |

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

Based on the computation of VR as 90% of Net GOP for each Hotel Property, the VR is then compared against the GR stipulated under the respective HMLAs. For the Projection Period 2027, the higher of the VR or the GR is adopted as the master lease income for the relevant Hotel Property. The resulting master lease income, after applying this comparison for each Hotel Property, is summarised in the table below for the Projection Period 2027.

| | Projection Period 2027 | |
|---|---|---|
| | **Basis of projected rental** | **Total projected rental** |
| | | **RM'000** |
| **Hotel Properties** | | |
| Putrajaya Marriott Hotel | VR | 14,100 |
| Le Méridien Putrajaya | VR | 18,161 |
| Moxy Putrajaya | VR | 12,002 |
| Four Points by Sheraton Puchong | GR | 4,816 |
| W Kuala Lumpur | VR | 20,262 |
| Courtyard by Marriott Penang | VR | 6,963 |
| **Total** | | **76,304** |

The analysis of the components of the Net GOP is described below.

Gross Operating Revenue ("GOR")
GOR consists of room revenue, Food and Beverage ("F&B") and other income. The breakdown of GOR by Hotel Property is as follows:

| | **GOR** |
|---|---|
| | **Projection Period 2027** |
| | **RM'000** |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 68,372 |
| Le Méridien Putrajaya | 76,653 |
| Moxy Putrajaya | 40,706 |
| Four Points by Sheraton Puchong | 24,602 |
| W Kuala Lumpur | 96,509 |
| Courtyard by Marriott Penang | 27,288 |
| **Total** | **334,130** |

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

**Assumptions specific to the Group (continued)**

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

Room revenue

The total room revenue of each Hotel Property is projected as follows:

| | Room Revenue Projection Period 2027 |
|---|---|
| | RM'000 |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 33,887 |
| Le Méridien Putrajaya | 42,805 |
| Moxy Putrajaya | 30,581 |
| Four Points by Sheraton Puchong | 17,404 |
| W Kuala Lumpur | 43,085 |
| Courtyard by Marriott Penang | 22,384 |
| **Total room revenue** | **190,146** |

The room revenue is projected based on the assumption of the projected AOR and the projected average daily rate as set out below:

| | Projected AOR Projection Period 2027 |
|---|---|
| | % |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 60.0 |
| Le Méridien Putrajaya | 82.0 |
| Moxy Putrajaya | 70.2 |
| Four Points by Sheraton Puchong | 64.9 |
| W Kuala Lumpur | 81.2 |
| Courtyard by Marriott Penang | 81.0 |
| **AOR** | **71.1** |

**Note:**

(1) The projected AOR is derived based on the total twelve (12) months projected AOR of each Subject Property for the Projection Period 2027.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

*Room revenue (continued)*

| | Projected Average Daily Rate ("ADR") Projection Period 2027 (RM) |
|---|---|
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 395 |
| Le Méridien Putrajaya | 503 |
| Moxy Putrajaya | 310 |
| Four Points by Sheraton Puchong | 367 |
| W Kuala Lumpur | 1,172 |
| Courtyard by Marriott Penang | 474 |
| **Average daily rate ("ADR")** | **474** |

The following property specific factors were considered for the projection of each Hotel Property:

**Putrajaya Marriott Hotel**
For the Projection Period 2027, the AOR is projected reflecting the anticipated increase in bookings from multiple distribution channels, including corporate events and travel agents, as well as the expected materialisation of room contracts.

The ADR for the Projection Period 2027 are projected based on master lessee's expected performance for Putrajaya Marriott Hotel and the expected demand as described above.

**Le Méridien Putrajaya**
For the Projection Period 2027, AOR is projected after considering an increase in corporate demand, scheduled major conventions and events and continuous marketing efforts supported by multiple distribution channels.

The ADR for the Projection Period 2027 are projected based on the master lessee's expected performance for Le Méridien Putrajaya and tha expected demand as described above.

**Moxy Putrajaya**
For the Projection Period 2027, the AOR of Moxy Putrajaya is projected after considering continued ramp up in occupancy as the hotel progresses towards a more stabilised level of operations following its fourth year of operation and anticipated increase in contribution from corporate and leisure segments.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

Room revenue (continued)

The following property specific factors were considered for the projection of each Hotel Property: (continued)

The ADR for the Projection Period 2027 are based on the master lessee's expected performance for Moxy Putrajaya and the expected demand as described above.

**Four Points by Sheraton Puchong**
For the Projection Period 2027, the guaranteed rent will be adopted as the master lease income for Four Points by Sheraton Puchong.

For the Projection Period 2027, the AOR is projected to decline due to reduced capacity from the ongoing refurbishment works at the hotel that commenced in September 2025 and are expected to be completed in January 2027. During the refurbishment period, the hotel is expected to experience reduced guest visitation as a result of operational disruptions and a reduction in available room nights.

The ADR for the Projection Period 2027 are based on the master lessee's expected performance for Four Points by Sheraton Puchong and the expected demand as described above.

**W Kuala Lumpur**
For the Projection Period 2027, the AOR is projected to slightly decline due to the strategy of W Kuala Lumpur optimising its ADR to enhance its overall revenue performance.

As a result, the ADR for the Projection Period 2027 is projected to improve accordingly.

**Courtyard by Marriott Penang**
For the Projection Period 2027, the AOR is projected to grow representing a projected continued strong performance, supported by stable demand across corporate, leisure and medical tourism segments in Penang.

The ADR for the Projection Period 2027 are based on the master lessee's expected performance for Courtyard by Marriott Penang and the expected demand as described above.

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**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**5. BASES AND ASSUMPTIONS (CONTINUED)**

**Assumptions specific to the Group (continued)**

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

*F&B Revenue*

The breakdown for the projected F&B revenue by hotel property is as follows:

| | F&B Revenue Projection Period 2027 |
|---|---|
| | RM'000 |
| **Hotel Properties** | |
| Putrajaya Marriott Hotel | 33,500 |
| Le Méridien Putrajaya | 32,822 |
| Moxy Putrajaya | 9,444 |
| Four Points by Sheraton Puchong | 7,005 |
| W Kuala Lumpur | 50,448 |
| Courtyard by Marriott Penang | 4,410 |
| **Total F&B revenue** | **137,629** |

The F&B revenue comprise receipts from restaurants, lounges and bars, as well as corporate meetings, events and banquets. The projected F&B revenue is derived from the historical revenue composition and historical performance of F&B outlets of the relevant hotel property, taking into consideration historical occupancy rates and expected bookings for banquets with the exception of the following Hotel Properties:

(1) In respect of Putrajaya Marriott Hotel, its F&B revenue is projected to improve following an increase in catering and banquet revenue, supported by the conversion of the hotel's Tuscany Italian-American Grill restaurant into a multi-functional event space;

(2) In respect of W Kuala Lumpur, its F&B revenue is projected to include the additional revenue from a new F&B outlet for the Projection Period 2027; and

(3) In respect of Four Points by Sheraton Puchong, its F&B revenue is projected to improve following the completion of the refurbishment works and the resumption of full operations.

*Other Income*

Other income comprises items such as spa and beauty services, annual memberships, and laundry services. These are projected based on the historical performance of the Hotel Properties' operations and demand for banquet services

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(ii) Hotel Properties (continued)

*Master lease income (continued)*

*Operating expenses*

Operating expenses are relating to the direct costs incurred for the operations of room services, F&B services and other income. These include personnel expenses as well as overhead costs including administrative and general expenses, utilities, information and telecommunication systems expense, sales and marketing expenses and property operations and maintenance expenses.

For the Projection Period 2027, the operating expenses are projected based on historical performance, taking into consideration expected increases arising from occupancy levels, expected banqueting demand, expected operating efficiencies and level of operations.

*Master lease expenses*

Master lease expenses relate to master lease expenses and fifty-percent (50%) of Furniture, Fixtures, Furnishings and Equipment ("FF&E") contribution. Master lease expenses comprise the operating services fee, base license fee, international services charges, and incentive license fee paid / payable to the Hotel Manager and are projected based on historical expenses incurred by the respective Hotel Properties.

The FF&E contribution is computed based on a percentage of total revenue which is held for the purposes of future replacement of furniture, fixtures, furnishings and equipment, interior and exterior signs, as well as other improvements and property (now or in the future) used, or held in storage for use by the Hotel Properties and are projected based on expected GOP and conditions set out in the HMLAs.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(b) Total revenue (continued)**

(iii) Office Properties

The breakdown of rental income and revenue from contracts with customers of the Office Properties is as follows:

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| **Office Properties** | |
| **IOI City Towers** | |
| Rental Income | |
| Base rent | 24,394 |
| Revenue from contracts with customers | |
| Service charge | 11,755 |
| Car park income | 5 |
| Recoveries | 2,117 |
| Other incidental income | 44 |
| | 38,315 |
| **PFCC Towers** | |
| Rental Income | |
| Base rent | 24,934 |
| Revenue from contracts with customers | |
| Service charge | 7,177 |
| Car park income | 2,643 |
| Recoveries | 1,673 |
| Other incidental income | 17 |
| | 36,444 |
| **Total Office Properties Revenue** | **74,759** |

*Rental income – base rent*

Base rent are derived from income earned from tenants at the Office Properties based on the rates set out in the tenancy agreements.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(iii) Office Properties (continued)

*Rental income – base rent (continued)*

The following is assumed in arriving at the projected base rent for the Office Properties for the Projection Period 2027.

The lease expiry profile for IOI City Towers as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | Projection Period 2027 | |
|---|---|---|
| | NLA | Projected base rent |
| **IOI City Towers** | % | RM'000 |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 67.4 | 17,394 |
| Expiring during Projection Period | 20.7 | 5,622 |
| - Contracted | | 3,621 [(i)] |
| - Not contracted - to ba renewed[(ii)] | | 2,001 [(iii)] |
| **New tenancies where:** | | |
| Rental commenced during Projection Period[(iv)] | 3.3 | 945 |
| Tenancy not secured, but in negotiations with potential tenants[(v)] | 2.0 | 433 |
| Vacant lots | 6.6 | - |
| **Total** | **100.0** | **24,394** |

**Note:**

i) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.

ii) For the existing tenancy agreements expiring during the Projection Period 2027, it is assumed that the NLA which has yet to be renewed is either assumed to be renewed or be occupied by new tenants (with tenancy periods ranging between 1 to 3 years).

iii) Base rent is projected on a per tenant basis after taking into account, among others, contractual rental escalations under existing tenancy agreements, and rental reversions upon lease renewal where rents are assumed to be adjusted towards prevailing market rental levels. The average growth rate of the base rent per sq ft is 5.2% for the Projection Period 2027 compared to its respective previous contractual tenancy rental rates.

iv) Projected based on rental rates stated in the executed tenancy agreements.

v) Projected based on rental rates that are under negotiations with potential tenants or rental rates stated in letter of offer issued but not yet accepted by tenants (as the case may be).

The projected average occupancy rate ("AOR") of IOI City Towers for the Projection Period 2027 is assumed at 87.8%. The AOR for the FPE 31 May 2026 is 61.0%.

The projected base rent per sq ft of IOI City Towers for the Projection Period 2027 is assumed at RM2.94. The base rent per sq ft of IOI City Towers is RM2.98 for the FPE 31 May 2026.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(iii) Office Properties (continued)

*Rental income – base rent (continued)*

IOIPG and its affiliates are projected to occupy 18.1% of the Committed Occupied NLA of IOI City Towers, contributing to 12.7% of the Total Revenue of IOI City Towers for the Projection Period 2027. Tenants which are not affiliated to IOIPG are projected to occupy the remaining 81.9% of the Committed Occupied NLA of IOI City Towers, contributing to the remaining 87.3% of the Total Revenue of IOI City Towers for the Projection Period 2027.

"Committed Occupied NLA" as used in this Profit Projection refers to the total NLA of the Retail Property or (as the case may be) the Office Properties which, at any particular point in time, are subject to tenancies which have commenced or committed but have yet to commence in accordance with the terms of the respective tenancy agreements or letters of offer accepted by the tenants.

The lease expiry profile for PFCC Towers as at 11 September 2026 and projected base rent for the Projection Period 2027 are as follows:

| | Projection Period 2027 | |
|---|---|---|
| | **NLA** | **Projected base rent** |
| **PFCC Towers** | **%** | **RM'000** |
| **Existing tenancy agreements:** | | |
| Expiring after Projection Period | 75.8 | 20,220 |
| Expiring during Projection Period | 12.1 | 4,032 |
| - Contracted | | 2,220 [i] |
| - Not contracted to be renewed[ii] | | 1,812 [iii] |
| **New tenancies where:** | | |
| Tenancy is not secured, but in negotiations with potential tenants[iv] | 2.9 | 682 |
| Vacant lots | 9.2 | - |
| **Total** | **100.0** | **24,934** |

**Note:**

i) Reflects contracted base rent up to the expiry date of the respective tenancy agreements.

ii) For the existing tenancy agreements expiring during and after the Projection Period 2027, it is assumed that the NLA which has yet to be renewed is either assumed to be renewed or occupied by new tenants (with tenancy periods ranging between 1 to 3 years).

iii) Base rent is projected on a per tenant basis after taking into account, among others, contractual rental escalations under existing tenancy agreements, and rental reversions upon lease renewal where rents are assumed to be adjusted towards prevailing market rental levels. The average growth rate of the base rent per sq ft is 6.1% for the Projection Period 2027 compared to its respective previous contractual tenancy rental rates.

iv) Projected based on rental rates that are under negotiations with potential tenants or rental rates stated in letter of offer issued but not yet accepted by tenants (as the case may be).

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(b) Total revenue (continued)**

(iii) Office Properties (continued)

*Rental income-base rent (continued)*

The projected AOR of PFCC Towers for the Projection Period 2027 is assumed at 88.2%. The AOR of PFCC Towers for the FPE 31 May 2026 is 74.1%.

The projected base rent per sq ft of PFCC Towers for the Projection Period 2027 is assumed at RM3.45. The base rent per sq ft of PFCC Towers is RM3.38 for the FPE 31 May 2026.

The IOIPG Group is projected to occupy 9.7% of the Committed Occupied NLA of PFCC Towers, contributing to 8.2% of the Total Revenue of PFCC Towers for the Projection Period 2027. Tenants which are not affiliated to IOIPG are projected to occupy the remaining 90.3% of the Committed Occupied NLA of PFCC Towers, contributing to the remaining 91.8% of the Total Revenue of PFCC Towers for the Projection Period 2027.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(b) Total revenue (continued)**

(iii) Office Properties (continued)

*Revenue from contract with customers*

Service charge comprises services provided to tenants for the maintenance and management of the common areas in the Office Properties. For the Projection Period 2027, the service charge is projected based on the projected occupied space as at 31 May 2026 and the projected AOR for the Projection Penod 2027 for the Office Properties, which is assumed at 87.8% for IOI City Towers, and 88.2% for PFCC Towers. It is assumed that the service charge rate for the Profit Projection Period remains at the same rate as of 31 May 2026.

IOI City Towers have 14 surface car park bays and PFCC Towers have 1,773 car park bays. Car park income is mainly made up of hourly car park collections and season passes to tenants of the subject properties located within the integrated development. It is assumed that the car park rate throughout the Profit Projection Period remains at the same rate as of 31 May 2026 for IOI City Towers.

For PFCC Towers, it is assumed that there are no further changes to the rate for the Projection Period 2027 as compared to 31 May 2026. The projected car park income is projected to be in proportion with the projected AOR of the Subject Properties located within the integrated development of PFCC.

Recoveries relate to utilities supplied to office tenants such as chilled water. The recoveries are projected after taking into consideration the historical consumption for FPE 31 May 2026 and the projected AOR for the Projection Period 2027.

Other incidental income comprises miscellaneous income and are projected based on historical amounts.

The projected ARR (including base rent and service charges) per sq ft for the Projection Period 2027 of IOI City Towers is assumed at RM4.35. The ARR per sq ft for the FPE 31 May 2026 was RM4.38.

The projected ARR (including base rent and service charges) per sq ft for the Projection Period 2027 of PFCC Towers is assumed at RM4.44. The ARR per sq ft for the FPE 31 May 2026 was RM4.39.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(c) Property operating expenses**

For the Projection Period 2027, the Manager projected the Property Operating Expenses to be RM173.9 million. Property Operating Expenses consists of utilities expenses, quit rent and assessment maintenance expenses, reimbursement costs and other property operating expenses in which the assumptions used are explained below.

| | Projection Period 2027 |
|---|---|
| | RM'000 |
| Utilities | |
| Electricity Charges | 56,422 |
| Water Charges | 7,414 |
| Gas Charges | 2,825 |
| | **66,661** |
| Property management fee and reimbursable | 43,758 |
| Maintenance expenses | |
| Repair and maintenance | 21,519 |
| Cleaning charges | 17,362 |
| Security charges | 2,521 |
| | **41,402** |
| Quit rent and assessment | 11,753 |
| Other operating expenses | |
| Marketing and promotion expenses | 7,451 |
| Insurance expenses | 1,602 |
| Miscellaneous expenses | 1,309 |
| | **10,362** |
| **Total Property Operating Expenses** | **173,936** |

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

**Assumptions specific to the Group (continued)**

**(c) Property operating expenses (continued)**

Property Operating Expenses by subject properties are disclosed in Section 6. Set out below are the basis and assumptions used by each nature of expenses.

(i) Utilities expenses

Utilities expenses are expense incurred by the Retail Property and Office Properties for the provision of electricity, gas and water charges. It is assumed that for the Projection Period 2027, utilities expenses are projected based on projected consumption levels, projected occupancy levels, and expected tariff rates.

(ii) Property management fee and reimbursable

Upon establishment of the IOIPG REIT, a Property Management Agreement in respect of the Retail Property and Office Properties was entered into between the Manager, the Trustee and the Property Manager, Henry Butcher Malaysia (Mont Kiara) Sdn. Bhd. ("HB" or the "Property Manager").

In addition, HB is entitled to recover expenses incurred in discharging its responsibilities for the maintenance and management of the Retail Property and Office Properties in accordance with the terms of the Property Management Agreement entered into.

To conduct its property management activities, HB entered into a service provider agreement with IOI REIT Management Services Sdn. Bhd. ("IOIRMS"), a subsidiary of the Sponsor, for the provision of property management support, information technology services, management services, corporate support services and non-recurring services. Fees charged in relation to the provision of such services by IOIRMS to HB will thereafter be recovered from IOIPG REIT.

Fixed property management fee payable to the Property Manager under the Property Management Agreement is RM25,500 per month (equivalent to RM306,000 per annum), excluding any applicable tax. Other than the fixed property management fee, the amount recovered by the Property Manager under the Property Management Agreement and the Service Provider Agreement is approximately RM43.5 million for the Projection Period 2027.

(iii) Maintenance expenses

Maintenance expenses refer to expenses incurred by the Retail Property and Office Properties for repair and maintenance such as air-conditioning, lift and escalator, and firefighting equipment, cleaning charges and security charges. All maintenance expenses are mainly made up of contractual services and non-recurring expenses. The Manager has assumed that there will be no significant non-recurring maintenance to be carried out on the Retail Property and Office Properties in the Projection Period 2027. Contracted maintenance expenses for the Projection Period 2027 are projected based on monthly charges as stipulated in executed agreements. Non-recurring maintenance for the Projection Period 2027 are projected based on annual upkeep plan of the Retail Property and Office Properties.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(c) Property operating expenses (continued)**

(iv) Quit rent and assessment

Quit rent and assessment rates are prescribed by and payable to the local authorities based on the annual value of the Subject Properties as assessed by the relevant local authorities.

It is assumed that the quit rent and assessment rates remain at the same throughout the Projection Period based on the latest actual billing issued by relevant local authorities for the financial period ended 31 May 2026.

(v) Other operating expenses

For the Retail Property and the Office Properties, other operating expenses include mainly marketing and promotion expenses, insurance and miscellaneous expenses. For the Hotel Properties, other operating expenses comprise of insurance premiums.

Marketing and promotion expenses are discretionary expenses and are to be incurred on a need-to basis. These expenses are projected based on anticipated promotional activities required to sustain occupancy and footfall levels.

The insurance premiums for property insurance and fire consequential loss coverage in respect of the Subject Properties are projected based on insured asset values and the projected performance of the relevant Subject Property respectively. Insurance expenses for the Retail Property and Office Properties for operational insurance are projected based on historical insurance premiums for the financial period ended 31 May 2026.

Miscellaneous expenses comprise telecommunications expenses, transport and travel expenses, printing and stationery, license fees, entertainment, provision for doubtful debt and other miscellaneous expenses.

**(d) Interest income**

Interest income for the Projection Period 2027 is projected based on actual historical late payment interest earned on outstanding receivables due from tenants of the Office Properties.

**(e) Changes in fair value of investment properties**

For the purposes of the Profit Projection, the Manager has assumed that the fair value of the Subject Properties will remain unchanged from date of acquisition. As it is assumed that there will be no fluctuation on the fair value of the Subject Properties during the Projection Period 2027, no fair value gain or loss has been included in the Profit Projection.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(f) Manager's fees**

For the Projection Period 2027, the Manager's fees will be computed based on the following entitlement prescribed in the Deed of Trust ("Deed") entered into between the Manager and the Trustee constituting IOIPG REIT:

(i) base fee of up to 0.5% per annum of the Total Asset Value of IOIPG REIT as at 30 June 2027 (excluding cash and bank balances which are held in non-interest-bearing accounts); and

(ii) performance fee of up to 5.0% per annum of NPI of the Subject Properties for the Projection Period 2027.

The Manager will charge a base fee of 0.3% per annum of the Total Asset Value of IOIPG REIT (excluding cash and bank balances which are held in non-interest-bearing accounts) and a performance fee of 3.0% per annum of the consolidated NPI.

The Manager will be paid the Manager's fees in the form of cash, Units or a combination of both. For the purposes of the Profit Projection, it is assumed that 50% of the fees are paid in cash and another 50% in Units.

**(g) Trustee's fee**

The Trustee's fee comprises the fee payable to the Trustee up to 0.012% per annum of the NAV of IOIPG REIT capped at a maximum of RM700,000, as prescribed in the Prospectus and the Deed.

For the Projection Period 2027, it is assumed that the Trustee's fee is approximately RM0.5 million.

**(h) Other trust expenses**

Other trust expenses are expenses expected to be incurred by the Group which consist of costs incurred after the establishment date by the Manager or Trustee that are not incremental to the issuance of the Units and in accordance with the Deed. Examples of such expenses are secretarial fee, consultancy fee, professional fees, market research fees, public relations expenses and other expenses relating to preparation and distribution of reports to Unitholders, together with other miscellaneous expenses such as postage, printing and stationery. These expenses are determined based on an estimate of actual fees payable to the respective parties.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(i) Finance costs**

To part finance the Acquisitions, the Group will utilise the proceeds from the issuance of the Sukuk under a Sukuk Programme, established by a special purpose vehicle, IOIPG REIT Capital Sdn. Bhd., which is wholly-owned by the Trustee on behalf of IOIPG REIT, assuming the role of the issuer for the purpose of undertaking the Sukuk Programme. The Manager has assumed proceeds from issuance of RM2.66 billion from the Sukuk Programme as described in Section 3.9 "REIT Financing" of the Prospectus.

For the Projection Period 2027, it is assumed that the Group will receive net proceeds of RM2.65 billion from the Sukuk, after deducting transaction cost of RM4.3 million. The Sukuk is assumed to bear an indicative weighted average profit rate of approximately 3.8% per annum, and that no amount is due within the next 12 months as the Sukuk tenure is for a period of 3 to 5 years.

The Manager has assumed that there were no new issuance, repayment or redemption of Sukuk throughout the Projection Period and that there will be no additional funding required for working capital and operational purposes.

**(j) Taxation**

In accordance with the Income Tax Act 1967 subsection 61A(1), IOIPG REIT will be exempted from income tax provided that IOIPG REIT distributes at least 90.0% of its total income as defined in the Income Tax Act to the Unitholders within 2 months from the close of its financial year which forms the basis period for the year of assessment of IOIPG REIT.

It is assumed that more than 90.0% of IOIPG REIT's total income are distributed to Unitholders within two months after the close of each of the financial year. Accordingly, no current tax liabilities have been projected for the Projection Period 2027.

Based on the applicable Global Minimum Tax (GMT) legislation and guidelines, the Manager has assumed that IOIPG REIT will satisfy the conditions to be treated as an "Investment Entity" and a "Real Estate Investment Vehicle" including that its taxation achieves a single level of taxation either at the REIT level or in the hands of IOIPG as its Unitholder, distributes more than 90% of its total income to Unitholders, and elects for any unrealised fair value gains and losses on Subject Properties to be excluded from effective tax rate (ETR) calculation until realisation.

IOIPG, which is expected to hold an effective interest of up to 60% in IOIPG REIT, is assumed to be subject to Malaysian corporate income tax at the current prevailing rate of 24% on its share of income distributions received from IOIPG REIT for the Projection Period 2027. On the premise that the applicable tax on such income distributions payable by IOIPG is taken into account in the ETR calculation of IOIPG REIT, the ETR of IOIPG REIT for the Projection Period 2027 is expected to exceed the minimum rate of 15% and hence no GMT top-up tax has been provided in the Profit Projection.

**(k) Distributable Income**

The Manager has assumed that IOIPG REIT will distribute 100.0% of its distributable income for the Projection Period 2027.

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group (continued)***

**(I) General assumptions**

(i) save for Units assumed to be issued to the Manager under Section 4.5.3.5(i) "Manager Fee" of the Prospectus, the assets portfolio and structure of the Group remains unchanged with no further issuance under the Sukuk Programme (save as disclosed in Section 3.9 "REIT Financing" of the Prospectus) or issuance of Units for cash;

(ii) it is assumed that 50% of the Manager's fees will be satisfied through the issuance of Units at an assumed price of RM0.96 per Unit;

(iii) there will be no significant change to the principal activities, management structure and accounting policies adopted by the Group;

(iv) there will be no changes to the portfolio of the Subject Properties;

(v) all tenancy agreements are enforceable and will be performed in accordance with their terms of tenancies;

(vi) there will be no major changes in the prevailing inflation rate, property expenses, finance costs and trust expenses of the Group other than as set out in the Profit Projection;

(vii) there will be no major changes to the cost of fund or the effective interest/ profit rate which will materially affect the Group's finance costs;

(viii) significantly all revenue receivable by the Group, such as rental proceeds, will be received within the credit term for such receivables;

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**5. BASES AND ASSUMPTIONS (CONTINUED)**

***Assumptions specific to the Group* (continued)**

**(I) General assumptions (continued)**

(ix) there will be no major changes in the Group's operations that will adversely affect the performance of the Group;

(x) there will be no material contingent liabilities arising during the Projection Period 2027, which may adversely affect the Profit Projection. The Group will not be engaged in any material litigation and there will be no legal proceedings which will affect the Group's activities or performance or give rise to additional contingent liabilities which may materially affect the results of the Group;

(xi) there will be no major uninsured losses, no claims against IOIPG REIT or its subsidiary for risks not covered under its existing insurance policies and no material losses in excess of insurance proceeds;

(xii) it has been assumed that there will be no major changes in the MFRS and IFRS or other financial reporting requirements that may have a material effect on the Profit Projection;

(xiii) there will be no adverse economic, political or property market conditions which will materially affect the activities and performances of the Subject Properties;

(xiv) there will be no major changes to present legislation or Government regulations, tax rates and basis of taxation in Malaysia which will adversely affect the operations of the Group or the markets in which it operates;

(xv) there will be no major disruption in the operations and there will be no other events and abnormal factors, including but not limited to geopolitical tensions or conflicts (including ongoing conflicts in the Middle East), war, terrorism attacks, epidemic outbreak or natural disaster, which will adversely affect the operations of the Group.

(xvi) there will be no major industrial disputes or any other abnormal factors or changes that will significantly affect the Group's operations or rental rate or disrupt its planned operations; and

(xvii) there will be no significant changes in the terms and conditions of material contracts and agreements, including but not limited to, the SPAs, the Deed, the tenancy agreements, the master lease agreements, the financing agreements and the Property Management Agreement.

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KUALA LUMPUR
for identification only
Chartered Accountants

**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

**6. DETAILED BREAKDOWN OF THE PROFIT PROJECTION**

The detailed breakdown of the Subject Properties by Projection Period are as follows:

**Detailed Breakdown for Profit Projection for the Projection Period 2027**

| *(Amount presented in RM'000 unless stated)* | IOI City Mall | Putrajaya Marriott Hotel | Le Meridien Putrajaya | Moxy Putrajaya | Four Points by Sheraton Puchong | W Kuala Lumpur | Courtyard by Marriott Penang | IOI City Towers | PFCC towers | Total | Non-property expenses | Profit Projection |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Rental income | 272,845 | 14,100 | 18,161 | 12,002 | 4,816 | 20,262 | 6,963 | 24,394 | 24,934 | 398,477 | - | 398,477 |
| Revenue from contracts with customers | 127,673 | - | - | - | - | - | - | 13,921 | 11,510 | 153,104 | - | 153,104 |
| **Total revenue** | **400,518** | **14,100** | **18,161** | **12,002** | **4,816** | **20,262** | **6,963** | **38,315** | **36,444** | **551,581** | **-** | **551,581** |
| Utilities | (54,463) | - | - | - | - | - | - | (5,926) | (6,272) | (66,661) | - | (66,661) |
| Property management fee and reimbursable | (35,323) | - | - | - | - | - | - | (3,495) | (4,940) | (43,758) | - | (43,758) |
| Maintenance expenses | (33,649) | - | - | - | - | - | - | (3,551) | (4,202) | (41,402) | - | (41,402) |
| Quit rent and assessment | (7,445) | (538) | (475) | (404) | (285) | (642) | (187) | (977) | (800) | (11,753) | - | (11,753) |
| Other operating expenses | (9,290) | (111) | (71) | (119) | (109) | (114) | (112) | (164) | (272) | (10,362) | - | (10,362) |
| **NPI** | **260,348** | **13,451** | **17,615** | **11,479** | **4,422** | **19,506** | **6,664** | **24,202** | **19,958** | **377,645** | **-** | **377,645** |
| Interest income | - | - | - | - | - | - | - | 9 | 13 | 22 | - | 22 |
| Changes in fair value on investment properties | - | - | - | - | - | - | - | - | - | - | - | - |
| **Net investment income** | **260,348** | **13,451** | **17,615** | **11,479** | **4,422** | **19,506** | **6,664** | **24,211** | **19,971** | **377,667** | **-** | **377,667** |
| Manager's Fees | - | - | - | - | - | - | - | - | - | - | (29,789) | (29,789) |
| Trustee's fee | - | - | - | - | - | - | - | - | - | - | (481) | (481) |
| Other trust expenses | - | - | - | - | - | - | - | - | - | - | (983) | (983) |
| Finance costs | - | - | - | - | - | - | - | - | - | - | (80,854) | (80,854) |
| **Profit before taxation** | **260,348** | **13,451** | **17,615** | **11,479** | **4,422** | **19,506** | **6,664** | **24,211** | **19,971** | **377,667** | **(112,107)** | **265,560** |
| Taxation | - | - | - | - | - | - | - | - | - | - | - | - |
| **Profit after taxation/ Total comprehensive income attributable to unitholders** | **260,348** | **13,451** | **17,615** | **11,479** | **4,422** | **19,506** | **6,664** | **24,211** | **19,971** | **377,667** | **(112,107)** | **265,560** |

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**IOIPG MALAYSIA REAL ESTATE INVESTMENT TRUST ("IOIPG REIT")**

**PROJECTED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME OF IOIPG REIT AND ITS SUBSIDIARY FOR THE FINANCIAL PERIOD FROM 11 SEPTEMBER 2026 TO 30 JUNE 2027 (CONTINUED)**

Pursuant to the board resolution on 18 September 2026 and 9 October 2026, the Board of Directors of IOIPG REIT Management Sdn. Bhd. have approved amongst others that Chong Voon Fooi to sign the Profit Projection of the Group, and any amendments relating thereto.

CHONG VOON FOOI
DIRECTOR

Date: 11 October 2026

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## PROCEDURES FOR APPLICATION AND ACCEPTANCE

### 1. OPENING AND CLOSING OF APPLICATIONS

OPENING OF THE RETAIL OFFERING AND INSTITUTIONAL OFFERING: 10.00 A.M., 3 NOVEMBER 2026

CLOSING OF THE RETAIL OFFERING AND INSTITUTIONAL OFFERING: 5.00 P.M., 10 NOVEMBER 2026

The applications for Offer Units will open and close at the times and dates stated above. If there is any material change to this timetable, it will be announced by way of advertisement in a widely circulated Bahasa Malaysia and English newspaper within Malaysia and an announcement will be made on the website of Bursa Securities.

**Late applications will not be accepted.**

### 2. METHODS OF APPLICATION AND CATEGORY OF INVESTORS

### 2.1 Application for Offer Units under the Retail Offering

Application for Offer Units pursuant to the Retail Offering may be made using any of the following:

| Type of Application Form | Category of investor |
|---|---|
| Offer Acceptance Form only | Entitled IOIPG Shareholders |
| White Application Form or Electronic Application(1) or Internet Application(2) | Malaysian Public (for individuals) |
| White Application Form only | Malaysian Public (for non-individuals, e.g. corporations, institutions, etc) |
| Pink Application Form only | Eligible Persons |

***Notes:***

*(1) The following surcharge per Electronic Application will be charged by the respective Participating Financial Institutions:*

- *(i) Affin Bank Berhad – no fee will be charged for application by their account holders;*
- *(ii) Alliance Bank Malaysia Berhad – RM1.00;*
- *(iii) AmBank (M) Berhad – RM1.00;*
- *(iv) CIMB Bank Berhad – RM2.50;*
- *(v) Malayan Banking Berhad – RM1.00;*
- *(vi) Public Bank Berhad – RM2.00; and*
- *(vii) RHB Bank Berhad – RM2.50.*

*(2) The following processing fee per Internet Application will be charged by the respective Internet Participating Financial Institutions or Participating Securities Firms:*

- *(i) Affin Bank Berhad (https://ibanking.affinalways.com/login) – no fee will be charged for application by the respective account holders;*
- *(ii) Alliance Bank Malaysia Berhad (www.allianceonline.com.my) – RM1.00;*
- *(iii) CGS International Securities Malaysia Sdn Bhd (eipo.cgsi.com.my) – RM2.00 for applicants with CDS Accounts held with CIMB Bank Berhad or Malayan Banking Berhad;*
- *(iv) Hong Leong Investment Bank Berhad (https://www.hlebroking.com/v3/) – RM1.00;*
- *(v) iFAST Capital Sdn Bhd (https://www.fsmone.com.my) – free;*

*(vi)* *Kenanga Investment Bank Berhad (https://kentrade.com.my/) – free;*
*(vii)* *Malacca Securities Sdn Bhd (https://eipo.mplusonline.com) – free;*
*(viii)* *Malayan Banking Berhad (www.maybank2u.com.my) – RM1.00;*
*(ix)* *Moomoo Securities Malaysia Sdn. Bhd. (https://www.moomoo.com/my/invest/ipo) – free;*
*(x)* *Public Bank Berhad (www.pbebank.com) – RM2.00;*
*(xi)* *RHB Bank Berhad (- https://www.rhbgroup.com/index.html) – RM2.50*
*(xii)* *TA Securities Holdings Berhad (https://eservices.tasecurities.com.my/auth/login) – free; and*
*(xiii)* *UOB Kay Hian (M) Sdn Bhd (https://eipo.utrade.com.my) – free.*

You must have a CDS Account before you can submit your application by way of Application Forms or Electronic Applications, as well as Internet Applications.

Eligible Persons who have made applications using the Pink Application Forms and the Entitled IOIPG Shareholders who have made applications using the Offer Acceptance Forms may still apply for the Offer Units offered to the Malaysian Public using the White Application Form, the Electronic Application or the Internet Application.

However, applicants using the White Application Forms and the Pink Application Forms are not allowed to submit multiple applications in the same category of application. Further, applicants who have submitted their applications using White Application Forms are not allowed to make additional applications using the Electronic Applications and Internet Applications, and vice versa.

### 2.2 Application for Offer Units under the Institutional Offering

Malaysian institutional and selected investors as well as foreign institutional and selected investors (other than Bumiputera investors approved by the MITI) being allotted the Offer Units under the Institutional Offering will be contacted directly by the respective Joint Bookrunners and Joint Global Coordinators, and shall follow the instructions as communicated by the respective Joint Bookrunners and Joint Global Coordinators.

Bumiputera investors approved by MITI who have been allocated Offer Units will be contacted directly by the MITI and should follow the instructions as communicated through the MITI.

Institutional investors and selected investors, and Bumiputera investors approved by the MITI may still apply for the Offer Units offered to the Malaysian Public using the White Application Form, the Electronic Application or the Internet Application.

## 3. PROCEDURES FOR APPLICATION AND ACCEPTANCE

### 3.1 Application by the Entitled IOIPG Shareholders (Offer Acceptance Forms) pursuant to Restricted Offering

Applications by the Entitled IOIPG Shareholders must be made on the Offer Acceptance Forms or by way of e-Subscription at https://investor.boardroomlimited.com. The applications must follow the notes and instructions in the said document, where relevant, in the Prospectus. The amount payable in full upon application is RM0.96 per Restricted Offer Unit.

The Entitled IOIPG Shareholders are not precluded from making additional applications using the White Application Forms, the Electronic Application or the Internet Application under the Malaysia Public category.

The notice of provisional offer in relation to the Restricted Offering ("**NPO**") and the Offer Acceptance Form will be distributed to all Entitled IOIPG Shareholders via ordinary post, together with a notification card containing a quick response (QR) code which will provide access to the electronic copy of this Prospectus on IOIPG's corporate website. Entitled IOIPG Shareholders who wish to obtain a printed copy of this Prospectus may collect in person from the Registrar's office and Participating Organisations of Bursa Securities.

Stamp duty of RM10.00 needs to be paid on each of the Offer Acceptance Form submitted.

**ENTITLED IOIPG SHAREHOLDERS ARE ADVISED TO READ THE PROSPECTUS, NPO, OFFER ACCEPTANCE FORM AND NOTES AND INSTRUCTIONS PRINTED THEREIN CAREFULLY.**

No acknowledgement of the receipt of the Offer Acceptance Form, Excess Restricted Offer Units Applications or applications monies will be made by IOIPG, the Manager or the Registrar. However, notices of allotment will be issued and forwarded by ordinary post to the acceptance Entitled IOIPG Shareholders at their own risk to the address stated in the Records of Depositors provided by Bursa Depository before the Listing.

**IN RESPECT OF UNSUCCESSFUL OR PARTIALLY SUCCESSFUL APPLICATIONS OR EXCESS APPLICATIONS, THE FULL AMOUNT OR THE SURPLUS APPLICATION MONIES, AS THE CASE MAY BE, SHALL BE REFUNDED WITHOUT INTEREST TO THE APPLICANTS WITHIN 15 MARKET DAYS FROM THE DATE OF THE FINAL BALLOTS OF THE PUBLIC OFFERING VIA WHITE APPLICATION FORMS BY ORDINARY POST TO THE ADDRESS STATED IN THE RECORD OF DEPOSITORS PROVIDED BY BURSA DEPOSITORY AT THE APPLICANTS' OWN RISK.**

### 3.1.1 Form of issuance

**THE RESTRICTED OFFERING IS NON-RENOUNCEABLE AND NON-TRADEABLE.**

The number of Restricted Offer Units provisionally offered to the Entitled IOIPG Shareholders will not be credited into the Entitled IOIPG Shareholders' CDS Accounts and there will not be any trading of the Restricted Offer Units during the offer period. The number of Restricted Offer Units provisionally offered to the Entitled IOIPG Shareholders is also non-transferable. Entitled IOIPG Shareholders may fully or partially subscribe for their entitlements to the Restricted Offer Units.

Bursa Securities has already prescribed the Units listed on the Main Market to be deposited with Bursa Depository. Accordingly, the Restricted Offer Units are prescribed securities and as such, all dealings in the Restricted Offer Units shall be subject to the SICDA and the Rules of Bursa Depository. Subscriptions which do not conform to the terms of this Prospectus, the Offer Acceptance Form (including the notes and instructions therein) or which contain inaccurate CDS Account number or which are illegible may not be accepted at the absolute discretion of the Manager and IOIPG.

Upon acceptance of the Entitled IOIPG Shareholder's application, the number of Restricted Offer Units subscribed for or the Excess Restricted Offer Units successfully applied for will be credited into the CDS Account of the successful applicant. By making the subscription, the applicant consents to receiving such Restricted Offer Units as deposited securities credited directly into his/her CDS Account. The notices of allotment will be despatched to the applicant by ordinary post to the address as stated in the records of Bursa Depository at the applicant's own risk, before the Listing.

This Prospectus will not be registered under any applicable securities legislation of any foreign jurisdiction. Accordingly, this Prospectus will not be sent to the Entitled IOIPG Shareholders with a registered address in jurisdictions outside of Malaysia ("**Foreign Addressed Shareholders**").

**FULL INSTRUCTIONS FOR THE SUBSCRIPTION AND PAYMENT FOR THE RESTRICTED OFFER UNITS OFFERED TO THE ENTITLED IOIPG SHAREHOLDERS, EXCESS RESTRICTED OFFER UNITS APPLICATION AND THE PROCEDURES TO BE FOLLOWED, ARE SET OUT IN THIS PROSPECTUS AND THE OFFER ACCEPTANCE FORM.**

**ENTITLED IOIPG SHAREHOLDERS ARE ADVISED TO READ THIS PROSPECTUS, THE OFFER ACCEPTANCE FORM AND NOTES AND INSTRUCTIONS PRINTED THEREIN CAREFULLY.**

### 3.1.2 Procedures for full subscription

Subscription and payment for the Restricted Offer Units offered to an Entitled IOIPG Shareholder must be made with the Offer Acceptance Form enclosed with this Prospectus and must be completed in accordance with the notes and instructions contained therein.

Pursuant to the Restricted Offering, IOIPG shall offer for sale 550,614,537 Restricted Offer Units to the Entitled IOIPG Shareholders on the basis of 1 Restricted Offer Unit for every 10 existing ordinary shares of IOIPG held by the Entitled IOIPG Shareholders, at RM0.96 per Restricted Offer Unit.

An Entitled IOIPG Shareholder may elect any of the following methods to subscribe for his/her entitlement to the Restricted Offer Units:

(i) despatch of completed Offer Acceptance Form together with the relevant payment by **ORDINARY POST, COURIER** or **DELIVERED BY HAND** in an envelope (at the Entitled IOIPG Shareholders' own risk), to the following Registrar's address:

**Boardroom Share Registrars Sdn Bhd**
(Registration No.: 199601006647 (378993-D))

11th Floor, Menara Symphony
No. 5, Jalan Prof. Khoo Kay Kim
Seksyen 13, 46200 Petaling Jaya
Selangor Darul Ehsan
Malaysia

Telephone No.: (03) 7890 4700

An Entitled IOIPG Shareholder may make the relevant payment through remittance in RM for the full amount payable in the form of Banker's Draft or Cashier's Order or Money Order or Postal Order drawn on a bank or post office in Malaysia and made out in favour of "IOIPG REIT RSTD OFFER A/C" and crossed "A/C PAYEE ONLY" and endorsed on the reverse side with the name, address and CDS Account number of the applicant in block letters.

The proof of payment must be received by the Registrar no later than **5.00 p.m. on 10 November 2026**, or such later date or dates as the Manager and IOIPG may decide in its absolute discretion. Cheques or any other modes of payment will not be accepted and will be rejected; or

(ii) by way of e-Subscription - the Entitled IOIPG Shareholders can have the option to subscribe the Restricted Offer Units through electronic subscription available from the Boardroom Smart Investor Portal ("**BSIP**") at https://investor.boardroomlimited.com. The e-Subscription is available to all Entitled IOIPG Shareholders including individuals, corporate or institutional shareholders.

Applications made by way of e-Subscription which do not conform **STRICTLY** to the terms of our Prospectus or notes and instructions will not be accepted. A processing fee of RM5.40 (inclusive of sales and service tax ("**SST**") of 8%) for individual shareholder and corporate shareholder will be charged by the Registrar for each CDS account subscribed for.

**For individual shareholder**, the remittance to the subscription of the Restricted Offer Units will be made via their own online banking platform and need to upload the payment receipt/slip in the BSIP as a proof of payment.

**For corporate shareholder**, the remittance to the subscription of the Restricted Offer Units will be made via their own online banking platform and need to upload the payment receipt/slip in the BSIP as a proof of payment.

The remittance to the subscription is to be made into the Restricted Offer Units designated bank account as follows:

| | | |
|---|---|---|
| **Account Name** | **:** | IOIPG REIT RSTD OFFER A/C |
| **Bank** | **:** | MALAYAN BANKING BERHAD |
| **Bank Account No.** | **:** | 514057964205 |

**For excess application**, the remittance to the subscription of the Excess Restricted Offer Units will be made via online banking platform into the Excess Restricted Offer Units designated bank account as follows:

| | | |
|---|---|---|
| **Account Name** | **:** | IOIPG REIT EXCESS RSTD OFFER A/C |
| **Bank** | **:** | MALAYAN BANKING BERHAD |
| **Bank Account No.** | **:** | 514057964212 |

and arrange to pay handling fee of RM5.40 (inclusive of SST of 8%) for each CDS account into the Registrar's bank account via online payment gateway through FPX as stated in the BSIP.

so as to arrive no later than **5.00 p.m. on 10 November 2026**, or such later date or dates as the Manager and IOIPG may decide in their absolute discretion.

All Entitled IOIPG Shareholders who wish to opt for e-Subscription, please read and follow the procedures set below.

**Steps: Procedures to submit Offer Acceptance Forms via BSIP Online**

The step-by-step procedures to submit Offer Acceptance Forms electronically are set out below:

**(i) Sign up as a user of BSIP Online**

(a) Access BSIP Online at https://investor.boardroomlimited.com

(b) From the BSIP Online webpage, select "Register" to sign up as a new user for BSIP Online.

Please select Account Type

1. Sign up as Individual Shareholder.

2. Sign up as Corporate Holder.

(c) In the registration page, fill in all necessary and required information. Upload and attach your/Representative National Registration Identity Card (NRIC) front and back image. After entering all necessary information, click "Register" (For both Individual Shareholder and Corporate Holder).

For Corporate Holder only

Please complete the Authorisation Letter and upload with any supporting document(s) (if any).

(d) You will receive an e-mail from BSIP Online for e-mail address verification. Click on "Verify e-mail address" from the e-mail received to proceed with the registration.

(e) Once your e-mail address is verified, you will be re-directed to BSIP Online for verification of mobile number. Click on "Request OTP Code" and an OTP code will be sent to the registered mobile number. You will need to enter the OTP Code and click "Enter" to complete the process.

(f) Once your mobile number is verified, registration of your new BSIP Online account will be pending for final verification.

(g) An e-mail will be sent to you to inform the approval of your BSIP Online account within 3 business days. Subsequently, you can login at https://investor.boardroomlimited.com with the e-mail address and password filled up by you during registration.

**(ii) Procedures to submit Offer Acceptance Forms (e-Subscription)**

**(1) Individual/ Corporate/ Institutional Registered Shareholders**

(a) Login to BSIP Online at https://investor.boardroomlimited.com

(b) Select the "Corporate Exercise" and click "Enter" on **IOIPG MALAYSIA REIT RESTRICTED OFFERING** from the table.

(c) Click on the "Select" button containing the shareholder's details.

(d) Read and agree to the Terms & Conditions and Declaration and click "Next".

(e) Review the shareholder's details, complete the Offer Acceptance Forms at Acceptance Units field and the Excess Units field (optional), then press the "Submit Form" button.

(f) A summary of the service charges will appear on the screen, including a handling fee of RM5.40 (inclusive of SST of 8%) per shareholder. Click the 'Confirm & Proceed to Pay' button to proceed to the payment screen. Select the payment method and click the "Proceed" button. After making the payment for the service charge and the stamp duty, click the 'Next' button.

(g) Select the payment receipt file and upload it for both the Acceptance and Excess Units (if applicable). Next, click the "Submit" button to finalise your transaction. Shareholders can print the Offer Acceptance Form by clicking 'Print'. The form can be downloaded, saved, or printed for future reference.

**(2) <u>Nominees Registered Shareholders</u>**

(a) Login to BSIP Online at https://investor.boardroomlimited.com

(b) Select the "Corporate Exercise" and click "Enter" on **IOIPG MALAYSIA REIT RESTRICTED OFFERING** from the table.

(c) Click on the "Upload Excel" button.

(d) Read and agree to the Terms & Conditions and Declaration and click "Next".

(e) Click 'Download Restricted Offering Form as Excel Template' button.

(f) Fill-up the Excel Template on the Acceptance Units and the Excess Units (optional) and upload the file.

(g) Review the uploaded record/information details from the on-screen table.

(h) Review the payment summary details, which include a handling fee of RM5.40 (inclusive SST of 8%) per beneficial owner (BO). The system will automatically calculate the total amount to be paid based on the number of BOs. To finalise the submission, click "Confirm & Proceed to Pay". You will be directed to the payment screen. Choose the payment method and click the 'Proceed' button. After the payment for the service charge and the stamp duty is made click the "Next" button.

(i) Choose the payment receipt file(s) and upload it for both Acceptance and Excess Unit (if applicable). Once done, click the "Submit" button to finalise your transaction.

(j) To print the Offer Acceptance Form(s), click "Print". The form(s) can be downloaded, saved, or printed for future reference.

If the Entitled IOIPG Shareholders have more than one CDS Account being entitled to the provisionally offered Restricted Offer Units under the Restricted Offering, the Entitled IOIPG Shareholders are required to use separate Offer Acceptance Forms to accept the offers relating to the respective CDS Accounts. If successful, such number of Restricted Offer Units subscribed by an Entitled IOIPG Shareholder will be credited into the respective CDS Accounts as stated in the Record of Depositors. The Entitled IOIPG Shareholders may not request for the Restricted Offer Units applied for in a particular CDS Account to be credited into another CDS Account or more than one CDS Account.

The minimum number of securities that can be subscribed for is 1 Restricted Offer Unit. Entitled IOIPG Shareholders should take note that a trading board lot will comprise 100 Units. In determining the Entitled IOIPG Shareholders' entitlements to the Restricted Offer Units, any fractional entitlements to the Restricted Offer Units will be disregarded and the aggregate of such fractions will be dealt with in such manner or on such terms as the Board and IOIPG Board may in its absolute discretion deem fit, necessary and/or expedient, fair and equitable and in the best interest of IOIPG REIT.

If subscription and payment for the Restricted Offer Units offered to an Entitled IOIPG Shareholder is not received by the Registrar by **5.00 p.m. on 10 November 2026** or such later date or dates as the Manager and IOIPG may in their absolute discretion mutually decide and announce, the Entitled IOIPG Shareholders will be deemed to have declined such offer and it will be cancelled. Such Restricted Offer Units not taken up will be allotted firstly to applicants who apply for Excess Restricted Offer Units and if undersubscribed, will be subject to the Clawback and Reallocation.

Proof of time of postage shall not constitute proof of time of receipt by the Registrar. The Manager and IOIPG reserve the right not to accept or to accept in part only any application without providing any reason.

**APPLICATIONS ACCOMPANIED BY PAYMENT OTHER THAN IN THE MANNER STATED ABOVE OR WITH EXCESS OR INSUFFICIENT REMITTANCES MAY NOT BE ACCEPTED AT THE ABSOLUTE DISCRETION OF THE MANAGER AND IOIPG. DETAILS OF THE REMITTANCE MUST BE FILLED IN THE APPROPRIATE BOXES PROVIDED IN THE OFFER ACCEPTANCE FORM.**

**THE OFFER ACCEPTANCE FORM IS FOR USE ONLY BY PERSON(S) TO WHOM THE FORM IS ADDRESSED AND IS NOT TRANSFERABLE.**

### 3.1.3 Procedures for part subscription

Entitled IOIPG Shareholders are entitled to accept part of their entitlement to the Restricted Offer Units PROVIDED ALWAYS that:

(i) the minimum number of Restricted Offer Units that may be accepted is 1 Restricted Offer Unit; and

(ii) any part subscription shall be in the proportion of 1 Restricted Offer Unit.

Entitled IOIPG Shareholders must complete the Offer Acceptance Form by specifying the number of Restricted Offer Units which they are subscribing for (in the stipulated proportions) and deliver or email the completed and signed Offer Acceptance Form together with the relevant payment to the Registrar in the manner set out in **Section 3.1.2** "Procedures for full subscription" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus.

### 3.1.4 Procedures for Excess Restricted Offer Units Application

Any Excess Restricted Offer Units will be made available for Excess Restricted Offer Units Application. Entitled IOIPG Shareholders, who accept the offered Restricted Offer Units may apply for Excess Restricted Offer Units by completing Part I(B) of the Excess Restricted Offer Units application section in the Offer Acceptance Form (in addition to Part I(A) and II) and forwarding it (together with a separate appropriate remittance(s) for the full amount payable on the Excess Restricted Offer Units applied) to the Registrar at the address above or via email, so as to arrive no later than **5.00 p.m. on 10 November 2026**, or such later date or dates as the Manager and IOIPG may decide in their absolute discretion.

Payment for the Excess Restricted Offer Units applied for should be made in the same manner as set out in **Section 3.1.2** "Procedures for full subscription" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus, except for the Banker's Draft or Cashier's Order or Money Order or Postal Order drawn on a bank or post office in Malaysia which is crossed "A/C PAYEE ONLY" and has to be made out in favour of "IOIPG REIT EXCESS RSTD OFFER A/C" and endorsed on the reverse side with the name, address and CDS Account number of the applicant in block letters to be received by the Registrar.

**Basis of allotment of Excess Restricted Offer Units**

The Board and the IOIPG Board reserve the right to allocate any Excess Restricted Offer Units to Entitled IOIPG Shareholders who have made an Excess Restricted Offer Units Application, in a fair and equitable basis and in such manner as it deems fit and expedient and in the best interest of IOIPG REIT.

It is the intention of the Board and the IOIPG Board to allocate the Excess Restricted Offer Units, if any, in the following priority:

(a) firstly, to minimise odd lots; and

(b) secondly, allocation on a pro-rata basis to the Entitled IOIPG Shareholders based on the number of Excess Restricted Offer Units applied for.

Subject to the final basis of allocation of the remaining Restricted Offer Units on a pro-rata basis, the Entitled IOIPG Shareholders who apply in excess of their guaranteed entitlement may receive additional allocation on a pro-rata basis according to the number of Excess Restricted Offer Units applied for.

The minimum number of Excess Restricted Offer Units which the Entitled IOIPG Shareholders may apply for is 1 Restricted Offer Unit. Entitled IOIPG Shareholders should take note that a trading board lot will comprise 100 Units.

### 3.1.5 Laws of foreign jurisdiction

Nothing in this Prospectus, the NPO and the Offer Acceptance Form constitute the making available or offer for subscription or purchase, or invitation to subscribe for or purchase, or sale of the Restricted Offer Units under the Restricted Offering in any jurisdictions other than Malaysia. No approval of, any regulatory authorities or other relevant bodies, have been or will be obtained for the making available or offer for subscription or purchase, or invitation to subscribe for or purchase, or sale of the Restricted Offer Units under the Restricted Offering in any jurisdictions other than Malaysia. Accordingly, the Restricted Offer Units under the Restricted Offering will only be available or offered or sold exclusively to persons in Malaysia.

This Prospectus, the NPO and the Offer Acceptance Form are not intended to be and will not be issued to comply with the laws of any jurisdictions other than Malaysia, and have not been and will not be lodged, registered or approved pursuant to or under any applicable securities legislation, or with or by any regulatory authorities or other relevant bodies, of any jurisdictions other than Malaysia.

This Prospectus, the NPO and the Offer Acceptance Form are not intended to be and will not be issued, circulated or distributed in any jurisdictions other than Malaysia, whether directly or indirectly, for the purpose of making available or offer for subscription or purchase, or invitation to subscribe for or purchase, or sale of the Restricted Offer Units under the Restricted Offering in any jurisdictions other than Malaysia.

As such, this Prospectus, the NPO and the Offer Acceptance Form will not be despatched to Foreign Addressed Shareholders unless they have provided an address in Malaysia for the service of this Prospectus, the NPO and the Offer Acceptance Form by the Entitlement Date. The Manager, IOIPG, the Registrar and the Joint Principal Advisers will not, prior to acting on any subscription in respect of the Restricted Offering, make or be bound to make any inquiry as to whether Entitled IOIPG Shareholders have a registered address in Malaysia and will not accept or be deemed to accept any liability in relation thereto whether or not any inquiry or investigation is made in connection therewith. Notwithstanding the foregoing, Foreign Addressed Shareholders may collect this Prospectus, the NPO and the Offer Acceptance Form in person from the Registrar's office, in which event the Registrar shall be entitled to request for such evidence as it deems necessary to satisfy itself as to the identity and authority of the person collecting this Prospectus, the NPO and the Offer Acceptance Form.

Such collection may be done during normal business hours from Mondays to Fridays (except public holidays) from the date hereof until **5.00 p.m. on 10 November 2026** (or such later date and time as the Manager and IOIPG may decide in its absolute discretion and announce not less than 2 Market Days before the stipulated date and time).

It shall be the sole responsibility of each Foreign Addressed Shareholder into whose possession this Prospectus, the NPO and the Offer Acceptance Form may come or to whom such Restricted Offering is made to inform himself of, and observe all applicable laws of the relevant jurisdiction which may prohibit or restrict the making available or offer for subscription or purchase, or invitation to subscribe for or purchase, or sale of the Restricted Offer Units under the Restricted Offering, or which may prohibit or restrict the issue, circulation or distribution of this Prospectus, the NPO and the Offer Acceptance Form to him. Entitled IOIPG Shareholders who are residing in jurisdictions other than Malaysia should therefore consult their legal and/or other professional advisers as to whether the Restricted Offering and/or the acceptance of the Restricted Offer Units under the Restricted Offering would result in the contravention of any laws of such jurisdiction in which the Entitled IOIPG Shareholder is a resident.

Foreign Addressed Shareholders may only accept all or any part of their entitlements and exercise any other rights in respect of the Restricted Offering to the extent that it would be lawful to do so. None of the Manager, IOIPG, the Registrar and the Joint Principal Advisers or any of their respective affiliates, directors, officers, employees, agents, representatives or advisers is making any representation or undertaking to the Foreign Addressed Shareholders regarding the legality of an investment by such Foreign Addressed Shareholder under appropriate legal, investment or similar laws. Neither the Manager, IOIPG, the Registrar, Joint Principal Advisers nor any other experts ("**Parties**") to the Restricted Offering shall, in connection with the Restricted Offering, be responsible for any breach of the laws of jurisdictions other than Malaysia to which a Foreign Addressed Shareholder is or may be subject to and he/she shall be solely responsible to seek advice as to the laws of jurisdiction to which he/she is or may be subject to. The Parties shall not accept any responsibility or liability whatsoever to any party in the event that any subscription for Restricted Offer Units under the Restricted Offering by a Foreign Addressed Shareholder is or shall become illegal, unenforceable, voidable or void in any country or jurisdiction. Foreign Addressed Shareholders will also have no claims whatsoever against the Parties in respect of their entitlements or to any net proceeds thereof.

By signing the Offer Acceptance Form accompanying this Prospectus, Foreign Addressed Shareholders are deemed to have represented, acknowledged and declared in favour of (and which representations, acknowledgements and declarations will be relied upon by) the Parties (or if it is a broker-dealer or custodian acting on behalf of its customer, such customer has confirmed to it that such customer has so represented, acknowledged and declared in respect of itself) that:

(i) the Parties would not, by acting on any subscription in connection with the Restricted Offering, be in breach of the laws of any jurisdictions to which that the Foreign Addressed Shareholders are or may be subject to;

(ii) Foreign Addressed Shareholders have complied with the laws to which they are or may be subject to in connection with any subscription in connection with the Restricted Offering;

(iii) Foreign Addressed Shareholders are not a nominee or an agent of a person in respect of whom the Parties would, by acting on any subscription in connection with the Restricted Offering, be in breach of the laws of any countries or jurisdictions to which that person is or may be subject to;

(iv) Foreign Addressed Shareholders have respectively received copies of this Prospectus, the NPO and the Offer Acceptance Form and have had access to such financial and other information and have been provided with the opportunity to pose such questions to the representatives of the Parties and receive answers thereto as they deem necessary in connection with their decision to subscribe or purchase the Restricted Offer Units under the Restricted Offering; and

(v) Foreign Addressed Shareholders have sufficient knowledge and experience in financial and business matters to be capable of evaluating the merits and risks of subscribing or purchasing the Restricted Offer Units under the Restricted Offering, and are and will be able, and are prepared to bear the economic and financial risks of investing in and holding the Restricted Offer Units under the Restricted Offering.

The Manager and IOIPG will assume and shall rely on the above representation that any subscription under the Restricted Offering by Foreign Addressed Shareholders would be in compliance with the terms of the Restricted Offering and would not be in breach of the laws of any countries.

However, the Manager and IOIPG reserve the right, in their absolute discretion, to treat any subscription as invalid if they or either of them believe that such subscription may violate any law or applicable legal or regulatory requirements. The Restricted Offer Units under the Restricted Offering relating to any subscription which have so been treated as invalid will be included in the pool of Excess Restricted Offer Units available for Excess Restricted Offer Units application by the Entitled IOIPG Shareholders and if undersubscribed, will be subject to the Clawback and Reallocation.

The Foreign Addressed Shareholders will have no rights or claim whatsoever against the Manager, IOIPG, Joint Principal Advisers, any of their respective directors or any other persons involved in the Listing, in respect of their entitlements or to any proceeds thereof in respect of the Restricted Offering and the Manager, IOIPG, Joint Principal Advisers, any of their respective directors or any other persons involved in the Listing shall not accept any responsibility and liability in the event that any subscription/excess application under the Restricted Offering is or becomes illegal, unenforceable, voidable or void or shall contravene the laws in such countries or jurisdictions.

**3.2 Application by the Eligible Persons (Pink Application Forms) under the Restricted Pink Form Offering**

The Eligible Persons will be provided separately with the letters from the Manager and IOIPG detailing their respective allocations and Pink Application Forms to subscribe for the Pink Form Units. The applicants must follow the notes and instructions in the said document and where relevant in this Prospectus. The amount payable in full upon application is RM0.96 per Pink Form Unit. All duly completed Pink Application Forms should be submitted to IOIPG Group through the Human Resources or Finance Department. The Eligible Persons who wish to obtain a printed copy of this Prospectus may collect in person from the Issuing House's office and Participating Organisations of Bursa Securities.

Any Excess Pink Form Units shall be made available for application by the Eligible Persons who have applied for Excess Pink Form Units on top of their pre-determined allocation. It is the intention of the Board and IOIPG Board to allocate the Excess Pink Form Units, if any, in the following priority:

(a) firstly, allocation on a pro-rata basis based on the number of Pink Form Offer Units applied by the Eligible Persons; and

(b) secondly, to minimise odd lots.

The Board and the IOIPG Board reserve the right to allocate any Excess Pink Form Units to the Eligible Persons who have made an Excess Pink Form Units Application, in a fair and equitable basis and in such manner as it deems fit and expedient and in the best interest of IOIPG REIT. The Manager and IOIPG also reserve the right to accept any Excess Pink Form Units Application, in full or in part, without assigning any reason. Thereafter, any unsubscribed Pink Form Units unallocated to the Eligible Persons will be made available for application by the Entitled IOIPG Shareholders under the Restricted Offering and/or Malaysian Public under the Public Offering and the institutional investors and selected investors under the Institutional Offering, subject to the Clawback and Reallocation.

Eligible Persons are not precluded from making additional applications under the Malaysian Public category using the White Application Forms, Electronic Application or Internet Application. If the Eligible Person is also an Entitled IOIPG Shareholder, the applicant is also entitled to make additional applications under the Restricted Offering category using the Offer Acceptance Forms.

### 3.3 Application by the Malaysian Public under the Retail Offering (White Application Form, Electronic Application or Internet Application) under Public Offering

***Eligibility***

An applicant can only apply for the Offer Units allocated to the Malaysian Public if he fulfils all the following:

(i) the applicant must have a CDS Account. If he does not have a CDS Account, he may open a CDS Account by contacting any of the ADAs listed in **Section 13** "List of ADAs" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus;

(ii) the applicant must be one of the following:

(a) a Malaysian citizen who is at least 18 years old as at the closing date of the Retail Offering with a Malaysian address; or

(b) a corporation/institution incorporated in Malaysia where, there is a majority of Malaysian citizens on the corporation's board of directors/trustee and if the corporation/institution has a share capital, more than half of the issued share capital, excluding preference share capital, is held by Malaysian citizens; or

(c) a superannuation, co-operative, foundation or provident or pension fund established or operating in Malaysia.

The Manager will not accept applications from trustees, persons under 18 years of age, sole proprietorships, partnerships or other incorporated bodies or associations, other than corporations/institutions referred to in item (ii)(b) or (c) above or the trustees thereof; and

(iii) the applicant is not a director or employee of the Issuing House or their immediate family members.

Applications by the Malaysian Public must be made on the White Application Forms provided or by way of Electronic Applications or Internet Applications. A corporation or institution cannot apply for Offer Units by way of Electronic Application or Internet Application. The amount payable in full upon application is RM0.96 per Offer Unit.

Applicants using the White Application Forms are not allowed to submit multiple applications in the same category of application. Further, applicants who have submitted their applications using the White Application Forms are not allowed to make additional applications using the Electronic Applications and the Internet Applications, and *vice versa*.

## 4. PROCEDURES FOR APPLICATION BY WAY OF AN APPLICATION FORM UNDER THE PUBLIC OFFERING TO THE MALAYSIAN PUBLIC

Each application for the Offer Units under the Retail Offering must be made on the correct Application Form for the relevant category of investors issued together with this Prospectus and must be completed in accordance with the notes and instructions contained in the respective category of Application Form. The Application Form together with the notes and instructions contained therein shall constitute an integral part of this Prospectus. Applications which do not conform **STRICTLY** to the terms of this Prospectus or the respective category of Application Form or notes and instructions or which are illegible may not be accepted in the absolute discretion of the Manager.

**Full instructions for the application for the Offer Units offered and the procedures to be followed are set out in the Application Forms. All applicants are advised to read the Application Forms and the notes and instructions therein carefully.**

Malaysian Public should follow the following procedures in making their applications through the White Application Form under the Retail Offering:

**Step 1: Obtain application documents**

Obtain the White Application Form together with the Official "A" and "B" envelopes and this Prospectus.

The White Application Forms can be obtained subject to availability from the following parties:

(i) the Joint Principal Advisers;

(ii) Participating Organisations of Bursa Securities;

(iii) Members of the Association of Banks in Malaysia;

(iv) Members of the Malaysian Investment Banking Association;

(v) Issuing House; and

(vi) Manager.

**Step 2: Read this Prospectus**

In accordance with Section 232(2) of the CMSA, the Application Forms are accompanied by this Prospectus. An applicant is advised to read and understand this Prospectus before making his application.

**Step 3: Complete the relevant Application Form**

Complete the relevant Application Form legibly and **STRICTLY** in accordance with the notes and instructions contained therein and in this Prospectus.

**(i) Personal particulars**

An applicant must ensure that his personal particulars submitted in his application are identical with the records maintained by Bursa Depository. The applicant should inform Bursa Depository promptly of any changes to his personal particulars.

If the applicant is an individual and is not a member of the armed forces or police, the name and national registration identity card ("**NRIC**") number must be the same as:

- his NRIC; or
- any official valid temporary identity document issued by the relevant authorities from time to time; or

If the applicant is a member of the armed forces or police, his name and his armed forces or police personnel number, as the case may be, must be exactly as that stated in his authority card.

For corporations/institutions, the name and certificate of incorporation number must be the same as that stated in the certificate of incorporation or the certificate of change of name, where applicable.

**(ii) CDS Account number**

An applicant must state his CDS Account number in the space provided in the Application Form. Invalid or nominee or third party CDS Accounts will **not** be accepted.

**(iii) Details of payment**

An applicant must state the details of his payment in the appropriate boxes provided in the Application Form.

**(iv) Number of Offer Units applied**

Applications must be for at least 100 Offer Units or multiples of 100 Offer Units for applicants using the White Application Forms.

**Step 4: Prepare appropriate form of payment**

Prepare the correct form of payment in RM for the **FULL** amount payable for the Offer Units based on the Retail Price, which is RM0.96 per Offer Unit.

Method below is relevant for White Application Form only whereas for Pink Application Form, kindly direct the submission of the form to IOIPG Group, through the Human Resources or Finance Department.

Payment must be made out in favour of **"MIH UNIT ISSUE ACCOUNT NO. 713"** and crossed **"A/C PAYEE ONLY"** and endorsed on the reverse side with the applicant's name and address. The Manager only accepts the following forms of payment:

(i) banker's draft or cashier's order purchased within Malaysia only and drawn on a bank in Kuala Lumpur;

(ii) money order or postal order (for applicants from Sabah and Sarawak only) or;

(iii) Guaranteed Giro Order ("**GGO**") from Bank Simpanan Nasional Malaysia Berhad.

The Manager will not accept applications with excess or insufficient remittances or inappropriate forms of payment. Remittances must be completed in the appropriate boxes provided in the White Application Forms.

**Step 5: Finalise application**

Insert the White Application Form together with payment and a legible photocopy of the applicant's identification document (NRIC/official valid temporary identity document issued by the relevant authority from time to time/authority card for armed forces or police personnel/certificate of incorporation or certificate of change of name for corporate or institutional applicant or passport (where applicable)) into the Official "A" envelope and seal it. Write the applicant's name and address on the outside of the Official "A" and "B" envelopes.

The name and address written must be identical to the applicant's name and address as per his NRIC/official valid temporary identity document issued by the relevant authority from time to time/authority card for armed forces or police personnel/certificate of incorporation or the certificate of change of name, where applicable.

Affix a stamp on the Official "A" envelope and insert the Official "A" envelope into the Official "B" envelope.

**Step 6: Submit application**

Each completed Application Form, accompanied by the appropriate remittance and legible photocopy of the relevant documents can be submitted using one of the following methods:

(i) despatched by **ORDINARY POST** in the official envelopes provided, to the following address:

**Malaysian Issuing House Sdn Bhd**
Registration Number: 199301003608 (258345-X)
11th Floor, Menara Symphony
No. 5, Jalan Prof. Khoo Kay Kim Seksyen 13
46200 Petaling Jaya
Selangor Darul Ehsan

or

P.O. Box 00010
Pejabat Pos Jalan Sultan
46700 Petaling Jaya
Selangor Darul Ehsan

(ii) **DELIVERED BY HAND AND DEPOSITED** in the Drop-In Boxes provided at the front portion of Menara Symphony, No. 5, Jalan Prof. Khoo Kay Kim, Seksyen 13, 46200 Petaling Jaya, Selangor Darul Ehsan,

so as to arrive **not later than 5.00 p.m. on 10 November 2026**, or such later date or dates as the Manager and the Joint Underwriters in their absolute discretion may decide.

The Manager, together with the Issuing House will not issue any acknowledgement of the receipt of the applicant's Application Forms or application monies. Enquiries in respect of the White Application Form are to be directed to the Issuing House.

## 5. PROCEDURES FOR APPLICATION BY WAY OF AN ELECTRONIC APPLICATION

Only Malaysian individuals may apply for the Offer Units by way of Electronic Application in respect of the Offer Units made available for application by the Malaysian Public.

### 5.1 Steps for Electronic Applications through a Participating Financial Institution's ATM

(i) The applicant must have an account with a Participating Financial Institution and an ATM card issued by that Participating Financial Institution to access the account. An ATM card issued by one of the Participating Financial Institutions cannot be used to apply for the Offer Units at an ATM belonging to other Participating Financial Institutions;

(ii) The applicant must have a CDS Account;

(iii) The applicant is advised to read and understand this Prospectus before making the application; and

(iv) The applicant shall apply for the Offer Units via the ATM of the Participating Financial Institutions by choosing the Electronic Application option. Mandatory statements required in the application are set out in **Section 5.3** "Terms and Conditions of Electronic Applications" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus. The applicant shall enter at least the following information through the ATM where the instructions on the ATM screen at which he enters his Electronic Application requires him to do so:

- Personal Identification Number ("**PIN**");
- MIH Unit Issue Account No. 713;
- CDS Account Number;
- Number of Offer Units applied for and/or the RM amount to be debited from the account; and
- Confirmation of several mandatory statements.

## 5.2 Participating Financial Institutions

Electronic Application may be made through an ATM of the following Participating Financial Institutions and their branches:

(i) Affin Bank Berhad;

(ii) Alliance Bank Malaysia Berhad;

(iii) AmBank (M) Berhad;

(iv) CIMB Bank Berhad;

(v) Malayan Banking Berhad;

(vi) Public Bank Berhad; or

(vii) RHB Bank Berhad.

Applicants of the Offer Units should take note that the word "share" or "shares" appearing on the ATM screen should be taken to represent "Unit(s)" in the application process.

## 5.3 Terms and Conditions of Electronic Application

The procedures for Electronic Applications at ATMs of the Participating Financial Institutions are set out on the ATM screens of the relevant Participating Financial Institutions ("**Steps**"), similar to the steps set out in **Section 5.1** "Steps for Electronic Applications through a Participating Financial Institution's ATM**"** of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus. Please read carefully the terms of this Prospectus, the Steps and the terms and conditions for Electronic Applications set out below before making an Electronic Application.

An applicant must have a CDS Account to be eligible to use the Electronic Applications. The CDS Account must be in the applicant's own name. Invalid, nominee or third party CDS accounts will not be accepted.

Upon the completion of his Electronic Application transaction at the ATM, an applicant will receive a computer-generated transaction slip ("**Transaction Record**"), confirming the details of his Electronic Application. The Transaction Record is only a record of the completed transaction at the ATM and not a record of the receipt of the Electronic Application or any data relating to such an Electronic Application by the Manager or the Issuing House. The Transaction Record is for the applicant's records and should not be submitted with any Application Form.

Upon the closing of the Retail Offering on **10 November 2026 at 5.00 p.m.** ("**Closing Date and Time**"), the Participating Financial Institutions shall submit a magnetic tape containing its respective customers' applications for the Offer Units to the Issuing House as soon as practicable but not later than 12.00 p.m. of the second business day after the Closing Date and Time.

An applicant will be allowed to make only one application and shall not make any other application for the Offer Units under the Retail Offering to the Malaysian Public, whether at the ATMs of any Participating Financial Institutions using the Internet Application or using the White Application Forms.

**AN APPLICANT WHO WISHES TO SUBMIT APPLICATIONS USING A JOINT BANK ACCOUNT MUST CONTACT THE FINANCIAL INSTITUTION HANDLING THE APPLICATIONS TO ENSURE THAT THE NAME ON THE JOINT BANK ACCOUNT MATCHES THE NAME ON THEIR CDS ACCOUNT. THIS STEP MINIMISES THE RISK OF REJECTION OF IPO APPLICATIONS DUE TO NAME DISCREPANCIES. THE MANAGER, IOIPG, JOINT PRINCIPAL ADVISERS AND ISSUING HOUSE ARE NOT RESPONSIBLE FOR ANY ISSUES ARISING THEREAFTER.**

The Electronic Application shall be made on, and subject to, the above terms and conditions as well as the terms and conditions appearing below and in **Section 7** "Terms and Conditions" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus:

(i) The Electronic Application shall be made in relation with and subject to the terms of this Prospectus and the Deed.

(ii) The applicant is required to confirm the following statements (by pressing pre-designated keys (or buttons) on the ATM keyboard) and undertake that the following information given are true and correct:

- He has attained 18 years of age as at the Closing Date and Time;
- He is a Malaysian citizen residing in Malaysia;
- He has read this Prospectus and understood and agreed with the terms and conditions of the application;
- The Electronic Application is the only application that he is submitting for Offer Units offered to the Malaysian Public; and
- He hereby gives consent to the Participating Financial Institution and Bursa Depository to disclose information pertaining to himself and his account with the Participating Financial Institution and Bursa Depository to the Issuing House and any other relevant authorities.

The application will not be successfully completed and cannot be recorded as a completed transaction at the ATM unless the applicant completes all the steps required by the Participating Financial Institution. By doing so, the applicant shall be deemed to have confirmed each of the above statements as well as giving consent in accordance with the relevant laws of Malaysia including Sections 133 and 134 of the Financial Services Act 2013 and Section 45 of the SICDA to the disclosure by the relevant Participating Financial Institution or Bursa Depository, as the case may be, of any of his particulars to the Issuing House, or any relevant regulatory bodies.

(iii) The applicant confirms that he is not applying for the Offer Units as a nominee of any other person and that the Electronic Application that he makes is made by him as the beneficial owner. An applicant shall only make one Electronic Application and shall not make any other application for the Offer Units under the Public Offering, whether at the ATMs of any Participating Financial Institutions or on the prescribed Application Forms.

(iv) An applicant must have sufficient funds in his account with the relevant Participating Financial Institution at the time the Electronic Application is made, failing which the Electronic Application will not be completed. Any Electronic Application which does not strictly conform to the instructions set out on the screens of the ATM through which the Electronic Application is being made will be rejected.

(v) The applicant agrees and undertakes to subscribe for or purchase and to accept the number of Offer Units applied for as stated on the Transaction Record or any lesser number of Offer Units that may be allotted or allocated to him in respect of the Electronic Application. If the Manager decides to allot or allocate a lesser number of such Offer Units or not to allot or allocate any Offer Units to the applicant, he agrees to accept any such decision as final. If the applicant's Electronic Application is successful, his confirmation (by his action of pressing the pre-designated keys (or buttons) on the ATM keyboard) of the number of Offer Units applied for shall signify, and shall be treated as, his acceptance of the number of Offer Units that may be allotted or allocated to him and to be bound by the Deed.

(vi) The Issuing House, on the authority of the Manager, reserves the right not to accept any Electronic Application or accept any Electronic Application whole or in part only without assigning any reason. Due consideration will be given to the desirability of allotting the Offer Units to a reasonable number of applicants with a view to establishing a liquid and adequate market for the Units.

(vii) An applicant requests and authorises the Manager:

(a) to credit the Offer Units allotted to him into his CDS Account; and

(b) to issue Unit certificate(s) representing such Offer Units allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send the same to Bursa Depository.

(viii) The applicant acknowledges that his Electronic Application is subject to the risks of electrical, electronic, technical, transmission, communication and computer-related faults and breakdowns, fires and other events beyond the control of the Manager, the Issuing House and/or the Participating Financial Institution and irrevocably agrees that if:

(a) the Manager or the Issuing House does not receive his Electronic Application; and/or

(b) the data relating to his Electronic Application is wholly or partially lost, corrupted or inaccessible, or not transmitted or communicated to the Manager or Issuing House,

he shall be deemed not to have made an Electronic Application and shall not make any claim whatsoever against the Manager, the Issuing House or the Participating Financial Institution for the Offer Units applied for or for any compensation, loss or damage.

(ix) All of the applicant's particulars in the records of the relevant Participating Financial Institution at the time of making the Electronic Application shall be deemed to be true and correct, and the Manager, the Issuing House and the relevant Participating Financial Institution shall be entitled to rely on the accuracy.

(x) The applicant shall ensure that his personal particulars as recorded by both Bursa Depository and the relevant Participating Financial Institution are correct and identical. Otherwise, his Electronic Application will be rejected. The applicant must inform Bursa Depository promptly of any change in address failing which the notification letter of successful allotment will be sent to his registered address last maintained with Bursa Depository.

By making and completing an Electronic Application, the applicant agrees that:

(a) in consideration of the Manager agreeing to allow and accept the application for the Offer Units via the Electronic Application facility established by the Participating Financial Institutions at their respective ATMs, his Electronic Application is irrevocable;

(b) the Manager, the Participating Financial Institutions, Bursa Depository and the Issuing House shall not be liable for any delays, failures or inaccuracies in the processing of data relating to his Electronic Application due to a breakdown or failure of transmission or communication facilities or to any cause beyond their control;

(c) notwithstanding the receipt of any payment by or on behalf of the Manager, the acceptance of his offer to subscribe for and purchase the Offer Units for which the Electronic Application has been successfully completed shall be constituted by the issue of notices of allotment in respect of the said Offer Units;

(d) he irrevocably authorises Bursa Depository to complete and sign on his behalf as transferee or renouncee any instrument of transfer and/or other documents required for the issue or transfer of the Offer Units allocated to him; and

(e) he agrees that in relation to any legal action, proceedings or disputes arising out of or in relation to the contract between the parties and/or the Electronic Application and/or any terms of this Prospectus, all rights, obligations and liabilities of the parties to the Public Offering shall be construed and determined in accordance with the laws of Malaysia and with all directives, rules, regulations and notices from regulatory bodies of Malaysia and that he irrevocably submits to the jurisdiction of the Courts of Malaysia.

(xii) If an applicant is successful in his application, the Manager reserves the right to require him to appear in person at the registered office of the Issuing House within 14 days of the date of the notice issued to him to find out if his application is genuine and valid. The Manager shall not be responsible for any loss or non-receipt of the said notice nor shall they be accountable for any expenses incurred or to be incurred by the applicant for the purpose of complying with this provision.

(xiii) The Issuing House, on the authority of the Manager reserves the right to reject applications, which do not conform to these instructions.

## 6. PROCEDURES FOR APPLICATION BY WAY OF AN INTERNET APPLICATION

Only Malaysian individuals may apply for the Offer Units by way of Internet Application in respect of the Offer Units made available to the Malaysian Public.

Please read carefully and follow the terms of this Prospectus, the procedures, terms and conditions for Internet Application and the procedures set out on the internet financial services website of the Internet Participating Financial Institutions or Participating Securities Firms before making an Internet Application.

**Step 1: Set up of account**

Before making an application by way of Internet Application, an applicant **must have all** of the following:

(i) an existing account with access to internet financial services with:

- Affin Bank Berhad at https://ibanking.affinalways.com/login;
- Alliance Bank Malaysia Berhad at www.allianceonline.com.my;
- CGS International Securities Malaysia Sdn Bhd at eipo.cgsi.com.my;
- Hong Leong Investment Bank Berhad at https://www.hlebroking.com/v3/;
- iFAST Capital Sdn. Bhd. at https://www.fsmone.com.my;
- Kenanga Investment Bank Berhad at https://kentrade.com.my/;
- Malacca Securities Sdn Bhd at https://eipo.mplusonline.com;
- Malayan Banking Berhad at www.maybank2u.com.my;
- Moomoo Securities Malaysia Sdn. Bhd. at https://www.moomoo.com/my/invest/ipo;
- Public Bank Berhad at www.pbebank.com;
- RHB Bank Berhad at https://www.rhbgroup.com/index.html;
- TA Securities Holdings Berhad at https://eservices.tasecurities.com.my/auth/login; or
- UOB Kay Hian (M) Sdn Bhd at https://eipo.utrade.com.my.

The applicant needs to have his user identification and PIN/password for the internet financial services facility; and

(ii) an individual CDS Account registered in the applicant's name (and not in a nominee's name) and in the case of a joint account an individual CDS Account registered in the applicant's name which is to be used for the purpose of the application if the applicant is making the application instead of a CDS Account registered in the joint account holder's name.

**Step 2: Read this Prospectus**

An applicant is advised to read and understand this Prospectus before making his application.

**Step 3: Apply through internet**

**The following steps for an application of the Offer Units via Internet Application have been set out for illustration purposes only.**

**PLEASE NOTE THAT THE ACTUAL STEPS FOR INTERNET APPLICATION CONTAINED IN THE INTERNET FINANCIAL SERVICES WEBSITE OF THE INTERNET PARTICIPATING FINANCIAL INSTITUTIONS OR PARTICIPATING SECURITIES FIRMS MAY DIFFER FROM THE STEPS OUTLINED BELOW.**

(i) Connect to the internet financial services website of the Internet Participating Financial Institutions or Participating Securities Firms with which the applicant has an account;

(ii) Log in to the internet financial services facility by entering the applicant's user identification and PIN/password;

(iii) Navigate to the section of the website on applications in respect of the Retail Offering;

(iv) Select the counter in respect of the Offer Units to launch the Electronic Prospectus and the terms and conditions of the Internet Application;

(v) Select the designated hyperlink on the screen to accept the abovementioned terms and conditions, having read and understood such terms and conditions;

(vi) At the next screen, complete the online application form;

(vii) Check that the information contained in the online application form, such as the share counter, NRIC number, CDS Account number, number of Offer Units applied for and the account number to debit are correct, and select the designated hyperlink on the screen to confirm and submit the online application form.

After selecting the designated hyperlink on the screen, the applicant will have to confirm and undertake that the following mandatory statements are true and correct:

(a) He has attained 18 years of age as at the Closing Date and Time;

(b) He is a Malaysian citizen residing in Malaysia;

(c) He has, prior to making the Internet Application, received and/or have had access to a printed/electronic copy of this Prospectus, the contents of which he has read and understood;

(d) He agrees to all the terms and conditions of the Internet Application as set out in this Prospectus and have carefully considered the risk factors set out in this Prospectus, in addition to all other information contained in this Prospectus, before making the Internet Application;

(e) The Internet Application is the only application that he is submitting for the Offer Units under the Public Offering;

(f) He authorises the financial institution with which he has an account to deduct the full amount payable for the Offer Units from his account with the said financial institution ("**Authorised Financial Institution**");

(g) He gives express consent in accordance with the relevant laws of Malaysia (including but not limited to Sections 133 and 134 of the Financial Services Act 2013, and Section 45 of the SICDA) to the disclosure by the Internet Participating Financial Institutions or Participating Securities Firms, the Authorised Financial Institution and/or Bursa Depository, as the case may be, of information pertaining to him, the Internet Application made by him or his account with the Internet Participating Financial Institutions or Participating Securities Firms, to the Issuing House and the Authorised Financial Institution, the SC and any other relevant regulatory bodies;

(h) He is not applying for the Offer Units as a nominee of any other person and the application is made in his own name, as beneficial owner and subject to the risks referred to in this Prospectus; and

(i) He authorises the Internet Participating Financial Institutions or Participating Securities Firms to disclose and transfer to any person, including any government or regulatory authority in any jurisdiction, Bursa Securities or other relevant parties in connection with the Retail Offering, all information relating to him if required by any law, regulation, court order or any government or regulatory authority in any jurisdiction or if such disclosure and transfer is, in the reasonable opinion of the Internet Participating Financial Institutions or Participating Securities Firms, necessary for the provision of the Internet Application services or if such disclosure is requested or required in connection with the Retail Offering. Further, the Internet Participating Financial Institutions or Participating Securities Firms will take reasonable precautions to preserve the confidentiality of information provided by him to the Internet Participating Financial Institutions or Participating Securities Firms in connection with the use of the Internet Application services;

(viii) Upon submission of the online application form, the applicant will be linked to the website of the Authorised Financial Institution to affect the online payment for his 'Application';

(ix) The applicant must pay for the Offer Units through the website of the Authorised Financial Institution, failing which the Internet Application is **not completed**, despite the display of the Confirmation Screen. "**Confirmation Screen**" refers to the screen which appears or is displayed on the internet financial services website, which confirms that the Internet Application has been completed and states the details of the applicant's Internet Application, including the number of Offer Units applied for, which can be printed out by the applicant for record purposes;

(x) As soon as the transaction is completed, a message from the Authorised Financial Institution pertaining to the payment status will appear on the screen of the website through which the online payment for the Offer Units is being made. Subsequently, the Internet Participating Financial Institutions or Participating Securities Firms shall confirm that the Internet Application has been completed, via the Confirmation Screen on its website; and

(xi) The applicant is advised to print out the Confirmation Screen for reference and records.

***Note:***
*Applicants of the Offer Units should take note that the word "share" or "shares" appearing on the internet financial services website of the Internet Participating Financial Institutions or Participating Securities Firms should be taken to represent "Unit(s)" in the application process.*

## 7. TERMS AND CONDITIONS

An application under the Retail Offering is subject to the following additional terms and conditions:

(i) An applicant is required to pay the Retail Price of RM0.96 for each Offer Unit he has subscribed for.

(ii) An applicant can only submit one application for the Offer Units offered to the Malaysian Public. For example, if he submits an application using the White Application Form, he cannot submit an Electronic Application or Internet Application and *vice versa*.

However, if he has made an application under the Pink Application Form or the Offer Acceptance Form, he can still apply for the Offer Units offered to the Malaysian Public using the White Application Form, or by way of the Electronic Application or the Internet Application.

The Issuing House, acting under the authority of the Manager, has the discretion to reject applications that appear to be multiple applications under each category of applicants.

**In relation to the White Application Forms, we wish to caution you that if you submit more than one application in your own name or by using the name of others, with or without their consent, you will be committing an offence under Section 179 of the CMSA and may be punished with a minimum fine of RM1,000,000 and a jail term of up to ten years under Section 182 of the CMSA.**

(iii) The Electronic Application and Internet Application platforms will not be available to facilitate application of Offer Units under the Restricted Offering.

(iv) The application must be made in connection with and subject to this Prospectus and the Deed. The applicant agrees to be bound by the Deed should he be allotted any Offer Units.

(v) The submission of an application does not necessarily mean that the application will be successful. Any submission of application is irrevocable and cannot be subsequently withdrawn.

(vi) Neither the Manager nor the Issuing House will issue any acknowledgement of the receipt of the application or application monies.

(vii) An applicant must ensure that his personal particulars submitted in his application and/or his personal particulars as recorded by the Participating Financial Institution and/or Internet Participating Financial Institutions or Participating Securities Firms are correct, accurate and identical with the records maintained by Bursa Depository. Otherwise, his application will be rejected. Bursa Depository will have to be promptly notified of any change in his address, failing which the notification letter of successful allocation will be sent to his registered/correspondence address last maintained with Bursa Depository.

(viii) An applicant's remittances having been presented for payment shall not signify that his application has been accepted.

The Manager's acceptance of the application to subscribe for the Offer Units shall be constituted by the issue of notices of allotment for the Offer Units to the applicant.

(ix) Submission of an applicant's CDS Account number in his application includes his authority/consent in accordance with Malaysian laws for Bursa Depository, the Participating Financial Institution and the Internet Participating Financial Institutions or Participating Securities Firms (as the case may be) to disclose information pertaining to his CDS Account and other relevant information to IOIPG, the Manager, the Issuing House and any relevant regulatory bodies (as the case may be).

**The applicant agrees to accept Issuing House and/or the Manager's decision as final should the Issuing House and/or Manager decide not to allot any Offer Units to him.**

(x) Additional terms and conditions for the Electronic Applications are as follows:

(a) The applicant agrees and undertakes to subscribe for or purchase and to accept the number of Offer Units applied for as stated in the Transaction Record or any lesser number of Offer Units that may be allotted or allocated to him.

(b) An applicant's confirmation (by his action of pressing the pre-designated keys or buttons on the ATM keyboard) of the number of Offer Units applied for shall signify and shall be treated as his acceptance of the number of Offer Units that may be allotted or allocated to him and to be bound by the Deed.

(c) The applicant confirms that he is not applying for the Offer Units as a nominee of any other person and that the Electronic Application that he makes is made by him as the beneficial owner.

(d) The applicant requests and authorises the Manager to credit the Offer Units allotted to him into his CDS Account and to issue Unit certificate(s) representing those Offer Units allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send the same to Bursa Depository.

(e) The applicant acknowledges that his Electronic Application is subject to the risks of electrical, electronic, technical, transmission, communication and computer-related faults and breakdowns, fires and other events beyond the control of the Manager, the Issuing House, the Participating Financial Institution and/or Bursa Depository. The applicant irrevocably agrees that if the Manager or the Issuing House does not receive his Electronic Application and/or the data relating to his Electronic Application is wholly or partially lost, corrupted or inaccessible, or not transmitted or communicated to the Manager or the Issuing House, he shall be deemed not to have made an Electronic Application. He shall not make any claim whatsoever against the Manager, the Issuing House, the Participating Financial Institution and/or Bursa Depository for the Offer Units applied for or for any compensation, loss or damage.

(f) The applicant irrevocably authorises Bursa Depository to complete and sign on his behalf as transferee or renounce any instrument of transfer and/or other documents required for the issue or transfer of the Offer Units allocated to him.

(g) The applicant agrees that in the event of legal disputes arising from the use of the Electronic Applications, the mutual rights, obligations and liabilities shall be determined under the laws of Malaysia and be bound by the decisions of the Courts of Malaysia.

(xi) Additional terms and conditions for Internet Application are as follows:

The terms and conditions outlined below supplement the additional terms and conditions for Internet Application contained in the internet financial services website of the Internet Participating Financial Institutions or Participating Securities Firms. Please refer to the internet financial services website of the Internet Participating Financial Institutions or Participating Securities Firms for the exact terms and conditions and instructions.

(a) The application will not be successfully completed and cannot be recorded as a completed application unless the applicant has paid for the Offer Units through the website of the Authorised Financial Institution and completed all relevant application steps and procedures for the Internet Application which would result in the Internet financial services website displaying the Confirmation Screen. The applicant is required to complete his Internet Application by the close of the Retail Offering as mentioned in **Section 1** "Opening and Closing of Applications" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus.

(b) The applicant irrevocably agrees and undertakes to subscribe for and to accept the number of Offer Units applied for as stated on the Confirmation Screen or any lesser number of Offer Units that may be allotted or allocated to the applicant in respect of his Internet Application. The applicant's confirmation (by way of his action of clicking the designated hyperlink on the relevant screen of the website) shall be deemed to signify and shall be treated as the applicant's acceptance of the number of Offer Units that may be allotted or allocated to him in the event that his Internet Application is successful or successful in part, as the case may be.

(c) The applicant requests and authorises the Manager to credit the Offer Units allotted to him into his CDS Account and to issue Unit certificate(s) representing such Offer Units allotted in the name of Bursa Malaysia Depository Nominees Sdn Bhd and send the same to Bursa Depository.

(d) The applicant acknowledges that the Internet Application is subject to risks of electrical, electronic, technical and computer-related faults and breakdowns, faults with computer software, problems occurring during data transmission, computer security threats such as viruses, hackers and crackers, fires and other events beyond the control of the Manager, the Issuing House, the Internet Participating Financial Institutions or Participating Securities Firms and/or the Authorised Financial Institution. He irrevocably agrees that if the Manager, the Issuing House, the Internet Participating Financial Institutions or Participating Securities Firms and/or the Authorised Financial Institutions do not receive the applicant's Internet Application and/or payment, and any data relating to the applicant's Internet Application or the tape or any other devices containing such data and/or payment is lost, corrupted, destroyed or otherwise not accessible, whether wholly or partially and for any reason whatsoever, the applicant shall be deemed not to have made an Internet Application. He will not make any claim whatsoever against the Manager, the Issuing House, the Internet Participating Financial Institutions or Participating Securities Firms and/or the Authorised Financial Institution in relation to the Offer Units applied for or for any compensation, loss or damage whatsoever, as a consequence thereof or arising therefrom.

(e) The applicant irrevocably authorises Bursa Depository to complete and sign on his behalf as transferee or renounce any instrument of transfer and/or other documents required for the issue or transfer of the Offer Units allocated to him.

(f) The applicant agrees that in the event of legal disputes arising from the use of the Internet Application, the mutual rights, obligations and liabilities shall be determined under the laws of Malaysia and be bound by the decisions of the Courts of Malaysia.

(g) The applicant shall hold the Internet Participating Financial Institutions or Participating Securities firms harmless from any damages, claims or losses whatsoever, as a consequence of or arising from any rejection of his Internet Application by the Manager, the Issuing House and/or the Internet Participating Financial Institutions or Participating Securities Firms for reasons of multiple applications, suspected multiple applications, inaccurate and/or incomplete details provided by the applicant, or any other cause beyond the control of the Internet Participating Financial Institutions or Participating Securities Firms.

(h) The applicant is not entitled to exercise any remedy of rescission for misrepresentation at any time after the Manager, the Issuing House and/or the Internet Participating Financial Institutions or Participating Securities Firms have accepted his Internet Application.

(i) In making the Internet Application, the applicant has relied solely on the information contained in this Prospectus. The Manager, IOIPG, the Principal Adviser, the Joint Underwriters and any other person involved in the Retail Offering should not be liable for any information not contained in this Prospectus which may have been relied by the applicant in making the Internet Application.

## 8. AUTHORITY OF THE MANAGER AND THE ISSUING HOUSE

The application will be selected in a manner to be determined by the Board and IOIPG Board. Due consideration will be given to the desirability of allotting and allocating the Offer Units to a reasonable number of applicants with a view to establishing a liquid and adequate market for the Offer Units.

The Issuing House, on the authority of the Board and IOIPG Board, reserves the right to:

(i) reject applications which:

(a) do not conform to the instructions of this Prospectus, Application Forms, Electronic Application and Internet Application (where applicable); or

(b) are illegible, incomplete or inaccurate; or

(c) are accompanied by an improperly drawn up, or improper form of remittance;

(ii) reject or accept any application, in whole or in part, on a non-discriminatory basis without the need to give any reason; and

(iii) bank in all application monies (including those from unsuccessful/partially successful applicants) which would subsequently be refunded, where applicable (without interest), in accordance with **Section 10** "Unsuccessful/Partially Successful Applicants" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus.

If the applicant is successful in his application, the Manager reserves the right to require the applicant to appear in person at the registered office of the Issuing House at any time within 14 days of the date of the notice issued to the applicant to ascertain that his application is genuine and valid. The Board shall not be responsible for any loss or non-receipt of the said notice nor will it be accountable for any expenses incurred or to be incurred by the applicant for the purpose of complying with this provision.

## 9. OVER/UNDER-SUBSCRIPTION

In the event of over-subscription in the Retail Offering, the Issuing House will conduct a ballot in the manner approved by the Manager to determine the acceptance of applications in a fair and equitable manner. In determining the manner of balloting, the Manager will consider the desirability of allotting and allocating the Offer Units to a reasonable number of applicants for the purpose of broadening the unitholding base of IOIPG REIT and establishing a liquid and adequate market for the Units.

The basis of allocation of the Offer Units and the balloting results in connection therewith will be furnished by the Issuing House to the SC, Bursa Securities, all major Bahasa Malaysia and English newspapers as well as posted on the Issuing House's website (www.mih.com.my) within 1 Market Day after the balloting event.

Pursuant to the Listing Requirements, at least 25.0% of the total number of Units in issue must be held by a minimum number of 1,000 public unitholders holding not less than 100 Units each upon completion of the Retail Offering and at the point of Listing or such other minimum public spread as may be approved by Bursa Securities. The Manager expects to achieve this at the point of Listing. In the event that the above requirement is not met, the Manager may not be allowed to proceed with the Listing. In the event thereof, monies paid in respect of all applications will be refunded without interest.

In the event of an under-subscription of the Offer Units by the Malaysian public and/or Eligible Persons (subject to the Clawback and Reallocation, any of the Offer Units not applied for under the Retail Offering will then be subscribed by the Joint Underwriters pursuant to the Underwriting Agreement.

## 10. UNSUCCESSFUL/PARTIALLY SUCCESSFUL APPLICANTS

If the applicant is unsuccessful/partially successful in his application, his application monies (without interest) will be refunded to the applicant in the following manner.

### 10.1 For applications by way of Application Forms

(i) The application monies or the balance of it, as the case may be, will be refunded to the applicant through the self-addressed and stamped Official "A" envelope the applicant provided by ordinary post (for fully unsuccessful applications) or by crediting into the bank account he has provided to Bursa Depository for the purpose of cash dividend / distribution) or if he has not provided such bank account information to Bursa Depository, the balance of Application monies be refunded via banker's draft sent by ordinary/registered post to his last address maintained with Bursa Depository (for partially successful applications) within 10 Market Days from the date of the final ballot at the applicant's own risk.

(ii) If the application is rejected because he did not provide a CDS Account number, the application monies will be refunded via banker's draft sent by ordinary/registered post to the applicant's address stated in the NRIC official or any official valid temporary identity document issued by the relevant authorities from time to time or the authority card (if the applicant is a member of the armed forces or police) at the applicant's own risk.

(iii) A number of applications will be reserved to replace any successfully balloted applications that are subsequently rejected, which subject to Bursa Depository final verification. The application monies relating to these applications which are subsequently rejected or unsuccessful or only partly successful will be refunded (without interest) by the Issuing House as per items (i) and (ii) above (as the case may be).

(iv) The Issuing House reserves the right to bank into its bank account all application monies from unsuccessful applicants. These monies will be refunded (without interest) within 10 Market Days from the date of the final ballot by crediting into the applicant's bank account (the same bank account the applicant has provided to Bursa Depository for the purposes of cash dividend/distribution) or by issuance of banker's draft sent by ordinary post to the applicant's last address maintained with Bursa Depository if the applicant has not provided such bank account information to Bursa Depository or as per item (ii) above (as the case may be).

**10.2 For applications by way of Electronic Application and Internet Application**

(i) The Issuing House shall inform the Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms of the unsuccessful or partially successful applications within 2 Market Days after the balloting date. The full amount of the application monies or the balance of it will be credited (without interest) into the applicant's account with the Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms (or arranged with the Authorised Financial Institution) within 2 Market Days after the receipt of confirmation from the Issuing House.

(ii) The applicant may check his account on the fifth Market Day from the balloting date.

(iii) A number of applications will be reserved to replace any successfully balloted applications that are subsequently rejected, which subject to Bursa Depository final verification. The application monies relating to these applications which are subsequently rejected will be refunded (without interest) by the Issuing House by crediting into the applicant's account with the Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms (or arranged with the Authorised Financial Institutions) not later than 10 Market Days from the date of the final ballot. For applications that are held in reserve and which are subsequently unsuccessful or partially successful, the relevant Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms will be informed of the unsuccessful or partially successful applications within 2 Market Days after the final balloting date. The Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms will credit the application monies or any part thereof (without interest) within 2 Market Days after the receipt of confirmation from the Issuing House.

## 11. SUCCESSFUL APPLICANTS

If an applicant is successful in his application:

(i) The Offer Units allotted to the applicant will be credited into the applicant's CDS Account.

(ii) A notice of allotment will be despatched to the applicant at his last address maintained with the Bursa Depository, at the applicant's own risk, before the Listing. This is the applicant's only acknowledgement of acceptance of his application.

(iii) In accordance with Section 14(1) of the SICDA, Bursa Securities has prescribed the Offer Units as Prescribed Securities. As such, the Offer Units issued through this Prospectus will be deposited directly with Bursa Depository and any dealings in these Units will be carried out in accordance with the SICDA and Rules of Bursa Depository.

(iv) In accordance with Section 29 of the SICDA, all dealings in the Offer Units will be by book entries through CDS accounts. No physical Unit certificates will be issued to the applicant and he shall not be entitled to withdraw any deposited securities held jointly with Bursa Depository or its nominee as long as the Offer Units are listed on Bursa Securities.

(v) In the event that the Final Retail Price is lower than the Retail Price, the difference will be refunded to the applicant without any interest thereon. The refund will be credited into the applicant's bank account for purposes of cash dividend/distribution if the applicant have provided such bank account information to Bursa Depository or despatched, in the form of cheques, by ordinary post to his address maintained with Bursa Depository if the applicant has not provided such bank account information to Bursa Depository for applications made via Application Forms, or by crediting into his account with the Electronic Participating Financial Institutions or Internet Participating Financial Institutions or Participating Securities Firms for applications made via the Electronic Application or by crediting into his account with the Internet Participating Financial Institutions or Participating Securities Firms for applications made via the Internet Application, within 10 Market Days from the date of final ballot of Applications, at the applicant's own risk.

## 12. ENQUIRIES

Enquiries in respect of the applications may be directed as follows:

| Mode of application | Parties to direct the enquiries |
|---|---|
| Offer Acceptance Forms | Registrar |
| White Application Forms | Issuing House |
| Pink Application Forms | Issuing House |
| Electronic Application | Participating Financial Institutions |
| Internet Application | Internet Participating Financial Institutions or Participating Securities Firms or Authorised Financial Institutions |

If you are applying for the Offer Units as a member of the Malaysian Public, an applicant may check the status of his application by logging onto the Issuing House's website at www.mih.com.my, by entering his CDS Account Number on the site after the allotment date. The status of his application will be available by 3:00 p.m. Alternatively, an applicant may contact his respective ADA at the telephone number as stated in **Section 13** "List of ADAs" of **Appendix F** "Procedures for Application and Acceptance" of this Prospectus or the Issuing House at (03) 7890 4700 between 5 to 10 Market Days (during office hours only) after the balloting date.

**13. List of ADAs**

The list of ADAs and their respective addresses, telephone numbers and broker codes are as follows:

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KUALA LUMPUR** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | 2nd Floor, Bangunan AHP<br>No. 2, Jalan Tun Mohd Fuad 3<br>Taman Tun Dr. Ismail<br>60000 Kuala Lumpur<br>Tel No. : 03 – 7710 6688 | 068-019 |
| AFFIN HWANG INVESTMENT BANK BERHAD | Mezzanine & 3rd Floor<br>Chulan Tower<br>No. 3, Jalan Conlay<br>50450 Kuala Lumpur<br>Tel No. : 03 – 2143 8668 | 068-018 |
| AFFIN HWANG INVESTMENT BANK BERHAD | 38A & 40A, Jalan Midah 1<br>Taman Midah<br>56000 Cheras<br>Kuala Lumpur<br>Tel No. : 03 – 9130 8803 | 068-018 |
| APEX SECURITIES BERHAD<br>(formerly known as JF Apex Securities Berhad) | Level 9, Apex Tower<br>Tower 3, Avenue 5<br>Bangsar South, No 8<br>Jalan Kerinchi<br>59200 Kuala Lumpur.<br>Tel No. : 03 – 7890 8899 ext 2012/2007 | 079-001 |
| AMINVESTMENT BANK BERHAD | 8-9, 11-18, 21-25th Floor<br>Bangunan AmBank Group<br>55, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Tel No. : 03 – 2031 0102 | 086-001 |
| BIMB SECURITIES SDN BHD | Level 34, Menara Bank Islam<br>22, Jalan Perak<br>Kuala Lumpur<br>50450 Kuala Lumpur<br>Tel No : 03 – 2613 1700 | 024-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KUALA LUMPUR (Cont'd)** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 3rd Floor 2 & 4<br>Jalan Mutiara Timur Satu<br>Taman Mutiara Cheras<br>56100 Kuala Lumpur<br>Tel No. : 03 – 9132 7424/7428/7429 | 065-001 |
| CIMB SECURITIES SDN BHD<br>(formerly known as Kaf Equities Sdn Bhd) | 14th Floor, Chulan Tower<br>No. 3, Jalan Conlay<br>50450 Kuala Lumpur<br>Tel. No. : 03 – 2171 0216 | 053-001 |
| FA SECURITIES SDN BHD | A-10-1 & A-10-17<br>Level 10, Menara UOA Bangsar<br>No. 5, Jalan Bangsar Utama 1<br>59000 Kuala Lumpur<br>Tel No : 03 – 2288 1676 | 021-001 |
| HONG LEONG INVESTMENT BANK BERHAD | Mezzanine Floor<br>Level 3A, Block B, HP Towers<br>No. 12, Jalan Gelenggang<br>60000 Kuala Lumpur<br>Tel No. : 03 – 2080 8777 | 066-002 |
| HONG LEONG INVESTMENT BANK BERHAD | Level 27 & 28, Menara Hong Leong<br>No. 6, Jalan Damanlela<br>Bukit Damansara<br>50490 Kuala Lumpur<br>Tel No. : 03 – 2083 1800 | 066-008 |
| BERJAYA SECURITIES SDN BHD (formerly known as Inter-Pacific Securities Sdn Bhd) | West Wing, Level 13<br>Berjaya Times Square<br>No. 1, Jalan Imbi<br>55100 Kuala Lumpur<br>Tel No. : 03 – 2117 1888 | 054-001 |
| BERJAYA SECURITIES SDN BHD (formerly known as Inter-Pacific Securities Sdn Bhd) | Ground Floor, 7-0-8, Jalan 3/109F<br>Danau Business Centre, Danau Desa<br>58100 Kuala Lumpur<br>Tel No. : 03 – 7984 7796 | 054-003 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KUALA LUMPUR (Cont'd)** | | |
| IFAST CAPITAL SDN BHD | Level 28, Menara AIA Sentral<br>No. 30, Jalan Sultan Ismail<br>Kuala Lumpur<br>Tel No : 03 2149 0660 | 039-001 |
| KENANGA INVESTMENT BANK BERHAD | Level 17, Kenanga Tower<br>237 Jalan Tun Razak<br>50400 Kuala Lumpur<br>Tel No. : 03 – 2172 2888 | 073-001 |
| M & A SECURITIES SDN BHD | Level 1-3, No. 45 & 47 and 43-6<br>The Boulevard, Mid Valley City<br>Lingkaran Syed Putra<br>59200 Kuala Lumpur<br>Tel No. : 03 – 2282 1820 | 057-002 |
| M & A SECURITIES SDN BHD | 22A-1 Jalan Kuchai Maju 1<br>Kuchai Entrepreneurs' Park<br>Off Jalan Kuchai Lama<br>58200 Kuala Lumpur<br>Tel No. : 03 – 7983 9890 | 057-004 |
| MALACCA SECURITIES SDN BHD | No 76-1, Jalan Wangsa Maju Delima 6<br>Pusat Bandar Wangsa Maju (KLSC)<br>Setapak<br>53300, Kuala Lumpur<br>Tel No. : 03 – 4144 2565 | 012-001 |
| MALACCA SECURITIES SDN BHD | B-M-10, Block B<br>Plaza Arkadia<br>Jalan Intisari Perdana<br>Desa Park City<br>52200 Kuala Lumpur<br>Tel No. : 03 – 2733 9782 | 012-001 |
| MALACCA SECURITIES SDN BHD | B01-A-13A<br>Level 13A, Menara 2<br>No.3, Jalan Bangsar<br>KL ECO City<br>59200 Kuala Lumpur<br>Tel No. : 03-2201 2100 | 012-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KUALA LUMPUR (Cont'd)** | | |
| MAYBANK INVESTMENT BANK BERHAD | Level 5, Tower C<br>Dataran Maybank<br>No.1, Jalan Maarof<br>59000 Kuala Lumpur<br>Tel No. : 03 – 2297 8888 | 098-001 |
| MAYBANK INVESTMENT BANK BERHAD | 27, 31 to 33 Floor<br>Menara Maybank<br>100 Jalan Tun Perak<br>50050 Kuala Lumpur<br>Tel No. : 03 – 2059 1888 | 098-007 |
| MERCURY SECURITIES SDN BHD | L-7-2, No. 2<br>Jalan Solaris<br>Solaris Mont' Kiara<br>50480 Kuala Lumpur<br>Tel No. : 03 – 6203 7227 | 093-002 |
| MOOMOO SECURITIES MALAYSIA SDN BHD | Level 9, Menara Khuan Choo<br>75A Jalan Raja Chulan<br>Bukit Bintang<br>50200 Kuala Lumpur<br>Tel No. : 03 – 9212 0718 | 062-001 |
| PHILLIP CAPITAL SDN BHD | B-3-6, Block B, Level 3<br>Megan Avenue II<br>No.12, Jalan Yap Kwan Seng<br>50450 Kuala Lumpur<br>Tel No. :03 – 2783 0361 | 076-001 |
| NEWPARADIGM SECURITIES SDN BHD | Level 12, EXSIM Tower (Block D)<br>Millerz Square @ Old Klang Road<br>Megan Legasi, No. 357, Jalan Klang Lama<br>58000 Kuala Lumpur<br>Tel No. : 03 – 2054 8000 | 064-001 |
| PUBLIC INVESTMENT BANK BERHAD | 27th Floor, Menara Public Bank 2<br>No. 78, Jalan Raja Chulan<br>50200 Kuala Lumpur<br>Tel No : 03 – 2268 3000 | 051-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KUALA LUMPUR (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | Level 1, Tower 3<br>RHB Centre, Jalan Tun Razak<br>50400 Kuala Lumpur<br>Tel No. : 03 – 9280 2233/2354 | 087-001 |
| RHB INVESTMENT BANK BERHAD | Level 5, Tower One<br>RHB Centre, Jalan Tun Razak<br>50400 Kuala Lumpur<br>Tel No. : 03 – 9280 2453 | 087-001 |
| RHB INVESTMENT BANK BERHAD | No. 62, 62-1, 64 & 64-1,<br>Vista Magna<br>Jalan Prima, Metro Prima<br>52100 Kuala Lumpur<br>Tel No. : 03 – 6257 5869 | 087-028 |
| RHB INVESTMENT BANK BERHAD | No. 5 & 7<br>Jalan Pandan Indah 4/33<br>Pandan Indah<br>55100 Kuala Lumpur<br>Tel No. : 03 – 4280 4798 | 087-054 |
| RHB INVESTMENT BANK BERHAD | Ground Floor<br>No. 55, Zone J4<br>Jalan Radin Anum<br>Bandar Baru Seri Petaling<br>57000 Kuala Lumpur<br>Tel No. : 03 – 9058 7222 | 087-058 |
| TA SECURITIES HOLDINGS BERHAD | Menara TA One<br>No. 22, Jalan P. Ramlee<br>50250 Kuala Lumpur<br>Tel No. : 03 – 2072 1277 | 058-003 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | N3, Plaza Damas<br>60, Jalan Sri Hartamas 1<br>Sri Hartamas<br>50480 Kuala Lumpur<br>Tel No. : 03 – 6205 6000 | 078-004 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SELANGOR DARUL EHSAN** | | |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Ground & 19th Floor<br>Menara Keck Seng<br>203 Jalan Bukit Bintang<br>55100 Kuala Lumpur<br>Tel No. : 03 – 2147 1888 | 078-010 |
| AFFIN HWANG INVESTMENT BANK BERHAD | Suite B 3A1, East Wing 3Ath Floor<br>Wisma Consplant 2<br>No. 7, Jalan SS 16/1<br>47500 Subang Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 5635 6688 | 068-019 |
| AFFIN HWANG INVESTMENT BANK BERHAD | 4th Floor, Wisma Meru<br>1 Lintang Pekan Baru<br>Off Jalan Meru<br>41050 Klang<br>Selangor Darul Ehsan<br>Tel No. : 03 – 3343 9999 | 068-019 |
| AFFIN HWANG INVESTMENT BANK BERHAD | No.79-1, Jalan Batu Nilam 5<br>Bandar Bukit Tinggi<br>41200 Klang<br>Selangor Darul Ehsan<br>Tel No. : 03 – 3322 1999 | 068-019 |
| AMINVESTMENT BANK BERHAD | 4th Floor, Plaza Damansara Utama<br>No. 2, Jalan SS21/60<br>47400 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7710 6613 | 086-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SELANGOR DARUL EHSAN (Cont'd)** | | |
| APEX SECURITIES BERHAD<br>(formerly known as JF Apex Securities Berhad) | 16th Floor<br>Menara Choy Fook On<br>No. 1B, Jalan Yong Shook Lin<br>46050 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7620 1118 | 079-002 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | No. A-07-01 & A-07-02<br>Empire Office Tower<br>Empire Subang<br>Jalan SS16/1<br>47500 Subang Jaya<br>Selangor Darul Ehsan<br>Tel. No. : 03 – 5631 7934/7892 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor (No. 11A)<br>Jalan Kenari 1<br>Bandar Puchong Jaya<br>47100 Puchong<br>Selangor Darul Ehsan<br>Tel. No. : 03 – 5891 6852 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor, No. 26A(F), 26A(M) & 26A(B)<br>Jalan SJ6, Taman Selayang Jaya<br>68100 Batu Caves<br>Selangor Darul Ehsan<br>Tel. No.: 03 – 6137 1680 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 2nd Floor (No. 26-2)<br>Lorong Batu Nilam 4B<br>Bandar Bukit Tinggi<br>41200 Klang<br>Selangor Darul Ehsan<br>Tel. No. : 03 – 3325 7105/7106 | 065-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SELANGOR DARUL EHSAN (Cont'd)** | | |
| KENANGA INVESTMENT BANK BERHAD | Lot 240, 2nd Floor, The Curve<br>No. 6, Jalan PJU 7/3<br>Mutiara Damansara<br>47800 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7725 9095 | 073-001 |
| KENANGA INVESTMENT BANK BERHAD | Level 1 East Wing<br>Wisma Consplant 2<br>No. 7 Jalan SS 16/1<br>47500 Subang Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 5621 2118 | 073-001 |
| KENANGA INVESTMENT BANK BERHAD | 35 (Ground, 1st & 2nd Floor)<br>Jalan Tiara 3, Bandar Baru Klang<br>41150 Klang<br>Selangor Darul Ehsan<br>Tel No. : 03 – 3348 8080 | 073-001 |
| MALACCA SECURITIES SDN BHD | No. 16, Jalan SS15/4B<br>47500 Subang Jaya<br>Selangor Darul Ehsan<br>Tel No.: 03 – 5636 1533 | 012-001 |
| MALACCA SECURITIES SDN BHD | No. 54M, Mezzanine Floor<br>Jalan SS2/67<br>47300 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7876 1533 | 012-001 |
| MBSB INVESTMENT BANK BERHAD (Formerly known as MIDF Amanah Investment Bank Berhad) | Level 21, Menara MBSB Bank, PJ Sentral,Lot 12, Persiaran Barat,<br>Seksyen 52<br>46200 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 2173 8888 | 026-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SELANGOR DARUL EHSAN (Cont'd)** | | |
| NEWPARADIGM SECURITIES SDN BHD | No. 18 & 20, Jalan Tiara 2<br>Bandar Baru Klang<br>41150 Klang<br>Selangor Darul Ehsan<br>Tel No. : 03 – 3341 5300 | 064-007 |
| RHB INVESTMENT BANK BERHAD | 1,3 & 5, Tingkat 2<br>Jalan 52/18 New Town Centre<br>46200 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7873 6366/7875 8428 | 087-011 |
| RHB INVESTMENT BANK BERHAD | First Floor, 10 & 11 Jalan Maxwell<br>48000, Rawang<br>Selangor Darul Ehsan<br>Tel No. :03 – 6092 8916 | 087-047 |
| RHB INVESTMENT BANK BERHAD | Ground & Mezzanine Floor<br>No. 87 & 89, Jalan Susur<br>Pusat Perniagaan NBC<br>Batu 1½, Jalan Meru<br>41050 Klang<br>Selangor Darul Ehsan<br>Tel No. : 03 – 3343 9180 | 087-048 |
| RHB INVESTMENT BANK BERHAD | Unit 1B, 2B & 3B<br>Jalan USJ 10/1J<br>USJ 10, 47610 UEP Subang Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 8022 1888 | 087-059 |
| SJ SECURITIES SDN BHD | 26, Jalan Pendaftar U1/54<br>Temasya Glenmarie<br>40150 Shah Alam<br>Selangor Darul Ehsan<br>Tel No. : 03 – 5567 3000 | 096-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SELANGOR DARUL EHSAN (Cont'd)** | | |
| TA SECURITIES HOLDINGS BERHAD | 2nd Floor, Wisma TA<br>1A Jalan SS20/1, Damansara Utama<br>47400 Petaling Jaya<br>Selangor Darul Ehsan<br>Tel No. : 03 – 7729 5713 | 058-007 |
| **MELAKA** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Ground, 1st & 2nd Floor<br>No. 191, Taman Melaka Raya<br>Off Jalan Parameswara<br>75000 Melaka<br>Tel No. : 06 – 289 8800 | 065-001 |
| MALACCA SECURITIES SDN BHD | No. 1, 3 & 5, Jalan PPM9<br>Plaza Pandan Malim (Business Park)<br>Balai Panjang<br>75250 Melaka<br>Tel No. : 06 – 337 1533 | 012-001 |
| MERCURY SECURITIES SDN BHD | 81, 81A & 81B<br>Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Tel No. : 06 – 2921 898 | 093-003 |
| KENANGA INVESTMENT BANK BERHAD | 71 (Ground, A&B) & 73 (Ground, A&B)<br>Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Tel No. : 06 – 2881 720 | 073-001 |
| NEWPARADIGM SECURITIES SDN BHD | No 6-1, Jalan Lagenda 2<br>Taman 1 Lagenda<br>75400 Melaka<br>Tel No. : 06 – 288 0050 | 064-006 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **MELAKA (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | 19, 21, 23, level 2, Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Tel No. : 03 – 2330 8450/03-2330 8451 | 087-026 |
| TA SECURITIES HOLDINGS BERHAD | 59, 59A, 59B<br>Jalan Merdeka<br>Taman Melaka Raya<br>75000 Melaka<br>Tel No. : 06 – 286 2618 | 058-003 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 7-2 Jalan PPM8<br>Malim Business Park<br>75250 Melaka<br>Tel No. : 06 – 335 2511 | 078-014 |
| **PERAK DARUL RIDZUAN** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | 21, Jalan Stesen<br>Ground Floor, 1, 2 & 3<br>34000 Taiping<br>Perak Darul Ridzuan<br>Tel No. : 05 – 806 6688 | 068-003 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Ground, 1st, 2nd & 3rd Floor<br>No. 8, 8A-C<br>Persiaran Greentown 4C<br>Greentown Business Centre<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 208 8688 | 065-001 |
| HONG LEONG INVESTMENT BANK BERHAD | 51-53, Persiaran Greenhill<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 2530 888 | 066-003 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PERAK DARUL RIDZUAN (Cont'd)** | | |
| KENANGA INVESTMENT BANK BERHAD | Ground, 1st, 2nd & 4th Floor<br>No. 63 Persiaran Greenhill<br>30450 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 242 2828 | 073-022 |
| M & A SECURITIES SDN BHD | 5th and 6th Floor and Unit 8A<br>M&A Building<br>52A, Jalan Sultan Idris Shah<br>30000 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 241 9800 | 057-001 |
| MAYBANK INVESTMENT BANK BERHAD | No. 47, Hala Pusat Perdagangan Canning I<br>Pusat Perdagangan Canning II<br>30350, Ipoh, Perak<br>Tel No. : 05 – 245 3457 | 098-002 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>No. 17, Jalan Intan 2<br>Bandar Baru<br>36000 Teluk Intan<br>Perak Darul Ridzuan<br>Tel No. : 05 – 623 6498 | 087-014 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>No. 23 & 25 Jalan Lumut<br>32000 Sitiawan<br>Perak Darul Ridzuan<br>Tel No. : 05 – 692 1228 | 087-016 |
| RHB INVESTMENT BANK BERHAD | Unit E-2-2A, E-3-2A, E-4-2A & E-5-2A<br>SOHO Ipoh 2, Jalan Sultan Idris Shah<br>30000 Ipoh<br>Perak Darul Ridzuan<br>Tel. No. : 05 – 241 5100 | 087-023 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PERAK DARUL RIDZUAN (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | Ground Floor, No. 40, 42 & 44<br>Jalan Berek<br>34000 Taiping<br>Perak Darul Ridzuan<br>Tel No. : 05 – 808 8229 | 087-034 |
| RHB INVESTMENT BANK BERHAD | No 1&3, 1st Floor<br>Jalan Wawasan Satu<br>Taman Wawasan Jaya<br>34200 Parit Buntar<br>Perak Darul Ridzuan<br>Tel No. : 05 – 717 0888 | 087-052 |
| TA SECURITIES HOLDINGS BERHAD | Ground, 1st & 2nd Floor<br>Plaza Teh Teng Seng<br>No. 227, Jalan Raja Permaisuri Bainun<br>30250 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 253 1313 | 058-001 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 153A Jalan Raja Musa Aziz<br>30300 Ipoh<br>Perak Darul Ridzuan<br>Tel No. : 05 – 241 1290 | 078-002 |
| **PULAU PINANG** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | Level 2, 3, 4, 5, 7 & 8<br>Wisma Sri Pinang 60, Green Hall<br>10200 Pulau Pinang<br>Tel No. : 04 – 263 6996 | 068-001 |
| AFFIN HWANG INVESTMENT BANK BERHAD | 1st, 2nd & 3rd Floor<br>No. 2 & 4, Jalan Perda Barat<br>Bandar Perda<br>14000 Bukit Mertajam<br>Pulau Pinang<br>Tel No. : 04 – 537 2882 | 068-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PULAU PINANG (Cont'd)** | | |
| AMINVESTMENT BANK BERHAD | 3rd Floor, Menara Liang Court<br>37, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Tel No. : 04 – 226 1818 | 086-001 |
| APEX SECURITIES BERHAD<br>(formerly known as JF Apex Securities Berhad) | 368-2-5 Jalan Burmah<br>Belissa Row<br>10350 Pulau Tikus<br>Pulau Pinang<br>Tel No. : 04 – 228 9118 | 079-005 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Level 2, Menara BHL<br>51, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Tel No. : 04 – 238 5900 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | No. 20-1 & 20-2<br>Persiaran Bayan Indah<br>Bayan Bay, Sungai Nibong<br>11900 Nayan Lepas<br>Pulau Pinang<br>Tel No. : 04 – 641 2881 | 065-001 |
| MALACCA SECURITIES SDN BHD | 28, Lorong Tangling Indah 3<br>Taman Tangling Indah<br>14100 Simpang Ampat<br>Pulau Pinang<br>Tel. No. : 04 – 506 0967 | 012-001 |
| MALACCA SECURITIES SDN BHD | No.11A-1, Persiaran Bayan Indah<br>Taman Bayan Indah<br>11900 Bayan Lepas<br>Pulau Pinang<br>Tel. No. : 04 – 642 1533 | 012-001 |
| MAYBANK INVESTMENT BANK BERHAD | Ground Floor, Bangunan KWSP<br>No. 38, Jalan Sultan Ahmad Shah<br>10050 Georgetown<br>Pulau Pinang<br>Tel No. : 04 – 219 6888 | 098-006 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PULAU PINANG (Cont'd)** | | |
| MERCURY SECURITIES SDN BHD | Ground, 1st & 2nd floor, No. 1, Jalan Todak 5, Pusat Bandar Seberang Jaya, 13700 Prai, Penang<br>Tel No. : 04 – 332 2123 | 093-001 |
| MERCURY SECURITIES SDN BHD | 2nd Floor, Standard Chartered Bank Chambers,<br>2, Lebuh Pantai<br>10300 Pulau Pinang<br>Tel No. : 04 – 263 9118 | 093-004 |
| BERJAYA SECURITIES SDN BHD (formerly known as Inter-Pacific Securities Sdn Bhd) | Canton Square<br>Level 2 (Unit 1) & Level 3<br>No. 56, Cantontment Road<br>10250 Pulau Pinang<br>Tel. No. : 04 – 226 8288 | 054-002 |
| KENANGA INVESTMENT BANK BERHAD | 7th, 8th & 16th Floor<br>Menara Boustead Penang<br>39, Jalan Sultan Ahmad Shah<br>10050 Pulau Pinang<br>Tel.No. : 04 – 228 3355 | 073-023 |
| PHILLIP CAPITAL SDN BHD | 29A, Ground Floor<br>Beach Street<br>10300 Pulau Pinang<br>Tel No. : 04 – 261 6363 | 076-015 |
| NEWPARADIGM SECURITIES SDN BHD | 56B, 1st Floor<br>Jalan Perak, Perak Plaza<br>10150 Pulau Pinang<br>Tel. No. : 04 – 227 3000 | 064-004 |
| RHB INVESTMENT BANK BERHAD | Ground, 1st & 2nd Floor<br>No. 2677, Jalan Chain Ferry<br>Taman Inderawasih<br>13600 Seberang Prai<br>Pulau Pinang<br>Tel No. : 04 – 390 0022 | 087-005 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PULAU PINANG (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | 64 & 64-D<br>Ground Floor-3rd Floor & 5th-8th Floor<br>Lebuh Bishop<br>10200 Pulau Pinang<br>Tel No. : 04 – 263 4222 | 087-033 |
| RHB INVESTMENT BANK BERHAD | 1st Floor<br>No. 15-1-5, 15-1-6, 15-2-5, 15-2-6 & 15-2-24<br>Medan Kampung Relau (Bayan Point)<br>11950 Pulau Pinang<br>Tel No. : 04 – 640 4888 | 087-042 |
| TA SECURITIES HOLDINGS BERHAD | 3rd Floor, Bangunan Heng Guan<br>No. 171, Jalan Burmah<br>10050 Pulau Pinang<br>Tel No. : 04 – 227 2339 | 058-010 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 1st Floor, Bangunan Heng Guan<br>171 Jalan Burmah<br>10050 Pulau Pinang<br>Tel No. : 04 – 229 9318 | 078-002 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 21, Jalan Bayu Mutiara 2<br>Taman Bayu Mutiara<br>14000 Bukit Mertajam<br>Pulau Pinang<br>Tel No. : 04 – 504 7313 / 7316 | 078-003 |
| **PAHANG DARUL MAKMUR** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Ground, 1st & 2nd Floor<br>No. A-27, Jalan Dato' Lim Hoe Lek<br>25200 Kuantan<br>Pahang Darul Makmur<br>Tel No. : 09 – 505 7800 | 065-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **PAHANG DARUL MAKMUR (Cont'd)** | | |
| KENANGA INVESTMENT BANK BERHAD | A15, A17 & A19, Ground Floor<br>Jalan Tun Ismail 2<br>Sri Dagangan 2<br>25000 Kuantan<br>Pahang Darul Makmur<br>Tel No. : 09 – 517 1698 | 073-001 |
| MALACCA SECURITIES SDN BHD | P11-3, Jalan Chui Yin<br>28700 Bentong<br>Pahang Darul Makmur<br>Tel No. : 09 – 222 0993 | 012-001 |
| PHILLIP CAPITAL SDN BHD | Ground, Mezzanine & 1st Floor<br>B400, Jalan Beserah<br>25300 Kuantan<br>Pahang Darul Makmur<br>Tel No. : 09 – 566 0800 | 076-002 |
| RHB INVESTMENT BANK BERHAD | No. 12 Ground Floor, 1st and 2nd Floor<br>Jalan Putra Square 1<br>Putra Square 25300<br>Pahang Darul Makmur<br>Tel. No. : 09 – 517 3811 | 087-007 |
| **KELANTAN** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Level 4 Wisma TCH<br>(formerly known as Wisma Square Point)<br>Jalan Pengkalan Chepa<br>15400 Kota Bharu<br>Kelantan Darul Naim<br>Tel. No. : 09 - 741 9050/9051/9052/9053 | 065-001 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>No. 3953-H, Jalan Kebun Sultan<br>15350 Kota Bharu<br>Kelantan Darul Naim<br>Tel No. : 09 – 743 0077 | 087-020 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KELANTAN (Cont'd)** | | |
| TA SECURITIES HOLDINGS BERHAD | 298, Jalan Tok Hakim<br>15000 Kota Bharu<br>Kelantan Darul Naim<br>Tel No. : 09 – 7432 288/3388 | 058-004 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Ground &1st Floor<br>Lot 712, Sek 9, PT 62<br>Jalan Tok Hakim<br>15000 Kota Bharu<br>Kelantan Darul Naim<br>Tel No. : 09 – 747 3906 | 078-004 |
| **TERENGGANU DARUL IMAN** | | |
| PHILLIP CAPITAL SDN BHD | No. 46, 1st Floor<br>Jalan Sultan Ismail<br>20200 Kuala Terengganu<br>Tel No. : 09 – 6317 922 | 076-009 |
| RHB INVESTMENT BANK BERHAD | 1st Floor, 59 Jalan Sultan Ismail<br>20200 Kuala Terengganu<br>Terengganu Darul Iman<br>Tel No. : 09 – 626 1816 | 087-055 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 37-B, 1st Floor<br>Jalan Sultan Ismail<br>20200 Kuala Terengganu<br>Terengganu Darul Iman<br>Tel No. : 09 – 622 4766 | 078-016 |
| **KEDAH DARUL AMAN** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | No. 70 & 70A, Jalan Mawar 1<br>Taman Pekan Baru<br>08000 Sungai Petani<br>Kedah Darul Aman<br>Tel No. : 04 – 425 6666 | 068-011 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **KEDAH DARUL AMAN (Cont'd)** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 2nd Floor, No. 102<br>Kompleks Persiaran Sultan Abdul Hamid<br>Jalan Pegawai<br>05050 Alor Setar<br>Kedah Darul Aman<br>Tel. No. : 04 – 777 4400/4401 | 065-001 |
| MALACCA SECURITIES SDN BHD | No. 9, First Floor<br>Kompleks Perniagaan LITC<br>Jalan Putra Mergong<br>05150 Alor Setar<br>Kedah Darul Aman<br>Tel No. : 04 – 735 0888 | 012-001 |
| PHILLIP CAPITAL SDN BHD | Lot T-30, 2nd Floor, Wisma PKNK<br>Jalan Sultan Badlishah<br>05000 Alor Setar<br>Kedah Darul Aman<br>Tel No. : 04 – 731 7088/8270 | 076-004 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>214-A, 214-B, 215-A & 215-B<br>Medan Putra, Jalan Putra<br>05150 Alor Setar<br>Kedah Darul Aman<br>Tel No. : 04 – 720 9888 | 087-021 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Lot 4, 5 & 5A, 1st Floor EMUM 55<br>No. 55, Jalan Gangsa<br>Kawasan Perusahan Mergong 2<br>Seberang Jalan Putra<br>05150 Alor Setar<br>Kedah Darul Aman<br>Tel No. : 04 – 732 2111 | 078-007 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **NEGERI SEMBILAN DARUL KHUSUS** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | No. 26-2, Jalan S2 B16<br>Pusat Dagangan Seremban 2<br>70300 Seremban<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 603 7408 | 068-019 |
| AFFIN HWANG INVESTMENT BANK BERHAD | 6, Upper Level, Jalan Mahligai<br>72100 Bahau<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 455 3188 | 068-019 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor, No 21, Jalan Mahligai<br>72100 Bahau<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 455 3166/3266 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 2nd Floor, Lot 3110<br>Jalan Besar, Lukut<br>71010 Port Dickson<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 651 5385 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | No. 38, 1st Floor<br>Jalan S2 B18<br>Biz Avenue Seremban 2<br>70300 Seremban<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 761 4651 | 065-001 |
| KENANGA INVESTMENT BANK BERHAD | 1C & 1D, Ground & 1st Floor<br>Jalan Tunku Munawir<br>70000 Seremban, Negeri Sembilan<br>Tel No. : 06 – 765 5998 | 073-001 |
| MAYBANK INVESTMENT BANK BERHAD | Wisma HM<br>No. 43, Jalan Dr Krishnan<br>70000 Seremban<br>Negeri Sembilan<br>Tel No. : 06 – 766 9555 | 098-005 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **NEGERI SEMBILAN DARUL KHUSUS (Cont'd)** | | |
| NEWPARADIGM SECURITIES SDN BHD | 1st-3rd Floor<br>19-21, Jalan Kong Sang<br>70000 Seremban<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 762 3131 | 064-002 |
| NEWPARADIGM SECURITIES SDN BHD | Ground & 1st Floor<br>No. 3, Jalan Dato Abdullah<br>71200 Kuala Klawang<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 613 7767 | 064-002 |
| RHB INVESTMENT BANK BERHAD | Ground, 1st & 2nd Floor<br>No. 32 & 33, Jalan Dato' Bandar Tunggal<br>70000 Seremban<br>Negeri Sembilan Darul Khusus<br>Tel No. : 06 – 764 1641 | 087-024 |
| **JOHOR DARUL TAKZIM** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | Level 7, Johor Bahru City Square<br>(Office Tower)<br>106-108 Jalan Wong Ah Fook<br>80000 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 222 2692 | 068-004 |
| AFFIN HWANG INVESTMENT BANK BERHAD | 2nd Floor, No 11 & 12 BP Avenue<br>Jalan Abdul Rahman<br>Bandar Penggaram<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Tel No. : 07 – 431 1081 | 068-004 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **JOHOR DARUL TAKZIM (Cont'd)** | | |
| AMINVESTMENT BANK BERHAD | 2nd & 3rd Floor, Penggaram Complex<br>1, Jalan Abdul Rahman<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Tel No. : 07 – 434 2282 | 086-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | No 73, Ground Floor<br>No 73A & 79A, First Floor<br>Jalan Kuning Dua, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 340 5888 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor, No. 384A<br>Jalan Simbang, Taman Perling<br>81200 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 232 9673 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 2nd Floor, 113 & 114<br>Jalan Genuang<br>85000 Segamat<br>Johor Darul Takzim<br>Tel No. : 07 – 931 1509/1523 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor, 101<br>Jalan Gambir 8<br>Bandar Baru Bukit Gambir<br>84800 Muar<br>Johor Darul Takzim<br>Tel No. : 06 – 976 4559/4560 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor No. 8A<br>Jalan Dedap 20<br>Taman Johor Jaya<br>81100 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 353 7669/7959 | 065-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **JOHOR DARUL TAKZIM (Cont'd)** | | |
| BERJAYA SECURITIES SDN BHD (formerly known as Inter-Pacific Securities Sdn Bhd) | 95, Jalan Tun Abdul Razak<br>80000 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 223 1211 | 054-004 |
| KENANGA INVESTMENT BANK BERHAD | Level 2, Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 333 3600 | 073-004 |
| KENANGA INVESTMENT BANK BERHAD | 57, 59 and 61 Jalan Ali<br>84000 Muar<br>Johor Darul Takzim<br>Tel No. : 06 – 953 1222 | 073-001 |
| M & A SECURITIES SDN BHD | Suite 5.3A, Level 5, Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 338 1233 | 057-003 |
| MALACCA SECURITIES SDN BHD | No. 40A, Jalan Perang<br>Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 335 1533 | 012-001 |
| MALACCA SECURITIES SDN BHD | Lot 880, 3 ½ Mile<br>Jalan Salleh<br>84000 Muar<br>Johor Darul Takzim<br>Tel No. : 06 – 953 6948 | 012-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **JOHOR DARUL TAKZIM (Cont'd)** | | |
| MERCURY SECURITIES SDN BHD | Suite 17.1, Level 17, Menara Pelangi<br>Jalan Kuning, Taman Pelangi<br>80400 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 331 6992 | 093-005 |
| PHILLIP CAPITAL SDN BHD | No. 73, 1st Floor<br>Jalan Rambutan<br>86000 Kluang<br>Johor Darul Takzim<br>Tel No. : 07 – 771 7922 | 076-006 |
| NEWPARADIGM SECURITIES SDN BHD | Ground & 1st Floor<br>No. 43 & 43A, Jalan Penjaja 3<br>Taman Kim's Park, Business Centre<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Tel No. : 07 – 433 3608 | 064-008 |
| RHB INVESTMENT BANK BERHAD | 53, 53-A & 53-B, Jalan Sultanah<br>83000 Batu Pahat<br>Johor Darul Takzim<br>Tel No. : 07 – 438 0288 | 087-009 |
| RHB INVESTMENT BANK BERHAD | No. 33-1, 1st & 2nd Floor<br>Jalan Ali<br>84000 Muar<br>Johor Darul Takzim<br>Tel No. : 06 – 953 8262 | 087-025 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>No. 119 & 121<br>Jalan Sutera Tanjung 8/2<br>Taman Sutera Utama<br>81300 Skudai<br>Johor Darul Takzim<br>Tel No. : 07 – 557 7628 | 087-029 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **JOHOR DARUL TAKZIM (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | Ground, 1st & 2nd Floor<br>No. 3, Jalan Susur Utama 2/1<br>Taman Utama<br>85000 Segamat<br>Johor Darul Takzim<br>Tel No. : 07 – 932 1543 | 087-030 |
| RHB INVESTMENT BANK BERHAD | Ground & 1st Floor<br>No. 40 Jalan Haji Manan<br>86000 Kluang<br>Johor Darul Takzim<br>Tel No. : 07 – 776 9655 | 087-031 |
| RHB INVESTMENT BANK BERHAD | Ground, 1st & 2nd Floor<br>No. 10, Jalan Anggerik 1<br>Taman Kulai Utama<br>81000 Kulai<br>Johor Darul Takzim<br>Tel No. : 07 – 662 6288 | 087-035 |
| RHB INVESTMENT BANK BERHAD | Ground, 1st & 2nd Floor, No. 21 & 23<br>Jalan Molek 1/30, Taman Molek<br>81100 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 352 2293 | 087-043 |
| TA SECURITIES HOLDINGS BERHAD | 7A, Jalan Genuang Perdana<br>Taman Genuang Perdana<br>85000 Segamat<br>Johor Darul Takzim<br>Tel No. : 07 – 943 5278 | 058-009 |
| TA SECURITIES HOLDINGS BERHAD | 15, Jalan Molek 1/5A<br>Taman Molek<br>81000 Johor Bahru<br>Tel No. : 07 – 364 7388 | 058-011 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **JOHOR DARUL TAKZIM (Cont'd)** | | |
| TA SECURITIES HOLDINGS BERHAD | No. 29-03, Jalan Sri Pelangi<br>Taman Pelangi<br>80400 Johor Bahru<br>Tel No. : 07 – 336 4672 | 058-013 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Level 6 & 7, Menara MSC Cyberport<br>No. 5, Jalan Bukit Meldrum<br>80300 Johor Bahru<br>Johor Darul Takzim<br>Tel No. : 07 – 333 2000 | 078-001 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 42-8, Main Road<br>Kulai Besar<br>81000 Kulai<br>Johor Darul Takzim<br>Tel No. : 07 – 663 5651 | 078-001 |
| **SARAWAK** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | 2nd Floor, Lot No. 27, NBX 2<br>The Northbank<br>Off Kucing-Samarahan Expressway<br>93350 Kuching<br>Sarawak<br>Tel No. : 082 – 50 1007 | 068-005 |
| AMINVESTMENT BANK BERHAD | 1st, 2nd, & 3rd Floor<br>No. 162, 164, 166 & 168<br>Jalan Abell<br>93100 Kuching<br>Sarawak<br>Tel No. : 082 – 24 4791 | 086-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | No. 6A, Ground Floor<br>Jalan Bako, Off Brooke Drive<br>96000 Sibu<br>Sarawak<br>Tel No. : 084 – 36 7700 | 065-001 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SARAWAK (Cont'd)** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | Level 1 (North), Wisma STA<br>26, Jalan Datuk Abang Abdul Rahim<br>93450 Kuching<br>Sarawak<br>Tel No. : 082 – 35 8688 | 065-001 |
| KENANGA INVESTMENT BANK BERHAD | Lot 1866, Jalan MS 2/5<br>Marina Square 2<br>Marina Parkcity<br>98000 Miri<br>Sarawak<br>Tel No. : 085 – 43 5577 | 073-001 |
| KENANGA INVESTMENT BANK BERHAD | Level 2-4, Wisma Mahmud<br>Jalan Sungai Sarawak<br>93100 Kuching<br>Sarawak<br>Tel No. : 082 – 33 8000 | 073-001 |
| KENANGA INVESTMENT BANK BERHAD | 11-12, Ground & 1st Floor<br>Lorong Kampung Datu 3<br>96000 Sibu<br>Sarawak<br>Tel No. : 084 – 31 3855 | 073-001 |
| MERCURY SECURITIES SDN BHD | 1st Floor<br>16, Jalan Getah<br>96100 Sarikei<br>Sarawak<br>Tel No. : 084 – 65 6281 | 093-001 |
| RHB INVESTMENT BANK BERHAD | Tingkat Bawah dan Tingkat 1<br>No. 221, Parkcity Commerce Square<br>Phase III<br>Jalan Tun Ahmad Zaidi<br>97000 Bintulu<br>Sarawak<br>Tel No. : 086 – 31 7678 | 087-053 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SARAWAK (Cont'd)** | | |
| RHB INVESTMENT BANK BERHAD | Yung Kong Abell<br>Units No. 1-10, 2nd Floor<br>Lot 365, Section 50<br>Jalan Abell<br>93100 Kuching<br>Sarawak<br>Tel No. : 082 – 25 0888 | 087-008 |
| RHB INVESTMENT BANK BERHAD | No. 102, Pusat Pedada<br>Jalan Dr Wong Soon Kai<br>96000 Sibu<br>Sarawak<br>Tel No. : 084 – 32 9100 | 087-008 |
| TA SECURITIES HOLDINGS BERHAD | 12G, H & I<br>Jalan Kampong Datu<br>96000 Sibu<br>Sarawak<br>Tel No. : 084 – 31 9998 | 058-002 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Lot 1265, 1st Floor<br>Centre Point Commercial Centre<br>Jalan Melayu<br>98000, Miri<br>Sarawak<br>Tel No. : 085 – 32 4128 | 078-017 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | Ground & 1st Floor<br>No 16, Lorong Intan 6<br>96000 Sibu<br>Sarawak<br>Tel No. : 084 – 25 2737 | 078-018 |
| **SABAH** | | |
| AFFIN HWANG INVESTMENT BANK BERHAD | No. 2 & 3 Block A<br>Level 2, Luyang Commersial Centre<br>Damai Plaza PH3<br>Jalan Damai, 88300 Kota Kinabalu<br>Sabah<br>Tel No. : 088 – 31 1688 | 068-005 |

| Name | Address and telephone number | Broker Code |
|---|---|---|
| **SABAH (Cont'd)** | | |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st & 2nd Floor<br>Central Building<br>No. 28, Jalan Sagunting<br>88000 Kota Kinabalu<br>Sabah<br>Tel No. : 088 – 32 8878 | 065-001 |
| CGS INTERNATIONAL SECURITIES MALAYSIA SDN BHD | 1st Floor, Lot 12<br>Block A3, Phase 2<br>Utama Place<br>Mile 6, Northern Road<br>90000 Sandakan<br>Sabah<br>Tel No. : 089 – 21 5578 | 065-001 |
| KENANGA INVESTMENT BANK BERHAD | Level 8, Wisma Great Eastern<br>68, Jalan Gaya<br>88000 Kota Kinabalu<br>Sabah<br>Tel No. : 088 – 23 6188 | 073-032 |
| RHB INVESTMENT BANK BERHAD | 2nd Floor<br>81 & 83, Jalan Gaya<br>88000 Kota Kinabalu<br>Sabah<br>Tel No. : 088 – 26 9788 | 087-010 |
| UOB KAY HIAN SECURITIES (M) SDN BHD | 11, Equity House, Block K<br>Sadong Jaya, Karamunsing<br>88100 Kota Kinabalu<br>Sabah<br>Tel No. : 088 – 23 4099 | 078-004 |